

U. S. Small Business Administration

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SGIS CEO Hany Girgis, winner of the SBA 2008 Entrepreneurial Success Award



CEO Hany Girgis founded SGIS from his garage in June 2002, and successfully built a company that helps drive unprecedented advances on land, at sea and in space – from ensuring the security of top-secret, government information and developing applications for the Intelligence and Defense communities to training some of our nation’s top government officials. SGIS currently has over 850 employees and 14 offices nationwide, with corporate headquarters located in San Diego, California.

Girgis exhibited intuitiveness by pinpointing that there would be an upsurge in Defense, Intelligence and Homeland Security spending after the tragic events of September 11th, 2001. Organizations and federal agencies required more services to keep up with the war on terrorism and government budgets increased, providing an opportunity for a new, fresh company eager to participate in the fight to defend our nation’s freedom. In turn, he turned the direction of the business to government contracting.

When Girgis began SGIS, he knew the company would compete with large, well-established competitors and identified the opportunity to compete as a small business. SGIS soon became an 8(a) certified, Small Disadvantaged Business, which provided many business opportunities. This gave SGIS numerous chances to bid on a variety of government contracting opportunities and also enabled the company to increase and enhance its presence within the market. Due to the tremendous efforts of Girgis and his team, SGIS has transitioned from a small start-up to a multi-million dollar company poised to compete with other medium and large-sized defense contractors.

Girgis receives frequent recognition for his work through awards and media recognition. Most recently, Girgis was awarded the 2008 Entrepreneurial Success Award by the Small Business Administration (SBA). The SBA also awarded Girgis as San Diego’s Small Business Person of the Year 2007. Girgis was selected as a semifinalist for the Ernst & Young Entrepreneur of the Year 2008 Award for San Diego and as a regional finalist for the Ernst & Young Entrepreneur of the Year 2006 Award in the High Technology Category. In 2006, Girgis

was also honored as one of the 40 Under 40 Leaders of San Diego.

Girgis has been heavily involved with the Small Business Administration (SBA), donating his time to the organization, even taking part in radio shows, in the hopes of leading other business owners to similar successes.

As a result of the company's phenomenal growth, SGIS has received many highly regarded national and state awards, including being selected for the Inc. 500, Inc. Magazine's list of the 500 Fastest-Growing Private Companies in the Nation in 2007 and ranking #2 on Washington Technology's 2007 Fast 50 list of the Fastest-Growing Government IT Companies. In 2006, SGIS was awarded the Governor's Entrepreneurship Award in Florida's Mega Market and was also ranked the 13th Fastest Growing New Company in America on Entrepreneur Magazine and PricewaterhouseCoopers' Hot 100 List.