

(7) The following is an example of how to calculate goals for small business participation:

Assume a proposed total contract value of \$100M and proposed goals that equate to the following which are EXPRESSED AS A PERCENT OF TOTAL CONTRACT VALUE:

Small Business Concerns	25%
Small Disadvantaged Business Concerns	9.0%
Women Owned Small Business Concerns	5.5%
Veteran Owned Small Business Concerns	2.5%
Service-Disabled Veteran-Owned Small Business Concerns	1.5%
HUBZone Small Business Concerns	1.5%
Historically Black Colleges and Universities	1.5%

Then, the resulting statement of dollars that the Offeror would include in the Subcontracting Plan, as required by paragraph (d)(2) of FAR clause 52.219-9, would be as follows:

Total Small Business Subcontracting Concerns	\$25,000,000
Small Disadvantaged Business Concerns	\$9,000,000
Women-Owned Small Business Concerns	\$5,500,000
Veteran-Owned Small Business Concerns	\$2,500,000
Service-Disabled Veteran Owned Small Business concerns	\$1,500,000
HUBZone Small Business Concerns	\$1,500,000
Historically Black Colleges and Universities	\$1,500,000

The Subcontracting Plan shall express goals as a percent of total planned subcontracts. Assuming total subcontracting of \$50M, the resulting percentage goals, expressed as a percent of total subcontract dollars, and which would be stated in the Subcontracting Plan as required by paragraph (d)(1) FAR clause 52.219-9 would be:

Total Small Business Subcontracting	50%
Small Disadvantaged Business Concerns	18%
Women Owned Small Business Concerns	11%
Veteran Owned Small Business Concerns	5%
Service Disabled Veteran-Owned Small Business Concerns	3%
HUBZone Small Business Concerns	3%
Historically Black Colleges and Universities	3%

(b) Small Business Commitment –

(1) Offerors shall include a small business plan as part of their proposal, which shall include a table, listing all proposed first tier subcontractors individually by name and NAICS

Code for work being subcontracted, subcontractor's address and DUNS Number and/or CAGE Code, their business types based on the NAICS for the specific work being subcontracted, the proposed hours and percentage of total effort to be performed, and Performance Work Statement

paragraphs to be performed by each. The Offeror shall also provide the percentage of work each contractor is subcontracting out to other than small businesses. A sample table is provided below:

