SAIC

The Right People,
The Right Experience,
The Right Solutions

SAIC®
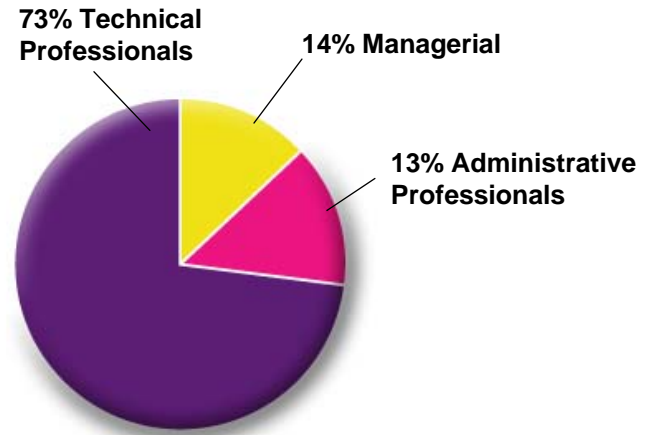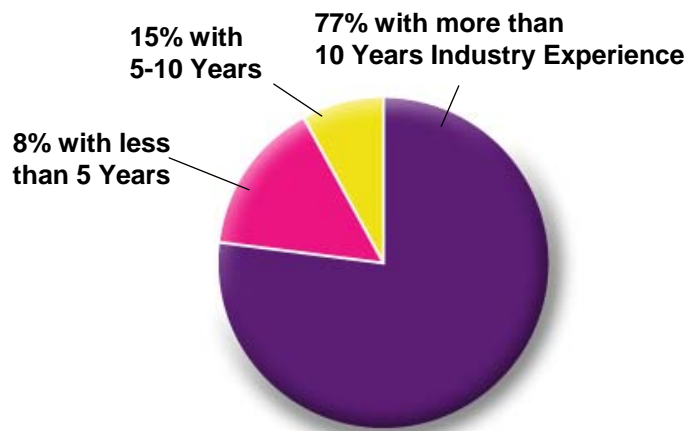An Employee-Owned Company

saic.com

SAIC

Our Mission: SAIC delivers best value services and solutions based on innovative applications of science and technology.
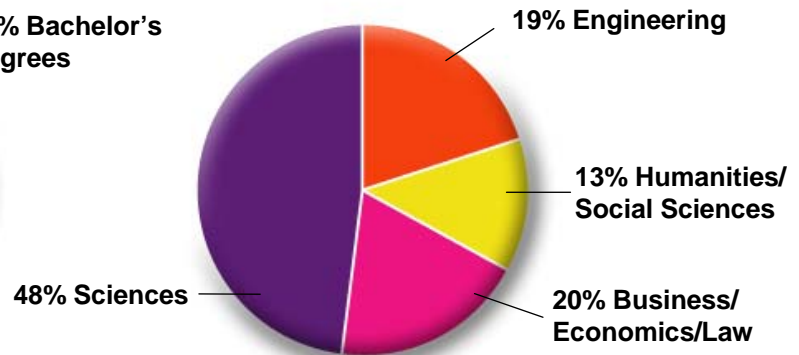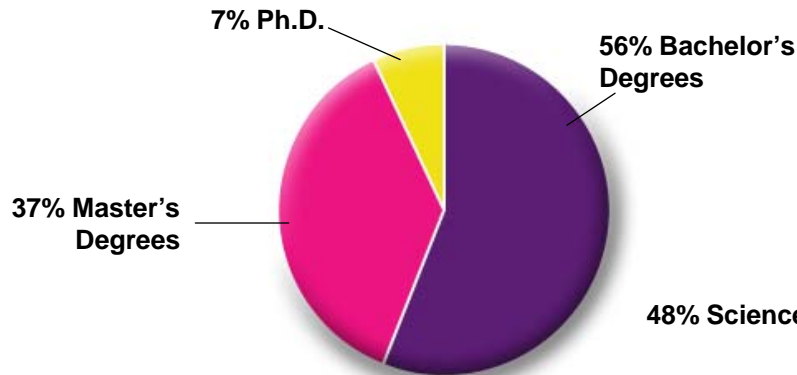
Our Values:
- Quality and customer satisfaction
- Expert-based technology service delivery
- Flexible business models
- Ethical business practices
- Project management discipline
- Knowledge transfer
- Entrepreneurial spirit
- Employee ownership

The Right People

Experienced Technical Staff

15% with 5-10 Years

77% with more than 10 Years Industry Experience

8% with less than 5 Years

73% Technical Professionals

14% Managerial

13% Administrative Professionals

Highly Educated in Diverse Disciplines

7% Ph.D.

56% Bachelor's Degrees

37% Master's Degrees

19% Engineering

13% Humanities/ Social Sciences

48% Sciences

20% Business/ Economics/Law

U.S. Delivery Capabilities

California
5,290 employees

San Diego

New Jersey
4,115 employees

Washington, D.C.

Maryland
3,749 employees

Virginia
11,109 employees

less than 50

50 - 200

200 - 500

500 - 1500
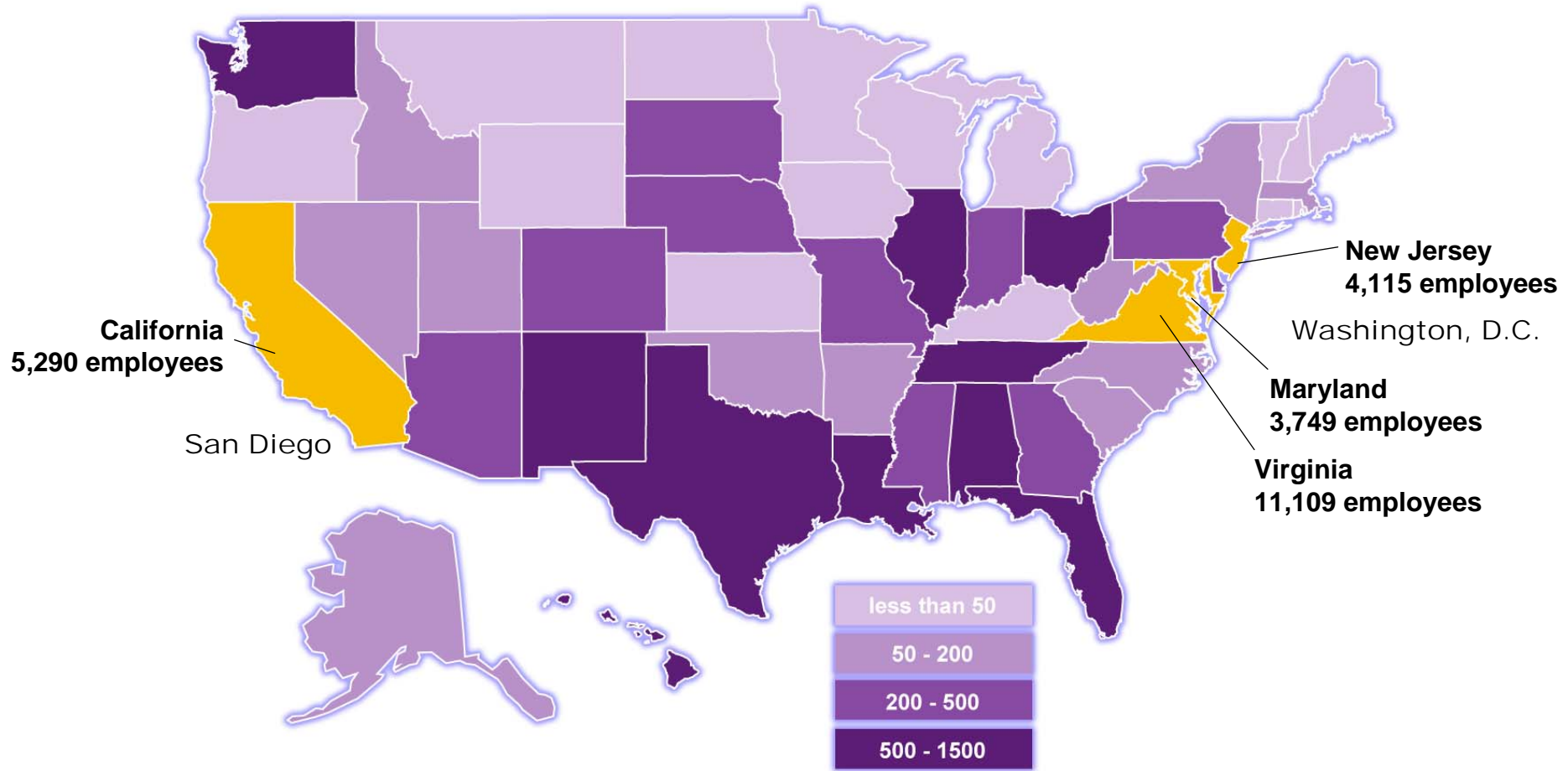
The Right Resources

Strong, financially stable, high-technology company

- ◆ FORTUNE 500® company
- ◆ $5.9 Billion in annual revenues for FY03
- ◆ Largest employee-owned high-tech company in U.S.
- ◆ More than 40,000 personnel worldwide

Strong, consistent performance

- ◆ More than three decades of continuous revenue growth
- ◆ 20.0% compound annual stock price growth over last 20 years
- ◆ Corporate stability and commitment
- ◆ Minimized development risk
- ◆ Economies of scale and efficiency
- ◆ Proven and dependable

The Right Experience

- ◆ **Innovative, worldwide information and networking systems**

- ◆ **Successful management and execution of challenging work**

- ◆ **Excellent past performance— about 11,100 active contracts/year**

- ◆ **Proven, best practices, technologies and systems**

- ◆ **Cutting-edge IT and telecommunications technology**

- ◆ **Breadth and depth of technology expertise second to none**

- ◆ **Experience to turn knowledge into practical solutions**

The Right Technologies

Technology/Capabilities That Contribute to Our Competitive Advantage

Energy	National Security	Civil Govt/ State & Local	Health	Telecom	Environment
Distributed Power Generation Systems	Image Processing & Automated Decisions		Bioinformatics	Optical Switching & Storage	Biological-Based Processes
Distributed Control Adaptive Systems	Sensors & Sensor Networks	Safety Reliability & Quality Assurance	Sensors & Sensor Networks	Distributed Control	Sensors & Sensor Networks
				Voice Recognition	
	Robotics			Converged Messaging	
	Geospatial Information			Geospatial Information	
	Data Mining				
e-Business/e-Government Tools & Infrastructure					
Wireless & Optical Networks Integration, High-Assurance Architecture					
High-Performance Computing					
Models & Simulations					
Outsourcing/Desktop Management					
Software Development (XML, Open Source, Java), Web Enabled, Network Reliability, Data Management					
Systems Integration/Engineering					
Information and Physical Security					

Market Leadership

#1 Private IT Company in the U.S.
Business Week (June 2002)

#2 America's Most Admired Companies: Computer and Data Services
FORTUNE (March 2003)

Leader - Desktop and Help Desk Outsourcing
Gartner Group/Dataquest (February 2003)

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#1 Systems Integration Contractor
Government Executive (August 2003)

#4 Top IT Contractor
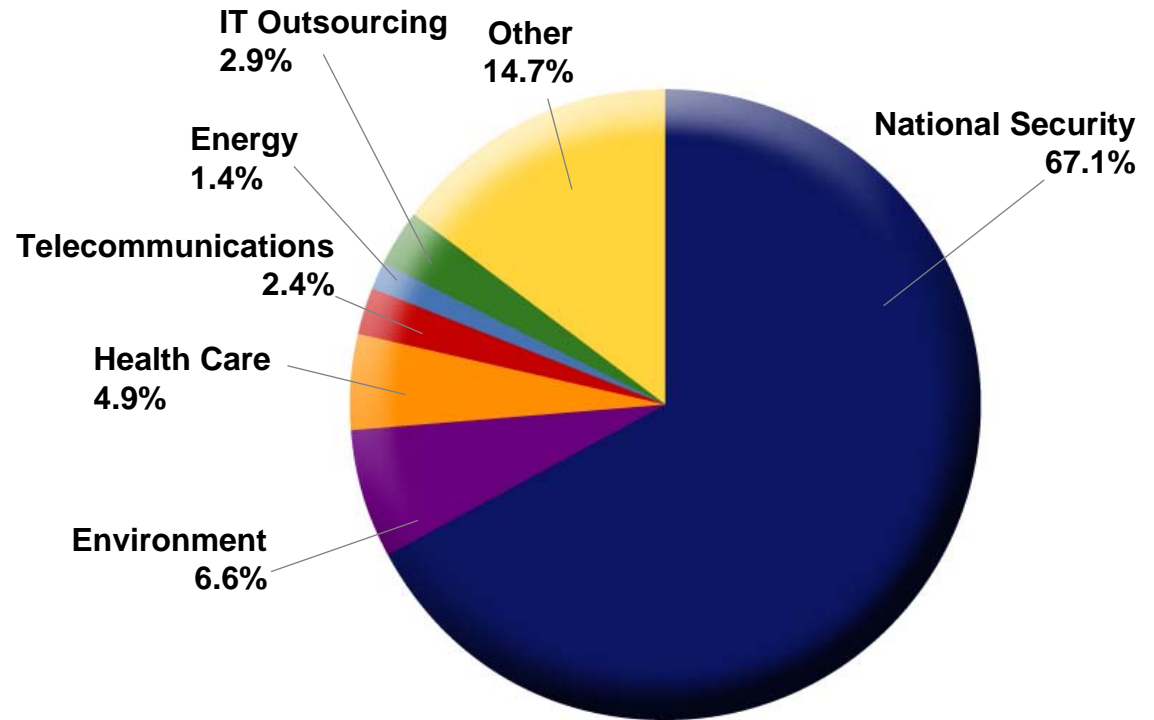*Government Executive* (August 2003)

#2 GSA Contractor
Government Executive (August 2003)

Government Business Areas

Core Competencies

- Information technology systems
- Professional services
- Engineering services
- Telecommunications systems

IT Outsourcing 2.9%

Other 14.7%

Energy 1.4%

Telecommunications 2.4%

Health Care 4.9%

National Security 67.1%

Environment 6.6%

SAIC Mentor Protégé Program

- SAIC was one of the initial ten prime contractors in the nation to participate in the DoD Pilot Mentor-Protégé Program.

- 13 current Protégé relationships across the U.S.

- Notable Mentor-Protégé Program awards won by SAIC:
  - DoD - Nunn-Perry Mentor Protégé Award (1998-2003)
  - Dept. of Treasury - Outstanding Performance in Vendor Outreach (2001)
  - DOE - Mentor of the Year Award (1998)
  - NASA - Goldin-Stokes Mentor Protégé Award (1997,1998)

SKILLS for PRIME and TIPSS

- Computer Security and Accreditation
- Telecommunications
- Database Design and Development
- Data Warehouse Development
- Software Development
  - C++
  - JAVA
- Oracle Data Base Administration
- Legacy System Re-hosting
- Data Extract Technology
- Web Development
- System Development Support (mainframe, client-server), including configuration management, testing, deployment

SAIC Points of Contact

PRIME	TIPPS
Sherri Smith	Jeffrey Macak
Program Manager	Division Manager
(301) 731-2237	(301) 731-2229
Christine Petro	Amy James
Subcontracts	Subcontracts
(703) 610-8956	(703) 610-8907