Agricultural Commodity Outlook

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to **Michigan Farm Bureau**

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http://www.usda.gov/oce/speeches/index.htm

Special Note

- U.S. Supply and Demand Projections for 2008/09 and Beyond in this Presentation are from USDA's 2008 Outlook Forum and from USDA Agricultural Projections to 2017
- Provisions of the Energy Independence and Security Act of 2007 are not Fully Reflected in USDA's projections to 2017
- ☐ Key Upcoming USDA Reports:
 - NASS *Prospective Plantings* Report -- March 31,2008
 - World Agricultural Supply and Demand Estimates Report ---May 9, 2008
 - NASS Acreage Report -- June 30, 2008

U.S. Wheat Supply and Demand

	2006/07	2007/08	2008/09	Change from
	estimate	forecast	forecast	2007/08
				Percent
Planted area (million acres)	57.3	60.4	64.0	5.9
Harvested area (million acres)	46.8	51.0	54.4	6.6
Yield (bushels per acre)	38.7	40.5	42.8	5.7
		Million bushels		
Beginning stocks	571	456	272	-40.4
Production	1,812	2,067	2,330	12.7
Imports	122	90	100	11.1
Total supply	2,505	2,613	2,702	3.4
Food, seed, and industrial use	1,015	1,036	1,039	0.3
Feed and residual	125	110	175	59.1
Domestic use	1,140	1,146	1,214	5.9
Exports	909	1,225	950	-22.4
Total use	2,049	2,371	2,164	-8.7
Ending stocks	456	242	538	122.4
		Percent		
Stocks to use ratio	22.3	10.2	24.9	
		Dollars per bushel		
Average market price	4.26	6.65	7.00	5.3

U.S. Corn Supply and Demand

	2006/07	2007/08	2008/09	Change from
	estimate	forecast	forecast	2007/08
				Percent
Planted area (million acres)	78.3	93.6	90.0	-3.8
Harvested area (million acres)	70.6	86.5	82.7	-4.4
Yield (bushels per acre)	149.1	151.1	154.9	2.5
		Million bushels		
Beginning stocks	1,967	1,304	1,438	10.3
Production	10,535	13,074	12,810	-2.0
Total supply	12,514	14,393	14,263	-0.9
Feed and residual	5,598	5,950	5,400	-9.2
Food, seed, and industrial	3,488	4,555	5,470	20.1
Ethanol	2,117	3,200	4,100	28.1
Domestic use	9,086	10,505	10,870	3.5
Exports	2,125	2,450	2,150	-12.2
Total use	11,210	12,955	13,020	0.5
Ending stocks	1,304	1,438	1,243	-13.5
		Percent		
Stocks/use	11.6	11,1	9.5	
		Dollars per bushe	el	
Average market price	3.04	4.00	4.60	3.0

U.S. Soybean Supply and Demand

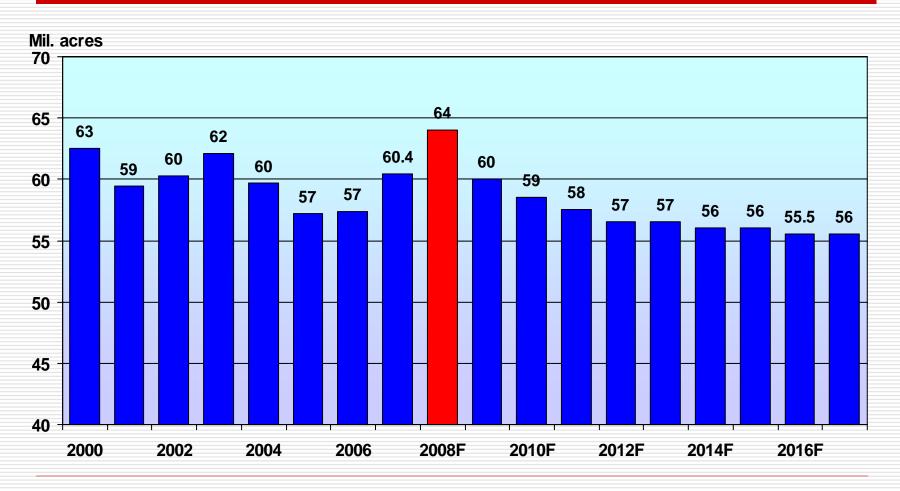
	2006/07 estimate	2007/08 forecast	2008/09 forecast	Change from 2007/08
				Percent
Planted area (million acres)	75.5	63.6	71.0	11.6
Harvested area (million acres)	74.6	62.8	70.1	11.6
Yield (bushels per acre)	42.7	41.2	42.1	2.3
		Million bushels		
Beginning stocks	449	574	160	-72.1
Production	3,188	2,585	2,950	14.1
Imports	9.0	6.0	6.0	0.0
Total Supply	3,647	3,165	3,116	-1.5
Crush	1,806	1,835	1,860	1.4
Seed and Residual	148	165	177	7.1
Domestic use	1,955	2,000	2,037	1.8
Exports	1,118	1,025	910	-11.2
Total Use	3,073	3,025	2,947	-2.6
Ending stocks	574	140	169	20.9
		Percent		
Stocks/use ratio	18.7	4.6	5.7	
	1	Dollars per bushel		
Average market price	6.43	10.40	11.50	10.6

Major Crop and CRP Acreage

(USDA Outlook Forum – Feb. 2008)

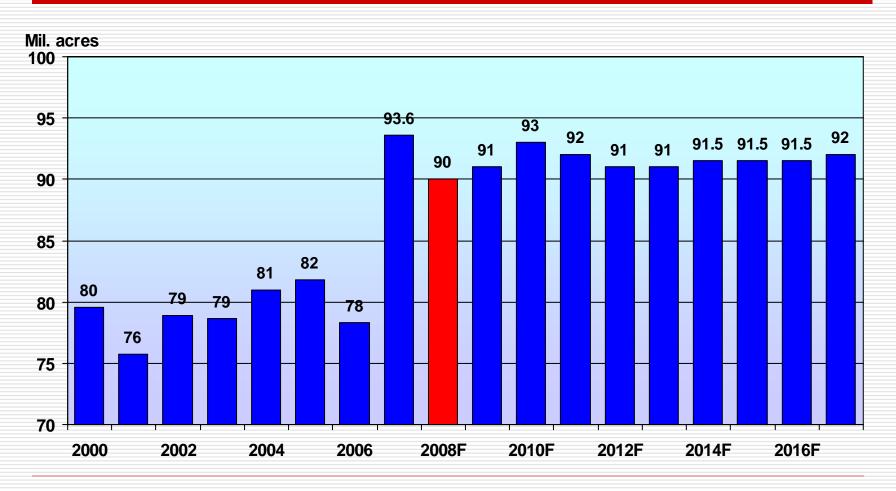
	2007/08	2008/09	Change				
		Million acres					
Corn	93.6	90.0	-3.6				
Soybeans	63.6	71.0	+7.4				
Wheat	60.4	64.0	+3.6				
All Cotton	10.8	9.5	-1.3				
Rice	2.76	2.70	-0.1				
5-crop total	231.2	237.2	+6.0				
CRP acres	36.8	34.8	-2.0				

U.S. Wheat Planted Area Trend



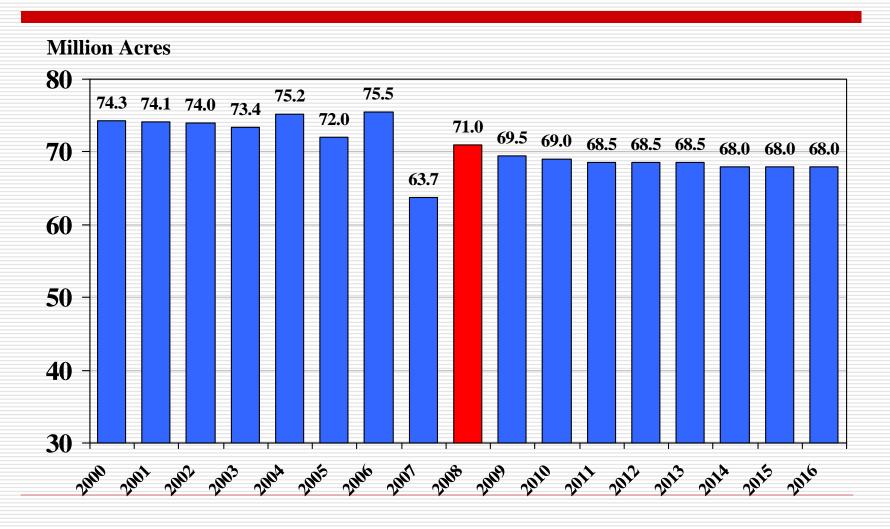
Note: 2008 planted area forecast from USDA's *Grains & Oilseeds Outlook*, Agricultural Outlook Forum, Washington, D.C., February 22, 2008. Projections for 2009-2017 are from *USDA Agricultural Projections to 2017*, February 2008.

U.S. Corn Planted Area Trend



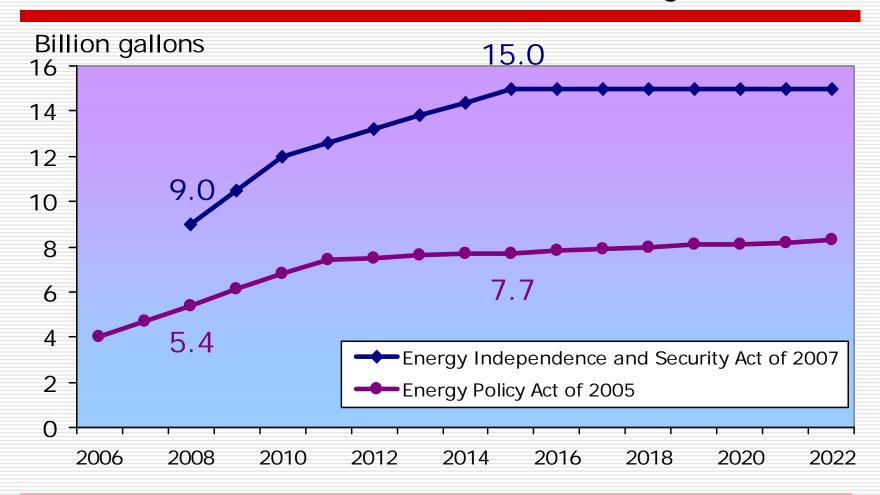
Note: 2008 planted area forecast from USDA's *Grains & Oilseeds Outlook*, Agricultural Outlook Forum, Washington, D.C., February 22, 2008. Projections for 2009-2017 are from *USDA Agricultural Projections to 2017*, February 2008.

U.S. Soybean Planted Area Trend



Renewable Fuel Standards (RFS)

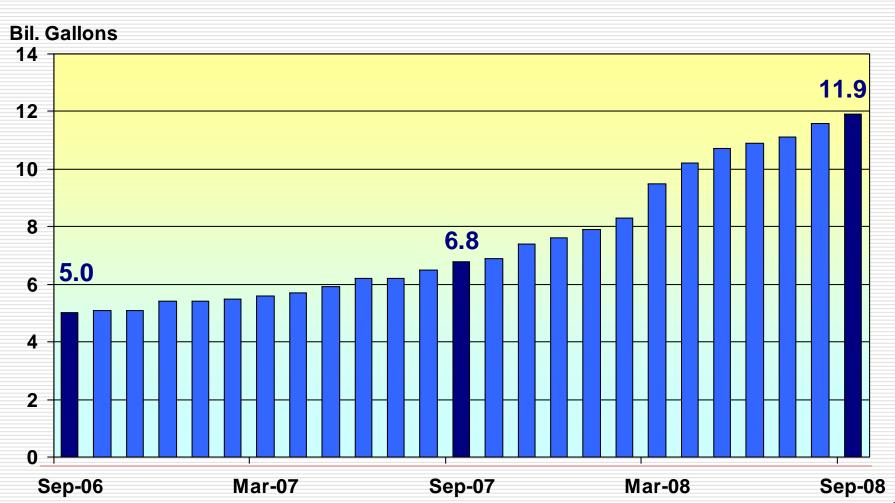
Corn starch based ethanol, 2006 through 2022



Note: RFS levels under the Energy Policy Act of 2005 are projected for 2013 and beyond based on the act's provisions and growth in motor gasoline consumption for transportation projected by the Energy Information Administration in *Annual Energy Outlook 2008*.

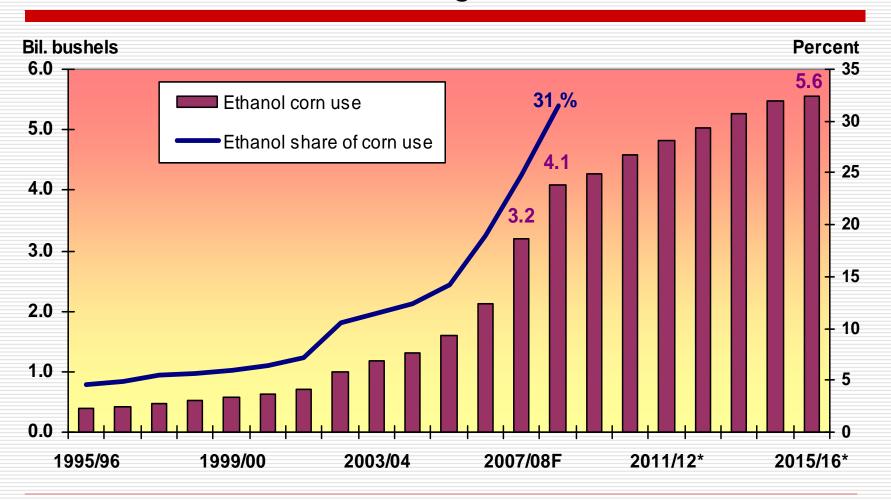
U.S. Ethanol Production Capacity

Annual Capacity by Month



U.S. Corn Used for Ethanol

1995/96 through 2015/16*



Note: 2007/08 is projected based on the *World Agricultural Supply and Demand Estimates*, February 8, 2008. 2008/09 is projected based on USDA's *Grains & Oilseeds Outlook*, Agricultural Outlook Forum, Washington, D.C., February 22, 2008. *Projection for 2009/10 based on RFS mandates for corn starch based ethanol under the Energy Independence and Security Act of 2007.

Daily Cash Market Corn Prices

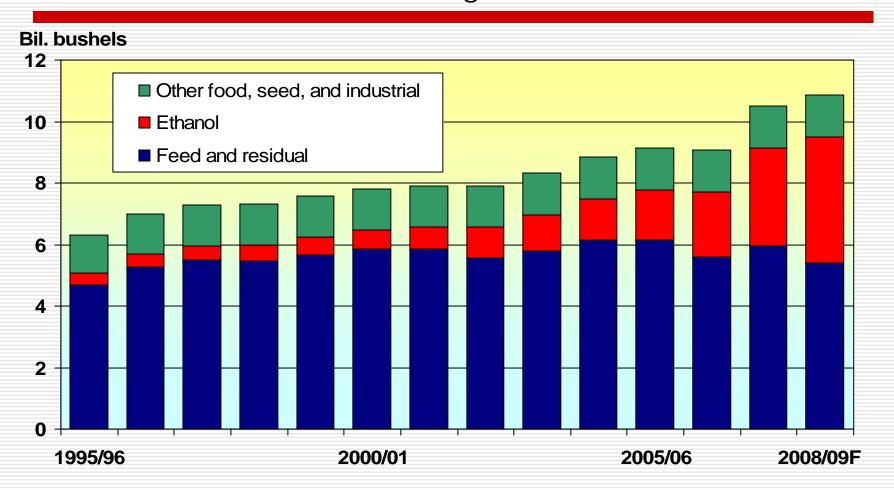
2004/05 through 2007/08 to date



Note: Central Illinois cash bids.

U.S. Domestic Corn Use

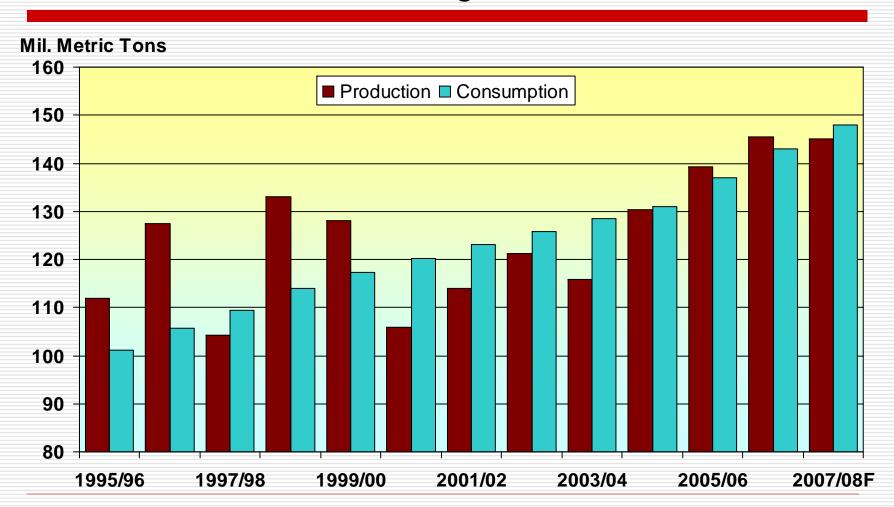
1995/96 through 2008/09F



Note: 2007/08 projections based on the *World Agricultural Supply and Demand Estimates*, March 11, 2008. 2008/09 projections from USDA's *Grains & Oilseeds Outlook*, Agricultural Outlook Forum, Washington, D.C., February 22, 2008.

China Corn Production and Consumption

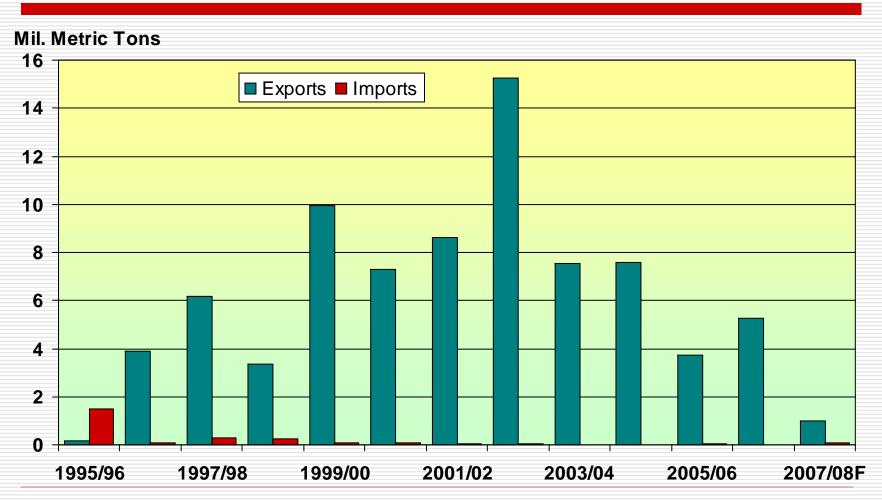
1995/96 through 2007/08F



Note: 2007/08 production and consumption are projected based on the World Agricultural Supply and Demand Estimates, January 11, 2008.

China Corn Exports

1995/96 through 2007/08F



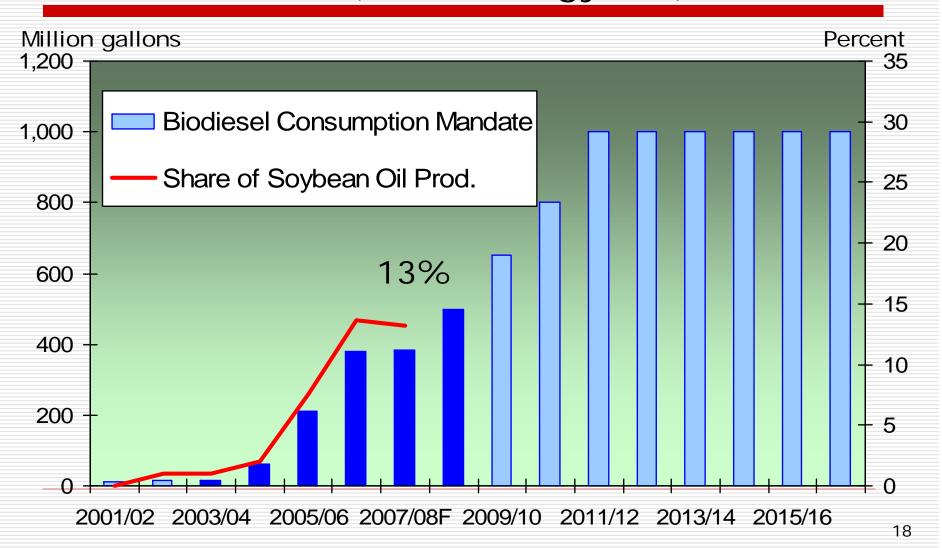
Note: 2007/08 production and consumption are projected based on the World Agricultural Supply and Demand Estimates, January 11, 2008.

U.S. Soybean Oil Supply and Demand

	2006/07 estimate	2007/08 forecast	2008/09 forecast	Change from 2008/09	
		Million pounds		Percent	
Beginning stocks	3,010	2,904	2,502	-13.9	
Production	20,487	21,195	21,205	0.0	
Imports	37	37	50	33.4	
Total supply	23,535	24,137	23,757	-1.6	
Domestic	18,743	18,900	19,750	4.5	
Methyl ester	2,796	2,800	3,500	25.0	
Exports	1,888	2,400	1,850	-22.9	
Total use	20,630	21,300	21,600	1.4	
Ending stocks	2,904	2,837	2,157	-24.0	
	Cents per pound				
Average market price	31.02	55.00	49.50	-10.0	

U.S. Biodiesel Mandate . . .

(2007 Energy Act)



Daily Cash Market Soybean Prices

2004/05 through 2007/08 to date



Note: Central Illinois cash bids.

Soybean Oil Futures Prices

December 2008 Contract

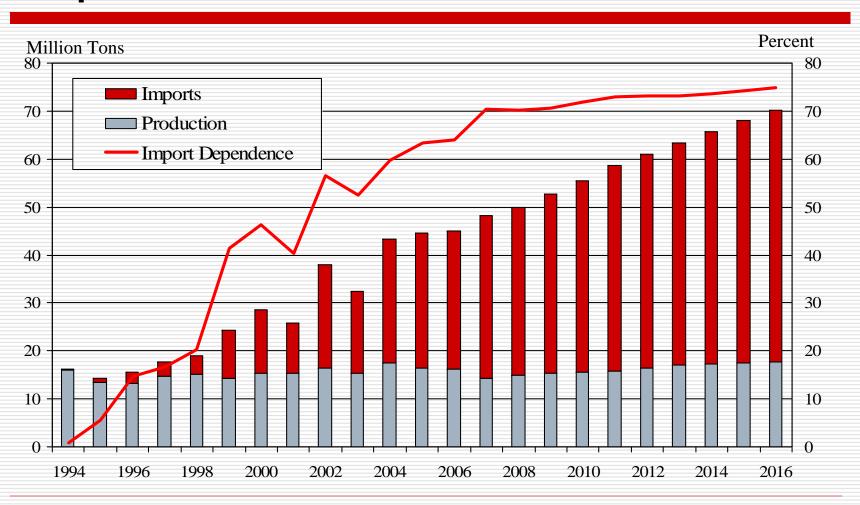


Note: Chicago Board of Trade daily settlement prices.

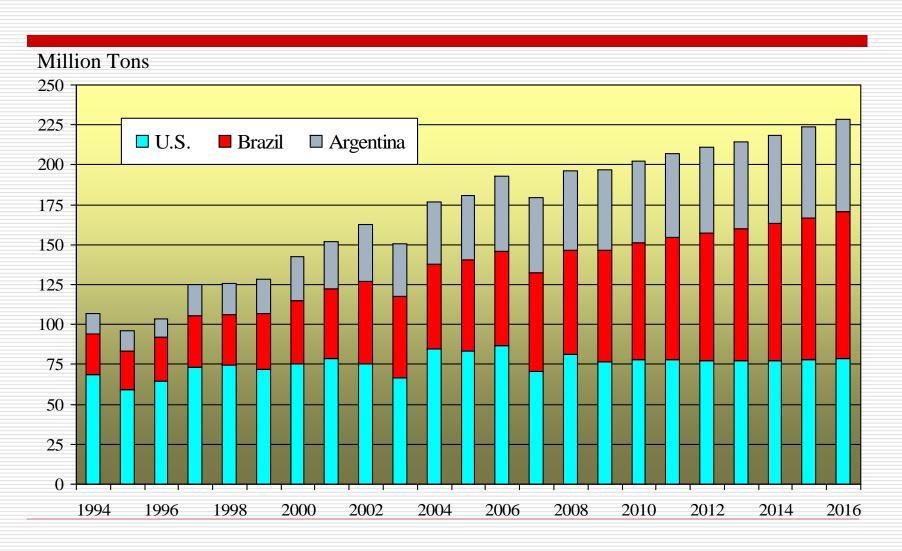
Biodiesel Margin



China Soybean Import Dependence Expected to Increase in the Next 10 Years

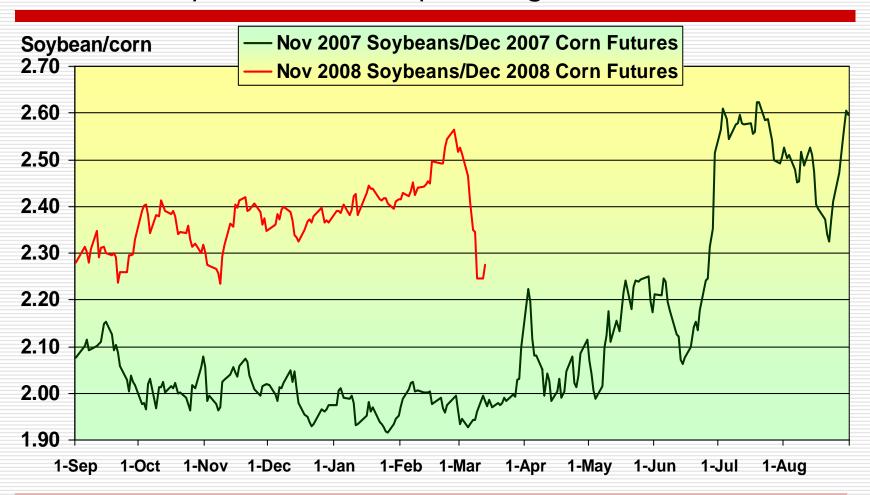


Soybean Production Trends



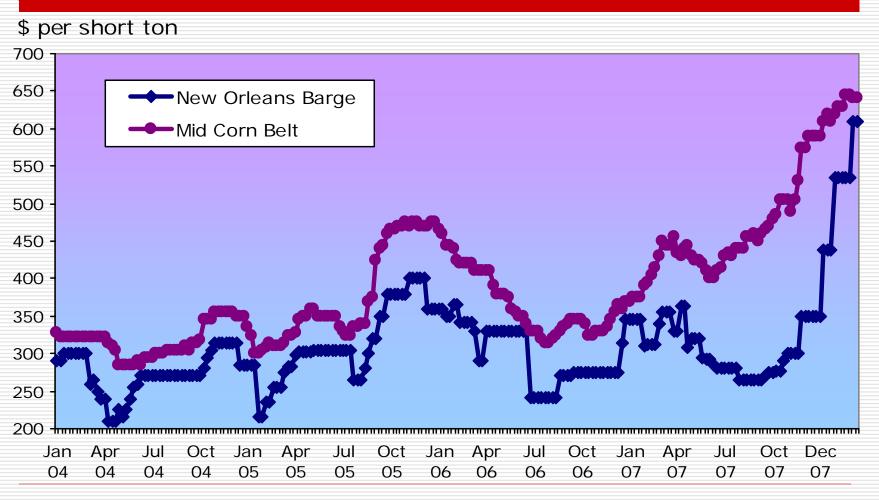
New-crop Soybean/Corn Price Ratios

2007-crop and 2008-crop through March 12, 2008



Note: Chicago Board of Trade daily settlement prices.

U.S. Ammonia Prices, weekly



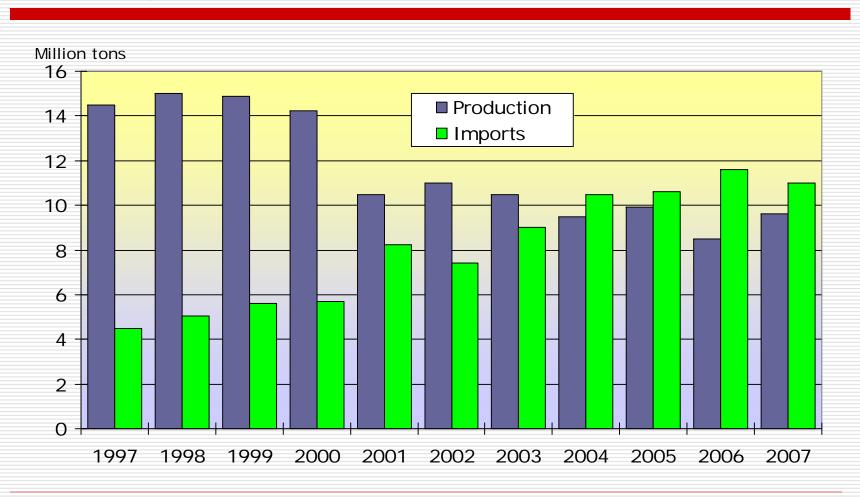
Source: Green Markets Fertilizer Market Intelligence Weekly

Projected Growth Rates

	2008	2009	2010	Average
U.S.	1.8	2.7	3.5	2.7
EU-27	2.1	2.4	2.3	2.3
Japan	1.5	2.0	2.1	1.9
China	11.4	9.2	8.7	9.8
India	7.8	7.7	7.6	7.7
World	3.4	3.6	3.7	3.6

Source: Oxford Economics

Nitrogen Production and Imports



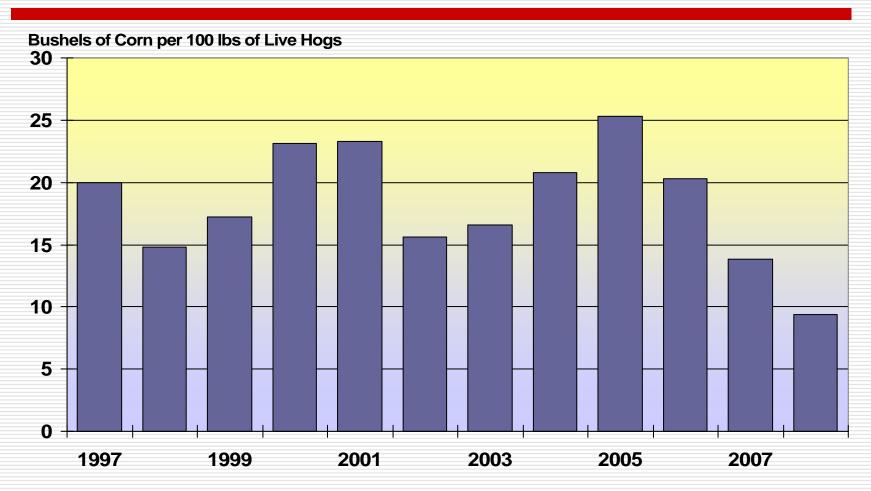
U.S. Meat Production and Prices

Item	2006	2007	Change from 2006	2008	Change from 2007
Production	Billion pounds	Billion pounds	Percent	Billion pounds	Percent
Beef	26.15	26.42	1.0	26.44	0.1
Pork	21.06	21.94	4.2	23.14	5.4
Broilers	35.50	36.13	1.8	37.13	2.8
Turkey	5.68	5.96	4.9	6.14	3.0
Total meat	89.23	91.27	2.3	93.67	2.6
Prices		D	Oollars/Cwt		
Steers	85.41	91.82	6.41	90.88	-0.94
Hogs	47.26	47.09	-0.17	42.38	-4.71
		C	ents/pound		
Broilers	64.4	76.4	12.1	76.4	0.0
Turkey	77.0	82.1	5.1	81.1	-1.0

U.S. Soybean Meal Supply and Demand

	2006/07 estimate	2007/08 forecast	2008/09 forecast	Change from 2008/09	
	I	housand short tons	S	Percent	
Beginning stocks	314	351	300	-14.5	
Production	43,027	43,784	44,235	1.0	
Imports	156	165	165	0.0	
Total supply	43,497	44,300	44,700	0.9	
Domestic	34,360	35,300	35,600	0.9	
Exports	8,786	8,700	8,800	1.2	
Total use	43,146	44,000	44,400	0.9	
Ending stocks	351	300	300	0.0	
	Dollars per short ton				
Average market price	205.44	335.00	300.00	-10.4	

Hog-Corn Price Ratio



^{*}Based on NASS Prices Received

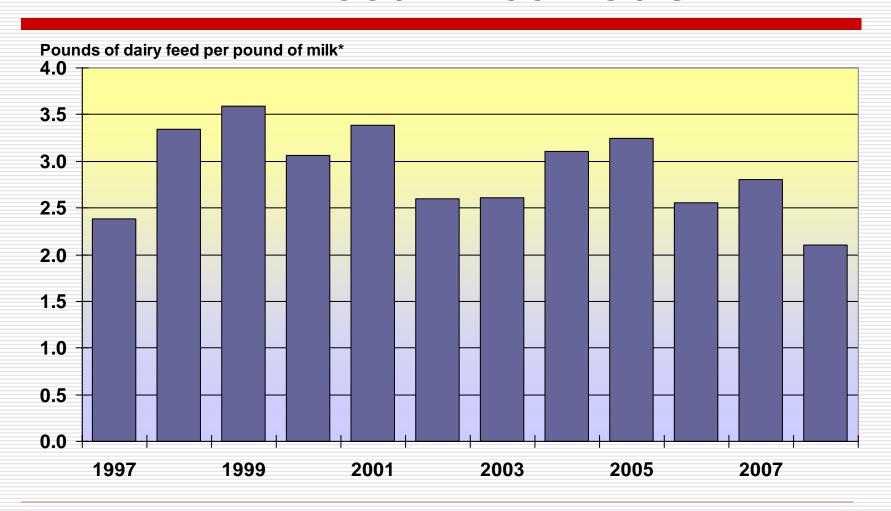
U.S. Milk Supply and Demand

Item	2006	2007	Change from 2006	2008	Change from 2007
	•	Billion pounds	Percent	Billion pounds	Percent
Production	181.8	185.6	2.1	190.7	2.7
Commercial use	184.1	188.3	2,2	194.0	3.1
CCC net removals 1/	Million pounds	Million pounds	Percent	Million pounds	Percent
Butter	0	0		0	
Cheese	0	0		0	
Nonfat dry milk	64	0		0	
Dry whole milk	0	0		0	
Average market price 2/			Dollars/Cwt		
Class III	11.89	18.04	6.15	16.45	-1.59
Class IV	11.06	18.36	7.30	15.30	-3.06
All milk	12.90	19.13	6.23	17.60	-1.53

^{1/} Includes products exported under the dairy export incentive program.

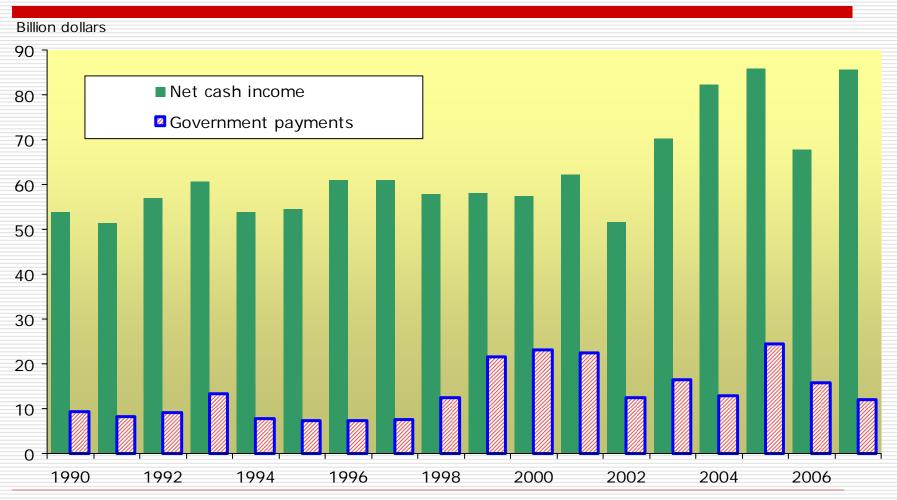
^{2/} Prices are mid-point of published forecasts; milk of average fat test.

Milk-Feed Price Ratio



^{*}Based on NASS Prices Received

Cash Farm Income and Government Payments



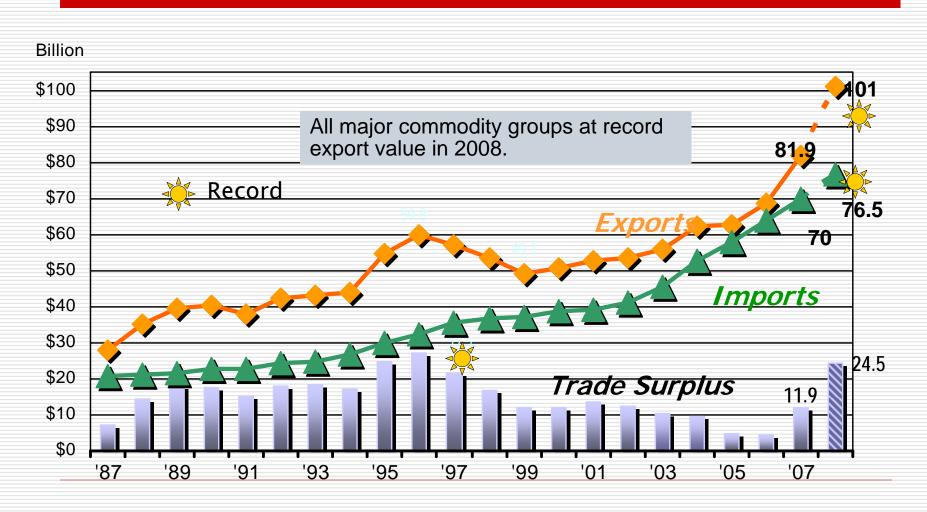
Source: Economic Research Service, USDA

Consumer Prices and Prices Received by Farmers

	CPI for	Farm Prices
Year	Food	Percent
2005	2.4	-2.7
2006	2.4	0.1
2007	4.0	18.1

Sources: U.S. Bureau of Labor Statistics, National Agricultural Statistics Service

U.S. Agricultural Exports and Imports



Adjustments to Outlook Stemming From Provisions of 2007 Energy Act

- Corn, Soybean, and Soybean Oil Prices would be Higher
- Overall Acres would be up with a Greater Proportion Planted to Corn and Soybeans
- Given Higher prices, Exports and Feed Use of Feed Grains would be Lower
- Soybean Meal would be more Plentiful
- Further Adjustments in the Livestock Sector would be Required

END

Michigan Farm Bureau