



FDI

Food and Drug Administration  
Rockville MD 20857

MAY 30 1997

**Transmitted Via Facsimile**

Dave Garbe  
Director, Scientific Information and Medical Compliance  
Allergan, Inc.  
2525 Dupont Drive  
PO Box 19534  
Irvine, CA 92713-9534

**RE: NDA 19-921**  
Ocuflox (ofloxacin) Ophthalmic Solution 0.3%  
MACMIS ID# 5402

Dear Mr. Garbe:

This letter is in reference to Allergan Pharmaceuticals, Inc.'s (Allergan) promotional campaign for Ocuflox. Based on promotional materials we have received as part of our monitoring program, the Division of Drug Marketing, Advertising, and Communications (DDMAC) has determined that Allergan is promoting Ocuflox (ofloxacin) ophthalmic solution 0.3% in violation of the Federal Food, Drug, and Cosmetic Act (Act), and its implementing regulations.

**Misleading Claims of Effectiveness**

In a "Dear Doctor" letter dated April 9, 1997, and signed by Craig Underhill, Territory Manager, Allergan states that "there seems to be a renewed interest in the importance of susceptibility rates versus MIC (minimum inhibitory concentration) values in the treatment of bacterial ocular infections." Allergan then discusses the susceptibility of key ocular pathogens to Ocuflox and Ciloxan (ciprofloxacin) Ophthalmic Solution relative to patterns of resistance using disk diffusion. Allergan then presents a table (with the headings: organism, number of isolates, Ocuflox, and Ciloxan) describing an in vitro bacterial susceptibility study in 93 bacterial species. Under the table, in smaller print, Allergan qualifies the table by stating "in vitro data; clinical significance is unknown." In the following paragraph Allergan concludes its presentation with the bolded statement that "Ocuflox is the most active antibacterial agent overall...."

Allergan makes similar claims in a brochure identified as RX9126. In a more comprehensive table using the same data, Allergan compares Ocuflox with

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ciprofloxacin, norfloxacin, gentamicin, and tobramycin. The headline statement for this table is: "new in vitro data prove Ocuflax is the most active agent overall."

DDMAC is concerned that Allergan is using this information to differentiate Ocuflax from other topical anti-infective products, including Ciloxan, without substantial evidence based on adequate and well-controlled head-to-head clinical studies. DDMAC considers that the theme of "in vitro bacterial susceptibility" from disk diffusion studies as an indicator of clinical effectiveness, is an unsubstantiated clinical effectiveness claim for Ocuflax. Non-clinical data may not be used in a way that suggests that such data has clinical significance when such clinical significance has not been demonstrated. Although Allergan has qualified both tables by stating that in vitro data has unknown clinical significance, this statement does not correct the misleading presentation of claims in the remainder of the promotional material. Thus, Allergan's claims regarding superior antibacterial effectiveness of Ocuflax over other topical anti-infective products are false and/or misleading, and should be discontinued.

Additionally, we have no record that Allergan submitted these promotional materials at the time of their initial use under Form FDA 2253. Such submissions are required under the reporting requirements identified in 21 CFR 314.81 b)(3)(I).

Allergan should immediately cease disseminating the above promotional materials and any other promotional materials that claim that Ocuflax is superior to other topical antibacterial agents without substantial evidence based on adequate and well-controlled head-to-head clinical studies. DDMAC requests that Allergan respond in writing to DDMAC regarding this issue by June 13, 1997.

If you have any questions, please contact me by telephone at (301) 827-2831, by facsimile at (301) 594-6771, or by written communication at the Division of Drug Marketing, Advertising and Communications, HFD-40, Rm. 17B-20; 5600 Fishers Lane; Rockville, MD 20857.

In all future correspondence regarding this matter, please refer to MACMIS number 5402 and NDA 19-921. DDMAC reminds Allergan that only written communications are considered official.

Sincerely,



Warren F. Rumble  
Regulatory Review Officer  
Division of Drug Marketing,  
Advertising and Communications