



# **Modeling the Impacts of Voluntary Agreements & Information Programs on US Industry's Energy Intensity**

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# Modeling Voluntary Agreements & Information Programs (VAIP) Face a Series of Challenges

- **There are a wide variety of VAIP**
  - **R&D**<sup>3</sup>
    - R&D technology introduction
    - D&D technology adoption
  - **Regulatory Relief**
- **Translation to Modeling**
  - **Quantify new technological possibilities**
  - **Quantify penetration**
  - **Distinguish from other ‘economic and technical’ drivers**
  - **Goals of specific VAIP**
    - Lower ‘barriers’ and ‘no regrets’
    - Social optimum
- **Assessing performance of VAIP**
  - **Payoff for R&D is high**
  - **DSM assessments and case studies**

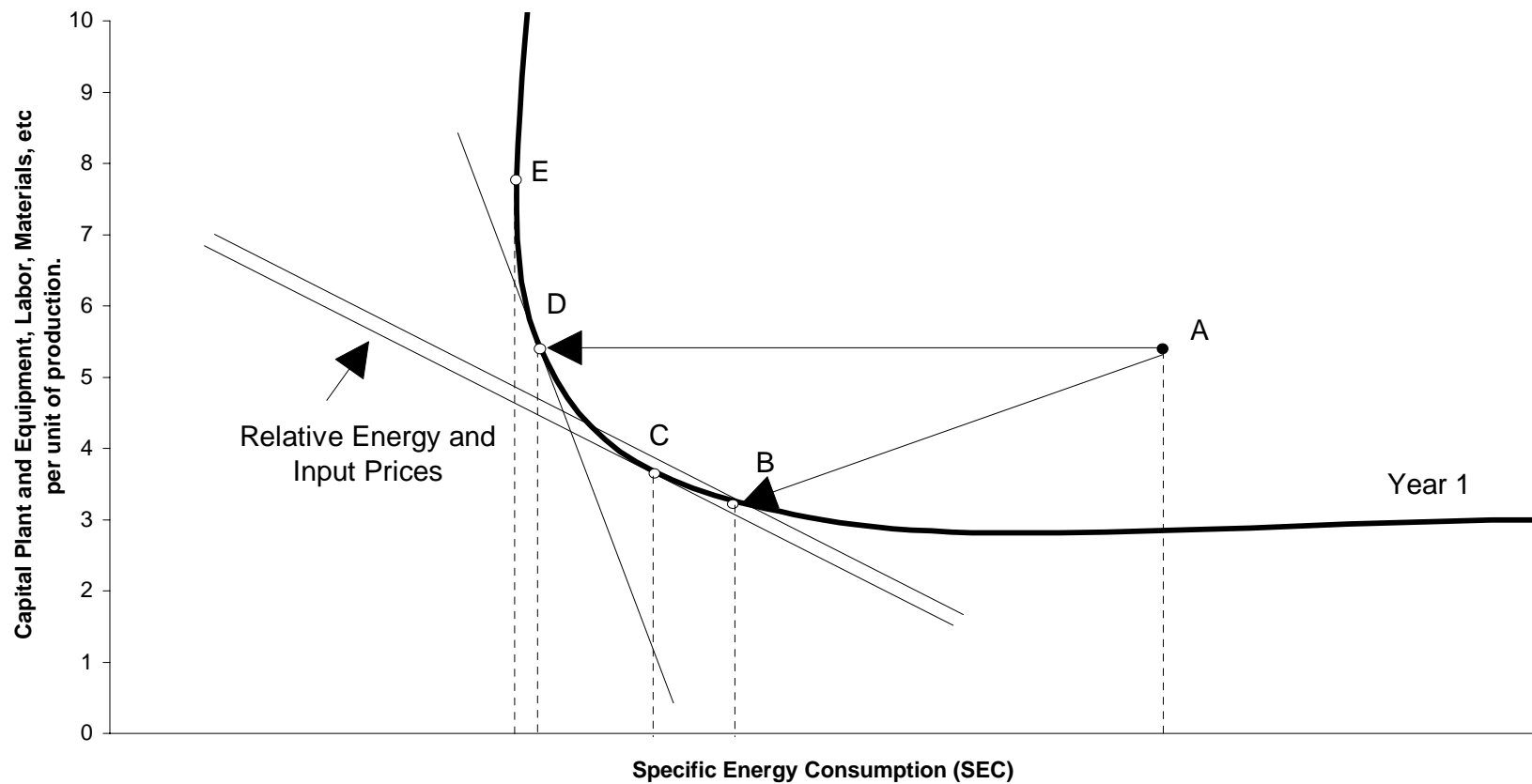


## **Top-down and Bottom-up Modeling Approaches Both Have Similar Challenges**

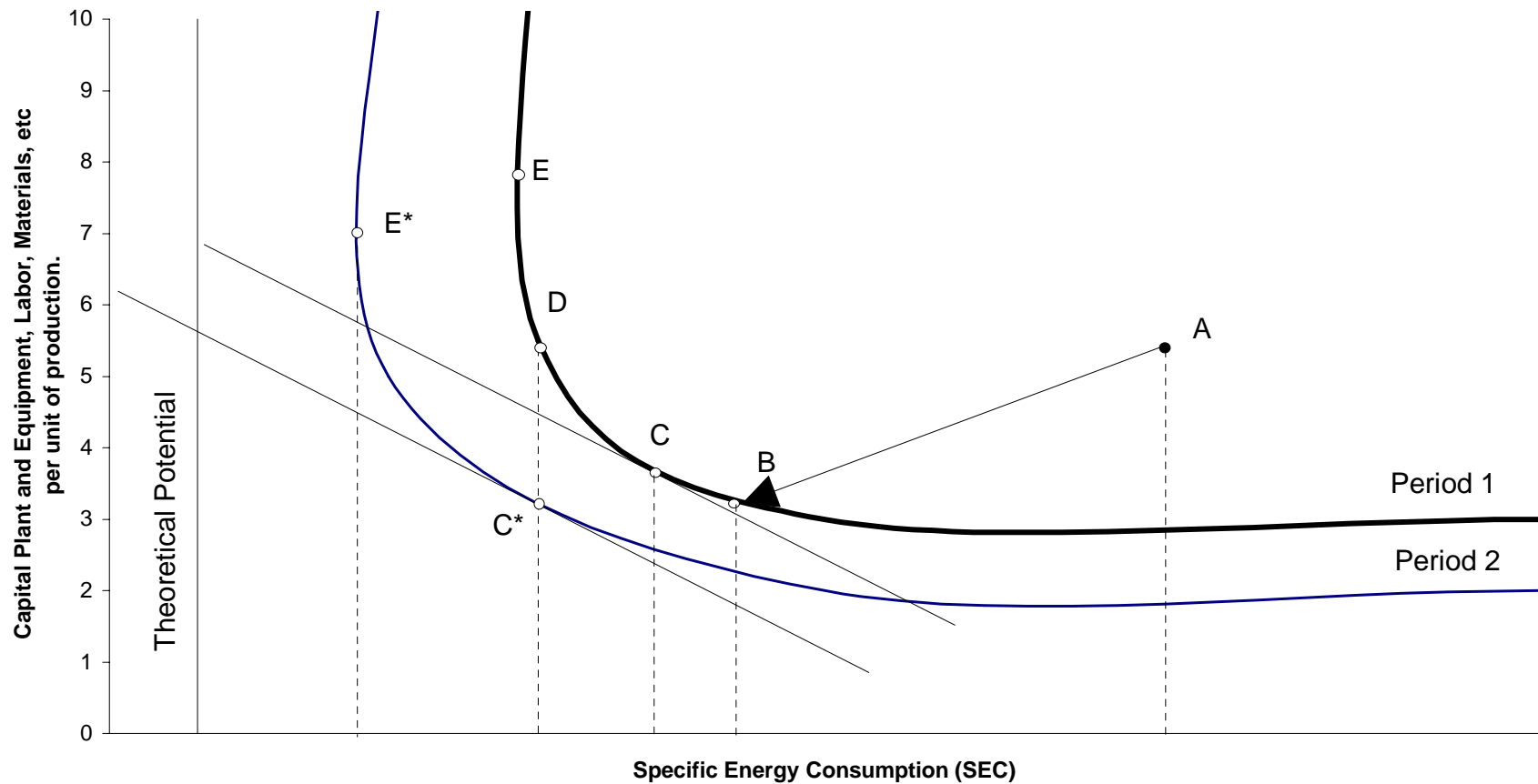
- **Characterizing the status quo**
  - **Static: Actual performance / state of practice**
  - **Dynamic: “autonomous” change**
- **Characterize technical possibilities**
  - **Static: Difference between actual and potential performance**
  - **Dynamic: Changing over time**
- **Operationalize the observed behavior**
  - **Optimization or Satisficing**
  - **Stock adjustment?**



# In Economic Terms, these Challenges can be Represented Via Frontier Production Functions



# New technology shifts the picture



## **Different Models Provide Placeholders to Represent the Impact of VAIP**

- **The status quo in LIEF is characterized by the 'Gap'**
  - The Gap is the ratio of actual to 'ideal' energy intensity
  - Ideal energy intensity is function of
    - Capital Recovery Factor and
    - Energy price
- **Dynamic elements in LIEF include**
  - Penetration (stock turnover, etc.) which represents 'closing the gap'
  - Autonomous shifts
- **Compared to NEMS**
  - TPC and UEC combines notions of the Gap and autonomous shift but without price effects
  - Stock turnover provides a similar modeling role to penetration
- **LIEF and NEMS produce similar results in the 5-Lab study**
  - LIEF double penetration and cut CRF from 33% to 15%
  - NEMS double stock turnover and TPC



## **The Real Challenge to Modeling is in Assessing the Performance of VAIP**

- **Information on participants, but not non-participants**
  - Sample selection bias
  - Case studies cannot be relied upon to generalize to a population
  - Separating the role of other economic drivers from program effects
- **VAIP do something, but how much?**
  - Morgenstern & Al Jurf (1999) - Information accelerates adoption
  - DeCanio & Watkins (1998) - Participation related to firm characteristics
  - Other environmental literature (TRI 33/50)
  - Analysis of IAC show that rebates also serve signaling function
- **Market transformation**



## Combining Participant and Non-participant Data at the Census Provides a Research Opportunity

- Past research has measured the range of plant level energy and productivity performance in many industries
- Separating a variety of effects, e.g. vintage, energy prices, and learning by doing, on productivity and energy efficiency is feasible.
- New research for EPA EnergyStar identifies the range of performance within an industry for benchmarking purposes, i.e. identifying the status quo and potential.
- Identifying program participants vs. non-participants within an industry group can measure:
  - Between group differences, controlling for external factors
  - Within group performance over time
  - Representations of the “GAP”, autonomous change, CSC, TPC, etc.
  - *The impact of VAIP participation on these estimates.*

