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**marketing
programs
inc** UNIQUE DESIGNS FOR GROWTH

Regulation Comments
Chief Counsel's Office
Office of Thrift Supervision
1700 G Street, NW
Washington, DC 20552

Attention: Docket No. 2002-17

May 30, 2002

To Whom it May Concern:

As a member of the National Community Reinvestment Coalition, I, Rachel-Yvonne Daniel on behalf of marketing programs inc., strongly support the proposed changes to the Office of Thrift Supervision's regulations implementing the Alternative Mortgage Transaction Parity Act (AMTPA). I, and marketing programs inc., have been involved in combating predatory lending for several years. Instances in which unscrupulous lending institutions have used prepayment penalties to trap borrowers in abusive loans can be seen throughout the Cleveland, Ohio MSA 2000. Borrowers have also faced stiff late fees associated with abusive loans. The current AMTPA regulations have facilitated the proliferation of prepayment penalties and late fees in predatory loans.

AMTPA has outlived its usefulness. Congress passed AMTPA in 1982 during a high interest rate environment in order to provide state-chartered institutions the ability to offer adjustable rate mortgages (ARMs) and other alternative mortgages. At that time, many states had outlawed ARMs. From 1983 to 1996, the Federal Home Loan Bank Board (the OTS' predecessor agency) and the OTS granted state-chartered thrifts and non-depository institutions preemption under AMTPA from state law on alternative mortgages so that they could offer ARMs and other alternative mortgages. During this time period, however, the Bank Board and the OTS did not allow institutions to preempt state law on alternative mortgages that limited prepayment penalties and late fees. In 1996, the OTS inexplicably reversed course and allowed institutions to preempt state limits regarding prepayment penalties and late fees on alternative mortgages.

This single change in the OTS regulations during 1996 significantly contributed to the dramatic increase in predatory lending of the last few years. Non-depository institutions and mortgage companies that were state-chartered applied prepayment penalties at such a high rate that the great majority of subprime borrowers (about 80 percent) now have prepayment penalties. In contrast, only 2 percent of prime borrowers have prepayment penalties on their loans according to Standard and Poor's. This huge difference in the application of prepayment penalties suggests that prepayment penalties trap subprime borrowers into abusive loans, and that subprime borrowers do not freely accept prepayment penalties as a means of lowering their interest rates.

For example, in the Cleveland, Ohio MSA 2000, the following conditions exist:

- Hispanics make up a small part of the Cleveland market, while receiving a large portion of loans from subprime lenders than white borrowers. Hispanics do significantly better than minorities as a whole in both refinance and home purchase lending
- African Americans receive the highest portion of loans from subprime lenders of any racial/ethnic group

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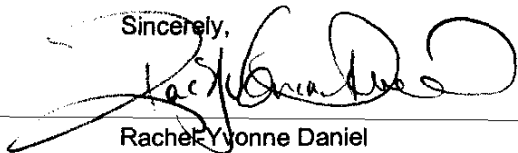
- Significantly minority tracts (those with more than 50% minority population) receive a substantially higher share of loans from subprime lenders than non-substantially minority tracts
- Lower-income tracts have higher share of loans from subprime lenders than upper-income tracts
- In 2000, prime lenders made 31.4% of the refinance loans made to African Americans, while subprime lenders made 54.8%
- Subprime Lenders made 58.4% of refinance loans in minority tracts
- African Americans received 23.2% of all refinance loans made by subprime lenders
- 17.2% of home purchase loans received by African Americans in 2000 were made by subprime lenders

The OTS correctly notes in its proposal that prepayment penalties and late fees are not integral elements of alternative mortgages. The OTS also reports that all states but one now allows ARMs, meaning that AMTPA is no longer needed. Instead, predatory lenders are using AMTPA and the existing OTS regulations to evade state law on alternative mortgages and prey upon unsuspecting and vulnerable borrowers. I, and marketing programs inc., cannot emphasize enough how urgent it is to remove AMTPA's preemption of state limits regarding prepayment penalties and late fees on alternative mortgages.

I, and marketing programs inc., note that the OTS could have made its proposal stronger. The AMTPA statute provides OTS with the discretion to prescribe general limits on loan terms and conditions. In the case of prepayment penalties, the OTS could have adopted a two-year limitation on prepayment penalties for the alternative mortgages issued by all the institutions it regulates including federally chartered thrifts, state-chartered thrifts and non-depository institutions. The limitation would also stipulate the maximum amount of the prepayment penalty at one percent of the loan amount. Currently, victims of predatory lending are confronted with paying about 5 percent or higher of the loan amount as a prepayment penalty. I, and marketing programs inc., believe that this approach would have achieved a greater degree of uniformity in the regulatory framework for different institutions. If the OTS does not adopt a more prescriptive approach, I, and marketing programs inc., strongly urge the OTS to stick with its proposal and to resist industry calls to weaken its proposed regulatory changes.

We applaud the OTS for proposing this change to their AMTPA regulations and ask the OTS to implement this change as quickly as possible after the close of the public comment period.

Sincerely,



Rachel Yvonne Daniel
Vice-President and Director of Business Programs

cc.
National Community Reinvestment Coalition

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