

# U.S. DEPARTMENT OF VETERANS AFFAIRS OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION



SUBCONTRACTING OPPORTUNITIES DIRECTORY MAY 2008

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## Subcontracting Program – Federal Acquisition Regulations (FAR) 19.7

Any prime contractor receiving a contract for more than the simplified acquisition threshold must agree in the contract that small, small disadvantaged, women-owned, HUBZone, service-disabled, and veteran-owned concerns will have the maximum practicable opportunity to participate in contract performance consistent with its efficient performance. Prime contractors must also establish procedures to ensure the timely payment of amounts due pursuant to the terms of their subcontracts with small, small disadvantaged, women-owned, HUBZone, service-disabled and veteran-owned small business concerns. FAR 19.702

In negotiated acquisitions expected to exceed \$550,000 (\$1 million for construction) and subcontracting opportunities exist, shall require the apparently successful offeror to submit an acceptable subcontracting plan. If the apparently successful offeror fails to negotiate a subcontracting plan accept able to the contracting officer within the time limit prescribed by the contracting officer, the offeror will be ineligible for award. FAR 19.702(1)

Subcontracts awarded to an Alaska Native Corporation (ANC) or Indian tribe shall be counted towards the subcontracting goals for small, and small disadvantaged business concerns regardless of the size or Small Business Administration certification status of the ANC or Indian tribe. Where one or more subcontractors are in the subcontract tier between the prime contractor and the ANC or Indian tribe, the ANC or Indian tribe shall designate the appropriate contractor(s) to count the subcontract towards its small and small disadvantaged business concerns subcontracting goals. FAR 19.703(c)(1)(i)(ii)

In most cases the appropriate contractors is the contractor that awarded the subcontract to the ANC or Indian tribe.

Where can I go to post, search, and/or review subcontracting opportunities?

Prime contractors use the U.S. Small Business Administration's SUB-Net to post subcontracting opportunities. These may or may not be reserved for small business, and they may include either solicitation or other notices – for example, notices of sources sought for teaming partners and subcontractors on future contracts. Small businesses can review the website at <a href="https://www.sba.gov/gc">www.sba.gov/gc</a>, click on "SUB-Net" to identify opportunities in your areas of expertise.

There are several ways to search for subcontracting opportunities. First, if you are looking for opportunities in a particular industry, search by North American Industry Classification System (NAICS) code, description, solicitation number, or place of performance, click "Search the Database". **Suggestion:** Try NAICS code or Place of Performance first. Example below:

| Search the database                  |   |
|--------------------------------------|---|
|                                      |   |
| NAICS Code:                          |   |
| Description:                         |   |
| Subcontract Solicitation:            |   |
| Place of Performance: Select a state | • |
| <u>Submit</u> <u>Reset</u>           |   |

Or you can "View All Solicitations", which will give you (company name, closing date, time, and a description of the requirement). Once you click on the company's name, below is an example of what you will see:

#### **Display Solicitation Record**

Prime's Name: Dick Pacific Construction Co., Ltd. (Guam)

Contact: Carmelo Ledesma
Address 1: 266 D Finagayan Street

Address 2: Harmon, Guam 96929

City: Barrigada, Guam 96921 State: GU

Zip: **96929** Zip+4: Phone: **671-647-5500 101** 

Fax: **671-647-5600** 

Email: cgledesma@dickpacific.com

Seeking: • US Department Of Transportation Disadvantaged Business Enterprise (DBE)

• Small Disadvantaged Business (SDB)

Women Owned Small Business (WOSB)

• Hubzone Small Business (HUBZSB)

Veteran Owned Small Business (VOSB)

Historically Black Colleges and Universities and Minority Institutions (HBCU & MI)

Other Small Business

• Service-Disabled Veteran-Owned Small Business(SD-VOSB)

Description: This design-build project will include the design and construction of a new

consolidated indoor fitness facility, an outdoor swimming pool w/change house a lighted outdoor synthetic playing field, a maintenance bldg and an outdoor

running/jogging track.

NAICS Code: 236220

238120 238130

Place of performance: GU - Guam

Prime Sol. Number: N6274208R1308

Subcontract Sol. Number: 8002

Bid Closing Date: 3/25/2008

Time: 2:00 PM HST

Reserved for SB: Yes

When you find a solicitation or notice that appeals to you, simply print out a hard copy (for your records) and contact the company that posted the notice for a copy of the complete bid package.

If you wish to post a notice on SBA SUB-Net, click on "Post" from the navigation tool bar at the top of the screen. If this is your first time you have used SUB-Net for the purpose of posting a notice, you must click "Sign Me Up!" which will take you to the screen "Request GLS Account". Fill out the necessary information and submit the request, to receive an instant confirmation that the request has been received. Your User ID and Password will be sent to you through email.

#### **Tips for Marketing Your Company**

- ✓ Ask the Small Business Liaison whether their company hold "Vendor Counseling Sessions" (monthly and/or quarterly);
- ✓ It is incumbent upon you as small businesses to ensure that your company is registered in the Central Contractor Registry (CCR) at <a href="www.ccr.gov">www.ccr.gov</a>; and for service-disabled and veteran-owned small business concerns, you must also be registered in the Department of Veterans Affairs, Center for Veterans Enterprise (CVE) Vendor Information Pages <a href="www.vip.vetbiz.gov">www.vip.vetbiz.gov</a>, as well as ensuring that your profile is updated on a regular basis;
- ✓ Some companies have procedures that you as small business concerns must comply with; therefore, investigate what they are before hand. Talk with the Small Business Liaison Officer (SBLO), as to whether you need to register on their website;
- ✓ Ensure that your capability statement relates to the products and/or services that your company is able to perform;
- ✓ Attend conferences and network with other companies as well as the primes SBLO's.
- ✓ SBA has a website of upcoming conferences/events located at <a href="https://www.sba.gov">www.sba.gov</a>;
- ✓ If you hold a GSA Schedule, inform the prime contractor;
- ✓ Inquire whether the company has a mentor protégé program;
- ✓ Pick accurate and appropriate North American Industry Classification System (NAICS) codes of what your company can perform;
- ✓ If you are having trouble finding the appropriate NAICS for your company, go to <a href="www.census.gov/epcd/naics07">www.census.gov/epcd/naics07</a>, type in example: Construction. You will get a listing of all types of construction NAICS codes. Choose the one for your company;
- ✓ You need to have an understanding of the requirements of government contracting;
- ✓ The know-how to obtain and successfully perform federal, state and local government contracts; and
- ✓ The Procurement Technical Assistance Center's (PTAC) provides a wide range of assistance covering every phase of government contracting from initial registrations through contract completion.

The PTAC, a state affiliated agency, is funded by the Defense Logistics Agency (DLA), and some regional large and small businesses. The PTAC's mission is to generate employment and improve the general economy of its geographic area. The PTAC's staff accomplishes this mission by providing procurement technical assistance to those businesses that are located within its assigned geographic area. The PTAC will assist those businesses seeking to do business with the Department of Defense (DoD), and State and local government. For more information visit their web site at <a href="https://www.dla.mil/db/procurem.htm">www.dla.mil/db/procurem.htm</a>.

#### **About the Subcontracting Directory**

This directory gives you a wealth of information. It lists all prime contractors holding a Department of Veterans Affairs contract and has potential subcontracting opportunities. The directory gives you the name of the company, Small Business Liaison, address, telephone number, email address, type of requirements, whether the company manufactures, distributes or does manufacturing and distributing, as well as, the type of company (example: hospital, architect-engineer, construction, etc.) and potential subcontracting opportunities available to you as small businesses.

Please review the directory and contact the Small Business Liaison for that company. If there are changes within the company, please contact Ms. Simmons or Mr. Taylor at the numbers listed below.

You may contact Ms. Lynette Simmons at (202) 461-4256, <u>lynette.simmons@va.gov</u>, or Mr. Mark Taylor (202) 461-4258, <u>mark.taylor@va.gov</u>, if you need assistance.



ARCHITECT-ENGINEERS

Astorino

Mr. Michael P. Linder, R.A.

mlinder@astorino.com

227 Fort Pitt Boulevard

Pittsburgh, PA 15222

(412) 209-2824

Architect-Engineer

Design, design guidelines, estimating, civil engineering, ADA compliance, vertical transport, fire protection engineering, catering services, printing reproduction services, supply vendor, photography

Cannon/The LA Group

Mr. Mark Farmer

mfarmer@cannondesign.com

100 Wilson Boulevard - Suite 2900

Arlington, VA 22209

(703) 907-2300

Architect-Engineer

Door hardware, cost estimating, seismic design, historic preservation, LEED consulting, land surveying, transportation engineering, elevator consultant, security and force protection, food service, printing, supplies, photography, audio visual consultant, environmental engineering, interior design, lab planners, lighting design

Carastro & Associates/Ellerbe Becket Inc.

Ms. Pam Hart

pamela\_hart@ellerbebecket.com

1001 G Street, NW

Washington, DC 20001

(202) 654-9227

Architect-Engineer

Electrical circuit tracing, hazardous material analysis, construction phasing, civil engineering, cost estimating, site surveying, materials and supplies

Carter & Burgess Mr. Darryl Wachob

Darryl.Wachob@Jacobs.com

125 Broadway

Oak Ridge, TN 37830

(865) 220-4679

Architect-Engineer

Accessology, cultural resources evaluation, irrigation design, water conservation, mechanical engineering, environmental, electrical and telecommunication engineering, biological/natural resources evaluation, geotechnical investigations and recommendations, cost estimating

Davis & Floyd Inc Mr. Walter M. Carns bcarns@davisfloyd.com 240 Stoneridge Drive - Suite 200 Columbia, SC 29210 (803) 256-4121 Architect-Engineer

Subsurface investigations or other geotechnical engineering services, cost estimating, landscape design, cemetery planner, consulting architect

DMJMH+N Inc Mr. Jack Baker jack.baker@dmjm.com 999 West Town & Country Road Orange, CA 92868 (714) 567-2528 Architect-Engineer

Medical planning, cost estimating, site development, landscape architecture, historic preservation, construction services, office supplies, printing, geo-technical studies, environmental reports, safety consultation, surveying, cost estimating

Ellerbe Becket Ms. Colleen Schaff

colleen schaff@ellerbebecket.com

800 LaSalle Avenue - Suite 250 Minneapolis, MN 55402

(612) 376-1892

Architect-Engineer

Fire protection, civil engineering, hazardous and lead-based paint, mechanical engineering, electrical engineering, landscaping, land survey, subsurface investigation, structural engineering

Flad & Associates of Florida, Inc Mr. Thomas H. Gyllstrom AIA tgyllstrom@flad.com 3300 SW Archer Road Gainesville, FL 32608 (352) 377-6884 Architect-Engineer

Mechanical, electrical, plumbing, engineering, design services, interior design services, cost estimating, civil engineering, landscape design, transport engineering

GLHN Architects & Engineers Inc Ms. Ellen Alexander ealexand@glhn.com 2939 East Broadway Boulevard Tucson, AZ 85716 (520) 881-4546 Architect-Engineer

Automatic transport, estimating, interior design, landscape architecture, security, structural

H&L, SOM, CRA, S.A. Miro Joint Venture

Mr. Tom Fromm

tom.fromm@som.com

224 South Michigan Avenue - Suite 1000

Chicago, IL 60604

(312) 360-4905

Architect-Engineer

Cost estimating, information technology, food services, geotech, printing/reproduction, specialty lighting codes, drafting support, wind analysis, laboratory

HDR Architecture Inc

Ms. Lisa Tedesco

melissa.tedesco@hdrinc.com

8404 Indians Hills Drive

Omaha, NE 68114

(402) 548-5046

Architect-Engineer

Cost estimating, structural, mechanical/electrical

Hellmuth Obata & Kassabaum Inc

Mr. Tom E. Thomas

tom.thomas@hok.com

300 South Orange Avenue - Suite 1150

Orlando, FL 32801

(407) 649-8825

Architect-Engineer

Materials management consulting, cost estimating, food service consulting, architecture/engineering services, reproduction services

**Huitt-Zollars** 

Mr. Carl Taylor

ctaylor@huitt-zollars.com

430 Exchange - Suite 200

Irvine, CA 92602

(714) 734-5100

Architect-Engineer

Environmental consulting, aerial mapping, cost estimating, geotechnical consulting, architecture, landscape architecture, irrigation design

Lee, Burkhart, Liu, Inc

Mr. Erich Burkhart

eburkhart@lblarch.com

13335 Maxella Avenue

Marina Del Rey, CA 90292

(310) 829-2249

Architect-Engineer

Architectural consulting services, environmental engineering, interior design, elevator consulting, specifications, cost estimating

Leo A. Daly Company

Mr. James A. Hedgpeth, Jr.

jahedgpeth@leoadaly.com

8600 Indian Hills Drive

Omaha, NE 68114

(402) 391-8111

Architect-Engineer

Cost estimating, Alaska support, geotech, environmental, hazmat engineers, automatic transport, landscape architect

MACTEC Engineering and Consulting Inc

Ms. Patricia B. Thompson

pbthompson@mactec.com

1105 Lakeview Parkway - Suite 300

Alpharetta, GA 30004

(770) 360-0509

Architect-Engineer

Architectural service, landscape planner, construction management, engineering service

Miller Legg

Mr. Michael Kroll

mkroll@millerlegg.com

1800 North Douglas Road

Pembroke Pines, FL 33024

(954) 436-7000

Architect-Engineer

Landscape Architect Consultant

Architectural, mep/structural design, irrigation design, cemetery planning, geotechnical, testing laboratory, reprographics,, digital printing

Nacht & Lewis Architects

Mr. Mike Parrott

mparrott@nlarch.com

600 Q Street - Suite 100

Sacramento, CA 95814

(916) 329-4000

Architect-Engineer

Mechanical, structural, electrical civil engineers, vertical transportation, hazardous material, specification, signage, cost estimating, fire/life safety engineering, equipment

#### **NBBJ LLC**

Ms. Peggy Reed - Mr. Henry Chao rreed@nbbj.com; hchao@nbbj.com

1555 Lake Shore Drive
Columbus, OH 43204
(614) 232-3159 - (614) 241-3543
Architect-Engineer
Architecture-engineering services

QPK Design
Mr. David McNeil, R.A.
dmcneil@qpkdesign.com
450 South Salina Street
Syracuse, NY 13202
(315) 472-7806
Architect-Engineer

Structural and geotechnical engineering, mechanical, electrical, plumbing, fire protection engineering

RLF/Ellerbe Becket
Ms. Ronnie Prince
ronnie prince@ellerbebecket.com
1001 G Street, NW
Washington, DC 20001

(202) 654-9227

Architect-Engineer

Civil, geo tech, wind/force protection, landscape, cost, fire protection, materials, food QA, phasing, land planning

Rochester & Associates

Mr. Brad Brannon

bbrannon@rochester-assoc.com

425 Oak Street, N.W.

Gainesville, GA 30501

(770) 718-0600 - Extension 339

Architect-Engineer

Geotech, architects, archeology, cost estimating, planting and irrigation plan, MEP, structural

RTKL/JMA

Mr. Jeffrey L. Davenport, AIA

jdavenport@rtkl.com

1250 Connecticut Avenue, N.W. - Suite 300

Washington, DC 20036

(202) 912-8350

Architect-Engineer

Mechanical Electrical and Plumbing, Vertical Transportation, structural and civil engineering, fire protection/life safety, geotechnical, cost estimating, food service, environmental

SmithGroup JJR, LLC

Mr. Thomas L. Mroz Jr.

Tom.mroz@jjr-us.com

110 Miller Avenue

Ann Arbor, MI 48104

(734) 669-2737

Architect-Engineer

Cemetery Planning, irrigation, regional civil engineering, surveying, geotechnical, archeology/historic, reprographic, cost estimating

TCF Architecture
Mr. Randy Cook AAI
randy@tcfarchitecture.com
902 North 2nd Street
Tacoma, WA 98403
(253) 572-3993
Architect-Engineer

Kitchen consultant, historic architecture consulting (artifacts), cost estimated, geotechnical and environmental engineering, land surveying

Technicon Engineering Inc
Ms. Davia Williams
williamsd@technicon-pe.com
440 Martin Luther King Jr., Boulevard
Macon, GA 21210
(478) 743-8415
Architect-Engineer

Structural engineering services (pedestrian bridge), topographical survey, geotechnical services, industrial hygienist, interior and elevator tower, value engineering, cost estimating, HVAC schematic design and quality control

TFCG/Cannon Design/TME - Joint Venture Mr. Jay Gillespie 4500 Burrow Drive North Little Rock, AR 72116 (501) 758-7443 Architect-Engineer

Landscape, irrigation design, interior finishes and colors for interior finishes, asbestos mitigation design, land survey and design of site grading, streets, site drainage, relocation of existing utilities, soils, testing and recommendations for foundations and infiltration, design consultant with emphasis on safety of the patient, employees, and equipment, code specialist, traffic consultant, elevator consultant, medial equipment planner, blast and progressive collapse consultant

The Ritchie Organization

Mr. David Rhodes

Drhodes@TROARCH.com

119 South Main Street - Suite 200

Memphis, TN 38103

(901) 260-9675

Architect-Engineer

Transportation consulting, plumbing FP field, travel, supplies, catering cost estimating, asbestos consulting, reproductions, 3D rendering, repairs, vending, etc.

URS Group Inc

Ms. Patti Porter

patti\_porter@urscorp.com

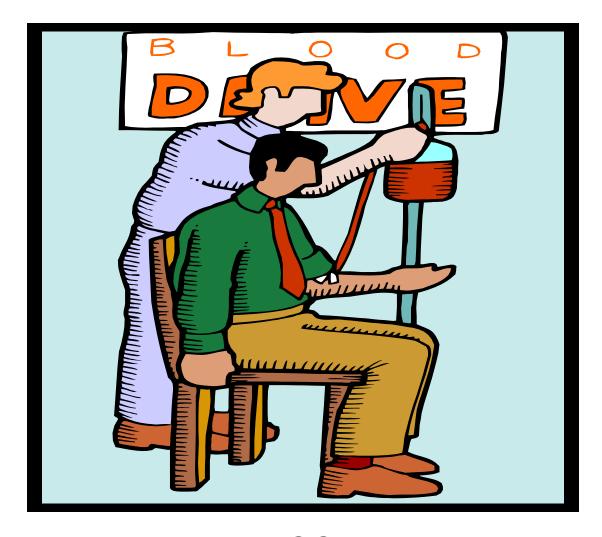
200 Orchard Ridge Drive - Suite 200

Gaithersburg, MD 20878

(301) 721-2215

Architect-Engineer

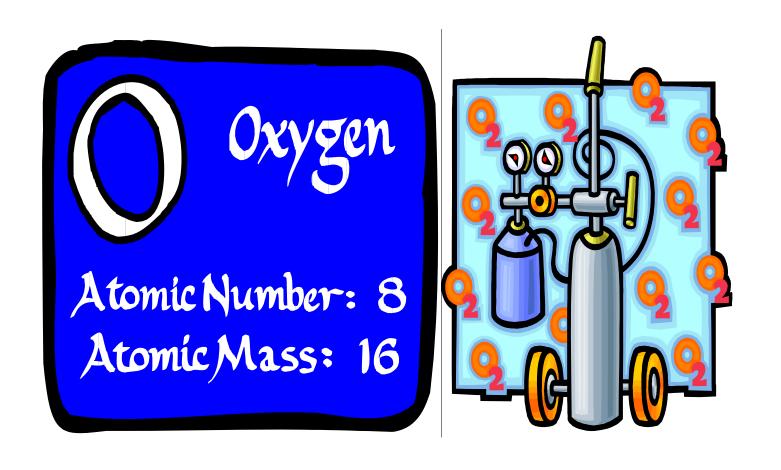
Architectural, planning, MEP, civil engineering, geotechnical and environmental services



BLOOD

Florida Blood Centers Inc Mr. Michael L. Pratt mpratt@floridabloodcenters.org 8669 Commodity Circle Orlando, FL 32819 (407) 248-5091 Blood Manufacture/Distributor

Blood bags, lab test kits, medical supplies, office supplies, fuels, insurance, medical waste, computer maintenance, building maintenance, vehicle maintenance, housekeeping, landscaping



# **BULK OXYGEN**

Air Products & Chemicals Inc Mr. John C. Traylor 7201 Hamilton Boulevard Allentown, PA 18195 (610) 481-3064 Bulk Oxygen Manufacturer

Capital equipment, construction, chemicals and maintenance, repair and operating, supplies

**BOC Gases** 

Mr. Scott Lucke

scott.lucke@boc.com

575 Mountain Avenue

Murray Hill, NJ 07974

(908) 771-1629

Bulk Oxygen

Manufacturer

Maintenance repair and operating supplies, facilities, consulting, computer equipment and supplies, sales/marketing items/services, repair contractors

Matheson Tri-Gas

Mr. Daniel Lambert

dlambert@matheson-trigas.com

1525 Walnut Hill - Suite 100

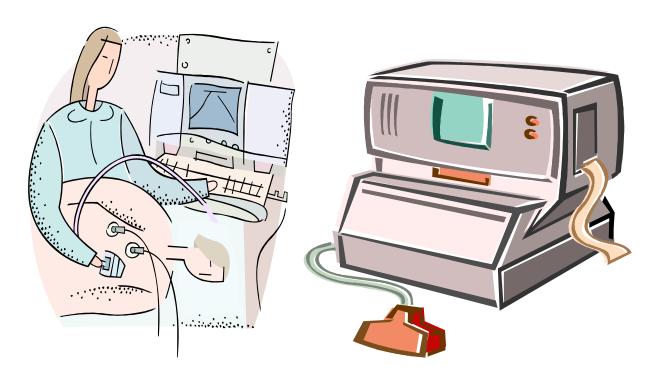
Irving, TX 75038

(972) 870-7017

Bulk Oxygen

Manufacturer/Distributor

Purchased gases, transportation services, crane services, trailer maintenance and manufacturing, janitorial, beverage services, compressor maintenance services, industrial supplies and tools, office supplies, fuel purchases, safety supplies, engineering services



**CLINICAL DIAGNOSTIC EQUIPMENT** 

Dade Behring, Inc/Siemens Healthcare Mr. Curtis Yates <u>curtis.w.yates@siemens.com</u> 100 GBC Drive - Mailstop 115 Newark, DE 19702 (302) 631-7780 Clinical Diagnostic Equipment Manufacturer

Consulting, training, construction, fabrication, moving and storage, raw materials, packaging, repair and repair supplies, printing, laboratory supplies, electrical services, service and repair, technology support, promotional items, safety supplies, laboratory equipment



**COMMUNITY-BASED OUTPATIENT CLINIC** 

Loma Linda University Health Care Ms. Lory Turner Imturner@ahs.llumc.edu 11370 Anderson Street (3675B) Loma Linda, CA 92354 (909) 558-2481

Community Based Outpatient Clinic

Building leases, physician services, medical supplies and equipment, janitorial and related services, local maintenance and repairs, purchased services, general office supplies and furniture,

MedMark Services Inc.

Mr. William Gecsey

BillBecsey@Medmark.com

2 Transam Plaza Drive - Suite 420

Oakbrook Terrace, IL 60181

(630) 925-1401

Community Based Outpatient Clinic

Telecom and computer support, facility and equipment maintenance (includes security, destruction, janitorial and cleaning), recruiting, marketing and advertising, supplies medical services, training and CME, linen and laundry services, office services



**COMMUNITY MAIL OUT PHARMACY** 

Knapp Logistics & Automation Mr. Matt Frick matt.frick@knappusa.com 2124 Barrett Park Drive - Suite 100 Kennesaw, GA 30144 (678) 388-2880 Community Mail Out Pharmacy Manufacturer/Distributor

Water, information technology services, delivery service, travel agent, printing, carpet, graphics, insurance, cleaning, CPAs, metal working, transportation, real estate, pharmacy dispensing products, fabrication and installation, electrical and mechanical, office supplies



**CONSTRUCTION** 

Boro Developers, Inc Mr. Bruce H. Shapiro bshapiro@boroconstruction.com 400 Feheley Drive - Suite 102 King of Prussia, PA 19406 (610) 272-7400 Construction Electrical, mechanical, etc

Carothers Construction Company Mr. David B. Smith dsmith@carothersconstruction.com P.O. Box 687 Water Valley, MS 38965 (662) 473-2525 Construction

Janitorial, temporary toilet facilities, trucking, final cleaning, testing services, asbestos abatement, lead based paint abatement, demolition, micro piles, soil treatment, asphalt paving, pavement markings, chain link fencing, landscape restoration, concrete sidewalks and reinforcement fabrication, placing reinforcing, masonry, structural steel fabrication and erection, expansion joint covers, stair nosing, rough carpentry, millwork and cabinetry, waterproofing, fireproofing, roofing, caulking and sealing, doors and frames, glass and glazing, lath and plaster, metal study framing and drywall, ceramic and quarry tile, resilient flooring and base, carpet, painting, lockers, prefabricated building, fire protection, mechanical (partial), temporary electric

Clark Construction Group - California LP Ms. DiDi Utuk didi.utuk@clarkconstruction.com 7500 Old Georgetown Road Bethesda, MD 20814 (301) 272-6903 Construction

Site work, concrete, metals, wood and plastics, thermal and moisture protection, doors and windows, finishes, conveying systems, mechanical, electrical

Clark & Sullivan Builders, Inc and Broward Brothers Inc - A Joint Venture

Mr. Adam Hucik

ahucik@clarksullivan.com

3612 Madison Avenue - Suite 25

North Highlands, CA 95660

(916) 338-7707

Construction

**General Contractor** 

Testing/inspections, surveying, earthwork, landscape, fencing,concrete, precast concrete, masonry, structural steel, rough and finish carpentry, sealants/caulking, roofing, glazing, finshes, specialties, window coverings, vehicle equipment, mechanical, plumbing, electrical

DTC Office Investments LLC

Ms. Karen Addison

karen.addison@DTCmeridian.com

3773 Cherry Creek North Drive - Ptarmigan Building

Denver, CO 80209

(303) 321-5070

Construction

Drywall, ceilings, millwork, flooring, paint/wall covering, electrical, mechanical, plumbing, architectural/engineering, janitorial, window cleaning, cleaning supplies, elevator maintenance, security, snow removal, landscaping, lighting, life safety, trash

F.A. Wilhelm Construction Company Inc Mr. Doug Curts dougcurts@fawilhelm.com 3914 Prospect Street - P.O. Box 516 Indianapolis, IN 45206-0516 (317) 359-5411 Construction Construction

Wall panels, tile, glass and glazing, glazed aluminum, curtain wall, resilient flooring and base, carpet, painting, metal doors and frames, rebar and mesh erection, structural steel, membrane roofing, elevators, caulking, overhead doors, seamless floor coatings, toilet partitions, fire extinguishes and cabinets, electrical, wheelchair lifts, cubicles and IV track, pneumatic tube system, final cleaning, chutes and collectors, louvers and vents, testing laboratory services, concrete reinforcement, architectural woodwork, compartments and cubicles, cubicle tracks, ready mix concrete supplier, expansion joint cover assemblies, wall and corner guards, fire protection, ice machines, steel fabrication, solid surfacing counter tops, etc., seamless floor coatings, sprayed on fireproofing, drywall, visual display boards, residential appliances, composite panels, mechanical, miscellaneous metals/metal fabrication, fire alarm systems, steel decking, fire stopping, sprayed on insulation, acoustical ceilings, composite panels, concrete reinforcement, finish carpentry, aluminum windows, temporary heat

J. Kokolakis Contracting Inc Ms. Machell L. Baetens machell@jkokolakis.com 202 East Center Street - Suite Tarpon Springs, FL 34689 (727) 942-2211 Construction

Miscellaneous steel, drywall, plumbing, electrical site work, masonry, concrete finishing and cutting, roofing, scheduling, fire protection, mechanical, demolition, painting, doors and hardware, landscaping

J.M. Wilkerson Construction Company Inc Mr. Jay Wicklund jwicklund@jmwilkerson.com 1734 Sands Place Marietta, GA 30067 (770) 953-2659 Construction All types and phases of construction

Johnson Controls Inc Mr. Titus Martin titus.e.martin@jci.com 5757 North Green Bay Avenue Milwaukee, WI 53201-0591 (414) 524-5515 Construction

Lighting retrofit, steam optimization, windows building 9 and 10, ice machines, power factor correction, out building boilers, VFD installation, mechanical/electrical

Kiewit Building Group Mr. Kevin P. Welker kevin.welker@kiewit.com 1577 C Street - Suite 101 Anchorage, AK 99501 (907) 222-9350 Construction

Earthwork, landscaping, glass and glazing, painting, gypsum board, loading dock equipment, electrical, rebar supply, roof accessories, ceramic tile, stonework, sprinkler system, fireproofing, cast in place concrete, survey, carpet, resilient flooring, toilet partitions, final building and cleaning, overhead doors, operable wall panels

Lease Crutcher Lewis
Mr. Scott Chapman
Scott.Chapman@lewisbuilds.com
107 Spring Street
Seattle, WA 98104-1052
(206) 622-0500
Construction

Supply/concrete install masonry, doors/frames/hardware, mechanical, demolition/asbestos removal, each work/grading/utilities, furnish reinforcing steel install, metal decking, structural steel installation, casework, roofing, flashing, insulation, coiling doors, windows/glazing, gypsum, framing, E.I.F.S, cement board sheathing, fireproofing, acoustical ceilings, flooring, ceramic tile, painting, fire sprinklers, electrical, sheet metal, storefront systems, some data/telecom work, painting

Manhattan Construction Company
Mr. Linwood Carter

Icarter@manhattanconstruction.com
26 Executive Park Drive - Suite 2600
Atlanta, GA 30329
(404) 351-0007
Construction

Scheduling, scaffolding, final cleaning, hoisting, hoist operators, asbestos abatement, demolition, cast in place concrete labor, concrete reinforce steel, concrete material, masonry, structural steel, finish carpentry, sprayed on fireproofing, metal wall panels, epdm sheet roofing, cold applied built up roofing, sealants and caulking, doors, frames, hardware, doors and hardware installation, glass and glazing, drywall and ceilings, ceramic tile, resilient flooring/carpet, painting, acoustical wall paneling, hospital cubicle curtain, toilet partitions and urinal screens, louvers and wall vents, wall and corner guards, interior signs, metal lockers, plastic laminate lockers, fire extinguisher cabinets, toilet and bath accessories, medical equipment, metal and wood casework, countertops and accessories, elevators, HVAC, test and balance, fire protection systems, plumbing, electrical

Manhattan/Ellerbe Becket
Mr. Terry Donathan
tdonathan@manhattanconstruction.com
204 South Hoover Boulevard - Suite 112
Tampa, FL 33609
(813) 675-1960
Construction

Structure and utility excavation; fill, backfill, compaction, port and cement concrete paving; concrete curbs, precast concrete pavers, trench grates and frames, lawns, grasses, concrete forms and accessories, concrete reinforcement, basic masonry materials and methods, unit masonry assemblies, metal finishes, structural steel, load-bearing steel studs, metal fabrications, handrails and railings (steel), interior finish carpentry, sheet waterproofing (modified bituminous), metal wall panels, protected membrane roofing, sheet metal flashing and trim, roof specialties and accessories, metal doors and frames, interior aluminum frames, wood doors, aluminum entrances and storefronts, fixed aluminum windows, finish hardware, glazing, gypsum board, sheathing, tile, acoustical ceilings, carpet tile, vinyl wall covering, paints, multi-colored paint coatings, high-performance coatings, toilet compartment (metal), wall louvers, wall and corner guards, fire extinguishers, cabinets, accessories, toilet accessories, projection screens, lighting controls, analog, addressable fire alarm systems, fire suppression piping, basic mechanical materials and methods, basic electrical materials and methods, commission

P.J. Dick Incorporated Mr. Bill Hartle bill.hartle@pjdick.com 1020 Lebanon Road West Mifflin, PA 15122 (412) 462-9300 Construction

General conditions, fencing, earthwork, landscaping, asphalt paving, CIP concrete, masonry, metal fabrications, expansion joints, rough carpentry, waterproofing/coatings, caulking/sealants, shingle roofing, doors/frames, glazing, drywall/acoustical, flooring, painting, flagpole, signage, fire specialties, HVAC, plumbing/fire protection, electrical, site utilities, finish carpentry, EPDM roofing, spray fireproofing, siding, metal panels, aluminum and wood windows

Ragnar Benson Inc Ms. Debbie Eaker debbie.eaker@rbic.com 250 South Northwest Highway - Suite 201 Park Ridge, IL 60068 (847) 698-5665 Construction

Final cleaning service, supply of structural steel items, millwork materials and fabricated items, glass and glazing material, drywall materials and services, flooring materials and services, chalk and tack board, wall protection items, miscellaneous building specialties, toilet and bathroom accessories, fire protection materials, plumbing materials and services, HVAC and mechanical system materials and services, electrical materials and services

S.J. Amoroso Construction Company Inc Mr. Richard Totaro rtotaro@sjamoroso.com 390 Bridge Parkway Redwood Shores, CA 94065 (650) 654-1900 Construction

General conditions items, equipment rental, underground utilities, site concrete, concrete reinforcement, miscellaneous carpentry items, cast-in-place concrete, metal deck, structural steel, miscellaneous and ornamental, rough and finish carpentry, interior arch woodwork, bituminous dam proofing, building insulation, membrane roofing, metal wall panels, sheet metal flashing and trim, expansion assemblies, joint sealants, door/frames/hardware, aluminum glass and glazing, EIFPS/framing/drywall, ceramic tile, acoustical panel ceilings/walls, flooring, painting and wall coverings, miscellaneous specialties, fire sprinkler system, plumbing systems, HVAC, electrical, demo/abatement, shot Crete, scaffolding

**Sheehy Construction Company** 

Mr. Daniel M. Krause

dan.krause@sheehyconstruction.com

360 West Larpenteur Avenue

St. Pual, MN 55113

(651) 488-6691

Construction

Rebar fabrication, earthwork, masonry, steel fabrication, steel install, door supplier, coiling dr, drywall, painting, mechanical controls and electrical

**Swank Enterprises** 

Ms. Terese Frantz

tfrantz@swankenterprises.com

P.O. Box 568

Valier, MT 59486

(406) 279-3241

Construction

Paving, landscaping, membrane roofing, masonry, steel erection, steel (joists, deck, structural and supplies), metal stairs and railings, doors and frames, insulation, flooring, painting, glass and glazing, casework, toilet accessories, fire sprinklers, miscellaneous materials and supplies, mechanical and electrical

The Hayner Hoyt Corporation

Mr. Gary V. Thurston - Mr. Fred Deraty

Gthurston@HaynerHoyt.com; fgeraty@haynerhoyt.com

1820 LeMoyne Avenue - P.O. Box 179

Syracuse, NY 13208

(315) 455-5941

Construction

All types of construction work

Todd Construction
Mr. Ken Dixon
kdixon@toddconstruction.com
18407 SW Boones Ferry Road
Tigard, OR 97224
(503) 620-7652
Construction

Electrical, mechanical, fire protect, finishes, flooring, drywall, sheet metal, masonry, landscape, paving, demo, earthwork, abatement, specialties, wood products, casework, skylights, door packaging, roofing, rebar, window cover

#### Tremco

Ms. Lilly P. Holt - Ms. Beverly Kuykendall
<a href="mailto:lholt@tremcoinc.com">lholt@tremcoinc.com</a>; bkuykendall@tremcoinc.com
3735 Green Road
Beachwood, OH 44122
(770) 330-0231 - (310) 614-1452
Construction

Restoration/replacement of built-up roofs; labor except for project management and some superintendent work, materials except for roofing and weatherproofing materials; alteration, repair and O&M services; landscaping seeding, etc., local purchases, expendables

Triumph Builders SW LLC
Mr. Andrew Karic
andrew.karic@triumphbuilders.com
3450 E Broadmont Drive - Suite 110
Tucson, AZ 85713
(520) 622-2884
Construction
All types of construction

Walsh/DeMaria Joint Venture Mr. James J. Reichart swatson@walshgroup.com 929 West Adams Street Chicago, IL 60607 (312) 563-5405 Construction

Structural steel and miscellaneous metals, plumbing HVAC, electrical, elevators, demolition, landscaping, masonry, roofing, site utilities, fireproofing, light-gauge framing, gypsum assemblies, acoustic ceiling, caulking, asphalt paving, ceramic tile, resilient flooring, carpet, painting, electrical supplies, HVAC supplies, piping supplies, fire protection supplies, plumbing

Whiting-Turner Contracting Company Mr. Dave Henry dave.henry@whiting-turner.com 3980 Howard Hughes Pkwy; Suite 470, Las Vegas, NV 89169 (702) 650-0700 Construction

Restoration/replacement of built-up roofs; labor except for project management and some superintendent work, materials except for roofing and weatherproofing materials; alteration, repair and O&M services; landscaping seeding, etc., local purchases, expendables



**CONSULTING SERVICES** 

Logistics Management Institute
Ms. LeNaye Willis-Lloyd
LWillis@LMI.Org
2000 Corporate Ridge
McLean, VA 22102-7805
(703) 917-7176
Consulting Services
Consulting, accounting

Mercer Human Resource Consulting - Formerly William M. Mercer Inc. Mr. Charles P. 'Chip' Carbone

Chip.Carbone@Mercer.com

3475 Piedmont Road NE - Suite 800

Atlanta, GA 30305 (404) 442-3100

Consulting Services

National content area expertise not available in mercer, consumer and family advocacy organization to assist with key informant interviews and focus groups, word processing, graphics, mail room services for training materials

The Advisory Board Company

Ms. Traci P. Anderson andersot@advisory.com

600 New Hampshire Avenue, N.W.

Washington, DC 20037

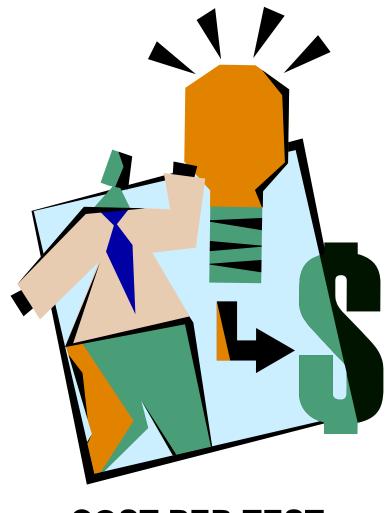
(202) 266-6506

**Consulting Services** 

Faculty consultant, events including location, food and beverage, teleconference, content consultant supplies, shipping/postage, materials

West Virginia Medical Institute Inc
Ms. Kathleen D. Merrill - Ms. Stacey D. King
kmerrill@wvmi.org; sking@wvmi.org
3001 Chesterfield Place
Charleston, WV 25304
(304) 346-9864
External Peer Review

Abstractors, office supplies, reproduction and printing, postage and express mail, meeting and conferences, computer hardware/software



**COST PER TEST** 

Bayer Healthcare - Diagnostics Division

Ms. Yolanda Sgrulletta

yolanda.sgrulletta.b@bayer.com

115 Norwood Park South Norwood, MA 02061 (914) 333-6812

Cost Per Test

Manufacturer/Distributor

Printing, janitorial supplies and service, office equipment and supplies, construction, promotional products, furniture, ergonomic supplies

**Diagnostic Products Corporation** 

Mr. Howard A. Wilson - Ms. Elissa Royal

hwilson@dpconline.com; eroyal@dpconline.com

5210 Pacific Concourse Drive

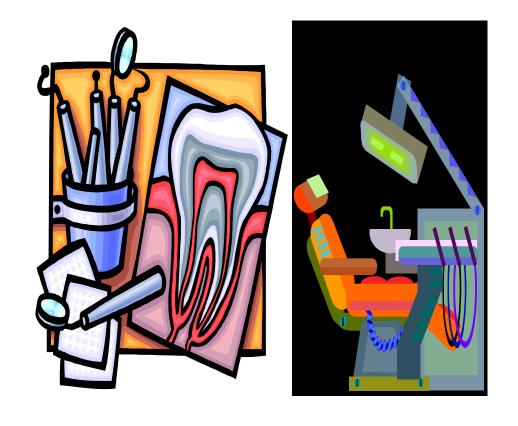
Los Angeles, CA 90045-5597

(800) 372-1782 - Extension 7360

Cost Per Test

Manufacturer

Packaging supplies, raw materials, machined parts, sheet metal parts, plastic parts: molded, machined and formed, electrical and electronic parts including PCBs, professional contracted services, facility maintenance, food services



**DENTAL EQUIPMENT** 

3M Company
Mr. Les Sass

Isass@mmm.com
3M Center - Building 216-2N-07
St. Paul, MN 55144
(651) 733-8015
Dental Equipment
Manufacturer

Chemicals, resins paper products, packaging supplies, machine component parts, electrical/electronic parts, contract manufacturing, light assembly and packaging, die cutting, transportation and travel services, printing, auto fleet maintenance, temporary labor, factory and office supplies, computer hardware and software, facility services, promotional, training and education, legal services, advertising/marketing services, construction

A-Dec, Inc.
Mr. Jerry Boers
jerry.boers@a-dec.com
2601 Crestview Drive
Newberg, OR 97132
(503) 537-2721
Dental Equipment
Manufacturer

Maintenance repair and operation, finishing, raw material PCB and packaging, electrical/mechanical, hydraulic hose, tubing steel, die casting and injection molding, adaptors, printing-installation instructions, power cords, heat shrink, office supplies, tubing, printing, electrical components and permanent molding, wire assembly, permanent mold and containers for portable equipment



**DENTAL SUPPLIES** 

GC America

Mr. Mike McAuliffe

Mike\_McAuliffe@gcamerica.com

3737 West 127th Street

Alsip, IL 60803

(708) 926-3079

**Dental Supplies** 

Manufacturer/Distributor

Graphic Arts, raw material supplies, computer, professional service, packaging

Hu-Friedy Manufacturing Company Inc

Mr. Robert Devlin

Rdevlin@Hu-Friedy.com

3232 North Rockwell Street

Chicago, IL 60618

(773) 975-3975

**Dental Supplies** 

Manufacturer/Distributor

Finished instruments, outside produces server, electro polishing, raw materials, components, packaging, component for assembly, anodizing, assembly/heat treating, office supplies, temporary employee/cleaning service

Implant Innovations Inc

Ms. Janice Griesemer

jgriesemer@3implant.com

4555 Riverside Drive

Palm Beach Gardens, FL 33410

(561) 776-6791

**Dental Supplies** 

Manufacturer

Precision machined parts, printing, thermoformed plastics, injection molding, coating, plating

Kavo American Corporation Ms. Jenny Baethke jenny.baethke@kavo.com 340 East Route 22 Lake Zurich, IL 60047 (847) 540-2670 Dental Supplies Manufacturer

Plumbing, photography, hand piece sub-assembly, electronics assembly, metal fabrication, kit assembly, project planning, dental education, display set-up labor, government bid solicitation, subcomponent manufacturing, dental education, project planning, goods acquisition, utilities, computer support, asset acquisition

Kerr Corporation
Ms. Pamela Benson
pamela.benson@sybrondental.com
1717 West Collins Avenue
Orange, CA 92867
(714) 516-7589
Dental Supplies
Manufacturer/Distributor

Dental, sundries product component supplies, metals, assemblies, packaging, supplies, plastics

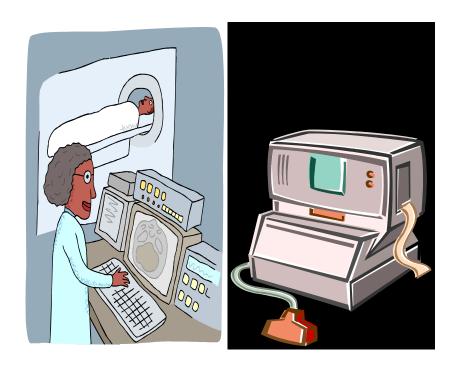
Nobel Biocare LLC
Ms. Ross Smythe
ross.smythe@nobelbiocare.com
22715 Savi Ranch Parkway
Yorba Linda, CA 92887
(714) 282-5080
Dental Supplies
Manufacturer

Injection molded dental components and product kit boxes, silicone molded parts, Swiss screw machined dental drills, CNC machined dental instruments, titaninium bar stock, anodizing metals, desk and laptop computers and accessories, equipment and clean room calibration, employee uniforms, waste disposal, chemicals used for product cleaning, color

coating, laboratory testing, copiers, fax machines, printers, document translation, promotional materials, clothing, gifts, maintenance tools and equipment, machine tooling, janitorial products and service, offsite warehouse storage, printed business forms and business cards, printed sales brochures catalogs and books, CD/DVD replication ad duplication, office supplies and furniture, shipping materials, corrugated boxes, tape, bubble wrap, hazardous waste disposal, storage and maintenance of historical documents, shipping pallets and containers, assembly services for product packaging, product sorting and repackaging

Ormco Corporation
Mr. Mike Smutney
michael.smutney@sybrondental.com
1332 South Lone Hill Avenue
Glendora, CA 91740
(909) 962-5758
Dental Supplies
Manufacturer/Distributor

Grounds maintenance, janitorial services, fire equipment, arch wires, corrugated boxes, labels, steel, gold braze, latex, polyurethane, gauges, micrometers, tooling, outside supplier processes, trucking, vending, plastic boxes, chemicals, electronics, stamping, hardware, scales, service support, calibration, welding, tool grinding, instruments, advertising, refrigeration, custom tooling, bearings, screws, stainless steel tacks, springs, custom molds, wire cloth, copier machine and paper, koline cleaning, paint, compounds, grinding shops, brackets, custom manufacturers, die and stamps, signs, office supplies, medical supplies, heating equipment, custom packaging, furniture, equipment rentals, lab and electronic supplies, heat treating, prototypes, slides, chemicals, compounds, alloys, pipe, metal, instruments, tubing, tools



# **DIAGNOSTIC IMAGING EQUIPMENT AND SUPPLIES**

Sourceone Healthcare
Mr. Joseph D. Alpeza
Joseph.Alpeza@sourceonehealth.com
8020 Tyler Boulevard
Mentor, OH 44060
(440) 701-1256
Diagnostic Imaging Equipment and Supplies
Distributor

Consulting, imagining accessories/printers, imaging equipment/accessory repair, computer maintenance and upgrade, office furniture, GSA Advantage! E-catalogs, equipment, rental and maintenance, travel and entertainment, office supplies, advertising and promotion, outside legal counsel, cleaning services, pest control, contractors, radiology accessories, chemicals and equipment, medical furniture, mammography chairs, ultra-sound tables, disposable procedure trays, medical wipes, x-ray protective apparel, x-ray view boxes, positioning aids, chart holders, silver recovery products/services

Toshiba America Medical Systems, Inc.
Mr. Mike Marker

Mmarker@TAMS.com

1965 Evergreen Boulevard - Suite 300

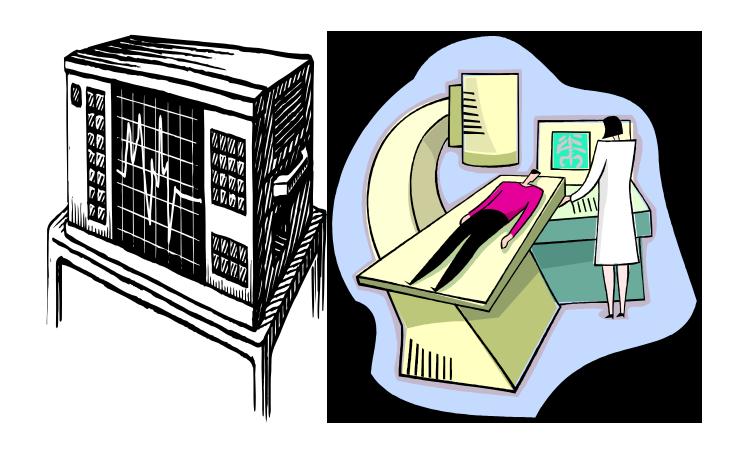
Duluth, GA 30096

(770) 476-9992

Diagnostic Imaging Equipment and Supplies

Manufacturer

Advertising, consulting services, electric repair service, food service, landscaping, moving and storage, plant maintenance, recruiting, miscellaneous inventory, sales agent, rigging/moving and storage, computer equipment and supply, tradeshow services, equipment and repair services, training, temporary employment, travel agency, marketing supplies, graphic design, janitorial, installation/deinstallation of equipment, office supplies, printing, office equipment rental, auto leasing, electronics, magazine publications, material handling, telephone services, research, utilities, inventory



# DIAGNOSTIC X-RAY AND RELATED SYSTEMS AND EQUIPMENT INCLUDING INSTALLATION

G.E. OEC Medical System Inc & G.E. Healthcare Technologies - Includes Datex Ohmeda are combined

Ms. Danita Pergerson

danita.pergerson@med.ge.com

3724 National Drive - Suite 100

Raleigh, NC 27612

(800) 728-6596

Diagnostic X-Ray and Related Systems and Equipment Including Installation

Manufacturer

Electronic components, printed circuit boards, data processing telecommunication equipment, metal fabricating and stamping, electrical hardware, packaging material, transportation, advertising, janitorial services and supplies, fasteners, grease, oil, machine parts, consulting, light assembly, tools, material storage warehouse, chemicals, office supplies, computer software and services, construction, metal products, machine tools, material handling, guard service, test equipment, plastics, temporary personnel computer supplies

Hologic Inc

Mr. Brad Herrington - Ms. Diane Conlin

bherrington@hologic.com; dconlin@hologic.com

35 Crosby Drive

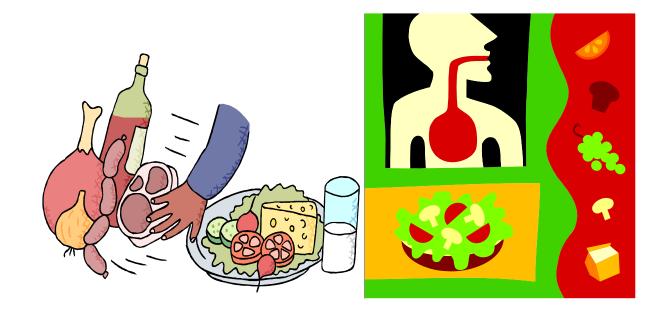
Bedford, MA 01730

(781) 999-7300

Diagnostic X-Ray and Related Systems and Equipment including Installation

Manufacturer

Electrical and mechanical installation of bone densitometry imaging systems, janitorial, cleaning services and other support services



### **DIETARY SUPPLEMENTS**

Hormel Foods Corporation Includes Diamond Crystal Brands

Mr. Jim Snee

jpsnee@hormel.com

1 Hormel Place

Austin, MN 55912

(507) 437-5307

**Dietary Supplements** 

Manufacturer

Packaging, direct supplies, mechanical supplies, service

**Nestle Food Company** 

Ms. Karen Blackwell

karen.blackwell@us.nestle.com

800 North Brand Boulevard

Glendale, CA 91203

(818) 549-5894

**Dietary Supplements** 

Manufacturer

Raw materials, finished goods, capital, CPM, Engineering Services, IT/Telecom, legal, miscellaneous, maintenance repair and operation, office supplies, safety/security

U.S. Food Service

Mr. John Ormsby

john.ormsby@usfood.com

9399 West Higgins Road

Rosemont, IL 60018

(847) 720-8322

**Dietary Supplements** 

Distributor

Food service, professional services/IT, office supplies, marketing, cleaning service, promotion, florist, IS services, registered agent, printing



# **DIGITAL HEARING AIDS AND BATTERIES**

Micro-Tech Inc
Mr. Gordon Bye
gbye@mthering.com
6425 Flying Cloud Drive
Eden Prairie, MN 55344
(952) 995-8802
Digital Hearing Aids and Batteries
Cleaning, manufacturing supplies, parts, packaging, information technology, consulting

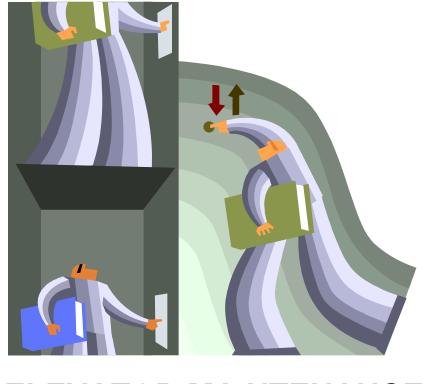
Phonak LLC
Mr. Larry Pesava
larry.pesava@phonak.com
4520 Weaver Parkway
Warrenville, IL 60555
(630) 821-5127
Digital Hearing Aids and Batteries
Printing, supplies services, consulting, travel, marketing, equipmen

Printing, supplies services, consulting, travel, marketing, equipment, computers, office supplies, components, tools

Sprectum Brands - Formerly Rayovac Corporation Mr. Terence L. White <a href="https://www.whitet@rayovac.com">whitet@rayovac.com</a>
601 Rayovac Drive Madison, WI 53711 (608) 275-3340 Digital Hearing Aids and Batteries Zinc, display cards, cans and vent seals, chemicals

Unitron Hearing
Mr. Ralph Iverson
ralph.iverson@unitronhearing.com
2300 Bershire Lane North
Plymouth, MN 55441
(763) 744-3405
Digital Hearing Aids and Batteries

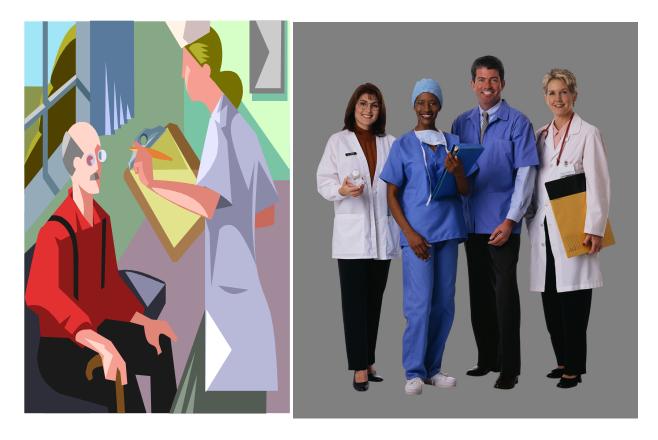
Production components, packaging materials, production accessories/parts, batteries, programming equipment, software, shell materials, marketing materials, shipping



**ELEVATOR MAINTENANCE** 

Schindler Elevator Corporation Mr. Paul Russell paul.russell@us.schindler.com 230 Bilmar Drive Pittsburgh, PA 15205 (412) 578-6636 Elevator Maintenance

Elevator components, cabs, miscellaneous work, brakes, controllers, fixtures, safety device, wiring material, motor work, steel fabricator



**HEALTHCARE STAFFING** 

ATC Halthcare Services Inc.

Mr. Jerry R. Bishop

jbishop@atchealthcare.com

307 Woodruff Lake Way

Simpsonville, SC 29681

(864) 675-9151

Healthcare Staffing

Recruiting and staffing services, accounting, services, healthcare staffing services, accounting and equipment rental, janitorial services

Radiologic Enterprises Inc d/b/a/ Resources On Call

Ms. Helena Vanhorn

HVANHORN@RESOURCESONCALL.COM

P.O. Box 3918

Hickory, NC 28603

(800) 777-3899

Healthcare Staffing

Advertising, mail service, alarm maintenance, short-term corporate housing, commercial phone maintenance, copier sales, housekeeping services

SHC Services Inc

Mr. Richard Reid

rreid@supplementalhealthcare.com

1640 West Redstone Center Drive - Suite 200

Park City, UT 84098

(435) 776-7279

Healthcare Staffing

Credentialing, benefits, rent, office space (i.e. movers, maintenance, signs, furniture, rental, cleaning services, supplies), advertising (i.e. marketing printing), travel and entertainments (i.e. travel agency, event catering, florist, bakers), training and general office (i.e. in-service, accounting software and support services, equipment maintaenance, coffee and beverage services)

Top Echelon Contracting Inc

Ms. Debra Fledderjohann
dfledderjohann@topecheloncontracting.com
800 Market Avenue North
Canton, OH 44702
(330) 454-3508
Healthcare Staffing
Professional recruiting services



HOME HEALTHCARE SERVICES

Amerimed Inc

Mr. David Newman

david\_newman@chs.trihealth.com

9031 Meridian Way

West Chester, OH 45069

(513) 942-3670 - Extension 217

Home Healthcare Services

Drugs, supplies, equipment, nursing services, delivery services

**Invacare Corporation** 

Mr. Jeff Craigo

jcraigo@invacare.com

One Invacare Way

Elyria, OH 44035

(440) 329-6651

Home Healthcare Services

Manufacturer

Machining, corrugated, advertising, service parts, textiles, steel, stampings, maintenance repair and operation, duplication services, fasteners, labels, aluminum tubing, tires, electronics, miscellaneous services, plastics, motors, Ad specialty, resins, transportation, safety

Joerns Healthcare Inc.

Mr. Barry Seidel

bseidel@trilinemedical.com

7027 Hayvenhurst Avenue

Van Nuys, CA 91406-3802

(818) 779-7250

Home Healthcare Services

Manufacturer/Distributor

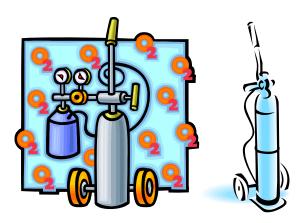
Tubing, plastic, rubber, foam, metal components, fasteners, electronics, labels, resin, motors, office supplies and services

Sunrise Medical
Mr. David Illig
dave.illig@sunmed.com
7477 East Dry Creek Parkway
Longmont, CO 80503
(303) 218-4424

Home Healthcare Services Manufacturer/Distributor

Metal components, fasteners, electronics, labels, resin, motors, plastic, tubing, rubber, foam

The Visiting Nurse Corporation of Colorado Ms. Laura Reilly
Reilly.j@vnacolorado.org
390 Grant Street
Denver, CO 80203
(303) 698-2121
Home Healthcare Services
Direct patient care in home



**HOME OXYGEN** 

Apria Healthcare Inc

Ms. Jill Barich

iill barich@apria.com

14935 Northeast 87th Street

Redmond, WA 98052

(425) 869-3635

Home Oxygen

Distributor

Vehicle repair, trucking, carting, answering service, security, office cleaning, water supplier, paging, marketing supplies

Lincare Inc

Mr. Robert Blake

bblake@lincare.com

818 21st Street

Lewsiton, ID 83501

(208) 746-4055

Home Oxygen

Distributor

Window wash, janitorial, building lease, office supplies, carpet cleaning, catering, electrical work, utilities, restaurants, printers, sales supplies, vehicle wash, fuel, document shred, newspaper, oxygen and supplies, pagers/answering service

Norco, Inc

Mr. Kevin Joplin

kevinj@norco-inc.com

1125 West Amity Road

Boise, ID 83705

(208) 336-1643 - Extension 3087

Home Oxygen

Distributor

Deliver and pickup durable medical equipment and TE

RoTech Medical Corporation
Ms. Mary M. Clark
mary.clark@rotech.com
2600 Technology Drive - Suite 300
Orlando, FL 32804
(407) 822-4615
Home Oxygen

Delivery of DME, cylinders, and supplies, real property lease, facility maintenance, vehicle service, environmental service, supplies



**INFORMATION TECHNOLOGY** 

Anteon Corporation
Ms. LudMilla Parnell

| parnell@anteon.com
| 3211 Jermantown Road - Suite 700
| Fairfax, VA 22030-2801
| (703) 246-0948
| Information Technology
| Information Technology Services

BellSouth Corporation
Ms. Deberah Stone
debbie.merritt@bellsouth.com
675 West Peachtree Street, NDE - SCS - Room 39F50
Atlanta, GA 30375
(404) 420-8444
Information Technology
Network Services

Network switching services and equipment, distribution and outside plant, transmission, premise equipment, administrative supplier services, equipment and transportation

CACI - ISS
Mr. Jeff Butler
jbutler@caci.com
1100 North Glebe Road
Arlington, VA 22201
(877) 651-6434
Information Technology
Medical materiel specialist, biomedical equipment maintenance technicians

Computer Associates
Mr. Paul Goncalves
Paul.Goncalves@ca.com
One Computer Associates Plaza
Islandia, NY 11749
(631) 342-4190
Information Technology
Computer software products and services

Computer Sciences Corporation
Ms. Addie Olsen
aolsen2@csc.com
45245 Business Court
Sterling, VA 20166
(703) 736-3773
Information Technology
Information Technology Services

Eclipsys Corporation
Mr. Jim Parker
jim.parker@eclipsys.com
1550 Soldiers Field Road
Boston, MA 02135
(617) 779-4987
Information Technology
Information Technology Services

Electronic Data Systems Corporation (EDS)
Ms. Gwen Johnson - Ms. Yolanda M. Drake
<a href="mailto:gwen.johnson@eds.com">gwen.johnson@eds.com</a>; yolanda.drake@eds.com

13600 EDS Drive - MS A6N-C53
Herndon, VA 20171-3225
(703) 736-4013 - (703) 904-4019
Information Technology

Software development testing, quality management, software, consulting

GTSI Corporation
Mr. Erik Goetschi
Erik.Goetschi@gtsi.com
3901 Stonecroft Boulevard
Chantilly, VA 20151-1010
(703) 502-2178
Information Technology
Workstation PC's servers

Workstation PC's, servers, notebook PC's, printers, network cables, NICs, monitors, printers, M programming language, anti-virus software, operating system, help desk

Hewlett-Packard
Mr. Miranda Reyes
miranda.reyes@hp.com
80 Windermere Way
Aiken, SC 29803
(408) 404-5163
Information Technology
Ad Hoc services, break fix support

International Business Machines Corporation Mr. Michael K. Robinson <a href="mailto:mkrobins@us.ibm.com">mkrobins@us.ibm.com</a>
Route 100
Somers, NY 10589
(704) 594-3074
Information Technology

Build to print, building services/cleaning/grounds, rent/lease, cafeteria/vending services, complementary workforce services, construction/rearrangement, environmental, business equipment, IT equipment, telecommunications, connectivity, hardware maintenance and service, furniture/carpeting and floor covering, business services, communications, printing services, manufacturing equipment, software, technical subcontracting, utilities, maintenance repair and operating supplies, security, airlines, hotel, auto rentals and leasing, ground travel transportation, logistics, chemicals, production parts and manufacturing subcontracting, surplus sales, technical services, software development and/or product distributors

Lockheed Martin Corporation Ms. Patty Townsend Patty.Townsend@LMCO.com 1801 State Road 17C Owego, NY 13827 (607) 751-2838 Information Technology

Storage devices, peripheral equipment, computer hardware/software, telecommunications and network infrastructure products/services, data or web hosting, data processing, server/mainframe operational environment, programming, systems administration, network management, file and print services, report processing, website, web-enabling management, custom computer programming design and services, server/mainframe hardware/software, configuration and architectural schemas, evaluating cost products, customizing cost products, IT technology, refreshment, information assurance and information security, database and data warehouse administration, computer facilities, computer center management, help desk assistance, manage call centers, work with and establish E-government systems/services, disaster recovery and continuation of operations services, risk management, life-cycle management quality assurance management, training, development and certification of workforce

MacAulay-Brown, Inc
Ms. Anne Beecroft
anne.beecroft@macb.com
4021 Executive Drive
Dayton, OH 45430-1062
(937) 426-3421
Information Technology

Rent, professional fees, computer equipment, computer printer supplies, paper supplies, telephone, consulting, office supplies and equipment, printing, training, travel

MicronPC
Mr. Jeff Hopkins
jchopkins@mpccorp.com
906 East Karcher Road
Nampa, ID 83687
(703) 729-9323
Information Technology

Equipment assembly services, miscellaneous components, circuits, assemblies, parts, etc., hardware and tools, advertising in National Trade Publications, audio visual, consulting services, copy services, public relations, Airline Travel (Agency), recruiting services, facilities planning services, security services, furniture/furnishing, janitorial services, postage, temporary services, engineering services, delivery services, office supplies/equipment, packaging/shipping supplies, printing, legal services, professional services, training, telephone services

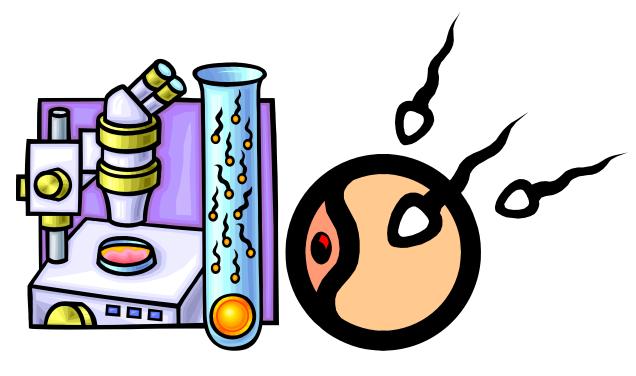
Northrop Grumman Ms. Ruby Dargan ruby.dargan@ngc.com 8110 Gatehouse Road Falls Church, VA 22042 (703) 205-3263 Information Technology

Network and telecommunications infrastructures, server hardware/software, systems programming and administration, help desk/call center support, web design, development, deployment, project management services, independent validation and verification and systems quality assurance, report processing, training

Science Application International Corporation
Ms. Rochelle Lowe
rochelle.r.lowe@SAIC.com
10260 Campus Point Drive
San Diego, CA 92121
(858) 826-7406
Information Technology
Information Technology Services

Unisys Corporation Mr. Edward Weil edward.weil@unisys.com 11720 Plaza America Drive - Tower 3 - 11th Floor Reston, VA 20190 (703) 439-5156 Information Technology

Computers and computer related professional services, contract employees, copiers, electrical distributors and maintenance items, electronic components, hardware, packages, IT services, mailing, maintenance, office furniture and supplies, printers, packaging materials, power supplies, printers, professional services, software, switches, systems analyst support, training, transportation



**INVITRO DIAGNOSTIC AND REAGENTS** 

Fisher Scientific
Mr. Thomas Norman
tom.norman@fishersci.com
4500 Turnberry Drive
Hanover Park, IL 60133
(630) 259-4630
Invitro Diagnostic and Reagents
Manufacturer/Distributor
Various types of subcontracting opportunities

Kroll Laboratory Specialists
Ms. Dominique Delagnes
ddelagnes@krollworldwide.com
1111 Newton Street
Gretna, LA 70053
(504) 361-8989 - Extension 411
Invitro Diagnostic and Reagents
Manufacturer
Cleaning service, specimen collections, medical review officer, courier

Lifescan (Johnson & Johnson)

Ms. Caroline Gladding

cgladdin@lfsus.ini.com

1000 Gibralater Drive

Milpitas, CA 95035

(408) 956-4013

Invitro Diagnostic and Reagents

Manufacturer/Distributor

Contemporary graphics, facilities consulting, facilities service, distribution/warehouse services, office supplies, packaging, information technology consulting, copier services machine parts and services, utility, pallets, water supply, maintenance supplies, scientific supplies, translation services, market research, marketing consulting

MP Biomedical - Formerly ICN Biomedical

Mr. Marc D. Stermer

mdstermer@mpbio.com

29525 Fountain Parkway

Solon, OH 44139

(440) 337-1200 - Extension 115

Invitro Diagnostic and Reagents

Manufacturer/Distributor

Chemicals, reagents, janitorial, packaging, logistics, maintenance, consulting, staffing, warehouse supplies and equipment, capital equipment, legal services, laboratory supplies

VWR International

Ms. Jennifer Gaines

jennifer\_gaines@vwr.com

405 Heron Drive

Bridgeport, NJ 08014

(856) 241-3107

Invitro Diagnostic and Reagents

Distributor

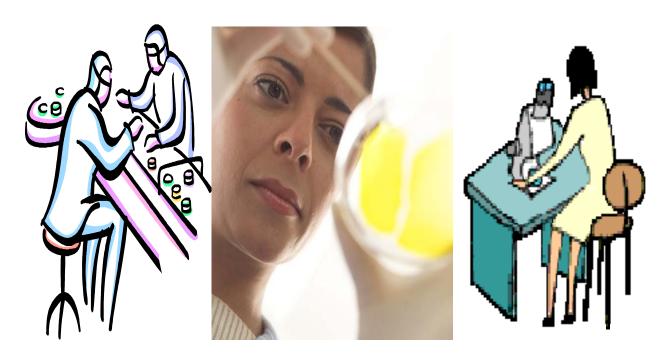
Glass, plastic ware, media, centrifuges, rubber products, electrical, biotech, balances, bags, safety products, life science products, shakers, gloves, freezers



JANITORIAL SERVICES

National Maintenance Inc Mr. Paul S. Morgan psm@nmicompany.com 110 South Lincoln - Suite 209 Santa Maria CA 93458 (805) 925-0400 Janitorial Services

Cleaning and consumable supplies, expendable materials, equipment repairs, business services, office supplies, uniforms, cycle task services, laundering of mops, vehicle leasing, laundry services, equipment new, equipment parts and repairs, legal and accounting services, tech support



LABORATORY TESTING SERVICES

**Bio-Rad Laboratories** 

Ms. Jeanette Stockert

Jeanette\_Stockert@Bio-Rad.com

6565 185th Avenue NE

Redmond, WA 98052

(425) 498-1761 - (800) 666-8111 - X 1761

**Laboratory Testing** 

Manufacturer

Production supplies, administrative and office supplies, shipping supplies and services, packaging supplies, consulting services, freight, copier supplies, building maintenance and janitorial services, equipment repair, building security,

**Empire Health Services** 

Mr. Steve Howerton

howerts@empirehealth.org

P.O. Box 248

Spokane, WA 99210-0248

(509) 473-7003

**Laboratory Testing Service** 

Laboratory equipment and supplies, laboratory reagents, equipment maintenance, pathology services, courier services, safety, office supplies, printing, pathology consulting

Laboratory Corporation of America

Mr. Brandon Brodley

brandon@labcorp.com

1400 Donelson Pike - Suite B-10

Nashville, TN 37217

(615) 366-6234 - Extension 1117

**Laboratory Testing Service** 

Service, supplies, miscellaneous service and supplies, advertising, maintenance, building rent, consulting, equipment rental, hotel, medical service, cleaning/supplies, copier supplies and service, EDP supplies and service, lab supplies, office supplies, furniture, specimen freight

Quest Diagnostics Inc
Ms. Gladys Daniel
Gladys.D.Daniel@QuestDiagnostics.com
1201 South Collegeville Road
Collegeville, PA 19426
(610) 454-4158
Laboratory Testing Service

Testing supplies, specimen bags, client supplies, promotional materials, janitorial supplies, safety equipment, telecom supplies, consultants, temporary services, courier services, progesterone test kits, lab supplies, bulbs, blood typing reagents, office supplies, computer equipment, microbiology supplies, imaging/printing services, serology reagents, stains, serum, alter low freezers, immunology kits, phlebotomy services, clients supplies



LAUNDRY AND LINEN SERVICES

Angelica Textile Corporation
Ms. Debbie Warnecke - Mr. Bob Morris

dwarnecke@angelica.com; bmorris@angelica.com

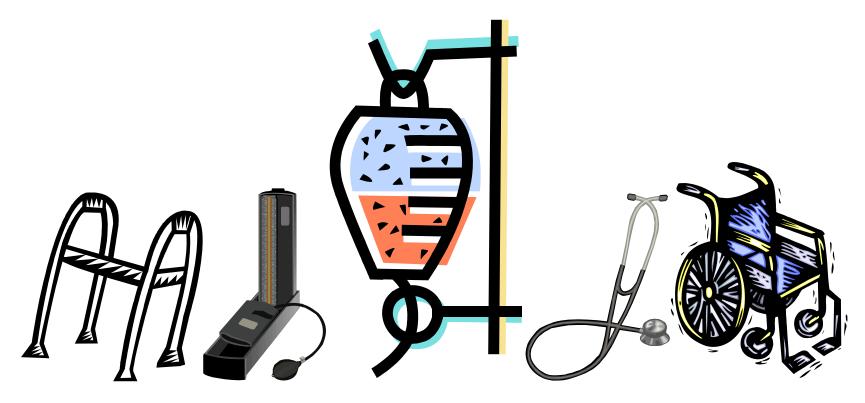
2132 Kratky Road
St. Louis, MO 63114

(314) 824-2991

Laundry and Linen Services

Linen supply, cleaning supplies, janitorial

Golden State Services Inc
Mr. Jay Crozler
jcrozier@angelica.com
8360 Belvedere Avenue
Sacramento, CA 95826
(916) 381-0685
Laundry and Linen Services
Dry cleaning, plastic liners, training, consulting engineering supplies, printing, computer services



**MEDICAL EQUIPMENT** 

**Advanced Sterilization Products** 

Mr. Eduardo del Rio

edelrio@aspus.jnj.com

33 Technology Drive

Irvine, CA 92618

(949) 789-3951

Medical Equipment

Promotional items, tradeshow management services, ampules, marketing services, office supplies, laboratory testing, engineering services, electronic components, office equipment, maintenance, repair and operation items, packaging, machined parts, plastic injection molding, general office services, translation services, laboratory equipment, software, consulting

BioMerieux Inc

Mr. Kevin Griffin

kevin.griffin@na.biomerieux.com

100 Rodolphe Street

Durham, NC 27712

(919) 620-2037

Medical Equipment

Manufacturer

Raw material, packaging, outsource, lab ware, general services, freight, IT, temp labor

Boston Scientific Corporation - Formerly Guidant - CRM

Mr. Yatin Gurjar

yatin.gurjar@guidant.com

4100 Hamline Avenue North

St. Paul, MN 55112

(651) 582-6147

Medical Equipment

Manufacturer

Printing, molded parts, graphics, direct mail, safety supplies, tooling, stamping, consulting, electrical components, mechanical parts, computer parts, education, computer peripherals, software, batteries,

EMPI, Inc.
Mr. Matt Audas
maudas@empi.com
599 Cardigan Road
St. Paul, MN 55126
800 328-2536 - Extension 1758
Medical Equipment
Manufacturer

Fabricate parts, device enclosures, raw materials, molded and extrusions parts, services, promotional product, electronics, printed materials, production supplies, packaging, supplies - general, miscellaneous supplies



**MEDICAL EQUIPMENT AND SUPPLIES** 

**ACMI Corporation** 

Mr. Todd Frese

todd.frese@gyrusacmi.com

2585 Crabtree Lane

NorthBrook, IL 60062

(847) 498-5618

Medical Equipment and Supplies

Manufacturer

Machined parts, optics, engineering services, plastics, temporary labor, office supplies, packaging supplies, janitorial supplies, industrial supplies, lab safety supplies, electronic components, industrial and cleaning supplies, security support, office equipment, printed material, office and cleaning supplies

American Medical Systems, Inc.

Mr. Jeff Svedahl

jeff.svedahl@ammd.com

10700 Bren Road West

Minnetonka, MN 55343

(952) 930-6252

Medical Equipment and Supplies

Manufacturer/Distributor

Business promotion services, outside labor services, research and development, advertising, temporary staffing, property maintenance, equipment and tools, shipping services, repair and maintenance services, marketing

Beckman Coulter, Inc.

Mr. Robert J. Pioli

ripioli@beckman.com

250 South Kraemer Boulevard

Brea, CA 92822

(714) 961-6715

Medical Equipment and Supplies

Manufacturer/Distributor

Advertising, automotive repair, bearings, cable harness, carpet installation, castings, chemical disposition, chemicals, computers and related components, construction services, displays, electronic components, electrical components,

fasteners, florist, gaskets, glass, injection molding, janitorial services, lamps, landscape service, lead, machining, maintenance services, metals, motors, packaging, plastics, printing and graphics, signage, stamping, translations, transportation services, tooling, welding, wire and cable assemblies

Becton Dickinson and Company
Ms. Jennifer Sodha
jennifer sodha@bd.com
1 Becton Drive - MC 108
Franklin Lakes, NJ 07417
(201) 847-5102
Medical Equipment and Supplies
Manufacturer

Information Technology hardware/software, networking, telecomm, staffing, maintenance repair and operation, capital equipment, molds, assembly equipment, packaging, HVAC, water treatment, relocation, transportation, finished good, promotional items, global translation, trade show, print, top film/paper, bottom forming film, bags, goil, tyvek

Biogen Idec Inc.
Mr. Robert Hoffman
robert.hoffman@biogenidec.com
Fourteen Cambridge Center
Cambridge, MA 02142
(617) 914-5806
Medical Equipment and Supplies
Manufacturer/Distributor

Consulting, maintenance, repair and operation consumables, facility subcontractors, maintenance

C.R. Bard, Inc
Mr. Alan Salter

alan.salter@crbard.com
8195 Industrial Boulevard
Covington, GA 30014
(770) 784-6928

Medical Equipment and Supplies
Manufacturer

Exam, gloves, poly bags, labels, office supplies, hardware, copier equipment, assembly work, hardware, light packaging, corrugated, folding cartons, cutting, maintenance repair and operation, medical devices, loops, molding trays

Cardinal Health 200 Inc
Ms. Martha Holmes

martha.holmes@cardinal.com
1430 Waukegan Road
McGaw Park, IL 60085
(847) 578-6799
Medical Equipment and Supplies
Manufacturer/Distributor

Safety glasses, bio-labels, folding boxes, lap sponges, infant clothing, elastic bandages, crutches, gauzes, OR towels, chemical production, mechanical components, sterile water and potables, procedure kits; chemicals, non production, disposable bags, maintenance and operating supplies, capital equipment, plastic and metal fabrication, advertising specialties, office supplies, computers and supplies, professional services, janitorial services, trade labor nonprofessional services, construction services, transportation, courier and delivery services, material handling equipment and supplies, travel services

Cardinal Health 301
Ms. Christina Conaway
<a href="mailto:christina.conaway@cardinal.com">christina.conaway@cardinal.com</a>
3750 Torrey View Court
San Diego, CA 92130
(858) 458-7847
Medical Equipment and Supplies
Manufacturer

Batteries, cables/harnesses/wire, chemicals, circuit card assemblies, display, disposable assemblies, electrical components, electro-mechanical assemblies, hardware, keypad, labeling, metal, packaging, peripherals, plastic - assemblies/blow molding/extruded/film/injection molded/plastic/other, power cords, power drive components, power supply, sensors, silicone/rubber, springs, tools/test fixtures/etc

Cardinal Health 303 Inc - Formerly Alaris Medical Systems Ms. Christina Conaway

<a href="mailto:christina.conaway@cardinal.com">christina.conaway@cardinal.com</a>
10221 Wateridge Circle

San Diego, CA 92121-2772
(858) 458-7847

Medical Equipment and Supplies

Manufacturer/Distributor

Batteries, cables/harnesses/wire, chemicals, circuit card assemblies, display, disposable assemblies, electrical components, electro-mechanical assemblies, hardware, keypad, labeling, metal, packaging, peripherals, plastic - assemblies/blow molding/extruded/film/injection molded/plastic/other, power cords, power drive components, power supply, sensors, silicone/rubber, springs, tools/test fixtures/etc

Curwood, Inc.
Ms. Mary Potvin
mjpotvin@bemis.com
P.O. Box 2968
Oshkosh, WI 54903
(920) 303-7554
Medical Equipment and Supplies
Manufacturer

Equipment for blown film gauge control, dies and machine shop services, lift systems, boilers, plastic sheets, equipment blowers, control concepts, machine parts, splicing tape, corona treatment, cleaning supplies, plumbing, safety supplies, oil absorption rags, sprinkler systems, ramp equipment, pouch machines, black packaging tape, electrical supplies, office cubicles, plastic cores, hoists and slings, knife and slitter blade sharpening, slitter production, motor repairs, building roof repairs, shipping material handling equipment, air compressors, welding and fabricating, pouching machines, machining sheet metal service, metal products, packaging service

Datascope Corporation
Ms. Lisa D. Brischler
Lisa Brischler@datascope.com
800 MacArthur Boulevard
Mahwah, NJ 07430
(201) 995-8415
Medical Equipment and Supplies
Manufacturer

Fabricated sheet metal parts, molded plastic parts, machined parts, wire and cable, power supplies, extruded metal, stampings, weldments, foam and rubber parts, packaging material, blood pressure cuffs, transformers, pneumatic parts, metal plating services, metal painting, sensing devices, printed matter, recorders, electronic components, hardware items

DentalEZ Group
Mr. Edward Holland
eholland@dentalez.com
2500 Highway 31 South
Bay Minette, AL 36507
(251) 937-6781
Medical Equipment and Supplies
Manufacturer

Special molded castings: iron and aluminum, wiring devices plastic injection molding, extruded ABS, polyethylene tubing, fasteners (special and common), extruded aluminum and steel, coated fabrics, electrial switches, special brass valves, sheet metal, carpet cleaning, paper products, office supplies, machined metals, circuit assemblies, transformers, packaging materials, coated fabrics

DePuy (Including Codman) (Johnson & Johnson) Mr. David Trimmer dtrimmer@dpyus.jnj.com 700 Orthopaedic Drive Warsaw, IN 46581 (574) 372-5955

Medical Equipment and Supplies

Manufacturer/Distributor

Orthopedic implants, instrumentation, computer software/hardware, tooling/fixtures, packaging/labeling, facilities management, marketing/literature/printing

DeRoyal Industries Inc
Mr. Mark Justice
mjustice@deroyal.com
200 DeBusk Lane
Powell, TN 37849
(865) 362-6132
Medical Equipment and Supplies
Manufacturer/Distributor

Office furniture, distribution of finished goods, assembly raw goods, raw material, catering and food services, office housekeeping, equipment repair services, maintenance, security, gas, electrical, phone, construction and repair, transportation, fleet services and repair, national transportation of medical supplies, textiles, printing services, finish products for sewing, advertising photo shoots, packaging, office supplies, surgical safety scalpels, distribution, finished surgical goods, dye casting molds, construction, boxes, product distribution warehousing, manufacturing equipment, building materials, product assembly, interior design, finished orthopedic goods, surgical drapes and Operating Room drapes for equipment, aeromechanical services and pilot services orthopedic soft goods finished, building materials, absorb-a-gel for wound care products, transducers and sensors, finishing parts for orthopedic soft goods, gupsum for casting, surgical blades and scalpels, medical consulting services, international mail services and overnight shipping, laminating materials, plastics, foam products, crates and boxing, silicone catheters and vessel loops, orthopedic inserts, suture supplies, sterilization pouches, surgical drapes, plastic products containers for medications and for solution, prep sponges, plastic tubing for suction, injection molding, electrical medical monitors, computers, internet invoicing

DJ Orthopedics
Mr. Tom Thursby
tom.thursby@djortho.com
1430 Decision Street
Vista, CA 92081
(760) 734-3526
Medical Equipment and Supplies
Manufacturer/Distributor

Foam, fabric, laminated canvas, batteries, bearings, buckles, communication devices, document destruction, elastic, fabric cord, labels, fiber, foam products, formed plastic, gases, gaskets, hook and loop, janitorial, LCDs, leather, mass mailing service, medical products, metal parts, nylon, pillows, plastic caps and padlocks, plastic parts, polyester, printed materials, rubber, springs, suede, tape measures, textiles thermometers, urethane, ventilation systems, accelerants, lycra, machined parts, neoprene, packaging equipment, paint, printed materials, rivets, sewing equipment, wire harnesses, communication devices, elastic

Draeger Medical Inc
Mr. Garry Hersman

Garry.Hersman@draeger.com

3135 Quarry Road

Telford, PA 18969

(215) 660-2411

Medical Equipment and Supplies

Manufacturer

Electronic components, instrumentation, consulting services, cleaning services office supplies, printing services and indirect goods and services plastics and packaging, maintenance, repair and operational needs, manufacturing tooling, software

Ethicon Inc & Ethicon Endo Surgery (Johnson & Johnson)
Ms. Judie McCloskey - Ethgicon - Mr. Ron Salerno - Ethicon Endo Surgery
jmclosk@ethus.jnj.com; rsalern1@eesus.jnj.com
U.S. Route 22 West - 4545 Creek Road
Somerville, Cincinnati, NJ - OH 08876 - 45242
(908) 218-3024 - (513) 337-3407
Medical Equipment and Supplies
Manufacturer/Distributor

Raw materials, chemicals, COGS components, computer equipment, construction and contracting, consulting, convention services, copier paper, laboratory services, marketing services, material handling, meeting planning, manufacturing and capital equipment, office furniture and products, plastics, premiums, printing, production, scientific instruments

GE Medical Systems
Ms. Gail Symons
gail.symons@med.ge.com
3000 Grandview Boulevard - W-732
Waukesha, WI 53188
(262) 548-2779
Medical Equipment and Supplies
Manufacturer

Electronic components, printed circuit boards, data processing telecomm equipment, metal fabricating and stamping, electrical hardware, packaging material, transportation, advertising, janitorial services and supplies, fasteners, grease, oil, machine parts, consulting services light assembly, tools, material storage, warehouse, chemicals, office supplies, computer software and services construction, metal products, machine tools, material handling, guard service, test equipment, plastics, temporary personnel, computer supplies

Getinge/Castle, Inc. Ms. Helen Walsh

helen.walsh@getingeusa.com

1777 East Henrietta Road Rochester, NY 14623 (800) 745-9040 - Extension 5001 Medical Equipment and Supplies Manufacturer/Distributor

Rubber products, fasteners, castings, nameplates, electronic assemblies, spinning, data loggers, circuit boards, nickel clad plates, lumber/wood, metal and plastic fabrication, wood laminates, maintenance repair and operation items, machined parts, edit value added network, reusable shipping containers, electrical components, spare parts kits, cardboard containers, installation services, bearings, relays, plating printed circuit boards, fasteners/hardware, printing, steel and metal castings, office supplies, weld wire, upholstery, hardware, filters, installation services, valves, aluminum, stainless steel, surgical wrap, records, solenoid valves, electric motors, pressure gauges, heaters, thermostats, pumps, optics

Hill-Rom, Inc.
Mr. Jefferson Washburn
jefferson.washburn@hill-rom.com
1069 State Route 46 East - Mail Code J34
Batesville, IN 47006
(812) 934-7812
Medical Equipment and Supplies
Manufacturer/Distributor

Plastic parts, custom assembly, maintenance repair and operation, raw materials, motors, electronic parts, castings, mattresses, fasteners, printing, valves, furniture, fabric, transformers, information technology consulting, valve assembly, bariatric products, telecom hardware, coated fabric, cables

Hollister, Inc.

Mr. Gregory T. Rabus

greg.rabus@hollister.com

2000 Hollister Drive

Libertyville, IL 60048

(847) 680-2186

Medical Equipment and Supplies

Manufacturer/Distributor

Printing, stamping, molded components, chemicals, sewn products, filter components, strapping

**Hudson Respiratory Care Inc** 

Mr. Robert Wildrick

robertwildrick@teleflexmedical.com

4024 Stirrup Creek

Durham, NC 27703

(919) 433-4923

Medical Equipment and Supplies

Manufacturer

Procurement of finished goods, assembly, raw materials, parts procurement, light manufacturing, services, printing, maintenance

Karl Storz Endoscopy America Inc

Mr. Steven P. Ehler

mailto:jmarion@ksea.comsehler@ksea.com

91 Carpenter Hill Road

Charlton, MA 01507

(800) 421-0837 - Extension 1675

Medical Equipment and Supplies

Distributor

Machine parts, parts sorting, labels, packaging, video equipment, packaging supplies, sterilization, surgical parts, printing services, installation, hand tools, supplies, production services, site development

Kendall Healthcare /Tyco/Covidien Mr. John Richardson

john.m.richardson@covidien.com

15 Hampshire Street Mansfield, MA 02048 (508) 261-6581

Medical Equipment and Supplies

Raw material, packaging materials, finished goods, equipment, OEM parts, tooling, plastics, printed materials, paper, fiber cores, repair parts, waste hauling, maintenance and repair parts, maintenance and repair, temporary labor, safety supplies, information technology equipment

Kimberly-Clark Corporation Ms. Chanin M. Styka cstvka@kcc.com 1400 Holcomb Bridge Road Roswell, GA 30076 (920) 721-2813 Medical Equipment and Supplies

Manufacturer

Transportation services, IT, contract packaging and warehousing, construction and engineering, advertising, promotion, marketing, graphic design, technical and research, janitorial and maintenance, chemicals, capital equipment, machinery, spare parts, finishing supplies, maintenance repair and operating supplies, major production materials (pulp, super absorbents, non-woven, etc.) energy

Kinetic Concepts Inc Mr. James A. Zolinski

james.zolinski@kci1.com

4958 Stout Drive

San Antonio, TX 78219

(210) 255-4403

Medical Equipment and Supplies

Manufacturer

Testing, consulting, engineering and printing services, plastics, electronics, textiles, mechanical, original equipment manufacturing, corrugated products and labeling

Konica Minolta

Mr. Kenneth Gatto

kgatto@mi.konicaminolta.us

411 Newark Pompton Turnpike

Wayne, NJ 07470

(973) 633-1500 - Extension 3150

Medical Equipment and Supplies

Distributor

Trucking, printing, office supplies, manufacturing, construction, vending, landscaping, electrical

Landau Uniforms

Mr. Freddy Pina

freddy.pina@landau.com

P.O. Box 516

Olive Branch, MS 38654

(662) 895-7200 - Extension 1670

Medical Equipment and Supplies

Manufacturer/Distributor

Maintenance, office supplies, sewing machines, advertising, printing, sewing supplies and fabric, thread, electric service, embroidery supplies, equipment repair, first aid supplies, alarm monitoring, screen-printing, computer supplies, alarm service

Leica Microsystems, Inc.

Mr. Christopher Malles

christopher.malles@leica-microsystems.com

2345 Waukegan Road

Bannonckburn, IL 60015

(847) 317-7216

Medical Equipment and Supplies

Distributor

Medical parts, cleaning supplies, office supplies

Micro-Aire Surgical Instruments

Ms. Judy Wimmer

judyw@microaire.com

1641 Edlich Drive

Charlottesville, VA 22911

(434) 975-8319

Medical Equipment and Supplies

Manufacturer

Machined parts, motors, electronic and components, wires, metal components, electronic components

Nihon Kohden America

Mr. Michael Ohsawa

Michael\_Ohsawa@NKUSA.com

90 Icon Street

Foothill Ranch, CA 92610

(949) 580-1555

Medical Equipment and Supplies

Manufacturer

Printing, janitorial, recruiting, assembly, computer repair, office supplies, advertising, marketing, temporary agency, insurance broker

**Novartis Medical Nutrition** 

Mr. David Becklin

DAVID.BECKLIN@NOVARTIS.COM

1541 Park Place Boulevard

St. Louis Park, MN 55416

(952) 848-6048

Medical Equipment and Supplies

Manufacturer/Distributor

Equipment, materials handling, printing, sign display, plant and computers, legal, fire equipment containers, distribution services, print marketing

Organon USA, Inc.

Ms. Jocelyn Thompson

J.Thompson@organonusa.com

56 Livingston Avenue

Roseland, NJ 07068

(973) 325-4563

Medical Equipment and Supplies

Distributor

Maintenance, promotional items, temporary professional staffing, translation, transportation, printing, computer hardware, package components, roofing, fire protection, type setting, office furniture, package development services, electric services, mailing, consulting

Philips Medical Systems Inc Mr. Daniel Lewis Dan.lewis@philips.com 22100 Bothell Everett Highway Bothell, WA 98021 (425) 908-2372 Medical Equipment and Supplies Manufacturer

Printed circuit board assemblies, electronic components, sheet metal, fabricating and welding, machining, castings, forgings, shipping containers, cables, plastics, signs, labels, medical equipment, diagnostic imaging systems, injectors, imagers, phantoms, medical cables, monitors, medical displays, MR coils and magnet rotation tools, medical equipment software, licenses, NM point sources, PC hardware, diagnostic imaging rental services, OEM repair parts, repair services calibration, acceptance testing, equipment installation/removal/stabilization services, equipment moving, rigging, freight, transportation, power supplies, medical poweer ditribution units, batteries, radiation prototion, magnetic shielding system, oxygen sensors, cryogen fill services, water chillers, shiller system service, cryogenic equipment repair, patient alignment laser systems, picture archiving and communication system, exam lights, meical tables, OEM service cotnracts, construction

Professional Hospital Supply Inc Mr. Jed L. Marcus imarcus@phsyes.com 41980 Winchester Road Temecula, CA 92590 (951) 296-2600 - Extension 1290 Medical Equipment and Supplies Distributor

Surgical drapes and gowns, packaging, gauze, NDL centers, light handles, labels, sunction tubing, electrosurgery, glades, syringes, urologicals, suture, endo, cpts, tapes, adhesive skin drapes, sponges, staplers, litigation, non-woven towels, plastics, endomechanicals, skin markers, IV sets, cardiovascular components, stockinette, fluid management - cath lab, ophthalmic sponges and wipes, arterial NDLs, guidewires, equipment covers, tubing connectors, orthopedic implants, anesthesia, cystotomes, eye shields, pledgets, nasal splints, dissector sponges, prep solution, bandages, pic and central line kits, teflon pledgets, bone wax, filters, gelfoam, plastic containers and clamps, personal care components, antifog, wound closures, cotton tip applicators, cord clamps, elastic bandages, dressings, suture bags, insulation tubing, underpads, sterilization pouches, surgical blades and scalpels, viscera, cath lab comps, surgical gloves

**Roche Diagnostic Corporation** Ms. Teresa Anglin teresa.anglin@roche.com 9115 Hague Road Indianapolis, IN 46250 (317) 521-3641 Medical Equipment and Supplies

Manufacturer

Employment/recruiting services, engineering, foam products, folded paperboard box manufacturing, freight transportation, furniture, graphic design, human resources, investigation, janitorial services and supplies, limousine services, machine shops, machinery and equipment, market research, packaging supplies, printing services, professional, scientific, technical and all other consulting services, promotional items, safety supplies, security, translation and interpretation services, video production, accounting and law services, advertising, architectural, audio visual equipment and services, biological products, caterers, chemicals, commercial photography, computers, software and related services, construction, direct mail advertising, education/instruction services

Sammons Preston/Patterson Medical

Ms. Debbie Gill

mailto:tom.hall@patterson-medical.comdebbie.gill@patterson-medical.com

1000 Remington Boulevard - Suite 210

Bolingbrook, IL 60440

(630) 378-6253

Medical Equipment and Supplies

Distributor

ADL equipment, adapted dining equipment, drinking devices and cup holders, wheelchair accessories, wheelchairs and transfer devices, gait belts, adaptive plates and bowls, hand splints, strengthening devices, bed positioning pillows and pads, bath/hygiene equipment, ROM devices, wheelchair and walker accessories, balance boards, bathing aides, pediatric positioning, coordination training tools, sensory motor activities, splint making tools, positioning devices, aprons/bibs, kitchen and dining equipment, bed positioning, ROM pulleys

Sanofi Aventis U.S. LLC
Mr. Tejas Dumaswala
tejas.dumaswala@sanofi-aventis.com
55 Corporate Drive - Mail Stop 55A-315A
Bridgewater, NJ 08807
(908) 981-6242
Medical Equipment and Supplies

Advertising, computer hardware/software, consulting, research and development, engineering and construction, facilities, fleet, Information Technology, laboratory equipment, supplies, services market research, marketing, medical education, non-clinical research and development, office equipment, furniture, supplies, financial, professional

Siemens Medical Solutions Diuagnostics
Ms. Elissa Royal
eroyal@dpconline.com
5210 Pacific Concourse Drive
Los Angeles, CA 90045
(310) 645-8200 - Extension 7360
Medical Equipment and Supplies
Manufacturer/Distributor

Packaging supplies, raw materials, machined parts, sheet metal parts, plastic parts (molded, machined and formed), electrical and electronic parts (including PCBs), professional contracted services, facility maintenance, marketing materials

Smith & Nephew
Mr. Kenneth L. Sealey
ken.sealey@smithnephew.com
1688 Camden Court
Arnold, MD 21012-2547
(410) 757-6449
Medical Equipment and Supplies
Manufacturer

Paper products, bottles, caps, tubes, business furniture, promotional materials, printing, embroidery, food services, delivery, flowers and gifts, limo services, janitorial services, chemicals, bottled water, tours, art design, interior design, electrical, machining, engineering, tooling, blinds, plumbing supplies, signs, training services, consulting, plating, travel agency, meeting supplies, labels, freight, security, office supplies, insurance, finishing (Medical), plumbing, manufacturing, IT Consulting, technical writing, translations, glass, building services, springs, blinds, medical devices, packaging, uniforms, maintenance repair and operation supplies, testing, airlines, marketing expense, plating, machine tools and equipment, telephone, hotel, business forms, custom brokers

Smiths Medical ASD - Medex

Mr. Craig Carter

Craig.carter@smiths-medical.com

6250 Shier Rings Road

**Dublin, OH 43016** 

(614) 791-5435

Medical Equipment and Supplies

Manufacturer

Labeling, specialty tubing, packaging, adhesives, labels, safety supplies, gaskets, seals, supplies, cables, electronics, material handling, connectors, springs, circuit boards, printing, cable

Spacelabs Medical Inc

Ms. Helen Tsang

helen.tsang@spacelabs.com

22011 Southeast 51st Street

Issaguah, WA 98029

(425) 657-7200 - Extension 5432

Medical Equipment and Supplies

Manufacturer/Distributor

PCBAs, organization costs/maintenance/repair, fabricated parts, electro mechanical, computer equipment, engineering services, consultants

Starkey Labs

Mr. Randy Filek

randy\_filek@starkey.com

6700 Washington Avenue South

Eden Prairie, MN 55344

(800) 328-8602

Medical Equipment and Supplies

Manufacturer

Electronic parts, marketing/print, computers/software, printed circuit boards, professional service, miscellaneous supplies, print services, building/maintenance, equipment, circuits, miscellaneous/receivers, print services, electronic parts

The Walman Optical Company

Mr. Jon Dymit

jdymit@wlaman.com

230 Eva Street

St. Paul, MN 55107

(612) 520-6035

Medical Equipment and Supplies

Distributor

Product manufacturers, office support,, vehicle maintenance, marketing services, janitorial support, office supplies

Tyco Healthcare Group d/b/a/ Kendall Healthcare Products Company

Ms. Dianne L. Barbosa

dianne.barbosa@tycohealthcare.com

15 Hampshire Street

Mansfield, MA 02048

(508) 261-6581

Medical Equipment and Supplies

Manufacturer/Distributor

Fiber cores, labels, printed materials, services, raw materials, packaging materials, maintenance and repair items, cotton/pulp, finished goods, paper

U.S. Surgical Corporation

Mr. Frank Nisco

frank.nisco@tycohealthcare.com

195 McDermott Road

North Haven, CT 06473

(203) 492-5000

Medical Equipment and Supplies

Manufacturer/Distributor

Molded plastics, machining, maintenance repair and operations, chemicals, plastics, metal stamping, safety suppliers, stampings

**Universal Hospital Services** 

Mr. Steve Heintze

wsheintze@uhs.com

7700 France Avenue South - Suite 275

Edina, MN 55435

(952) 893-3266

Medical Equipment and Supplies

Distributor

Janitorial service, computer/network equipment and support, warehouse equipment, facilities and building maintenance, printing, packaging human resources, miscellaneous products and services

Valleylab, Inc.

Mr. David Bannon

dave.bannon@tycohealthcare.com

5920 Longbow Drive

Boulder, CO 80301

(303) 530-6122

Medical Equipment and Supplies

Manufacturer/Distributor

Packaging, solder supplies, footswitches, printing, PCBs, electronics machining, miscellaneous supplies, consulting, subassemblies, tooling chemicals, stampings, computer supply, release liners, safety supplies, maintenance repair and operation, plastics

Viasys Healthcare (NeuroCare) - Formerly Nicolet Biomedical Inc

Ms. Susan Hansey

susan.hansey@cardinalhealth.com

5225 Verona Road - Building 2

Madison, WI 53711

(608) 441-2179

Medical Equipment and Supplies

Manufacturer

Computer peripherals, cables, electrodes, circuit board assemblies, molded parts, electronic components, harness, mechanical assemblies, machined and fabricated parts, printed material

Vital Signs Inc Mr. Richard Kennedy rkennedy@vital-signs.com

20 Campus Road Totowa, NJ 07470 (973) 790-1330 Medical Equipment and Supplies

Manufacturer/Distributor

Components, supplies, assemblies for the assembly, packaging, and distribution of anesthesia and respiratory supplies and accessories, printed instructions, films, printed polyfilm, gloves, corrugated boxes, storage containers, general packaging, printed inserts, product labeling

Welch Allyn, Inc.

Ms. Jerri Sawyer-Field

sawyer-fieldJ@welchallyn.com

4341 State Street Road Skaneateles Falls, NY 13153 (315) 685-4411 Medical Equipment and Supplies

Manufacturer

Plastic parts, printed materials, machined parts, raw materials, corrugated, factory supplies, electronic components, optics, temporary services

Zoll Medical Corporation
Mr. Jonathan Pierce
Jpeirce@Zoll.com
269 Mill Road
Chelmsford, MA 01824
(978) 421-9123
Medical Equipment and Supplies
Manufacturer/Distributor

Electronic components, custom PCBs, plastic, labels, cables, office supplies, soft packs, relays, custom XFNRs, landscaping, SPO2, EtCO2, display screens, injected plastic, electronic boards



MEDICAL EQUIPMENT AND SUPPLIES AND DENTAL SUPPLIES

Midmark Corporation

Mr. Todd Dues

ttdues@midmark.com

60 Vista Drive

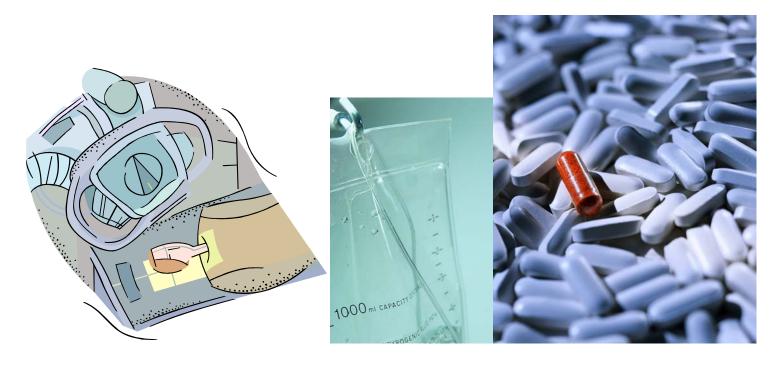
Versailles, OH 45380

(937) 526-8664

Medical Equipment and Supplies and Dental Supplies

Manufacturer

Plastics, steel, electrical, fittings, machining, switches, hardware, maintenance, plating, upholstery, computers, PC boards, extrusions, sensors, corrugated, hydraulics, plastics



MEDICAL EQUIPMENT AND SUPPLIES AND PHARMACEUTICAL

B. Braun Medical, Inc.
Ms. Jennifer Jordan
jennifer.jordan@bbraun.com
901 Marcon Boulevard
Allentown, PA 18109-9341
(610) 596-2505
Medical Equipment and Supplies and Pharmaceutical
Manufacturer

Active agents, molded parts, components, corrugated packaging, production machines, electronics, glass syringes, packaging trays, tubing, cannula, maintenance repair and operation, manuals, machine components, printed packaging, corrugated boxes, electronic components, rubber components, acids and alkaline, PVC and other resins, IV poles and stands, foils, blood filters, synthetic materials, flush syringes, IV start and dressing changes kits, machine testing, renal therapy products

ConMed Corporation
Mr. Allen Rust

alan\_rust@mail.conmed.com

525 French Road
Utica, NY 13502
(315) 797-8375

Medical Equipment and Supplies and Pharmaceutical
Manufacturer/Distributor
Chemicals, machined parts, wire, packaging materials, rubber, plastics parts, coatings, small parts

Hospira Worldwide Inc

Ms. Jean Brock

jean.brock@hospira.com

275 North Field Drive

Lake Forest, IL 60014

(224) 212-3396

Medical Equipment and Supplies and Pharmaceutical

Manufacturer

Chemicals, injection molding, packaging, office products, printing, janitorial, freight, consulting, software, electronics, pallets, environmental, florist, computer supplies, office supplies, machining, marketing service, maintenance supplies, sterilization equipment, electronics, electric supplies, distribution, Biological, bulk drugs, recipients, enzymes, serum, resin, sterilization, corrugate, glass filters, manufacturing equipment, rubber

Mallinckrodt, Inc.

Mr. Jeffrey E. Sullivan

jeffrey.sullivan@tycohealthcare.com

675 McDonnell Boulevard

Hazelwood, MO 63024

(314) 654-3329

Medical Equipment and Supplies and Pharmaceutical

Manufacturer

Raw materials, engineering services, capital equipment, computers services, personal services, maintenance, repair and operation, packaging, construction, maintenance

Medtronic Inc

Ms. Gretchen Ebert

Gretchen.Ebert@Medtronic.com

8299 Central Avenue NE - Mailstop P216

Minneapolis, MN 55432

(763) 514-0106

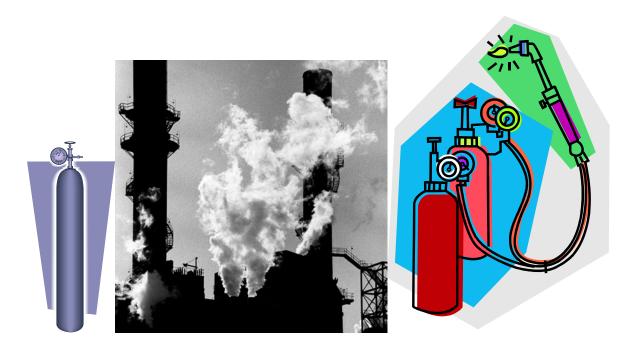
Medical Equipment qand Supplies and Pharmaceutical

Manufacturer/Distributor

Variety of materials and services in both the production and non production areas of spend

Steris Corporation
Ms. Tina Sherrets
Tina Sherrets@steris.com
6100 Heisley Road
Mentor, OH 44060
(440) 392-8056
Medical Equipment and Supplies and Pharmaceutical
Manufacturer

Construction, orcad maintenance, electrical items, lab services, installation services, tooling, safety glasses, automatic gate systems, calibration services, landscaping, freight services, septic services, motors, boiler treatment, cab services, warehouse door maintenance, circular charts, fasteners, sheet metal/fabrication/paint, compressors, water treatment/testing, security film for windows, exterminating, tool and die, audits, electronics, wire harnesses, sheet metal, chemicals, filters, consulting services, batteries, coatings, cutting tools, cylinders, electronic supplies, fasteners, gaskets/rubber products, gauges, hardware, injection molding, lumber, machined parts, metal spinnings, printing/labels, packaging, pads, and accessories, pails, plumbing supplies, probes, soap dispensers, steel forgings, steel bars and fabricators, timers, valves, door weldments, electrical items, heaters, kitting, plastic gloves, plastic fittings, tape, electrical supplies, sheet metal, bearings, casters, charts/pens, condolets, end frames, fittings, glassware, motors, nickel clad steel, recorders, springs, stainless steel plate, motors



MEDICAL GAS AND MEDICAL BULK OXYGEN

Air Liquide American Corporation
Mr. Jose Beiro
jose.beiro@airliquide.com
2700 Post Oak Boulevard - Suite 1800
Houston, TX 77056
(713) 402-2314
Medical Gas and Medical Bulk Oxygen
Manufacturer

Courier services, tires, fleet maintenance, office supplies, furniture and equipment, cryogenic maintenance, uniforms, maintenance repair and operation items, standard instrument, civil, maintenance, electrical plumbing architecture, construction, mechanical environmental, safety equipment, water treatment services, standard chemicals, industrial equipment, pipe, valves and fittings, fabrication, scales, crane rental, IT hardware, printing services, labels, paint, consultants, training services, local mechanical services, janitorial and landscaping, lab supplies, packing materials, coffee and vending machines, computer supplies, homecare medical equipment, machining

Airgas - Puritan Medical Products
Mr. Jerry Anderskow - Ms. Larnie DePonte

Jerry.Anderskow@airgas.com; larnie.deponte@airgas.com
7605 West Southgate Avenue
Phoenix, AZ 86043
(602) 751-3109
Medical Gas and Medical Bulk Oxygen
Manufacturer
Raw materials, manufacturing resale, janitorial

LifeGas a division of Linde Gas LLC

Mr. Dave Larson

david.larson@lifegas.com

9075 Bank Street

Valley View, OH 44125

(216) 573-7875

Medical Gas and Medical Bulk Oxygen

Manufacturer/Distributor

Equipment rental, cleaning service, staffing, office supplies, trash removal, lift trucks, snow plowing, coffee service, plants and floral, lawn service

National Welders Supply Company, Inc

Mr. Tom Sheridan

tom\_sheridan@nwsco.com

P.O. Box 31007

Charlotte, NC 28231

(704) 333-5475 - Extension 3243

Medical Gas and Medical Bulk Oxygen

Manufacturer/Distributor

Lubricants, flag service, maintenance, utilities, instruments, gauges, repairs, equipment, valve, office supplies, mechanical contracting





**NICHE MARKERS** 

Matthews International Corporation Mr. Jeff Buckholt buckholt@matw.com 1315 West Liberty Avenue Pittsburgh, PA 15226 (412) 388-5425 Niche Markers

Ingot, coating, corrugated, hardware, drills and taps, abrasives, strapping, sand, resins, photopolymer, substrate



**OFFICE FURNITURE** 

Herman Miller
Ms. Kimberly R. Coffman
kim\_coffman@hermanmiller.com
855 East Main Avenue - Loc 0162
Zeeland, MI 49464
(616) 654-8753
Office Furniture
Manufacturer

Chemicals, transportation, injection molded plastic, sheet metal, aluminum, wood products, steel stamping, textiles, purchase complete, paint/finishes, electrical components, consultants, designers, maintenance repair and operation

Jasper Seating Company Inc Ms. Kathy Vonderheide 225 Clay Street Jasper, IN 47546 (812) 481-9756 Office Furniture

Facilities, manufacturing–sandpaper, fabric, transportation costs, manufacturing–raw materials, marketing, maintenance, manufacturing-components, employee benefit, office supplies, manufacturing-miscellaneous, independent reps, facility/maintenance, manufacturing-design, material, janitorial services, graphics, wood products, glass, tooling and tool sharpening, catering services, plastics, hardware



**PHARMACEUTICAL** 

aaiPharma LLC

Mr. Scot Bannerman

scot.bannerman@aaipharma.com

2320 Scientific Park Drive

Wilmington, NC 28405

(910) 254-7206

Pharmaceutical

Manufacturer/Distributor

Packaging components, temp agency/subcontractor, printing, advertising

Abbott Laboratories

Ms. Kathy April-Barr

kathy.april-barr@abbott.com

200 Abbott Park Road

Abbott Park, IL 60064-6223

(847) 936-6914

**Pharmaceutical** 

Manufacturer

Advertising, media, meetings and events, marketing research, premiums, consulting, transportation, printing, janitorial, electronic components, construction, facilities service, fuel/lubricants, packaging, information technology software/hardware/consulting services, landscaping, chemicals, capital equipment, engineering

Abraxis BioScience - Formerly - American Pharmaceutical Partners, Inc.

Ms. Diana Ruffolo

dianaruffolo@appdrugs.com

1501 East Woodfield Road - Suite 300 East

Schaumburg, IL 60173

(847) 330-1310

Pharmaceutical

Manufacturer

Components, raw materials, laboratory supplies and equipment, outside testing, electrical, plumbing, HVAC, promotional marketing items, janitorial supplies, packaging supplies, promotional marketing items, messenger services, IT consulting services, catering, stationary supplies, purchased finished products, computer hardware

Advanced Medical Optics Inc (AMO)
Ms. Connie Alcaraz
connie.alcaraz@amo-inc.com
1700 E Street, Andrew Place
Santa Ana, CA 92799
(714) 247-8306
Pharmaceutical
Manufacturer

Legal services, janitorial, software design, building maintenance, presentation technologies, awards

Alcon Laboratories, Inc.
Ms. Marilyn King, C.P.M.
marilyn.king@alconlabs.com
6201 South Freeway
Fort Worth, TX 76134
(817) 615-2484
Pharmaceutical
Manufacturer

Maintenance and spare parts, computer equipment, typesetting, calibration and maintenance services, advertising, animals, electronic components, uniforms, chemicals and packaging components office supplies, cafeteria services, computer peripherals, maintenance repair and operation supplies, janitorial supplies and services, office equipment, wooden pallets, seals and gaskets, microscopes and services, pest control, engineering services, gauze and towels, raw materials, engineering design/services, chemicals

Allergan Sales LLC
Mr. Joseph Hopkins
hopkins joseph@allergan.com
2525 Dupont Drive
Irvine, CA 92612
(714) 246-4363
Pharmaceutical
Manufacturer

Scientific consulting, media consulting, scientific software, graphic services, R&D supplies, office supplies, mail delivery services, Medsys technologies, information technology, legal services, R&D functions, event planning, florist services, commercial equipment, metal/plastic fabrication, custodial services electronics manufacturing, audio visual consultant, insulation contractors, mechanical maintenance, scientific laboratories, equipment repair, machinery equipment manufacturing, consultants, packaging, expense reporting vendor, wireless and long distance service providers

Alpharma USPD
Mr. Robert Miranda
Bob.Miranda@alpharma.com
14 Commerce Drive - Suite 301
Cranford, NJ 07016
(908) 653-8172
Pharmaceutical
Manufacturer/Distributor
Raw materials, service contracts, office supplies outside labor

American Regent, Inc Ms. Penny E. Ascione

Pascione@americanregent.com

One Luitpold Drive Shirley, NY 11967 (631) 924-4000 - Extension 264

Pharmaceutical

Manufacturer

Graphic design services - vial labels; office supplies, temporary workers, gift items - service awards, promo items, catering services

Amersham Health and Medi-Physics dba GE Healthcare

Mr. Daniel Richardson

Daniel.Richardson@ge.com

101 Carnegie Center Princeton, NJ 08540 (609) 514-6654

Pharmaceutical

Manufacturer

Maintenance service's computer supplies, business machines, printing services chemicals, travel services, product parts, consulting services, assemblies and sub-assemblies, transport services, construction, accounting and financial services, licensing services, international trade services, marketing services, legal and other business services

Amgen, Inc.

Ms. Wendy Matheu-Garcia

wmatheu@amgen.com

One Amgen Center Drive - Mail Stop 91-2-C

Thousand Oaks, CA 91320

(805) 313-1399

Pharmaceutical

Manufacturer/Distributor

Advertising/promotions, clinical trials services, computer hardware, engineering/construction, industrial equipment, laboratory supplies, maintenance, repair and operation equipment, printing/publishing, site services, software and services, construction, contract manufacturing, under development

Astellas Pharma US Inc
Ms. Micheline Brazier
micheline.brazier@us.astellas.com
3 Parkway North
Deerfield, IL 60015
(847) 405-1648
Pharmaceutical
Manufacturer

Advertising, branding, clinical research and service, computer peripherals, construction and remodeling, consulting, corporate housing, fleet, furniture, ground transportation, IT consulting, legal counsel, marketing consultants, pharmaceutical manufacturing and components, production services/trade show production, promotional consulting, recycling service, staffing, travel services, warehousing

AstraZeneca Pharmaceuticals

Mr. Charles Gillean

charles.gillean@astrazeneca.com

1800 Concord Pike - FOPI 332 - P.O. Box 15437

Wilmington, DE 19850-5347

(302) 886-1183

Pharmaceutical

Manufacturer/Distributor

Plant equipment, raw materials, fuels, laboratory, facilities management, engineering, research, marketing computer hardware/software, plant maintenance repair and operation, laboratory equipment, construction, office furniture, promotional items, professional services, training, patient recruitment, freight management, translation services, maintenance repair and operation supplies, printing, automotive service, IT consulting, video production, consulting, safety products, security, communications, advertising, chemical analysis, incentives, records destruction, general/specialty construction, business consulting, facilities, capital equipment, marketing programs lead, advertising

Aventis Pharmaceuticals and Sanofi-Synthelabo

Mr. Tejas Dumaswala

tejas.dumaswala@sanofi-aventis.com; Christine.Varnai@sanofi-aventis.com

400 Somerset Corporate Boulevard - SCA 436A

Bridgewater, NJ 08807

(908) 243-6432

Pharmaceutical

Manufacturer

Advertising, computer hardware/software, consulting, research and development, engineering and construction, facilities, fleet, IT, lab equipment, supplies, services market research, marketing, medical education, non-clinical research and development, office equipment, furniture, supplies, employee, financial, professional services, training and development, lab equipment, supplies, services

Barr Laboratories/Duramed Pharmaceutical

Ms. Michelle Canada

mcanada@barrlabs.com

223 Quaker Road - P.O. Box 2900

Pomona, NY 10970

(201) 930-3478

**Pharmaceutical** 

Manufacturer

Office supplies, tooling and bottles, heat/vent/air equipment, software maintenance, landscaping and raw material, repair (vacuum pumps), manufacturing equipment

Bausch & Lomb Pharmaceuticals

Mr. Joseph LoJacono

joseph\_lojacono@bausch.com

8500 Hidden River Parkway

Tampa, FL 33637

(813) 975-7718

Pharmaceutical

Manufacturer

All direct and indirect materials, operating supplies and services and all other spending

**Baxter Healthcare Corporation** 

Mr. Brian Kook

brian\_kook@baxter.com

One Baxter Parkway

Deerfield, IL 60015

(847) 948-3593

Pharmaceutical

Manufacturer/Distributor

Production supplies, electrical components, mechanical, sterile water and potables, chemicals, non-production, disposal bags, maintenance and operating supplies, capital equipment, plastic and metal fabrication, advertising specialties, office supplies, computers and supplies, professional services, janitorial, trade labor non-professional services construction, transportation, courier and delivery services, material handling equipment and supplies, travel services

Bayer Corporation (Pharmaceuticals)

Mr. Brian McNelis

brian.mcnelis.b@bayer.com

400 Morgan Lane

West Haven, CT 06516

(973) 408-8206

Pharmaceutical

Manufacturer

Laboratory supplies, premiums, office supplies, printing service, capital equipment, site services, electrical services, engineering, maintenance repair and operation, trash removal, personal computers, trucking service, warehouse/distribution services, janitorial, consultants, publication, safety supplies, clinical studies, furniture, transportation services, paging systems, agencies temporary employment services, pest control service, office supplies, agency laboratory supplies

Bayer Health Care Biological Division Ms. Michaela Schwarz michaela.schwarz.b@bayer.com 725 Potter Street Berkeley, CA 94701 (510) 705-7522

Pharmaceutical

Manufacturer

Training, consulting, maintenance repair and operation, engineering and other services

Bayer/Intendis Mr. George Rivera george.rivera@bayer.com 6 West Belt Wayne, PA 07470 (973) 305-5072 Pharmaceutical

Environmental services, consulting information technology, printed business forms, facility supplies, janitorial services facilities repair and maintenance, maintenance laboratory equipment, flooring repair, copy services, books and magazines, promotional items, mailing services, construction and architectural services, printing service's engineering service, office furniture, capital equipment

Bayer/Intendis - Formerly Berlex Laboratories Mr. George Rivera

George Rivera@berlex.com

6 West Belt

Wayne, NJ 07470

(973) 305-5072

Pharmaceutical

Manufacturer/Distributor

Environmental services, information technology consulting, printed business forms, facility supplies, janitorial services, facilities repair and maintenance, maintenance laboratory equipment, flooring repair, copy services, books and magazines, promotional items, mailing services, construction services, capital equipment, office furniture, architectural services, printing and engineering services

Ben Venue Laboratories - Including Bedford Laboratories

Mr. Michael J. Pinter

mpinter@cle.boehringer-ingelheim.com

300 Northfield Road

Bedford, OH 44146

(440) 201-3242

Pharmaceutical

Manufacturer/Distributor

Active ingredients, cartons, HVAC, parking lots, snow removal, lawn care, chemicals, IPA alcohol, production equipment parts, lab casework, boiler supplies, computer programming, general packaging supplies, insulation, janitorial supplies, inspection equipment, instrumentation, consulting services, janitorial service, computer servers, warehouse racking, HAZMAT consulting and remediation

Boehringer Ingelheim Pharmaceuticals Inc Ms. Linda Henderson <u>linda.henderson@boehringer-ingelheim.com</u> 900 Ridgebury Road Ridgefield, CT 06877 (203) 798-5195

(203) 798-5195

Pharmaceutical

Manufacturer

Maintenance supplies, packaging aids, office supplies, laboratory supplies and services, inorganic gases, lab chemicals, service consulting, IT consulting and services, laboratory equipment repair and other equipment services, direct mail fulfillment, logistical services, facility management and building maintenance, telephone hardware, environmental services, safety supplies, engineering services, managed care promos, premium items products, journal reprints, printed materials, cell phones and accessories, clinical trial items, facility equipment, IT software and software maintenance, plumbing supplies and services, media and aid agency expenses, ad space, marketing research, recruitment services, advisory boards, training materials and services, slides/multimedia, electrical contracting services, office equipment, creative agency medical services, printers, IT peripherals, facility equipment, UHTS supplies, furniture related items, auditing services, computers and computer support services, office fixtures, temporary staffing services, electrical contracting services, cabling installation services

Bracco Diagnostic, Inc. Mr. George Turturro

George.Turturro@diag.bracco.com

107 College Road East Princeton, NJ 08540 (609) 514-2561 Pharmaceutical

Clinical studies, consulting, computer items, marketing, manufacturing

**BREG Inc** 

Manufacturer

Ms. Michele Santos – Ms. Sherri Wildoner msantos@breg.com; swildoner@breg.com

2611 Commerce Way

Vista, CA 92081

(760) 599-3000 - Extension 23631 and/or 23605

Pharmaceutical

Manufacturer

Materials used in manufacturing of products, marketing services, office supplies, office furniture, office equipment, equipment rental and maiantenance, shipping services, contracting services, consulting services, equipment qand machinery, information technology hardware/software upgrades/maintenance, tooling, molding, GSA advantage – ecatalog, catering, cleaning, printing

Bristol-Meyer Squibb Company Ms. Ingrid M. Sheremeta Ingrid.Sheremeta@bms.com P.O. Box 5400 Princeton, NJ 08536 (609) 897-5348 Pharmaceutical Manufacturer/Distributor

Chemicals manufacturing, contract manufacturing and packaging, logistics, transportation, advertising, computer hardware and software, consulting, engineering and construction, facilities services, fleet management and repair, information and data management, laboratory supplies and equipment, leased workers, market research, marketing materials and services, telecommunications, training

Cadista Pharmaceuticals Inc - Formerly Jubilant Pharmaceuticals Inc - Formerly Trigen Labs Mr. Louis M. Pastor, Jr <a href="mailto:louis\_pastor@uubl.com">louis\_pastor@uubl.com</a> 1155 Business Center Drive - Suite 130

Horsham, PA 19044-3422 (215) 443-2800 - Extension 3721

(215) 443-2800 - Extension 372

Pharmaceutical

Manufacturer

Label, shipping cartons, project management, terazosin, outserts, bottles and caps, shrink wrap, inert ingredients, patient info sheets, shipping, testing, capsules

Caraco Pharmaceutical Labs, LTD Ms. Amber Schuetz

aschuetz@caraco.com

1150 Elijah McCoy Drive

Detroit, MI 48202

(313) 871-8400 - Extension 256

Pharmaceutical

Manufacturer/Distributor

Electrical services, construction, printing, data cable management, furniture supplies, calibration services, packaging service and systems, janitorial, landscaping, cleaning, software development, testing services, electrical supplies, security, waste management

Centacor Inc (Johnson & Johnson)
Ms. Margaret Crawford duBell
mdubell@ppgus.jnj.com
200 Tournament Drive
Horsham, PA 19044
(215) 325-2092
Pharmaceutical
Manufacturer

Business management consulting, media production services, information technology/Telecom, supplemental staffing, raw materials, janitorial supplies, laboratory supplies and services, premiums, office supplies, maintenance supplies

Colgate Oral Pharmaceuticals Ms. Susan C. Lisser susan\_lisser@colpal.com 1302 Champion Circle Carrollton, TX 75006 (972) 888-3225 Pharmaceutical Manufacturer

Printing, catering, maintenance, lab repairs, equipment maintenance, process equipment, product assembly, raw materials, office supplies, artwork, electrical, lab equipment, consulting, plants/flowers, uniforms, cleaning, machine parts, temp agencies, security, exhibit materials, precision msr

ColoPlast Corporation
Mr. Todd Cullen
ustoc@coloplast.com
200 South 6th Street - Suite 900
Minneapolis, MN 55402
(612) 337-7862
Pharmaceutical
Manufacturer

Temp services, construction, lawn services, packing material, freight, flowers, cleaning services, engineering, maintenance, pest control, office supplies, security services, safety supplies, legal services, product components, paper products, administrative services, water supplies, building supplies, scale supplies and services, models, raw materials

Daiichi Sankyo Inc - Formerly Daiichi Pharmaceutical Corporation

Ms. Leslie A. Williams williams@dsus.com

Two Hilton Court

Parssipany, NJ 07054

(973) 630-2801

Pharmaceutical

Manufacturer

Food service, professional services/Information Technology, office supplies, promotional premiums, Information Technology services, printing, advertising, employment/recruitment

**Dentsply International** 

Ms. Stacey Small

ssmall@dentsply.com

570 West College Avenue

York, PA 17405

(717) 849-7720

Pharmaceutical

Manufacturer

Plating, chemicals, printing, grinding wheels, abrasives, machining, office supplies, trucking services shipping, consulting, components, springs, circuit boards, electrical

Dey, L.P.

Mr. Ken Della

Ken.della@dev.com

2751 Napa Valley Corporate Drive

Napa, CA 94558

(707) 224-3200 - Extension 6220

Pharmaceutical

Manufacturer/Distributor

Raw materials, packaging materials, maintenance and repair operations

Eisai Inc

Mr. Hans Engel

Hans engel@eisai.com

100 Tice Boulevard

Woodcliff, NJ 07677

(201) 746-2989

Pharmaceutical

Manufacturer

Moving services, data processing products and services, document management systems, consulting services, printed goods, cost management systems, auditing services

Elan Pharmaceuticals Inc

Ms. Cheryl Moles

cheryl.moles@elan.com

800 Gateway Boulevard

South San Francisco, CA 94080

(650) 553-7179

Pharmaceutical

Manufacturer

Sales promotion supplies, facilities supplies, sales training materials, computer supplies, computers, office supplies, sales and marketing programs, clinical projects, consulting services

Eli Lilly and Company
Ms. Holli Bradley Harrington
hnb@lilly.com
Lilly Corporate Center - DC 1827
Indianapolis, IN 46285
(317) 277-2545
Pharmaceutical
Manufacturer

Advertising, consulting, financial services, legal, lobbying/political activities, market data, meeting management services, office supplies, photocopying and printing, public relations, recruiting, relocation, subscription and books, temporary administration and clerical labor, training, travel services, enterprise application software, enterprise system software, IT services and temporary labor, PC software, clinical investigators, Lily, clinical pharmacology, contract research, lab apparatus and small equipment, lab, scientific and medical labor, scientific equipment, building and ground maintenance, bulk manufacturing equipment, coatings, commodity chemicals, courier/delivery service, engineering design services, equipment maintenance and repair, facility construction, form/fill/finish equipment parts, and manufacturing equipment, furniture, instrumentation, material handling equipment, miscellaneous facility services, maintenance repair and operation, safety supplies, scientific equipment, specialty and fine chemicals, transportation, utilities and infrastructure equipment, warehousing, advertising space, communication, continuing medical equipment, employee incentive programs, market data and marketing research fees, media producing printed materials, sales promotional items

EMD Serono, Inc.
Ms. Melissa Smith

Melissa.Smith@emdserono.com

One Technology Place
Rockland, MA 02370

(781) 681-2414

Pharmaceutical

Manufacturer/Distributor

Printing, computers, consulting, promotional items, car services, video productions, electrical services

Eon Laboratories Inc

Mr. George Mobilio

george.mobilio@sandoz.com

506 Carnegie Center - Suite 400

Princeton, NJ 08540

(609) 627-8639

Pharmaceutical

Manufacturer

Raw materials, packaging, lab supplies, maintenance supplies, office supplies

**Ethex Corporation** 

Mr. Chris Keith

ckeith@ethex.com

One Corporate Woods Drive

Bridgeton, MO 63044

(800) 321-1705

Pharmaceutical

Manufacturer

Advertising, catering, collateral materials, consulting services, executive support services, miscellaneous marketing, imaging services, phone/telecom, printing, office supplies, training

Forest Laboratories, Inc.

Ms. Laurie Claeys

laurie.claeys@frx.com

909 Third Avenue - 11th Floor

New York, NY 10022

(212) 224-7156

Pharmaceutical

Manufacturer/Distributor

Printing, security, awards/engraving, building and ground maintenance, office supplies, chemicals, cleaning, data processing, journals/subscriptions, conventions, training, equipment/hardware, HVAC, advertising, waste management, exterminating, transportation, building repairs and maiantenance

Fresenius USA Marketing, Inc

Mr. Michael Lambert

Michael.lambert@fmc-na.com

920 Winter Street

Waltham, MA 02451

(781) 699-9040

Pharmaceutical

Manufacturer

Office supplies and service, cleaning supplies and srvice, marketing promotional supplies and service, meeting planning service

Galderma Laboratories

Ms. Donna Baird

donna.baird@galderma.com

14501 North Freeway

Fort Worth, TX 76177

(817) 961-5167

Pharmaceutical

Manufacturer/Distributor

Security, copying, promotional, printing, Ad agencies, office supply, janitorial, supplies, manufacturing, lawn maintenance, travel

Genentech, Inc.
Ms Angela Choi Phillips
angelac@gene.com
1 DNA Way - Mail Stop 35
South San Francisco, CA 94080
(650) 225-6310
Pharmaceutical
Manufacturer/Distributor

Advertising agencies, audio visual services books and subscriptions, building materials and supplies catering and food services, computer hardware, software, supplies and service, construction, engineering and architectural services, consulting - engineering, consulting - finance, direct mail fulfillment, employment agency, environmental, health and safety services, event planning, exhibits and tradeshows, florists, furniture, janitorial supplies and services, laboratory life science, laboratory supplies, landscaping, maintenance, repair operation and industrial supplies, office equipment, packaging, premiums and awards, print, promotional goods, safety, site security, telecommunication, training, transportation, travel, validation services, vehicles, utility equipment and other

Genzyme Corporation
Mr. Michael Monte
michael.monte@genzyme.com
P.O. Box 9322 - 200 Crossing Boulevard
Framingham, MA 01701-9322
(508) 270-2025
Pharmaceutical
Manufacturer

Coffee service, lab services, maintenance repair and operations, locksmith, office/computer supplies, janitorial supplies and service, consulting, clean room supplies, translation services, engineering services

Gilead Sciences, Inc.
Mr. James E. Latimer, Jr., CPM
Jim.Latimer@gilead.com
333 Lakeside Drive - Building 368
Foster City, CA 94404
(650) 522-6233
Pharmaceutical
Manufacturer

Finance, accounting, advertising, marketing, training, professional service, travel, human resources, office supplies, catering, janitorial services, landscaping, facilities management, lab and facility supplies, lab and computer equipment, product packaging, consumables, construction and building improvement contract services

Glaxo SmithKline Consumer Products Ms. Denise J. Gatling denise.j.gatling@gsk.com 5 Moore Drive Research Triangle Park, NC 27089 (919) 282-3191 Pharmaceutical Manufacturer

Consulting, temporary staffing, advertising, marketing, consumer advertising, conventions and exhibitions, direct marketing promotion, e-marketing, market research and promotional items, marketing print, medical, public relations, contract sales and manufacturing, process and packaging, equipment, technical professional services, construction work packages, audio visual, engineering maintenance services and products, facility management, office supplies, information technology infrastructure maintenance and services, software and support, logistics, formulation materials, raw materials, primary pack components, outsourcing, general lab supplies, chemicals

Healthpoint Ltd
Ms. Donann Fowler
donann.fowler@healthpoint.com
3909 Hulen Street
Ft. Worth, TX 76107
(817) 916-2257
Pharmaceutical
Manufacturer

Marketing, consulting, product supplies, product testing, transportation, educational services, supplies, laboratory supplies, public relations, printing and graphics

Henry Schein, Inc
Mr. Mark Schreder

Mark.Schreder@henryschein.com
135 Duryea Road
Melville, NY 11747
(704) 902-6450
Pharmaceutical
Distributor

Jewelry, watches, precious stones and metal, job training and vocational rehabilitation services, kidney dialysis centers, laboratory analytical instruments, x-ray apparatus and tubes and related irradiation apparatus, lawn and garden, industrial supplies, libraries, lighting equipment NEC, linen supply, liquefied petroleum gas (bottled gas) dealers, local and suburban transit, local passenger transportation, trucking with storage and without storage, luggage, laboratory apparatus and furniture, household furniture, electric lamp bulbs and tubes, hardware, health and allied service, heating equipment, except electric and warm air furnaces, heavy construction equipment retail and leasing, help supply services, home furnishings home health care services, commercial printing, lithographic, communications services computer programming services, medical, dental and hospital equipment and supplies, surgical and medical instruments and apparatus, IT software, hardware, supplies and services, electrical, office supplies and equipment, durable goods, repair shops and related services, advertising, pest control services consulting services

Hoffman LaRoche Inc & Roche Laboratories Inc Ms. Debra Maggiulli

debra.maggiulli@roche.com

340 Kingsland Street - Building 115/1

340 Kingsland Street - Building 115/1 Nutley, NJ 07110 (973) 562-2776 Pharmaceutical

Manufacturer

Electrical, HVAC, cabinet work, trim and finish carpentry, consultants, consultants associations, insulation, building insulation, window cleaning services, cleaning building exteriors, interior designer services, sign lettering and painting, audio visual equipment rental or leasing, graphic artists, graphic design, real-time, recording seminars and conferences, audio, printing ink manufacturing

Immucor Inc

Mr. Thomas Crawford tcrawford@immucor.com

3150 Gateway Drive Norcross, GA 30071 (770) 441-5305

Pharmaceutical

Manufacturer

Red blood cells, blood analyzer instruments, transfer bags, chemicals, cell culture mediums, packaging (direct material, packaging, and instruments COGS), dropper assemblies, fill sets (packaging), bovine albumin, chemicals, construction services

**IVAX Pharmaceuticals** 

Mr. Mark Biltman - Ms. Michelle Case

mark blitman@ivax.com; michelle case@ivax.com

4400 Biscayne Boulevard

Miami, FL 33137

(800) 327-4114 - Extension 4192

Pharmaceutical

Distributor

Raw materials, finished goods, packaging, bulk products, labels, plastics

Janssen Pharmaceutical Inc (Johnson & Johnson)

Ms. Liliana A. Gil

lgil2@ppgus.jnj.com

700 Route 202

Raritan, NJ 08869

(908) 927-2134

Pharmaceutical

Manufacturer

Premiums, printing, marketing consulting and fulfillment, design, graphic art

Kerr Group Inc/dba Berry Plastics Corporation

Ms. Gretchen Bartelman

gretchenbartelman@berryplastics.com

101 Oakley Street

Evansville, IN 47710

(812) 434-9304

Pharmaceutical

Manufacturer/Distributor

Resin, color concentrate, packaging/boxes, bags

King Pharmaceuticals

Mr. Terry Johnson

terry.johnson@kingpharm.com

501 Fifth Street

Bristol TN 37620

(423) 989-7066

Pharmaceutical

Manufacturer/Distributor

Advertising, consulting, equipment, florist, food service, laboratory supplies, market research, office supplies, packaging components, batteries, market data, raw material, name badges, security supplies, consulting, repairs, heating/air conditioning

**KOS Pharmaceuticals Inc** 

Mr. Brian Grego

bgrego@kospharm.com

1 Cedar Brook Drive

Cranbury, NJ 08512

(609) 495-0534

Pharmaceutical

Manufacturer/Distributor

Bottles, caps, packaging, double wall cartons, desiccants, disposable lab coats, sleeve and shoe covers, bouffant caps, bubble wrap

Lek Pharmaceuticlas Inc

Mr. George Mobilio

george.mobilio@sandoz.com

506 Carnegie Center - Suite 400

Princeton, NJ 08540

(609) 627-8639

Pharmaceutical

Finished goods, computer, cleaning supplies, lab instruments, chemicals, supplies, janitorial supplies, maintenance and supplies, office supplies, printing and supplies, translation, lab supplies, computer hardware, waste disposal, computer software, communication, finished goods

McKesson Corporation
Ms. Nancy Scott-Rogers
Nancy.scott-rogers@mckesson.com
One Post Street

One Post Street San Francisco, CA 94104 (415) 983-7018 Pharmaceutical

Distributor

Computer/Network equipment and support, facilities and building maintenance, human resource services, packaging, printing, warehouse equipment, miscellaneous products and services

Mead Johnson Nutritional
Ms. Susan Blakeslee
sue.blakeslee@bms.com
2400 West Lloyd Expressway
Evansville, IN 47721
(812) 429-8579
Pharmaceutical
Manufacturer

Chemicals manufacturing, contract manufacturing and packaging, transportation and logistics, packaging, advertising, computer hardware and software, consulting services engineering and construction, facilities services, fleet management and repair, global discovery, information and data management, laboratory supplies and equipment, leased workers, market research, marketing materials and services medical education, maintenance and repair operation for plan and equipment, office equipment, supplies and furniture, research and development contract clinical research, central laboratories and other, radioactive, employee financial, insurance, legal and professional services, telecommunications, training, utilities

MedImmune Inc
Ms. Stephanie Toliver
tolivers@medimmune.com
55 West Watkins Mill Road
Gaithersburg, MD 20878
(301) 398-4041
Pharmaceutical
Manufacturer/Distributor

Office supplies and equipment, laboratory equipment and supplies, animal supplies, auto service, catering, computer ocnsulting, entertainment services, equipment repair and maintenance, facility/maintenance services, information technology communication equipment, maintenance, maintenance supplies, printing service, other services

Medline Industries
Ms. Chris Meyer

cmeyer@medline.com
One Medline Place
Mundelein, IL 60060
(847) 643-4916
Pharmaceutical
Manufacturer/Distributor

Housekeeping supplies for customers, back up tapes and cleaners for computers, component parts and labor for installation of cable at warehouse, exam gloves, billing for Medicare, shampoo, mouthwash, slippers, cotton tip applicators, tongue blades, furniture/recliners, carious custom kits, operating room accessories, zinc oxide, gowns, scrubs, warm-ups and durable medical equipment, pallets, lockers, totes and storage, rack for warehouse, pill splitters and lancets, instrument cleaner, OTC, elastic bandages advanced wound care products and customs brokerage

Merck & Company, Inc.
Mr. Jackie LaJoie

Jackie La joie@merck.com

2 Merck Drive - WS1W44

Whitehouse Station, NJ 08889

(908) 423-6766

Pharmaceutical

Manufacturer

Engineering and construction, environmental and waste management, professional, site services, travel, transportation, meeting production and event planning, fleet, fuels and utilities, information technology products and services, industrial maintenance, maintenance repair and operation, media management, production materials, packaging and toll, laboratory equipment and supplies, chemicals, clinical services

Mylan Pharmaceuticals, Inc: UDL Laboratories Inc

Ms. Cori Buseman

cori.buseman@mylanlabs.com

781 Chestnut Ridge Road Morgantown, WV 26505 (800) 826-9526 Pharmaceutical

Manufacturer/Distributor

Raw materials, office supplies, janitorial services, consulting services, safety equipment and other supplies and equipment

Novartis Consumer Health
Ms. Donna Chirash-Templeman
donna.chirash-templeman@novartis.com
200 Kimball Drive
Parsippany, NJ 07054
(973) 503-7505
Pharmaceutical
Distributor

Direct material, food manufacturing, packaging service, security systems, marketing research, R&D clinical trials, IT services, marketing data, telephone, office supplies consultant services, general contracting service, graphic art consulting

Novartis Pharmaceutical Corporation Ms. Sheri Shafie sheri.shafir@novartis.com One Health Plaza East Hanover, NJ 07936 (862) 778-8149 Pharmaceutical

Manufacturer

Industrial and supplies, office supplies, audio visual, lab supplies, consultant, maintenance repair and operation, computer supplies, electronics, printed material, architectural design, training, events, medical education, marketing, market research, professional services, investigative services, Information Technology, directory tool, limo services, logistics, financial, travel, database and validation/publishing, telecom, software/mentoring, consulting, publishing

Novartis Vaccines & Diagnostics Inc - Chiron Corporation

Ms. Valerie Vergara

valerie vergara@chiron.com

4560 Horton Street - M/S Q-214C

Emeryville, CA 94608

(510) 923-6542

Pharmaceutical

Manufacturer

Specialized supplies, components, computer software and peripherals, moving and storage services consultants, courier services, scientific equipment and consumables, office supplies, photographic services and packaging

Novo Nordisk Pharmaceuticals

Ms. Shawnta VanDyke

svdy@novonorsdisk.com

3612 Powhatan Road

Clayton, NC 27520

(919) 550-2200 - Extension 3647

Pharmaceutical

Manufacturer

Packaging, documentation/printing, office supplies, electronics, maintenance repair and operation, hardware material, construction, calibration services, landscaping

Orapharma Inc (Johnson & Johnson)

Mr. Joseph Boyle

jboyle@cpcus.jnj.com

732 Louis Drive

Warminster, PA 18974

(215) 956-2258

Pharmaceutical

Manufacturer

Raw material supplies, manufacturing service, office supplies an service, moving and storage, printing, engineering, advertising and marketing, laboratory testing, transportation, credit card administration, labor meeting and event planning, cleaning, corporate gifts

Ortho Biotech, Inc (Johnson & Johnson) Ms. Eliza M. Gonzalez

egonza14@ppgus.ini.com

700 Route 202 Raritan, NJ 08869

(908) 218-6039

**Pharmaceutical** 

Manufacturer/Distributor

Market research, convention registration fees and floor space, booth design and creative services, graphic art and design service, production for meetings and events, brand/product public relations, marketing printed materials, promotional premiums, creative advertising services speaker advisory boards, continuing medical education program, EDetailing - content, marketing and sales management consulting services, project management consulting services, writing and translations communication services audiovisual and display promotional materials, education and training consulting services computers, peripherals and accessories, outsourced information technology services telecommunications, office and stationery supplies

Ortho-McNeil Pharmaceuticals (Johnson & Johnson)

Ms. Liliana A. Gil

lqil2@qpsus.ini.com

700 Route 202

Raritan, NJ 08869

(908) 927-2134

Pharmaceutical

Manufacturer/Distributor

Computer peripherals, copier paper, electrical supplies, housekeeping, office supplies, furniture, lab supplies, maintenance repair and operation supplies, IM services/consulting, marketing consulting and fulfillment, security, maintenance/operating supplies, validation, packaging, premiums, printing, equipment disposal

Owens-Illinois Inc
Ms. Rhondia Black
rhondia.black@us.o-i.com
One Seagate-LDP 29
Toleda, OH 43666
(419) 247-8070
Pharmaceutical
Manufacturer/Distributor
Shrink film, polybags, adhesives, transportation, maintenance repair and operation

Pacific Pharma
Ms. Sharon Reffett

reffett\_sharon@allergan.com; cravens\_suzanne@allergan.com
2525 Dupont Drive
Irvine, CA 92612
(714) 246-5496
Pharmaceutical
Distributor

Office supplies, graphics services, research and development supplies, software supplier, wireless data vendor, maintenance providers, image services, graphics, mail outsourcing, Medsys technologies (R&D functions), communication vendor, legal services, promotional marketing vendor, event planning, florist, staffing services, call accounting telemanagement, commercial equipment, EMI Shielding and Thermal management, insulation contractors, mechanical maintenance, security systems, scientific laboratories R&D instruments and diagnostic services, technical staffing services

Perrigo New York Inc Ms. Deb Adamczyk deb.adamczyk@perrigo.com

1201 Lincoln Road Allegan, MI 49010 (269) 673-7584 Pharmaceutical

Manufacturer

Raw materials, packaging, chemicals and pharmaceuticals, equipment (manufacturing, computer, etc), construction, grounds keeping, consulting, laboratory supplies, maintenance repair and operation supplies

Pfizer, Inc/Pharmacia
Ms. Gwendolyn F. Turner
gwendolyn.turner@pfizer.com
150 East 42nd Street
New York, NY 10017
(212) 733-2656
Pharmaceutical

Pharmaceulica

Manufacturer

Printed materials, packaging, computer software, consulting services, computer services, security, active ingredients, computer supplies, janitorial services and supplies, energy, real estate, chemical supplies, corrugated boxes, transportation services, cartons

Pliva Inc

Ms. Patricia A. Hofmann

patricia.hofmann@plivainc.com

72 Eagle Rock Avenue

East Hanover, NJ 07936

(973) 599-4308

Pharmaceutical

Manufacturer

Labels and inserts, recipients, office supplies, electrical components, office equipment and graphic design, computer supplies, furniture, janitorial, insulting and ceiling tiles, safety supplies, business cards and forms, uniform rentals, corrugated boxes, drums, packaging tape, reference standards, small motors

Procter & Gamble Company

Mr. Eric Westley

westley.ea@pg.com

TN7-347 - Box 20B - P.O. Box 599

Cincinnati, OH 45201

(513) 983-2499

Pharmaceutical

Manufacturer/Distributor

Flexible film, corrugated boxes, niche chemicals, folding cartons, janitorial services, transportation of product, consulting services, injection molded parts, construction, building maintenance, transportation, construction, advertising, office supplies, industrial supplies, safety equipment, data processing equipment and supplies, machining, janitorial services, and chemical distribution, printers, coffee dealers, fuel oil, spare parts, temporary service, interior decorating, engineering services, major chemicals, advertising

Purdue Pharma

Ms. Karen Jespersen

karen.jespersen@pharma.com

One Stamford forum

Stamford, CT 06901

(203) 588-7538

Pharmaceutical

Manufacturer

Promotional items, laboratory supplies, moving and storage, office supplies, consulting, printed materials, marketing, information technology, transportation, pest control

Ranbaxy Pharmaceuticals Inc

Mr. Myrl Vossler

myrl.vossler@ranbaxy.com

9431 Florida Minin Boulevard

Jacksonville, FL 32257

(609) 720-5616

Pharmaceutical

Manufacture

Travel, staffing services, printing, temporary staffing, maintenance, finished goods, products

Remel Inc

Mr. Terry Bott

tbott@Remel.com

12076 Santa Fe Trail Drive

Lenexa, KS 66215

(913) 895-4039

Pharmaceutical

Manufacturer/Distributor

Packaging, janitorial, label printing, electrical repair, finished good components, printing, packaging laboratory analysis, electrical installation, chemicals, bags, product assembly, data/communication, advertising design

Roxane Laboratories, Inc.

Ms. Linda Henderson

LINDA.HENDERSON@BOEHRINGER-INGELHEIM.COM

900 Ridgebury Road Ridgefield, CT 06877 (203) 798-5195

Pharmaceutical

Manufacturer

Training materials and service, slides/multimedia, electrical, information technology software and software maintenance, facility equipment, consulting, information technology services and consulting, laboratory equipment repair services and other equipment, direct mail fulfillment, logistical services packaging aids, office supplies, laboratory supplies and services, inorganic gases, laboratory chemicals, telephone hardware, environmental services, safety supplies, engineering, managed care promo, premium items products, journal reprints, printed materials, cell phones and accessories, plumbing supplies and services, media and ad agency expenses and space, marketing research, recruitment services, advisory boards, office equipment, printers, information technologies peripherals

Sandoz, Inc - Formerly Geneva Pharmaceuticals

Mr. George Mobilio

george.mobilio@sandoz.com

506 Carnegie Center - Suite 400

Princeton, NJ 08540

(609) 627-8639

Pharmaceutical

Manufacturer/Distributor

Finished goods, computer, cleaning supplies, lab instruments, chemicals, supplies, janitorial supplies, maintenance and supplies, office supplies, printing and supplies, translation, lab supplies, computer hardware, waste disposal, computer software, communication, finished goods

Sanofi Pasteur - Formerly Aventis Pasteur Inc Mr. Bruce M. Hartley

Bruce.hartley@sanofipasteur.com

**Discovery Drive** 

Swiftwater, PA 18370

(570) 650-1832

Pharmaceutical

Manufacturer/Distributor

Computers and computer supplies, office supplies, recruiting services, consulting, maintenance services and parts, electrical components and motors, fertilized eggs, communication services, environmental services, public relation, health, packaging laboratory supplies; chemicals and production components, awards and promotions, animal feed, cleaning supplies, interior design, graphic design, laboratory supplies and services, metal fabrication, machanical components and parts, gases, construction services, flowers, machine repair, pest control

Schering Plough HCP Mr. Raul Mercado raul.mercado@spcorp.com 556 Morris Avneue - S-3/R340 Summit, NJ 07901 (908) 473-6182 Pharmaceutical Manufacturer

Supplies, chemicals, paper products, packaging components, machine component parts, electrical/electronic parts, factory supplies, maintenance, repair and operations, office supplies, laboratory supplies, computer hardware/software, banking, environmental services, transportation, travel, printing, advertising, IS consulting, marketing (premiums and promotions), facilities services

Schwarz Pharma, LLC & Kremers Urban, LLC

Mr. Chip Huffman

chip.huffman@ucb-group.com

1950 Lake Parkway Smyrna, GA 30080 (770) 970-8367

Pharmaceutical

Manufacturer

Land improvements, office supplies, consulting, professional services, computer design, mailing services, janitorial services, systems and equipment, pharmaceutical manufacturing, food service, industrial equipment repair/maintenance

Scios Inc (Johnson & Johnson)

Mr. Chauncey Kendall

ckendal2@ppgus.jnj.com

1900 Charleston Road - P.O. Box 7210

Mountain View, CA 94039-7210

(650) 564-2648

Pharmaceutical

Manufacturer

Facility services, construction, office supplies, marketing consultants, marketing research and media services, sales support services, research and development analytical, hazardous waste disposal, biotechnology/pharmaceutical industry consultation, office supplies, environmental services, pharmaceutical/biotech software and services, medical consulting and writing technology placement, recruiting

Sepracor Inc Mr. Mark Wanda mark.wanda@sepracor.com 84 Waterford Drive Marlborough, MA 01752 (508) 357-7670 Pharmaceutical Manufacturer

Advertising, auto repair, apparel, building supplies, accounting service, employment service, chemicals, auto leasing, courier service, consulting, construction, event management, contract manufacturing, IT supplies, financial service, janitorial service, food service, laboratory supplies, freight, legal expense, insurance, literature fulfillment, marketing promotional, office expense, publications, marketing research, lobbying, research service, property management, relation service, travel, training, seminars/training

Shire US Inc
Ms. Ana Zorbaugh
azorbaugh@shire.com
725 Chesterbrook Boulevard
Wayne, PA 19087
(484) 595-8821
Pharmaceutical
Manufacturer/Distributor

Advertising, print, premiums, consulting, information technology hardware, catering, facilities maintenance, laboratory supplies, facilities services, environmental services, office furniture, market research, meetings and events, manufacturing equipment

Solvay Pharmaceuticals Inc Ms. Shaunda Foster shaunda.foster@solvay.com 901 Sawyer Road Marietta, GA 30062 (770) 578-5681 Pharmaceutical Manufacturer/Distributor

Advertising, signs, promotional items, food service, demolition, water service, machinery, communications, packaging, printing, auto rental, window washing, equipment, telephone communications, filters, mechanical contracting, computer equipment, labels, plastic molding, plastic bottles, janitorial supplies, building material, medical communications, sales database, chemicals, electrical equipment, trade exhibits, laboratory service, professional staging, janitorial services, signs, packaging systems, chemicals

Takeda Pharmaceuticals America Inc Mr. Masahiro Fujimaki mfujimaki@tpna.com 475 Half Day Road Lincolnshire, IL 60069 (847) 383-3016 Pharmaceutical Manufacturer

Temp labor, pc's and peripherals, meeting planning, CRO, commercial print, training, IT consulting, call center ops, promotional items, software maintenance, recruiting, limousine, legal services, clinical publications, facility services, hotels, fleet, marketing, packaging

Talecris Biotherapeutics Inc
Mr. Richard L. Schnepper
dick.schnepper@talecris.com
8368 US 70 West
Clayton, NC 27520
(919) 359-7217
Pharmaceutical
Manufacturer

Plasma, maintenance repair and operation, raw materials, service

TAP Pharmaceuticals Inc Ms. Amy Phimister Amy.phimister@tap.com 675 North Field Drive Lake Forest, IL 60045 (847) 582-6788 Pharmaceutical Manufacturer

Personal computers and peripherals, meeting planning, CRO, printing, training, information technology consulting, promotional items, graphic arts, caterer, advertising, media buying, premiums/awards, legal services, communications, market research, temporary labor, meetings and events, recruiting agency, limousine, consulting, office supplies, paper, clinical publications, facility services, signs and advertising, commercial print, billing and bookkeeping, headphones/communications

Taro Pharmaceuticals USA Inc
Mr. Walter Jenkins
walter.jenkins@taro.com
5 Skyline Drive
Hawthorne, NY 10532
(914) 345-9001 - Extension 6333
Pharmaceutical
Manufacturer/Distributor
Packaging components, transportation

Teva Pharmaceuticals USA

Mr. Jack Loughery

Jack.Loughery@TevaUSA.com

650 Cathill Road

Sellersville, PA 18960

(215) 591-3051

Pharmaceutical

Manufacturer/Distributor

Chemicals, printing, maintenance repair and operations, computer goods, packaging, construction, laboratory, shipping, consulting, supplies, pallets, machine parts, miscellaneous supplies and services

**UCB Inc** 

Mr. Chip Huffman

Chip.huffman@ucb-group.com

1950 Lake Park Drive

Smyrna, GA 30080

(770) 970-8367

Pharmaceutical

Distributor

Computer design, professional services, consulting, industrial equipment repair and maintenance, pharmaceutical manufacturing, land improvements/maintenance, office supplies, mailing services, janitorial services, systems and equipment, promotional items, advertising, food service, printing

Valeant Pharmaceuticals International

Mr. Brian Wysingle

Brian.wysingle@valeant.com

One Enterprise

Aliseo Viejo, CA 92656

(949) 461-6394

Pharmaceutical

Manufacturer

Advertising, plumbing and plastics, printing, chemicals, packaging, transportation, medical communications, raw materials, data disposal, janitorial supplies, temporary labor, office supplies, public relations, relocation services

Vistakon Pharmaceuticals LLC (Johnson & Johnson)
Mr. Arthur D. Iannucci
aiannucci@hcsus.jnj.com
7500 Centurion Parkway - Suite 100
Jacksonville, FL 32256
(904) 443-3863
Pharmaceutical
Distributor

Advertising, check requirement payment types, business administration services, clinical, communication, computer hardware and software, construction capital and facilities management, consulting, events, grants and contributions, travel, information technology and telecommunications - utilities, market research, marketing materials and service, memberships and subscriptions, miscellaneous, office supplies, research and development (products and packaging), warehousing

Watson Pharmaceuticals Inc Ms. Christine Myrie cmyrie@watsonpharm.com 360 Mount Kemble Avenue Morristown, NJ 07962 (973) 355-8155 Pharmaceutical Manufacturer

Temporary help supply services, management consulting, trucking and transportation, IT consulting services, advertising, construction, equipment, laboratory services, book publishing and printing, construction material, chemicals and allied products, commercial printing, computer equipment and software, instrumentation, convention and show services, electric motor sales and service, electrical contractors, employment agencies, health services, janitorial services, millwrights, ornamental metal work, packaging and labeling services, pollution control engineering, printed circuit boards, recyclable material merchant wholesalers, security guards and patrol services, testing laboratories

Wyeth Pharmaceuticals
Ms. Margaret Kane-Walls
kanem@wyeth.com
P.O. Box 42528
Philadelphia, PA 19101-8873
(484) 865-5742
Pharmaceutical
Manufacturer

Capital, contract manufacturing and licensing, general and administrative, human resources, information technology, marketing and sales, medical, maintenance repair and operations, other, packaging, research and development, raw materials, SP & S



## PHARMACEUTICAL AND COST PER TEST

Ortho-Clinical Diagnostics (Johnson & Johnson)

Mr. Mark Zaremski

mzaremsk@ocdus.jnj.com

100 Indigo Creek Drive Rochester, NY 14626 (585) 453-3197

Pharmaceutical Cost Per Test

Manufacturer/Distributor

Premiums, computer equipment, maintenance repair operations, cost of goods sold components, raw material, consulting, office products, copier paper, printing, construction and general contracting



**PHYSICIANS** 

NES Government Services Mr. Terry Zackowski tzackows@neshold.com 6477 College Park Square - Suite 316 Virginia Beach, VA 23464 (757) 420-7985 - Extension 209 Physicians Physicians

PhyAmerica Government Services, Inc Mr. Chuck Smith Chuck.Smith@Phyamerica.com 1000 Park Forty Plaza - 5th Floor Durham, NC 27713 (919) 768-4634 Physicians Provider services, medical diagnosis and treatment



**PRIMARY CARE SERVICES** 

Adena Health Systems Mr. Rodney Goff rgoff@adena.org 272 Hospital Road Chillicothe OH 45601 (740) 779-7150 Primary Care Services

Coram Healthcare
Mr. William F. Comer
schell@coramhc.com
7358 Southwest Durham Road
Portland, OR 97224
(503) 684-3046
Primary Care Services
Specialty home infusion therapy nursing

CRAssociates, Inc.
Ms. Marilyn Burke

MBURKE@CRASSOC.COM

8580 Cinderbed Road - Suite 2400

Newington, VA 22122

(703) 541-4654

Primary Care Services

Sub labor costs, office/equipment maintenance, printing/forms, office comp supplies, medical supplies, laboratory and X-ray fee, building maintenance, courier, marketing, advertising

Grant Memorial Hospital Ms. Sandy Michaels smichaels@grantmemorial.com

P.O. Box 1019

Petersburg, WV 26847

(304) 257-1026

**Primary Care Services** 

Clinical services, primarily medical and laboratory, computers, software/supplies, telephone, copier/fax equipment, miscellaneous furniture, signage

Health Net Federal Services
Ms. Donna Clausen
donna.clausen@health.com
2025 Aerojet Road
Rancho Cordova, CA 95742
(916) 294-4938
Primary Care Services
Printing/fulfillment, courier, medical waste

Humana Mr. George K. Mitchell gmitchell@humana.com 500 West Main Street Louisville, KY 40202 (502) 580-1934

**Primary Care Services** 

Claims processing, consultant, supplies, temporary services, maintenance, computers, furniture, etc

JFK Medical Center
Mr. Kent Nance
<a href="mailto:kent.nance@hcahealthcare.com">kent.nance@hcahealthcare.com</a>
10094 Premier Parkway
Miramar, FL 33025
(954) 689-4641
Primary Care Services

Primary batteries, dry and wet, scrap and waste materials, equipment support, business services, surgical and medical instruments and apparatus, industrial machinery and equipment, medical, dental and hospital equipment and supplies, surgical and medical instruments and apparatus, petroleum and petroleum products, fabricated textile products, consulting, highway and street construction, paint, glass and wallpaper stores, lawn and garden services, plumbing, heating and A/C, medical supplies, communication services, toner cartridges, maintenance of sterilizers, marketing, local passenger transportation

OhioHealth Mr. J. Robert Boswell 1087 Dennison Avenue Columbus, OH 43201 (614) 566-5265 Primary Care Services

Environmental services outsourced services and supply distribution, facility maintenance, general medical/surgical supply manufacturing and distribution, employment services temporary, construction general contract, print reproduction services, office equipment repair and recycling services

Palmetto Health
Ms. Mary Ellen Doyle
maryellen.doyle@palmettohealth.org
5 Richland Medical Park Drive
Columbia, SC 29203
(803) 434-4560
Primary Care Services

Accounting, transcription, computer maintenance, insurance, legal expense, management/billing, equipment service, physician and professional services postage and freight, electrical, linen, printing, medical supplies, office supplies, telephone/internet, rent space and equipment

Phoebe Putney Memorial Hospital
Ms. Linda Pelletier

lpelleti@ppmh.org
417 Third Avenue
Albany, GA 31702-1828
(229) 312-5830
Primary Care Services
Transcription, heating and A/C purchases, installation and repairs, printing

Port Huron Hospital dba Yale Community Health Center Mr. Steve Schrot 1221 Pine Grove Avenue Port Huron, MI 48060 (810) 989-3807 Primary Care Services Physician, radiologist, courier QTC Medical Services, Inc
Dr. Marjie Shahani
mshahani@qtcm.com
1350 South Valley Vista Drive
Diamond Bar, CA 91765
(909) 859-2204
Primary Care Services
Medical consultation and related services

Quantum Healthcare Medical Associates Inc Mr. Jeff Whitson jeff\_whitson@teamhealth.com 2550 North Hollywood Way - Suite 209 Burbank, CA 91505-5019 (818) 557-0135 Primary Care Services Physicians, office supplies

RSI Medical Staffing
Ms. Kristin Daubendiek
kdaubendiek@rsimedical.com
P.O. Box 390246
Omaha, NE 68139
(866) 723-7823
Primary Care Services

Housing, utilities, transportation, medical testing/immunizations, background screening services, office supplies and equipment, cleaning services, legal, information technology services, software, marketing, shipping, corporate gifts

Sterling Medical Mr. Kevin Korb

kkorb@sterlingmedcorp.com

411 Oak Street - Suite 300

Cincinnati, OH 45219

(513) 984-1800

**Primary Care Services** 

Travel, HVAC, plumbing, courier services, constructio, office equipment acquisition and repair, computer components, networking and support, biomedical equipment repair, office and medical supplies, signage, staffing

University of Arkansas

Mr. Thomas R. Kemp

kempthomasr@uama.edu

4301 West Markham #613

Little Rock, AR 72205

(501) 686-6044

**Primary Care Services** 

Furniture and equipment, catering/food service, office supplies and copiers, other services

University of Southern California Family Medicine Inc

Mr. Michael Cadematori - Ms. Elvira Hernandez

cademart@usc.edu; elvirahe@usc.edu

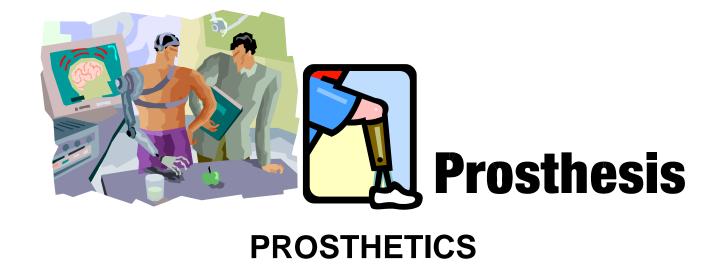
420 West Las Tunas Drive

San Gabriel, CA 91776

(323) 442-1313

**Primary Care Services** 

Medical supplies, equipment, office supplies, furniture, maintenance services, printing, computer maintenance and medication products and rent, office supplies, transcription

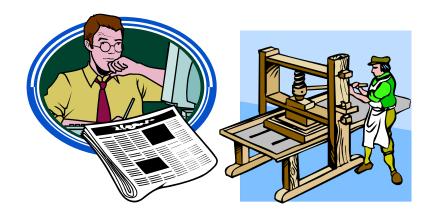


Bausch & Lomb Inc
Ms. Jody Jones
jody.jones@bausch.com
3365 Tree Court Industrial Boulevard
St. Louis, MO 63122
(636) 226-3334
Prosthetics

Corrugate, machined parts, instruction manuals, tube sets, raw materials, seals, injection molded products, lab testing, molded material, precision machining, safety supplies

Zimmer USA Inc Mr. Barry L. Cann barry.cann@zimmer.com 1800 West Center Street Warsaw, IN 46580 (574) 372-4220 Prosthetics Manufacturer

Raw materials, maintenance repair and operations supplies and services, packaging, operating and consulting services, manufacturing, maintenance



## **PUBLISHER/SUBSCRIPTION SERVICES**

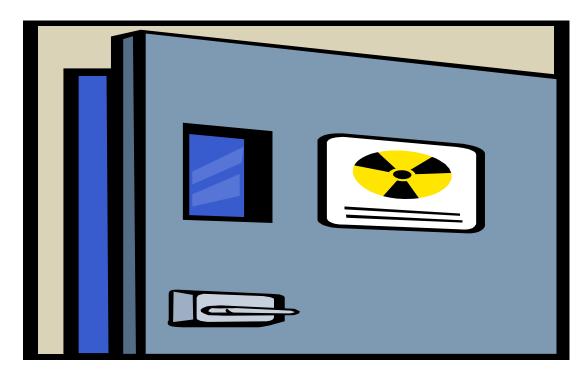
EBSCO Information Services
Ms. Margaret Covey
10170 Church Ranch Way - Suite 450
Westminster, CO 80021
(303) 205-7738
Publisher/Subscription Services
Copier and office supplies, travel services, rent

## Micromedex

Mr. Ted Batchelder

ted.batchelder@thomson.com
6200 South Syracuse Way
Greenwood Village, CO 80111
(303) 486-6400
Publisher/Subscription Services

Pre-packaged software, periodicals, publishing, electronics computers, commercial printing, computer services, signs advertising, books publishing, social service, general medicine, pharmaceutical prep, business consulting, computer peripheral



**RADIATION THERAPY SYSTEMS** 

Varian Medical Systems
Ms. Barbara Henshel

Barbara.henshel@varian.com
911 Hansen Way
Palo Alto, CA 94306
(650) 424-6674
Radiation Therapy Systems
Manufacturer

Fabricated sheet metal, power supplies, transformers, brazed ceramics, building improvements, machined components, printing, cable and harness assemblies, computer software and hardware, office supplies, packaging products and service, fabricated fiberglass, plastic/rubber parts, hardware



**REAL ESTATE** 

Cartus - Formerly Cendant Mobility Services Corporation

Mr. T. Thomas Davis

tom.davis@cendantmobility.com; tom.davis@cartus.com

40 Apple Ridge Road

Danbury, CT 06810

(203) 205-6551

Real Estate

**Relocation Services** 

Appraisals/inspection, repairs maintenance improvements, broker costs, marketing appraisals, household goods moving

Countrywide Financial Corporation

Richard Strayer

richard\_strayer@countrywide.com

4500 Park Granada

Calabasas, CA 91302

(972) 498-6477

Real Estate

Mortgage Servicing

Travel, postal charges, telecommunications, fixed asset purchases

Duke Realty Limited Partnership Ms. Ronalda R. Minnis ronalda.minnis@dukerealty.com 600 96th East Street - Suite 100 Indianapolis, IN 46240 (317) 808-6520 Real Estate Lease Space

Site excavation and clearing/utilities and improvement, structural concrete, masonry, structural steel/concrete reinforcing steel placement, glass and glazing, roofing, interior finish systems, elevators, mechanical systems and plumbing, electrical systems, carpentry, miscellaneous metal and fabrications, hollow door and hardware installation, painting, caulking and sealants, toilet accessories and partitions, fire extinguishers and cabinets, security/surveillance systems, site fixtures and cleaning, window cleaning, final cleaning, debris removal and hauling material transportation, field office facilities, siltation and erosion control, landscaping

Frederick Tech I
Ms. Laurie E. Craft
Icraft@mcsheaco.com
100 Lakeforest Boulevard - Suite 500
Gaithersburg, MD 20877
(301) 417-1085
Real Estate
Real Property

Interior construction, painting, drywall, carpet installation, electrical, plumbing, mechanical, housekeeping, trash removal, elevator maintenance, landscaping, carpet cleaning, general maintenance, window cleaning, snow removal

Jones Lang LaSalle Americas Inc Mr. Gary Helminski gary.helminski@am.jll.com 1627 I Street, NW - 8th Floor Washington, DC 20006 (703) 269-0460

Real Estate

**National Broker Services** 

Rent appraisals, fire/life safety reviews of agency layouts, local market research and market surveys, advertising and solicitation of potential sources, architecture/construction support services, brokerage services; furniture, fixtures, and equipment support services, MEP engineering services, inspection and monitoring services during construction and pre-occupancy, OSHA/safety inspections, administrative support

Ocwen Federal Bank Ms. Margery Rotundo mrotundo@ocwen.com

1675 Palm Beach Lakes Boulevard

West Palm Beach, FL 33401

(561) 682-8522

Real Estate

**Property Management** 

Real estate brokers, attorneys - eviction, maintenance, real estate appraisal, title insurance, closing services, escrow contracts

Public Properties LLC Mr. Rick Sperber

rick.sperber@grubb-ellis.com

3101 South Maryland Parkway - Suite 212

Las Vegas, NV 89109

(702) 734-6041

Real Estate

**Property Management** 

Management fees, waste removal, porter/janitor/sweep/window, landscaping, plumbing, electrical, HVAC, pest control



**RESEARCH AND DEVELOPMENT** 

Booz Allen & Hamilton, Inc.
Ms. Lynne Livengood
livengood lynne@bah.com
8283 Greensboro Drive
McLean, VA 22102-3838
(703) 377-1443
Research and Development
Professional services, research and development



**STUDIES** 

Abt Associates Inc
Ms. Katie Heintz
55 Wheeler Street
Cambridge, MA 02138
(301) 634-1730
Studies
Data collection, marketing, data analysis, programming site hosting

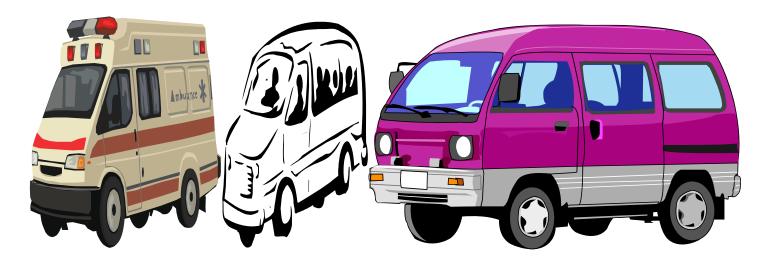


## TELEPHONE SYSTEM HARDWARE/SOFTWARE MAINTENANCE

Intecom Inc Ms. Julie Hyland lee.davis@aastra.com 2811 Internet Boulevard Frisco, TX 75034-1851 (469) 365-3285

Telephone System Hardware/Software Maintenance

Packaging, printing, metal fabrication, electronic components, connectors, peripherals, modems, cabling and cable assemblies, printed circuit boards and assemblies, wiring, plastics



**TRANSPORTATION** 

Kuschall - North America

Mr. Mike Schmit

mschmit@kuschalna.com

1811 Left Hand Circle - Suite B

Longmont, CA 80501

(440) 329-6370

Wheelchair (Escort)

Manufacturer

Literature, machining, maintenance repair and operation, printing, software, duplication services, textiles, labels, aluminum, plastics

**MV** Transportation

Mr. John Siragusa

jsiragusa@mvtransit.com

360 Campus Lane - Suite 201

Fairfield, CA 94534

(707) 863-8980 - Extension 3023

**Transportation** 

Uniforms, fuel, automotive supplies, transportation, office supplies, janitorial

Rural Metro Medical Services

Mr. Mike Osborne - Mr. Rob Zachrich

Mike\_Osborne@rmetro.com; rob\_zachrich@metro.com

6405 218th Street, S.W.

Mountlake, WA 98270

(425) 744-8706

**Medical Transportation** 

Ambulance, stretchers, uniforms, custom decaling, plumbing, lock smith, office supplies, printing, welding, towing, pest control, graphic, furniture, stamps, janitorial, water service, carpet/upholstery, painting, auto glass and detailer

SCR Medical Transporation
Mr. Stanley Rakestraw
srakestraw@goscr.com
8801 South Greenwood Avenue #25
Chicago, IL 60619
Medical Transportation
Transportation



**WHEELCHAIRS** 

Pride Mobility Products, Inc
Mr. Joe O'Brien
jobrien@pridemobility.com
182 Susquehanna Avenue
Exeter, PA 18643
(570) 655-5574
Wheelchairs
Manufacturer
Metal fabrication, drive motors assembly, painting, decals, hardware, electrical components, plastics



AGFA Corporation
Mr. Young Kim
young.kim@agfa.com
100 Challenger Road

100 Challenger Road Ridgefield Park, NJ 07660 (201) 373-4756

X-Ray Equipment and Supplies

Manufacturer

Security, consulting, rental and lease of equipment, industrial supplies, custodial service, lawn care, interior construction and demolition, audio visual, training, computer hardware and software, information technology peripherals

Carestream Health Inc. - Formerly Eastman Kodak Company

Ms. Joyce Wichie

joyce.wichie@carestreamhealth.com

150 Verona Street Rochester, NY 14608 (585) 724-9969

X-Ray Equipment and Supplies

Manufacturer

Film and Digital capture, health care information systems, digital imaging, film and processing, practice management, management information systems, advertising, contract labor, facilities, information technology, marketing services, professional services

FujiFilm Medical Systems USA Inc Mr. Steve Wobschall steve.wobschall@fujimed.com 419 West Avenue Stamford, CT 06902 (203) 602-3766 X-Ray Equipment and Supplies Distributor

Computer hardware, integrated services, computer peripherals and computer related accessories, software packages, packaging supplies, machined parts, various third party software, printing services, office supplies, printed product manuals