"Benefits to Consumers of Living in an Instant Information Culture"

ConsumerReports.org

Expert. Independent. Nonprofit

Jeff Fox Technology Editor November 7, 2006



About ConsumerReports.org

- Largest publication-based subscription Web site:
 - Launched in 1997
 - 2.5 million *paying* subscribers over 3x WSJ.com
 (Wall Street Journal)
 - 3.3 million unique monthly visitors
- Non-profit Non-commercial <u>No advertising</u>
- Content includes magazine features, reviews and ratings of products & services, blogs, message boards, daily news, interactive tools, videos and more
- A trusted brand Consumer Reports has published unbiased product reviews and ratings for 70 years

Consumer Reports.org

Are branded product tests & reviews relevant in an Instant Information Culture?

What one observer says:

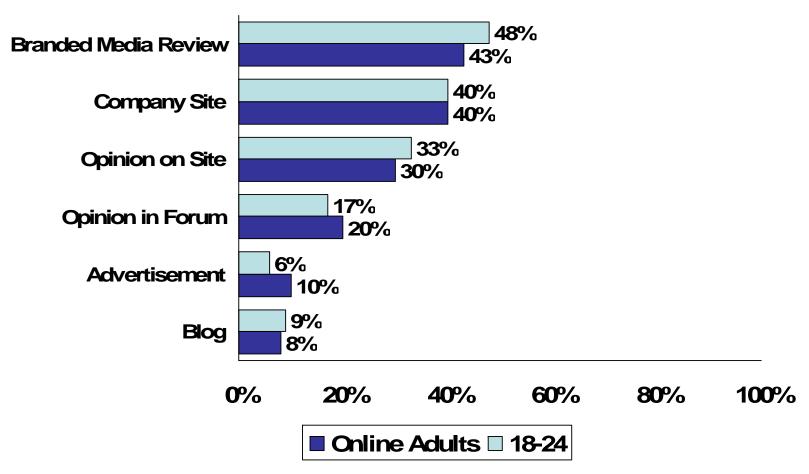
"Consumers are replacing Consumer Reports. We are increasingly turning to blogs and other forms of consumer generated media to gather the information we need to make informed purchasing decisions."

Steve Rubel blogger and SVP, Edelman Public Relations- Steve

Steve's right ... and wrong. Here's why...



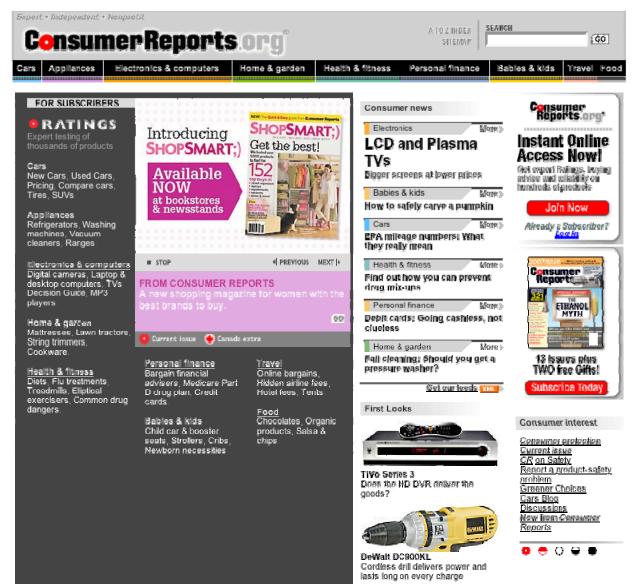
What Influences Consumers?



Source: JupiterResearch/Ipsos-Insight Individual User Survey (7/06), n = 4,182 (online adults), n = 527 (18-24) US only

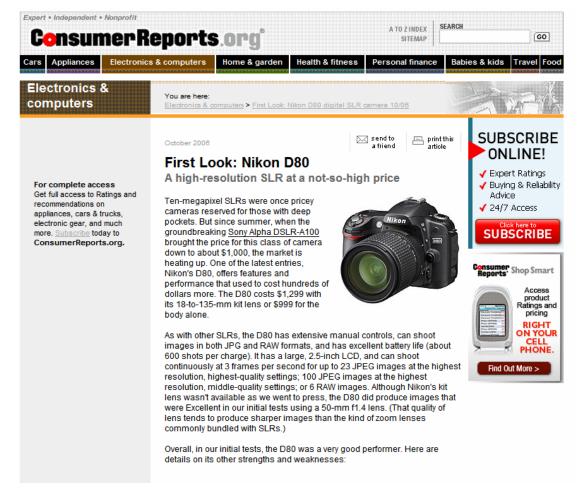


Consumer Reports for the 21st century



Immediate:

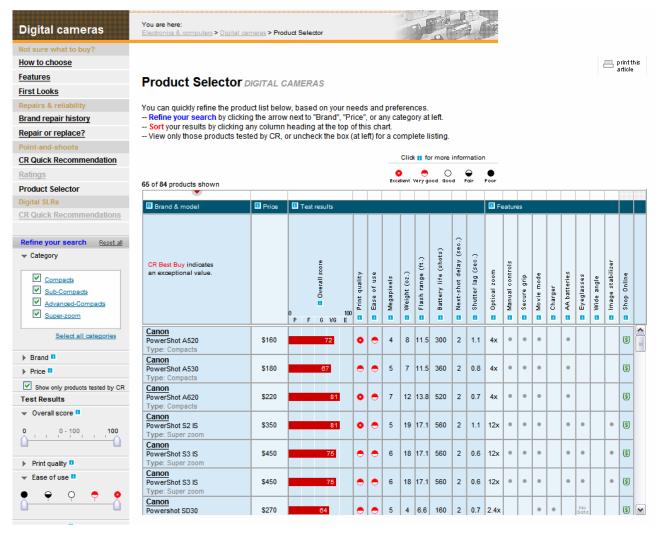
First Looks: Brief reviews of products while they are still being tested in our labs





Interactive:

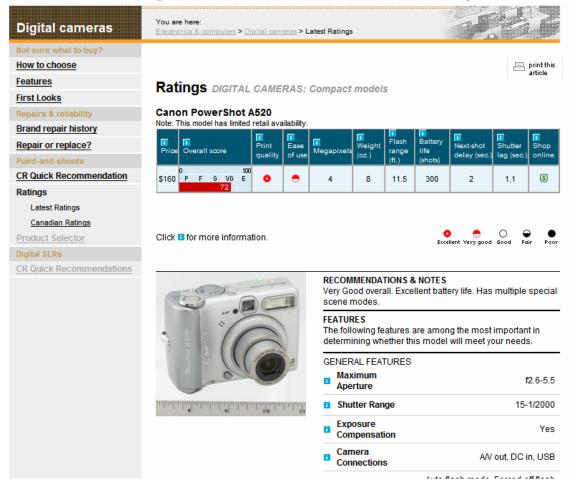
Ratings tables that are sortable & selectable





Comprehensive:

Detailed information on each model... including links to shopping sites





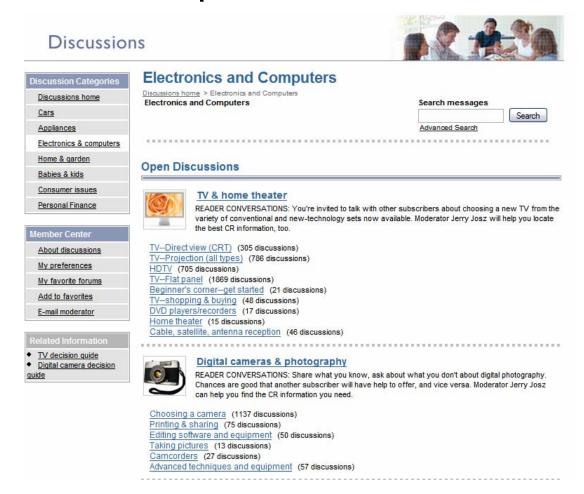
What About User Content?

- Consumer opinions have long been part of Consumer Reports:
 - Brand repair history data comes from our annual questionnaire, sent to 3.5 million+ subscribers (both online and print) – one of the largest scientific surveys conducted in the U.S.
 - Regular surveys are conducted among both subscribers and the public at large on topics such as:
 - Cell phone and cable Tv customer satisfaction
 - Popularity of vehicle incentive programs
 - Online music purchasing patterns
 - Medical treatments
 - State of the Net (Internet security)

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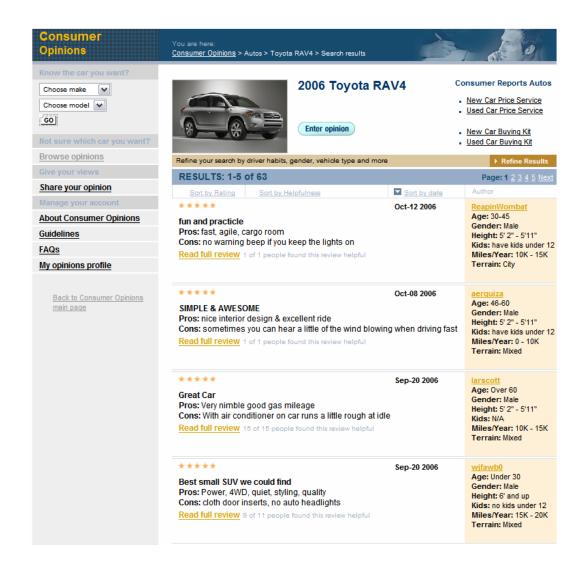
Community

Secure online forums where consumers can share experiences and views





User reviews of cars





ConsumerReports.org: A complete resource for shoppers



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