

## 2008 RMA COMMODITY SMALL SESSIONS PARTNERSHIP AGREEMENTS

<b>Project Name/Area(s)</b>	<b>Organization</b>	<b>Contact</b>	<b>Amount</b>	<b>Objective</b>
2009 FNGLA's Floriculture Field Day  State: FL	Florida Nursery Growers and Landscape Association, Inc	Linda Reindl 407-295-7994	\$10,000	To establish risk management education and training for nurserymen, growers and landscape professionals in Florida.
Risk Management Education for Small Specialty Crop Growers  State: FL	University of Florida	Robert Hochmuth 386-362-1725	\$9,900	To minimize risks, reduce liability, and introduce insurance programs such as AGR-LITE to producers through a conference.
Regional Farm Safety and Health Training  States: FL, GA, AL, SC	Farm Safety 4 Just Kids	Shari Burgus 515-331-6506	\$9,500	To hold two conferences that will stress sound educational techniques when communicating farm safety and health messages.
Regional Farm Safety and Health Training  States: AZ, CA, HI, NV, UT	Farm Safety 4 Just Kids	Shari Burgus 515-331-6506	\$9,500	To hold two conferences that will stress sound educational techniques when communicating farm safety and health messages.
Regional Farm Safety and Health Training  States: CT, DE, MA, ME, NC, NH, NJ, NY, PA, RI, VA, VT, WV	Farm Safety 4 Just Kids	Shari Burgus 515-331-6506	\$9,500	To hold two conferences that will stress sound educational techniques when communicating farm safety and health messages.
Georgia Green Industry Association Targeted Areas Town Hall Meetings  States: GA, AL, SC, FL	Georgia Green Industry Association	Sherry Loudermilk 706-632-0100	\$10,000	To hold town hall meetings for producers to learn more about the benefits of crop insurance, marketing strategies, safety and pesticide handling techniques, and other topics.
GA Organics 12 <sup>th</sup> Annual Conference  States: GA, AL, SC, FL	Georgia Organics	Alice Rolls 386-362-1725	\$10,000	To hold a conference that will offer risk management education to producers of organically grown produce.
Farm Business Succession Planning for Diversified New England Farmers  States: CT, MA, ME, NH, RI, VT, WV, VA	University of Vermont	Robert Parsons, 802-656-2109	\$10,000	To provide business succession education in New England and Virginia to approximately 150 producers, which is one of the biggest challenges NE farmers face today.
Growing Risks of Horticulture Specialty Crops in Drought and Other Adverse Conditions  State: MD	North Carolina Nursery & Landscape Association, Inc.	Beverly Gelvin, 919-816-9117	\$10,000	To offer information that will enable over 500 horticulture specialty crop growers to have access to emerging risk management tools such as integrated pest management and weed

				control solutions, financial management, crop insurance, and other topics that will enable them to develop effective production and marketing strategies.
Growing Risks of Muscadine Grapes for Winemaking and Fresh Market in Drought and other Adverse Conditions  State: NC	North Carolina Nursery & Landscape Association, Inc	Beverly Gelvin, 919-816-9117	\$10,000	To offer risk management tools to enable over 300 Muscadine grape growers producing wine and fresh fruit to have access to emerging risk management tools such as integrated pest management and weed control solutions, financial management, and crop insurance.
Farming for New York City Toolkit  States: NY, NJ, CT, PA	Just Foods, Inc.	Paula Lukats 212-645-9880	\$8,910	To provide information packets to small to mid-size family specialty crop and underserved commodity farmers in four northeastern states. As a result, participating producers will understand direct market opportunities available in NYC through Just Food's Community Supported Agriculture.
2009 California Small Farm Conference  State: CA	Farm Conference	Allen Moy 925-825-9090	\$9,985	To provide risk management training and opportunities to 80 small scale California farmers producing specialty crops, including cherries, through two sessions at a statewide educational conference. Sessions will ensure small scale specialty crop producers will be better able to use financial management, crop insurance, marketing contracts, and other risk management tools.
RM Education Hoopa Valley Indian Reservation  State: CA	The Klamath Trinity Resource Conservation District	Rhoby Cook 530-625-4222	\$10,000	To deliver risk management education and training to small scale specialty crop producers who live on the Hoopa Valley Indian Reservation and in the surrounding small communities of Willow Creek, Weitchpec and Orleans, California.

Oilseed and Biodiesel Workshop and Farm Tours  States: MT and WY	National Center for Appropriate Technology	Al Kurki 406-449-0104	\$9,978	To provide science-based information and on-farm experiences to address advanced issues regarding reducing risk in oilseed production, oilseed crushing, feeding oilseed cake and in bio-diesel processing.
National Bison Association Risk Training Series  States: MT, ND, SD, WY	National Bison Association	Dave Carter 303-292-2833	\$9,841	To facilitate a training series on crop insurance available to bison producers including an update on AGR-Lite program.
Regional Farm Safety and Health Training in Texas  State: TX	Farm Safety 4 Just Kids	Shari Burgus 515-331-6506	\$9,500	To conduct workshops on farm injury prevention to children, youth and their families directed at agricultural producers, community educators and farm family members.
Master Marketer Educational Event – South Texas  State: TX	Texas AgriLife Extension Service	Stephen Amosson 806-677-5600	\$10,000	To conduct a Master Marketer training for crop cattle and cotton producers focusing on basic and advanced marketing techniques, fundamental analysis, technical analysis, and general price or risk management.
Educational Training of Specialty Crop Producers  State: IA	Iowa Department of Agriculture and Land Stewardship	Mike Bevins 515-242-5043	\$10,000	To conduct a two-day conference targeted towards established producers who want to adopt appropriate marketing activities to increase sales and incorporate food safety principles and practices into their growing and/or processing operations
Addressing Risk in Organic Tree Fruit Production and Marketing  States: WI, MN, IA	Midwest Organic Tree Fruit Network	Deirdre Birmingham 609-967-2362	\$10,000	To conduct a field day to help producers improve their organic production and marketing of tree fruits, publish newsletter and a website with list-serv discussion forum.
Heart of the Farm – Women in Agriculture 2009  State: WI	University of Wisconsin – Madison	Joy Kirkpatrick 608-263-3485	\$10,000	To conduct one-day conferences with hands-on training on cost of production, retirement planning, and managing debt, stress and employees.

Improved Risk Management via Accrual Accounting  State: WI	University of Wisconsin – River Falls	Stanley Schraufnagel 715-425-3176	\$9,562	To conduct intermediate level financial management workshops with hands-on time with a popular accounting software product, QuickBooks, and educate participants about the accrual accounting method.
Five Years and Growing Strong: 2009 Arkansas Women in Agriculture (ARWIA) Conference  State: AR	Arkansas Women in Agriculture, Inc.	Carrie Hirmer 870-653-6258	\$10,000	To conduct risk management education and training at the Annual Arkansas Women in Agriculture Conference and provide stories concerning Arkansas women in agriculture to various media outlets.
Commodity Partnerships Small Session Program for Christmas Tree Growers  State: TN	National Christmas Tree Association	Pam Helmsing 636-449-5042	\$9,500	To conduct educational sessions at the National Christmas Tree Association Convention on how to manage risks in the areas of finance and marketing.
Farm Financial Decision Making  States: AR, KY, LA, MS, TN	Southern Sustainable Agriculture Working Group	Jean Mills 205-333-8504	\$9,989	To conduct Farm Financial Decision Making course series including short course on “Pricing and Profits: Making the right Financial Decisions for your Farm” and “Using Excel for Record Keeping.”
Conserving for the Future: Managing Risks  State: AR	University of Arkansas	Maria Elena Garcia 479-575-2790	\$10,000	To conduct risk management sessions at a regional Horticulture Industry Show to producers, agri-business people and related industries to help producers grow healthy, nutritious food, improve lifestyles and protect the environment while maintaining economic sustainability.
Production and Marketing Risk Management Education for Oregon Producers  State: OR	RightRisk, LLC	John Deering 970-597-0037	\$10,000	To conduct two workshops designed to bring risk management education programming to livestock and small grains producers in the Klamath Basin of Southern Oregon.
South Central and Southwestern Idaho RightRisk Education Project  State: ID	RightRisk, LLC	Rod Sharp 970-434-0136	\$10,000	Provide risk management education and information – particularly AGR-Lite – to ag producers in Idaho.

<p>Reducing Risk in Organic Tree Fruit Production and Marketing</p> <p>States: IL, IN, MI, OH</p>	<p>Midwest Organic Tree Fruit Network</p>	<p>Deirdre Birmingham 608-967-2362</p>	<p>\$10,000</p>	<p>Providing unique education, information and peer-to-peer learning opportunities for organic tree fruit producers.</p>
<p>Helping Small Operators and Livestock Producers in Illinois Understand AGR-Lite and Other Risk Management Strategies</p> <p>State: IL – Jo Davies, Ogle, Stephenson, and Winnegabo counties</p>	<p>RightRisk, LLC</p>	<p>Rod Sharp 970-434-0136</p>	<p>\$10,000</p>	<p>To provide producers an educational opportunity to increase the understanding of risk management strategies – including AGR-Lite and other revenue insurance products – in northwestern Illinois.</p>
<p>Developing Web-based Decision Tools and RSS Feeds on AgManager.Info</p> <p>State: KS</p>	<p>Kansas State University</p>	<p>Richard Llyewlyn 785-532-1504</p>	<p>\$9,999</p>	<p>To enhance decisionmaking information available to Great Plains producers and make it easier for them to monitor updates posted on the AgManager website, as well as to provide direct training for producers and managers in using the tools created by this project.</p>
<p>Risk Management Conference-Targeting Missouri Farm Women</p> <p>State: MO</p>	<p>The Curators of the University of Missouri</p>	<p>Mary Sobba 573-581-3231</p>	<p>\$10,000</p>	<p>To conduct a conference targeting Missouri Farm Women focusing on risk management topics and skills to be delivered through a variety of teaching methods including presentation, small group discussions, hands on activities and take home materials.</p>
<p>Annie’s Project/Annie’s Project II</p> <p>State: MO</p>	<p>The Curators of the University of Missouri</p>	<p>Mary Sobba 573-581-3231</p>	<p>\$10,000</p>	<p>Annie’s Project - to provide multiple session classes, including methods to use technology for the farm business. Annie’s Project II – to provide indepth four class session focusing on crop and livestock market risk and tools. Participants will develop marketing plans and learn about insurance tools.</p>
<p>Risk Management Mentoring for Farmers and Ranchers</p> <p>State: NE</p>	<p>Legal Aid of Nebraska</p>	<p>Michelle Soll 402-648-3457</p>	<p>\$9,982</p>	<p>To provide a one-on-one mentoring program that will assist Nebraska producers of priority commodities expand their understanding of risk management tools and technological access to risk management information.</p>

Helping Farm and Ranch Women Plan for Successful Intergenerational Transfers of their Family Estates  State: CO	Colorado State University	Jeffrey Tranel Rodney Sharp 719-549-2049	\$10,000	To conduct the “A Lasting Legacy” course to increase the awareness and understanding of intergenerational transfer issues faced by farm and ranch families. Attendees will complete a “Lasting Legacy” plan.
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