

# PERFORMANCE AND ACCOUNTABILITY REPORT

*Appalachian Regional Commission  
Fiscal Year 2007*

*July 24, 2008*

**Appalachian Regional Commission**  
1666 Connecticut Avenue, NW  
Suite 700  
Washington, DC 20009-1068

**[www.arc.gov](http://www.arc.gov)**

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July 24, 2008

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### The Appalachian Region

The Appalachian Region includes all of West Virginia and parts of Alabama, Georgia, Kentucky, Maryland, Mississippi, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, and Virginia. The Region is home to nearly 23 million people and covers 410 counties and more than 200,000 square miles.



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## Message from Federal Co-Chair Anne B. Pope and 2007 States' Co-Chair Joe Manchin III

We are pleased to present the Appalachian Regional Commission's (ARC) Performance and Accountability Report for fiscal year (FY) 2007.

The Commission approved \$63.6 million in funding for 493 nonhighway projects during this fiscal year. Each of the projects advanced one or more of the four goals of ARC's 2005–2010 strategic plan: 1) increasing job opportunities and per capita income in the Appalachian Region to reach parity with the nation; 2) strengthening the capacity of the people of Appalachia to compete in the global economy; 3) developing and improving Appalachia's infrastructure to make the Region economically competitive; and 4) building the Appalachian Development Highway System to reduce Appalachia's isolation.

ARC's FY 2007 grant funds attracted an additional \$215.9 million in project funding, an investment ratio of more than 3 to 1, and \$768.6 million in leveraged private investment, a ratio of 12 to 1. The projects funded during the year will create or retain an estimated 28,642 jobs and train an estimated 20,876 students and workers in new job skills.

In FY 2007, the Commission continued to maintain a strong emphasis on job creation through asset-based economic development, focusing on the implementation of its October 2006 energy blueprint, *Energizing Appalachia: A Regional Blueprint for Economic and Energy Development*. The blueprint provides a strategic framework for the creation of energy-related job opportunities throughout the Region. Activities the Commission undertook to implement the blueprint during the year included a regional conference on the economic development potential of clean-coal technologies and a region-wide grant competition to help communities leverage renewable-energy and energy-efficiency resources to create jobs. The strong response to the



*Federal Co-Chair  
Anne B. Pope*



*2007 States' Co-Chair  
Joe Manchin III,  
Governor of  
West Virginia*

\$600,000 competition, which provided funding for 12 proposals from throughout Appalachia, was an indication of the high level of interest in the economic development potential of alternate energy sources and efficiency practices.

An additional focus of ARC's asset-based development strategy this year was value-added agriculture. The Commission and the U.S. Department of Agriculture awarded grants totaling \$325,000 to the winners of a grant competition promoting value-added agricultural development. In September 2007, ARC supported a group of Appalachian hardwoods producers on a trade mission to India to boost the Region's sawn and kiln-dried lumber exports in emerging markets. The Commission also supported an encore visit of a multi-state delegation to China in FY 2007 to continue promoting the Region's wood products there. These missions underscored Appalachia's growing profile as a source of high-quality products and services.

*ARC's mission is to be a strategic partner and advocate for sustainable community and economic development in Appalachia.*

To bolster the Region's physical infrastructure, the Commission invested over \$29 million in FY 2007 in projects to bring new or upgraded water and sewer systems and other vital infrastructure to Appalachian communities. This investment was matched by \$149 million in other funding, primarily state and local, and leveraged over \$538 million in non-project private investment. The projects resulted in 23,107 households and 1,488 businesses being served by new or improved water or sewer systems. Infrastructure projects are some of the primary generators of new jobs in the Region.

A 2007 study of the economic development impacts of ARC-funded infrastructure projects found that the projects helped create jobs, increased tax revenue, and leveraged public investment in the surrounding areas. They also enhanced economic diversification, as evidenced by commercial development in industry sectors including tourism, distribution, and health care. The study, conducted by the Economic Development Research Group and BizMiner/Brandow Company, also found that there was a highly favorable perception of ARC-funded infrastructure projects among local development professionals and project stakeholders. Commission-funded projects were widely considered to be effective in achieving their objectives, and many respondents noted that projects could not have been undertaken without ARC grant funds.

Significant progress on the Appalachian Development Highway System continued in FY 2007, strengthening Appalachia's commercial links to the rest of the nation. As of September 30, 2007, 2,655.7 miles of the 3,090-mile system were complete or under construction. In FY 2007, the Commission completed a five-year estimate of the cost to complete the system, with the remaining federal funding that would be required set at \$6.5 billion (in 2005 dollars).

ARC invested \$5.8 million in 49 telecommunications and technology projects in Appalachia during the year. Activities included support of distance-learning and telemedicine applications, along with the promotion of broadband access through training workshops and rural deployment projects. The Commission's technology projects also included workforce development, training and education, and technology-related health-care activities.

In its ongoing efforts to improve rural health care in Appalachia, the Commission continued to expand its partnership with the Centers for Disease Control and Prevention on a diabetes education, prevention, and treatment program, which serves 50 economically distressed Appalachian counties. ARC also placed nine health-care professionals in the Region through J-1 Visa Waivers. In addition, through its partnership with the federal Office of Rural Health Policy, ARC helped 26 community groups from the Region's distressed counties develop and implement plans addressing substance abuse problems in their communities.

In FY 2007, ARC strengthened its focus on promoting higher levels of both educational attainment and achievement in Appalachia, particularly in the critical fields of science, technology, engineering, and math. Commission-supported projects included a partnership with community colleges and a private corporation to distribute engineering software to colleges and high schools throughout the Region. In addition, ARC held its 18th Summer Math-Science-Technology Institute at the U.S. Department of Energy's Oak Ridge National Laboratory in July. The institute was attended by 45 students and teachers from 11 Appalachian states.

The Commission also continued to promote increasing the college-going rate in the Region by supporting the Appalachian Higher Education Network, which served almost 10,000 high school seniors in nine states in FY 2007. The network has continued expanding its services to middle-school students in some Appalachian states, providing guidance earlier in the postsecondary-education decision process and encouraging students to choose more challenging academic courses in preparation for postsecondary education.

In support of the Commission's energy initiative, ARC invested over \$1.1 million in FY 2007 in energy-related education projects. Projects focused on workforce training and educational curricula related to both traditional and alternative energy industries as well as energy conservation.

ARC also continued its work to help boost the Region's tourism industry and the jobs it provides. Building on the success of its 2005 partnership with the National Geographic Society to produce a geotourism "map guide" to Appalachia's natural, cultural, and heritage attractions, ARC undertook a new project with National Geographic in FY 2007 that will highlight 28 driving trails. An April 2006 survey of the tourism sites included in the 2005 map guide indicated that 42 percent of the respondents experienced an increase in visitors after the guide was distributed.

We are pleased to note that Congress has continued to express its support for ARC's mission of bringing the Appalachian Region into economic parity with the rest of the nation: in FY 2007, both the House and the

Senate passed legislation reauthorizing the Commission for the next five years. The legislation would renew ARC's existing authorities and establish a new economic and energy development authority to focus on the creation of energy-related job opportunities as outlined in the Commission's 2006 energy blueprint. The bills also call for the designation of economically at risk counties in Appalachia, permit ARC to fund up to 70 percent of the cost of projects in at risk counties, and require earmarks to come out of the Appalachian states' funding allocations. The House version of the legislation would also add 13 counties to the Region. House and Senate negotiators will work out differences between the two versions of the legislation.

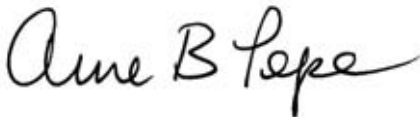
This report includes information on ARC's program actions and financial management during FY 2007. In FY 2007, a new OMB directive regarding parent agency/child agency reporting took effect, requiring ARC to report on financial activity related to funds allocated by ARC to other agencies and necessitating a change in the financial reporting format ARC had used in prior years.

Because of difficulties encountered in obtaining timely and complete financial data from ARC's much larger "child" agencies, the Commission was not able to verify the integrity of the data or gain an understanding of the internal controls in place at the agencies. As a result, ARC's independent auditor issued a disclaimer on the Commission's financial statements. ARC is working to implement new procedures to solve the parent/child agency reporting problems encountered this year.

ARC has made every effort to provide a complete and accurate report of its performance and stewardship of the public funds entrusted to it. This report is based on data that is as reliable and as comprehensive as possible. Congress and the American people can also be assured that the financial controls in place at the Commission reasonably meet the purposes of the Federal Managers' Financial Integrity Act of 1982.

The achievements reported here contribute significantly toward ARC's mission of helping the Region attain socioeconomic parity with the nation.

Sincerely,



Anne B. Pope  
*Federal Co-Chair*



Joe Manchin III  
*2007 States' Co-Chair  
Governor of West Virginia*

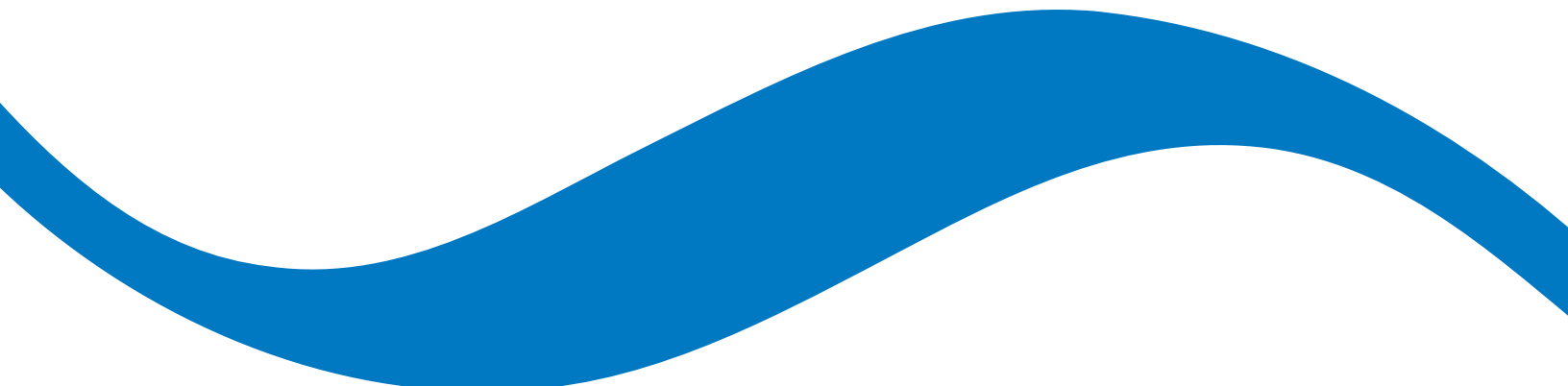
July 24, 2008







**PART I:  
MANAGEMENT DISCUSSION AND ANALYSIS**



## APPALACHIAN REGIONAL COMMISSION STRUCTURE AND PROGRAMS

Congress established the Appalachian Regional Commission (ARC) to address the profound economic and social problems in the Appalachian Region that made it a “region apart” from the rest of the nation.

The Commission was charged to

- Provide a forum for consideration of problems of the Region and proposed solutions, and establish and use citizens’ and special advisory councils and public conferences;
- Provide grants that leverage federal, state, and private resources to build infrastructure for economic and human resource development;
- Generate a diversified regional economy, develop the Region’s industry, and build entrepreneurial communities;
- Serve as a focal point and coordinating unit for Appalachian programs;
- Make the Region’s industrial and commercial resources more competitive in national and world markets;
- Improve the skills of the Region’s workforce;
- Adapt and apply new technologies for the Region’s businesses, including eco-industrial development technologies;
- Improve the access of the Region’s businesses to the technical and financial resources necessary to the development of business; and
- Coordinate the economic development activities of, and the use of economic development resources by, federal agencies in the Region.

The challenges confronting Appalachia today are complex. In some areas of the Region, basic needs in infrastructure, the environment, workforce training, and health care still exist. But because the nation and the Region now compete in the global economy, the threshold for success is higher than it once was: high-technology jobs rather than manual labor, college education rather than basic literacy, and telecommunications arteries in addition to highways.

Federal agencies are typically national in focus and narrow in scope, but ARC was created to be regional in focus and broad in scope. No other government agency is charged with the unique role of addressing Appalachian problems and opportunities. No other agency is charged with being simultaneously an advocate

for the Region, a knowledge builder, an investor, and a partner at the federal, state, and local levels. These roles represent elements that are essential to making federal investments work to alleviate severe regional disparities in the country: responsiveness to regional needs with a view to global competitiveness, emphasis on the most distressed areas, breadth of scope to address both human and physical capital needs, and flexibility in funding.

The Commission by law directs at least half of its grant funds to projects that benefit economically distressed counties and areas in the Region. In part, ARC gauges its long-term progress toward helping the Region achieve economic parity with the nation in terms of the gradual reduction in the number of such counties and areas over time. The maps on page 19 show the Region's high-poverty counties in 1960 and in FY 2007. The change is dramatic.

ARC is a federal-state partnership, with a governing board composed of a federal co-chair and the governors of the 13 Appalachian states. Because of its partnership approach, ARC is able to identify and help fund innovative grassroots initiatives that might otherwise languish. In many cases, the Commission functions as a predevelopment agency, providing modest initial funding that is unavailable from other sources. ARC funds attract capital from the private sector and from other public entities.

Through the years, ARC support has helped address the problem of historically low public and private investment in Appalachia. ARC has effectively used its funds to help communities qualify for, and make better use of, limited resources from other federal agencies. These federal funds, combined with state, local, and private money, provide a broad program of assistance to the Region. In addition, substantial private investment in business facilities and operations has accompanied ARC development projects.

Two independent studies have found that ARC's coordinated investment strategy has paid off for the Region in ways that have not been evident in parts of the country without a regional development approach. A 1995 study funded by the National Science Foundation compared changes in Appalachian counties with their socioeconomic "twin" counties outside the Region over 26 years, from 1965 to 1991. This analysis, controlled for factors such as urbanization and industrial diversification, found that the economies of the Appalachian counties grew significantly faster than their non-Appalachian counterparts<sup>7</sup>. A more recent analysis by Economic Development Research Group extended this analysis to 2000 and confirmed the earlier findings on the impact of ARC's investment. The study found that, on average, the gap between Appalachian counties and their non-Appalachian twin counties grew significantly in the 1990s.

ARC was reauthorized through FY 2007 with the enactment of the Appalachian Regional Development Act Amendments of 2002, Public Law 107-149. ARC's appropriation for FY 2007 nonhighway activities was \$64.9 million. Appendix A provides a history of appropriations to the Commission.

The Commission is a performance-driven organization, evaluating progress and results on an ongoing basis and relying on clearly defined priorities and strategies for achieving them.

### Organization: The ARC Partnership Model

The Appalachian Regional Commission has 14 members: the governors of the 13 Appalachian states and a federal co-chair, who is appointed by the president and confirmed by the Senate. Each year one governor is elected by his or her peers to serve as the states' co-chair. The partnership nature of ARC is evident in its policy making: the governors and the federal co-chair share responsibility for determining all policies and for the control of funds. On all Commission decisions, the federal co-chair has one vote, and the 13 governors share one vote. Accordingly, all program strategies, allocations, and other policy must be approved by both a majority of the governors and the federal co-chair. All projects are approved by a governor and by the federal co-chair. This consensus model ensures close collaboration between the federal and state partners in carrying out the mission of the agency. It also gives the Commission a nonfederal character that distinguishes it from typical federal executive agencies and departments.

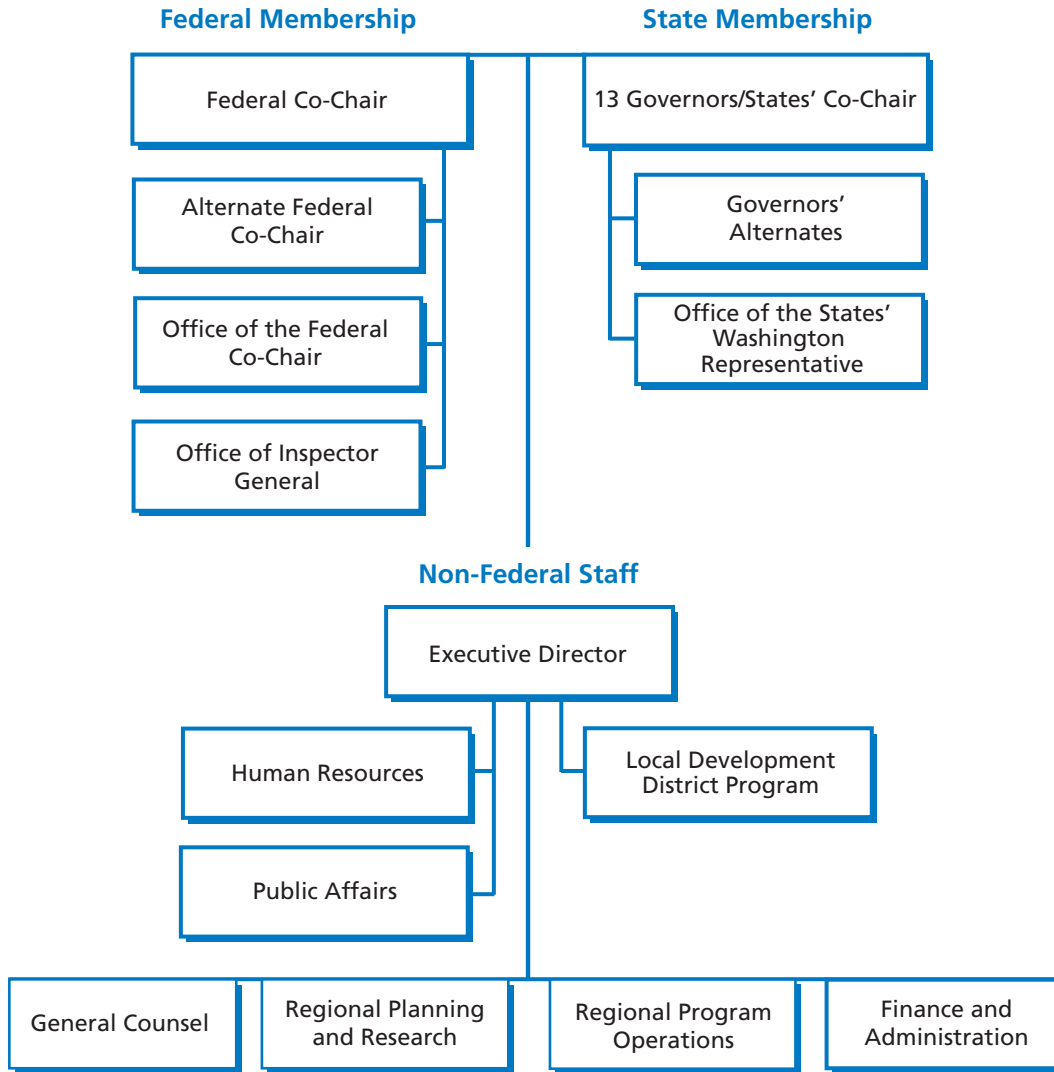
An alternate federal co-chair, who is appointed by the president and confirmed by the Senate, has authority to act as the federal co-chair in his or her absence. State alternates appointed by the governors oversee state ARC business and serve as state-level points of contact for those seeking ARC assistance.

By law, there is an inspector general for the Commission. The inspector general is under the general supervision of the federal co-chair and has a dual and independent reporting relationship to the federal co-chair and Congress.

In all, there are only 11 federal employees of the Commission, including the federal co-chair's staff and the staff of the Office of Inspector General.

The Commission members appoint an executive director to serve as the chief executive, administrative, and fiscal officer. The executive director and staff are not federal employees. The 48 nonfederal Commission staff are charged with serving both the federal and the state members impartially in carrying out ARC programs and activities, and they provide the legal support, technical program management, planning and research, and financial/administrative management necessary for ARC's programs.

### ARC Organization Chart



## Public and Private Partnerships

ARC promotes economic and community development through a framework of joint federal and state initiatives. ARC's limited resources are necessary, but obviously not sufficient, for Appalachia to reach parity with the rest of the nation. Therefore, ARC continues a long tradition of building alliances among private and public organizations to focus technical, financial, and policy resources on regional problems. ARC's programs involve not only Appalachian governors' offices and state agencies, which control other substantial investment resources, but also 72 multi-county development districts in the Region, up to 20 federal agencies, and a host of private organizations and foundations. The Commission further helps create alliances through research, regional forums, advisory councils, and community meetings. One such alliance is ARC's partnership with the Centers for Disease Control and Prevention to implement programs in cancer control and diabetes education, prevention, and treatment.

In FY 2007, across all investment areas, each dollar of ARC funding was matched by \$3.40 in non-ARC project funding (public and private) and leveraged \$12.48 in private investment attracted as a result of the project.

ARC is often a predevelopment resource, especially in economically distressed areas, providing modest amounts of initial funding that are unavailable from other sources because the community cannot qualify for the support or raise adequate matching funds. Congress recognized, and subsequent experience has shown, that Appalachia for many reasons has been relatively less likely to use the grant resources of large federal agencies. ARC has helped other federal agencies better deploy their programs in the Region through joint funding. The Commission can also allow other federal agencies to use ARC funds under their statutory authorities when their own funds are insufficient for projects; in effect, ARC can provide sufficient match for federal grants on behalf of the poorest Appalachian communities.

ARC's 2002 reauthorization legislation directed the creation of the Interagency Coordinating Council on Appalachia to examine how the impact of federal programs and resources can be maximized in the Region and how greater coordination among federal agencies can yield better returns. The council, chaired by the ARC federal co-chair, has highlighted interagency collaboration and shared funding opportunities, with the aim of increasing attention to Appalachian problems among the federal agencies. ARC also emphasizes collaboration with the private sector whenever possible, as in recent initiatives with the Ford Foundation, the eBay Foundation, Microsoft Corporation, the National Geographic Society, the Claude Worthington Benedum Foundation, Parametric Technology Corporation, and American Electric Power, Southern Company, and other utilities.

A special provision of the Appalachian Regional Development Act authorizes ARC to operate in part as a supplemental grant program. This authority allows ARC funds to be used to increase the allowable participation under federal grant programs, enabling grantees to participate in programs for which they would otherwise be ineligible. In addition, it involves appropriate federal entities to ensure not only program coordination but also compliance with all applicable laws, such as environmental and labor requirements. Accordingly, about half of past ARC grants have been administered under agreements with federal agencies, mainly the Economic Development Administration, Rural Development, the U.S. Department of Housing and Urban Development, and the Federal Highway Administration. Other agreements have involved such agencies as the Army Corps of Engineers and the U.S. Departments of Energy, Labor, and Health and Human Services.

### Commission Activities: Getting the Job Done

Congress gave the Commission very broad program discretion to address problems and opportunities in the Region. Accordingly, ARC has emphasized a wide-ranging set of priorities in its grant activities. Projects in recent years have focused on business development, telecommunications and technology infrastructure and use, educational attainment, access to health care, and tourism development. ARC has consistently maintained a focus on the construction of development highways and basic water and waste management facilities.

### ARC Strategic Plan

FY 2007 was ARC's third year of operating under its strategic plan, *Moving Appalachia Forward: Appalachian Regional Commission Strategic Plan 2005–2010*, which outlined ARC's mission to be a strategic partner and advocate for sustainable community and economic development in Appalachia, and identified four strategic goals to help Appalachia reach socioeconomic parity with the rest of the nation:

- *Increase job opportunities and per capita income in Appalachia to reach parity with the nation.*
- *Strengthen the capacity of the people of Appalachia to compete in the global economy.*
- *Develop and improve Appalachia's infrastructure to make the Region economically competitive.*
- *Build the Appalachian Development Highway System to reduce Appalachia's isolation.*

As reported in Part II, the Commission demonstrated progress in FY 2007 toward achieving the 10-year performance goals set out in that plan.



Ann Hawthorne



Ann Hawthorne



Ken Murray

### Area Development Program

Area development funds are largely allocated to the Appalachian states by formula to provide flexible assistance for individual community projects. In FY 2007, the Commission allocated by formula \$56.0 million, 86.3 percent of the total ARC appropriation, for use by the states in their area development activities. The states have wide discretion in the use of these funds, within the framework of the strategic plan. Priorities for area development funding are set forth in the Commission's strategic plan, and state and community leaders work together to package funding from public and private organizations to implement those priorities. All ARC nonhighway grants are approved by a governor and by the federal co-chair. See Appendix B for ARC grants approved in FY 2007, by state and category.

### Special Focus on Distressed Counties

The Commission targets special resources to the most economically distressed counties and areas in the Region, using a very conservative measure of economic distress based on three economic indicators: three-year average unemployment rates, per capita market income, and poverty rates.

In FY 2007 ARC implemented an index-based classification system to compare each county in the nation with national averages on the three economic indicators. Based on that comparison, each Appalachian county is classified within one of five economic status designations—distressed, at-risk, transitional, competitive, or attainment.

- *Distressed counties* are those that rank in the worst 10 percent of the nation's counties.
- *At-risk counties* rank between the worst 10 percent and the worst 25 percent of the nation's counties.
- *Transitional counties* rank between the worst 25 percent and the best 25 percent of the nation's counties.
- *Competitive counties* rank between the best 10 percent and the best 25 percent of the nation's counties.
- *Attainment counties* are those that rank in the best 10 percent of the nation's counties.

In FY 2007, 78 counties were designated distressed, 78 were designated at-risk, 221 were designated transitional, 26 were designated competitive, and 7 were designated attainment. ARC policy stipulates that competitive counties may receive limited assistance, while attainment counties are generally not eligible for funding.

See page 20 for a map of Appalachian counties classified by economic status.



Besides allocating funding to benefit distressed counties and areas, ARC has established other policies to reduce economic distress. ARC normally limits its maximum project funding contribution to 50 percent of costs, but it can increase its funding share to as much as 80 percent in distressed counties.

### **Regional Initiatives**

Each year, the ARC partners identify a limited number of strategic objectives as regional initiatives. These initiatives support ARC's strategic plan by coordinating a concerted effort by the 13 Appalachian states and the federal government to address an area of critical importance. The initiatives can support and promote innovation in a particular goal area or focus on a sector of unique opportunity or underperformance. In FY 2007, in addition to providing special support for distressed counties, ARC supported regional initiatives on asset-based development and telecommunications. The initiatives were supported by a total allocation of \$2.8 million.

The Asset-Based Development Initiative seeks to help communities identify and leverage local assets to create jobs and build prosperity. A focus under this initiative in FY 2007 was the promotion of energy-related job opportunities in Appalachia, as outlined in the Commission's strategic framework *Energizing Appalachia: A Regional Blueprint for Economic and Energy Development*. Another focus was travel and tourism, with investments aimed at protecting and promoting Appalachia's natural, cultural, and historic assets through projects in community assessment, hospitality training, trail development, and product branding. Other asset-based development strategies include the promotion of value-added agricultural development and hardwood products exports.

ARC's Telecommunications Initiative aims to bridge the digital divide between Appalachia and the nation, focusing on projects that increase affordable access to broadband services, promote technology training and the use of technology in education and workforce training programs, increase e-commerce development, and promote technology-sector job creation. In FY 2007, ARC funded projects that support telemedicine and distance-learning applications, workforce development, and e-commerce development in the government and the private sector. ARC also funded projects that directly help communities and commercial-industrial areas gain access to high-speed telecommunications services.

**Business Development Revolving Loan Fund Grants**

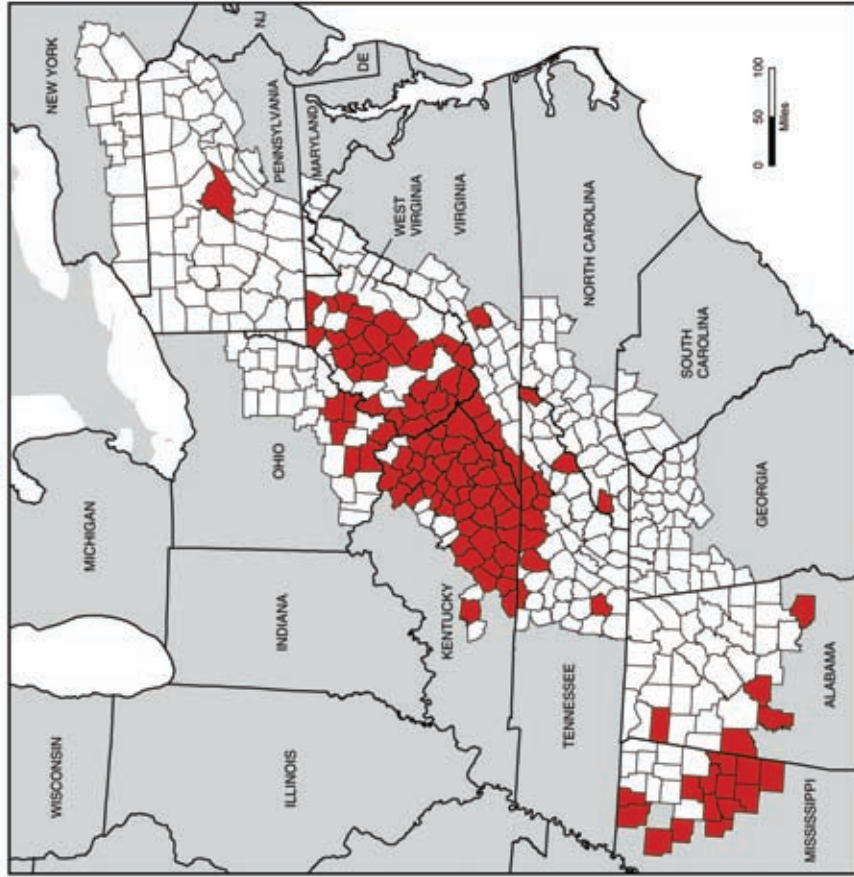
Business development revolving loan funds (RLFs) have been used by ARC since 1977 as an effective tool for economic development. The funds are pools of money used by grantees for the purpose of making loans to local businesses to create and retain jobs. As loans are repaid, money is returned to the fund and made available for additional loans.

The primary objective of ARC's business development RLF grants is creating and retaining private-sector jobs. Limited access to credit is one of the major problems in local business development in Appalachia, and is a significant contributing factor to local economic distress. In areas where credit is not available, or where the cost and terms of the credit are beyond the reach of local businesses, the result may be a community's loss of jobs, tax revenues, and private investment. RLFs are designed to fill gaps in existing local financial markets and to provide or attract capital that otherwise would not be available for economic development.

Since the first RLF grants were awarded, ARC-supported revolving loan funds have disbursed \$129 million in 1,927 loans, resulting in 74,854 jobs created or retained and leveraging \$1 billion in private investment for the Appalachian Region.

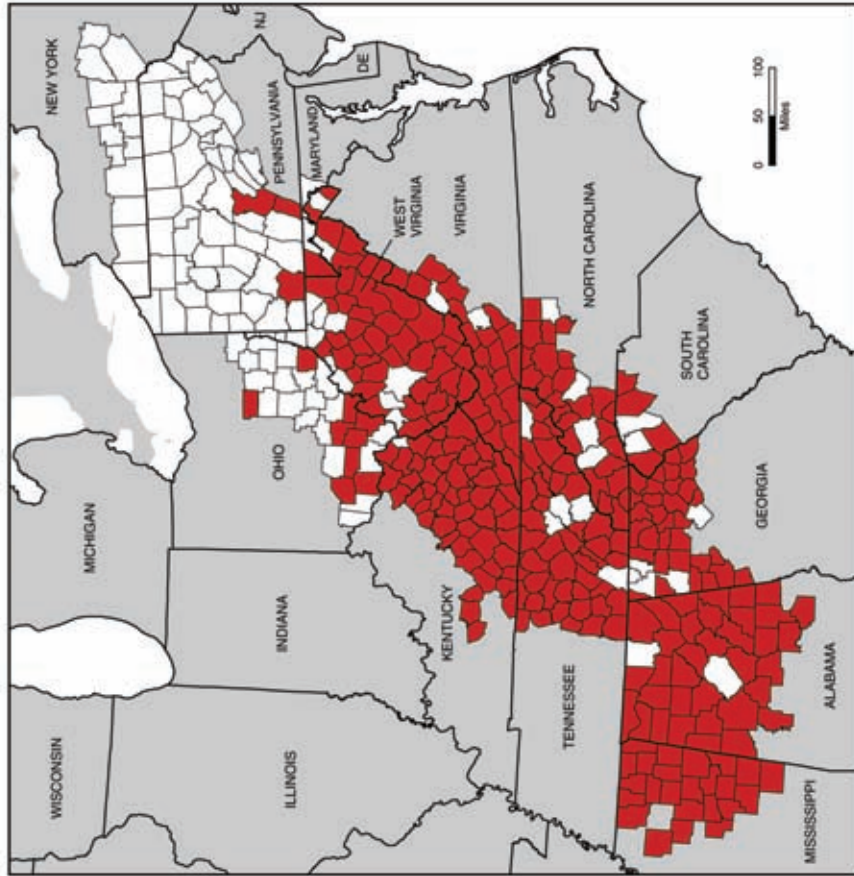
# High-Poverty Counties in the Appalachian Region (Counties with Poverty Rates at Least 1.5 Times the U.S. Average)

**Fiscal Year 2007**  
114 High-Poverty Counties



Data Source: U.S. Department of Commerce, Census Bureau, 2000.

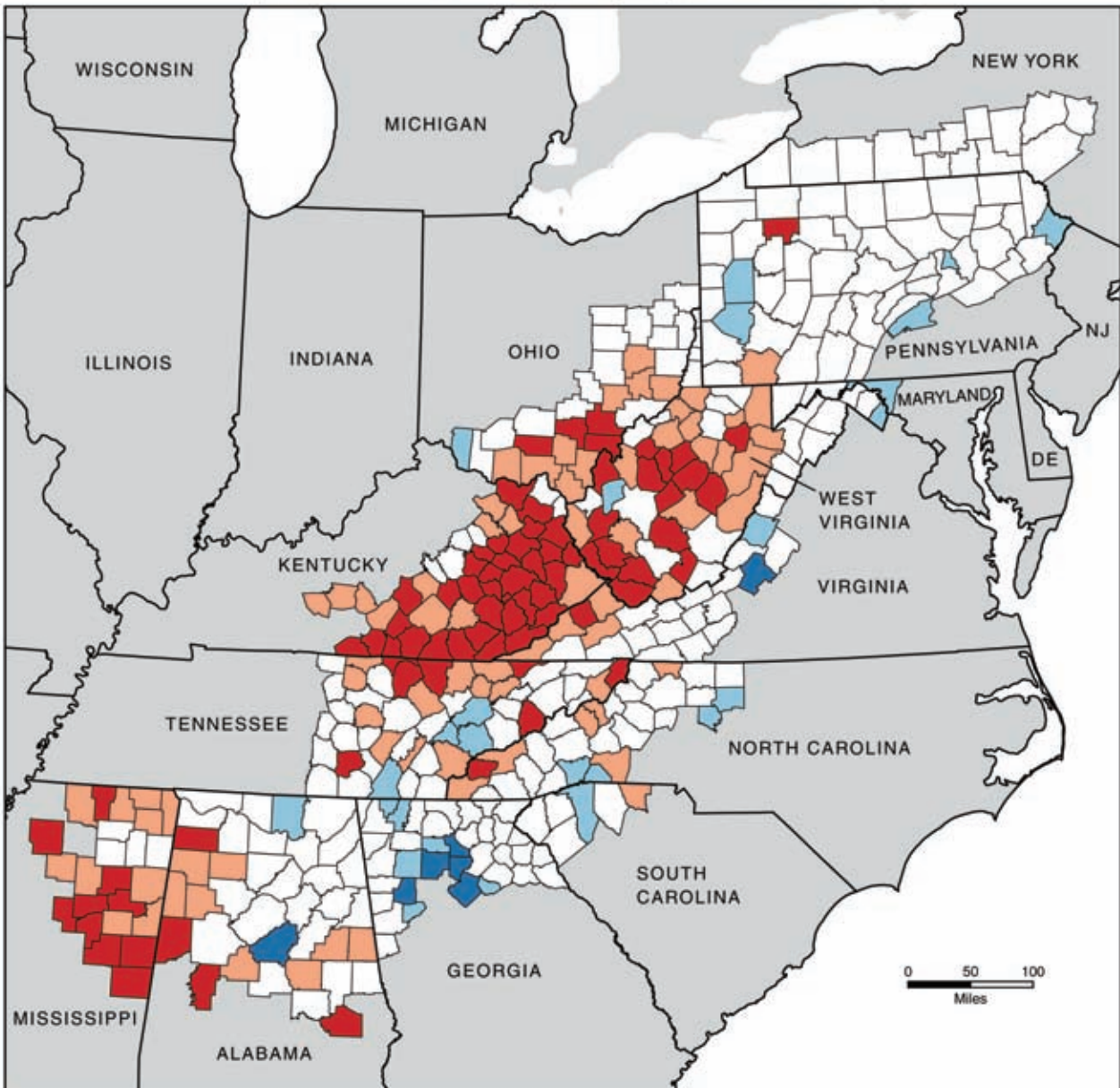
**1960**  
289 High-Poverty Counties



Data Source: Office of Economic Opportunity data from U.S. Dept. of Agriculture, Economic Research Service, 1960.

## County Economic Status in Appalachia, Fiscal Year 2007

(Effective October 1, 2006, through September 30, 2007)



The Appalachian Regional Commission uses an index-based county economic classification system to identify and monitor the economic status of Appalachian counties.

**County Economic Levels**

- Distressed (78)
- At-Risk (78)
- Transitional (221)
- Competitive (26)
- Attainment (7)

Map Created September 2006.  
 Data Sources: U.S. Bureau of Labor Statistics, LAUS, 2002-2004;  
 U.S. Bureau of Economic Analysis, REIS, 2003;  
 U.S. Census Bureau, 2000 Census, SF3.

### Highway Program: The Appalachian Development Highway System

Congress created the Appalachian Development Highway System (ADHS) expressly to provide growth opportunities for the residents of Appalachia—the same benefits afforded the rest of the nation through the construction of the interstate highway system, which largely bypassed Appalachia because of the high cost of building roads through the Region’s mountainous terrain. The ADHS, a 3,090-mile system of modern highway corridors that replaces a network of worn, winding two-lane roads, was designed to generate economic development in previously isolated areas, supplement the interstate system, and provide access to areas within the Region as well as to markets in the rest of the nation. (See the map of the ADHS on page 22.)



Ken Murray

Authorizations for the ADHS in FY 2007 were provided through the Safe, Accountable, Flexible, Efficient Transportation Equity Act: A Legacy for Users (SAFETEA-LU). SAFETEA-LU authorizes \$470 million per year through FY 2009 for the ADHS. Portions of some ADHS corridors have been identified as high priority and will receive additional funding. Although the funds are authorized from the Highway Trust Fund, ARC exercises policy control over the system and the allocation of funds to individual states. This ensures that the governors and the federal co-chair continue to determine where and how the money is used on ADHS highways. Appendices A and C provide information on ADHS authorizations and funding.



Ken Murray

### Local Development Districts

ARC’s statute underlines the importance of supporting local development districts (LDDs) in the Region. These multi-county planning and development organizations serve as local partners for ARC across the Region and are essential contributors in the development of projects and activities that support ARC’s mission. Every county in the Region is served by an LDD.

Each LDD is governed by a board of directors composed of both local elected officials and nonelected individuals. Many of these state-chartered entities were originally created by state executive orders, but over half are now authorized in state legislation. Some also have 501(c)(3) nonprofit status, enabling

## Appalachian Development Highway System as of September 30, 2007



-  ADHS Miles Open to Traffic—  
September 30, 2007
-  ADHS Miles Not Open to Traffic
-  Interstate Highway System

them to access support from foundations and other nonpublic sources. The LDDs play four key roles in the development of the Region:

- Providing area-wide planning and program development, and coordination of federal and state funding sources;
- Assisting local governments in providing services, especially in poorer, more isolated communities;
- Promoting public-private partnerships and assisting in business development; and
- Helping communities assess, plan, and conduct a wide range of activities such as job training, business development, telecommunications planning and implementation, and municipal government support.

The Commission has also supported the training and technical assistance activities of the Development District Association of Appalachia (DDAA), an organization of the Region's LDDs. These activities improve member districts' organizational structure and operations, and their ability to effectively implement ARC's strategic plan and regional initiatives.

Appendix D provides a map and list of local development districts serving Appalachia.

#### Research and Technical Assistance Activities

ARC funds research and evaluation studies that produce specific information on socioeconomic and demographic conditions in the Region, including baseline data and trend analysis, economic impact analysis, project evaluation, and regional economic and transportation modeling. ARC-funded research focuses on strategic analyses of key economic, demographic, and quality-of-life factors that affect Appalachia's current and future development prospects. The aim of this research is to help policy makers, administrators, and staff target resources efficiently, and to provide high-quality research for the general public and research specialists.

ARC also funds project evaluations by outside researchers or consultants to assess whether Commission-funded projects have made a measurable difference in specific social or economic outcomes. The purpose of these evaluations is to determine the extent to which the projects have contributed to the attainment of economic development objectives identified in ARC's strategic plan. In addition, evaluations are used to verify project results and to assess the validity of specific performance measurements for monitoring and evaluating specific types of projects.

Reports and data products are distributed in print and posted on ARC's Web site.

#### Research started in FY 2007 includes:

- A study of potential energy savings in the Appalachian Region;
- An assessment of wind and solar energy industry supply chain opportunities in the Appalachian Region; and
- An evaluation of ARC's tourism, cultural heritage, and other asset-based projects from 1997 to 2006.

**Research completed or under way in 2007 includes:**

- A study of access to capital and credit for small businesses in the Appalachian Region;
- An evaluation of ARC's infrastructure and public works projects;
- A twin-county study comparing Appalachian and non-Appalachian county growth patterns from 1969 to 2000;
- An analysis of the college-going and perseverance rates in Appalachia;
- An analysis of long-form decennial census data on trends in family income and skill levels in Appalachia;
- An analysis of long-form decennial census data on consumption measures of the improvement in the quality of life in Appalachia;
- An analysis of underlying socioeconomic factors influencing health disparities in the Appalachian Region;
- A study of the economic impact of completing the Appalachian Development Highway System; and
- An analysis of mental health disparities, substance abuse prevalence, and access to treatment services in the Appalachian Region.

**Impediments to Progress**

Despite recent progress, Appalachia still does not enjoy the same economic vitality and living conditions as the rest of the nation. The Region continues to battle economic distress, concentrated areas of high poverty, unemployment, poor health, educational disparities, and population outmigration that are among the worst in the nation. Appalachia trails the rest of the nation by 17.3 percent in per capita income. Sixty-two percent of Appalachian counties have unemployment rates higher than the national average, and one-fourth of the Region's 410 counties have poverty rates more than 150 percent of the national average.

The Region's isolation and its difficulty in adapting to economic changes over past decades are major factors contributing to the gap in living standards and economic achievement between the Region and the rest of the nation.

The role of the Commission is to help Appalachia reach parity with the rest of the nation. In an era of global competition, that requires a special emphasis on helping the people of Appalachia become a globally competitive workforce.

**Civic Capacity**

Civic capacity is vital for communities to be strategically ready to take advantage of economic opportunities. Weakness in civic capacity in Appalachia has inhibited the leadership, broad citizen involvement, local strategic planning, and collaboration that are necessary for a sense of empowerment and civic engagement. Low levels of per-capita private foundation funding have contributed to the lack of support for civic capacity, particularly the low rates of formation and survival of community-based nonprofit organizations in the Region.



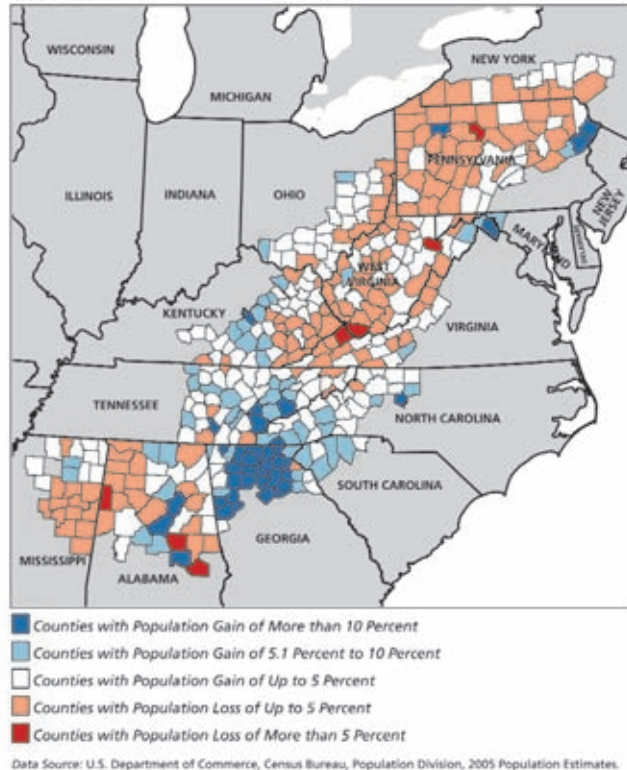
### Economic and Demographic Shifts

A rising number of counties in Appalachia experienced net population loss between 2000 and 2005. Net population loss occurred in 149 counties over that period, compared with 83 counties in the period 1990–2000. As a result, there is continued concern over the decline in Appalachia’s “prime age” workforce—workers between the ages of 25 and 55.

The Appalachian Region has been battered by job losses and structural economic shifts because of global competition and because of the Region's disproportionate reliance on extractive industries and manufacturing.

- Regional restructuring of the manufacturing sector has led to a recovery in durable goods production and jobs, particularly in automotive supply chain employment in southern and central Appalachia; however, the non-durable manufacturing sector posted net losses of more than 22,000 jobs between 2001 and 2006. During that period the Appalachian apparel industry lost 6,500 jobs, the textile industry lost 7,300 jobs, and the chemicals production industry lost 7,400 jobs.
- The information services industry in Appalachia, once forecast to be a source of job growth, actually lost 3,000 jobs between 2001 and 2006, in both call center jobs and high-tech information jobs.
- The Region's computer and electronic equipment manufacturing industries lost 11,000 jobs between 2001 and 2006. Many of these losses were the result of imports and of plants relocating overseas.
- Appalachian coal-mining employment experienced a slight recovery in 2005, when total employment rose to over 53,000 jobs, up from 49,000 in 2004. However, more recent state data indicate some retrenchment in 2006, especially in central Appalachia.

**Percent Change in Population in Appalachian Counties, 2000–2005**



### Access to Capital and Credit

Access to capital and credit is essential to finance and nurture new and existing businesses and entrepreneurs. Chronic gaps in access to capital and credit have often stifled business formation in rural areas, including parts of Appalachia. Despite signs of progress, significant disparities continue to exist in small-business lending in Appalachia. Small-business lending is less accessible in Appalachia’s non-metropolitan counties and in counties experiencing economic distress. In addition, the smallest businesses (those with assets under \$1 million) and businesses in low- and moderate-income communities experience the least access to credit.

**Underinvestment**

Research preceding the creation of ARC found that for many reasons, including dearth of leadership and lack of financial and technical resources, Appalachia had not been in a position to take advantage of many federal programs that could help mitigate long-standing problems, much less concentrate a range of investments on the greatest needs. In addition, many programs better addressed mitigation of growth in parts of the nation rather than basic stimulation of growth. This situation has improved over time, but the Region still receives federal economic development assistance disproportionately smaller than its population and its needs. Analyses of the Consolidated Federal Funds Report for 2002 by ARC and U.S. Census Bureau staff found that per capita total direct federal expenditures and obligations in Appalachia were \$783 less than the national average. In federal grants alone, the Region falls short of parity with the nation as a whole by \$5.4 billion each year.

**Water and Wastewater Systems**

Most Americans don't realize that access to basic water and wastewater systems remains a critical issue in many smaller, poorer communities in Appalachia. Twenty percent of Appalachian households are still not reached by community water systems, compared with 10 percent nationwide. Forty-seven percent of Appalachian households are not served by public sewer systems, compared with a national average of 24 percent. Appalachian counties require an investment of \$26 billion to \$40 billion for drinking water and wastewater system infrastructure needs, according to an ARC-funded study published in August 2005.

Small, rural Appalachian communities also face higher investment requirements to address pressing economic development needs while meeting environmental standards. Communities experiencing declining customer bases and low household incomes cannot rely on construction loans (and the resulting rate increases) to meet capital investment needs. The local ability to pay is particularly low in 123 Appalachian counties where the average household income is two-thirds or less of the national average, according to the 2000 Census. These communities need additional technical, managerial, and financial assistance to meet their future needs.

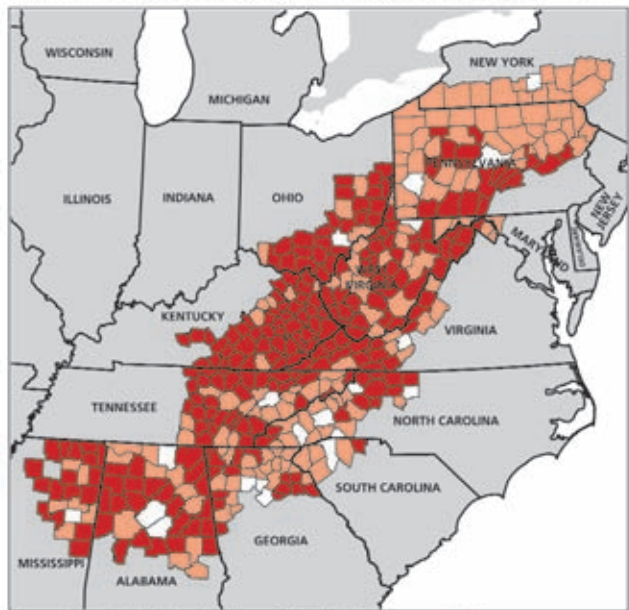
**Telecommunications**

The Appalachian Region continues to lag behind the rest of the nation in access to affordable broadband telecommunications, which is essential to today's commerce. Without special advocacy, technical support, and financial assistance, rural Appalachia will continue to struggle with access to affordable telecommunications services.

**Education and Workforce Skills**

Vigorous job growth will not occur in areas that lack an educated workforce. Global competition is reinforcing the economic premium on workers in knowledge-based industries, leaving low-skilled or unskilled U.S. workers increasingly vulnerable. ARC seeks to increase the employment rate and productivity of Appalachia's workers, and to attract educated and skilled workers to the Region.

**Appalachian Counties with Low College Completion Rates**



Data Source: U.S. Department of Commerce, Census Bureau, Census 2000, Summary File 3.

Doing so will require considerable improvement in both educational attainment and educational achievement at all levels.

According to the Bureau of Labor Statistics, the 30 fastest-growing occupations will require post-secondary educational attainment levels, special post-secondary certification, or moderate-to-short-term training. The Region's economy is forecast to add more than 250,000 jobs in these high-growth occupations over the next five years. The current educational and technical skill level of the Region's workforce cannot meet these needs.

In the last decade, the education attainment gap between Appalachia and the rest of the nation has widened: in 1990 the difference between the Region and the nation's share of adults with college degrees was 6.0 percentage points; in 2000 the gap widened to 6.7 percentage points.

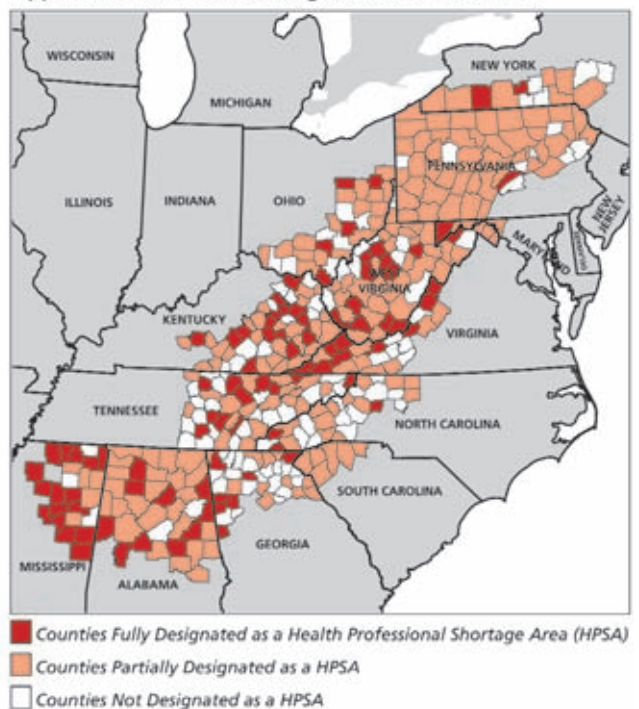
### Health Care

Health problems continue to impede quality of life as well as economic prospects in some areas of the Region. More than two-thirds of the Region's counties are fully or partially designated by the U.S. Department of Health and Human Services as health professional shortage areas. Most Appalachian counties have had difficulty attracting or retaining basic services such as dentistry, outpatient alcohol treatment, outpatient drug treatment, and outpatient mental health services. In addition, Appalachia suffers from disproportionately high rates of chronic diseases such as cardiovascular disease, cancer, and diabetes.

### Program Assessment Rating Tool

In 2004, the Office of Management and Budget (OMB) conducted its first review of the ARC program using the Program Assessment Rating Tool (PART) and issued a score of adequate. ARC received high scores for clarity of purpose, planning, and management. OMB noted ARC's progress in developing outcome-related measures, but acknowledged the difficulty of performance measurement since ARC co-funds projects with other agencies. ARC revised its metrics to include performance goals for targeting resources to areas of greatest distress, and for leveraging other public and private funds. The agency continues to share performance data and research to clarify the links between federal investment and community change. Part II of this report includes updates to PART information.

**Appalachian Counties Lacking Access to Health Care**



Data Source: U.S. Department of Health and Human Services, Health Resources and Services Administration, Bureau of Health Professions, November 2007.

## SUMMARY OF ACHIEVEMENTS

### Performance Goals and Results for Fiscal Year 2007 Projects

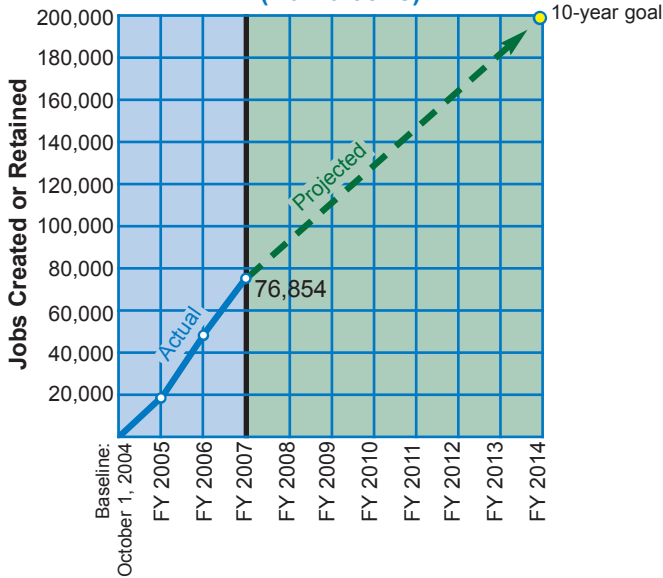
ANNUAL PERFORMANCE GOALS	FISCAL YEAR 2007 INTERMEDIATE ESTIMATES	RESULTS ACHIEVED
<b>Jobs and Income</b>		
<i>Outcome Goal:</i> 20,000 jobs created or retained	28,642 jobs created or retained	Exceeded goal
<i>Leveraging Goal:</i> Achieve a 4:1 ratio of leveraged private investment to ARC investment for projects in General Goal 1	Achieved a 10:1 ratio	Exceeded goal
<i>Targeting Goal:</i> Direct 50% of grant funds to benefit distressed counties or areas for projects in General Goal 1	Directed 45% of funds*	Met 90% of goal
<b>Competitiveness</b>		
<i>Outcome Goal:</i> 20,000 students/trainees with improvements	20,876 students/trainees with improvements	Exceeded goal
<i>Matching Goal:</i> Achieve a 1:1 ratio of non-ARC to ARC investment for projects in General Goal 2	Achieved a 2:1 ratio	Exceeded goal
<i>Targeting Goal:</i> Direct 50% of grant funds to benefit distressed counties or areas for projects in General Goal 2	Directed 75% of funds*	Exceeded goal
<b>Infrastructure</b>		
<i>Outcome Goal:</i> 20,000 households served	23,107 households served	Exceeded goal
<i>Matching Goal:</i> Achieve a 2:1 ratio of non-ARC to ARC investment for projects in General Goal 3	Achieved a 5:1 ratio	Exceeded goal
<i>Targeting Goal:</i> Direct 50% of grant funds to benefit distressed counties or areas for projects in General Goal 3	Directed 65% of funds*	Exceeded goal
<b>Highways</b>		
<i>Outcome Goal:</i> 25 additional miles (net increase) of the ADHS opened to traffic	11.1 additional miles (net increase) of the ADHS opened to traffic**	Met 44% of goal

\* ARC exceeded its overall goal of investing 50% of total ARC nonhighway funds in projects that benefit distressed counties or areas. Project funds are included if the project primarily or substantially benefits distressed counties or areas.

\*\* Net increase in number of miles of the ADHS open to traffic appears low as a result of corrections of accumulated mileage reporting errors.

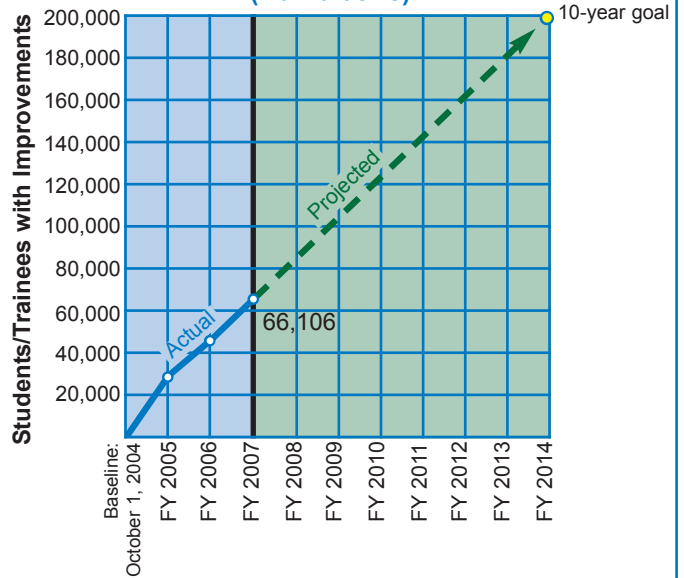
Progress toward ARC Strategic Plan Ten-Year Performance Goals  
Fiscal Years 2005–2014

**Goal 1: Jobs Created or Retained (Cumulative)**



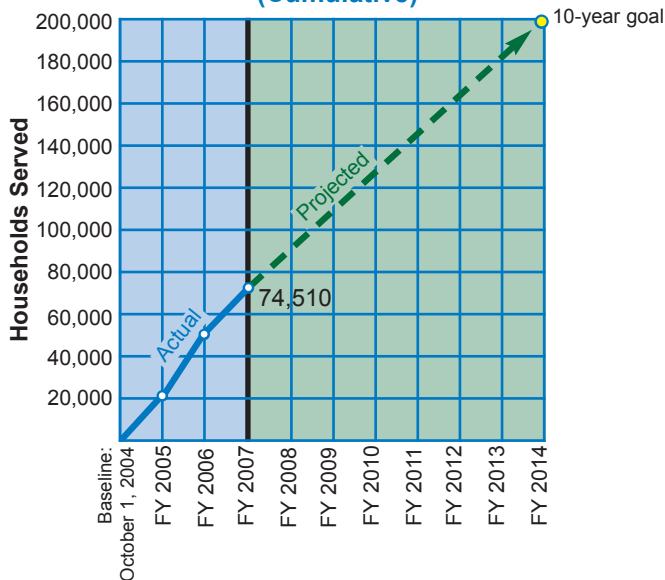
Ten-Year Performance Goal:  
200,000 jobs will be created or retained.

**Goal 2: Students/Trainees with Improvements (Cumulative)**



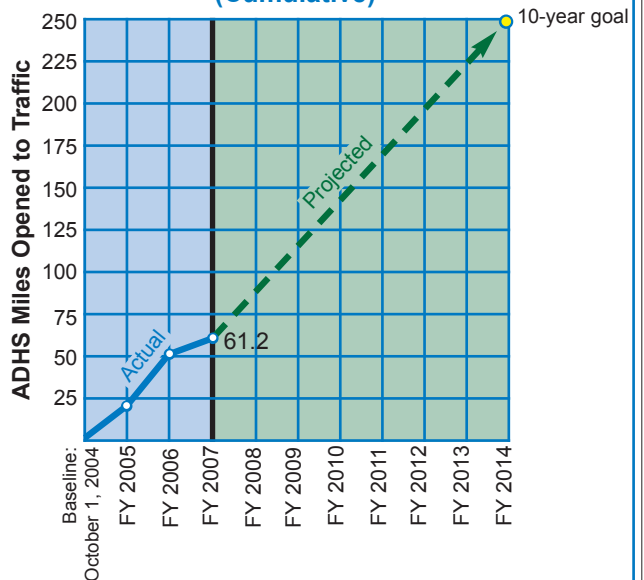
Ten-Year Performance Goal:  
200,000 citizens will benefit from enhanced education and job-related skills.

**Goal 3: Households Served (Cumulative)**



Ten-Year Performance Goal:  
200,000 households will be served with new or improved water and sewer infrastructure.

**Goal 4: ADHS Miles Opened to Traffic (Cumulative)**



Ten-Year Performance Goal:  
250 additional miles (net increase) of the Appalachian Development Highway System will be opened to traffic.

## FINANCIAL MANAGEMENT

### Financial Management System

The Appalachian Regional Commission uses a commercial off-the-shelf core accounting system, GLOWS, that is intended for government financial management. The GLOWS system incorporates capabilities to manage obligations, disbursements, the general ledger, and financial reporting. This system, however, is no longer considered a Financial Systems Integration Office–certified financial management system. During FY 2007, ARC began to evaluate viable options for replacing its current system with a cost-efficient solution that meets required standards and the Commission’s needs. ARC will finalize its selection in FY 2008.

ARC supplements the GLOWS system with a management information system, ARC.net, that provides real-time funding, grant status, and performance measurement information, as well as grant-related financial data, in an intranet environment available to staff and key state officials. ARC.net applications are built using off-the-shelf software.

### Management’s Responsibility for Internal Control

ARC implemented a process for providing audited financial statements in fiscal year 2002, following the guidance of the Accountability of Tax Dollars Act of 2002. ARC, strictly speaking, is not a federal agency as defined in Titles 5 and 31 of the U.S. Code; it is a 501(c)(3) organization with a quasi-federal character. While the Accountability of Tax Dollars Act applies only to executive branch agencies, the Commission has elected to comply with OMB guidance because full disclosure of financial information is consistent with the governmental nature of ARC’s mission and operations and its stewardship of public funds. ARC also follows OMB and Department of the Treasury financial reporting requirements, as appropriate.

The Federal Managers’ Financial Integrity Act of 1982 (FMFIA) represents sound management practice for managing federal appropriations. FMFIA establishes specific requirements with regard to management controls. The agency must establish controls that reasonably ensure that (1) obligations and costs comply with applicable law; (2) assets are safeguarded against waste, loss, unauthorized use, or misappropriation; and (3) revenues and expenditures are properly accounted for and recorded. In addition, the agency annually must evaluate and report on the control and financial systems that protect the integrity of federal programs. The FMFIA encompasses program, operational, and administrative areas as well as accounting and financial management. In addition, OMB Circular A-123 directs agencies to “take systematic and proactive measures to (1) develop and implement appropriate, cost-effective management controls for results-oriented management; (2) assess the adequacy of management controls in federal programs and operations; (3) identify needed improvements; (4) take corresponding corrective action; and (5) report annually on management controls.” Management controls are the organizational structures, policies, and procedures used to help program and financial managers achieve results and safeguard the integrity of their programs.

ARC maintains a written plan of internal control development and testing. The agency's approach is to make management controls an integral part of the entire cycle of planning, budgeting, management, accounting, and auditing. Testing procedures are based on a team approach and are designed to provide feedback to management on a continuing basis throughout the cycle. ARC recognizes that an appropriate balance of controls must exist in programs and operations. Managers should benefit from controls, not be encumbered by them. Too many controls, especially in an organization as small as the Commission, can result in inefficient and ineffective government. ARC strives to maintain an environment of accountability in which all employees help ensure that government resources are used efficiently and effectively to achieve intended program results with minimal potential for waste, fraud, and mismanagement.

The Commission conducts formal and informal meetings with division managers to identify vulnerable areas and potential control weaknesses. An internal management control committee is also in place to conduct reviews. The committee has conducted an extensive review and testing of internal controls and found them effective. The Office of Inspector General (OIG) conducts independent program reviews and audits. Weekly management team meetings provide an opportunity to address control issues. Finance staff conduct pre-payment examinations of approved payments, as well as oversight reviews of program account obligation and payment details. Finally, the annual financial audit of the agency provides independent assessments of the adequacy of internal controls. The internal control plan assigns responsibility within the organization for follow-up action on any deficiencies.

ARC is authorized to allocate budget authority to other federal agencies to assist ARC in performing its mission. In prior years, the financial activity related to these allocated funds was reported by the agencies that received the allocation (the "child" agencies). In FY 2007, a new OMB directive required "parent" agencies to report activity related to allocated funds in their financial statements. However, because of difficulties in obtaining financial information from ARC's much larger "child" agencies, ARC was not able to verify the integrity of the data or gain an understanding of the internal controls in place at the child agencies. As a result, ARC could not provide written representations concerning the fair presentation of the child agencies' financial information or verify that adequate controls were in place to ensure that the information was fairly presented in all material respects. In addition, ARC was unable to successfully perform a reconciliation of its proprietary accounting activity that included the child agencies' financial data.

Because of these matters, ARC's independent auditor's scope of work was not sufficient to enable it to express an opinion on ARC's financial statements. As a result, the auditor has issued a disclaimer on ARC's financial statements.

### Management Follow-Up to Inspector General Recommendations

At the start of the fiscal year, all but eight of the audit reports issued by the OIG in previous years had been addressed by ARC management. During fiscal year 2007, the OIG issued nine reports concerning internal controls, programs grants, and grantees. The total dollar value of grants and programs audited during fiscal year 2007 was \$2.2 million. The inspector general identified \$2,930 of this amount as questioned costs and \$23,870 as funds that might have been put to better use. At the end of the fiscal year, management decisions regarding three prior-year reports involving \$440,015 in questioned costs were still pending.

The OIG worked closely with ARC staff to prepare for the production of audited financial statements, and served as an important resource for workshops and meetings in the field to promote sound financial management on the part of ARC grantees. The semi-annual reports of the ARC inspector general, along with contact information, are available to the public on the Commission Web site.

### Funding Waivers

As mentioned in the section “Appalachian Regional Commission Structure and Programs,” the Commission restricts project funding for economically strong counties. Section 14526 of the Appalachian Regional Development Act authorizes the Commission to grant waivers under certain conditions. In FY 2007, no waivers were granted.



## SUMMARY OF FINANCIAL STATUS

Part III of this Performance and Accountability Report includes information about the financial status of the Appalachian Regional Commission. In FY 2007, ARC's financial statements underwent substantial and material changes as a result of new requirements under OMB Circular A-136. ARC is authorized to allocate budget authority to other agencies to assist ARC in performing its mission. In prior years, the financial activity related to the allocated funds was reported by the agencies receiving the allocation ("child" agencies). For FY 2007, "parent" agencies (those making the allocation) are required to report the activity in their financial statements.

This new parent/child reporting requirement necessitated a change in ARC's financial reporting format. In prior years, ARC used the generally accepted non-profit Financial Accounting Standards Board (FASB) requirements for its financial reporting. Because ARC has parent/child relationships with several agencies, it changed to the Federal Accounting Standards Advisory Board (FASAB) requirements in order to conform to the new OMB reporting requirements.

However, because of difficulties in obtaining financial information from ARC's much larger "child" agencies, ARC was not able to verify the integrity of the data or gain an understanding of the internal controls in place at the child agencies in FY 2007.

As a result of these challenges, ARC could not provide written representations concerning the fair presentation of the child agencies' financial information or verify that adequate controls were in place to ensure that these amounts were fairly presented in all material respects. ARC was also unable to successfully perform a reconciliation of its proprietary accounting activity that included the child agencies' financial data.

Because of these matters, ARC's independent auditor's scope of work was not sufficient to enable it to express an opinion on ARC's financial statements. The independent auditor, WithumSmith + Brown, issued a disclaimer on ARC's financial statements.

The new parent/child reporting requirement that child agencies' allocations be reported in parent agencies' financial statements resulted in a substantial increase in almost all categories in ARC's financial report in FY 2007.

Assets on September 30, 2007, totaled \$203.0 million, and liabilities totaled \$9.5 million. Seventy-seven percent of ARC's assets were in the United States Treasury. In addition, 15 percent, or \$30.2 million, represented Commission grant funds held by intermediary organizations in Appalachia for the operation of revolving loan funds promoting business development. The federal government retains a residual interest in the loan funds. Another 15 percent, or \$31.0 million, represented advances to grantees to finance future program expenditures. ARC also advanced funds to agencies for the purpose of servicing grants. Remaining assets are accounts receivable and cash.

Liabilities included \$5.7 million in payments due to grantees to finance program expenditures, \$2.3 million in accrued leave and pension liability, \$638,302 in intra-governmental advances, \$229,094 in accrued payroll, \$370,046 in unfunded annual leave, and \$153,532 in other accrued liabilities.

Net cost of operations for FY 2007 totaled \$64.2 million. The statement of changes in net position was broken down between an earmarked fund and all other funds. The earmarked fund represents the operating costs of the Commission, of which 50 percent is paid by ARC's congressional appropriation and 50 percent by the 13 Appalachian states. Commission operating costs exclude costs for the Office of the Federal Co-Chair and the Office of Inspector General, which are fully covered by congressional appropriations. The net position of the earmarked fund is \$1.2 million, due to an account payable on the Commission's defined benefit retirement plan. The consolidated net position was \$193.5 million.

ARC receives most of its resources from congressional appropriations, which totaled \$64.858 million in FY 2007. In addition, ARC received \$3.478 million from the 13 member states to pay for the Commission's operating costs. The statement of budgetary resources reported net outlays of \$79.9 million. ARC incurred obligations of \$83.8 million in FY 2007 and has an unpaid obligated balance (net end of period) of \$131.3 million. Of FY 2007 obligations, \$65.8 million funded ARC's Area Development Program and \$5.6 million was directed to the Appalachian Development Highway System.

The Commission must rely on congressionally appropriated funds to continue its operations, make grants, and meet its liabilities.

Notes are attached to the financial statements to describe and explain important disclosure information about line items in the statements and related financial policies and programs.



## **PART II: FISCAL YEAR 2007 PERFORMANCE REPORT**

## INTRODUCTION

The Government Performance and Results Act of 1993 (GPRA) requires all federal agencies to submit a report to Congress on actual program results at the end of each fiscal year. This report documents the Appalachian Regional Commission's (ARC) progress toward fulfilling its mission and goals. The report

- Compares ARC performance goals to estimated results reported by the projects of the 13 Appalachian states;
- Summarizes the findings of several ARC-initiated evaluations and project validation endeavors; and
- Describes unmet performance goals and explains why those goals were not met, and, if goals are impractical or infeasible, identifies steps to be taken to address the problem.

To meet GPRA requirements, ARC has defined performance measures and goals for all major ARC operations. In FY 2007, ARC

- Collected and entered state estimates of results for FY 2007 into a database as part of daily operations and project management;
- Evaluated the planned and actual results of a sample of projects funded in FY 2004 and FY 2005 through field visits and interviews with those managing the projects; and
- Conducted independent evaluations to ascertain the benefits of projects.

ARC uses performance data as a management tool to inform the management process. In addition, staff use ARC.net, ARC's management information system, to track critical project performance information. ARC staff review performance measurement data generated by projects throughout the fiscal year to analyze trends and validate data. ARC routinely shares such information with partners through "best practices" conferences and on-site validation visits with grantees. ARC's Policy Development Committee has also used research, evaluations, validation visits, and staff monitoring to develop and revise guidelines for program activities.

The four general goals from ARC's 2005–2010 strategic plan, *Moving Appalachia Forward*, were used to evaluate performance in FY 2007.

FY 2007 Outcome Goals and Intermediate Results	
ANNUAL OUTCOME GOAL	INTERMEDIATE ESTIMATES
20,000 Jobs Created or Retained	28,642 Jobs Created or Retained
20,000 Students/Trainees with Improvements	20,876 Students/Trainees with Improvements
20,000 Households Served	23,107 Households Served
25 Miles of the ADHS Opened to Traffic	40.3 Miles of the ADHS Opened to Traffic

The following sections of this report present an overview of the Appalachian Regional Commission, a list of ARC goals and objectives, a description of the methodology employed to monitor project outcomes in compliance with the GPRA, the estimated outcomes for projects funded in FY 2007 and each of the three prior fiscal years, and the results of project validation samplings and project evaluations.

## OVERVIEW OF ARC

*ARC's vision is that Appalachia will achieve socioeconomic parity with the nation.*

*ARC's mission is to be a strategic partner and advocate for sustainable community and economic development in Appalachia.*

### Organizational Structure

The Appalachian Regional Commission is a regional economic development agency representing a unique partnership of federal, state, and local governments designed to address local needs in Appalachia. ARC was established by an act of Congress and operates under congressional authorizations. In March 2002, a five-year reauthorization (through FY 2006) was enacted. An appropriations continuing resolution in 2007 extended the authorization through September 30, 2007.

The Commission is composed of the governors of the 13 Appalachian states and a federal co-chair, who is appointed by the president. Grassroots participation is provided through multi-county local development districts, with boards made up of elected officials and other local public and private leaders. Each year Congress appropriates funds for the Commission's programs, which ARC allocates among its member states. At the beginning of their terms in office, Appalachian governors submit development plans for the Appalachian counties in their states. The Commission votes to approve these plans. The governors also submit annual strategy statements developed from the plans, and must select projects for ARC approval and funding based on these statements.

### Project Funding

ARC funds more than 400 projects annually throughout the 13-state Appalachian Region. All of the projects must address one of the four goals in ARC's 2005–2010 strategic plan: increase job opportunities and per capita income in Appalachia to reach parity with the nation; strengthen the capacity of the people of Appalachia to compete in the global economy; develop and improve Appalachia's infrastructure to make the Region economically competitive; and build the Appalachian Development Highway System to reduce Appalachia's isolation. The Commission's strategic plan identifies the goal areas as the basic building blocks of sustainable economic development in the Region.

All projects are approved by a governor and by ARC's federal co-chair. ARC provides technical assistance to grantees in an effort to increase the likelihood that the project will be successful.

One of the key differences between ARC and typical federal executive agencies and departments is the flexibility given to the states in determining how their allocated funds will be spent. This flexibility exists within a framework: funds must be spent in counties designated as part of the Appalachian Region; projects must address one or more of the Commission's four goals; and a specified amount of the funds allocated to each state can be used only on projects that benefit counties and areas the Commission has designated as economically distressed.

## GENERAL GOALS AND OBJECTIVES

In accordance with its 2005–2010 strategic plan, ARC organizes its funding policies and administration around four goals to carry out its mission. Strategic objectives under each goal embody core ARC policies.

### GENERAL GOAL 1: Increase Job Opportunities and Per Capita Income in Appalachia to Reach Parity with the Nation.

#### Strategic Objectives

- 1.1: Foster Civic Entrepreneurship
- 1.2: Diversify the Economic Base
- 1.3: Enhance Entrepreneurial Activity in the Region
- 1.4: Develop and Market Strategic Assets for Local Economies
- 1.5: Increase the Domestic and Global Competitiveness of the Existing Economic Base
- 1.6: Foster the Development and Use of Innovative Technologies
- 1.7: Capitalize on the Economic Potential of the Appalachian Development Highway System

**Outcome measure:** Number of jobs created or retained.

### GENERAL GOAL 2: Strengthen the Capacity of the People of Appalachia to Compete in the Global Economy.

#### Strategic Objectives

- 2.1: Foster Civic Entrepreneurship
- 2.2: Enhance Workforce Skills through Training
- 2.3: Increase Access to Quality Child Care and Early Childhood Education
- 2.4: Increase Educational Attainment and Achievement
- 2.5: Provide Access to Health-Care Professionals
- 2.6: Promote Health through Wellness and Prevention

**Outcome measure:** Number of students/trainees with improvements.

### **GENERAL GOAL 3: Develop and Improve Appalachia's Infrastructure to Make the Region Economically Competitive.**

#### **Strategic Objectives**

- 3.1: Foster Civic Entrepreneurship
- 3.2: Build and Enhance Basic Infrastructure
- 3.3: Increase the Accessibility and Use of Telecommunications Technology
- 3.4: Build and Enhance Environmental Assets
- 3.5: Promote the Development of an Intermodal Transportation Network

**Outcome measure:** Number of households served with new or improved water and/or sewer infrastructure, and number of jobs created or retained.

### **GENERAL GOAL 4: Build the Appalachian Development Highway System to Reduce Appalachia's Isolation.**

#### **Strategic Objectives**

- 4.1: Foster Civic Entrepreneurship
- 4.2: Promote On-Schedule Completion of the Appalachian Development Highway System (ADHS)
- 4.3: Coordinate Work on ADHS State-Line Crossings

**Outcome measure:** Net increase in the number of miles of the ADHS open to traffic.



## PERFORMANCE MEASUREMENT METHODOLOGY

### Overview of ARC's Performance Measurement System

ARC's performance measurement system was designed to accomplish two primary objectives: compliance with the GPRA in measuring the outcomes of ARC projects, and creation of a process that allowed for both feedback from grantees and analysis of funded projects, in an effort to improve programming.

ARC's performance measurement system has three components:

- Project data collection and analysis through use of a management information system;
- Site visits to validate actual outcomes of a sample of projects; and
- Independent project evaluations.

These three components work together to allow GPRA reporting and compliance and to help ARC glean "lessons learned" from previously funded grants. By structuring the measurement system in this manner, ARC has made the GPRA a management tool and a valuable resource in determining program effectiveness.

This report presents performance goal results for each of ARC's four general goal areas. It is important to note that two outcome measures cut across general goal areas. To simplify the reporting of these measures, results from each general goal area are totaled and reported under the general goal that most closely aligns with the outcome measure. For example, one of ARC's outcome measures is jobs created or retained. ARC measures results for jobs created or retained by projects funded under General Goals 1, 2, and 3. For clarity, this outcome measure is discussed, and results from all three general goal areas are reported, under General Goal 1: Increase job opportunities and per capita income in Appalachia to reach parity with the nation.

### Project Data Collection and Analysis

#### Annual Performance Goals and Measures

Each fiscal year, ARC submits to the Office of Management and Budget (OMB) annual performance goals for projects to be funded in coming years, as required in the budget submission process. In determining these goals, ARC develops likely investment scenarios for the 13 Appalachian states, anticipating how each state will direct ARC funds in addressing the four general goal areas. The scenarios are based on state development plans, strategy statements, historical trends, and communication with the states. ARC uses these scenarios to project results; however, the states have flexibility in spending decisions, although all projects are reviewed and approved by the federal co-chair and must pursue one of ARC's four general goals. The states' spending flexibility is a critical element of the ARC federal-state partnership but poses challenges in setting performance goals. Each state's priorities will shift from year to year, occasionally producing unanticipated results.

Before FY 2005, ARC focused on assessing progress toward reaching outcome performance goals. As a result of OMB's 2004 review of the ARC program using the Program Assessment Rating Tool, ARC established measurements for assessing progress toward reaching two additional performance goals: (1) leveraging non-ARC project funding and private non-project investments resulting from the completion of ARC-funded projects, and (2) targeting ARC funds to benefit distressed counties and areas. ARC now measures progress in reaching all three performance goals. Both non-ARC funds used as a match in projects and non-project leveraged private investments have been recorded by ARC in the past; however, in FY 2005 ratios of these funds to ARC funding were established as annual goals.

To address reporting requirements, ARC reports results toward reaching these three performance goals in four program categories (jobs and income, competitiveness, infrastructure, and highways) that reflect priorities within the Commission's four general goals. Although the projects funded by ARC each year generate many more measures than those reported for GPRA compliance, the measures reported relate uniquely to ARC's four general goals and to its mission (see table on page 45).

**Program Category One: Jobs and Income.** The following measures are presented in General Goal 1.

1) *Outcome Measures:* The number of jobs created and the number of jobs retained.

"Jobs created" includes any direct hires that will be made as a result of the project's operation, not including highway or building construction jobs. Also included are private-sector jobs that will be created within three years after ARC-funded services or projects are complete. These jobs are usually related to additional investments in manufacturing plants and equipment, and retail and commercial real estate development. Part-time jobs are converted to full-time equivalents and rounded up to whole numbers.

"Jobs retained" refers to the number of workers actually enrolled in specific training programs, or to the number of jobs at businesses that will be retained because of an investment that is needed to keep the businesses and jobs in the area or in continued operation.

These two measures are combined and reported together as "jobs created/retained."

2) *Leveraging Measure:* The ratio of leveraged private investment (LPI) to ARC investment for all General Goal 1 projects.

LPI represents private-sector, non-project financial commitments that follow and are the result of the completion of an ARC-supported project or the delivery of services under an ARC-supported project. Leveraged private investment is a performance measurement because it is a desired outcome; and it represents the private investment supporting job creation. It is generally estimated for the three-year period following the completion of a project and is separate from any direct private contribution to ARC-supported project funding.

3) *Targeting Measure:* The percentage of nonhighway ARC funds used for projects that benefit distressed counties or areas.

**Program Category Two: Competitiveness.** The following measures are presented in General Goal 2.

1) *Outcome Measures:* The number of students with improvements and the number of workers/trainees with improvements.

“Students with improvements” is the number of students who, as a result of an ARC-funded project, receive a career credential or obtain a job in the field for which they were specifically trained, or are certified or passed to the next grade or level necessary to continue their education.

“Workers/trainees with improvements” is the total number of participants that obtain new employment or enhanced employment (e.g., receive higher pay or better positions) as a result of ARC-funded projects.

These two measures are combined and recorded together as “students/trainees with improvements.”

2) *Matching Measure:* The ratio of non-ARC to ARC investment for projects in General Goal 2.

This ratio sets a goal for non-ARC matching project funds. Ratios showing the amount of ARC funding to other project investment sources help illustrate the impact ARC’s relatively small, flexible grants can have in the Appalachian Region.

3) *Targeting Measure:* The percentage of nonhighway ARC funds used for projects that benefit distressed counties or areas.

**Program Category Three: Infrastructure.** The following measures are presented in General Goal 3.

1) *Outcome Measure:* The number of households served.

Infrastructure projects measured in this category include general water and/or sewer projects. “Households served” encompasses the number of households with either new or improved service.

2) *Matching Measure:* The ratio of non-ARC to ARC investment for projects in General Goal 3.

This ratio sets a goal for non-ARC matching project funds. Ratios showing the amount of ARC funding to other project investment sources help illustrate the impact ARC’s relatively small, flexible grants can have in the Appalachian Region.

3) *Targeting Measure:* The percentage of nonhighway ARC funds used for projects that benefit distressed counties or areas.

**Program Category Four: Highways.** The following measure is presented in General Goal 4.

*Outcome Measure:* The net increase in the number of miles of the Appalachian Development Highway System (ADHS) open to traffic.

Progress on the ADHS is measured by the net increase in the number of miles opened to traffic each year. ARC also prepares a separate annual report, *Status of the Appalachian Development Highway System*, which provides detailed information on the portions of highways moving through the various stages of work in each Appalachian state, as well as an analysis of funding and remaining work.

### Intermediate Results

Intermediate results presented in this report are derived from estimates in project applications, as reported by grantees. When projects are closed, actual results to date are recorded; however, some estimates are based on three-year projections. More accurate results are obtained when ARC staff validate a sample of projects two to three years after initial funding. The validity of final numbers is sampled during periodic project evaluations (see page 46).

### Data Analysis

Critical data from projects submitted to ARC for funding are entered into the Commission's management information system, ARC.net, to facilitate monitoring of projects. At quarterly intervals throughout the fiscal year, ARC staff review performance measurement data in ARC.net to better understand emerging trends, improve data integrity, and shape policy to improve the ARC programs. At the close of each fiscal year, ARC staff review results and prepare the data for submission to OMB and Congress.

### Development of Web-Based Resources

In response to the need to improve performance measurement processes, ARC has developed a Web-based tool for grant development and performance measurement. In FY 2007 the Commission, in conjunction with the 13 Appalachian states and the Region's local development districts, conducted preliminary testing of the tool.

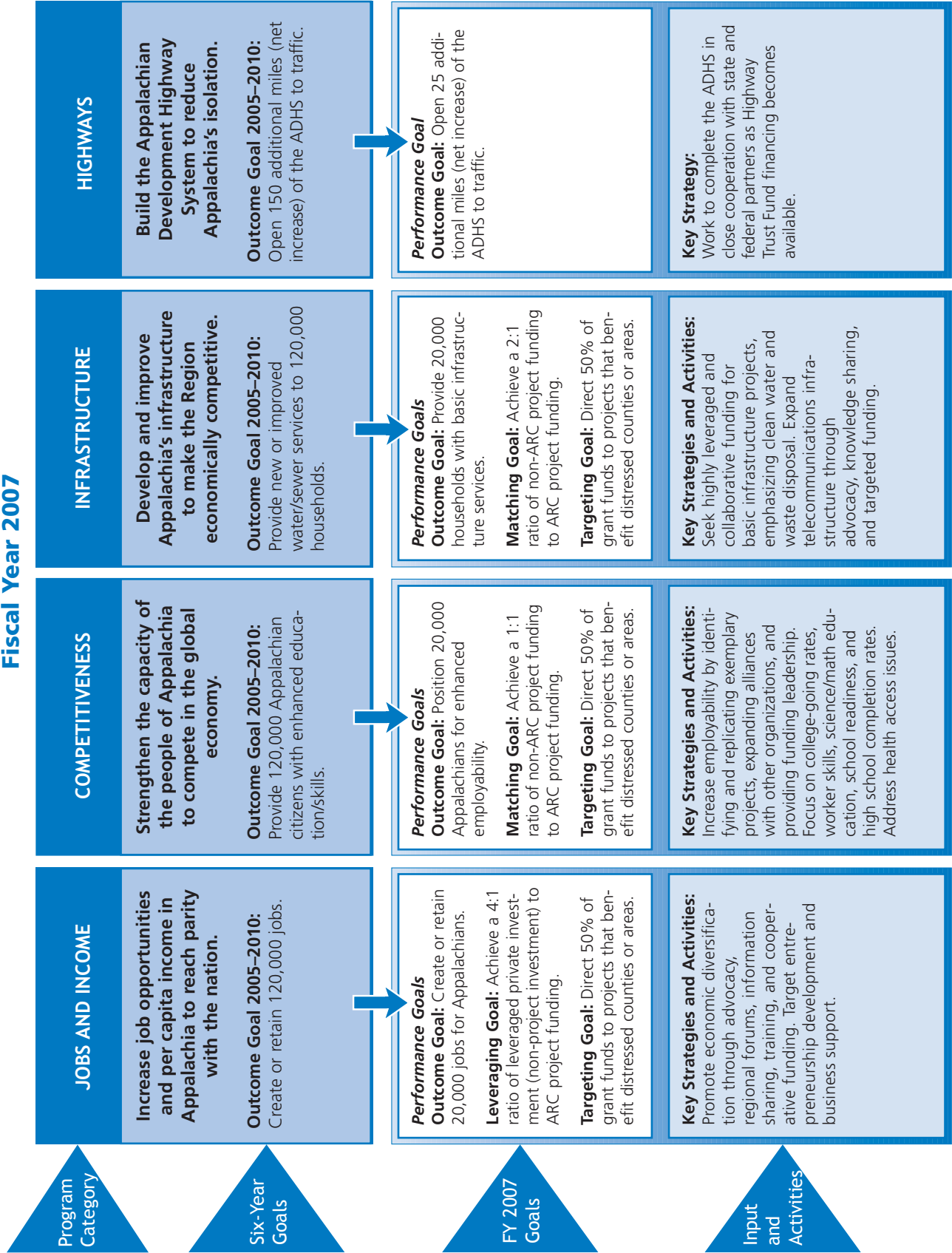
The Commission's purpose in developing the tool was threefold:

1. Improve the quality of performance measurement and outcomes of ARC-supported projects and help meet the evolving performance and budget requirements of OMB;
2. Improve the efficiency of the Commission's business processes; and
3. Enhance the Commission's capabilities to report to the federal government and the public.

The tool provides:

- Web-based technical assistance tools for grant applicants, states, and local development districts;
- A stronger project design process, with direct links to ARC's general goals and objectives;
- Guidelines for performance measures and baselines that are established during the project design phase (to assist with measurement during and after project implementation); and
- A standardized reporting system and revised project data dictionary and guidance.

ARC Performance Measurement Framework  
Fiscal Year 2007



### Project Validation

Staff validation visits, confirming actual project outcomes, have become a critical part of ARC's GPRA compliance. As a general rule, in each fiscal year ARC validates the outcomes of 40 to 60 projects funded two to three years earlier. The two- or three-year lag allows time for most projects to be completed, resulting in a more accurate sampling of outcomes.

The validation visits performed by ARC staff yield far more than project outcomes. Grantees are asked a series of questions aimed at providing insight into why their projects were or were not successful in reaching their stated outcomes. This feedback allows ARC to better understand the consequences of its programming and make policy or procedural changes as the need arises.

In situations where a project failed to meet proposed goals, ARC staff consider mitigating circumstances and look for possible trends in an effort to assist other projects faced with similar challenges. Likewise, when a project has exceeded proposed goals, ARC staff attempt to determine why. Analyses from the validation visits are compiled in an annual internal report.

### Project Evaluations: Final Results

Another critical component of ARC's GPRA compliance is independent or external evaluation of ARC initiatives and sub-programs. Evaluations confirm both the outcomes and the overall effectiveness of projects. Evaluations focus on the extent to which the projects have achieved, or contributed to the attainment of, their objectives. Particular emphasis is placed on assessing the utility and validity of the outcome measures. The findings of these project evaluations are summarized and made available to state and local organizations engaged in carrying out projects under the four general goals in ARC's strategic plan, and are typically published on ARC's Web site. Summaries of recent evaluations are included in this report under each general goal area.

## GENERAL GOAL 1: INCREASE JOB OPPORTUNITIES AND PER CAPITA INCOME IN APPALACHIA TO REACH PARITY WITH THE NATION.

In partnership with other agencies, ARC will help local and state leaders diversify local economies, support entrepreneurship, increase domestic and global markets, and foster new technologies in order to address job shifts throughout the Region. In addition, ARC will encourage local leaders to build on the opportunities presented by Appalachian Development Highway System corridors and to examine natural, cultural, structural, and leadership assets that can create job opportunities while preserving the character of the Region's communities.

*Strategic Objective 1.1: Foster Civic Entrepreneurship.* This objective supports selected strategies including broad-based leadership, collaboration, partnerships, regional initiatives, strategic planning, training, and consultation.

*Strategic Objective 1.2: Diversify the Economic Base.* This objective supports selected strategies including development of new businesses and products, modernization and strengthening of existing businesses and their workforce, and increasing awareness of available economic development tools.

*Strategic Objective 1.3: Enhance Entrepreneurial Activity in the Region.* This objective supports selected strategies including access to investment capital, entrepreneurship training, and technical assistance for businesses.

*Strategic Objective 1.4: Develop and Market Strategic Assets for Local Economies.* This objective supports selected strategies including identifying local and regional assets, creating strategies for local businesses to capitalize on these assets, and specifically maximizing economic benefits of heritage tourism and craft industries.

*Strategic Objective 1.5: Increase the Domestic and Global Competitiveness of the Existing Economic Base.* This objective supports selected strategies including research in global and domestic development, aiding small businesses in connecting to national and global markets, and promoting foreign investment in the Region.

*Strategic Objective 1.6: Foster the Development and Use of Innovative Technologies.* This objective supports selected strategies including expansion and creation of high-tech operations and research, increased support for public-sector science and technology programs, and commercialization of new technologies.

*Strategic Objective 1.7: Capitalize on the Economic Potential of the Appalachian Development Highway System.* This objective supports selected strategies including strategic planning and development initiatives along completed and future sections of the ADHS, and promoting cooperation between highway and economic development officials.

## Per Capita Income

While ARC sets a performance goal for increasing job opportunities in Appalachia, addressing increases in per capita income resulting directly from specific projects is much more difficult. For this reason, ARC depends on tracking trends in per capita market income, as well as on census poverty measures and comparisons between the Appalachian Region and the nation.

In FY 2007, ARC implemented an index-based county economic classification system to identify and monitor the economic status of Appalachian counties. The system compares each county in the nation with national averages on three economic indicators: three-year average unemployment rates, per capita market income, and poverty rates. Each county is then ranked, and each Appalachian county is classified in one of five economic status designations—distressed, at-risk, transitional, competitive, or attainment—based on its position in the national ranking.

- *Distressed counties* are those that rank in the worst 10 percent of the nation's counties.
- *At-Risk counties* rank between the worst 10 percent and the worst 25 percent of the nation's counties.
- *Transitional counties* rank between the worst 25 percent and the best 25 percent of the nation's counties.
- *Competitive counties* rank between the best 10 percent and the best 25 percent of the nation's counties.
- *Attainment counties* are those that rank in the best 10 percent of the nation's counties.

In FY 2007, 78 counties were designated distressed, 78 were designated at-risk, 221 were designated transitional, 26 were designated competitive, and 7 were designated attainment.

## Performance Goals and Results

General Goal 1 is aligned with the annual performance goals listed under the program category “jobs and income.” (See page 45.)



**Outcome Goal**

ARC’s strategic plan describes the major outcome measure for the “jobs and income” program category as the number of jobs created or retained. Because General Goal 1 is most closely aligned with the annual performance goals listed under the “jobs and income” program category, results for “jobs and income” projects from General Goals 1, 2, and 3 are reported under this goal. “Jobs created or retained” is an outcome measure under all three goals. This measure is referred to as “jobs created/retained.”

**Annual outcome goal for FY 2007:** Create/retain 20,000 jobs for Appalachians.

**Results for FY 2007:** Exceeded goal.

Outcome Goal: Create/Retain 20,000 Jobs for Appalachians	
ANNUAL OUTCOME GOAL	INTERMEDIATE ESTIMATES
FY 2004: 28,000 Jobs Created/Retained*	FY 2004: 26,142 Jobs Created/Retained*
FY 2005: 20,000 Jobs Created/Retained	FY 2005: 19,346 Jobs Created/Retained
FY 2006: 20,000 Jobs Created/Retained	FY 2006: 28,866 Jobs Created/Retained
<b>FY 2007: 20,000 Jobs Created/Retained</b>	<b>FY 2007: 28,642 Jobs Created/Retained</b>

*\*Prior to ARC's 2005–2010 strategic plan, ARC reported jobs created or retained under four different objectives in two goal areas. The intermediate estimate for fiscal year 2004 on this table is a total of numbers reported in prior years under those four objectives.*

**Leveraging Goal**

The leveraging performance goal for General Goal 1 projects is a ratio of leveraged private investment to ARC investment.

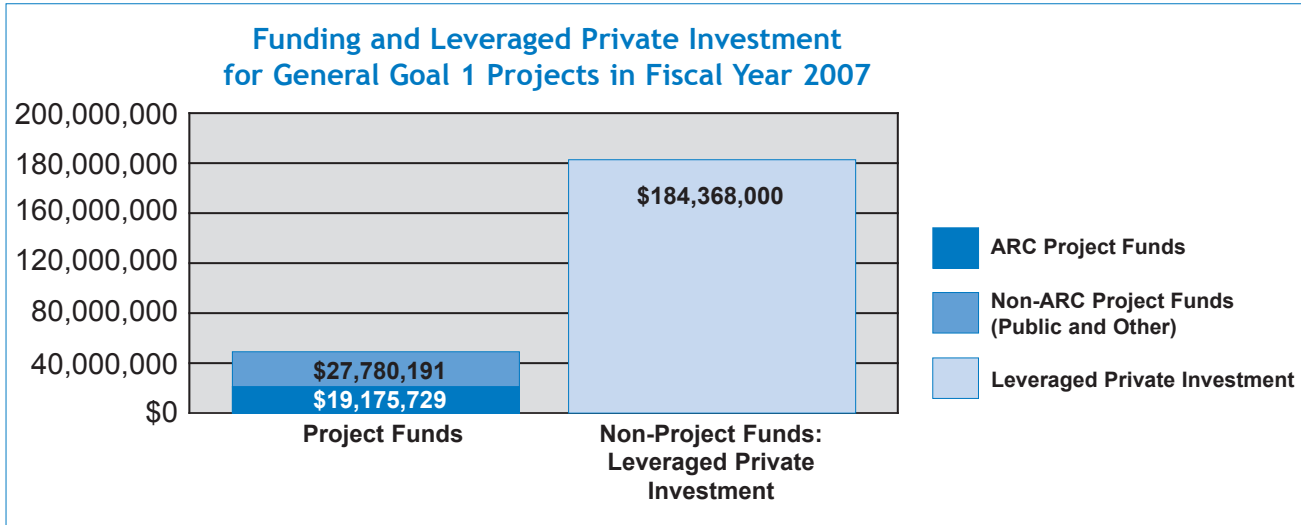
**Annual leveraging goal for FY 2007:** Achieve a 4:1 ratio of leveraged private investment to ARC investment.

**Results for FY 2007:** Exceeded goal.

Leveraging Goal: Achieve a 4:1 Ratio of Leveraged Private Investment to ARC Investment	
ANNUAL LEVERAGING GOAL	INTERMEDIATE ESTIMATES
<b>FY 2005:</b> Achieve a 4:1 ratio of leveraged private investment to ARC investment.	<b>FY 2005:</b> Achieved a 7:1 ratio.
<b>FY 2006:</b> Achieve a 4:1 ratio of leveraged private investment to ARC investment.	<b>FY 2006:</b> Achieved a 7:1 ratio.
<b>FY 2007:</b> Achieve a 4:1 ratio of leveraged private investment to ARC investment.	<b>FY 2007:</b> Achieved a 10:1 ratio.

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.*

In FY 2007, ARC’s General Goal 1 grant funds of \$19,175,729 attracted non-project leveraged private investment of \$184,368,000, and \$27,780,191 in matching project funds from public and other sources.



**Targeting Goal**

The targeting performance goal for General Goal 1 projects is the percentage of funds targeted to distressed counties or areas.

**Annual targeting goal for FY 2007:** Direct 50 percent of all ARC grant funds to projects that benefit distressed counties or areas.

**Results for FY 2007:** In FY 2007, 61 percent of all ARC nonhighway project funds were directed to projects that benefit distressed counties or areas. ARC tracks the percentage of funds targeted to distressed counties separately in General Goals 1, 2, and 3 for management purposes only.

Targeting Goal: Direct 50 Percent of General Goal 1 Grant Funds to Distressed Counties or Areas	
ANNUAL TARGETING GOAL	INTERMEDIATE ESTIMATES*
<b>FY 2005:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2005:</b> Directed 45% of General Goal 1 funds.
<b>FY 2006:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2006:</b> Directed 46% of General Goal 1 funds.
<b>FY 2007:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2007:</b> Directed 45% of General Goal 1 funds.

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.  
\* Includes projects that primarily benefit distressed counties or areas, and projects where most beneficiaries of the project are in distressed counties or areas.*

**Project Validation Sampling**

In FY 2007, members of ARC’s field validation team surveyed twenty-one FY 2004 and FY 2005 projects with goals for jobs created/retained to compare estimated and actual results.

Number of Projects Surveyed	Projected Number of Jobs Created/Retained	Actual Number of Jobs Created/Retained	Results Achieved
21	1,983	3,136	158%

As shown above, the projects surveyed achieved 158 percent of projected results for jobs created/retained.

**Project Evaluation: Final Results**

**Entrepreneurship**

In FY 2007 the Rural Policy Research Institute Center for Rural Entrepreneurship completed field work, surveys, and analysis for an evaluation of the Commission’s Entrepreneurship Initiative. A draft report will be completed by the end of 2007. The evaluation will examine the outcomes of a sample of projects that were funded between 1997 and 2004 and are now completed. The sample will include projects that promote access to capital and financial assistance, technical and managerial assistance, technology transfer, entrepreneurial education and training, and entrepreneurial networks. The evaluation will determine the extent to which these projects have achieved or contributed to the attainment of the projects’ objectives and will show how these results compare with national and regional outcomes for similar projects.

In FY 2001, the Appalachian Regional Commission issued the report *Evaluation of the Early Stages of the Appalachian Regional Commission’s Entrepreneurship Initiative*, prepared by Regional Technology Strategies, Inc. The report evaluated 24 entrepreneurship projects that were complete or nearly complete during the 1997–2000 period. The sample was generally representative of the project mix and participation rates by state, as drawn from the 48 projects that were complete or nearly complete. Total ARC funding for these 24 projects was \$2,124,700, which leveraged another \$1,412,000 in funding from other sources.

The study found that three-quarters of the projects had helped firms develop new products or upgrade new technologies. In addition, half of the projects reported starting new businesses, for a total of 304 new firms—46 firms with employees and 258 firms that were sole proprietorships. A total of 377 new jobs were created by the projects: 69 jobs in new firms, 50 in existing firms, and 258 through self-employment.

The study also recommended that the initiative increase the amount of technical assistance provided to grantees, support the development of more internal evaluation and self-monitoring systems within the projects and businesses served, make fewer small grants, recognize the risk inherent in entrepreneurship, and seek to replicate the successful projects. Despite the reports of success, it was recognized that this evaluation occurred too early to provide comprehensive results.

### **Capacity Building**

In FY 2004, the Appalachian Regional Commission issued the report *Evaluation of the Appalachian Regional Commission's Community Capacity-Building Projects*, prepared by the Westat Corporation. The purpose of the evaluation was to assess factors associated with successful capacity-building projects and to recommend a range of performance measures that could be used to document the impact of successful initiatives. One hundred projects were examined in the study, all of which were funded by ARC between 1995 and 2003. Total ARC funding for the projects was roughly \$7 million. The report's evaluation includes both quantitative and qualitative findings on outcomes, based on multiple sources (i.e., documentary evidence, interviews, and case studies) and incorporated lessons learned about community capacity building, including studies conducted by various foundations, private nonprofits, academic researchers, and federal agencies. Findings of the study are summarized below.

*Findings:* Most (70 percent) of the 179 outcomes proposed by interviewed projects were successfully achieved. Of the remaining outcomes, 9 percent had not been achieved, 10 percent were still open, and 11 percent lacked information on attainment.

*Recommendations:* ARC application materials for community capacity-building projects should provide information and examples to help applicants execute and document their approach and outcomes more accurately; ARC should work more closely with applicants during this process. In addition, ARC should provide grantees with written materials on data collection and analysis practices.

## GENERAL GOAL 2: STRENGTHEN THE CAPACITY OF THE PEOPLE OF APPALACHIA TO COMPETE IN THE GLOBAL ECONOMY.

ARC will continue to support local efforts to make all of the Region's citizens productive participants in the global economy. The Commission's focus will be to address a range of educational issues, such as workforce skills, early childhood education, dropout prevention, and improved college attendance; and health issues, such as the recruitment and retention of health-care professionals in areas with documented shortages and the promotion of better health through wellness and prevention measures. In addition, ARC will develop partnerships with other organizations to address the high incidence of life-threatening diseases in the Region.

*Strategic Objective 2.1: Foster Civic Entrepreneurship.* This objective supports selected strategies that include collaboration between businesses and training institutions, youth civic education and participation, and community dialogue on local health issues.

*Strategic Objective 2.2: Enhance Workforce Skills through Training.* This objective supports selected strategies including new and innovative workforce training and vocational education, and modernization and expansion of existing programs.

*Strategic Objective 2.3: Increase Access to Quality Child Care and Early Childhood Education.* This objective supports selected strategies including access to, and expansion of, early childhood education programs, and access to quality child care.

*Strategic Objective 2.4: Increase Educational Attainment and Achievement.* This objective supports selected strategies including preparation for post-secondary-level training, expansion of the Appalachian Higher Education Network, and programs for dropout prevention and increasing the college-going rate.

*Strategic Objective 2.5: Provide Access to Health-Care Professionals.* This objective supports selected strategies including access to health-care programs, the J-1 Visa Waiver Program, health-care professional training programs, and primary-care systems.

*Strategic Objective 2.6: Promote Health through Wellness and Prevention.* This objective supports selected strategies including promotion of nutrition, physical activity, and early screening; and programs that promote healthy lifestyles, and help eliminate drug and/or alcohol abuse.

### Performance Goals and Results

General Goal 2 is aligned with the annual performance goals listed under the program category “competitiveness.” (See page 45.)

#### Outcome Goal

The outcome goal for the “competitiveness” program category is the number of citizens in the Region that have been positioned for enhanced employability through education or job-related skills. The outcome measure for this goal is students/trainees with improvements. Because General Goal 2 is most closely aligned with the annual performance goals listed under the “competitiveness” program category, results for “competitiveness” projects from General Goals 1, 2, and 3 are reported under this goal. Competitiveness” is an outcome measure under all three goals. This outcome measure combines the measures “students with improvements” and “workers/trainees with improvements,” and is referred to as “students/trainees with improvements.”

**Annual outcome goal for FY 2007:** Position 20,000 Appalachians for enhanced employability.

**Results for FY 2007:** Exceeded goal. In addition to the totals below, 37,611 students/trainees will have access to enhanced educational programming through ARC-funded Internet access and equipment purchases, although specific benefits from this access cannot be determined.

Outcome Goal: Position 20,000 Appalachians for Enhanced Employability	
ANNUAL OUTCOME GOAL	INTERMEDIATE ESTIMATES
FY 2004: 12,000 Students/Trainees with Improvements*	FY 2004: 21,190 Students/Trainees with Improvements*
FY 2005: 20,000 Students/Trainees with Improvements	FY 2005: 27,652 Students/Trainees with Improvements
FY 2006: 20,000 Students/Trainees with Improvements	FY 2006: 17,578 Students/Trainees with Improvements
<b>FY 2007: 20,000 Students/Trainees with Improvements</b>	<b>FY 2007: 20,876 Students/Trainees with Improvements</b>

*\*Prior to ARC's 2005–2010 strategic plan, ARC reported on trainees with improvements and students with improvements under two different objectives. The intermediate estimate for fiscal year 2004 on this table is a total of numbers reported in prior years under those objectives.*

#### Matching Goal

The matching performance goal for General Goal 2 projects is the ratio of non-ARC project matching funds to ARC investment.

**Annual matching goal for FY 2007:** Achieve a 1:1 ratio of non-ARC matching funds to ARC investment.

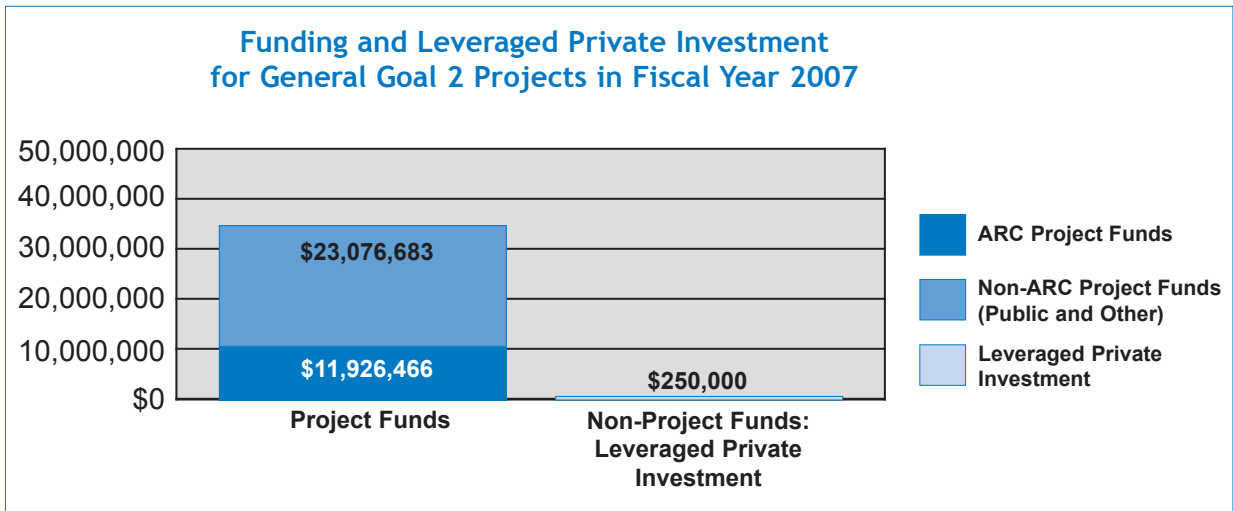
**Results for FY 2007:** Exceeded goal.

**Matching Goal: Achieve a 1:1 Ratio of Non-ARC Matching Project Funds to ARC Investment**

ANNUAL MATCHING GOAL	INTERMEDIATE ESTIMATES
<b>FY 2005:</b> Achieve a 1:1 ratio of non-ARC matching project funds to ARC investment.	<b>FY 2005:</b> Achieved a 2:1 ratio.
<b>FY 2006:</b> Achieve a 1:1 ratio of non-ARC matching project funds to ARC investment.	<b>FY 2006:</b> Achieved a 2:1 ratio.
<b>FY 2007:</b> Achieve a 1:1 ratio of non-ARC matching project funds to ARC investment.	<b>FY 2007:</b> Achieved a 2:1 ratio.

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.*

In FY 2007, ARC General Goal 2 grant funds of \$11,926,466 attracted \$23,076,683 in matching project funds from public and other sources and \$250,000 in non-project leveraged private investment.



**Targeting Goal**

The targeting performance goal for General Goal 2 projects is the percentage of funds targeted to distressed counties or areas.

**Annual targeting goal for FY 2007:** Direct 50 percent of all ARC grant funds to projects that benefit distressed counties or areas.

**Results for FY 2007:** In FY 2007, 61 percent of all ARC nonhighway project funds were directed to projects that benefit distressed counties or areas. ARC tracks the percentage of funds targeted to distressed counties separately in General Goals 1, 2, and 3 for management purposes only.

**Targeting Goal: Direct 50 Percent of General Goal 2 Grant Funds to Distressed Counties or Areas**

ANNUAL TARGETING GOAL	INTERMEDIATE ESTIMATES*
<b>FY 2005:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2005:</b> Directed 60% of General Goal 2 funds.
<b>FY 2006:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2006:</b> Directed 71% of General Goal 2 funds.
<b>FY 2007:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2007:</b> Directed 75% of General Goal 2 funds.

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.  
\* Includes projects that primarily benefit distressed counties or areas, and projects where most beneficiaries of the project are in distressed counties or areas.*

**Project Validation Sampling**

In FY 2007, members of ARC’s field validation team surveyed 19 FY 2004 and FY 2005 projects funded under General Goal 2 to compare estimated and actual results.

Number of Projects Surveyed	Projected Number of Students/Trainees with Improvements	Actual Number of Students/Trainees with Improvements	Results Achieved
19	6,951	8,101	117%

As shown above, the projects achieved 117 percent of projected results for students/trainees with improvements.

**Project Evaluation: Final Results**

**Vocational Education and Workforce Training**

In FY 2002, the Appalachian Regional Commission issued the report *Evaluation of the Appalachian Regional Commission’s Vocational Education and Workforce Training Projects*, prepared by the Westat Corporation. The study examined 92 projects started and completed during the 1995–2000 period. This sample constituted about one-third of the project universe during the period, after adjusting for continuation projects. A mail survey collected data on project implementation, monitoring, and impact. In addition, five case study site visits were conducted. A two-tier sample of projects was developed to assess the impact before and after full implementation of ARC’s performance measurement system in FY 2000. Tier 1 selected 67 projects from the 1995–1999 period; Tier 2 selected 25 projects funded in 2000.



### Types of Performance Measured

- Skills obtained; e.g., projects helped participants improve basic skills, academic skills, vocational skills, or employability habits.
- Individual employment gains; e.g., projects helped laid-off workers or underemployed obtain new work; helped those without full-time job experience gain initial full-time jobs; helped employed individuals increase skills, responsibilities, wages, and position.

### Project Outcomes

- Forty-five percent of the Tier 1 (1995–1999) projects achieved all of their objectives; 27 percent achieved all but one objective.
- Only 9 percent (six projects) achieved fewer than half of their objectives.
- The vast majority of projects had quantifiable outcome measurements, but a higher proportion of the Tier 2 (2000) projects had clear and quantifiable outcomes.

### Education

A March 2006 evaluation of the ARC–Oak Ridge National Laboratory Math-Science-Technology Summer Institute by the Academy for Educational Development assessed the effectiveness of the program in encouraging more Appalachian high school students to continue their studies beyond high school and to pursue careers in science, technology, engineering, and math. It also assessed how the program helped participating high school teachers raise the level of math, science, and technology instruction in their schools. The findings are based on data collected from eight groups of participants attending the summer institute between 1997 and 2004.

The study found that participation in the summer institute influenced 24 percent of students to take more science classes and 22 percent to take more math classes when they returned to high school. Slightly more than half the students reported that their summer institute experience reinforced prior decisions about the science and math courses they had already chosen to take. Students also reported that the summer institute had reinforced their intention to go to college and reduced some of the barriers. Ninety-six percent of the student participants who had graduated from high school at the time of the survey had continued their formal education beyond high school, with more than half receiving degrees in science, technology, engineering, or math fields. Of the 23 students who attended the institute in 1997 and 1998, all reported attending college: 26 percent had attended college but had not earned a bachelor's degree, 39 percent had earned a bachelor's degree, and 35 percent had earned a bachelor's degree and begun graduate work.

Participating teachers reported that they had incorporated activities and approaches learned at the summer institute into their classrooms: 77 percent reported that they drew on the experience for explanations and examples; 52 percent reported that they drew on the experience for classroom demonstrations; and 50 percent reported that they had incorporated new knowledge into their lab experiments.

In fiscal year 2001, ARC issued the report *Evaluation of the Appalachian Regional Commission's Educational Projects*, by the Westat Corporation, which assessed the implementation and impact of 84 education projects funded by ARC during the 1990s. The study examined the type of activities projects used to enhance learning opportunities, the extent to which these activities were implemented, the accomplishments associated with these activities, and whether or not the projects were able to sustain themselves beyond the ARC grant

period. Of particular interest was the extent to which projects achieved the outcomes set forth in their original proposals to ARC. In addition, site visits were conducted at eight projects that had successfully provided community residents with a new or enhanced educational service.

### **Types of Performance Measured**

- Increased educational attainment; e.g., increased high school completion rates and college-going rates.
- Increased economic well-being; e.g., improved job skills; increased wages.
- Increased family/individual well-being; e.g., improved family stability.
- Reduced barriers; e.g., decreased student behavior problems; increased access to educational support.

### **Project Outcomes**

Study findings indicate that most of the projects in the study reached those segments of Appalachia that are most economically disadvantaged or geographically isolated. Most projects were successful in achieving or exceeding the outcomes they set forth in their original requests for ARC support (just under half met expectations and nearly one-third achieved more than planned). Thirteen percent achieved less than planned.

### **College-Going Rates**

In FY 2007, the University of Kentucky completed a report on college-going and perseverance rates in Appalachia that analyzed school-level data on college-going rates and college-going plans for schools participating in the Appalachian Higher Education Network, and for non-participating schools in peer counties in the same Appalachian states. In addition, it examined national evaluations of similar programs in order to benchmark regional outcomes. The findings show that Appalachian Higher Education Network results mirror national trends. It should be noted that privacy concerns prevented the contractors from being able to conduct student-level analysis.

ARC launched the AHE Network in 1999 to raise the levels of educational attainment in Appalachia. The network provides funding, training, and assistance to participating high schools for programs to encourage students to obtain a post-secondary education. Between 1999 and 2004, more than 11,000 students participated in the programs. Currently, AHE Network centers operate in Alabama, Georgia, Kentucky, Mississippi, North Carolina, Ohio, Tennessee, Virginia, and West Virginia.

### GENERAL GOAL 3: DEVELOP AND IMPROVE APPALACHIA'S INFRASTRUCTURE TO MAKE THE REGION ECONOMICALLY COMPETITIVE.

ARC will address the lack of adequate water and sewer systems and telecommunications systems and services in the Region, and will build partnerships to address the critical issue of intermodal connections to improve access to global markets.

*Strategic Objective 3.1: Foster Civic Entrepreneurship.* This objective supports selected strategies including building capacity to address infrastructure challenges, partnerships and regional efforts, local community infrastructure projects, and strategic planning for capitalizing on ADHS economic development opportunities.

*Strategic Objective 3.2: Build and Enhance Basic Infrastructure.* This objective supports selected strategies including strategic investments to leverage other funding for water and wastewater systems and expansion of safe, affordable housing stock.

*Strategic Objective 3.3: Increase the Accessibility and Use of Telecommunications Technology.* This objective supports selected strategies including strategic telecommunications infrastructure, information technology training, e-commerce, telemedicine, and combining telecommunications development with other public infrastructure development.

*Strategic Objective 3.4: Build and Enhance Environmental Assets.* This objective supports selected strategies including brownfield redevelopment in industrial areas and redevelopment of mine-impacted land, eco-industrial development, and planning and development policies promoting good stewardship of natural resources.

*Strategic Objective 3.5: Promote the Development of an Intermodal Transportation Network.* This objective supports selected strategies including intermodal economic development studies, inland port location analysis, regional forums, and organizational development to support intermodal connectivity.

### Performance Goals and Results

General Goal 3 is aligned with the annual performance goals listed under the program category “infrastructure.” (See page 45.) All projects with these annual performance goals are in General Goal 3.

#### Outcome Goal

The strategic plan describes the performance measure for the “infrastructure” program category as the number of citizens served. The major outcome measure used in this category is the number of households served with new or improved water or sewer infrastructure. The outcome measure for General Goal 3 projects is referred to as “households served.”

**Annual outcome goal for FY 2007:** Provide 20,000 households with basic infrastructure services.

**Results for FY 2007:** Exceeded goal. In addition to the numbers recorded below, ARC in FY 2007 funded water storage tank construction and improvement projects that will serve a total of 567 households.

Outcome Goal: Provide 20,000 Households with Basic Infrastructure Services	
ANNUAL OUTCOME GOAL	INTERMEDIATE ESTIMATES*
FY 2004: 20,000 Households Served	FY 2004: 40,172 Households Served
FY 2005: 20,000 Households Served	FY 2005: 21,255 Households Served
FY 2006: 20,000 Households Served	FY 2006: 30,148 Households Served
<b>FY 2007: 20,000 Households Served</b>	<b>FY 2007: 23,107 Households Served</b>

*\*Intermediate estimates do not include households served by ARC-funded water storage tank construction and improvement projects.*

#### Matching Goal

The matching performance goal for General Goal 3 projects is the ratio of non-ARC project matching funds to ARC investment.

**Annual matching goal for FY 2007:** Achieve a 2:1 ratio of non-ARC matching funds to ARC investment.

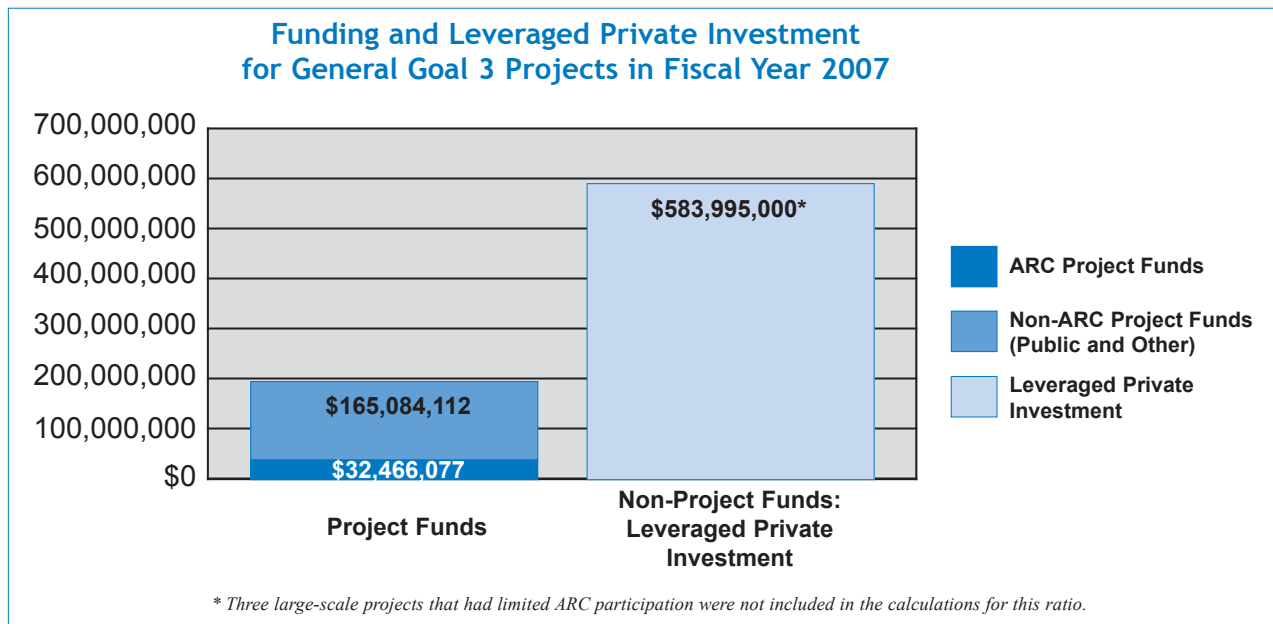
**Results for FY 2007:** Exceeded goal.

**Matching Goal: Achieve a 2:1 Ratio of Non-ARC Matching Project Funds to ARC Investment**

ANNUAL MATCHING GOAL	INTERMEDIATE ESTIMATES
<b>FY 2005:</b> Achieve a 2:1 ratio of non-ARC matching project funds to ARC investment.	<b>FY 2005:</b> Achieved a 4:1 ratio.
<b>FY 2006:</b> Achieve a 2:1 ratio of non-ARC matching project funds to ARC investment.	<b>FY 2006:</b> Achieved a 5:1 ratio.
<b>FY 2007:</b> Achieve a 2:1 ratio of non-ARC matching project funds to ARC investment.	<b>FY 2007:</b> Achieved a 5:1 ratio.*

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.  
 \* Three large-scale projects that had limited ARC participation were not included in the calculations for this ratio.*

ARC FY 2007 General Goal 3 grant funds of \$32,466,077 attracted \$165,084,112 in matching project funds from public and other sources, and \$583,995,000\* in non-project leveraged private investment.



**Targeting Goal**

The targeting performance goal for General Goal 3 projects is the percentage of funds targeted to distressed counties or areas.

**Annual targeting goal for FY 2007:** Direct 50 percent of all ARC grant funds to projects that benefit distressed counties or areas.

**Results for FY 2007:** In FY 2007, 61 percent of all ARC nonhighway project funds were directed to projects that benefit distressed counties or areas. ARC tracks the percentage of funds targeted to distressed counties separately in General Goals 1, 2, and 3 for management purposes only.

**Targeting Goal: Direct 50 Percent of General Goal 3 Grant Funds to Distressed Counties or Areas**

ANNUAL TARGETING GOAL	INTERMEDIATE ESTIMATES*
<b>FY 2005:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2005:</b> Directed 63% of General Goal 3 funds.
<b>FY 2006:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2006:</b> Directed 70% of General Goal 3 funds.
<b>FY 2007:</b> Direct 50% of grant funds to projects that benefit distressed counties or areas.	<b>FY 2007:</b> Directed 65% of General Goal 3 funds.

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.  
\* Includes projects that primarily benefit distressed counties or areas, and projects where most beneficiaries of the project are in distressed counties or areas.*

**Project Validation Sampling**

In FY 2007, members of ARC’s field validation team surveyed eight FY 2004 and FY 2005 projects funded under General Goal 3 to compare estimated and actual results.

Number of Projects Surveyed	Projected Number of Households Served	Actual Number of Households Served	Results Achieved
8	3,712	3,701	100%

The projects surveyed achieved 99.7 percent of projected results for households served. The performance goal was set at an approximate target level, and the deviation from that level was slight. There was no effect on overall performance.

**Project Evaluation: Final Results**

**Infrastructure and Public Works**

In FY 2007, the Brandow Company and Economic Development Research Group completed the ARC report *Evaluation of the Appalachian Regional Commission’s Infrastructure and Public Works Program Projects, 2006*. The evaluation examined a sample of 104 completed ARC infrastructure projects that had been funded between 1998 and 2004, including industrial parks and other industrial sites, access roads, business incubators, water and sewer systems, housing, and telecommunications. The sample projects represent 25 percent of the completed infrastructure projects that had been funded during this period. Of the 104 projects sampled, 78 were non-residential economic development projects; 22 were community development projects, including residential water and sewer projects; and four were housing projects. The number of infrastructure projects funded during this period accounted for about 49 percent of ARC area development projects.

Findings of the evaluation included the following:

- *Jobs.* The sampled projects, which received \$29.4 million in ARC funding, directly produced 17,795 new jobs and retained 9,580. In addition, an estimated 25,341 new jobs were created by the indirect effects of the project. ARC funds created an average of one new direct job for every \$1,652 of ARC investment. On average, industrial parks created 1,086 jobs per project; commercial water and sewer improvements created 304 jobs per project; business incubators created 271 jobs per project; telecommunications created 230 jobs per project; and access roads created 212 new jobs per project.
- *Personal Income.* The new jobs created or retained by these projects led to an increase of \$638 million annually in new wages for the jobs created directly by the projects, \$325 million annually in wages for retained jobs, and another \$692 million in wages from indirect jobs.
- *Tax Revenue.* The new projects yield \$13.3 million per year in state income tax revenue, \$16.5 million per year in state and local sales tax revenue, and \$14.2 million per year in local property tax revenue. The total of annual state income tax and local property tax revenue almost equals the amount of the ARC investment.
- *Private Investment.* The new projects have leveraged total private-sector investment of \$1.7 billion: \$947 million in direct private non-project investment and \$753 million in induced non-project private investment.

### **Water and Sewer Infrastructure Gaps Study**

In August 2005, ARC issued the report *Drinking Water and Wastewater Infrastructure in Appalachia: An Analysis of Capital Funding and Funding Gaps* by the University of North Carolina Environmental Finance Center. This report analyzes the conditions of water and wastewater services in the Appalachian Region and attempts to assess the financial requirements and strategies available to improve the quality of drinking water and wastewater services in the Region, particularly in the areas that face chronic economic distress and clear deficiencies in these services. The analyses are based on major data sources compiled by the Environmental Protection Agency (EPA), the U.S. Geological Survey, and the U.S. Census Bureau, as well as private credit-rating agencies. In addition, detailed case studies are developed to examine specific community-level services, issues, and practices.

The analysis shows that on average, community water systems in distressed counties have greater needs per person served (\$497) than systems in non-distressed counties (\$191–\$353). Based on an analysis of EPA needs surveys data, communities in Appalachia report approximately \$26 billion in water and wastewater infrastructure needs. However, there is ample evidence that communities will actually have to pay far more than this to ensure services that meet basic public health and environmental standards since the estimate does not include the additional funds needed to address operation and maintenance costs or the thousands of sub-standard and failing individual wells and on-site sanitation systems (septic systems to straight pipes). Including these other factors could raise the total capital needs to the range of \$35 billion to \$40 billion.

The study also demonstrates that needs identified by the EPA's *Clean Watersheds Needs Survey* were significantly and positively related to the distribution of water and wastewater infrastructure funding in Appalachia. The relationship between funding distributions and National Pollutant Discharge Elimination System compliance violations was significant and positive. Likewise, the relationships between funding distributions and waterborne diseases were significant and positive. The relationship between septic system density and funding, although significant, was negative; on average, counties with higher densities of septic systems received less public funding than counties with lower densities of septic systems. This latter finding is likely attributable to a fundamental characteristic of infrastructure funding: it tends to flow to communities with existing large public systems.



## GENERAL GOAL 4: BUILD THE APPALACHIAN DEVELOPMENT HIGHWAY SYSTEM TO REDUCE APPALACHIA'S ISOLATION.

Some of the Region's most persistent economic problems stem from geographic isolation brought about by mountainous terrain. The Appalachian Development Highway System (ADHS) was designed to connect Appalachia to the national interstate system and provide access to areas within the Region as well as to markets in the rest of the nation. The strong partnership of ARC, the U.S. Department of Transportation (U.S. DOT), and state departments of transportation will continue to oversee the planning and construction of the Appalachian Development Highway System. ARC will work to identify and overcome barriers to the timely completion of the ADHS.

*Strategic Objective 4.1: Foster Civic Entrepreneurship.* This objective supports selected strategies including local and multi-jurisdictional forums to reduce barriers to completion of the ADHS and collaboration among state departments of transportation, the U.S. DOT, and other state and federal agencies involved in economic development.

*Strategic Objective 4.2: Promote On-Schedule Completion of the ADHS.* This objective supports selected strategies including working with federal and state DOTs to identify and overcome barriers in the location-study and design phases, supporting efforts to obligate the maximum amount of the annual appropriation for ADHS construction, accelerating construction of final phases, and promoting development that preserves cultural and natural resources of the Region while enhancing economic opportunity.

*Strategic Objective 4.3: Coordinate Work on ADHS State-Line Crossings.* This objective supports selected strategies including coordination of technical information, funding disbursements, and construction scheduling between adjoining states to complete state-line crossings of ADHS corridors.

### Performance Goal and Results

General Goal 4 is aligned with the annual performance goal listed under the program category "highways." (See page 45.)

#### Outcome Goal

The strategic plan describes the outcome measure in the program category "highways" as the net increase in the number of miles of the ADHS opened to traffic. The outcome measure for General Goal 4 projects is referred to as "net increase in the number of miles of the ADHS open to traffic."

**Annual outcome goal for FY 2007:** Open 25 additional miles (net increase) of the ADHS to traffic.

**Result for FY 2007:** Met 44 percent of goal. At the end of FY 2007, a total of 2,539.4 miles, or 82.2 percent, of the 3,090 miles authorized for the ADHS were open to traffic, and 116.3 more were under construction. Another 155.4 miles were in the final design or right-of-way acquisition phase, and 279.0 miles were in the location study phase.

Results of the ADHS 2007 cost-to-complete study revealed small errors in annual mileage reporting that had accumulated over the life of the program. These errors have been corrected, and ARC now has a more accurate count of the total number of miles of the ADHS open to traffic. As a result of ARC's correction of these errors, the net increase in the number of miles opened to traffic in FY 2007 appears to be lower than projected by the performance goal; however, the actual number of miles opened was within the normal annual range.

**Outcome Goal: Open 25 Additional Miles (Net Increase) of the ADHS to Traffic**

ANNUAL OUTCOME GOAL	INTERMEDIATE ESTIMATES*
<b>FY 2005:</b> 25 additional miles (net increase) of the ADHS opened to traffic.	<b>FY 2005:</b> 19.3 additional miles (net increase) opened to traffic.
<b>FY 2006:</b> 25 additional miles (net increase) of the ADHS opened to traffic.	<b>FY 2006:</b> 30.8 additional miles (net increase) opened to traffic.
<b>FY 2007:</b> 25 additional miles (net increase) of the ADHS opened to traffic.	<b>FY 2007:</b> 11.1 additional miles (net increase) opened to traffic.

*Note: This was not a performance goal reported in the PAR prior to FY 2005, so there are no data prior to FY 2005 for comparison.*

**Project Validation Sampling**

The ADHS program is not funded through ARC’s appropriation. Therefore, ARC validation visits are not performed on the ADHS. Instead, ARC staff prepare a status report each year on the development of the ADHS based on information from the Federal Highway Administration and state departments of transportation.

**Project Evaluation: Final Results**

**ADHS Economic Impact**

In October 2006, Economic Development Research Group completed the study *The Impact of Highway Investments on Economic Growth in the Appalachian Region, 1969–2000: An Update and Extension of the Twin County Study*. The report updated the 1995 “twin county” study by Andrew Isserman and Terance Rephann, which found statistically significant differences in economic growth rates between Appalachian counties and their non-Appalachian counterparts during the years 1965 to 1991, and also found that counties served by the Appalachian Development Highway System had higher rates of income, population, and per-capita income growth than similar non-Appalachian counties. The new study extended the analysis to the year 2000 and assessed whether the amount, characteristics, and timing of ADHS investments can explain some of the differences in economic outcomes. The study, which used survey-based data, showed that there is a robust statistical link between ADHS investments and differential income and earnings growth between Appalachian counties and similar non-Appalachian counties.

A key finding of the study was that Appalachian counties with open ADHS segments had higher income growth than their twin counties, with the ADHS counties posting 200 percent more income growth over the 1969–2000 period. In comparison, income growth for all Appalachian counties during the period was 131 percent higher than income growth in the non-Appalachian twin counties.

The overall performance during this period of the Appalachian counties studied, however, should not mask the struggles that some areas of the Region have experienced: performance of the northern Appalachian counties lagged behind the non-Appalachian twins’, and, across the Region, the performance of smaller metropolitan areas fell far behind their non-Appalachian counterparts’.

In 1998, ARC published a research report undertaken by Wilbur Smith Associates to conduct a comprehensive study of the economic benefits of the ADHS. *Appalachian Development Highways Economic Impact Studies* focused on the contributions of completed portions of 12 corridors within the highway system. The portions studied totaled 1,417.8 miles and traversed 165 counties. The objective of the study was to quantify regionally specific economic development impacts (as measured by jobs, wages, and value added) as well as impacts on travel efficiencies. The study found that the completed sections of the 12 corridors had created jobs (an estimated net increase of 16,000 jobs by 1995) and showed a solid return on investment (\$1.18 in travel-efficiency benefits and \$1.32 in economic benefits gained for each dollar invested in construction and maintenance). The study concluded that the ADHS can take credit for highway-related growth in Appalachia and demonstrated that the completed portions of the ADHS have been a good investment.

In FY 2007, Cambridge Systematics completed analytical work for a report on the economic impact of completing the Appalachian Development Highway System (the final report will be completed by early 2008). The work included building a regional travel demand model to estimate travel demands, as well as user benefits, that would be realized by the completion of ADHS corridors and the resulting network improvements in moving goods and people to, from, within, and across the Region. Analysts estimated user benefits for freight, commuting, tourism, and other business and non-business traffic; then, using these data, estimated the regional economic development benefits from the enhanced competitive position of industry in the Region, increased roadside business and tourism, increased transportation reliability, and increased commuting areas, as well as national benefits due to congestion relief. The study also developed several types of benefit-cost assessments, including an overall assessment of regional travel efficiency and economic development benefits, as well as national efficiency benefits.

## SUMMARY OF ACHIEVEMENTS

## Performance Goals and Results for Fiscal Year 2007 Projects

ANNUAL PERFORMANCE GOALS	FISCAL YEAR 2007 INTERMEDIATE ESTIMATES	RESULTS ACHIEVED
<b>Jobs and Income</b>		
<i>Outcome Goal:</i> 20,000 jobs created or retained	28,642 jobs created or retained	Exceeded goal
<i>Leveraging Goal:</i> Achieve a 4:1 ratio of leveraged private investment to ARC investment for projects in General Goal 1	Achieved a 10:1 ratio	Exceeded goal
<i>Targeting Goal:</i> Direct 50% of grant funds to benefit distressed counties or areas for projects in General Goal 1	Directed 45% of funds*	Met 90% of goal
<b>Competitiveness</b>		
<i>Outcome Goal:</i> 20,000 students/trainees with improvements	20,876 students/trainees with improvements	Exceeded goal
<i>Matching Goal:</i> Achieve a 1:1 ratio of non-ARC to ARC investment for projects in General Goal 2	Achieved a 2:1 ratio	Exceeded goal
<i>Targeting Goal:</i> Direct 50% of grant funds to benefit distressed counties or areas for projects in General Goal 2	Directed 75% of funds*	Exceeded goal
<b>Infrastructure</b>		
<i>Outcome Goal:</i> 20,000 households served	23,107 households served	Exceeded goal
<i>Matching Goal:</i> Achieve a 2:1 ratio of non-ARC to ARC investment for projects in General Goal 3	Achieved a 5:1 ratio	Exceeded goal
<i>Targeting Goal:</i> Direct 50% of grant funds to benefit distressed counties or areas for projects in General Goal 3	Directed 65% of funds*	Exceeded goal
<b>Highways</b>		
<i>Outcome Goal:</i> 25 additional miles (net increase) of the ADHS opened to traffic	11.1 additional miles (net increase) of the ADHS opened to traffic**	Met 44% of goal

\* ARC exceeded its overall goal of investing 50% of total ARC nonhighway funds in projects that benefit distressed counties or areas. Project funds are included if the project primarily or substantially benefits distressed counties or areas.

\*\* Net increase in number of miles of the ADHS open to traffic appears low as a result of corrections of accumulated mileage reporting errors.

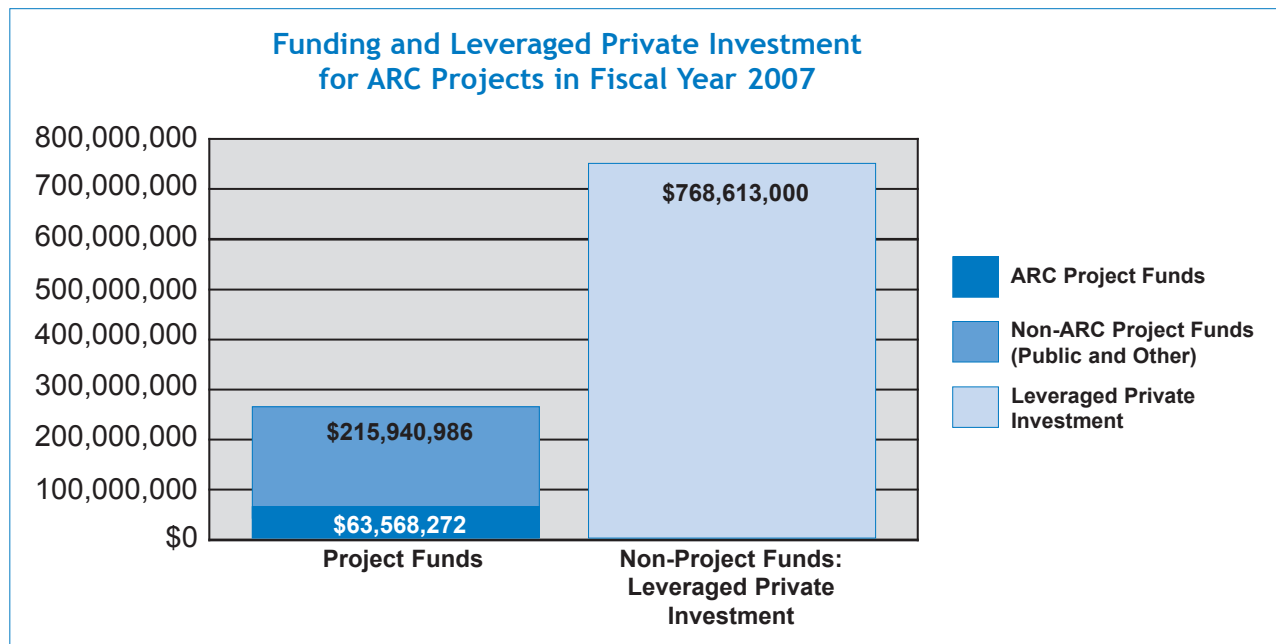
Investment Summary for FY 2007 Projects

**LEVERAGING, MATCHING, AND TARGETING SUMMARY  
for All ARC Nonhighway Projects  
Fiscal Year 2007**

Leveraged private investment	\$768,613,000*	12:1 ratio of leveraged private investment to ARC investment
Non-ARC matching project funds	\$215,940,986	3:1 ratio of non-ARC project investment to ARC project investment
ARC project funds targeted to distressed counties or areas	\$38,796,554**	61% of total ARC project funds directed to projects that benefit distressed counties or areas*

\*Three large-scale projects that had limited ARC participation were not included in the calculations for this ratio.

\*\*Project funds are included if the project primarily or substantially benefits distressed counties or areas.

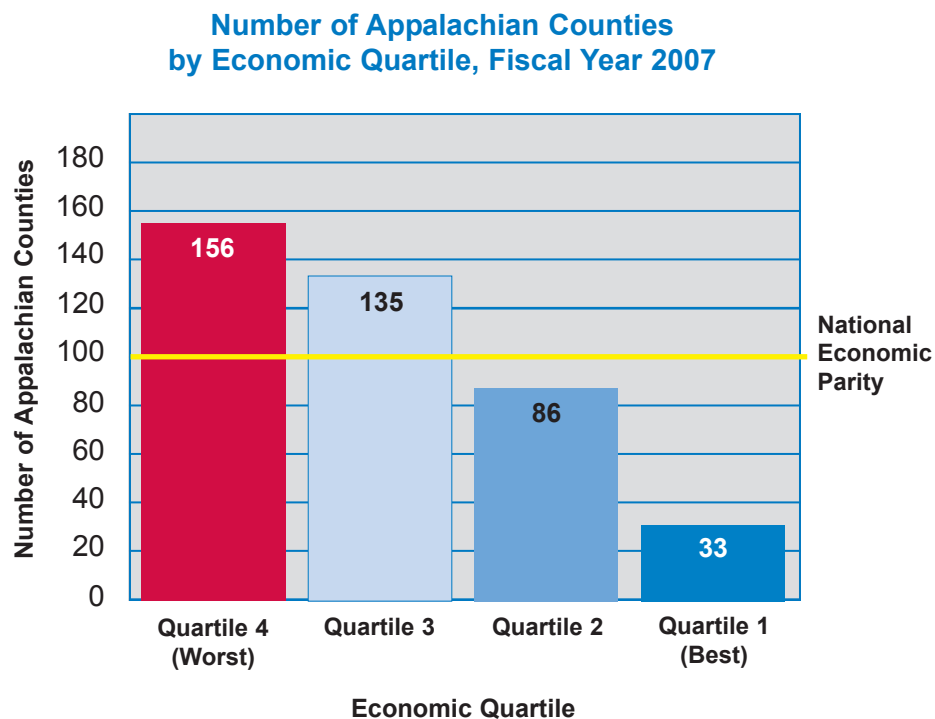


## MEASURING PROGRESS TOWARD THE ARC VISION

ARC’s overall vision for Appalachia is for the Region to achieve socioeconomic parity with the nation. One way to measure progress of the Region toward this vision is to look at the economic status of Appalachian counties in comparison with all counties nationwide.

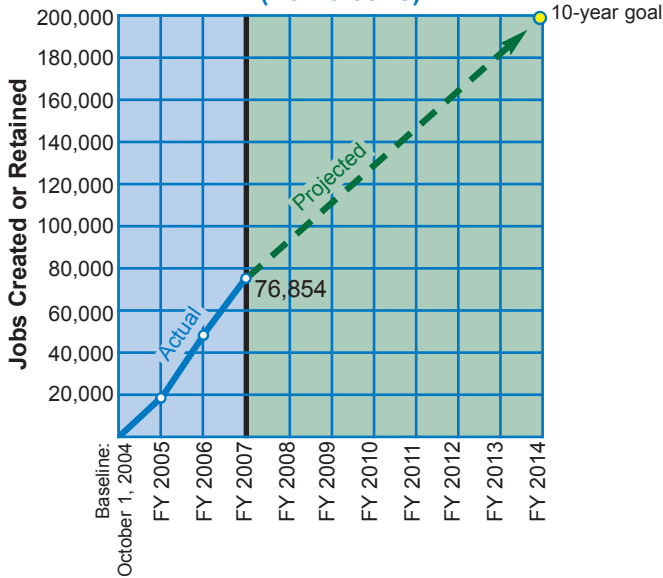
In order to provide a single unified measure of regional progress and economic change, ARC developed an index to track improvement over time. Drawing on the three variables ARC uses annually to determine the economic status of the Region’s 410 counties, staff developed a national composite index of distress. The three variables (three-year annual unemployment, per-capita market income, and decennial poverty rates) are applied to each county in the nation and compared with national averages. The resulting values are summed, averaged, and ranked to create four quartiles with approximately equal number of counties in each group.

Using this index, ARC can compute annually the number of Appalachian counties in each quartile, as well as an overall regional index value. This can be directly compared with the national index value to measure progress. In addition, progress can be clearly measured by reductions in the number of Appalachian counties in the worst quartile. As the figure below shows, despite a large reduction in the number of distressed counties in Appalachia over the past several years, the Region continues to have a disproportionately high number of counties with underperforming economies and a smaller share of counties with strong economies, compared with the rest of the nation.



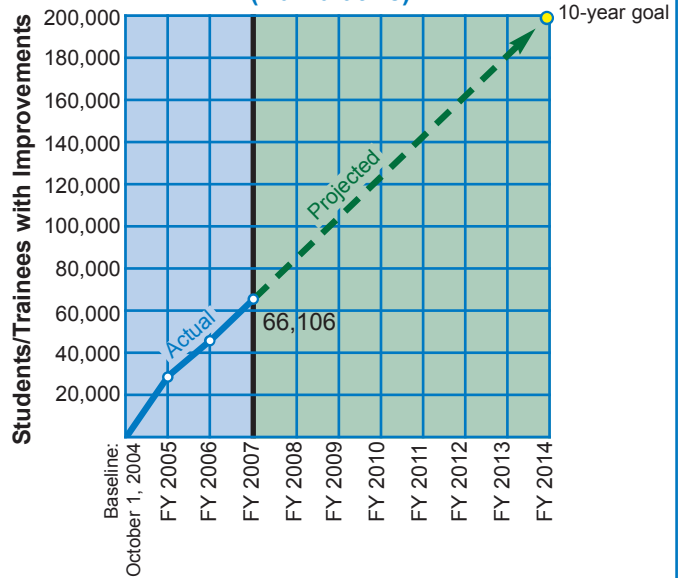
Progress toward ARC Strategic Plan Ten-Year Performance Goals  
Fiscal Years 2005–2014

**Goal 1: Jobs Created or Retained (Cumulative)**



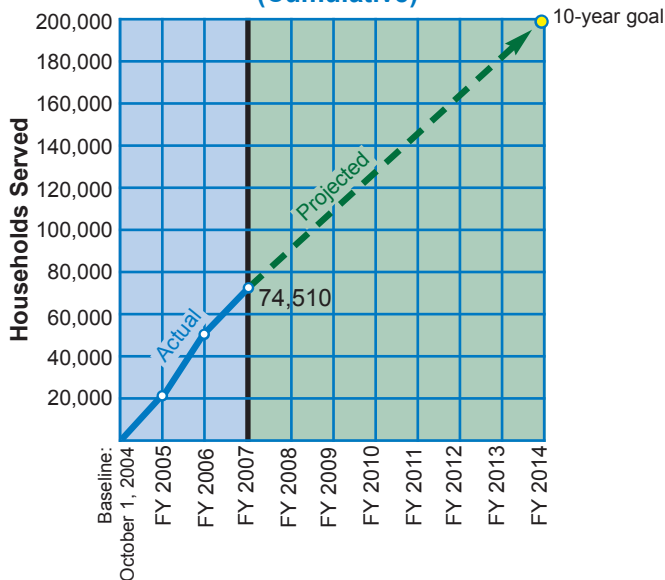
Ten-Year Performance Goal:  
200,000 jobs will be created or retained.

**Goal 2: Students/Trainees with Improvements (Cumulative)**



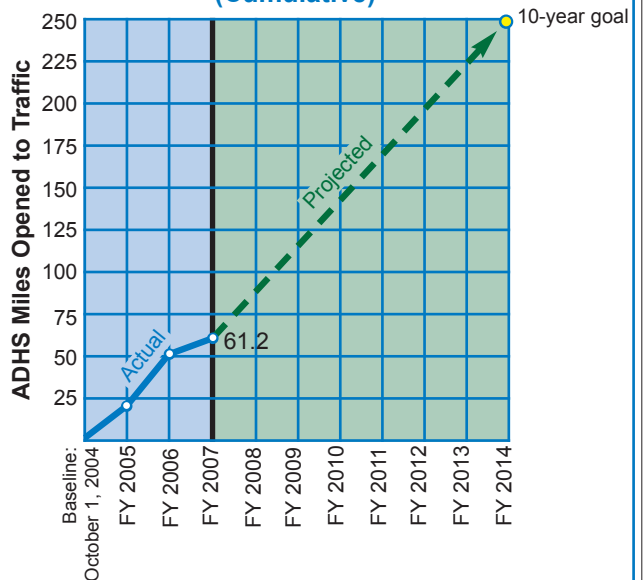
Ten-Year Performance Goal:  
200,000 citizens will benefit from enhanced education and job-related skills.

**Goal 3: Households Served (Cumulative)**



Ten-Year Performance Goal:  
200,000 households will be served with new or improved water and sewer infrastructure.

**Goal 4: ADHS Miles Opened to Traffic (Cumulative)**



Ten-Year Performance Goal:  
250 additional miles (net increase) of the Appalachian Development Highway System will be opened to traffic.







**PART III: FISCAL YEAR 2007  
FINANCIAL REPORT**



## Message from the Executive Director

The executive director of the Appalachian Regional Commission is appointed by the federal co-chair and the governors of the 13 member states to be the chief executive officer of the organization, a responsibility that includes financial management. ARC recognizes its responsibility to demonstrate to the American public that it exercises proper stewardship of the public resources entrusted to it. The financial statement in this Performance and Accountability Report fairly presents the financial position of ARC.

In FY 2007, ARC for the first time was required to report on financial activity related to funds allocated by ARC to other agencies. However, because of difficulties in obtaining financial information from ARC's much larger "child" agencies, ARC was not able to verify the integrity of the data or gain an understanding of the internal controls in place at the agencies. As a result, the independent auditor of ARC's financial statement for FY 2007, WithumSmith+Brown, issued a disclaimer on ARC's financial statements. The independent audit was performed in cooperation with the Office of Inspector General (OIG).

The Commission maintains clearly written financial management guidelines governing accounts, payments, procurement, administration, and travel policy. The guidelines are provided to all staff and are reviewed at least annually and are amended to reflect changes in policy or revised procedures resulting from tests of internal controls.

A handwritten signature in black ink that reads "Thomas M. Hunter".

Thomas M. Hunter  
Executive Director

July 24, 2008

## Report of Independent Audit







APPALACHIAN  
REGIONAL  
COMMISSION

*A Proud Past,  
A New Vision*

*Office of Inspector General*

July 24, 2008

Memorandum for     The Federal Co-Chair  
                                  ARC Executive Director

Subject: OIG Report 08-14  
FY 2007 Financial Statement Audit and Accompanying Documents

The enclosed report presents the results of the audit of the Commission's financial statements for the fiscal year ended September 30, 2007. The report should be read in conjunction with the Commission's financial statements and notes to fully understand the context of the information contained therein.

The Appalachian Regional Commission (ARC) contracted with the independent certified public accounting firm of WithumSmith+Brown to audit the financial statements of the Commission as of and for the year ended September 30, 2007. The contract required that the audit be conducted in accordance with U.S. generally accepted government auditing standards and OMB audit guidance. ARC's Office of Inspector General monitored audit activities to help ensure audit quality.

The following results are noted from the audit of ARC:

- WithumSmith+Brown was unable to express an opinion as to whether the financial statements were properly stated in accordance with U.S. generally accepted accounting principles in use by the federal government due to a scope limitation.
- WithumSmith+Brown did not provide an opinion on the effectiveness of ARC's internal controls over financial reporting but did note material weaknesses in meeting Parent-Child reporting requirements, preparing certain disclosures, and properly accounting for grant advances, revenue and equity transactions in compliance with federal accounting standards.
- WithumSmith+Brown did not express an opinion on compliance with laws and regulations but did note a deficiency addressed in an earlier audit issued by us on information system security.

The Accountability of Tax Dollars Act of 2002 requires ARC to prepare and submit audited financial statements and to consolidate the audited financial statements and other financial and performance reports into a combined Performance and Accountability Report in accordance with OMB Circular A-136, *Financial Reporting Requirements*. Prior to FY 2007, ARC had not presented federal financial statements; instead utilizing generally accepted accounting principles promulgated by the Financial Accounting Standards Board for the presentation of its financial information. In 2007, OMB Circular A-136 required that agencies report financial information for funds allocated to other agencies (Child Agencies or Children) regardless of the control and/or oversight exercised by the allocating "Parent"

1666 CONNECTICUT AVENUE, NW

Alabama  
Georgia

Kentucky  
Maryland

WASHINGTON, DC 20009-1468

Mississippi  
New York

North Carolina  
Ohio

(202) 696-7675

Pennsylvania  
South Carolina

FAX (202) 696-7636

Tennessee  
Virginia

[www.arc.gov](http://www.arc.gov)

West Virginia

agency. The Parent-Child reporting requirement necessitated that ARC present its financial statements in accordance with federal standards of reporting. ARC management, foreseeing difficulties in complying with the new standards of A-136 requested both an exemption from the reporting requirements and later an extension for completion of the financial statements. Both requests were denied but ARC was unable to comply.

ARC, like most agencies presenting federal financial statements for the first time, found it difficult to successfully implement federal reporting requirements in the first year and obtain a “clean” audit opinion. However, unlike other agencies’ first experiences with federal reporting requirements, ARC’s difficulties were exacerbated by the new Parent-Child reporting requirements and the departure of ARC’s CFO. ARC, a small Parent agency with seven Child agencies, was challenged in obtaining timely, complete, usable data from the other agencies and subsequently to verify its integrity. As a result, Management could not make required representations concerning this financial information included in its financial statements.

Other requirements impacting the issuance of auditable financial statements are the following:

- ARC must record transactional data properly, not only to proprietary accounts, but to budgetary accounts and reconcile this activity.
- Recorded activity must be sufficiently detailed to allow reconciliation.

As part of the new requirements currently being developed for ARC’s Grant Management System (GMS) ARCNet, it is imperative that that these two systems be in concert and that the GMS acts as a subsidiary to the general ledger. This will also serve to bring the systems into compliance with OMB Circular A-127 which requires integration of the financial management systems. This is also referenced in the Audit of ARC’s Grant Management System (OIG report 08-09).

- Data from grant programs must be readily accessible to permit five year reporting (initially, only the first year of activity must be reported if data is unavailable) of supplementary stewardship information for non-federal property, human capital, and research and development.

WithSmith+Brown recommended that management:

- Ensure that timely, complete financial information is received from its Child agencies and appropriate controls and other procedures are implemented to enable management to make required representations concerning its Child financial information.
- Ensure that finance staff receive training in federal accounting standards and federal reporting requirements.
- Ensure written policies and procedures are developed to address the need to review and properly account for contractual relationships between ARC and other entities.

For the 2006 audit, ARC was provided written comments recommending that management strengthen internal controls to ensure liabilities reflect accruals for grant payment requests. Additionally, the auditor recommended that ARC ensure policies and procedures be developed so that funds received and expended from other agencies are properly recorded. For the 2007 audit, these issues remain unresolved, although in the first instance some improvement was noted for the accrual of liabilities.

In connection with the contract, we reviewed WithumSmith+Brown's report and related documentation and inquired of its representatives. Our involvement in the audit process consisted of monitoring of audit activities, reviewing auditor independence and qualifications, attending meetings, participating in discussions, and reviewing audit planning and conclusion workpapers and reports. Our review, as differentiated from an audit in accordance with U.S. generally accepted government auditing standards, was not intended to enable us to express, and we do not express, opinions on the Appalachian Regional Commission's financial statements, internal controls, or compliance with laws or regulations. WithumSmith+Brown is responsible for the attached auditor's report dated June 24, 2008 and the conclusions expressed in the report. However, our review disclosed no instances where WithumSmith+Brown did not comply, in all material respects, with U.S. generally accepted government auditing standards.



Clifford H. Jennings  
Inspector General

Attachment

cc: Director, Finance and Administration Division



WithumSmith+Brown  
A Professional Corporation  
Certified Public Accountants and Consultants

**APPALACHIAN REGIONAL COMMISSION**

**Financial Statements**

**September 30, 2007**

**With Independent Auditors' Report**



**Appalachian Regional Commission  
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September 30, 2007**

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**WithumSmith+Brown**  
**A Professional Corporation**  
**Certified Public Accountants and Consultants**

8403 Colesville Road . Suite 340  
 Silver Spring, Maryland 20910-6331 USA  
 301 585 7990 . fax 301 585 7975  
 www.withum.com

Additional Offices in New Jersey  
 New York and Pennsylvania

To the Commission Members  
 Appalachian Regional Commission  
 Washington, D.C.

In our audit of the Appalachian Regional Commission (ARC) for the fiscal year (FY) 2007 we found:

- the scope of our work was not sufficient to enable us to express, and we do not express, an opinion on the balance sheet of ARC as of September 30, 2007 and the related statements of net cost, changes in net position, and budgetary resources for the year then ended;
- material weaknesses in internal control over financial reporting and compliance with laws and regulations; and
- reportable noncompliance with laws and regulations tested.

The following sections discuss each of these conclusions in more detail.

#### **Disclaimer of Opinion on Financial Statements**

We were engaged to audit the balance sheet of ARC as of September 30, 2007 and the related statements of net cost, changes in net position, and budgetary resources for the year then ended in accordance with U.S. generally accepted auditing standards, *Government Auditing Standards*, and OMB Bulletin 07-04, *Audit Requirements for Federal Financial Statements*. The financial statements are the responsibility of ARC's management.

ARC was unable to fully implement the new FY 2007 Parent/Child Reporting requirements in compliance with OMB Circular A-136 due to the lack of timely, complete financial information received from the child agencies which diminished ARC's ability to verify the integrity of the data or gain an understanding of the internal controls in place at the child agencies related to these allocated funds. ARC transferred (allocated) budget authority to seven child agencies in FY 2007. The reporting associated with these transfers in ARC's financial statements resulted in an eighty-eight percent increase in ARC's net cost of operations from FY 2006 to FY 2007. As a result of these challenges, management could not provide written representations concerning the fair presentation of the child agency financial information or represent to implementing adequate controls to ensure these amounts are fairly presented in all material respects.

In addition, ARC was unable to successfully perform a reconciliation of its proprietary accounting activity as reflected in the Statement of Net Cost with the budgetary activity as reported in the Statement of Budgetary Resources. The reconciliation is designed to show the relationship between ARC's use of budgetary resources with its cost of program operations. Had ARC been able to perform the reconciliation, other adjustments may have been required to ensure that ARC financial information is complete and recorded correctly.



As a result of these limitations, we were unable to obtain sufficient evidential support for the amounts presented in the balance sheet as of September 30, 2007 and the related statements of net cost, changes in net position, and budgetary resources.

Because of the matters discussed in the preceding paragraphs, the scope of our work was not sufficient to enable us to express, and we do not express, an opinion on the financial statements referred to in the paragraph above.

As a state-federal partnership, ARC prepared their financial statements in the prior fiscal year in accordance with the standards issued by the Financial Accounting Standards Board. In FY 2007 ARC changed its financial statement presentation to comply with standards issued by the Federal Accounting Standards Advisory Board and OMB Circular A-136, *Financial Reporting Requirements* in order to more easily incorporate all the child agency data now required to be included in its financial statements.

The information in Management's Discussion and Analysis and Required Supplementary Stewardship Information sections are not a required part of the financial statements, but is supplementary information required by U.S. generally accepted accounting principles and OMB Circular A-136. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the information. However, we did not audit the information and express no opinion on it.

#### **Report on Internal Control over Financial Reporting**

In planning and performing our work, we considered ARC's internal control over financial reporting as a basis for developing our audit procedures for the purpose of expressing an opinion on the financial statements, which we were ultimately not able to do, and not for the purpose of expressing an opinion on the effectiveness of ARC's internal control over financial reporting. Accordingly, we do not provide an opinion on the effectiveness of ARC's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process or report financial data reliably in accordance with generally accepted accounting principles, such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by ARC's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described above and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, we consider the deficiencies Nos. 1 – 4, described in Exhibit I, to be material weaknesses.

#### **Report on Compliance and Other Matters**

ARC management is responsible for complying with laws and regulations applicable to the agency. We are responsible for performing tests of its compliance with certain provisions of laws and regulations that have a direct and material effect on the financial statements and certain other laws and regulations specified in OMB Bulletin No. 07-04. Providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion.



The results of our tests of compliance with laws and regulations disclosed two instances of noncompliance, Nos. 2 and 5 described in Exhibit I, that are required to be reported under *Government Auditing Standards* or OMB Bulletin No. 07-04.

This report is intended solely for the information and use of ARC's management, the Office of Management and Budget, the Government Accountability Office, and the U.S. Congress, and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in blue ink that reads "William Smith + Brown, PC".

June 24, 2008

**Exhibit I****1. Lack of Full Implementation of Parent/Child Reporting Requirements**

In FY 2007 a new requirement referred to as Parent/Child Reporting became effective under OMB Circular A-136. Each year ARC receives a Congressional appropriation to fund its programs in support of its mission. ARC (the "parent" agency) is authorized to allocate budget authority to another federal agency (the "child" agency) to assist ARC in performing its mission. The funds are transferred to an allocation account at the U.S. Treasury from which the child agency can obligate and expend the funding on a project by project basis. For FY 2006 and prior, the financial activity related to these allocated funds was reported in the financial statements of the child agencies. Under the new requirements, ARC is now required to report this financial activity in its financial statements and in its FACTS I submission to the U.S. Treasury.

In FY 2007 ARC transferred \$29 million of its \$65 million budget to seven child agencies:

- U.S. Department of Transportation,
- U.S. Department of Health and Human Services,
- U.S. Department of Housing and Urban Development,
- U.S. Department of Commerce, Economic Development Agency
- U.S. Department of Agriculture, Rural Development Agency
- U.S. Department of Education, and
- U.S. Army Corps of Engineers.

In order to maintain accountability for these funds and to properly record and report this information, ARC must obtain detailed financial data relating to these funds from the seven child agencies. ARC began planning and contacting the child agencies early in FY 2007 to arrange for the financial information to be submitted within twelve days after the end of each quarter, as required by OMB Circular A-136. Because it was the implementation year for these new requirements, and because these ARC funds represent such a small portion of each of the child agency's funding, the initial response from almost all of the agencies was to provide no financial data, partial data, or data that was not in a usable form. ARC requested OMB's assistance and finally received complete, usable financial information from most of the child agencies by late October 2007. However, ARC only received partial data from U.S. Department of Health and Human Services which was subsequently found to contain errors.

The time and effort required to get the child financial information diminished ARC's ability to verify the integrity of the data or gain an understanding of the internal controls in place at the child agencies related to these allocated funds. Because the ARC funding is so small relative to each child agency's total funding, ARC funding is less likely to be subject to internal or external reviews or audits, therefore ARC will have to do more on its own to verify the integrity of the data. Because of the timing issues and ARC's inability to verify the integrity of the data, ARC management was not in a position to take responsibility for and to make representations concerning the fair presentation of the child agency data which resulted in a disclaimer of opinion on ARC's FY 2007 financial statements.

***Recommendation***

We recommend that the Executive Director and the Director of Finance and Administration ensure that complete, timely financial information is received from ARC's child agencies and ensure that appropriate controls and procedures have been implemented to enable management to make representations that the child agencies' financial information is fairly presented in ARC's financial statements.

**Exhibit I (continued)***Management Response*

Management will assign staff to contact its child agencies to obtain a written description of how each agency processes ARC's grant projects. ARC will review these descriptions and follow up with any agency where there are questions or incomplete information.

It is ARC's goal to eliminate its Parent/Child reporting requirements; instead ARC will control and obligate the funding and let agencies providing services draw funds via IPAC as needed. In the future ARC would obligate funding to projects with the agencies providing services.

*Auditor Response*

ARC's proposed action will adequately address this recommendation in FY 2008 if it provides management with sufficient assurance to enable them to make representations that the child agencies' financial information is fairly presented in ARC's financial statements.

**2. Controls Over Compliance with Federal Reporting Requirements Not Fully Implemented**

OMB Circular A-136 provides guidance on the form and content of agency Performance and Accountability Reports (PAR) which includes agency financial statements and disclosures. In FY 2007 due to the change in Parent/Child Reporting requirements, ARC management made the decision to adopt federal accounting and reporting standards to facilitate implementation of the new requirements. Because of the lack of sufficient understanding of these new requirements in this first year of implementation, ARC did not fully comply with the provisions of OMB Circular A-136 in preparing the Required Supplementary Stewardship Information (RSSI) and did not prepare the "Reconciliation of Net Cost of Operations to Budget" footnote disclosure to the financial statements.

The purpose of the RSSI is to report on stewardship investments including non-federal physical property, certain education and training programs, and federally-financed research and development. The substantial investment of resources in these areas is for the long-term benefit of the nation which cannot be measured in traditional financial reports. Minimum requirements under OMB Circular A-136 include reporting the full cost of the investments for the current year and the preceding four years, if the information is available. ARC did not have policies and procedures to facilitate the collection and reporting of this information to ensure full compliance with federal reporting requirements.

Prior to FY 2007, federal financial statements included a Statement of Financing which was designed to reconcile proprietary accounting activity as reflected in the Statement of Net Cost with budgetary activity as reported in the Statement of Budgetary Resources. Beginning in FY 2007 the Statement of Financing is no longer considered a Basic Statement, but the information is still required to be reported in a footnote disclosure to the financial statements. ARC accounting staff did not prepare the reconciliation due to time constraints, errors identified in child agency data, and other challenges in implementing federal reporting requirements. Due in part to this non-compliance, ARC received a disclaimer of opinion on its FY 2007 financial statements.

*Recommendation*

We recommend that the Executive Director ensure that ARC finance staff receive training in federal reporting requirements and federal accounting standards and that written policies and procedures are developed and implemented to ensure ARC is in full compliance with OMB Circular A-136 requirements and federal accounting standards.

*Management Response*

Management agrees and will pursue training for appropriate finance staff in federal reporting requirements and begin developing policies and procedures to be in compliance with OMB Circular

**Exhibit I (continued)**

A-136 requirements. ARC has set in place procedures to fully comply with the Required Supplementary Stewardship Information for its fiscal 2008 financial reporting.

*Auditor Response*

ARC's proposed corrective action concerning training will adequately address this recommendation. The implementation of ARC's corrective action related to development of its RSSI will be reviewed during the FY 2008 audit.

**3. Weakness Noted over Accounting for Grant Advances**

ARC currently has Memorandum of Agreements (MOAs) with the Tennessee Valley Authority (TVA) and the U.S. Army Corps of Engineers (USACE) to provide services on a project-by-project basis. Once individual projects are approved, disbursements of funds are processed through the Intra-Governmental Payment and Collection System (IPAC). The MOAs require that monthly status reports on the projects be submitted back to ARC (most are construction related).

The reports sent by TVA include a status of funds reporting the amounts received, the total expenditures to date, and any excess funds refunded to ARC. ARC recorded in the general ledger an expense at the time the funds were disbursed to TVA, rather than when the services were received (based on the TVA reporting of expenditures), resulting in an overstatement of expenses and an understatement of advances. We proposed an audit adjustment of \$8 million based on our testing to accrue for the funds advanced to TVA but not yet spent as of September 30, 2007.

For financial reporting purposes, the USACE is both a child agency receiving allocation transfers from ARC and also a service provider with three MOAs under which additional projects are carried out. During our audit we found that \$2.3 million advanced to USACE under the MOAs had been properly recorded as an advance in the general ledger, but no status reports had been received to provide a current status of funds to liquidate the advance. As a result, the advance balance is overstated by an undeterminable amount. The program manager indicated he has had great difficulty getting information from USACE as required under their agreements.

It appears the inconsistent accounting for these agreements is due to the lack of policies and procedures to ensure that new grants, contracts and agreements are reviewed when approved to determine the appropriate accounting treatment for the underlying financial relationship.

*Recommendation*

We recommend that the Director of Finance and Administration work with program and finance staff to develop written policies and procedures to ensure that contractual relationships between ARC and other entities are properly reviewed and set up in the general ledger. We also recommend that additional resources be applied to ensure USACE complies timely with MOA reporting requirements.

*Management Response*

Management will set up in the accounting system advance accounts for each child agency, plus TVA and USACE. In ARC.net, the grant management system, a separate data page will be inserted to track reported grant expenses from the child agencies. On a quarterly basis, the advance accounts will be adjusted.

Management will make its best effort to establish a liaison contact with USACE to obtain the reporting requirements under the MOA and to address future communication needs by requesting a single liaison contact be established with USACE.

**Exhibit I (continued)***Auditor Response*

ARC's proposed action if implemented will adequately address this recommendation.

**4. Weakness Noted over Accounting for Revenue**

As explained in Note 1 to the financial statements, in FY 2007 ARC changed its financial reporting policies to follow federal accounting standards promulgated by the Federal Accounting Standards Advisory Board. The implementation of the new accounting principles resulted in significant accounting errors in recording revenue and equity under federal accounting standards. We proposed two adjustments to revenue totaling \$40.1 million to properly state the Expended Appropriations account as of September 30, 2007. The first error was the result of not properly recording revenue at the same time expenditures of appropriated funds were recorded, resulting in an understatement of revenue by \$33.3 million. The second error occurred because non-expenditure transfers out were improperly recorded as a reduction of revenue rather than to an appropriate equity account. Although the recording error for the non-expenditure transfers was identified and correctly entered in the fourth quarter of the fiscal year, the first three quarters' of activity were overlooked and not adjusted for the error. An additional adjustment for \$6.8 million was required to properly state revenue as of September 30, 2007.

It appears that these errors were due to the impact of implementing in the same fiscal year both the federal financial reporting model under OMB Circular A-136 and the new Parent/Child Reporting requirements. The timing of when these changes took effect at ARC exposed a lack of knowledge of federal accounting principles and a lack of resources to adequately handle the challenges that arose from the implementation of Parent/Child reporting.

*Recommendation*

We recommend that the Director of Finance and Administration ensure that all accounting staff receive training in federal accounting principles and financial reporting and that sufficient resources are available to ensure the agency is compliant with all federal financial reporting requirements.

*Management Response*

Management agrees with this recommendation and will take steps to insure that the correct entries are entered according to the federal accounting standards and that training and/or assistance is obtained.

*Auditor Response*

ARC's proposed action if implemented will adequately address this recommendation.

**5. Noncompliance with Federal Information Security Management Act (FISMA)**

A report issued by ARC's Office of Inspector General identified significant noncompliance with FISMA requirements. ARC is in the process of building a systems security program to protect the integrity of its data and systems. Risks to mission-critical data will remain until this program is fully developed, documented, and implemented.

We are reporting this deficiency as required by the guidance issued by OMB. However, because this deficiency was addressed in a prior OIG audit report, we are not making any recommendations in this report.



**Appalachian Regional Commission  
Balance Sheet  
September 30, 2007**

	<b>2007</b>
<b>ASSETS</b>	
Intragovernmental	
Fund balance with U.S. Treasury ( <i>Note 1 &amp; 2</i> )	\$ 156,202,406
Advances ( <i>Note 1 &amp; 3</i> )	15,585,780
Total intragovernmental	<u>171,788,186</u>
Cash in commercial institutions ( <i>Note 1</i> )	94,838
Advances ( <i>Note 1 &amp; 3</i> )	30,992,116
Accounts receivable	46,076
Equipment, net ( <i>Note 1 &amp; 4</i> )	<u>44,563</u>
	<b><u>\$ 202,965,779</u></b>
<b>LIABILITIES AND NET POSITION</b>	
Intragovernmental	
Accounts payable ( <i>Note 1 &amp; 5</i> )	\$ 638,302
Total intragovernmental	<u>638,302</u>
Accounts payable ( <i>Note 1 &amp; 5</i> )	5,732,595
Benefits due and payable ( <i>Note 1, 5 &amp; 6</i> )	2,986,099
Other	<u>93,574</u>
	8,812,268
Total liabilities	9,450,570
Unexpended appropriations	119,582,912
Cumulative results of operations-earmarked fund ( <i>Note 9</i> )	(1,156,994)
Cumulative results of operations	<u>75,089,291</u>
Total net position	193,515,209
	<b><u>\$ 202,965,779</u></b>

The Notes to Financial Statements are an integral part of these statements.

**Appalachian Regional Commission  
Statement of Net Cost  
Year Ended September 30, 2007**

---

	<b>2007</b>
Net cost of operations:	
Program costs	\$ 68,136,744
Less: earned revenues	<u>3,924,645</u>
Net cost of operations	<u><b>\$ 64,212,099</b></u>

The Notes to Financial Statements are an integral part of these statements.

**Appalachian Regional Commission  
Statement of Changes in Net Position  
Year Ended September 30, 2007**

	2007		
	Earmarked Fund	All Other Funds	Consolidated Total
<b>Cumulative results of operations, beginning</b>	\$ (1,177,430)	\$ 80,648,215	\$ 79,470,785
Adjustments:			
Changes in accounting principles (Note 1)		(3,403,821)	(3,403,821)
Beginning balance, adjusted	(1,177,430)	77,244,394	76,066,964
<b>Budgetary financing sources:</b>			
Appropriations used	3,478,000	58,599,432	62,077,432
Transfers in/out without reimbursement	-	-	-
Total financing sources	3,478,000	58,599,432	62,077,432
Net cost of operations	(3,457,564)	(60,754,535)	(64,212,099)
Net change	20,436	(2,155,103)	(2,134,667)
<b>Cumulative results of operations, ending</b>	<b>\$ (1,156,994)</b>	<b>\$ 75,089,291</b>	<b>\$ 73,932,297</b>
<b>Unexpended appropriations, beginning</b>	\$ -	\$ 7,315,477	\$ 7,315,477
Adjustments:			
Changes in accounting principles (Note 1)		109,481,379	109,481,379
Beginning balance, adjusted	-	116,796,856	116,796,856
<b>Budgetary financing sources:</b>			
Appropriations received	3,478,000	61,380,559	64,858,559
Appropriations transferred in/out		4,929	4,929
Appropriations used	(3,478,000)	(58,599,432)	(62,077,432)
Total budgetary financing sources	-	2,786,056	2,786,056
Total unexpended appropriations	-	119,582,912	119,582,912
<b>Net position</b>	<b>\$ (1,156,994)</b>	<b>\$ 194,672,203</b>	<b>\$ 193,515,209</b>

The Notes to Financial Statements are an integral part of these statements.

**Appalachian Regional Commission  
Statement of Budgetary Resources  
Year Ended September 30, 2007**

	<b>2007</b>
<b>Budgetary Resources</b>	
Unobligated balance brought forward October 1	\$ 19,451,138
Recoveries of prior year unpaid obligations	14,644,027
Budget authority	
Appropriation	72,174,971
Spending authority from offsetting collections	
Earned	
Collected	2,446,062
Nonexpenditure transfers, net, actual	4,929
	<hr/>
Total budgetary resources	<u>108,721,127</u>
<b>Status of Budgetary Resources</b>	
Obligations incurred	83,835,618
Unobligated balance available	23,474,476
Unobligated balance not available	1,411,033
	<hr/>
Total status of budgetary resources	<u>108,721,127</u>
<b>Change in Obligated Balance</b>	
Unpaid obligated balance, net brought forward October 1	144,098,073
Obligations incurred, net	83,835,618
Less: Gross outlays	(81,926,834)
Less: Recoveries of prior year unpaid obligations, actual	(14,644,027)
Less: Uncollected customer payments from federal sources	(45,934)
	<hr/>
Unpaid obligated balance, net end of period	<u>131,316,896</u>
<b>Net Outlays</b>	
Gross outlays	81,926,834
Less: offsetting collections	(2,002,957)
	<hr/>
Net outlays	<u>\$ 79,923,877</u>

The Notes to Financial Statements are an integral part of these statements.

**Appalachian Regional Commission  
Notes to Financial Statements  
September 30, 2007**

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**1 Summary of Significant Accounting Policies**

**Reporting entity**

The Appalachian Regional Commission ("ARC") was established under the Appalachian Regional Development Act of 1965, as amended, the Appalachian Regional Development Reform Act of 1998 and the Appalachian Regional Development Act Amendments of 2002. ARC is a regional development agency designed to function as a federal, state, and local partnership. ARC is not a federal executive branch agency (as defined in Title 5 and 31 of the United States Code and by the Department of Justice).

Commission members are comprised of a federal member (Federal Co-Chair), who is appointed by the President, and the governors of each of the thirteen states in the Appalachian Region. The state members elect a State Co-Chair from their members. There is an Executive Director and Program and Administrative Offices that implement the policies and procedures established by the Federal and State Co-Chairs. ARC personnel are comprised of both federal and non-federal employees.

ARC supports economic and social development in the Appalachian Region. The Appalachian Region is a 200,000 square mile region from the Appalachian Mountains in Southern New York to Northern Mississippi. The ARC programs affect approximately 410 counties located in thirteen states including all of West Virginia and parts of Alabama, Georgia, Kentucky, Maryland, Mississippi, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, and Virginia.

**Fund accounting structure**

ARC's financial activities are accounted for by utilizing individual funds and fund accounts in reporting to U.S. Treasury and the Office of Management and Budget. For financial statement purposes, these funds are classified as earmarked funds and all other funds. Earmarked funds are financed by specifically identified revenues often supplemented by other financing sources which remain available over time. These specifically identified revenues and other financing sources are required by statute to be used for designated activities, benefits, or purposes and must be accounted for separately from the Government's general revenues. ARC's earmarked fund and all other funds are identified as follows:

▪ Earmarked fund

A trust fund was established by the U.S. Treasury under the authority of the Appalachian Regional Development Act of 1965, to receive, hold, invest, and disburse monies collected to cover the administrative expenses of ARC. The administrative expenses are paid equally by the Federal Government and the states in the Appalachian region as determined annually by ARC.

▪ All other funds

All other funds consist of area development program funds and funding for the Office of the Federal Co-Chair and the Office of Inspector General.

**Budgets and budgetary accounting**

ARC programs and activities are funded through no-year appropriations and contributions from the thirteen states in the Appalachian Region. Federal funds are available without fiscal year limitation and remain available until expended. Because of the no-year status of the funds, unobligated amounts are not returned to the U.S. Treasury.

**Basis of accounting and presentation**

These financial statements present the financial position, net cost of operations, changes in net position, and budgetary resources of ARC in accordance with U.S. generally accepted accounting principles (GAAP) and form and content requirements of OMB Circular A-136 *Financial Reporting Requirements*. GAAP for federal entities are the standards prescribed by the Federal Accounting Standards Advisory

**Appalachian Regional Commission  
Notes to Financial Statements  
September 30, 2007**

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Board (FASAB), which is the official standard-setting body for the Federal Government. The financial statements have been prepared from the books and records of ARC, and include the accounts of all funds under the control of the ARC reporting entity. ARC made the decision to change its basis of presentation in FY 2007 to facilitate implementation of the new Parent/Child Reporting requirements.

FY 2006 ARC's financial statements were prepared in accordance with accounting principles promulgated by the Financial Accounting Standards Board. Budgetary information, not a required part of the basic financial statements, was presented in supplemental information not subjected to the auditing procedures applied in the audits of the basic financial statements. As a result, the financial statements for FY 2006 have not been restated to conform with OMB Circular A-136 guidance.

U.S. generally accepted accounting principles encompass both accrual and budgetary transactions. Under accrual accounting, revenues are recognized when earned, and expenses are recognized when incurred. Budgetary accounting facilitates compliance with legal constraints on, and controls over, the use of federal funds. These financial statements are prepared by ARC pursuant to OMB directives and used to monitor ARC's use of budgetary resources.

**Fund Balance with U.S. Treasury**

ARC's cash receipts and disbursements are processed by the U.S. Treasury. Funds with U.S. Treasury represent obligated and unobligated no-year funds available to finance allowable current and future expenditures.

**Cash in Commercial Institutions**

ARC uses commercial bank accounts to accommodate collections and payments that cannot be processed by the U.S. Treasury.

**Advances**

ARC advances funds to other federal agencies for work performed on their behalf under various reimbursable agreements. These intragovernmental advances are recorded as an asset, which is reduced when actual expenditures or the accrual of unreported expenditures are recorded.

ARC also has advances made to grantees for revolving loan fund payments to provide pools of funds to be made available to grantees to create and retain jobs. These advance payments are recorded by ARC as an asset, which is reduced if the revolving fund is terminated.

**Accounts Receivable**

Accounts receivable represents dedicated collections owed to ARC by the Office of the States' Representative for the administrative costs of ARC.

**Equipment**

ARC's equipment is recorded at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The capitalization threshold is \$50,000.

**Liabilities**

Liabilities represent probable amounts to be paid by ARC as a result of past transactions. Liabilities covered by budgetary or other resources are those for which Congress has appropriated funds or funding is otherwise available to pay amounts due.

Liabilities not covered by budgetary or other resources represent amounts owed in excess of available Congressionally appropriated funds or other amounts. The liquidation of liabilities not covered by budgetary or other resources is dependent on future Congressional appropriations or other funding.

**Appalachian Regional Commission  
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**Accounts Payable**

Accounts payable consists of amounts owed to grantees and amounts owed to federal and non-federal entities for goods and services received by ARC.

**Accrued Benefits**

Annual leave is accrued as it is earned and the accrual is reduced as leave is taken. Each year, the balance in the accrued leave account is adjusted to reflect current pay rates. To the extent current or prior year appropriations are not available to fund annual leave earned but not taken, funding will be obtained from future financing sources. Sick leave and other types of non-vested leave are expensed as taken.

**Retirement Benefits**

ARC's federal and certain non-federal employees participate in the Civil Service Retirement System (CSRS) or the Federal Employees' Retirement System (FERS). FERS was established by the enactment of Public Law 99-335. Pursuant to this law, FERS and Social Security program automatically cover most employees hired after December 31, 1983. Employees hired before January 1, 1984 elected to participate in either the FERS and Social Security or to remain in CSRS.

All federal and certain non-federal employees are eligible to contribute to the Thrift Savings Plan (TSP). For those employees participating in the FERS, a TSP account is automatically established and ARC makes a mandatory one percent contribution to this account. In addition, ARC makes matching contributions, ranging from one to four percent, for FERS eligible employees who contribute to their TSP accounts. Matching contributions are not made to the TSP accounts established by CSRS employees. FERS employees and certain CSRS reinstatement employees are eligible to participate in the Social Security program after retirement. In these instances, ARC remits the employer's share of the required contribution.

The Office of Personnel Management (OPM) actuaries determine pension cost factors by calculating the value of pension benefits expected to be paid in the future and communicate these factors to ARC. OPM also provides information regarding the full cost of health and life insurance benefits. ARC does not recognize the imputed cost of pension and other retirement benefits during the employees' active years of service as this amount is considered to be immaterial. Reporting amounts such as plan assets, accumulated plan benefits, and related unfunded liabilities, if any, is the responsibility of OPM.

ARC has a Defined Benefit Pension Plan which was open to all employees not participating in CSRS and FERS. ARC uses a July 1 measurement date for its plan.

In February 2000 ARC established a 401(k) retirement plan that mirrors FERS. The plan covers substantially all non-federal employees. Employees are eligible to participate in and are fully vested in the plan upon employment. ARC's funding policy is to make a 3% contribution of total salary and a matching 3% of the first 50% of the participants' contributions to the plan up to 6% of total salary.

**Parent Child Reporting**

ARC is a party to allocation transfers with other federal agencies as both a transferring (parent) entity and receiving (child) entity. Allocation transfers are legal delegations by one department of its authority to obligate budget authority and outlay funds to another department. A separate fund account (allocation account) is created in the U.S. Treasury as a subset of the parent fund account for tracking and reporting purposes. All allocation transfers of balances are credited to this account, and subsequent obligations and outlays incurred by the child entity are charged to this allocation account as they execute the delegated activity on behalf of the parent entity. Generally, all financial activity related to these allocation transfers (e.g., budget authority, obligations, outlays) is reported in the financial statements of the parent

**Appalachian Regional Commission  
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entity, from which the underlying legislative authority, appropriations and budget apportionments are derived. ARC allocates funds as the parent agency to the U.S. Departments of Transportation, Education, Health and Human Services, and Housing and Urban Development as well as the Rural Development Agency, U.S. Army Corps of Engineers and the Economic Development Agency. Additionally, ARC receives allocation transfers, as the child agency from the U.S. Department of Treasury to cover Appalachian Development Highway System administrative costs.

**Net Position**

Net position is the residual difference between assets and liabilities and is comprised of unexpended appropriations and cumulative results of operations. Unexpended appropriations represent the amount of unobligated and unexpended budget authority. Unobligated balances are the amount of appropriations or other authority remaining after deducting the cumulative obligations from the amount available for obligation. The cumulative results of operations are the net results of ARC's operations since inception.

**Net Cost of Operations**

Earned revenues arise from the collection of state contributions and are deducted from the full cost of ARC's major programs to arrive at net program cost. Earned revenues are recognized by ARC to the extent reimbursements are payable from the public, as a result of costs incurred or services performed on the public's behalf.

**Budgetary Financing Sources**

Budgetary financing sources other than earned revenues provide funding for ARC's net cost of operations and are reported on the Statement of Changes in Net Position. These financing sources include appropriations received from Congressional appropriations to support its operations. A financing source is recognized for these appropriated funds received.

**Use of Estimates**

Management has made certain estimates when reporting assets, liabilities, revenue, and expenses, and in the note disclosures. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**2. Fund Balance with Treasury**

Funds with U.S. Treasury at September 30 consisted of the following:

	<u>2007</u>
<u>Fund balances</u>	
Trust fund	\$ 1,678,084
Appropriated funds	<u>154,524,322</u>
Total fund balance	<u>\$ 156,202,406</u>
<u>Status of fund balance with Treasury</u>	
Unobligated balance:	
Available	\$ 23,474,476
Unavailable	1,411,033
Obligated balance not yet disbursed	<u>131,316,897</u>
Total	<u>\$ 156,202,406</u>



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**3. Advances**

Advances at September 30, 2007 consist of the following:

	<u>2007</u>
<u>Intragovernmental</u>	
Advances to the U.S. Army Corps of Engineers	\$ 2,327,000
Advances to the Tennessee Valley Authority	8,213,342
Advances to the Department of Health and Human Services	<u>5,045,438</u>
	15,585,780
<u>Other</u>	
Advances to grantees to finance future program expenditures	<u>30,992,116</u>
Total	<u>\$ 46,577,896</u>

**4. Equipment, Net**

Equipment balances as of September 30, 2007 were as follows:

	<u>2007</u>
Equipment	\$ 162,179
Less: accumulated depreciation	<u>(117,616)</u>
Total	<u>\$ 44,463</u>

**5. Liabilities**

The accrued liabilities for ARC are comprised of program expense accruals, payroll accruals and unfunded annual leave earned by employees. Program expense accruals represent expenses that were incurred prior to year-end but were not paid. Similarly, payroll accruals represent payroll expenses that were incurred prior to year-end but were not paid.

Liabilities at September 30 consist of the following:

	<u>2007</u>
<u>Intragovernmental</u>	
Advances from the Centers for Disease Control	\$ 575,979
Advances from the National Endowment for the Arts	<u>62,323</u>
Total intragovernmental	<u>638,302</u>
<u>Benefits due</u>	
Accrued health & flexible spending benefits	59,958
Accrued salaries and benefits	229,094
Unfunded annual leave	370,046
Unfunded pension liability	<u>2,327,001</u>
Total benefits due	<u>2,986,099</u>
Payments due to grantees to finance program expenditures	5,732,595
Other agency transactions	<u>93,574</u>
Total liabilities	<u>\$ 9,450,570</u>

**Appalachian Regional Commission  
Notes to Financial Statements  
September 30, 2007**

Liabilities not covered by budgetary resources consist of the following:

	<b>2007</b>
Unfunded annual leave	\$ 370,046
Unfunded pension liability	<u>2,327,001</u>
Total liabilities	<u>\$ 2,697,047</u>

**6. Retirement Plans**

Federal

ARC participates in the Civil Service Retirement System (CSRS) and the Federal Employees Retirement System (FERS) for Federal and certain non-Federal employees. The CSRS and FERS plans are administered by the OPM. Contributions to these plans for FY 2007 were \$37,696 and \$76,781 for CSRS and FERS, respectively.

Several employees also participate in the Federal Employees Health Benefit plan (FEHB) and the Federal Employees Group Life Insurance program (FEGLI), also administered by OPM. ARC pays the cost of current employees. Post-retirement benefits are paid by OPM. No amounts have been recognized in the financial statements for these imputed costs as they are not deemed material. Contributions to these plans for FY 2007 were \$55,579 and \$2,016 respectively.

ARC does not report in its financial statements CSRS, FERS, FEHB or FEGLI assets, accumulated plan benefits or unfunded liabilities, if any, applicable to its employees.

ARC also contributed \$32,481 to the Federal Thrift Savings plan for all eligible employees for the years ended September 30, 2007.

Non-Federal

The following table presents the pension benefit expense for the defined benefit pension plan by component for fiscal year 2007:

	<b>2007</b>
Service cost	\$ 501,109
Interest cost	607,793
Expected return	(313,447)
Amortization of prior service cost	418,870
Recognized loss	<u>122,847</u>
Net periodic benefit expense	<u>\$ 1,337,172</u>

The following table presents the pension liability by component for fiscal year 2007:

	<b>2007</b>
Pension liability at October 1, 2006	\$ 1,934,715
Net periodic benefit expense	1,337,172
Contributions	<u>(944,886)</u>
Pension liability at September 30, 2007	<u>\$ 2,327,001</u>

**Appalachian Regional Commission  
Notes to Financial Statements  
September 30, 2007**

Additional Information

	<b>2007</b>
Benefit obligation	\$ (9,758,835)
Fair value of plan assets	4,809,598
Funded status	\$ (4,949,237)

	<b>2007</b>
Employer contribution	\$ 944,886
Participant contribution	17,220
Benefits paid	1,126,098
Net periodic benefit expense	1,337,172

The accumulated benefit obligation was \$8,468,670 at September 30, 2007.

Weighted-average of economic assumptions used to determine benefit obligations at September 30:

	<b>2007</b>
Discount rate	6.25%
Rate of compensation increase	3.00%

Weighted-average of economic assumptions used to determine net periodic benefit cost for the years ended September 30:

	<b>2007</b>
Discount rate	5.75%
Expected return on plan assets	7.25%
Rate of compensation increase	3.00%

Historical returns of multiple asset classes were analyzed to develop a risk-free real rate of return and risk premiums for each asset class. The overall rate for each asset class was developed by combining a long-term inflation component, the risk-free real rate of return, and the associated risk premium. A weighted-average rate was developed based on those overall rates and the target asset allocation plan.

Plan Assets

Pension plan weighted-average asset allocations at September 30, 2007 are as follows:

<b>Asset Category</b>	<b>2007</b>
Equity securities	34.00%
Debt securities	61.00%
Real estate	5.00%
Total assets	100.00%

ARC's investment strategy is a long-term, risk-controlled approach using diversified investment options with a minimal exposure to volatile investment options like derivatives. ARC expects to contribute \$1,585,000 to the plan in FY2008.

**Appalachian Regional Commission  
Notes to Financial Statements  
September 30, 2007**

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows:

	<u>Pension Benefits</u>	
2008	\$	2,723,150
2009		1,399,207
2010		1,221,183
2011		553,871
2012		1,769,757
Years 2013 – 2017		5,291,232

ARC contributed \$164,924 to the 401(k) plan for the year ended September 30, 2007.

**7. Operating Lease**

ARC's lease for its office commenced on January 1, 2007 and extends through December 31, 2016. It provides for increases in annual base rent of 2 percent per year beginning August 1, 2003, and every year thereafter for the remainder of the lease term. The future minimum lease payments required under this lease are as follows:

<u>Fiscal Year</u>	<u>Amount</u>	
2008	\$	740,154
2009		754,957
2010		770,056
2011		785,458
2012		823,509
Thereafter		3,718,691
Total	\$	<u>7,592,825</u>

Rent expense for the year ended September 20, 2007 was \$705,414.

**8. Earmarked Fund**

Condensed financial information for the ARC Trust Fund for the year ended September 30, 2007 is:

<b>BALANCE SHEET</b>	<u>2007</u>
<b>ASSETS</b>	
Fund balance with U.S. Treasury	\$ 1,678,084
Cash in commercial institutions	94,838
Accounts receivable	46,076
Total assets	<u>1,818,998</u>
<b>LIABILITIES AND NET POSITION</b>	
Accounts payable	176,216
Benefits due and payable	2,799,776
Cumulative results of operations-earmarked funds	<u>(1,156,994)</u>
Total liabilities and net position	<u>\$ 1,818,998</u>

**Appalachian Regional Commission  
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September 30, 2007**

<b>STATEMENT OF NET COST</b>	
Program costs	\$ 7,318,539
Less: earned revenues	<u>3,860,975</u>
Net cost of operations	<u>\$ 3,457,564</u>
 <b>STATEMENT OF CHANGES IN NET POSITION</b>	
Cumulative results of operations, beginning	\$ (1,177,430)
Budgetary financing sources:	
Appropriations used	<u>3,478,000</u>
Total financing sources	<u>3,478,000</u>
Net cost of operations	<u>(3,457,564)</u>
Net change	20,436
Cumulative results of operations, ending	<u>\$ (1,156,994)</u>
Unexpended appropriations, beginning	
Budgetary financing sources:	
Appropriations received	\$ 3,478,000
Appropriations used	<u>(3,478,000)</u>
Total budgetary financing sources	-
Total unexpended appropriations	<u>-</u>
Net position	<u>\$ (1,156,994)</u>

**9. Status of Budgetary Resources**

**A. Apportionment Categories of Obligations Incurred**

Obligations incurred reported on the Statement of Budgetary Resources in 2007 consisted of the following:

	<u>2007</u>
Direct obligations	
Category A	\$ 14,111,260
Category B	57,969,341
Reimbursable obligations	<u>11,755,017</u>
Total direct obligations	<u>\$ 83,835,618</u>

**B. Permanent Indefinite Appropriations**

The Commission's permanent indefinite appropriations include the trust fund. These funds are described in Note 9.

**C. Explanation of Differences between the Statement of Budgetary Resources and the Budget of the U.S. Government**

Statement of Federal Financial Accounting Standards No. 7, *Accounting for Revenue and Other Financing Sources and Concepts for Reconciling Budgetary and Financial Accounting*, calls for explanations of material differences between amounts reported in the Statement of Budgetary Resources (SBR) and the actual balances published in the Budget of the United States Government (President's Budget). The Budget of the United States Government, with the Actual column completed for 2006, was reconciled to the Statement of Budgetary resources below.

**Appalachian Regional Commission  
Notes to Financial Statements  
September 30, 2007**

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<u>(Dollars in Millions)</u>	<u>2006</u>			
	<u>Budgetary Resources</u>	<u>Obligations Incurred</u>	<u>Distributed Offsetting Receipts</u>	<u>Net Outlays</u>
Statement of Budgetary Resources	\$ 98	\$ 79	\$ 1	\$ 78
<u>Reconciling Items:</u>				
Recoveries of prior year obligations	(2)			
Budget of the U.S. Government	<u>\$ 96</u>	<u>\$ 79</u>	<u>\$ 1</u>	<u>\$ 78</u>

**10. Undelivered Orders at the End of the Period**

The amount of budgetary resources obligated for undelivered orders is \$125,970,613 as of September 30, 2007.

## REQUIRED SUPPLEMENTARY STEWARDSHIP INFORMATION

### Stewardship Investments

Stewardship investments are substantial investments that are made by the federal government for the benefit of the nation but are not physical assets owned by the federal government. Such investments are measured in terms of expenses incurred for non-federal physical property, human capital, and research and development.

ARC invests in non-federal physical property, human capital, and research and development through its Area Development Program, which funds projects that support the goals and objectives set forth in the Commission's strategic plan.

### ARC Investment in Non-Federal Physical Property

Non-federal physical property investments are expenses included in net cost of operations for the purchase, construction, or major renovation of physical property owned by state and local governments. In FY 2007, ARC's investment in non-federal physical property included grants for water and sewer system construction and improvements; storm sewer construction; utilities installation; and access road construction.

ARC's non-federal physical property investment in FY 2007 totaled \$38,405,157.

### ARC Investment in Human Capital

Human capital investments are expenses included in net cost of operations for education and training programs that are intended to increase or maintain national economic productive capacity and that produce outputs and outcomes that provide evidence of maintaining or increasing national productive capacity. ARC's investments in human capital in FY 2007 included grants for education and job training programs including workforce training, dropout prevention, distance learning, math and science, child development, and health.

ARC's FY 2007 investment in human capital totaled \$5,763,348.

### ARC Investment in Research and Development

Research and Development Investments are expenses included in net cost of operations that support the search for new or refined knowledge and ideas and for the application or use of such knowledge and ideas with the expectation of maintaining or increasing national economic productive capacity or yielding other future benefits. In FY 2007, ARC invested in applied research through the following projects: an analysis of demographic trends in workforce skill levels in Appalachia; an analysis of long term trends in the regional standard of living; analyses of health disparities; an analysis of substance abuse prevalence in Appalachia, an analysis of mental health status in Appalachia; an analysis of potential energy efficiency gains in Appalachia; an analysis of wind and solar industry supply chain opportunities; two separate evaluations of ARC's tourism and entrepreneurship projects, and an evaluation of an initiative to improve regional college-going rates.

ARC's research and development investment in FY 2007 totaled \$614,463.







**PART IV:  
OTHER ACCOMPANYING INFORMATION**

## ARC PERFORMANCE MEASURES

As an investor in grassroots economic development, ARC's performance is in large measure dependent on the achievements of its local, state, and regional partners. To measure its effectiveness, ARC will look at the following four areas of performance:

- *Leverage.* ARC will measure additional public and private financial and technical support attracted by Commission investments.
- *Jobs.* ARC will gauge its involvement in job-generating programs by both the quantity and the quality of jobs created.
- *Employability.* ARC will measure improvements in high school graduation rates, increases in college attendance and graduation rates, the number of participants completing workforce training programs, and the number of children served in early childhood education programs.
- *Infrastructure Development and Connectivity.* ARC will look at the number of citizens served; connections made between modes of transportation, particularly between railways and highways; and highway miles opened to traffic.

## PERFORMANCE GOALS

Assuming ARC's annual funding remains at the current level, the Commission is committed to the following six-year and ten-year performance goals:

### Six-Year Performance Goals

- 120,000 jobs will be created or retained.
- 120,000 households will be served with new or improved water and sewer infrastructure.
- 120,000 citizens of the Region will benefit from enhanced education and job-related skills.
- 150 miles of the Appalachian Development Highway System will be opened to traffic (based on the current level of transportation funding from the U.S. Congress).

### Ten-Year Performance Goals

- 200,000 jobs will be created or retained.
- 200,000 households will be served with new or improved water and sewer infrastructure.
- 200,000 citizens of the Region will benefit from enhanced education and job-related skills.
- 250 additional miles (net increase) of the Appalachian Development Highway System will be opened to traffic (based on the current level of transportation funding from the U.S. Congress).

The Appalachian Regional Commission tracks the programs it supports and reports its findings regarding performance on a yearly basis. ARC's current performance and accountability report can be found on the ARC Web site at [www.arc.gov](http://www.arc.gov).



**APPALACHIAN  
REGIONAL  
COMMISSION** *A Proud Past,  
A New Vision*

*Office of Inspector General*

October 2007

MEMORANDUM FOR FEDERAL CO-CHAIR POPE

FROM: Clifford H. Jennings  
Inspector General

SUBJECT: Management and Performance Challenges Facing the  
Appalachian Regional Commission

The Reports Consolidation Act of 2000 requires we provide you with our perspective on the most serious management and performance challenges facing the Commission for inclusion in the Commission's annual performance and accountability report.

#### **Challenge 1- Compliance with OMB Circular A-136**

The major ongoing challenge for ARC is to comply with OMB Circular A-136. ARC and OMB have been working closely in an attempt to get audited data that the circular requires. As you know, ARC is currently attempting to satisfy Section 3 Financial Section; II.4.2 Q&As; Question 5 of OMB Circular A-136, Financial Reporting Requirements, under which a parent agency (transferor of the appropriation) must report all budgetary and proprietary activity in its financial statements, whether that activity is material to its child agencies or not. ARC has parent relationships with seven departments and agencies to each of whom it transfers its appropriated funds for purposes of accomplishing economic development activities in the Appalachian Region, largely through Federal grants. These activities are authorized by the Appalachian Regional Development Act of 1965, as amended, 40 U.S.C. 14101-14704. ARC parent/child relationships are with the following departments/agencies:

- Housing and Urban Development
- Health and Human Services
- Department of Transportation
- Economic Development Agency of the Department of Commerce
- US Army Corps of Engineers
- Rural Development of the Department of Agriculture
- Department of Education

ARC transfers a large portion of its appropriation annually to these agencies to carry out its mission and the transfers are definitely material to the Commission; however, the transfers in each instance are relatively minor for the child agency receiving them and are not material to their financial reporting.

1666 CONNECTICUT AVENUE, NW

WASHINGTON, DC 20009-1068

(202) 884-7675

FAX (202) 884-7696

Alabama  
Georgia

Kentucky  
Maryland

Mississippi  
New York

North Carolina  
Ohio

Pennsylvania  
South Carolina

Tennessee  
Virginia

West Virginia

**Challenge 2 – Upgrading Agency IT support infrastructure, agency accounting and grant management system.**

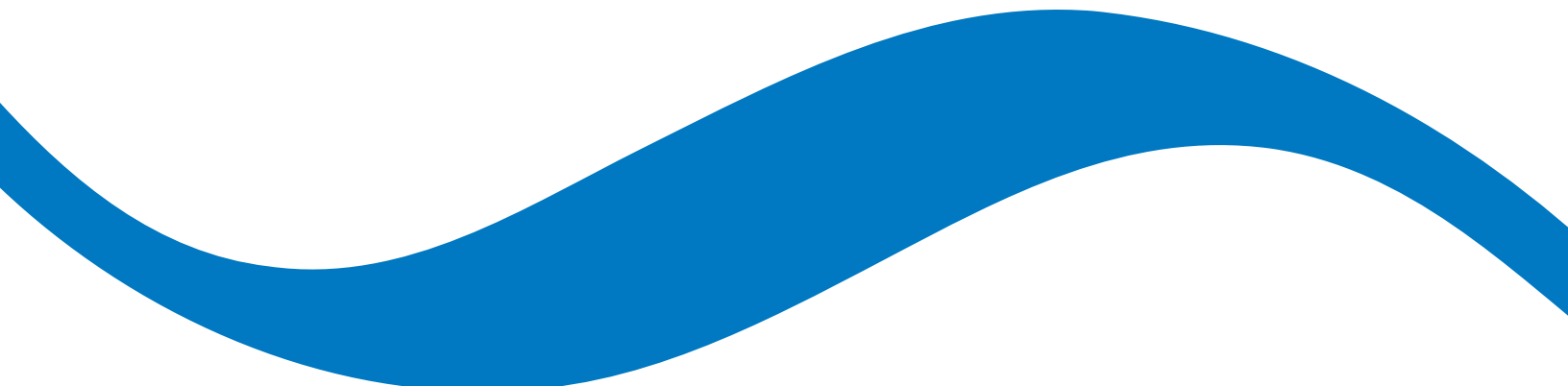
The Agency is undergoing a transformation in its IT support as it transfers some of the in-house operation to outsourced support. The agency also plans to transfer from its GLOWS system to a newer accounting system later in this fiscal year. The challenge is to effectuate a smooth transition while maintaining the integrity of the accounting data.

Coupled with these efforts are the ongoing efforts to update the grants management system which should, in time, interface with the accounting system. Our office will be issuing audit reports on various aspects of the grants system shortly which will address the needed changes.

The major challenge will be to maximize the operational efficiency of each system in its own right while interacting smoothly with the other systems while sharing data. Additionally, the usual security, internet access and user requests must be taken into account.

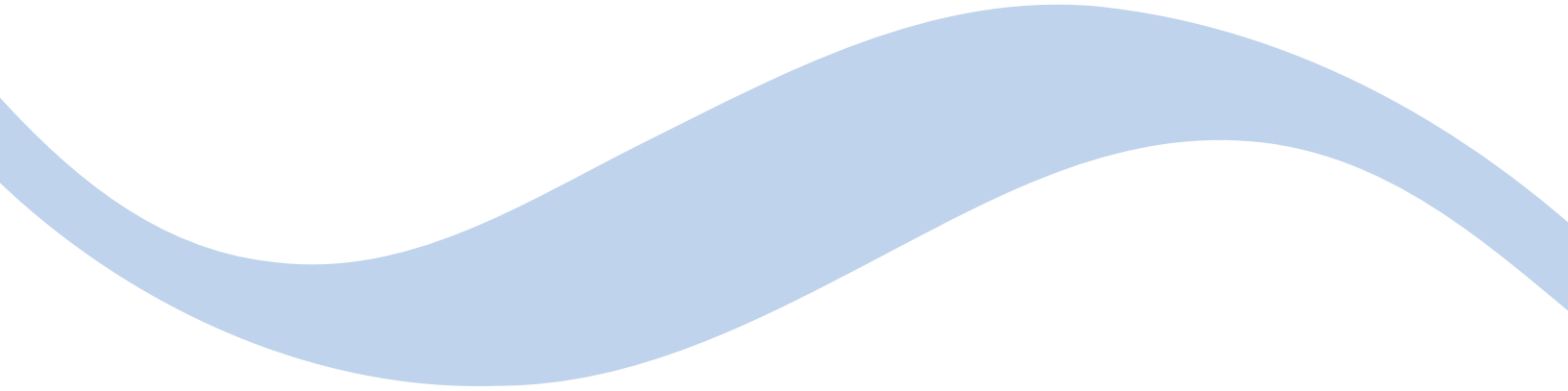


## APPENDICES





## **APPENDIX A: Historical Funding Totals**



## Appropriations for Appalachian Regional Development Programs

(in thousands of dollars)

Fiscal Year	Appalachian Development Highway System Program	Area Development Program	Total
1965–66	\$200,000*	\$107,240	\$307,240
1967	100,000*	58,550	158,550
1968	70,000*	57,446	127,446
1969	100,000*	74,450	174,450
1970	175,000*	108,390	283,390
1971	175,000*	127,968	302,968
1972	175,000*	123,113	298,113
1973	205,000*	139,217	344,217
1974	155,000*	116,492	271,492
1975	160,000*	135,247	295,247
1976	162,200*	127,870	290,070
Transition Quarter	37,500*	12,995	50,495
1977	185,000*	119,925	304,925
1978	211,300*	114,483	325,783
1979	233,000*	147,920	380,920
1980	229,000*	130,605	359,605
1981	214,600*	87,892	302,492†
1982	100,000*	52,900	152,900
1983	115,133*	52,900	168,033
1984	109,400*	52,700	162,100
1985	100,000*	51,300	151,300
1986	78,980*	37,965	116,945‡
1987	74,961*	30,039	105,000
1988	63,967*	43,033	107,000
1989	69,169*	41,531	110,700
1990	105,090*	42,810	147,900‡
1991	126,374*	43,624	169,998‡
1992	142,899*	47,101	190,000
1993	129,255*	60,745	190,000
1994	152,327*	96,673	249,000
1995	179,766*	92,215	271,981†
1996	102,475*	67,514	169,989†
1997	99,669*	60,331	160,000
1998	102,500*	67,500	170,000
1999	391,390§	66,392	457,782†
2000	386,071§	66,149	452,220†
2001	389,617§	77,230	466,847†
2002	400,427§	71,282	471,709†
2003	446,645§	70,827	517,472†
2004	484,830§	65,611	550,441†
2005	385,374§	65,472	450,846†
2006	395,296§	64,817	460,113†
2007	423,820§	64,858	488,678
<b>Total</b>	<b>\$8,343,035</b>	<b>\$3,343,322</b>	<b>\$11,686,357</b>

\* Highway funds are net appropriations after transfers to area development for access roads.

† After rescission of an appropriation.

‡ After sequestration of an appropriation.

§ Obligation ceiling; Appalachian Development Highway System funds from the Highway Trust Fund apportioned by ARC formula to the Appalachian states.



## Appalachian Development Highway System Authorizations

(in millions of dollars)

Legislation	Period Covered	Amount of Authorization	
		Added	Cumulative
1965 Appalachian Regional Development Act (ARDA)	through 1971	\$840.0	\$840.0
1967 ARDA Amendments	through 1971	175.0	1,015.0
1969 ARDA Amendments	through 1973	150.0	1,165.0
1971 ARDA Amendments	through 1978	925.0	2,090.0
1975 ARDA Amendments	through 1981	840.0	2,930.0
1980 ARDA Amendments	through 1982	260.0	3,190.0
1982 Reconciliation Act	through 1982	-50.0	3,140.0
1983 ARDA Appropriation Act	through 1983	115.1	3,255.1
1984 ARDA Appropriation Act	through 1984	109.4	3,364.5
1985 ARDA Appropriation Act	through 1985	100.0	3,464.5
1986 ARDA Appropriation Act	through 1986	79.0	3,543.5
1987 ARDA Appropriation Act	through 1987	75.0	3,618.5
1988 ARDA Appropriation Act	through 1988	64.0	3,682.4
1989 ARDA Appropriation Act	through 1989	69.2	3,751.6
1990 ARDA Appropriation Act	through 1990	105.1	3,856.7
1991 ARDA Appropriation Act	through 1991	126.4	3,983.1
1992 ARDA Appropriation Act	through 1992	142.9	4,126.0
1993 ARDA Appropriation Act	through 1993	129.3	4,255.3
1994 ARDA Appropriation Act	through 1994	160.0	4,415.4
1995 ARDA Appropriation Act	through 1995	189.3	4,604.7
1996 ARDA Appropriation Act	through 1996	109.0	4,713.7
1997 ARDA Appropriation Act	through 1997	99.7	4,813.4
1998 ARDA Appropriation Act	through 1998	102.5	4,915.9
Transportation Equity Act for the 21st Century*	through 2003	2,250.0	7,165.9
Surface Transportation Extension Acts of 2004*	through 2004	512.5	7,678.4
Safe, Accountable, Flexible, Efficient Transportation Equity Act: A Legacy for Users*	through 2009	2,350.0	10,028.4
<b>Expired authorization (through 1982)</b>			<b>\$-252.4</b>
<b>Cumulative authorization through 2009</b>			<b>\$9,776.0</b>

Note: Totals may not add because of rounding.

\* Appalachian Development Highway System funds from the Highway Trust Fund apportioned by ARC formula to the Appalachian states.

## Cumulative Funding by State through Fiscal Year 2007

(in millions of dollars)

State	ARC Nonhighway Funds	ARC Highway Funds*	TEA-21/ SAFETEA-LU Highway Funds*†
Alabama	\$276.9	\$366.1	\$366.6
Georgia	199.0	144.2	9.4
Kentucky	359.7	619.0	282.9
Maryland	117.3	161.3	23.4
Mississippi	186.2	195.4	43.4
New York	171.9	325.4	117.1
North Carolina	216.2	219.6	140.6
Ohio	226.5	178.6	162.8
Pennsylvania	423.3	673.5	921.5
South Carolina	191.3	39.7	19.2
Tennessee	282.6	457.0	153.3
Virginia	179.6	170.7	48.6
West Virginia	347.4	1,033.0	576.2
Commission Discretionary	205.9	n/a	n/a

\* Includes funding for Appalachian Development Highway System and local access roads.

† Appalachian Development Highway System funds from the Highway Trust Fund apportioned by ARC formula to the Appalachian states.

## **APPENDIX B: Nonhighway Project Funding**



## APPALACHIAN REGIONAL COMMISSION

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	130	\$19,702.4	\$11,620.0	\$68,786.3	\$100,108.8
Child Development	4	416.0	0.0	666.1	1,082.1
Community Development	56	18,930.8	15,686.5	61,417.4	96,034.8
Education and Job Training	58	6,781.8	762.2	8,299.4	15,843.4
Environment and Natural Resources	8	754.7	2,287.0	1,914.9	4,956.6
Health	28	5,068.8	676.1	13,593.8	19,338.7
Housing	6	500.0	8,376.0	2,407.1	11,283.1
Leadership and Civic Capacity	20	1,569.9	0.0	681.9	2,251.7
Local Development District					
Planning and Administration	142	6,172.6	0.0	5,369.5	11,542.0
Research and Technical Assistance	25	3,671.3	0.0	3,274.8	6,946.0
<b>Total</b>	<b>477</b>	<b>\$63,568.3</b>	<b>\$39,407.8</b>	<b>\$166,411.3</b>	<b>\$269,387.3</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in millions of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	2,544	\$364.9	\$155.6	\$642.3	\$1,162.7
Child Development	2,073	206.8	131.0	118.2	455.9
Community Development	5,073	1,131.3	1,624.1	2,289.9	5,045.3
Education and Job Training	4,421	678.0	197.9	873.0	1,748.9
Environment and Natural Resources	424	108.6	9.7	36.7	154.9
Health	3,945	489.3	243.5	727.6	1,460.4
Housing	1,189	77.8	290.4	259.9	628.1
Leadership and Civic Capacity	599	35.1	1.0	20.6	56.6
Local Development District					
Planning and Administration	3,304	190.8	41.6	158.6	391.1
Research and Technical Assistance	1,345	101.3	1.3	71.3	173.9
<b>Total</b>	<b>24,917</b>	<b>\$3,383.8</b>	<b>\$2,696.0</b>	<b>\$5,198.0</b>	<b>\$11,277.8</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## ALABAMA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	11	\$2,103.5	\$1,276.3	\$4,702.3	\$8,082.1
Child Development	2	159.7	0.0	355.8	515.5
Community Development	6	977.0	0.0	977.7	1,954.8
Education and Job Training	8	842.2	0.0	832.1	1,674.3
Environment and Natural Resources	1	112.5	0.0	112.5	225.0
Health	2	355.0	0.0	460.7	815.7
Leadership and Civic Capacity	3	216.1	0.0	110.3	326.4
Local Development District					
Planning and Administration	16	538.2	0.0	428.2	966.4
Research and Technical Assistance	1	149.0	0.0	149.0	298.1
<b>Total</b>	<b>50</b>	<b>\$5,453.3</b>	<b>\$1,276.3</b>	<b>\$8,128.6</b>	<b>\$14,858.2</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	142	\$18,741.6	\$13,691.5	\$38,778.3	\$71,211.3
Child Development	156	13,929.1	13,592.0	8,881.0	36,402.1
Community Development	455	88,547.7	113,861.8	168,449.6	370,859.1
Education and Job Training	312	75,631.0	22,212.2	78,984.9	176,828.0
Environment and Natural Resources	7	2,630.1	0.0	245.0	2,875.1
Health	401	49,630.4	21,071.9	50,848.8	121,551.1
Housing	16	1,419.8	350.0	127.0	1,896.9
Leadership and Civic Capacity	39	2,380.6	6.3	1,345.4	3,732.3
Local Development District					
Planning and Administration	341	17,834.1	2,122.8	11,338.8	31,295.7
Research and Technical Assistance	74	6,185.1	25.0	4,472.0	10,682.1
<b>Total</b>	<b>1,943</b>	<b>\$276,929.5</b>	<b>\$186,933.5</b>	<b>\$363,470.8</b>	<b>\$827,333.8</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## GEORGIA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	12	\$2,621.8	\$1,000.0	\$6,759.8	\$10,381.5
Community Development	1	100.0	0.0	100.0	200.0
Education and Job Training	1	39.4	0.0	39.6	79.0
Health	1	38.0	0.0	38.0	76.0
Local Development District					
Planning and Administration	11	402.0	0.0	402.0	804.0
Research and Technical Assistance	1	122.8	0.0	122.8	245.6
<b>Total</b>	<b>27</b>	<b>\$3,324.0</b>	<b>\$1,000.0</b>	<b>\$7,462.1</b>	<b>\$11,786.1</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	114	\$20,544.0	\$5,979.2	\$36,198.5	\$62,721.7
Child Development	305	20,890.5	16,591.6	9,470.6	46,952.7
Community Development	302	55,104.4	72,732.0	136,915.5	264,751.9
Education and Job Training	279	41,307.1	6,017.0	31,424.9	78,749.0
Environment and Natural Resources	3	875.5	0.0	124.0	999.5
Health	317	35,400.6	12,251.3	30,642.6	78,294.5
Housing	81	5,063.6	15,357.7	33,666.5	54,087.8
Leadership and Civic Capacity	13	581.2	0.0	362.1	943.3
Local Development District					
Planning and Administration	274	13,548.6	3,833.3	11,829.3	29,211.2
Research and Technical Assistance	43	5,634.8	0.0	4,511.3	10,146.0
<b>Total</b>	<b>1,731</b>	<b>\$198,950.3</b>	<b>\$132,762.1</b>	<b>\$295,145.2</b>	<b>\$626,857.6</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## KENTUCKY

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	5	\$996.0	\$1,304.2	\$4,941.2	\$7,241.4
Community Development	9	3,840.0	4,407.3	12,638.6	20,885.9
Education and Job Training	5	980.3	750.0	1,367.7	3,098.0
Health	9	2,480.6	283.6	8,978.7	11,742.8
Housing	6	500.0	8,376.0	2,407.1	11,283.1
Leadership and Civic Capacity	3	344.0	0.0	88.7	432.7
Local Development District					
Planning and Administration	17	639.0	0.0	639.5	1,278.5
Research and Technical Assistance	1	80.7	0.0	80.7	161.4
<b>Total</b>	<b>55</b>	<b>\$9,860.5</b>	<b>\$15,121.0</b>	<b>\$31,142.1</b>	<b>\$56,123.7</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	132	\$19,904.1	\$15,052.9	\$49,318.6	\$84,275.5
Child Development	32	9,730.7	13,201.2	3,044.9	25,976.8
Community Development	565	143,880.2	213,935.3	375,881.7	733,697.1
Education and Job Training	337	56,415.5	10,469.2	44,245.7	111,130.5
Environment and Natural Resources	30	3,012.4	1,148.5	1,123.4	5,284.3
Health	377	67,054.7	21,672.8	81,826.4	170,554.0
Housing	302	26,347.3	114,954.9	125,150.2	266,452.4
Leadership and Civic Capacity	49	4,634.8	2.4	1,850.2	6,487.4
Local Development District					
Planning and Administration	442	22,690.7	223.4	15,769.2	38,683.4
Research and Technical Assistance	64	6,075.1	40.0	5,087.9	11,203.0
<b>Total</b>	<b>2,330</b>	<b>\$359,745.6</b>	<b>\$390,700.7</b>	<b>\$703,298.1</b>	<b>\$1,453,744.4</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## MARYLAND

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	4	\$201.5	\$0.0	\$208.2	\$409.7
Community Development	3	555.0	0.0	3,840.0	4,395.0
Education and Job Training	6	397.1	0.0	820.7	1,217.8
Leadership and Civic Capacity	1	10.0	0.0	10.0	20.0
Local Development District					
Planning and Administration	2	128.0	0.0	128.0	256.0
Research and Technical Assistance	3	438.0	0.0	679.0	1,117.0
<b>Total</b>	<b>19</b>	<b>\$1,729.6</b>	<b>\$0.0</b>	<b>\$5,685.8</b>	<b>\$7,415.4</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	85	\$14,266.4	\$5,676.7	\$30,427.4	\$50,370.5
Child Development	12	5,131.7	3,259.6	2,287.9	10,679.2
Community Development	164	38,909.3	57,487.9	72,924.7	169,321.9
Education and Job Training	302	21,875.7	2,227.4	18,480.5	42,583.6
Environment and Natural Resources	14	3,499.7	2,674.4	2,378.2	8,552.3
Health	174	17,328.4	2,073.4	17,105.9	36,507.6
Housing	108	7,537.1	13,479.6	36,673.2	57,689.9
Leadership and Civic Capacity	7	197.5	0.0	80.6	278.1
Local Development District					
Planning and Administration	56	4,331.2	725.7	3,786.8	8,843.7
Research and Technical Assistance	42	4,267.3	98.0	4,279.7	8,645.0
<b>Total</b>	<b>964</b>	<b>\$117,344.2</b>	<b>\$87,702.7</b>	<b>\$188,425.1</b>	<b>\$393,471.9</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.



## MISSISSIPPI

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	8	\$3,011.8	\$2,750.0	\$17,563.5	\$23,325.2
Community Development	7	1,263.1	1,406.0	2,257.7	4,926.8
Education and Job Training	2	133.5	3.5	130.0	267.0
Health	2	607.9	0.0	1,208.1	1,816.0
Local Development District					
Planning and Administration	12	339.3	0.0	113.1	452.4
Research and Technical Assistance	1	307.5	0.0	284.6	592.1
<b>Total</b>	<b>32</b>	<b>\$5,663.2</b>	<b>\$4,159.5</b>	<b>\$21,556.9</b>	<b>\$31,379.6</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	117	\$22,415.6	\$10,295.8	\$62,504.0	\$95,215.4
Child Development	159	10,796.8	6,828.9	6,198.9	23,824.6
Community Development	428	66,621.1	54,592.3	112,605.4	233,818.8
Education and Job Training	258	43,022.8	9,524.5	22,645.7	75,193.0
Environment and Natural Resources	12	2,260.5	0.0	959.3	3,219.8
Health	181	20,235.1	5,422.5	15,915.5	41,573.0
Housing	45	1,634.9	6,659.9	745.8	9,040.6
Leadership and Civic Capacity	20	3,258.8	0.0	1,704.6	4,963.3
Local Development District					
Planning and Administration	201	9,734.1	2,557.5	6,819.4	19,111.1
Research and Technical Assistance	46	6,185.0	280.0	4,711.9	11,176.9
<b>Total</b>	<b>1,467</b>	<b>\$186,164.7</b>	<b>\$96,161.4</b>	<b>\$234,810.5</b>	<b>\$517,136.6</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## NEW YORK

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	5	\$480.0	\$0.0	\$863.0	\$1,343.0
Child Development	1	76.3	0.0	76.3	152.6
Community Development	2	300.0	1,500.0	12,424.2	14,224.2
Education and Job Training	6	645.0	0.0	944.5	1,589.5
Health	1	150.0	0.0	998.5	1,148.5
Leadership and Civic Capacity	1	17.5	0.0	17.5	35.0
Local Development District					
Planning and Administration	6	752.0	0.0	752.0	1,504.0
Research and Technical Assistance	2	205.1	0.0	206.9	412.0
<b>Total</b>	<b>24</b>	<b>\$2,625.9</b>	<b>\$1,500.0</b>	<b>\$16,282.9</b>	<b>\$20,408.8</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	194	\$16,929.9	\$4,739.1	\$27,044.8	\$48,713.8
Child Development	298	16,998.9	3,120.8	12,149.4	32,269.1
Community Development	274	45,976.2	94,286.0	136,140.2	276,402.4
Education and Job Training	338	42,682.3	12,246.7	65,365.5	120,294.4
Environment and Natural Resources	13	2,193.3	0.0	149.0	2,342.3
Health	215	22,195.5	7,421.4	49,121.2	78,738.1
Housing	54	3,299.0	1,020.0	1,505.1	5,824.1
Leadership and Civic Capacity	30	1,496.3	1.8	1,110.1	2,608.2
Local Development District					
Planning and Administration	152	13,496.1	722.1	10,499.1	24,717.3
Research and Technical Assistance	43	6,634.3	0.0	5,408.5	12,042.8
<b>Total</b>	<b>1,611</b>	<b>\$171,901.8</b>	<b>\$123,557.9</b>	<b>\$308,492.8</b>	<b>\$603,952.5</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## NORTH CAROLINA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	16	\$2,135.3	\$150.0	\$8,083.2	\$10,368.5
Child Development	1	180.0	0.0	234.0	414.0
Community Development	1	200.0	0.0	740.0	940.0
Education and Job Training	1	200.0	0.0	1,200.0	1,400.0
Environment and Natural Resources	1	18.3	0.0	25.0	43.3
Health	1	178.9	0.0	76.7	255.6
Leadership and Civic Capacity	1	18.3	0.0	5.7	24.0
Local Development District					
Planning and Administration	11	435.0	0.0	453.9	888.9
Research and Technical Assistance	1	489.9	0.0	539.6	1,029.5
<b>Total</b>	<b>34</b>	<b>\$3,855.6</b>	<b>\$150.0</b>	<b>\$11,358.1</b>	<b>\$15,363.7</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	116	\$17,830.3	\$2,294.3	\$43,706.2	\$63,830.8
Child Development	47	27,711.4	20,309.2	19,644.8	67,665.4
Community Development	365	58,831.4	64,698.7	132,501.7	256,031.8
Education and Job Training	207	42,958.3	8,072.4	34,000.9	85,031.6
Environment and Natural Resources	14	2,319.6	96.0	378.4	2,794.0
Health	214	30,586.9	20,391.4	45,756.6	96,734.8
Housing	136	6,637.2	41,416.4	10,346.2	58,399.9
Leadership and Civic Capacity	27	1,754.0	119.6	1,444.3	3,317.9
Local Development District					
Planning and Administration	268	15,551.5	2,341.7	15,541.8	33,435.1
Research and Technical Assistance	57	11,995.4	125.0	10,471.2	22,591.6
<b>Total</b>	<b>1,451</b>	<b>\$216,176.0</b>	<b>\$159,864.8</b>	<b>\$313,792.0</b>	<b>\$689,832.8</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## OHIO

## Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	2	\$550.0	\$0.0	\$3,505.0	\$4,055.0
Community Development	5	1,184.8	3,260.2	9,730.2	14,175.2
Education and Job Training	5	882.0	0.0	800.0	1,682.0
Health	1	250.0	0.0	1,250.0	1,500.0
Leadership and Civic Capacity	3	134.0	0.0	33.5	167.5
Local Development District					
Planning and Administration	6	599.0	0.0	481.7	1,080.7
Research and Technical Assistance	1	125.0	0.0	125.0	250.0
<b>Total</b>	<b>23</b>	<b>\$3,724.8</b>	<b>\$3,260.2</b>	<b>\$15,925.4</b>	<b>\$22,910.4</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	163	\$18,865.0	\$9,719.2	\$35,726.9	\$64,311.1
Child Development	267	22,691.1	7,233.1	13,430.2	43,354.4
Community Development	334	60,108.5	64,175.4	179,138.8	303,422.6
Education and Job Training	292	50,578.0	15,379.5	73,624.7	139,582.2
Environment and Natural Resources	25	4,000.7	55.3	1,527.1	5,583.1
Health	350	44,515.4	15,515.9	44,626.8	104,658.0
Housing	76	4,710.2	12,581.7	9,249.9	26,541.8
Leadership and Civic Capacity	41	2,292.7	289.7	2,041.6	4,623.9
Local Development District					
Planning and Administration	166	14,123.3	1,613.5	13,063.6	28,800.4
Research and Technical Assistance	51	4,655.8	27.0	4,165.3	8,848.1
<b>Total</b>	<b>1,765</b>	<b>\$226,540.6</b>	<b>\$126,590.2</b>	<b>\$376,594.9</b>	<b>\$729,725.7</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## PENNSYLVANIA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	19	\$3,965.2	\$4,200.0	\$9,981.9	\$18,147.1
Community Development	4	595.5	0.0	4,203.0	4,798.5
Education and Job Training	2	60.9	0.0	66.9	127.9
Leadership and Civic Capacity	2	225.0	0.0	230.0	455.0
Local Development District					
Planning and Administration	14	611.0	0.0	611.0	1,222.1
Research and Technical Assistance	1	165.0	0.0	165.0	330.1
<b>Total</b>	<b>42</b>	<b>\$5,622.8</b>	<b>\$4,200.0</b>	<b>\$15,257.9</b>	<b>\$25,080.7</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	472	\$105,067.9	\$49,130.7	\$160,323.1	\$314,521.7
Child Development	191	13,742.9	8,264.1	7,323.8	29,330.8
Community Development	376	82,592.4	369,380.5	247,839.2	699,812.1
Education and Job Training	325	64,800.5	46,710.1	249,162.0	360,672.7
Environment and Natural Resources	120	61,294.5	400.0	24,052.9	85,747.4
Health	369	52,219.6	59,716.4	206,492.4	318,428.4
Housing	154	7,786.9	44,232.2	5,119.0	57,138.1
Leadership and Civic Capacity	55	2,839.8	237.4	3,084.4	6,161.5
Local Development District					
Planning and Administration	345	22,579.0	1,633.3	14,491.2	38,703.5
Research and Technical Assistance	64	10,360.1	270.0	10,395.6	21,025.7
<b>Total</b>	<b>2,471</b>	<b>\$423,283.7</b>	<b>\$579,974.8</b>	<b>\$928,283.6</b>	<b>\$1,931,542.0</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## SOUTH CAROLINA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	1	\$475.0	\$0.0	\$475.0	\$950.0
Community Development	3	1,300.0	0.0	2,627.7	3,927.7
Education and Job Training	2	122.2	0.0	213.3	335.5
Local Development District					
Planning and Administration	2	162.0	0.0	162.0	324.0
Research and Technical Assistance	2	106.2	0.0	107.2	213.5
<b>Total</b>	<b>10</b>	<b>\$2,165.4</b>	<b>\$0.0</b>	<b>\$3,585.3</b>	<b>\$5,750.7</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	73	\$17,644.4	\$2,764.0	\$30,391.1	\$50,799.4
Child Development	154	17,112.3	9,409.7	9,026.0	35,548.0
Community Development	234	51,544.4	32,748.8	88,590.2	172,883.4
Education and Job Training	455	54,411.6	11,098.9	58,334.8	123,845.3
Environment and Natural Resources	2	430.7	98.1	12.5	541.3
Health	360	41,243.4	17,186.6	54,369.1	112,799.1
Housing	5	291.6	0.0	0.0	291.6
Leadership and Civic Capacity	9	803.3	0.0	565.7	1,369.0
Local Development District					
Planning and Administration	53	5,896.3	897.3	3,501.6	10,295.2
Research and Technical Assistance	42	1,879.5	0.0	1,132.6	3,012.2
<b>Total</b>	<b>1,387</b>	<b>\$191,257.6</b>	<b>\$74,203.5</b>	<b>\$245,923.5</b>	<b>\$511,384.6</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## TENNESSEE

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	6	\$1,608.6	\$702.0	\$1,852.0	\$4,162.7
Community Development	4	955.4	0.0	838.5	1,793.8
Education and Job Training	1	333.1	0.0	91.0	424.1
Health	5	781.5	0.0	460.7	1,242.2
Leadership and Civic Capacity	1	50.0	0.0	15.0	65.0
Local Development District					
Planning and Administration	10	430.0	0.0	430.0	860.0
Research and Technical Assistance	1	220.0	0.0	220.0	440.0
<b>Total</b>	<b>28</b>	<b>\$4,378.5</b>	<b>\$702.0</b>	<b>\$3,907.2</b>	<b>\$8,987.7</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	128	\$28,804.8	\$10,619.0	\$30,193.7	\$69,617.5
Child Development	142	13,191.3	17,651.0	11,130.3	41,972.6
Community Development	533	141,521.4	84,330.4	199,848.8	425,700.5
Education and Job Training	214	43,746.4	18,130.1	58,726.1	120,602.7
Environment and Natural Resources	18	2,887.0	194.5	181.2	3,262.7
Health	308	28,492.3	25,887.4	46,823.9	101,203.5
Housing	16	2,400.1	0.0	400.1	2,800.3
Leadership and Civic Capacity	15	1,301.6	0.0	644.5	1,946.1
Local Development District					
Planning and Administration	226	14,465.9	1,133.6	9,777.5	25,377.0
Research and Technical Assistance	51	5,763.2	0.0	5,727.2	11,490.4
<b>Total</b>	<b>1,651</b>	<b>\$282,574.0</b>	<b>\$157,945.9</b>	<b>\$363,453.4</b>	<b>\$803,973.3</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## VIRGINIA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	6	\$445.5	\$0.0	\$6,866.6	\$7,312.0
Community Development	1	500.0	0.0	1,279.6	1,779.6
Education and Job Training	4	245.0	8.7	261.2	514.8
Environment and Natural Resources	3	464.3	2,182.0	1,691.1	4,337.4
Health	1	22.0	0.0	22.4	44.4
Leadership and Civic Capacity	1	16.0	0.0	4.4	20.4
Local Development District					
Planning and Administration	12	412.0	0.0	356.3	768.3
Research and Technical Assistance	1	235.0	0.0	235.0	470.0
<b>Total</b>	<b>29</b>	<b>\$2,339.7</b>	<b>\$2,190.7</b>	<b>\$10,716.6</b>	<b>\$15,246.9</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	101	\$11,045.1	\$6,593.3	\$35,885.0	\$53,523.4
Child Development	49	5,897.7	857.0	5,523.8	12,278.5
Community Development	253	70,979.8	76,745.5	162,086.7	309,812.1
Education and Job Training	238	43,415.6	8,891.2	27,166.1	79,472.9
Environment and Natural Resources	20	3,601.8	2,630.2	2,318.7	8,550.6
Health	132	20,322.1	7,089.8	19,999.3	47,411.2
Housing	59	6,682.7	20,893.9	23,210.2	50,786.9
Leadership and Civic Capacity	17	1,037.6	100.0	402.1	1,539.7
Local Development District					
Planning and Administration	281	14,156.5	4,334.0	11,549.4	30,039.9
Research and Technical Assistance	36	2,480.7	0.0	2,002.4	4,483.2
<b>Total</b>	<b>1,186</b>	<b>\$179,619.6</b>	<b>\$128,135.0</b>	<b>\$290,143.8</b>	<b>\$597,898.4</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.



## WEST VIRGINIA

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Community Development	7	\$7,100.0	\$5,098.0	\$9,613.0	\$21,811.0
Education and Job Training	3	1,032.3	0.0	1,028.4	2,060.6
Leadership and Civic Capacity	1	380.0	0.0	162.5	542.5
Local Development District					
Planning and Administration	22	690.0	0.0	411.7	1,101.7
Research and Technical Assistance	1	350.0	0.0	350.0	700.0
<b>Total</b>	<b>34</b>	<b>\$9,552.3</b>	<b>\$5,098.0</b>	<b>\$11,565.5</b>	<b>\$26,215.8</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	106	\$22,319.5	\$7,952.1	\$25,686.1	\$55,957.7
Child Development	147	17,143.5	9,051.5	9,098.7	35,293.7
Community Development	506	151,788.1	307,997.5	244,248.8	704,034.4
Education and Job Training	265	65,486.5	25,546.3	93,395.7	184,428.5
Environment and Natural Resources	20	4,299.3	1,412.4	1,239.1	6,950.8
Health	294	51,417.9	25,659.7	61,901.2	138,978.8
Housing	86	3,097.1	19,430.8	13,234.7	35,762.6
Leadership and Civic Capacity	37	3,719.1	12.0	1,975.5	5,706.6
Local Development District					
Planning and Administration	468	21,241.1	19,465.8	30,642.6	71,349.5
Research and Technical Assistance	41	6,917.1	0.0	6,525.0	13,442.1
<b>Total</b>	<b>1,970</b>	<b>\$347,429.1</b>	<b>\$416,528.3</b>	<b>\$487,947.2</b>	<b>\$1,251,904.6</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

## COMMISSION DISCRETIONARY

### Nonhighway Projects Approved Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	35	\$1,108.2	\$237.6	\$2,984.7	\$4,330.5
Community Development	3	60.0	15.0	147.3	222.3
Education and Job Training	12	868.9	0.0	504.2	1,373.0
Environment and Natural Resources	3	159.7	105.0	86.3	351.0
Health	5	205.0	392.5	100.0	697.5
Leadership and Civic Capacity	3	159.0	0.0	4.3	163.3
Local Development District					
Planning and Administration	1	35.0	0.0	0.0	35.0
Research and Technical Assistance	8	676.9	0.0	10.0	686.9
<b>Total</b>	<b>70</b>	<b>\$3,272.7</b>	<b>\$750.1</b>	<b>\$3,836.7</b>	<b>\$7,859.5</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

### Cumulative Nonhighway Projects Approved through Fiscal Year 2007

(in thousands of dollars)

	No. of Grants	ARC Funds	Other Federal Funds	State and Local Funds	Total Funds
Business Development	601	\$30,497.5	\$11,058.0	\$36,093.5	\$77,649.0
Child Development	114	11,832.5	1,592.5	958.0	14,383.1
Community Development	284	74,882.3	17,094.9	32,742.1	124,719.2
Education and Job Training	599	31,631.5	1,395.7	17,408.6	50,435.8
Environment and Natural Resources	126	15,246.7	949.1	2,046.5	18,242.3
Health	253	8,672.5	2,170.0	2,121.0	12,963.5
Housing	51	918.7	0.0	446.0	1,364.7
Leadership and Civic Capacity	240	8,755.8	211.1	3,963.3	12,930.2
Local Development District					
Planning and Administration	31	1,160.7	0.0	36.8	1,197.5
Research and Technical Assistance	691	22,262.9	452.3	2,405.8	25,121.0
<b>Total</b>	<b>2,990</b>	<b>\$205,861.3</b>	<b>\$34,923.6</b>	<b>\$98,221.6</b>	<b>\$339,006.4</b>

Notes: Totals may not add because of rounding. Table does not include access road projects funded through the Highway Trust Fund.

**APPENDIX C:**  
**Appalachian Development**  
**Highway System Status and Funding**



**Appalachian Development Highway System and Local Access Roads Obligations  
Fiscal Year 2007**

State	TEA-21/SAFETEA-LU FUNDS *			ARC FUNDS			Total Funds
	ADHS†	Local Access Roads	Total State and Local Match‡	ADHS	Local Access Roads	Total State and Local Match‡	
Alabama	\$31,353,689	\$0	\$7,838,422	\$18,551	\$0	\$4,638	\$39,215,300
Georgia	-84,398§	0	-21,100§	0	0	0	-105,498§
Kentucky	48,627,414	0	12,156,854	0	0	0	60,784,268
Maryland	-1,077,622§	1,004,042	-18,395§	1,269,500	0	317,375	1,494,900
Mississippi	16,460,313	1,124,200	4,396,128	0	0	0	21,980,641
New York	20,380,530	0	5,095,133	0	0	0	25,475,663
North Carolina	6,508,034	0	1,627,009	0	0	0	8,135,043
Ohio	16,737,441	850,778	4,397,055	0	-300,000§	-75,000§	21,610,274
Pennsylvania	73,860,684	1,053,170	18,728,464	0	0	0	93,642,318
South Carolina	8,300,726	0	2,075,182	0	0	0	10,375,908
Tennessee	18,201,834	0	4,550,459	0	0	0	22,752,293
Virginia	1,974,988	0	493,747	-628,363§	0	-157,091§	1,683,281
West Virginia	54,554,783	0	13,638,696	41,501	0	10,375	68,245,355
<b>Totals</b>	<b>\$295,798,416</b>	<b>\$4,032,190</b>	<b>\$74,957,652</b>	<b>\$701,189</b>	<b>\$-300,000§</b>	<b>\$100,297</b>	<b>\$375,289,744</b>

Source: Federal Highway Administration's Fiscal Management Information System.

Note: Totals may not add because of rounding.

\* Includes funds from TEA-21 Extension Acts and SAFETEA-LU.

† Appalachian Development Highway System funds from the Highway Trust Fund apportioned by ARC formula to the Appalachian states.

‡ State and local funds assumed to be the required 20 percent match.

§ Represents a deobligation of federal funds.

**Appalachian Development Highway System and Local Access Roads Cumulative Obligations Through Fiscal Year 2007**

State	TEA-21/SAFETEA-LU FUNDS *			ARC FUNDS			Total State and Local Match	Total State and Local Match	Total Funds
	ADHS†	Local Access Roads	Total State and Local Match‡	ADHS	Local Access Roads	Total State and Local Match			
Alabama	\$366,631,780	\$0	\$91,657,945	\$337,462,447	\$28,683,900	\$122,363,041	\$946,799,112		
Georgia	9,408,827	34,400	2,360,807	131,843,683	12,377,000	66,730,607	222,755,324		
Kentucky	282,857,505	0	70,714,376	612,492,961	6,510,628	306,331,783	1,278,907,253		
Maryland	17,841,955	5,559,120	5,850,269	155,566,486	5,765,288	176,400,015	366,983,133		
Mississippi	39,007,250	4,424,998	10,858,062	155,748,309	39,662,022	79,675,034	329,375,675		
New York	117,149,412	0	29,287,353	316,271,129	9,138,138	242,699,320	714,545,351		
North Carolina	140,555,026	0	35,138,757	209,658,380	9,934,493	111,738,561	507,025,217		
Ohio	157,218,206	5,626,203	40,711,102	166,155,601	12,108,978	99,004,990	480,825,080		
Pennsylvania	916,900,066	4,592,695	230,373,190	639,099,396	34,419,476	313,279,292	2,138,664,115		
South Carolina	19,177,748	0	4,794,437	22,439,561	17,251,630	14,870,552	78,533,928		
Tennessee	153,098,887	225,000	38,330,972	435,145,041	21,825,000	194,840,494	843,465,394		
Virginia	46,564,232	2,000,000	12,141,058	162,263,008	8,424,491	116,722,080	348,114,869		
West Virginia	576,236,989	0	144,059,247	1,011,822,266	21,217,347	503,461,422	2,256,797,271		
<b>Totals</b>	<b>\$2,842,647,883</b>	<b>\$22,462,416</b>	<b>\$716,277,575</b>	<b>\$4,355,968,269</b>	<b>\$227,318,390</b>	<b>\$2,347,117,189</b>	<b>\$10,512,791,722</b>		

Source: Federal Highway Administration's Fiscal Management Information System.

Note: Totals may not add because of rounding.

\* Includes funds from TEA-21 Extension Acts and SAFETEA-LU.

† Appalachian Development Highway System funds from the Highway Trust Fund apportioned by ARC formula to the Appalachian states.

‡ State and local funds assumed to be the required 20 percent match.

## Status of Completion of the Appalachian Development Highway System (Miles)

as of September 30, 2007

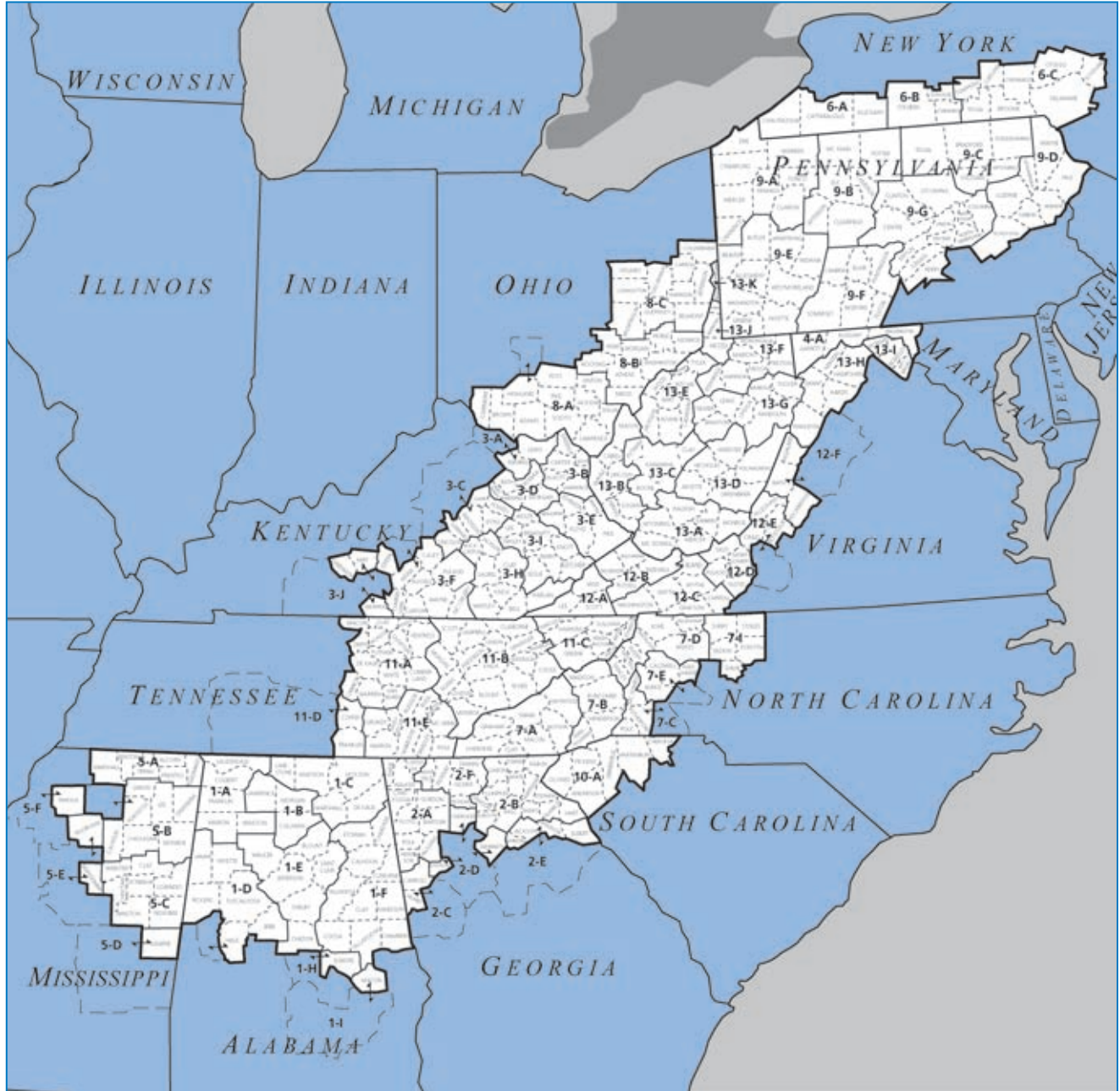
	Total Miles Eligible for ADHS Funding*	MILES NOT OPEN TO TRAFFIC			MILES OPEN TO TRAFFIC	
		Location Study Needed or Under Way	Design and/or Right-of-Way Under Way	Construction Under Way	Remaining Stage Construction	Complete
Alabama	295.7	63.7	6.2	25.3	53.9	146.6
Georgia	132.5	20.5	11.1	0.0	0.0	100.9
Kentucky	426.3	8.2	14.5	10.1	0.0	393.5
Maryland	83.2	2.5	0.0	0.0	3.7	77.0
Mississippi	117.5	0.0	18.1	3.1	0.0	96.3
New York	222.0	5.5	3.6	3.7	1.3	207.9
North Carolina	204.3	8.3	16.4	0.0	4.2	175.4
Ohio	201.5	7.1	16.2	0.0	0.0	178.2
Pennsylvania	453.1	99.9	15.7	44.3	7.6	285.6
South Carolina	22.9	0.0	4.3	0.0	0.0	18.6
Tennessee	329.3	17.5	8.9	11.1	74.5	217.3
Virginia	192.2	15.6	15.9	0.7	0.0	160.0
West Virginia	409.6	30.2	24.5	18.0	3.4	333.5
<b>System Totals</b>	<b>3,090.1</b>	<b>279.0</b>	<b>155.4</b>	<b>116.3</b>	<b>148.6</b>	<b>2,390.8</b>

\* Congress authorized 3,090 miles for corridors approved as part of the Appalachian Development Highway System and eligible for construction under the Appalachian Development Highway System program. Final mileage on the corridors completed under the program will be within the authorized mileage.

**APPENDIX D:**  
**Local Development Districts**  
**in the Appalachian Region**



## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION



This map includes districts on the border of the region containing both Appalachian and non-Appalachian counties. The non-Appalachian counties are indicated by broken boundary lines.



## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### ALABAMA

#### 1A/ Northwest Alabama Council of Local Governments

P.O. Box 2603  
Muscle Shoals, Alabama 35662  
256-389-0500  
email: [kjones@nwscce.edu](mailto:kjones@nwscce.edu)  
Web site: <http://nacolg.com>  
*Counties: Colbert, Franklin, Lauderdale, Marion, Winston*

#### 1B/ North Central Alabama Regional Council of Governments

P.O. Box C  
Decatur, Alabama 35602  
256-355-4515  
email: [ronald.matthews@adss.alabama.gov](mailto:ronald.matthews@adss.alabama.gov)  
Web site: <http://www.narcog.org>  
*Counties: Cullman, Lawrence, Morgan*

#### 1C/ Top of Alabama Regional Council of Governments

5075 Research Drive, NW  
Huntsville, Alabama 35805  
256-830-0818  
email: [bob.culver@adss.alabama.gov](mailto:bob.culver@adss.alabama.gov)  
Web site: <http://www.tarcog.org>  
*Counties: DeKalb, Jackson, Limestone, Madison, Marshall*

#### 1D/ West Alabama Regional Commission

4200 Highway 69 North, Suite 1  
P.O. Box 509  
Northport, Alabama 35476-0509  
205-333-2990  
email: [warc@adss.alabama.gov](mailto:warc@adss.alabama.gov)  
Web site: <http://www.warc.info/>  
*Counties: Bibb, Fayette, Hale, Lamar, Pickens, Tuscaloosa, (Greene)*

#### 1E/ Regional Planning Commission of Greater Birmingham

1731 First Avenue North, Suite 200  
Birmingham, Alabama 35203  
205-251-8139  
email: [bfoisy@rpcgb.org](mailto:bfoisy@rpcgb.org)  
Web site: <http://www.rpcgb.org>  
*Counties: Blount, Chilton, Jefferson, St. Clair, Shelby, Walker*

#### 1F/ East Alabama Regional Planning and Development Commission

P.O. Box 2186  
Anniston, Alabama 36202  
256-237-6741  
email: [earpdc@adss.alabama.gov](mailto:earpdc@adss.alabama.gov)  
Web site: <http://www.earpdc.org>  
*Counties: Calhoun, Chambers, Cherokee, Clay, Cleburne, Coosa, Etowah, Randolph, Talladega, Tallapoosa*

#### 1H/ Central Alabama Regional Planning and Development Commission

125 Washington Avenue, Third Floor  
Montgomery, Alabama 36104  
334-262-4300  
email: [director@carpdc.com](mailto:director@carpdc.com)  
Web site: <http://www.carpdc.com>  
*Counties: Elmore, (Autauga, Montgomery)*

#### 1I/ South Central Alabama Development Commission

5900 Carmichael Place  
Montgomery, Alabama 36117  
334-244-6903  
email: [thoward@adss.state.al.us](mailto:thoward@adss.state.al.us)  
Web site: <http://www.scadc.state.al.us>  
*Counties: Macon, (Bullock, Butler, Crenshaw, Lowndes, Montgomery, Pike)*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### GEORGIA

#### 2A/ Coosa Valley Regional Development Center

P.O. Box 1798  
 Rome, Georgia 30162-1798  
 706-295-6485  
 email: [cvrdc@cvrdc.org](mailto:cvrdc@cvrdc.org)  
 Web site: <http://www.cvrdc.org>  
*Counties: Bartow, Catoosa, Chattooga, Dade, Floyd, Gordon, Haralson, Paulding, Polk, Walker*

#### 2B/ Georgia Mountains Regional Development Center

P.O. Box 1720  
 Gainesville, Georgia 30503  
 770-538-2626  
 email: [dlewis@gmrdc.org](mailto:dlewis@gmrdc.org)  
 Web site: <http://www.gmrdc.org>  
*Counties: Banks, Dawson, Forsyth, Franklin, Habersham, Hall, Hart, Lumpkin, Rabun, Stephens, Towns, Union, White*

#### 2C/ Chattahoochee-Flint Regional Development Center

P.O. Box 1600  
 Franklin, Georgia 30217  
 706-675-6721  
 email: [cfrdc@cfrdc.org](mailto:cfrdc@cfrdc.org)  
 Web site: <http://www.cfrdc.org>  
*Counties: Carroll, Heard, (Coweta, Meriwether, Troup)*

#### 2D/ Atlanta Regional Commission

40 Courtland Street, NE  
 Atlanta, Georgia 30303  
 404-463-3100  
 email: [infocenter@atlantaregional.com](mailto:infocenter@atlantaregional.com)  
 Web site: <http://www.atlantaregional.com>  
*Counties: Cherokee, Douglas, Gwinnett, (Clayton, Cobb, DeKalb, Fayette, Fulton, Henry, Rockdale)*

#### 2E/ Northeast Georgia Regional Development Center

305 Research Drive  
 Athens, Georgia 30605-2795  
 706-369-5650  
 email: [jimdove@negrdc.org](mailto:jimdove@negrdc.org)  
 Web site: <http://www.negrdc.org>  
*Counties: Barrow, Elbert, Jackson, Madison, (Clarke, Greene, Jasper, Morgan, Newton, Oconee, Oglethorpe, Walton)*

#### 2F/ North Georgia Regional Development Center

503 West Waugh Street  
 Dalton, Georgia 30720  
 706-272-2300  
 email: [ngrdc@ngrdc.org](mailto:ngrdc@ngrdc.org)  
 Web site: <http://www.ngrdc.org>  
*Counties: Fannin, Gilmer, Murray, Pickens, Whitfield*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### KENTUCKY

#### 3A/ Buffalo Trace Area Development District

P.O. Box 460  
Maysville, Kentucky 41056  
606-564-6894  
email: dpadgett@btadd.com  
Web site: <http://www.btadd.com>  
*Counties: Fleming, Lewis, (Bracken, Mason, Robertson)*

#### 3B/ FIVCO Area Development District

1212 Bath Avenue, Suite 650  
Ashland, Kentucky 41101  
606-929-1366  
email: mary@fivco.org  
Web site: <http://www.fivco.org>  
*Counties: Boyd, Carter, Elliott, Greenup, Lawrence*

#### 3C/ Bluegrass Area Development District

699 Perimeter Drive  
Lexington, Kentucky 40517  
859-269-8021  
email: bgadd@bgadd.org  
Web site: <http://www.bgadd.org>  
*Counties: Clark, Estill, Garrard, Lincoln, Madison, Powell, (Anderson, Bourbon, Boyle, Fayette, Franklin, Harrison, Jessamine, Mercer, Nicholas, Scott, Woodford)*

#### 3D/ Gateway Area Development District

110 Lake Park Drive  
Morehead, Kentucky 40351  
606-780-0090  
email: GailK.Wright@ky.gov  
Web site: <http://www.gwadd.org>  
*Counties: Bath, Menifee, Montgomery, Morgan, Rowan*

#### 3E/ Big Sandy Area Development District

110 Resource Court  
Prestonsburg, Kentucky 41653  
606-886-2374  
email: terry.trimble@bigsandy.org  
Web site: <http://www.bigsandy.org>  
*Counties: Floyd, Johnson, Magoffin, Martin, Pike*

#### 3F/ Lake Cumberland Area Development District, Inc.

P.O. Box 1570  
Russell Springs, Kentucky 42642  
270-866-4200  
email: donnad@lcadd.org  
Web site: <http://www.lcadd.org>  
*Counties: Adair, Casey, Clinton, Cumberland, Green, McCreary, Pulaski, Russell, Wayne, (Taylor)*

#### 3H/ Cumberland Valley Area Development District

P.O. Box 1740  
London, Kentucky 40743-1740  
606-864-7391  
email: ameadors@cvadd.org  
Web site: <http://www.cvadd.org>  
*Counties: Bell, Clay, Harlan, Jackson, Knox, Laurel, Rockcastle, Whitley*

#### 3I/ Kentucky River Area Development District

917 Perry Park Road  
Hazard, Kentucky 41701-9545  
606-436-3158  
email: paul@kradd.org  
Web site: <http://www.kradd.org>  
*Counties: Breathitt, Knott, Lee, Leslie, Letcher, Owsley, Perry, Wolfe*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### 3J/ Barren River Area Development District

P.O. Box 90005  
Bowling Green, Kentucky 42102-9005  
270-781-2381  
email: jolynn.vincent@bradd.org  
Web site: <http://www.bradd.org>  
*Counties: Edmonson, Hart, Monroe, (Allen, Barren, Butler, Logan, Metcalfe, Simpson, Warren)*

## MARYLAND

### 4A/ Tri-County Council for Western Maryland, Inc.

113 Baltimore Street, Suite 300  
Cumberland, Maryland 21502  
301-777-2158  
email: lmazer@tccwmd.org  
Web site: <http://www.tccwmd.org>  
*Counties: Allegany, Garrett, Washington*

## MISSISSIPPI

### 5A/ Northeast Mississippi Planning and Development District

P.O. Box 600  
Booneville, Mississippi 38829  
662-728-6248  
email: sgardner@nempdd.com  
Web site: <http://www.nempdd.com>  
*Counties: Alcorn, Benton, Marshall, Prentiss, Tippah, Tishomingo*

### 5B/ Three Rivers Planning and Development District

P.O. Box 690  
Pontotoc, Mississippi 38863  
662-489-2415  
email: vrk@trpdd.com  
Web site: <http://www.trpdd.com>  
*Counties: Calhoun, Chickasaw, Itawamba, Lee, Monroe, Pontotoc, Union, (Lafayette)*

### 5C/ Golden Triangle Planning and Development District

P.O. Box 828  
Starkville, Mississippi 39760-0828  
662-324-7860  
email: rjohnson@gtpdd.com  
Web site: <http://www.gtpdd.com>  
*Counties: Choctaw, Clay, Lowndes, Noxubee, Oktibbeha, Webster, Winston*

### 5D/ East Central Planning and Development District

P.O. Box 499  
Newton, Mississippi 39345  
601-683-2007  
email: mail@ecpdd.org  
*Counties: Kemper, (Clarke, Jasper, Lauderdale, Leake, Neshoba, Newton, Scott, Smith)*

### 5E/ North Central Planning and Development District

711 South Applegate  
Winona, Mississippi 38967  
662-283-2675  
email: srussell@ncpdd.org  
*Counties: Montgomery, Yalobusha, (Attala, Carroll, Grenada, Holmes, Leflore)*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### 5F/ North Delta Planning and Development District

P.O. Box 1488  
 Batesville, Mississippi 38606-1488  
 662-561-4100  
 email: [jcurcio@ndpdd.com](mailto:jcurcio@ndpdd.com)  
 Web site: <http://www.ndpdd.com>  
*Counties: Panola, (Coahoma, DeSoto, Quitman, Tallahatchie, Tate, Tunica)*

### NEW YORK

#### 6A/ Southern Tier West Regional Planning and Development Board

Center for Regional Excellence  
 4039 Route 219, Suite 200  
 Salamanca, New York 14779  
 716-945-5301 Ext. 205  
 email: [drychnowski@southerntierwest.org](mailto:drychnowski@southerntierwest.org)  
 Web site: <http://www.southerntierwest.org>  
*Counties: Allegany, Cattaraugus, Chautauqua*

#### 6B/ Southern Tier Central Regional Planning and Development Board

8 Denison Parkway East, Suite 310  
 Corning, New York 14830  
 607-962-5092  
 email: [weber@stny.rr.com](mailto:weber@stny.rr.com)  
 Web site: <http://www.stcplanning.org>  
*Counties: Chemung, Schuyler, Steuben*

### 6C/ Southern Tier East Regional Planning Development Board

375 State Street  
 Binghamton, New York 13901-2385  
 607-724-1327  
 email: [ste@steny.org](mailto:ste@steny.org)  
 Web site: <http://www.steny.org/>  
*Counties: Broome, Chenango, Cortland, Delaware, Otsego, Schoharie, Tioga, Tompkins*

### NORTH CAROLINA

#### 7A/ Southwestern Commission

125 Bonnie Lane  
 Sylva, North Carolina 28779  
 828-586-1962  
 email: [bill@regiona.org](mailto:bill@regiona.org)  
 Web site: <http://www.regiona.org>  
*Counties: Cherokee, Clay, Graham, Haywood, Jackson, Macon, Swain*

#### 7B/ Land-of-Sky Regional Council

339 New Leicester Hwy., Suite 140  
 Asheville, North Carolina 28806  
 828-251-6622  
 email: [info@landofsky.org](mailto:info@landofsky.org)  
 Web site: <http://www.landofsky.org>  
*Counties: Buncombe, Henderson, Madison, Transylvania*

#### 7C/ Isothermal Planning and Development Commission

P.O. Box 841  
 Rutherfordton, North Carolina 28139  
 828-287-2281  
 email: [phughes@regionc.org](mailto:phughes@regionc.org)  
 Web site: <http://www.regionc.org>  
*Counties: McDowell, Polk, Rutherford, (Cleveland)*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### 7D/ High Country Council of Governments

P.O. Box 1820  
Boone, North Carolina 28607  
828-265-5434  
email: [regiondcog@regiond.org](mailto:regiondcog@regiond.org)  
Web site: <http://www.regiond.org>  
*Counties: Alleghany, Ashe, Avery, Mitchell, Watauga, Wilkes, Yancey*

### 7E/ Western Piedmont Council of Governments

P.O. Box 9026  
Hickory, North Carolina 28603  
828-322-9191  
email: [doug.taylor@wpcog.org](mailto:doug.taylor@wpcog.org)  
Web site: <http://www.wpcog.org>  
*Counties: Alexander, Burke, Caldwell, (Catawba)*

### 7I/ Northwest Piedmont Council of Governments

400 West Fourth Street, Suite 400  
Winston-Salem, North Carolina 27101  
336-761-2111  
email: [regioni@nwpcog.org](mailto:regioni@nwpcog.org)  
Web site: <http://www.nwpcog.org>  
*Counties: Davie, Forsyth, Stokes, Surry, Yadkin*

## OHIO

### 8A/ Ohio Valley Regional Development Commission

9329 SR 220 East, Suite A  
Waverly, Ohio 45690-9012  
740-947-2853  
email: [email@ovrdc.org](mailto:email@ovrdc.org)  
Web site: <http://www.ovrdc.org>  
*Counties: Adams, Brown, Clermont, Gallia, Highland, Jackson, Lawrence, Pike, Ross, Scioto, Vinton, (Fayette)*

### 8B/ Buckeye Hills–Hocking Valley Regional Development District

P.O. Box 520  
Reno, Ohio 45773  
740-374-9436  
email: [info@buckeyeohio.org](mailto:info@buckeyeohio.org)  
Web site: <http://www.buckeyeohio.org>  
*Counties: Athens, Hocking, Meigs, Monroe, Morgan, Noble, Perry, Washington*

### 8C/ Ohio Mid-Eastern Governments Association

P.O. Box 130  
Cambridge, Ohio 43725-0130  
740-439-4471  
email: [director@omegadistrict.org](mailto:director@omegadistrict.org)  
Web site: <http://www.omegadistrict.org>  
*Counties: Belmont, Carroll, Columbiana, Coshocton, Guernsey, Harrison, Holmes, Jefferson, Muskingum, Tuscarawas*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### PENNSYLVANIA

#### 9A/ Northwest Pennsylvania Regional Planning and Development Commission

395 Seneca Street  
 P.O. Box 1127  
 Oil City, Pennsylvania 16301  
 814-677-4800  
 email: denisem@nwcommission.org  
 Web site: <http://www.nwcommission.org>  
*Counties: Clarion, Crawford, Erie, Forest, Lawrence, Mercer, Venango, Warren*

#### 9B/ North Central Pennsylvania Regional Planning and Development Commission

651 Montmorenci Road  
 Ridgway, Pennsylvania 15853  
 814-773-3162  
 email: ncprpdc@ncentral.com  
 Web site: <http://www.ncentral.com>  
*Counties: Cameron, Clearfield, Elk, Jefferson, McKean, Potter*

#### 9C/ Northern Tier Regional Planning and Development Commission

312 Main Street  
 Towanda, Pennsylvania 18848  
 570-265-9103  
 email: info@northerntier.org  
 Web site: <http://www.northerntier.org>  
*Counties: Bradford, Sullivan, Susquehanna, Tioga, Wyoming*

#### 9D/ Northeastern Pennsylvania Alliance

1151 Oak Street  
 Pittston, Pennsylvania 18640-3726  
 570-655-5581  
 email: [info@nepa-alliance.org](mailto:info@nepa-alliance.org)  
 Web site: <http://www.nepa-alliance.org>  
*Counties: Carbon, Lackawanna, Luzerne, Monroe, Pike, Schuylkill, Wayne*

#### 9E/ Southwestern Pennsylvania Commission

425 Sixth Avenue, Suite 2500  
 Pittsburgh, Pennsylvania 15219-1852  
 412-391-5590  
 email: [comments@spcregion.org](mailto:comments@spcregion.org)  
 Web site: <http://www.spcregion.org>  
*Counties: Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Indiana, Washington, Westmoreland*

#### 9F/ Southern Alleghenies Planning and Development Commission

541 58th Street  
 Altoona, Pennsylvania 16602-1193  
 814-949-6520  
 email: [sapdc@sapdc.org](mailto:sapdc@sapdc.org)  
 Web site: <http://www.sapdc.org>  
*Counties: Bedford, Blair, Cambria, Fulton, Huntingdon, Somerset*

#### 9G/ SEDA—Council of Governments

201 Furnace Road  
 Lewisburg, Pennsylvania 17837  
 570-524-4491  
 email: [admin@seda-cog.org](mailto:admin@seda-cog.org)  
 Web site: <http://www.seda-cog.org>  
*Counties: Centre, Clinton, Columbia, Juniata, Lycoming, Mifflin, Montour, Northumberland, Perry, Snyder, Union*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### SOUTH CAROLINA

#### 10A/ South Carolina Appalachian Council of Governments

P.O. Box 6668  
 Greenville, South Carolina 29606  
 864-242-9733  
 email: [info@scacog.org](mailto:info@scacog.org)  
 Web site: <http://www.scacog.org>  
*Counties: Anderson, Cherokee, Greenville, Oconee, Pickens, Spartanburg*

### TENNESSEE

#### 11A/ Upper Cumberland Development District

1225 South Willow Avenue  
 Cookeville, Tennessee 38506-4194  
 931-432-4111  
 email: [waskins@ucdd.org](mailto:waskins@ucdd.org)  
 Web site: <http://www.ucdd.org>  
*Counties: Cannon, Clay, Cumberland, DeKalb, Fentress, Jackson, Macon, Overton, Pickett, Putnam, Smith, Van Buren, Warren, White*

#### 11B/ East Tennessee Development District

P.O. Box 249  
 Alcoa, Tennessee 37701-0249  
 865-273-6003  
 email: [tbobrowski@etdd.org](mailto:tbobrowski@etdd.org)  
 Web site: <http://www.discoveret.org/etdd>  
*Counties: Anderson, Blount, Campbell, Claiborne, Cocke, Grainger, Hamblen, Jefferson, Knox, Loudon, Monroe, Morgan, Roane, Scott, Sevier, Union*

#### 11C/ First Tennessee Development District

207 N. Boone Street, Suite 800  
 Johnson City, Tennessee 37604-5699  
 423-928-0224  
 email: [sreid@ftdd.org](mailto:sreid@ftdd.org)  
 Web site: <http://ftdd.org/>  
*Counties: Carter, Greene, Hancock, Hawkins, Johnson, Sullivan, Unicoi, Washington*

#### 11D/ South Central Tennessee Development District

P.O. Box 1346  
 Columbia, Tennessee 38402-1346  
 931-381-2040  
 email: [pespenschied@sctdd.org](mailto:pespenschied@sctdd.org)  
 Web site: <http://www.sctdd.org>  
*Counties: Coffee, Franklin, (Bedford, Giles, Hickman, Lawrence, Lewis, Lincoln, Marshall, Maury, Moore, Perry, Wayne)*

#### 11E/ Southeast Tennessee Development District

P.O. Box 4757  
 Chattanooga, Tennessee 37405  
 423-266-5781  
 email: [bjones@sedev.org](mailto:bjones@sedev.org)  
 Web site: <http://www.sedev.org>  
*Counties: Bledsoe, Bradley, Grundy, Hamilton, Marion, McMinn, Meigs, Polk, Rhea, Sequatchie*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*



## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### VIRGINIA

#### 12A/ LENOWISCO Planning District Commission

P.O. Box 366  
Duffield, Virginia 24244  
276-431-2206  
email: lenowisco@lenowisco.org  
Web site: <http://www.lenowisco.org>  
*Counties: Lee, Scott, Wise; and city of Norton*

#### 12B/ Cumberland Plateau Planning District Commission

P.O. Box 548  
Lebanon, Virginia 24266  
276-889-1778  
email: andrewchafin@bvunet.net  
Web site: <http://cppdc.org>  
*Counties: Buchanan, Dickenson, Russell, Tazewell*

#### 12C/ Mount Rogers Planning District Commission

1021 Terrace Drive  
Marion, Virginia 24354  
276-783-5103  
email: staff@mrpdc.org  
Web site: <http://www.mrpdc.org>  
*Counties: Bland, Carroll, Grayson, Smyth, Washington, Wythe; and cities of Bristol and Galax*

#### 12D/ New River Valley Planning District Commission

6580 Valley Center Drive, Suite 124  
Radford, Virginia 24141  
540-639-9313  
email: nrpdc@nrpdc.org  
Web site: <http://www.nrvpdc.org/>  
*Counties: Floyd, Giles, Montgomery, Pulaski; and city of Radford*

#### 12E/ Roanoke Valley–Alleghany Regional Commission

P.O. Box 2569  
Roanoke, Virginia 24010  
540-343-4417  
email: rvarc@rvarc.org  
Web site: <http://www.rvarc.org>  
*Counties: Alleghany, Botetourt, Craig; and city of Covington, (Franklin, Roanoke; and cities of Roanoke and Salem)*

#### 12F/ Central Shenandoah Planning District Commission

112 MacTanly Place  
Staunton, Virginia 24401  
540-885-5174  
email: cspdc@cspdc.org  
Web site: <http://www.cspdc.org>  
*Counties: Bath, Highland, Rockbridge; and cities of Buena Vista and Lexington, (Augusta, Rockingham; and cities of Harrisonburg, Staunton, and Waynesboro)*

### WEST VIRGINIA

#### 13A/ Region 1—Planning and Development Council

1439 E. Main Street  
Suite 5  
Princeton, West Virginia 24740  
304-431-7225  
email: regionone@regiononepdc.org  
Web site: <http://www.regiononepdc.org>  
*Counties: McDowell, Mercer, Monroe, Raleigh, Summers, Wyoming*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### 13B/ Region 2—Planning and Development Council

P.O. Box 939  
 Huntington, West Virginia 25712  
 304-529-3357  
 email: mcraig@ntelos.net  
 Web site: <http://www.region2pdc.org>  
*Counties: Cabell, Lincoln, Logan, Mason, Mingo, Wayne*

### 13C/ Region 3—B-C-K-P Regional Intergovernmental Council

315 D Street  
 South Charleston, West Virginia 25303  
 304-744-4258  
 email: markfelton@wvregion3.org  
 Web site: <http://www.wvregion3.org>  
*Counties: Boone, Clay, Kanawha, Putnam*

### 13D/ Region 4—Planning and Development Council

425 Main Street, Suite A  
 Summersville, West Virginia 26651  
 304-872-4970  
 email: r4wds@verizon.net  
*Counties: Fayette, Greenbrier, Nicholas, Pocahontas, Webster*

### 13E/ Region 5—Mid-Ohio Valley Regional Council

P.O. Box 247  
 Parkersburg, West Virginia 26102-0247  
 304-422-4993  
 email: jim.mylott@movrc.org  
 Web site: <http://www.movrc.org>  
*Counties: Calhoun, Jackson, Pleasants, Ritchie, Roane, Tyler, Wirt, Wood*

### 13F/ Region 6—Planning and Development Council

34 Mountain Park Drive  
 White Hall, West Virginia 26554  
 304-366-5693  
 email: regionvi@regionvi.com  
 Web site: <http://www.regionvi.com>  
*Counties: Doddridge, Harrison, Marion, Monongalia, Preston, Taylor*

### 13G/ Region 7—Planning and Development Council

One Edmiston Way  
 Suite 225  
 Buckhannon, West Virginia 26201  
 304-472-6564  
 email: rwagner@regionvii.com  
 Web site: <http://www.regionvii.com>  
*Counties: Barbour, Braxton, Gilmer, Lewis, Randolph, Tucker, Upshur*

### 13H/ Region 8—Planning and Development Council

P.O. Box 849  
 Petersburg, West Virginia 26847  
 304-257-2448  
 email: mail@regioneight.org  
 Web site: <http://www.regioneight.org>  
*Counties: Grant, Hampshire, Hardy, Mineral, Pendleton*

### 13I/ Region 9—Eastern Panhandle Regional Planning and Development Council

400 W. Stephen Street, Suite 301  
 Martinsburg, West Virginia 25401  
 304-263-1743  
 email: info@region9wv.org  
 Web site: <http://www.region9wv.org>  
*Counties: Berkeley, Jefferson, Morgan*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

## LOCAL DEVELOPMENT DISTRICTS IN THE APPALACHIAN REGION

### **13J/ Region 10—Bel-O-Mar Regional Council and Interstate Planning Commission**

P.O. Box 2086

Wheeling, West Virginia 26003

304-242-1800

email: [belomar@belomar.org](mailto:belomar@belomar.org)

Web site: <http://www.belomar.org>

*Counties: Marshall, Ohio, Wetzel; and Belmont County, Ohio*

### **13K/ Region 11—Brooke-Hancock Regional Planning and Development Council**

P.O. Box 82

Weirton, West Virginia 26062-0082

304-797-9666

email: [jbrown@bhjmpc.org](mailto:jbrown@bhjmpc.org)

Web site: <http://www.bhjmpc.org>

*Counties: Brooke, Hancock*

*Note: Parentheses indicate non-Appalachian counties and independent cities included with the development districts.*

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Carroll County, Virginia

Photo by Ken Murray

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**Appalachian Regional Commission**

1666 Connecticut Avenue, NW, Suite 700

Washington, DC 20009-1068

Telephone: 202-884-7700

email: [info@arc.gov](mailto:info@arc.gov)

Web site: [www.arc.gov](http://www.arc.gov)

**Production Staff**

Diane Smith, General Editor

Kathryn Whiteman

Doris Charouel

Karen Entress