



**Office of Information
Technology Acquisition**

**TIPSS-4 PROCUREMENT
CONTRACT STRATEGY**

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DISCLAIMER

The information shared today reflects the Government's intention on how the procurement should be carried out. We are very early in the planning stages; therefore, information from today may change as a result of information exchanged and market research. The formal solicitation to be released later is the only document that should be relied upon in determining the Government's requirements.

TIPSS - 3 TODAY

Total Information Processing Support Services

- Awarded October 28, 2005
- 5 year IDIQ contract, multiple award
- 21 vendors – 15 large businesses; 6 small businesses
- Three principle task areas:
 - Information Systems Services (ISS)
 - Systems Security Services (SSS)
 - Strategic Business Services (SBS)
- Customers: Treasury bureaus, DHS & DOJ

TIPSS – 4 Strategy

- **Multi-year contract with multiple vendors**
- **Approximate budget: \$500M per year**
- **Shift in business emphasis**
 - Increased opportunities for Small Business
 - Tiered Approach (Cascade)
 - Better pricing from Industry
 - Increase use of FFP orders
 - Streamline procurement process
 - Reduce award time of task orders
 - Increase use of Performance-Based Statements of Work and Statements of Objectives

Potential Task Areas

- Information Systems Services (ISS)
- Systems Security Services (SSS)
- Strategic Business Services (SBS)
- Quality Assurance Services (QAS)
- Training Support Services (TSS)

Are these reasonable?

What is on the horizon in IT services?

- latest technology
 - trends (evolving vs. tombstone)
 - services needed for new technologies
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- Knowledge is power! (and profit)
 - What are the distinguishing factors that set you apart?
 - Be prepared to share during Q&A session

Tentative Milestone Schedule

- July 23, 2008 Release draft solicitation
- August 14, 2008 Pre-solicitation Conference
- August 21, 2008 Deadline for submitting questions
- October 28, 2008 Release solicitation
- January 5, 2009 Proposals Due
- September 24, 2009 Anticipated contract awards