Northern Nut Growers Association, Inc.



2006 Stakeholders' Report

Mission Statement and Purposes

Revised August 2002

Mission Statement

The Northern Nut Growers Association, Inc. is a non-profit organization of people interested in growing nut trees and minor fruits such as pawpaws and persimmons. We achieve our Purposes by discussions at our annual meetings, through our publications, with our award-winning web site, and through interactions with other nut growing organizations throughout North America and the world.

Purposes

The Purposes of the NNGA shall be to:

- 1. Promote interest in and disseminate information about nuts, nut bearing trees, and selected minor fruits (such as pawpaws and persimmons) of the temperate zone;
- 2. Promote scientific research in the breeding and culture of nut bearing trees and selected minor fruits of the temperate zone;
- 3. Promote the standardization of cultivar names and the development of genetic bases for the establishment of the identity of cultivars of nut bearing trees and selected minor fruits of the temperate zone;
- 4. Promote the production of nuts and selected minor fruits of the temperate zone for both commercial and home use; and
- 5. Advance the culture and use of nuts, nut bearing trees, and selected minor fruits of the temperate zone.

President's Report

Dear NNGA Member,

The 97th Annual Meeting at Macomb, Illinois was successful and included much good information. Many thanks to all involved! The planning for the 98th Annual Meeting at Ottawa, Ontario appears to be progressing well toward another interesting time. I look forward to a meeting above the 45th parallel!

This has been an interesting year! Some of our traditionally most active members are less active, inactive, or unavailable for various reasons. Our annual meetings have changed to the immediate-year planning mode, except for the 100th Annual Meeting being planned for 2009 in Indiana.

A Constitution and By-Laws Review Committee was appointed to carefully consider the NNGA Constitution and By-Laws and propose amendments that facilitate regularity in NNGA operation and stability as elected officers, board members, appointed officers, committee members, and other appointments change. The members are Sally Martyn (Chair), Sandy Anagnostakis, Ken Bauman, Tucker Hill, Bill Nash, Alan Van Antwerp, and Francis Woodward.

Sally Martyn has made this summary of the 23 responses to the June 2006 survey thus far:

NNGA loss of membership:

- 1. Do you know former NNGA members who have dropped membership? Yes <u>7</u> No <u>13</u>
- 2. What do you think are reasons that former NNGA members have not renewed membership?
 - _2 Dues were too high.
 - <u>3</u> Annual meetings cost too much.
 - 6 Not enough time to put into NNGA.
 - _6 There were too few annual meeting talks by nut growers.
 - 1 Didn't get the help from NNGA that was needed.
 - 1 Membership renewal was hard to accomplish correctly.
 - <u>0</u> Had sent a renewal but it was apparently not processed.
 - 0 Felt treated as a second class member when not attending annual meetings.
 - _5 The website and annual meeting provide all needed benefits without paying dues.
 - 6 The website provides sufficient information free.

Other reasons:

- 1. No idea, survey those who didn't renew, unable to I.D. with subject matter as a novice, once a nut grower interest changed and wanted to stay current.
- 2. Does this parallel overall decline in tree farmer? Start an apprenticeship program with 1-2 week on site education, articles are too difficult for novices to pick up, recent articles with pictures are better.
- 3. No local organization, officers change but power remains in the hands of the same people.
- 4. Getting too old to do the work, harder for older people to get to the annual meetings.
- 5. Nut tree growing requires too much work and production takes too long.
- 6. Complains too many talks on pecans and economic excuse, if he would stop smoking he could purchase 50 memberships.
- 7. Inflation, many strapped for cash, people will join and maintain membership if it puts money in their pockets.

- 8. Annual meetings hard to attend for a working person, distance also a factor. 9. Moved and no longer grow nut trees. 10. Suggestion: give each member a coupon for a "trial membership" to give to someone totally new who might be interested.
- 11. Lost interest, too old, sold property.
- 12. Don't know why (Name) dropped membership.
- 13. Too many talks on chestnuts, want talks on nuts not wormy starch balls.
- 14. Too old or dead.
- 15. Too much on chestnuts, nothing on minor nuts, hicans, hickories and want talks on spray schedules.

Voting procedures:

3. Should NNGA voting continue to be done by only those attending the Annual Meeting?

Yes <u>8</u> No <u>7</u> Not Sure <u>6</u>

4. Should NNGA voting be done in a way that all members can vote?

Yes <u>8</u> No <u>5</u> Not Sure <u>8</u>

- 5. Comments and questions:
 - 1. Too complicated to carry out.
 - 2. Mail a ballot to all members.
 - 3. Those making effort to attend meetings should have priority except on basic structural changes.
 - 4. People that do not attend are usually not active enough to participate.
 - 5. Desirable but may be cumbersome and expensive.
 - 6. All members should vote on board and officer positions at a minimum.
 - 7. Usually only meeting attendees are running for office and doing most of the work, if people don't attend they can still write, phone or email opinions.
 - 8. Those who attend annual meetings are the most committed to the organization.
 - 9. Will meet resistance from board members and difficult to administer.
 - 10. Costly.

NNGA structure:

6. Should NNGA be changed to a modern nonprofit corporation with a chief executive officer (CEO) to run it?

Yes <u>1</u> No <u>16</u> Not Sure <u>6</u>

7. Should NNGA be an organization with volunteers elected as president, vice president, secretary, treasurer, and directors, without an executive officer?

Yes 13 No 4 Not Sure 5

- 8. Compromise suggestions:
 - 1. Some hired help would ease burden.
 - 2. Should offer rewards to members who recruit new members.
 - 3. Having a CEO will cost more, then every executive will want a stipend, where will money come from? Stipend keeps only devoted persons as players yet recognizes their efforts.
 - 4. President should be given more executive power and a secretary should be hired to work under the direction of the president, the president's term should be longer.
 - 5. Cannot afford to pay a CEO, continue the secretary/CEO position.
- 2005 Stakeholders' Report 4

- 6. Our organization is dying out and needs to be revitalized, but I have no ideas yet.
- 7. Have no problem with a CEO, not sure if there are enough people to volunteer.
- 8. If changed to run by CEO that takes the initiative from member participation, more will lose interest, leave things the way they are, we will survive.
- 9. Is there an advantage to change?
- 10. Change is inevitable but always painful, slow changes are preferable, thanks for asking.
- 11. A part time executive director should be hired to provide a base or stable organization and a headquarters for NNGA.
- 12. A CEO to handle organizational matters would be great but I don't think we can afford it at present.

Two Extra Comments:

- A. NNGA needs to undertake a serious commitment (finances for travel) to the development of state chapters so that we have one in every state. We have done that here in New York and are steadily growing.
- B. NNGA's educational efforts have been weak in the following areas:
 - 1. Techniques for gathering, de-hulling, sorting out defective nuts, washing drying and packaging for market.
 - 2. Marketing nuts:
 - a. What are current prices being paid to growers? A regular listing by species and grade would be a big help.
 - b. How to market one's crop. I can envision myself in a few years time with a ton of chestnuts on my hands and not knowing what to do with them. Where could I sell my nuts? I have invested thousands of dollars and would like to know how to get some of the money back.

Province or state where the survey response was mailed:

ME	1	MO	1	OK	1	WV	2
MI	2	NY	2	ON	1	Unknown	3
MN	1	ОН	4	PA	5		

If others of you have ideas or information on any of the survey topics, please let us know. Remember, NNGA is your organization!

Alan Van Antwerp President, 2005 – 2006

Financial Report (Unaudited)

1 October, 2005 – 30 September, 2006

Prepared by Sandra Anagnostakis, Treasurer

Income

Income Source	Budget	Actual
Memberships	\$14,000.00	\$15,246.00
donations for student/disabled memberships		\$225.00
Advertising, Web and Nutshell	\$1,300.00	\$4,362.34
Book Sales	\$1,500.00	\$3,427.00
Library Sales	\$50.00	\$108.75
Promotional Items	\$300.00	\$330.00
Miscellaneous	0	0
Total	\$17,150	\$23,689.09
Annual Meeting 2005		
Income above expenses		\$8,894.07

Expenses

Item	Budget	Actual
Members Mailings	\$500.00	\$428.93
Student Membership given	(\$2	5.00)
Annual Report (inc. mailing & tax)	\$10,000.00	\$9,938.07
The Nutshell (inc. mailing & tax)	\$10,321.00	\$9,441.05
Stakeholder's Report (inc. tax)	0	\$1,607.81
Directory Printing (inc. tax)	0	\$3,537.79
File Maintenance (inc. tax)	0	\$584.38
Handbook vol. II	\$10,000.00	0
Secretary's DSL line	\$500.00	\$367.89
Post Office Box	\$140.00	\$144.00
Web Services (gift)	\$500.00	\$500.00
Library Expenses	\$300.00	\$104.21
Office Supplies	\$50.00	\$361.94
Secretary's Expenses, travel and Ann. Meeting	\$1,000.00	\$1,158.61
Labor	\$100.00	\$155.60
Promotional Items Purchased	\$1,000.00	\$40.81
Mailing books and Promotional Items	\$200.00	\$200.24
Advertising/Promotions	\$1,000.00	\$511.79

Item	Budget	Actual
Equipment	0	0
Insurance (bonding treasurer)	\$202.00	\$202.00
Bank Fees	\$500.00	\$133.49
PayPal fees	0	\$123.61
Miscellaneous	\$2,000.00	
refund, Michigan Nut Growers		\$300.00
Hazel Book films to Library		\$40.00
flowers, member deaths		\$204.05
GPS units stolen		\$381.11
Total	\$29,475.00	\$30,467.38
Annual Meeting 2006 advance		\$427.20
Research Grants		\$9,184.50

Assets

(30 September 2006)

\$1,275.65	Checking Account Balance
\$252.39	PayPal Balance
\$76,907.31	Stock Value: General, Life, Book
\$8,214.15	General Fund, Money Market Value [earns about 4.5% interest]
\$43,895.44	Research Fund Money Market Value [earns about 4.5% interest]
	(includes \$50,624.00 in donations, \$3,571.00 from the Annual Auction, and \$584.29 in interest)
\$93,999.39	Research Fund, Stock Value

Equipment:

Library: Mita DC1450 photocopier, two storage shelves, \$2,148.23 in bank

Annual Report Editor: scanner, digital camera, printer

Secretary: HP Office Jet All-in-one printer/scanner/fax, computer

Membership Director: Compact Presario Computer, HP Office Jet printer/copier/scanner

Fulfillment Coordinator (Inventory as of 31 July 2006):

Summer caps	15
Winter caps	13
Aussie hats	50
Hard cover Hazel	15
Soft cover Hazel	1694
Handbook	944

Notes on the Treasurer's Report for 2005 – 2006

Our finances this year were saved by the money left over from the 2005 Annual Meeting. Without that money we would have had to sell \$7,200.00 worth of stock to pay our bills. Advertising in *The Nutshell* and on our web page brought in much more than we expected, as did book sales [SELL THOSE BOOKS!]. The use of PayPal for membership and sales has been a great help to me, and the percentage that they charge is well worth it. Membership income was a little more than expected, and \$225 was donated for memberships for students and disabled people.

Our expenses were nearly in line with the budget with the exception of no charges for the *Annual Report*, as those bills came in the next fiscal year. I have separated out the expenses for File Maintenance, which have usually been included in the cost of our publications. We pay for maintaining an up to date mailing list and record of members' profiles, and pay for requested reports. Some occasional labor is needed every year to do small tasks for one of the officers. Our contingency for miscellaneous expenses was much more than needed this year but a surprise expense was the cost of the GPS units that "went missing" after the Annual Meeting. We paid for them, of course.

Members are often surprised to find out that

we pay tax on some goods and services. Our 501 (c) 3 status exempts us from Federal tax but not from state tax.

Our Research Fund is in very good shape with the generous donation of \$50,000.00. Some of it is in stocks (mutual funds), and some in a money market account that allows me to write checks to pay for grants. Our investments have now all been separated out into General Fund, Life Member's Fund, Book Fund, and Research Fund so that I don't have to calculate what percent of the investments belongs to each. Investments have been moved around a little with the advice of our Edward Jones broker and the Investment Advisory Committee. More adjustments will probably be made this year to earn us a little income. Up to the end of this year, our investment returns have been going back into the mutual funds instead of earning us cash. Our Investment value has grown steadily over the year, and is in good shape.

If there are any questions about the Treasurer's Report, feel free to e-mail me.

Sandy Anagnostakis, Treasurer

Proposed Budget

1 October, 2006 – 30 September, 2007

<u>Income</u>

Income Source	Budget
Memberships	\$16,000.00
student/disabled	
Advertising	\$5,000.00
Book Sales	\$3,000.00
Promotional Items	\$100.00
Miscellaneous	0.00
Total	\$24,100.00
From Stock Sales	\$8,010.00
Total	\$32,110.00

Expenses

Item	Budget
Members Mailings	\$500.00
Student Membership	0
Annual Report (inc. mailing and tax)	\$10,000.00
The Nutshell (inc. mailing and tax)	\$10,000.00
Stakeholders' Report (inc. tax)	\$1,500.00
File Maintenance (inc. tax)	\$700.00
Handbook vol. II	\$5,000.00
Utilities/Communication	\$500.00
Post Office Box	\$150.00
Web Services (gift)	\$500.00
Office Supplies	\$350.00
Officers/Directors Expenses	\$1,000.00
Labor	\$150.00
Promotional Items	\$50.00
Mailing books and Promo Items	\$200.00
Advertising/Promotions	\$500.00
Equipment	0.00
Insurance	\$210.00
Bank Fees	\$150.00
PayPal fees	\$150.00
Contingency/reserve (for miscellaneous expenses)	\$500.00
Total	\$32,110.00

97th Board of Directors Meeting Minutes

Northern Nut Growers Association, Inc. Western Illinois University, Macomb, Illinois Sunday, 23 July 2006

ATTENDANCE:

BOARD MEMBERS:

Alan Van Antwerp,
President
Greg Miller, Vice
President
Tucker Hill, Secretary
Andre Flys
Rod Hart
Sally Martyn
Robert Miller,
Membership
Malcolm Olson
Ronald Richardson

Rod Hart

ABSENT:

Sandy Anagnostakis, Billie Hanson

Treasurer

APPOINTEES:

Donald Cullman, Jerry Henkin,
Cultivar Inventory Librarian
Dennis Fulbright, Bill Sachs, *The*Annual Report Nutshell Editor

Editor

MEMBERS AND GUESTS:

Ken Bauman
John Flys
Bud Luers
Gary Fernald
Tom Green
Marsha Henkin
Joe Hietter
Robert Livingston
Bud Luers
Sandy Miller
Henrietta Olson
Jerris Richardson
Bill Totten

Ken Hunt Francis Woodward
Cara Hyman Mike Woodward
Tom Lechner Leah Van Antwerp

Jerry Lehman

Secretary's Report

Tucker Hill gave out a sheet outlining his expenses from 1 July 2005 to 30 June 2006.

It outlined costs for mailing letters, flats, and packages at \$68.12 and explained that calls were free due to his cell phone costs being covered by his son's contract. His DSL costs were \$479.88 for the year. Alan Van Antwerp passed out a sheet outlining the expenses paid to NNGA volunteers and asked Tucker to add his annual meeting expenses to his report and send it out to the board via email. (See Secretary's Report)

Email Business

Alan Van Antwerp passed out a sheet outlining the email business conducted by the board during the past year. It outlined the purchase of 20 Hazelnuts and More Cookbooks as incentives for life membership upgrades, investing of life membership funds, the appointment of a Constitution and Bylaws review committee, the need for a new membership directory, and annual meeting expenses. The minutes of the 4 August 2005 board meeting were circulated and approved. It also listed requests during the year. A discussion followed about moneys raised by annual meetings, and it was agreed that they were based on a breakeven basis. The Iowa meeting had extra funds remaining of over \$8000 due to an unexpected lower rate by the college than originally agreed to, to above average late registrations with an added \$25 cost, and to more registrations than originally expected. (See 97th Annual NNGA Board of Directors Email Business)

Constitution and Bylaws

Alan passed out copies of these documents and pointed out Section 2, Article 4. It con-

cerned the secretary approving expenses as well as her or his own expenses. It was felt this was undesirable. Discussion followed as to how to deal with this issue. It will be given to the Constitution and Bylaws committee to deal with.

Board Action via Email

The current policy was outlined which calls for 14 days for discussion on a motion, 7 days for voting, and 4 votes as quorum. Discussion followed about what to do if a minority of the board responded. It was agreed to let 4 members stand as a quorum. It was also agreed that board members should notify the whole board if they plan to be away for a time or unavailable. It was agreed that all emails would begin with "NNGA" and be sent in ".rtf" format.

Membership List

Bob Miller gave his membership report showing the numbers of each type of membership and how many participated in the \$5 discount for a three-year renewal. He sent letters to 250 members who had not renewed by 1 May 2006. Most members responded quickly and with sincere apologies. Many could not read the number on their address label. This will be enlarged to make it clearer. It was agreed that if a person became a member after the annual meeting he or she would receive credit for the rest of that year and the full next year. We will continue the three-year incentive discount and the early renewal drawing as well as updating membership lists before all mailings. Bob suggested that the New Member Host committee would meet the needs expressed by Bud Luers who recommended that new attendees be greeted not only by the New Member Host committee but by the board members as well. He thanked Sandra Anagnostakis and Terree Goldstein for keeping him well informed. We have 756 members, send out 700 publications - family memberships receive only one, and have 507 members paying annual dues. The others are life members or honorary members.

Membership renewal form will be included in the September issue of *The Nutshell*. (See Membership Director's Report)

Motion:

That the drawing for the 5 free memberships be drawn using the renewals received by 1 January. Moved by Bob Miller, seconded by Andre Flys.

Carried.

Terree Goldstein maintains the membership roster and mailing lists that contains addresses, phone numbers, email addresses as well as the member profiles. All memberships go to the treasurer who forwards them to Terree and Bob. Alan wanted to know why bulk mailings to Canada are not received until 3 to 4 weeks after American bulk mailings.

Motion:

That Bronze, Silver, and Gold life members have automatic voting memberships for their spouses as long as the life member lives. Moved by Bob Miller, The motion died for lack of a second.

The Constitution and Bylaws committee will take this into consideration. Family membership names of no more than two people must be added to the family membership listing for voting rights. With two names registered on family membership, each is entitled to one vote.

It was agreed that only members have access to the membership list. There has been a moratorium on selling the membership list since 2003. They were sold in the past. A discussion followed about who has the right to a computerized version of the membership list. It was felt that the local arrangements committee needs it. The many errors on the list need to be corrected. Our registration form needs to be clarified and member profile information needs to be separated from membership. The Constitution and Bylaws committee will try to clarify this issue.

Motion:

That Bob Miller be reappointed as membership director. Moved by Sally Martyn, seconded by Ron Richardson.

Carried.

Adjourned for Lunch

Reconvened at 1:22 pm

Roger Brown of the Illinois Institute for Rural Affairs explained the services and funds he could provide. When questioned the responses were as follows:

- 1. Money for research grants? Could help raise money for them.
- 2. Purchase and disseminate our books? Possible if we raise the money for this.
- 3. Chestnut information distributed as a two sided large bookmark? Feasible.
- 4. Gary Fernald proposed distribution of nuts for planting to 4-H groups, schools, etc. Possible.
- 5. DNA testing of cultivars as a suitable project. Feasible.

Ron Richardson questioned the lack of member profile information about growers in our new directory. It was not included as the information was too far out of date. Suggested that the information be added to our cultivars section on our web site.

Cultivar Inventory Coordinator's Report

Don Cullman passed out his report and expressed frustration as little had happened since last year. There was little response from growers. The database exists and is being inputted by Wils Van Dam but is not linked to our web site yet. Jim Stegman will set up a generic form for ease of collecting data from all the different cultivar groups. Ken Bauman suggested that all

growers be sent a generic form with a return envelope. He also felt that each chairman of the various cultivar groups could input their own data. Marsha Henkin will get the new forms on the web site unless new fields are needed. If so Jim Stegman will have to do this.

Don Cullman will accept the chairmanship of the cultivar inventory committee again if the chairs of each nut type are scheduled to meet at the annual meeting. Jerry Lehman agreed to make sure this happens. (See Cultivar Inventory Coordinator's Report)

Motion:

That Don Cullman be elected cultivar inventory chairperson for the coming year. Moved by Jerry Henkin, seconded by Rodney Hart.

Carried.

Meeting Site Committee Report

The following sites were recommended:

- 1. Ottawa, Canada 2007
- 2. Texas 2008
- 3. Indiana 2009
- 4. Idaho 2010

Dennis Fulbright suggested dates were also important and should be set as soon as possible.

Motion:

That the above locations be accepted. Moved by Tucker Hill, seconded by Rod Hart.

Carried.

Thanks were expressed to Gary Fernald for jumping in and taking on this year's annual meeting with just one year's notice.

Funding for the color spread in the March *Nutshell* from NNGA general funds or annual meeting funds was discussed but no decision was reached

Motion:

That the annual meeting coordinator for the coming year be Jerry Lehman. Moved by Sally Martyn, seconded by Tucker Hill.

Carried.

Librarian's Report

Jerry Henkin passed out his report. He filled 52 requests for books and photocopies which is an increase over the previous year. The current library bank balance is \$2,359.35. Duplicate copies of annual reports were given as gifts to new attendees at this annual meeting and others were offered for sale at a reduced rate. Jerry also listed his new acquisitions for the year. (See NNGA Library Report)

Motion:

That Jerry Henkin be the librarian for the coming year. Moved by Tucker Hill, seconded by Ron Richardson.

Carried.

Investment Advisory Committee Report

Ron Richardson reported that our investments were up by 7.5% at the end of the year. Some changes had been made in our investments earning us \$8,000 more than we would have if left as they were. The market has gone down, and we are now where we were as of 1 January 2006. We are up a total of \$16,000. (See Investment Advisory Committee Report)

Motion:

That the investment advisory committee be Ron Richarson, chairperson; Jerry Lehman; and Francis Woodward. Moved by Bob Miller, seconded by Tucker Hill

Carried.

Publications

Motion:

That Dennis Fulbright be appointed editor of the *Annual Report* and Bill Sachs be appointed editor of *The Nutshell* for the coming year. Moved by Tucker Hill, seconded by Jerry Henkin.

Carried.

Both editors suggested that new editors would be needed by 2010.

Financial Report

Tucker Hill distributed Sandy Anagnostakis' reports: a review of last year's budget, the NNGA treasurer's report for the past year, cost verses income figures based on 175 life members, and the proposed budget for 2006-2007. (See NNGA Treasurer's Report 2005-2006 and Proposed NNGA Budget)

One proposal was eliminating the Annual Report and combining the contents with The Nutshell in a glossy format. Twelve to eighteen months would be needed to make this suggested change as the bylaws require both publications be published as separate publications. To continue both publications as required means continued deficit financing. Tucker Hill expressed a desire to keep the Annual Report and The Nutshell published as is till 2009 (the 100th NNGA anniversary). Raising dues or lowering costs of the Annual Report were other suggestions. Also the \$2,000 cost of mailing the Annual Report was noted. A donation drive could be instigated in The Nutshell. A suggestion from the recent member survey was to accept willing workers on nut farms to help spread nut tree growing knowledge and to encourage new members.

It was agreed to move to the email form of business to complete the budget for 2006-2007 and to include Dennis Fulbright, Bill Sachs, Don Cullman, Jerry Henkin, and Jerry Lehman in these discussions.

The Stakeholders' Report could be posted

on the web and only mailed to those who request a hard copy. Bob Miller offered to do the mailing.

Research Grants Committee Report

Greg Miller reported that there were three requests and that the committee had not decided on which to support. The three are as follows:

- 1. Investigations into Propagation of the Ozark Chinkapin for \$4,993 by Patrick Byers, et al.
- 2. Commercializing by Identifying Cold-hardy, Blight Resistant Hybrid Hazelnuts for \$3,500 by Troy Pabst and Scott Josiah
- 3. Development of Biological Controls for the Asian Gall Wasp for \$5,180 by Cooper and Rieske-Kinney.

Opinions were expressed as to the merits of each. We will not divide the amount available for research grants. We will fund all of a request or provide no funds for each submission as opposed to funding part of a request. At this date we are uncertain as to the auction money available so no final decision was made. (See Auction Committee Report)

Meeting recessed *sine die* to email mode.

Respectfully submitted, Tucker Hill, Secretary

Notes for these minutes were capably taken by Sally Martyn with my gratitude.

NOTES:	

97th Annual Meeting Individual and Committee Reports

Secretary's Report

To: Sandy Anagnostakis, Treasurer

From: Tucker Hill, Secretary

Re: Secretary's expenses for 1 July 2005

to 30 June 2006

Date: 17 July 2006 (Amended 29 August

2006)

Cash on hand 1 July 2005 \$201.13

Expense Account Expenditures

Item	Quantity	Expenditure
Letters	55	\$24.03
Flats	15	20.01
Packages	4	24.09
Calls*	0	<u>0.00</u>

Total Expense Account Expenditures \$68.12

Cash on hand 30 June 2006 **\$133.01**

NOTE: While these figures have not been audited, they agree with the expense voucher I maintain. I hope the details of this report

are adequate for your accounting. If you wish more information, I will be happy to supply you with a copy of my records.

VISA Expenditures

<u>Item</u>	Expenditure
DSL	\$479.88
2005 Annual Meeting	1,209.41
Printing for 2006 Meeting	53.02
Ink Cartridges	100.67
Postage	<u>32.27</u>
Total VISA Expenditures	\$1,875.25
Total Expenditures	\$1,943.37

97th Annual NNGA Board of Directors Email Business

August 2005 to July 2006 Assembled Afterward

Each item shown here had much opportunity for discussion in addition to the brief account given. Compiling the results after the fact probably means that this is incomplete.

September:

It was moved by Sandra Anagnostakis, seconded by Sally Martyn, to purchase 20 copies

^{*} Our son gave us a cell phone under his Sprint contract for which he does not charge us. Consequently I have no billable phone calls.

of the cookbook *Hazelnuts & More* published by Graphics Arts Center Publishing Co. to give as incentives to people who upgrade their life memberships. Carried with 8 in favor and none opposed.

The use or investment of the life membership upgrade contributions was discussed. Sally Martyn pointed out that a board motion on July 31, 2005, had specified that the additional funds would go for general use and the basic life membership amount would go into the investment fund.

November – December:

An analysis of the Constitution and By-Laws was presented to the board.

It was moved by Tucker Hill, seconded by Sandra Anagnostakis, that a committee be appointed to address the ten issues listed by President Alan Van Antwerp under the title Official Duties and Board Action as well as any other issues the committee may discover with the Constitution and Bylaws. Only 4 board members responded to this motion, all 4 in favor.

December - March:

The need for a new directory and its content were discussed.

February:

Expenses to be covered by annual meeting registration fees were discussed.

An interesting suggestion for promoting the $100^{\hbox{th}}$ Annual Meeting was presented and discussed.

May – July:

The minutes of the August 4, 2005, board meeting were received, corrected, and approved.

Some external requests arriving through the year: (Other requests come to Tucker, Sandy, Jerry Henkin, and others.)

A request to host a delegation of Chinese

forestry officials. Notification that they would pay all costs suspended communication.

A California nutrition educator requested nut samples. Lucienne Grunder helped her.

A retail nut shop in North Carolina requested sources of nut supply. No information available.

An Illinois request for scionwood collection timing.

A CGA request for mailing list of chestnut growers. Unable to provide a valid list.

Respectfully submitted, Alan Van Antwerp, In Place of the Secretary

Membership Director's Report

23 July, 2006

Forthepastyearwehave the following special memberships: sixty-four Family Memberships, one new Life Membership, two new Gold Life Memberships, two new Bronze Life Memberships, three Sustaining Memberships, twelve Contributing Memberships, four Student Membership gifts, one Member with Disability Membership gift, and 9 research donations.

Forty-eight members used the \$5 membership discount to renew their membership for three years. The discounted memberships decreased the work of accounting for membership renewals and decreased the number of deposits required of the Treasurer.

Our goal is to increase all of these areas through improved customer service. This year I sent out personal letters to 250 members who had not renewed their 2006 membership by 1 May. This gave members a last chance to send in their dues using the renewal notice in the

March *Nutshell*. In retrospect, I think we had two things that contributed to the large number of renewal notices. One, the NNGA members had a hard time reading the number on the address label. The 2005 and the 2006 looked almost alike on the label. Some read the 2006 as 2005 and sent in a second renewal and others waited until I sent them the renewal letter. Two, with the beginning of the membership year changing from October to January, we didn't get the membership trained to send their dues in on time.

I think we have room for improvement by working out arrangements to remind members to renew on time.

I feel we need to be open-minded on ways to accomplish the above items.

Some of the items we need to talk over are:

- 1. Changing the starting date of our membership year. (Currently we accept new members for a next year membership starting October 1 of the pervious year.)
- 2. Continuation of the three-year membership discount. (This should be continued.)
- 3. Continuation of early member drawing. (Discussion- Currently using March 1 as cut off date.)
- 4. Reviewing the life membership list to delete unneeded mailings to deceased nut growers and life memberships to companies. (Discussion- Review Policy for Life Memberships. Review mailings to wives of deceased Life Members.)
- 5. Updating membership lists before all mailings both snail mail and e-mail.
- 6. Sharing data lists so we can keep on top of any lost data or omitted information on the membership.

This year I didn't sent out renewal notices by e-mail. Next year I plan to be able to have membership records up to date so an email notice can be sent out before a final post card or letter is sent out to delinquent members. This year's response from the personal letter was received with numerous apologies for being late with their renewals.

I do want to thank our NNGA Treasurer Sandra Anagnostakis for promptly sending me copies of member renewals, and I want to thank Terree Goldstein for providing me a copy of the membership list to check against my list.

I had a nice letter from member Bud Luers. He said the membership committee needs a welcoming committee in juxtaposition to the registration personnel. New members need to be recognized by officers and current members with a very cordial welcome.

Bud feels that the current member that is successfully responsible for bringing at least 50 new memberships into NNGA be recognized with a plaque and recognized at the NNGA Banquet.

This year's NNGA Annual Meeting New Member Host Committee led by Sally Martyn will go a long way to address Bud's comments from his letter two years ago to the Membership Committee.

I would like to close by saying that additional direction for the Membership Director is welcome

Respectfully submitted,

Robert Miller, Membership Director July 31, 2005

Cultivar Inventory Coordinator's Report

July 2006

I. Opening Remarks

Motivation:

- Knowledge is the awareness of what is already there.
- Awareness demands that action should be forthcoming.
- Action brings results.
- Results are labeled success.

II. Report to the Board

Progress of the Cultivar Inventory:

Since our last convention, progress has been very limited. The main focus was on the Black Walnut Inventory as we were aspiring to complete the mechanics for this species on our web site. At the close of the 96th Annual Meeting the position of Black Walnut Chairman was not filled. Since that time, a number of very qualified people have been contacted, and Ken Bauman has accepted being the Black Walnut Chairman.

Also at the 96th Annual Meeting informational folders on how to proceed with this project was given to the representatives of the various nut species. We have received responses from a number of the members listing black walnut cultivars; it has been my wish that this information be made available on our web site.

Suggestions to Enhance the Progress of the Cultivar Inventory Program

- Ist Every convention should have time allotted for the Coordinator, Chairman, or representative to discuss pertinent material for the web site and The Nutshell.
- 2^{nd} The commitment by chairmen and

- committee members of the various nut varieties and web site representatives needs to be renewed.
- *3rd* Input from those attending should form the direction of the Cultivar Inventory Program.
- 4th A new Cultivar Coordinator with an understanding of basic computer and web site knowledge is a must for this program to be successful.

The delay in the progress of the Cultivar Inventory Program could be resolved with improved communication and dedication by parties involved.

Thanks to all who have brought the vision of the Cultivar Inventory thus far.

Don Cullman, Chairperson
Cultivar Inventory Coordinator

NNGA Library Report

July 1, 2005 to June 30, 2006

This year the Library has added approximately 50 copies of the Annual Report, some dating back to the 1930s, and 100 copies of The Nutshell from member donations. Along with these were duplicate copies of several popular books on nut tree culture. Bill Sachs, the Editor of The Nutshell, will run an ad for the Library every other issue requesting donations of printed material and videos dealing with nuts. I assisted one member in donating his collection to the Missouri Future Farmers of America. I used some of the issues to interest participants at various agricultural meetings where I exhibited, including the New York Nut Growers Association, to join the NNGA. At the 2006 meeting, I will offer new NNGA members a choice of *Annual Report* issues as a gift; other copies will be up for sale at a reduced price.

Several new titles were added to the list of available books. I obtained a quantity of publications from SARE, the University of Missouri Center for Agroforstry, and the Oregon State University that are offered for sale or copy through the Library. Below is a list of the new acquisitions:

Building Soils for Better Crops, 2nd Ed., Fred Magdoff and Harold Ven Es, Sustainable Agriculture Network, 2000

Uncommon Fruits for Every Garden, Lee Reich, Timber Press, 2004 Pawpaws and persimmons are included. Fine photographs and inspiring illustrations.

Katie O'The Osage, G. Wesley Rice writing as his dog Katie, Pecan Creek Publications, 2003. This fanciful fictional work deals with the solving of a murder in the pecan orchard by Katie with several amusing digressions.

The Wisdom of Small Farms and Local Food: Aldo Leopold's Land Ethic and Sustainable Agriculture, John E. Carroll, with illustrations by Karen Busch Holman, University of New Hampshire, 2005

Manage Insects on Your Farm, A Guide to Ecological Strategies, Miguel A. Altieri and Clara I. Nicholls, Sustainable Agriculture Network, 2005_

USDA SARE (Sustainable Agriculture Research and Education) pamphlets:

Meeting the Diverse Needs of Limited Resource Producers

Marketing Strategies for Farmers and Ranchers

Diversifying Cropping Systems

Transitioning to Organic Production

Exploring Sustainability in Agriculture

How to Conduct Research on Your Farm or Ranch

A Whole-Farm Approach to Managing Pests

University of Missouri Center for Agroforestry pamphlets:

Propagating Pecan and Black Walnut in Missouri

Growing Pecans in Missouri

Why Chestnuts

Why Pecans

Why Black Walnuts

Oregon State University pamphlets:

Orchard Economics, 2002

Growing Hazelnuts in the Pacific Northwest, 2002

"Santiam" Hazelnut, (OSU 509.064), 2005

A goal for next year is to get NNGA members who borrow books to write a critique and publish these in *The Nutshell* so that other members can be inspired to borrow particular titles.

I filled 52 requests for books and photocopies of *Annual Report* or *Nutshell* articles. This is an increase of 10 requests from last year. Two of the 52 orders came from NAFEX members. In some instances, I was able to research a particular interest of a member and prepare a packet of materials for them. I also referred those with questions on nut growing to experts in the field.

Our current bank balance is \$2,359.35 as of June 30, 2006. The comparable amount for last year was \$2,135.55.

Marilynda Frazer-Cunliffe continues to proofread *Annual Reports* and nut books for

Project Gutenberg. I have done some proofreading during the year and have encouraged others to assist in this worthwhile effort.

> Respectfully submitted, Jerry Henkin, NNGA Librarian

Investment Advisory Committee Report for the 97th Annual Meeting

The NNGA financial year for our investments was positive. In September 2005, the value of our investments finally matched our original costs. We finished 2005 with an approximate \$15,000 gain.

In January, some changes were advised and completed, which in April at our high point for year produced a 4% or \$8,000 difference. Unfortunately, the market has come down some, but the changes still show a positive 2%.

As of 30 June 2006, we had a net gain of approximately \$26,000 on our total investments.

Ron Richardson, Chair Investment Advisory Committee

Auction Committee Report

To: Tucker Hill, Secretary NNGA

From: Ernie Grimo, Chair Auction and

Exhibits Committee.

Re: Committee Report for 2006

Date: August 5, 2006

In late winter of 2006, a letter was sent to approximately 130 exhibits and auction prospects, encouraging them to participate in our annual meeting at Western Illinois University, Macomb, Illinois. Of those contacted, thirty-seven donors provided items for the auction. The many items provided by our donors ranged from trees to nuts, books, ceramics, and others too many to mention. Ken Bauman, our capable auctioneer, raised \$3,571 for us this year. A few of the ceramic chestnut roasters were held over and will be sold at our next Auction in Ottawa, Ontario.

The money raised from our auction will go to our research fund. The interest from this fund will go to support research projects. As our research fund grows, it will perpetually seed more research in nut tree growing.

About eight exhibitors provided displays of products and nut related items. This is an area where greater participation is needed.

I would like to thank our auctioneer, Ken Bauman, who made this event an enjoyable experience. I would also like to thank our helpers and committee members John and Sally Martyn, Gladys and Tucker Hill, Linda Grimo Brigham, Robert Livingston, and others who volunteered to make our auction a success.

Finally, I would like to recognize, in first name alphabetical order, the individuals and organizations that provided the items for our auction and made it a moneymaker for our research fund.

André Flys,

Schomberg, ON

Bill Brookhiser and Randy Augustine,

Wever, IA

Bill Totten Family, Alexis, IL

Bud Leurs,

Belleville, OH

Complementary Alternative Program,

Jerris Richardson,

Missouri Valley, IA

Charles Novo-Gradac,

Lawrence, KS

Crystal Gimbel, Bag-A-Nut Corporation,

Jacksonville, FL

Charles Wilson,

Jackson, IL

Cullen Pflendler,

Massilon, OH

David Johnson,

Coolville, OH

Debbie Milks,

Lawrence, KS

Ernie Grimo, Grimo Nut Nursery,

Niagara-on-the-Lake, ON

Forestry Suppliers, Inc.,

Jackson, MS

Francis Woodward,

Medina, NY

Gary Fernald,

Monmouth, IL

Gladys Hill,

Etters, PA

Glenda Gardner,

Sarcoxie, MO

Greg Miller, Empire Chestnut Co.,

Carrollton, OH

Helen and John Schneider,

Smithton, IL

Dr. Joan Livingston Webber,

Macomb, IL

Jerome W. Lehman,

Terre Haute, IN

Joe Heitter,

Paraskala, OH

Joyce Groves,

Aliquippa, PA

Kevin Sturgeleski, Tree Essentials Co.,

St. Paul, MN

La Verne Bish,

Lincoln, NE

Malcolm and Henrietta Olson,

Erie, PA

Mary Hays,

Des Moines, IA

One Green World,

Molalla, OR

Oriana Kruszewshi,

Skokie, IL

Ray and Carolyn Young,

Ridgefield, WA

Robert Wallace, Chestnut Hill Nursery,

Alachua, FL

Ron and Jerris Richardson,

Missouri Valley, IA

Rose Powell.

Palmyra, MI

Sally Martyn,

Sparta, ON

Tree Pro,

West Lafayette, IN

Tucker Hill,

Etters, PA

Verne Luvall,

Galesburg, IL

Sincerely,

Ernie Grimo, Chair

Auction and Exhibits Committee

Treasurer's Report 2005 – 2006

Third Quarter Report	as of	31 December 2005 3	31 March 2006	30 June 2006	
Checking Account Balance PayPal Balance I usually transfer money from PayPal		\$12,164.41	\$15,185.85	\$18,486.54	
to the checking account whenever the amount gets over \$100 Stock value: General, Life, Book	General 26% Life 16% Book 3% of total stocks	\$96,214.58	\$104,716.65	\$102,165.44	
Research Fund, stock value Research Fund money market value	Research 55% of total stocks	\$122,631.43 \$3,831.00	\$127,987.02 \$4,236.88	\$124,868.87 \$2,708.00	
Research Fund donations Parentheses mean the money is already in the money market fund		(\$404.00)	(\$120.00)	(\$100)	
INCOME	BUDGET IN	ACTUAL IN	ACTUAL IN	ACTUAL IN	SUM
Memberships Student/disabled donations I think we should eliminate this line from our membership form, as we never get applications from students or disabled	1 Oct 2005 to 30 Sept 2006 \$14,000.00	1 Oct to 31 Dec 2005 \$1,325.00	1 Jan to 31 Mar 2006 \$6,085.00 \$125.00	1 Apr to 30 Jun 2006 \$6,426.00 \$100.00	1 Oct to 30 Jun \$13,836.00 \$225.00
Advertising This includes 'Nutshell' ads and the ads	\$1,300.00	\$164.34	\$1,640.00	\$2,318.00	\$4,122.34
Book Sales Library Sales	\$1,500.00	\$690.00	\$551.00	\$415.00	\$1,656.00
Promotional Items Misc.	\$300.00		\$26.00	\$13.00	\$39.00
Total	\$17,150.00	\$2,288.09	\$8,427.00	\$9,272.00	\$19,987.09
Annual Meeting 2005 returned		\$8,894.07			\$8,894.07

EXPENSES	1 Oct 2005 to 30 Sept 2006 BUDGET OUT	1 Oct to 31 Dec 2005 ACTUAL OUT	1 Jan to 31 Mar 2006 ACTUAL OUT	1 Apr to 30 Jun 2006 ACTUAL OUT	1 Oct to 30 Jun SUM
Members Mailings (one student membershin oranted: he	\$500.00	\$24.11	\$95.94	\$271.00	\$391.18
joined on the web page and didn't send a check, so I told him he was given a grant					
Annual Report (inc. mailing)	\$10,000.00	0.00	0.00	0.00	0.00
I keep getting messages that an Annual Report is almost ready, but have gotten					
no ours – very nara to ouaget! The Nutshell (inc. mailing)	\$10,321.00	\$3,321.26	\$3,678.14	\$4,543.33	\$11,542.73
If the directory is billed separately by Penns Valley I can separate them, but the mailing will be all together, and the Sarkeholders Report is the 5^{th} Nutshell?					
Handbook vol. II	\$10,000.00	0.00	0.00	0.00	0.00
I have no information on this either					
Utilities/Communication	\$500.00	86.78	\$119.97	\$119.97	\$247.92
This is Tucker's internet service					
Post Office Box	\$140.00	0.00	\$144.00	0.00	\$144.00
Web Services (gift)	\$500.00	0.00	00.00	0.00	0.00
Library Expenses	\$300.00	\$104.21	0.00	0.00	\$104.21
Office Supplies	\$50.00	\$19.55	\$141.15	0.00	\$160.70
Officers/Directors Expenses	\$1,000.00	0.00	0.00	\$400.00	\$400.00
Tucker's expenses for traveling to and attending the Annual Meeting					
Labor	\$100.00	0.00	\$63.60	\$92.00	\$155.60
Occasional help, such as Gladys sticking on labels, and typing					
Promotional Items	\$1,000.00	0.00	0.00	0.00	0.00
Mailing books and Promo Items	\$200.00	\$36.18	\$50.45	\$41.90	\$128.53
Advertising/Promotions	\$1,000.00	\$150.00	0.000.00	\$361.79	\$511.79
Ads in magazines, brochures, etc.					
Equipment	0.00	0.00	0.00	0.00	0.00

EXPENSES	1 Oct 2005 to 30 Sept 2006 BUDGET OUT	1 Oct to 31 Dec 2005 ACTUAL OUT	1 Jan to 31 Mar 2006 ACTUAL OUT	1 Apr to 30 Jun 2006 ACTUAL OUT	1 Oct to 30 Jun SUM
Insurance	\$202.00	0.00	0.00	0.00	00.00
Ireasurer's Bonding Bank Fees	\$500.00	\$51.85	8989	0.00	\$120.54
Our checking account is free as long as the balance is over \$12,000, and some of this is fees to close the account in Delaware (there were two overdraft fees) PayPal fees	00.00	\$20.90	\$30.77	\$45.45	\$97.12
We pay a percentage of all sales using PayPal, but it is by far the best way to sell books and memberships – much less work for me!					
Contingency/reserve 5%	\$2,000.00	0.00	0.00	0.00	0.00
Misc. (refund, MNGA)		\$300.00	0.00	0.00	\$300.00
Hazel Book films to Library		\$40.00	0.00	0.00	\$40.00
Flowers, member deaths		00.00	0.00	\$125.08	\$125.08
Flowers went to Mrs. Albright and Mrs. Bish					
Total	\$29,475.00	\$4,076.04	\$4,392.71	\$6,000.65	\$14,469.40
Annual Meeting 2006 advance This was for the insurance				\$300.00	
Research Fund					
Grant Paid U. Missouri		\$3,107.00	03 6723		
Grant Paid U. Kentucky			00:44/9	\$975.00	
Total					\$4,824.50

Respectfully Submitted, Sandy Anagnostakis, Treasurer 18 July 2006

Report presented for the Treasurer by Tucker Hill, Secretary

97th Annual Business Meeting of the NNGA

Northern Nut Growers Association, Inc. Western Illinois University, Macomb, Illinois Monday, 24 July 2005

Alan Van Antwerp opened the meeting at 9:00 AM after announcements by Gary Fernald and greetings from Bridgette Heil of Western Illinois University.

The minutes were declared approved as printed in the 2006 Stakeholders' Report and circulated.

The secretary and treasurer's reports as well as the budget will be dealt with by the board via email due to some missing information.

The meeting sites for the next four annual meetings were announced: Ottawa, Ontario, Canada 2007, Texas 2008, Indiana 2009, and Utah 2010.

Ernie Grimo made announcements about the auction for tonight and some restrictions for next year's auction due to border crossings. He reminded everyone that all proceeds go to research grants.

Don Cullman described the Cultivar Inventory Program and its importance to nut tree growing.

Two members of the nominating committee need to be elected at this session so that the committee can get to work during this annual meeting. Ernie Grimo and Bud Luers' terms are up. Bud Luers nominated David Johnson but he declined. Ernie Grimo nominated John Flys and he accepted. Ken Bauman nominated Bud Luers but he declined, Ken then nominated Ernie Grimo and he also declined. John Flys nominated Linda Grimo Brigham and it was felt that she would accept.

Motion:

That nominations be closed. Moved by Ken Bauman, seconded by Bill Nash.

Carried.

Bud Luers reported on behalf of the Nominating Committee. Nominations are as follows:

President Alan VanAntwerp

Vice-President Greg Miller Secretary Tucker Hill

Treasurer Sandra Anagnostakis
Director, three-year Francis Woodward

term ending 2009

Bud opened for nominations from the floor for any position. Jerry Henkin nominated Bob Livingston for director but he declined. Ken Bauman nominated Sally Martyn and she accepted. The slate will continue to be open for nominations and be voted on at the banquet.

Rose Powell reported on NNGA book and promotional item sales. We still have 1000 Nut Culture books to sell. She suggested people buy for universities, libraries, foresters, etc. She reminded the group of the board policy of 10 books for \$300 to help get them out to the different groups. They could then be resold to state members for \$45 for members and \$65 for the general public. (Several states took advantage of this offer.)

Tom Green from Western Illinois University, Faculty of Forestry will be running all the audio-visual equipment for presentations. He needs discs, slides, etc., prior to presentations.

Dennis Fulbright reported that the 2004 *Annual Report* is at the printer and the 2005 report is being typed at present. People presenting at 'Show and Tell' should submit reports to Dennis or Jerry Lehman for inclusion in the *Annual Report*.

Bill Nash announced that Cecil Ferris author of the Hazelnut book and longtime member

passed away yesterday, Sunday, 23 July 2006.

Jerry Henkin announced that extra copies of back issues of the *Annual Reports* were on sale for \$3.00 each or \$2.50 each for more than one. They are normally \$11.00 each. He also announced that a book is being written on Arthur Zimmerman and if anyone has information about the man and his work to contact Jerry.

Alan VanAntwerp introduced Stan Matzki from Nebraska who gave a moving eulogy for Cyril Bish and presented NNGA with a \$50 000 check for the Research Fund from Cyril's estate. Greg Miller responded to this generous donation and suggested others might like to donate to the Research Fund also. Tucker Hill reported that in 2000 Cyril had told him of his intention to make a sizeable donation to the Research Fund and that Cyril's gift increased the Research Fund to over \$160 000.

The meeting was recessed until Tuesday evening at the banquet.

Meeting Reconvened at the Banquet Tuesday, 25 July 2006

Alan Van Antwerp reconvened the business meeting.

Bill Nash, on behalf of the Awards Committee, recommended that LaVerne Bish be given honorary life membership in NNGA. Carried.

Bill then proceeded to do the roll call of states and provinces.

Bud Luers ran the election of officers and

directors. He reported on the nominations from the committee and from the business meeting. He opened the floor office by office for further nominations. None were forth coming.

Motion:

That the slate of officers as follows be adopted:

President: Alan Van Antwerp

Vice-President: Greg Miller Secretary: Tucker Hill

Treasurer: Sandra Anagnostakis
Directors, 3-year Sally Martyn and terms ending 2009: Francis Woodward

Moved by Gary Fernald, seconded by Bob Miller,

Carried.

Alan declared the meeting adjourned.

Respectfully submitted, Tucker Hill, Secretary

NOTE: It is with deep appreciation that I acknowledge Sally Martyn's fine note taking for these minutes.

NOTES:			

Officers, Directors and Appointees of the Northern Nut Growers Association, Inc.

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Andre Flys, Director 2007

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Sally Martyn, Director 2009

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Francis Woodward, Director 2009

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Table of Contents

Mission and Purposes	2
President's Report	3
Financial Report	6
97 th Board of Directors' Meeting Minutes	10
97 th Annual Meeting. Individual and Commmittee Reports	15
Secretary's Report	15
97th Annual NNGA Board of Directors Email Business	15
Membership Director's Report	16
Cultivar Inventory Coordinator's Report	18
NNGA Library Report	18
Investment Advisory Committee Report for the 97th Annual Meeting	20
Auction Committee Report	20
Treasurer's Report 2005 – 2006	22
97 th Business Meeting Minutes	25
Officers, Directors, and Appointees	28