

Experts Discuss-Winning Federal Contracts for Your Small Business
7:30 to 9:30 a.m. – Third Thursday of Each Month

This workshop is presented each month by the following organizations:
U.S. Small Business Administration – Nebraska District Office
SBA Office of Government Contracting
US Army Corps of Engineers, Omaha District
NBDC Procurement Technical Assistance Center
55th Contracting Squadron, Offutt Air Force Base
In cooperation with: **City of Omaha**

NEW...LOCATION....NEW
SBA Nebraska District Office & SCORE Business Information Center –
10675 Bedford Avenue
Suite 100
Omaha, NE 68134

Northeast corner of 108th and Maple. SBA/SCORE is behind Taco Bell and KFC. Our building has both SBA and Magnolia on the building. Signs are visible from 108th and Maple.

–Need directions? Please call and ask.

Space limited. Advanced registration preferred.

Call Jan Allen (402) 221-7215 or Kathleen Piper (402) 221-7205

What you will learn:

Is this market for you? An overview of selling to Local, State and Federal government

What to do: Registration on Central Contractor Registration

Where and how to find bidding opportunities on the Internet: Learn about the electronic way to effectively use the Electronic Posting System (EPS).

U.S. Small Business Administration certifications: HUBZone, 8(a) Business Development, Small Disadvantaged Business

City of Omaha Opportunities-Vendor List, Protected Business Enterprise (PBE), & Disadvantaged Business Enterprise (DBE)

- **Discussion and group questions**
- **Adjourn.** Meet the presenters

Workshop is free. Reservations preferred. Coffee provided