Nonprofit Charitable Organizations, 1986 and 1987

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The total revenue and total assets of organizations exempt under Internal Revenue Code section 501(c)(3), except private foundations and religious organizations, increased for 1986 and 1987. Total revenue rose 9 percent from 1985 to \$292.5 billion for 1986, and 6 percent from 1986 to \$310.8 billion for 1987. The organizations' program activities provided more than two-thirds of total revenue (\$211.9 billion) for 1987, while contributions, gifts, and grants provided 20 percent (\$61.7 billion). These proportions were approximately the same for 1986. Total expenses were \$263.5 billion for 1986 and \$288.7 billion for 1987. For 1986 and 1987, 84 percent of total expenses were attributable to costs of conducting programs.

BACKGROUND

Statistics of Income Studies

The statistics presented in this article are based on data from Form 990, Return for Organization Exempt from Income Tax, the annual information return filed by organizations with annual gross receipts of more than \$25,000 (Figure A). The statistics do not include private foundations, because they are required to file a separate return form, and they do not include religious organizations, because they are not required to file Form 990.

The Statistics of Income Division has conducted studies on nonprofit charitable organizations exempt under section 501(c)(3) for reporting years 1975, 1982, 1983, and 1985 through 1987. Data for 1985 and earlier years and highlights of the 1986 data have been published in the Compendium of Studies of Tax-Exempt Organizations, 1974-87, and the Statistics of Income Bulletin [1]. Some of the data discussed in this article are based on previously unpublished statistical tabulations from the Statistics of Income Division.

Figure A.--Selected Data for Nonprofit Charitable Organizations, Reporting Years 1985, 1986, and 1987

[All figures are estimates based on samples-money amounts are in billions of dollars]

ltem	1985	1986	1987
	(1)	(2)	(3)
Number of returns	106,449	113,072	122,018
Total assets	\$423.5	\$489.2	\$529.5
Total revenue	268.4	292.5	310.8
Contributions, gifts and grants	55.8	60.1	61.7
Dues and assessments	3.8	3.7	4.2
Program service revenue	167.9	187.9	211.9
Total expenses	244.2	263.5	288.7
Program service expenses	206.6	221.9	242.2
Fundraising services	2.2	2.5	2.9
Management and general expenses	34.6	38.2	42.6

Organizations and Activities

Organizations that are tax-exempt under Code section 501(c)(3) include, for the most part, those with purposes that are religious, charitable, educational, or scientific. Their activities are restricted in that they must be in furtherance of one or more of these exempt purposes. Examples of the types of organizations that meet this criteria are nonprofit universities and schools, hospitals, Girl Scout/Boy Scout programs, United Way campaigns, community performing-arts associations, and environmental support groups. These organizations must serve the public (as opposed to private) interests. Under the Code, these organizations may not distribute net earnings to a private shareholder or individual. In addition, these organizations are restricted in their activities to influence legislation, and cannot participate in any political campaign on behalf of or in opposition to any candidate for political office.

The Internal Revenue Code classifies nonprofit organizations into 25 subsections, some of which may receive tax-deductible donations under section 170.

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Those organizations exempt under section 501(c)(3) receive the largest part of tax-deductible donations and are the largest providers of philanthropic goods and services.

FINANCIAL CHARACTERISTICS

The assets of the nonprofit charitable organizations increased from \$423.5 billion for 1985 to \$489.2 billion for 1986 and to \$529.5 billion for 1987. These increases were 15 and 8 percent, respectively. Most of the assets (85 percent) for 1986 and 1987 were owned by organizations with holdings of \$10 million or more (Figure B). These organizations also received three-quarters of the total revenue (\$226.4 billion for 1986 and \$238.9 billion for 1987). Revenue and asset data for the largest 501(c)(3) organizations are presented in Figures C and D, respectively.

A total of 113,072 of the 376,688 nonprofit charitable organizations recognized by the Internal Revenue Service (IRS) filed returns for 1986 and 122,018 of the 400,394 organizations recognized by the IRS filed returns for 1987 [2]. The number of returns filed increased by 15 percent from 1985 to 1986 and by 8 percent from 1986 to 1987. Over two-thirds of the returns for 1986 and 1987 were filed by organizations with assets of less than \$500,000. The number of returns filed by organizations in this asset-size class increased by 8 percent between 1986 and 1987, and the number of returns filed by organizations with assets of \$50 million or more increased by 11 percent from 1986 to 1987. Organizations in this asset-size class, however, filed less than 2 percent of the total number of returns. (Detailed financial data are provided by asset-size class in Table 1 and by State in Table 2 [3].)

Revenue

Program service revenue, which is generated through programs operated by nonprofit charitable organizations in support of their tax-exempt purposes, continued to grow both as a total amount and as a percentage of total revenue. This revenue was \$187.9 billion for 1986 (64 percent of total revenue) and \$211.9 billion for 1987 (68 percent of total revenue). Program service revenue increased by 12 percent between 1985 and 1986 and by 13 percent between 1986 and 1987. Some examples of program service revenue include tuition and fees at educational institutions, hospital patient care charges (including Medicare-Medicaid payments), admission fees collected by museums or community performing-arts groups, YMCA/YWCA activity fees, and payments received for insurance and retirement coverage by selected pension and annuity funds.

As shown in Figure E, program service revenue comprised nearly three-quarters of the total revenue of organizations with assets of \$10 million or more. While program service revenue as a source of funding is less important to smaller organizations than contributions, it has increased as a percentage of total revenue over time. This increase reflects, in part, the need for nonprofit charitable organizations to raise additional funds through their own programs. For both 1986 and 1987, program service revenue represented 38 percent of total revenue of organizations with assets of less than \$1 million, in contrast to 33 percent for 1985.

Contributions, gifts and grants increased to \$61.7 billion for 1987 from \$60.1 billion for 1986, less than a 3-percent increase (Figure F). The leveling-off in these revenues may be due to the 8-percent decline from 1986 to 1987 in the portion of those contributions, gifts, grants and bequests that were received directly from the public. This may have resulted, at least in part, from changes in the tax code as part of the Tax Reform Act of 1986, which lowered marginal tax rates for corporations and individuals and eliminated the charitable deduction for individuals who do not itemize their deductions. Direct public support was 54 percent of total contributions for

Figure B.--Nonprofit Charitable Organizations by Asset Size, Reporting Years 1986 and 1987 [All figures are estimates based on samples-money amounts are in millions of dollars]

Asset size	Number of returns		Percent		Total assets		Percent	
Asset size	1986	1987	. 1986	1987	1986	1987	1986	1987
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Total	113,072	122,018	100.0	100.0	\$489,180	\$529,514	., 100.0	100.0
nder_\$100,000 1,2/	47,786	51,005	42.3	41.8	1,596	1,708	0.3	0.3
100,000 under \$500,000 1/	30,363	33,051	26.9	27.1	7,042	7,930	1.4	1.5
500,000 under \$1,000,000	9,925	10,693	8.8	8.8	7,020	7,576	1.4	1.4
1,000,000 under \$10,000,000	19,285	21,165	17.1	17.3	59,045	65,017	12.2	12.3
0,000,000 under \$50,000,000	4,077	4,290	3.6	3.5	92,097	94,685	18.8	17.9
0,000,000 or more	1,637	1,813	1.5	1.5	321,579	352,599	65.7	66.6

^{1/} Estimates should be used with caution because of the small number of sample returns on which they are based.

Note: Detail may not add to total due to rounding.

^{2/} includes also returns with zero assets or assets not reported.

Figure CTop Ten Se Organizations Ranked Reporting Years 1987 [Money amounts are in milli	d by Total F and 1986	
<u>Name</u>	Total Revenue <u>1987</u>	Total Revenue <u>1986</u>
Teachers Insurance and Annuity Association of America	\$8,130	\$6,160
2. Kaiser Foundation Health Plan	4,108	3,875
 New York City Healt and Hospitals Corporation 	:h 2,359	2,359
4. Kaiser Foundation Hospitals	2,141	2,034
5. California Institute of Technology	1,294	1,137
6. University of Pennsylvania	1,192	1,134
7. Harvard College	1,152	1,608
8. Massachusetts Institute of Technology	1,115	1,048
9. Sisters of Mercy Health Corporation	1,074	974
10. Stanford University	1,070	1,143

1986 and 49 percent of contributions for 1987 (Figure F). However, direct public support represented 42 percent of total contributions to organizations with assets of less than \$1 million for 1986 and 43 percent for 1987, up from 30 percent for 1985.

Contributions represented approximately the same proportion, 20 percent, of total revenue for all organizations for both 1986 and 1987. Contributions represented a larger source of revenue for smaller organizations than larger ones. They accounted for one-half of total revenue for organizations with assets of less than \$1 million. By contrast, for organizations with assets between \$10 million and \$50 million, contributions represented 17 percent of total revenue, and for organizations with assets of

Figure DTop Ten Section 501(c)(3) Organizations Ranked by Total Assets, Reporting Years 1987 and 1986 [Money amounts are in millions of dollars]										
<u>Name</u>	Total Assets 1987	Total Assets <u>1986</u>								
Teachers Insurance and Annuity Association of America	\$33,210	\$27,887								
2. College Retirement Equities Fund	27,913	30,498								
3. Harvard College	6,213	6,177								
4. Howard Hughes Medical Institute	5,188	5,274								
5. Common Fund for Nonprofit Organizations	4,079	4,127								
6. Stanford University	3,631	3,341								
7. Yale University	3,434	3,468								
8. Princeton University	2,721	2,436								
9. Shriner's Hospital for Crippled Children	2,448	2,133								
10. Kaiser Foundation Hospitals	2,371	2,314								

\$50,000,000 or more, contributions represented only 13 percent of total revenue.

Government grants increased from \$22.3 billion for 1986 to \$25.4 billion for 1987, which maintained the 1986 level as a proportion of total revenue. For both 1986 and 1987, these grants were 8 percent of total revenue, compared to 9 percent for 1985. Within the various asset-size classes, Government grants were 24 percent of total revenue for small organizations with assets of less than \$1 million. This was a decline from 25 percent of the total for 1986 and 35 percent of the total for 1985. For organizations with assets of \$10 million or more, Government grants represented 5 percent of total revenue for each of the 3 years -- 1985, 1986, and 1987.

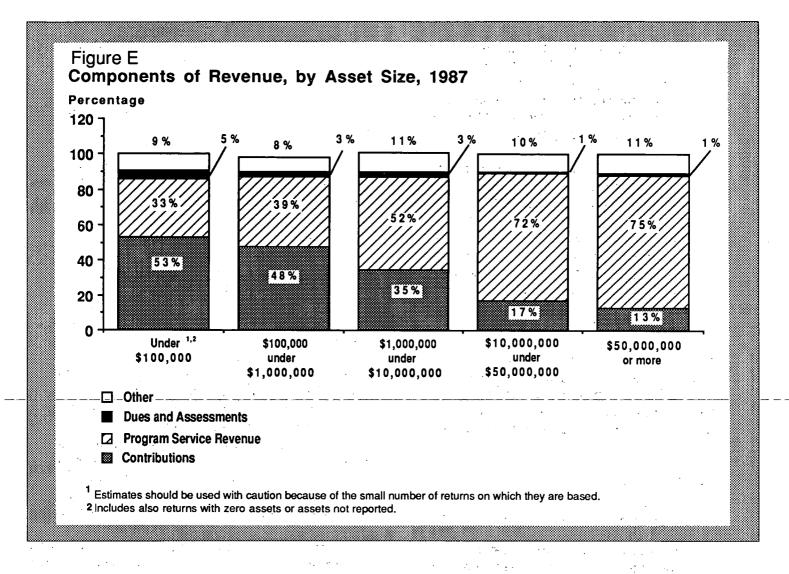


Figure F.--Contributions Received by Nonprofit Charitable Organizations, by Asset Size, Reporting Years 1986 and 1987 [All figures are estimates based on samples-money amounts are in millions of dollars]

Asset size	Total contributions		Contributions received through direct support 1/		received	through support 2/	Contributions received through Government grants	
	1986.	1987	1986	1987	1986	1987	1986	1987
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Total	\$60,115 3,481 4,934 3,868 13,935 9,758 24,140	\$61,686 3,184 4,822 4,383 16,134 10,619 22,544	\$32,398 1,508 2,181 1,422 6,882 6,832 13,573	\$29,927 1,593 2,043 1,659 7,142 6,490 11,000	\$5,403 287 441 329 1,274 1,025 2,046	\$6,376 350 461 361 1,653 1,543 2,008	\$22,315 1,686 2,312 2,117 5,779 1,900 8,521	\$25,383 1,241 2,317 2,363 7,339 2,587 9,536

^{1/} Includes contributions, gifts, grants and bequests received directly from the public.

Note: Detail may not add to total because of rounding.

Expenses

Expenses of nonprofit charitable organizations, including such items as salaries and wages, pension plan contributions and other employee benefits, interest, rents, supplies, and travel totaled \$263.5 billion for 1986 and \$288.7 billion for 1987. The expenses that were attributable to specific program activities represented 84 percent of total expenses for both years. For 1987, expenses related to program activities ranged from \$19.0 billion.

^{2/} Includes contributions received indirectly from the public through solicitation campaigns conducted by fundraising agencies,

^{3/} Estimates should be used with caution because of the small number of sample returns on which they are based.

^{4/} Includes also returns with zero assets or assets not reported.

representing 80 percent of total expenses for organizations with assets of less than \$1 million, to \$187.3 billion, representing 85 percent of the total expenses of organizations with assets of more than \$10 million. Within these program activities, salaries and wages represented 30 percent of total expenses for both 1986 and 1987, totaling \$79.9 billion and \$88.6 billion, respectively.

Management and general expenses, which support the overall organization rather than specific programs, were \$38.2 billion for 1986 and \$42.6 billion for 1987, accounting for 14 percent of total expenses for 1986 and 15 percent for 1987. Fundraising expenses and payments to affiliates together comprised only 1 percent of total expenses. Payments to affiliates are payments to organizations closely related to the reporting organization, such as support and dues payments by local chapters to their State and national agencies.

Organizations with assets of \$10 million or more accounted for more than three-quarters of all expenses, even though organizations with assets of less than \$500,000 filed 70 percent of the returns for both 1986 and 1987. Detailed data on expenses for 1987 are presented in Table 3.

Assets and Liabilities

Assets increased to \$489.2 billion for 1986 and to \$529.5 billion for 1987, representing yearly increases of 15 percent and 8 percent, respectively. Land, buildings, and equipment represented the major asset holdings of nonprofit charitable organizations. These assets were \$157.6 billion for 1986 and \$172.6 billion for 1987, representing one-third of total assets for each year. These holdings grew annually by 10 percent from 1985 to 1987. For organizations with assets of \$10,000,000 or more, land, buildings, and equipment represented nearly onethird of total holdings for both years. However, for organizations with assets of \$50 million or more, investments in securities were the largest single component, \$123.1 billion for 1987. These investments were 35 percent of the total assets of these organizations, which was less than the 37 percent that they had represented for 1986. For the smaller organizations -- those with assets of less than \$500,000 -- total assets rose by 12 percent, largely from an increase in cash and savings. Together, these two assets represented 42 percent of total assets for both years.

Mortgages and other notes payable were the largest single liability item, totaling \$85.7 billion for 1986 and \$96.4 billion for 1987. Organizations with assets of \$50 million

or more accounted for approximately 60 percent of these totals for each year, and those with assets between \$10 million and \$50 million accounted for an additional 20 percent (\$18.5 billion and \$19.2 billion, respectively).

The balance sheet of a tax-exempt section 501(c)(3) organization does not have an owner's equity section; instead, earnings accrue to a net worth/fund balance. The net worth/fund balance total for nonprofit charitable organizations was \$278.3 billion for 1986 and \$297.7 billion for 1987, representing nearly three-fifths of total assets.

TYPES OF ORGANIZATIONS

Figures G, H, and I display information on the types of nonprofit charitable organizations that filed Form 990 for 1987. This information is based on responses to a question on the return identifying the reason that an organization was not classified as a private foundation [4].

Figure H shows that hospitals, educational institutions, and "publicly-supported organizations" were the major categories of nonprofit charities in terms of selected balance sheet and income statement items. Publicly-supported organizations are comprised of qualified organizations that are operated for purposes that are beneficial to the public interest and that receive support from a broad cross-section of the public. (Examples include the United Way, the YMCA's and YWCA's, and the American Heart Association. Other examples include community cultural organizations such as the Portland Repertory Theater, and community foundations such as the Cleveland Foundation [5].) Together, the assets of these three types of organizations totaled \$402.0 billion for 1987 and their revenue, \$281.1 billion. They represented 76 percent and 90 percent, respectively, of the totals for all the nonprofit charitable organizations. These percentages are up from 1986, when these three types of organizations had assets totaling \$363.8 billion and revenues, \$254.7 billion -- 74 percent and 87 percent, respectively, of the totals for all organizations.

Hospitals accounted for 46 percent of total revenue and 30 percent of total assets, but, just 5 percent of the number of returns filed and 6 percent of the contributions received. (Most of their revenue was program service revenue.) While publicly-supported organizations comprised 72 percent of the total returns, they accounted for only 27 percent of total revenue and 22 percent of asset holdings. Educational institutions accounted for only 9 percent of returns but ranked second in terms of assets and contributions received with 24 and 22 percent, respectively.

Figure G
Financial Data by Major Type of Nonprofit Charitable Organization, 1987

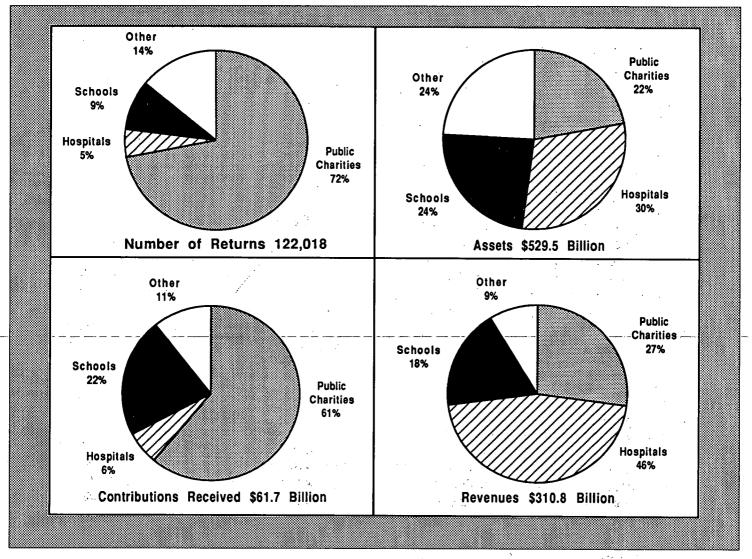


Figure H.--Selected Balance Sheet and Income Statement Items, by Type of Nonprofit Charitable Organization, Reporting Year 1987 [All figures are estimates based on samples-money amounts are in millions of dollars]

Type of organization	Total assets	Total liabilities	Total revenue	Program service revenue	Total expenses
· ·	· (1)	(2)	(3)	(4)	(5)
Total, nonprofit charitable organizations		\$231,765	\$310,766	\$211,904	\$288,681
Church or religious-affiliated organization 1/	4,425	2,094	3,186	2,118	3,003
Educational institution or school	125,659	24,260	55,056	32,811	48.357
Hospital	159,937	79,877	141,960	129,543	136.336
Governmental unit	2,154	728	1,188	480	1,101
Hospital research organization		783	1,350	544	1,207
Organization supporting a public college		868	3,001	865	2,373
Publicly-supported organization	116,407	49,308	84,041	34,729	78,360
Organization supporting charitable organizations	107,386	73,746	20,716	10,565	17,684
Organization testing for public safety	194	29	163	159	149
Type not reported	` 86	73	106	89	111

^{1/} Churches are not required to file a Form 990. Most of the organizations in this category either filed voluntarily or misreported their type of organization. The estimate is, therefore, not inclusive of the majority of religious organizations.

Note: Detail may not add to total because of rounding.

	Total co	ntributions	Direct	Direct support		support	Government grants	
Major type of organization	Amount	Percentage of total	Amount	Percentage of total	Amount	Percentage of total	Amount	Percentage of total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Total, nonprofit charitable organizations Educational institution or school Hospital Publicly-supported organization	\$61,686 13,530 3,792 37,414	100.0 21.9 6.1 60.7	\$29,927 6,259 2,278 17,070	100.0 20.9 7.6 57.0	\$6,376 805 337 4,038	100.0 12.6 5.3 63.3	\$25,383 6,466 1,177 16,306	100.0 25.5 4.6 64.2

2,443

Figure I.--Contributions Received, by Major Type of Recipient Nonprofit Charitable Organization, Reporting Year 1987

3,494

The largest asset holdings for these three major types of organizations were in the form of land, buildings, and equipment, representing 40 percent of the total asset holdings for these groups. For hospitals, these assets represented 46 percent of total assets; for educational institutions, 40 percent; and for publicly-supported organizations, 33 percent. In contrast, another category of nonprofit charitable organization identified on Form 990 -one that supports other charitable organizations -- held 59 percent of total assets in investment securities and only 6 percent in land, buildings, and equipment. Among the largest of these organizations are the Common Fund for Nonprofit Organizations, the Teachers Insurance and Annuity Association, and the American Cancer Society. Investment securities for this group were a slightly smaller proportion of assets than for 1986 (64 percent), possibly as a result of the stock market decline in October 1987.

Organization supporting charitable organizations.

Program service revenue represented an increasing share of total revenue for all organizations. For hospitals, it represented mainly charges to patients and comprised 91 percent of hospital revenue for both 1986 and 1987. For educational institutions, it comprised 61 percent of total revenue for 1986 and 60 percent for 1987, an increase from 55 percent for 1985. For publicly-supported organizations, program service revenue represented 41 percent of total revenue for both 1986 and 1987, up from 36 percent for 1985. For this latter group, contributions showed a decline as a proportion of total revenue -- from one-half of total revenue for 1985 to 44 percent for 1986 and 45 percent for 1987. Despite this, publicly-supported organizations received three-fifths of total contributions. Government grants to these organizations, after dropping by 15 percent from 1985 to 1986, rose from \$14.2 billion for 1986 to \$16.3 billion for 1987.

Another category of nonprofit charitable organizations -- those engaged in medical research -- reported assets of \$1.6 billion for 1985, \$6.8 billion for 1986 and \$7.3 billion for 1987. The large increase from 1985 to 1986 was due to the inclusion of the Howard Hughes Medical Institute, whose nonprofit status was not affirmed by the IRS until

1986. It reported assets of \$5.2 billion for both 1986 and 1987, with revenues of \$269 million for 1986 and \$212 million for 1987.

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1.2

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SUMMARY

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For 1986 and 1987, nonprofit charitable organizations continued to report growth in their financial statistics. Revenue increased to \$310.8 billion for 1987, up from \$292.5 billion for 1986, a gain of 6 percent; assets were \$529.5 billion for 1987, up from \$489.2 billion for 1986, an increase of 8 percent. Hospitals, as a group, led all other types of organizations in both revenues and assets. The number of returns filed by nonprofit charitable organizations was 122,018 for 1987 and 113,072 for 1986, up from 106,449 for 1985.

Program service revenue -- the fees received for the programs conducted in support of the purposes for which the tax exemptions were granted -- was \$187.9 billion for 1986 and \$211.9 billion for 1987, representing 64 percent of total revenue for 1986 and 68 percent for 1987. Contributions remained relatively steady for the 2 years, \$60.1 billion for 1986 and \$61.7 billion for 1987. This source of revenue accounted for one-half of the revenue for organizations with asset holdings of less than \$1 million, and a smaller share for the larger organizations. Expenses were \$263.5 billion for 1986 and \$288.7 billion for 1987, of which 84 percent was in support of the organizations' program services.

DATA SOURCES AND LIMITATIONS

The statistics in this article are based on samples of Form 990, Return of Organization Exempt from Income Tax, filed by organizations classified under Internal Revenue Code section 501(c)(3) for 1986 and 1987. The samples included only those organizations with receipts in excess of \$25,000, the filing threshold. The samples did not include private foundations, which were required

to file a separate return form. The 1986 sample included 8,731 returns, while the 1987 sample included 10,756 returns. The returns in the samples were unaudited.

The samples were stratified by the size of assets of the organizations. For both samples, all returns of organizations with assets of \$50 million or more were selected. For 1986, 26 percent of the returns of organizations with assets of between \$10 million and \$50 million were in the sample, while for 1987, 96 percent of the returns of this asset-size were included. Lower sampling rates were used in the smaller asset classes.

NOTES AND REFERENCES

[1] Data for previous years were published in the Compendium of Studies of Tax-Exempt Organizations, 1974-87, Internal Revenue Service, Statistics of Income, U.S. Government Printing Office, Washington 1991. For selected financial data for 1986, see Hilgert, Cecelia, "Nonprofit Charitable Organizations: Highlights of Tax Year 1986 Data," pp. 167-8. For

1985 data, see Hilgert, Cecelia, and Mahler, Susan J., "Nonprofit Charitable Organizations, 1985," *Statistics of Income Bulletin,* Fall 1989, Volume 9, Number 2, pp. 53-65.

- [2] The total number of tax-exempt organizations, including those not required to file Form 990, was obtained from the Internal Revenue Service Exempt Organizations Business Master File, Monthly Exempt Organizations Statistical Summary (unpublished).
- [3] In Table 2, data for Puerto Rico are included in "Foreign."
- [4] See Meckstroth, Alicia, and Riley, Margaret, "Private Foundation Returns, 1986 and 1987," Statistics of Income Bulletin, Spring 1991, Volume 10, Number 4.
- [5] Community foundations are organizations with broad based public support that file Forms 990, as opposed to private foundations which have a narrower source of funding and file Forms 990-PF.

Table 1.—Returns of Tax-Exempt Section 501(c)(3) Organizations: Selected Income and Balance Sheet Items, by Size of Total Assets

u	T-1-1		\$100.000		total assets	£10,000,000	\$50,000,00
ltem (Total	Under \$100,000 2,3/	\$100,000 under \$500,000 3/	\$500,000 under \$1,000,000	\$1,000,000 under \$10,000,000	\$10,000,000 under \$50,000,000	\$50,000,00 or more
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Number of 504/5\/0\ ==hump 1/	122,018	51,005	33,051	10,693	21,165	4,290	1,81
Number of 501(c)(3) returns 1/	122,016 529,514,044	1,707,652	7,929,741	7.575.773	65,016,825	94,685,309	352,598,74
Cash (non-interest bearing):			, ,		4-4-4		1
Number of returns	98,131 11,432,250	40,984 403,581	26,691 704,861	8,567 528,525	17,162 2,414,673	3,381 1,838,060	1,34 5,542,55
Savings and temporary cash investments:		1	, i		1		ĺ
Number of returns	84,236 44,378,892	29,402 663,367	25,907 2,275,748	7,982 1,466,582	16,297 8,805,188	3,281 8,773,052	1,36 22,394,95
Accounts receivable (net):					ł		
Number of returns	51,205 37,662,887	11,563 99,020	14,178 545,473	5,794 508,218	14,369 3,886,081	3,620 7,983,791	1,64 24,640,36
Pledges receivable (net):]	·	· ·]]	
Number of returns	6,617 4,893,839	605 5,645	1,377 44,285	793 116,155	2,733 1,523,057	770 1,591,418	1,613,2
Grants receivable:			·				
Number of returns	9,643 2,644,755	2,643 44,142	2,698 103,888	1,382 173,517	2,126 796,004	483 565,472	961,7
Receivables due from officers, directors, trustees, and	_,0 / 1,, 00	,	100,000		,		
key employees: Number of returns	2.763	991	771	134	543	195	1:
Amount	299,902	4,014	11,766	9,487	67,158	56,649	150,8
Other notes and loans receivable (net): Number of returns	13,341	1,432	2,656	1,570	4,810	1,885	9:
Amount	13,479,040	4,800	172,374	148,024	1,571,921	2,476,389	9,105,5
nventories for sale or use:	04.609	4,845	6,442	2,585	6,767	2,640	1,4
Amount	24,698 4,034,131	38,391	135,264	103,220	646,802	964,695	2,145,7
Prepaid expenses and deferred charges:			40.004	4.047	40.470	3,333	1,5
Number of returns	43,908 4,788,006	8,534 19,716	12,361 98,328	4,947 74,076	13,179 610,343	1,042,589	2,942,9
nvestments-securities:		·	·				
Number of returns	22,890 155,173,185	1,541 18,118	5,354 702,258	3,255 996,174	8,799 10,570,017	2,693 19,833,558	1,2 123,053,0
nvestments-land, buildings and equipment (minus	100,170,100	1		, 555,	,	,,	,,.
accumulated depreciation): Number of returns	11,782	3,420	3.372	1,235	2,560	795	44
Amount	8,757,577	41,449	366,831	298,801	1,733,544	2,009,708	4,307,2
nvestmentsother:	9.026	771	1,720	1,088	3,265	1,345	8
Amount	39,063,780	24,403	132,097	264,101	2,234,935	4,062,797	32,345,4
and, buildings and equipment (minus accumulated					l		
depreciation): Number of returns	73,342	20,275	22,658	7,862	17,065	3,802	1,6
Amount	172,580,687	315,169	2,447,484	2,654,297	27,291,946	37,836,974	102,034,8
Other assets: Number of returns	42,166	9,966	10,626	4,745	12,024	3,256	1,5
Amount	30,325,100	25,832	189,079	234,595	2,865,155	5,650,156	21,360,2
otal liabilities and fund balance/net worth:	121,576	50,564	33.051	10,693	21,165	4,290	1,8
Number of returns	529,514,042	1,707,653	7,929,739	7,575,773	65,016,824	94,685,309	352,598,7
otal liabilities	231,764,942	583,417	2,224,906	2,345,514	26,552,348	35,824,675	164,234,0
Accounts payable: Number of returns	73,194	21,603	20,345	7,713	17,804	3,968	1,7
Amount	31,411,479	235,381	662,754	566,338	4,097,438	6,447,080	19,402,4
Grants payable:	4,752	991	1,542	659	1,104	326	1:
Amount	2,909,470	22,186	55,603	88,154	564,217	766,887	1,412,4
Support and revenue designated for future periods:	10.044	2.000	3,799	2.000	4,469	965	3
Number of returns	13,941 7,620,942	2,368 38,445	150,017	256,359	2,184,264	2,388,886	2,602,9
Loans from officers, directors, trustees, and key						ĺ	
employees: Number of returns	4,426	2,588	1,156	174	445	53	1
Amount	503,704	31,687	41,300	14,905	140,790	62,233	212,7
Mortgages and other notes payable: Number of returns	38,275	7,158	10,724	4,597	11,573	2,808	1,4
Amount	96,353,323	165,571	1,008,053	1,054,120	15,455,897	19,176,002	59,493,6
Other liabilities: Number of returns	38,609	9,201	9,884	3,732	11,413	2,929	1,4
Amount	92,966,023	90,145	307,179	365,638	4,109,740	6,983,587	81,109,7
otal fund balance/net worth:	121,142	50,234	33,038	10,680	21,098	4,282	1,8
Number of returns	297,749,097	1,124,236	5,704,832	5,230,259	38,464,476	58,860,634	188,364,6
otal revenue:					1	1	
Number of returns	122,018 310,765,938	51,005 5,976,224	33,051 10,886,717	10,693 8,140,602	21,165 46,826,579	4,290 60,964,830	1,8 177,970,9
Amount	310,700,830	3,910,224	10,000,717		70,020,018		}
Total contributions received:	101,149	42,739	27,353	8,908	17,022	3,546	1,5 22,543,5
Number of returns	04 000 000		4,821,812	4,383,492	16,133,741	10,619,400	22,543,5
Number of returns	61,686,060	3,184,081	,,,,,,,,,,		l	1	1
Number of returns	91,739	38,431	25,150	8,157	15,290	3,285	
Amount Contributions received from direct public support:			·	8,157 1,659,229	15,290 7,141,694	3,285 6,489,839	1,4 11,000,3

Footnotes at end of table,

Table 1.-Returns of Tax-Exempt Section 501(c)(3) Organizations: Selected Income and Balance Sheet Items, by Size of Total Assets

[All figures are estimates based on samples-money amounts are in thousands of dollars]

	_				total assets		
ltern .	Total	Under	\$100,000 under	\$500,000 under	\$1,000,000 under	\$10,000,000 under	\$50,000,000 or
	<u> </u>	\$100,000 2,3/	\$500,000 3/	\$1,000,000	\$10,000,000	\$50,000,000	more
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
otal revenue (continued): Government grants:	1		ì	·	ĺ		
Number of returns		14,274	9,814	3,444	5,898	1,294	751
Amount	25,382,730	1,240,629	2,317,402	2,363,121	7,339,296	2,586,645	9,535,638
Number of returns		26,228	18,459	6,518	14,389	3,464	1,600
Amount	211,903,775	1,962,164	4,802,988	2,857,242	24,553,126	43,728,612	133,999,644
Number of returns		16,573	9,153	2,417	3,769	436	144
Amount	4,187,301	293,402	316,707	188,069	1,229,513	699,996	1,459,614
Number of returns		37,936	27,767	9,083	17,282	3,295	1,406
Amount Dividends and interest from securities:	4,570,969	50,367	158,907	125,452	849,204	949,113	2,437,926
Number of returns		3,083	5,960	2,927	7,423	2,204	1,038
Amount	. 9,512,714	4,775	60,743	77,034	769,435	1,258,730	7,341,997
Number of returns		2,918	3,910	1,993	5,378	1,364	710
AmountGross rents:	. 772,173	18,274	41,652	28,471	283,808	136,164	263,804
Number of returns		3,029	4,020	1,993	5,378	1,368	708
Amount	. 1,736,713	39,039	79,110	54,116	641,788	297,320	625,340
Number of returns		1,101	1,488	611	2,364	658	416
Amount Other investment income (loss):	964,541	20,764	37,459	25,646	357,980	161,156	361,536
Number of returns		220 366	771 10,503	443 5,945	1,415	489	315
Total gain (loss) from sales of assets:				·	101,181	143,639	1,846,700
Number of returns		1,762 9,502	4,859 28,741	2,619 96,641	7,236 588,935	2,283 756 615	1,195
Gain (loss), sales of securities:	. 9,995,102	9,502	20,741	90,041	566,935	756,615	8,514,727
- Number of returns	11,874 8,859,690	605 5,927	2,546 29,621	1,625 39,486	4,809 378,046	1,565 576,159	723 7,830,450
Gross amount from sales:		0,527	·	33,400	370,040	370,139	7,030,450
Number of returns	11,744 127,949,216	661 39,070	2,533 203,080	1,612 306,807	4,738 3,899,885	1,511 7,449,831	689 116,050,543
Cost or other basis and sales expenses:		· ·	·	ŕ		7,449,031	110,030,343
Number of returns		605 33,143	2,271 173,458	1,558 267,320	4,439 3,521,839	1,378 6,873,671	604 108,220,093
Gain (loss), sales of other assets:		, i				0,073,071	100,220,093
Number of returns	10,240 1,135,472	1,157 3,575	2,643 -880	1,209 57,155	3,334 210,889	1,152 180,456	747 684,277
Gross amount from sales of other assets:				·	· ·	·	
Number of returns		1,102 5,241	2,423 130,302	1,034 108,892	2,802 445,962	1,002 540,573	660 1,499,412
Cost or other basis and sales expenses:	1	, i	,	·	· ·		
Number of returns		605 1,666	1,597 131,182	846 51,737	2,425 235,073	864 360,117	575 815,136
Net income (loss), fundraising:						. ,	
Number of returns		15,032 210,963	7,502 241,735	1,895 125,170	2,987 341,810	363 134,988	122 67,485
Gross revenue:	20.215	15 140	7612	1.000	0.006	201	100
Number of returns		15,142 530,774	7,612 423,869	1,962 253,518	3,086 619,091	381 233,011	133 509,135
Direct expenses:	24.066	10 104	8.400	1 602	0.416	222	100
Number of returns	24,066 1,447,246	13,104 319,810	6,400 182,134	1,693 128,348	2,416 277,281	330 98,023	122 441,650
Gross profit (loss), sales of inventory: Number of returns	18,092	7 212	5,079	1 666	3.080	670	075
Amount	4,651,694	7,213 135,121	212,746	1,666 91,748	868,061	679 991,730	375 2,352,288
Gross sales minus returns and allowances:	18,304	7 222	E 100	1 600	2.050	670	075
Amount		7,323 289,279	5,189 426,412	1,680 279,526	3,059 1,630,881	678 1,869,873	375 3,868,876
Cost of goods sold: Number of returns	14,996	6,002	3,923	1,438	2,663	éan	250
Amount	3,713,151	154,157	213,665	187,779	762,820	620 878,143	350 1,516,588
ther revenue: Number of returns	50,617	16,408	13,255	5,040	11.647	2,904	1 202
Amount	255,592	107,201	190,179	161,339	11,647 1,107,763	1,545,843	1,363 -2,856,734
al expenses:			1				
umber of returns mount	121,042 288,681,058	50,620 5,883,130	32,886 10,322,996	10,559 7,630,0 5 6	20,895 44,040,182	4,271 56,925,454	1,810 163,879,240
rogram services:		. ,					
Number of returns	112,333 242,187,728	46,985 4,512,061	30,105 8,283,334	9,940 6,188,346	19,439 35,875,847	4,098 46,722,979	1,765 140,605,161
anagement and general:	·						
Number of returns	97,599 42,629,142	38,452 1,174,805	26,361 1,792,717	9,231 1,192,483	18,288 7,277,974	3,698 9,242,173	1,569 21,948,991
undraising:							
Number of returns	32,962 2,877,750	12,609 159,954	8,259 229,200	3,275 163,868	6,509 690,221	1,601 662,767	709 971,739
ayments to affiliates:	ł	-					
Number of returnsAmount	4,659 921,995	1,872 36,306	1,170 17,744	590 85,358	779 196,139	160 297,535	88 288,914

^{1/} Excludes Private Foundations.
2/ Includes zero assets or not reported.
3/ Estimates in this column should be used with caution because of the small number of sample returns on which they are based.
NOTE: Detail may not add to total due to rounding.

Table 2.--Returns of Tax-Exempt Section 501(c)(3) Organizations: Selected Income and Balance Sheet Items, by State

[All figures are estimates based on samples-money amounts are in thousands of dollars]

					S	elected source	es of revenue			
State	Number of returns	Total revenue	Total contrib	utions received	Direct publ	lc support	Indirect pub	lic support	Governm	ent grants
			Number of returns	Amount	Number of returns	Amount	Number of returns	Amount	Number of returns	Amount
	(1)	(2)	(3)	(4)	(5)	(6)	n	(8)	(9)	(10)
United States, total 1/	122,018	310,765,938	101,149	61,686,060	91,739	29,927,466	24,470	6,375,864	35,476	25,382,7
labama	1,763	2,566,776	1,560	598,756	1,346	275,825	381	65,185	514	257,7
laska	203	256,236	145	166,087	136	39,794	7	2,167	139	124,1
rizona	1,511	3,084,984	1,258	424,233	1,024	205,067	325	63,110	312	156,0
rkansas	509	1,313,654	432	368,030	370	157,465	51	18,991	220	191,5
alifornia	14,727	35,197,455	12,516	6,749,042	11,388	3,389,957	2,449	538,531	2,854	2,820,5
olorado	1,610	3,608,813	1,522	693,177	1,472	397,743	471	41,820	304	253,6
onnecticut	2,297	6,412,415	2,039	986,738	1,954	454,223	523	56,485	571	476,0
elaware	219	1,116,577	208	145,379	208	58,762	106	17,850	146	68,7
istrict of Columbia	1,693	6,685,049	1,526	2,595,414	1,494	1,160,458	274	79,692	436	1,355,2
Torida	4,960	10,670,857	4,031	2,135,632	3,797	1,067,324	666	188,338	1,192	879,9
	-	5,283,595	1,839	1,571,077	1,755	909,948	383	292,966	430	368,
ieorgia	2,181		1,839	312,629	537	76,630	248	65,963	386	170.0
lawaii	599	1,271,983 401,037	295	121,684	239	81,608	22	1,033	99	39,0
daho	316			3,085,146	3,948	1.412.337	999	394,552	1.899	1,278
linois	4,951	16,421,105	4,324 2,460	956,525	2,221	616,307	634	62,215	858	278.0
ndiana	2,829	6,654,586	·							
owa	1,586	2,364,323	1,444	359,664	1,332	237,666	342	37,835	470	84,
ansas	1,688	2,217,266	1,310	307,214	1,233	171,967	295	39,261	470	95,9
Kentucky	1,358	2,529,100	1,163	488,540	1,033	231,261	425	38,495	745	218,
oulsiana	1,077	2,310,678	845	332,165	644	161,859	248	15,051	296	155,
Maine	755	1,503,568	630	207,767	617	101,531	145	16,586	227	89,6
Maryland	2,532	5.296.422	1,813	787,864	1,661	460,011	530	107,365	568	220,4
Massachusetts	5,111	16,353,283	3,857	4,058,505	3,542	1,621,072	663	235,948	953	2,201,4
Michigan	3,012	11,210,842	2,528	1,534,504	2,295	810,134	779	146,811	999	577,5
Minnesota	3,042	5,382,220	2,505	932,096	2,327	562,025	466	95,887	683	274,
Alssissippi	743	1,463,220	657	177,238	392	79,756	250	16,795	351	80,6
Missouri	2,488	6,908,072	2,192	904,218	2,071	428,179	608	139,995	619	336,0
Montana	765	890,286	613	209,519	558	74,783	28	17,787	234	116.9
Nebraska	667	1.524.833	639	250,668	626	199,125	148	17,187	159	34,3
Nevada	413	376,728	303	77,651	295	65,794	27	2,742	28	9,1
New Hampshire	823	1,342,694	493	180,831	478	100,530	313	8,898	269	71,4
-	9		2,421	1,304,403	2.186	524,365	771	129,649	1,026	650,3
New Jersey	2,960	8,660,425 955,907	657	115,209	598	34,566	226	8,113	183	72.5
New Mexico	806			10,612,661	7,844	5,044,254	1,822	1,552,995	4,597	4.015.4
New York	10,280	44,258,814 5,853,297	8,648 2,986	1,332,810	2,701	700,705	946	95,296	1,595	536,8
North Carolina	3,540	1,003,297	364	155,309	336	31,263	146	2,550	131	121,4
North Dakota	407	1,001,264								
Ohlo	6,717	13,871,711	5,357	2,596,547	4,676	1,152,745	1,719	203,384	2,312	1,240,4
klahoma	1,018	2,184,015	912	375,038	842	275,667	197	19,305	221	80,0
)regon	1,766	1,981,098	1,536	283,109	1,424	164,056	305	19,003	338	100,0
ennsylvania	6,730	23,093,130	5,442	3,218,760	4,783	1,354,102	1,396	289,139	2,150	1,575,
Rhode Island	800	2,131,267	567	446,113	460	241,746	94	100,414	227	103,9
South Carolina	1.075	1,746,576	867	227,206	735	130,630	237	32,609	293	63,9
outh Dakota	415	1,073,832	391	95,653	323	41,682	42	1,188	134	52,
ennessee	2,520	4,803,326	1,933	1,033,988	1,730	571,016	391	114,265	795	348,
exas	6,426	12,063,597	5,063	2,547,717	4,599	1,526,413	1,248	329,240	1,338	692,
ltah	304	1,388,921	231	272,236	230	20,834	70	175,057	76	76,
ermont	430	809,087	382	98,314	270	44,625	71	987	154	52,
Irginia	2.933	7,312,060	2.394	1,956,645	2,215	1,231,719	273	362,591	771	362,
Vashington	2,649	4,450,956	1.963	585,766	1,828	245,729	517	29,590	661	310.
VasningtonVest Virginia	848	1,647,738	802	193,760	642	119.815	175	7,675	395	66,
Visconsin	2,393	4,568,682	2,076	507,080	1,896	343,028	844	59,948	493	104,
	_ ·					12,245	82	997	82	47,
Vyoming	311	164,648	235	60,460	235					1,425.
oreign 2/	264	4,126,927	232	1,949,281	l 191	507,120	91	16,328	72	1 1 475

Footnote(s) at end of table.

Nonprofit Charitable Organizations, 1987

Table 2.--Returns of Tax-Exempt Section 501(c)(3) Organizations: Selected Income and Balance Sheet Items, by State--Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]

	Sele	cted sources of	revenue-contin	ued			Selected	expenses	
State	Program ser	vice revenue	Membership assess		Total expenses	Progra	m service	Fund	ralsing
	Number of returns	Amount	Number of returns	Amount		Number of returns	Amount	Number of returns	Amount
	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)
United States, total 1/	70,659	211,903,775	32,492	4,187,301	288,681,058	112,333	242,187,728	32,962	2,877,750
Nabama	813	1,629,560	413	25,345	2,428,281	1,673	2,056,211	363	16.784
Naska	120	66,295	74	4,230	249,519	202	201,220	69	2,986
Arizona	942	2,491,627	413	17,486	3,019,170	1,368	2,619,651	453	21,994
Arkansas	249	841,511	7	5,656	1,215,675	498	966,651	112	25,707
California	7,746	25,196,014	4,479	615,811	33,296,432	13,344	28,544,453	4,332	343,450
Colorado	997	2,585,248	326	77,459	3,351,474	1,568	2,778,797	477	50,099
Connecticut	1,326	4,102,991	761	168,946	5,640,558	2,259	4,721,531	623	56,624
Delaware	· 106	686,183	97	27,589	993,765	219	790,650	20	6,019
District of Columbia	999	2,824,762	653	579,564 70,363	6,185,216	1,633	5,308,013	601	87,51
Florida	2,887	7,206,637	1,590	70,303	9,672,079	4,330	8,216,033	1,051	94,49
Seorgia	925	2,977,394	474	136,624	4,770,790	2,028	3,955,507	· 491	79,21
ławaii	370	576,015	. 244	6,528	953,990	579	748,610	322	. 7,83
daho	98 2.685	246,074	110	1,517	339,422	235	254,545	33	1,42
llinoisndiana	1,691	11,580,418 4,956,866	1,143 914	179,669	15,417,490	4,654	13,062,753	1,655	250,78
			1	84,363	6,023,620	2,622	5,013,476	805	49,31
owa	910 853	1,727,525	408	23,510	2,175,765	1,567	1,709,853	460	28,33
KansasKansasKansas	778	1,638,414 1,809,789	697 425	42,244	2,070,653	1,447	1,727,786	509	12,960
oulsiana	391	1,591,396	128	11,576 54,558	2,356,808 2,183,694	1,085 951	2,049,822	308	19,860
Maine	543	1,180,785	137	4,210	1,401,865	630	1,682,507 1,137,172	212 77	8,820 7,60
/laryland	1,720	3,853,927	696	72.722	4,956,487			,	
Massachusetts	3.176	10,253,147	1,137	100,954	15,330,663	2,368 4,787	3,968,770 12,753,680	795	42,323
Alchigan	1:906	8,682,337		- 259,501	10,642,778	2,829	8,409,132	1,421	140,442
/linnesota	2,089	3,884,423	641	28,257	4,916,714	2,848	4,281,768	883	48,798
/lississippl	517	1,125,509	205	5,704	1,359,931	729	1,214,345	157	4,624
/lissouri	1.536	5,367,190	605	33.011	6,316,233	2,194	5,430,246	600	34,156
Montana	430	605,187	125	6,555	863,082	738	746,540	124	6,831
lebraska	230	992,996	224	84,866	1,318,078	613	1,079,303	194	36,453
levada	122	247,452	56	19	328,830	413	235,067	95	3,819
lew Hampshire	748	943,975	164	17,836	1,187,593	823	953,241	175	11,555
lew Jersey	1,716	6,165,514	876	76,226	8,031,452	2,689	6,444,284	1,076	75,640
lew Mexico	583	755,958	227	1,581	924,042	792	761,044	139	697
lew York	6,137	27,450,217	3,356	290,067	41,985,054	9,536	36,610,647	3,767	494,401
lorth Carolina	1,853	3,937,463	704	31,054	5,254,451	3,271	4,568,198	865	32,219
lorth Dakota	259	784,778	152	792	946,096	393	809,544	72	7,302
hio	4,222	9,801,637	1,792	110,970	12,839,037	6,010	9,831,565	1,442	101,847
klahoma	566	1,526,729	155	19,265	2,029,934	890	1,611,736	295	12.540
regon	1,209	1,541,774	¹⁷ 536	11,182	1,854,248	1,703	1,529,799	481	16,302
ennsylvania	4,451	17,685,011	1,829	155,874	21,519,805	6,106	18,280,844	1,459	139,113
hode Island	543	1,359,181	194	86,266	1,945,483	786	1,671,632	159	15,638
outh Carolina	519	1,318,435	459	27,541	1,561,263	868	1,217,576	228	9,048
outh Dakota	312	910,069	88	3,000	1,007,812	401	869,076	31	1,111
ennessee	1,311	3,284,297	456	7,789	4,402,716	2,202	3,639,591	824	52,034
exas	2,856	7,737,877	1,313	96,699	10,971,339	5,933	9,141,525	1,503	138,136
tah	165	996,260	179	3,604	1,273,472	304	1,192,614	23	1,954
ermont	421	653,480	138	9,620	773,652	413	638,497	146	6,624
irginia	1,653	4,309,588	888	239,977	6,682,785	2,783	5,480,300	822	115,272
/ashington	1,760	3,600,386	514	20,308	4,211,613	2,524	3,328,651	423	29,101
/est Virginia	577	1,287,698	150	6,643	1,591,091	682	1,391,376	126	7,996
/isconsin	1,349	3,555,029	409	94,158	4,230,675	2,255	3,521,533	605	30,990
/yoming	153	69,374	13	2,122	140,134	298	109,220	98	2,868
oreign 2/	143	1,301,372	45	145,951	3,538,247	257	2,921,145	57	

Footnote(s) at end of table.

Table 2.--Returns of Tax-Exempt Section 501(c)(3) Organizations: Selected Income and Balance Sheet Items, by State--Continued [All figures are estimates based on samples-money amounts are in thousands of dollars]

			Information Items		
State	Total a	assets	Total liabilities	Total liabilities and fun-	d balance/net worth
	Number of returns	Amount	Habilites	Number of returns	Amount
	(20)	(21)	(22)	(23)	(24)
United States, total 1/	121,576	529,514,044	231,764,942	121,576	529,514,042
labama	1,763	4.044.019	1.839.569	1,763	4,044,019
laska	203	496,510	195,319	203	496,510
rizona	1,456	4,025,693	2,605,989	1,456	4,025,693
rkansas	509	2,001,093	773.236	509 [2,001,093
alifornia	14,561	44,030,955	19,504,744	14,561	44,030,954
olorado	1,610	5,353,871	2,053,895	1,610	5,353,871
onnecticut	2,297	14,991,140	3,263,598	2,297	14,991,140
	2,297	2,865,696	1,121,474	219	2,865,696
elaware	1.693	2,865,696 8,718,108	2,951,952	1,693	8,718,108
strict of Columbia			7,345,740	4,960	17,704,377
lorida	4,960	17,704,377			
eorgia	2,181	8,245,341	2,469,746	2,181	8,245,341
awaii	599	2,394,779	536,857	599	2,394,779
aho	316	707,512	223,543	316	707,512
inois	4,896	24,493,737	8,631,917	4,896	24,493,737
diana	2,829	10,222,371	3,566,988	2,829	10,222,371
wa	1,586	3,906,072	1,528,989	1,586	3,906,072
ansas	1,688	3,757,438	1,485,129	1,688	3,757,438
entucky	1,358	4,286,710	1,936,171	1,358	4,286,710
oulsiana	1.077	4,280,924	1,899,145	1,077	4,280,924
laine	755	2,233,020	881,253	755	2,233,020
Maryland	2,532	11,851,787	2,761,594	2.532	11,851,787
	5,056	29,978,016	9,738,260	5.056	29,978,016
lassachusetts	3,030	14,531,816	6,004,401	3,012	14,531,816
lichigan		7.960.620	3,054,316	3,042	7,960,620
linnesota	3,042			743	
lississippi	743	2,224,262	848,396		2,224,260
lissouri	2,488	10,540,923	3,471,158	2,488	10,540,923
fontana	765	1,114,325	537,399	765	1,114,325
lebraska	667	3,766,092	1,644,694	667	3,766,092
evada	413	629,700	259,428	413	629,700
lew Hampshire	823	2,828,164	773,454	823	2,828,164
lew Jersey	2.960	13,229,118	5.395.023	2,960	13,229,118
lew Mexico	806	1,386,083	600,013	806	1,386,083
lew York	10,280	112,653,652	79,990,909	10,280	112,653,651
lorth Carolina	3,540	9,765,417	2,489,193	3,540	9,765,419
orth Dakota	407	1,182,918	593,213	407	1,182,918
hio	6,717	20,583,792	7,263,907	6,717	20,583,792
klahoma	1,018	4,585,161	1,256,911	1,018	4,585,161
	1,766	2,976,598	1,123,570	1,766	2,976,598
regon	6.675	32.060.292	12,410,696	6,675	32,060,292
ennsylvania	800	2,985,140	859,459	800	2,985,140
hode Island		· ·	- •	***	• •
outh Carolina	1,075	3,072,198	1,039,833	1,075	3,072,198
outh Dakota	415	1,850,101	1,087,508	415	1,850,101
ennessee	2,520	7,560,719	2,450,598	2,520	7,560,719
exas	6,426	22,613,427	8,988,262	6,426	22,613,427
tah	304	1,835,116	612,053	304	1,835,116
ermont	430	1,266,351	433.451	430	1,266,351
irginia	2,878	11,348,044	3,504,322	2.878	11,348,044
/ashington	2.649	5,979,216	2,571,529	2,649	5,979,216
Vest Virginia	848	2,181,699	914,674	848	2,181,699
Visconsin	2,393	7,328,501	2,632,434	2,393	7,328,501
	•				•
/yomlng	311	331,279	111,591	311	331,279
oreign 2/	264	8,554,151	1,527,439	264 J	8,554,151

^{1/} Excludes Private Foundations.

^{2/} Includes entitles organized outside the United States that have received tax-exempt recognition under Internal Revenue Code section 501(c)(3) and that conduct part of their activities in the United States. Also includes entitles organized in Puerto Rico.

NOTE: Detail may not add to total because of rounding.

Nonprofit Charitable Organizations, 1987

Table 3.--Returns of Tax-Exempt Section 501(c)(3) Organizations: Functional Expenditures, by Size of Total Contributions Received [All figures are estimates based on samples-money amounts are in thousands of dollars]

ltem		Size of total contributions received						
	Total	Contributions zero or unreported	\$1 under \$25,000	\$25,000 under \$100,000	\$100,000 under \$500,000	\$500,000 under \$1,000,000	\$1,000,000 under \$10,000,000	\$10,000,000 or more
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Number of 501(c)(3) returns 1/	122,018	20,869	28,471	29,975	27,264	6,843	7,928	668
otal functional expenditures: Number of returns	120,862	20,117	28,376	29,727	27,223	6,829	7,924	666
	287,759,051	37,822,967	26,886,285	23,442,311	51,614,348	22,378,023	68,712,459	56,902,658
Total grants and allocations: Number of returns	28,099	4,733	6,742	5,977	5,759	1,818	2,688	382
	13,994,150	939,964	388,935	318,220	865,380	697,762	4,381,048	6,402,842
Total specific assistance to individuals: Number of returns Amount	9,490	628	1,762	2,049	3,238	737	1,025	51
	9,606,642	163,721	7,922,797	34,994	142,775	60,882	786,066	495,407
Total benefits paid to or for members: Number of returns Amount	2,277	655	537	531	426	39	77	12
	986,290	403,398	206,036	43,827	79,722	52,002	58,491	142,814
Total compensation of officers and directors: Number of returns	33,636	5,374	5,448	8,045	8,840	2,301	3,250	377
	3,249,540	556,838	325,136	279,103	786,753	273,828	798,683	229,198
Total other salarles and wages: Number of returnsAmount	82,272	10,890	15,397	19,815	22,068	6,148	7,341	613
	104,390,802	10,801,527	7,092,620	9,052,382	20,183,650	9,258,757	26,786,894	21,214,971
Total pension plan contributions: Number of returns	18,827	2,617	1,878	3,278	5,545	1,782	3,329	398
	2,824,671	309,107	135,695	148,359	364,597	168,798	685,667	1,012,448
Total other employee benefits: Number of returns	50,877	5,584	7,245	11,102	15,413	4,969	6,060	504
	9,874,052	1,092,023	616,447	816,320	1,872,786	813,762	2,479,757	2,182,958
Total payroll taxes: Number of returns	71,072	9,621	12,832	17,460	19,533	5,195	5,949	482
	6,674,489	652,009 -	507,918	592,575	1,342,768	620,431	1,688,995	1,269,794
Total professional fundraising fees: Number of returns	4,861	133	651	1,204	1,376	529	880	86
	154,830	2,158	2,686	8,604	26,130	39,225	61,452	14,575
Total accounting fees: Number of returns Amount	68,939	11,713	14,355	15,114	17,553	4,523	5,242	439
	651,079	88,813	64,829	67,716	140,171	65,286	166,773	57,492
Total legal fees: Number of returns	29,116	5,538	5,248	5,070	7,090	2,227	3,547	395
	738,492	107,352	57,039	55,209	159,279	47,479	206,849	105,284
Total supplies: Number of returns	96,491	13,598	22,160	24,277	23,037	5,876	6,985	558
	23,298,785	2,596,486	1,818,311	2,339,802	5,118,967	2,181,897	5,556,599	3,686,724
Total telephone: Number of returnsAmount	86,600	11,809	17,858	22,336	21,857	5,623	6,595	523
	1,784,504	177,082	119,936	131,063	303,578	139,683	471,538	441,624
Total postage and shipping: Number of returns	73,806	8,746	16,658	19,220	18,316	4,846	5,542	478
	1,394,423	116,568	67,901	70,999	148,607	140,477	351,390	498,481
Total occupancy: Number of returnsAmount	76,619	9,860	15,728	18,672	19,801	5,569	6,462	527
	7,666,231	865,016	578,224	597,781	1,358,254	651,317	2,142,342	1,473,297
Total equipment rental and maintenance: Number of returns Amount	60,603	8,074	11,764	13,801	15,975	4,844	5,627	518
	3,677,675	427,835	265,241	303,144	729,597	301,777	966,466	683,615
Fotal printing and publications: Number of returns	66,856 2,212,526	7,785 215,794	14,607 124,219	17,145 149,962	16,888 280,874	4,491	5,445	493
Fotal travel: Number of returnsAmount	68,649	7,583	11,665	18,140	18,667	323,940 5,473	593,954 6,601	523,784 521
otal conferences, conventions and meetings: Number of returns	2,226,726 50,306	6,444	109,877	126,350	275,213 12,675	3,422	689,973 4,073	665,573
Amount	825,216 39,934	96,329 6,640	83,038 7,136	79,431 8,364	10,330	61,999 3,193	218,023 3,935	142,720
Amount	6,607,717	9,718	549,091 12,204	615,566 14,426	1,341,039 17,876	576,152 4,830	1,183,981 5,543	756,129 438
Amount Total other expenses: Number of returns	9,845,757	1,403,654	881,414 27,471 4,968,882	1,079,420 28,887 6,531,468	2,383,812 26,756 13,566,710	951,866 6,798	2,170,587 7,875	975,003 660 13,927,924

^{1/} Excludes Private Foundations.

NOTE: Detail may not add to total due to rounding.