

The Nationwide Health Information Network Initiative:

Business Models

John Glaser, PhD Vice President and CIO Partners HealthCare

Senior Advisor Deloitte Center for Health Solutions Nationwide Health Information Network Initiative

...foster widely available services that facilitate the accurate, appropriate, timely, and secure exchange of health information

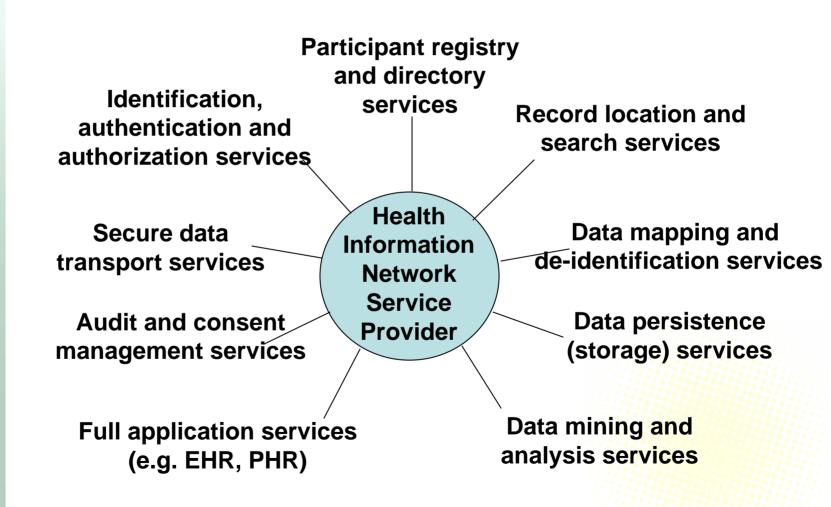
...information that follows the consumer and supports clinical decision making

Nationwide Health Information Network Initiative

Shared assumptions:

- Vision for the NHIN is a network of networks
- The organizations that provide network services may take several forms
- There are some basic network services necessary for connecting health records, security, record look-up and routing
- Many other network services may be considered valuable in local settings

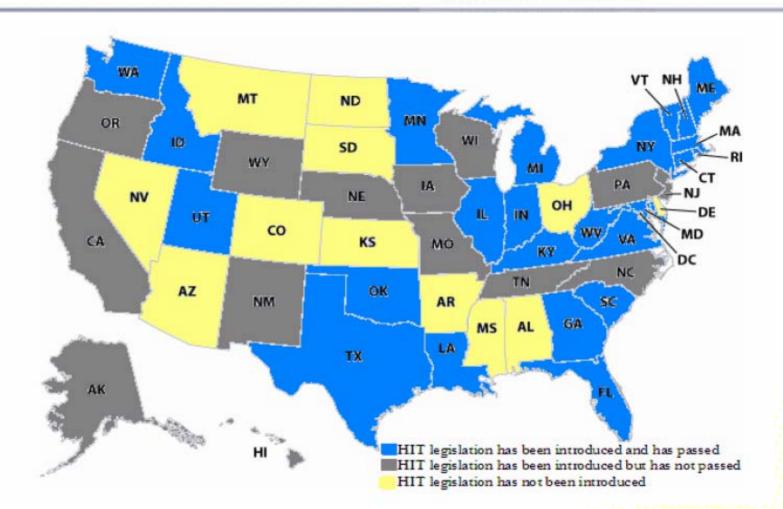
NHIN Services that Could Be Provided



Progress is Being made by the Federal Government

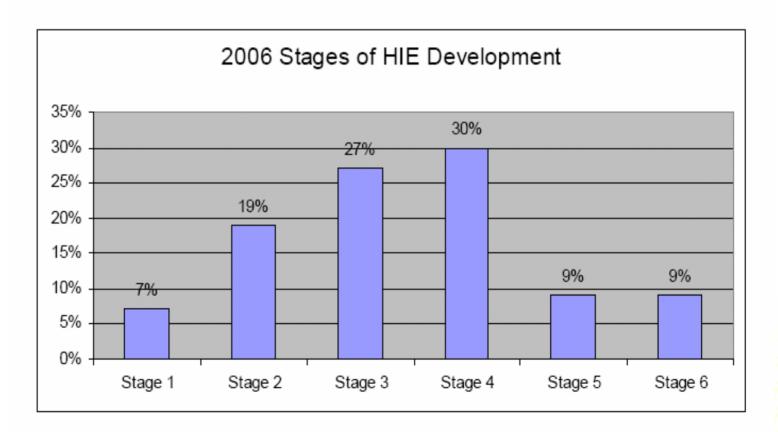
- AHIC and its Working Groups
- HITSP
- CCHIT
- HISPC
- NHIN Consortia

Progress is Being Made by the States



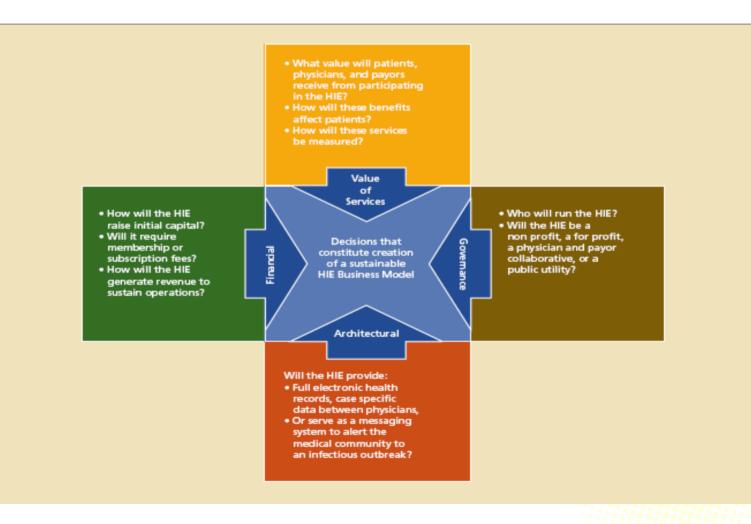
Improving the Quality of Healthcare Through Health Information Exchange, eHealth Initiative, 2006

Progress is Being Made at the Local Level



Improving the Quality of Healthcare Through Health Information Exchange, eHealth Initiative, 2006

Achieving Exchange Financial Sustainability is Challenging



Health Information Exchange (HIE) Business Models, Deloitte Center for Health Solutions, 2006.

NHIN Adoption has Several Pre-Conditions

- Financially viable participant networks and organizations
- Conformance of participant networks and organizations to necessary NHIN standards and policies
- Methods for addressing mis-aligned financial incentives and care improvement externalities
- Sufficient base of EHR adoption
- Broad adoption of standards
- Robust privacy and security policies and mechanisms
- Legal and policy approaches to anonymized, secondary uses of data

Perspectives

the particular of place, design

- NHIN Consortia members
- States
- Regional efforts