

1 that the incidence of confirmed elevations is similar
2 with lovastatin 20 milligrams to that with placebo.
3 The data also indicate that these elevations are not
4 associated with drug-induced liver disease.

5 This slide shows data from EXCEL. The
6 bars illustrate the percentage of patients in each
7 treatment group who had confirmed elevations in ALT
8 greater than three times the upper limit of normal.

9 We see that the proportion of patients
10 with an increase in ALT with 20 milligrams per day of
11 lovastatin was the same as that with placebo. The
12 incidence goes up to 0.9 percent with 40 milligrams
13 per day, and then 1.5 percent with 80 milligrams per
14 day, but the incidence of 20 matches that with
15 placebo.

16 In AFCAPS/TexCAPS, there were over 50,000
17 transaminase determinations during the course of the
18 trial. Now while there are approximately 34,000
19 patient-treatment-years in that study, there were only
20 29 participants who had confirmed elevations of ALT
21 greater than three times the upper limit of normal.
22 There were 18 in the lovastatin group and 11 in the
23 placebo group, and that difference is not
24 statistically significant. This is quite consistent
25 with the EXCEL data.

1 The next slide shows that the elevations
2 in these 29 participants did not indicate drug-induced
3 liver disease. Here we see what happened to these 29
4 participants in AFCAPS/TexCAPS with confirmed
5 elevations of ALT. The data show that an increase in
6 ALT was not indicative of liver disease that was
7 induced by the drug.

8 The profile was similar in the lovastatin
9 and the placebo groups. Most patients in both groups
10 had a negative rechallenge or the ALT elevation
11 resolved while treatment was continued.

12 Three people in each group discontinued
13 treatment and an alternate diagnosis was established
14 as the likely cause for their ALT elevation. There
15 was only one person in the lovastatin group who
16 received lovastatin and had a recurrence of the ALT
17 elevation when treatment was restarted. But this
18 finding is not different than the two participants in
19 the placebo group who had what appeared to be a
20 positive rechallenge to placebo.

21 Therefore, this very large, long-term
22 trial does not provide any evidence that elevations in
23 ALT predict the development of acute drug-induced
24 liver disease.

25 Now Merck maintains a Worldwide Adverse

1 Experience Spontaneous Report database, referred to as
2 WAES. This is a voluntary reporting system. All
3 reports that the company receives are entered into the
4 database regardless of the perceived causality with the
5 product.

6 As with all spontaneous report databases,
7 it cannot be used to calculate an incidence for a
8 specific adverse experience. We can, however,
9 calculate or estimate a reporting rate based on the
10 estimated usage of the product.

11 The WAES database contains 232 reports
12 where patients taking lovastatin also had clinically
13 diagnosed hepatitis that was not attributed to a viral
14 infection. This equates to a reporting rate of
15 approximately 10 per million patient-treatment-years.

16 However, 177 of those 232 reports were
17 received before there was a widely available sensitive
18 assay for hepatitis C serologies. So in fact, it was
19 really not possible to exclude hepatitis C infection
20 in 177, or the majority of these reports.

21 In those reports that mention the dose of
22 lovastatin, there was no apparent dose response.
23 There were only two reports with 10 milligrams and
24 both of those were confounded by other medications and
25 concomitant medical conditions.

1 Biopsy results were available from 57 of
2 these 232 reports. There were a variety of histologic
3 patterns observed in these biopsies. There were
4 hepatocellular injury, cholestasis, and fatty liver,
5 but of note, there was no consistent pattern among
6 these 57 cases to suggest a specific pathologic
7 picture that could be attributed to lovastatin.

8 The WAES database also contains five
9 reports of documented cases of acute liver failure in
10 patients taking lovastatin where a causal relationship
11 could not be excluded. There were no reports among
12 those five with 10 milligrams. Five reports with an
13 experience of 24 million patient-treatment-years
14 equals a reporting rate of one for almost 5 million
15 patient-years.

16 Now to summarize our data with regard to
17 the liver, we have seen that the incidence of
18 asymptomatic aminotransferase elevations with
19 lovastatin 20 milligrams is the same as that with
20 placebo. These elevations are reversible while
21 continuing the drug and they do not predict the
22 development of acute drug-induced liver disease.

23 Clinically-apparent liver disease with
24 lovastatin is heterogeneous, rare, and the
25 relationship of that liver disease to lovastatin has

1 really not been clearly established.

2 Based on all this data, we believe that
3 routine monitoring of liver function tests is not
4 necessary in patients taking 10 to 20 milligrams per
5 day of lovastatin.

6 Turning our attention to muscle, in the
7 context of treatment with statins, myopathy is defined
8 as an unexplained muscle pain or weakness accompanied
9 by a CK level greater than ten times the upper limit
10 of normal.

11 This condition usually resolves promptly
12 when the product is discontinued. Rarely, however,
13 the condition may be severe, prompting hospitalization
14 and we term the severe cases rhabdomyolysis.

15 The mechanism of statin-related myopathy
16 is not known. Myopathy though has been reported not
17 only with all the statins, but also with fibrates and
18 high doses of niacin. This fact suggests that the
19 condition is actually related to decreases in skeletal
20 muscle cholesterol.

21 Data from EXCEL highlights the fact or the
22 difference between asymptomatic elevations in CK,
23 myalgia, and myopathy. Elevations in creatinine
24 kinase are relatively common, even in patients
25 receiving placebo. In EXCEL, approximately 29 percent

1 of those receiving lovastatin 20 milligrams or placebo
2 had one or more instances where their creatinine
3 kinase exceeded the upper limit of normal.

4 We also see that muscle pain or myalgia is
5 common with approximately 6 to 7 percent of the
6 patients receiving lovastatin 20 or placebo having
7 muscle pain, but we also see that a combination of
8 muscle pain with CPK over ten times the upper limit of
9 normal, what we call myopathy, is quite uncommon.
10 There were no cases with lovastatin 20 milligrams in
11 this trial and no cases with placebo.

12 If we look at all the treatment groups in
13 EXCEL, we see evidence of a dose response for the
14 incidence of myopathy. There was one case on 40
15 milligrams and four cases on 80 milligrams for an
16 incidence in this 48-week trial of one-quarter of one
17 percent. There were no cases of severe myopathy or
18 rhabdomyolysis in that trial.

19 The data from AFCAPS/TexCAPS is consistent
20 with the data from EXCEL. There were three cases of
21 rhabdomyolysis in AFCAPS. One case was in the
22 lovastatin group. A patient stopped their lovastatin
23 before they had surgery for prostate cancer. After
24 they had the surgery, they developed rhabdomyolysis,
25 they recovered, they restarted the lovastatin without

1 difficulty.

2 There were two cases of rhabdomyolysis in
3 the placebo group, both in patients who were
4 hospitalized for unrelated medical problems, one of
5 whom had a cardiac arrest and the other who developed
6 shock. There were no cases of uncomplicated myopathy
7 in this study.

8 Now we have received 262 spontaneous
9 reports of rhabdomyolysis in patients who have taken
10 lovastatin, but given the tremendous experience with
11 lovastatin, this is actually a low number. This
12 equals a reporting rate of approximately 1 per 100,000
13 patient-years.

14 Now the review of these reports shows that
15 the risk of myopathy is dose related and I will review
16 the issue of whether it's increased with interacting
17 drugs in the moment. The risk though appears to
18 increase in patients who have complicated medical
19 histories such as patients with diabetes and renal
20 insufficiency.

21 In 135 of the 262 spontaneous reports that
22 we receive, there was no mention of a potentially
23 interacting drug. And when we review those cases, we
24 see that the risk is dose related. We see that there
25 were no cases reported with 10 milligrams, a reporting

1 rate of 0.2 cases per 100,000 patient-years with 20,
2 increasing to 3 cases per estimated 100,000 patient-
3 years with 80 milligrams per day.

4 So in summary, our data shows that the
5 risk of myopathy is dose related and quite low with
6 any dose. There have been no reported cases of
7 rhabdomyolysis with 10 milligrams alone. Myopathy is
8 a symptomatic condition that generally resolves when
9 the drug is discontinued.

10 Our proposed label instructs users what
11 the symptoms of myopathy are and what they should do
12 if those symptoms occur.

13 Now before discussing the potential for
14 drug-drug interactions, I'd like to briefly summarize
15 the pharmacokinetics of lovastatin after oral
16 administration.

17 The drug is moderately well absorbed and
18 there is first-pass metabolism in both the intestine
19 and the liver by Cytochrome P450 3A4. The drug is
20 rapidly converted to its active beta-hydroxyacid form.
21 There is high first-pass hepatic extraction, and this
22 means that there is actually very low systemic
23 exposure to HMG-CoA reductase inhibitors.

24 There are two types of drug-drug
25 interactions: Pharmacodynamic and pharmacokinetic.

1 The pharmacodynamic interaction recognized with all
2 statins is that concomitant use with fibrates or high
3 doses of niacin may increase the risk of myopathy.

4 Now lovastatin and certain other statins
5 also have pharmacokinetic interactions. Lovastatin
6 does not inhibit any of the Cytochrome P450 isoforms
7 at therapeutic concentrations. However, use of potent
8 3A4 inhibitors in conjunction with lovastatin will
9 increase the concentration of HMG-CoA reductase
10 inhibitors.

11 We agree that patients taking lovastatin
12 should not also take concomitantly potent 3A4
13 inhibitor; however, given the very wide therapeutic
14 index with lovastatin, we do not believe that there is
15 a substantial risk with clinically significant drug
16 interactions with the proposed 10 milligrams dose.

17 AFCAPS/TexCAPS provides data to support my
18 statement that significant drug-drug interactions are
19 unlikely with 10 milligrams of lovastatin. In this
20 trial, there were 535 patients who received lovastatin
21 and also at some point during the study were
22 prescribed a potent 3A4 inhibitor. Approximately 500
23 also received a potent 3A4 inhibitor and took placebo.

24 Erythromycin was the most commonly
25 prescribed 3A4 inhibitor; however, 87 patients also

1 took either ketoconazole or itraconazole. What I'd
2 like to point out is that the incidence of myalgia, or
3 any musculoskeletal adverse experience for that
4 matter, was not higher in patients who took lovastatin
5 and an inhibitor than in patients who took placebo and
6 an inhibitor.

7 And as we've pointed out before, even
8 though 535 patients took an inhibitor, there were no
9 cases of myopathy or rhabdomyolysis.

10 So this shows that the risk of myopathy
11 with lovastatin 20 to 40 milligrams in a primary
12 prevention population is quite low, even on the
13 occasion when potent 3A4 inhibitors are taken
14 concomitantly.

15 Now the WAES database contains 127 reports
16 of rhabdomyolysis where a potentially interacting drug
17 was also taken. There were no reports of an
18 interaction in patients who were taking lovastatin 10
19 milligrams. The interacting drug most commonly
20 mentioned in the reports was fibrates, but there were
21 46 reports where patients were also taking a potent
22 3A4 inhibitor.

23 The most frequently mentioned inhibitor
24 was cyclosporin which is generally only taken by
25 patients who are under close medical supervision.

1 It is worth noting that rhabdomyolysis has
2 been reported in patients taking cyclosporin alone or
3 patients taking cyclosporin with other statins as
4 well.

5 It is also worth noting that in 19 of
6 these 46 cases, the patients were taking two drugs on
7 this list, so one drug alone did not cause an
8 interaction, it was two inhibitors, or an inhibitor
9 plus either fibrates or niacin in a patient taking
10 lovastatin.

11 For example, while we have six reports
12 with an antifungal drug, in five of those cases, the
13 patients were transplant patients on cyclosporin.
14 There is only one report that we have of
15 rhabdomyolysis in a patient on an antifungal, not on
16 cyclosporin.

17 Now the prescription circular for
18 lovastatin notes that the risk of myopathy is
19 increased when patients concomitantly take potent 3A4
20 inhibitors, fibrates, or large doses of niacin. Our
21 data indicate that the risk of myopathy, however, with
22 10 milligrams should be quite low, even if an
23 interacting drug is taken.

24 Dr. Hemwall will show you that our
25 proposed OTC label effectively warns against use of

1 lovastatin with potent 3A4 inhibitors or other
2 cholesterol-lowering medications.

3 We have extensive experience with
4 lovastatin 20 milligrams and that experience has shown
5 that 20 milligrams is extremely well tolerated. There
6 is a very low risk of myopathy or true hepatotoxicity
7 with the drug.

8 Lovastatin 10 milligrams has an even
9 larger margin of safety. The risk of dose-related
10 adverse experiences such as myopathy or clinically
11 significant drug interactions should be even lower
12 with 10 milligrams than with 20 milligrams.

13 As Dr. Beere showed you earlier, 10
14 milligrams has efficacy that is clinically meaningful.
15 Therefore, we selected 10 milligrams to be our
16 proposed OTC dose.

17 Our nonprescription development program
18 included four phase III clinical trials. A total of
19 2,430 individuals received lovastatin in our program,
20 most of those for two to six months, but 389 of those
21 people actually took drug for 12 to 18 months.

22 Lovastatin was very well tolerated in our
23 OTC studies. There were no serious drug-related
24 clinical adverse experiences in these trials. There
25 were also no documented cases of myopathy and no

1 clinically diagnosed cases of hepatitis.

2 This slide shows the seven adverse
3 experiences that were reported by 1 percent or more of
4 the participants who received lovastatin. The most
5 common adverse experiences were flatulence, headache,
6 diarrhea, and abdominal pain. These seven adverse
7 experiences, however, were no more frequent with
8 lovastatin 20 milligrams in either EXCEL or
9 AFCAPS/TexCAPS than with placebo.

10 That fact indicates that most of these
11 adverse experiences were probably not truly
12 attributable to the drug.

13 Now in conclusion, the safety profile of
14 lovastatin has been very well characterized.
15 Lovastatin 10 milligrams was well tolerated in our OTC
16 studies. There were no drug-related serious adverse
17 experiences in those studies.

18 Long-term use of 10 to 80 milligrams per
19 day has been well tolerated both in clinical trials
20 and during extensive marketed use. The 20-milligram
21 dose has been shown to have a safety profile
22 comparable to that of placebo in large long-term
23 trials. Lovastatin has a very low potential for
24 toxicity in overdose or for abuse.

25 As Dr. Hemwall will discuss, our proposed

1 label and adjunct materials thoroughly address these
2 potential safety issues.

3 Given the data I've presented this
4 morning, I hope you will agree with me that the 10-
5 milligram dose of lovastatin has a very large margin
6 of safety and provides an appropriate safety profile
7 to this Rx-to-OTC switch. Thank you very much. Dr.
8 Hemwall.

9 DR. HEMWALL: Good morning. You've heard
10 that lovastatin 10 milligrams can provide a
11 substantial benefit in lowering cholesterol and that
12 the product has an appropriate profile for OTC use.
13 I will now review the label development and consumer
14 behavior research results that provide the basis for
15 our conclusion that people can safely select and use
16 this product to achieve the benefit.

17 As you know, a tremendous amount of data
18 has been collected and I will briefly go through the
19 key results in the interest of time and appreciate
20 your patience in our long presentation today.

21 These two questions define our overall
22 approach to label development and the format of my
23 talk. The first one pertains to product selection.

24 How do we allow the most people to benefit
25 from OTC cholesterol control while preventing

1 ineligible people from taking the product?

2 The second question pertains to product
3 use. How do we encourage the appropriate use of the
4 product in order to achieve the maximum benefit?

5 Our underlying premise is that consumers
6 interested in this product are by and large well
7 informed on the importance of cholesterol lowering and
8 motivated to do something about it in order to
9 maintain cardiovascular health.

10 Before I move on to the supporting
11 details, let me summarize the key findings. The
12 Mevacor OTC label and accompanying Education and
13 Support Program effectively communicates to the
14 consumer the necessary information for appropriate
15 product selection and long-term use. Motivated
16 consumers are able to comply with long-term daily
17 dosing and achieve clinically meaningful lipid
18 changes.

19 In addition, our research shows that the
20 education and support program encourages collaboration
21 with healthcare professionals. As depicted here, the
22 Education and Support Program focuses before purchase
23 on the information necessary for consumers to make an
24 appropriate purchase decision and after purchase on
25 the information needed to refine and extend the

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1 understanding of the product and its use. The
2 importance of cholesterol testing and monitoring is
3 emphasized both before and after purchase.

4 Before the purchase decision is made,
5 eligibility criteria for the initial selection of the
6 product are introduced through informative advertising
7 which provides the basic information about who should
8 and should not use the product. The carton label then
9 summarizes all information necessary for an
10 appropriate purchase decision.

11 After purchase, the consumer has access to
12 several label reinforcement tools contained within the
13 package which refine the product selection decision.
14 More comprehensive information is available after
15 purchase and educates consumers on the importance of
16 a healthy lifestyle and encourages long-term use in
17 order to maintain the benefit.

18 The multiple OTC labels tested in our
19 study program contain core elements such as those
20 summarized here. We specify the age and stage of life
21 when men and women are at increasing risk of coronary
22 heart disease and therefore most likely to obtain the
23 benefit.

24 Also listed are specific values for
25 cholesterol and LDL cholesterol and those who should

1 not use the product reflect the warnings from the
2 prescription labeling.

3 The core label lists specific drugs which
4 should not be used when taking Mevacor OTC and is
5 discussed by Dr. Korn in the previous talk, the
6 potential for rare muscle-related side effects is
7 explained.

8 In keeping with OTC access, consultation
9 with a doctor is not required if the well-informed
10 consumer fits within the stated eligibility criteria;
11 however, all consumers are advised to inform their
12 doctors they are using the product and to see a doctor
13 for regular checkups in order to obtain the best
14 medical care. And the labeling advises any consumer
15 with questions to check with a healthcare professional
16 or the Mevacor toll-free service before using the
17 product.

18 People with higher cholesterol values than
19 specified as appropriate or people who have medical
20 conditions that place them at higher risk are also
21 instructed to talk to their doctors before using the
22 product.

23 The directions for use include taking one
24 tablet per day, continuously, and to maintain a
25 healthy lifestyle. The consumer is advised to get a

1 repeat cholesterol test after about eight weeks and if
2 the cholesterol does not go down at that time, they
3 should talk to a doctor.

4 All of these core label elements are
5 included in the outer carton and inside the carton are
6 additional materials intended to reinforce those
7 messages.

8 These additional materials we call label
9 reinforcement tools. These include the package
10 insert, which is standard for many OTC packages, but
11 these tools go far beyond what is standard.

12 Also included is a video tape which
13 introduces and reinforces the label messages in
14 another medium. The video was produced and tested in
15 our clinical program. The package also contains an
16 information booklet on cholesterol and the importance
17 on maintaining a healthy lifestyle.

18 We also provide further communication
19 links beyond the package for the purpose of further
20 promoting appropriate use. A unique feature of our
21 Education and Support Program is the toll-free service
22 which was developed and tested in our studies.

23 Use of the toll-free service is
24 encouraged, not only for questions, as is the case for
25 many OTCs, but for reinforcement of the key label

1 messages after purchase.

2 By talking with the product specialists at
3 the toll-free service, consumers can learn more about
4 their eligibility and appropriate use of the product.
5 Very importantly, this service recommends that
6 consumers with higher risk of heart disease see their
7 doctors and there is also an information card provided
8 to enroll them in the compliance program.

9 The compliance promoting features are a
10 key element of the product which requires long-term
11 use to achieve the benefit. Enrollment in this
12 program is to encourage with a high-value incentive.

13 Once enrolled the consumer receives a
14 series of regular newsletters with information with
15 aids and the use of Mevacor OTC over the long term and
16 in increasing and maintaining a healthy lifestyle.
17 Further, it emphasizes the importance of reassessing
18 ones risk profile over the long term.

19 Also provided is a wallet-sized reminder
20 card for tracking lipid changes and avoiding
21 potentially interacting drugs.

22 And of course, the product itself, which is
23 contained in compliance-promoting calendar packaging
24 either as a blister pack labeled by the days of the
25 week or the bottle cap which changes the name of the

1 day each time the package is opened.

2 This is the slide you saw before which
3 provides a conceptual overview of the Mevacor OTC
4 Education and Support Program showing how it works
5 before purchase, through advertising and clear
6 labeling to guide a correct purchase decision, and
7 after purchase by providing an array of materials and
8 contacts which further reinforce the label messages
9 and support the consumer in appropriate product use.

10 Cholesterol testing and monitoring is
11 encouraged throughout the process and a healthcare
12 professional can help guide the consumer at any time
13 in the process.

14 For the remainder of my talk, I will take
15 you through the sequence of events in which the
16 consumer will interact with this product and summarize
17 our research which supports the feasibility of
18 successful product use.

19 The first things consumers will recognize
20 is the need to know their cholesterol numbers. Our
21 Education and Support Program encourages consumers to
22 obtain a complete lipid profile and provides guidance
23 on where in the community to have a test conducted.

24 Cholesterol testing in the United States
25 is already quite prevalent and most of this testing is

1 done in clinical settings and that is an excellent
2 option for people who choose to use Mevacor OTC.

3 Our program encourages collaboration with
4 doctors and these results are often easily obtained by
5 a phone call. And as you saw earlier today, there is
6 increasing availability of accurate cholesterol
7 testing within the community using options shown here.

8 This is a schematic which is the first
9 component which will orient you to our level
10 development program. It starts with the depiction of
11 the five iterations of the label.

12 Four increasingly improved versions of the
13 labeling materials were tested in a series of label
14 comprehension tests and in-home use studies. The
15 final label, label number five, is the one submitted
16 in the NDA and provided in your background materials.

17 The first three labels were tested
18 sequentially in three in-home use studies conducted in
19 community settings where consumers used the product
20 under simulated real-world conditions.

21 Study 76 was conducted from actual retail
22 pharmacies and allowed long-term use of Mevacor for up
23 to 18 months. Studies 79 and 81 were conducted in
24 rented store space in local shopping centers and
25 tested the toll-free service I just mentioned.

1 Follow-up surveys were conducted in
2 subsets of study participants in order to supplement
3 the information collected from the clinical studies.
4 And a fourth study, 77, not shown here, was ended
5 early due to poor enrollment and is not included in
6 our presentation today.

7 In addition, we also conducted three label
8 comprehension tests finishing with one round of
9 improvements to create the NDA label number five, and
10 I'll return to this chart now several times to
11 illustrate the source of information which I will
12 review.

13 Returning to the process by which a
14 consumer approaches this product, I will focus on the
15 key question about product selection. Because we
16 continually improved our labeling and support
17 materials, study 81, which used label number three,
18 provides the most relevant information on the
19 consumer's product selection decisions.

20 This study showed that effective labeling
21 guides most consumers to make an appropriate selection
22 decision and that the education and support program
23 further improves the correctness of that decision to
24 use the product.

25 Study 81 was an open-label four-week study

1 in which all of the interested individuals had the
2 opportunity to make a product selection decision.

3 Recruitment was conducted through mass
4 media advertising in five major metropolitan areas and
5 this design is often termed and "all-comers" study as
6 it is intended to simulate the real-world purchase
7 decision in a store setting. Interested participants
8 were actually required to purchase the product in
9 packaging which had the appearance of an OTC product.
10 The flow of participants through the study is shown
11 here.

12 Consumers who responded to advertising
13 placed a phone call which directed them to one of the
14 study sites. They then reviewed the outer carton
15 label and made a purchase decision. Those who decided
16 not to purchase the product, or who felt they could
17 not make a decision because they needed more
18 information, exited the study and provided a medical
19 history.

20 Those who decided to purchase the product
21 had the opportunity to review the label reinforcement
22 tools after purchase and either used the product or
23 return it for a refund. For those people, the medical
24 history was collected at the end of their decision
25 process, on the phone, or at their return visit.

1 As noted, all participants had the
2 opportunity to read the label at the storefront site
3 and make an initial purchase decision. If they made
4 a purchase decision, they were then asked four safety
5 questions which reflect the contraindications in the
6 prescription labeling for statins.

7 If they said no, the safety questions did
8 not apply, they purchased the product, gave informed
9 consent, and went home with the drug. They had an
10 opportunity to review the reinforcement tools inside
11 the package at home, including calling the toll-free
12 service at any time during the study. They made
13 return appointments four weeks later.

14 Those participants who said "yes", one of
15 the safety warnings does apply, were not sent home
16 with the drug, but instead had the opportunity to
17 review the reinforcement tools at the study site;
18 however, they were not given the opportunity to call
19 the toll-free service from the site.

20 After reviewing those reinforcement tools,
21 those participants made a second purchase decision so
22 that we could observe the effects of the reinforcement
23 tools on that decision.

24 A total of 2,416 interested individuals
25 came to the site and reviewed the carton label. Of

1 those, about half decided they wanted to buy the
2 product. About one-third said no, they needed more
3 information before they could make a purchase
4 decision, and an additional 15 percent said no, they
5 were not interested in purchasing the product.

6 And we believe these results so that
7 people who were motivated enough to come to the study
8 site in hopes of obtaining a cholesterol-lowering
9 medication responded to the outer carton with a
10 thoughtful decision process.

11 Because we chose to obtain the medical
12 history information at the end of the decision
13 process, we do not have that information for some
14 participants who did not return to the study site.

15 Therefore, there were 2,264 participants
16 with medical histories providing information about
17 their eligibility and you can see that their purchase
18 decisions were similar when compared to the overall
19 group.

20 Now let's look at how those 2,264
21 participants decided whether or not to buy the
22 product. There are several criteria by which a
23 participant could have made a wrong decision. Some
24 are of greater interest than others.

25 For this exercise, we will focus on three

1 key categories of ineligibility. This chart shows the
2 prevalence of those key subgroups within the overall
3 group of interested consumers.

4 About 5 percent said that one of the
5 safety warnings applied to them. Many were taking one
6 of the labeled "do not use" medications. About 12
7 percent were in the higher cardiovascular risk group,
8 meaning that they already had coronary heart disease,
9 a history of stroke, diabetes, or hypertension. And
10 about 17 percent had no other medical reason for being
11 ineligible except that their total cholesterol was
12 above the label-defined limit of 240 milligrams per
13 deciliter.

14 So we looked at the decision-making
15 process behavior within those three categories.

16 Now we see the percent of patients in each
17 of the three categories who made a correct decision
18 not to buy the product after reviewing just the outer
19 carton label.

20 The safety warning subset, including those
21 taking the "do not use" medications, and the higher
22 cardiovascular risk subgroup were in the range of 68
23 to 70 percent correct.

24 Of those with total cholesterol over 240
25 as their only exclusion, 54 percent made a correct

1 decision after initial review of the carton label.

2 Now, the third column shows the reviewing
3 the label reinforcement tools either at the study site
4 or at home, improved the correctness of decision to 83
5 percent in the top groups and the group with the high
6 total cholesterol also improved substantially after
7 exposure to the label reinforcement tools.

8 It seems reasonable to expect that the
9 safety warning group would have improved even further
10 if they had access to the toll-free service and this
11 assumption is supported by findings on the
12 effectiveness of the toll-free service in reversing
13 initial product selection errors. So let's take a few
14 minutes and look at that toll-free service.

15 As noted earlier, the program we are
16 proposing has a high-value incentive for calling a
17 special toll-free number. A trained product
18 specialist conducts a scripted interview of the
19 consumer and a computerized algorithm indicates
20 whether or not that person is eligible for the
21 product. For eligible consumers, the key label
22 information is reinforced and they are enrolled in a
23 compliance program.

24 For ineligible consumers, the specialist
25 advises not to use the product and to return it for a

1 refund. Those that are in the higher cardiovascular
2 risk groups are also advised to consult a doctor about
3 cholesterol management. And let's look at how this
4 toll-free service performed when we tested it in our
5 studies.

6 For this, we will draw data from studies
7 79 and 81. We found that the toll-free service was
8 more effective than the carton materials alone in
9 increasing correct decisions and that the toll-free
10 service was effective in referring people with higher
11 cardiovascular risk to consult with their personal
12 doctor.

13 In study 81, there were a total of 376
14 participants who were allowed to purchase the product
15 and go home with the product, even though they were
16 ineligible for one or more reasons.

17 We wanted to see if the toll-free service
18 was effective in reducing that decision by looking at
19 whether or not they stopped taking drug before their
20 return visit.

21 Of the people who did not call the toll-
22 free number, 26 percent decided on their own to stop
23 taking the product before their return visit. Of
24 those that did call the toll-free number, however, 62
25 percent stopped the product before the return visit.

1 This indicates that the toll-free service was indeed
2 effective in reversing incorrect selection decisions.

3 I will now move to study 79 which showed
4 that the toll-free service effectively steered higher
5 cardiovascular risk consumers to their doctor. Study
6 79 was different from 81 in that the participants did
7 not have direct access to the product and had to call
8 the toll-free service before they could enter the
9 study.

10 People found to be ineligible because of
11 higher cardiovascular risk conditions, such as
12 cholesterol over 240, were advised by the product
13 specialists to contact their personal doctor about
14 cholesterol management. People were not advised to
15 call their doctor if found to be ineligible for some
16 other reasons.

17 Five to six months after the study
18 completed, a follow-up survey of 402 ineligible
19 participants was made to find out how many of them
20 actually did call their doctors.

21 Interestingly, about half of these people
22 who did not receive advice to call their doctor,
23 called their doctor about cholesterol management
24 anyway.

25 More importantly, of those who were

1 advised to call their doctors, 69 percent made that
2 call showing that the advice from the product
3 specialists can guide people to consult their doctors
4 about cholesterol management.

5 Therefore, with respect to the product
6 selection results of our clinical studies, we have
7 shown that effective labeling does guide most
8 consumers to make an appropriate decision and that
9 after purchase the label reinforcement tools further
10 improve the correctness of that decision.

11 The toll-free service was more effective
12 than the carton materials alone in improving the
13 process and the toll-free service was also effective
14 in referring people with higher cardiovascular risks
15 to consult with their personal doctor.

16 While these results were encouraging, that
17 it is feasible to guide consumers to know when the
18 product is right for them, we observed that the format
19 of the warnings on the label in study 81, could be
20 improved.

21 We therefore made revisions to all the
22 labeling incorporating information learned from the
23 large body of data collected from all the previous
24 studies and at this time also FDA's new Standardized
25 Drug Facts Format for OTC labels became available and

1 was incorporated.

2 We also have graphic enhancements included
3 in the packaging to guide the consumer through
4 simplified steps in understanding and evaluating the
5 label directions, and this became our so-called EASY
6 STEPS label which gave excellent results in
7 comprehension testing which I will summarize next.

8 For this, I will review the results of the
9 comprehension study of label 4 and from the last round
10 of comprehension testing additional refinements were
11 made to create the final proposed label in your
12 package.

13 In this standard design and mall-intercept
14 study, a representative sampling of the American
15 population had a very high level of understanding.
16 Comprehension by 80 percent or more has often been
17 termed a benchmark for target OTC label comprehension,
18 and all of the key concepts listed here were
19 understood by at least 80 percent and most were
20 understood by 90 percent or more.

21 In addition to the overall group, the
22 sample population in the study was augmented with
23 people subject to the key safety warnings and those of
24 low literacy as measured by standardized testing. And
25 those subject to one of the safety warnings also

1 understood the label very well. And the subgroup
2 which had a reading level of 8th grade or less also
3 had good comprehension, meaning that the key concepts
4 were understood by at least 80 percent.

5 Now one of objectives was to improve the
6 understanding of the medications which one should not
7 use while taking Mevacor OTC. This concept was much
8 better understood in this EASY STEPS label number 4
9 than label number 3 which was used, as you recall, in
10 study 81.

11 Although this was not a head-to-head
12 comparison, the differences shown here are very
13 substantial and reflect the improvement in the label
14 format and language. The understanding of these "do
15 not use" medication warnings was even further improved
16 with the participants having reviewed the label
17 reinforcement tools that are provided with label
18 number 4.

19 It is also important to have a good
20 understanding of the condition where the label directs
21 the consumer to ask a doctor before use. In this
22 case, these the warnings were well understood from the
23 carton back panel and even better after the label
24 reinforcement tools.

25 The low literacy subgroup also had very

1 good comprehension on these "ask a doctor" questions
2 and again further improved by the label reinforcement
3 tools. Likewise, the low literacy subgroup had a high
4 level of understanding on which medication should and
5 should not be used.

6 Thus, we have concluded that the improved
7 label clearly communicates the key information
8 necessary for appropriate product selection and use.
9 Comprehension by the low literacy subgroup was
10 acceptable and the EASY STEP label represents an
11 improvement over label 3 which was used in study 81.

12 Based on these learnings, further
13 refinements were made to the final NDA label, number
14 five, including several to correct consumer
15 misunderstandings which the FDA will identify in their
16 presentation later this morning.

17 So, I've finished with the key issues
18 relating to product selection and I want to move on to
19 the second most important question, that is after
20 appropriate product selection, how do we encourage
21 appropriate long-term use of the product in order to
22 achieve the benefit? For this I will use data from
23 study 76.

24 This was an open-label study which was
25 conducted in 59 functioning retail pharmacies with 722

1 participants receiving lovastatin. The primary
2 protocol was designed to last six months, with two
3 six-month extensions, for a total of 18 months of
4 treatment.

5 Eligible consumers were dispensed the
6 product by the pharmacist investigators and these
7 investigators provided minimal support on product use
8 in order to observe the consumer's behavior in
9 response to label and reinforcement tools.

10 In a real-world setting, it is envisioned
11 that the pharmacist and other health professionals
12 will actually take an active role in guiding consumers
13 to appropriate product use.

14 Also, unlike the OTC setting, these
15 pharmacies were not always conveniently located and
16 some participants had to drive large distances to
17 reach the pharmacies when they needed a new refill or
18 new supply of Mevacor.

19 Despite these conditions which were not
20 optimal for maintaining treatment, 70 percent of the
21 population persisted to six months and about 50
22 percent of the population remained in the trial at 18
23 months.

24 The 56 percent still on drug at 12 months
25 is comparable to published data on prescription

1 refills for statin drugs where the 12-month
2 persistence has been reported to be 50 percent and 64
3 percent in two different studies and we believe that
4 these are good results which indicate that a
5 substantial proportion of people who choose to self-
6 medicate with Mevacor OTC are motivated and will
7 maintain treatment over the long term, and as noted,
8 we think that this can be improved upon in the real-
9 world setting.

10 The dosing compliance in those that
11 persisted was also examined and found to be high. Of
12 those that stayed in the study, about 85 percent took
13 75 percent of more of their tablets throughout the
14 duration of the trial. These excellent compliance
15 results based on tablet counts were confirmed by the
16 reduction in LDL cholesterol. A substantial reduction
17 between 20 and 24 percent was maintained throughout
18 the 18 months of treatment in those that chose to stay
19 on the drug.

20 What about maintaining a healthy
21 lifestyle? Many have wondered whether or not
22 consumers with broader access to such drugs will relax
23 other important health-promoting behaviors and a
24 follow-up survey was done in study 76 assessing eating
25 and exercise habits of participants while taking

1 Mevacor OTC.

2 After six months, the vast majority of
3 participants reported that their eating and exercise
4 habits had either not changed or had in fact improved
5 while taking the product.

6 Therefore, regarding long-term use, study
7 76 shows that motivated consumers complied well with
8 long-term dosing and achieved clinically meaningful
9 lipid changes and that the use of Mevacor OTC did not
10 adversely affect eating and exercise habits.

11 Extensive data has been collected in our
12 study program and summarized today which demonstrate
13 that the labeling and accompanying Education and
14 Support Program effectively guides product selection
15 and long-term use.

16 The final labeling, packaging, and support
17 materials will be prepared in collaboration with
18 agency experts. The program will be expanded to
19 include not only the toll-free service, but also a
20 website to extend interactive support.

21 Many higher risk patients who might
22 otherwise not be identified will be directed to their
23 doctors for more comprehensive medical care.

24 The compliance program and accompanying
25 support materials will foster long-term compliance and

1 will encourage periodic reassessment of one's only
2 cardiovascular risk profile.

3 These materials and other opportunities
4 will expand the messages regarding healthy lifestyle.
5 Cholesterol testing and monitoring will be encouraged
6 through health professionals and continue to
7 proliferate in the community and very importantly,
8 collaboration with all healthcare professionals and
9 partnerships with healthcare organizations will serve
10 to extend the benefits of treatment to prevent heart
11 disease in a broader population.

12 In conclusion, with the Mevacor OTC
13 Education and Support Program, consumers can self-
14 manage cholesterol-lowering treatment.

15 That concludes my talk on label
16 development and consumer behavior and at this point
17 I'd just like to take a few minutes to summarize and
18 place into perspective the important questions you've
19 been asked to address today.

20 The population we have defined as OTC
21 eligible is at substantial risk of developing heart
22 disease and will obtain benefit from lipid-lowering
23 therapy. The lipid-modifying effect of the 10-
24 milligram dose of lovastatin is well characterized,
25 clinically meaningful, and consistent with efficacy

1 accepted for approval of prescription drugs.

2 Significant coronary heart disease risk
3 reduction has been demonstrated directly with higher
4 doses of lovastatin in the OTC-like subset of the
5 AFCAPS/TexCAPS study. This does provide a sound basis
6 for estimating the risk reduction benefit which could
7 be achieved with long-term use of the 10-milligram
8 dose and the complete program we propose to accompany
9 the product will further promote overall
10 cardiovascular health.

11 It is clear that this important
12 cardiovascular benefit outweighs any potential safety
13 concerns associated with OTC access.

14 Lovastatin has a vast safety database
15 demonstrating a very wide margin of safety for an OTC
16 drug. It is generally well tolerated, even at doses
17 which are several times higher than the proposed OTC
18 dose and the consequences of inadvertent errors are
19 minimized by this overall safety profile and even at
20 higher dose ranges or with use of drugs that might
21 cause interactions, serious side effects are rare and
22 the risks can be reduced further by effective,
23 consumer-friendly labeling.

24 The time is right for this important shift
25 in how we can provide healthcare options to concerned,

1 informed, and motivated Americans. The public is
2 increasingly aware of cholesterol as a risk factor and
3 accurate lipid profile testing is becoming commonplace
4 in clinical and community settings.

5 Consumers are interested in playing a role in
6 their own healthcare and already are using a rapidly
7 expanding array of food, vitamin, and dietary
8 supplements with claims of cholesterol lowering and
9 healthy heart benefits.

10 In fact, as you know, some dietary
11 supplements being sold today actually contain a
12 lovastatin level that is the same as that proposed for
13 our OTC product.

14 Thus, it is clear that many consumers are
15 motivated, capable, and actively engaged in managing
16 their own primary prevention strategy and they deserve
17 to have better options to do so.

18 With the Mevacor OTC program, we are
19 committing to a new type of consumer education and
20 continuous support. One that has evolved through
21 repeated testing using well established label
22 comprehension methods and novel clinical studies which
23 examine consumer behavior in simulated OTC settings.

24 The results confirm that the label
25 messages are well understood, that the product

1 selection decisions are thoughtful and generally
2 correct, and that the label reinforcement tools
3 further improve the process.

4 The program encourages continued
5 consultation with healthcare professionals and fosters
6 adherence to a healthy lifestyle and has proven that
7 many motivated consumers will persist with treatment
8 and sustain meaningful reductions of LDL cholesterol
9 over the long term.

10 We are eager to learn from your
11 discussions today, and our team of scientists and
12 outside consultants are ready to assist in adding to
13 the deliberations. Thank you for your attention.

14 CHAIRMAN BRASS: Thank you very much. At
15 this time we are going to take a very short break and
16 reconvene at 11:20. Thank you.

17 (Whereupon, the foregoing matter went off
18 the record at 11:10 a.m. and went back on the record
19 at 11:23 p.m.)

20 CHAIRMAN BRASS: After consultation with
21 both the sponsor and the FDA, I have elected to change
22 the agenda from that which was previously distributed,
23 and at this point, rather than continuing with the FDA
24 presentation, we're going to spend the remainder of
25 the morning with questions from the Committee members

1 to the sponsor concerning their presentation.

2 Now keep in mind that the FDA will be
3 making a presentation after lunch and that a number of
4 issues will be incorporated into their presentation,
5 and there will be an opportunity after the FDA
6 presentation to address questions both to the agency
7 and again to sponsor relevant to those points.

8 Thus, to the degree possible this morning,
9 if those questions could be focused on the material
10 presented by the sponsor and clarification of those
11 points to set the stage for this afternoon's FDA
12 presentation.

13 So at this point we're open to questions
14 from the Committee to the sponsor. Yes sir.

15 DR. DAVIDSON: Davidson. Four quick
16 questions. Is there any evidence-based medicine you
17 know of for lowering events with 10 milligrams?

18 CHAIRMAN BRASS: And when sponsor
19 responds, if the representative sponsor could identify
20 themselves for the record please.

21 DR. HEMWALL: You're asking if there's
22 evidence for the 10 milligram lowering events?

23 DR. DAVIDSON: Yes.

24 DR. HEMWALL: There is not.

25 DR. DAVIDSON: Thank you. Second is, you

1 mentioned that the percentage of patients was
2 representative for race, what is percentage of
3 African-Americans, Latinos, and Asians in your
4 studies?

5 DR. HEMWALL: You're asking about the OTC
6 studies?

7 DR. DAVIDSON: Yes.

8 DR. HEMWALL: Okay. We have a slide for
9 that. We are still getting the technical things back
10 on line here.

11 DR. DAVIDSON: While they look for that,
12 could you define what you meant by low literacy?

13 DR. HEMWALL: Excuse me, I didn't hear
14 that?

15 DR. DAVIDSON: Could you define what you
16 meant by low literacy?

17 DR. HEMWALL: Low literacy. That was
18 actually tested in a standardized test called the
19 REALM test, and that's an acronym which is Rapid
20 Estimate of Adult Literacy in Medicine, and what that
21 does is gives the person being tested a list of many
22 different medical terms and then there is a
23 standardized way of assessing whether or not they know
24 how many of those they can actually pronounce and say
25 and that's their --

1 DR. DAVIDSON: Then based on those
2 numbers, you really don't have minorities included
3 there because 90 percent plus of your patients were
4 Caucasians. Thank you for that answer. The final
5 one, do you have any Spanish material?

6 DR. HEMWALL: Any Spanish -

7 DR. DAVIDSON: Any Spanish material? You
8 say you are going to have some education and you have
9 somebody to answer questions.

10 DR. HEMWALL: Yes, when we market the
11 product. In fact, we do with our products today work
12 with Spanish agencies in communicating to the Hispanic
13 community.

14 DR. DAVIDSON: Thank you.

15 CHAIRMAN BRASS: Yes.

16 DR. JUDELSON: I'd like ask about the
17 definition of the OTC population. It seems to me
18 fairly clear for men it's over 40 years old, but I
19 wonder why you chose to define the women as
20 postmenopausal?

21 I mean, for example, about 30 percent of
22 women in this country have had a hysterectomy. If you
23 happen to live in the Boston area, that's more like 50
24 percent.

25 And in addition to that, all of your

1 studies have used the definition based on age, that is
2 over 55. So I'm a little puzzled why you didn't just
3 stick with the over 55 rather than going through this
4 kind of nebulous definition that many women find it
5 difficult to know if they qualify or not.

6 DR. HEMWALL: Yes, that's a good question,
7 and the answer to that relates in trying to
8 communicate a simple message to the consumer, where in
9 fact if they are not clear about their eligibility,
10 we'd rather have them talk to their physician because
11 there may be other factors that they need to consider
12 in consultation with a physician. Therefore the
13 simplest way to direct a consumer on that is
14 postmenopausal and --

15 DR. JUDELSON: Over 55.

16 DR. HEMWALL: Well, over 55 could also be
17 considered.

18 CHAIRMAN BRASS: Yes.

19 DR. GELATO: Marie Gelato. I had a
20 question, in the women, it wasn't clear to me if you
21 stated anywhere that they were or were not on estrogen
22 replacement therapy. Was that, I may not have --

23 DR. HEMWALL: In the OTC studies?

24 DR. GELATO: Yes.

25 DR. HEMWALL: No, that was not a criteria.

1 DR. GELATO: That was not a criteria?

2 DR. HEMWALL: No.

3 DR. ELASHOFF: Janet Elashoff. An
4 implicit assumption in making this OTC and the way
5 it's being marketed is that if people go off the drug,
6 they will return to the baseline cholesterol levels
7 that they had before.

8 Because if they were to stay at the new
9 level, then probably there wouldn't be a need to take
10 it long term, and if people who go off were frequently
11 to have an increase over baseline, then short-term
12 taking might be harmful in the long run.

13 So what data do you have about what
14 happens to people's cholesterol level when they go off
15 the drug in comparison to baseline.

16 DR. HEMWALL: I'm going to introduce Dr.
17 Jonathan Tobert to answer that question.

18 DR. TOBERT: Yes. The onsets and offsets
19 of the action of lovastatin is about one month in each
20 case. So it takes about a month to get the maximal
21 reduction in cholesterol and if you stop taking the
22 drug it returns to baseline over the course of a month
23 without any overshoot.

24 DR. ELASHOFF: Data to support that
25 statement?

1 DR. TOBERT: The original studies with
2 lovastatin which I actually presented at the original
3 medical advisory panel meeting.

4 CHAIRMAN BRASS: Dr. Neill.

5 DR. NEILL: The carton label includes
6 recommendations that patients seek physician advice if
7 they have cholesterol over 240, diabetes, or
8 hypertension. And in the meeting briefing material
9 that you gave me, you indicate that the reason for
10 that is to avoid under-treatment in higher risk
11 populations.

12 I wonder if you could explain why
13 similarly important contributors to cardiovascular
14 disease such as smoking or family history are not
15 included in that list of patient characteristics that
16 might prompt you to advise this patient to consult
17 their physicians.

18 DR. SLATER: This is Eve Slater. The
19 family history issue and the other risk factors that
20 you mentioned are clearly important. The information
21 about considering family history is actually included
22 inside the package.

23 The outside of the package, there has to
24 be a very focused attempt to boil down exclusions and
25 the reasons that we excluded patients with more than

1 one antihypertensive is not as much that we felt they
2 were high risk, clearly they are the higher risk, but
3 we felt that they should be under the regular care of
4 a physician, and so that's why there was a slight
5 difference in our categorization of the risk.

6 DR. GILLIAM: On your slides 28 and 41 I
7 think it was, where you showed the graphs from the
8 AFCAPS/TexCAPS studies, it looks like there is needed
9 at least six months of therapy before you actually get
10 any benefit and risk reduction and in your data from
11 your briefing materials, it looks like at least 30
12 percent of the people drop out only after eight weeks
13 of your studies.

14 And I'm just concerned that we're going to
15 have a compliance problem with people being on the
16 medication long enough to really see a benefit and if
17 you have comments on that?

18 DR. HEMWALL: We agree that most people
19 that start this drug should stay on the drug, but in
20 reality, some people will not stay on the drug and
21 what we are really after is getting to the motivated
22 consumer that wants the benefit of this product and
23 will stay on the product for the long term.

24 Admittedly, some will drop out early and
25 not retain the benefit. It's the ones that have the

1 opportunity to stay on it and want to stay on it that
2 we're targeting this product for.

3 DR. TAMBORLANE: The issue of the low HDL
4 as an overriding risk factor has not been addressed in
5 any of the presentations and is not included as one of
6 your lipid profile issues. Could somebody address
7 that issue and explain why?

8 DR. HEMWALL: I'm going to give this
9 question to Dr. Beere and see if we can answer that.
10 There is a different answer regarding what's on the
11 label versus what's been shown in the benefit and I'll
12 ask Polly to demonstrate that.

13 DR. PEERE: Is your question regarding the
14 risk of the OTC-eligible population or the benefit?

15 DR. TAMBORLANE: Yes. You related the
16 potential cardiovascular benefits to the AFCAPS which
17 tended to have much lower HDL values than the HDL
18 values that you presented in the patients in your
19 studies and the suggestion came up in the public
20 presentations that if you had a normal HDL that you
21 would lose most of the cardiovascular benefit and
22 therefore would be treating a large proportion of
23 patients on the over the counter who might not get a
24 benefit. So that's the question.

25 DR. PEERE: I'd just like to clarify with

1 regard to AFCAPS, the decision was made to enroll
2 persons who had relatively lower HDL than the general
3 population and the range encompasses the median for
4 that age range in the U.S. adult primary prevention
5 population. Only 35 percent have what would be
6 considered a risk factor of low HDL. That is to say,
7 less than 35.

8 The extent to which the results of AFCAPS
9 are applicable to the potential benefit using long-
10 term over-the-counter lovastatin 10 milligrams, is
11 related to the way in which we confirm the cholesterol
12 hypothesis, that for a 1 percent decrease in the case
13 of AFCAPS total cholesterol, LDL, or the ratio, you
14 have at least a 2 percent decrease in CHD risk.

15 So the actual risk associated with HDL
16 does not influence that relationship, but it is true
17 that people with low HDL have higher risks than people
18 with high HDL, and in fact, we saw that within AFCAPS
19 there was an inverse relationship between HDL and
20 risk.

21 But we don't think it would be appropriate
22 to take HDL out of context of global risk factors and
23 risk assessment because a person could have a higher
24 HDL and be a smoker and be at much greater risk than
25 someone with a lower HDL who is a nonsmoker.

1 Framingham has established the
2 relationship between risk inversely related to HDL up
3 to a level of 60. Does that answer your question?

4 DR. TAMBORLANE: I'm not sure, because the
5 AFCAPS data wasn't disproportionally weighted because
6 of the low HDL. When you break out the data by the
7 over 40, I thought I saw on the review documents, that
8 the coronary risk was not altered, as a very low risk,
9 2.3, 3 percent, and that was not affected by therapy.

10 DR. PEERE: What we did was tertile
11 analysis for all the lipid subgroups in order to look
12 at the consistency effect across the ranges and we
13 found, in fact, with the test of heterogeneity for any
14 of the lipid tertiles, that within any tertile the
15 magnitude of effect was consistent with the overall
16 effect. The study was not powered to detect efficacy
17 or treatment benefit within any single tertile.

18 DR. TAMBORLANE: Can I ask a separate
19 question? The issue of safety comes up with this
20 issue about hepatic toxicity. I would assume that
21 most of the studies excluded patients who had elevated
22 liver enzymes on entry, and furthermore, that even in
23 clinical practice, in a prescription environment, that
24 most physicians would do liver function studies as
25 baseline.

1 Do you have any data on the effect of
2 statins on patients who have baseline elevations in
3 liver enzymes?

4 DR. KORN: Scott Korn from Merck. You are
5 correct that most of the controlled clinical trials
6 have exclusion criteria, known diagnosis of liver
7 disease or marked elevations of ALT or AST at
8 baseline. However, because of the phasing of the run-
9 in period, there are patients in AFCAPS/TexCAPS who
10 had normal ALTs at the visit where they qualified for
11 treatment, but when they actually came back and
12 started drug, they had an above the upper limit of
13 normal elevation at that time.

14 They were allowed to continue through and
15 the fact that even though there were about 150
16 patients -- this has the exact numbers for us -- so
17 there were 136 patients in the lovastatin group who
18 had an elevation of one to three times the upper limit
19 of normal before they actually started drug and they
20 were not at higher risk for developing any serious
21 liver injury during the course of the trial.

22 CHAIRMAN BRASS: I'd like to follow up a
23 little bit on the AFCAPS study and its extrapolation
24 to the OTC population. Am I correct in recollecting
25 that the AFCAPS was designed to a specific LDL target

1 goal of 110?

2 DR. PEERE: Yes, it's true.

3 CHAIRMAN BRASS: Could you comment
4 philosophically about the utility of an LDL target in
5 managing a patient with hyperlipidemia? The NCEP
6 recommendations always are based on targets, AFCAPS is
7 based on a target. Your recommendation is no target?

8 DR. PEERE: Well, our recommendation for
9 the OTC-eligible population is that the 10-milligram
10 dose would be efficacious and produce beneficial lipid
11 modifications for that population. Only a minority of
12 them would have, in fact, an LDL target less than 130,
13 about 40 percent.

14 We showed that over 70 percent are able to
15 have an LDL less than 130 with a 10-milligram dose.

16 CHAIRMAN BRASS: Am I also correct that in
17 AFCAPS, titration to achieve the goal was incorporated
18 in the design and that despite starting at 20
19 milligrams, fully 50 percent of the population was
20 subsequently titrated to 40 milligrams?

21 DR. PEERE: Yes. I'd like to point out
22 that the rationale for that was twofold. One, it was
23 started with NCEP1 with the anticipation there would
24 be an NCEP2 and we did not know what the future target
25 goals would be.

1 Two, we didn't know if studying a lower
2 risk cohort you would need more aggressive treatment
3 in order to gain a treatment benefit.

4 Three, we recognized that people have
5 variable responses to statins and in fact, those who
6 required titration had about 6 percent less LDL
7 reduction than those who didn't.

8 Furthermore, we wanted to very clearly
9 differentiate between the placebo-controlled group
10 that was receiving dietary instruction in a group
11 setting every six months in clinic in a wellness
12 clinic atmosphere.

13 We wanted to clearly differentiate the
14 magnitude of lipid modifications with lifestyle or
15 behavioral changes that were currently recommended for
16 that cohort from what we saw with drug. And in fact,
17 though the goal was less than 110, very few people got
18 to less than 110, about 80 percent did get below 130.

19 CHAIRMAN BRASS: So, I guess where I'm
20 becoming confused is the degree to which the AFCAPS
21 population was enriched by OTC participant, or OTC-
22 eligible by your definition, and the degree that data
23 is being used as a precedent for OTC efficacy.

24 It seems to be that what you've done is
25 prove the opposite, that in fact, you need a target to

1 achieve that degree of efficacy and you need a learned
2 intermediary to ensure proper dose titration to get
3 the efficacy, not that letting consumers do their own
4 thing would yield that same efficacy.

5 DR. SLATER: I have a concern actually and
6 I want to get back to a couple of other issues,
7 because I think the Committee is not getting the right
8 picture. We're not doing a good enough job in
9 explaining to you.

10 We have presented the AFCAPS data as
11 supportive data, but it's only one of the several
12 lines of evidence which you can use mentally based
13 upon the breadth of experience with the statins to
14 provide an estimate in your own mind of what you think
15 the proposed benefit of this drug would be in the OTC
16 population.

17 We are not in any way trying to make a
18 direct extrapolation between clearly the differences
19 in AFCAPS that you're all well aware of, the forced
20 titration, and the attempt to treat to goal, although
21 as with a lot of programs, many patients don't
22 actually achieve goal. And also the dosage which we
23 are well aware of.

24 The primary use of the AFCAPS population
25 here is to show you that since so many, over half of

1 the AFCAPS population are not recommended for therapy
2 by current guidelines, not recommended for
3 pharmaceutical therapy, and the fact that so many of
4 them have done well, we are using this as primarily a
5 support for safety data, and again, one of the lines
6 of evidence that you can use.

7 When Dr. Beere did her estimations, her
8 estimations were not based on AFCAPS, and as she told
9 you, we didn't show it on the slide, but as you may
10 have heard, the number of events prevented, if you
11 actually calculated from AFCAPS, would be much higher
12 than the ones that she actually presented. The ones
13 she presented are based on the 1 and 2 percent
14 mathematics. So that was the one point I wanted to
15 make.

16 The other point about HDL, again, the
17 AFCAPS trial had to be framed in order that we could
18 do the trial in a reasonable number of patients, e.g.,
19 6,000, in a reasonable amount of time, e.g., five
20 years. It is not that these drugs would not provide
21 benefit over longer periods of time in a broader
22 population, if in fact we did a longer study.

23 So please don't get the message, some of
24 you are not as directly involved in lipid data, that
25 statins won't work in people with HDL. The data in

1 AFCAPS are limited simply because we didn't study long
2 enough in a larger number of patients and probably if
3 we included more women, you'd have even seen more
4 benefit because one of the points of AFCAPS, as you
5 know, was to try to get at least half the population,
6 and roughly half of population being women, and this
7 is the first trial to have shown substantial benefit
8 over time in women.

9 I did also want to get back to your
10 question, Dr. Gilliam, on compliance because I don't
11 think we gave you a full answer on that, and I know
12 that's another concern.

13 The OTC package of trials that you had
14 were primarily designed as front-end trials so we
15 could, as you can see, improve patient selection over
16 time and that's why you saw a continuum of trials.
17 They were not primarily designed to look at the issues
18 of compliance or at motivation for compliance and the
19 consumer package that Dr. Hemwall showed you in terms
20 of the patient mailings and the longer term
21 interventions that we hope to employ to improve
22 compliance were never tested.

23 The compliance numbers that were drawn out
24 of 076 in particular, which is the longest, it was the
25 earliest trial, the first trial, and therefore the one

1 that we have of longest duration. These patients had
2 to drive, many of them over an hour, just to get more
3 medicine. So it's not a surprise that the compliance
4 figures don't look great.

5 As you know, Dr. Avorn and others have
6 published data that, generally speaking, show
7 compliance with Rx statins is about 64 percent.

8 We feel that we are in about the ball
9 park. We feel that the LDL numbers that you saw over
10 18 months, for those patients who remained in the
11 trial, who were 20 percent reductions six months, 12
12 months, 18 months. So the people who remained in the
13 trial, who were compliant in that sense, were really
14 getting effective cholesterol lowering for 18 months.

15 The hope would be, and we just have not
16 been able to test it, the hope would be that over
17 time, with the mailings, with the prompts, with the
18 Mevacard whereby people are going to be connected now
19 to a system whereby they can actually communicate
20 about their health, we would achieve much better
21 numbers.

22 But we really don't want to stand by the
23 compliance numbers in the package because we didn't
24 really attempt to go after that in this program.

25 CHAIRMAN BRASS: If I could just continue,

1 and I want to emphasize how that valuable data, the
2 primary prevention data, in AFCAPS was and how it is
3 beginning to change the treatment and I don't think
4 we've seen that integrated into some of the behaviors
5 you've presented.

6 But would you agree then that if we take
7 the OTC-eligible population that was in AFCAPS, again
8 using your definition, that the efficacy of the
9 antilipidemic treatment that was used in AFCAPS is
10 superior to OTC treatment?

11 DR. SLATER: No question. Not a question.

12 CHAIRMAN BRASS: Then I would ask you to
13 address the hypothetical risk, one of the hypothetical
14 risks that has not been mentioned, that the
15 availability of an OTC product of recognized efficacy
16 will be viewed by the consumer as alleviating the need
17 for intensive care and paradoxically decrease the
18 number of patients who get optimal therapy such as was
19 provided in AFCAPS.

20 DR. SLATER: That's a wonderful question
21 and it's one that is not entirely resolvable by
22 whatever intervention you want to use in whatever
23 population to try to motivate them, and this is not a
24 magic bullet, what we're proposing here. What we are
25 proposing is to engage the primarily low-risk

1 population.

2 So, obviously in the screening process we
3 try and shuttle patients with the higher risk to
4 identify themselves and go seek better therapy. All
5 of the subsequent mailings, all of the subsequent
6 follow through that would be provided in this rather
7 unique way would trigger patients if your cholesterol
8 has not gone down. If it has not gone down a certain
9 amount, call your doctor. Take advantage of this,
10 that, or the other.

11 So there is no question that we would try
12 to motivate towards improved care across the board,
13 but this is provided for everybody, not in an absolute
14 way, no.

15 CHAIRMAN BRASS: Dr. Tamborlane.

16 DR. TAMBORLANE: Yes, I think that segues
17 nicely to a sort of procedural question I have. I
18 mean, this is obviously precedent setting, as we
19 heard, to making this OTC. If the drug becomes over
20 the counter, there is no legal requirement that the
21 company or other companies when these agents become
22 generic, have the same kind of education and follow-up
23 programs. Is that true or not true?

24 DR. SLATER: No, that's very, very true
25 and I think you are well aware, as we are as well,

1 that many patients now, how they do it I'm not
2 certain, but many people now can access statins easily
3 through the internet, through webs, and through a lot
4 of other ways, so there are a lot of other ways to get
5 statins that are not going to be surrounded by this
6 kind of program. If you engage to enter in this
7 program, it's a very different sort of thing.

8 DR. TAMBORLANE: So while it's admirable
9 that you have the educational program, it may not be
10 followed through in the future once this is approved?

11 CHAIRMAN BRASS: Dr. Temple, you'd like to
12 comment?

13 DR. ROBERT TEMPLE: It isn't necessarily
14 true that a generic would not have to take on certain
15 obligations. We've had two cases in which generic
16 companies have been obliged to follow distribution
17 limitations or educational limitations. One is
18 ticlopidine and other is clozapine, because those were
19 thought to be important to the safe use of the drug.
20 So I don't think we are devoid of resources in that
21 area.

22 DR. LUKERT: I was wondering from your OTC
23 studies if you know what percentage of those patients
24 were taking herbal preparations or dietary
25 supplements. It seems like the "worried well," a

1 group of people who would be more likely to take
2 advantage of an over-the-counter statin may be people
3 who are also taking herbal preparations that could
4 have some unpredictable interaction. Do have any data
5 on that?

6 DR. SLATER: We're just asking. I don't
7 know if we do. We only asked about a particular
8 herbal. There has been, even since we started these
9 studies, as you know, there has been a proliferation
10 of these availabilities, so we only asked about the
11 one that was available, I guess when we began the
12 studies, and I'm not sure what that number is, but
13 we'll find out. Who was taking drugs to lower
14 cholesterol, so it's a very general question and that
15 was 11 percent.

16 CHAIRMAN BRASS: Dr. Johnson.

17 DR. JULIE JOHNSON: I have a couple of
18 questions that are in some ways related to the label.
19 The first one relates to grapefruit juice, which
20 wasn't mentioned at all, was talked about a little in
21 your briefing materials. And the study that you seem
22 to be relying on to suggest that grapefruit juice
23 isn't important is frankly a rather strange design
24 where the grapefruit juice was given 12 hours before
25 the lovastatin, but your comparative drug was given an

1 hour or two after the grapefruit juice.

2 And I think it's very clear from the
3 grapefruit juice literature that co-administration of
4 the drug, drinking the grapefruit juice shortly before
5 or with the drug is more important than many hours
6 previous.

7 So I'm curious why the study was designed
8 that way or why you chose not to just choose the safe
9 route and include that in your exclusion list with the
10 drugs?

11 DR. SLATER: Grapefruit juice is a very
12 important topic and if it's all right with the
13 chairman, we'd like to present a very concise
14 presentation actually of our data. We tried to go
15 through it very quickly for you in the primary
16 presentation, but we have a lot of data.

17 People know grapefruit juice has been
18 implicated in the 3A4 system and I'd like to introduce
19 Jose Vega from our clinical pharmacology department
20 and Jose can actually present the design of the
21 studies for you compare and contrast what is as you
22 refer to the grapefruit juice literature.

23 CHAIRMAN BRASS: Since I think this will
24 be also discussed after, I just ask you to proceed
25 succinctly.

1 DR. VEGA: Absolutely. One question was
2 the design of the study, right?

3 DR. JULIE JOHNSON: My question is, the
4 design is very unusual compared to most grapefruit
5 juice drug interaction studies where the grapefruit
6 juice is given fairly close in timing to the dose of
7 the drug, and the second is more a global question
8 with the recognition that grapefruit juice is a potent
9 inhibitor of CYP3A4, why not take the safe route and
10 include that as a warning on your label?

11 DR. VEGA: Well, in terms of what you just
12 said, I would first disagree with that conclusion that
13 grapefruit juice, across the board, is a potent
14 inhibitor of CYP3A4.

15 Now something in grapefruit juice inhibits
16 CYP3A4, but not all 3A4 inhibitors are potent. They
17 vary. Some are weak inhibitors, some are moderate
18 inhibitors, and some are potent.

19 Now grapefruit juice only in large amounts
20 approaches the magnitude of inhibition that would be
21 considered potent. So I think it's critical, and in
22 fact the specific intention of the study essentially
23 is to show that.

24 There was a prior study using large
25 amounts of grapefruit juice, again in the kind of

1 amounts of grapefruit juice that we do not think are
2 realistic, but large enough that you achieve levels of
3 inhibition that would be considered potent.

4 In that kind of design, which is the other
5 extreme, there is a significant effect on exposure at
6 the lovastatin. And the reason we did the study this
7 way was to show the other extreme, just to show in a
8 more realistic situation where somebody takes a
9 regular glass of grapefruit juice in the morning and
10 lovastatin as recommended in the evening, that the
11 effect is only 34 percent elevation, which is not felt
12 to be clinically significant.

13 So in terms of the design, of course there
14 are all the stories with grapefruit juice comparing
15 the different separations between the grapefruit juice
16 and the drug being tested.

17 Based collectively on those stories, we
18 would expect, had we given the grapefruit juice
19 together with the lovastatin, the effect would have
20 been somewhat higher, but not dramatically. Maybe
21 instead of 34 percent we would have seen a 50 percent
22 or say 60 percent.

23 CHAIRMAN BRASS: What do you base that on?

24 DR. VEGA: There have been studies in
25 particular with felodipine where they have actually

1 looked at the effect of grapefruit juice given 12, 24
2 hours, or together with the felodipine.

3 There is also a study done by a different
4 group looking at the grapefruit juice given together
5 with various statins.

6 And collectively putting that together,
7 I'm talking about a single glass of regular-strength
8 grapefruit juice, given together with the drug versus
9 12 hours apart.

10 It all has to do with the mechanism of
11 action of grapefruit juice. It is not a competitive
12 inhibitor. The effects actually do last. I can go
13 into that in more detail if you wish, but basically we
14 do believe that the effect would have been somewhat
15 greater had we given it together rather than 12 hours
16 apart, but not significantly greater in a clinical
17 sense.

18 DR. JULIE JOHNSON: Well, you still
19 haven't answered my broader question which really is
20 why you were leaving it off. I would suspect that
21 there are many more people in this country who drink
22 grapefruit juice in maybe what you would consider very
23 large amounts of grapefruit juice, than there are
24 patients on cyclosporin for example, which is one of
25 the drugs you have listed. And I'm really just trying

1 to understand why to not include that on your list of
2 potential problems?

3 DR. HEMWALL: Well, after you've heard
4 what Dr. Vega has said, our view was that the
5 interaction with grapefruit juice was not thought to
6 be of magnitude to warrant putting on the label.

7 However, having said that, I think if
8 there is a consensus that that is still a reasonable
9 warning and should be provided, we'd be very willing
10 to consider that in any labeling discussions.

11 DR. JULIE JOHNSON: My other question
12 about the label, and this sort of has to do with the
13 issue of long-term use, is why there's nothing really
14 in the label, and maybe it would be on that first
15 sentence that says "use," there's nothing that
16 indicates that this therapy requires long-term and
17 continuous use to lower cholesterol and as it says
18 "may lead to a healthier heart."

19 I'm wondering again, what the
20 justification for not providing some reinforcement
21 that this is very long-term therapy to obtain those
22 benefits?

23 DR. HEMWALL: That's a very good point and
24 in fact, that is the message that is contained within
25 the package, within the materials that one would get

1 when they enroll in a compliance program and it would
2 be a continuous reinforcing message for the product.

3 It's not something that's written on the
4 outside of the package which is written in Drug Facts
5 format, but it is certainly reasonable to consider new
6 versions of labeling that would include that if that
7 was felt to be important.

8 CHAIRMAN BRASS: Dr. Neill.

9 DR. NEILL: Dr. Beere, in her discussion
10 of the efficacy of lovastatin, showed several slides
11 that presented the reductions as percent reductions.
12 Within the briefing material that you gave us, I
13 couldn't find any absolute numbers described as either
14 a mean or a range for the OTC studies or the placebo-
15 controlled studies of the 10-milligram dose and I'm
16 looking specifically at slides 34, 35, and 36, and I'd
17 like to know within the 10-milligram dose studies, the
18 placebo-controlled and OTC, what were the actual
19 numbers? What was the mean total cholesterol?

20 DR. PEERE: I'll show a table from the
21 original NDA that shows both the mean by group and the
22 percent change for the placebo-controlled study that
23 was done, part of the OTC development program showing
24 that in the lovastatin-treated patients LDL was
25 reduced from 143 milligrams per deciliter to 116, mean

1 percent change of 17.5.

2 Similarly, total cholesterol was reduced
3 from 232 to 204, percent change -11 percent. And HDL
4 was increased from 56.5 to 59.8, or 6.7 percent.

5 DR. NEILL: Several times earlier today
6 I've heard that I might not expect a benefit in
7 patients with HDLs above 40, and one of the reasons I
8 wanted to see that is because I see that the main HDL
9 in those studies of the 10-milligram dose was high
10 50s.

11 Is it your contention I trust that we
12 should believe that there will be a meaningful
13 clinical reduction, not just in the numbers that
14 patients will presumably come in and have measured,
15 but --

16 DR. PEERE: It could include meaningful
17 reduction in risk, even in people with higher HDL. I
18 think we have two bodies of evidence. One is the
19 epidemiologic evidence from Framingham and other
20 studies showing that that relationship continues up to
21 an HDL of 60 so that people with an HDL of 50 have
22 less risk than 40, less risk than 30.

23 Two, we have a lot of clinical trials, 4S,
24 lipid, and others, that show the magnitude of risk
25 reductions related to LDL reduction independent of

1 HDL. Now both WOSCOPS and AFCAPS showed that there
2 was more absolute benefit if your HDL was lower, but
3 that didn't influence the magnitude of treatment
4 effect upon LDL and we still believe that these
5 studies considered in total support the cholesterol
6 hypothesis and that efficacy will influence benefit.

7 DR. NEILL: And I remain safe in assuming
8 that there is no data from a prospectively designed
9 trial using the 10-milligram dose that shows that, but
10 rather that these are taken from exactly what you
11 said, Framingham, AFCAPS, 4S, etc.?

12 DR. PEERE: That's correct.

13 DR. EDWARD KRENZELOK: I have about three
14 questions. I really appreciated the fact that you
15 used the AAPCC data to show that the drug is really
16 safe in overdose. Indeed it is, in my experience.

17 We know that every good drug taken
18 excessively, as Paracelsus said 500 years ago, "The
19 only difference between a remedy and a poison is the
20 dose," even these things in very large amounts maybe
21 have the potential to cause problems.

22 So have you done anything to conform with
23 child-resistant packaging at all? Does this conform
24 to child-resistant packaging, the new product that
25 you're proposing?

1 DR. HEMWALL: Yes, all the packaging that
2 we have proposed in our OTC presentations are child
3 resistant.

4 DR. EDWARD KRENZELOK: And another
5 question. One of your last slides had a very nice
6 collage of showing really the role of the learned
7 intermediary in implementing good care for these
8 people. It seemed to at least in the pharmacist's
9 role, perhaps the nutritionist's role, the physician's
10 role, a variety of people.

11 Will the product then be focused for sale
12 in, say pharmacies and in places like that compared to
13 picking it up at our local convenience store? What's
14 the proposed marketplace right now for the drug?

15 CHAIRMAN BRASS: I'll let sponsor answer
16 if they want, but I'll just remind you that anything
17 they say is nonbinding and they'll be able to do
18 whatever they want within the constriction of the
19 agency.

20 DR. HEMWALL: It's not in our interest to
21 have this product available in a convenience store.
22 We would want to have it available where there are
23 people who have been trained and had separate
24 education programs that would be provided by our
25 company to make sure that the use of this product and

1 the answering of questions from consumers was done in
2 a responsible manner.

3 DR. EDWARD KRENZELOK: Thank you. One
4 more question. You've described a toll-free service.
5 Can you tell us who will be answering the calls, how
6 they'll be trained and educated, and give us a little
7 bit of a perspective on will this be a 9 a.m. to 7
8 p.m., seven-day-a-week service or how it will be
9 staffed?

10 DR. HEMWALL: We envision this to be a
11 very unique service in which there would be people on
12 call 24 hours a day. The people that are responding
13 to the call would be trained specialists and they
14 would be working from a computer algorithm and a
15 script which would interview the consumer exactly on
16 their eligibility criteria and then follow through
17 with additional questions based on their answers.

18 There would also be a physician on call or
19 within the proximity to answer more detailed questions
20 should that need arise. But that person immediately
21 on the phone would be a trained specialist.

22 DR. EDWARD KRENZELOK: So in a sense this
23 will serve as kind of a surveillance or
24 toxicosurveillance as well then?

25 DR. HEMWALL: Exactly. In fact, that is

1 the real additional benefit of this program is to be
2 able to collect additional information from patients
3 or consumers about their use and their continued use
4 and use it also as a vehicle to gain post-marketing
5 surveillance information.

6 CHAIRMAN BRASS: Dr. Davidson.

7 DR. DAVIDSON: Davidson again. Who is
8 that trained specialist? Who is that person and how
9 is that person going to train and what is the
10 background?

11 DR. HEMWALL: I'll introduce Dr. Stephanie
12 Larouche who is the director of our OTC studies.

13 DR. LAROUCHE: The requirements are not to
14 be a medical professional, but to be a college-
15 educated individual who has gone through a training
16 program that relates to how to interview the consumer
17 on the line according to the script in order to assess
18 their eligibility criteria and give them the
19 appropriate advice according to the script.

20 So they are not medical professionals, but
21 they're educated people with a training program that
22 makes them product specialists.

23 CHAIRMAN BRASS: Dr. Uden.

24 DR. ROBERT UDEN: While we're on the toll-
25 free service, Dr. Hemwall, you on slide 229 presented

1 some information about using the toll-free service and
2 after label reinforcement tools 83 percent of,
3 actually 17 percent of the people who still had higher
4 cardiovascular risks, stroke, DM, hypertension, were
5 still using the drug and apparently incorrectly.

6 And so, if that's how you're supposed to
7 interpret that slide, 17 percent of the people who
8 were using the drug, or going to use the drug, were
9 using it. And you think that's acceptable to have
10 basically one out of five people using the drug when
11 they shouldn't be according to your labeling?

12 DR. HEMWALL: No. Actually we think we
13 can improve upon that and that study used an earlier
14 version of the label which did indeed have some flaws
15 that we identified in our studies and were corrected
16 in the following studies where we had much better
17 label comprehension in terms of actual understanding
18 of the message.

19 It's very clear that we want these people
20 to go see their physicians if they've already got
21 preexisting heart disease.

22 DR. DONALD UDEN: But wasn't this the
23 point where it says including the toll-free service
24 down their higher cardiovascular risk. It doesn't
25 seem to me then that the toll-free service was very

1 effective in keeping those people who had other risks
2 from using the drug versus going to see their
3 physician.

4 DR. HEMWALL: Yes, what is indicated here
5 is that they had the opportunity to call the toll-free
6 service, but in fact, not everybody did avail
7 themselves of that opportunity and we also think that
8 we did not have, in the package that you have with
9 you, ability to incent the consumer to call the toll-
10 free service with high-value incentive that would
11 actually create a much greater number of people
12 calling.

13 DR. ROBERT UDEN: What experience do you
14 have then of those incentives to call the toll-free
15 number and that that will actually do what you hope it
16 will do?

17 DR. HEMWALL: Well, the incentives that we
18 are able to offer in the clinical studies were not as
19 I think valuable as the ones we could offer in the
20 real world. For example, a free month's supply of
21 Mevacor or a free cholesterol test are a number of
22 different things.

23 We used incentives in our trials for an
24 American Heart Association cookbook or a monetary cash
25 incentive of 10 or 15 dollars. We think we can do

1 better in the real world with real people spending
2 their own money on this product.

3 CHAIRMAN BRASS: Dr. Gilliam.

4 DR. GILLIAM: I want to get back to the
5 compliance issue for a minute because it goes back to
6 some of the information that you were talking that you
7 needed to treat 60 to 70 people to prevent one event
8 and that only over a five-year period are you
9 projecting that you can prevent 150 events in 10,000
10 people. So it gets to the compliance of how many
11 people are really going to be affected and helped by
12 bringing this medication over the counter.

13 DR. PEERE: That's hard to predict. We've
14 based this argument to benefit based upon the benefit
15 that the individual would have, which is to take the
16 product and the efficacy of the product at 10
17 milligrams.

18 Certainly, in comparison to diet, where
19 you might expect a moderate, middle ground, of total
20 cholesterol reduction of 10 percent, which would be a
21 good response, we would be preventing twice as many
22 events, so that this would be an additional effective
23 option to lower individual cardiovascular risk and
24 maintain and promote health. And most diets do not
25 increase HDL which would also be an added benefit for

1 those who had low HDL.

2 CHAIRMAN BRASS: Dr. Tamborlane.

3 DR. TAMBORLANE: The issue of making this
4 OTC and exposing individuals to the drug that may not
5 be appropriate actually made me think of my hat as a
6 pediatric endocrinologist and that we know that there
7 are many well-meaning parents out there who believe
8 that they can deal with a lot of health issues over
9 the internet and there is a lot of cholesterol
10 screening going on in pediatric offices.

11 What's to preclude making this OTC might
12 expose a fairly substantial number of children to
13 inappropriate use of this agent? Could you comment on
14 that?

15 DR. SLATER: The box obviously specifies
16 age. Our concern here would be the issue of the food
17 additives and things like that that are out there that
18 are, who knows how many kids are taking those.

19 DR. TAMBORLANE: But that's sort of what
20 my mother told me, two wrongs don't make a right.

21 DR. TOBERT: Jonathan Tobert. I would
22 just add a comment that lovastatin has been studied in
23 children and that study was published in JAMA about a
24 year ago. The dose was 40 milligrams and was very
25 well tolerated.

1 Obviously we are not suggesting this
2 product ever be used by children, but should that
3 happen, the results would be most unlikely to be
4 harmful.

5 CHAIRMAN BRASS: Yes.

6 DR. GRADY: You've presented us some data
7 on how consumers can understand if they fit the
8 criteria for using your medication and if they can
9 understand drug contraindications and so forth, but
10 really the reason this is a sort of unprecedented
11 over-the-counter medication is because it is a
12 preventive therapy.

13 And it's difficult for people, doctors
14 included, to understand the benefits of preventive
15 therapy, and I wonder if you've done any studies to
16 try to figure out whether your labeling conveys the
17 real benefit that an individual is likely to accrue.

18 So for example, based on your own
19 statistics, you suggested over say five years, maybe
20 5 percent of people in your OTC population might have
21 a cardiac event, and with treatment, even if they have
22 good compliance for a total of five years, you might
23 cut that down to 3 or 4.

24 So of the 100 people who decide to take
25 your product, 1 or 2 will benefit, and the other 98 or

1 99 will have taken it, paid for it, etc., for no real
2 benefit, and that is kind of difficult to understand.

3 And your label, one of the things that
4 concerns me a little bit about your label is you sort
5 of suggest that all these people in your OTC
6 population have bad cholesterol and it sticks to the
7 arteries and it builds up and eventually it totally
8 obstructs those arteries and it kind of implies that
9 they're all going to have a heart attack, and I think
10 it maybe overestimates the real benefit.

11 Have you asked people what they think is
12 really going to happen to them if they take this
13 stuff?

14 DR. HEMWALL: The immediate answer to your
15 question is no, we have not asked people that, but I
16 think you raise a very important point and this is
17 something that we would want to do in our labeling is
18 to communicate what exactly could be defined in terms
19 of risk reduction.

20 That's a very difficult concept for
21 consumers and it would be probably worth studying in
22 a comprehension type of study to find out what
23 messages work best.

24 Nonetheless, having said that, the message
25 that we're still trying to get across to consumers,

1 and also to this committee, is that it is good and
2 beneficial in a general sense to lower one's
3 cholesterol and that this product lowers cholesterol.
4 And if you have lower cholesterol, then you will have
5 a benefit which is a lot harder to explain in the
6 longer term, but that is the real message that
7 consumers are getting now and that they should be
8 getting from a product like this that will reduce
9 risk, but that is harder to quantify and explain.

10 CHAIRMAN BRASS: Dr. Elashoff.

11 DR. ELASHOFF: The label mentions allergy.
12 No mention of allergy was made in the safety
13 information. What is the allergy risk or what form
14 might that take?

15 DR. KORN: The prescription circular
16 mentions that with any of the statins, occasional a
17 hypersensitivity syndrome has been reported, unclear
18 whether it's truly drug related. And that is an
19 incredibly small number of spontaneous reports that
20 that's based on. So occasionally it's a rash or
21 nausea, vomiting, or some airway symptoms, but again,
22 incredibly rare.

23 CHAIRMAN BRASS: Dr. Davidson.

24 DR. DAVIDSON: In your study 081, 29
25 percent of your patients were not eligible for therapy

1 for different reasons. In real life, if this pill
2 becomes an over-the-counter pill, you're not going to
3 really monitor people to find out if they're eligible
4 or not eligible for intensive treatment, and
5 therefore, I'm very concerned that we're going to give
6 a sense of security which does not exist to these
7 patients. How do you answer that question?

8 DR. HEMWALL: I think one thing we have to
9 of course do is make sure that the labeling messages
10 are clear and understood by the consumer and measured
11 by label comprehension testing to the best of our
12 abilities, then it's obviously up to the consumer to
13 heed the label and follow the directions either
14 through the direct reading of the label or through the
15 label support materials in reaching the toll-free
16 service or in the other materials reinforced in the
17 video tape that comes with the label.

18 Ultimately it's up to the consumer to make
19 the correct decision and there is responsibility that
20 is being asked of the consumer in the use of any OTC
21 product to read and heed the label.

22 Having said all that, the consequences of
23 an error are then what is of concern and we believe
24 that the consequences of making an error along the
25 lines of what have been discussed here, are very low

1 in terms of outcome of a harm to the individual.

2 DR. DAVIDSON: My real concern is over-
3 the-counter products that are short-term for pain.
4 This is serious business. When we have 29 percent of
5 people that are not eligible, where we're treating
6 either to prevent a condition that could be eventually
7 very expensive. I don't think that you answered my
8 question.

9 DR. HEMWALL: I'll try again. The number
10 of people that are not eligible encompasses a lot of
11 different ineligibility criteria including men or
12 women that are younger than the age cutoff, people
13 that have cholesterol lower than 200 or higher than
14 240, and the number of people that actually have what
15 we viewed to be a safety warning eligibility was in
16 fact far lower, and we hope to improve that with our
17 improved labeling in the study that you saw using
18 label three.

19 We did not get as good of a result as we
20 would like and we believe our enhanced label number
21 five will give a better result and is strong by the
22 comprehension.

23 CHAIRMAN BRASS: Dr. Williams.

24 DR. WILLIAMS: One of my concerns is that
25 one of the largest populations that utilize over-the-

1 counter preparations is the elderly. We've talked
2 about the youth and we've talked about possible
3 exclusionary individuals, but my comfort level is that
4 if we expose this product on the shelf to a group of
5 individuals who are geriatric bound, what is going to
6 be our concern? Will they not be using the product
7 with some degree of safety?

8 DR. TOBERT: Yes, I just want to make sure
9 that I heard your question, it was a little hard to
10 hear back there. Your concerned about will all the
11 patients be able to understand the label and will
12 they, or won't they get benefit?

13 DR. WILLIAMS: Secondly, the second part
14 of it of course, but the largest users of over-the-
15 counter preparations that we've come across have been
16 the elderly and they want to self-medicate. My
17 concern is having this product available for them.
18 They see it, they want to lower their cholesterol for
19 various reasons, they think they'll live one more
20 year, but is the product going to be safe in that
21 particular environment?

22 DR. TOBERT: Well, all the evidence is
23 that lovastatin and statins in general in fact, are
24 safe in the older population. Whenever we have looked
25 we have not found any differential safety. We have

1 not found that older people tolerate lovastatin any
2 worse than younger people. So I don't think there is
3 really a safety issue.

4 It is true that the clinical trials with
5 statins to date, have not included very old people.
6 Here we have the data which I was just referring to,
7 from EXCEL. This is as you recall a study in 8,000
8 patients randomized to placebo, one of four groups
9 taking various doses of lovastatin, up to 80, for a
10 year, and there was basically no effect of age on
11 safety. Does that answer your question?

12 CHAIRMAN BRASS: I'd like to explore the
13 drug interaction 3A4 issue just a little bit more
14 following up Dr. Johnson's questions. I was confused.
15 Is it your position that it is important that
16 consumers who are consuming 3A4 inhibitors not use
17 this product OTC and that your label conveys it, or
18 that you will make an effort to do so, but it really
19 doesn't matter because the drug interactions aren't
20 clinically significant? Which was your bottom line?

21 DR. KORN: The bottom line is our label
22 instructs consumers not to use lovastatin if they're
23 on 3A4 inhibitors and we believe that that is
24 appropriate.

25 However, given we are always discussing

1 outliers, if they don't realize that and somehow take
2 it, we believe that risk would be relatively low to
3 people taking 10 milligrams to have a clinical
4 consequence from a pharmacokinetic drug interaction.
5 So we do not want people to take it, but if they
6 happen to misunderstand the label, we believe there is
7 a margin of safety.

8 CHAIRMAN BRASS: Do you know what
9 percentage of consumers who are taking one of those
10 drugs could identify it when reading your label? In
11 other words, if a consumer is taking erythromycin
12 because it was prescribed for bronchitis and they read
13 your label, they may know that they're not supposed to
14 take this if they are taking erythromycin, but they
15 may be not aware that the product they were given is
16 actually erythromycin.

17 DR. KORN: While my team is looking for
18 that answer, we'd like to point out of course that
19 erythromycin is only available by prescription as are
20 the other potent 3A4 inhibitors, so if the patient
21 does his job and tells the pharmacist that he's taking
22 a nonprescription-level statin, then the pharmacist
23 will --

24 CHAIRMAN BRASS: That's exactly the
25 problem. We know consumers don't consider OTC

1 products drugs and when they're giving drug histories
2 to physicians or pharmacists, they routinely omit OTC
3 products they are taking.

4 DR. KORN: Here's the slide.

5 CHAIRMAN BRASS: But this isn't my
6 question. I understand they can read the label and
7 say, "Oh, erythromycin, I shouldn't take it," but if
8 they were given a product that has a vial, that has
9 some brand name product on it, what's the odds of them
10 recognizing that they're taking erythromycin?

11 DR. KORN: We have not tested that exact
12 study asking consumers if they recognize the generic
13 ingredient by brand name.

14 CHAIRMAN BRASS: And for many of the
15 products I think, particularly where there is even a
16 potentially greater risk for mechanistic reasons, the
17 other lipid-lowering agents, I think the possibility
18 of consumer confusion about the kind, because they're
19 all going to be brand name products, and the ability
20 of the consumer to recognize would seem to be a
21 potential risk.

22 The other question I have is what's known
23 about the genetics of 3A4 activity and are there
24 populations that have very low 3A4 activity
25 genetically that might also be at relative risk?

1 DR. KORN: Dr. Vega.

2 DR. VEGA: Yes. CYP3A4, there is no
3 defined genetic polymorphism per se in the sense of
4 say CYP36 or 2C19, where they are clearly defined
5 genetically, and defined in poor metabolizer and
6 normal metabolizer. But clearly, there is a
7 variability, a broad variability, from subject to
8 subject in their CYP3A4 activity, both in the guts, in
9 the intestine, and in the liver.

10 CHAIRMAN BRASS: Could you estimate what
11 the 95 percent range of, how many fold difference in
12 3A4 activities is encompassed by 99 percent of the
13 population in that distribution curve?

14 DR. VEGA: The variability is roughly at
15 tenfold variability.

16 CHAIRMAN BRASS: So that an individual on
17 the bottom end of that curve, taking 10 milligrams per
18 day will get the equivalent of 100-milligram dose,
19 because of the tenfold distribution?

20 DR. VEGA: I wouldn't jump to that
21 conclusion.

22 CHAIRMAN BRASS: Just asking. I'm trying
23 to get a sense out of this, how big that distribution
24 is and whether or not, when you start talking about a
25 very broad population, how large the population

1 variability is?

2 DR. VEGA: I think the bottom line is
3 despite the large variability in the population, this
4 drug has been used by over 24 million patient-years
5 and in that context, in the reality of the
6 variability, it is still very safe.

7 So taking all of that into account, even
8 for the prescription dose, it is still very safe and
9 is proven safe. So we actually have the advantage of
10 having the extensive clinical experience in real life,
11 it's not hypothetical, it's real.

12 CHAIRMAN BRASS: Well, the other thing
13 that appears to be real is that the incidence of
14 significant muscle adverse events appears to be dose
15 related, and that's why I'm trying to assess the
16 degree of safety in a population basis that the 10-
17 milligram dose actually represents, because in point
18 of fact, you only have several hundred thousand years,
19 the percentage that is 10 milligrams is much smaller
20 compared to the higher doses, because of the rarity in
21 which that is used.

22 And so the answer may be we don't know,
23 but I'm just trying to get a sense whether or not
24 there is known how much population variability there
25 are as in the pharmacokinetics of this drug.

1 DR. VEGA: That's in terms of
2 pharmacokinetic, yes.

3 DR. BLEWITT: I just wonder if I might
4 make a comment about that. You know, there are drugs
5 on the OTC market today that are associated with drug
6 interactions and they're labeled as such. They are
7 labeled in different ways and in the case of, for
8 instance, ibuprofen, there was a mall intercept study
9 a number of years ago which indicated that consumers
10 understood a more generic type of statement such as,
11 "If you're taking prescription medications then you
12 should talk to your physician."

13 So I think the debate is do you have a
14 litany, do you name every possible drug that could be
15 an interaction? If it's erythromycin, then do you
16 name every brand of erythromycin? That's something
17 that really has to be worked out.

18 You could take it to the extreme, but I
19 think that that is something that has to be worked out
20 in terms of exactly how that's done.

21 It was done in the case of H2 antagonists,
22 you have a certain label there, and you have it for
23 ibuprofen products, so I don't think that you have to
24 go off the cliff on an issue like that.

25 CHAIRMAN BRASS: Mr. Krenzelok.

1 DR. EDWARD KRENZELOK: This morning we
2 heard the American Black Cardiologists tell us that
3 African-American population was at a higher risk for
4 cardiovascular disease and then they emphasized also
5 that this population was underserved. To me,
6 underserved would probably suggest that they don't
7 have access to lipid profiles and to a good profile of
8 their own health and so on.

9 But I guess my question is wondering
10 whether or not you have any infrastructure in the
11 plans, anything at all, any mechanisms in place, that
12 might address the needs of this underserved population
13 to make a drug like this more available to them to
14 help reduce this risk that they described?

15 DR. HEMWALL: The answer is absolutely
16 yes. We would intend to work with the communities to
17 increase the diversity of all the populations that
18 would have access to this product and working with
19 experts within those communities to get the message
20 out and devise special marketing programs to address
21 people in those communities.

22 CHAIRMAN BRASS: Dr. Davidson.

23 DR. DAVIDSON: I disagree with you,
24 because if the company would be very interested, I
25 would have seen 25 or 30 percent of your patients in

1 the clinical trials of minority origin and you have
2 less than 10 percent.

3 DR. HEMWALL: That's a very true
4 observation. In fact, when we recruited for our
5 clinical trials, we advertised in minority
6 communities. We advertised in Spanish media, radio,
7 television, and print media in Spanish to recruit for
8 our trials, and the results of the trials are the
9 results of the people that were interested in coming
10 after hearing those messages, as far as the
11 demographics of the population.

12 DR. DAVIDSON: Then have you experienced
13 less poor in the recruiting. What are you planning to
14 do different than what you did in the recruiting which
15 was very important for us to see if the outcomes will
16 be similar?

17 DR. HEMWALL: Was there a question
18 contained within that?

19 DR. DAVIDSON: My question is, you did
20 poorly in the recruiting, and you are telling us that
21 you are planning to do something in the future for our
22 communities, and my question is if you did so poorly
23 in the recruiting, what makes you believe that you are
24 going to do better when you go out after your drug is
25 in the market as an over the counter?

1 DR. HEMWALL: Well, there are certain
2 restrictions in which we are able to recruit in the
3 context of a clinical trial. In the products that our
4 joint venture Johnson & Johnson-Merck sells over the
5 counter now, we do use agencies which have expertise
6 in speaking to the minority communities as part of our
7 overall marketing programs and we would avail
8 ourselves of the expertise of those agencies to do
9 better than we were able to do in clinical trials.

10 And also I would think that we would very
11 importantly engage thought and opinion leaders in
12 those communities to help us get that message out.
13 But we don't have proof at this time that that is
14 actually going to be successful. We do have our good
15 intentions.

16 CHAIRMAN BRASS: Dr. Gilliam.

17 DR. GILLIAM: Are you going to have your
18 packaging Spanish as well as English?

19 DR. HEMWALL: Yes.

20 DR. GILLIAM: How are you going to affect
21 the distribution so that the Spanish packaging gets to
22 the Hispanic community, etc?

23 DR. HEMWALL: There are numerous ways in
24 which that is currently accomplished in all of the
25 consumer arenas in the country now. I am not an

1 expert on that, but it is a common thing to be able to
2 distribute to Spanish-speaking neighborhoods
3 throughout the United States for a number of consumer
4 products.

5 CHAIRMAN BRASS: I think at this point we
6 will stop for our lunch break. I again thank the
7 sponsor and the Committee members. We will reconvene
8 promptly at 1:30 for the FDA presentation. Thank you.

9 (Whereupon, the foregoing matter went off
10 the record at 12:32 p.m. and went back on the record
11 at 1:32 p.m.)

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A-F-T-E-R-N-O-O-N S-E-S-S-I-O-N

(1:32 p.m.)

CHAIRMAN BRASS: We are ready to begin the afternoon session. The afternoon session will begin with the FDA presentations on the NDA before the Committee and the first FDA presentation will be made by Dr. Mary Parks.

DR. PARKS: Good afternoon. I'm Mary Parks. I'm a medical officer in the Division of Metabolic and Endocrine Drug Products.

Today you'll be hearing several presentations given by reviewers at the FDA on Merck's application for the prescription to nonprescription switch of lovastatin 10 milligrams.

I will first be presenting the clinical efficacy and safety review of this application. Due to time constraints, Dr. Jim Wei, who was going to be presenting the drug-drug and drug-food interactions, his presentation, or part of it, will be incorporated into my presentation.

Following me will be Dr. Andrea Segal from the Division of Over-The-Counter Drug Products and she will be discussing the actual use trials.

Finally, Dr. Karen Lechter from the Division of Drug Marketing, Advertising, and

1 Communications will be discussing the label
2 comprehension studies.

3 Dr. Brass, members of the Joint Advisory
4 Committee, I would like to present to you today the
5 clinical review of Merck's application for the
6 nonprescription availability of lovastatin 10
7 milligrams.

8 My presentation will be focusing on the
9 following: First I will discuss the sponsor's
10 rationale for nonprescription lovastatin and who in
11 the population should use this product.

12 I would then present the studies reviewed
13 in this division addressing issues pertaining to
14 efficacy and safety.

15 And finally, I will conclude the
16 presentation by highlighting the relevant findings
17 from this review with respect to the benefit to risk
18 relationship of nonprescription lovastatin.

19 The sponsor's rationale for
20 nonprescription lovastatin is based on several
21 findings. First is that elevated serum cholesterol
22 level is an established risk factor for heart disease
23 and for MR FIT, the Multiple Risk Factor Intervention
24 Trial.

25 We see that this relationship is a

1 continuous and graded one with the risk of dying from
2 heart disease increased considerably in those
3 individuals whose total cholesterols exceed 240. And
4 indeed, recommendations for therapy in these
5 individuals include that of drug therapy.

6 However, it's also evident that the risk
7 of dying from heart disease is also present in
8 individuals whose total cholesterols fall between 200
9 to 240 and what are the recommendations in this
10 subgroup of the primary prevention population?

11 Base on the National Cholesterol Education
12 Program, or NCEP, the recommendations are first
13 lifestyle modification, diet, exercise, and risk
14 factor reduction. If this is not successful at
15 lowering the cholesterol level, then drug therapy is
16 recommended for those whose HDL cholesterols are less
17 than 35 or there are two or more risk factors for
18 heart disease and the LDL cholesterol is 160 or
19 greater.

20 Do we have evidence that initiating drug
21 therapy is beneficial in these individuals prior to
22 their developing this profile?

23 Well, this morning you've heard a lot
24 about AFCAPS/TexCAPS. The sponsor conducted the study
25 which was a five-year placebo-controlled trial

1 involving lovastatin 20 to 40 milligrams.

2 The population study included men over age
3 45 and postmenopausal women whose total cholesterol
4 levels fell between 180 to 264, LDL between 130 to
5 190. Importantly, an HDL cholesterol inclusion
6 criteria was a part of this selection process such
7 that men had to have an HDL less than 45, women less
8 than 47, in order to be randomized to treatment.

9 Two-thirds of this cohort had two or more
10 risk factors for heart disease and only 17 percent of
11 this cohort would have qualified for drug therapy
12 based on baseline risk factors and lipid profile. The
13 primary endpoint was a composite endpoint of fatal or
14 nonfatal MI, unstable angina, or sudden cardiac death.

15 And after five years, with an approximate
16 70 percent study completion rate, the lovastatin group
17 had a 3.5 percent event rate for acute coronary events
18 and the placebo group 5.5 percent. The difference
19 between the two, which is the attributable risk, was
20 only 2 percent; however, it was found to be highly
21 significant.

22 So from AFCAPS, we have evidence that
23 initiation of drug therapy in this subgroup of the
24 primary prevention population can reduce
25 cardiovascular events.

1 From this, the sponsor proposes that by
2 making lovastatin at the 10-milligram dose available
3 as a nonprescription drug, we will be increasing the
4 availability of drug to many individuals in the
5 primary prevention population, many individuals in
6 which current guidelines do not recommend therapy.

7 And who in the population should be
8 treated? According to the sponsor's definition, the
9 OTC target population include men above age 40 and
10 postmenopausal women, regardless of hormonal
11 replacement status, no evidence of cardiovascular
12 disease, diabetes, or significant hypertension.
13 Significant hypertension here meaning on more than one
14 antihypertensive medication.

15 The individual should not be on
16 prescription lipid-lowering drug and the total
17 cholesterol level should fall between 200 to 240 and
18 an LDL cholesterol should be 130 or greater.

19 I need to emphasize that the sponsor's
20 definition does not include HDL cholesterol as part of
21 the OTC eligibility.

22 By taking this definition here and
23 applying it to the NHANES III database, National
24 Health and Nutrition Examination Survey, the sponsor
25 estimated that there are about 15.5 million people in

1 the United States who meet their definition of being
2 OTC eligible.

3 Several studies were conducted and
4 submitted to support the nonprescription proposal and
5 these studies were reviewed in this division.

6 Protocol 075 was a placebo-controlled
7 trial looking at the lipid response to lovastatin 10
8 milligrams treatment in the OTC target population.
9 Protocols 076 and 079 were both actual use, open-label
10 study also looking at the lipid response to treatment
11 at the 10-milligram dose in the OTC target population.

12 And finally, a subgroup of the AFCAPS
13 cohort meeting the sponsor's definition of OTC
14 eligibility was also evaluated.

15 The following issues were addressed in
16 this review with respect to efficacy, we looked at LDL
17 cholesterol reduction, and clinical cardiovascular
18 benefit. With respect to safety, we looked at safety
19 in the clinic trial setting and also in post-marketing
20 spontaneous reports.

21 LDL cholesterol reduction was evaluated in
22 three studies in the OTC clinical development program.
23 There is some difference among these studies that I'd
24 like to point out in this slide.

25 For protocol 075, this was a double-

1 blinded, placebo-controlled trial in which a low-fat
2 diet was reinforced throughout the treatment period.
3 Lipid efficacy determination was obtained off of serum
4 samples after a 12-hour fast at baseline, 6 and 12
5 weeks.

6 In contrast, protocols 076 and 079 were
7 both open-labeled, uncontrolled studies in which there
8 was no diet reinforced throughout the treatment
9 duration. Lipid measures were obtained not off of
10 serum sample, but off of finger-stick samples at a
11 much shorter duration of fasting, two hours in
12 protocol 076, a minimum of two hours, and a minimum of
13 six hours in protocol 079.

14 This slide here is summarizing the
15 percentage of treated individuals across the three
16 trials contributing to efficacy analysis. Again,
17 protocol 075, which is the placebo-controlled trial,
18 we see that by 12 weeks, we still have about 90
19 percent of the treated population contributing to
20 efficacy analysis.

21 In contrast, in protocol 076, one of the
22 actual use studies, we see that by eight weeks there
23 is only 80 percent contributing, but this drops
24 further such that by 16 to 24 weeks we have about 64
25 percent contributing to efficacy analysis.

1 And finally in protocol 079, by eight
2 weeks we only had about 63 percent contributing to
3 efficacy analysis.

4 This difference in dropout rates is such
5 that presenting LDL cholesterol reduction in only the
6 completers and in a time point in which patient
7 retention rate is the highest, and that is what is
8 summarized in this slide.

9 If we look at first the protocol 075, the
10 placebo-controlled trial, at week 12 we see that 91
11 percent of the treated population had a mean reduction
12 in LDL of about 18 percent. At week eight in protocol
13 076, the actual use study, 79 percent of the treated
14 population had a mean reduction of 22 percent. And by
15 week eight in the other actual use study, protocol
16 079, 63 percent of the treated population had a mean
17 reduction of 18 percent.

18 So what are our conclusions about LDL
19 cholesterol reduction? In the compliant and adherent
20 individual, we can expect about an 18 percent
21 reduction in LDL cholesterol.

22 But what about in the actual
23 nonprescription setting? What about in the OTC
24 population? Not the individual, but the population.
25 Well, the effectiveness of this treatment program