

## Condition and Performance of Commercial Banks

Earnings remained high at national banks in 2005. Noninterest income was the most significant contributor to earnings growth, as Table 1 indicates, with the gains at a few of the largest banks driving the results. In contrast, net interest income grew by only about 1 percent year-over-year, as a continued slide in the net interest margin at big institutions nearly offset the impact of growth in the loan book. Banks realized losses on securities for the first time since 2000, as higher interest rates eroded the value of bonds held by banks.

## Table 1—Noninterest income drives net income growth

| National banks | Major income components (Change, \$ millions) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | \% Change | 2005 | \% Change |
| Revenues |  |  |  |  |
| Net interest income | 11,403 | 7.3\% | 2,248 | 1.3\% |
| Real gains/losses sec | -1,153 | n.m. | -3,593 | n.m. |
| Noninterest income | 5,585 | 4.3\% | 11,474 | 8.6\% |
| Expenses |  |  |  |  |
| Provisioning | -5,166 | -21.4\% | 1,014 | 5.3\% |
| Noninterest expense | 17,979 | 11.1\% | 5,917 | 3.3\% |
| Net income | 2,031 | 2.9\% | 2,616 | 3.7\% |

Source: Integrated Banking Information System (OCC)
Data are merger adjusted and held constant for national banks operating as of December 31, 2005.

For the year 2005, national banks posted a return on equity (ROE) of just under 15 adjusted for the effects of recent mergers. This represents a solid performance, though down from the 2003 peak of over 16 percent.

Noninterest income was the major contributor to income growth for the year. The gains came in part from a sharp rise in trading income at a few large banks, concentrated in the third quarter. Trading income depends on trading volume in securities markets, which tends to be volatile. As a result, trading income is volatile as well. Thus the recent contributions from trading volume may not be sustained over the long term. In addition, roughly half of the remaining growth in noninterest income came from transactions at two of the largest banks that are unlikely to recur.

The growth rate of noninterest expenses slowed in 2005. This favorable trend may not continue, however, as the deceleration from 2004 to 2005 occurred only because of unusually high expenses in 2004, when several of the largest banks incurred extraordinary charges related to mergers and litigation.

Small banks showed a different pattern from large banks, and recorded a higher rate of income growth in 2005. Net interest income led the gains. Net interest margins held up better at small banks than at their larger counterparts; a continued drop in provisioning expenses also helped to boost earnings. On the other hand, noninterest income grew more slowly at small banks.

Loan quality remained very strong in all segments of the commercial banking system except credit card banks. The ratio of noncurrents to total loans now stands at its lowest level since the data series began in 1984. The ratio of loan loss allowances to total loans also reached a record low in 2005. Provision expenses, however, rose in 2005, for the first time since 2002, reflecting the desire to replenish reserves.

Figure 1—Banks increasingly rely on housing revenue
Commercial banks

|  | Contribution to <br> revenue growth |  |
| :---: | :---: | :---: |
|  | From housing-related <br> revenue |  |
| $1998-2001$ | $18 \%$ |  |
| $2002-2005$ | $41 \%$ |  |

Source: Integrated Banking Information System, GBFA Calculations (OCC)
Housing-related revenue is residential real estate plus $50 \%$ of construction loans as a share of total real estate loans times the interest income from real estate loans plus housing-related noninterest income.

For the commercial banking system, a slowdown in housing remains an important risk, as more and more banks are relying on housing-related income for revenue growth. As Figure 1 indicates, from 1998 to 2001, approximately 18 percent of the growth in commercial banks revenue was from housing related activity, which includes 1 - to 4 -family mortgages, home equity, and a portion of construction lending. ${ }^{1}$ The share rose considerably over the 2002 to 2005 period, jumping to 41 percent. A cooling of the housing market would make it difficult to sustain recent rates of revenue growth.

And most analysts do expect housing markets to cool in 2006. If this occurs, banks will experience slower growth in residential mortgage loans, as Figure 2 indicates. Residential mortgage lending has been rising at the rate of 15 percent annually for the last few years. But most projections of the economic drivers behind this growth imply a slowdown over the next few years. For example, if 2006 housing starts and existing home sales reach the level projected by a consensus of economic forecasters, which assumes GDP will grow at about the economy's long-term potential, growth in residential lending at commercial banks would fall from around 15 percent annually to around 8 percent (labeled "consensus" in Figure 2). If housing starts and existing

[^0]home sales fall to the levels experienced in 1995, consistent with a housing slump, home lending growth would fall to about 4 percent (labeled "1995 sales"). Either of these scenarios would cut into growth in net interest income, income from mortgage loan securitization, and gains on loan sales.

Figure 2—Housing slowdown would hit banks' mortgage book


Source: IBIS, GBFA Calculations (OCC)
Consensus case based on Blue Chip estimate of home starts, Mortgage Bankers Assn. estimate of existing home sales for 2006; "1995 sales" case based on actual starts and sales in 1995; "price decline case" based on "1995 sales case" and $10 \%$ nationwide home price decline. Top line is extrapolation of recent trend in total mortgage loans.

Moreover, banks would find it hard to offset a slowdown in housing loans with loans to other sectors. For example, to offset the housing loan slowdown implied by the consensus estimate, commercial and industrial (C\&I) and commercial real estate (CRE) loans would have to grow faster than has ever been observed in our two decades of data.

A housing slowdown could be expected to hit construction lending particularly hard, as construction lending shows wider swings than residential real estate lending as a whole. For example, during the last housing downturn, in the early 1990s, small banks in California experienced a 25 percent decline in residential real estate loans on the books, but a 60 percent decline in construction loans on the books, as shown in Figure 3. Because construction lending is more volatile than other lending for residential real estate, extra scrutiny may be warranted as housing markets cool.

Figure 3-Small California banks saw shrinking loan book after last housing downturn in the 1990s


Source: Integrated Banking Information System (OCC)
Quarterly data. Residential real estate (Res. RE) is 1- to 4-family and home equity loans. California small bank population in December 1995 held constant.

Key indicators, FDIC-insured national banks
Annual 2001--2004, year-to-date through December 31, 2005, fourth quarter 2004, and fourth quarter 2005 (Dollar figures in millions)

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |

Loan performance, FDIC-insured national banks
Annual 2001-2004, year-to-date through December 31, 2005, fourth quarter 2004, and fourth quarter 2005
(Dollar figures in millions)


Key indicators, FDIC-insured national banks by asset size Fourth quarter 2004 and fourth quarter 2005 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 |
| Number of institutions reporting | 765 | 683 | 972 | 960 | 125 | 130 | 45 | 45 |
| Total employees (FTEs) | 17,128 | 15,177 | 90,567 | 87,246 | 87,852 | 83,513 | 947,837 | 986,424 |
| Selected income data (\$) |  |  |  |  |  |  |  |  |
| Net income | \$110 | \$85 | \$804 | \$803 | \$1,283 | \$1,208 | \$15,501 | \$15,657 |
| Net interest income | 413 | 377 | 2,577 | 2,542 | 3,280 | 3,042 | 36,866 | 37,424 |
| Provision for loan losses | 25 | 17 | 188 | 156 | 364 | 274 | 4,178 | 4,997 |
| Noninterest income | 161 | 143 | 1,174 | 1,160 | 2,425 | 2,178 | 31,815 | 31,842 |
| Noninterest expense | 403 | 397 | 2,470 | 2,444 | 3,383 | 3,111 | 41,511 | 40,963 |
| Net operating income | 111 | 86 | 816 | 813 | 1,291 | 1,247 | 15,302 | 15,858 |
| Cash dividends declared | 107 | 103 | 568 | 569 | 752 | 1,199 | 8,366 | 6,936 |
| Net charge-offs | 21 | 18 | 165 | 132 | 308 | 210 | 5,702 | 6,293 |
| Selected condition data (\$) |  |  |  |  |  |  |  |  |
| Total assets | 42,770 | 38,165 | 272,150 | 269,663 | 363,421 | 378,506 | 4,923,703 | 5,316,834 |
| Total loans and leases | 25,380 | 22,594 | 174,430 | 173,667 | 230,944 | 235,174 | 2,735,983 | 2,995,595 |
| Reserve for losses | 360 | 311 | 2,350 | 2,191 | 3,437 | 2,946 | 42,817 | 38,755 |
| Securities | 11,187 | 10,183 | 65,991 | 60,822 | 75,483 | 74,251 | 755,393 | 778,950 |
| Other real estate owned | 62 | 43 | 241 | 236 | 161 | 122 | 1,067 | 1,175 |
| Noncurrent loans and leases | 262 | 218 | 1,276 | 1,177 | 1,476 | 1,403 | 26,595 | 25,522 |
| Total deposits | 35,691 | 31,972 | 219,066 | 218,481 | 242,984 | 253,377 | 3,083,684 | 3,346,221 |
| Domestic deposits | 35,670 | 31,958 | 218,800 | 218,202 | 238,411 | 249,772 | 2,355,845 | 2,585,658 |
| Equity capital | 4,973 | 4,394 | 28,089 | 27,924 | 40,126 | 41,092 | 484,654 | 519,365 |
| Off-balance-sheet derivatives | 22 | 25 | 2,727 | 3,344 | 13,195 | 20,207 | 86,704,062 | 100,029,882 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |  |
| Return on equity | 8.83 | 7.66 | 11.54 | 11.57 | 12.66 | 12.11 | 13.22 | 12.16 |
| Return on assets | 1.04 | 0.89 | 1.20 | 1.20 | 1.43 | 1.29 | 1.27 | 1.18 |
| Net interest income to assets | 3.91 | 3.98 | 3.83 | 3.81 | 3.66 | 3.24 | 3.03 | 2.83 |
| Loss provision to assets | 0.24 | 0.18 | 0.28 | 0.23 | 0.41 | 0.29 | 0.34 | 0.38 |
| Net operating income to assets | 1.05 | 0.91 | 1.21 | 1.22 | 1.44 | 1.33 | 1.26 | 1.20 |
| Noninterest income to assets | 1.52 | 1.50 | 1.75 | 1.74 | 2.70 | 2.32 | 2.62 | 2.41 |
| Noninterest expense to assets | 3.81 | 4.19 | 3.67 | 3.67 | 3.77 | 3.32 | 3.41 | 3.10 |
| Loss provision to loans and leases | 0.40 | 0.30 | 0.44 | 0.36 | 0.64 | 0.47 | 0.61 | 0.67 |
| Net charge-offs to loans and leases | 0.34 | 0.32 | 0.38 | 0.31 | 0.54 | 0.36 | 0.84 | 0.85 |
| Loss provision to net charge-offs | 117.97 | 92.77 | 114.48 | 118.31 | 117.99 | 130.80 | 73.28 | 79.41 |
| Performance ratios (\%) |  |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 14.38 | 13.32 | 5.45 | 4.58 | 4.00 | 3.85 | 0.00 | 0.00 |
| Percent of institutions with earnings gains | 53.73 | 54.47 | 66.26 | 59.38 | 69.60 | 64.62 | 66.67 | 55.56 |
| Nonint. income to net operating revenue | 28.02 | 27.44 | 31.29 | 31.33 | 42.51 | 41.73 | 46.32 | 45.97 |
| Nonint. expense to net operating revenue | 70.23 | 76.35 | 65.84 | 66.03 | 59.29 | 59.61 | 60.44 | 59.14 |
| Condition ratios (\%) |  |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.76 | 0.69 | 0.56 | 0.53 | 0.46 | 0.41 | 0.57 | 0.51 |
| Noncurrent loans to loans | 1.03 | 0.97 | 0.73 | 0.68 | 0.64 | 0.60 | 0.97 | 0.85 |
| Loss reserve to noncurrent loans | 137.60 | 142.27 | 184.14 | 186.04 | 232.93 | 209.94 | 160.99 | 151.85 |
| Loss reserve to loans | 1.42 | 1.38 | 1.35 | 1.26 | 1.49 | 1.25 | 1.56 | 1.29 |
| Equity capital to assets | 11.63 | 11.51 | 10.32 | 10.35 | 11.04 | 10.86 | 9.84 | 9.77 |
| Leverage ratio | 11.41 | 11.56 | 9.48 | 9.63 | 8.81 | 8.63 | 7.02 | 7.07 |
| Risk-based capital ratio | 18.71 | 18.93 | 14.66 | 14.61 | 13.79 | 13.29 | 11.98 | 11.70 |
| Net loans and leases to assets | 58.50 | 58.39 | 63.23 | 63.59 | 62.60 | 61.35 | 54.70 | 55.61 |
| Securities to assets | 26.16 | 26.68 | 24.25 | 22.55 | 20.77 | 19.62 | 15.34 | 14.65 |
| Appreciation in securities (\% of par) | 0.00 | -1.51 | 0.28 | -1.26 | 0.20 | -1.04 | 0.62 | -1.04 |
| Residential mortgage assets to assets | 20.75 | 20.10 | 22.72 | 21.53 | 26.57 | 23.70 | 23.36 | 23.74 |
| Total deposits to assets | 83.45 | 83.77 | 80.49 | 81.02 | 66.86 | 66.94 | 62.63 | 62.94 |
| Core deposits to assets | 70.94 | 70.59 | 67.39 | 66.34 | 56.10 | 54.44 | 41.38 | 41.40 |
| Volatile liabilities to assets | 14.80 | 15.43 | 17.90 | 19.25 | 25.74 | 28.56 | 35.55 | 37.24 |

## Loan performance, FDIC-insured national banks by asset size Fourth quarter 2004 and fourth quarter 2005 <br> (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.23 | 1.21 | 0.89 | 0.84 | 0.77 | 0.80 | 0.87 | 0.94 |
| Loans secured by real estate (RE) | 1.14 | 1.11 | 0.77 | 0.77 | 0.66 | 0.66 | 0.75 | 0.87 |
| 1 - to 4-family residential mortgages | 1.71 | 1.69 | 1.22 | 1.19 | 1.02 | 1.06 | 1.03 | 1.15 |
| Home equity loans | 0.41 | 0.56 | 0.31 | 0.48 | 0.24 | 0.43 | 0.40 | 0.57 |
| Multifamily residential mortgages | 0.65 | 0.39 | 0.52 | 0.43 | 0.36 | 0.35 | 0.38 | 0.87 |
| Commercial RE loans | 0.81 | 0.79 | 0.58 | 0.56 | 0.38 | 0.43 | 0.41 | 0.45 |
| Construction RE loans | 0.85 | 0.92 | 0.64 | 0.75 | 0.73 | 0.57 | 0.57 | 0.57 |
| Commercial and industrial loans | 1.29 | 1.28 | 1.01 | 0.82 | 0.77 | 1.06 | 0.51 | 0.66 |
| Loans to individuals | 2.44 | 2.52 | 1.88 | 1.64 | 1.38 | 1.26 | 1.86 | 1.76 |
| Credit cards | 1.98 | 3.59 | 3.93 | 2.41 | 2.13 | 1.67 | 2.21 | 2.07 |
| Installment loans and other plans | 2.50 | 2.54 | 1.61 | 1.58 | 0.98 | 1.25 | 1.71 | 1.66 |
| All other loans and leases | 0.52 | 0.52 | 0.56 | 0.54 | 0.50 | 0.66 | 0.30 | 0.38 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.03 | 0.97 | 0.73 | 0.68 | 0.64 | 0.60 | 0.97 | 0.85 |
| Loans secured by real estate (RE) | 0.92 | 0.89 | 0.66 | 0.63 | 0.50 | 0.53 | 0.71 | 0.84 |
| 1 - to 4-family residential mortgages | 0.93 | 0.87 | 0.65 | 0.69 | 0.49 | 0.64 | 0.90 | 1.21 |
| Home equity loans | 0.38 | 0.27 | 0.14 | 0.19 | 0.17 | 0.23 | 0.18 | 0.26 |
| Multifamily residential mortgages | 0.78 | 0.67 | 0.41 | 0.40 | 0.37 | 0.21 | 0.44 | 0.44 |
| Commercial RE loans | 1.09 | 1.12 | 0.73 | 0.68 | 0.65 | 0.68 | 0.72 | 0.56 |
| Construction RE loans | 0.65 | 0.63 | 0.66 | 0.57 | 0.33 | 0.28 | 0.43 | 0.36 |
| Commercial and industrial loans | 1.67 | 1.46 | 1.07 | 1.01 | 0.88 | 0.79 | 1.26 | 0.72 |
| Loans to individuals | 0.85 | 0.79 | 0.77 | 0.62 | 0.97 | 0.52 | 1.72 | 1.42 |
| Credit cards | 1.11 | 1.20 | 2.98 | 1.71 | 2.00 | 1.45 | 2.02 | 1.91 |
| Installment loans and other plans | 0.86 | 0.80 | 0.45 | 0.46 | 0.34 | 0.35 | 1.60 | 1.07 |
| All other loans and leases | 0.91 | 0.89 | 0.64 | 0.51 | 0.56 | 0.75 | 0.37 | 0.25 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.34 | 0.32 | 0.38 | 0.31 | 0.54 | 0.36 | 0.84 | 0.85 |
| Loans secured by real estate (RE) | 0.13 | 0.10 | 0.10 | 0.08 | 0.07 | 0.07 | 0.10 | 0.06 |
| 1- to 4-family residential mortgages | 0.07 | 0.08 | 0.14 | 0.09 | 0.09 | 0.08 | 0.10 | 0.06 |
| Home equity loans | 0.14 | 0.11 | 0.13 | 0.09 | 0.06 | 0.12 | 0.10 | 0.11 |
| Multifamily residential mortgages | 0.02 | 0.00 | 0.05 | 0.10 | 0.07 | 0.09 | 0.04 | 0.02 |
| Commercial RE loans | 0.20 | 0.18 | 0.09 | 0.09 | 0.08 | 0.08 | 0.07 | 0.01 |
| Construction RE loans | 0.19 | 0.09 | 0.07 | 0.04 | 0.03 | 0.01 | 0.06 | -0.01 |
| Commercial and industrial loans | 0.79 | 0.89 | 0.98 | 0.64 | 0.84 | 0.79 | 0.33 | 0.23 |
| Loans to individuals | 1.07 | 0.98 | 1.53 | 1.63 | 2.48 | 1.27 | 3.52 | 3.83 |
| Credit cards | 2.06 | 2.75 | 6.06 | 6.65 | 4.59 | 3.39 | 5.07 | 6.24 |
| Installment loans and other plans | 1.05 | 0.93 | 0.88 | 0.85 | 1.03 | 0.86 | 2.05 | 1.64 |
| All other loans and leases | 0.22 | 0.18 | 0.36 | 0.38 | 0.44 | 0.71 | 0.12 | 0.35 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |  |
| Total loans and leases | \$25,380 | \$22,594 | \$174,430 | \$173,667 | \$230,944 | \$235,174 | \$2,735,983 | \$2,995,595 |
| Loans secured by real estate (RE) | 15,844 | 14,215 | 121,718 | 123,880 | 144,696 | 153,856 | 1,290,431 | 1,459,717 |
| 1 - to 4-family residential mortgages | 6,271 | 5,564 | 38,649 | 38,136 | 52,334 | 51,842 | 647,974 | 739,086 |
| Home equity loans | 569 | 481 | 7,523 | 6,743 | 11,900 | 11,638 | 274,927 | 301,290 |
| Multifamily residential mortgages | 392 | 321 | 4,260 | 4,131 | 6,247 | 7,600 | 29,049 | 31,467 |
| Commercial RE loans | 4,919 | 4,540 | 48,719 | 48,878 | 49,974 | 49,898 | 198,670 | 221,929 |
| Construction RE loans | 1,769 | 1,536 | 16,664 | 19,763 | 21,814 | 28,938 | 88,387 | 116,585 |
| Farmland loans | 1,925 | 1,773 | 5,901 | 6,228 | 1,827 | 2,769 | 5,027 | 5,051 |
| RE loans from foreign offices | 0 | 0 | 2 | 2 | 599 | 1,171 | 46,397 | 44,310 |
| Commercial and industrial loans | 4,016 | 3,428 | 27,986 | 26,434 | 46,045 | 47,954 | 502,146 | 594,817 |
| Loans to individuals | 2,647 | 2,333 | 14,788 | 13,996 | 29,378 | 21,320 | 568,689 | 569,534 |
| Credit cards | 63 | 70 | 1,913 | 1,937 | 11,294 | 3,582 | 286,827 | 276,979 |
| Other revolving credit plans | 47 | 48 | 340 | 437 | 1,209 | 1,062 | 32,662 | 33,624 |
| Installment loans | 2,537 | 2,215 | 12,535 | 11,623 | 16,874 | 16,676 | 249,200 | 258,931 |
| All other loans and leases | 2,893 | 2,636 | 10,117 | 9,519 | 10,951 | 12,176 | 376,617 | 373,120 |
| Less: Unearned income | 20 | 18 | 179 | 162 | 125 | 134 | 1,899 | 1,592 |

Key indicators, FDIC-insured commercial banks Annual 2001--2004, year-to-date through December 31, 2005, fourth quarter 2004, and fourth quarter 2005 (Dollar figures in millions)

|  | 2001 | 2002 | 2003 | 2004 | Preliminary 2005YTD | 2004Q4 | Preliminary 2005Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 8,080 | 7,888 | 7,770 | 7,631 | 7,527 | 7,631 | 7,527 |
| Total employees (FTEs) | 1,701,721 | 1,745,614 | 1,759,517 | 1,815,099 | 1,868,349 | 1,815,099 | 1,868,349 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$73,730 | \$89,674 | \$102,458 | \$104,172 | \$114,308 | \$26,480 | \$27,709 |
| Net interest income | 214,654 | 236,602 | 239,986 | 249,601 | 269,556 | 66,933 | 69,550 |
| Provision for loan losses | 43,337 | 48,175 | 34,814 | 26,098 | 26,574 | 6,792 | 7,684 |
| Noninterest income | 158,034 | 172,343 | 186,509 | 183,909 | 201,458 | 50,090 | 49,800 |
| Noninterest expense | 223,223 | 233,559 | 245,997 | 257,525 | 276,182 | 71,018 | 70,823 |
| Net operating income | 70,902 | 85,377 | 98,211 | 101,589 | 114,141 | 26,362 | 28,072 |
| Cash dividends declared | 54,228 | 67,536 | 77,838 | 55,685 | 64,245 | 15,799 | 15,172 |
| Net charge-offs | 36,474 | 44,515 | 37,914 | 29,108 | 28,500 | 8,258 | 8,830 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 6,552,336 | 7,076,726 | 7,601,236 | 8,413,851 | 9,039,674 | 8,413,851 | 9,039,674 |
| Total loans and leases | 3,884,328 | 4,155,979 | 4,428,670 | 4,904,479 | 5,380,346 | 4,904,479 | 5,380,346 |
| Reserve for losses | 72,273 | 76,986 | 77,133 | 73,504 | 68,673 | 73,504 | 68,673 |
| Securities | 1,172,540 | 1,334,826 | 1,456,280 | 1,551,273 | 1,572,274 | 1,551,273 | 1,572,274 |
| Other real estate owned | 3,569 | 4,165 | 4,218 | 3,373 | 3,255 | 3,373 | 3,255 |
| Noncurrent loans and leases | 54,581 | 60,546 | 52,946 | 42,082 | 40,280 | 42,082 | 40,280 |
| Total deposits | 4,377,558 | 4,689,852 | 5,035,056 | 5,593,170 | 6,073,333 | 5,593,170 | 6,073,333 |
| Domestic deposits | 3,748,042 | 4,031,815 | 4,293,884 | 4,727,278 | 5,152,701 | 4,727,278 | 5,152,701 |
| Equity capital | 593,621 | 647,372 | 691,940 | 850,336 | 912,652 | 850,336 | 912,652 |
| Off-balance-sheet derivatives | 45,325,982 | 56,208,857 | 71,098,970 | 87,872,811 | 101,477,789 | 87,872,811 | 101,477,789 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 13.08 | 14.46 | 15.31 | 13.74 | 12.91 | 12.80 | 12.26 |
| Return on assets | 1.15 | 1.33 | 1.40 | 1.30 | 1.31 | 1.28 | 1.24 |
| Net interest income to assets | 3.35 | 3.50 | 3.27 | 3.12 | 3.09 | 3.22 | 3.10 |
| Loss provision to assets | 0.68 | 0.71 | 0.47 | 0.33 | 0.30 | 0.33 | 0.34 |
| Net operating income to assets | 1.11 | 1.26 | 1.34 | 1.27 | 1.31 | 1.27 | 1.25 |
| Noninterest income to assets | 2.46 | 2.55 | 2.54 | 2.30 | 2.31 | 2.41 | 2.22 |
| Noninterest expense to assets | 3.48 | 3.46 | 3.35 | 3.22 | 3.16 | 3.42 | 3.16 |
| Loss provision to loans and leases | 1.12 | 1.21 | 0.82 | 0.56 | 0.52 | 0.56 | 0.58 |
| Net charge-offs to loans and leases | 0.95 | 1.12 | 0.89 | 0.63 | 0.56 | 0.68 | 0.66 |
| Loss provision to net charge-offs | 118.82 | 108.22 | 91.82 | 89.66 | 93.24 | 82.25 | 87.03 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 8.13 | 6.64 | 6.01 | 5.87 | 6.15 | 9.88 | 9.25 |
| Percent of institutions with earnings gains | 56.27 | 72.64 | 59.20 | 64.84 | 66.07 | 62.06 | 60.60 |
| Nonint. income to net operating revenue | 42.40 | 42.14 | 43.73 | 42.42 | 42.77 | 42.80 | 41.73 |
| Nonint. expense to net operating revenue | 59.90 | 57.11 | 57.68 | 59.40 | 58.64 | 60.69 | 59.34 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.92 | 0.94 | 0.77 | 0.55 | 0.48 | 0.55 | 0.48 |
| Noncurrent loans to loans | 1.41 | 1.46 | 1.20 | 0.86 | 0.75 | 0.86 | 0.75 |
| Loss reserve to noncurrent loans | 132.41 | 127.15 | 145.68 | 174.67 | 170.49 | 174.67 | 170.49 |
| Loss reserve to loans | 1.86 | 1.85 | 1.74 | 1.50 | 1.28 | 1.50 | 1.28 |
| Equity capital to assets | 9.06 | 9.15 | 9.10 | 10.11 | 10.10 | 10.11 | 10.10 |
| Leverage ratio | 7.78 | 7.82 | 7.85 | 7.82 | 7.91 | 7.82 | 7.91 |
| Risk-based capital ratio | 12.70 | 12.76 | 12.75 | 12.61 | 12.34 | 12.61 | 12.34 |
| Net loans and leases to assets | 58.18 | 57.64 | 57.25 | 57.42 | 58.76 | 57.42 | 58.76 |
| Securities to assets | 17.89 | 18.86 | 19.16 | 18.44 | 17.39 | 18.44 | 17.39 |
| Appreciation in securities (\% of par) | 0.82 | 2.22 | 0.84 | 0.43 | -1.11 | 0.43 | -1.11 |
| Residential mortgage assets to assets | 21.64 | 23.29 | 23.28 | 23.33 | 23.53 | 23.33 | 23.53 |
| Total deposits to assets | 66.81 | 66.27 | 66.24 | 66.48 | 67.19 | 66.48 | 67.19 |
| Core deposits to assets | 48.72 | 48.68 | 48.63 | 47.56 | 47.13 | 47.56 | 47.13 |
| Volatile liabilities to assets | 31.45 | 31.41 | 30.95 | 31.67 | 33.25 | 31.67 | 33.25 |

Loan performance, FDIC-insured commercial banks
Annual 2001-2004, year-to-date through December 31, 2005, fourth quarter 2004, and fourth quarter 2005 (Dollar figures in millions)

|  | 2001 | 2002 | 2003 | Preliminary |  | Preliminary |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.37 | 1.17 | 1.02 | 0.86 | 0.88 | 0.86 | 0.88 |
| Loans secured by real estate (RE) | 1.32 | 1.08 | 0.90 | 0.73 | 0.80 | 0.73 | 0.80 |
| 1 - to 4-family residential mortgages | 1.69 | 1.49 | 1.29 | 1.05 | 1.13 | 1.05 | 1.13 |
| Home equity loans | 0.79 | 0.59 | 0.45 | 0.37 | 0.55 | 0.37 | 0.55 |
| Multifamily residential mortgages | 0.73 | 0.46 | 0.48 | 0.36 | 0.51 | 0.36 | 0.51 |
| Commercial RE loans | 0.90 | 0.68 | 0.56 | 0.49 | 0.50 | 0.49 | 0.50 |
| Construction RE loans | 1.23 | 0.89 | 0.69 | 0.58 | 0.65 | 0.58 | 0.65 |
| Commercial and industrial loans | 1.01 | 0.89 | 0.72 | 0.64 | 0.69 | 0.64 | 0.69 |
| Loans to individuals | 2.46 | 2.22 | 2.08 | 1.82 | 1.72 | 1.82 | 1.72 |
| Credit cards | 2.70 | 2.72 | 2.53 | 2.24 | 2.00 | 2.24 | 2.00 |
| Installment loans and other plans | 2.54 | 2.08 | 1.93 | 1.62 | 1.66 | 1.62 | 1.66 |
| All other loans and leases | 0.84 | 0.58 | 0.48 | 0.38 | 0.40 | 0.38 | 0.40 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.41 | 1.46 | 1.20 | 0.86 | 0.75 | 0.86 | 0.75 |
| Loans secured by real estate (RE) | 0.96 | 0.89 | 0.86 | 0.65 | 0.70 | 0.65 | 0.70 |
| 1- to 4-family residential mortgages | 0.97 | 0.93 | 1.00 | 0.82 | 1.02 | 0.82 | 1.02 |
| Home equity loans | 0.37 | 0.30 | 0.24 | 0.18 | 0.25 | 0.18 | 0.25 |
| Multifamily residential mortgages | 0.46 | 0.38 | 0.38 | 0.35 | 0.34 | 0.35 | 0.34 |
| Commercial RE loans | 0.96 | 0.94 | 0.90 | 0.69 | 0.60 | 0.69 | 0.60 |
| Construction RE loans | 1.06 | 0.98 | 0.70 | 0.44 | 0.37 | 0.44 | 0.37 |
| Commercial and industrial loans | 2.41 | 2.93 | 2.10 | 1.17 | 0.75 | 1.17 | 0.75 |
| Loans to individuals | 1.43 | 1.51 | 1.53 | 1.46 | 1.20 | 1.46 | 1.20 |
| Credit cards | 2.12 | 2.24 | 2.22 | 2.00 | 1.80 | 2.00 | 1.80 |
| Installment loans and other plans | 1.12 | 1.14 | 1.14 | 1.12 | 0.83 | 1.12 | 0.83 |
| All other loans and leases | 0.97 | 1.01 | 0.66 | 0.40 | 0.29 | 0.40 | 0.29 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 0.95 | 1.12 | 0.89 | 0.63 | 0.56 | 0.68 | 0.66 |
| Loans secured by real estate (RE) | 0.19 | 0.15 | 0.17 | 0.08 | 0.06 | 0.10 | 0.07 |
| 1 - to 4-family residential mortgages | 0.22 | 0.14 | 0.19 | 0.08 | 0.06 | 0.10 | 0.07 |
| Home equity loans | 0.27 | 0.19 | 0.20 | 0.10 | 0.10 | 0.10 | 0.12 |
| Multifamily residential mortgages | 0.04 | 0.08 | 0.03 | 0.04 | 0.04 | 0.05 | 0.05 |
| Commercial RE loans | 0.13 | 0.15 | 0.13 | 0.07 | 0.05 | 0.10 | 0.06 |
| Construction RE loans | 0.14 | 0.17 | 0.14 | 0.05 | 0.03 | 0.06 | 0.03 |
| Commercial and industrial loans | 1.43 | 1.76 | 1.26 | 0.50 | 0.27 | 0.53 | 0.42 |
| Loans to individuals | 2.73 | 3.33 | 3.04 | 2.81 | 2.79 | 3.02 | 3.28 |
| Credit cards | 5.12 | 6.37 | 5.56 | 5.01 | 4.78 | 4.91 | 6.00 |
| Installment loans and other plans | 1.29 | 1.46 | 1.45 | 1.28 | 1.38 | 1.60 | 1.36 |
| All other loans and leases | 0.40 | 0.57 | 0.40 | 0.16 | 0.23 | 0.19 | 0.35 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$3,884,328 | \$4,155,979 | \$4,428,670 | \$4,904,479 | \$5,380,346 | \$4,904,479 | \$5,380,346 |
| Loans secured by real estate (RE) | 1,800,224 | 2,068,149 | 2,272,837 | 2,625,475 | 2,988,207 | 2,625,475 | 2,988,207 |
| 1- to 4-family residential mortgages | 810,779 | 945,706 | 994,151 | 1,083,227 | 1,230,222 | 1,083,227 | 1,230,222 |
| Home equity loans | 154,191 | 214,722 | 284,511 | 398,895 | 431,218 | 398,895 | 431,218 |
| Multifamily residential mortgages | 64,131 | 71,934 | 79,678 | 87,920 | 97,967 | 87,920 | 97,967 |
| Commercial RE loans | 505,882 | 555,990 | 602,724 | 667,692 | 736,971 | 667,692 | 736,971 |
| Construction RE loans | 193,014 | 207,451 | 231,514 | 290,057 | 391,606 | 290,057 | 391,606 |
| Farmland loans | 35,533 | 38,066 | 40,699 | 44,619 | 47,745 | 44,619 | 47,745 |
| RE loans from foreign offices | 36,695 | 34,280 | 39,559 | 53,066 | 52,479 | 53,066 | 52,479 |
| Commercial and industrial loans | 981,133 | 910,810 | 869,489 | 907,845 | 1,019,833 | 907,845 | 1,019,833 |
| Loans to individuals | 629,405 | 703,568 | 770,322 | 838,732 | 836,885 | 838,732 | 836,885 |
| Credit cards | 232,448 | 275,786 | 315,839 | 371,421 | 354,761 | 371,421 | 354,761 |
| Other revolving credit plans | 34,202 | 38,209 | 37,556 | 39,158 | 40,701 | 39,158 | 40,701 |
| Installment loans | 362,755 | 389,573 | 416,927 | 428,152 | 441,423 | 428,152 | 441,423 |
| All other loans and leases | 476,689 | 476,854 | 518,890 | 535,635 | 538,395 | 535,635 | 538,395 |
| Less: Unearned income | 3,123 | 3,401 | 2,870 | 3,208 | 2,974 | 3,208 | 2,974 |

## Key indicators, FDIC-insured commercial banks by asset size <br> Fourth quarter 2004 and fourth quarter 2005 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 |
| Number of institutions reporting | 3,655 | 3,459 | 3,531 | 3,593 | 360 | 391 | 85 | 84 |
| Total employees (FTEs) | 70,166 | 65,612 | 299,535 | 299,331 | 230,521 | 239,480 | 1,214,877 | 1,263,926 |
| Selected income data (\$) |  |  |  |  |  |  |  |  |
| Net income | \$389 | \$374 | \$2,886 | \$3,157 | \$3,427 | \$3,360 | \$19,777 | \$20,818 |
| Net interest income | 1,840 | 1,771 | 9,297 | 9,856 | 8,818 | 9,276 | 46,978 | 48,647 |
| Provision for loan losses | 129 | 104 | 684 | 628 | 801 | 685 | 5,178 | 6,267 |
| Noninterest income | 470 | 469 | 3,201 | 3,130 | 5,389 | 4,761 | 41,029 | 41,440 |
| Noninterest expense | 1,687 | 1,660 | 7,906 | 8,078 | 8,153 | 8,298 | 53,271 | 52,787 |
| Net operating income | 389 | 380 | 2,901 | 3,183 | 3,450 | 3,483 | 19,623 | 21,026 |
| Cash dividends declared | 426 | 416 | 1,930 | 2,144 | 1,688 | 2,441 | 11,755 | 10,171 |
| Net charge-offs | 113 | 88 | 614 | 492 | 731 | 590 | 6,801 | 7,660 |
| Selected condition data (\$) |  |  |  |  |  |  |  |  |
| Total assets | 189,040 | 180,118 | 953,896 | 1,000,883 | 973,652 | 1,074,648 | 6,297,263 | 6,784,025 |
| Total loans and leases | 116,638 | 112,096 | 641,821 | 682,709 | 627,690 | 701,816 | 3,518,330 | 3,883,726 |
| Reserve for losses | 1,681 | 1,569 | 8,911 | 8,855 | 9,182 | 8,932 | 53,729 | 49,317 |
| Securities | 46,778 | 42,789 | 210,540 | 203,251 | 223,042 | 225,361 | 1,070,912 | 1,100,873 |
| Other real estate owned | 275 | 218 | 1,078 | 979 | 496 | 425 | 1,523 | 1,633 |
| Noncurrent loans and leases | 1,109 | 985 | 4,541 | 4,367 | 4,451 | 4,157 | 31,980 | 30,771 |
| Total deposits | 158,200 | 149,728 | 770,882 | 813,657 | 666,525 | 754,409 | 3,997,563 | 4,355,540 |
| Domestic deposits | 158,178 | 149,714 | 769,184 | 812,115 | 655,428 | 744,322 | 3,144,489 | 3,446,551 |
| Equity capital | 21,779 | 21,466 | 95,651 | 100,331 | 106,624 | 114,932 | 626,283 | 675,923 |
| Off-balance-sheet derivatives | 90 | 328 | 6,761 | 8,851 | 76,861 | 97,816 | 88,207,934 | 101,800,832 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |  |
| Return on equity | 7.15 | 6.96 | 12.18 | 12.71 | 12.96 | 11.89 | 13.08 | 12.42 |
| Return on assets | 0.83 | 0.84 | 1.23 | 1.28 | 1.43 | 1.27 | 1.27 | 1.24 |
| Net interest income to assets | 3.94 | 3.98 | 3.95 | 4.00 | 3.68 | 3.49 | 3.02 | 2.89 |
| Loss provision to assets | 0.28 | 0.23 | 0.29 | 0.25 | 0.33 | 0.26 | 0.33 | 0.37 |
| Net operating income to assets | 0.83 | 0.85 | 1.23 | 1.29 | 1.44 | 1.31 | 1.26 | 1.25 |
| Noninterest income to assets | 1.01 | 1.05 | 1.36 | 1.27 | 2.25 | 1.79 | 2.64 | 2.46 |
| Noninterest expense to assets | 3.61 | 3.73 | 3.36 | 3.27 | 3.40 | 3.13 | 3.43 | 3.14 |
| Loss provision to loans and leases | 0.45 | 0.37 | 0.43 | 0.37 | 0.52 | 0.40 | 0.59 | 0.65 |
| Net charge-offs to loans and leases | 0.39 | 0.32 | 0.39 | 0.29 | 0.47 | 0.34 | 0.78 | 0.80 |
| Loss provision to net charge-offs | 114.92 | 118.01 | 111.41 | 127.53 | 109.63 | 116.22 | 76.14 | 81.82 |
| Performance ratios (\%) |  |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 15.81 | 15.73 | 4.53 | 3.79 | 4.17 | 3.84 | 1.18 | 1.19 |
| Percent of institutions with earnings gains | 55.27 | 54.50 | 67.83 | 65.40 | 73.89 | 69.31 | 64.71 | 65.48 |
| Nonint. income to net operating revenue | 20.35 | 20.94 | 25.61 | 24.10 | 37.93 | 33.92 | 46.62 | 46.00 |
| Nonint. expense to net operating revenue | 73.01 | 74.13 | 63.26 | 62.20 | 57.39 | 59.12 | 60.53 | 58.60 |
| Condition ratios (\%) |  |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.73 | 0.67 | 0.59 | 0.54 | 0.51 | 0.43 | 0.54 | 0.48 |
| Noncurrent loans to loans | 0.95 | 0.88 | 0.71 | 0.64 | 0.71 | 0.59 | 0.91 | 0.79 |
| Loss reserve to noncurrent loans | 151.57 | 159.26 | 196.24 | 202.78 | 206.28 | 214.88 | 168.01 | 160.27 |
| Loss reserve to loans | 1.44 | 1.40 | 1.39 | 1.30 | 1.46 | 1.27 | 1.53 | 1.27 |
| Equity capital to assets | 11.52 | 11.92 | 10.03 | 10.02 | 10.95 | 10.69 | 9.95 | 9.96 |
| Leverage ratio | 11.31 | 11.99 | 9.47 | 9.66 | 9.35 | 9.23 | 7.22 | 7.34 |
| Risk-based capital ratio | 17.93 | 18.60 | 14.06 | 13.97 | 13.91 | 13.25 | 12.06 | 11.84 |
| Net loans and leases to assets | 60.81 | 61.36 | 66.35 | 67.33 | 63.52 | 64.48 | 55.02 | 56.52 |
| Securities to assets | 24.75 | 23.76 | 22.07 | 20.31 | 22.91 | 20.97 | 17.01 | 16.23 |
| Appreciation in securities (\% of par) | 0.10 | -1.39 | 0.33 | -1.18 | 0.22 | -1.19 | 0.51 | -1.06 |
| Residential mortgage assets to assets | 20.45 | 19.31 | 21.76 | 20.26 | 25.73 | 23.00 | 23.28 | 24.21 |
| Total deposits to assets | 83.69 | 83.13 | 80.81 | 81.29 | 68.46 | 70.20 | 63.48 | 64.20 |
| Core deposits to assets | 71.04 | 69.49 | 66.88 | 65.30 | 55.42 | 55.06 | 42.71 | 42.59 |
| Volatile liabilities to assets | 14.70 | 15.82 | 18.60 | 20.48 | 26.55 | 28.19 | 34.96 | 36.39 |

## Loan performance, FDIC-insured commercial banks by asset size Fourth quarter 2004 and fourth quarter 2005 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 | 2004Q4 | 2005Q4 |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.26 | 1.29 | 0.89 | 0.83 | 0.75 | 0.75 | 0.86 | 0.91 |
| Loans secured by real estate (RE) | 1.14 | 1.22 | 0.75 | 0.74 | 0.58 | 0.65 | 0.74 | 0.84 |
| 1- to 4-family residential mortgages | 1.75 | 1.86 | 1.29 | 1.25 | 0.91 | 0.96 | 1.01 | 1.12 |
| Home equity loans | 0.47 | 0.60 | 0.36 | 0.51 | 0.32 | 0.47 | 0.38 | 0.55 |
| Multifamily residential mortgages | 0.71 | 0.66 | 0.40 | 0.36 | 0.36 | 0.34 | 0.34 | 0.65 |
| Commercial RE loans | 0.82 | 0.93 | 0.56 | 0.55 | 0.40 | 0.46 | 0.48 | 0.46 |
| Construction RE loans | 0.76 | 0.84 | 0.53 | 0.57 | 0.56 | 0.75 | 0.60 | 0.64 |
| Commercial and industrial loans | 1.39 | 1.29 | 0.96 | 0.88 | 0.74 | 0.81 | 0.55 | 0.63 |
| Loans to individuals | 2.53 | 2.52 | 2.21 | 1.94 | 1.82 | 1.52 | 1.78 | 1.72 |
| Credit cards | 2.05 | 2.42 | 5.91 | 3.49 | 2.60 | 1.27 | 2.15 | 2.01 |
| Installment loans and other plans | 2.57 | 2.57 | 1.81 | 1.83 | 1.46 | 1.68 | 1.59 | 1.61 |
| All other loans and leases | 0.60 | 0.63 | 0.57 | 0.55 | 0.46 | 0.53 | 0.35 | 0.38 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.95 | 0.88 | 0.71 | 0.64 | 0.71 | 0.59 | 0.91 | 0.79 |
| Loans secured by real estate (RE) | 0.84 | 0.79 | 0.62 | 0.57 | 0.60 | 0.54 | 0.67 | 0.77 |
| 1- to 4-family residential mortgages | 0.96 | 0.92 | 0.69 | 0.69 | 0.67 | 0.72 | 0.86 | 1.12 |
| Home equity loans | 0.25 | 0.22 | 0.18 | 0.21 | 0.19 | 0.23 | 0.18 | 0.26 |
| Multifamily residential mortgages | 0.50 | 0.56 | 0.46 | 0.39 | 0.23 | 0.24 | 0.36 | 0.37 |
| Commercial RE loans | 0.92 | 0.86 | 0.69 | 0.62 | 0.72 | 0.61 | 0.66 | 0.56 |
| Construction RE loans | 0.54 | 0.54 | 0.45 | 0.42 | 0.46 | 0.36 | 0.43 | 0.35 |
| Commercial and industrial loans | 1.47 | 1.30 | 1.03 | 0.95 | 0.99 | 0.81 | 1.21 | 0.70 |
| Loans to individuals | 0.94 | 0.90 | 0.90 | 0.77 | 0.93 | 0.52 | 1.56 | 1.30 |
| Credit cards | 1.33 | 1.08 | 3.56 | 2.25 | 1.93 | 1.05 | 1.98 | 1.83 |
| Installment loans and other plans | 0.95 | 0.91 | 0.59 | 0.62 | 0.37 | 0.37 | 1.29 | 0.92 |
| All other loans and leases | 0.85 | 0.77 | 0.67 | 0.52 | 0.61 | 0.56 | 0.35 | 0.24 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.39 | 0.32 | 0.39 | 0.29 | 0.47 | 0.34 | 0.78 | 0.80 |
| Loans secured by real estate (RE) | 0.14 | 0.09 | 0.11 | 0.08 | 0.10 | 0.08 | 0.09 | 0.06 |
| 1- to 4-family residential mortgages | 0.15 | 0.11 | 0.13 | 0.12 | 0.08 | 0.09 | 0.10 | 0.06 |
| Home equity loans | 0.04 | 0.05 | 0.07 | 0.07 | 0.13 | 0.15 | 0.10 | 0.12 |
| Multifamily residential mortgages | 0.03 | 0.04 | 0.10 | 0.05 | 0.03 | 0.06 | 0.03 | 0.04 |
| Commercial RE loans | 0.19 | 0.11 | 0.12 | 0.07 | 0.12 | 0.10 | 0.08 | 0.03 |
| Construction RE loans | 0.13 | 0.08 | 0.08 | 0.05 | 0.06 | 0.03 | 0.05 | 0.01 |
| Commercial and industrial loans | 0.93 | 0.80 | 0.96 | 0.69 | 0.79 | 0.60 | 0.41 | 0.35 |
| Loans to individuals | 1.18 | 1.08 | 1.79 | 1.74 | 2.17 | 1.69 | 3.23 | 3.55 |
| Credit cards | 2.91 | 3.06 | 7.33 | 7.57 | 4.28 | 4.01 | 4.92 | 6.08 |
| Installment loans and other plans | 1.16 | 1.04 | 1.11 | 1.09 | 0.96 | 0.95 | 1.75 | 1.44 |
| All other loans and leases | 0.31 | 0.27 | 0.39 | 0.31 | 0.42 | 0.39 | 0.16 | 0.36 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |  |
| Total loans and leases | \$116,638 | \$112,096 | \$641,821 | \$682,709 | \$627,690 | \$701,816 | \$3,518,330 | \$3,883,726 |
| Loans secured by real estate (RE) | 73,268 | 70,900 | 462,555 | 502,479 | 410,399 | 474,045 | 1,679,252 | 1,940,783 |
| 1- to 4-family residential mortgages | 28,332 | 26,450 | 135,501 | 138,347 | 127,769 | 133,156 | 791,625 | 932,270 |
| Home equity loans | 2,583 | 2,415 | 27,304 | 26,139 | 33,495 | 34,962 | 335,513 | 367,702 |
| Multifamily residential mortgages | 1,599 | 1,494 | 16,818 | 17,775 | 22,125 | 28,170 | 47,378 | 50,527 |
| Commercial RE loans | 22,601 | 22,025 | 186,350 | 198,790 | 154,260 | 175,183 | 304,481 | 340,974 |
| Construction RE loans | 8,211 | 8,808 | 75,802 | 99,378 | 65,591 | 93,295 | 140,453 | 190,125 |
| Farmland loans | 9,944 | 9,708 | 20,747 | 22,022 | 6,200 | 8,014 | 7,728 | 8,001 |
| RE loans from foreign offices | 0 | 0 | 32 | 28 | 960 | 1,266 | 52,074 | 51,185 |
| Commercial and industrial loans | 18,518 | 17,781 | 100,977 | 103,692 | 113,763 | 128,283 | 674,587 | 770,077 |
| Loans to individuals | 11,533 | 10,528 | 48,188 | 45,580 | 72,835 | 64,125 | 706,176 | 716,652 |
| Credit cards | 182 | 185 | 5,350 | 4,742 | 26,654 | 16,129 | 339,236 | 333,704 |
| Other revolving credit plans | 162 | 186 | 1,475 | 1,543 | 2,753 | 2,406 | 34,769 | 36,567 |
| Installment loans | 11,190 | 10,157 | 41,363 | 39,295 | 43,429 | 45,590 | 332,170 | 346,381 |
| All other loans and leases | 13,394 | 12,950 | 30,687 | 31,550 | 31,171 | 35,941 | 460,383 | 457,953 |
| Less: Unearned income | 75 | 63 | 586 | 593 | 479 | 578 | 2,068 | 1,740 |

## Glossary

## Data Sources

Data are from the Federal Financial Institutions Examination Council (FFIEC) Reports of Condition and Income (call reports) submitted by all FDIC-insured, national-chartered and state-chartered commercial banks and trust companies in the United States and its territories. Uninsured banks, savings banks, savings associations, and U.S. branches and agencies of foreign banks are excluded from these tables. All data are collected and presented based on the location of each reporting institution's main office. Reported data may include assets and liabilities located outside of the reporting institution's home state.

The data are stored on and retrieved from the OCC's Integrated Banking Information System (IBIS), which is obtained from the FDIC's Research Information System (RIS) database.

## Computation Methodology

For performance ratios constructed by dividing an income statement (flow) item by a balance sheet (stock) item, the income item for the period was annualized (multiplied by the number of periods in a year) and divided by the average balance sheet item for the period (beginning-ofperiod amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, prior period(s) balance sheet items of "acquired" institution(s) are included in balance sheet averages because the year-to-date income reported by the "acquirer" includes the year-to-date results of "acquired" institutions. No adjustments are made for "purchase accounting" mergers because the year-to-date income reported by the "acquirer" does not include the prior-to-merger results of "acquired" institutions.

## Definitions

Commercial real estate loans-loans secured by nonfarm nonresidential properties.
Construction real estate loans-includes loans for all property types under construction, as well as loans for land acquisition and development.

Core deposits-the sum of transaction deposits plus savings deposits plus small time deposits (under $\$ 100,000$ ).

IBIS-the OCC's Integrated Banking Information System.
Leverage ratio-Tier 1 capital divided by adjusted tangible total assets.
Loans to individuals-includes outstanding credit card balances and other secured and unsecured installment loans.

Net charge-offs to loan and lease reserve-total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

Net loans and leases to assets-total loans and leases net of the reserve for losses.
Net operating income-income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

Net operating revenue-the sum of net interest income plus noninterest income.
Noncurrent loans and leases-the sum of loans and leases 90 days or more past due plus loans and leases in nonaccrual status.

Nonperforming assets-the sum of noncurrent loans and leases plus noncurrent debt securities and other assets plus other real estate owned.

Number of institutions reporting-the number of institutions that actually filed a financial report.

Off-balance-sheet derivatives-the notional value of futures and forwards, swaps, and options contracts; beginning March 31, 1995, new reporting detail permits the exclusion of spot foreign exchange contracts. For March 31, 1984 through December 31, 1985, only foreign exchange futures and forwards contracts were reported; beginning March 31, 1986, interest rate swaps contracts were reported; beginning March 31, 1990, banks began to report interest rate and other futures and forwards contracts, foreign exchange and other swaps contracts, and all types of option contracts.

Other real estate owned-primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances.

Percent of institutions unprofitable-the percent of institutions with negative net income for the respective period.

Percent of institutions with earnings gains-the percent of institutions that increased their net income (or decreased their losses) compared to the same period a year earlier.

Reserve for losses-the sum of the allowance for loan and lease losses plus the allocated transfer risk reserve.

Residential mortgage assets-the sum of 1- to 4-family residential mortgages plus mortgagebacked securities.

Return on assets (ROA)—net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets.

Return on equity (ROE)—net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

Risk-based capital ratio-total capital divided by risk-weighted assets.
Risk-weighted assets-assets adjusted for risk-based capital definitions which include on-bal-ance-sheet as well as off-balance-sheet items multiplied by risk weights that range from zero to 100 percent.

Securities-excludes securities held in trading accounts. Effective March 31, 1994 with the full implementation of Financial Accounting Standard (FAS) 115, securities classified by banks as "held-to-maturity" are reported at their amortized cost, and securities classified a "available-forsale" are reported at their current fair (market) values.

Securities gains (losses)—net pre-tax realized gains (losses) on held-to-maturity and available-for-sale securities.

Total capital-the sum of Tier 1 and Tier 2 capital. Tier 1 capital consists of common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidiaries less goodwill and other ineligible intangible assets. Tier 2 capital consists of subordinated debt plus intermediate-term preferred stock plus cumulative long-term preferred stock plus a portion of a bank's allowance for loan and lease losses. The amount of eligible intangibles (including mortgage servicing rights) included in Tier 1 capital and the amount of the allowance included in Tier 2 capital are limited in accordance with supervisory capital regulations.

Volatile liabilities-the sum of large-denomination time deposits plus foreign-office deposits plus federal funds purchased plus securities sold under agreements to repurchase plus other borrowings. Beginning March 31, 1994, new reporting detail permits the exclusion of other borrowed money with original maturity of more than one year; previously, all other borrowed money was included. Also beginning March 31, 1994, the newly reported "trading liabilities less revaluation losses on assets held in trading accounts" is included.


[^0]:    ${ }^{1}$ Housing-related revenue is calculated as the share of loans attributed to residential real estate (the sum of 1-4 family loans, home equity loans, and $50 \%$ of construction loans, divided by total real estate loans) times interest income from all real estate loans, plus housing-related noninterest income.

