

**Market Power in Transmission-  
Constrained Electricity Markets:  
Analyzing Effects  
of Market Structure and Design**

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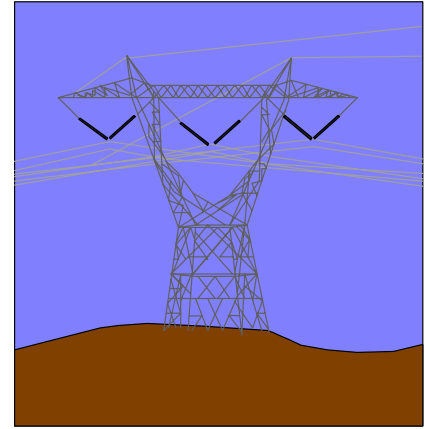
**California ISO Market Surveillance Committee**

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# Outline

## I. Simple models (for insights):

*How can I manipulate prices? Let me count the ways ....*



## II. Regional models (for numbers):

*Analyzing market power in complex markets*

### a. Eastern Interconnection:

*Who is most vulnerable?*

### b. Northwest Europe:

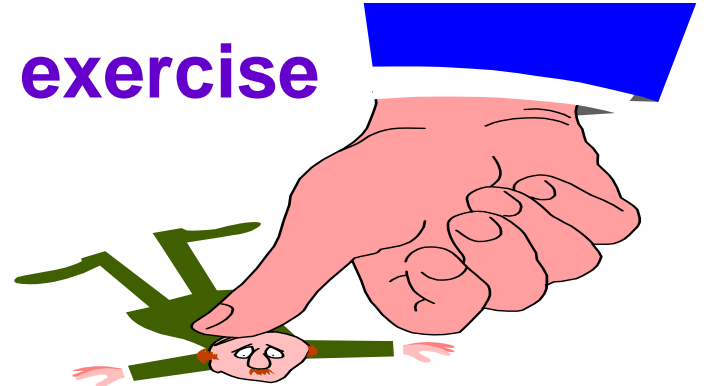
*How does market power affect the value of new transmission?*

# I. Market Power

= The ability to manipulate prices persistently to one's advantage

- Generators may be able to exercise market power because of:

- *economies of scale*
- *large existing firms*
- *transmission costs, constraints*
- *siting constraints, long lead time for generation construction*

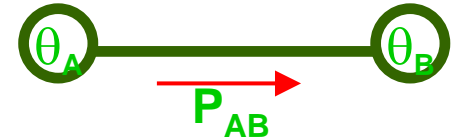


# Fundamentals: Review of Linearized DC Model

- Analogue to Ohm's Law:

$$(\theta_A - \theta_B) \propto P_{AB} * R_{AB}$$

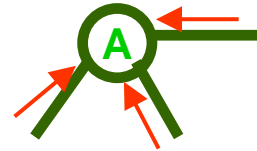
( $\Delta$ Voltage angle  $\propto$  power\*reactance)



- Analogue to Kirchhoff's Current Law:

$$\sum_j P_{Aj} = 0$$

(No net power inflow to a bus)

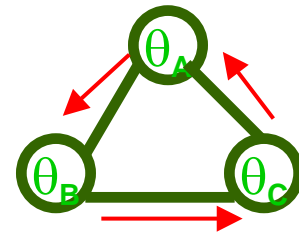


- Analogue to Kirchhoff's Voltage Law:

$$(\theta_A - \theta_B) + (\theta_B - \theta_C) + (\theta_C - \theta_A) = 0$$

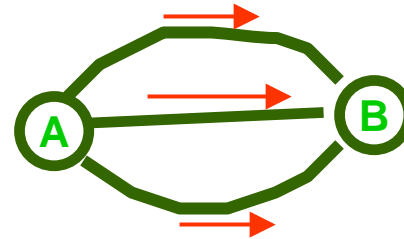
(Sum of voltage differences around any loop = 0)

$$\Rightarrow P_{AB} * R_{AB} + P_{BC} * R_{BC} + P_{CA} * R_{CA} = 0$$



# Odd Implications of Laws

- Can't "route" flow
  - parallel flows
  - "paths" are a fiction



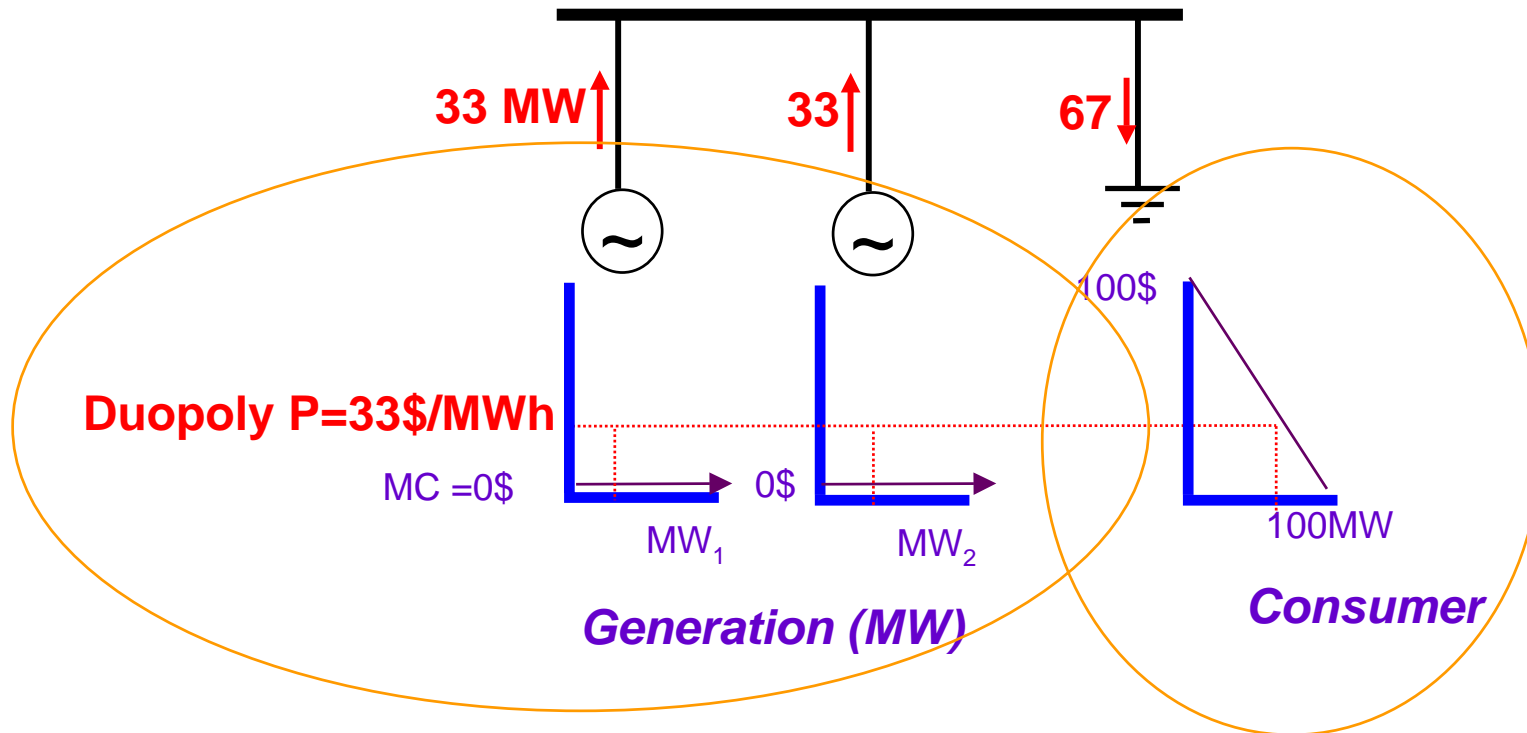
- Adding a line can *worsen* transmission capability
- Even if no generation constraints are binding, marginal cost at a bus can be:
  - $< 0$ , or
  - $\gg$  the highest marginal cost of any generator

# Three Modes of Exercising Market Power in Transmission-Constrained Power Markets

1. Modes **not** depending on transmission constraints
  - Withdraw capacity in regional market
  - Increase input costs of rivals (NOx allowances in California; Wolak & Kolstad)
2. Modes depending on **Current Law** only (can happen in radial market)
3. Models depending on **Current & Voltage Law** (network effects)

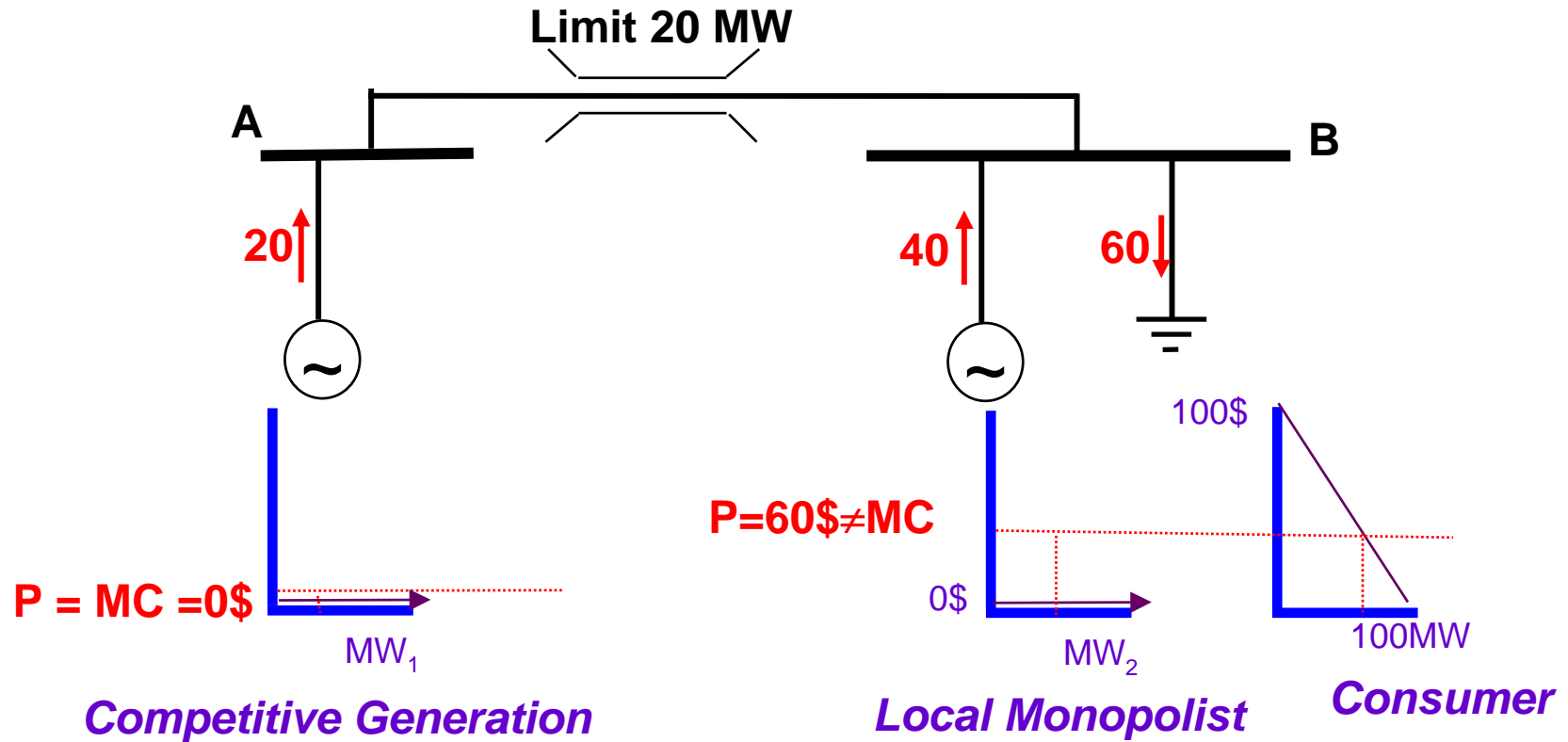
*Note:* “Dec game” (and many other California games) *not* market power--rather, arbitrage arising from poor market design

# 1. Classic Market Power Exercise: Duopoly at Single Bus



- **Competition:**  $P = \$0$ ,  $Q = 100$  MW
  - **Duopoly:**  $P = \$33$ ,  $Q = 67$  MW
- Consumers lose!**

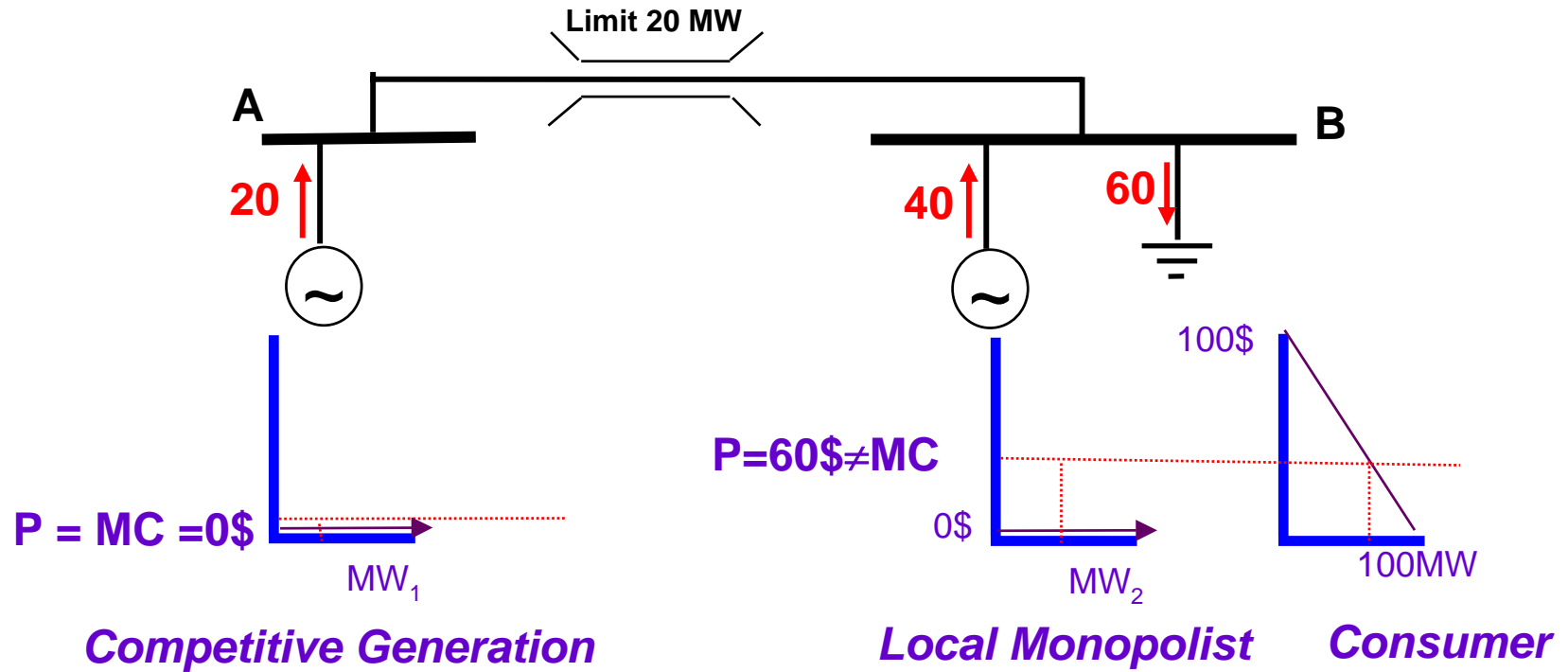
## 2. Market Power in a Radial System: Monopolist in Load Pocket on Two Bus System



- *Competition:*  $P_A = \$0$ ,  $P_B = \$0$ ,  $Q = 100$  MW
- *Local monopoly:*  $P_A = \$0$ ,  $P_B = \$60$ ,  $Q = 40$  MW  
*Consumer loses!*

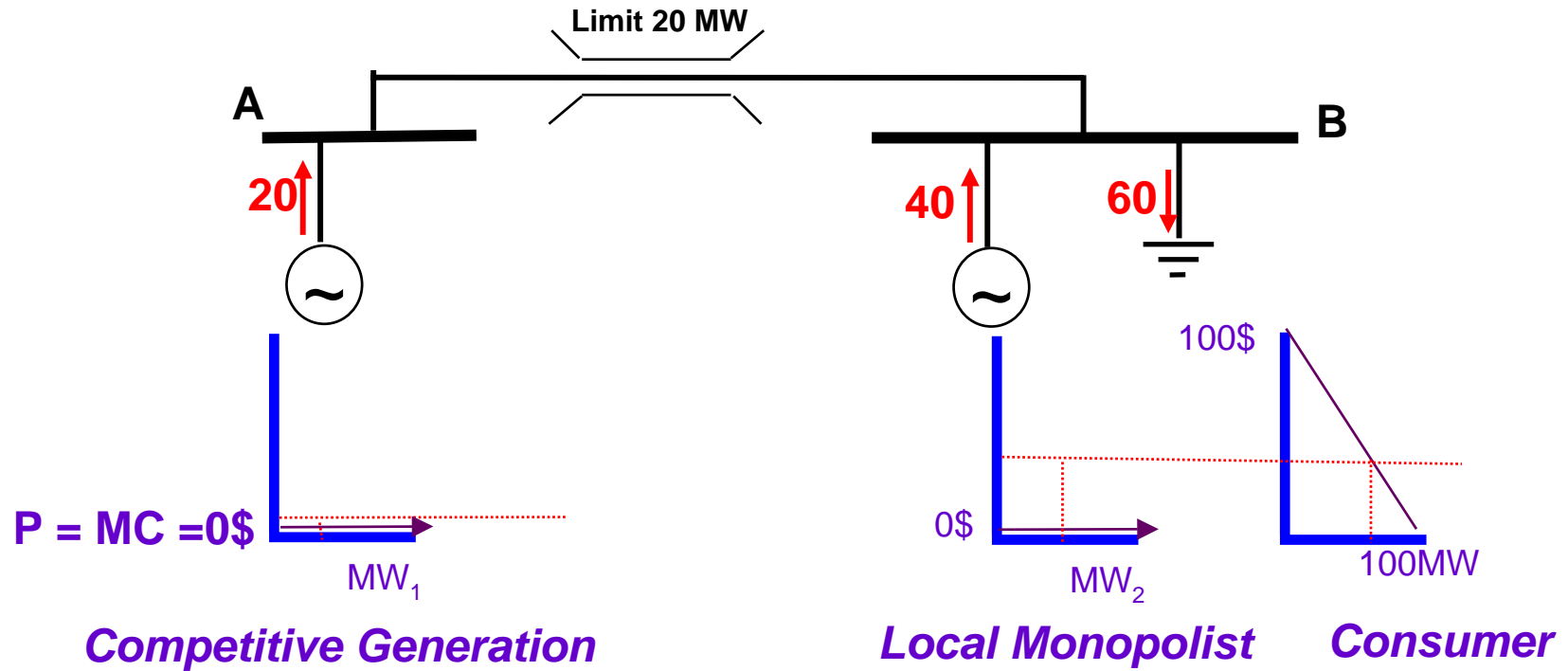


## 2. Financial Transmission Rights Can Exacerbate Market Power: Generator in Load Pocket Owns FTRs *into* Pocket (Joskow & Tirole, 2001)



- *Without* FTRs, local monopolist maximizes:  
 $P_B(20+g_B)*g_B \Rightarrow$  Strong incentive to withhold capacity
- *With* FTRs from A into B, local monopolist maximizes:  
 $P_B(20+g_B)*g_B + (P_B(20+g_B) - P_A)*FTR$   
 $\Rightarrow$  Stronger incentive to withhold capacity

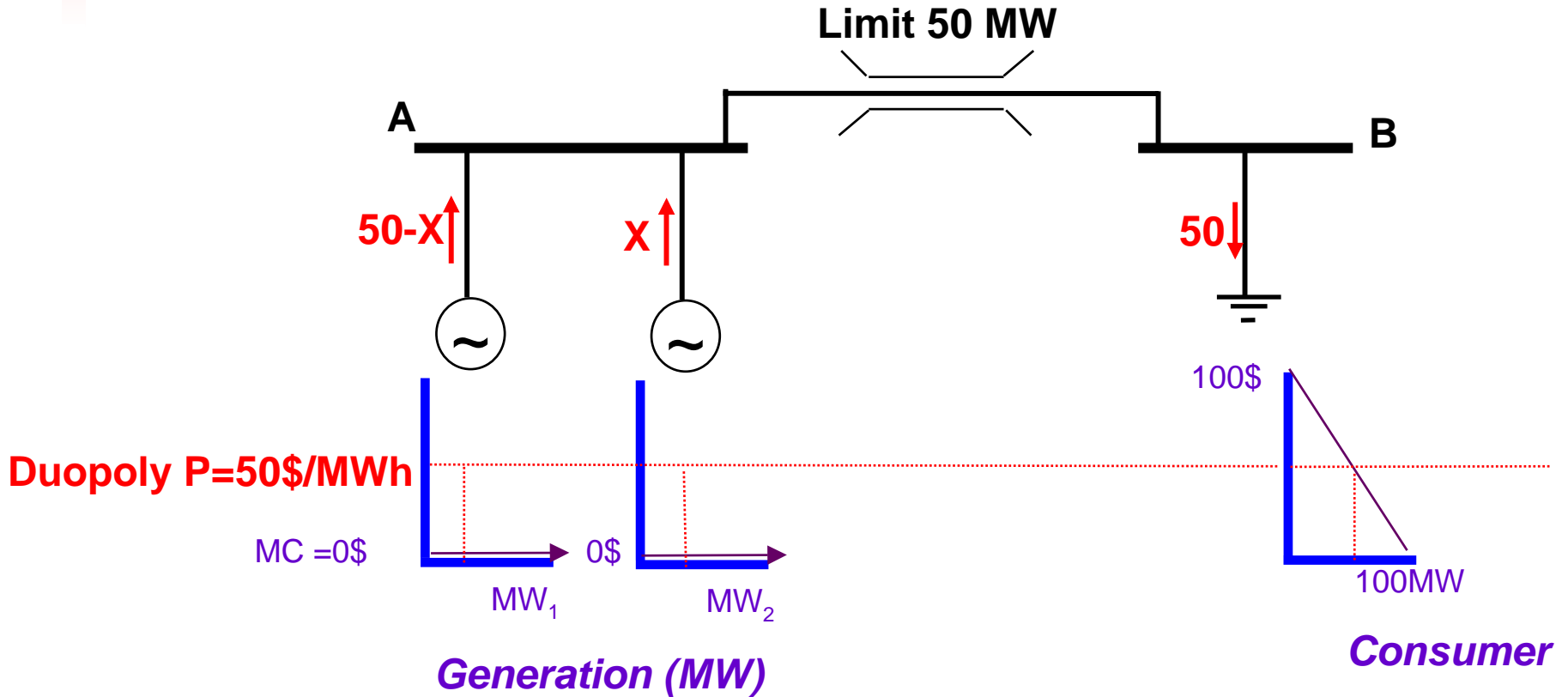
# Financial Transmission Rights Can Weaken Market Power: Generator in Load Pocket Owns FTRs *out of Pocket* (Joskow & Tirole, 2001)



- *Without* FTRs, local monopolist maximizes:  
 $P_B(20+g_B)*g_B \Rightarrow$  Strong incentive to withhold capacity
- *With* FTRs from B out to A, local monopolist maximizes:  
 $P_B(20+g_B)*g_B - (P_B(20+g_B) - P_A)*FTR$   
 $\Rightarrow$  Weaker incentive to withhold capacity  
 (e.g., Cramton PJM proposal to mitigate local market power)

## 2. Duopoly on Two Bus System:

Cournot Model (Oren 1997) in which duopolists “see” constraint

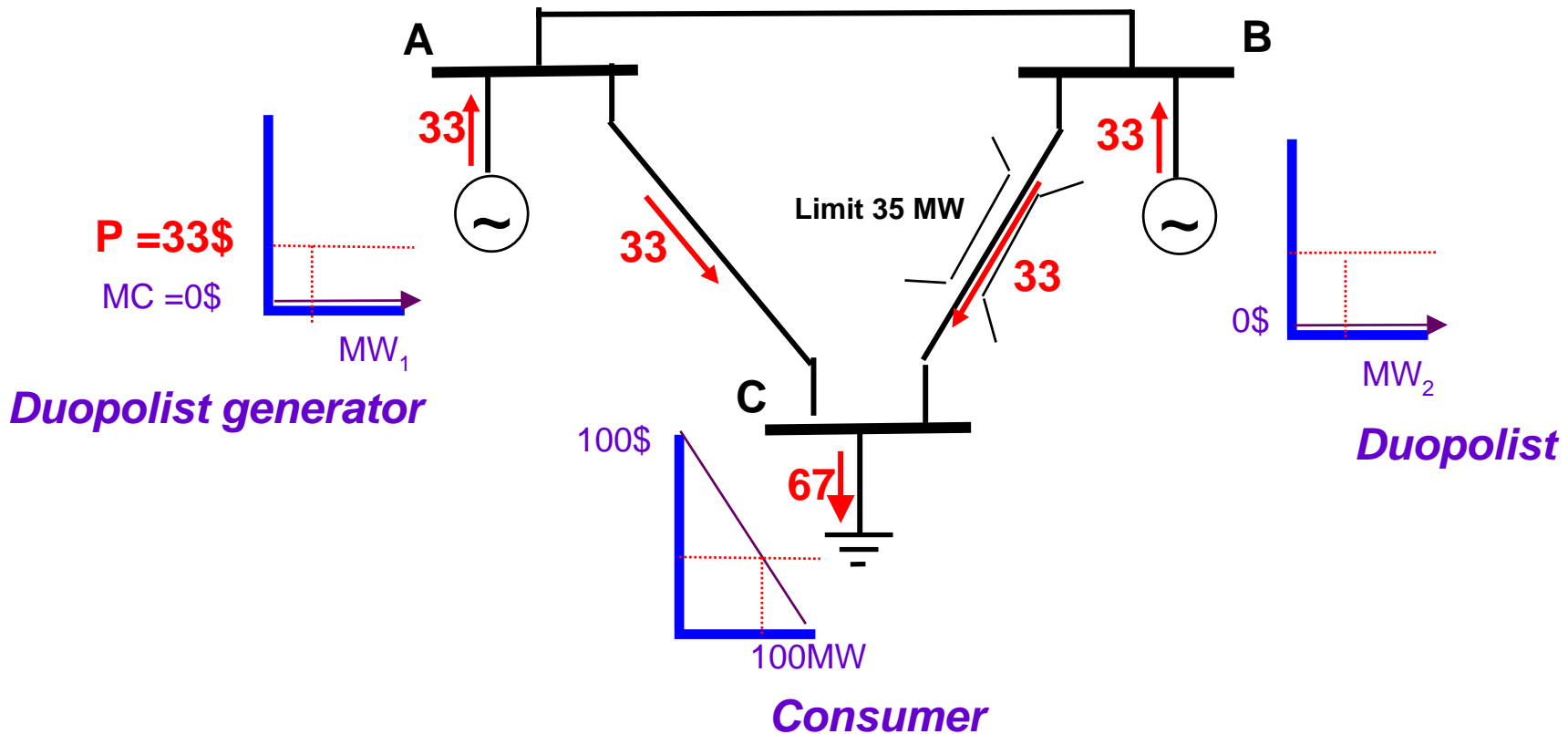


- **Competition:**  $P_A = \$0$ ,  $P_B = \$50$ ,  $Q = 50$  MW
- **Duopoly:**  $P_A = \$50$ ,  $P_B = \$50$ ,  $Q = 50$  MW  
*ISO loses!*

## 3. Voltage Laws

- Increased competition can *increase* prices
- Optimal strategy for large company may be to *expand* production at some plants to congest grid

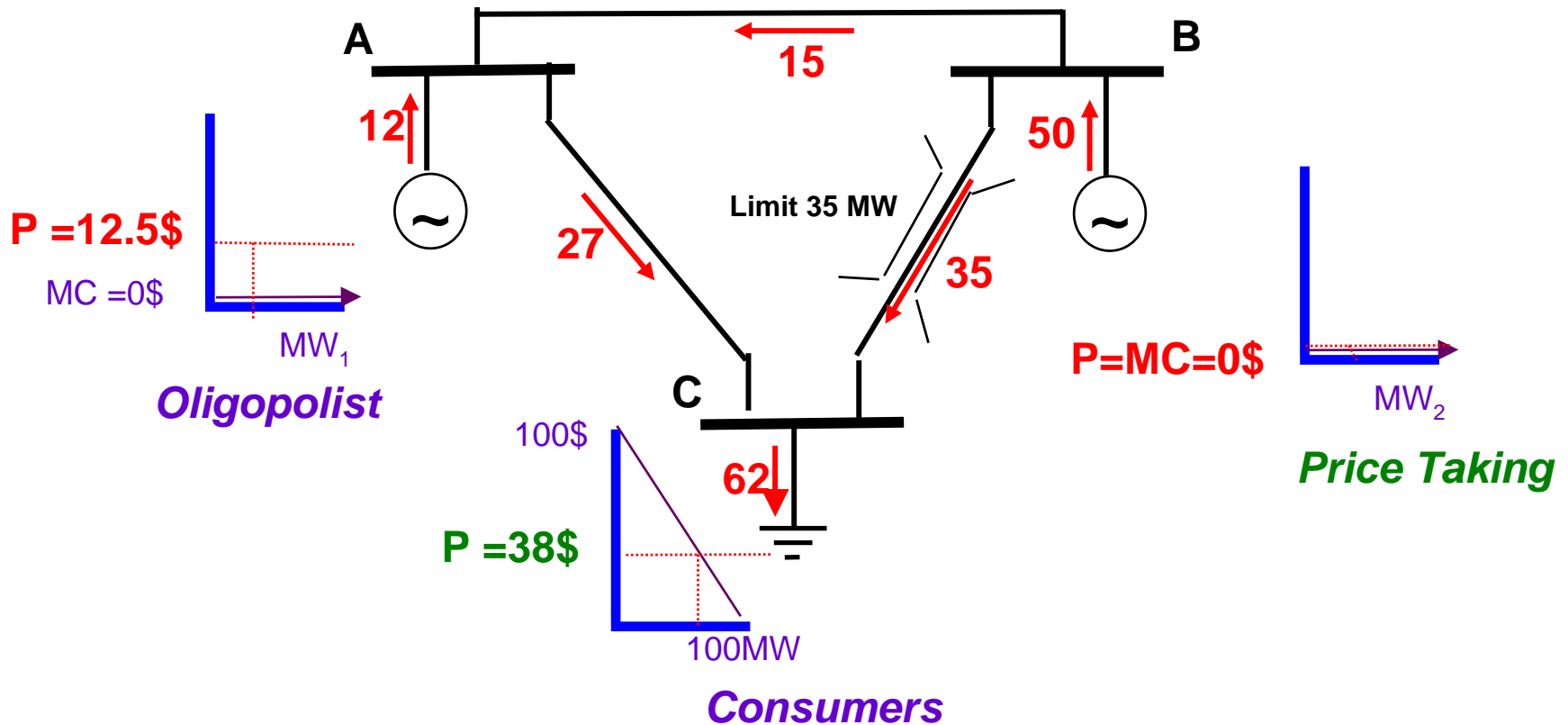
# Duopoly With Identical Costs at Two Different Buses: Transmission Not Binding, Prices Identical Everywhere



- All lines have same reactance
- No congestion:  $P_A = P_B = P_C = \$33$

More Competition Can *Worsen* Consumer Welfare:  
 Generator at B Mitigated (Competitive, bids zero),  
 Generator at A still has Market Power:

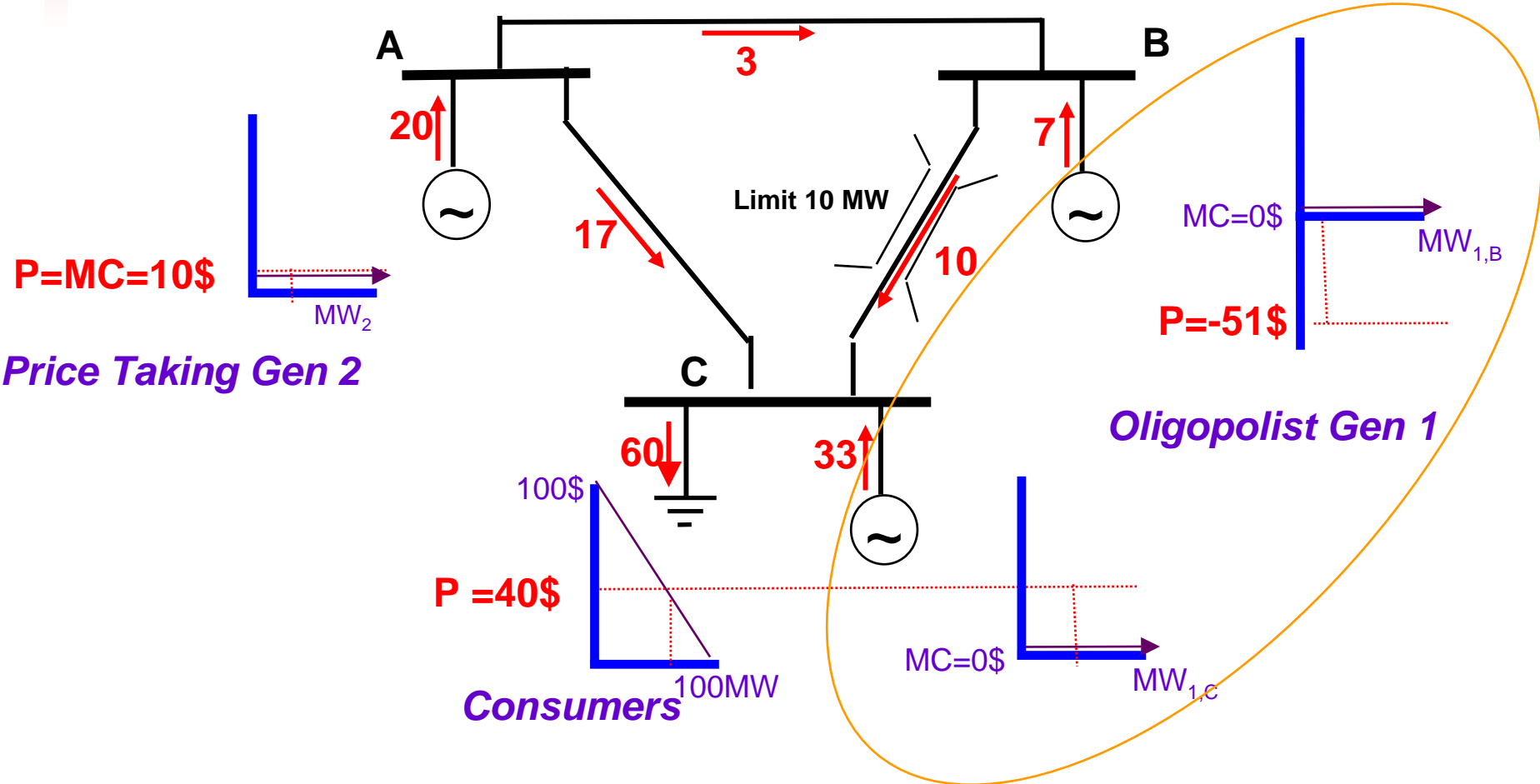
Cournot Energy Market, Bertrand (Price Taking) for Transmission Service  
 (Smeers & Wei, 2000; Hobbs, 2001)



- Competitive generation expands output from 33 MW to 50 MW
- Prices now higher for consumers:  $P_C$  rises from  $\$33$  to  $\$38$

# Optimal Market Power Strategy: *Expand Output* and Lower Local Price

Generator 1 (at B and C) is Oligopolist,  
Generator 2 (at A) is Price Taking



- Oligopolist optimally sells 7 MW at B below cost
  - ⇒ rival must cut production from 40 MW to 20 MW at A
  - ⇒ oligopolist can sell *more* at C (33 MW instead of 30 MW)--at *higher* price (\$40 rather than \$30)

## II. Evaluating Designs & Anticipating Problems with Complex Models: Questions

*What might be the effect of policies concerning...*

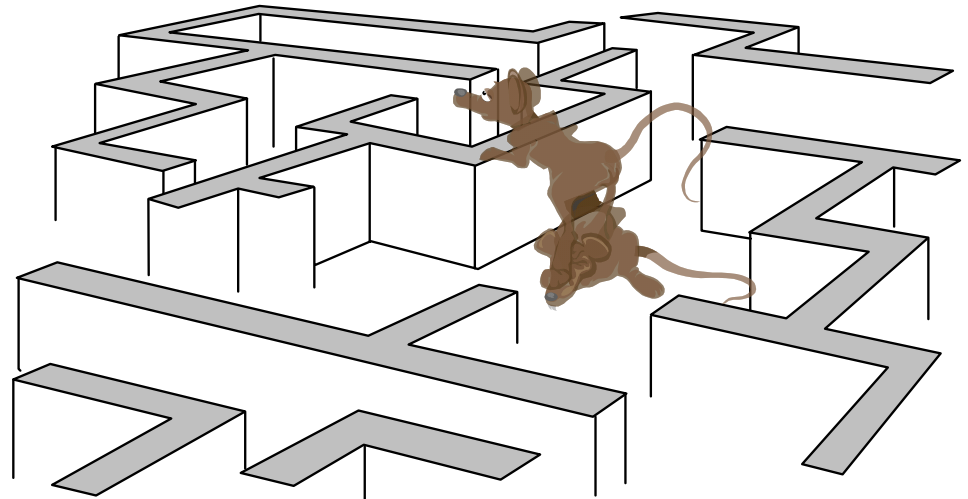
- Generation structure
- Transmission investment
- Market rules

*...upon...*

- Economic efficiency
- Income distribution
- Emissions

*...considering generator strategic behavior?*

- Bidding
- Capacity withdrawal
- Manipulation of transmission
- Manipulation of emissions allowances markets



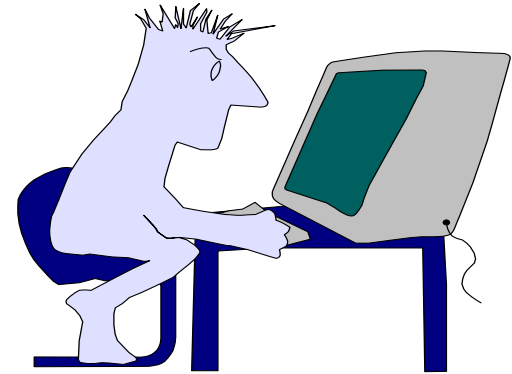


# Projecting Prices & Assessing Market Power: Our Approach

- **Equilibrium models**
- **Variations:**
  - *Market mechanisms*
  - *Electrical network*
  - *Interactions among players*

- **But:**

***“The principal result of theory is to show that nearly anything can happen” (Fisher, 1991, oft quoted by R. O’Neill)***



# Computational Approach: Direct Solution of Equilibrium Conditions



## Producer A

Choose gen &  
sales to  
maximize profit  
s.t. capacity  
 $\Rightarrow$  1<sup>st</sup> order  
conditions



## Producer B

Choose gen &  
sales to  
maximize profit  
s.t. capacity  
 $\Rightarrow$  1<sup>st</sup> order  
conditions

ISO: Choose Transmission Flows to Max Value of Network  
s.t. transmission constraints  $\Rightarrow$  1<sup>st</sup> order conditions

Consumers: Max Value - Expenditures (Demand Curve)

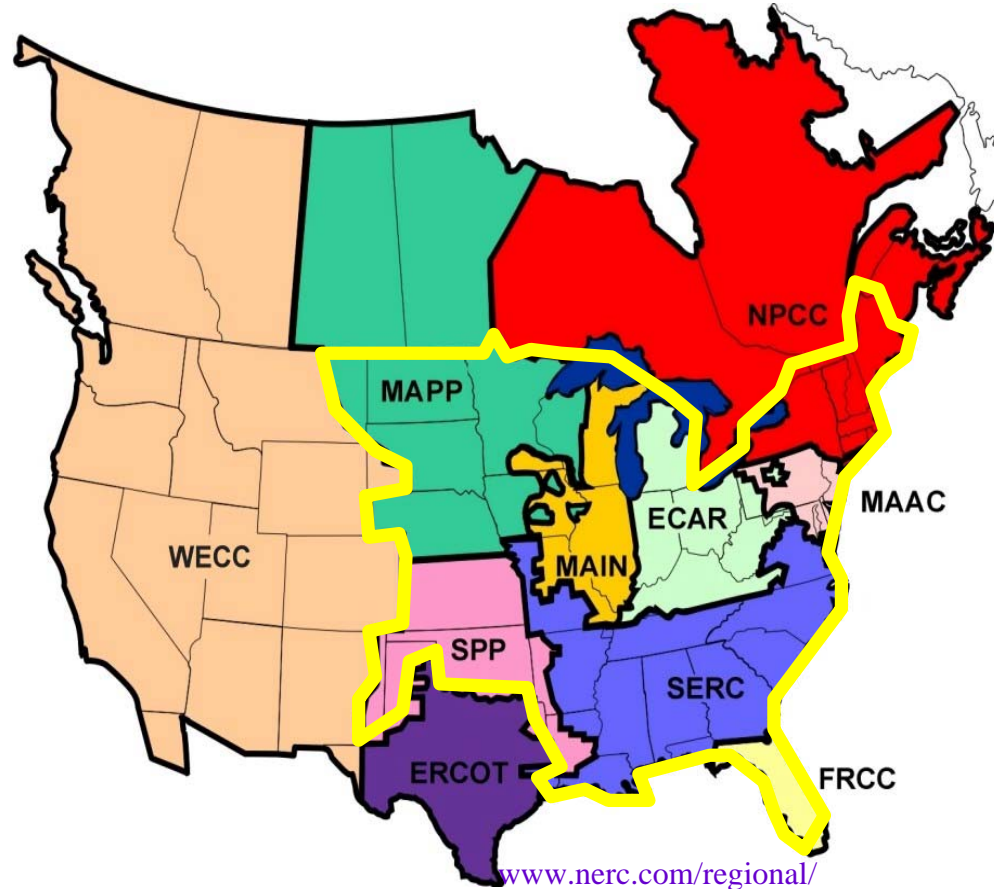
Market Clearing Conditions

1. Derive first-order (KKT) conditions for each player
2. Impose market clearing conditions
3. Solve resulting system of conditions (*complementarity problem*) using PATH

# US Eastern Interconnection Cournot Model

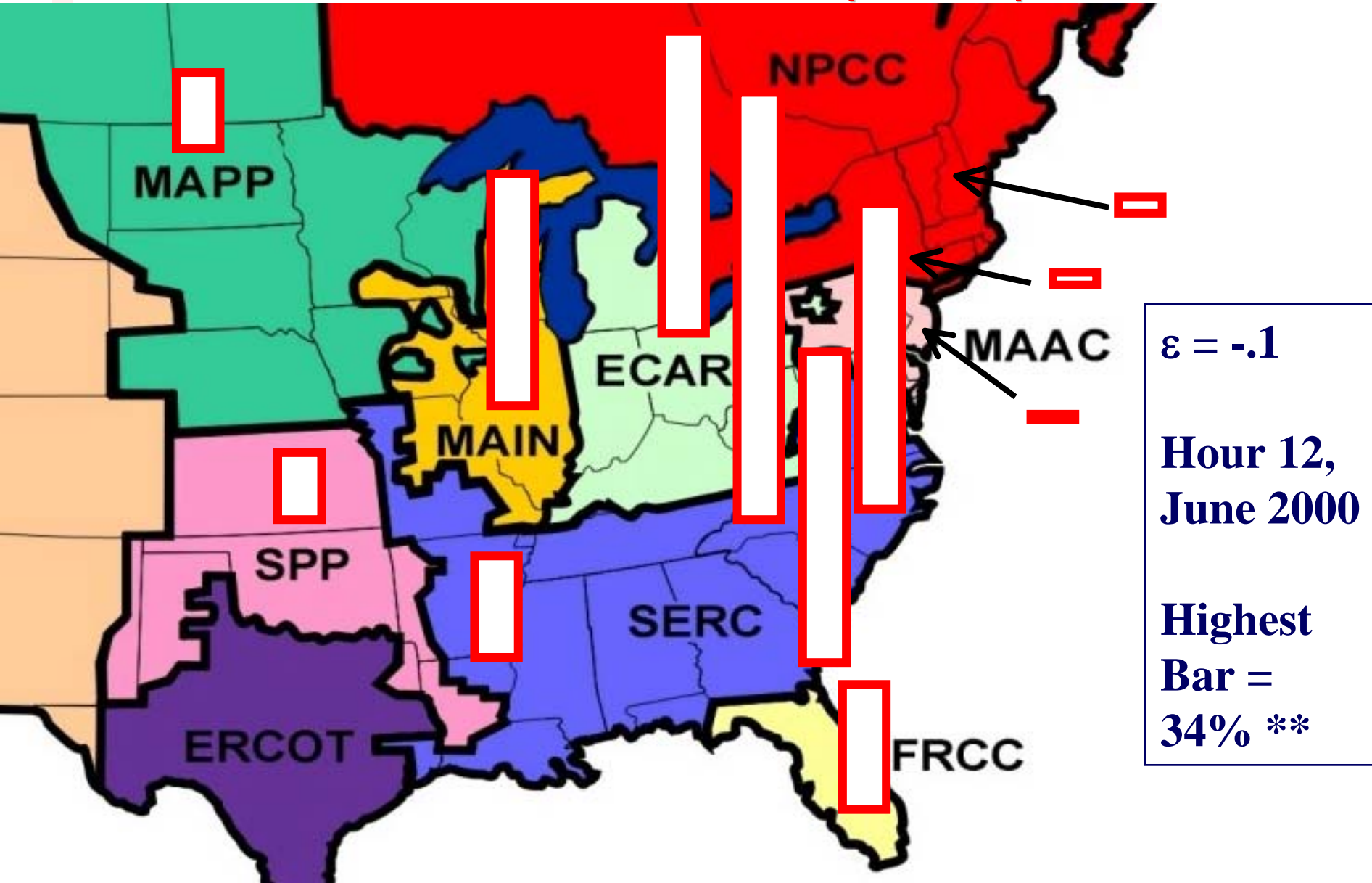
(Udi Helman (FERC) Ph.D. thesis, JHU)

- 100 nodes representing:
  - US Control Areas
  - Interconnections with ERCOT, WECC, & Canada
- 2725 generating plants;  
~600,000 MW capacity
- 829 firms (including 528 NUGs)
  - ~100 largest (> 1000 MW) are Cournot (regardless of current ownership)
  - rest competitive “fringe”
- Linearized DC load flow
  - 814 interfaces

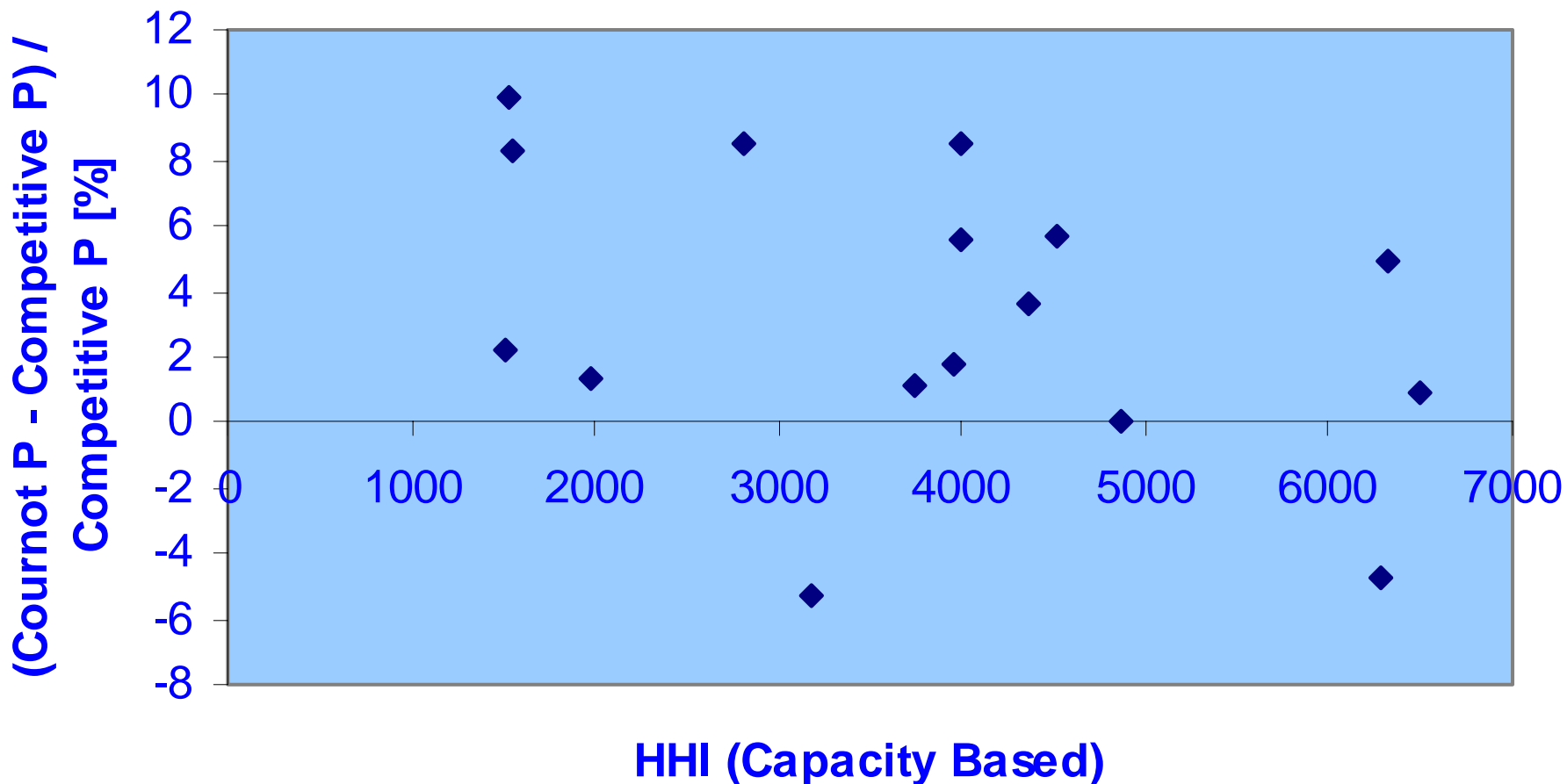


# Variations in Market Power over Space:

$$\frac{(P_{\text{cournot}} - P_{\text{Comp}})}{P_{\text{comp}}}$$



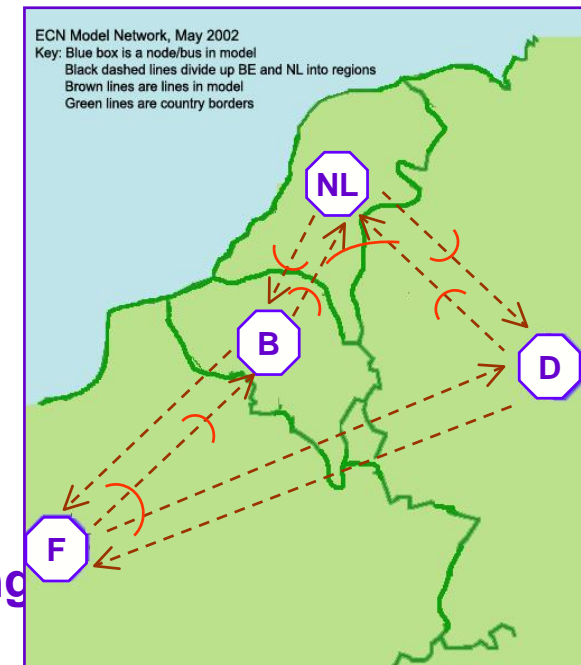
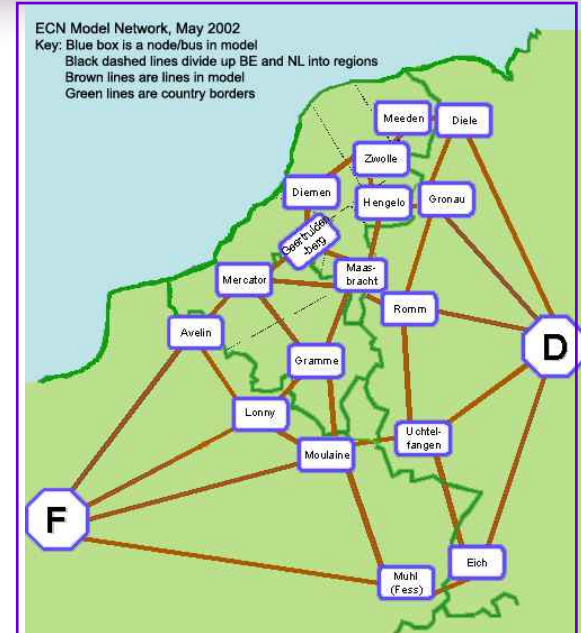
# HHIs Poorly Predict Simulated Price Markups (Control Areas, SPP NERC Region)



# Market Integration:

## Belgium-Netherlands

(with Fieke Rijkers & Adrian Wals, ECN)



- **COMPETES**

- **Competition and Market Power in Electric Transmission and Energy Simulator**

- **Cournot generators compete bilaterally**

- **Competitive arbitragers in some markets**

- **Two transmission pricing systems:**

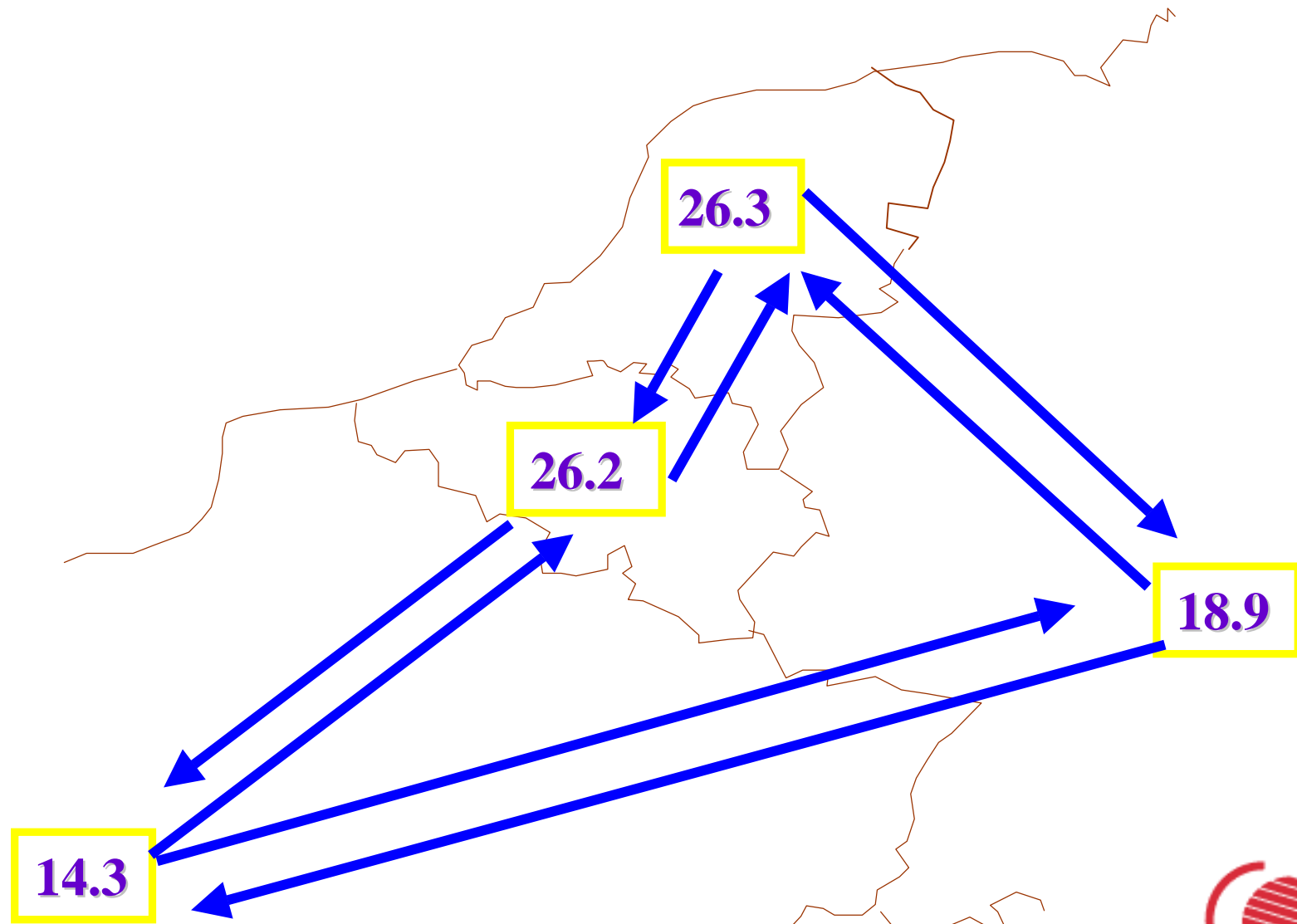
- **Physical network**

- Linearized DC load flow
    - Several nodes per country
    - Multiple networks (“n-1” contingencies)

- **Path-based representation**

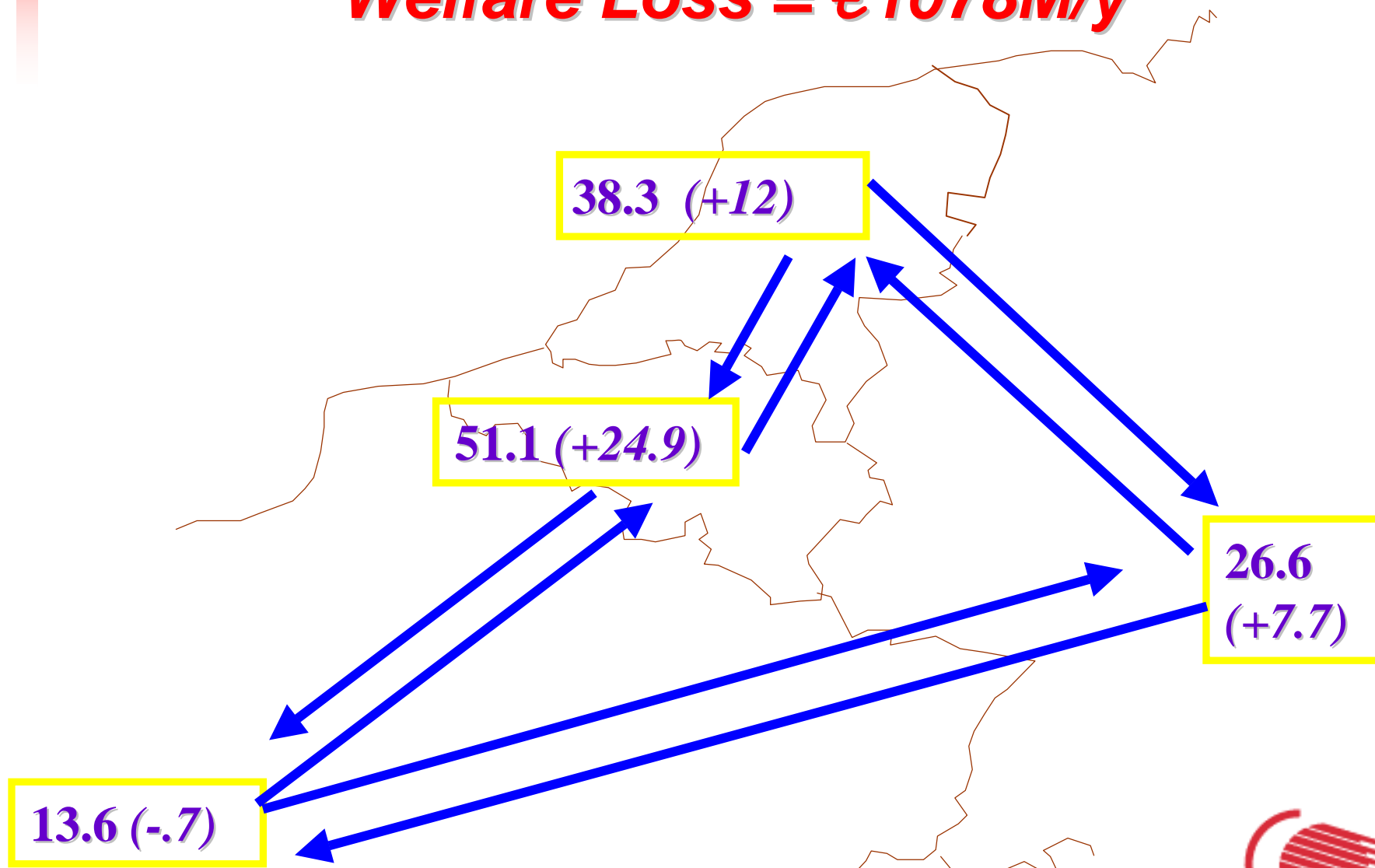
- One node per country → one market price per country
    - Interfaces defined between countries
    - Crediting for counterflows (netting vs. no-netting)

# Competitive Prices (€/MWh)



# Cournot Prices (Assuming No Netting of Flows)

**Welfare Loss = €1078M/y**





# Value of New Transmission

- Literature: value can be higher under oligopoly
  - because transmission intensifies competition
- Transmission policy matters! Value ( $10^6$  €/y) of +50% Interface Capacity:

Scenario	Cost Savings	Consumer Value Increase	Net Welfare Improvement
Competitive	172	28	200
Cournot	170	10	180
Cournot, No Netting	117	294	411

# Market Power Research: Some Suggestions

- **Dynamic models of implicit collusion**
  - *Static models don't capture "repeated game" nature of power markets*
- **"Gotcha!": How can we reasonably infer that market power has been exercised?**
  - *Usual approach: estimate marginal cost curve, compare to bids & market outcomes* (Bushnell, Joskow/Kahn ...)
  - *Nonconvexities can lead to mistaken diagnoses of "capacity withholding"* (Harvey/Hogan, Rajaraman/Alvarado)
  - *Let's simulate! For realistic systems, how large might these price distortions be?*
  - *Bayesian combination of models, expert judgment, empirical data?*
- **Empirically compare models**
  - *"Run-up": higher P-MC margins when capacity is short*