



Bulletin

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January 18, 2007

FB-703 ♦ USDA Food Ordering & Customer Service (FOCUS) Team Update

Change in Buying for Turkey Products for SY 2008

In order to better serve your needs, we are working very closely with the procurement specialist and industry to participate in long term contract for all Turkey products except Bulk Turkey and Bulk Ground Turkey. This should enable us to secure more competitive pricing and better meet growing demands for the variety of turkey commodities.

For SY08, we will have two types of purchases, Long Term Contract Purchases and Bi-Weekly Purchases. The details for each type of purchase are stated below. Please note that we are releasing the Long Term Contract Purchases as a **Round Survey** not a Pre-Survey. **To take advantage of this new contracting method, we need your orders for July through December as soon as possible.** Orders for the Long Term Contract must be entered in the system and rolled up by **March 5, 2007**. Because this is a new initiative some bi-weekly purchases will be available August-October 1-15 with a regular orders due date of April 12 for those States that can't meet the deadline. We will attempt to purchase these items. However, given past attempts and the fact that the turkey market has not changed much, fulfillment of these orders is uncertain.

Long Term Contract Purchases –

Commodities – Turkey Whole, Roast, Hams, Breast Deli & Smoke

Round Survey – 07J23

Delivery Period – July through December

Delivery Dates – July 15th, thru Dec 31

Orders Due/Survey Close – March 5, 2007

Delivery Orders (D/O) – Permanent, can not be increased or decreased

Commodity – Turkey Taco Filling

Round Survey – 06J23

Delivery Period – September thru March

Delivery Dates - Sept 15th thru March 31

Orders Due/Survey Close – April 12, 2007

Delivery Orders (D/O) – Permanent, cannot be increased or decreased

Bi-Weekly Purchases -

Commodities – **Turkey Bulk**, Whole, Roast, Hams, Breast Deli & Smoke,

Round Surveys – 01J23, 02J23, 03J23, 04J23, 05J23

Delivery Period – **July 07 thru June 08 – Turkey Bulk**

Aug 07 thru Oct 07 – Turkey Whole, Roast, Hams, Breast Deli & Smoke

Then starting up again Jan thru April - Turkey Whole, Roast, Hams,
Breast Deli & Smoke

Orders Due/Survey Close – April 12, 2007

Delivery Orders (D/O) – May be increased or decreased during the year

Bulk Ground Turkey orders are being evaluated and a survey for School Year 2008 may be released at a later date.

We have released the Round Surveys for Long Term Contracts and the Pre-surveys for bi-weekly purchases and should be available in ECOS on beginning Friday, January 19, 2007. For additional information, please contact the following specialist:

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