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SECOND QUARTER 2008 DATA FROM THE QUARTERLY FINANCIAL REPORT LARGE U.S. RETAIL TRADE CORPORATIONS

After-Tax Profits and Sales, Second Quarter 2008 - Not Seasonally Adjusted

In the second quarter of 2008, **after-tax profits** of U.S. retail corporations with assets of \$50 million and over totaled \$12.2 billion. Second quarter 2008 after-tax profits were up \$0.9 (\pm 0.2) billion, or 8.3 percent (\pm 2.0%), from the \$11.3 billion recorded in first quarter 2008, and down \$5.3 (\pm 0.2) billion, or 30.2 percent (\pm 1.3%), from the \$17.5 billion recorded in the second quarter of 2007.

Sales in the second quarter of 2008, at \$535.1 billion, were up \$23.6 (\pm 2.8) billion, or 4.6 percent (\pm 0.5%), from the \$511.5 billion recorded in the first quarter of 2008, and up \$25.0 (\pm 6.9) billion, or 4.9 percent (\pm 1.4%), from the \$510.1 billion recorded in the second quarter of 2007.

After-tax profits for these corporations averaged 2.3 cents per dollar of sales for the second quarter of 2008, up 0.1 (\pm 0.1) cents from the 2.2 cents recorded in the first quarter of 2008, but down 1.1 (\pm 0.1) cents from the 3.4 cents recorded in the second quarter of 2007.

The annual rate of after-tax profits on stockholders' equity in the second quarter of 2008 was 12.0 percent, up 0.8 percent ($\pm 0.2\%$) from the 11.3 percent recorded in the first quarter of 2008, but down 4.9 percent ($\pm 0.3\%$) from the 16.9 percent recorded in the second quarter of 2007.

Retail Trade Corporations After-Tax Profits, 2004-2008 – Not Seasonally Adjusted

Large U.S. Retailers' After-Tax Profits (In Billions of Dollars) 20 15 10 5 0 2004 2005 2006 2007 2008 1st Quarter 2nd Quarter ■ 3rd Quarter 4th Quarter

Second quarter 2008 after-tax profits of U.S. retail trade corporations (not seasonally adjusted) were up from first quarter 2008, but were nonetheless the lowest of any second quarter during the 2004 - 2007 period.

ACCESS TO QFR DATA

This press release can be viewed today in portable document format (.pdf) at our QFR internet website http://www.census.gov/csd/qfr/view/qfr_rt.pdf. Data in the release are drawn from a more comprehensive data set published in the *Quarterly Financial Report for Manufacturing, Mining, and Trade Corporations – Third quarter 2008* (QFR-08-3). This quarterly publication will be available for downloading at our QFR internet website http://www.census.gov/csd/qfr/pub.html on December 8, 2008. The quarterly publication includes summary statements of income and retained earnings, balance sheets, and related financial and operating ratios for manufacturing, mining, and trade corporations. Data presented are classified by industry and asset size.

RELIABILITY OF THE ESTIMATES

Data in this press release are based on quarterly financial reports from approximately 600 U.S. corporations. The data are estimated from a sample survey and are subject to sampling and nonsampling errors. Sampling error occurs because only a subset of the entire population is measured. Nonsampling error encompasses all other factors that contribute to the total error of a survey, including response errors, nonresponse, and coverage errors. Although no direct measures of nonsampling error are available, precautionary steps were taken in all phases of the collection, processing and tabulation of the data in an effort to minimize their influence.

Statements of change appearing in this report include 90% confidence intervals based on estimates of sampling variability. A statement such as "up $$2.5 (\pm 0.2)$ billion," appearing in the text, indicates the range (+\$2.3 billion to +\$2.7 billion) in which the actual change is likely to have occurred. If the range contained zero (0), then it is uncertain whether there is an increase or decrease; that is, the change is not statistically different from zero (0). For any comparison cited without a confidence interval, the change is statistically significant at the 90% confidence level. The quarterly publication, *Quarterly Financial Report for Manufacturing, Mining, and Trade Corporations – Third quarter 2008* (QFR-08-03), includes more detailed explanations of confidence intervals and sampling variability, along with additional measures of sampling variability.

Schedule of Release Dates					
Reference Quarter	Manufacturing, Mining, and Wholesale Trade	Retail Trade			
Third Quarter 2008	December 8, 2008	January 7, 2009			
Fourth Quarter 2008	March 30, 2009	March 30, 2009			
First Quarter 2009	June 15, 2009	June 22, 2009			
Second Quarter 2009	September 14, 2009	September 21, 2009			
Third Quarter 2009	December 14, 2009	December 14, 2009			

Table 1. U.S. Retail Trade Corporations, Assets \$50 Million and Over - Income Statement¹

Item	2Q	1Q	2Q
	2008	2008 ²	2007 ²
		(million dollars)	
Net sales, receipts, and operating revenues	535,113	511,476	510,119
Less: Depreciation, depletion, and amortization	10,176	9,882	9,604
Less: All other operating costs and expenses	502,623	481,826	475,282
Income (or loss) from operations	22,314	19,768	25,232
Interest expense	4,323	4,490	4,142
Net nonoperating income (expense)	1,397	3,477	5,486
Income (or loss) before income taxes	19,387	18,756	26,576
Less: Provision for current and deferred domestic income taxes	7,199	7,503	9,119
Income (or loss) after income taxes	12,189	11,253	17,457
Cash dividends charged to retained earnings in current quarter	3,057	6,513	8,649
Net income retained in business	9,132	4,740	8,808
Retained earnings at beginning of quarter	281,587	280,059	291,053
Other direct credits (or charges) to retained earnings (net)	(5,495)	(4,852)	(4,719)
Retained earnings at end of quarter	285,224	279,947	295,142

¹Retail Trade data are the quarterly results of companies within that division with total assets of \$50 million and over at the time of sample selection. ²Revised.

Table 2. U.S. Retail Trade Corporations, Assets \$50 Million and Over - Income Statement Ratios¹

Item	2Q	1Q 2008^2	2Q 2007 ²
	2008 2008 2007 (cents per dollar of sales)		
Net sales, receipts, and operating revenues	100.00	100.00	100.00
Less: Depreciation, depletion, and amortization		1.93	1.88
Less: All other operating costs and expenses		94.20	93.17
Income (or loss) from operations	4.17	3.86	4.95
Interest expense	0.81	0.88	0.81
Net nonoperating income (expense)	0.26	0.68	1.08
Income (or loss) before income taxes	3.62	3.67	5.21
Less: Provision for current and deferred domestic income taxes	1.35	1.47	1.79
Income (or loss) after income taxes	2.28	2.20	3.42

 1 Retail Trade data are the quarterly results of companies within that division with total assets of \$50 million and over at the time of sample selection.

²Revised.

Table 3. U.S. Retail Trade Corporations, Assets \$50 Million and Over - Operating Ratios¹

Item	2Q 2008	1Q 2008 ²	2Q 2007 ²
	(percent)		
Annual rate of profit on stockholders' equity at end of period: Before income taxes After income taxes	19.16 12.04	18.81 11.29	25.76 16.92
Annual rate of profit on total assets: Before income taxes After income taxes	7.75 4.87	7.55 4.53	10.89 7.15

¹Retail Trade data are the quarterly results of companies within that division with total assets of \$50 million and over at the time of sample selection.