

## Virginia

Virginia's 631,751 small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.\* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

- Virginia had 153,033 small employers in 2006, representing 97.9% of the state's employers and 49.4% of its private-sector employment.
- The construction industry was the state's largest small business employer in 2006; retail trade was the largest overall employer (Table 1).
- Small businesses created all of the state's net new jobs from 2004 to 2005 (Table 2).
- Virginia's real gross state product increased by 1.9% in 2007. By comparison, growth in the Southeast region was 1.5% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

### For Further Information

- Data on all the states and territories is available at [www.sba.gov/advo/research/profiles](http://www.sba.gov/advo/research/profiles).
- For other small business data and analysis, visit [www.sba.gov/advo/research](http://www.sba.gov/advo/research), call (202) 205-6533, or email [advocacy@sba.gov](mailto:advocacy@sba.gov).
- To learn about state efforts to adopt or implement regulatory flexibility, visit [www.sba.gov/advo/laws/law\\_modeleg.html](http://www.sba.gov/advo/laws/law_modeleg.html).
- Visit <http://web.sba.gov/list> to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.
- Visit [www.sba.gov/advo/rsslibrary.html](http://www.sba.gov/advo/rsslibrary.html) for RSS feeds.

\* The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

### Virginia Small Business Facts

	Level in 2006†	% Change from 2005 2000	
<b>Number of Businesses</b>			
Small employers (<500 employees)	153,033	1.3	12.0
Large employers (500+ employees)	3,207	3.3	1.8
Nonemployers	478,718	1.9	28.2
	Level in 2002†	% Change from 1997	
<b>Business Owner Demographics</b>			
Male-owned	300,830	12.0	
Woman-owned	157,030	18.8	
Equally male/female-owned	54,229	-20.3	
African American-owned	41,165	22.7	
Asian-owned	30,457	37.7	
Hispanic-owned	18,987	38.6	
Native American/Alaskan-owned	2,669	NA	
Hawaiian and Pacific Islander-owned	423	34.3	
	Level in 2007†	% Change from 2006 2000	
<b>Workforce (Thousands) /Unemployment (%)</b>			
Private-sector employment	3,075	0.8	6.3
Government employment	686	1.7	9.8
Self-employed (incorp. & uninc.)	418	2.8	28.8
Female self-employment	138	3.3	19.9
Male self-employment	279	2.6	33.7
Minority self-employment	72	-4.7	29.8
Veteran self-employment	57	-13.7	-8.9
Unemployment rate (%)	3	-	0.7
<b>Business Turnover</b>			
Quarterly establishment openings	39,426	14.9	22.6
Quarterly establishment closings	35,588	7.2	23.4
Business bankruptcies	594	109.9	-79.9
<b>Income and Finance</b>			
Proprietors' income (\$billion)	20.8	-0.3	64.2
Bank branches	2,593	3.2	5.9
No. of bus. loans under \$100,000	1,025,757	-8.8	NA
Total value of business loans under \$100,000 (\$million)	4,525	-7.1	NA
Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy ( <a href="http://www.sba.gov/advo/research/lending.html">www.sba.gov/advo/research/lending.html</a> ).			
† Latest available data; certain figures are economywide.			

**Table 1. Firms and Employment in Virginia by Industry and Firm Size, 2006  
(Non-farm, thousands)**

Industry	Nonemployer firms	Employer firms			Employment		
		Total	1-19 Employees	1-499 Employees	Total	1-19 Employees	1-499 Employees
Total	478.7	156.2	134.6	153.0	3,174.4	556.3	1,566.7
Forestry, etc. and agriculture support	5.1	0.7	0.7	0.7	3.9	2.4	3.2
Mining	0.2	0.2	0.1	0.2	11.3	0.7	5.6
Utilities	0.4	0.1	0.1	0.1	15.7	0.2	2.1
Construction	62.8	24.9	22.4	24.7	242.0	90.3	209.8
Manufacturing	4.7	5.3	3.6	4.9	289.2	20.1	101.5
Wholesale trade	6.6	6.3	4.7	5.8	121.2	20.1	67.7
Retail trade	42.3	17.9	15.5	17.4	441.2	68.2	157.6
Transportation and warehousing	22.1	4.7	3.8	4.4	105.4	13.3	40.2
Information	7.9	2.1	1.5	1.9	104.2	6.2	28.5
Finance and insurance	15.2	6.4	5.5	6.1	170.2	18.1	49.1
Real estate and rental and leasing	62.8	7.2	6.6	7.1	61.2	17.9	37.9
Professional, scientific, and technical svcs.	76.8	23.9	21.1	23.4	373.1	67.6	191.6
Management of companies and enterprises	--	0.8	0.1	0.5	58.7	0.2	8.6
Admin., support, waste mgt., remed. svcs.	33.2	9.0	7.4	8.6	239.1	29.5	108.8
Educational services	13.7	2.1	1.6	2.1	61.3	7.2	35.9
Health care and social assistance	32.1	13.5	11.3	13.3	362.3	59.5	178.0
Arts, entertainment, and recreation	23.3	2.5	2.0	2.4	49.7	7.5	30.4
Accommodation and food services	5.9	11.0	8.5	10.8	298.7	50.0	168.8
Other services (except public admin.)	63.7	19.5	17.8	19.3	165.3	76.7	140.8
Unclassified	--	0.5	0.5	0.5	0.6	0.5	0.6

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See [www.sba.gov/advo/research/data.html](http://www.sba.gov/advo/research/data.html) for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

**Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)**

	Total	Employment size of firm						
		1-4	5-9	10-19	20-99	100-499	<500	500+
2004 - 2005	6,648	23,481	6,253	1,643	234	5,723	37,334	-30,686
2003 - 2004	118,894	29,410	12,198	10,400	13,687	11,459	77,154	41,740
2002 - 2003	12,673	24,345	10,106	4,222	9,380	-930	47,123	-34,450

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see [www.sba.gov/advo/research/data.html](http://www.sba.gov/advo/research/data.html).)

**Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)**

	Establishments				Employment			
	Openings	Expansions	Contractions	Closings	Openings	Expansions	Contractions	Closings
Quarter 4	7.9	41.6	41.7	8.6	26.1	152.9	150.8	27.9
Quarter 3	10.0	40.7	43.3	9.2	34.9	141.9	159.3	30.9
Quarter 2	9.9	41.9	43.0	9.4	34.2	157.9	153.0	31.2
Quarter 1	11.7	42.8	41.7	8.4	35.6	157.3	145.2	29.5

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see [www.bls.gov/bdm/home.htm](http://www.bls.gov/bdm/home.htm).)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.