

Newsline

A Monthly Newsletter from the San Diego District Office

U.S. Small Business Administration



Your Small Business Resource

Volume 4 Issue 3

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Training Calendar

A list of events from SBA and our resource partners may be found at www.sba.gov/ca/sandiego under Training Calendar.

[Dec. 5 - Tax Considerations for Small Business](#) presented by SCORE in San Diego, CA.

[Dec. 6 - Marketing Workshop](#) presented by the SBDITC in National City, CA.

[Dec. 12 - Quickbooks Workshop](#) presented by the NCSBDC in Oceanside, CA.

[Dec. 13 - Business Orientation](#) presented by the IVSBDC in El Centro, CA.

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San Diego Rebuilds



(L-R) Mr. Scott Hunter speaks with Mr. Roger Busch, SBA, Office of Disaster Assistance. The Hunter family lost their home in Rancho Bernardo last month.



Roger Hedgecock of the Roger Hedgecock Show held a live broadcast at the Rebuild San Diego event on KOGO Radio 600AM.

Lessons learned during the Cedar Fire help victims in 2007-

Many fire victims were unfamiliar and unprepared to deal with the arduous process of rebuilding their homes.

Many became easy prey for unscrupulous, sleazy contractors. It was well documented that several were "re-victimized" at the hands of these crooks; making absurdly low estimates, taking large deposits and then disappearing, poor workmanship, delays, etc. Others were stalled in the bureaucracy of the city's building departments costing them precious time and money from their insurance settlements.

Much of this aggravation can be minimized by being knowledgeable and prepared.

The mission of this event was to provide a venue for the 2007 victims that are interested in gaining knowledge, assistance and opportunities to meet with local building officials, the contractors' licensing board, attorneys, tax and lending professionals, verified (licensed, insurance, comp, bonded) contractors, architects, builders and estimators and other suppliers in a non-invasive environment.

The event was held at the Center for the Arts in Escondido California and approximately 400 people participated.



On November 13th, Cornerstone Building Group President, Mike Najera, was presented with the San Diego 2007 SBA Minority Small Business Person of the Year Award, at the 23rd Annual Executive Awareness Awards Presentation and Luncheon, hosted by the San Diego Supplier Development Council.

Events Around San Diego



Photo by: Sam Liao

Ruben Garcia, District Director, SBA San Diego; James Macias, President/CEO, NSHMBA; William Greenwald, Executive VP, NSHMBA; Jimmy Toro, Financial VP NSHMBA, Michael Aguirre, City Attorney San Diego;



Charlie Brown, Viejas; Tracy Stanhoff, President AD PRO; Ruben Garcia and Maria Hughes, SBA San Diego; Cheri Myron, President /CEO Native American Enterprises, LLC ; Mr. R. Hyde, Viejas



Ruben Garcia, District Director, SBA San Diego; Darrell Alexander, President / CEO, Kingdom Works Plumbing and Electrical Enterprises, at the San Diego Rebuilds Event in Escondido.



Dottie Palmer, Assistant to Regional Director, SBDC San Diego; Merrily Chopp, Senior Project Clerk, SBDITC; Debbie Trujillo, Regional Director, SBDC San Diego at the new SBDITC site in National City.



2008 Southwestern College Foundation's Annual Gala—Alma and Ruben Garcia, District Director, SBA San Diego; Master of Ceremonies: Jimmy Quinones, KGTV Channel 10; guests and John Garcia



Adela Garcia, President, Southwestern College Foundation; Holly Hiding, Board of Directors SWC Foundation; Jimmy Quinones, KGTV Channel 10; Maria Perlman, Past Board Member SWC Foundation

U.S. Small Business Administration



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The U. S. Small Business Administration was created in 1953 to maintain and strengthen the nation's economy by aiding, counseling, assisting, and protecting the interests of small businesses and by helping families and businesses recover from national disasters.

SBA's San Diego District Office is your small business resource for access to capital, counseling services, training, and government contracting opportunities, to help start or grow a small business in San Diego and Imperial counties. Our programs and services are delivered through participating lenders and our resource partners, SCORE: Counselors to America's Small Businesses and Small Business Development Centers.

Newsline is produced by the U. S. Small Business Administration's San Diego District Office. Subscribe to Newsline by registering online at web.sba.gov/list. Look for San Diego News.

Send questions or comments to the Newsline Editor, Cynthia Harris, Business Development Specialist, at Cynthia.Harris@sba.gov.

San Diego District Office Fiscal Year 2008 Activity

October 1, 2007 through October 31, 2007

| | Number of Loans | Dollar Amount |
|--------------|-----------------|---------------------|
| 7(a) Loans | 100 | \$18,847,000 |
| 504 Loans | 18 | \$13,032,000 |
| | | |
| Total | 118 | \$31,879,000 |

| | | |
|--|----|-------------|
| Business Loan Center, LLC | 12 | \$1,227,000 |
| CDC Small Business Finance Corporation | 10 | \$6,641,000 |
| Capital One National Assoc | 8 | \$395,000 |
| Washington Mutual Bank | 8 | \$325,000 |
| Wells Fargo Bank Natl. Assoc. | 6 | \$297,600 |
| EDF Resource Capital, Inc. | 5 | \$4,239,000 |
| Discovery Bank | 5 | \$1,221,800 |
| California Bank & Trust | 5 | \$1,020,000 |
| U.S. Bank, NA | 4 | \$165,000 |
| Capital One Bank | 4 | \$150,000 |