

1-1 w/RJW - 7/5/95



→ MICROSOFT

CONFLICT

→ PLATFORM SW (NSP, ...)

→ MS MAJOR INVESTMENT IN NETWORKING

- ONLY NOW BECOMING CLEAR

- BECOMING CENTRAL STRATEGY

- OFFICE, OS → COMMODITY

- OLS & Inet THE FOCAL POINT

- MARITZ: "MASSIVE CONFLICTS"

- WANTS 5 PEOPLE EACH SIDE - SOMETIME IN JULY

- |  |          |               |               |
|--|----------|---------------|---------------|
|  | MCG      | - MAERZ       | - CHRISTENSEN |
|  | RJW      | - MILLER, A   | - GILL        |
|  |          | - M. DIETHELM | - PLD         |
|  | - CLEARY |               | - MALONEY     |

- REAL-TIME, MEDIA

- SECURITY? - API

- PRODUCTS

- WEB SERVER

- JTINGRAY

NOT

- SURFBOARD, ...

- ORACLE

- AOL

"On-line"

GET

- MSN

- BLACKBIRD

- SCRIBBLE

- RJW
- MCG
- MAERZ
- DIETHELM
- WEINRIS
- (RICHARDSON)

→ Target 7/17 aft  
 7/20 aft  
 7/24 all day

→ ASG / Gates 'showdown' to nite vis. Platform

475MSCID00020  
Intel Business Information  
Highly Confidential

20 MRC

20 MRC - 8/11 ?? - 8/8  
(8/10 is CSD) DRY RUN