



ACQUISITION,
TECHNOLOGY
AND LOGISTICS

THE UNDER SECRETARY OF DEFENSE

3010 DEFENSE PENTAGON
WASHINGTON, DC 20301-3010

JUL 17 2008

MEMORANDUM FOR CHAIRMAN OF THE JOINT CHIEFS OF STAFF
UNDER SECRETARY OF DEFENSE FOR POLICY
COMMANDER, U.S. TRANSPORTATION COMMAND
DEPUTY UNDER SECRETARY OF DEFENSE
FOR ACQUISITION AND TECHNOLOGY
DIRECTOR, DEFENSE RESEARCH AND ENGINEERING
SERVICE ACQUISITION EXECUTIVES
DIRECTOR, INTERNATIONAL COOPERATION

SUBJECT: Iraq Foreign Military Sales (FMS) – Actions Required

I recently directed a review of Iraq FMS case development, contract language, and business rules necessary to improve acquisition and transportation outcomes. The working group that performed this review included individuals from organizations under your cognizance.

The working group developed a compendium of acquisition and transportation business rules (attached). I request you use these rules during FMS case development and incorporate them into FMS contract and/or delivery order terms and conditions.

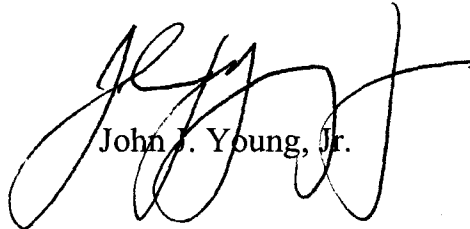
Additionally, I request you implement the Iraq FMS working group recommendations as follows:

- Defense Procurement and Acquisition Policy (DPAP) post the Iraq FMS compendium of business rules to the DPAP Web site. A periodic review and update to the Iraq FMS business rule compendium may be necessary to ensure currency on the site.
- Inform your acquisition and transportation workforce and other stakeholders engaged in Iraq FMS processes of the business rules that are posted on the DPAP Web site. Staff working Afghanistan FMS also may find these rules useful in improving FMS outcomes in Afghanistan.
- USTRANSCOM coordinate the issuance of future Iraq FMS Military Surface Deployment and Distribution Command customer advisories and Air Mobility Command Channel System guidance. Work with DPAP and the Defense Security Cooperation Agency (DSCA) to post these issuances on the DPAP Web site.



- DSCA inform the FMS Community about the FMS business rules posted on the DPAP Web site and provide a link to it on the DSCA Web site.
- DSCA develop key metrics/process improvement indicators, and monitor the process with the assistance of USTRANSCOM's, AT&L's, and the Military Departments' acquisition and transportation workforces.

Please report your progress to me not later than August 30, 2008. My points of contact are Mr. Adam Yearwood, at adam.yearwood@osd.mil, 703-601-4478, and Mr. Gene Warner, at gene.warner@osd.mil, 703-681-4166.



John J. Young, Jr.

Attachment:
As stated

cc:
DUSD(L&MR)
DUSD(ITS)
ASD(GSA)
Director, DLA
Director, DPAP
Director, DCMA
Director, DSCA