



NEWS RELEASE

PRESS OFFICE

Release Date: November 30, 2007
Release Number: 07-84

Contact: Tiffani Clements (202) 401-0035
Internet Address: www.sba.gov/news/

SBA Promotes Federal Contracting Transparency With Release of Top 100 Report

WASHINGTON – The U.S. Small Business Administration is continuing to increase transparency and accountability in small business contracting with the release of the “Top 100 Small Business Government Contractors” report. The report lists the 100 small businesses that received the most federal procurement dollars in 2006, and reinforces a series of recent administration initiatives to improve small business access to federal contracts.

“Releasing this list is part of SBA’s on-going effort to increase the transparency, accuracy, and integrity of government small business contracting data,” said SBA Administrator Steve Preston. “It also ensures that federal contracts get into the hands of small businesses and that federal agencies receive credit towards their small business contracting goals.”

The Top 100 small businesses received approximately \$12 billion in FY 2006, about one-sixth of all federal small business contract dollars paid that year.

The Top 100 report reinforces the importance of the administration’s recent initiative to ensure federal agencies only get credit for contracts awarded to legitimate small businesses. The 14 month ‘scrub’ of 11 million contract actions in FY 2005 and 2006 was completed in June 2007. The review removed \$4.6 billion in incorrectly coded contracts from the small business procurement database. Federal agencies will have to make up the difference by awarding new contracts to small businesses in order to meet their contracting targets.

Four of the Top 100 firms were affected by miscodings. Three of them were incorrectly identified as “other than small,” even though the companies are legitimate small businesses. One company was miscoded as a small business in 2006, even though it was not small.

Recent federal government regulatory changes have significantly increased small business contracting opportunities. Prior to 2007, once a small business contract was awarded, it counted towards a federal agency’s contracting goals for the life of the contract – as much as 20 years – even if the firm was acquired by a major corporation. Under the new rules, contracts stop counting towards small business goals once a firm is acquired. Small businesses that grow larger on their own can continue to be counted as small for up to five years, or they may have to ‘recertify’ their size earlier when a federal agency exercises a contract option.

Under the new rules, twenty-six of the companies on the FY 2006 Top 100 report are now identified as “other than small” in the Central Contractor Registration (CCR). Sixteen companies outgrew their size standard. Ten companies were acquired by, or merged with, other

firms. The new federal regulations create opportunities for other small businesses, because contracts awarded to these firms will no longer count towards agencies' contracting goals.

The Top 100 report shows that 99 of the 100 companies on the list were in fact properly classified as small businesses when they originally won their contracts. It reflects the progress the agencies have made in their review of miscoded contracts from 2005 to 2006. But with 5.5 million contract actions processed each year, there are certain to be additional errors. SBA is working with other agencies to continually review and improve the data.

The Office of Federal Procurement Policy (OFPP) has required federal agencies to submit plans by the end of 2007 for maintaining the integrity of data in the contract reporting system. The SBA is working with GSA to provide new tools so the public can better access CCR and help identify errors.

CONTRACT DOLLARS	DUNS NUMBER	FIRM NAME	LISTED AS LARGE	COMMENT
\$364,120,890.00	0440813880000	PROCURENET, INC.	YES	Outgrew Size Standard 11/2006
\$345,126,271.00	1019188110000	TECHNICAL AND MANAGEMENT SERVI	YES	Purchased by DRS 3/2006
\$289,436,233.00	0083859030000	NJVC,LLC	NO	ANC
\$254,828,797.00	0155705830000	DATAPATH, INC	NO	
\$251,056,698.00	1184881540000	CALCASIEU REFINING COMPANY INC	NO	
\$231,029,655.52	0216404870000	PETROLEUM TRADERS CORP	NO	
\$218,840,880.54	6149483960000	WORLD WIDE TECHNOLOGY, INC	NO	
\$211,114,788.17	6228248860000	ENVIRONMENTAL QUALITY MANAGEME	NO	
\$194,193,111.53	8400159110000	QSS GROUP, INC.	YES	Outgrew Size Standard 7/07
\$184,101,352.10	0733661190000	SOFTMART GOVERNMENT SERVICES,	NO	
\$180,136,832.00	1104835210000	JVYS	YES	Outgrew Size Standard 3/07 - ANC
\$174,506,375.00	0264890180000	EMERGENT BIODEFENSE OPERATIONS LANSING INC	YES	Outgrew Size Standard 9/07
\$165,651,992.22	6082538240000	CHUGACH SUPPORT SERVICES, INC	YES	Outgrew Size Standard - ANC
\$163,768,900.78	0397029280000	ALUTIIQ SECURITY AND TECHNOLOGY LLC	NO	ANC
\$153,252,106.96	1314637050000	PETRO STAR, INC	NO	
\$151,130,397.21	6038140540000	GOVERNMENT ACQUISITIONS, INC.	NO	
\$150,224,876.42	1160570190000	SUPPLYCORE, INC	NO	
\$147,435,510.00	1946743390000	REFINERY ASSOCIATES OF TEXAS,	NO	
\$146,649,069.00	0537833530000	PLACID REFINING COMPANY LLC	YES	Miscoded - Company is a Small Business
\$141,531,466.66	8270068670000	RS INFORMATION SYSTEMS, INC.	YES	Outgrew Size Standard 11/04
\$138,621,383.57	0325163610000	SWALES AND ASSOCIATES, INC	YES	Purchased by ATK 7/2007
\$137,762,215.00	1913416270000	THE CENTECH GROUP, INC.	NO	
\$135,273,802.54	6029387710000	MULTIMAX, INC.	YES	Purchased by Harris 6/2007
\$134,841,570.36	0385228760000	MCKINLEY CHUGACH INC	YES	Outgrew Size Standard - ANC
\$130,744,022.00	7983066010000	CHUGACH MANAGEMENT SERVICES	YES	Outgrew Size Standard - ANC
\$127,169,272.05	1619090490000	INDYNE, INC	YES	Outgrew Size Standard 5/2000
\$126,794,213.56	0382670760000	SPARTA, INC.	NO	
\$126,775,184.04	0943734950000	SIERRA NEVADA CORPORATION	NO	

\$126,434,476.64	0044354700000	ASRC AEROSPACE CORP	NO	ANC
\$122,152,182.99	0484187300000	CHENEGA TECHNOLOGY SERVICES CORP	NO	ANC
\$121,543,719.12	0579175360000	METRO MACHINE CORP	NO	
\$121,053,450.00	6204996990000	CALUMET SPECIALTY PRODUCTS PAR	NO	
\$121,006,572.00	8843564290000	AMTEC CORPORATION (9102)	NO	
\$119,977,273.00	1539202690000	EARL INDUSTRIES, LLC	NO	
\$118,781,554.92	1421207450000	CHUGACH INDUSTRIES INCORPORATED	YES	Outgrew Size Standard - ANC
\$118,374,201.00	1214221250000	GARY-WILLIAMS ENERGY CORPORATI	YES	Miscoded - Company is a Small Business
\$116,381,993.20	6208645040000	NCI INFORMATION SYSTEMS, INC.	YES	Outgrew Size Standard 7/2007
\$116,107,867.15	1540509590000	THE PRESIDIO CORPORATION	NO	
\$113,227,820.34	1776746650000	CHENEGA TECHNICAL PRODUCTS, LLC	NO	ANC
\$111,955,181.00	7828269030000	ITS SERVICES, INC.	YES	Outgrew Size Standard 3/2007
\$110,440,008.12	0986923740000	IMMIXTECHNOLOGY INCORPORATED	NO	
\$110,170,278.87	8495509830000	CHERRYROAD GT INC	NO	
\$106,916,857.05	8728459410000	TKC COMMUNICATIONS LLC	NO	ANC
\$104,653,875.46	1269252670000	ALUTIIQ GLOBAL SOLUTIONS, LLC	NO	ANC
\$102,371,876.30	8789013960000	SGT INCORPORATED	NO	
\$102,166,710.00	0487545300000	DOCUMENT AND PACKAGING BROKERS INCORPORATED	NO	
\$100,880,787.94	7864681990000	DLT SOLUTIONS, INC.	NO	
\$99,979,470.54	1079393570000	GTSI, CORP.	NO	
\$98,847,852.11	1758923270000	LATA/PARALLAX PORTSMOUTH LIMITED LIABILITY COMPANY	NO	
\$98,805,357.46	0580244560000	AEROVIRONMENT, INC	NO	
\$96,934,913.00	0489188170000	NAVAJO REFINING COMPANY, L P	NO	ANC
\$95,592,238.97	1750966190000	VIASAT, INCORPORATED	NO	
\$94,990,750.00	0373056460000	TYBRIN CORPORATION	NO	
\$94,970,421.49	0270797760000	ATLANTIC DIVING SUPPLY, INC.	NO	
\$94,564,770.80	9276164170000	SOUTHWIND CONSTRUCTION COMPANY INCORPORATED	NO	
\$94,274,165.00	0529468940000	SOPAKCO INC	NO	
\$92,949,051.39	0562806210000	TELOS CORPORATION (0974)	NO	
\$92,139,875.00	8343706780000	DSE, INC	NO	
\$91,417,300.00	0494980250000	NUCLEAR FUEL SERVICES INCORPORATED	NO	
\$90,496,338.25	1890713680000	MORGAN RESEARCH CORPORATION	YES	Purchased by Stanley 2/2006
\$90,271,009.00	1265259760000	M7 AEROSPACE LP	NO	
\$89,327,960.15	7804146520000	STG, INC.	NO	
\$87,915,087.00	0032420130000	DYNCORP	YES	Miscoded - Company is a large business *
\$87,547,623.75	1213962170000	COLT DEFENSE LLC	NO	
\$87,541,569.21	0613236630000	GALAXY SCIENTIFIC CORPORATION	YES	Purchased by SRA 7/2005
\$86,743,609.55	1352529500000	FSS ALUTIIQ JOINT VENTURE	YES	Joint Venture between FSS and ANC
\$86,094,638.67	1964551820000	J.H.M. RESEARCH & DEVELOPMENT,	NO	
\$85,237,279.25	0988563390000	CAS, INC.	YES	Outgrew Size Standard 7/2003
\$84,728,672.35	0514711180000	CAL WESTERN PACKAGING CORPORATION	NO	
\$84,680,364.98	0133580020000	MYTHICS, INC	NO	

\$84,613,183.00	8492375320000	WESTERN REFINING COMPANY, L P	YES	Miscoded - Company is a Small Business
\$84,050,000.00	1855785930000	PMC/HEERY	NO	
\$82,686,328.00	7873987590000	AGE REFINING, INC	NO	
\$82,149,022.20	1127109470000	EYAK TECHNOLOGY, LLC	NO	ANC
\$80,943,512.60	1214826570000	ASAP SOFTWARE, INC	YES	Outgrew Size Standard 5/2005
\$79,595,171.41	0509874600000	PAPCO, INC	NO	
\$78,824,869.51	0536763750000	SPECIALTY GROUP, INC THE	YES	Outgrew Size Standard 9/2005
\$78,085,290.52	1963538380000	ISOBUNKERS, LLC	NO	
\$77,575,786.00	1532458570000	DIGITAL SYSTEM RESOURCES, INC	YES	Purchased by General Dynamics 5/2004
\$77,570,773.00	1316662730000	MICHAEL BIANCO, INC	NO	
\$77,059,136.22	6056522880000	SAVI TECHNOLOGY, INC	YES	Purchased by Lockheed 8/2006
\$76,658,578.00	8832727340000	WEXFORD GROUP INTERNATIONAL INCORPORATED THE	YES	Purchased by CACI 7/2007
\$76,565,306.00	0155705830000	DATAPATH, INC	NO	
\$75,918,392.90	0224164810000	INFORMATION SYSTEMS SUPPORT, I	NO	
\$75,684,557.00	1225259910000	MTC TECHNOLOGIES, INC	NO	
\$75,643,769.83	1316956290000	DHS SYSTEMS LLC	NO	
\$74,853,881.28	8591456580000	MUNIZ ENGINEERING INCORPORATED	NO	
\$74,015,356.00	0902600890000	AVIATION & MISSILE SOLUTIONS, HARRINGTON, MORAN, BARKSDALE, INC.	NO	
\$73,863,588.00	0568952580000	ENVIRONMENTAL CHEMICAL CORPORATION (5360)	NO	
\$73,537,291.47	6012939620000	ENVIRONMENTAL CHEMICAL CORPORATION (5360)	NO	
\$73,491,258.00	6022621980000	TCS DESIGN & MANAGEMENT SERVIC	YES	Purchased by L3 10/2006
\$73,438,885.91	9613534220000	ARMORWORKS, LLC	NO	
\$71,984,009.00	0977825690000	XMCO INCORPORATED	NO	ANC
\$71,710,362.65	9268813270000	EAGLE GROUP INTERNATIONAL, INC	NO	ANC
\$71,570,553.42	0835357730000	SEVENSON ENVIRONMENTAL SERVICE	YES	Outgrew Size Standard 7/19/2007
\$71,458,976.88	1054647910000	GOLDBELT RAVEN, LLC	NO	ANC
\$71,208,178.34	1703095820000	ENERGY ENTERPRISE SOLUTIONS LIMITED LIABILITY COMPANY	NO	
\$70,802,097.61	1615792220000	T. R. SYSTEMS, INC.	NO	
\$69,922,864.37	1020673780000	TECHNICAL AND MANAGEMENT SERVICES	NO	
\$69,796,206.14	0622736100000	GALAXY SCIENTIFIC CORPORATION	NO	
\$11,722,042,054.51				

Note: In order to track purchases made by small businesses using the Government-wide purchase cards, GSA established generic DUNS numbers. Purchase cards are normally used for orders below \$3,000 and with vendors who do not do business with the Federal government on a regular basis. These DUNS codes account for purchase card orders placed with all small businesses. The two DUNS codes and "dummy" names are: 1367212010000 and 7902386380000, (Small Business Consolidated Reporting and Domestic Contractor), totaling \$ \$1,044,233,321.14.

* Dyncorp's contract was not a small-business set-aside. It was awarded under full and open competition. There is no indication that Dyncorp represented itself as a small business. The contract, for computer system design services, was apparently miscoded as small when it was first recorded in 2002. The error has been corrected.

ABBREVIATION	MEANING
ANC	ALASKA NATIVE CORPORATION
JV	JOINT VENTURE

###