## Quarterly Journal



# Office of the Comptroller of the Currency Administrator of National Banks 

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## October [Interpretations and Actions]

$\underline{1069}, 8 / 21 / 2006$, Letter concludes that a national bank and its operating subsidiaries are authorized, pursuant to 12 USC 24(7), 12 USC 371, and 12 CFR 7.4002, to charge expedited service fees for loan payoff information. (www.occ.gov/interp/oct06/int1069.pdf)
$1070,9 / 6 / 2006$, Letter concludes that a national bank may acquire and hold two classes of certificates, one rated investment grade and one unrated, issued by a trust under a tender option bond structure as Type III investment securities, provided the bank can demonstrate that the unrated certificate is the credit equivalent of investment grade. The letter also concludes that the bank also may acquire the certificates under the authority in 12 USC 24(Seventh) to discount and negotiate evidences of debt, subject to the limitations of 12 USC 84 and the requirements of Banking Circular 181 (Rev.). (www.occ.gov/interp/oct06/int1070.pdf)

1071, 09/6/2006, Letter concludes a national bank may participate as a member in several regional Independent System Operators (ISOs) and Regional Transmission Operators (RTOs) in order to execute electricity derivatives transactions that the OCC previously has found to be permissible for the bank, subject to the limitations set forth in 12 USC 84 and 12 CFR Part 32 and any additional limitations imposed by the bank's examiner-in-charge (EIC). The bank also is required notify its EIC and receive written notification of the EIC's supervisory non-objection before becoming a member of an ISO or RTO. (www.occ.gov/ interp/oct06/int1071.pdf)

1072, 9/15/2006, Letter concludes that it would be permissible under 12 USC 29 for bank to enter into a long-term ground lease with unrelated third party of property that it has owned and used as bank premises for three decades. (www.occ.gov/interp/oct06/int1072.pdf)

November [Interpretations and Actions]
1073, 10/19/2006, Letter concludes that it is permissible for the bank and its London branch to engage in customer-driven, metal derivative transactions that settle in cash or by transitory title transfer and that are hedged on a portfolio basis with derivatives that settle in cash or by transitory title transfer. Before the bank may engage in these transactions, the bank must notify its examiner-in-charge (EIC), in writing, of the proposed activities and must receive written notification of the EIC's supervisory non-objection. (www.occ.gov/interp/ nov06/int1073.pdf)

1074, 11/21/2006, Letter addresses the applicability of the lending limit combination rules to loans to wind tower companies that sell their output to the same power company. (www. occ.gov/interp/nov06/int1074.pdf)

December [Interpretations and Actions]
1075, 11/14/2006, Letter concludes that national banks may retain stock received in IPO of MasterCard, Inc., because it is a byproduct of permissible membership in MasterCard. (www.occ.gov/interp/dec06/int1075.pdf)

1076, 11/14/2006, Letter concludes that the lending limits in 12 USC 84 and the public welfare investments limits of 12 USC 24(11) are separate and independent of each other. (www.occ.gov/interp/dec06/int1076.pdf)
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# Condition and Performance of Commercial Banks 

## Condition and Performance of Commercial Banks

## Fourth quarter 2006

National banks posted higher earnings again for the fourth quarter of 2006 and for the entire year. Rising net interest income contributed to earnings gains at both small and large banks. Credit quality remained good overall, despite the emergence of problems in some types of housing loans. Provisioning fell for the year, and now stands at a 12 -year low as a share of net operating revenue. This is likely to change, however. As credit problems continue to emerge in mortgage lending, banks will probably increase provisions. And higher provisions are only one of several trends that will make it difficult for banks to maintain the recent pace of earnings growth. The downturn in housing has already slowed growth in mortgage lending; adding to the challenge are historically low net interest margins.

Figure 1-National bank profitablity held steady in 2006


Source: Integrated Banking Information System (OCC)
Data as of year-end. Shaded areas represent periods of recession.

Figure 2-Strong investment banking and trading gains help offset slower loan growth for largest banks


Source: Integrated Banking Information System (OCC)

Return on equity (ROE) held steady at both national and state-chartered banks in 2006. ROE for national banks was 13.2 percent for the year, compared with 12.8 percent at state banks. After adjusting for the effects of recent mergers, however, ROE at national banks rose from 13.2 percent in 2005 to 13.8 percent in 2006. Another common measure of profitability, return on tangible equity, which removes goodwill and other intangible assets from the calculation, also improved over 2005.

Large banks continued to benefit from brisk growth in noninterest income in 2006, as Figure 2 shows. Trading revenue was especially important over the last two years, particularly for the five largest national banks, which dominate this segment of the market. Investment banking was also important to noninterest income growth in 2006, recording an increase of \$2 billion over 2005. Some of the growth in investment banking income came from banks' involvement in mergers and acquisitions, which set a new record for total volume of deals worldwide in 2006.

For most banks, loan growth, margins, and credit performance drive profitability. Figure 3 shows that all three were under pressure in 2006. First, loan growth slowed to 7 percent for the year (left panel), below the average of the previous two years, and below the average of the past five years, as the downturn in housing worked its way through the credit markets. Second, margins remained low by historical standards, squeezed by increased funding costs. An important factor here is the decline of core deposits as a share of the growth in total liabilities, from 40 percent in 2004-2005, to 25 percent in 2006 (center panel).

Figure 3-Slower loan growth and rising funding costs may encourage increased risk taking

National banks


Noncurrent loan ratio


Source: Integrated Banking Information System (OCC)
Data are merger adjusted and held constant for banks operating as of December 31, 2006. Res RE is 1-4 family and home equity.

Figure 4-Additional provisioning is likely this year

National non-specialty banks
Percent


Source: Integrated Banking Information System (OCC)
Data as of year-end. Non-specialty category excludes trust and credit card banks.

## CONDITION AND PERFORMANCE OF COMMERCIAL BANKS

Third, although credit quality in the aggregate continued to improve in 2006, credit quality declined for residential real estate (Figure 3, right panel). Credit quality slipped in those categories of loans most directly affected by the housing slowdown in 2006: one- to four-family houses, home equity, and construction. For the first time since at least 1991, the noncurrent loan ratio for residential real estate now exceeds that for all loans. On the positive side, the noncurrent loan ratio improved for commercial real estate loans and commercial and industrial loans, offsetting the deterioration in housing-driven loans.

Recent trends in loan growth and credit quality have combined to push down the ratio of loss reserves to loans, illustrated in Figure 4. As the economy emerged from the recession of 2001, loan growth picked up. At the same time, noncurrent ratios remained healthy, allowing banks to cut provisions. Both faster loan growth and declining provisions contributed to record profits, but pushed the ratio of loss reserves to loans to all-time lows, both for small banks (under $\$ 1$ billion in assets) and larger banks (over $\$ 1$ billion), as illustrated in the left-hand chart. For the next several quarters at least, most observers expect noncurrent ratios to worsen, at the same time that the housing downturn reins in loan growth. Both changes will increase the ratio of loss reserves to loans, reversing the trend of the last five years. These forces could have the most impact on large banks, where the loss reserve ratio fell fastest over this period.

The reserve coverage ratio has also fallen in recent years, the result of declining loan loss reserves. But this ratio can move quickly when credit markets get the jitters, as it did during the real estate slump of the early 1990s. Here again, large banks appear more vulnerable to quick moves, as they have lower ratios of reserves to noncurrents than their smaller counterparts. To increase reserves, both small and large banks will have to increase provisions, cutting into growth in earnings.

In 2006, credit quality in banks' commercial real estate (CRE) portfolios continued to improve. Several factors contributed to this favorable picture, among them high levels of global liquidity, which has propped up prices for many categories of U.S. assets, including commercial real estate.

Commercial real estate investors use capitalization rates to measure the yield on real estate assets. The capitalization rate is the ratio between the annual cash flow produced by an asset and its capital cost. Capitalization (cap) rates move inversely with property prices: the higher the price, the lower the cap rate. Figure 5 shows that, especially for office properties, cap rates continue to show a steady decline, while cap rates for apartments are now near the yield on 10-year Treasury notes. In effect, apartment investors are now receiving well below 100 basis points above the risk-free rate for holding rental property, compared with over 300 basis points just a few years ago. Apartment cap rates have stabilized somewhat and are even rising in several markets where condo conversions have already peaked. And as the distance between the curves for corporate Baa-rated securities and the 10-year Treasury note in Figure 5 shows, even the narrowing riskreturn relationship between corporate debt and the risk-free rate seen between 2002 and 2004 has stabilized in the past few years. However, at least through early 2007, there was no apparent

Figure 5-Commercial property capitalization rates have declined rapidly in past few years


Sources: Real Capital Analytics; Haver Analytics
Capitalization (cap) rate is a proxy for the return a commercial property investor might expect an any point in time and moves inversely with property value.
reduction in the pace of decline in office cap rates, raising concerns about the sustainability of office property valuations.

As long as money has continued to pour into the U.S. CRE market, most loans could be repaid in full, even for properties struggling with cash flows, as borrowers could sell the properties at a profit. But if the CRE market stumbles, investors are likely to demand higher cap rates to justify the risks they are taking; this would push down prices, exposing properties with weak cash flows, and adding to credit problems for banks.

Key indicators, FDIC-insured national banks
Annual 2002-2005, year-to-date through December 31, 2006, fourth quarter 2005, and fourth quarter 2006 (Dollar figures in millions)

|  | 2002 | 2003 | 2004 | 2005 | $\begin{aligned} & \text { Preliminary } \\ & 2006 \text { YTD } \end{aligned}$ | 2005Q4 | Preliminary 2006Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 2,077 | 1,999 | 1,907 | 1,818 | 1,715 | 1,818 | 1,715 |
| Total employees (FTEs) | 993,469 | 1,000,493 | 1,143,384 | 1,172,300 | 1,230,067 | 1,172,300 | 1,230,067 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$56,210 | \$63,116 | \$67,434 | \$73,822 | \$85,904 | \$17,697 | \$20,566 |
| Net interest income | 141,154 | 143,073 | 159,641 | 169,618 | 182,371 | 43,380 | 45,296 |
| Provision for loan losses | 32,595 | 23,989 | 18,639 | 19,755 | 18,429 | 5,439 | 5,719 |
| Noninterest income | 109,272 | 116,422 | 127,063 | 145,194 | 157,724 | 35,263 | 33,933 |
| Noninterest expense | 136,795 | 144,947 | 170,829 | 185,908 | 195,585 | 46,929 | 45,435 |
| Net operating income | 54,067 | 60,746 | 65,420 | 73,613 | 85,150 | 17,949 | 19,501 |
| Cash dividends declared | 41,757 | 45,049 | 33,033 | 41,663 | 54,466 | 8,814 | 22,156 |
| Net charge-offs | 31,360 | 26,956 | 21,904 | 22,137 | 17,786 | 6,655 | 4,943 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 3,908,206 | 4,292,261 | 5,602,021 | 6,003,182 | 6,829,269 | 6,003,182 | 6,829,269 |
| Total loans and leases | 2,445,236 | 2,630,410 | 3,166,714 | 3,427,014 | 3,844,442 | 3,427,014 | 3,844,442 |
| Reserve for losses | 48,326 | 48,611 | 48,964 | 44,188 | 43,353 | 44,188 | 43,353 |
| Securities | 653,608 | 753,615 | 908,054 | 924,206 | 1,042,568 | 924,206 | 1,042,568 |
| Other real estate owned | 2,075 | 1,941 | 1,529 | 1,575 | 2,764 | 1,575 | 2,764 |
| Noncurrent loans and leases | 38,162 | 34,873 | 29,609 | 28,333 | 31,993 | 28,333 | 31,993 |
| Total deposits | 2,565,768 | 2,786,716 | 3,581,430 | 3,850,057 | 4,336,536 | 3,850,057 | 4,336,536 |
| Domestic deposits | 2,168,874 | 2,322,011 | 2,848,730 | 3,085,596 | 3,325,775 | 3,085,596 | 3,325,775 |
| Equity capital | 371,387 | 390,519 | 557,821 | 592,736 | 665,607 | 592,736 | 665,607 |
| Off-balance-sheet derivatives | 25,953,772 | 31,554,693 | 86,314,368 | 99,600,068 | 129,392,745 | 99,600,068 | 129,392,745 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 15.72 | 16.50 | 13.81 | 13.22 | 13.19 | 12.06 | 12.23 |
| Return on assets | 1.49 | 1.53 | 1.27 | 1.29 | 1.31 | 1.19 | 1.21 |
| Net interest income to assets | 3.75 | 3.47 | 3.00 | 2.96 | 2.78 | 2.91 | 2.66 |
| Loss provision to assets | 0.87 | 0.58 | 0.35 | 0.35 | 0.28 | 0.36 | 0.34 |
| Net operating income to assets | 1.44 | 1.47 | 1.23 | 1.29 | 1.30 | 1.20 | 1.14 |
| Noninterest income to assets | 2.90 | 2.82 | 2.39 | 2.54 | 2.40 | 2.36 | 1.99 |
| Noninterest expense to assets | 3.63 | 3.51 | 3.22 | 3.25 | 2.98 | 3.15 | 2.67 |
| Loss provision to loans and leases | 1.38 | 0.95 | 0.62 | 0.61 | 0.49 | 0.64 | 0.60 |
| Net charge-offs to loans and leases | 1.33 | 1.07 | 0.73 | 0.68 | 0.48 | 0.78 | 0.51 |
| Loss provision to net charge-offs | 103.94 | 89.00 | 85.09 | 89.24 | 103.61 | 81.72 | 115.71 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 6.93 | 5.60 | 5.30 | 5.01 | 5.07 | 7.87 | 7.11 |
| Percent of institutions with earnings gains | 71.11 | 55.98 | 62.72 | 65.29 | 60.06 | 57.59 | 56.21 |
| Nonint. income to net operating revenue | 43.63 | 44.86 | 44.32 | 46.12 | 46.38 | 44.84 | 42.83 |
| Nonint. expense to net operating revenue | 54.62 | 55.86 | 59.58 | 59.05 | 57.51 | 59.67 | 57.35 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 1.06 | 0.89 | 0.57 | 0.50 | 0.51 | 0.50 | 0.51 |
| Noncurrent loans to loans | 1.56 | 1.33 | 0.94 | 0.83 | 0.83 | 0.83 | 0.83 |
| Loss reserve to noncurrent loans | 126.63 | 139.40 | 165.37 | 155.96 | 135.51 | 155.96 | 135.51 |
| Loss reserve to loans | 1.98 | 1.85 | 1.55 | 1.29 | 1.13 | 1.29 | 1.13 |
| Equity capital to assets | 9.50 | 9.10 | 9.96 | 9.87 | 9.75 | 9.87 | 9.75 |
| Leverage ratio | 7.88 | 7.71 | 7.30 | 7.31 | 7.15 | 7.31 | 7.15 |
| Risk-based capital ratio | 12.66 | 12.65 | 12.26 | 11.90 | 12.00 | 11.90 | 12.00 |
| Net loans and leases to assets | 61.33 | 60.15 | 55.65 | 56.35 | 55.66 | 56.35 | 55.66 |
| Securities to assets | 16.72 | 17.56 | 16.21 | 15.40 | 15.27 | 15.40 | 15.27 |
| Appreciation in securities (\% of par) | 2.10 | 0.88 | 0.55 | -1.06 | -0.86 | -1.06 | -0.86 |
| Residential mortgage assets to assets | 24.72 | 24.44 | 23.51 | 23.60 | 24.81 | 23.60 | 24.81 |
| Total deposits to assets | 65.65 | 64.92 | 63.93 | 64.13 | 63.50 | 64.13 | 63.50 |
| Core deposits to assets | 48.74 | 48.03 | 43.83 | 43.53 | 40.78 | 43.53 | 40.78 |
| Volatile liabilities to assets | 30.31 | 30.57 | 33.90 | 35.75 | 37.51 | 35.75 | 37.51 |

## Loan performance, FDIC-insured national banks

Annual 2002-2005, year-to-date through December 31, 2006, fourth quarter 2005, and fourth quarter 2006 (Dollar figures in millions)

|  | 2002 | 2003 | 2004 | 2005 | $\begin{array}{r} \text { Preliminary } \\ 2006 \mathrm{YTD} \end{array}$ | 2005Q4 | Preliminary |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.14 | 1.02 | 0.87 | 0.92 | 1.03 | 0.92 | 1.03 |
| Loans secured by real estate (RE) | 1.07 | 0.91 | 0.75 | 0.85 | 1.06 | 0.85 | 1.06 |
| 1- to 4-family residential mortgages | 1.45 | 1.30 | 1.05 | 1.15 | 1.47 | 1.15 | 1.47 |
| Home equity loans | 0.61 | 0.45 | 0.39 | 0.56 | 0.67 | 0.56 | 0.67 |
| Multifamily residential mortgages | 0.42 | 0.54 | 0.39 | 0.73 | 0.54 | 0.73 | 0.54 |
| Commercial RE loans | 0.58 | 0.47 | 0.44 | 0.47 | 0.46 | 0.47 | 0.46 |
| Construction RE loans | 0.91 | 0.66 | 0.61 | 0.59 | 0.95 | 0.59 | 0.95 |
| Commercial and industrial loans | 0.76 | 0.63 | 0.56 | 0.70 | 0.50 | 0.70 | 0.50 |
| Loans to individuals | 2.15 | 2.08 | 1.84 | 1.74 | 1.93 | 1.74 | 1.93 |
| Credit cards | 2.57 | 2.48 | 2.21 | 2.07 | 2.21 | 2.07 | 2.21 |
| Installment loans and other plans | 2.07 | 1.95 | 1.67 | 1.64 | 1.95 | 1.64 | 1.95 |
| All other loans and leases | 0.55 | 0.34 | 0.31 | 0.40 | 0.43 | 0.40 | 0.43 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.56 | 1.33 | 0.94 | 0.83 | 0.83 | 0.83 | 0.83 |
| Loans secured by real estate (RE) | 0.97 | 0.95 | 0.69 | 0.80 | 0.89 | 0.80 | 0.89 |
| 1- to 4-family residential mortgages | 1.02 | 1.14 | 0.86 | 1.15 | 1.24 | 1.15 | 1.24 |
| Home equity loans | 0.32 | 0.24 | 0.18 | 0.26 | 0.40 | 0.26 | 0.40 |
| Multifamily residential mortgages | 0.48 | 0.45 | 0.43 | 0.40 | 0.66 | 0.40 | 0.66 |
| Commercial RE loans | 1.05 | 0.97 | 0.72 | 0.61 | 0.53 | 0.61 | 0.53 |
| Construction RE loans | 1.03 | 0.71 | 0.44 | 0.37 | 0.62 | 0.37 | 0.62 |
| Commercial and industrial loans | 3.00 | 2.19 | 1.22 | 0.74 | 0.55 | 0.74 | 0.55 |
| Loans to individuals | 1.60 | 1.78 | 1.66 | 1.37 | 1.38 | 1.37 | 1.38 |
| Credit cards | 2.16 | 2.24 | 2.03 | 1.90 | 2.03 | 1.90 | 2.03 |
| Installment loans and other plans | 1.30 | 1.55 | 1.46 | 1.01 | 1.04 | 1.01 | 1.04 |
| All other loans and leases | 1.11 | 0.74 | 0.39 | 0.28 | 0.20 | 0.28 | 0.20 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 1.33 | 1.07 | 0.73 | 0.68 | 0.48 | 0.78 | 0.51 |
| Loans secured by real estate (RE) | 0.19 | 0.21 | 0.08 | 0.06 | 0.08 | 0.06 | 0.11 |
| 1- to 4-family residential mortgages | 0.17 | 0.24 | 0.08 | 0.06 | 0.08 | 0.06 | 0.10 |
| Home equity loans | 0.23 | 0.23 | 0.10 | 0.10 | 0.15 | 0.11 | 0.20 |
| Multifamily residential mortgages | 0.11 | 0.03 | 0.04 | 0.05 | 0.01 | 0.05 | 0.05 |
| Commercial RE loans | 0.17 | 0.13 | 0.05 | 0.04 | 0.03 | 0.04 | 0.06 |
| Construction RE loans | 0.19 | 0.14 | 0.04 | 0.01 | 0.04 | 0.00 | 0.09 |
| Commercial and industrial loans | 1.80 | 1.35 | 0.43 | 0.19 | 0.28 | 0.29 | 0.42 |
| Loans to individuals | 4.01 | 3.45 | 3.14 | 3.20 | 2.21 | 3.68 | 2.13 |
| Credit cards | 6.57 | 5.48 | 5.14 | 4.96 | 3.48 | 6.21 | 2.93 |
| Installment loans and other plans | 1.91 | 1.81 | 1.51 | 1.71 | 1.26 | 1.56 | 1.56 |
| All other loans and leases | 0.62 | 0.44 | 0.12 | 0.22 | 0.12 | 0.36 | 0.23 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$2,445,236 | \$2,630,410 | \$3,166,714 | \$3,427,014 | \$3,844,442 | \$3,427,014 | \$3,844,442 |
| Loans secured by real estate (RE) | 1,139,394 | 1,254,951 | 1,572,665 | 1,751,721 | 2,060,099 | 1,751,721 | 2,060,099 |
| 1- to 4-family residential mortgages | 573,802 | 605,070 | 744,686 | 833,953 | 1,015,599 | 833,953 | 1,015,599 |
| Home equity loans | 141,056 | 192,703 | 294,919 | 320,145 | 364,145 | 320,145 | 364,145 |
| Multifamily residential mortgages | 33,968 | 35,652 | 39,948 | 43,518 | 51,870 | 43,518 | 51,870 |
| Commercial RE loans | 253,427 | 269,936 | 302,215 | 325,214 | 359,348 | 325,214 | 359,348 |
| Construction RE loans | 95,360 | 104,218 | 129,221 | 167,585 | 201,612 | 167,585 | 201,612 |
| Farmland loans | 13,225 | 13,614 | 14,679 | 15,824 | 17,144 | 15,824 | 17,144 |
| RE loans from foreign offices | 28,556 | 33,758 | 46,998 | 45,482 | 50,382 | 45,482 | 50,382 |
| Commercial and industrial loans | 546,053 | 500,005 | 580,192 | 672,563 | 766,030 | 672,563 | 766,030 |
| Loans to individuals | 450,436 | 527,817 | 615,502 | 607,137 | 621,245 | 607,137 | 621,245 |
| Credit cards | 209,812 | 250,719 | 300,097 | 282,567 | 259,519 | 282,567 | 259,519 |
| Other revolving credit plans | 33,243 | 32,883 | 34,258 | 35,160 | 41,706 | 35,160 | 41,706 |
| Installment loans | 207,381 | 244,215 | 281,147 | 289,409 | 320,020 | 289,409 | 320,020 |
| All other loans and leases | 311,803 | 349,521 | 400,578 | 397,500 | 398,343 | 397,500 | 398,343 |
| Less: Unearned income | 2,449 | 1,884 | 2,224 | 1,906 | 1,276 | 1,906 | 1,276 |

Key indicators, FDIC-insured national banks by asset size
Fourth quarter 2005 and fourth quarter 2006
(Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 |
| Number of institutions reporting | 683 | 620 | 960 | 924 | 130 | 126 | 45 | 45 |
| Total employees (FTEs) | 15,177 | 13,626 | 87,186 | 83,184 | 83,513 | 77,680 | 986,424 | 1,055,577 |
| Selected income data (\$) |  |  |  |  |  |  |  |  |
| Net income | \$82 | \$76 | \$791 | \$762 | \$1,209 | \$1,239 | \$15,616 | \$18,490 |
| Net interest income | 377 | 342 | 2,541 | 2,464 | 3,047 | 2,914 | 37,415 | 39,575 |
| Provision for loan losses | 19 | 17 | 158 | 147 | 267 | 167 | 4,994 | 5,388 |
| Noninterest income | 143 | 95 | 1,162 | 1,180 | 2,173 | 1,861 | 31,785 | 30,797 |
| Noninterest expense | 397 | 323 | 2,451 | 2,452 | 3,115 | 2,769 | 40,966 | 39,890 |
| Net operating income | 84 | 77 | 801 | 786 | 1,248 | 1,255 | 15,817 | 17,383 |
| Cash dividends declared | 103 | 102 | 576 | 540 | 1,199 | 1,137 | 6,936 | 20,377 |
| Net charge-offs | 18 | 17 | 135 | 138 | 209 | 168 | 6,293 | 4,620 |
| Selected condition data (\$) |  |  |  |  |  |  |  |  |
| Total assets | 38,157 | 35,139 | 269,648 | 265,391 | 378,526 | 362,436 | 5,316,851 | 6,166,303 |
| Total loans and leases | 22,594 | 20,449 | 173,657 | 173,743 | 235,159 | 232,195 | 2,995,604 | 3,418,054 |
| Reserve for losses | 313 | 283 | 2,192 | 2,140 | 2,936 | 2,743 | 38,746 | 38,186 |
| Securities | 10,183 | 9,082 | 60,822 | 57,399 | 74,251 | 65,722 | 778,950 | 910,365 |
| Other real estate owned | 43 | 41 | 236 | 241 | 121 | 164 | 1,175 | 2,319 |
| Noncurrent loans and leases | 224 | 207 | 1,184 | 1,240 | 1,407 | 1,425 | 25,518 | 29,121 |
| Total deposits | 31,976 | 29,163 | 218,488 | 214,890 | 253,372 | 253,778 | 3,346,221 | 3,838,704 |
| Domestic deposits | 31,962 | 29,148 | 218,209 | 214,657 | 249,767 | 252,036 | 2,585,658 | 2,829,934 |
| Equity capital | 4,383 | 4,487 | 27,906 | 27,781 | 41,077 | 37,716 | 519,370 | 595,624 |
| Off-balance-sheet derivatives | 25 | 20 | 3,344 | 3,340 | 20,207 | 19,908 | 99,983,849 | 129,998,408 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |  |
| Return on equity | 7.45 | 6.83 | 11.40 | 10.97 | 12.12 | 13.41 | 12.13 | 12.26 |
| Return on assets | 0.87 | 0.87 | 1.19 | 1.16 | 1.29 | 1.41 | 1.18 | 1.20 |
| Net interest income to assets | 3.98 | 3.94 | 3.81 | 3.76 | 3.25 | 3.31 | 2.83 | 2.57 |
| Loss provision to assets | 0.20 | 0.20 | 0.24 | 0.22 | 0.28 | 0.19 | 0.38 | 0.35 |
| Net operating income to assets | 0.89 | 0.89 | 1.20 | 1.20 | 1.33 | 1.43 | 1.20 | 1.13 |
| Noninterest income to assets | 1.50 | 1.09 | 1.74 | 1.80 | 2.32 | 2.11 | 2.41 | 2.00 |
| Noninterest expense to assets | 4.19 | 3.73 | 3.68 | 3.74 | 3.32 | 3.15 | 3.10 | 2.59 |
| Loss provision to loans and leases | 0.34 | 0.34 | 0.37 | 0.34 | 0.46 | 0.29 | 0.67 | 0.63 |
| Net charge-offs to loans and leases | 0.32 | 0.33 | 0.31 | 0.32 | 0.36 | 0.30 | 0.85 | 0.54 |
| Loss provision to net charge-offs | 105.76 | 102.10 | 117.56 | 106.51 | 127.30 | 99.14 | 79.37 | 116.64 |
| Performance ratios (\%) |  |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 13.91 | 11.77 | 4.58 | 4.76 | 3.08 | 3.97 | 0.00 | 0.00 |
| Percent of institutions with earnings gains | 54.32 | 53.06 | 59.06 | 57.79 | 63.85 | 61.90 | 57.78 | 51.11 |
| Nonint. income to net operating revenue | 27.45 | 21.70 | 31.39 | 32.37 | 41.63 | 38.98 | 45.93 | 43.76 |
| Nonint. expense to net operating revenue | 76.45 | 73.98 | 66.19 | 67.31 | 59.66 | 57.98 | 59.20 | 56.68 |
| Condition ratios (\%) |  |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.70 | 0.70 | 0.53 | 0.56 | 0.41 | 0.44 | 0.51 | 0.51 |
| Noncurrent loans to loans | 0.99 | 1.01 | 0.68 | 0.71 | 0.60 | 0.61 | 0.85 | 0.85 |
| Loss reserve to noncurrent loans | 139.84 | 136.76 | 185.16 | 172.56 | 208.72 | 192.54 | 151.84 | 131.13 |
| Loss reserve to loans | 1.39 | 1.38 | 1.26 | 1.23 | 1.25 | 1.18 | 1.29 | 1.12 |
| Equity capital to assets | 11.49 | 12.77 | 10.35 | 10.47 | 10.85 | 10.41 | 9.77 | 9.66 |
| Leverage ratio | 11.54 | 12.76 | 9.62 | 9.91 | 8.63 | 8.69 | 7.07 | 6.90 |
| Risk-based capital ratio | 18.91 | 20.77 | 14.60 | 14.77 | 13.27 | 12.63 | 11.65 | 11.81 |
| Net loans and leases to assets | 58.39 | 57.39 | 63.59 | 64.66 | 61.35 | 63.31 | 55.61 | 54.81 |
| Securities to assets | 26.69 | 25.85 | 22.56 | 21.63 | 19.62 | 18.13 | 14.65 | 14.76 |
| Appreciation in securities (\% of par) | -1.51 | -0.75 | -1.26 | -0.75 | -1.04 | -0.73 | -1.04 | -0.88 |
| Residential mortgage assets to assets | 20.10 | 19.11 | 21.53 | 21.39 | 23.51 | 21.07 | 23.74 | 25.21 |
| Total deposits to assets | 83.80 | 83.00 | 81.03 | 80.97 | 66.94 | 70.02 | 62.94 | 62.25 |
| Core deposits to assets | 70.61 | 68.61 | 66.35 | 64.88 | 54.43 | 55.19 | 41.40 | 38.74 |
| Volatile liabilities to assets | 15.43 | 16.09 | 19.24 | 20.47 | 28.56 | 29.20 | 37.24 | 38.85 |

## Loan performance, FDIC-insured national banks by asset size Fourth quarter 2005 and fourth quarter 2006 <br> (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.22 | 1.38 | 0.84 | 0.96 | 0.80 | 0.81 | 0.94 | 1.04 |
| Loans secured by real estate (RE) | 1.11 | 1.28 | 0.77 | 0.92 | 0.66 | 0.77 | 0.87 | 1.10 |
| 1- to 4-family residential mortgages | 1.70 | 1.79 | 1.19 | 1.31 | 1.07 | 1.03 | 1.15 | 1.50 |
| Home equity loans | 0.57 | 0.96 | 0.48 | 0.70 | 0.43 | 0.44 | 0.57 | 0.68 |
| Multifamily residential mortgages | 0.39 | 1.58 | 0.43 | 0.98 | 0.35 | 0.64 | 0.87 | 0.46 |
| Commercial RE loans | 0.79 | 0.96 | 0.56 | 0.65 | 0.43 | 0.41 | 0.45 | 0.42 |
| Construction RE loans | 0.92 | 1.09 | 0.74 | 1.02 | 0.55 | 1.15 | 0.57 | 0.88 |
| Commercial and industrial loans | 1.29 | 1.52 | 0.82 | 0.88 | 1.06 | 0.81 | 0.66 | 0.46 |
| Loans to individuals | 2.52 | 2.50 | 1.64 | 1.72 | 1.26 | 1.22 | 1.76 | 1.96 |
| Credit cards | 3.59 | 2.79 | 2.41 | 2.49 | 1.67 | 1.34 | 2.07 | 2.22 |
| Installment loans and other plans | 2.54 | 2.53 | 1.58 | 1.64 | 1.25 | 1.25 | 1.66 | 1.99 |
| All other loans and leases | 0.52 | 0.77 | 0.54 | 0.59 | 0.66 | 0.51 | 0.38 | 0.42 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.99 | 1.01 | 0.68 | 0.71 | 0.60 | 0.61 | 0.85 | 0.85 |
| Loans secured by real estate (RE) | 0.93 | 1.04 | 0.63 | 0.70 | 0.53 | 0.62 | 0.84 | 0.93 |
| 1- to 4-family residential mortgages | 0.88 | 0.98 | 0.69 | 0.71 | 0.65 | 0.46 | 1.21 | 1.30 |
| Home equity loans | 0.27 | 0.44 | 0.19 | 0.39 | 0.23 | 0.38 | 0.26 | 0.40 |
| Multifamily residential mortgages | 0.67 | 0.68 | 0.40 | 0.83 | 0.21 | 1.69 | 0.44 | 0.44 |
| Commercial RE loans | 1.24 | 1.19 | 0.69 | 0.70 | 0.68 | 0.63 | 0.56 | 0.47 |
| Construction RE loans | 0.63 | 1.15 | 0.57 | 0.80 | 0.28 | 0.66 | 0.36 | 0.58 |
| Commercial and industrial loans | 1.45 | 1.32 | 1.00 | 0.91 | 0.79 | 0.75 | 0.72 | 0.52 |
| Loans to individuals | 0.80 | 0.77 | 0.62 | 0.58 | 0.54 | 0.46 | 1.42 | 1.43 |
| Credit cards | 1.20 | 0.72 | 1.71 | 1.63 | 1.45 | 1.24 | 1.91 | 2.04 |
| Installment loans and other plans | 0.80 | 0.79 | 0.46 | 0.41 | 0.37 | 0.29 | 1.07 | 1.10 |
| All other loans and leases | 0.89 | 0.65 | 0.51 | 0.46 | 0.75 | 0.31 | 0.25 | 0.19 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.32 | 0.33 | 0.31 | 0.32 | 0.36 | 0.30 | 0.85 | 0.54 |
| Loans secured by real estate (RE) | 0.11 | 0.14 | 0.08 | 0.12 | 0.08 | 0.09 | 0.06 | 0.11 |
| 1 - to 4-family residential mortgages | 0.08 | 0.16 | 0.09 | 0.12 | 0.08 | 0.13 | 0.06 | 0.10 |
| Home equity loans | 0.11 | 0.23 | 0.09 | 0.17 | 0.12 | 0.14 | 0.11 | 0.20 |
| Multifamily residential mortgages | 0.00 | 0.15 | 0.10 | 0.03 | 0.16 | 0.15 | 0.02 | 0.03 |
| Commercial RE loans | 0.19 | 0.19 | 0.09 | 0.12 | 0.09 | 0.07 | 0.01 | 0.05 |
| Construction RE loans | 0.09 | 0.11 | 0.04 | 0.14 | 0.00 | 0.07 | -0.01 | 0.08 |
| Commercial and industrial loans | 0.89 | 0.87 | 0.68 | 0.66 | 0.80 | 0.74 | 0.23 | 0.39 |
| Loans to individuals | 0.98 | 0.73 | 1.63 | 1.59 | 1.21 | 0.70 | 3.83 | 2.20 |
| Credit cards | 2.75 | 1.58 | 6.65 | 7.25 | 3.39 | 2.15 | 6.24 | 2.91 |
| Installment loans and other plans | 0.93 | 0.70 | 0.85 | 0.66 | 0.78 | 0.39 | 1.64 | 1.65 |
| All other loans and leases | 0.18 | 0.28 | 0.38 | 0.30 | 0.71 | 0.86 | 0.35 | 0.21 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |  |
| Total loans and leases | \$22,594 | \$20,449 | \$173,657 | \$173,743 | \$235,159 | \$232,195 | \$2,995,604 | \$3,418,054 |
| Loans secured by real estate (RE) | 14,215 | 12,840 | 123,915 | 125,304 | 153,865 | 160,494 | 1,459,725 | 1,761,462 |
| 1- to 4-family residential mortgages | 5,564 | 4,895 | 38,125 | 37,790 | 51,169 | 46,279 | 739,094 | 926,634 |
| Home equity loans | 481 | 406 | 6,746 | 6,264 | 11,628 | 10,236 | 301,290 | 347,238 |
| Multifamily residential mortgages | 321 | 260 | 4,132 | 4,084 | 7,599 | 7,821 | 31,467 | 39,705 |
| Commercial RE loans | 4,540 | 4,085 | 48,905 | 48,125 | 49,841 | 53,320 | 221,929 | 253,818 |
| Construction RE loans | 1,536 | 1,502 | 19,775 | 22,525 | 29,688 | 37,615 | 116,585 | 139,971 |
| Farmland loans | 1,773 | 1,692 | 6,232 | 6,512 | 2,769 | 3,209 | 5,051 | 5,730 |
| RE loans from foreign offices | 0 | 0 | 2 | 3 | 1,171 | 2,013 | 44,310 | 48,365 |
| Commercial and industrial loans | 3,428 | 3,203 | 26,389 | 26,264 | 47,929 | 41,724 | 594,817 | 694,840 |
| Loans to individuals | 2,333 | 1,969 | 13,946 | 13,041 | 21,324 | 19,188 | 569,534 | 587,046 |
| Credit cards | 70 | 59 | 1,937 | 1,978 | 3,582 | 3,576 | 276,979 | 253,906 |
| Other revolving credit plans | 48 | 31 | 423 | 397 | 1,065 | 786 | 33,624 | 40,491 |
| Installment loans | 2,215 | 1,880 | 11,586 | 10,666 | 16,676 | 14,826 | 258,931 | 292,649 |
| All other loans and leases | 2,636 | 2,452 | 9,568 | 9,280 | 12,176 | 10,945 | 373,120 | 375,666 |
| Less: Unearned income | 18 | 15 | 161 | 146 | 135 | 156 | 1,592 | 959 |

Off-balance sheet items, FDIC-insured national banks Annual 2002-2005, year-to-date through December 31, 2006, fourth quarter 2005, and fourth quarter 2006 (Dollar figures in millions)

|  | 2002 | 2003 | 2004 | 2005 | $\begin{gathered} \hline \text { Preliminary } \\ 2006 \mathrm{YTD} \end{gathered}$ | 2005Q4 | Preliminary 2006Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 2,077 | 1,999 | 1,907 | 1,818 | 1,715 | 1,818 | 1,715 |
| Unused commitments | \$3,889,135 | \$3,991,445 | \$4,453,084 | \$4,829,955 | \$5,126,193 | \$4,829,955 | \$5,126,193 |
| Home equity lines | 172,847 | 216,968 | 293,398 | 363,935 | 440,849 | 363,935 | 440,849 |
| Credit card lines | 2,645,382 | 2,739,921 | 2,821,263 | 2,947,829 | 2,947,612 | 2,947,829 | 2,947,612 |
| Commercial RE, construction and land | 83,422 | 92,106 | 129,764 | 173,111 | 188,298 | 173,111 | 188,298 |
| All other unused commitments | 987,484 | 942,451 | 1,208,660 | 1,345,079 | 1,549,434 | 1,345,079 | 1,549,434 |
| Letters of Credit: |  |  |  |  |  |  |  |
| Standby letters of credit | 162,127 | 178,128 | 259,179 | 278,573 | 321,873 | 278,573 | 321,873 |
| Financial letters of credit | 134,861 | 147,060 | 218,547 | 233,409 | 274,477 | 233,409 | 274,477 |
| Performance letters of credit | 27,266 | 31,069 | 40,631 | 45,164 | 47,396 | 45,164 | 47,396 |
| Commercial letters of credit | 15,298 | 15,286 | 24,270 | 24,026 | 24,304 | 24,026 | 24,304 |
| Securities lent | 123,912 | 177,478 | 457,946 | 535,264 | 682,875 | 535,264 | 682,875 |
| Spot foreign exchange contracts | 147,685 | 222,054 | 400,545 | 407,358 | 628,931 | 407,358 | 628,931 |
| Credit derivatives (notional value) |  |  |  |  |  |  |  |
| Reporting bank is the guarantor | 110,910 | 178,245 | 1,125,687 | 2,679,692 | 4,495,008 | 2,679,692 | 4,495,008 |
| Reporting bank is the beneficiary | 145,087 | 202,908 | 1,209,280 | 3,125,115 | 4,499,871 | 3,125,115 | 4,499,871 |
| Derivative contracts (notional value) | 25,953,772 | 31,554,693 | 86,314,368 | 99,600,068 | 129,392,745 | 99,600,068 | 129,392,745 |
| Futures and forward contracts | 6,464,816 | 5,909,650 | 10,812,285 | 11,388,668 | 14,037,605 | 11,388,668 | 14,037,605 |
| Interest rate contracts | 4,194,362 | 3,590,804 | 6,434,040 | 6,934,657 | 8,384,333 | 6,934,657 | 8,384,333 |
| Foreign exchange contracts | 2,211,652 | 2,302,176 | 4,250,770 | 4,291,077 | 5,455,304 | 4,291,077 | 5,455,304 |
| All other futures and forwards | 58,802 | 16,671 | 127,475 | 162,935 | 197,969 | 162,935 | 197,969 |
| Option contracts | 5,312,873 | 6,756,117 | 17,364,333 | 18,354,504 | 25,756,084 | 18,354,504 | 25,756,084 |
| Interest rate contracts | 4,617,502 | 5,879,588 | 14,603,770 | 14,711,524 | 20,069,079 | 14,711,524 | 20,069,079 |
| Foreign exchange contracts | 536,303 | 726,617 | 1,708,926 | 2,325,694 | 3,232,462 | 2,325,694 | 3,232,462 |
| All other options | 159,068 | 149,912 | 1,051,637 | 1,317,286 | 2,454,543 | 1,317,286 | 2,454,543 |
| Swaps | 13,920,086 | 18,507,773 | 55,802,783 | 64,052,089 | 80,604,177 | 64,052,089 | 80,604,177 |
| Interest rate contracts | 13,320,120 | 17,647,756 | 53,504,377 | 61,691,179 | 77,658,982 | 61,691,179 | 77,658,982 |
| Foreign exchange contracts | 541,373 | 763,911 | 2,121,180 | 2,066,824 | 2,476,307 | 2,066,824 | 2,476,307 |
| All other swaps | 58,593 | 96,106 | 177,226 | 294,086 | 468,888 | 294,086 | 468,888 |
| Memoranda: Derivatives by purpose |  |  |  |  |  |  |  |
| Contracts held for trading | 24,024,510 | 29,177,058 | 81,635,027 | 91,485,205 | 117,858,698 | 91,485,205 | 117,858,698 |
| Contracts not held for trading | 1,673,266 | 1,996,482 | 2,344,373 | 2,310,056 | 2,539,168 | 2,310,056 | 2,539,168 |
|  |  |  |  |  |  |  |  |
| Held for trading-positive fair value | 484,368 | 488,557 | 1,291,415 | 1,194,968 | 1,106,608 | 1,194,968 | 1,106,608 |
| Held for trading-negative fair value | 478,681 | 479,255 | 1,267,379 | 1,178,314 | 1,092,057 | 1,178,314 | 1,092,057 |
| Not for trading-positive fair value | 28,569 | 22,168 | 18,222 | 12,551 | 9,485 | 12,551 | 9,485 |
| Not for trading-negative fair value | 20,149 | 18,876 | 15,809 | 12,374 | 9,733 | 12,374 | 9,733 |


| Off-balance sheet items, FDIC-insured national banks by asset size Fourth quarter 2005 and fourth quarter 2006 <br> (Dollar figures in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
|  | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 |
| Number of institutions reporting | 683 | 620 | 960 | 924 | 130 | 126 | 45 | 45 |
| Unused commitments | \$30,581 | \$19,271 | \$173,676 | \$197,973 | \$706,501 | \$294,014 | \$3,919,197 | \$4,614,936 |
| Home equity lines | 375 | 341 | 5,931 | 6,048 | 12,199 | 12,980 | 345,430 | 421,480 |
| Credit card lines | 27,100 | 16,231 | 137,516 | 161,725 | 636,679 | 225,987 | 2,146,534 | 2,543,670 |
| Commercial RE, construction and land | 923 | 724 | 11,542 | 11,303 | 22,880 | 24,862 | 137,766 | 151,409 |
| All other unused commitments | 2,182 | 1,976 | 18,687 | 18,896 | 34,744 | 30,185 | 1,289,467 | 1,498,378 |
| Letters of Credit: |  |  |  |  |  |  |  |  |
| Standby letters of credit | 106 | 102 | 1,773 | 1,696 | 4,958 | 5,011 | 271,736 | 315,064 |
| Financial letters of credit | 61 | 55 | 1,096 | 1,051 | 3,650 | 3,429 | 228,601 | 269,943 |
| Performance letters of credit | 45 | 48 | 677 | 645 | 1,308 | 1,582 | 43,134 | 45,121 |
| Commercial letters of credit | 19 | 20 | 210 | 220 | 641 | 767 | 23,156 | 23,297 |
| Securities lent | 33 | 11 | 33 | 66 | 1,327 | 1,338 | 533,871 | 681,459 |
| Spot foreign exchange contracts | 0 | 0 | 2 | 2 | 133 | 155 | 407,223 | 628,774 |
| Credit derivatives (notional value) |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Reporting bank is the beneficiary | 0 | 0 | 50 | 0 | 0 | 74 | 3,125,065 | 4,499,797 |
| Derivative contracts (notional value) | 25 | 20 | 3,342 | 3,338 | 20,074 | 19,752 | 99,576,626 | 129,369,634 |
| Futures and forward contracts | 9 | 9 | 1,008 | 894 | 3,156 | 3,212 | 11,384,496 | 14,033,490 |
| Interest rate contracts | 9 | 9 | 997 | 885 | 1,957 | 2,190 | 6,931,694 | 8,381,249 |
| Foreign exchange contracts | 0 | 0 | 10 | 8 | 1,198 | 1,021 | 4,289,868 | 5,454,275 |
| All other futures and forwards | 0 | 0 | 1 | 1 | 0 | 1 | 162,934 | 197,967 |
| Option contracts | 12 | 11 | 1,156 | 1,058 | 4,464 | 2,963 | 18,348,871 | 25,752,052 |
| Interest rate contracts | 10 | 9 | 1,106 | 1,017 | 3,294 | 2,566 | 14,707,113 | 20,065,487 |
| Foreign exchange contracts | 0 | 0 | 1 | 0 | 1,142 | 305 | 2,324,551 | 3,232,156 |
| All other options | 2 | 2 | 49 | 41 | 28 | 91 | 1,317,207 | 2,454,408 |
| Swaps | 4 | 0 | 1,128 | 1,386 | 12,454 | 13,475 | 64,038,503 | 80,589,316 |
| Interest rate contracts | 4 | 0 | 1,112 | 1,373 | 12,412 | 13,344 | 61,677,651 | 77,644,266 |
| Foreign exchange contracts | 0 | 0 | 0 | 0 | 0 | 19 | 2,066,824 | 2,476,288 |
| All other swaps | 0 | 0 | 16 | 13 | 42 | 112 | 294,028 | 468,762 |
| Memoranda: Derivatives by purpose |  |  |  |  |  |  |  |  |
| Contracts held for trading | 0 | 2 | 35 | 36 | 5,877 | 6,353 | 91,479,293 | 117,852,308 |
| Contracts not held for trading | 25 | 18 | 3,257 | 3,302 | 14,198 | 13,298 | 2,292,576 | 2,522,550 |
| Memoranda: Derivatives by position |  |  |  |  |  |  |  |  |
| Held for trading-positive fair value | 0 | 0 | 1 | 1 | 21 | 29 | 1,194,946 | 1,106,578 |
| Held for trading-negative fair value | 0 | 0 | 1 | 0 | 14 | 28 | 1,178,300 | 1,092,028 |
| Not for trading-positive fair value | 1 | 1 | 16 | 19 | 50 | 53 | 12,484 | 9,413 |
| Not for trading-negative fair value | 0 | 0 | 25 | 19 | 130 | 123 | 12,219 | 9,591 |

Key indicators FDIC-insured national banks by OCC district Fourth quarter 2006
(Dollar figures in millions)

|  | Northeast | Central | Western | Southern | Large-Banks | Mid-Sized | $\begin{array}{r} \text { All } \\ \text { Insitutions } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 174 | 456 | 355 | 603 | 54 | 63 | 1,715 |
| Total employees (FTEs) | 27,445 | 35,713 | 28,441 | 54,500 | 1,008,367 | 74,941 | 1,230,067 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$324 | \$360 | \$341 | \$493 | \$18,139 | \$908 | \$20,566 |
| Net interest income | 889 | 1,171 | 1,069 | 1,598 | 38,059 | 2,491 | 45,295 |
| Provision for loan losses | 30 | 99 | 43 | 85 | 5,322 | 137 | 5,719 |
| Noninterest income | 615 | 337 | 235 | 531 | 30,668 | 1,532 | 33,933 |
| Noninterest expense | 1,005 | 935 | 783 | 1,399 | 38,765 | 2,519 | 45,434 |
| Net operating income | 333 | 354 | 349 | 493 | 17,053 | 917 | 19,500 |
| Cash dividends declared | 267 | 390 | 192 | 376 | 20,188 | 743 | 22,156 |
| Net charge-offs | 25 | 120 | 22 | 79 | 4,560 | 134 | 4,943 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 119,632 | 132,966 | 109,018 | 169,749 | 5,995,905 | 299,432 | 6,829,129 |
| Total loans and leases | 75,146 | 88,770 | 72,680 | 108,586 | 3,307,021 | 190,812 | 3,844,359 |
| Reserve for losses | 827 | 1,110 | 857 | 1,293 | 37,117 | 2,128 | 43,352 |
| Securities | 28,725 | 30,035 | 23,665 | 38,936 | 851,653 | 68,865 | 1,042,544 |
| Other real estate owned | 35 | 131 | 72 | 152 | 2,262 | 108 | 2,764 |
| Noncurrent loans and leases | 436 | 802 | 541 | 625 | 28,552 | 989 | 31,992 |
| Total deposits | 92,805 | 106,793 | 85,214 | 138,866 | 3,682,906 | 228,125 | 4,336,433 |
| Domestic deposits | 92,326 | 106,761 | 85,192 | 137,896 | 2,675,913 | 226,024 | 3,325,672 |
| Equity capital | 13,168 | 13,380 | 11,082 | 17,193 | 582,932 | 27,496 | 665,573 |
| Off-balance-sheet derivatives | 6,718 | 2,063 | 6,842 | 3,215 | 129,339,684 | 34,212 | 129,392,745 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 10.21 | 10.78 | 12.47 | 11.60 | 12.28 | 13.36 | 12.23 |
| Return on assets | 1.09 | 1.09 | 1.28 | 1.18 | 1.21 | 1.23 | 1.21 |
| Net interest income to assets | 2.99 | 3.55 | 4.00 | 3.83 | 2.54 | 3.39 | 2.66 |
| Loss provision to assets | 0.10 | 0.30 | 0.16 | 0.20 | 0.36 | 0.19 | 0.34 |
| Net operating income to assets | 1.12 | 1.07 | 1.31 | 1.18 | 1.14 | 1.25 | 1.14 |
| Noninterest income to assets | 2.07 | 1.02 | 0.88 | 1.27 | 2.05 | 2.08 | 1.99 |
| Noninterest expense to assets | 3.38 | 2.83 | 2.93 | 3.36 | 2.59 | 3.42 | 2.67 |
| Loss provision to loans and leases | 0.16 | 0.45 | 0.24 | 0.32 | 0.64 | 0.29 | 0.60 |
| Net charge-offs to loans and leases | 0.13 | 0.54 | 0.12 | 0.30 | 0.55 | 0.28 | 0.51 |
| Loss provision to net charge-offs | 121.61 | 82.50 | 195.91 | 106.84 | 116.71 | 102.25 | 115.71 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 8.62 | 5.92 | 7.89 | 6.47 | 3.70 | 9.52 | 7.12 |
| Percent of institutions with earnings gains | 44.83 | 52.19 | 57.46 | 61.36 | 59.26 | 58.73 | 56.18 |
| Nonint. income to net operating revenue | 40.92 | 22.34 | 18.02 | 24.93 | 44.62 | 38.08 | 42.83 |
| Nonint. expense to net operating revenue | 66.82 | 62.06 | 59.99 | 65.71 | 56.40 | 62.60 | 57.35 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.40 | 0.70 | 0.56 | 0.46 | 0.52 | 0.37 | 0.51 |
| Noncurrent loans to loans | 0.58 | 0.90 | 0.74 | 0.58 | 0.86 | 0.52 | 0.83 |
| Loss reserve to noncurrent loans | 189.87 | 138.31 | 158.40 | 206.80 | 130.00 | 215.12 | 135.51 |
| Loss reserve to loans | 1.10 | 1.25 | 1.18 | 1.19 | 1.12 | 1.12 | 1.13 |
| Equity capital to assets | 11.01 | 10.06 | 10.16 | 10.13 | 9.72 | 9.18 | 9.75 |
| Leverage ratio | 8.43 | 9.31 | 9.62 | 9.43 | 6.92 | 7.92 | 7.15 |
| Risk-based capital ratio | 13.23 | 13.49 | 13.57 | 13.97 | 11.87 | 11.83 | 12.00 |
| Net loans and leases to assets | 62.12 | 65.93 | 65.88 | 63.21 | 54.54 | 63.01 | 55.66 |
| Securities to assets | 24.01 | 22.59 | 21.71 | 22.94 | 14.20 | 23.00 | 15.27 |
| Appreciation in securities (\% of par) | -0.85 | -0.58 | -0.40 | -0.85 | -0.84 | -1.40 | -0.86 |
| Residential mortgage assets to assets | 31.51 | 20.74 | 19.90 | 20.99 | 24.63 | 31.39 | 24.81 |
| Total deposits to assets | 77.58 | 80.32 | 78.16 | 81.81 | 61.42 | 76.19 | 63.50 |
| Core deposits to assets | 62.96 | 64.68 | 63.02 | 63.63 | 37.60 | 64.03 | 40.78 |
| Volatile liabilities to assets | 19.67 | 21.53 | 22.04 | 23.00 | 39.69 | 22.03 | 37.51 |

# Loan performance FDIC-insured national banks by OCC district <br> Fourth quarter 2006 <br> (Dollar figures in millions) 

|  | Northeast | Central | Western | Southern | Large-Banks | Mid-Size | All <br> Insitutions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 0.81 | 1.07 | 0.83 | 0.88 | 1.06 | 0.60 | 1.03 |
| Loans secured by real estate (RE) | 0.66 | 1.14 | 0.74 | 0.82 | 1.13 | 0.54 | 1.06 |
| 1- to 4-family residential mortgages | 0.68 | 1.49 | 1.02 | 1.26 | 1.54 | 0.57 | 1.47 |
| Home equity loans | 0.57 | 0.65 | 0.37 | 0.54 | 0.68 | 0.43 | 0.67 |
| Multifamily residential mortgages | 1.60 | 0.68 | 0.35 | 0.78 | 0.46 | 0.55 | 0.54 |
| Commercial RE loans | 0.54 | 0.70 | 0.49 | 0.56 | 0.42 | 0.44 | 0.46 |
| Construction RE loans | 0.73 | 2.09 | 1.00 | 0.76 | 0.93 | 0.68 | 0.95 |
| Commercial and industrial loans | 1.00 | 0.75 | 1.07 | 0.73 | 0.47 | 0.56 | 0.50 |
| Loans to individuals | 1.97 | 1.64 | 1.44 | 1.78 | 1.95 | 1.25 | 1.93 |
| Credit cards | 1.67 | 7.37 | 1.79 | 1.48 | 2.22 | 1.65 | 2.21 |
| Installment loans and other plans | 2.33 | 1.46 | 1.50 | 1.84 | 1.99 | 1.20 | 1.95 |
| All other loans and leases | 0.40 | 0.50 | 0.76 | 0.70 | 0.42 | 0.45 | 0.43 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 0.58 | 0.90 | 0.74 | 0.58 | 0.86 | 0.52 | 0.83 |
| Loans secured by real estate (RE) | 0.63 | 0.95 | 0.72 | 0.53 | 0.95 | 0.49 | 0.89 |
| 1- to 4-family residential mortgages | 0.36 | 0.86 | 0.72 | 0.58 | 1.33 | 0.42 | 1.24 |
| Home equity loans | 0.28 | 0.39 | 0.32 | 0.61 | 0.41 | 0.28 | 0.40 |
| Multifamily residential mortgages | 0.50 | 3.78 | 0.44 | 0.64 | 0.42 | 0.43 | 0.66 |
| Commercial RE loans | 0.71 | 0.94 | 0.61 | 0.54 | 0.45 | 0.61 | 0.53 |
| Construction RE loans | 1.70 | 0.74 | 1.03 | 0.45 | 0.57 | 0.55 | 0.62 |
| Commercial and industrial loans | 0.63 | 1.06 | 1.02 | 0.83 | 0.51 | 0.65 | 0.55 |
| Loans to individuals | 0.17 | 0.44 | 0.45 | 0.48 | 1.45 | 0.56 | 1.38 |
| Credit cards | 0.42 | 2.55 | 0.73 | 0.89 | 2.04 | 1.51 | 2.03 |
| Installment loans and other plans | 0.20 | 0.37 | 0.46 | 0.47 | 1.12 | 0.33 | 1.04 |
| All other loans and leases | 0.33 | 0.39 | 0.57 | 0.45 | 0.19 | 0.28 | 0.20 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 0.13 | 0.54 | 0.12 | 0.30 | 0.55 | 0.28 | 0.51 |
| Loans secured by real estate (RE) | 0.06 | 0.22 | 0.06 | 0.11 | 0.11 | 0.13 | 0.11 |
| 1- to 4-family residential mortgages | 0.06 | 0.27 | 0.09 | 0.11 | 0.10 | 0.08 | 0.10 |
| Home equity loans | 0.10 | 0.24 | 0.03 | 0.28 | 0.20 | 0.20 | 0.20 |
| Multifamily residential mortgages | 0.00 | 0.17 | 0.02 | 0.12 | 0.03 | 0.11 | 0.05 |
| Commercial RE loans | 0.06 | 0.24 | 0.05 | 0.13 | 0.03 | 0.11 | 0.06 |
| Construction RE loans | 0.09 | 0.20 | 0.06 | 0.07 | 0.06 | 0.18 | 0.09 |
| Commercial and industrial loans | 0.21 | 1.52 | 0.32 | 0.69 | 0.40 | 0.39 | 0.42 |
| Loans to individuals | 0.42 | 1.86 | -0.84 | 0.92 | 2.22 | 1.12 | 2.13 |
| Credit cards | 2.82 | 30.57 | 2.15 | 2.32 | 2.90 | 3.15 | 2.93 |
| Installment loans and other plans | 0.41 | 0.66 | -1.08 | 0.84 | 1.67 | 0.63 | 1.56 |
| All other loans and leases | 0.63 | 0.30 | 0.98 | 0.58 | 0.20 | 0.63 | 0.23 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$75,146 | \$88,770 | \$72,680 | \$108,586 | \$3,307,021 | \$190,812 | \$3,844,359 |
| Loans secured by real estate (RE) | 55,019 | 63,572 | 52,553 | 76,707 | 1,685,183 | 125,938 | 2,060,023 |
| 1- to 4-family residential mortgages | 23,214 | 18,873 | 11,182 | 20,745 | 897,328 | 43,810 | 1,015,552 |
| Home equity loans | 3,665 | 4,321 | 2,827 | 2,889 | 339,200 | 11,208 | 364,144 |
| Multifamily residential mortgages | 2,046 | 3,299 | 1,954 | 2,048 | 37,342 | 5,023 | 51,870 |
| Commercial RE loans | 20,136 | 20,471 | 19,338 | 28,294 | 232,489 | 38,219 | 359,325 |
| Construction RE loans | 5,273 | 10,978 | 13,648 | 19,881 | 125,086 | 26,661 | 201,608 |
| Farmland loans | 684 | 3,618 | 3,603 | 2,846 | 5,374 | 1,017 | 17,143 |
| RE loans from foreign offices | 0 | 2,012 | 1 | 4 | 48,365 | 0 | 50,382 |
| Commercial and industrial loans | 11,482 | 14,491 | 11,539 | 18,191 | 670,856 | 39,277 | 766,027 |
| Loans to individuals | 6,053 | 5,810 | 3,421 | 8,951 | 582,031 | 14,958 | 621,243 |
| Credit cards | 30 | 242 | 239 | 492 | 255,468 | 3,047 | 259,519 |
| Other revolving credit plans | 927 | 267 | 193 | 223 | 39,542 | 551 | 41,706 |
| Installment loans | 5,096 | 5,301 | 2,989 | 8,236 | 287,021 | 11,360 | 320,018 |
| All other loans and leases | 2,685 | 4,928 | 5,227 | 4,811 | 369,894 | 10,716 | 398,341 |
| Less: Unearned income | 92 | 29 | 60 | 74 | 944 | 76 | 1,276 |

Key indicators, FDIC-insured commercial banks
Annual 2002-2005, year-to-date through December 31, 2006, fourth quarter 2005, and fourth quarter 2006 (Dollar figures in millions)

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  | Preliminary | Preliminary |
|  | 2002 | 2003 | 2004 | 2005 | $2006 Y T D$ | $2005 Q 4$ |

Loan performance, FDIC-insured commercial banks
Annual 2002-2005, year-to-date through December 31, 2006, fourth quarter 2005, and fourth quarter 2006 (Dollar figures in millions)

|  | 2002 | 2003 | 2004 | 2005 | $\begin{array}{r} \text { Preliminary } \\ 2006 \mathrm{YTD} \end{array}$ | 2005Q4 | Preliminary 2006Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.17 | 1.02 | 0.86 | 0.88 | 0.99 | 0.88 | 0.99 |
| Loans secured by real estate (RE) | 1.08 | 0.90 | 0.73 | 0.79 | 0.98 | 0.79 | 0.98 |
| 1- to 4-family residential mortgages | 1.49 | 1.29 | 1.06 | 1.13 | 1.38 | 1.13 | 1.38 |
| Home equity loans | 0.59 | 0.45 | 0.37 | 0.54 | 0.67 | 0.54 | 0.67 |
| Multifamily residential mortgages | 0.46 | 0.48 | 0.36 | 0.51 | 0.56 | 0.51 | 0.56 |
| Commercial RE loans | 0.68 | 0.56 | 0.49 | 0.50 | 0.57 | 0.50 | 0.57 |
| Construction RE loans | 0.89 | 0.69 | 0.58 | 0.61 | 0.89 | 0.61 | 0.89 |
| Commercial and industrial loans | 0.89 | 0.72 | 0.64 | 0.69 | 0.55 | 0.69 | 0.55 |
| Loans to individuals | 2.22 | 2.08 | 1.82 | 1.72 | 1.87 | 1.72 | 1.87 |
| Credit cards | 2.72 | 2.53 | 2.24 | 2.00 | 2.12 | 2.00 | 2.12 |
| Installment loans and other plans | 2.08 | 1.93 | 1.62 | 1.66 | 1.88 | 1.66 | 1.88 |
| All other loans and leases | 0.58 | 0.48 | 0.37 | 0.40 | 0.55 | 0.40 | 0.55 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.46 | 1.20 | 0.86 | 0.75 | 0.79 | 0.75 | 0.79 |
| Loans secured by real estate (RE) | 0.89 | 0.86 | 0.65 | 0.70 | 0.81 | 0.70 | 0.81 |
| 1- to 4-family residential mortgages | 0.93 | 1.00 | 0.82 | 1.03 | 1.12 | 1.03 | 1.12 |
| Home equity loans | 0.30 | 0.24 | 0.18 | 0.25 | 0.39 | 0.25 | 0.39 |
| Multifamily residential mortgages | 0.38 | 0.38 | 0.35 | 0.34 | 0.57 | 0.34 | 0.57 |
| Commercial RE loans | 0.94 | 0.90 | 0.69 | 0.60 | 0.59 | 0.60 | 0.59 |
| Construction RE loans | 0.98 | 0.70 | 0.44 | 0.37 | 0.68 | 0.37 | 0.68 |
| Commercial and industrial loans | 2.93 | 2.10 | 1.17 | 0.75 | 0.64 | 0.75 | 0.64 |
| Loans to individuals | 1.51 | 1.53 | 1.46 | 1.20 | 1.24 | 1.20 | 1.24 |
| Credit cards | 2.24 | 2.22 | 2.00 | 1.80 | 1.94 | 1.80 | 1.94 |
| Installment loans and other plans | 1.14 | 1.14 | 1.12 | 0.84 | 0.86 | 0.84 | 0.86 |
| All other loans and leases | 1.01 | 0.66 | 0.40 | 0.29 | 0.22 | 0.29 | 0.22 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 1.12 | 0.89 | 0.63 | 0.56 | 0.40 | 0.67 | 0.46 |
| Loans secured by real estate (RE) | 0.15 | 0.17 | 0.08 | 0.06 | 0.08 | 0.07 | 0.11 |
| 1- to 4-family residential mortgages | 0.14 | 0.19 | 0.08 | 0.07 | 0.08 | 0.07 | 0.10 |
| Home equity loans | 0.19 | 0.20 | 0.10 | 0.10 | 0.16 | 0.12 | 0.21 |
| Multifamily residential mortgages | 0.08 | 0.03 | 0.04 | 0.04 | 0.03 | 0.06 | 0.04 |
| Commercial RE loans | 0.15 | 0.13 | 0.07 | 0.05 | 0.04 | 0.06 | 0.07 |
| Construction RE loans | 0.17 | 0.14 | 0.05 | 0.03 | 0.05 | 0.03 | 0.10 |
| Commercial and industrial loans | 1.76 | 1.26 | 0.50 | 0.27 | 0.29 | 0.43 | 0.44 |
| Loans to individuals | 3.33 | 3.04 | 2.81 | 2.81 | 2.00 | 3.27 | 2.03 |
| Credit cards | 6.37 | 5.56 | 5.01 | 4.80 | 3.39 | 6.00 | 3.05 |
| Installment loans and other plans | 1.46 | 1.45 | 1.28 | 1.39 | 1.07 | 1.36 | 1.35 |
| All other loans and leases | 0.57 | 0.40 | 0.16 | 0.23 | 0.14 | 0.35 | 0.23 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$4,156,114 | \$4,428,635 | \$4,904,572 | \$5,380,053 | \$5,980,915 | \$5,380,053 | \$5,980,915 |
| Loans secured by real estate (RE) | 2,068,284 | 2,272,803 | 2,621,624 | 2,986,713 | 3,432,190 | 2,986,713 | 3,432,190 |
| 1- to 4-family residential mortgages | 945,841 | 994,121 | 1,079,093 | 1,226,303 | 1,437,153 | 1,226,303 | 1,437,153 |
| Home equity loans | 214,722 | 284,511 | 398,894 | 431,194 | 469,802 | 431,194 | 469,802 |
| Multifamily residential mortgages | 71,934 | 79,678 | 87,925 | 97,941 | 106,382 | 97,941 | 106,382 |
| Commercial RE loans | 555,990 | 602,719 | 667,384 | 738,628 | 810,757 | 738,628 | 810,757 |
| Construction RE loans | 207,451 | 231,514 | 290,642 | 392,418 | 498,512 | 392,418 | 498,512 |
| Farmland loans | 38,066 | 40,699 | 44,620 | 47,750 | 52,348 | 47,750 | 52,348 |
| RE loans from foreign offices | 34,280 | 39,559 | 53,066 | 52,479 | 57,235 | 52,479 | 57,235 |
| Commercial and industrial loans | 910,810 | 869,489 | 907,747 | 1,019,595 | 1,139,123 | 1,019,595 | 1,139,123 |
| Loans to individuals | 703,568 | 770,322 | 838,744 | 836,790 | 857,887 | 836,790 | 857,887 |
| Credit cards | 275,786 | 315,839 | 371,421 | 354,768 | 341,022 | 354,768 | 341,022 |
| Other revolving credit plans | 38,209 | 37,556 | 39,159 | 40,685 | 47,706 | 40,685 | 47,706 |
| Installment loans | 389,573 | 416,927 | 428,164 | 441,338 | 469,159 | 441,338 | 469,159 |
| All other loans and leases | 476,854 | 518,890 | 539,664 | 539,930 | 554,010 | 539,930 | 554,010 |
| Less: Unearned income | 3,401 | 2,870 | 3,206 | 2,975 | 2,295 | 2,975 | 2,295 |

Key indicators, FDIC-insured commercial banks by asset size
Fourth quarter 2005 and fourth quarter 2006
(Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 |
| Number of institutions reporting | 3,459 | 3,246 | 3,592 | 3,662 | 391 | 406 | 84 | 88 |
| Total employees (FTEs) | 65,611 | 60,365 | 299,139 | 301,091 | 239,480 | 236,907 | 1,263,926 | 1,343,172 |
| Selected income data (\$) |  |  |  |  |  |  |  |  |
| Net income | \$358 | \$311 | \$3,122 | \$3,044 | \$3,360 | \$3,319 | \$20,672 | \$24,977 |
| Net interest income | 1,769 | 1,654 | 9,838 | 9,894 | 9,279 | 9,021 | 48,612 | 49,828 |
| Provision for loan losses | 118 | 103 | 641 | 609 | 681 | 627 | 6,278 | 6,672 |
| Noninterest income | 469 | 393 | 3,102 | 3,257 | 4,755 | 4,415 | 41,363 | 42,326 |
| Noninterest expense | 1,665 | 1,547 | 8,058 | 8,451 | 8,303 | 7,798 | 52,888 | 52,456 |
| Net operating income | 364 | 316 | 3,148 | 3,084 | 3,483 | 3,423 | 20,880 | 22,764 |
| Cash dividends declared | 420 | 422 | 2,153 | 2,014 | 2,448 | 2,651 | 10,171 | 26,133 |
| Net charge-offs | 94 | 79 | 495 | 509 | 590 | 514 | 7,660 | 5,740 |
| Selected condition data (\$) |  |  |  |  |  |  |  |  |
| Total assets | 180,096 | 170,352 | 1,000,468 | 1,039,633 | 1,074,760 | 1,076,294 | 6,784,049 | 7,804,348 |
| Total loans and leases | 112,091 | 105,885 | 682,453 | 720,185 | 701,808 | 721,522 | 3,883,701 | 4,433,323 |
| Reserve for losses | 1,577 | 1,454 | 8,868 | 8,891 | 8,910 | 9,176 | 49,333 | 49,550 |
| Securities | 42,788 | 38,573 | 203,193 | 199,516 | 225,416 | 207,881 | 1,100,873 | 1,219,773 |
| Other real estate owned | 218 | 226 | 979 | 1,095 | 425 | 532 | 1,633 | 2,868 |
| Noncurrent loans and leases | 994 | 999 | 4,370 | 5,092 | 4,160 | 4,885 | 30,767 | 36,018 |
| Total deposits | 149,732 | 140,954 | 813,412 | 847,455 | 754,405 | 767,623 | 4,355,560 | 4,975,331 |
| Domestic deposits | 149,719 | 140,938 | 811,870 | 846,158 | 744,318 | 759,108 | 3,446,570 | 3,791,554 |
| Equity capital | 21,441 | 21,697 | 100,227 | 106,176 | 114,943 | 118,238 | 675,818 | 784,301 |
| Off-balance-sheet derivatives | 328 | 135 | 8,851 | 13,096 | 97,817 | 82,421 | 101,760,965 | 132,067,294 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |  |
| Return on equity | 6.67 | 5.76 | 12.58 | 11.58 | 11.89 | 11.47 | 12.34 | 12.75 |
| Return on assets | 0.80 | 0.74 | 1.27 | 1.19 | 1.27 | 1.25 | 1.23 | 1.29 |
| Net interest income to assets | 3.97 | 3.94 | 3.99 | 3.86 | 3.50 | 3.41 | 2.89 | 2.57 |
| Loss provision to assets | 0.26 | 0.25 | 0.26 | 0.24 | 0.26 | 0.24 | 0.37 | 0.34 |
| Net operating income to assets | 0.82 | 0.75 | 1.28 | 1.20 | 1.31 | 1.29 | 1.24 | 1.17 |
| Noninterest income to assets | 1.05 | 0.94 | 1.26 | 1.27 | 1.79 | 1.67 | 2.46 | 2.18 |
| Noninterest expense to assets | 3.74 | 3.68 | 3.27 | 3.30 | 3.13 | 2.95 | 3.14 | 2.70 |
| Loss provision to loans and leases | 0.42 | 0.39 | 0.38 | 0.34 | 0.39 | 0.35 | 0.65 | 0.61 |
| Net charge-offs to loans and leases | 0.34 | 0.30 | 0.29 | 0.29 | 0.34 | 0.29 | 0.80 | 0.52 |
| Loss provision to net charge-offs | 125.22 | 130.71 | 129.53 | 119.59 | 115.45 | 122.11 | 81.96 | 116.24 |
| Performance ratios (\%) |  |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 16.28 | 19.04 | 4.04 | 5.60 | 3.58 | 3.94 | 1.19 | 2.27 |
| Percent of institutions with earnings gains | 54.15 | 51.39 | 65.03 | 56.85 | 69.57 | 61.33 | 64.29 | 55.68 |
| Nonint. income to net operating revenue | 20.94 | 19.18 | 23.97 | 24.77 | 33.88 | 32.86 | 45.97 | 45.93 |
| Nonint. expense to net operating revenue | 74.38 | 75.55 | 62.28 | 64.26 | 59.16 | 58.04 | 58.78 | 56.92 |
| Condition ratios (\%) |  |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.67 | 0.72 | 0.54 | 0.60 | 0.43 | 0.51 | 0.48 | 0.50 |
| Noncurrent loans to loans | 0.89 | 0.94 | 0.64 | 0.71 | 0.59 | 0.68 | 0.79 | 0.81 |
| Loss reserve to noncurrent loans | 158.55 | 145.57 | 202.91 | 174.60 | 214.18 | 187.83 | 160.34 | 137.57 |
| Loss reserve to loans | 1.41 | 1.37 | 1.30 | 1.23 | 1.27 | 1.27 | 1.27 | 1.12 |
| Equity capital to assets | 11.91 | 12.74 | 10.02 | 10.21 | 10.69 | 10.99 | 9.96 | 10.05 |
| Leverage ratio | 11.98 | 12.74 | 9.65 | 9.79 | 9.23 | 9.38 | 7.34 | 7.28 |
| Risk-based capital ratio | 18.60 | 19.52 | 13.97 | 13.96 | 13.23 | 13.07 | 11.79 | 11.94 |
| Net loans and leases to assets | 61.36 | 61.30 | 67.33 | 68.42 | 64.47 | 66.19 | 56.52 | 56.17 |
| Securities to assets | 23.76 | 22.64 | 20.31 | 19.19 | 20.97 | 19.31 | 16.23 | 15.63 |
| Appreciation in securities (\% of par) | -1.39 | -0.80 | -1.18 | -0.66 | -1.19 | -0.91 | -1.06 | -0.79 |
| Residential mortgage assets to assets | 19.32 | 18.62 | 20.25 | 19.83 | 22.93 | 21.09 | 24.17 | 24.92 |
| Total deposits to assets | 83.14 | 82.74 | 81.30 | 81.51 | 70.19 | 71.32 | 64.20 | 63.75 |
| Core deposits to assets | 69.50 | 67.34 | 65.31 | 63.70 | 54.73 | 54.11 | 42.59 | 40.25 |
| Volatile liabilities to assets | 15.83 | 17.12 | 20.50 | 21.76 | 28.52 | 29.02 | 36.39 | 37.72 |

## Loan performance, FDIC-insured commercial banks by asset size Fourth quarter 2005 and fourth quarter 2006 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.29 | 1.39 | 0.83 | 0.96 | 0.73 | 0.83 | 0.90 | 1.01 |
| Loans secured by real estate (RE) | 1.22 | 1.34 | 0.74 | 0.91 | 0.61 | 0.75 | 0.84 | 1.03 |
| 1 - to 4-family residential mortgages | 1.86 | 2.00 | 1.25 | 1.37 | 0.96 | 1.10 | 1.12 | 1.40 |
| Home equity loans | 0.60 | 0.82 | 0.51 | 0.64 | 0.47 | 0.62 | 0.55 | 0.67 |
| Multifamily residential mortgages | 0.66 | 0.87 | 0.36 | 0.84 | 0.34 | 0.63 | 0.65 | 0.44 |
| Commercial RE loans | 0.93 | 0.99 | 0.55 | 0.68 | 0.46 | 0.51 | 0.46 | 0.51 |
| Construction RE loans | 0.84 | 1.08 | 0.56 | 0.90 | 0.55 | 0.85 | 0.64 | 0.89 |
| Commercial and industrial loans | 1.29 | 1.44 | 0.88 | 0.95 | 0.81 | 0.75 | 0.63 | 0.46 |
| Loans to individuals | 2.52 | 2.56 | 1.94 | 1.81 | 1.52 | 1.81 | 1.72 | 1.87 |
| Credit cards | 2.42 | 2.12 | 3.48 | 2.26 | 1.27 | 1.86 | 2.01 | 2.13 |
| Installment loans and other plans | 2.57 | 2.62 | 1.83 | 1.85 | 1.68 | 1.87 | 1.61 | 1.86 |
| All other loans and leases | 0.63 | 0.71 | 0.55 | 0.55 | 0.53 | 0.62 | 0.38 | 0.54 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.89 | 0.94 | 0.64 | 0.71 | 0.59 | 0.68 | 0.79 | 0.81 |
| Loans secured by real estate (RE) | 0.80 | 0.94 | 0.57 | 0.68 | 0.54 | 0.66 | 0.77 | 0.87 |
| 1- to 4-family residential mortgages | 0.93 | 1.00 | 0.69 | 0.75 | 0.72 | 0.74 | 1.12 | 1.22 |
| Home equity loans | 0.22 | 0.41 | 0.21 | 0.34 | 0.23 | 0.36 | 0.26 | 0.40 |
| Multifamily residential mortgages | 0.56 | 0.80 | 0.39 | 0.60 | 0.24 | 0.84 | 0.37 | 0.44 |
| Commercial RE loans | 0.89 | 1.02 | 0.62 | 0.66 | 0.61 | 0.58 | 0.56 | 0.54 |
| Construction RE loans | 0.55 | 1.03 | 0.42 | 0.76 | 0.37 | 0.76 | 0.35 | 0.58 |
| Commercial and industrial loans | 1.31 | 1.25 | 0.95 | 0.94 | 0.81 | 0.77 | 0.70 | 0.57 |
| Loans to individuals | 0.90 | 0.87 | 0.77 | 0.58 | 0.53 | 0.76 | 1.30 | 1.32 |
| Credit cards | 1.08 | 1.00 | 2.24 | 1.47 | 1.05 | 1.62 | 1.83 | 1.96 |
| Installment loans and other plans | 0.91 | 0.89 | 0.62 | 0.52 | 0.37 | 0.40 | 0.92 | 0.94 |
| All other loans and leases | 0.77 | 0.61 | 0.52 | 0.48 | 0.56 | 0.33 | 0.24 | 0.18 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.34 | 0.30 | 0.29 | 0.29 | 0.34 | 0.29 | 0.80 | 0.52 |
| Loans secured by real estate (RE) | 0.09 | 0.13 | 0.08 | 0.12 | 0.09 | 0.08 | 0.06 | 0.11 |
| 1- to 4-family residential mortgages | 0.11 | 0.13 | 0.12 | 0.15 | 0.09 | 0.11 | 0.06 | 0.10 |
| Home equity loans | 0.05 | 0.16 | 0.07 | 0.12 | 0.15 | 0.23 | 0.12 | 0.22 |
| Multifamily residential mortgages | 0.04 | 0.21 | 0.05 | 0.05 | 0.08 | 0.07 | 0.04 | 0.03 |
| Commercial RE loans | 0.12 | 0.12 | 0.07 | 0.11 | 0.10 | 0.05 | 0.03 | 0.07 |
| Construction RE loans | 0.08 | 0.22 | 0.05 | 0.14 | 0.03 | 0.08 | 0.01 | 0.10 |
| Commercial and industrial loans | 0.88 | 0.70 | 0.71 | 0.75 | 0.61 | 0.54 | 0.35 | 0.39 |
| Loans to individuals | 1.08 | 0.93 | 1.74 | 1.19 | 1.67 | 1.41 | 3.55 | 2.14 |
| Credit cards | 2.96 | 2.21 | 7.56 | 5.77 | 4.01 | 2.71 | 6.08 | 3.05 |
| Installment loans and other plans | 1.05 | 0.91 | 1.09 | 0.80 | 0.92 | 0.86 | 1.44 | 1.46 |
| All other loans and leases | 0.33 | 0.23 | 0.28 | 0.24 | 0.39 | 0.42 | 0.36 | 0.22 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |  |
| Total loans and leases | \$112,091 | \$105,885 | \$682,453 | \$720,185 | \$701,808 | \$721,522 | \$3,883,701 | \$4,433,323 |
| Loans secured by real estate (RE) | 70,911 | 67,487 | 502,489 | 536,289 | 474,054 | 503,741 | 1,939,259 | 2,324,673 |
| 1- to 4-family residential mortgages | 26,450 | 24,403 | 138,256 | 143,836 | 132,480 | 126,661 | 929,117 | 1,142,253 |
| Home equity loans | 2,414 | 2,167 | 26,127 | 25,353 | 34,952 | 31,522 | 367,702 | 410,760 |
| Multifamily residential mortgages | 1,494 | 1,419 | 17,754 | 18,157 | 28,165 | 25,127 | 50,527 | 61,679 |
| Commercial RE loans | 22,029 | 20,652 | 198,895 | 206,999 | 175,128 | 185,026 | 342,576 | 398,081 |
| Construction RE loans | 8,813 | 9,522 | 99,402 | 117,587 | 94,049 | 123,843 | 190,155 | 247,560 |
| Farmland loans | 9,710 | 9,323 | 22,028 | 24,329 | 8,014 | 9,521 | 7,998 | 9,175 |
| RE loans from foreign offices | 0 | 0 | 28 | 30 | 1,266 | 2,040 | 51,185 | 55,165 |
| Commercial and industrial loans | 17,771 | 16,775 | 103,480 | 108,372 | 128,267 | 124,638 | 770,077 | 889,338 |
| Loans to individuals | 10,527 | 9,255 | 45,476 | 43,177 | 64,140 | 61,124 | 716,647 | 744,331 |
| Credit cards | 185 | 147 | 4,755 | 3,538 | 16,129 | 18,495 | 333,699 | 318,842 |
| Other revolving credit plans | 185 | 164 | 1,523 | 1,529 | 2,409 | 2,133 | 36,567 | 43,879 |
| Installment loans | 10,157 | 8,944 | 39,198 | 38,110 | 45,602 | 40,496 | 346,381 | 381,609 |
| All other loans and leases | 12,945 | 12,426 | 31,600 | 32,876 | 35,927 | 32,637 | 459,458 | 476,071 |
| Less: Unearned income | 63 | 59 | 592 | 529 | 580 | 617 | 1,740 | 1,090 |

## CONDITION AND PERFORMANCE OF COMMERCIAL BANKS

Off-balance-sheet items, FDIC-insured commercial banks
Annual 2002-2005, year-to-date through December 31, 2006, fourth quarter 2005, and fourth quarter 2006
(Dollar figures in millions)

|  | 2002 | 2003 | 2004 | 2005 | $\begin{array}{r\|} \hline \text { Preliminary } \\ 2006 \text { YTD } \end{array}$ | 2005Q4 | Preliminary 2006 Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 7,888 | 7,770 | 7,631 | 7,526 | 7,402 | 7,526 | 7,402 |
| Unused commitments | \$5,312,641 | \$5,395,215 | \$5,813,668 | \$6,177,850 | \$6,622,387 | \$6,177,850 | \$6,622,387 |
| Home equity lines | 248,045 | 314,129 | 393,487 | 473,796 | 557,149 | 473,796 | 557,149 |
| Credit card lines | 3,352,608 | 3,386,476 | 3,526,159 | 3,525,070 | 3,581,327 | 3,525,070 | 3,581,327 |
| Commercial RE, construction and land | 164,663 | 187,857 | 249,332 | 323,350 | 354,957 | 323,350 | 354,957 |
| All other unused commitments | 1,547,325 | 1,506,754 | 1,644,690 | 1,855,635 | 2,128,953 | 1,855,635 | 2,128,953 |
| Letters of Credit: |  |  |  |  |  |  |  |
| Standby letters of credit | 269,193 | 288,613 | 337,708 | 367,339 | 416,790 | 367,339 | 416,790 |
| Financial letters of credit | 227,448 | 242,217 | 288,630 | 313,044 | 359,840 | 313,044 | 359,840 |
| Performance letters of credit | 41,744 | 46,395 | 49,077 | 54,295 | 56,950 | 54,295 | 56,950 |
| Commercial letters of credit | 22,607 | 24,236 | 28,364 | 28,243 | 28,405 | 28,243 | 28,405 |
| Securities lent | 582,326 | 851,980 | 1,165,311 | 1,368,100 | 1,761,414 | 1,368,100 | 1,761,414 |
| Spot foreign exchange contracts | 195,883 | 273,038 | 418,835 | 430,912 | 663,873 | 430,912 | 663,873 |
| Credit derivatives (notional value) |  |  |  |  |  |  |  |
| Reporting bank is the guarantor | 291,346 | 471,459 | 1,127,101 | 2,681,083 | 4,495,902 | 2,681,083 | 4,495,902 |
| Reporting bank is the beneficiary | 350,169 | 529,198 | 1,219,593 | 3,140,937 | 4,523,395 | 3,140,937 | 4,523,395 |
| Derivative contracts (notional value) | 56,208,857 | 71,098,970 | 87,867,759 | 101,437,049 | 131,499,074 | 101,437,049 | 131,499,074 |
| Futures and forward contracts | 11,376,170 | 11,400,204 | 11,364,572 | 12,055,589 | 14,876,869 | 12,055,589 | 14,876,869 |
| Interest rate contracts | 7,380,246 | 7,212,780 | 6,520,258 | 7,059,609 | 8,534,510 | 7,059,609 | 8,534,510 |
| Foreign exchange contracts | 3,865,759 | 4,078,891 | 4,716,750 | 4,828,106 | 6,143,185 | 4,828,106 | 6,143,185 |
| All other futures and forwards | 130,165 | 108,532 | 127,564 | 167,874 | 199,174 | 167,874 | 199,174 |
| Option contracts | 11,574,288 | 14,613,199 | 17,749,841 | 18,855,916 | 26,274,846 | 18,855,916 | 26,274,846 |
| Interest rate contracts | 9,897,725 | 12,542,023 | 14,950,427 | 15,160,373 | 20,514,839 | 15,160,373 | 20,514,839 |
| Foreign exchange contracts | 910,932 | 1,299,696 | 1,734,365 | 2,359,620 | 3,272,795 | 2,359,620 | 3,272,795 |
| All other options | 765,631 | 771,480 | 1,065,049 | 1,335,923 | 2,487,212 | 1,335,923 | 2,487,212 |
| Swaps | 32,616,884 | 44,084,911 | 56,406,652 | 64,703,524 | 81,328,062 | 64,703,524 | 81,328,062 |
| Interest rate contracts | 31,195,203 | 42,107,453 | 54,048,065 | 62,299,388 | 78,365,939 | 62,299,388 | 78,365,939 |
| Foreign exchange contracts | 1,303,654 | 1,805,416 | 2,155,470 | 2,100,655 | 2,484,343 | 2,100,655 | 2,484,343 |
| All other swaps | 118,026 | 172,041 | 203,117 | 303,481 | 477,781 | 303,481 | 477,781 |
| Memoranda: Derivatives by purpose |  |  |  |  |  |  |  |
| Contracts held for trading | 53,460,317 | 67,730,113 | 82,912,046 | 93,008,371 | 119,633,427 | 93,008,371 | 119,633,427 |
| Contracts not held for trading | 2,107,025 | 2,368,200 | 2,609,019 | 2,606,658 | 2,846,350 | 2,606,658 | 2,846,350 |
| Memoranda: Derivatives by position |  |  |  |  |  |  |  |
| Held for trading-positive fair value | 1,134,845 | 1,147,402 | 1,308,177 | 1,209,342 | 1,120,788 | 1,209,342 | 1,120,788 |
| Held for trading-negative fair value | 1,118,099 | 1,127,517 | 1,283,865 | 1,193,538 | 1,107,206 | 1,193,538 | 1,107,206 |
| Not for trading-positive fair value | 36,321 | 25,877 | 20,151 | 14,687 | 11,581 | 14,687 | 11,581 |
| Not for trading-negative fair value | 25,755 | 22,771 | 18,393 | 14,678 | 11,771 | 14,678 | 11,771 |


| Off-balance-sheet items, FDIC-insured commercial banks by asset size Fourth quarter 2005 and fourth quarter 2006 <br> (Dollar figures in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
|  | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 | 2005Q4 | 2006Q4 |
| Number of institutions reporting | 3,459 | 3,246 | 3,592 | 3,662 | 391 | 406 | 84 | 88 |
| Unused commitments | \$46,409 | \$33,936 | \$338,204 | \$341,089 | \$938,674 | \$578,227 | \$4,854,563 | \$5,669,135 |
| Home equity lines | 1,795 | 1,731 | 22,820 | 23,981 | 35,741 | 35,473 | 413,440 | 495,964 |
| Credit card lines | 28,177 | 17,354 | 162,624 | 191,036 | 704,731 | 322,141 | 2,629,538 | 3,050,798 |
| Commercial RE, construction and land | 5,034 | 4,555 | 53,837 | 53,532 | 68,493 | 73,721 | 195,986 | 223,150 |
| All other unused commitments | 11,403 | 10,296 | 98,923 | 72,541 | 129,709 | 146,893 | 1,615,599 | 1,899,223 |
| Letters of Credit: |  |  |  |  |  |  |  |  |
| Standby letters of credit | 485 | 471 | 7,056 | 7,227 | 18,707 | 17,380 | 341,091 | 391,712 |
| Financial letters of credit | 307 | 295 | 4,310 | 4,424 | 14,487 | 12,598 | 293,940 | 342,523 |
| Performance letters of credit | 178 | 176 | 2,746 | 2,803 | 4,220 | 4,782 | 47,151 | 49,189 |
| Commercial letters of credit | 91 | 81 | 721 | 749 | 1,877 | 1,944 | 25,553 | 25,631 |
| Securities lent | 33 | 17 | 707 | 650 | 3,378 | 3,903 | 1,363,982 | 1,756,843 |
| Spot foreign exchange contracts | 0 | 0 | 9 | 28 | 251 | 242 | 430,651 | 663,603 |
| Credit derivatives (notional value) |  |  |  |  |  |  |  |  |
| Reporting bank is the guarantor | 0 | 0 | 0 | 0 | 221 | 236 | 2,680,861 | 4,495,666 |
| Reporting bank is the beneficiary | 0 | 0 | 51 | 1 | 3,842 | 101 | 3,137,044 | 4,523,294 |
| Derivative contracts (notional value) | 328 | 135 | 8,842 | 13,068 | 97,566 | 82,179 | 101,330,314 | 131,403,691 |
| Futures and forward contracts | 82 | 64 | 1,728 | 1,718 | 24,522 | 11,366 | 12,029,257 | 14,863,721 |
| Interest rate contracts | 22 | 20 | 1,710 | 1,684 | 18,183 | 8,930 | 7,039,693 | 8,523,876 |
| Foreign exchange contracts | 60 | 44 | 10 | 27 | 2,143 | 2,263 | 4,825,893 | 6,140,850 |
| All other futures and forwards | 0 | 0 | 8 | 6 | 4,196 | 173 | 163,671 | 198,995 |
| Option contracts | 199 | 57 | 3,360 | 5,917 | 11,603 | 10,425 | 18,840,754 | 26,258,447 |
| Interest rate contracts | 177 | 40 | 3,168 | 5,790 | 8,258 | 8,675 | 15,148,769 | 20,500,334 |
| Foreign exchange contracts | 0 | 0 | 1 | 0 | 1,874 | 912 | 2,357,746 | 3,271,884 |
| All other options | 23 | 18 | 191 | 127 | 1,470 | 838 | 1,334,239 | 2,486,229 |
| Swaps | 46 | 13 | 3,703 | 5,433 | 57,377 | 60,052 | 64,642,398 | 81,262,565 |
| Interest rate contracts | 36 | 9 | 3,617 | 5,364 | 56,959 | 59,805 | 62,238,777 | 78,300,761 |
| Foreign exchange contracts | 0 | 0 | 0 | 12 | 314 | 94 | 2,100,341 | 2,484,236 |
| All other swaps | 10 | 4 | 86 | 56 | 105 | 153 | 303,280 | 477,568 |
| Memoranda: Derivatives by purpose |  |  |  |  |  |  |  |  |
| Contracts held for trading | 3 | 3 | 128 | 158 | 28,541 | 38,297 | 92,979,698 | 119,594,969 |
| Contracts not held for trading | 324 | 132 | 8,663 | 12,909 | 64,961 | 43,546 | 2,532,710 | 2,789,763 |
| Memoranda: Derivatives by position |  |  |  |  |  |  |  |  |
| Held for trading-positive fair value | 0 | 0 | 3 | 6 | 710 | 798 | 1,208,629 | 1,119,984 |
| Held for trading-negative fair value | 0 | 0 | 3 | 3 | 674 | 775 | 1,192,862 | 1,106,428 |
| Not for trading-positive fair value | 11 | 3 | 52 | 69 | 304 | 251 | 14,320 | 11,257 |
| Not for trading-negative fair value | 3 | 2 | 80 | 73 | 526 | 375 | 14,068 | 11,321 |

## Glossary

## Data Sources

Data are from the Federal Financial Institutions Examination Council (FFIEC) Reports of Condition and Income (call reports) submitted by all FDIC-insured, national-chartered and state-chartered commercial banks and trust companies in the United States and its territories. Uninsured banks, savings banks, savings associations, and U.S. branches and agencies of foreign banks are excluded from these tables. All data are collected and presented based on the location of each reporting institution's main office. Reported data may include assets and liabilities located outside of the reporting institution's home state.

The data are stored on and retrieved from the OCC's Integrated Banking Information System (IBIS), which is obtained from the FDIC's Research Information System (RIS) database.

## Computation Methodology

For performance ratios constructed by dividing an income statement (flow) item by a balance sheet (stock) item, the income item for the period was annualized (multiplied by the number of periods in a year) and divided by the average balance sheet item for the period (beginning-ofperiod amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, prior period(s) balance sheet items of "acquired" institution(s) are included in balance sheet averages because the year-to-date income reported by the "acquirer" includes the year-to-date results of "acquired" institutions. No adjustments are made for "purchase accounting" mergers because the year-to-date income reported by the "acquirer" does not include the prior-to-merger results of "acquired" institutions.

## Definitions

Commercial real estate loans-loans secured by nonfarm nonresidential properties.
Construction real estate loans-includes loans for all property types under construction, as well as loans for land acquisition and development.

Core deposits-the sum of transaction deposits plus savings deposits plus small time deposits (under \$100,000).

IBIS-the OCC's Integrated Banking Information System.
Leverage ratio-Tier 1 capital divided by adjusted tangible total assets.
Loans to individuals-includes outstanding credit card balances and other secured and unsecured installment loans.

Net charge-offs to loan and lease reserve-total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

Net loans and leases to assets-total loans and leases net of the reserve for losses.
Net operating income-income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

Net operating revenue-the sum of net interest income plus noninterest income.
Noncurrent loans and leases-the sum of loans and leases 90 days or more past due plus loans and leases in nonaccrual status.

Nonperforming assets-the sum of noncurrent loans and leases plus noncurrent debt securities and other assets plus other real estate owned.

Number of institutions reporting-the number of institutions that actually filed a financial report.

Off-balance-sheet derivatives-the notional value of futures and forwards, swaps, and options contracts; beginning March 31, 1995, new reporting detail permits the exclusion of spot foreign exchange contracts. For March 31, 1984 through December 31, 1985, only foreign exchange futures and forwards contracts were reported; beginning March 31, 1986, interest rate swaps contracts were reported; beginning March 31, 1990, banks began to report interest rate and other futures and forwards contracts, foreign exchange and other swaps contracts, and all types of option contracts.

Other real estate owned-primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances.

Percent of institutions unprofitable-the percent of institutions with negative net income for the respective period.

Percent of institutions with earnings gains-the percent of institutions that increased their net income (or decreased their losses) compared to the same period a year earlier.

Reserve for losses-the sum of the allowance for loan and lease losses plus the allocated transfer risk reserve.

Residential mortgage assets-the sum of 1- to 4-family residential mortgages plus mortgagebacked securities.

Return on assets (ROA)—net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets.

Return on equity (ROE)—net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

Risk-based capital ratio-total capital divided by risk weighted assets.
Risk-weighted assets-assets adjusted for risk-based capital definitions which include on-bal-ance-sheet as well as off-balance-sheet items multiplied by risk weights that range from zero to 100 percent.

Securities-excludes securities held in trading accounts. Effective March 31, 1994 with the full implementation of Financial Accounting Standard (FAS) 115, securities classified by banks as "held-to-maturity" are reported at their amortized cost, and securities classified a "available-forsale" are reported at their current fair (market) values.

Securities gains (losses)—net pre-tax realized gains (losses) on held-to-maturity and available-for-sale securities.

Total capital-the sum of Tier 1 and Tier 2 capital. Tier 1 capital consists of common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidiaries less goodwill and other ineligible intangible assets. Tier 2 capital consists of subordinated debt plus intermediate-term preferred stock plus cumulative long-term preferred stock plus a portion of a bank's allowance for loan and lease losses. The amount of eligible intangibles (including mortgage servicing rights) included in Tier 1 capital and the amount of the allowance included in Tier 2 capital are limited in accordance with supervisory capital regulations.

Volatile liabilities-the sum of large-denomination time deposits plus foreign-office deposits plus federal funds purchased plus securities sold under agreements to repurchase plus other borrowings. Beginning March 31, 1994, new reporting detail permits the exclusion of other borrowed money with original maturity of more than one year; previously, all other borrowed money was included. Also beginning March 31, 1994, the newly reported "trading liabilities less revaluation losses on assets held in trading accounts" is included.

