



TRANSMITTED BY FACSIMILE

Jeffrey R. Snyder
Associate Director
Drug Regulatory Affairs
Boehringer Ingelheim Pharmaceuticals Inc.
900 Ridgebury Road
P.O. Box 368
Ridgefield, CT 06877-0368

RE: NDA 20-938
Mobic (meloxicam) Tablets, 7.5 mg and 15 mg
MACMIS ID #10563

Dear Mr. Snyder:

This letter notifies Boehringer Ingelheim Pharmaceuticals Inc. (BI) that the Division of Drug Marketing, Advertising, and Communications (DDMAC) has identified promotional activities that are in violation of the Federal Food, Drug, and Cosmetic Act (Act) and its implementing regulations. Specifically, false or misleading statements about Mobic (meloxicam) Tablets have been disseminated in a direct-to-consumer (DTC) print advertisement (ad) appearing in daily newspapers including *The Washington Post* and *The New York Times*. Our specific objections follow.

Misleading Comparative Claim

Attention Vioxx®

and Celebrex® Users:

ARE YOU

DISSATISFIED?

If so, ask your doctor about MOBIC.

It's the osteoarthritis medicine with proven safety and efficacy used

by 45 million patients in 100 countries for over five years.

The print ad is misleading because it suggests that Mobic is safer and more effective for the treatment of the signs and symptoms of osteoarthritis than has been demonstrated by substantial evidence. See 21 CFR § 202.1(e)(6)(ii). The ad, with the above headlines dominating almost half of the full-page newspaper piece, is targeted to Vioxx and Celebrex users, and seeks to direct them to Mobic if they are dissatisfied with these other prescription non-steroidal anti-inflammatory drug products (NSAIDs). In the context of this presentation, the rhetorical question "Are You Dissatisfied?" implies clinical superiority of Mobic compared with Vioxx or Celebrex in osteoarthritis. In addition, the above call-out headlines followed by the broad "used by 45 million patients" safety and efficacy claim implies that Mobic is superior to other prescription NSAIDs. FDA is not aware of any studies comparing Mobic to other prescription NSAIDs for osteoarthritis. Therefore, this ad presentation is in violation of the Act because it makes unsubstantiated and hence misleading comparative safety and efficacy claims.

Furthermore, the claim "It's the osteoarthritis medicine with proven safety and efficacy used by 45 million patients..." contains unsubstantiated statistics and consequently misleading claims about the international use of Mobic for osteoarthritis. See 21 CFR § 202.1(e)(6)(x). BI has advised us that the reference in the advertisement to "data on file" ("Data on file, Boehringer Ingelheim Pharmaceuticals, Inc.") is an editorial in a supplement to the journal *Inflammation Research (Inflamm Res 2001; 50 Suppl 1:S3-4.)*. Also in response to our request, BI provided [redacted] data from the Mobic Supplemental Application to NDA 20-938 (dated [redacted]). For several reasons, the editorial does not substantiate the claim. First, although BI relies on the editorial's reference to global sales of meloxicam for its claim of use in "45 million patients," the editorial itself does not cite the source of the sales data for the number of patients treated with Mobic. Second, although the Mobic ad refers to the only indication approved for use in the United States—osteoarthritis—the editorial refers to numerous other conditions for which meloxicam is used internationally (i.e., an "estimated **cumulative** exposure to meloxicam globally)" (emphasis added). Third, although the Mobic claim refers to "Mobic® (meloxicam) **tablets**" (emphasis added), the editorial references other marketed dosage forms of meloxicam, e.g., ampoules, capsules, and suppositories, such that the print ad claim misleadingly inflates the actual number of Mobic 7.5 mg and 15 mg tablets used globally for osteoarthritis. For the same reason, BI's reliance upon the [redacted] data for different dosage forms of meloxicam from the Mobic Supplemental Application to NDA 20-938 (dated [redacted]) is not sufficient to support the [redacted] claim.

Minimization of Risk Information

Promotional materials for prescription drugs may be false or misleading, and lacking in fair balance if they fail to present information relating to the risks associated with the use of the drug with a prominence and readability reasonably comparable to the presentation of information relating to the effectiveness of the drug (21 CFR §202.1(e)(7)(viii)). The efficacy claims in the Mobic ad are presented in terminology that can be understood by the typical consumer, which encourages readability by a wide audience. However, the risk information is presented in such a manner that it may be comprehensible only to healthcare professionals, which causes the ad to be misleading because consumers are the target audience.

Specifically, the benefit information in the ad is in the prominent subheading that states, "It's the osteoarthritis medicine with proven safety and efficacy used by 45 million patients in 100 countries for over five years." As discussed in the previous section, this statement is not substantiated. The information is presented in consumer-friendly terms.

The risk information in the ad is as follows:

"Important NSAID risk information: Patients should be informed about the signs and/or symptoms of serious GI toxicity and the steps to take if they occur. It has been demonstrated that upper GI ulcers, gross bleeding or perforation, caused by NSAIDs, appear to occur in approximately 1% of the patients treated for 3-6 months, and in about 2-4% of patients treated for one year."

This statement fails to adequately present significant risks associated with Mobic use because the statement neither defines the term "NSAID," nor does it identify Mobic as an NSAID. The headline "Important NSAID risk information" misleadingly distinguishes Mobic to appear to be in a different and safer drug class, when in fact it is a prescription NSAID just as Vioxx and Celebrex. Further, the information discussed under the heading "Important NSAID risk information" is not presented in consumer-friendly language, particularly the terms "serious GI toxicity", "upper GI ulcers", and "gross bleeding or perforation." Because the risk presentation is not presented in consumer-friendly terms when compared to the benefit information, the ad minimizes important risk information, and is therefore misleading.

Conclusions and Requested Actions

BI should immediately cease publication and distribution of this and other similar promotional materials for Mobic that contain the same or similar claims or presentations. BI should submit a written response to DDMAC on or before November 7, 2002, describing its intent and plans to comply with the above. In its letter to DDMAC, BI should include the date on which this and other similarly violative materials were discontinued.

BI should direct its response to the undersigned by facsimile at (301) 594-6759, or at the Food and Drug Administration, Division of Drug Marketing, Advertising, and Communications HFD-42, Rm. 8B-45, 5600 Fishers Lane, Rockville, Maryland 20857. In all future correspondence on this matter, please refer to MACMIS ID# 10563 as well as the NDA number. DDMAC reminds BI that only written communications are considered official.

Sincerely,

{See appended electronic signature page}

Christine Hemler Smith, Pharm.D.
Consumer Promotion Analyst
Division of Drug Marketing,
Advertising, and Communications

**This is a representation of an electronic record that was signed electronically and
this page is the manifestation of the electronic signature.**

/s/

Christine Smith
10/24/02 02:56:57 PM

Attention Vioxx[®] and Celebrex[®] Users:

ARE YOU DISSATISFIED?

If so, ask your doctor about MOBIC.
It's the osteoarthritis medicine with proven safety and efficacy used
by 45 million patients in 100 countries for over five years.¹



(meloxicam) tablets

1-888-355-7550

Please see adjacent page for important safety information.

www.mobictablet.com

Vioxx is a registered trademark of Merck & Co., Inc.; Celebrex is a registered trademark of Pharmacia Corporation.

Important NSAID risk information: Patients should be informed about the signs and/or symptoms of serious GI toxicity and the steps to take if they occur. It has been demonstrated that upper GI ulcers, gross bleeding or perforation, caused by NSAIDs, appear to occur in approximately 1% of the patients treated for 3-6 months, and in about 2-4% of patients treated for one year.

Reference: 1. Data on file, Boehringer Ingelheim Pharmaceuticals, Inc.

Ask your doctor if MOBIC is right for you.

Osteoarthritis Sufferers

15 DAYS FREE



(meloxicam) tablets

Prescription Required

MOBIC (meloxicam) is available by prescription only. When the certificate, accompanied by a prescription from your physician, is presented to a participating pharmacy, you are entitled to up to 15 days of MOBIC 15 mg or 15 mg tablets. In the Pharmacy: When this certificate is accompanied by a prescription for MOBIC (meloxicam) 7.5 mg or 15 mg tablets, it is redeemable for up to 15 tablets, one time only. No substitution permitted. You may not submit a claim for this prescription for reimbursement under Medicaid, Medicare, or another federal or state health care program. Submit claim only to Pharmaceutical Services Group (PSG), formerly MOJ, using 800 or 818200 for pharmacy processing questions; please call 1-800-355-7550. **Product Recall:** Celebrex tablets until 12/31/02 and where prohibited by law, the recall of repackaged or substituted product only. Please see website for details. Product US # required on prescription. Offer valid at participating pharmacies only. Boehringer Ingelheim Pharmaceuticals, Inc. reserves the right to extend, revoke, or amend this offer without notice.

Group # M152-4000

ID # MVT69866

Expiration Date: 12/31/02

Issued: 8/02





MOBIC* (meloxicam) Tablets 7.5 mg and 15 mg

Brief Summary of Prescribing Information

INDICATIONS AND USAGE
MOBIC is indicated for relief of the signs and symptoms of osteoarthritis.

CONTRAINDICATIONS
MOBIC is contraindicated in patients with known hypersensitivity to meloxicam.

WARNINGS
Anaphylactoid Reactions, Pre-existing Asthma, Gastrointestinal (GI) Effects - Risk of GI Ulceration, Bleeding, and Perforation

Drug Interactions
ACE Inhibitors, Diuretics, Lithium, Digoxin, Fosfomycin, Warfarin, Carbamazepine

Use in Specific Populations
Pregnancy, Lactation, Pediatric Use, Geriatric Use

Adverse Reactions
Clinical Trials, Postmarketing Experience

How Supplied
MOBIC (meloxicam) tablets are available in 7.5 mg and 15 mg strengths.

How to Use
Take MOBIC as directed, with or without food.

platelet function, such as those with coagulation disorders or patients receiving anticoagulants, should be carefully monitored.

Fluid Retention and Edema
Fluid retention and edema have been observed in some patients taking NSAIDs, including MOBIC.

Pre-existing Asthma
Patients with asthma may have aspirin-sensitive asthma. The use of aspirin in patients with aspirin-sensitive asthma has been associated with severe bronchospasm.

Information for Patients
MOBIC, like other drugs of its class, can cause discomfort and, rarely, more serious side effects, such as gastrointestinal bleeding.

Patients should be informed of the warning signs and symptoms of hepatotoxicity (e.g., nausea, fatigue, lethargy, pruritus, jaundice, right upper quadrant tenderness, and "flu-like" symptoms).

Patients should be instructed to seek immediate emergency help in the event of an anaphylactoid reaction (see WARNINGS, Anaphylactoid Reactions).

Patients on long-term treatment with NSAIDs should have their CBC and a chemistry profile checked periodically. If clinical signs and symptoms consistent with liver injury or renal disease develop, systemic manifestations occur (e.g., eosinophilia, rash, etc.) or if abnormal liver tests persist or worsen, MOBIC should be discontinued.

ACE Inhibitors Reports suggest that NSAIDs may diminish the antihypertensive effect of angiotensin-converting enzyme (ACE) inhibitors. This interaction should be given consideration in patients taking NSAIDs concomitantly with ACE inhibitors.

Diuretics Concomitant administration of aspirin (1000 mg TID) to healthy volunteers tended to increase the AUC (10%) and Cmax (24%) of meloxicam. The clinical significance of this interaction is not known, however, as with other NSAIDs, concomitant administration of meloxicam and aspirin is not generally recommended.

Lithium In clinical trials, NSAIDs have produced an elevation of plasma lithium levels and a reduction in renal lithium clearance. In a study conducted in healthy subjects, mean pre-dose lithium concentration and AUC were increased by 21% in subjects receiving lithium doses ranging from 804 to 1072 mg BID with meloxicam 15 mg QD as compared to subjects receiving lithium alone.

Fosfomycin Clinical studies, as well as post-marketing observations, have shown that NSAIDs can reduce the natriuretic effect of furosemide and thiazide diuretics in some patients. This effect has been attributed to inhibition of renal prostaglandin synthesis.

Warfarin Anticoagulant activity should be monitored, particularly in the first few days after initiating or changing MOBIC therapy in patients receiving warfarin or similar agents, since these patients are at an increased risk of bleeding. The effect of meloxicam on the anticoagulant effect of warfarin was studied in a group of healthy subjects receiving daily doses of warfarin that produced an INR (International Normalized Ratio) between 1.2 and 1.8.

Carcinogenesis, Mutagenesis, Impairment of Fertility
No carcinogenic effect of meloxicam was observed in rats given oral doses up to 0.8 mg/kg/day (approximately 0.4-fold the human dose at 15 mg/day for a 50 kg adult based on body surface area conversion) for 10 weeks or in mice 50 kg adult based on body surface area conversion for 2 weeks or in mice given oral doses up to 8.0 mg/kg/day (approximately 2.2-fold the human dose, as noted above) for 99 weeks.

Meloxicam was not mutagenic in an Ames assay, or clastogenic in a chromosome aberration assay with human lymphocytes and an in vivo micronucleus test in mouse bone marrow.

Meloxicam did not affect male and female fertility in rats at oral doses up to 9 and 5 mg/kg/day, respectively (4.9-fold and 2.3-fold the human dose, as noted above). However, an increased incidence of embryofetality at oral doses of 2.1 mg/kg/day (10.5-fold the human dose, as noted above) was observed in rats when dams were given meloxicam 2 weeks prior to mating and during early embryonic development.

Teratogenic Effects: Pregnancy Category C. Meloxicam caused an increased incidence of fetal death of the heart, a rare event, at an oral dose of 50 mg/kg/day (64.5-fold the human dose at 15 mg/day for a 50 kg adult based on body surface area conversion) and embryofetality at oral doses of 2.5 mg/kg/day (5.4-fold the human dose, as noted above) when rabbits were treated throughout organogenesis. Meloxicam was not teratogenic in rats up to an oral dose of 4 mg/kg/day (approximately 2.2-fold the human dose, as noted above) throughout organogenesis. An increased incidence of stillbirths was observed when rats were given oral doses of 2.1 mg/kg/day throughout organogenesis. Meloxicam crosses the placental barrier. There is no adequate and well-controlled studies in pregnant women. MOBIC should be used during pregnancy only if the potential benefit justifies the potential risk to the fetus.

area conversion when rats were treated during the gestation period. No studies have been conducted to evaluate the effect of meloxicam on the closure of the ductus arteriosus in humans; use of meloxicam during the third trimester of pregnancy should be avoided.

Labor and Delivery
Studies in rats with meloxicam, as with other drugs known to inhibit prostaglandin synthesis, showed an increased incidence of stillbirths, prolonged labor, and delayed parturition at oral doses of 15 mg/kg/day (approximately 0.5-fold the human dose at 15 mg/day for a 50 kg adult based on body surface area conversion) and decreased pup survival at an oral dose of 4 mg/kg/day (approximately 2.2-fold the human dose, as noted above) throughout organogenesis. Similar findings were observed in rats receiving oral dosages of 0.125 mg/kg/day (approximately 0.07-fold the human dose, as noted above) during late gestation and the lactation period.

Nursing Mothers
Studies of meloxicam excretion in human milk have not been conducted; however, meloxicam was excreted in the milk of lactating rats at concentrations higher than those in plasma. Because of the potential for serious adverse reactions in nursing infants from MOBIC, a decision should be made whether to discontinue nursing or to discontinue the drug, taking into account the importance of the drug to the mother.

Pediatric Use
Safety and effectiveness in pediatric patients under 18 years of age have not been established.

Geriatric Use
As with any NSAID, caution should be exercised in treating the elderly (65 years and older).

ADVERSE REACTIONS
The MOBIC phase 2/3 clinical trial database includes 10,122 patients treated with MOBIC 7.5 mg/day and 3,505 patients treated with MOBIC 15 mg/day. MOBIC at these doses was administered to 661 patients for at least 6 months and to 312 patients for at least one year.

A 12-week multicenter, double-blind, randomized trial was conducted in patients with osteoarthritis of the knee or hip to compare the efficacy and safety of MOBIC with placebo and with an active control.

The following adverse events (%) occurred in >= 2% of MOBIC 7.5 mg daily (n=154) and 15 mg daily (n=156) patients, respectively, in a 12-week osteoarthritis placebo- and active-controlled trial: abdominal pain, 2.7%, 2.6%; diarrhea, 2.8%, 3.2%; dyspepsia, 4.5%, 4.5%; flatulence, 3.2%, 3.2%; nausea, 3.0%, 3.8%; accidental household injury, 4.5%, 5.3%; edema, 1.3%, 4.5%; fall, 2.6%, 0.0%; influenza-like symptoms, 4.5%, 5.8%; dizziness, 2.6%, 3.8%; headache, 7.6%, 5.3%; pharyngitis, 0.6%, 3.2%; upper respiratory tract infection, 3.2%, 1.9%; rash, 2.6%, 0.6%.

The following adverse events (%) occurred with MOBIC 7.5 mg daily in >= 2% of patients treated, respectively, in short-term (4-6 weeks) and long-term (6 months) active-controlled osteoarthritis trials: abdominal pain, 2.7%, 4.7%; constipation, 0.8%, 1.6%; diarrhea, 1.9%, 5.9%; dyspepsia, 5.3%, 6.3%; flatulence, 0.5%, 3.0%; nausea, 2.4%, 4.7%; vomiting, 0.6%, 1.8%; edema, 0.6%, 2.4%; pain, 0.9%, 3.6%; dizziness, 1.1%, 2.4%; headache, 2.4%, 3.6%; anemia, 0.1%, 4.1%; arthralgia, 0.5%, 5.3%; back pain, 0.5%, 3.0%; insomnia, 0.4%, 3.6%; coughing, 0.2%, 2.4%; upper respiratory tract infection, 0.2%, 3.3%; pruritus, 0.4%, 2.4%; rash, 0.3%, 3.0%; micturition frequency, 0.1%, 2.4%; urinary tract infection, 0.3%, 4.7%.

The following adverse events (%) occurred with MOBIC 15 mg daily in >= 2% of patients treated, respectively, in short-term (4-6 weeks) and long-term (6 months) active-controlled osteoarthritis trials: abdominal pain, 2.3%, 2.9%; constipation, 1.2%, 2.6%; diarrhea, 2.7%, 2.6%; dyspepsia, 7.4%, 9.5%; flatulence, 0.4%, 2.6%; nausea, 4.7%, 7.2%; vomiting, 0.9%, 2.6%; edema, 2.0%, 1.6%; pain, 2.0%, 5.2%; dizziness, 1.8%, 2.6%; headache, 2.7%, 2.8%; anemia, 0.0%, 2.9%; arthralgia, 0.0%, 1.3%; back pain, 0.4%, 0.7%; insomnia, 0.0%, 1.6%; coughing, 0.0%, 1.0%; upper respiratory tract infection, 0.0%, 7.5%; pruritus, 1.2%, 0.0%; rash, 1.2%, 1.3%; micturition frequency, 0.4%, 1.3%; urinary tract infection, 0.4%, 8.9%.

WHO preferred terms: edema, edema dependent, edema peripheral and edema legs combined

As with other NSAIDs, higher doses of MOBIC (e.g., chronic daily 30 mg doses) were associated with an increased risk of serious GI events, therefore the daily dose of MOBIC should not exceed 15 mg.

The following is a list of adverse drug reactions occurring in < 2% of patients receiving MOBIC in clinical trials involving approximately 15,400 patients. Adverse reactions reported only in worldwide post-marketing experience or the literature are shown in italics and are considered rare (< 0.1%).

Body as a Whole: allergic reaction, anaphylactoid reactions including shock, face edema, fatigue, fever, hot flashes, malaise, syncope, weight decrease, weight increase. Cardiovascular: angina pectoris, cardiac failure, hypertension, hypotension, myocardial infarction, vasculitis. Central and Peripheral Nervous System: convulsions, paresthesia, tremor, vertigo. Gastrointestinal: colitis, dry mouth, duodenal ulcer, eructation, esophagitis, gastric ulcer, gastritis, gastroesophageal reflux, gastrointestinal hemorrhage, hematemesis, hemorrhagic duodenal ulcer, hemorrhagic gastric ulcer, intestinal perforation, melena, pancreatitis, perforated duodenal ulcer, perforated gastric ulcer, stomatitis. Urinary: urinary tract infection.

Rate and Rhythm: arrhythmia, palpitation, tachycardia. Hematology: agranulocytosis, leukopenia, purpura, thrombocytopenia. Liver and Biliary System: ALT increased, AST increased, bilirubinemia, GGT increased, hepatic jaundice, liver failure. Metabolic and Nutritional: dehydration. Psychiatric Disorders: abnormal dreaming, anxiety, appetite increased, confusion, depression, nervousness, somnolence. Respiratory: asthma, bronchospasm, dyspnea. Skin and Appendages: alopecia, angiodema, bullous eruption, xyloma multiforme, photosensitivity reaction, pruritus, Stevens-Johnson syndrome, sweating increased, toxic epidermal necrolysis, urticaria. Special Senses: abnormal vision, conjunctivitis, taste perversion, umlatus. Urinary System: albuminuria, BUN increased, creatinine increased, hematuria, interstitial nephritis, renal failure.

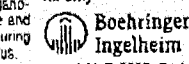
OVERDOSAGE
There is limited experience with meloxicam overdose. Four cases have taken 8 to 11 times the highest recommended dose; all recovered. Cholestyramine is known to accelerate the clearance of meloxicam.

Symptoms following acute NSAID overdose are usually limited to lethargy, drowsiness, nausea, vomiting, and epigastric pain, which are generally reversible with supportive care. Gastrointestinal bleeding can occur. Severe poisoning may result in hypotension, acute renal failure, hepatic dysfunction, respiratory depression, coma, convulsions, cardiovascular collapse, and cardiac arrest. Anaphylactoid reactions have been reported with therapeutic ingestion of NSAIDs, and may occur following an overdose.

Patients should be managed with symptomatic and supportive care following an NSAID overdose. In cases of acute overdose, gastric lavage followed by activated charcoal is recommended. Gastric lavage performed more than one hour after overdose has little benefit in the treatment of overdose. Administration of activated charcoal is recommended for patients who present 1-2 hours after overdose. For substantial overdose or severely symptomatic patients, activated charcoal may be administered repeatedly. Accelerated removal of meloxicam by a 4 gm oral dose of cholestyramine given three times a day was demonstrated in a clinical trial. Administration of cholestyramine may be useful following an overdose. Forced diuresis, alkalization of urine, hemodialysis, or hemoperfusion may not be useful due to high protein binding.

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Rx only



MB-BS-04/01/057500/US/B