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 11th DISTRICT, VIRGINIA

COMMITTEE ON ENERGY AND COMMERCE
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 THE INTERNET

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March 28, 2002

Mr. Timothy J. Muris
 Chairman
 Federal Trade Commission
 600 Pennsylvania Avenue, NW
 Room 159
 Washington, D.C. 20003

Re: Telemarketing Rulemaking - Comment, FTC File No. R411001

Dear Chairman Muris:

I am writing regarding the FTC's proposed changes to the Telemarketing Sales Rule. While I share the FTC's desire to protect consumers from unwanted, deceptive, or harassing telemarketing practices, I am also concerned that new regulations may impose undue hardships on those companies that comply with the law.

In considering new regulations, I believe the FTC should focus on curtailing abuses of certain practices, such as the use of pre-acquired account information, rather than imposing an outright ban. Furthermore, I would urge you to carefully consider possible ramifications of the proposed restrictions upon those who make their living in the telemarketing industry.

Approximately 166,000 Virginians make their living in the telemarketing industry. I would ask you to carefully consider the potential ramifications any new regulations would pose to their economic livelihood.

Sincerely,



Tom Davis
 Member of Congress

TMD: bw