U. S. Small Business Administration

Newsline

A MONTHLY NEWSLETTER FROM THE SAN DIEGO DISTRICT OFFICE

Helping small businesses start, grow and succeed.



Your Small Business Resource

Awards 2008

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Management Staff

Do you know someone who deserves an award?

Consider submitting nominations for the 2009 SBA Awards!

See page 4 for award categories and descriptions.

San Diego District 550 West C Street, Suite 550 San Diego, CA 92101 (619) 557-7250 Office (619) 727-4883 Reception www.sba.gov/ca/sandiego

SPECIAL EDITION SMALL BUSINESS WEEK AWARDS 2008



L to R - Bruce Thompson, SBA Regional Administrator - Region 9; Gregory Kent; Bio Clean Environmental Services; Ruben Garcia, SBA District Director - San Diego.

Kent Recognized as Small Business Person of the Year

Gregory Kent

Bio Clean Environmental Services

Gregory Kent founded Bio Clean Environmental Services, Inc., in 1998, as a bioaugmentation company, which sold bacterial treatment products and services throughout Southern California, specializing in the remediation of FOG: fats, oils and greases, for restaurants, hospitals, nursing homes, military facilities and municipalities. He expanded into the storm water filtration industry in 2000 and has since become an exclusive distributor of Suntree Technologies, Inc. storm water filtration systems, providing the finest quality systems on the market today. He has also expanded his business to cover all of California, Hawaii and the western region. Bio Clean has become an industry leader in innovation of storm water filtration technology, holding several patents in the this area and helping to protect our environment by providing green and natural solutions.

In addition to running a successful business, Kent is involved with many national organizations that focus on keeping the nations waterways clean and free from pollution. He is Exhibit Chair person for the 2008 (P3S)

California Water Environmental Association; a member of the Green Building Consul and several other similar organizations; and a contributor to Surfrider, Heal the Bay, Coast Keeper, Water Keeper Alliance, and Ocean Society.

At the Small Business Awards Luncheon on May 28th, several awards were presented by the SBA to small business owners and champions. Articles on the winners may be accessed at http://www.sandiegometro.com/20 08/may/sba.php or a copy of the May 22, 2008 Small Business Supplement to: The Daily Transcript may be picked up at the SBA.

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SMALL BUSINESS AWARDS LUNCHEON



Entrepreneurial Success Award - Hany Girgis, SGIS accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (center) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



Woman-Owned Small Business of the Year - Kiddie Corp., owner Christine Tempesta accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



Minority-Owned Small Business of the Year - Pacific Advisors, owner Claudia Klaus accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



Delores Braswell Award:Advocating Women in Bus. - Barbara Sedgwick-Billimoria, Southwestern College SBDITG with Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



Financial Services Champion - Paul Polowski, Small Business Solutions (formerly w/Neighborhood National Bank) accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



Minority Small Business Champion - Gustavo Bidart, Citi Bank accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).

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SMALL BUSINESS AWARDS LUNCHEON



Home-Based Business Champion - Cynthia Nagura, Southwestern College Family Resource Center, accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



504 Small Business Lender of the Year - Kurt Chilcott, CDC Small Business Finance accepts award from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).



7(a) Small Business Lender of the Year - SBA Division of U.S. Bank - award accepted by Erik Daniels, National Sales Manager, U.S. Bank, from Bruce Thompson, SBA Regional Administrator, Region 9 (left) and Anthony Vigil, SBA Deputy District Director, San Diego (right).

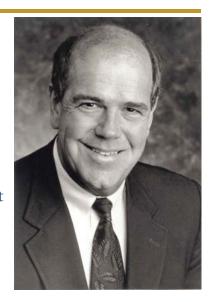


Small Business Supplier of the Year - Terry Hastings, Hillcrest Stationers accepts award from Anthony Vigil, SBA Deputy District Director, San Diego (left).



2007 Eisenhower Award - SAIC - award accepted by Rochelle Lowe, Small Business Compliance, SAIC, from Anthony Vigil, SBA Deputy District Director,

Small Business
Journalist
of the Year
George Chamberlin
The Daily Transcript



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2009 SMALL BUSINESS AWARDS CATEGORIES

Small Business Awards - Must be meet SBA size standards as a small business and be in business 3 or more years.

- o **Small Business Person of the Year:** For developing an outstanding, growing business; innovative product(s), increasing jobs, increasing sales, overcoming adversity, and community contributions.
- o Small Business Exporter of the Year: Business owner who has significantly increased export sales and profits, encouraging other firms to export, increased jobs through exports, and innovative methods of creating markets.
- o SBA Young Entrepreneur of the Year: Owner will not reach 30th birthday by June 1, 2008, three-year evidence of success in sales and profits, increased jobs, innovative products, demonstrated potential.
- o **SBA Family-Owned Small Business of the Year:** Family owned and operated business which has been passed on from one generation to another. (*Business must have a 15-year track record.*)

Small Business Champions of the Year - Those who have fulfilled a commitment to the advancement of small business, including volunteering time and services to small business interests and groups, championing the cause of small business in the legislative process. Champions may or may not be small business owners.

- o Minority Small Business Champion of the Year: Has fulfilled a commitment to support minority entrepreneurship.
- o Women in Business Champion of the Year: Has fulfilled a commitment to the advancement of women's business ownership.
- o **Veteran Small Business Champion of the Year:** Has fulfilled a commitment to advancing small business opportunities for veterans of the U.S. armed forces.
- o **Financial Services Champion of the Year:** Individuals who assist small businesses through advocacy efforts to increase the usefulness and availability of <u>accounting</u> or <u>financial</u> services for small businesses.
- o Small Business Journalist of the Year: Journalists representing television, radio, electronic or print media who report and champion small business issues.
- o **Home-Based Business Champion of the Year:** Has experienced the rewards and difficulties of home-based businesses and has volunteered to improve the climate for these businesses.

San Diego Local Awards - Must be in business 3 or more years (not judged at state or national level)

- o Women-Owned Small Business of the Year: Women who own and operate or bear principle responsibility for operating a small business.
- o Minority-Owned Small Business of the Year: Ethnic minorities who own and operate or bear principle responsibility for operating a small business.
- o **Veteran-Owned Small Business of the Year:** Veterans who own and operate or bear principle responsibility for operating a small business.

Training Calendar

A list of events from SBA and our resource partners may be found at www.sba.gov/ca/sandiego under Training Calendar.

June 25 - Business Plan and Market Research Workshop presented by the NCSBDC in Oceanside, CA.

June 26 - Personal Branding presented by SCORE in San Diego, CA.

June 26 - Small Business Loan Day presented by the SBDITC in National City, CA.

June Schedule Coming Soon presented by Imperial Valley SBDC in El Centro, CA.

SBA San Diego Management Staff

Ruben R. Garcia

District Director

Anthony J. Vigil

Deputy District Director

Terrill K. Ashker

District Counsel

Rosa M. Rodarte

Lead Business Dev. Specialist

Juliane Talley

Lead Business Dev. Specialist

The U. S. Small Business Administration was created in 1953 to maintain and strengthen the nation's economy by aiding, counseling, assisting, and protecting the interests of small businesses and by helping families and businesses recover from national disasters.

SBA's San Diego District Office is your small business resource for access to capital, counseling services, training, and government contracting opportunities, to help start or grow a small business in San Diego and Imperial counties. Our programs and services are delivered through participating lenders and our resource partners, SCORE: Counselors to America's Small Businesses and Small Business Development Centers.

Newsline is produced by the U. S. Small Business Administration's San Diego District Office. Subscribe to Newsline by registering online at web.sba.gov/list. Look for San Diego News.

Send questions or comments to the Newsline Editor, Cynthia Harris, Business Development Specialist, at Cynthia.Harris@sba.gov.