National Institutes of Health



National Institutes of Health Commercialization Assistance Program (NIH-CAP)

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# **Company Profile**

**Industry Sector:** Audiological Medical Devices

#### **Company Overview:**

Mimosa Acoustics manufactures state-of-the-art auditory diagnostic systems for evaluating middle and inner-ear health.

## Target Market(s):

Equipment for mandatory hearing screening Hospitals, clinics, & birthing centers Hearing specialists (audiologists, otolaryngologists) Pediatricians & general practitioners School & occupational safety screening programs Audiological research & education institutions

## **Key Value Drivers**

### Technology\*:

Mimosa Acoustics possesses the only FDA-approved device for wide band frequency analysis of the middle ear.

## **Competitive Advantage:**

Mimosa Acoustics' patented diagnostic system is the only available method for obtaining diagnostic data about both the middle- and inner ear in a single test. Non-invasive testing takes only seconds and requires no patient response, meaning that it can be used on patients of all ages. Unlike widely-used tympanometry, Mimosa's test provides data across the broad speech frequency range and can be used for patients with ear tubes or painlessly on inflamed middle ears.

#### Plan & Strategy:

Mimosa has commenced an aggressive business development campaign in order to commercialize its technology.

# Management

#### Leadership:

Pat Jeng, Ph.D., President Jont Allen, Ph.D., Chief Technology Officer Joseph Jeng, Director Andrew C. Singer, Ph.D., Director

#### Closely held private company.

Pat Jeng & Jont Allen are recognized leaders within the audiological research community.

# **Product Development**

FDA approved and commercially available since October 2006.

Single technology platform with multiple testing modules in any combination

- Middle Ear:
  - Middle Ear Power Analysis (MEPA)
- Inner Ear:
  - Distortion Product Otoacoustic Emissions (DPOAE)
  - Transient Evoked Otoacoustic Emissions (TEOAE)