
I COMMUNITY PLAN EXECUTIVE SUMMARY

The LANS team is committed to benefiting the northern New Mexico community. Because we want to optimize the support we will provide to the local community, our plan for grant and services investments that complement those community activities that are allowable under the contract.

Beginning in June 2006, we will implement a 7-year community commitment plan that will invest up in northern New Mexico from fee and parent organization resources. The plan, as will be evident through FY07, will build upon the 63-year investment by the DOE/NNSA and University of California (UC) in the northern New Mexico community, and is structured to provide the greatest benefit to the region in three critical areas—education, economic development, and charitable giving.

Regional Community Philosophy. A consistent, responsive relationship with our neighbors is mutually beneficial. Given the regional dominance of the Laboratory, a strong, vibrant regional economy is vital to long-term Laboratory operations and to the morale of LANL’s workforce. Based on this philosophy, our community commitments are aligned to support the Laboratory’s mission and strategic objectives, providing mutual benefit and sustainability to both the Laboratory and to the surrounding communities. We believe that local leaders and organizations know best the needs of the community and our community commitment plan reflects this approach.

Regional Community Approach. The LANS Community Commitment Plan invests from fee and parent organization resources into northern New Mexico, the eight northern pueblos, and the State of New Mexico. LANS key personnel will be relationship owners, building a partnership with each constituency that will be a dynamic balance of listening and action. Working with the community and NNSA, we will establish formal metrics for performance, including annual surveys and formal feedback loops to verify alignment with community needs and priorities.

I.1 COMMUNITY COMMITMENT PLAN

To lay the groundwork for our 7-year Community Commitment Plan, the FY07 efforts will be coordinated with allowable regional initiatives, the regional purchasing plan, and the technology commercialization plan to create an overall community investment strategy.

I.1.1 DIRECT COMMUNITY INVESTMENTS

Direct community investments are targeted to the critical areas of **education, economic development, and community giving**. We use existing local organizations as the conduit for our direct investments.

I.1.1.1 Education

Beginning in June 2006, we will implement investments in education for the people of northern New Mexico. The commitment will include student scholarships, community grants, student learning and master teachers’ support, and professional development in quality processes.

LANS will contribute significant funds to the community. Initial programs will include:

- ***Matching Funds for the Los Alamos Employees’ Scholarship Fund***
- ***Education Outreach Grants***
- ***Math and Science Academy (MAS) Expansion***
- ***Regional Quality Center***

In addition, LANS will contribute to programs and causes directly related to workforce development in order to address LANL's future pipeline needs. These include:

- *NMHU Endowed Chair*
- *NNM University and College Collaboration*
- *NNMC Nursing and Teaching Program*

I.1.1.2 Economic Development

Through FY07, we will begin implementation of a program for economic development in northern New Mexico. The commitment will include resources for economic development support, enterprise development, and other infrastructure enhancement that will stimulate entrepreneurialism, business creation, and economic growth in the community. Based on past experience in job creation in the region, investments have been structured to address the unique challenges of economic development in northern New Mexico.

This includes the following discretionary and program investments:

- *Economic Development.* This investment will build upon LANL's current relationship with the Regional Development Corporation, e.g., providing grant writing assistance and major subcontractor consortium support.
- *Enterprise Development.* LANS commits to creating an enterprise development system in northern New Mexico. This system will assist communities seeking to grow their economies from within. LANS will help establish this place-based program that works in concert with existing economic development efforts to assist entrepreneurs. Efforts will also be made to align these efforts with LANL's technology transfer initiatives and scientific expertise.
- *Northern New Mexico Connect (NNM Connect).* LANS commits to foster NNM Connect. NNM Connect is based on the successful UC San Diego Connect (UCSD) program for economic diversification and is widely recognized as the most successful program of its kind to link entrepreneurs to investment funds and to provide startup support. This program will help address the lack of seasoned entrepreneurial business talent in northern New Mexico.
- *Technology Maturation.* This investment will provide incremental funding for prototype and simple feasibility testing for new applications that will lead to licensing opportunities for new technologies.

I.1.1.3 Community Giving

Beginning in FY07, LANS will continue investing in northern New Mexico's United Way campaign. Last year, the LANL campaign raised over \$700,000, resulting in contributions that accounted for over 60% of the total contributions made to United Way in northern New Mexico.

I.1.2 IN-KIND AND OTHER COMMUNITY INVESTMENTS

We will leverage LANS's parent organization resources to provide additional support in education and economic development to northern New Mexico communities.

Out-of-State Tuition and Fee Waiver. This program will apply for any LANS full-time active employee and/or dependent who is accepted to any University of California undergraduate or graduate program. Based on the past 3 years of data, approximately 100 students will take advantage of this program annually. Out-of-state tuition and fee waiver represents a savings of \$17,000 per student each year—\$1.7 million annually x 7 years = \$11.9 million.

Other Out-of-State Tuition and Fee Waiver Scholarships. Scholarships administered by the Los Alamos Foundation will be provided to any northern New Mexico student graduating from high school who is accepted to any University of California undergraduate program. Out-of-state tuition and fee waiver represents a savings of \$17,000 per student annually.

Project Management Services. Building on the existing volunteer spirit of LANL employees, we anticipate that LANS employees will volunteer time after work hours and on weekends to support community projects, such as school construction, community centers, and research parks. Services would include project management, construction management, project controls, scheduling, and inspection services. Data has shown that these professional services save the community 40% of overall project costs that can be reinvested into more project space or as a savings to a community.

Small Business Assistance Program with State Gross Receipt Tax (GRT) Credit. New Mexico Law provides for a \$1.8M tax credit (per year) to laboratories for providing technical services assistance to small business, LANS commits to participate in this program.

It is the purpose of the Laboratory partnership with Small Business Tax Credit Act to bring the technology and expertise of the national laboratories to New Mexico small businesses to promote economic development in the state, particularly in rural areas.

Assistance will be rendered in compliance with state regulations and may include the transfer of technology, including software and manufacturing, mining, oil and gas, environmental, agricultural, information and solar, and other alternative energy source technologies. Assistance also includes non-technical assistance related to expanding the New Mexico base of suppliers, including training and mentoring individual small businesses; developing business systems to meet audit, reporting, and quality assistance requirements; and other supplier development initiatives for individual small businesses.

I.2 BENEFITING THE COMMUNITY – INTEGRATION OF COMMUNITY INITIATIVES

The Community Commitment Plan activities through FY07 are structured to work in conjunction with allowable regional initiatives to support an overall community investment strategy, including a regional purchasing program and technology commercialization.

- **Partnering With and Understanding our Tribal Communities**
- **Education Outreach**
- **Strengthening and Providing Leadership in Support of Small Business and Subcontractor Councils**

LANS has crafted this integrated Community Commitment Plan based on our parent organizations' solid track record of partnering and contributing to the communities in which we work.

LANS's partners—Bechtel, University of California, BWXT, and WGI—have found that investing in local communities is good business. Partnering with the community smoothes the way for program and project implementation; provides a skilled, local, and knowledgeable resource base; and promotes economic stability in the area. By committing funds and technical and management resources, these firms benefit educational and economic development in communities worldwide.