

**RISK MANAGEMENT EDUCATION
COMMODITY PARTNERSHIPS - FY 2006**

Area(s)	Project Name	Organization	Contact	Amount	Objective
Indiana	Risk Management Programs for Indiana Specialty and Priority Crop Producers	Purdue University	Maria Marshall (765) 494-4268	\$150,000	Develop a series of risk management education programs for Indiana specialty and priority crop producers in the areas of financial, legal, marketing and production risks.
Illinois	Improving Marketing, Production, and Management on Illinois Livestock and Crop Farms	University of Illinois	Gary Schnitkey (217) 244-9595	\$150,000	Aid Illinois farmers in managing risks. Particular attention will be given to specialty growers, forage producers, sustainable crop producers, and livestock and milk producers – focusing on marketing, production and management objectives.
Michigan, Ohio, Indiana, Illinois	Farmers' Market Risk Management Workshops: A Marketing Focus	Michigan State University	Susan Smalley (517) 432-0049	\$65,910	Enable farmers who sell at farmers' markets to employ crop insurance, liability insurance, pricing strategies, marketing/promotion strategies, cost of production records, product differentiation, payment options, and customer communications knowledge and skills to manage risk.
Michigan	Risk Management Education for Michigan's Multicultural Agriculture	Michigan Food and Farming Systems	Elaine Brown (517) 432-0712	\$149,898	Provide comprehensive risk management educational opportunities, information, and access to risk management tools for under served producers in Michigan.
Kansas	Training and Facilitation of Successful Farm Family Businesses and Markets	Kansas State University	Charles Griffin (785) 532-2025	\$150,000	Provide a menu of risk management education opportunities to 900 farmers – the menu includes workshops, conferences, farmer-to-farmer networks, mentoring, coaching, virtual farm tours, newsletters, and teleconference workshops.
Colorado	Risk Management Education for Colorado Producers Using RightRisk	Colorado State University	Dana Hoag (970) 491-5549	\$150,000	Provide risk management education and information to livestock, forage and crop producers in Colorado through the use of simulation software and support materials.

Kansas, Missouri, Nebraska, Colorado	Winning the Game – Grains and Livestock	Country Hedging, Inc.	Keith Banta 800 961-1133	\$149,840	Through four different types of workshops, provide producers with the risk management tools that will help them in managing the risk of buying and selling grain and livestock.
Kansas	Cattle Risk Management in Kansas for Today's and Tomorrow's Producers	Kansas State University	James Mintert (785) 532-1518	\$147,349	Teach substantial numbers of Kansas livestock producers about the structure, availability, and appropriate use of Federal risk management programs.
Central Washington (Yakima, Benton, Chelan, Okanogan, Adams Counties)	Cultivating Future Farmers of America-Mexican Immigrants	Rural Community Development Resources	Eric Alegria (509) 453-3157	\$46,098	Empower small Latino farmers through risk management education and awareness to ensure sustainable farms.
Washington, Oregon, Idaho, Alaska	On-Farm Variety Trials: Guidelines and Field Trainings for Organic Vegetable, Herb and Flower Producers	Organic Seed Alliance	Matthew Dillon (360) 385-7192	\$115,059.35	Provide organic, specialty, and alternative growers with on-farm variety trialing skills through published guidelines and in-field trainings which will assist in reducing producer's risks of crop loss, increase crop agronomic success and marketability and facilitate compliance with the USDA NOP regulations.
Idaho	Risk Management Education for Potato Growers – Potato Tuberworm and Potato Cyst Nematode	Potato Growers of Idaho, Inc.	Keith Esplin and Daiko Abe (208) 785-1110	\$83,687.21	Effectively inform growers of the financial, market, production, trade and regulatory risks associated with the devastating pests, the Potato Tuberworm and Potato Cyst Nematode, which have the potential to destroy potato yields at a catastrophic rate.
Oregon, Washington	Enabling Lower Risk Pest Management Practices through Using Localized Weather and Climate Information	Oregon State University	Mary Staben (541) 737-2683	\$64,000	Provide programs that enable farmers to effectively manage site-specific insect, disease, and weed risks in their crops, and reduce environmental risks, particularly those that affect surface water quality.
Kentucky Tennessee	Risk Management Education Project for Small Pastured, Range Poultry Producers	Kentucky State University	Marion Simon, (502) 597-6437	\$96,998	Provide demonstrations and tests on pastured poultry systems, develop Enterprise Budgets and economic data on pastured poultry for producers in Kentucky and Tennessee.

Arkansas, Kentucky, Louisiana, Mississippi, and Tennessee	Teaching Risk Management Skills to Greenhouse Specialty Crop Producers	Mississippi State University	Richard Snyder, (601) 892-3731	\$130,667	Provide small, rural greenhouse specialty crop growers education and technical information to be better informed of risk management solutions.
Arkansas, Kentucky, Louisiana, Mississippi and Tennessee	Practical Risk Reduction Tools and Training for Southern Producers	Southern Sustainable Agriculture Working Group	Jean Mills (205) 333-8504	\$142,088	Conduct a multi-faceted, risk reduction training project to benefit producers of priority commodities in the RMA Jackson, MS region.
Mississippi	Addressing Risk Management Education Priorities for Mississippi's Independent Livestock Producers	Mississippi State University	John Anderson, (662) 325-1788	\$54,126	Develop risk management information and decision tools to assist independent livestock producers in the catfish, dairy, and beef industries in Mississippi.
California	Producer Education on Identifying and Managing Market Risks	Regents of the University of California	Louise Ferguson, (559) 646-6541	\$149,547	Conduct training to give independent specialty crop producers risk management tools to survive increasingly turbulent markets and to anticipate and manage market risks.
Southwestern States and Hawaii	Livestock, Nursery, and Specialty Crop Risk Management Education for the Southwest and Hawaii	Arizona Board of Regents, University of Arizona	Russell Tronstad, (520) 621-2425	\$150,000	Provide Risk Management Education programs to livestock, nursery, and specialty crop producers using hands-on computer workshops for smaller audiences and discussion panels for larger groups.
Nevada	Risk Management Education for Sustainable Agriculture in Nevada	Board of Regents, University of Nevada, Reno	Kynda Curtis, (775) 784-1682	\$149,954	Develop and deliver risk management education programs in the areas of financial, production, and market risk to livestock, forage, and specialty crop producers in Nevada.
Arizona, California, and Hawaii	Fruit And Vegetable Risk Management Education: The PACA	Western Growers Association	Susan Pheasant, (509) 884-1494	\$149,725	Provide fresh fruit and vegetable producers in Arizona, California, and Hawaii educational seminars addressing the Perishable Agricultural Commodities Act (PACA) and risk management tools for managing credit and minimizing debt.
Georgia	Southeast Horticulture Risk Management Education Project	Georgia Green Industry Association, Inc.	Sherry Loudermilk (706) 632-0100 sherry@ggia.org	\$150,000	Teach participating producers about basic risk management skills including the benefits of crop insurance, marketing strategies, financial planning for new producers, and market share. Also, new

					products to enhance production capacity will be introduced along with an introductory Spanish class to help producers enhance productivity on the farm.
Alabama	Risk Management Education for Farm Forestry, Minority Landowners and Under-served Agricultural Producers in Alabama	Alabama A&M University	Dr. Duncan M. Chembezi (256) 372-4970 duncan.chembezi@email.aamuedu :	\$150,000	Develop educational training modules and conduct a series of workshops, across AL to educate minority land owners, farm forestry and nursery cop producers in crop insurance, risks and risk management tools
Georgia	Southeast Fruit, Vegetable & Pecan Risk Management Education	GA Fruit & Vegetable Growers Association	Charles T. Hall, Jr. (877) 994-3842 chall@asginfo.net	\$149,709	Plan, organize and deliver risk management education and information to help fruit, vegetable and nut growers in AL, GA, and SC make the proper risk management decisions to improve their operations and profitability.
Georgia	GYFA Educational Project	GA Young Farmers Association	Glen A. Arnold (478) 934-1244 glen@learntohedge.com	\$58,820	Conduct 60 risk management training sessions for farmers and ranchers throughout the states of GA and AL., that are designed to provide agricultural producers information on risk management tools used in agricultural production such as forward contracts, marketing cooperatives, use of commodity options, input hedging of fertilizer and fuel, crop insurance and emerging tools such as internet marketing.
Vermont	Vermont's Dairy Industry's Revitalization	University of Vermont & State Agricultural College	Dr. Robert Parsons (802) 656-2109 bob.parsons@uvm.edu	\$149,651	Revitalize Vermont's declining dairy farm industry by partnering with others to provide assistance to conventional dairy farms transitioning to organic dairy farms; training farmers on use of production records; working with the Governor's Dairy Task Force to make the industry more vibrant.
North Carolina	RME for Specialty Crops	North Carolina Association of Nurserymen	Beverly Gelvin (919) 816-9117 bgelvin@ncan.com	\$150,000	Provide risk management training to over 4,300 NC, VA, MD and NJ specialty crop producers, including producers who work with ornamental nursery, turf grass sod, herb producers, muscadine grape producers and commercial flower growers.

Virginia	Risk Management Education for Virginia Agricultural Producers	Virginia Department of Agriculture and Consumer Services	Gail Moody Milteer (757) 569-1100 gail.moodymilteer@vdacs.virginia.gov	\$150,000	Offer more than 60 risk management education workshops, demos, and meetings that will target fruit & vegetable growers, direct marketers, farmer's market groups, Christmas tree growers, livestock producers and those interested in organic grain/equine feeds. Promote AGR-Lite awareness at all meetings.
Covering the entire Raleigh Region	Managing Farm Energy Risks	National Center for Appropriate Technology	Mike Morris (530) 792-7338 mikem@ncat.org	\$149,917	Explore energy alternative for agricultural producers while promoting some management strategies for coping with high and unpredictable energy costs, supply disruptions and other energy related risks.
Montana, North Dakota, South Dakota and Wyoming	Cost Control: Risk Management Planning Strategies for Northern Plains Livestock Producers	National Crop Insurance Services, Inc. (NCIS)	Dr. Laurence Crane (913) 685-2767 laurencec@ag-risk.org	\$150,000	Assist livestock and forage producers in the Northern Plains in responding to unexpected and increasing production costs with special emphasis on energy, labor, land resource, breeding stock, and family living expenses. The project will consist of workshops and individualized counseling.
South Dakota	Risk Management Education for South Dakota Producers	South Dakota Corn Growers Association	Teddi Mueller (605) 334-0100 teddim@sdcorn.org	\$139,580	Focus on providing risk management education, farm financial planning workshops, Farm Bill information and planter calibrator education. They will conduct 10 seminars, 3 farm business planning workshops, 2007 Farm Bill Update, 4 planter clinics and workshop in conjunction with the SDCG Annual meeting.
Wyoming	Risk Management Education for Agricultural Producers in Wyoming	University of Wyoming, Office of Research	John P. Hewlett (307) 766-2166 hewlett@uwyo.edu	\$150,000	Develop and deliver risk management education through onsite programs, media-based education, as well as print and electronic media to explain and facilitate the effective use of crop insurance and risk management tools. The project specifically targets livestock producers, farmers who produce forage for livestock consumption and specialty crop growers.
North Dakota, South Dakota, Montana and Wyoming	National Bison Association Risk Management Training Series	National Bison Association (NBA)	Jim Michael Matheson (303) 292-2833 jim@bisoncentral.com	\$34,983	Provide interactive training series on bison risk management. It will consist of 7 workshops and "how to" manual and text books.

Iowa, Minnesota and Wisconsin	Risk Management Tools for the Grape and Wine Industry in IA, MN and WI	Iowa State University	Mary Holz-Clause (515) 294-0648 mclause@iastate.edu	\$149,163	Provide emerging Specialty Crop grape producers and wineries with information and training that will encourage sound business growth, improve decision making and marketing opportunities and minimize risk. The project includes the creation of a Global Information System (GIS) based data system, and 12 workshops.
Iowa	Meeting the Risk Management Needs of Amish and Mennonite Transitioning to Horticultural Crops in Iowa	Iowa State University	Dr. Mark Gleason (515) 294-0579 mgleason@iastate.edu	\$80,862	Provide 350 Amish and Mennonite farmers in Iowa with risk management training as they transition to growing vegetable, small fruit, and floriculture crops. A series of 9 field days, 12 workshops, 6 troubleshooting clinics will be conducted.
Minnesota, Iowa, Wisconsin and the Upper Midwest	Providing Sound Integrated Risk Management Tools & Education for Upper Midwest Specialty Crop Producers	Minnesota Fruit & Vegetable Growers Association	Marilyn Nysetvold Johnson (763) 434-0400 mfvga@msn.com	\$149,511	Includes an integrated set of educational conferences and workshops for existing producers, beginning growers, producers planning to transfer the farm to the next generation, farmers' market vendors and managers.
Minnesota, Wisconsin and Iowa	Strengthening Farming and Business Skills for Underserved Agricultural Producers in the Midwest	Midwest Organic and Sustainable Education Service (MOSES)	Faye Jones (715) 772-3153 faye@mosesorganic.org	\$144,195	Offer a wide diversity of learning and support mechanisms to traditionally underserved producers. It will bring education, resources and peer support highlighting new and emerging risk management tools to at least 3,315 underserved producers.
Oklahoma	Risk Management Education for Beef Producers	Oklahoma State University	Dr. David Lalman (405) 744-6060 david.lalman@okstate.edu	\$118,268	Assist Oklahoma beef producers in managing risk, adding new educational initiatives focused on bio security and livestock enterprise information management. It includes workshops on National Animal Identification System, in-service training for educators and 2 state-wide conferences.
Oklahoma	Women in Agriculture & Small Business Conference and Resource Center	Great Plains Resource Conservation and Development Area (GRRC&D)	Larry Wright (580) 832-3661 Larry.Wright@ok.usda.gov	\$40,000	Consists of a statewide conference on risk management, agriculture, small business for female and underserved producers and a resource center with risk management information available in the office, by mail and electronically.

Oklahoma	Risk Management Education through Enterprise Diversification (IMPRESS)	Langston University	Dr. D. Chongo Mundende (405) 466-6166 dcmundende@lunet.edu	\$150,000	Train recently migrated cattle producers to acquire the knowledge and skills to produce meat goats. A set of 8 day-long sessions on various aspects of goat production and marketing will be conducted. Topics will include fencing and housing, acquisition and selection of stock, breeding and kidding management, marketing and record-keeping systems, herd health, and feeding and nutrition.
Oklahoma	Providing Risk Management Skills to Oklahoma Producers	Kerr Center for Sustainable Agriculture, Inc.	James E. Horne (918) 647-9123 jhorne@kerrcenter.com	\$142,530	Deliver training and information in the management of production, marketing, and financial risks to producers is the focus of the project. Informative workshops, field days and seminars will enable underserved producers to learn how to best manage the risks of their operations. This project will provide a variety of educational opportunities including farmers teaching farmers, hands-on workshops and seminars focused on emerging issues for priority producers in OK.