# **Appendices**

# Appendix A: CDC Influenza Awareness Campaign Key Messages and Talking Points

The key messages and talking points listed below were developed in support of the 2008-2009 CDC Influenza Awareness Campaign. Use these messages as written or tailor them as appropriate to make them more relevant to and supportive of your media outreach work.

#### General

- Each year in the U.S., an average of 36,000 people die, and more than 200,000 are hospitalized from serious flu-related complications.
- The flu is a contagious disease that can cause mild to severe illness and can lead to hospitalization and even death.
- Influenza is contagious and is thought to spread mainly when an infected person coughs or sneezes near others.
- In general, the flu is worse than the common cold, and symptoms such as fever (usually high), body aches, extreme tiredness, and dry cough are more common and intense.
   However, because flu symptoms can mimic the symptoms of other respiratory illnesses, it can be very difficult to know if a respiratory infection is caused by the flu virus or not. A doctor can tell you for sure.
- Complications of flu can include bacterial pneumonia, dehydration, worsening of chronic medical conditions, such as congestive heart failure, asthma, or diabetes and other complications. Children, in particular, may get sinus and ear infections.
- Influenza is unpredictable. We do not know when the flu season will begin or how severe it will be.
- Studies have shown that older people, young children, pregnant women and people with certain chronic medical conditions (such as lung and heart disease) are at increased risk of serious complications.
- Vaccination is the first and most important step in protecting yourself and your loved ones against this serious disease.
- While there are many different flu viruses, the flu vaccine protects best against the three main flu strains that research indicates will cause the most illness during the flu season.
- The vaccine can protect you from getting sick from these three viruses or it can make your illness milder if you get a different flu virus.
- Flu vaccine is safe and cannot cause the flu. This has been shown in many scientific studies.
- Because different influenza viruses circulate each year, new flu vaccines must be made to fight these viruses, which is why it is important to get a flu vaccine every year.
- The nasal-spray flu vaccine is an option for healthy persons aged 2-49 years who are not pregnant.

- Yearly flu vaccination should begin in September or as soon as vaccine is available and continue throughout the influenza season, into December, January, and beyond. This is because the timing and duration of influenza seasons vary. While influenza outbreaks can happen as early as October, most of the time influenza activity peaks in January or later.
- The closer the "match" between the influenza viruses in the vaccine and those spreading in the community, the more effective the vaccine is likely to be in preventing influenza.
- Influenza vaccine effectiveness (ability to prevent influenza) has been as high as 70-90% in healthy young adults, when the viruses in the vaccine were well matched to circulating flu viruses.
- Medicare Part B covers the flu shot in full.
- People who have a severe allergic reaction to chicken eggs should not get the influenza vaccine before consulting with their physician.
- It takes about 2 weeks for the body to build up immunity to the flu viruses in the vaccine after vaccination.
- Getting vaccinated early is especially important for children younger than 9 years old getting
  a flu vaccine for the first time. This is because those children need two doses of vaccine
  given 4 weeks or more apart. The first dose primes the immune system; the second dose
  provides immune protection. If your child needs two doses, begin the vaccination
  process early.
- To learn more about the influenza and the flu vaccine call toll-free 1-800-CDC-INFO or visit www.cdc.gov/flu

#### **Recommended Groups**

- People who should be vaccinated each year include those who are age 50 or older, pregnant women, children aged 6 months through 18 years of age, and adults and children with chronic health conditions such asthma, diabetes, cancer, HIV/AIDS, or heart or kidney disease, and people living in nursing facilities. These persons are recommended to get vaccinated because they are at higher risk for getting the flu or having flu complications
- Other people who should get vaccinated against the flu are those who care for or live with the
  following persons: people age 50 or older, pregnant women, children younger than 5 years
  old, and adults and children with chronic health conditions such asthma, diabetes, cancer,
  HIV/AIDS, or heart or kidney disease. Its especially important for family members and
  caregivers of infants younger than six months old to get vaccinated, because these infants
  are too young to receive the flu vaccine.
- In addition, health professionals should also get the flu vaccine to protect themselves and their patients.
- All healthcare professionals, as well as those in training for health care professions, should be vaccinated annually against influenza.
- Your patients are counting on you. Protect yourself. Protect your patients. Get your flu
  vaccine.

• In 2008-2009, there are 261.5 million persons recommended for vaccination – that is about 84.5% of the US population.

#### Children and the Flu

- It is estimated that an average of 20,000 children younger than 5 years old are hospitalized due to flu in the United States.
- Children should get a flu vaccine each year starting at six months through eighteen years of age.
- A second dose of flu vaccine is required for children aged six months through 8 years who
  are getting vaccinated for the first time. The second dose must be given 28 or more days
  after the first.
- This is because those children need two doses of vaccine given 4 weeks or more apart. The first dose primes the immune system; the second dose provides immune protection. If your child needs two doses, begin the vaccination process early.
- Children under 6 months of age can get very sick from the flu, but they are too young to get a
  vaccine. The best way to protect them is to make sure that every member of their household
  and all of their caregivers are vaccinated.
- CDC recommends that all children aged 6 months up to their 19<sup>th</sup> birthday get a flu vaccine. This is because vaccination is the best method for preventing flu and its potentially severe complications in children. Vaccination reduces the risk for flu in that child and also reduces the chances that the child will expose others who might be more vulnerable to influenza complications (like babies and grandparents). Vaccinating children also reduces the chances that parents will have to miss work to care for children sick with the flu.
- Children who have no insurance or whose insurance does not cover immunizations may be eligible for the Vaccines for Children Program and can receive free flu vaccine.

#### Racial/Ethnic Groups – Hispanics

- Hispanics 65 and older often suffer from chronic health conditions such as diabetes and heart disease, which make them more susceptible to flu-related complications that can lead to hospitalization and even death.
- Latinos aged 65 and older are among the groups hardest hit by influenza. CDC recommends
  a yearly flu vaccine as the first and most important step in protecting against this serious
  disease.

#### Timing/Extended Season/National Influenza Vaccination Week

- National Influenza Vaccination Week is aimed at raising awareness about the seriousness of influenza and the importance of vaccination. NIVW is December 8 to 14, 2008 this year.
- Since the flu season usually peaks in January or later, getting vaccinated in December and beyond can still provide protection against influenza.
- You can get vaccinated as soon as you hear vaccine is available. Getting vaccinated early
  ensures that you will be ready when influenza season arrives.
- But, if you didn't get vaccinated earlier, you can still get the vaccine.

- Make a New Year's Resolution to protect yourself and your family by getting the flu vaccine today.
- It's not too late to protect yourself and your loved ones against the flu. See your health care provider to get the flu vaccine or seek out other opportunities to get the vaccine.
- The flu vaccine clinic locator is a helpful tool to find vaccine in your area: http://www.flucliniclocator.org/
- The protection you get from the flu vaccine will last for the entire flu season.

## Vaccine Production, Distribution, and Anticipated Supply

- Manufacturers are predicting that there will be plenty of vaccine this year.
- At this time, manufacturers predict that they will be able to produce as many as 146 million doses of vaccine for the United States.
- Vaccine is distributed in phases as it becomes available beginning in late August and through December. Most of the vaccine is expected to be distributed by the end of November.

## Updated Vaccine Messages for this year – Thimerosal and Safety

- As many as 50 million doses of thimerosal-free influenza vaccine will be (are) available this
  year.
- If you are concerned about thimerosal, ask for thimerosal-free influenza vaccine.
- Several large studies have found no link between children who got vaccines with thimerosal and autism.
- Vaccines are carefully monitored for any sign of safety concerns by scientists and physicians.

#### **Vaccine Mismatch Concerns**

- There are many different influenza viruses and they are changing constantly so every year there are new strains of flu.
- The likelihood that influenza vaccine will protect a person depends on at least two things: 1)
  characteristics of the person being vaccinated (such as their age and health) and 2) the
  similarity or "match" between the influenza viruses in the vaccine and those spreading in the
  community.
- The closer the "match" between the influenza viruses in the vaccine and those spreading in the community, the more effective the vaccine is likely to be in preventing influenza.
- We cannot know for certain what virus strains will predominate over the season because flu viruses are constantly changing.
- Influenza vaccine production begins as early as 9 months before vaccine becomes available.
   Each production cycle begins by selecting the strains that are the best match to the flu strains anticipated to be circulating during the upcoming flu season.
- Because of this long lead time and the fact that flu viruses are constantly changing, there is always a risk that circulating flu viruses may be different than those in the vaccine.
- All three of the virus strains have been changed from last year's vaccine.
- The vaccine contains: an A/Brisbane/59/2007 (H1N1)-like virus; an A/Brisbane/10/2007 (H3N2)-like virus; a B/Florida/4/2006-like virus.

- These are three main flu strains that research indicates will cause the most illness during the upcoming flu season.
- These viruses were chosen for the vaccine in February 2008 based on surveillance data, laboratory information, and availability of reference vaccine strains.
- The vaccine can protect you from getting sick from these three viruses or it can make your illness milder if you get a different flu virus.
- While selecting which influenza viruses are likely to circulate in the upcoming season is a challenging task, there is a good track record.
- In 16 of the last 20 seasons, the viruses in the influenza vaccine have been well matched to circulating viruses.
- We are optimistic that this year's vaccine will be on target in protecting against the flu.

## Appendix B: News Release Template

Use the template below to draft your own press release, which should answer, who, what, where, when, why, and how of the event or activity. It also should include a guote from the appropriate person in your organization. The following sample press release includes further explanation of each section.

For Immediate Release – These words should appear in the upper left-hand margin, just under your letterhead. You should capitalize every

#### FOR IMMEDIATE RELEASE

**CONTACT: Tom Jones** 

California Department of Health Services

Phone: (916) 555-5555 Fax: (916) 555-5500

**Contact Information –** Skip a line or two after release statement and list the name, title, telephone, and fax numbers of the person with the most information. It is important to give your cell number since reporters often work on deadline and may not be available until after hours.

## **INAME OF YOUR DEPARTMENT! Holds Flu Shot Clinic as Part of** National Influenza Vaccination Week Local Pharmacy Hosts Fall Festival ◆

**Headline** – Skip two lines after your contact info and use a boldface type.

[CITY, State]—Today, [NAME OF YOUR DEPARTMENT] is hosting a [EVENT], which is expected to involve more than [MINIMUM NUMBER OF EXPECTED PARTICIPANTS] from [NAME(S) OF AREA(S)]. Some of the activities planned for today include [LOCAL ACTIVITIES].

Subhead -Fleshes out the headline to further entice the editor.

#### [INCLUDE ANY OTHER PERTINENT INFORMATION REGARDING YOUR EVENT HERE.]

"National Influenza Vaccination Week provides an important opportunity for our community to tell people how important it is for people to get an annual flu shot," said [NAME AND TITLE OF SPOKESPERSON]. "Getting vaccinated is the single best way for people to protect not only themselves against flu, but their loved ones as well."

For more information about influenza and influenza vaccine visit www.cdc.gov/flu and [INSERT DEPARTMENT/ORGANIZATION WEB SITE, IF APPLICABLE].

**Body** – Double check vour release for accuracy and keep it to one page if possible.

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## **Appendix C: Public Service Announcement Tip Sheet**

Public service announcements (PSAs) offer you the opportunity to promote your flu vaccine and NIVW activities and program to the general public for free.

## **Motivating Public Service Directors and Producers**

Most radio stations have public service directors who decide which PSAs will air. Public service directors are busy people who receive many PSAs every day. They are most likely to use PSAs that they believe are of local interest to their communities, and they often favor issues and causes related to health. Because influenza vaccination is an important issue that affects many families in your community, public service directors will likely find NIVW or flu vaccination PSAs highly appealing.

The following tips will help you get your PSAs placed on radio stations.

## **Know Who Is in Charge**

Radio station public service directors may have various titles, including community affairs director, advertising manager, or general manager. Often, the on-air personalities or the producers decide which PSAs will air. Call the station and ask whom you should contact about placing your PSAs.

#### Write a Letter of Introduction

Once you have determined whom to contact, send a letter of introduction that includes the following information:

- The importance of seasonal flu vaccination
- Your success stories and how they have made an impact on your community
- Your plans for NIVW or the flu season in general
- A call-to-action—ask the radio station to support your activities by running PSAs.

Remember to keep it local. The people in charge of PSA placement want to know how the issue affects their community.

#### **Meet Face to Face**

Follow up your letter by scheduling meetings with the public service directors at the radio stations where you want your PSAs to air. These meetings put a face on the issue and provide an opportunity for you to educate public service directors about issues related to influenza vaccination. It generally takes a few weeks for radio stations to put PSAs on the air, so you should schedule your meetings well in advance of your events or NIVW. Then, ask the radio station to run your PSAs before the event.

#### Sav "Thank You"

Follow up your visits and meetings with thank-you notes. Acknowledge radio stations once they use the PSAs. Send thank-you notes, and let them know you are delighted that they were able to help raise awareness about the importance of seasonal flu vaccination.

## **Use Your Connections**

Perhaps you or someone in your program already knows someone in a management position at a radio station. Take advantage of that connection to encourage your contact to use your PSAs.

#### **Approach Radio Stations That Use PSAs**

Not all radio stations use PSAs. So listen to the radio stations in your community and approach those stations that already air PSAs. If you live in a large metropolitan area, it might be challenging to get your PSAs placed on the most popular radio stations. On the other hand, there are probably several less popular radio stations that will be willing to air your PSAs.

## Seek a Media Partnership

Often the media, including TV and radio stations, newspapers, and magazines, will sponsor community events. When they do, they actively promote the event by giving PSAs premium placement and even producing PSAs. If a media outlet does agree to a sponsorship, they usually ask that the organization co-brand the event. For example, they might ask you to name the event "The Channel 4 National Influenza Vaccination Week Flu Clinic." There is one downside to a media-sponsored event—competing media will not use your PSAs. This downside could be far outweighed by the benefits of gaining premium PSA placement and visibility with the media outlet with which you form the partnership. Weigh your options and assess whether a media partnership makes sense for your event or organization.

## **Reaching Diverse Audiences with PSAs**

Media serving diverse communities offer an outstanding opportunity for PSA placement, especially if you offer in-language PSAs. This is because there is often a lower demand for paid advertising among these media. Many mainstream advertisers simply overlook media reaching ethnic or specialized audiences, or consider the cost of adaptation to be too high so there is usually a higher-than-average availability for PSA time. In addition, not all PSAs are adapted for ethnic or specialized media, so there is less competition for PSA placement on these outlets than in mainstream media. The key to placement in ethnic and specialized media is to make all communications meet the needs of that outlet's target audiences.

If you are focusing on Hispanic radio stations, for example, make sure you provide both Spanish and English versions of the PSAs—there has been a growing trend toward Spanish media using both languages. Be sure any correspondence to the media outlet is in Spanish. Although public service directors at Spanish-language radio stations are likely fluent in both English and Spanish, they will appreciate the sincerity of your pitch if it is in Spanish, and the gesture will increase your opportunity for placement.

## **Appendix D: Sample Matte Article**

Words: 376

#### Protect your Child from Flu—Get Him Vaccinated ... and the Babysitter, Too!

You've done your homework, researching and interviewing to find the best care for your child, but is your caregiver—nanny, babysitter, daycare worker or family member—protected against the flu?

Flu takes a big toll on young children. Each year in the United States, an average of 20,000 children younger than 5 are hospitalized because of flu-related complications. As many as 1 in 5 children under age 5 may have to see the doctor, visit the ER or other urgent care for treatment for flu. And tragically, around 100 children die from this serious disease each year.

That is why the Centers for Disease Control and Prevention (CDC) recommends that children older than 6 months get vaccinated against the flu. CDC also recommends that close contacts, especially family members and caregivers, of children younger than 5 get a flu vaccine each year to provide added protection to this high-risk group.

Children under 6 months are too young to receive the flu vaccine, but they are among the most vulnerable to develop serious, even fatal, complications from flu. This makes vaccination of their close contacts especially critical.

"To significantly decrease your child's chances of getting the flu, we encourage parents, all family members, and caregivers to get vaccinated as soon as flu vaccine becomes available in your community," says Dr. Anne Schuchat, Director of the National Center for Immunization and Respiratory Diseases at the Centers for Disease Control and Prevention (CDC).

The flu is a contagious disease that can cause symptoms such as high fever, sore throat, coughing, extreme tiredness, runny or stuffy nose, and even nausea and diarrhea in children. It can easily spread from person to person. Yearly flu vaccination should begin as soon as vaccine is available and continue throughout the flu season, into December, January, and beyond

"Vaccination is the single best protection against the flu," says Dr. Schuchat.

While there are many different flu viruses, the flu vaccine is designed to protect best against the three main flu strains that research indicates will cause the most illness during the flu season. The vaccine can protect you from getting sick from these three viruses or it can make your illness milder if you get a different flu virus.

For more information about the flu vaccine, contact your doctor or local health department. To find a clinic near you, visit <a href="www.flucliniclocator.org">www.flucliniclocator.org</a> and enter your ZIP code. To learn more, call CDC at 1-800-CDC-INFO or visit <a href="www.cdc.gov/flu">www.cdc.gov/flu</a>.

## Appendix E: Checklist for Conducting a News Conference

If properly used, a news conference can be a good way to provide media with information on influenza vaccination events, particularly during NIVW. Consider the following items when planning and implementing your press conference.

	An Date, Time, and Location  Have you given the media as much advance time as possible?  Is your event in a location that is easily accessible to the media?
Inv	Have you made sure the media advisory gives the date, time, and location of the news conference, the subject to be discussed, the names of the people who will be speaking or otherwise participating, names of contact people from whom they can obtain advance (and follow-up) information, and a list of languages in which materials will be provided? Have you placed follow-up calls before the conference to remind reporters about the event?
Pr	epare the Room
	Have you made sure your news conference site includes staging, chairs, a podium, and microphones and checked to ensure all equipment is working properly?  Have you rented a mult box from an audio/visual company for broadcast reporters to plug into
	to obtain clear sound? Be aware that mult boxes may not be needed in areas with more advanced technology.
	Is your department's name (and logo) clearly visible on the front of your podium, or behind the speaker?
	Do you have a backup plan for possible glitches?
Pr	ovide Media Materials
	Have you prepared media kits including news releases, speaker names and bios, fact sheets, or other materials that might help reporters write their stories?
Ве	Prepared
	Have the main spokespersons rehearsed the key messages developed for the event and are they ready to answer questions?
	Have you made sure your spokespersons know what the most important information is and how to stay focused, even if asked questions that concern other issues?
	Have you developed answers to potentially controversial questions that may be asked, such
	as concerns about the vaccine's effectiveness and safety or adequate supply issues?  Have you discussed in advance which key points will be made by each spokesperson?  Have you designated a moderator in advance of the news conference to keep the conference
	on schedule, established ground rules, and fielded reporters' questions?  Have you set a clear end time for the news conference?
	Have you made a Spanish or other appropriate language spokesperson available at the news conference and have you referenced that in your media materials?
Ве	Thorough
	Have you made sure all questions are answered during the news conference? If a spokesperson does not know the answer to a question, make sure a member of the team finds the answer after the news conference and makes it available to the reporter as soon as possible. If possible, allow spokespeople to be available one-on-one with reporters following the conference to answer questions.
	Have you designated someone to ask questions during the news conference that reporters may not raise?

## **Monitor Attendance and Follow Up**

Have you asked reporters to sign in? This will provide a list of who attended and who did no	t
attend.	

☐ For key media personnel who were not able to attend, have you offered them a phone interview with the spokespersons or sent them a media kit?

## **Appendix F: Media Advisory Template**

Use the template below to create your media advisory. The advisory should answer "who," "what," "where," "when," "why," and "how" of the event or activity. It also should include contact information for your organization. A media advisory should be sent out before an event and again the day of the event.

#### MEDIA ADVISORY FOR IMMEDIATE RELEASE **Contact Information – Skip a line or two after the** advisory statement and list the name, title, telephone, CONTACT: Tom Jones and fax numbers of the person with the most information. It is important to give your cell number California Department of Health Services since reporters often work on deadline and may not be available until after hours. Phone: (916) 555-5555 Fax: (916) 555-5500 Headline - Skip two lines after your contact info [NAME OF YOUR DEPARTMENT] Holds [EVENT] as Part of National and use a Influenza Vaccination Week boldface type.

[CITY, State]—[NAME OF YOUR DEPARTMENT] is hosting a [EVENT], which is expected to involve more than [MINIMUM NUMBER OF EXPECTED PARTICIPANTS] from [NAME(S) OF AREA(S)].

WHO: [LIST ANY VIPS AND OTHER ATTENDEES OF NOTE WHO MAY BE OF

INTEREST TO THE PRESS. INCLUDE TITLES WHENEVER POSSIBLE.]

WHAT: [PROVIDE ADDITIONAL DETAILS ABOUT THE EVENT (I.E., WHAT

**ACTIVITIES ARE SCHEDULED, ETC.)** 

WHERE: [ADDRESS OF THE EVENT LOCATION]

WHEN: [DATE AND TIME OF THE EVENT]

WHY: National Influenza Vaccination Week provides an important opportunity for our

community to tell people how important it is for people to get an annual flu vaccine. Getting vaccinated is the single best way for people to protect not only

themselves against flu, but their loved ones as well.

CONTACT: [NAME, PHONE NUMBER(S), FAX AND EMAIL ADDRESS OF CONTACT]

For more information about influenza and influenza vaccine visit www.cdc.gov/flu and [INSERT DEPARTMENT/ORGANIZATION WEB SITE, IF APPLICABLE].

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## **Appendix G: Speechwriting Tip Sheet**

If you are conducting National Influenza Vaccination Week activities, there is a good chance that someone from your department will deliver your messages through a short speech or presentation. A detailed outline can provide the framework for an organized and compelling speech. The outline should include the topic, purpose, and audience, as well as three main ideas that support the topic and purpose.

A good length for the average speech is 10 to 20 minutes. If you need more time to make your point, do not be afraid to take it. Because your audience cannot go back and review confusing parts of your speech, it is important for you to deliver a clear, organized presentation and repeat your central points. Below is a general speech outline that you might be able to adapt to suit the special needs of your audience.

- **I. Introduction**—Tell them what you're going to tell them. This should take 1 to 3 minutes.
  - A. Grab your audience's attention
  - B. State your topic and purpose
  - C. Preview your speech
- **II. Body**—Tell them. Illustrate the points that support your theme. This should take 8 to 15 minutes.
  - A. State first main idea
  - B. State second main idea
  - C. State third main idea
- **III. Conclusion**—Tell them what you told them. This should take 1 to 2 minutes.
  - A. Restate your main ideas
  - B. Add a memorable conclusion

After your first draft of the presentation, go back and revise, reword, and rearrange your ideas, as necessary. Refer back to your outline to make sure that items are parallel and logical. Make sure you have sufficient support for each of the statements you have included.

# Dos and Don'ts of Speechwriting Do:

- Find out everything you can about the group you are speaking to, the venue, and the
  event.
- Ask how much time you have to give your speech.
- Check to see if they have what you need for visual aids—overhead projector, LCD projector, etc.
- Prepare an outline of your speech before you start to write it.
- Deliver your speech to someone before the event to practice.
- Give facts and figures with references to back them up.
- Have a clear objective in giving the speech (what you want the audience to know and take away from the speech).
- Concentrate on your message(s).
- Visualize yourself giving the speech.

#### Don't:

- Use humor unless you are positive about what the reaction will be.
- Assume the audience knows all of the background information about your topic.
- Use jargon or confusing phrases.
- Exaggerate, stretch the truth, or lie.
- Say more than you need to.
- Rely too much on visual aids to tell your message.
- Talk down to the audience.
- Use the same speech for every venue.

## Appendix H: Public Speaking Tip Sheet

The best speakers are those who believe in what they are saying and whose sincerity and dedication to their topic are apparent. Before you choose your speakers, consider your audience. What messenger will they best respond to? Would it be physicians or nurses? Older adults? People with chronic health problems such as asthma or diabetes? Someone from the health department or a respected local community health worker? No matter whom you choose the speaker needs to convey expertise, experience, interest, and commitment to the importance of influenza vaccination.

These tips can help you prepare your spokespeople to present a confident and compelling speech.

**Content.** Share information about yourself up front. This personalizes you to the audience and makes listeners feel that they know you. This also is the opportunity to share your own experiences with influenza vaccination initiatives.

**Eye Contact.** The only way you will know if your audience is getting the message is through eye contact. Look for eyes and heads nodding with you.

**Facial Expressions.** Your facial expressions can tell the story of how much you care about the issues you are talking about. Allow your passion for the issue to show, as this gives off energy, and energy makes you convincing.

**Gestures.** Some of what people retain from speeches is through body language. Gestures reinforce and highlight your story and give you energy in your delivery.

**Voice.** Try not to speak in a monotone. Avoid "language helpers" such as "ums," "ahs," and "you knows." Never try to camouflage a regional dialect. All you have to do is tell people where you are from and they will expect you to sound the way you do.

**Pauses/Silence.** There are four good times to pause: when you move from one subject to another, when you want the message to sink in, when you want or need to collect your thoughts, and when you receive laughter or applause.

**Avoid Distractions.** Do not fiddle with your hair, shuffle your feet, sway back and forth, jingle change in your pockets, play with your eyeglasses, or otherwise do something that will take away from what you are saying.

**Practice.** Practice, practice, practice. If possible, spend time alone just prior to your speech; take some deep breaths and think about your central theme.

**Being Nervous Is Normal.** Try and "reframe" your fear into excitement and enthusiasm. Remember that you are the expert and people have come to hear you talk about what you know.

**Is Your Presentation Culturally Competent?** When presenting to audiences from different cultural backgrounds, use the following tips from the National Center for Cultural Competence at Georgetown University.

 Consult with people from the community about customs and taboos in speaking and presenting. Do not assume anything about practices and customs. Is it acceptable to look a person in the eye when they are speaking? Is it considered rude to shake hands before someone else introduces you?

- Consider asking someone from that community who can effectively deliver your message to co-present or conduct the entire presentation.
- Think about your message. Is it crafted in a way that is relevant (and not offensive or condescending) to your audience?
- Be open to suggestions, and be willing to adapt and modify your message and presentation style to your audience.

If you have to use an interpreter, keep these points in mind.

- Talk directly to the audience and not the interpreter. Give the presentation as if they speak your language, and try to connect with them.
- Do not use clichés or jargon that might confuse the interpreter or may not be translatable.
- Jokes are seldom funny when translated, and they may be culturally offensive.
- Give the interpreter as much information ahead of time as possible. If you have a copy of the speech, share it even if you know you won't follow it to the letter.
- Notice the pace and manner of the interpreter. Practice with the individual if possible. Try to adjust your speech to that pace.
- If you want to put in a few words or phrases in the audience's language, make sure you can pronounce them properly, that you are saying what you mean to say, and that the interpreter knows what you are trying to say beforehand.

## **Appendix I: Additional Resources**

CDC Seasonal Flu Web site: http://www.cdc.gov/flu

Immunization Coalitions Technical Assistance Network Web site: <a href="http://izta.org">http://izta.org</a>

U.S. Government pandemic and avian flu Web site: <a href="http://www.pandemicflu.gov">http://www.pandemicflu.gov</a>

American Lung Association's Influenza Prevention Program: http://www.facesofinfluenza.com

CDC Public Health Image Library: <a href="http://phil.cdc.gov">http://phil.cdc.gov</a>

CDC online influenza press kit: <a href="http://www.cdc.gov/od/oc/media/presskits/flu.htm">http://www.cdc.gov/od/oc/media/presskits/flu.htm</a>

National Vaccine Program Office Pandemic Influenza Web site: http://www.hhs.gov/nvpo/pandemics

MMWR Guide for Influenza: http://www.cdc.gov/mmwr/mguide flu.html

Vaccine Adverse Events Reporting System (VAERS) Web site: <a href="http://vaers.hhs.gov">http://vaers.hhs.gov</a>