# Domestic International Sales Corporation Returns, 1980 

By Jeffrey Hartzok*

For Income Year 1980, export gross receipts of Domestic International Sales Corporations (DISC's) exceeded $\$ 154$ billion. DISC earnings and profits derived from these export receipts amounted to nearly $\$ 9.8$ billion. By utilizing the provisions of U.S. income tax law pertaining to this special type of corporation, it was possible for stockholders of DISC's to defer, indefinitely, taxes on $\$ 3.6$ billion of the $\$ 9.8$ billion earned in 1980. The estimated cost of these provisions has been reported to be nearly $\$ 1.7$ billion in lost U.S. tax revenues for 1980 [1].

Large U.S. corporations with DISC subsidiaries were the primary beneficiaries of the DISC provisions. Nearly 70 percent of all tax deferred profits in 1980 were retained by DISC's owned by U.S. corporations with total assets of $\$ 250$ million or more.

## DISC LEGISLATION

A DISC is a special type of corporation established by the Revenue Act of 1971 (for taxable years beginning in 1972) to promote exports through sheltering a portion of export profits from U.S. income taxation. The profits of a DISC are not taxed to the DISC itself, but instead are taxed to the stockholders when distributed or deemed distributed. Stockholders of DISC's (typically other operating U.S. corporations) are deemed to receive annually, a portion of the DISC's earnings and profits. This deemed distribution is fully taxable to the stockholders even if the earnings are not actually distributed. U.S. income taxation is deferred indefinitely, for the most part, on the remainder of the DISC's earnings and profits.

To qualify as a DISC, a corporation has to meet very strict formal requirements, such as satisfying the tests that 95 . percent of both its gross receipts and assets are "qualified." These requirements are designed to limit the DISC to export related activities. A DISC is allowed to export products that qualified as export property which are manufactured, produced, grown, or extracted in the United States by someone other than the DISC. Property manufactured, produced, grown, or extracted by a DISC and later sold or leased does not qualify as export property.

A DISC usually acquires export property from its parent corporation or an affiliated corporation (a "related supplier") and then sells the property abroad. However, it can act simply as a commission merchant on export saies of related suppliers and, thus, not have any substance (i.e., no employees or real business activity). The allocation of income between the DISC and its related supplier is achieved through the use of special intercompany pricing rules discussed later in this article.

## DISC Legislative Changes

The DISC legislation has undergone three major modifications since 1972. Each law change reduced the tax benefits allowed to the stockholders of DISC's. The Tax Reduction Act of 1975 eliminated DISC benefits for profits arising from exports of depletable energy products such as oil and natural gas. The Tax Reform Act of 1976 limited DISC benefits to taxable income attributable to export gross receipts in excess of 67 percent of the average export gross receipts in a four-year base period. DISC's with adjusted taxable income of $\$ 100,000$ or less were exempted from these provisions. The Tax Equity and Fiscal Responsibility Act of 1982 increased the portion of DISC income considered deemed distributed to the DISC's corporate stockholders from 50 percent to 57.5 percent for taxable years beginning in 1983.

## Objectives and Effects of the DISC Legislation

The principal objective of the original DISC provisions was to increase U.S. exports and thereby improve U.S. balance of trade by making U.S. exports more profitable for exporting companies and more competitive, in price, with foreign products.

Exports through DISC's have increased rapidly since their enactment, growing from $\$ 21.7$ billion in export receipts in 1972 to $\$ 154.1$ billion in 1980. A recent Treasury report [2] estimates that the DISC provisions directly increased U.S. exports in 1980 in the range of $\$ 7.2$ billion to $\$ 11.0$ billion. This range represents approximately 5 to 7 percent of the total of $\$ 154.1$ billion of exports through DISC's.
A comparison of exports through DISC's to total U.S. exports and imports of merchandise for 1973 through 1980 is shown below [3].

DISC Exports vs. Total U.S. Exports and Imports (Billions of Dollars)

| Year | DISC <br> Exports | Total <br> U.S. <br> Exports | Total <br> U.S. <br> Imports | U.S. <br> Merchandise <br> Trade Balance |
| :--- | :---: | ---: | :---: | :---: |
| 1973 | $\$ 44.8$ | $\$ 70.8$ | $\$ 69.5$ | $\$ 1.3$ |
| 1974 | 66.8 | 97.9 | 101.0 | -3.1 |
| 1975 | 73.2 | 107.1 | 96.9 | 10.2 |
| 1976 | 82.7 | 114.8 | 120.7 | -5.9 |
| 1977 | 85.9 | 121.2 | 147.7 | -26.5 |
| 1978 | 99.6 | 143.6 | 172.0 | -28.4 |
| 1979 | 132.0 | 181.7 | 206.3 | -24.6 |
| 1980 | 154.1 | 220.6 | 244.9 | -24.3 |

Although total U.S. exports of merchandise (including exports through DISC's) have risen steadily since 1973, U.S. imports of foreign merchandise have increased
rapidly as well. Contributing to this increase in U.S. imports has been the growth of imports of petroleum products, machinery, and transportation equipment [4].

As noted before, large U.S. corporations with DISC subsidiaries have been the primary beneficiaries of the DISC provisions. Shown below is a historical comparison of the tax deferred income for all DISC's and those owned by corporations with total assets of $\$ 250$ million or more ("large" majority corporate stockholders). Although a majority corporate stockholder of a DISC is defined as a corporation owning 50 percent or more of the DISC's capital stock, more than 99 percent of the DISC's owned by "large"' corporations are wholly owned subsidiaries.

Tax Deferred Income (Millions of Dollars)

| Income Year | Total Deferred Amount | DISC's with "Large"Majority Corporate Stockholders |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Total Amount |  | Percent of All DISC's |
| 1975 | \$2,351 | \$1,498 |  | 63.7 |
| 1976 | 1,572 | 942 |  | 60.0 |
| 1977 | 1,519 | 959 |  | 63.1 |
| 1978 | 2,071 | 1,376 |  | 66.4 |
| 1979 | 3,065 | 2,148 |  | 70.1 |
| 1980 | 3,606 | 2,520 |  | 69.9 |

Assuming an income tax rate structure of 48 percent for Income Years 1975 through 1978 and 46 percent for Income Years 1979 and 1980, it was possible for these large corporations to defer indefinitely over \$4.4 billion in U.S. income taxes since 1975 [5].

## EXPORT ACTIVITIES, 1979 VS 1980

The number of DISC's actively engaged in exporting U.S. goods and services abroad for 1979 and 1980 was 7,933 and 8,665, respectively (see Figure A). The number of active DISC's continued to grow in nearly all major product and service groups, increasing nearly 9 percent from 1979. DISC's primarily engaged in exporting U.S. manufactured products continued to dominate DISC activity, representing 88 percent of the total number of DISC's. During this same period the cumulative number of elections to be treated as a DISC increased nearly 10 percent from. 10,978 in February 1979 to 12,192 in February 1980 [6]. The data on elections were not adjusted for DISC's that were inactive, were liquidated, withdrew their election, or had their election revoked. The increase in the number of DISC elections during 1980 provides evidence of the continued use of the DISC provisions for export sales.

## Balance Sheets

In 1980, DISC total assets amounted to $\$ 28.7$ billion, an 18.9 percent increase over the previous year (Figure B). This increase compares to a net increase of only 13 percent in total assets for corporations in general [7], and it is more than double the 9.0 percent inflation rate for 1980, as measured by the Implicit Price Deflator for Gross National Product [8]. The fastest growing asset item for the second year in a row was export property which increased 42.1 percent in 1980 after increasing 76.2 percent the previous year.

Figure A -- Number of DISC's by Selected Major Product or Service Group, 1979-1980

| Selected Major Product or Service Group | Number |  | Percent Change |
| :---: | :---: | :---: | :---: |
|  | 1979 | 1980 |  |
| Total | 7,933 | 8,665 | 9.0 |
| Nonmanufactured |  |  |  |
| products and services | 953 | 1,052 | 10.4 |
| Grains | 119 | 110 | -7.6 |
| Other agriculture | 183 | 222 | 21.3 |
| Manufactured products | 6,980 | 7,613 | 9.1 |
| Food and kindred |  |  |  |
| products | 273 | 336 | 2.3 |
| Textile mill products | 247 | 284 | 15.0 |
| Apparel and other |  |  |  |
| fabric products | 151 | 180 | 19.2 |
| Lumber and wood products ....... | 197 | 198 | 0.5 |
| Paper and allied products ....... | 141 | 160 | 13.5 |
| Printing, publishing and allied products | 96 | 126 | 32.0 |
| Chemicals and allied products ........... | 521 | 621 | 19.9 |
| Rubber and |  |  |  |
| plastic products | 136 | 162 | 19.1 |
| Primary metal products | 244 | 281 | 15.2 |
| Fabricated metal products | 701 | 773 | 10.3 |
| Machinery, except |  |  |  |
| Electrical machinery and equipment ...... | 1,248 | 1,354 | 8.5 |
| Transportation equipment .... | 401 | 441 | 10.0 |
| Professional, scientific, and photographic |  |  |  |
| equipment ... | 420 | 439 | 4.5 |

Figure B -- Balance Sheets, 1979-1980 (Millions of Dollars)

| Selected Items | 1979 | 1980 |
| :---: | :---: | :---: |
| Total assets, total | \$24,161 | \$28,729 |
| Qualified assets, total | 24,105 | 28,674 |
| Working capital | 475 | 628 |
| Export-Import Bank obligations ...... | 1,211 | 1,587 |
| Trade receivables | 14,897 | 17,522 |
| Export property | 1,588 | 2.256 |
| Producer's loans | 3,484 | 4,367 |
| Nonqualified assets | 56 | 56 |
| Total liabilities | 3,902 | 4,389 |
| Net worth, total | 20,259 | 24,340 |
| Capital stock and paid-in or capital surplus ..... | 277 | 238 |
| Previously taxed income | 5,860 | 6,783 |
| Accumulated DISC income | 14,146 | 17,308 |

Producer's loans increased 25.3 percent to $\$ 4.4$ billion in 1980. In most cases, producer's loans were loans made by DISC's to their stockhoiders out of the DISC's accumulated, undistributed, untaxed profits. The practical effect to a stockholder of a DISC of borrowing these tax deferred profits was an interest-free loan. This occurred because the interest earned by the DISC from these producer's loans was not taxed to the DISC and the distributions out of this interest which were taxed to the stockholder were offset by the interest deduction taken by the stockholder.

In the aggregate, DISC net worth increased by over 20 percent in 1980. The largest single item was accumulated DISC income which amounted to $\$ 17.3$ billion. This amount represents the aggregate tax deferred profits retained by DISC's since 1972.

## Income Statements

Income statement statistics for all DISC's are presented in Figure C. For 1980, total receipts [9] continued to increase rising by 21.1 percent from 1979 to $\$ 52.8$ billion. Qualified export receipts from the sale of export property accounted for over 96 percent of total DISC receipts. Most of these receipts were from direct foreign sales (either on a commission basis or noncommission basis) of U.S. merchandise to related and unrelated purchasers. of the $\$ 1.7$ billion of other qualified receipts, over 64 percent consisted of qualified interest other than that earned on producer's loans, an increase of 44.2 percent over 1979. This increase in qualified interest receipts reflects the favorable tax treatment of interest earned on trade receivables (the largest qualified export asset item) and other investments such as ExportImport Bank obligations and Private Export Funding Corporation notes.

While domestic profits for all corporations declined as a result of the downturn in the economy during 1980 [10], exports channeled through DISC's continued be a profitable business. DISC net income in 1980 increased 17.1 percent compared to a 16.2 percent decline in profits for corporations in general. There were several possible reasons for this phenomenon. One is a corporation with excessive net operating losses (or excessive tax credits) which may have elected not to export goods and services through a DISC. In a similar manner another corporation which had overall profits (both domestic and foreign) may have chosen to channel only profitable exports through a DISC and directly absorb the losses on unprofitable exports. Finally, the special intercompany pricing rules applicable to DISC's allowed DISC's to maximize their own profits on export sales and minimize the profits allocated to their parent company.

## PRODUCT HIGHLIGHTS

DISC's engaged primarily in the export of grain and selected manufactured products such as chemicals, machinery, and transportation equipment received most of the DISC tax benefits [11]. Those primarily exporting grain generated over 60 percent of the profits from all nonmanufactured products and services. DISC's primarily exporting chemicals, machinery and transportation equipment accounted for nearly 73 percent of the earnings and profits from all manufactured products.

Figures D and E show the percentage of total export gross receipts and net income accounted for by these significant major product groups. Although DISC's primarily exporting manufactured products accounted for 72.4 percent of all DISC export gross receipts, they derived 91.8 percent of all DISC net income.

Figure C -- Income Statements, 1979-1980
(Millions of Dollars)

| Selected Items | 1979 | 1980 |
| :---: | :---: | :---: |
| Total receipts | \$43,601 | \$52,799 |
| Qualified export receipts |  |  |
| property | 42,180 | 50,811 |
| Other qualified export |  |  |
| receipts, total ............ | 1,228 | 1,719 |
| Leasing of export property | 49 | 84 |
| Engineering and archi tectural services | 100 | 129 |
| Interest on producer's |  | 129 |
| loans ..................... | 245 | 342 |
| Other qualified interest .. | 730 | 1,053 |
| Nonqualified receipts ....... | 193 | 268 |
| Total deductions | 35,175 | 42,929 |
| Cost of sales and operations. | 32,920 | 40,248 |
| Export promotion expenses ... | 1,238 | 1,506 |
| Net income (less deficit) ..... | 8,426 | 9,870 |

A comparison, for 1980, of DISC exports to total U.S. exports [12] for agricultural and nonagricultural products is shown below.

| DISC Exports vs U.S. Exports, 1980 (Billions of Dollars) |  |  |
| :---: | :---: | :---: |
| Product/Services | DISC Exports | U.S. Exports |
| Total | \$154.1 | \$216.6 |
| Agricultural products and services | 40.4 | 41.3 |
| Nonagricultural products and services | 113.7 | 175.3 |

DISC exports in 1980 accounted for approximately 65 percent of all nonagricultural exports [13] of U.S. goods and services abroad. The remaining (non-DISC) exports generally included: (1) exports by corporations with excessive net operating losses or tax credits, (2) exports of products ultimately used in the United States, (3) exports of certain products (such as oil and natural gas) which were denied DISC benefits by law, and (4) exports of unprofitable product lines.

## DISTRIBUTIONS TO STOCKHOLDERS

Over 64 percent of DISC earnings and profits were considered to be taxable to their stockholders in 1980 compared to only 51 percent in 1975. This was a direct result of the Tax Reform Act of 1976 which allowed DISC tax benefits to be accrued only on profits arising from increases in exports over a base period amount.

Under the 1976 provisions, DISC benefits have been limited to earnings and profits attributable to export gross receipts in excess of 67 percent of the average export gross receipts of the DISC in a four-year base period. For taxable years beginning in 1976 through 1979 the base period years were 1972 through 1975. Starting with taxable years beginning in 1980, the

Figure D

## Percent of Total Export Gross Recelpis of DISC's by Selected Major Product or Service Group, 1980

1980 Total Export Gross Receipts $=\$ 154.1$ billion


base period advanced each year. For DISC's which were members of the same controlled group (i.e., owned by one stockholder) the export gross receipts for both the current and base period years were aggregated. Small DISC's with adjusted taxable income of $\$ 100,000$ or less were exempted from these provisions.

The total amounts of Disc taxable income and amounts deemed distributed for Income Years 1975 through 1980 are compared in Figure F. The difference shown between the amount of DISC taxable income and the amounts deemed distributed represents the amount of the DISC's
income that can be deferred indefinitely from U.S. income taxation. As noted before, the amounts deemed to be distributed and fully taxable to DISC stockholders amounted to 50.7 percent of the total DISC taxable income in 1975. While the ratio of deemed distributions to DISC taxable income increased to approximately 70 percent for 1976 and 1977, it decreased slightly in the following two years. For 1980, however, the ratio ( 63.5 percent) remained constant to the previous year, reflecting the shift of the base period year for those DISC's with taxable years beginning in 1980.

## INTERCOMPANY PRICING PRACTICES

A series of special intercompany pricing methods (the "4 percent gross receipts method" and the " $50-50$ combined taxable income method") have been provided for in cases where the DISC either purchases its inventory of export property from a related supplier or acts as a commission agent for a related supplier. A related supplier is the DISC's parent corporation or any other related person that controls the DISC.

Regardless of the actual price charged, the selling price is considered to be the smallest of the following:
(1) A price that will result in the DISC having taxable income of 4 percent of the qualified export receipts derived from the sale of export property plus 10 percent of the export promotion expenses allocable to those receipts,
(2) $A^{-}$price that will result in the-DISC having taxable income of 50 percent of the combined taxable income derived by both the DISC and its related supplier from the sales of export property which is attributable to the qualified export receipts plus 10 percent of the export promotion expenses allocable to those receipts, or
(3) the competitive market price subject to the "arms length" pricing rules of the Internal Revenue Code.

If the 4 percent gross receipts method or the $50-50$ combined taxable income method are used, the transfer price from the related supplier to the DISC is computed only after the DISC sold the goods to a customer. The DISC and its supplier can make adjustments following the close of the taxable year in which the DISC sold the goods in order to maximize the DISC's allocation of earnings and profits [14]. However, neither of these methods permits the related supplier to allocate income to the DISC to the extent that it results in a loss to the supplier.

The importance of these special intercompany pricing rules is presented in Figure G. Over 35 percent of DISC export gross receipts were subject to the $50-50$ combined taxable income method, nearly 34 percent to the 4 percent gross receipts method, and almost 20 percent to a combination of both the $50-50$ method and the 4 percent method. Only 4 percent of DISC export gross, receipts were subject to the arms length, or fair market price, method. The ratio of net income to export gross receipts indicates that DISC's and related suppliers with high profit margins tend to use the 50-50 combined taxable income method while DISC's and related suppliers with a combined profit margin of less than 8 percent tend to use the 4 percent gross receipts method [15].

## SUMMARY

Exports of U.S. goods and services through DISC's have increased steadily since 1972. The use of the

Figure F
DISC Taxable Income and Amounts Deemed Distributed, 1975-1980

Millions of Dollars


DISC provisions have increased the profitability of exporting, by lowering the effective U.S. tax rate on export profits. Large U.S. corporations with DISC subsidiaries are the primary beneficiaries of the DISC provisions accounting for nearly 70 percent of all tax deferred profits in 1980. Most DISC's and their parent companies take advantage of the special intercompany pricing rules in order to maximize the DISC's profits on exports sales and minimize the profits allocated to the parent company.
-The DISC provisions have been a point of contention between the United States and other signatory countries of the General Agreement on Tariffs and Trade (GATT) for the last several years. GATT rules generally accept territorial systems of taxation in which income earned within a given country is taxed while income earned outside the home country is tax exempt. As a result, legislation has been introduced to replace the DISC provisions with a tax alternative. This proposal would require U.S. companies to establish foreign sales corporations through which export sales of U.S. goods would be made. A portion of the earnings and profits of these corporations which are attributable to foreign economic processes would be exempt from U.S. income taxation [16].

## DATA SOURCES AND LIMITATIONS

The statistics in this article were estimated from a stratified probability sample of Domestic International Sales Corporation returns selected after revenue
processing but before audit. All returns were manually designated and selected on the basis of randomly selected digits using the eighth position of the Employer Identification Number. The sample was stratified based upon size of net income or deficit of the DISC and total assets of DISC majority stockholders that were corporations, and selected at three rates ranging from 20 percent to 100 percent. There were 3,265 returns in the sample for 1980 drawn from a population of 9,782 .

The estimates are intended to represent Form 1120-DISC returns with accounting periods ended July 1980 through June 1981. However, returns for prior years processed by the Internal Revenue Service during the same period as current year returns were included, in the statistics to compensate for current year returns filed after the cutoff date for 1980 sampling. This exception was for prior year returns of large DISC's. Inclusion of returns for large DISC's was manually verified insofar as possible on a name basis because of their impact on the statistics. Therefore, prior year returns of large DISC's were excluded from the statistics, because the 1980 returns for the same DISC's were included.

Because the data presented in this article are estimates based upon a sample, they are subject to sampling error. To use the data properly, the magnitude of the sampling error should be known. Coefficients of variation (CV's) are used to measure that magnitude.

Figure G. --RETURNS OF ACTIVE DISC's: Export Gross Receipts, Export Promotion Expenses, Net Income (Less Deficit), and Tax Deferred Income by Major Product and Service Division and by Intercompany Pricing Method
[All figures are estimates--money amounts are in millions]

${ }^{1}$ Less than $\$ 500,000$.
NOTE: Detail may not add to total because of rounding.

The table below presents approximated coefficients of variation for frequency estimates. The approximate CV's shown here are intended only as a general indication of the reliability of the data. For a number other than those shown below, the corresponding CV's can be estimated by interpolation. The reliability of estimates based on samples and the use of coefficients of variation for evaluating the precision of sample estimates are discussed in the Appendix.

| Estimated Number of Returns | Approximated <br> Coefficient of <br> Variation | Estimated Number of Returns | Approximated <br> Coefficient of $\qquad$ |
| :---: | :---: | :---: | :---: |
| 200 | . 21 | 1,400 | . 08 |
| 300 | . 17 | 1,800 | . 07 |
| 400 | . 15 | 2,500 | . 06 |
| 600 | . 12 | 4,000 | . 05 |
| 800 | . 10 | 7,000 | . 04 |
| 1,000 | . 09 | 10,000 | . 03 |

## DEFINITIONS

Brief definitions of the terms used throughout this article are shown below.

Accumulated DISC Income -- This balance sheet amount represented the portion of the DISC's earnings and profits, derived during taxable years for which the
corporation qualified as a DISC, that was deferred from U.S. income taxation.

Amounts Deemed Distributed -- This amount represented that portion of the DISC's earnings and profits which were fully taxable as dividends to the DISC's stockholders. For taxable years beginning before January 1, 1976, amounts deemed distributed were the sum of: (1) gross interest on producer's loans; (2) certain gains from the sale or exchange of assets; (3) one-half of the excess DISC taxable income over the sum of (1) and (2); and (4) the foreign investment attributable to producer's loans for the taxable year. For taxable years beginning after December 31, 1975, amounts deemed distributed were the sum of: (1) gross interest on producer's loans; (2) certain gains from the sale or exchange of assets; (3) one-half of DISC taxable income attributable to military property; (4). DISC taxable income attributable to base period export gross receipts; (5) one-half of the excess DISC taxable income over the sum of (1), (2), (3), and (4); (6) international boycott income; (7) the amount of illegal bribes and kickbacks paid to foreign governments; and (8) the foreign investment attributable to producer's loans for the taxable year. The sum of the amounts described in (1) through (3) for taxable years beginning before January 1, 1976, and the sum of the amounts described in (1) through (7) for taxable years beginning, after December 31, 1975 were limited to the DISC's earnings and profits for the current taxable
year. Amounts deemed distributed from foreign investment attributable to producer's loans were limited to the lower of either the accumulated DISC income or the DISC's accumulated earnings and profits for the current and all preceding years.

DISC Taxable Income -- This amount represented the DISC's net income minus the statutory special deductions (net operating loss deduction and dividendsreceived deduction). This sum of the DISC's tax deferred income and income taxable to stockholders was used in determining the amount of the DISC's earnings and profits that was considered to be deemed distributed to the stockholder of the DISC for the current taxable year.

Export Gross Receipts -- Export gross receipts of the DISC included qualified export receipts from: (1) the sale, lease, or rental of export property; (2) services related and subsidiary to any qualified sale, lease, or rental of export property; (3) engineering or architectural services for construction projects located outside the United States; and (4) export management services provided unrelated DISC's to aid them in deriving qualified export receipts. For DISC's that acted as commission agents, export gross receipts included the total receipts on which the commission was earned.

Export Promotion Expenses -- These were expenses (excluding income taxes) incurred by a DISC to advance the sale, lease, or other distribution of export property for use, consumption, or distribution outside the United States. A DISC was allowed to increase its profit by an amount equal to 10 percent of the export promotion expenses attributable to sales of export property through use of the special DISC intercompany pricing rules.

Export Property -- This amount represented the DISC's inventory and property held for sale or lease which: (1) had been manufactured, produced, grown, or extracted in the United States by a person other than a DISC; (2) was held primarily for sale or lease in the ordinary course of business for direct use, consumption, or disposition outside the United States; and (3) had at the time of sale or lease by the DISC, not more than 50 percent of its fair market value attributable to imported articles.

Previously Taxed Income -- This balance sheet amount represented the portion of the DISC's earnings and profits derived during taxable years for which the corporation qualified as a DISC that was fully taxable as dividends to the DISC's stockholders. Excluded from this amount were amounts actually distributed to DISC's stockholders during each taxable year.

Producer's Loans -- This qualified asset generally consisted of loans made out of the DISC's tax deferred accumulated DISC income to its parent company or any other U.S. person engaged in manufacturing, producing, growing, or extracting export, property. A producer's loan must have been designated as such, have been evidenced by a note, have had a stated maturity not to exceed 5 years and have been attributed to assets used in export production. If a producer's loan was renewed, it had to requalify at the time of renewal. A producer's loan did not have to be traced to a specific investment by the domestic borrower, but was subject to certain limitations to assure that it did not exceed the investment in assets which could have been attributable to production for export.

Related U.S. Persons -- Related U.S. persons were: (1) individuals who were citizens or residents of the

United States and who controlled the DISC; (2) domestic partnerships, estates or trusts that controlled the DISC; (3) domestic corporations that controlled the DISC; and (4) domestic corporations that were controlled by the same person or persons that controlled the DISC. Control meant direct or indirect ownership of more than 50 percent of the voting power of the stock entitled to vote in a DISC or other domestic corporation.

## NOTES AND REFERENCES

[1] See U.S. Department of the Treasury, The Operation and Effect of the Domestic International Sales Corporation Legislation, 1981 Annual Report, page 17.
[2] Ibid., pages 8-16. A more detailed analysis of the effect of the DISC provisions on the level and structure of U.S. trade is presented there.
[3] The U.S. export and import totals are based upon foreign trade statistics for merchandise for calendar years 1973 through 1980 as shown in U.S. Department of Commerce, Bureau of the Census, Statistical Abstract of the United States, 1982-83, page 833. The amounts for U.S. exports exclude U.S. Department Defense Military Assistance Program Grant-Aid Shipments.
[4] Ibid., page 842.
[5] The $\$ 4.4$ billion deferral of U.S. income taxes by corporations with total assets of $\$ 250$ million or more since 1975 is based upon the assumption that DISC income would be taxed to the parent corporation in the year earned by the DISC. This estimate understates the deferral of income taxes in cases where the DISC's accounting period ends one month later than its parent corporation's accounting period. This, in effect, postponed by one year the inclusion of the DISC deemed distribution as a taxable dividend in its parent corporation's gross income because the timing of the taxability of DISC income to its parent corporation was based on DISC accounting periods that end with or within the parent's accounting period. It can be roughly estimated that approximately 60 percent of all DISC's owned by U.S. corporations have accounting periods lagging slightly behind their parents's accounting period. The $\$ 4.4$ billion estimate overstates the deferral of income taxes in cases where the DISC has made actual distributions out of its accumulated tax deferred profits (accumulated DISC income).
[6] U.S. Department of the Treasury, op. cit., page 24.
[7] Hobbs James R., 'Corporation Returns, 1980," Statistics of Income Bulletin, Volume 2. Number 3, page 12 .
[8] U.S. Department of Commerce, Bureau of Economic Analysis, Survey of Current Business, June 1981, Volume 61, Number 6, page 15.
[9] For DISC's which operated on a commission basis, receipts figures included only the conmissions earned and not the gross receipts on which the commissions arose.
[10] For a more detailed discussion on the decline in profits for U.S. corporations in 1980, see Hobbs. op. cit., pp. 11-16.
[11] Since most DISC's, by their very nature, would have been classified in the "wholesale trade" industry (selling export property aboard) and to a much lesser extent, in the "services" industry, the statistics presented in this article are classified by the major product sold, leased, or rented, or the qualified service provided abroad. The most significant difference between the classification by major product or service and the classification by industry (which is used for the presentation of statistical data for corporations in general) was that the industrial classification made distinctions based upon type of business activity while the major product or service classification was based on the kind of property being sold, leased, or rented, or the service being provided. Both classification systems were derived from the Enterprise Standard Industrial Classification authorized by the Office of Information and Regulatory Affairs in the Office of Management and Budget.
[12] U.S. Department of Commerce, Bureau of the Census, Highlights of U.S. Export and Import Trade, Report FT990, December 1981, page 31.
[13] A comparison of DISC exports to total U.S. exports for agricultural products and services is
not meaningful because of inter-DISC sales. Sales of export property between unrelated DISC's are qualified export receipts as long as the property sold is ultimately for direct use, consumption, or sale outside the United States. Inter-DISC sales also occur to a much lesser extent for sales of nonagricultural products. However, these sales are not considered to be a limitation of the comparison shown.
[14] The intercompany pricing methods allowed DISC's are not mutually exclusive. Any one may be applied to a particular product or product line or group of transactions without exclusion of other methods for other products, product lines or transactions in the same taxable year.
[15] This information can be used to estimate the combined profit margins of DISC's and their related suppliers. See U.S. Department of the Treasury, The Operation and Effect of the Domestic $\frac{\text { International Sales Corporation }}{}$ Legislation, 1976 Annual Report; pp. 35-36.
[16] U.S. Department of the Treasury, op.cit., pp. 6-7.

Table 1 - Assets, Receipts, Deductions, Income, and Distributions of DISC, and Total Export Gross Receipts of DISC and Related U.S. Persons for Current and First-Preceding Years, by Major Product and Service Division and by Type of Majority Stockholder and Size of Total Assets of Majority Corporate Stockholder
[All figures are estimates based on samples - money amounts are in thousands of dollars]


ALL RETURNS OF ACTIVE DOMESTIC INTERNATIONAL SALES CORPORATIONS
Table 1 - Assets, Receipts, Deductions, Income, and Distributions of DISC, and Total Export Gross Receipts of DISC andRelated U.S. Persons for Current and First-Preceding Years, by Major Product and Service Division and by Type of Majority Stockholder and Size of Total Assets of Majority Corporate Stockholder - Continued
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Major product and service division, type of stockhoider and size of assets of majority corporate stockholder | Total amount actually distributed | Current year total export gross receipts of DISC and related U.S. persons |  |  |  | Full-year returns with full-year first-preceding year export gross receipts of DISC and related U.S. persons |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of returns | Total amount | DISC's | Related U.S. persons (except DISC's) | $\underset{\text { returns }}{\text { Number }}$ | Current year receipts | $\begin{gathered} \text { First- } \\ \text { peareding receipts } \end{gathered}$ | Percent increase (decrease) in current over first-preceding year receipts |
| All Products and Services <br> All returns $\qquad$ | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
|  | 5,221,216 | 8,022 | 163,973,528 | 154,078,475 | 9,895,053 | 6,150 | 151,710,540 | 140,036,919 | 8.34 |
| Returns with majority stockholder, total. | 5,199,875 | 7.687 | 163.060.017 | 153,164,964 | 9,895,053 | 5,900 | 150,918,637 | 134,322,483 | 12.36 |
| Corporate, stockholders, total | 5,163,061 | 6.701 | 161.116.916 | 151,223,948 | 9,892,968 | 5.151 | 149.513.319 | 133,088,616 | 12.34 |
| Assets zero or not available | 69,772 | 481 | 2,875,447 | 2,863,014 | 12,433 | 353 | 2.435.134 | 2.205.575 | 10.41 |
| \$1 under \$100,000 | 3,065 | 124 | 196,606 | 196,606 |  | 63 | 125.614 | 76.009 | 65.26 |
| \$100,000 under \$1,000,000 | 22,238 | 721 | 1,159,619 | 1,119,904 | 39,714 | 430 | 747.927 | 64.102 | 16.66 |
| \$1,000,000 under \$5,000,000. | 113,453 | 1.901 | 4,085,225 | 4,052,786 | 32,440 | 1,364 | 3,242,785 | 2,976,871 | 8.93 |
| \$5,000,000 under \$ $\$ 10.000,000$ | 110,560 | 833 | 4,078,624 | 4,041,205 | 37,418 | 621 | 3,564,819 | 3,584,431 | -. 55 |
| $\$ 10,000,000$ under $\$ 50,000,000$ $\$ 50,000,000$ under $\$ 100,000,000$ | $\begin{aligned} & 328,926 \\ & \hline \end{aligned}$ | $\begin{array}{r}1.377 \\ \hline 362\end{array}$ | 14,364,501 $6,988,119$ | 14,314,266 <br> 6,923,973 | $\begin{aligned} & 50,234 \\ & 64,146 \end{aligned}$ | $\begin{array}{r} 1.164 \\ 324 \end{array}$ | 11,291.919 <br> 5.916.435 | 10,169.634 5.859.137 | 11.04 <br> .98 |
| \$100,000,000 under \$250,000,000 | 323,412 | 300 | 17,356,164 | 16,560,063 | 796, 101 | 259 | 15,192,091 | 13,179,860 | 15.27 |
| \$250,000,000 or more, total.... | 3,997,826 | 603 | 110,012,611 | 101,152,131 | 8,860,480 | 572 | 106,996,594 | 94,395,998 | 13.35 |
| $\begin{aligned} & \$ 250,000,000 \text { under } \$ 500,000,000 \ldots \\ & \$ 500,000,000 \text { under } \$ 1,000,000,000 \end{aligned}$ | 305.937 461,820 | 171 <br> 175 <br> 15 | $9,229.525$ $18,101,338$ | $9,127,452$ $17,054,224$ | $\begin{array}{r} 102,073 \\ 1.047,114 \end{array}$ | 151 <br> 166 <br> 1 | $8,526,250$ $17,753,307$ | 7.048 .398 $18,246.442$ | 20.97 -2.70 |
| \$1,000,000,000 or more ............. | 3,230,068 | 257 | 82,681,748 | 74,970,454 | 7.711 .293 | 255 | 80,717,037 | 69.101.158 | -16.81 |
| Noncorporate stockholders Type of stockholder not known | $\begin{array}{r} 36,495 \\ \quad 319 \end{array}$ | ${ }^{961}$ | $\begin{gathered} 1,885,842 \\ \left.\quad \begin{aligned} 57,258 \end{aligned} \right\rvert\, \end{gathered}$ | $\begin{array}{r} 1,883,757 \\ 57,258 \end{array}$ | 2,085 | 741 | $\begin{array}{r} 1.386,326 \\ 18,992 \end{array}$ | $\begin{array}{r} 1.223 .924 \\ 9.943 \end{array}$ | $\begin{array}{r} 13.27 \\ \bullet \\ \hline 91.01 \end{array}$ |
| Returns with no majority stockholder... | 21,341 | 335 | 913.512 | 913.512 | - | 249 | 791,903 | 5,714,436 | -86.14 |
| Nonmanufactured Products and Services <br> All returns $\qquad$ | 346,565 | 589 | 45,393,860 | 42,517,079 | 2,876,781 | 492 | 38,167,766 | 36,471,932 | 4.65 |
| Returns with majority stockholder, total. | 342,988 | 524 | 45,185,548 | 42,308,767 | 2,876,781 | 444 | 37,988,869 | 36.224.220 | 4.87 |
| Corporate stockholders, total. | 336,516 | 458 | 44,699,207 | 41,823,057 | 2,876,150 | 387 | 37,835,943 | 36,046.217 | 4.97 |
| Assets zero or not available | 5,646 | 54 | 1,254,137 | 1,248,944 | 5,193 | 41 | 1,088,833 | 899.420 | 21.06 |
| \$1 under \$100,000. | -388 | - 21 | -2,709 | ${ }^{2} 2.709$ |  | :11 | - 1.866 | . 5.4 .461 | -27.68 |
| \$100,000 under \$1,000,000 | 2,025 | 75 | 281,263 | 254,726 | 26.537 | -40 | -95.461 | -58.158 | -64.14 |
| - \$1,000,000-under \$ $\$ 5,000,000$. | $\begin{array}{r} 16,949 \\ -10,121 \end{array}$ | -138 -43 -4 | $\begin{array}{r}-531,964 \\ -533,158 \\ \hline\end{array}$ | -521,935 $.533,158$ | -10,029 | ${ }_{2} 125$ | -420,058 | $\begin{array}{r}-572-573 \\ \hline 489805 \\ \hline\end{array}$ | --26.64 |
| - \$100000-under-\$1000 55000000 |  |  |  |  |  |  |  |  |  |
| \$10,000,000 under \$50,000,000 | 27,378 <br> 26535 | 54 | - $\begin{array}{r}3,851,482 \\ 1 \\ \hline 1756199\end{array}$ | $3,851,482$ $1,756,199$ | - | 69 <br> 21 | $1,743,199$ <br> 1.139 .951 <br> 8 | $\begin{array}{r}1,900,180 \\ \mathbf{1} 194.245 \\ \hline\end{array}$ | -8.26 -4.55 |
| $\$ 50,000,000$ under $\$ 100,000,000 \ldots$ |  | -19 | - $\begin{array}{r}10,756.199 \\ \hline 10.502,546\end{array}$ | - $\begin{array}{r}1.756 .199 \\ \hline 9.872 .449\end{array}$ | -630,098 | 21 5 | $1,139,951$ <br> $8,764,350$ | $1,194,245$ 7.990 .961 | 1) $\begin{array}{r}-4.55 \\ 9.68 \\ \hline .58\end{array}$ |
| \$250,000,000 or more, total ....... | 173,131 | 40 | 25,985.748 | 23,781,455 | 2,204,293 | 49 | 24,146.182 | 22:939.413 | 5.26 |
| \$250,000,000 under \$500,000,000 | 10,525 | 9 | 1,490,373 | 1,490,373 | 5720 | $\stackrel{9}{9}$ | 1.258 .743 | 810.531 | 55.30 |
| \$500,000,000 under \$1,000,000,000 | 45,704 | 14 | 7,152,954 | 7,095,725 | 57,229 | 18 | 7.152.954 | 9.751 .653 | 26.65 |
| \$1,000,000,000 or more . | 116,902 | 17 | 17,342,421 | 15,195,357 | 2,147,063 | 22 | 15,734,485 | 12.377.229 | 27.12 |
| Noncorporate stockholders Type of stockholder not known | 6,472 | 66 | 486.341 | 485,710 | 631 | 57 | 152,927 | 178,003 | -14.09 |
| Returns with no majority stockholder. | 3,576 | 64 | 208,312 | 208,312 | - | 48 | 178.897 | 247.712 | -27.78 |
| Manufactured Products |  |  |  |  |  |  |  |  |  |
| All returns .................. | 4,874,651 | 7,433 | 118,579,669 | 111,561,397 | 7,018,272 | 5,658 | 113,542,774 | 103,564,987 | 9.63 |
| Returns with majority stockholder, total. | 4,856,887 | 7.163 | 117.874.469 | 10,856,197 | 7.018 .272 | 5.456 | 112.929 .768 | 98.098 .263 | 15.12 |
| Corporate stockholders, total | 4,826,545 | 6,243 | 116,417.710 | 109,400,891 | 7.016.818 | 4.764 | 111.677.377 | 97.042.399 | 15.08 |
| Assets zero or not availabio | 64,127 | 427 | 1,621,310 | 1,614,070 | 7,240 | 313 | 1.346.302 | 1.306.155 | 3.07 |
| \$1 under \$100,000. | 2,678 | 102 | 193,898 | - 193,898 |  | 52 | 123.748 | 74.548 | 66.00 |
| \$100,000 under \$1,000,000. | 20,214 | 646 | 878,356 | 865,179 | 13.177 | 390 | 652.466 | 582.943 | 11.93 |
| \$1,000,000 under \$5,000,000. | 96,503 | 1.763 | 3.553,261 | 3,530,850 | 22,411 | 1.239 | 2,822,727 | 2.404.297 | 17.40 |
| \$5,000,000 under \$10,000,000. | 100.439 | 790 | 3.545,465 | 3.508,047 | 37.418 | 595 | 3.128,777 | 3.094,626 | . 10 |
| \$10,000,000 under \$50,000,000 | 301.549 | 1,323 | 10.513.019 | 10,462,784 | 50,234 | 1.095 | 9,548,721 | 8.269 .453 | 15.47 |
| \$50,000,000 under \$100,000,000... | 167,272 | 343 | 5,231,920 | 5,167,774 | 64,146 | 303 | 4.776 .484 | 4.664 .892 | 2.39 |
| \$100,000,000 under \$250,000,000 | 249,068 | 288 | 6,853,618 | 6,687,614 | 166,004 | 254 | 6,427,741 | 5.188,899 | 23.87 1595 |
| \$250,000,000 or more, total ....... | 3,824,694 | 563 | 84,026,863 | 77,370,676 | 6,656,188 | 523 | 82,850,412 | 71,456,585 | 15.95 |
| \$250,000,000 under \$500,000,000 | 295.412 | 162 | 7.739 .152 | 7,637,079 | 102.073 | 142 | 7.267 .507 | 6,237,867 | 16.51 |
| \$500,000,000 under $\$ 1,000,000,000$ | 416,116 | 161 | 10.948.384 | 9,958,499 | 989.885 | 148 | 10,600.353 | 8,494.789 | 24.79 14.56 |
| \$1,000,000,000 or more | 3,113,166 | 240 | 65,339,327 | 59,775,097 | 5.564.230 | 233 | 64.982.552 | 56.723.929 | 14.56 |
| Noncorporate stockholders $\qquad$ Type of stockholder not known $\qquad$ | $\begin{array}{r} 30,023 \\ 319 \end{array}$ | $\begin{aligned} & 895 \\ & \hline 24 \end{aligned}$ | $\begin{array}{r} 1,399,501 \\ \cdot \mathbf{5 7 , 2 5 8} \end{array}$ | $\begin{array}{r} 1,398,047 \\ \qquad=57.258 \end{array}$ | 1.454 | $\begin{array}{r} 684 \\ 98 \end{array}$ | $\begin{aligned} & 1.233,399 \\ & \hline 18,992 \\ & \hline \end{aligned}$ | $\begin{array}{r} 1.045 .921 \\ \hline 9.943 \end{array}$ | $\begin{array}{r} 17.92 \\ \bullet 91.01 \end{array}$ |
| Returns with no majority stockholder | 17.764 | 271 | 705,200 | 705,200 | - | 201 | 613,006 | 5,466,724 | -88.79 |

-Estimate should be used with caution because of the small number of sample returns on which it was based.
'Less than $\$ 500$.
Note: Detail may not add to total because of rounding.

ALL RETURNS OF ACTIVE DOMESTIC INTERNATIONAL SALES CORPORATIONS
Table 2 - Assets, Receipts, Deductions, Income, and Distributions of the DISC, and Total Export Gross Receipts of the DISC, and Related U.S. Persons for Current and First-Preceding Years, by Major Product or Service
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Major product or service | Number of returns | Total assets | Qualified assets | Export property | Total liabilities | Total qualified and nonqualified receipts | Qualified export receipts from the sale of export property | Other qualified export receipts | Cost of sales and operations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| All products and services. | 8,665 | 28,728,913 | 28,674,344 | 2,255,910 | 4,389,232 | 52,798,631 | 50,811,478 | 1,718,553 | 40,247,932 |
| Nonmanufactured products and services | 1,052 | 2,922,186 | 2,918,579 | 407,748 | 574,534 | 15,038,106 | 14,619,925 | 383,510 | 13,992,173 |
| Grains | 110 | 1,680,007 | 1,679,260 | 340,805 | 391,132 | 12,336,079 | 12,176,439 | 136,656 | 11,731,895 |
| Cotton | -26 | *81,212 | '80,050 | - | *8,573 | -184,264 | -176,050 | $\cdot 6,578$ | -156,803 |
| Crops, except cotton and grains | 119 | 142,665 | 142,645 | 11,104 | 41.151 | 572,035 | 561,235 | 6,629 | 482,739 |
| Livestock and livestock products | 63 | 65,327 | 65,310 | 8,230 | 13,077 | 388,663 | 382,019 | 2.514 | 357.690 |
| Agriculture services | -14 | *3,957 | *3,912 | *265 | -1,291 | -127,481 | -127,049 | ${ }^{4} 43$ | -123,524 |
| Fishery products and services Metal mining, iron ores, coal mining products and | *15 | *29,349 | *28,923 | - | -2,562 | -106,105 | -104,637 | $\cdot 1,464$ | -87,330 |
| services.................................................. | 53 | 133,665 | 133,665 | 42,890 | 60,083 | 1,025,624 | 1,020,334 | 5,214 | 976,819 |
| Chemical and fertilizer mineral | * 5 | -4,709 | $\bullet 4,709$ | -103 | *111 | -3,299 | -2,923 | * 376 | *2.513 |
| Other nonmetalic minerals products and services | ${ }^{*} 8$ | *2,262 | *2,262 | - | *464 | -5,085 | $\bullet 5,061$ | -23 | -3,284 |
| Transportation electric, gas, and sanitary services Financial services | $\begin{array}{r}4 \\ 146 \\ \\ \hline 8\end{array}$ | \% 5,480 486,013 | 4,135 485,976 | *113 | $\begin{array}{r}* \\ \hline \\ \hline \\ 15,556 \\ \hline\end{array}$ | $\bullet 2.846$ 66.428 | -2,358 | 428 66.193 | $\begin{array}{r}\text {-1,360 } \\ \hline 11\end{array}$ |
| Export management services | -35 | -8,655 | -8,653 | -2,685 | *2,390 | $\stackrel{+4,756}{ }$ | 229 | -4,756 | 211 |
| Motion picture distribution............... | * 15 | "149,949 | *149,252 | ${ }^{*} 77$ | $\cdot 1,218$ | -82,480 | *23,654 | *57,494 | *1,759 |
| Engineering and architectural services .......... | 66 | 101,537 | 101,533 | - | 28,873 | 101,229 | 7,339 | 93,885 | 43.674 |
| Miscellaneous nonmanufactured products and services | 371 | 27,402 | 27,296 | 1,476 | 3,097 | 31,732 | 30.597 | 867 | 22,574 |
| Manufactured products | 7,613 | 25,806,726 | 25,755,765 | 1,848,162 | 3,814,698 | 37,760,525 | 36,191,554 | 1,335,043 | 26,255,759 |
| Ordnance and accessories | 23 | 65,314 | 65,314 | *22 | 9,515 | 46,810 | 42,682 | 4,128 | 20,592 |
| Ammunition, except for small arms. | 3 | $\cdot 1,141$ | $\cdot 1,141$ | - | - | ${ }^{\text {® }} 838$ | -804 | *34 | - |
| Sighting and fire control equipment. | $\stackrel{3}{7}$ | $\cdot 1,195$ | $\bullet 1,195$ | *22 | *594 | $\cdot 4,554$ | *4,554 | - | *3,271 |
| Small arms.................. | $\cdot 7$ | -53,311 | *53,311 | - | -3,941 | *29,853 | *25,863 | *3,989 | -8.631 |
| Ordnance and accessories, not elsewhere classified | *11 | *9,668 | ${ }^{*} 9,668$ | - | '4,980 | *11,566 | *11,461 | -105 | *8.690 |
| Food and kindred products. | 336 | 576,956 | 576,555 | 73,832 | 118,272 | 2,093,565 | 2,068,901 | 18,262 | 1,777.941 |
| Meat products. | 102 | 133,450 | 133,428 | 13,358 | 34,345 | 484,643 | 475,820 | 4,961 | 409,316 |
| Dairy products | ${ }^{\circ} 9$ | *8,519 | $\bullet 8,519$ | *571 | *86 | *2,682 | *2,178 | *92 | - 263 |
| Canned fruits, vegetables, seafoods | 71 | 122,921 | 122,556 | 8,743 | 14,798 | 355,465 | 350,872 | 3,844 | 307,417 |
| Grain mill products | 40 | 95,290 | 95,290 | 7,638 | 3,287 | 292,891 | 288.233 | 3.863 | 220.255 |
| Sugar ................. | -6 | -1,460 | -1,460 |  | ${ }^{*} 6$ | '2,194 | *2.194 | - |  |
| Confectionery and related products. | -12 | -3,990 | -3,990 | - $\overline{-137}$ | * ${ }^{1}$ ) | $\cdot 1,678$ | $\cdot 1.466$ | -213 | - |
| Beverages............................................... | *14 | * 41,995 | -41,995 | *6,137 | -6,382 | *70,838 | *69,265 | *1,267 | -40.947 |
| Miscellaneous food preparations and kindred products | 80 | 169,330 | 169,317 | 37,385 | 59,367 | 883, 173 | 878,874 | 4,021 | 799,742 |
| Tobacco manufactures | 12 | 204,221 | 204,221 | 14,198 | 2,711 | 116,090 | 109,928 | 4,962 | 4,587 |
| Cigarettes | 5 | 179,973 | 179,973 | - | 1,366 | 100,283 | 95,141 | 3,941 | - |
| Tobacco ............... | *3 | -914 | ${ }^{4} 914$ | - | ${ }^{-16}$ | *398 | *356 | -42 | - |
| Tobacco stemming and redrying | 4 | 23,334 | 23,334 | 14,198 | 1,329 | 15,410 | 14,431 | 979 | *4,587 |
| Textile mid products.. | 284 | 426,440 | 424,624 | 55,922 | 178,483 | 556,488 | 543,069 | 10,992 | 394,372 |
| Broad woven fabric mills, cotton | 26 | 233,599 | 233,599 | 46,655 | 135,470 | 229,444 | 224,893 | 4,541 | 183,735 |
| Broad woven labric mills, fiber, silk and wool | -15 | *36,729 | *36,729 | *1.194 | $\cdot 1,641$ | -22,078 | $\cdot 21,496$ | ${ }^{5} 581$ | -8,117 |
| Narrow fabrics and smallwares mills | *16 | -13,303 | *13,303 | ${ }^{1} 15$ | $\bullet 3,236$ | *11,708 | -10.715 | -993 | -7,370 |
| Knitting mils ..... | *12 | -5,455 | *5,455 | - | -529 | -11.180 | -11,107 | $\cdot 72$ | $\cdot 7,190$ |
| Floor covering mills | 52 | 26,176 | 26,172 | - | 6.081 | 30,659 | 29.707 | 859 | 20.159 |
| Yarn and thread mills. | ${ }^{-23}$ | -18,360 | *18,352 | 1.557 | -11,791 | -56,020 | -53.903 |  | *48,503 |
| Miscellaneous textile goods | 140 | 92,820 | 91,014 | 6,501 | 19,734 | 195,401 | 191,248 | 3,945 | 119,297 |
| Apparel and other finished products made from fabrics and similar materials. | 180 | 121,033 | 120,958 | 7,192 | 48,473 | 307,053 | 302,962 | 2.823 | 240.934 |
| Male suits and coats | ${ }^{4}$ | *2,950 | -2,950 | - |  | *1.577 | -1,577 |  |  |
| Male furnishings and work clothing ........................ | *12 | -22,683 | -22,683 | -15 | $\cdot 6,123$ | - 26.064 | -24.477 | -1,587 | -12.880 |
| Fermale and infant undergarments.......................... | *13 | -5,776 | -5,776 | -542 | $\cdot 2,465$ | ${ }^{\mathbf{9}} \mathbf{9}$,603 | -9,680 | *-77 | $\cdot 6.792$ |
| Hats, caps, and millinery. | *5 | -177 | -177 | - | -24 | -1,007 | *1.006 | * 1 | -838 |
| Girls, childrens and infants wear | *5 | *3,264 | *3,264 | - | -187 | *1,324 | *1,324 | - | - |
| Fur goods ......................... | *11 | *3,445 | -3,445 | - | -1,352 | *3,006 | *2,554 | * 452 | * 1.863 |
| Miscellaneous apparel and accessories.. | 79 50 | 56,969 | 56,945 <br> 25 | 5,288 1,346 | 28,831 | 198.218 | 196.551 | 399 | 164.191 |
| Miscellaneous fabricated textile products .................. | 50 | 25,770 | 25.719 | 1,346 | 9,492 | 66,253 | 65,792 | 460 | 54.371 |
| Lumber, wood products, except furniture | 198 | 291,029 | 290,723 | 17,388 | 61,266 | 1.105.987 | 1,097.780 | 6,360 | 942,740 |
| Logging camps, logging contractors | -19 | *60,417 | *60,406 | -893 | -2,621 | -111,667 | -110.956 | ${ }^{4} 420$ | *71,058 |
| Sawrills and planing mills | 46 | 39,949 | 39,919 | 639 | 4,325 | 94,670 | 93,016 | 1.573 | 73.467 |
| Milwork, veneer, and plywood products | 50 | 40,678 | 40,676 | 3,944 | 13,497 | 155.128 | 153,484 | 651 | 138.697 |
| Miscellaneous wood products .......... | 82 | 149,985 | 149,723 | 11,912 | 40,822 | 744.522 | 740.323 | 3,717 | 659.517 |
| Furniture and fixtures | 42 | 13.479 | 13,479 | 982 | 1.457 | 15.245 | 15.020 | 225 | 7.380 |
| Household furniture | -13 | *1,954 | -1,954 | - | *382 | -5,557 | -5.557 | - | $\cdot 3,776$ |
| Office and public building related furniture | -10 | *5,952 | $\bullet 5,952$ | - | $\stackrel{.20}{ }$ | $\bullet 2,824$ | $\bullet 2.721$ | $\cdot 103$ | , |
| Miscellaneous furniture, and fixtures......... | -19 | -5,573 | *5,573 | *982 | *1.055 | *6,864 | -6,742 | -122 | -3.603 |
| Paper and allied products | 160 | 495,530 | 493,747 | 30,428 | 70.963 | 935,875 | 911.784 | 20.349 | 643.524 |
| Pulp mills ......... | . 14 | 171,064 | 170.998 | 10,642 | 11,234 | 187,861 | 175,998 | 9,865 | 89.230 |
| Paper mills, except building paper mills ...... | *17 | *32,681 | -32.681 | . 5 -7 | *3.709 | -115,031 | -114.675 | - 335 | $\cdot 83.213$ |
| Paperboard mills .................................... | *14 | $\bullet 112,470$ | -112.470 | $\cdot 3,567$ | $\cdot 16.243$ | *232,705 | -226,044 | *6,009 | -164.436 |
| Converted paper products except containers and boxes | 99 | 112,615 | 110.901 | 16,216 | 30,631 | 212,434 | 209.538 | 1,870 | 158.089 |
| Paperboard containers, boxes and building paper ....... | *17 | *66,700 | *66,697 | * $2 \cdot 2$ | *9,146 | -187,845 | -185.530 | -2,271 | -148.555 |
| Printing, publishing and allied products | 126 | 206,210 | 206,084 | 761 | 113,776 | 110.536 | 107,274 | 3.024 | 66.816 |
| Periodicals: publishing, and printing | *16 | -17,164 | -17.163 | - | -2,896 | $\cdot 13.133$ | $\cdot 12,897$ | +237 | -3,448 |
| Books | 64 | 175,249 | 175,139 | 761 | 106,252 | 75,917 | 73,091 | 2,589 | 50,457 |
| Miscellaneous publishing | -21 | *1,595 | *1,595 | - | *707 | *3,355 | *3,351 | ${ }^{*} 4$ | -1,956 |
| Commercial printing .......................................... | -131 | $\cdot 2.114$ | *2.099 | - | '26 | ${ }^{*} 2.346$ | -2.208 | -139 | -1.332 |
| Miscellaneous service industries for print trade .......... | *11 | $\cdot 10,089$ | *10.089 | - | $\bullet 3,895$ | -15.784 | $\cdot 15.728$ | ${ }^{-56}$ | ${ }^{-9,622}$ |

## ALL RETURNS OF ACTIVE DOMESTIC INTERNATIONAL SALES CORPORATIONS

Table 2 - Assets, Receipts, Deductions, Income, and Distributions of the DISC, and Total Export Gross Receipts of the DISC, and Related U.S. Persons for Current and First-Preceding Years, by Major Product or Service.
All figures are estimates based on samples - money amounts are in thousands of dollars]

| Major product or service | Total export promotion and other expenses | Export promotion expenses | Net income (less deficit) | $\begin{gathered} \text { Net } \\ \text { income } \end{gathered}$ | Deficit | DISC taxable income | $\qquad$ | Adjusted DISC income subject to deferral computation | Total amount doemed distributed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (t0) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| All products and services. | 2,680,453 | 1,505,666 | 0,870,247 | 9,888,125 | 17,878 | 9,875,286 | 2,191,919 | 7,213,891 | 6,269,797 |
| Nonmanufactured products and services | 240,739 | 74,578 | 805,195 486,962 | 809,127 | 3,933 | 804,090 483,006 | $\begin{aligned} & 191,239 \\ & 131,482 \end{aligned}$ | $\begin{aligned} & 569,944 \\ & 333,695 \end{aligned}$ | $\begin{aligned} & 519,520 \\ & 36,503 \end{aligned}$ |
| Grains. | -17,710 | -1,667 | -25,751 | ${ }_{-25,751}$ |  | -25,751 | -5,289 | *17,896 | -16,809 |
| Crops, except cotton and grains. | 45,132 | 6,448 | 44,163 | 44,259 | 96 | 44.259 | 10,946 | 30,487 | 29,016 |
| Livestock and livestock products | 7,768 | 6,402 | 23,205 | 23,372 | 167 | 23.372 | *4.193 | -18,301 | -14,221 |
| Agriculture services ................... | '2,183 | -2,062 | -1,775 | $\cdot 1,778$ | ${ }^{3}$ | -1,778 |  | ${ }^{1} 1.778$ | '889 |
| Fishery products and services. | *6,604 | '247 | -12.171 | -12,171 | - | -12,171 | 2,363 | -8,999 | -7,672 |
| Metal mining, iron ores, coal mining products and services. | 19,987 | 6,958 | 28,817 | 29,005 | 187 | 28,009 | 1,662 | 25,809 | 15.104 |
| Chernical and fertilizer mineral Other nonmetalic minerals products and services. | $\cdot \cdot 735$ | *204 | -1,066 | -1,066 |  | -1,066 |  | - $\cdot 1.062$ | - 2636 |
| Transportation electric, gas, and sanitary services. | -224 |  | *1,261 | *1,261 |  | $\cdot 1,261$ |  | $\cdot 1.261$ | -631 |
| Financial services ......... | 2,212 | 187 | 64,005 | 64,062 | 56 | 63,984 | 11,610 | 39,964 | 44.053 |
| Export management services | $\cdot 2,369$ | -1,115 | -6, 2.387 | - 2,470 | '82 | -2,470 | -12.445 | -15,642 | -139,601 |
| Motion picture distribution.............. Engineering and architectural sarvices | -18,207 | -18,023 <br> 3,093 | -62,514 | -62,514 | 2,787 | 48,378 | 10,045 | 38.261 | 29,248 |
| Miscellaneous nonmanufactured products and services. | 4,166 | 3,009 | 4,992 | 5,545 | 552 | 5,539 | 704 | 4,822 | 3.128 |
| Manufactured products ... | 2,439,714 | 1,431,088 | 9,065,052 | 9,078,998 | 13,946 | 9,071,196 | 2,000,680 | 6,643,947 | $\begin{array}{r}\text { 5,750,277 } \\ \hline 17.411\end{array}$ |
| Ordnance and accessories | 2,802 | 1,758 | 23,416 | 23,418 |  | 23, 8 | 4,736 | +441 | -618 |
| Ammunition, except for small arms. | -686 | -663 | - 8387 | - 5978 |  | -597 |  | -597 | -298 |
| Sighting and fire control equipment Small arms | $\cdot 1,194$ | $\cdot 1,048$ | *20,028 | * 20,028 |  | -20,028 | *4,602 | -10.158 | -14.948 |
| Ordnance and accessories, not elsewhere classitiod | -922 | -47 | $\cdot 1,953$ | *1,956 | 2 | -1,956 | +133 | -818 | -1.547 |
| Food and kindred products. | 117,648 | 60,242 | 197,975 | 198,705 | 729 | 198.658 | 40,401 | 150,416 | 122,790 |
| Meat products. | 29,609 | 16,972 | 45,718 | 46,102 | 384 | 46.058 | -8,813 | 35,377 <br> 930 <br> 9 | $\begin{array}{r}27.672 \\ +1.908 \\ \hline 1.8\end{array}$ |
| Dairy products ..................... | 15,717 | 10,147 | -2,370 | - ${ }^{2,3650}$ | 321 | 32,652 | 5.636 | 25,519 | 19.893 |
| Grain mill products | 29,693 | 4.618 | 42.943 | 42,943 | (1) | 42,943 | 9.135 | 31,386 | 27.284 |
| Grain mill products Sugar |  |  | -2,193 | -2,194 | 1 | -2,194 |  | $\cdot 2.194$ | $\cdot 1.097$ |
| Confectionery and related products........................ | ${ }^{*}{ }^{5}$ | . 12.4 | $\cdot 1,674$ | -1.674 |  | + 1.674 | . 293 | -1,295 | -1026 |
| Beverages <br> Miscellaneous-food-preparations-and kindred-products | $\begin{array}{r} \quad 13,246 \\ -29,328 \end{array}$ | $\begin{array}{r} \cdot 12 ; 279 \\ -\quad 16,222 \end{array}$ | $\begin{array}{r} \text { - } 16,645 \\ -\quad 54,103 \end{array}$ | $\begin{array}{r} -16,645 \\ -\quad-\quad 54,125 \end{array}$ | 23 | 16,645 $-\quad 54,123$ | -1.1.695 | $40.945$ | -10,259 $-33,651$ |
| Tobacco manufactures | 2,147 | 1,440 | 109,357 | 109,357 |  | 109,357 | 24,260 | 84,163 | 67.345 |
| Cigarettes ... | 1,440 | 1,440 | 98,843 | 98.843 |  | 98,843 | 21,403 | 76,612 | 60.537 |
| Tobacco .... |  |  | -398 | - 10.117 |  | $\begin{array}{r}\text { r } \\ \hline 10.117 \\ \hline 188\end{array}$ | $\begin{array}{r}107 \\ \hline 2749\end{array}$ | 7.291 | 6. 255 |
| Tobacco stemming and redrying. |  | - | 10,117 | 10.117 |  | 10,117 |  |  |  |
| Textile mill products .................. | 71,287 | 25,299 | 90,830 | 92,669 | 1.840 | 92.669 | 19.223 | 71,609 | 56.865 |
| Broad woven fabric mills, cotton | 21,820 | 10,427 | -23,889 | -25,640 | 1,751 | 25,640 | . 7.243 | 17.914 | ${ }_{-8.698}^{16.683}$ |
| Broad woven fabric mills, fiber, silk and wool | ${ }_{\cdot} \cdot \mathbf{8 6 9}$ | -531 | $\begin{array}{r}+13.092 \\ -3.808 \\ \hline\end{array}$ | $\begin{array}{r} \\ \cdot 13,092 \\ \cdot 3,808 \\ \hline\end{array}$ |  | - ${ }^{-3,092}$ | -1.025 | -2.757 | $\cdot 2.430$ |
| Nantow iabrics and smalwares milis | 474 | 261 | 3,516 | 3,516 |  | 3.516 | 188 | 3,256 | 1.888 |
| Floor covering mills | 722 | 621 | 9,777 | 9,777 |  | 9.777 | 799 | 8.299 | 5.628 |
| Yarn and thread mills | *2,939 | -2,276 | -4,578 | $\stackrel{4}{4,632}$ | 54 | -4.632 | *45 | -4.587 | -2,339 |
| Miscellanoous textile goods | 43,932 | 10,665 | 32,170 | 32,204 | 34 | 32.204 | 5.870 | 25.812 | 19.299 |
| Apparel and other finished products made trom fabrics and similar materials | 29,900 | 19,866 | 36.219 | 36,764 | 545 | 36,271 | 7.703 | ${ }^{28,356}$ | 22.093 |
| Male suits and coats ................................................ |  |  | - + , 577 | -1.577 |  | -1.577 | - 74 | -1.504 | - 8.825 |
| Male furnishings and work clothing | -4,936 | -4.494 | $\stackrel{-8,248}{ }$ | ${ }^{\cdot 8,248}$ |  | - 1.188 | $\cdot 2.916$ $\cdot$ | -690 | $\begin{array}{r}5.586 \\ \hline 735\end{array}$ |
| Female and infant undergarments. | -1,632 | +1,504 | -1,180 | -1,180 |  | ${ }_{140}$ |  | -140 | $\cdot 70$ |
| Hats, caps, and millinery... | O |  | $\cdot 1,324$ | $\cdot 1,324$ |  | -1.324 | $\cdot 215$ | $\cdot 1.109$ | $\cdot 769$ |
| Giris, childrens and infants wear | -192 |  | -951 | -951 |  | -951 |  | -951 | -476 |
| Miscellaneous apparel and accessories. | 20,128 | 12,235 | 13,899 | 14,366 | 466 | 14.366 | 2.557 | 11:603 | 8.564 |
| Miscellaneous fabricated textile products. | 2,983 | 1,604 | 8,899 | 8.978 | 79 | 8.485 | 1.651 | 6.835 | 5.068 |
| Lumber, wood products, except furniture | 31,331 | 19,983 | 131,916 | 132.120 | 04 | ${ }^{132.062}$ | 20.716 | 107.348 | 78.388 |
| Logging camps, logging contractors | -991 | -353 | *39,617 | - 39.617 |  | -39.617 | - 776 | -38.537 | -20.349 |
| Sawmils and planing mills. | 2.769 | 1,785 | 18.434 | 18,434 12706 |  | 18.434 12.706 | 3.519 4.123 | 13.947 <br> 8.028 | 8.692 |
| Milwork, veneer, plywood products Miscellaneous wood products ..... | $\begin{array}{r}3,785 \\ 23,846 \\ \hline\end{array}$ | 15,377 | 61,158 | 61,363 | 204 | 61,305 | 12.299 | 46.835 | 37.887 |
| Furniture and fixtures | 932 | 167 | 6,934 | 6.941 | $\bullet 8$ | 6.941 | 522 | 6.321 | 3.781 |
| Household furniture | *470 | -165 | $\cdot 1,311$ | $\cdot 1.319$ | $\bullet 8$ | -1.319 |  | -1.319 | -659 |
| Office and public building related fumiture | (') .462 | $\cdots$ | $\stackrel{\text { '2,824 }}{ }$ | $\stackrel{\cdot 2.824}{ }$ | - | -2.824 | $\cdot 209$ | $\stackrel{.2 .615}{2.388}$ | - $\cdot 1.51 .505$ |
| Miscellaneous furniture, and fixtures .... | ${ }^{462}$ |  | 2.799 | -2,799 |  | 2.799 | 313 | 2.388 |  |
| Paper and allied products. | 72.529 | 18,177 | 219.823 | 219.823 | - | 219.823 | 63.973 | 146.790 | 146.428 |
| Pulp mills. | 13,868 | 995 | -84,762 | -84.762 |  | - 81.4 .762 | $\begin{array}{r}28.251 \\ -4.324 \\ \hline 1\end{array}$ | $\begin{array}{r}51.758 \\ \hline 8.931\end{array}$ | ${ }_{-8,995}$ |
| Paper mills, except building paper mills .............. | -18,358 | $\cdot 4,997$ $\cdot 5,376$ | $* 13,460$ $* 41,971$ | -13.460 | - | -41.971 | -12.756 | -27.489 | -28,227 |
| boxes | 10,533 | 5.589 | 43.813 | 43.813 | - | . 43.813 | 9.174 | 34.119 | . 26.753 |
| Paperboard containers, boxes and building paper ...... | $\cdot 3,472$ | -1.220 | -35,818 | -35,818 | - | -35.818 | $\cdot 9.468$ | -24.493 | $\cdot 23.570$ |
| Printing, publishing and allied products | 6,458 | 4.367 | 37,262 | 37.334 | $\cdot 73$ | 37,334 | . 9.419 | 27.661 | 23.504 |
| Periodicals: publishing, and printing | ${ }^{4} 431$ | -149 | $\cdot 9,254$ | -9.326 | 73 | 91326 | 1.346 | 7.831 | 5.411 14.429 |
| Books | 4.156 | 2.814 | -1, | ${ }^{2} 1210$ |  | ${ }_{-1.316}$ |  | ${ }_{-1.311}$ | -660 |
| Miscellaneous publishing | - 63 |  | 1.316 | -1:316 | - | -914 | $\cdot 69$ | ${ }^{4} 841$ | -493 |
| Commerciel printing ........................... | -1,690 | $\cdot 1,731$ | -4.473 | -4.473 | - | $\cdot 4.473$ | $\cdot 491$ | -3.926 | $\cdot 2.510$ |

Footrotes at end of tatie.

ALL RETURNS OF ACTIVE DOMESTIC INTERNATIONAL SALES CORPORATIONS
Table 2 - Assets, Receipts, Deductions, Income, and Distributions of the DISC, and Total Export Gross Receipts of the DISC, and Related U.S. Persons for Current and First-Preceding Years, by Major Product or Service.
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Major product or service | Tax defertad income | Total amount actually distributed | Current year total export gross receipts of DISC and related U.S. persons |  |  | Full-year returns with first-preceding year export gross receipts of DISC and related U.S. persons |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total amount | DISC's | All related U.S. persons except DISC's | Number of returns | Current year receipts | Firstpreceding year receipts | Percent increase (decrease) current over first-preceding year receipts |
|  | (19) | (20) | (21) | (22) | (23) | (24) | (25) | (26) | (27) |
| All products and services. | 3,606,064 | 5,221,216 | 163,973,528 | 154,078,475 | 9,895,053 | 6,150 | 151,710,540 | 140,036,919 | 8.34 |
| Nonmanufactured products and services | 284,900 | 346,565 | 45,393,860 | 42,517,079 | 2,876,781 | 492 | 38,167,766 | 36,471,932 | 4.65 |
| Grains . | 166,827 | 192,928 | 39,913,732 | 37,165,866 | 2,747,866 | 67 | 33,404,169 | 31,602,001 | 5.70 |
| Cotton | -8,948 | -16,075 | -1,268,246 | -1,263,243 | *5,003 | -20 | *1,115,584 | -1,073,039 | -3.96 |
| Crops, except cotton and grains | 15,243 | 22,043 | 1,132,628 | 1,106,860 | 25,768 | 99 | -930,265 | 942,454 | -1.29 |
| Livestock and livestock products Agriculture services | 9.150 .889 | 14,062 $\mathbf{7} 752$ | 740,391 $.151,174$ | $\begin{array}{r}740,391 \\ +151 \\ \hline\end{array}$ | ¢, | 35 | -542,539 | 750,904 | -27.75 |
| Agriculture services | *889 | ${ }^{*} 752$ | *151,174 | *151,174 | - | ${ }^{*} 9$ | '151,174 | -218,184 | *-30.71 |
| Fishery products and services Metal mining, iron ores, coal mining products and | -4,499 | *9,855 | * 151,601 | *151,601 | - | -9 | *145,316 | *135,500 | -7.24 |
| services. <br> Chemical and fertilizer mineral | $\begin{array}{r}12,905 \\ \hline 266\end{array}$ | 25,639 $* 266$ | $\begin{array}{r} 1.069,050 \\ =2,923 \end{array}$ | $\begin{array}{r}1,069,050 \\ \sim 2,923 \\ \hline 6,\end{array}$ | 二 | * 13 | $\begin{array}{r}\cdot 995,808 \\ \hline 2,923 \\ \hline\end{array}$ | $\begin{array}{r}* \\ \hline 94,640 \\ \hline 4.344\end{array}$ | -25.31 $\cdot$ -32.72 |
| Other nonmetalic minerals products and services .......... | *533 | -520 | *6,961 | $\bullet 6,961$ | - | * 8 | *6,961 | *4,701 | * 48.08 |
| Transportation electric, gas, and sanitary services Financial services | 631 19,931 | +631 | $\begin{array}{r}+8,478 \\ \hline 1.124 \\ \hline\end{array}$ | $\begin{array}{r}* 8,478 \\ 1,124 \\ \hline\end{array}$ | - | 58 | $\begin{array}{r}\cdot 109 \\ \hline 1.109\end{array}$ | •83 260.716 | 31.25 -99.57 |
| Export management services | ${ }^{1} 824$ | -1,559 | -34,599 | -34,599 | 二 | $\cdot 24$ | -16,385 | - 44.453 | - -69.14 |
| Motion picture distribution.. | *22,713 | -21,609 | *357,747 | *295,115 | -62.633 | -15 | -357,747 | -312,976 | -14.30 |
| Engineering and architectural services .......... | 19,130 | 16.510 | 491,874 | 466,392 | 25,482 | *44 | * 442,143 | $\cdot 251,540$ | -75.77 |
| services. | 2,411 | 2,790 | 63,333 | 53,304 | 10,029 | * 82 | -55,535 | -76,397 | *-27.31 |
| Manufactured products | 3,321,164 | 4,874,651 | 118,579,669 | 111,561,397 | 7,018,272 | 5,658 | 113,542,774 | 103,564,987 | 9.63 |
| Ordnance and accessories | 6,007 | 17,676 | 196,543 | 196,543 | - | 23 | 196,543 | 165,363 | 18.85 |
| Ammunition, except for small arms. | -220 | . 472 | -8,895 | -8,895 | - | 3 | $\bullet 8,895$ | -6,258 | -42.12 |
| Sighting and fire control equipment. | $\stackrel{.298}{ }$ | . 499 | -4,554 | -4,554 | - | $\stackrel{3}{7}$ | -4,554 | *3,273 | -39.13 |
| Small arms............................. | -5,079 | '15,546 | $\cdot 166,603$ | -166,603 | - | ${ }^{7} 7$ | *166,603 | -141,712 | -17.56 |
| Ordnance and accessories, not elsewhere classified | * 409 | -1,159 | -16,491 | *16,491 | - | *11 | -16,491 | -14,120 | *16.79 |
| Food and kindred products. | 75,869 | 106,966 | 4,251,809 | 4,204,101 | 47,708 | 245 | 3,810.361 | 3,723,981 | 2.32 |
| Meat products. | 18,386 | 27,017 | 952.514 | 950,071 | 2,443 | 80 | 920.689 | 802,089 | 14.79 |
| Dairy products. | * 461 | *1,250 | -35,499 | *30.661 | -4,838 | $\stackrel{9}{9}$ | *35.499 | * 45,679 | - 22.29 |
| Canned fruits, vegetables, seafoods | 12,759 | 16,663 | 632,690 | 631,771 | 919 | 62 | 580,075 | 584,753 | - 80 |
| Grain mill products | 15,659 | 27,370 | 797,388 | 797,388 | - | 26 | 667,755 | 556,005 | 20.10 |
| Sugar | *1,097 | *758 | *20,904 | *20,904 | - | - |  |  |  |
| Confectionery and related products | ${ }^{*} 648$ | ${ }^{7} 722$ | *20,209 | -19,791 | * 417 | * 6 | *19,576 | -15.456 | -26.66 |
| Beverages............................ | *6,385 | *10,071 | -147,885 | *141,684 | *6,201 | -10 | -112,368 | $\cdot 100,574$ | $\cdot 11.73$ |
| Miscellaneous food preparations and kindred products | 20,472 | 23,117 | 1,644,720 | 1,611,829 | 32,891 | 51 | 1,474,400 | 1,619.425 | -8.96 |
| Tobacco manufactures. | 42.082 | 40,495 | 1,355,571 | 1,110,066 | 245,506 | 12 | 1,355,571 | 1,216,250 | 11,45 |
| Cigarettes | 38,306 | 37,670 | 996,346 | 750,840 | 245,506 | . 5 | 996,346 | 926,195 | * 7.57 |
| Tobacco | *145 | ${ }^{2} 212$ | -6,478 | *6,478 | - | $\cdot 3$ | * 6,478 | ${ }^{2} 5.688$ | *13.89 |
| Tobacco stemming and redrying | 3,630 | 2,614 | 352,747 | 352,747 | - | 4 | 352,747 | 284.367 | 24.05 |
| Textile mill products. | 35,805 | 55,971 | 1,843,501 | 1,829,029 | 14.472 | 205 | 1,647,897 | 1.531,815 | 7.58 |
| Broad woven fabric mills, cotton | -8,957 | *23,813 | -562.318 | -561,913 | ${ }^{4} 405$ | $\cdot 26$ | -562,318 | -627,554 | - 10.40 |
| Broad woven fabric mills, fiber, silk and wool | -4.493 | *6,785 | - 315,217 | -315,217 | - | $\bullet 15$ | *315,217 | $\cdot 273,348$ | +15.32 |
| Narrow fabrics and smallwares mills | $\bullet 1,378$ | *981 | -44,838 | $\cdot 44,838$ | - | -5 | *38,909 | -28,360 | -37.19 |
| Knitting mills... | -1,628 | *1,106 | -37,932 | $\cdot 37,932$ | - | $\stackrel{5}{5}$ | *18.309 | -15.393 | -18.94 |
| Floor covering mills | 4,149 | 5,3C3 | 181,051 | 175,231 | - | 28 | 116.603 | 103.337 | 12.84 |
| Yarn and thread mills.. | *2,294 | *2,205 | -159.698 | * 159.698 | - 14.0 | $\cdot 14$ | -81.576 | -59.970 | -36.03 |
| Miscellaneous textile goods | *12,905 | *15,778 | -542,446 | *534.199 | -14,067 | $\cdot 111$ | -514,964 | -423.853 | -12.50 |
| Apparel and other finished products made from fabrics |  |  |  |  |  |  |  |  |  |
| and similar materials | 14,178 | 13,000 | 611,175 | 581,968 | 29,207 | 116 | 487,251 | 379,514 | 28.39 |
| Male suits and coats | . 752 | *565 | -39,681 | $\bullet 39,430$ | '251 | * | *38.544 | -28.261 | -36.38 |
| Male furnishings and work clothing | ${ }^{*} 2,663$ | ${ }^{-2.827}$ | -83,292 | -83,292 | - | *12 | -83.292 | -45.966 | -81.20 |
| Female and infant undergarments. | *445 | '621 | -30,163 | $\bullet 30.163$ | - | *8 | $\cdot 29.288$ | ${ }^{2} 23.992$ | -22.07 |
| Hats, caps, and millinery........... | -750 | -65 | -1,006 | -1,006 | - | $\div$ |  |  | . -15 |
| Girls, childrens and infants wear | -554 | *653 | "33,092 | -33,092 | - | $\because$ | -23.760 | -21,708 | -9.45 |
| Fur goods ........................ | -476 | -51 | -2,554 | ${ }^{\cdot} 2.554$ | $\square$ | ${ }^{5}$ | -2,449 | -2,240 | -9.38 |
| Miscellaneous apparel and accessorias | 5,801 | 5,307 | 283,406 | 268,130 | 15.276 | 48 | 174.151 | 149.009 | 16.87 |
| Miscellaneous fabricated textile products. | 3.417 | 2,977 | 137,982 | 124,302 | 13,680 | 37 | 135.768 | 108.338 | 25.32 |
| Lumber, wood products, except furniture .................... | 53,674 | 55.536 | 2,934,877 | 2,883,720 | 51.158 | 127 | 2.780 .481 | 3,069,233 | -9.41 |
| Logging camps, logging contractors .. | -19,268 | *6.207 | $\cdot 1,158,956$ | -1.158.956 | - | -16 | *1.151,040 | -1,059,555 | -8.63 |
| Sawrnils and planing mills ............... | 6,974 | 10,453 | 148,784 | 148,784 | 45.17 | 25 | 124,052 | 105.174 | 17.95 |
| Millwork, veneor, and plywood products | 4,014 | 5,297 | 285,522 | 240.405 | 45.117 | 34 | 281.763 | 217.580 | 29.50 |
| Miscellaneous wood products. | 23,418 | 33,580 | 1,341,614 | 1,335,573 | 6.041 | 51 | 1.223.626 | t.686.925 | -27.46 |
| Furniture and fixtures .......................................... | 3.161 | 2.019 | 81,492 | 81.492 | - | 37 | 48.594 | 36.311 | 33.82 |
| Household furniture.. | -659 | * 378 | -11,097 | $\bullet 11,097$ | - | -11 | $\cdot 4.754$ | $\cdot 4,021$ | -18.23 |
| Office and public building related furniture. | $\bullet 1,307$ | -567 | -27,404 | $\bullet 27,404$ | - | -10 | $\cdot 27.404$ | -19.120 | - 43.33 |
| Miscellaneous furniture, and fixtures. | $\cdot 1.194$ | -1,074 | $\cdot 42,990$ | *42,990 | - | -16 | $\cdot 16,435$ | $\cdot 13.171$ | $\cdot 24.78$ |
| Paper and allied products .................................... | 73,395 | 159,584 | 3,163,598 | 3,114,530 | 49.068 | 121 | 2.966.576 | 2.130 .540 | 39.24 |
| Pulp mills................ | 25.879 | 82.059 | 1.349.892 | 1,349,892 | - | 14 | 1.349.892 | -964,300 | 39.99 |
| Paper mills, except building paper mills | - 4.465 | -8.508 | -276.939 | $\bullet 276.939$ | - | $\cdot 13$ | $\cdot 251.810$ | $\cdot 178.150$ | - 41.35 |
| Papertoard mills ................................... | -13,744 | *20,798 | -477.525 | -477,525 | - | -9 | -474,202 | $\cdot 303.007$ | -56.50 |
| Converted paper products except containers and boxes | 17,059 | 16,220 | 781,351 | 732,877 | 48.474 | 74 | 658,460 | 523.651 | 25.74 |
| Papertoard containers, boxes and building paper. | $\cdot 12,247$ | -32,001 | -277,892 | *277,297 | *594 | -11 | -232,213 | -161.431 | - 43.84 |
| Printing, publishing and allied products | 13.831 | 25,360 | 393.624 | 391.604 | -2.020 | 89 | 324.075 | 327.133 | -. 93 |
| Periodicals: publishing, and printing. | $\bullet 3,915$ | -4,892 | -65,262 | $\stackrel{65,262}{ }$ | - | -10 | $\cdot 49.437$ | -53.793 | - 8.10 |
| Books .................................. | 6,875 | 17,475 | 256,540 | 256,540 | - | 52 | 236.590 | 244.012 | -3.04 |
| Miscellaneous publishing | -656 | -865 | -11,050 | -11.050 | - | -16 | $\cdot 2.634$ | -1.917 | $\cdot 37.38$ |
| Commercial printing ...... | -421 | -433 | *13,378 | -13,378 | - | $\stackrel{8}{8}$ | -8.209 | $\cdot 7.182$ | -14.30 |
| Miscellaneous service industries for print trade .......... | -1,963 | -1,695 | *47,392 | $\bullet 45,372$ | -2.020 | 3 | 27,206 | 20,229 | 34.49 |

## ALL RETURNS OF ACTIVE DOMESTIC INTERNATIONAL SALES CORPORATIONS

Table 2 - Assets, Receipts, Deductions, Income, and Distributions of the DISC, and Total Export Gross Receipts of the DISC, and Related U.S. Persons for Current and First-Preceding Years, by Major Product or Service.
[All figures are estimates based on samples - money amounts are in thousands of dollars]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Major product or service \& Number of
returns \& Total assets \& Qualified assets \& Export property \& Total
liabilities \& Total qualified and nonqualified receipts \& Qualified export receipts from the sale of export property \& Other
qualified export receipts \& Cost of sales and operations \\
\hline \& (1) \& (2) \& (3) \& (4) \& (5) \& (6) \& (7) \& (8) \& (9) \\
\hline \multicolumn{10}{|l|}{Manutactured products - Continued} \\
\hline Chemicals and allied products. \& 621 \& 4,955,001 \& 4,952,819 \& 189,352 \& \& \& 7133.933 \& \& \\
\hline Industrial inorganic and organic chemicals \& 101 \& 2,282,842 \& 2,282,790 \& 99,722 \& 233,536 \& 3,364,639 \& 3,262,626 \& 27, 97,644 \& \(5,427,084\)
\(\mathbf{2 , 3 7 2 , 4 8 9}\) \\
\hline Plastics materials and manmade fibers \& 95 \& 1,282,315 \& 1,282,258 \& 28,388 \& 141,518 \& 1,525.952 \& 1,410,995 \& 114,159 \& 1,102,771 \\
\hline Drugs ................... \& 43 \& 356,946 \& 356,231 \& 17 \& 46,050 \& 272,742 \& 251,431 \& 19,643 \& 143,384 \\
\hline Soap, detergents and cleaning preparations \& 81 \& 74.609 \& 74,595 \& 2,319 \& 6,212 \& 61,906 \& 59,646 \& 2,260 \& 25.112 \\
\hline Paints and allied products.
Gum and wood chemicals. \& \({ }_{3} 5\) \& 61,653
88790 \& 61,637
98,790 \& 10,612 \& 10,939 \& 128,437 \& 126,309 \& 1,756 \& 95.086 \\
\hline Agricutural chemicals..... \& 54 \& -98,790 \& 98,790
414,831 \& 25,208 \& 1,775
100,818 \& 36,751
\(1,458.890\) \& 25,737
1.444 .415 \& 10,980
9 \& 12,261
1,285 \\
\hline Miscellaneous chemical products \& 191 \& 382,215 \& 381,686 \& 23,086 \& 59,879 \& 1,572,706 \& 552,774 \& 18,398 \& \(1,285,657\)
390,323 \\
\hline Petroleum refining and related products. \& 32 \& -84,878 \& -84,851 \& *136 \& -3,941 \& -50,448 \& -49,202 \& \(\cdot 1,246\) \& *13,713 \\
\hline Paving and roofing materials.. \& \({ }^{6} 8\) \& *4,908 \& -4,908 \& \& -1,786 \& \(\cdot 10,620\) \& -10,444 \& \(\because 176\) \& \({ }^{5} 5,043\) \\
\hline Miscellaneous products of petroleum and coal \& -24 \& *79,970 \& -79,943 \& 136 \& -2,156 \& *39,828 \& -38,758 \& \(\cdot 1,070\) \& *8,670 \\
\hline Rubber and miscellaneous plastics products. \& 162 \& 179,891 \& 178,771 \& 7,306 \& 23,872 \& 242,715 \& 238,252 \& 4,378 \& 135,960 \\
\hline Tires and inner tubes.... \& \({ }^{15}\) \& -66,846 \& -66,843 \& \& -793 \& \({ }^{+30,479}\) \& \({ }^{2} 27,188\) \& -3,291 \& \(\stackrel{\bullet}{ } \mathbf{3} 997\) \\
\hline Fabricated rubber products, not elsewhere classified. \& 29 \& 26,986 \& 26,986 \& \& 3,837 \& 57,421 \& 57.166 \& 254 \& 33,213 \\
\hline Miscellaneous plastics products......................... \& 118 \& 86,059 \& 84,942 \& 7,306 \& 19,242 \& 154,815 \& 153,897 \& 834 \& 99,751 \\
\hline Leather and leather products... \& 79 \& \({ }^{158,284}\) \& 158,113 \& 4,583 \& 110,600 \& 705,599 \& 704,509 \& 833 \& 672,941 \\
\hline Leather tanning and finishing
Footwear except nubber \& 47 \& 60,075 \& 60,074 \& 2,703 \& 42,120 \& 111,262 \& 10,717 \& 336 \& 96,157 \\
\hline Footwear, except rubber ..... \& -6 \& -13,484 \({ }^{\text {+ } 691}\) \& -13,484 \({ }^{-691}\) \& \& \(\stackrel{\text {-6,213 }}{\substack{604 \\ \hline 6 \\ \hline}}\) \& *25,137 \({ }^{\text {+ }}\) \& -25.118 \& \({ }^{19}\) \& -19,862 \\
\hline Luggage .. \& \(\cdot 7\) \& -8,666 \& *8,666 \& \& *79 \& -4,501 \& -4,501 \& \& *832 \\
\hline Leather goods, not elsewhere classified. \& *13 \& \(\cdot 75,369\) \& -75,199 \& \({ }^{1,879}\) \& -61,585 \& -563,791 \& *563,266 \& * 478 \& *556,091 \\
\hline Stone, clay, glass and concrete products \& 78 \& 241,300 \& 241,005 \& 1,451 \& 14,917 \& 198,312 \& 179,513 \& 17,583 \& 78.170 \\
\hline Flat glass, glass and glassware, pressed or \& * 4 \& *95,387 \& -95,092 \& \(\cdot 1,373\) \& -8,963 \& -82,073 \& -73,936 \& *8,136 \& -42,949 \\
\hline Glass products, made or purchased glass. \& \({ }^{3}\) \& 64,947 \& 64,947 \& \& 1,220 \& 43,655 \& 38,760 \& 3,911 \& \\
\hline Cement, hydraulic. \& \(\stackrel{5}{4}\) \& -3,764 \& -3,764 \& \& *240 \& *2,948 \& -2,681 \& \(\cdot 267\) \& -1,763 \\
\hline Structural clay products. \& *989 \& \(\stackrel{3}{-378}\) \& \(\bullet 3,628\) \& \& *311 \& *4,699 \& -4,629 \& 70 \& \(\cdot 1,377\) \\
\hline Pottery and related products. \& \(\stackrel{*}{*}\) \& \(\cdot 3,775\) \& -3,775 \& - \& -162 \& -11,523 \& * 11,442 \& * 81 \& -9,000 \\
\hline Cut stone and stone products...................... \& +58 \& -2,562 \& *2,562 \& \& -27 \& *574 \& *322 \& *252 \& \\
\hline Abrasive, asbestos, miscellaneous mineral products \& 48 \& 67.238 \& 67,238 \& 78 \& 3,994 \& 52,840 \& 47,743 \& 4,866 \& 23,082 \\
\hline Primary metal products ........................... \& 281 \& 473,235 \& 472,513 \& 29,164 \& 76,180 \& 932,390 \& 906,664 \& 19,531 \& 652,244 \\
\hline Blast fumaces, steel works and finishing mills........................
Iron and steel foundries........... \& -19 \& .95,212 \& -94,635 \& \& 1,828 \& -40,796 \& 35,688 \& 4,780 \& \\
\hline Primary-smelting-and 'refining- of 'nonferrous-metals \& \(\cdot 13\) \& * 45,255 \& -45,255 \& 737 \& \(\cdot 781\) \& -20,609 \& * \({ }^{15,254}\) \& \(\cdot 5,192\) \& -7,891 \\
\hline - Secondery-smelting -and-refining of-nonterrous-metals. \& \(\pm 32\) \& - 31 1:207 \& - 5817,632 \& 4,067 \& - 3 15,602 \& -44,081 \& *39,836 \& -4,246 \& *6,157 \\
\hline Rolling, drawing and extruding of nonferrous metals ... \& *25 \& -30,549 \& -30,487 \& \(\cdot 34\) \& \(\cdot 8,412\) \& *20,523 \& -19,764 \& *476 \& 66;280 \\
\hline Miscellaneous primary metal products..................... \& 166 \& \multirow[t]{2}{*}{212,381} \& \multirow[t]{2}{*}{212,301} \& \multirow[t]{2}{*}{24,326} \& \multirow[t]{2}{*}{46,150} \& \multirow[t]{2}{*}{726,913} \& \multirow[t]{2}{*}{716,987} \& \multirow[t]{2}{*}{4,524} \& \multirow[t]{2}{*}{568;249} \\
\hline \multirow[t]{2}{*}{Fabricated metal products, except ordnance, machinery and transportation equipment.} \& \& \& \& \& \& \& \& \& \\
\hline \& 773 \& \multirow[t]{2}{*}{\[
\begin{gathered}
994,072 \\
13,677
\end{gathered}
\]} \& \multirow[t]{2}{*}{\[
\begin{gathered}
990,381 \\
13,672
\end{gathered}
\]} \& \multirow[t]{2}{*}{72,972} \& 138,078
545
8.45 \& 1,695,472 \& \(\begin{array}{r}1,623,180 \\ 5 \\ \hline 153\end{array}\) \& 34,810 \& \multirow[t]{2}{*}{1,181,108} \\
\hline Cutieny hand tools and \& 83 \& \& \& \& 545
8.417 \& 6,352
98.062 \& \multirow[b]{2}{*}{95,986} \& \multirow[b]{2}{*}{2,028} \& \\
\hline Heating apparatus and plumbing fixtures. \& \multirow[b]{2}{*}{\(\begin{array}{r}84 \\ \hline 125 \\ \hline\end{array}\)} \& 57,739 \& \multirow[t]{2}{*}{\begin{tabular}{|r|}
48,804 \\
112,397
\end{tabular}} \& 2.499
2.289 \& 8,417
88974 \& 98,062
72,871 \& \& \& 59,338 \\
\hline Fabricated structural metal products. \& \& 112,500 \& \& \begin{tabular}{l}
2,289 \\
3,325 \\
\hline
\end{tabular} \& 8,974
11,237 \& - 209,871081 \& 204,579 \& 4,046 \& \multirow[t]{2}{*}{143,786
\(-31,916\)} \\
\hline Screw machine products. \& -29 \& '20,845 \& -20,845 \& \multirow[t]{2}{*}{\(\cdot 1,810\)} \& *7,023 \& -46,010 \& -45,519 \& \begin{tabular}{|l|}
4,046 \\
\hline 490 \\
\hline
\end{tabular} \& \\
\hline Metal stampings......... \& 40 \& 16,426 \& 16.426 \& \& 3,306 \& 15,988 \& 15,098 \& 889 \& -31,916
8,627 \\
\hline Coating, engraving and allied services. \& -13 \& *21,357 \& *21,357 \& \& \({ }^{\text {. } 754}\) \& *8,095 \& -7,022 \& \(\cdot 1,072\) \& -1,499 \\
\hline Miscellianeous fabricated wire products \& \& *18,802 \& -18,802 \& *595 \& *3,350 \& ¢. 54,367 \& -53,885 \& -146 \& -45,187 \\
\hline Miscellaneous fabricated metal products \& 367 \& 683,845 \& 681,331 \& 62,455 \& 94,473 \& !1,184,620 \& t,124,981 \& 23,797 \& 843,762 \\
\hline Machinery except electrical. \& \multirow[t]{2}{*}{1.448
35} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 5,985,491 \\
\& 1,420,684
\end{aligned}
\]} \& 5,975,549 \& \multirow[t]{2}{*}{248,896
63,724} \& \multirow[t]{2}{*}{\[
\begin{gathered}
988,503 \\
119,644
\end{gathered}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 5,776,234 \\
\& 1,403,411
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 5,363,153 \\
\& 1,311,120
\end{aligned}
\]} \& \multirow[t]{2}{*}{\begin{tabular}{|c}
366,676 \\
\(.92,123\)
\end{tabular}} \& \multirow[t]{2}{*}{\(\begin{array}{r}3,281,170 \\ \hline 832,383\end{array}\)} \\
\hline Engines and turtines ... \& \& \& 1,420,684 \& \& \& \& \& \& \\
\hline Farm machinery and equipment \& \multirow[t]{2}{*}{\(\begin{array}{r}130 \\ 254 \\ \hline 1\end{array}\)} \& \multirow[t]{2}{*}{\(1,241,179\)
\(1,679,727\)} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
240,878 \\
1,675,254
\end{array}
\]} \& \multirow[t]{2}{*}{1,717
85,248} \& 63,362 \& , 257,048 \& 244,054 \& 12,685 \& \multirow[t]{2}{*}{169,060
\(1,258,203\)} \\
\hline Construction and mining machinery..... \& \& \& \& \& \multirow[t]{2}{*}{\begin{tabular}{|c}
421,938 \\
\hline 53,57 \\
\hline
\end{tabular}} \& \multirow[t]{2}{*}{\(1,879,751\)
121,251} \& \multirow[t]{2}{*}{1,730,518 114.411} \& 109,055 \& \\
\hline Metalworking machinery and equipment \& \multirow[t]{2}{*}{397} \& \multirow[t]{2}{*}{\begin{tabular}{|c|}
194,025 \\
778,788 \\
\hline
\end{tabular}} \& -193,853 \& 31,394 \& \& \& \& \multirow[t]{2}{*}{6,738
35,026} \& \(1,258,203\)
53,448 \\
\hline Special industry machinery, except metalwork \& \& \& \multirow[t]{2}{*}{\begin{tabular}{|l|}
776,946 \\
359,714
\end{tabular}} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
21,428 \\
9,841
\end{array}
\]} \& 144,782 \& 837,154 \& 800,627 \& \& \multirow[t]{2}{*}{454,999} \\
\hline General industry machinery and equipment. \& \begin{tabular}{l}
397 \\
115 \\
\hline
\end{tabular} \& \begin{tabular}{l}
778,788 \\
360,07 \\
\hline
\end{tabular} \& \& \& \multirow[t]{2}{*}{\begin{tabular}{l} 
90,495 \\
10,588 \\
\hline
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
358,835 \\
\hline 30,806 \\
\hline
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{|l|}
377,947 \\
\hline
\end{tabular}} \& 20,460 \& \\
\hline Office, computing and accounting machines \& *11 \& 824,919 \& -822,362 \& \multirow[b]{2}{*}{-186} \& \& \& \& \multirow[t]{2}{*}{70,121} \& \multirow[t]{2}{*}{- 27.261} \\
\hline Miscellaneous machinery except electrical \& \& -13,130 \& \(\cdot 13,128\) \& \& *2,169 \& *37,267 \& \multirow[t]{2}{*}{509,643} \& \& \\
\hline Miscellaneous machinery, except electrical \& 308 \& 472,963 \& 472,729 \& 35,358 \& 82,007 \& 530,712 \& \& 20,205 \& 275,149 \\
\hline Electrical machinery, equipment and supplies ..... \& \multirow[t]{8}{*}{1,354
4
45
115
50
\(* 27\)
\(*-18\)} \& 3,329,776 \& 3,323,272 \& 100,164 \& 425.148 \& 4,216,327 \& \multirow[t]{2}{*}{\(\begin{array}{r}3,986,339 \\ 236,304 \\ \hline\end{array}\)} \& \multirow[t]{2}{*}{\begin{tabular}{|c|}
220,614 \\
72,624
\end{tabular}} \& \multirow[t]{2}{*}{\(\begin{array}{r}2,569,733 \\ 69,489 \\ \hline 151679\end{array}\)} \\
\hline Electric transmission and distribution equipment \& \& \multirow[t]{2}{*}{529,794
139,208} \& \multirow[t]{2}{*}{\begin{tabular}{l}
528,838 \\
138,460 \\
\hline
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{|c}
329 \\
3,894
\end{tabular}} \& 8,295 \& 309,251 \& \& \& \\
\hline Electrical industrial apparatus \& \& \& \& \& 21,697 \& 221,950 \& 219,110 \& \multirow[t]{2}{*}{\(\begin{array}{r}1,488 \\ 11,880 \\ \hline\end{array}\)} \& \multirow[t]{2}{*}{151,677
188,350} \\
\hline Household appliances. \& \& 260,271 \& \multirow[t]{2}{*}{\(\begin{array}{r}260,270 \\ \hline 13,603\end{array}\)} \& \multirow[t]{2}{*}{\(\cdot 1,258\)} \& 30,788 \& 295,990 \& \(\begin{array}{r}282,134 \\ +33 \\ \hline\end{array}\) \& \& \\
\hline Eloctric lighting and wiring equipment.............. \& \& \({ }^{-13,695}\) \& \& \& \multirow[t]{2}{*}{\(\bullet \cdot 11,606\)} \& \multirow[b]{3}{*}{-58,205

$\mathbf{3 7 7 , 5 8 4}$} \& * 33,354 \& | 11,883 |
| ---: |
| 188 | \& \multirow[t]{2}{*}{$-27,047$

-30760} <br>

\hline Radio and television sets, except communication \& \& -53,341 \& $\bullet 53,099$ \& \multirow[t]{2}{*}{-1,034} \& \& \& \multirow[t]{2}{*}{| $*$ |
| :---: |
| 575,399 |
| 345 |} \& \multirow[t]{2}{*}{$\begin{array}{r}\text { - } \\ \hline 31,483 \\ \hline 183\end{array}$} \& <br>

\hline Communication equipment $\qquad$ \& \& 377,315
$1,224,342$ \& 375,854
$1,222,740$ \& \& 27,676

150,234 \& \& \& \& \multirow[t]{2}{*}{$$
\begin{aligned}
& \quad 30,760 \\
& 200,950 \\
& \mathbf{9 2 8 , 4 6 0}
\end{aligned}
$$} <br>

\hline Miscellaneous electrical machinery, equipment and \& \& 1,224, \& 1,222,440 \& \& 150,234 \& 1,537,630 \& 1,463,310 \& 73,277 \& <br>
\hline supplies ................ \& 418 \& 731,810 \& 730,407 \& 67,427 \& 171,547 \& 1,381,570 \& 1,349,090 \& 28,636 \& 973,000 <br>
\hline Transportation equipment \& \multirow[t]{2}{*}{441
219

171} \& \multirow[t]{2}{*}{\begin{tabular}{l}
4,563,759 <br>
1,877354 <br>
\hline

} \& \multirow[t]{2}{*}{

$4,559,396$ <br>
$1,836,590$ <br>
\hline

} \& \multirow[t]{2}{*}{

950,797 <br>
32,073
\end{tabular}} \& \& 7,921,997 \& 7,631,940 \& 217,321 \& 5,857,857 <br>

\hline Motor vehicles and motor vehicle equipment \& \& \& \& \& 143,920 \& 962,015 \& 846,688 \& 82,152 \& 441,702 <br>
\hline Aircraft and parts. \& 171 \& 2,592,364 \& 2,591,165 \& 917,876 \& 473,415 \& 6,778,688 \& 6,609,983 \& 133,502 \& 5,329,076 <br>
\hline Ship and boat building and repairing \& $\stackrel{18}{*}$ \& *76,523 \& $\cdot 74,123$ \& \& -1,795 \& -70,115 \& -65,510 \& -308 \& $\bullet 1,575$ <br>
\hline Railroad equipment \& $\stackrel{*}{*}$ \& -10,528 \& -10,528 \& - \& -559 \& -16,504 \& -16,102 \& -342 \& *8,916 <br>

\hline | Motorcycles, bicycles and parts |
| :--- |
| Miscellaneous transportation equipment ......................................................... | \& *20 \& *46,325 \& - ${ }_{46,325}{ }^{665}$ \& -848 \& -18,105 \& -94,027 ${ }^{64}$ \& $*$

$*$${ }^{64,010}$ \& *1,017 \& $\cdot 76,589$ <br>
\hline Professional, scientific, controlling instruments; \& \& \& \& \& \& \& \& \& <br>
\hline pholographic and optical goods; watches and clocks. \& 439 \& 1,955,681 \& 1,947,298 \& 12,218 \& 96,744 \& 2,428,462 \& 2,311,577 \& 91,955 \& 1,654,834 <br>
\hline Engineering, laboratory and scientific equipment...... \& 123 \& 367,816 \& 367,805 \& 1,848 \& 27,573 \& 226,446 \& 220,124 \& 6,306 \& 52,949 <br>
\hline Instruments for measuring physical characteristics.. \& 127 \& 242,879 \& 240,326 \& 2,866 \& 32,401 \& 218,437 \& 206,913 \& 10,690 \& 95,150 <br>
\hline Optical instruments and lonses .................... \& -19 \& *17,268 \& *17,268 \& -185 \& "1,746 \& -22,537 \& *21,789 \& '748 \& *13,946 <br>
\hline Surgical, medical, dental instruments and supplies. \& 117 \& 190,285 \& 190,285 \& 5,571 \& 23,746 \& 217,550 \& 208,463 \& 9,035 \& 119,723 <br>
\hline Ophthalmic goods..................................... \& 12
41 \& 1,111,274 \& $\cdot{ }^{26,150}$ \& \& -2,719 \& *34,447 \& *33,858 \& -588 \& -17,833 <br>
\hline Miscellaneous manufactured products and manufactured \& \& 1,111,274 \& 1,105,463 \& 1,747 \& 8,560 \& 1,709,045 \& 1,620,431 \& 64,587 \& 1,355,233 <br>
\hline products not allocablo.... \& 545 \& 485,146 \& 476,093 \& 30,399 \& \& 882,898 \& 863,890 \& 15,084 \& 632,058 <br>
\hline Jeweiry, silverware, and plated ware. \& 25 \& '9,874 \& ${ }^{* 9,874}$ \& -1,386 \& ${ }^{795}$ \& -15,705 \& $\cdot 15,610$ \& *95 \& *9,070 <br>
\hline Musical instruments. \& -28 \& -13,424 \& -13,424 \& -628 \& $\bullet 2,803$ \& -17,151 \& -16,943 \& -205 \& -9,936 <br>
\hline Toys, amusement, sporting and athletic goods.. \& 70 \& 122,273 \& 122,273 \& 3,696 \& 21,368 \& 274,046 \& 270,197 \& 3,252 \& 221,840 <br>
\hline Pens, pencils, and office materials. \& -22 \& -21,009 \& $\cdot{ }^{-21,009}$ \& -643 \& *3,074 \& *57,937 \& -57,118 \& 265 \& -43,004 <br>
\hline Costume jewaly, novelties and buttons \& -13 \& -5,904 \& -5,904 \& -170 \& -2,106 \& -17,428 \& -17,283 \& -106 \& -14,114 <br>
\hline Miscellaneous manufactured products \& 386 \& 312,662 \& 303,608 \& 23,877 \& 63,120 \& 500,631 \& 486,738 \& 11,161 \& 334,094 <br>
\hline
\end{tabular}

[^0]Table 2 - Assets, Recelpts, Deductions, Income, and Distributions of the DISC, and Total Export Gross Recelpts of the DISC, and Related U.S. Persons for Current and First-Preceding Years, by Major Product or Service.
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Major product or service | Total export promotion and other expenses | Export promotion expenses | Net income (less deficit) | $\begin{gathered} \text { Net } \\ \text { income } \end{gathered}$ | Deficit | DISC taxable income | Taxable income attributable to base period export gross receipts | Adjusted DiSC income subject to deferral computation | Total amount deemed distributed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| Manufactured products - Continued |  |  |  |  |  |  |  |  |  |
| Chemicals and allied products | 508,105 | 219,224 | 1.486,833 |  |  |  |  |  |  |
| Industrial inorganic and organic chemicals | 282,488 | 112,089 | $\begin{array}{r}1,486,833 \\ \hline 09662\end{array}$ | $1,488,334$ 709662 | (i) 1,501 | $\begin{array}{r} 1,488.284 \\ 709.662 \end{array}$ | 339,624 | $1,091,010$ | $943,192$ |
| Plastics materials and manmade fibers. | 89,566 | 35,578 | 333,615 | 333.615 |  | 333,615 | 80,295 | 251,647 | 208,153 |
| Drugs ..................................... | 14,507 | 5,654 | 114,850 | 115,030 | 180 | 115,030 | 29,600 | 77,878 | 76,091 |
| Soap, detergents and cleaning preparations | 7,454 13,267 | 5,549 8,407 | 29,340 | 29,340 |  | 29,296 | 5.723 | 23,473 | 17,559 |
| Gum and wood chemicals........ | 13, 559 | 8.449 | 20,084 23 | 20,132 23 | 48 | 20.126 | 4.370 | 15,530 | 12,361 |
| Agricultural chemicals | 42,156 | 22,195 | 131,076 | 131,419 | 343 | 23,930 | 8.522 | 15,204 | 16,328 |
| Miscellaneous chemical products | 58,108 | 29,203 | 124,275 | 125,206 | 931 | 125,206 | 24,900 | 102,765 | 80.037 |
| Petroleum refining and related products | -5,497 | -5,129 | -31,238 | -31,239 | (1) | $\cdot 31,239$ | $\cdot 5,496$ | -25,616 | 76,670 $\cdot 18.431$ |
| Paving and roofing materials................... | *3,301 | $\cdot 3,086$ | -2,276 | -2,276 | (1) | -2,276 | ${ }^{\text {. } 67}$ | -2,209 | -18,431 |
| Miscellaneous products ef petroleum and coal | *2,196 | *2.044 | -28,962 | -28,962 |  | -28,962 | -5,428 | $\cdot 23,407$ | -17,259 |
| Rubber and miscellaneous plastics products Tires and inner tubes..................... | 33,015 | 15,926 | 73,739 | 73,739 | - | 69,881 | 11,897 | 57,157 | 41,357 |
| Fabricated rubber products, not elsewiere classified... | 6.682 | - 4,10 | - 27,058 | $\begin{array}{r}* 27,058 \\ \hline 17.526\end{array}$ |  | $\stackrel{27}{ }{ }^{13} .058$ | -6,625 | -19,977 | -17,123 |
| Miscellaneous plastics products.......................... | 25,909 | 11,710 | 29,155 | 29,155 |  | 13,668 | 3,107 <br> 2,165 | 10,398 26,782 | $\begin{array}{r}8,469 \\ 15 \\ \hline\end{array}$ |
| Leather and leather products. | 16,797 | 8,316 | 15,861 | 16.416 | 555 | 16,416 | 2,719 | 13,392 | 15.720 |
| Leather tanning and finishing | 7,336 | 3,293 | 7.769 | 7.770 | 1 | 7,770 | , 967 | 6,518 | 4,512 |
| Footwear, except rubber .... | $\cdot 2.110$ | ${ }^{*} 745$ | $\cdot 3,166$ | *3,166 |  | -3.166 | -494 | -2,652 | -1,840 |
| Leather gloves and mittens | *17 | -17 | $\cdot 59$ | *59 |  | -59 | - | -59 | *29 |
| Leather goods, not elsewhere classified. | $\cdot 7,321$ | $\cdot 4.261$ | 4,488 | -4.488 |  | *4.488 | $\cdot 1,102$ | -3,385 | -2,795 |
| Stone, clay, glass and concrete products. | 35,113 | 18,078 | 85,028 | 85.028 | 554 | 85,028 | 155 | 778 | -545 |
| Flat glass. glass and glassware, pressed or blown | $\bullet 9,988$ | $\bullet 3,450$ | -29,135 | -29,135 |  | *29,135 | ${ }_{-6,396}$ | 65,554 | 52,251 |
| Glass products, made or purchased glass | 17,536 | 9,601 | 26,119 | 26,119 |  | 26.119 | 5,118 |  | -17,765 |
| Cement, hydraulic | -152 | *79 | $\cdot 1,033$ | -1,033 |  | -1.033 |  | -1,033 | $\begin{array}{r}15,619 \\ \hline 516\end{array}$ |
| Structural clay products | -432 | *147 | *2,890 | -2,890 | - | -2,890 |  | $\cdot 2,843$ | -1.469 |
| Pottery and related products... | $\bullet 1,002$ | *921 | -1,520 | -1.520 | - | $\cdot 1.520$ | -232 | -1.260 | -890 |
| Abrasive, asbestos, miscellaneous mineral products | . 56 |  | * 519 | *519 |  | *519 |  | -267 | -385 |
| Primary metal products. | 5,947 91,861 | $\begin{array}{r}3,881 \\ 25 \\ \hline\end{array}$ | 23.812 | 23,812 |  | 23,812 | 6,951 | 16,412 | 15,606 |
| Blast furnaces, steel works and finishing mills | 2,384 | 2,350 | 38,412 | 18,412 | 134 | 188,417 | 34.571 | 148,836 | 113,999 |
| Iron and steel foundries.. | -1,927 | -1,879 | -10,785 | -10,785 |  | -10,785 | -2,300 | 27,285 | 24.769 |
| Primary smelting and refining of nonferrous metals | -52 | . 52 | -37,873 | $\bullet 37,873$ |  | $\cdot 37,873$ | -3,087 | - 34.777 | - 70.984 |
| Secondary smetting and refining of nonferrous metals | *6,484 | *3,061 | *6,710 | $\bullet 6,710$ |  | $\cdot 6,710$ | $\cdots 1,742$ | -4,861 | -4,280 |
| Rolling, drawing and extruding of nonferrous metals ... | *1,408 | *1,115 | * 15,446 | -15,446 |  | *15,446 | -1,064 | $\cdot 14,083$ | $\cdot \stackrel{405}{ }$ |
| Fabricated metal products, except ordnance, machinery |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Metal cans. |  |  | 6,352 | 6,352 |  | 6,352 | 1,604 | 4,748 | 230,241 3,978 |
| Cutiery, hand tools and general hardware | 18,946 | 16,817 | 19,778 | 19,784 | 6 | 19,784 | 3,397 | $\begin{array}{r}\text { 4, } \\ 15464 \\ \hline\end{array}$ | -3,978 |
| Heating apparatus and plumbing fixtures | 5,936 | 4,410 | 19,943 | 19,943 |  | 19,943 | 3,867 | 15.762 | 12,062 |
| Fabricated structural metal products. | 11,352 | 7.692 | 53,970 | 54.090 | 120 | 54,090 | 8,950 | 43.164 | 32,650 |
| Screw machine products | - 2.916 | $\stackrel{2}{1.540}$ | -11,177 | -11,177 |  | *11,177 | -1.941 | -9.172 | -6,396 |
| Metal Stampings ................... | 1,310 | -(1) ${ }^{1,056}$ | -6,050 | 6.050 |  | 6.050 | 1.449 | 4,235 | 3,933 |
| Miscellaneous fabricated wire products | * 4.175 | ${ }^{\text {(') }} \cdot 2,725$ | -6,458 | * 6,458 |  | *6,458 | $\bullet 1,418$ | $\cdot 4.910$ | -4,003 |
| Miscellaneous fabricated metal products | 95,188 | 53,507 | 245,669 | 246.624 | 954 | - 246,292 | $\cdot 1,668$ 52,919 | '3,264 189.808 | -3,373 151793 |
| Machinery except electrical. | 432,226 | 291,664 | 2,062,838 | 2,065,952 | 3,114 | 2,065,888 | 533,092 | 1,465,636 | 1,333,027 |
| Engines and turvines | 20,391 | 7.750 | 550,637 | 550,637 |  | 550.600 | 147,311 | 374.165 | 363,518 |
| Farm machinery and equipment.... | 22.031 | 15,032 | 65,957 | 66,499 | 541 | 66,499 | 16,639 | 48,612 | 42.193 |
| Construction and mining machinery ..... | 130.315 | 97.492 | 491,234 | 493,611 | 2,377 | 493,611 | 144,269 | 337,329 | 324.946 |
| Metalworking machinery and equipment ....... | 11,047 | 10,259 | 56,756 | 56,756 |  | 56,756 | 16,962 | 38,566 | 37,408 |
| Special industry machinery, except metalwork General industry machinery and equipment.. | 81,391 | 43,545 | 300.764 | 300.838 | 74 | 300.822 | 66.984 | 229.564 | 186,040 |
| Office, computing and accounting machines | 7,337 | 26,884 2.199 | 118.111 317207 | 118,115 317 | 5 | 118.115 | 29.703 | 86,616 | 74,828 |
| Service industry machines | -3,637 | -2,924 | $\cdot 6,098$ | -6,098 |  | ${ }_{*} \mathbf{3 1 7 . 0 9 8}$ | $\begin{array}{r}74,194 \\ \hline 732 \\ \hline 76\end{array}$ | $\begin{array}{r}242,020 \\ \hline 5,366\end{array}$ | 196,197 |
| Miscellaneous machinery, except electrical | 99,488 | 85,578 | 156,074 | 156,191 | 117 | 156,180 | 36,299 | 103,398 1 | 3,415 104,482 |
| Electrical machinery, equipment and supplies | 364,511 | 235,293 | 1,282,082 | 1,282.311 | 229 | 1,281,970 | 248,158 | 961,111 | 802.169 |
| Electric transmission and distribution equipment | 23,672 | 14,702 | 216.090 | 216.090 |  | 216,003 | 51,517 | 140,492 | 145,925 |
| Electrical industrial apparatus | 18,363 | 15,727 | 51,910 | 52,009 | 99 | 52,009 | 10,332 | 40,713 | 31,652 |
| Household appliances.................. | 31,609 | 14.219 | 76,031 | 76,032 | 1 | 76,032 | 23,266 | 52,552 | 49,756 |
| Electric lighting and wising equipment................ | - 21.4019 | $* 1,987$ $\cdot 12,898$ | - 5,080 $\cdot 14,043$ | $\begin{array}{r}\text { 5,080 } \\ +14043 \\ \hline 187\end{array}$ | - | -5.080 | - 9008 | -4,171 | '2.994 |
| Communication equipment........................... | 28,959 | 16,102 | 147,675 | 147,692 | 17 | 147,631 | $\begin{array}{r}5,018 \\ 32.970 \\ \hline 8\end{array}$ | +9,025 | $\stackrel{-9,531}{ }$ |
| Electronic components and accessories. | 105,681 | 62,138 | 503,489 | 503,490 | (') | 503,295 | 78,590 | 105,647 397,090 | 94,810 304,729 |
| Miscellaneous electrical machinery, equipment and supplies | 140,806 | 97,520 | 267,764 | 267,876 | () 112 | 503,295 267876 | 78.590 | 397.090 | 304,729 |
| Transportation equipment | 292,643 | 260,931 | 1,771,496 | 1,772,117 | 621 | 1.769.561 | 368,437 | 1,255,058 | 162,772 |
| Motor vehicles and motor vehicle equipment | 69,443 | 52,149 | 450,870 | 451,386 | 516 | 449,141 | 144,821 | 286,188 | $1.142,150$ 306,204 |
| Aircraft and parts. | 217,343 | 203,875 | 1,232,269 | 1,232,373 | 105 | 1,232,063 | 214.574 | 891.341 | 786,353 |
| Ship and boat building and repairing |  |  | ${ }^{-68,466}$ | '68,466 |  | * 68,466 | -3,785 | -63.429 | -36,752 |
| Raitroad equipment... | '2,467 | *2.443 | ${ }^{5} 5,121$ | ${ }^{*} 5,121$ | - | -5,121 | $\cdot 1.468$ | $\cdot 3,490$ | -3,376 |
| Motorcycles, bicycles and pars.......... Miscellaneous transportation equipment |  |  | *647 | -647 | - | -647 | - | -647 | $\cdot 323$ |
|  |  |  |  |  |  |  |  |  |  |
| photographic and optical goods; watches and clocks | 83,098 | 61,977 | 690,529 | 690,529 | (1) | 690.527 | 139.689 |  |  |
| Engineering, laboratory and scientific equipment ...... | 14,685 | 10.450 | 158,812 | 158,812 | - | 158,812 | 21.414 | 155,969 | 432,410 90.828 |
| Instruments for measuring physical characteristics.... | 33.517 | 22,046 | 89,770 | 89,770 | (') | 89,768 | 16,015 | 68,579 | 55,478 |
| Optical instruments and lenses | '3,135 | $\cdot 1,617$ | $\cdot 5,456$ | *5,456 | - | -5,456 | ${ }^{841}$ | -3,906 | -3,503 |
| Surgical, medical, dental instruments and supplies | 24.578 | 21,779 | 73,250 | 73,250 | - | 73,250 | 12,303 | 59.976 | 43,263 |
| Ophthalmic goods ....................... | -4,736 | *4,239 | -11,876 | -11,878 | - | $\cdot 11,878$ | *2,707 | -9,169 | -7,293 |
| Photographic equipment and supplies ..................... | 2,447 | 1.847 | 351,364 | 351,364 | - | 351.364 | 86,409 | 238,639 | 232,045 |
| Miscellaneous manufactured products and manufactured products not allocable. | 101.851 | 48,926 | 148,989 | 152,299 |  |  |  |  |  |
| Jewelry, silverware, and plated ware | $\cdot 1,810$ | - 251 | -4,825 | **,825 | $\stackrel{3}{-}$ | $\begin{array}{r}152,299 \\ \hline 4.825 \\ \hline\end{array}$ | $\begin{array}{r}30,141 \\ \hline 396\end{array}$ | $\begin{array}{r}119.137 \\ \hline 4.344 \\ \hline\end{array}$ | 92.727 |
| Musical instruments. | $\cdot 3,648$ | -1,950 | *3,566 | *3,566 |  | -3,566 | -539 | - 3 -344 | -2,653 |
| Toys, amusement, sporting and athletic goods | 11,218 | 3.245 | 40,988 | 40,988 |  | 40,988 | 9.511 | 31.429 | 25.273 |
| Pens, pencils, and office materials. | *8,044 | *4,305 | -6,889 | -6,889 | - | -6.889 | $\bullet 2,703$ | $\cdot 4,187$ | $\stackrel{4}{4,796}$ |
| Costume jewery, novelties and buttons ................... | -1.828 | $\cdot 1,570$ | $\cdot 1,486$ | $\cdot 1,592$ | -107 | -1,592 | $\cdot 105$ | -1,382 | -902 |
| Miscellaneous manufactured products ..................... | 75,302 | 37,606 | 91,235 | 94,438 | 3,203 | 94,438 | 16,887 | 74,1,2 | 57.052 |

all returns of active domestic international sales corporations
Table 2 - Assets, Receipts, Deductions, Income, and Distributions of the DISC, and Total Export Gross Receipts of the DISC, and Related U.S. Persons for Current and First-Preceding Years, by Major Product or Service.
[All figures are estimates based on samples - money amounts are in thousands of dollars]

| Major product or service | Tax deferred income | Total amount actually distributed | Current year total export gross receipts of DISC and related U.S. persons |  |  | Full-year returns with first-preceding year export gross receipts of DISC and related U.S. persons |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total amount | DISC's | All related U.S. persons except DISC's | Number of returns | Current year receipts | Firstpreceding year receipts | Percent increase (decrease) current over first-preceding year receipts |
|  | (19) | (20) | (21) | (22) | (23) | (24) | (25) | (26) | (27) |
| Manufactured products - Continued |  |  |  |  |  |  |  |  |  |
| Chemicals and allied products. | 545.266 | 801,789 | 18,029,472 | 16,727.710 | 1,301,761 | 468 | 17,608.171 | 15,664.763 | 12.41 680 |
| Industrial inorganic and. organic chemicals | 253,670 12565 | 436,699 168695 | $6,862,304$ $4,521,066$ | $6,781,892$ 4.179 .402 | $\begin{array}{r}80.412 \\ 341.664 \\ \hline\end{array}$ | 78 65 | $6,793,126$ $4,406,733$ | $6,360.553$ $3,771.763$ | 6.80 |
| Plastics materals and manmade fibers | 125.635 38,939 | 168,695 <br> 48,877 | 4,521,066 | 4.835, 815 | 159,311 | 31 | 984.810 | 697.657 | 41.16 |
| Soap, detergents and cleaning preparations | 11.736 | 13,160 | 273,781 | 273,781 |  | 51 | 205.190 | 202.490 | 1.33 |
| Paints and allied products .................... | 77.765 | 11.610 | 173,023 | 173,023 | - | 53 | 173.023 | 150,893 | 14.67 7 |
| Gum and wood chemicals | $\begin{array}{r}7.602 \\ 51.382 \\ \hline\end{array}$ | 73,209 | $\begin{array}{r}224.524 \\ 2.533 \\ \hline\end{array}$ | 224.524 2.475 .883 | 57.900 | - ${ }_{3}^{3}$ |  | 2.024.587 | 7.26 23.24 |
| Agricultural chemicals | 51,382 48.536 | 73,019 <br> 48,520 | $2,543,783$ <br> 2,44565 | $2,475,883$ $1,783,490$ | 662.475 | 144 | 2.325,659 | 2,247,489 | 3.48 |
| Petroteum refining and related products .......Paving and roofing materials............Miscellaneous products of petroleum and | -12,808 | $\bullet 8,301$ | -343,958 | $\cdot 318.833$ | 25,125 | $\cdot 21$ | -338,527 | -305.743 | 10.72 |
|  | *1,104 | -1,310 | $-10,444$ -333 | -10.444 |  | $\stackrel{+18}{ } \cdot$ | - $\cdot \mathbf{6 3 1 . 8 2 5}$ | $\begin{array}{r}4.961 \\ -300.782 \\ \hline\end{array}$ | -37.60 |
|  | -11,703 | -6,991 | -333.514 | -308.389 | *25,125 | 18 |  <br> 931,701 <br> 910872 | - 7300.7813 | - 24.20 |
|  | 28,525 | $\begin{array}{r}25,735 \\ \hline 8.492\end{array}$ | 1,085,173 | 1,084.719 | 453 | ${ }^{2} 15$ | -512.779 | -405.246 | -26.54 |
| Tires and inner tubes................................ Fabricated rubber products, not elsewhere classified | - 5199 | 6.902 | 165,213 | 165,213 |  | -21 | -132.128 | '97.978 | *34.85 |
| Fabricated rubber products, not elsewhere classified Miscellaneous plastics products | 13,391 | 10,341 | 407.181 | 406,728 | 453 | 86 | 265,966 | 230.190 | 15.54 |
| Leather and leather products ...... | 6.696 | 7.928 | 843,307 | 837.126 | 6.181 | 66 | 839.873 | 1.023:647 | -17.95 |
|  | 3.259 | . 3.294 | 205,401 | -199,220 | 6,181 | 4. | ${ }_{-32.611}$ | ${ }_{-25.111}^{188.48}$ | - 29.98 |
| Footwear, except rubber Leather gloves and mittens | -1,326 | -1.057 | -35.137 | - ${ }^{\text {35,197 }}$ |  |  |  |  |  |
|  | -1.693 | *3,537 | -38,594 | -38.594 |  | - | $\cdot 38.594$ | -36,294 | *6.34 |
| Leagage ...........t elsowtere classified | +,693 | - 3.39 | -563,266 | -563,266 | - | -13 | -563,266 | -773,759 | - 27.20 |
| Stone, clay, glass and concrete products | 32.777 | 36,971 | 923,010 | 881,896 | 41.114 | 56 | 856.668 | 758.772 | 12.90 |
| Flat glass, glass and glassware, pressed or blown | -11,370 | -10,682 | - 268,579 | - 2688.579 |  | * | -265,067 | -266,896 | $\begin{array}{r}-0.69 \\ \hline 3.44\end{array}$ |
|  | 10.500 | 11,273 | ${ }_{-292692}$ | - 292.692 |  | : 5 | 292,692 | 214,515 | - 76.92 |
| Cement, hydraulic | - 51.422 | $\cdot \cdot 1.605$ | -35,001 | $\cdot 35,001$ |  | - 5 | -2,195 | -4,357 | --49.61 |
|  | -630 |  | -11,442 | -11,442 |  | * 3 | -11.442 | -8.662 | -32.08 |
| Pottery and related products.. Cut stone and stone products | *133 |  | -322 | *322 |  | *5 | -322 | ${ }^{287}$ | -12.42 |
| Abrasive, asbestos, miscellaneous mineral products .... | 8,206 | 13,070 | 312,294 | 271.180 | 41.114 | 31 | 282,270 | 262,541 | 7.51 |
| Primary metal products | 74.418 | 100,929 | 3,295,355 | 3,261,916 | 33,439 | 202 | 2,968,877 | 2.181,034 | 36.12 |
| Blast ${ }^{-}$-ürnaces, ${ }^{-}$stoel ${ }^{-}$works ${ }^{-}$and ${ }^{-}$finishing ${ }^{-}$mills <br> - Iron-and steel-foundries. | 13,642 | -33,621 | -651-181 | -645,094 | 6,088 |  | -622,058 | - 2972979 | -15.53 |
|  | -17,388 | -12,974 | - 380.935 | $\cdot 380.935$ | - | $\cdot 7$ | -378,600 | -214,686 | -76.35 |
| - Iron-and steel-ioundnes............................... | -2,431 | -2,657 | -131,103 | -131,103 | - | -16 | -89,522 | -112.775 | --20.62 |
| Secondary smelting and retining of nonferrous metals. | $\cdot 7,042$ | $\bullet 6,405$ | *221,931 | '220,487 | *1,444 | -19 | -220,970 | -132.240 | -67.10 |
| Miscellaneous primary metal products..................... | 31,123 | 34,405 | 1.566,829 | 1,545,419 | 21,411 | 118 | 1,314,352 | 950.434 | 38.29 |
| Fabricated metal products, except ordnance, machinery and transportation equipment. | 144,913 | 169.541 | 4,299,539 | 4,264,412 | 35;127 | 599 | 4.062.091 | 3.498.449 | 16.11 |
|  | 2,374 | $\bigcirc$ | 133,771 | 133,771 |  | , | 133,771 | 121,403 | 10.19 |
| Cutlery. hand tools and general hardware | 7.732 | 9.510 | 215,258 | 212,061 | 3,196 | 77 | 194.814 | 219,997 | -11.45 |
|  | 7.881 | 7.642 | 243,548 | 236,977 | 6.571 | 54 | 220,582 | 197,250 | 11.83 |
| Heating apperatus and plumbing fixtures:. | 21,440 | 23.520 | 574,396 | 560.109 | 14.286 | - 24 | -71.878 | ${ }_{-48,124}$ | -49.36 |
| Fabricated structural metal products Screw machine products | 4.717 | 2.029 | 78,779 | 77.829 | 951 | -24 | *68,923 | -41,774 | -64.99 |
| Screw machine products Metal stampings | -2.455 | $\cdot 3,459$ | -69,986 | -69,986 |  | *13 | *69,986 | $\cdot 78,365$ | - 10.69 |
| Coating, engraving and allied services. Miscellaneous fabricated wire products | -1.632 | $\cdot 2,745$ | -67,633 | -67,633 |  | *23 | -67,633 | -58,173 | *16.26 |
|  | 94,502 | 114,728 | 2,833,985 | 2.823,864 | 10,122 | 292 | 2,699,462 | 2,278,657 | 18.47 |
| Machinery except electrical | 732,861 | 997,989 | 27,485,256 | 25,548.595 | 1,936,661 | 1,135 | 26,485,524 | 26,217,058 | 02 |
|  | 187.083 | 185,502 | 7,243,653 | 6,156.863 | 1,086,789 | 28 | 7,043,678 | 6,180,957 | -34.65, -78.74 |
| Engines and turtines ............ | 24,306 | 46,589 | 1,341,110 | 1.246,986 | 94,124 417386 | 192 | $7,706.451$ | 6,291.207 | 22.50 |
| Construction and mining machinery | 168,665 | 242,566 | 7,991.281 | 7.729,178 | 23,248 | 109 | -695,941 | -559,593 | 24.37 |
| Metahworking machinery and equipment <br> Special industry machinery, except metalwork | 114781 | 150,180 | 3,575,686 | 3,466,859 | 108,827 | 337 | 3,328,357 | 2.735,194 | 21.69 |
| Special industry machinery, except metalwork ............ General industry machinery and equipment........ | 43,288 | 66,058 | 1,471,113 | 1,466,523 | 4,590 | 70 | 1,431,240 | 1,109.808 | 28.96 |
| Office, computing and accounting machines .............. | 121,010 | 186.795 | 3,099,044 | 2,912,029 | 187,015 | 47 | 3,047,476 | 2,617.979 | 16.41 |
|  | $\bullet 2,683$ | -2,651 | *56,542 | -56,239 | 303 | -11 | 56.542 | 58,041 | -2.58 |
| Service industry machines ...................... | 51,698 | 84,667 | 1,954.401 | 1,940,023 | 14,378 | 241 | 1,862,007 | 1,434,120 | 29.84 |
| Electrical machinery, equipment and supplies...... Electric transmission and distribution equipment | 479,801 | 534,360 | 14,452,869 | 14,360,181 | 92,689 | 1.006 | 13,614.085 | 10,876,303 | $25: 17$ |
|  | 70,078 | 114.110 | 1,791,766 | 1,791,668 | ${ }^{8}$ | 86 | 1,758.452 | 1,527,285 | 38.03 |
| Electrical industrial apparatus ................................... | 20.356 | 20.740 | 163,768 | 1211204 | 48,711 | 36 | 1,219,648 | 1,090,125 | 11.88 |
| Household appliances............ | $\stackrel{26}{ }$ | -32.890 | - $2.54,976$ | -54,976 |  | -14 | * 40,317 | *38,498 | *4.73 |
| Electric tighting and wining equipment............ | $\cdot 4,513$ | $\cdot 1,462$ | *149,795 | -149,795 |  | 7 | -141,535 | *89,239 | -58.60 |
|  | 52,821 | 74,039 | 1,648,694 | 1,645,168 | 3.725 | 120 | 1,561,265 | 1,416,870 | 10.19 |
| Communication equipment | 198,567 | 180,039 | 5,600,556 | 5,564,272 | 36.284 | 416 | 5,447,408 | 4,180,384 | 30.31 |
| Miscetlianeous electrical machinery, equipment andsupplies ....................................... | 105.104 | 107,342 | 3,183,201 | 3,179,336 | 3.865 | 297 | 2,739,822 | 2,259,973 | 21.23 |
|  | 627.412 | 1,353,206 | 24,769,519 | 21,795,893 | 2.973,626 | 319 | 24,516,793 | 23,254,276 | 5.43 |
| Supplies ............................. | 627.412 142,938 | +549,846 | 12,222,642 | 11,140,614 | 1,082,029 | 141 | 12,078,685 | 13,071,233 | -7.59 |
| Motor vehicles and motor vehicle equip Aircraft and parts | 445,710 | 751,565 | 11,843,763 | 9,952,166 | 1,891,598 | 133 | 11,787,564 | 9,687,269 | 21.68 |
| Aircraft and parts ${ }^{\text {Shio }}$ and boat building and repairing | $\cdot 31,714$ | -41,594 | -491,610 | -491,610 |  |  | -453,774 | -337,911 | - 34.29 |
| Ship and boat build | *1,745 | -2,769 | -56.859 | -56.859 |  | "9 | *56,859 | -64,290 | - 11.56 |
| Motorcycles, bicycles and parts ...........................Miscellaneous transportation equipment ............ | -323 |  | -177,497 | -147.497 |  | $\cdots$ | *139,910 | -93. 571 | *49.52 |
|  | -4,982 | -7,432 | $\cdot 147,146$ | -147,146 |  |  | -139,910 |  |  |
| Professional, scientific, controlling instruments; photographic and optical goods; watches and clocks... |  |  |  | 6.026,606 | 24,679 | 310 | 5,822,210 | 4,621,790 | 25.97 |
|  | 258,117 67984 | 281,931 55,851 | 6,051,285 | 6,026,606 | 24,608 4,008 | 85 | 1,559,576 | 1,085,766 | 43.64 |
| Engineering, laboratory and scientific equipment......... | 67,984 | 55,851 | 1.603, 90740 | +906,710 | 730 | 93 | 803.376 | 642.769 | 24.99 |
| Instruments for measuring physical characteristics. | -1,953 | -1.870 | -41,173 | +41,173 |  | -14 | *39,758 | *40,816 | --2.59 |
| Optical instruments and lenses <br> Surgical, medical, dental instruments and supplies | 29,987 | 31,341 | 784,876 | 770,581 | 14,294 | 89 | 749,746 | 619,201 | 21.08 |
|  | -4,584 | *6,226 | -141,127 | $\cdot 141,127$ |  | -12 | $\cdot 141,127$ | +124.100 | *13.72 |
| Ophthalmic Photographic equsipment and supplies .......................................... | 119,319 | 151,346 | 2,573.586 | 2,567,938 | 5,647 | 17 | -2,528,628 | -2,109,139 | -19.89 |
| Miscellaneous manufactured products and manufacturedproducts not all. ${ }^{\text {a }}$ (locable......................... |  | 79,363 | 2,168,736 | 2,060,458 | 108,278 | 380 | 1,901,735 | 1,849,598 | 2.82 |
|  | -2, 172 | -1,835 | ${ }^{2,182,637}$ | ${ }^{2} \cdot 82,637$ |  | *25 | -82,637 | -53,437 | *54.65 |
| Jewelry, silverware, and plated ware Musical instruments. <br> Toys, amusement, sporting and athletic goods Pens, pencils, and office materials Costume jewelry, novelties and buttons Miscellaneous manufactured products. | -1,515 | -1,740 | -80.711 | -80,711 |  | -17 | -69.517 | $\bullet 59,079$ | -17.67 |
|  | 15,714 | 12,703 | 558,746 | 479,446 | 79,300 | 42 | 539,023 | 477,257 | 12.94 |
|  | -2,093 | -3,888 | -82,592 | -67.597 | -14,995 | * | -82,210 | -84,342 | -2.53 |
|  | ${ }^{\text {© } 691}$ | -874 | - 21,725 | *21,725 |  | ** | * 20,820 | -20.461 | +1.75 |
|  | 37,386 | 58,323 | 1,342,325 | 1,328,342 | 13,983 | 266 | 1,107,528 | 1,155,023 | -4.11 |

[^1]
[^0]:    Footnotes at end of table.

[^1]:    -Estimate should be used with caution because of the small number of sam
    "Data deleted to avoid disclosure of information for specitic corporations.
    Less than $\$ 500$.
    Note: Detail may not add to total because of rounding

