

DOJ - Legal

From: Richard Freedman
To: Brad Chase
Subject: FW: Help!
Date: Wednesday, April 20, 1994 6:07PM

I had responded to Steve and Alec saying "yes - only talk about plumbing because we may not deliver the other pieces."

From: Alec Saunders
To: Steven Sinofsky
Cc: Richard Freedman
Subject: RE: Help!
Date: Wednesday, April 20, 1994 9:50AM

I agree 100%. It's getting very confusing and at the moment a lot of external people are asking if we will be shipping internet apps. The position we have taken so far is that Chicago contains all the plumbing you need to hook up to the net -- but cool apps like Mosaic are stuff you need to obtain from 3rd parties.

Alec.

From: Steven Sinofsky
To: Alec Saunders
Subject: Help!
Date: Wednesday, April 20, 1994 9:42AM

"Chicago will have all the pieces necessary to connect to the internet in the box."

Taken literally, this just means TCP/IP and PPP. Never talks about front ends etc.

We should identify a PR person in common between Chicago/Daytona and WGA to handle these issues. It is very easy to screw them up technically (i.e. there is no answer to the question "Does Microsoft support Mosaic?", since Mosaic is just a TCP/IP Winsock app, "yes", but that doesn't imply we ship it, etc.)

From: alects Wed Apr 20 09:24:46 1994
X-MSMail-Message-ID: D9E9E858
X-MSMail-Conversation-ID: D9E9E858
From: Alec Saunders <alects@microsoft.com>
To: stevesi
Date: Wed, 20 Apr 94 09:22:42 PDT
Subject: Help!

I guess Bill has announced that we will be supporting the Internet in Chicago at the EMA. Can you give me an idea of exactly what it is that we have committed to support. There is HIGH interest from press, OEM etc and we need to have a coherent story.

Thanks - Alec.

