

## News Release

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## Jeffrey Andrade Appointed SBA Associate Administrator For Office of Entrepreneurial Development

**WASHINGTON** — Sandy K. Baruah, Acting Administrator of the U.S. Small Business Administration, today announced the appointment of Jeffrey R. Andrade, a seasoned public policy official, as associate administrator for the SBA's Office of Entrepreneurial Development.

Andrade will manage the SBA's resource partners and business development programs that provide training, counseling and technical assistance to the nation's small business owners. The programs within OED's network include the Women's Business Centers, Small Business Development Centers, Entrepreneurship Education, SCORE and the Small Business Training Network.

"I am very pleased to have someone of Jeff's caliber to head OED, especially at a time when small businesses greatly need the training, counseling and technical assistance programs that are managed by this office," said Baruah. "His leadership and expertise will ensure that these vital services are run with efficiency and effectiveness. I encourage all entrepreneurs who are interested in starting or strengthening a business to utilize the resource partners within OED's network."

Each year, the SBA's technical assistance programs provide training and business counseling to more than a million small business clients. OED also manages much of the content, information and tools on starting and growing a business available on SBA's Web site. Andrade will oversee the implementation of policies within OED and the services delivered through the SBA's business development networks.

Before his appointment, Andrade served as the executive vice president for the Miami-based firm U.S. Education Finance Group, where he managed industry and government relations. Andrade brings 21 years of experience that will be beneficial in his new role. In addition to running a small business for seven years, Andrade also worked on three Presidential transition teams for the Department of Education.

Andrade holds a bachelor of science degree in political science from the American University in Washington, D.C. He was born in New Bedford, Mass., and grew up in nearby East Freetown. He and his wife reside Anne Arundel County, Md.