

If there was such a thing as an "AVERAGE" farmer, and our statistics were evenly distributed over the farms of Washington State, this "AVERAGE" farmer would be:

A 54 year old family farm operator;



with a farm spanning 426 acres and worth \$623,333;



farm machinery and motor vehicles valued at \$80,212;



crops sold worth \$99,692;



and livestock, poultry, and products sold valued at \$48,636.

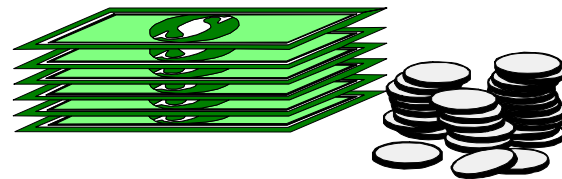


*In 2002, about 16% of Washington farms were operated by women.*

This farm has the potential to produce one or several of Washington's major commodities:

Apples	Wheat
Milk	Potatoes
Cattle & Calves	Forest Products
Hay	Pears
Sweet Cherries	Hops
Eggs	Grapes
Sweet Corn	Corn for Grain
Chickens & Broilers	Barley
Asparagus	Mint
Onions	Carrots
Red Raspberries	Green Peas
Cranberries	Dry Beans
Dry Peas	Lentils
Honey	Peaches

For every \$1 of agricultural raw product, an additional \$4-\$6 are generated as the products move through processing and marketing channels to reach the consumer.



IN 2002, THIS FARMER PAID:









\$10,966	For livestock & poultry
\$13,121	For feed
\$ 4,323	For seed
\$ 6,454	For fertilizer & lime
\$ 7,299	For chemicals
\$ 4,044	For fuel & oil
\$10,587	For repairs & maintenance
\$ 6,905	For real estate & nonreal estate interest
\$29,022	For contract & hired labor
\$ 5,302	For cash rent to non-operator landlords
\$ 4,081	For property taxes
\$ 4,598	For utilities
\$12,804	For other expenses

*Therefore, this farmer spends about \$338 PER DAY to cover these expenses!*

After this farmer's 2002 production costs were paid, his net farm income was \$33,925, including government payments. *(For those farms with net gains, the average net farm income was \$106,715 versus an average loss of \$17,324 for those farms with net losses, including government payments.)*

The market value of agricultural products sold and government payments averaged \$148,327 per farm.

One acre of a Washington farmer's land is worth about \$1,650. An acre of land is roughly the size of a football field. Major crops, their 2005 production and values per acre are:

	Sweet Cherries	9,440 lbs./acre worth \$11,535/acre
	Apples	37,400 lbs./acre worth \$7,963/acre
	All Grapes	15,380 lbs./acre worth \$2,629/acre
	Non-storage Onions	37,000 lbs./acre worth \$8,732/acre
	Storage Onions	60,000 lbs./acre worth \$5,071/acre
	Potatoes	62,000 lbs./acre worth \$3,472/acre
	Peaches	14,420 lbs./acre worth \$4,046/acre
	Wheat	3,756 lbs./acre worth \$205/acre
	Fresh Sweet Corn	15,000 lbs./acre worth \$3,930/acre

TOP 40 AG COMMODITIES, 2005

Commodity	Value of Production (Thousand Dollars)
1. Apples	1,234,324
2. Milk <sup>4/</sup>	835,592
3. Cattle & Calves	601,336
4. Potatoes, Fall	534,688
5. Wheat, All	456,316
6. Hay, All	365,940
7. Cherries, All	338,463
8. Nursery & Greenhouse <sup>1/</sup>	326,259
9. Farm Forest Products <sup>2/</sup>	150,000
10. Pears, All	142,840
11. Grapes, All	141,950
12. Onions, All	111,105
13. Broilers <sup>3/</sup>	102,581
14. Aquaculture <sup>5/</sup>	99,110
15. Hops	73,808
16. Sweet Corn, All	69,609
17. Corn for Silage	59,157
18. Christmas Trees	50,000
19. Corn for Grain	45,100
20. Eggs	44,791
21. Mint Oil	44,617
22. Red Raspberries	39,275
23. Haylage	28,675
24. Asparagus, All	27,580
25. Barley	27,011
26. Kentucky Bluegrass Seed	22,680
27. Blueberries	19,160
28. Mushrooms, All	17,711
29. Processing Green Peas	17,240
30. Dry Edible Beans	16,949
31. Peaches	11,732
32. Alfalfa Seed	11,730
33. Wrinkled Seed Peas	9,471
34. Lentils	8,845
35. Other Grass Seed	8,640
36. Processing Carrots	8,555
37. Dry Edible Peas	7,346
38. Strawberries	6,940
39. Cranberries	6,827
40. Mink	6,675

<sup>1/</sup> Includes floriculture.  
<sup>2/</sup> Value of forest products sold from operations meeting the USDA farm definition.  
<sup>3/</sup> Washington Fryer Commission total weight multiplied by USDA US average bird liveweight price per pound.  
<sup>4/</sup> Value at average returns per 100 pounds of milk in combined marketings of milk and cream plus value of milk used for home consumption and milk fed to calves.  
<sup>5/</sup> Excludes value of distributed fish.

WASHINGTON'S RANK IN  
THE NATION'S AGRICULTURE

Commodity	Rank	% of US Production
Red Raspberries	1	90.9
Wrinkled Seed Peas	1	81.5
Hops	1	74.6
Spearmint Oil	1	73.4
Apples	1	58.8
Sweet Cherries	1	54.6
Pears, All	1	50.3
Concord Grapes	1	48.8
Prunes & Plums	1	39.6
Peppermint Oil	1	37.9
Niagara Grapes	1	36.0
Asparagus	2	29.5
Processing Carrots	2	28.9
Processing Sweet Corn	2	25.0
Fall Potatoes	2	25.0
Processing Green Peas	2	23.5
Onion, Summer	2	19.5
Apricots	2	7.2
All Grapes	2	5.9
Lentils	3	14.6
Dry Edible Peas	3	9.5
Tart Cherries	3	6.1
Wheat, All	4	6.6
Barley	4	5.9
Trout, Value of Fish	5	6.0
Cranberries	5	3.0
Strawberries	5	0.6

Based on 2005 Production



DID YOU KNOW?

Washington's potato growers have the highest yields per acre in the world! We produce almost twice as many pounds per acre as our more famous neighboring state to the east.

Washington's Whitman County produces more wheat and barley than any other county in the United States. They are also the number one county in the U.S. for dry peas and lentils.

Washington dairy cows produce more pounds of milk per cow each year than cows in any other state.

Washington hops and hop by-products are now exported around the world. On an annual basis, 60% of all hop production from this region goes overseas. The rest remains in the U.S. for domestic consumption.

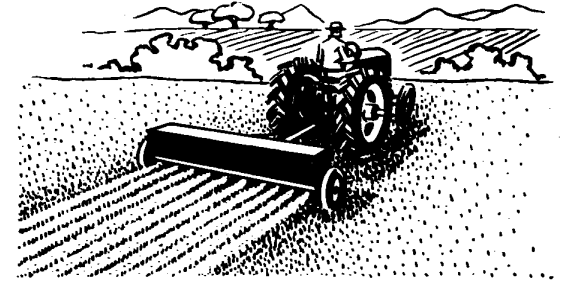
Washington apples are sold in all 50 states and in more than 40 countries.

*For additional information, contact*

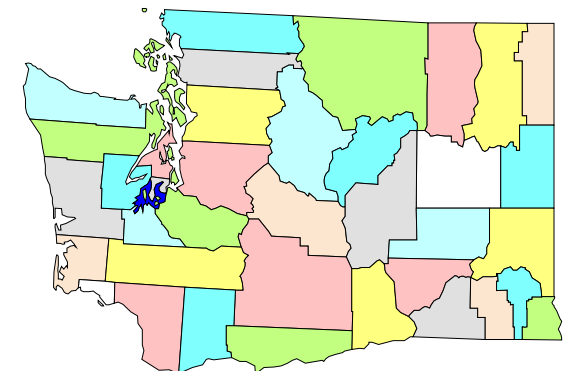
*US Department of Agriculture  
 National Agricultural Statistics Service  
 Washington Field Office  
 PO Box 609  
 Olympia, Washington 98507-0609  
 Phone: (360)902-1940  
 Fax: (360)902-2091*

*website: [www.nass.usda.gov/wa](http://www.nass.usda.gov/wa)*

THE



PRIDE  
OF



WASHINGTON  
STATE

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