## Condition and Performance of Commercial Banks

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Condition of the Banking Industry Press Briefing

## Bank Condition Summary

- Earnings soften
- Support from provisioning and extraordinary loans growth will fade
- Environment of rising interest rates and sluggish corporate loan growth will pose a challenge to bank earnings


# ROE comes off highs; headline number affected by accounting for mergers <br> National and state bank ROE 

Percent


[^0]
# Volume continues to drive interest income and expenses; provisioning provides a smaller benefit National banks 

|  | Major income components <br> (Change, $\$$ millions) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $2002-2003$ | \% Change | $2003-2004$ | \% Change |
| Revenues |  |  |  |  |
| $\quad$ Net interest income | 1,928 | $1.2 \%$ | 11,155 | $7.1 \%$ |
| Real gains/losses sec | -404 | $-8.3 \%$ | $-1,046$ | $-23.3 \%$ |
| $\quad$ Noninterest income | 7,887 | $6.5 \%$ | 5,809 | $4.5 \%$ |
| Expenses |  |  |  |  |
| $\quad$ Provisioning | $-10,792$ | $-30.5 \%$ | $-5,096$ | $-20.7 \%$ |
| $\quad$ Noninterest expense | 6,250 | $4.0 \%$ | 17,899 | $11.0 \%$ |
| Net income | 10,218 | $17.4 \%$ | 2,596 | $3.7 \%$ |

# Continued improvement in loan quality, especially in large bank C\&I portfolio National non-specialty banks 

 non-specialty category excludes credit card and trust banks. Business RE is CRE, construction and multi-family lending. Residential RE is 1 - to 4 -family and home equity.

## Provisioning now well below charge-offs

 National banks

The macroeconomic environment was favorable

- Short-term interest rates rose
- However, long-term rates were little changed and housing stayed strong
- Robust housing helped sustain robust consumer spending
- Business investment rebounded strongly, but C\&I lending remains subdued


## Overall loan growth was strong Commercial banks



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85 & 86 & 87 & 88 & 89 & 90 & 91 & 92 & 93 & 94 & 95 & 96 & 97 & 98 & 99 & 00 & 01 & 02 & 03 & 04
\end{array}
$$

## Residential real estate-related activity

 continued to expand at double digit rates Perecent Commercial Banks
family and home equity (on and off balance sheet).
Growth calculated from the same quarter a year ago.

## Housing finance a major fuel factor for consumption



Source: Bureau of Economic Analysis (Haver Analytics);
Quarterly data through 2004Q4. Growth calculated from the same quarter a year ago.

## Business investment gained steam



Source: Integrated Banking Information System (OCC); Bureau of Economic Analysis(Haver Analytics)

Data through 2004. Growth calculated from the same period a year ago.

## Benign outlook for economy in 2005 and 2006

- Pace of personal consumption growth to slow
- Boost from housing waning
- Government spending likely to provide smaller stimulus
- Business investment to remain strong
- Exports expected to respond to fall in dollar


## Shifting environment requires adjustments by banks

- Real estate lending likely to cool
- Availability of internal funds has dampened demand for business loans
- Margins remain compressed
- Core deposit growth generally declines in rising interest rate environment


## Residential RE now largest loan type Commercial banks



## Home mortgage activity likely to slow as interest rates rise



Home equity loan growth has been especially strong
Commercial banks


## Rising cost may dampen expansion of home equity debt and consumer spending



# Strong corporate cash flow has limited C\&I loan demand in recent years 



$$
\begin{array}{lllllllllllllllllll}
84 & 85 & 86 & 87 & 88 & 89 & 90 & 91 & 92 & 93 & 94 & 95 & 96 & 97 & 98 & 99 & 00 & 01 & 02 \\
03 & 04
\end{array}
$$

Source: Integrated Banking Information System (OCC ),
Data as of year-end. Financing gap includes inventory valuation Federal Reserve Board/Haver Analytics adjustment. Shaded areas represent periods of recession.

# Net interest margins are weak National non-specialty banks 

Percent


Source: Integrated Banking Information System (OCC) Quarterly data through 2004Q4. Non-specialty category excludes credit card and trust banks. 2004 NIM reflects adjustment for pushdown accounting treatment of recent mergers.

## Recent net interest margin improvement was largely in business lending segment

National non-specialty banks under $\$ 1$ billion


Source: Integrated Banking Information System (OCC) Banks present in same peer group in all time periods. Retail banks are in the household and residential RE peer groups; wholesale banks are in the business RE and business peer groups.

Core deposit growth normally slows as interest rates rise Commercial banks


## Commercial real estate fundamentals improving slowly

- Rents still weak and rising interest rates will increase servicing costs
- Weaker economic growth in Northeast/Central regions means less demand for office space


## Due to rollover of longer-term leases, NOI in offices market likely to improve very slowly



Source: Property \& Portfolio Research (2005-2007 forecasts as of February 2005)

Net operating income (NOI) measures rental income of office properties minus operating expenses.

Economy stronger in the west


Based on employment and industrial production through January 2005.

## Conclusion

- Earnings soften
- Support from provisioning and extraordinary loans growth will fade
- Environment of rising interest rates and sluggish corporate loan growth will pose a challenge to bank earnings

Key indicators, FDIC-insured national banks
Annual 2000-2003, year-to-date through December 31, 2004, fourth quarter 2003, and fourth quarter 200 2
(Dollar figures in millions)

|  | 2000 | 2001 | 2002 | 2003 | $\begin{aligned} & \text { Preliminary } \\ & 2004 \text { YTD } \end{aligned}$ | 2003Q4 | Preliminary 200404 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 2,230 | 2,138 | 2,077 | 1,999 | 1,906 | 1,999 | 1,906 |
| Total employees (FTEs) | 948,549 | 966,545 | 993,469 | 1,000,493 | 1,142,926 | 1,000,493 | 1,142,926 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$38,907 | \$44,172 | \$56,484 | \$62,972 | \$68,150 | \$16,167 | \$18,283 |
| Net interest income | 115,673 | 125,366 | 141,377 | 143,162 | 159,232 | 36,971 | 43,147 |
| Provision for loan losses | 20,536 | 28,921 | 32,613 | 24,011 | 18,671 | 5,998 | 4,786 |
| Noninterest income | 96,749 | 100,094 | 109,531 | 116,114 | 127,361 | 30,561 | 35,714 |
| Noninterest expense | 128,973 | 131,736 | 136,822 | 144,938 | 170,810 | 38,582 | 47,818 |
| Net operating income | 40,158 | 42,943 | 54,341 | 60,602 | 65,768 | 15,655 | 18,004 |
| Cash dividends declared | 32,327 | 27,783 | 41,757 | 45,049 | 33,042 | 13,308 | 9,803 |
| Net charge-offs | 17,227 | 25,107 | 31,381 | 26,973 | 21,930 | 7,137 | 6,220 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 3,414,384 | 3,635,053 | 3,908,025 | 4,292,257 | 5,601,612 | 4,292,257 | 5,601,612 |
| Total loans and leases | 2,224,132 | 2,269,248 | 2,445,291 | 2,630,614 | 3,167,015 | 2,630,614 | 3,167,015 |
| Reserve for losses | 39,992 | 45,537 | 48,338 | 48,627 | 48,989 | 48,627 | 48,989 |
| Securities | 502,299 | 576,550 | 653,702 | 753,642 | 908,069 | 753,642 | 908,069 |
| Other real estate owned | 1,553 | 1,799 | 2,075 | 1,941 | 1,529 | 1,941 | 1,529 |
| Noncurrent loans and leases | 27,151 | 34,261 | 38,166 | 34,876 | 29,607 | 34,876 | 29,607 |
| Total deposits | 2,250,402 | 2,384,414 | 2,565,771 | 2,786,714 | 3,581,424 | 2,786,714 | 3,581,424 |
| Domestic deposits | 1,827,064 | 2,001,243 | 2,168,876 | 2,322,009 | 2,848,725 | 2,322,009 | 2,848,725 |
| Equity capital | 293,729 | 340,657 | 371,434 | 390,522 | 558,077 | 390,522 | 558,077 |
| Off-balance-sheet derivatives | 15,502,911 | 20,549,785 | 25,953,772 | 31,554,693 | 86,319,387 | 31,554,693 | 86,319,387 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 13.69 | 13.84 | 15.79 | 16.47 | 13.96 | 16.66 | 13.49 |
| Return on assets | 1.18 | 1.25 | 1.50 | 1.53 | 1.28 | 1.52 | 1.32 |
| Net interest income to assets | 3.50 | 3.56 | 3.76 | 3.47 | 3.00 | 3.48 | 3.12 |
| Loss provision to assets | 0.62 | 0.82 | 0.87 | 0.58 | 0.35 | 0.57 | 0.35 |
| Net operating income to assets | 1.21 | 1.22 | 1.44 | 1.47 | 1.24 | 1.47 | 1.30 |
| Noninterest income to assets | 2.92 | 2.84 | 2.91 | 2.82 | 2.40 | 2.88 | 2.58 |
| Noninterest expense to assets | 3.90 | 3.74 | 3.63 | 3.51 | 3.22 | 3.64 | 3.46 |
| Loss provision to loans and leases | 0.95 | 1.28 | 1.38 | 0.95 | 0.62 | 0.92 | 0.61 |
| Net charge-offs to loans and leases | 0.80 | 1.11 | 1.33 | 1.07 | 0.73 | 1.10 | 0.79 |
| Loss provision to net charge-offs | 119.21 | 115.19 | 103.93 | 89.02 | 85.14 | 84.04 | 76.95 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 6.91 | 7.48 | 6.93 | 5.60 | 5.09 | 8.90 | 8.08 |
| Percent of institutions with earnings gains | 66.64 | 56.83 | 71.21 | 55.98 | 63.48 | 51.88 | 62.38 |
| Nonint. income to net operating revenue | 45.55 | 44.40 | 43.65 | 44.78 | 44.44 | 45.25 | 45.29 |
| Nonint. expense to net operating revenue | 60.72 | 58.43 | 54.53 | 55.90 | 59.60 | 57.13 | 60.64 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.86 | 1.01 | 1.06 | 0.89 | 0.57 | 0.89 | 0.57 |
| Noncurrent loans to loans | 1.22 | 1.51 | 1.56 | 1.33 | 0.93 | 1.33 | 0.93 |
| Loss reserve to noncurrent loans | 147.30 | 132.91 | 126.65 | 139.43 | 165.47 | 139.43 | 165.47 |
| Loss reserve to loans | 1.80 | 2.01 | 1.98 | 1.85 | 1.55 | 1.85 | 1.55 |
| Equity capital to assets | 8.60 | 9.37 | 9.50 | 9.10 | 9.96 | 9.10 | 9.96 |
| Leverage ratio | 7.49 | 7.81 | 7.88 | 7.70 | 7.31 | 7.70 | 7.31 |
| Risk-based capital ratio | 11.84 | 12.60 | 12.66 | 12.65 | 12.26 | 12.65 | 12.26 |
| Net loans and leases to assets | 63.97 | 61.17 | 61.33 | 60.15 | 55.66 | 60.15 | 55.66 |
| Securities to assets | 14.71 | 15.86 | 16.73 | 17.56 | 16.21 | 17.56 | 16.21 |
| Appreciation in securities (\% of par) | -0.01 | 0.47 | 2.12 | 0.88 | 0.55 | 0.88 | 0.55 |
| Residential mortgage assets to assets | 19.60 | 22.55 | 24.72 | 24.44 | 23.46 | 24.44 | 23.46 |
| Total deposits to assets | 65.91 | 65.60 | 65.65 | 64.92 | 63.94 | 64.92 | 63.94 |
| Core deposits to assets | 45.61 | 48.08 | 48.75 | 48.03 | 43.83 | 48.03 | 43.83 |
| Volatile liabilities to assets | 35.18 | 31.23 | 30.31 | 30.57 | 33.90 | 30.57 | 33.90 |

Loan performance, FDIC-insured national banks
Annual 2000--2003, year-to-date through December 31, 2004, fourth quarter 2003, and fourth quarter 2004 (Dollar figures in millions)

|  | 2000 | 2001 | 2002 | 2003 | $\begin{array}{r} \text { Preliminary } \\ 2004 \mathrm{YTD} \\ \hline \end{array}$ | 2003Q4 | $\begin{array}{r} \text { Preliminary } \\ 2004 Q 4 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.25 | 1.38 | 1.14 | 1.02 | 0.87 | 1.02 | 0.87 |
| Loans secured by real estate (RE) | 1.42 | 1.42 | 1.07 | 0.91 | 0.75 | 0.91 | 0.75 |
| 1- to 4-family residential mortgages | 1.95 | 1.84 | 1.45 | 1.30 | 1.05 | 1.30 | 1.05 |
| Home equity loans | 1.07 | 0.79 | 0.61 | 0.45 | 0.39 | 0.45 | 0.39 |
| Multifamily residential mortgages | 0.59 | 0.82 | 0.42 | 0.54 | 0.39 | 0.54 | 0.39 |
| Commercial RE loans | 0.72 | 0.85 | 0.58 | 0.47 | 0.44 | 0.47 | 0.44 |
| Construction RE loans | 1.12 | 1.28 | 0.91 | 0.66 | 0.61 | 0.66 | 0.61 |
| Commercial and industrial loans | 0.71 | 0.94 | 0.76 | 0.63 | 0.56 | 0.63 | 0.56 |
| Loans to individuals | 2.40 | 2.38 | 2.15 | 2.08 | 1.84 | 2.08 | 1.84 |
| Credit cards | 2.50 | 2.52 | 2.57 | 2.48 | 2.21 | 2.48 | 2.21 |
| Installment loans and other plans | 2.31 | 2.62 | 2.07 | 1.95 | 1.67 | 1.95 | 1.67 |
| All other loans and leases | 0.56 | 0.84 | 0.55 | 0.34 | 0.31 | 0.34 | 0.31 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.22 | 1.51 | 1.56 | 1.33 | 0.93 | 1.33 | 0.93 |
| Loans secured by real estate (RE) | 0.93 | 1.05 | 0.97 | 0.95 | 0.68 | 0.95 | 0.68 |
| 1- to 4-family residential mortgages | 1.06 | 1.06 | 1.02 | 1.14 | 0.86 | 1.14 | 0.86 |
| Home equity loans | 0.41 | 0.38 | 0.32 | 0.24 | 0.18 | 0.24 | 0.18 |
| Multifamily residential mortgages | 0.55 | 0.54 | 0.48 | 0.45 | 0.42 | 0.45 | 0.42 |
| Commercial RE loans | 0.77 | 1.02 | 1.05 | 0.97 | 0.72 | 0.97 | 0.72 |
| Construction RE loans | 0.82 | 1.15 | 1.03 | 0.71 | 0.44 | 0.71 | 0.44 |
| Commercial and industrial loans | 1.66 | 2.44 | 3.00 | 2.19 | 1.22 | 2.19 | 1.22 |
| Loans to individuals | 1.46 | 1.49 | 1.60 | 1.78 | 1.66 | 1.78 | 1.66 |
| Credit cards | 1.90 | 2.05 | 2.16 | 2.24 | 2.03 | 2.24 | 2.03 |
| Installment loans and other plans | 1.06 | 1.24 | 1.30 | 1.55 | 1.46 | 1.55 | 1.46 |
| All other loans and leases | 0.86 | 1.19 | 1.11 | 0.74 | 0.39 | 0.74 | 0.39 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 0.80 | 1.11 | 1.33 | 1.07 | 0.73 | 1.10 | 0.79 |
| Loans secured by real estate (RE) | 0.12 | 0.26 | 0.19 | 0.21 | 0.08 | 0.34 | 0.09 |
| 1- to 4-family residential mortgages | 0.14 | 0.32 | 0.17 | 0.24 | 0.08 | 0.52 | 0.10 |
| Home equity loans | 0.23 | 0.35 | 0.23 | 0.23 | 0.10 | 0.32 | 0.10 |
| Multifamily residential mortgages | 0.03 | 0.04 | 0.11 | 0.03 | 0.04 | 0.01 | 0.04 |
| Commercial RE loans | 0.07 | 0.16 | 0.17 | 0.13 | 0.05 | 0.07 | 0.07 |
| Construction RE loans | 0.05 | 0.15 | 0.19 | 0.14 | 0.04 | 0.14 | 0.06 |
| Commercial and industrial loans | 0.87 | 1.50 | 1.80 | 1.35 | 0.43 | 1.27 | 0.40 |
| Loans to individuals | 2.84 | 3.13 | 4.02 | 3.45 | 3.14 | 3.42 | 3.43 |
| Credit cards | 4.43 | 5.06 | 6.58 | 5.48 | 5.15 | 5.54 | 5.10 |
| Installment loans and other plans | 1.54 | 1.66 | 1.91 | 1.81 | 1.51 | 1.74 | 1.94 |
| All other loans and leases | 0.23 | 0.44 | 0.62 | 0.44 | 0.12 | 0.26 | 0.13 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$2,224,132 | \$2,269,248 | \$2,445,291 | \$2,630,614 | \$3,167,015 | \$2,630,614 | \$3,167,015 |
| Loans secured by real estate (RE) | 892,138 | 976,094 | 1,139,263 | 1,254,981 | 1,572,069 | 1,254,981 | 1,572,069 |
| 1- to 4-family residential mortgages | 443,000 | 472,680 | 573,669 | 605,100 | 745,260 | 605,100 | 745,260 |
| Home equity loans | 82,672 | 102,131 | 141,058 | 192,703 | 294,920 | 192,703 | 294,920 |
| Multifamily residential mortgages | 28,026 | 30,075 | 33,968 | 35,652 | 39,934 | 35,652 | 39,934 |
| Commercial RE loans | 221,267 | 236,489 | 253,427 | 269,936 | 301,722 | 269,936 | 301,722 |
| Construction RE loans | 76,899 | 91,437 | 95,361 | 104,218 | 128,556 | 104,218 | 128,556 |
| Farmland loans | 12,350 | 12,615 | 13,225 | 13,614 | 14,679 | 13,614 | 14,679 |
| RE loans from foreign offices | 27,923 | 30,668 | 28,556 | 33,758 | 46,998 | 33,758 | 46,998 |
| Commercial and industrial loans | 646,988 | 597,301 | 546,050 | 500,005 | 580,257 | 500,005 | 580,257 |
| Loans to individuals | 370,394 | 389,947 | 450,604 | 527,991 | 615,767 | 527,991 | 615,767 |
| Credit cards* | 176,425 | 166,628 | 209,971 | 250,893 | 300,351 | 250,893 | 300,351 |
| Other revolving credit plans |  | 29,258 | 33,243 | 32,883 | 34,265 | 32,883 | 34,265 |
| Installment loans | 193,969 | 194,060 | 207,390 | 244,215 | 281,151 | 244,215 | 281,151 |
| All other loans and leases | 316,177 | 307,851 | 311,822 | 349,521 | 401,146 | 349,521 | 401,146 |
| Less: Unearned income | 1,565 | 1,944 | 2,449 | 1,884 | 2,224 | 1,884 | 2,224 |

[^1]Key indicators, FDIC-insured national banks by asset size
Fourth quarter 2003 and fourth quarter 2004 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 |
| Number of institutions reporting | 851 | 765 | 980 | 971 | 122 | 125 | 46 | 45 |
| Total employees (FTEs) | 20,196 | 17,128 | 94,628 | 90,161 | 91,528 | 87,800 | 794,141 | 947,837 |
| Selected income data (\$) |  |  |  |  |  |  |  |  |
| Net income | \$139 | \$110 | \$1,042 | \$839 | \$1,295 | \$1,301 | \$13,692 | \$16,033 |
| Net interest income | 447 | 414 | 2,517 | 2,578 | 3,205 | 3,283 | 30,802 | 36,872 |
| Provision for loan losses | 33 | 24 | 207 | 192 | 458 | 392 | 5,301 | 4,178 |
| Noninterest income | 282 | 161 | 1,654 | 1,256 | 2,514 | 2,499 | 26,112 | 31,799 |
| Noninterest expense | 497 | 404 | 2,909 | 2,502 | 3,344 | 3,401 | 31,832 | 41,511 |
| Net operating income | 137 | 111 | 768 | 843 | 1,287 | 1,308 | 13,463 | 15,742 |
| Cash dividends declared | 123 | 108 | 825 | 571 | 995 | 757 | 11,365 | 8,366 |
| Net charge-offs | 29 | 21 | 213 | 170 | 419 | 328 | 6,476 | 5,702 |
| Selected condition data (\$) |  |  |  |  |  |  |  |  |
| Total assets | 46,681 | 42,769 | 273,205 | 271,667 | 376,544 | 363,402 | 3,595,827 | 4,923,774 |
| Total loans and leases | 27,303 | 25,381 | 169,489 | 174,494 | 225,138 | 231,158 | 2,208,684 | 2,735,983 |
| Reserve for losses | 395 | 360 | 2,465 | 2,354 | 3,489 | 3,458 | 42,278 | 42,817 |
| Securities | 12,107 | 11,187 | 70,069 | 65,964 | 90,302 | 75,525 | 581,165 | 755,393 |
| Other real estate owned | 75 | 62 | 286 | 242 | 174 | 159 | 1,406 | 1,067 |
| Noncurrent loans and leases | 324 | 262 | 1,561 | 1,270 | 1,915 | 1,479 | 31,075 | 26,595 |
| Total deposits | 39,002 | 35,692 | 219,580 | 219,054 | 247,007 | 242,994 | 2,281,125 | 3,083,684 |
| Domestic deposits | 38,982 | 35,670 | 219,446 | 218,788 | 243,997 | 238,421 | 1,819,583 | 2,355,845 |
| Equity capital | 5,444 | 4,971 | 27,966 | 27,732 | 40,436 | 40,120 | 316,675 | 485,255 |
| Off-balance-sheet derivatives | 10 | 22 | 2,211 | 2,727 | 17,165 | 13,118 | 31,757,361 | 86,704,062 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |  |
| Return on equity | 10.27 | 8.90 | 15.15 | 12.20 | 13.01 | 12.83 | 17.36 | 13.67 |
| Return on assets | 1.20 | 1.04 | 1.54 | 1.25 | 1.40 | 1.45 | 1.54 | 1.32 |
| Net interest income to assets | 3.84 | 3.92 | 3.73 | 3.84 | 3.47 | 3.66 | 3.46 | 3.03 |
| Loss provision to assets | 0.28 | 0.23 | 0.31 | 0.29 | 0.50 | 0.44 | 0.60 | 0.34 |
| Net operating income to assets | 1.18 | 1.05 | 1.14 | 1.26 | 1.39 | 1.46 | 1.51 | 1.29 |
| Noninterest income to assets | 2.43 | 1.52 | 2.45 | 1.87 | 2.72 | 2.79 | 2.93 | 2.61 |
| Noninterest expense to assets | 4.27 | 3.82 | 4.31 | 3.73 | 3.62 | 3.79 | 3.58 | 3.41 |
| Loss provision to loans and leases | 0.48 | 0.38 | 0.49 | 0.45 | 0.82 | 0.69 | 0.97 | 0.61 |
| Net charge-offs to loans and leases | 0.42 | 0.33 | 0.51 | 0.39 | 0.75 | 0.58 | 1.19 | 0.84 |
| Loss provision to net charge-offs | 113.60 | 115.74 | 97.04 | 113.24 | 109.24 | 119.44 | 81.85 | 73.28 |
| Performance ratios (\%) |  |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 14.69 | 13.99 | 4.69 | 4.43 | 4.92 | 3.20 | 2.17 | 0.00 |
| Percent of institutions with earnings gains | 48.88 | 54.38 | 54.59 | 67.25 | 47.54 | 72.00 | 60.87 | 66.67 |
| Nonint. income to net operating revenue | 38.71 | 28.00 | 39.66 | 32.76 | 43.95 | 43.21 | 45.88 | 46.31 |
| Nonint. expense to net operating revenue | 68.17 | 70.19 | 69.75 | 65.27 | 58.47 | 58.82 | 55.93 | 60.45 |
| Condition ratios (\%) |  |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.87 | 0.76 | 0.68 | 0.56 | 0.56 | 0.46 | 0.94 | 0.57 |
| Noncurrent loans to loans | 1.19 | 1.03 | 0.92 | 0.73 | 0.85 | 0.64 | 1.41 | 0.97 |
| Loss reserve to noncurrent loans | 121.90 | 137.32 | 157.90 | 185.34 | 182.14 | 233.79 | 136.05 | 160.99 |
| Loss reserve to loans | 1.45 | 1.42 | 1.45 | 1.35 | 1.55 | 1.50 | 1.91 | 1.56 |
| Equity capital to assets | 11.66 | 11.62 | 10.24 | 10.21 | 10.74 | 11.04 | 8.81 | 9.86 |
| Leverage ratio | 11.20 | 11.41 | 9.43 | 9.46 | 9.38 | 8.81 | 7.33 | 7.04 |
| Risk-based capital ratio | 18.72 | 18.71 | 14.92 | 14.62 | 15.71 | 13.81 | 12.16 | 11.99 |
| Net loans and leases to assets | 57.64 | 58.50 | 61.14 | 63.36 | 58.86 | 62.66 | 60.25 | 54.70 |
| Securities to assets | 25.94 | 26.16 | 25.65 | 24.28 | 23.98 | 20.78 | 16.16 | 15.34 |
| Appreciation in securities (\% of par) | 1.03 | -0.01 | 1.14 | 0.27 | 1.51 | 0.20 | 0.75 | 0.62 |
| Residential mortgage assets to assets | 20.74 | 20.76 | 23.25 | 22.76 | 26.98 | 26.58 | 24.32 | 23.29 |
| Total deposits to assets | 83.55 | 83.45 | 80.37 | 80.63 | 65.60 | 66.87 | 63.44 | 62.63 |
| Core deposits to assets | 71.26 | 70.95 | 67.81 | 67.50 | 56.71 | 56.11 | 45.32 | 41.38 |
| Volatile liabilities to assets | 14.41 | 14.80 | 17.39 | 17.93 | 22.08 | 25.74 | 32.67 | 35.55 |

## Loan performance, FDIC-insured national banks by asset size Fourth quarter 2003 and fourth quarter 2004 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.39 | 1.24 | 0.96 | 0.89 | 0.89 | 0.77 | 1.03 | 0.87 |
| Loans secured by real estate (RE) | 1.26 | 1.15 | 0.83 | 0.77 | 0.68 | 0.66 | 0.95 | 0.75 |
| 1- to 4-family residential mortgages | 1.80 | 1.71 | 1.36 | 1.22 | 1.05 | 1.02 | 1.32 | 1.03 |
| Home equity loans | 1.02 | 0.41 | 0.39 | 0.31 | 0.35 | 0.24 | 0.45 | 0.40 |
| Multifamily residential mortgages | 0.46 | 0.65 | 0.49 | 0.52 | 0.33 | 0.36 | 0.58 | 0.38 |
| Commercial RE loans | 1.02 | 0.81 | 0.55 | 0.57 | 0.39 | 0.38 | 0.45 | 0.41 |
| Construction RE loans | 0.86 | 0.90 | 0.72 | 0.64 | 0.63 | 0.73 | 0.65 | 0.57 |
| Commercial and industrial loans | 1.46 | 1.30 | 0.91 | 1.01 | 0.93 | 0.77 | 0.58 | 0.51 |
| Loans to individuals | 2.59 | 2.44 | 2.11 | 1.87 | 1.82 | 1.39 | 2.09 | 1.86 |
| Credit cards | 1.96 | 1.98 | 3.67 | 3.88 | 2.53 | 2.13 | 2.46 | 2.21 |
| Installment loans and other plans | 2.66 | 2.50 | 1.83 | 1.61 | 1.55 | 0.98 | 1.99 | 1.71 |
| All other loans and leases | 0.74 | 0.53 | 0.55 | 0.56 | 0.28 | 0.50 | 0.33 | 0.29 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.19 | 1.03 | 0.92 | 0.73 | 0.85 | 0.64 | 1.41 | 0.97 |
| Loans secured by real estate (RE) | 1.05 | 0.93 | 0.83 | 0.65 | 0.65 | 0.50 | 1.00 | 0.71 |
| 1- to 4-family residential mortgages | 0.98 | 0.93 | 0.76 | 0.64 | 0.65 | 0.49 | 1.22 | 0.90 |
| Home equity loans | 0.38 | 0.38 | 0.17 | 0.14 | 0.26 | 0.17 | 0.24 | 0.18 |
| Multifamily residential mortgages | 0.79 | 0.78 | 0.46 | 0.41 | 0.44 | 0.37 | 0.45 | 0.43 |
| Commercial RE loans | 1.15 | 1.10 | 0.93 | 0.74 | 0.75 | 0.65 | 1.03 | 0.72 |
| Construction RE loans | 0.88 | 0.66 | 0.88 | 0.64 | 0.56 | 0.33 | 0.70 | 0.43 |
| Commercial and industrial loans | 1.96 | 1.67 | 1.25 | 1.06 | 1.18 | 0.88 | 2.35 | 1.26 |
| Loans to individuals | 0.93 | 0.85 | 0.94 | 0.78 | 1.24 | 0.97 | 1.86 | 1.72 |
| Credit cards | 1.86 | 1.11 | 3.12 | 2.96 | 2.39 | 2.00 | 2.22 | 2.02 |
| Installment loans and other plans | 0.91 | 0.86 | 0.49 | 0.46 | 0.63 | 0.34 | 1.73 | 1.60 |
| All other loans and leases | 1.11 | 0.90 | 0.98 | 0.63 | 0.69 | 0.56 | 0.73 | 0.37 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.42 | 0.33 | 0.51 | 0.39 | 0.75 | 0.58 | 1.19 | 0.84 |
| Loans secured by real estate (RE) | 0.14 | 0.12 | 0.14 | 0.09 | 0.14 | 0.07 | 0.40 | 0.10 |
| 1 - to 4-family residential mortgages | 0.10 | 0.07 | 0.13 | 0.11 | 0.11 | 0.08 | 0.59 | 0.10 |
| Home equity loans | 0.05 | 0.14 | 0.04 | 0.13 | 0.10 | 0.06 | 0.34 | 0.10 |
| Multifamily residential mortgages | 0.03 | 0.02 | 0.13 | 0.04 | 0.02 | 0.07 | -0.01 | 0.04 |
| Commercial RE loans | 0.30 | 0.20 | 0.11 | 0.09 | 0.18 | 0.08 | 0.03 | 0.06 |
| Construction RE loans | 0.03 | 0.19 | 0.22 | 0.07 | 0.18 | 0.03 | 0.12 | 0.06 |
| Commercial and industrial loans | 1.00 | 0.74 | 0.83 | 0.90 | 1.09 | 0.84 | 1.31 | 0.33 |
| Loans to individuals | 1.10 | 1.06 | 2.31 | 1.88 | 2.58 | 2.74 | 3.55 | 3.52 |
| Credit cards | 2.77 | 2.06 | 8.61 | 9.16 | 5.54 | 5.23 | 5.49 | 5.07 |
| Installment loans and other plans | 1.01 | 1.04 | 1.02 | 0.81 | 1.02 | 1.03 | 1.87 | 2.05 |
| All other loans and leases | 0.40 | 0.22 | 0.70 | 0.36 | 0.63 | 0.44 | 0.23 | 0.12 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |  |
| Total loans and leases | \$27,303 | \$25,381 | \$169,489 | \$174,494 | \$225,138 | \$231,158 | \$2,208,684 | \$2,735,983 |
| Loans secured by real estate (RE) | 16,692 | 15,844 | 114,999 | 121,716 | 130,473 | 144,694 | 992,817 | 1,289,814 |
| 1- to 4-family residential mortgages | 6,747 | 6,271 | 38,218 | 38,649 | 51,633 | 52,383 | 508,502 | 647,958 |
| Home equity loans | 491 | 569 | 6,621 | 7,524 | 9,772 | 11,900 | 175,819 | 274,927 |
| Multifamily residential mortgages | 427 | 392 | 4,456 | 4,260 | 4,755 | 6,240 | 26,015 | 29,042 |
| Commercial RE loans | 5,261 | 4,919 | 46,476 | 48,734 | 44,983 | 49,989 | 173,216 | 198,080 |
| Construction RE loans | 1,786 | 1,769 | 13,781 | 16,646 | 16,974 | 21,757 | 71,677 | 88,384 |
| Farmland loans | 1,981 | 1,925 | 5,444 | 5,901 | 1,846 | 1,827 | 4,343 | 5,026 |
| RE loans from foreign offices | 0 | 0 | 3 | 2 | 511 | 599 | 33,245 | 46,397 |
| Commercial and industrial loans | 4,377 | 4,017 | 27,615 | 27,996 | 41,975 | 46,050 | 426,037 | 502,194 |
| Loans to individuals | 3,205 | 2,647 | 17,106 | 14,845 | 37,380 | 29,582 | 470,301 | 568,693 |
| Credit cards* | 140 | 63 | 3,000 | 1,971 | 13,728 | 11,490 | 234,025 | 286,827 |
| Other revolving credit plans | 47 | 47 | 352 | 340 | 1,978 | 1,216 | 30,506 | 32,662 |
| Installment loans | 3,018 | 2,537 | 13,754 | 12,534 | 21,673 | 16,876 | 205,770 | 249,204 |
| All other loans and leases | 3,057 | 2,893 | 9,956 | 10,116 | 15,409 | 10,956 | 321,100 | 377,181 |
| Less: Unearned income | 29 | 20 | 186 | 179 | 99 | 125 | 1,571 | 1,899 |

## Key indicators, FDIC-insured national banks by region <br> Fourth quarter 2004 (Dollar figures in millions)

|  | Northeast | Southeast | Central | Midwest | Southwest | West | institutions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 212 | 227 | 372 | 391 | 555 | 149 | 1,906 |
| Total employees (FTEs) | 348,374 | 226,939 | 281,857 | 158,541 | 90,186 | 37,029 | 1,142,926 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$5,829 | \$4,535 | \$3,258 | \$2,531 | \$797 | \$1,334 | \$18,283 |
| Net interest income | 12,961 | 9,121 | 9,739 | 5,402 | 2,451 | 3,473 | 43,147 |
| Provision for loan losses | 2,540 | (45) | 560 | 461 | 131 | 1,139 | 4,786 |
| Noninterest income | 13,154 | 5,442 | 8,558 | 5,326 | 1,193 | 2,040 | 35,714 |
| Noninterest expense | 15,337 | 8,308 | 13,126 | 6,380 | 2,382 | 2,284 | 47,818 |
| Net operating income | 5,737 | 4,434 | 3,158 | 2,530 | 799 | 1,345 | 18,004 |
| Cash dividends declared | 2,605 | 1,675 | 2,761 | 1,125 | 529 | 1,106 | 9,803 |
| Net charge-offs | 2,692 | 207 | 1,496 | 830 | 145 | 851 | 6,220 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 1,543,042 | 1,312,923 | 1,688,639 | 539,172 | 279,351 | 238,486 | 5,601,612 |
| Total loans and leases | 864,381 | 690,851 | 857,198 | 401,515 | 174,897 | 178,174 | 3,167,015 |
| Reserve for losses | 17,274 | 7,113 | 12,112 | 5,909 | 2,124 | 4,456 | 48,989 |
| Securities | 251,054 | 303,171 | 205,815 | 57,195 | 58,922 | 31,912 | 908,069 |
| Other real estate owned | 165 | 262 | 569 | 209 | 272 | 52 | 1,529 |
| Noncurrent loans and leases | 11,140 | 3,275 | 7,464 | 4,553 | 1,264 | 1,912 | 29,607 |
| Total deposits | 994,636 | 899,339 | 986,800 | 366,658 | 207,009 | 126,982 | 3,581,424 |
| Domestic deposits | 596,928 | 787,527 | 788,090 | 349,671 | 204,748 | 121,761 | 2,848,725 |
| Equity capital | 182,909 | 100,466 | 154,565 | 58,496 | 34,121 | 27,520 | 558,077 |
| Off-balance-sheet derivatives | 19,739,104 | 20,337,681 | 45,505,559 | 643,778 | 51,452 | 41,813 | 86,319,387 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 13.63 | 18.25 | 8.46 | 17.52 | 10.04 | 18.92 | 13.49 |
| Return on assets | 1.57 | 1.41 | 0.77 | 1.89 | 1.16 | 2.17 | 1.32 |
| Net interest income to assets | 3.49 | 2.83 | 2.29 | 4.03 | 3.57 | 5.65 | 3.12 |
| Loss provision to assets | 0.68 | -0.01 | 0.13 | 0.34 | 0.19 | 1.85 | 0.35 |
| Net operating income to assets | 1.54 | 1.37 | 0.74 | 1.89 | 1.16 | 2.19 | 1.30 |
| Noninterest income to assets | 3.54 | 1.69 | 2.01 | 3.97 | 1.74 | 3.32 | 2.58 |
| Noninterest expense to assets | 4.13 | 2.58 | 3.09 | 4.76 | 3.47 | 3.72 | 3.46 |
| Loss provision to loans and leases | 1.22 | -0.03 | 0.26 | 0.46 | 0.30 | 2.48 | 0.61 |
| Net charge-offs to loans and leases | 1.29 | 0.12 | 0.69 | 0.83 | 0.34 | 1.85 | 0.79 |
| Loss provision to net charge-offs | 94.36 | -21.75 | 37.44 | 55.59 | 89.98 | 133.91 | 76.95 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 6.60 | 10.13 | 6.18 | 4.86 | 10.99 | 9.40 | 8.08 |
| Percent of institutions with earnings gains | 65.09 | 68.72 | 60.48 | 60.87 | 58.38 | 72.48 | 62.38 |
| Nonint. income to net operating revenue | 50.37 | 37.37 | 46.77 | 49.64 | 32.74 | 37.00 | 45.29 |
| Nonint. expense to net operating revenue | 58.73 | 57.04 | 71.74 | 59.47 | 65.37 | 41.44 | 60.64 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.74 | 0.28 | 0.49 | 0.89 | 0.55 | 0.83 | 0.57 |
| Noncurrent loans to loans | 1.29 | 0.47 | 0.87 | 1.13 | 0.72 | 1.07 | 0.93 |
| Loss reserve to noncurrent loans | 155.06 | 217.22 | 162.29 | 129.79 | 168.11 | 233.06 | 165.47 |
| Loss reserve to loans | 2.00 | 1.03 | 1.41 | 1.47 | 1.21 | 2.50 | 1.55 |
| Equity capital to assets | 11.85 | 7.65 | 9.15 | 10.85 | 12.21 | 11.54 | 9.96 |
| Leverage ratio | 8.07 | 6.44 | 6.56 | 8.28 | 8.20 | 9.28 | 7.31 |
| Risk-based capital ratio | 13.60 | 10.90 | 11.80 | 12.05 | 12.70 | 14.24 | 12.26 |
| Net loans and leases to assets | 54.90 | 52.08 | 50.05 | 73.37 | 61.85 | 72.84 | 55.66 |
| Securities to assets | 16.27 | 23.09 | 12.19 | 10.61 | 21.09 | 13.38 | 16.21 |
| Appreciation in securities (\% of par) | 0.56 | 0.79 | -0.05 | 2.19 | 0.05 | 0.17 | 0.55 |
| Residential mortgage assets to assets | 15.22 | 37.16 | 19.72 | 25.77 | 25.69 | 20.02 | 23.46 |
| Total deposits to assets | 64.46 | 68.50 | 58.44 | 68.00 | 74.10 | 53.24 | 63.94 |
| Core deposits to assets | 31.89 | 53.58 | 40.81 | 55.03 | 59.34 | 45.36 | 43.83 |
| Volatile liabilities to assets | 42.46 | 29.28 | 34.61 | 22.72 | 23.94 | 35.85 | 33.90 |

## Loan performance, FDIC-insured national banks by region <br> Fourth quarter 2004 <br> (Dollar figures in millions)

|  | Northeast | Southeast | Central | Midwest | Southwest | West | institutions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.05 | 0.56 | 0.84 | 0.94 | 0.79 | 1.27 | 0.87 |
| Loans secured by real estate (RE) | 0.68 | 0.61 | 0.93 | 0.80 | 0.76 | 0.58 | 0.75 |
| 1 - to 4-family residential mortgages | 0.85 | 0.90 | 1.34 | 1.18 | 1.02 | 0.84 | 1.05 |
| Home equity loans | 0.39 | 0.35 | 0.40 | 0.42 | 0.43 | 0.11 | 0.39 |
| Multifamily residential mortgages | 0.34 | 0.04 | 0.56 | 0.13 | 1.14 | 0.30 | 0.39 |
| Commercial RE loans | 0.38 | 0.21 | 0.68 | 0.41 | 0.59 | 0.31 | 0.44 |
| Construction RE loans | 0.36 | 0.15 | 0.84 | 1.14 | 0.64 | 0.85 | 0.61 |
| Commercial and industrial loans | 0.53 | 0.25 | 0.70 | 0.58 | 0.63 | 1.08 | 0.56 |
| Loans to individuals | 2.12 | 1.47 | 1.23 | 1.88 | 1.51 | 2.18 | 1.84 |
| Credit cards | 2.39 | 1.34 | 1.28 | 2.22 | 1.86 | 2.29 | 2.21 |
| Installment loans and other plans | 2.16 | 1.57 | 1.28 | 1.42 | 1.56 | 1.82 | 1.67 |
| All other loans and leases | 0.31 | 0.14 | 0.39 | 0.27 | 0.68 | 0.46 | 0.31 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.29 | 0.47 | 0.87 | 1.13 | 0.72 | 1.07 | 0.93 |
| Loans secured by real estate (RE) | 0.57 | 0.35 | 0.90 | 1.18 | 0.67 | 0.35 | 0.68 |
| 1 - to 4-family residential mortgages | 0.41 | 0.41 | 1.19 | 2.08 | 0.78 | 0.24 | 0.86 |
| Home equity loans | 0.13 | 0.13 | 0.26 | 0.19 | 0.19 | 0.04 | 0.18 |
| Multifamily residential mortgages | 0.18 | 0.13 | 0.63 | 0.67 | 0.51 | 0.32 | 0.42 |
| Commercial RE loans | 0.76 | 0.42 | 1.06 | 0.69 | 0.71 | 0.49 | 0.72 |
| Construction RE loans | 0.37 | 0.18 | 0.64 | 0.61 | 0.46 | 0.41 | 0.44 |
| Commercial and industrial loans | 1.42 | 0.86 | 1.54 | 0.72 | 0.95 | 0.92 | 1.22 |
| Loans to individuals | 2.39 | 0.75 | 0.54 | 1.50 | 0.55 | 1.99 | 1.66 |
| Credit cards | 2.20 | 0.99 | 1.05 | 2.11 | 1.40 | 2.08 | 2.03 |
| Installment loans and other plans | 3.26 | 0.80 | 0.38 | 0.51 | 0.53 | 1.71 | 1.46 |
| All other loans and leases | 0.43 | 0.39 | 0.27 | 0.56 | 0.76 | 0.51 | 0.39 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 1.29 | 0.12 | 0.69 | 0.83 | 0.34 | 1.85 | 0.79 |
| Loans secured by real estate (RE) | 0.07 | 0.03 | 0.21 | 0.06 | 0.10 | 0.02 | 0.09 |
| 1 - to 4-family residential mortgages | 0.04 | 0.03 | 0.27 | 0.05 | 0.08 | 0.03 | 0.10 |
| Home equity loans | 0.05 | 0.03 | 0.17 | 0.11 | 0.21 | 0.00 | 0.10 |
| Multifamily residential mortgages | 0.05 | -0.01 | 0.07 | 0.06 | 0.00 | 0.01 | 0.04 |
| Commercial RE loans | 0.01 | 0.04 | 0.16 | 0.03 | 0.10 | 0.00 | 0.07 |
| Construction RE loans | 0.04 | 0.02 | 0.12 | 0.03 | 0.06 | 0.02 | 0.06 |
| Commercial and industrial loans | 0.40 | 0.20 | 0.42 | 0.71 | 0.52 | 0.38 | 0.40 |
| Loans to individuals | 3.86 | 0.74 | 3.20 | 3.40 | 1.47 | 5.01 | 3.43 |
| Credit cards | 5.13 | 3.75 | 4.30 | 4.89 | 3.71 | 5.73 | 5.10 |
| Installment loans and other plans | 2.28 | 0.71 | 2.80 | 0.89 | 1.35 | 0.73 | 1.94 |
| All other loans and leases | 0.09 | 0.08 | 0.20 | 0.05 | 0.62 | 0.00 | 0.13 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$864,381 | \$690,851 | \$857,198 | \$401,515 | \$174,897 | \$178,174 | \$3,167,015 |
| Loans secured by real estate (RE) | 299,599 | 428,715 | 421,151 | 233,552 | 114,888 | 74,165 | 1,572,069 |
| 1 - to 4-family residential mortgages | 137,914 | 238,583 | 195,369 | 105,540 | 37,071 | 30,783 | 745,260 |
| Home equity loans | 56,984 | 66,509 | 87,923 | 64,996 | 13,501 | 5,007 | 294,920 |
| Multifamily residential mortgages | 7,182 | 7,613 | 14,117 | 4,629 | 2,933 | 3,459 | 39,934 |
| Commercial RE loans | 45,698 | 76,237 | 80,480 | 39,659 | 34,555 | 25,094 | 301,722 |
| Construction RE loans | 11,170 | 34,941 | 37,918 | 14,290 | 20,960 | 9,277 | 128,556 |
| Farmland loans | 917 | 1,876 | 3,846 | 4,437 | 3,060 | 544 | 14,679 |
| RE loans from foreign offices | 39,733 | 2,956 | 1,498 | 0 | 2,810 | 1 | 46,998 |
| Commercial and industrial loans | 174,749 | 118,357 | 169,059 | 54,163 | 36,739 | 27,190 | 580,257 |
| Loans to individuals | 269,131 | 56,774 | 125,060 | 81,285 | 15,042 | 68,475 | 615,767 |
| Credit cards | 155,853 | 558 | 33,363 | 50,795 | 796 | 58,985 | 300,351 |
| Other revolving credit plans | 20,700 | 3,486 | 5,217 | 2,570 | 596 | 1,697 | 34,265 |
| Installment loans | 92,578 | 52,731 | 86,480 | 27,920 | 13,650 | 7,793 | 281,151 |
| All other loans and leases | 122,539 | 87,292 | 141,992 | 32,540 | 8,350 | 8,432 | 401,146 |
| Less: Unearned income | 1,637 | 288 | 64 | 24 | 122 | 88 | 2,224 |

Key indicators, FDIC-insured commercial banks
Annual 2000-2003, year-to-date through December 31, 2004, fourth quarter 2003, and fourth quarter 2004
(Dollar figures in millions)

|  | 2000 | 2001 | 2002 | 2003 | Preliminary | 2003Q4 | Preliminary 2004 Q 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 8,315 | 8,080 | 7,888 | 7,770 | 7,630 | 7,770 | 7,630 |
| Total employees (FTEs) | 1,670,758 | 1,701,721 | 1,745,614 | 1,759,517 | 1,814,470 | 1,759,517 | 1,814,470 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$70,795 | \$73,830 | \$89,722 | \$102,440 | \$104,724 | \$26,456 | \$27,030 |
| Net interest income | 203,584 | 214,676 | 236,656 | 239,981 | 249,689 | 61,978 | 66,944 |
| Provision for loan losses | 30,026 | 43,337 | 48,195 | 34,837 | 26,203 | 8,458 | 6,888 |
| Noninterest income | 154,247 | 158,206 | 172,408 | 186,507 | 184,083 | 48,880 | 50,259 |
| Noninterest expense | 216,831 | 223,254 | 233,587 | 245,991 | 257,634 | 64,569 | 71,056 |
| Net operating income | 72,383 | 71,002 | 85,425 | 98,193 | 102,020 | 25,803 | 26,796 |
| Cash dividends declared | 53,854 | 54,228 | 67,536 | 77,838 | 55,696 | 23,094 | 15,808 |
| Net charge-offs | 24,771 | 36,474 | 44,538 | 37,933 | 29,155 | 9,996 | 8,295 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 6,245,560 | 6,552,421 | 7,076,584 | 7,601,142 | 8,412,844 | 7,601,142 | 8,412,844 |
| Total loans and leases | 3,815,498 | 3,884,336 | 4,156,181 | 4,428,843 | 4,904,782 | 4,428,843 | 4,904,782 |
| Reserve for losses | 64,120 | 72,273 | 76,999 | 77,152 | 73,513 | 77,152 | 73,513 |
| Securities | 1,078,985 | 1,172,540 | 1,334,826 | 1,456,311 | 1,551,261 | 1,456,311 | 1,551,261 |
| Other real estate owned | 2,912 | 3,569 | 4,165 | 4,218 | 3,369 | 4,218 | 3,369 |
| Noncurrent loans and leases | 42,930 | 54,578 | 60,550 | 52,949 | 42,093 | 52,949 | 42,093 |
| Total deposits | 4,179,567 | 4,377,558 | 4,689,852 | 5,029,020 | 5,592,825 | 5,029,020 | 5,592,825 |
| Domestic deposits | 3,472,901 | 3,748,042 | 4,031,815 | 4,287,849 | 4,726,933 | 4,287,849 | 4,726,933 |
| Equity capital | 530,356 | 593,696 | 647,448 | 691,930 | 850,068 | 691,930 | 850,068 |
| Off-balance-sheet derivatives | 40,570,263 | 45,325,982 | 56,208,607 | 71,092,735 | 87,880,946 | 71,092,735 | 87,880,946 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 13.99 | 13.09 | 14.47 | 15.31 | 13.82 | 15.45 | 13.08 |
| Return on assets | 1.18 | 1.15 | 1.33 | 1.40 | 1.31 | 1.41 | 1.30 |
| Net interest income to assets | 3.40 | 3.35 | 3.50 | 3.27 | 3.12 | 3.29 | 3.22 |
| Loss provision to assets | 0.50 | 0.68 | 0.71 | 0.48 | 0.33 | 0.45 | 0.33 |
| Net operating income to assets | 1.21 | 1.11 | 1.26 | 1.34 | 1.28 | 1.37 | 1.29 |
| Noninterest income to assets | 2.58 | 2.47 | 2.55 | 2.54 | 2.30 | 2.60 | 2.42 |
| Noninterest expense to assets | 3.62 | 3.48 | 3.46 | 3.35 | 3.22 | 3.43 | 3.42 |
| Loss provision to loans and leases | 0.82 | 1.12 | 1.21 | 0.82 | 0.56 | 0.77 | 0.57 |
| Net charge-offs to loans and leases | 0.67 | 0.95 | 1.12 | 0.89 | 0.63 | 0.91 | 0.68 |
| Loss provision to net charge-offs | 121.14 | 118.82 | 108.21 | 91.84 | 89.88 | 84.62 | 83.04 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 7.34 | 8.13 | 6.64 | 5.98 | 5.73 | 10.51 | 9.37 |
| Percent of institutions with earnings gains | 67.31 | 56.27 | 72.68 | 59.20 | 65.27 | 53.98 | 62.74 |
| Nonint. income to net operating revenue | 43.11 | 42.43 | 42.15 | 43.73 | 42.44 | 44.09 | 42.88 |
| Nonint. expense to net operating revenue | 60.60 | 59.87 | 57.10 | 57.68 | 59.39 | 58.25 | 60.63 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.74 | 0.92 | 0.94 | 0.77 | 0.55 | 0.77 | 0.55 |
| Noncurrent loans to loans | 1.13 | 1.41 | 1.46 | 1.20 | 0.86 | 1.20 | 0.86 |
| Loss reserve to noncurrent loans | 149.36 | 132.42 | 127.17 | 145.71 | 174.64 | 145.71 | 174.64 |
| Loss reserve to loans | 1.68 | 1.86 | 1.85 | 1.74 | 1.50 | 1.74 | 1.50 |
| Equity capital to assets | 8.49 | 9.06 | 9.15 | 9.10 | 10.10 | 9.10 | 10.10 |
| Leverage ratio | 7.69 | 7.78 | 7.83 | 7.85 | 7.83 | 7.85 | 7.83 |
| Risk-based capital ratio | 12.12 | 12.70 | 12.77 | 12.75 | 12.62 | 12.75 | 12.62 |
| Net loans and leases to assets | 60.06 | 58.18 | 57.64 | 57.25 | 57.43 | 57.25 | 57.43 |
| Securities to assets | 17.28 | 17.89 | 18.86 | 19.16 | 18.44 | 19.16 | 18.44 |
| Appreciation in securities (\% of par) | 0.20 | 0.82 | 2.22 | 0.84 | 0.43 | 0.84 | 0.43 |
| Residential mortgage assets to assets | 20.19 | 21.64 | 23.30 | 23.28 | 23.29 | 23.28 | 23.29 |
| Total deposits to assets | 66.92 | 66.81 | 66.27 | 66.16 | 66.48 | 66.16 | 66.48 |
| Core deposits to assets | 46.39 | 48.72 | 48.68 | 48.55 | 47.56 | 48.55 | 47.56 |
| Volatile liabilities to assets | 34.97 | 31.45 | 31.41 | 31.03 | 31.68 | 31.03 | 31.68 |

Loan performance, FDIC-insured commercial banks
Annual 2000--2003, year-to-date through December 31, 2004, fourth quarter 2003, and fourth quarter 2004 (Dollar figures in millions)

|  | 2000 | 2001 | 2002 | 2003 | Preliminary 2004YTD | 2003Q4 | Preliminary 2004Q4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.25 | 1.37 | 1.17 | 1.02 | 0.87 | 1.02 | 0.87 |
| Loans secured by real estate (RE) | 1.26 | 1.31 | 1.08 | 0.90 | 0.73 | 0.90 | 0.73 |
| 1- to 4-family residential mortgages | 1.72 | 1.69 | 1.49 | 1.29 | 1.05 | 1.29 | 1.05 |
| Home equity loans | 0.98 | 0.79 | 0.59 | 0.45 | 0.37 | 0.45 | 0.37 |
| Multifamily residential mortgages | 0.55 | 0.72 | 0.46 | 0.48 | 0.36 | 0.48 | 0.36 |
| Commercial RE loans | 0.74 | 0.90 | 0.68 | 0.56 | 0.49 | 0.56 | 0.49 |
| Construction RE loans | 1.06 | 1.21 | 0.89 | 0.69 | 0.58 | 0.69 | 0.58 |
| Commercial and industrial loans | 0.83 | 1.01 | 0.89 | 0.72 | 0.67 | 0.72 | 0.67 |
| Loans to individuals | 2.47 | 2.46 | 2.22 | 2.08 | 1.82 | 2.08 | 1.82 |
| Credit cards | 2.66 | 2.70 | 2.72 | 2.53 | 2.24 | 2.53 | 2.24 |
| Installment loans and other plans | 2.34 | 2.54 | 2.08 | 1.93 | 1.62 | 1.93 | 1.62 |
| All other loans and leases | 0.64 | 0.84 | 0.58 | 0.48 | 0.37 | 0.48 | 0.37 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.13 | 1.41 | 1.46 | 1.20 | 0.86 | 1.20 | 0.86 |
| Loans secured by real estate (RE) | 0.81 | 0.96 | 0.89 | 0.86 | 0.65 | 0.86 | 0.65 |
| 1- to 4-family residential mortgages | 0.90 | 0.97 | 0.93 | 1.00 | 0.82 | 1.00 | 0.82 |
| Home equity loans | 0.37 | 0.37 | 0.30 | 0.24 | 0.18 | 0.24 | 0.18 |
| Multifamily residential mortgages | 0.44 | 0.46 | 0.38 | 0.38 | 0.35 | 0.38 | 0.35 |
| Commercial RE loans | 0.72 | 0.96 | 0.94 | 0.90 | 0.69 | 0.90 | 0.69 |
| Construction RE loans | 0.76 | 1.06 | 0.98 | 0.70 | 0.44 | 0.70 | 0.44 |
| Commercial and industrial loans | 1.66 | 2.41 | 2.93 | 2.10 | 1.17 | 2.10 | 1.17 |
| Loans to individuals | 1.41 | 1.43 | 1.51 | 1.53 | 1.46 | 1.53 | 1.46 |
| Credit cards | 2.01 | 2.12 | 2.24 | 2.22 | 2.00 | 2.22 | 2.00 |
| Installment loans and other plans | 0.98 | 1.12 | 1.14 | 1.14 | 1.12 | 1.14 | 1.12 |
| All other loans and leases | 0.70 | 0.97 | 1.01 | 0.66 | 0.40 | 0.66 | 0.40 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 0.67 | 0.95 | 1.12 | 0.89 | 0.63 | 0.91 | 0.68 |
| Loans secured by real estate (RE) | 0.09 | 0.19 | 0.15 | 0.17 | 0.08 | 0.26 | 0.10 |
| 1- to 4-family residential mortgages | 0.11 | 0.22 | 0.14 | 0.19 | 0.08 | 0.37 | 0.10 |
| Home equity loans | 0.18 | 0.27 | 0.19 | 0.20 | 0.10 | 0.26 | 0.10 |
| Multifamily residential mortgages | 0.03 | 0.04 | 0.08 | 0.03 | 0.04 | 0.02 | 0.05 |
| Commercial RE loans | 0.05 | 0.13 | 0.15 | 0.13 | 0.07 | 0.13 | 0.10 |
| Construction RE loans | 0.05 | 0.14 | 0.17 | 0.14 | 0.05 | 0.19 | 0.06 |
| Commercial and industrial loans | 0.81 | 1.43 | 1.76 | 1.26 | 0.50 | 1.13 | 0.53 |
| Loans to individuals | 2.43 | 2.73 | 3.34 | 3.04 | 2.82 | 3.10 | 3.05 |
| Credit cards | 4.39 | 5.12 | 6.38 | 5.57 | 5.03 | 5.72 | 4.97 |
| Installment loans and other plans | 1.18 | 1.29 | 1.46 | 1.45 | 1.28 | 1.47 | 1.60 |
| All other loans and leases | 0.23 | 0.40 | 0.57 | 0.40 | 0.15 | 0.30 | 0.19 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$3,815,498 | \$3,884,336 | \$4,156,181 | \$4,428,843 | \$4,904,782 | \$4,428,843 | \$4,904,782 |
| Loans secured by real estate (RE) | 1,673,324 | 1,800,228 | 2,068,153 | 2,272,851 | 2,624,587 | 2,272,851 | 2,624,587 |
| 1- to 4-family residential mortgages | 790,028 | 810,781 | 945,708 | 994,156 | 1,083,282 | 994,156 | 1,083,282 |
| Home equity loans | 127,694 | 154,193 | 214,724 | 284,511 | 398,897 | 284,511 | 398,897 |
| Multifamily residential mortgages | 60,406 | 64,131 | 71,934 | 79,678 | 87,907 | 79,678 | 87,907 |
| Commercial RE loans | 466,453 | 505,882 | 555,990 | 602,725 | 667,104 | 602,725 | 667,104 |
| Construction RE loans | 162,613 | 193,014 | 207,452 | 231,510 | 289,929 | 231,510 | 289,929 |
| Farmland loans | 34,096 | 35,533 | 38,066 | 40,699 | 44,599 | 40,699 | 44,599 |
| RE loans from foreign offices | 32,033 | 36,695 | 34,280 | 39,572 | 52,869 | 39,572 | 52,869 |
| Commercial and industrial loans | 1,051,992 | 981,130 | 910,808 | 869,350 | 908,492 | 869,350 | 908,492 |
| Loans to individuals | 606,695 | 629,412 | 703,748 | 770,351 | 838,976 | 770,351 | 838,976 |
| Credit cards* | 249,425 | 232,448 | 275,957 | 316,006 | 371,698 | 316,006 | 371,698 |
| Other revolving credit plans |  | 34,202 | 38,209 | 37,558 | 39,165 | 37,558 | 39,165 |
| Installment loans | 357,269 | 362,762 | 389,582 | 416,786 | 428,112 | 416,786 | 428,112 |
| All other loans and leases | 486,400 | 476,689 | 476,873 | 519,160 | 535,935 | 519,160 | 535,935 |
| Less: Unearned income | 2,912 | 3,123 | 3,401 | 2,870 | 3,208 | 2,870 | 3,208 |

[^2]Key indicators, FDIC-insured commercial banks by asset size Fourth quarter 2003 and fourth quarter 2004 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 |
| Number of institutions reporting | 3,912 | 3,655 | 3,434 | 3,530 | 341 | 360 | 83 | 85 |
| Total employees (FTEs) | 77,641 | 70,166 | 300,622 | 298,969 | 236,215 | 230,458 | 1,145,039 | 1,214,877 |
| Selected income data (\$) |  |  |  |  |  |  |  |  |
| Net income | \$412 | \$402 | \$2,807 | \$2,939 | \$3,344 | \$3,377 | \$19,893 | \$20,313 |
| Net interest income | 1,919 | 1,842 | 8,617 | 9,299 | 8,439 | 8,821 | 43,002 | 46,983 |
| Provision for loan losses | 161 | 120 | 754 | 692 | 1,004 | 898 | 6,540 | 5,178 |
| Noninterest income | 616 | 469 | 3,545 | 3,305 | 5,516 | 5,474 | 39,203 | 41,011 |
| Noninterest expense | 1,843 | 1,684 | 8,001 | 7,934 | 7,975 | 8,175 | 46,751 | 53,263 |
| Net operating income | 403 | 401 | 2,507 | 2,940 | 3,313 | 3,389 | 19,580 | 20,066 |
| Cash dividends declared | 433 | 424 | 2,143 | 1,929 | 4,107 | 1,700 | 16,412 | 11,755 |
| Net charge-offs | 140 | 107 | 837 | 633 | 1,016 | 754 | 8,003 | 6,801 |
| Selected condition data (\$) |  |  |  |  |  |  |  |  |
| Total assets | 200,816 | 189,048 | 909,981 | 953,422 | 947,238 | 973,041 | 5,543,106 | 6,297,333 |
| Total loans and leases | 121,846 | 116,643 | 592,238 | 641,905 | 576,567 | 627,900 | 3,138,192 | 3,518,334 |
| Reserve for losses | 1,813 | 1,677 | 8,559 | 8,907 | 9,489 | 9,200 | 57,291 | 53,729 |
| Securities | 50,128 | 46,770 | 215,221 | 210,519 | 241,433 | 223,057 | 949,530 | 1,070,915 |
| Other real estate owned | 317 | 275 | 1,183 | 1,076 | 628 | 494 | 2,090 | 1,523 |
| Noncurrent loans and leases | 1,345 | 1,107 | 5,321 | 4,540 | 5,483 | 4,466 | 40,801 | 31,980 |
| Total deposits | 169,090 | 158,201 | 736,873 | 770,867 | 645,806 | 666,535 | 3,477,251 | 3,997,222 |
| Domestic deposits | 169,071 | 158,179 | 735,776 | 769,169 | 635,732 | 655,438 | 2,747,270 | 3,144,147 |
| Equity capital | 22,635 | 21,788 | 90,130 | 95,309 | 100,175 | 106,089 | 478,990 | 626,883 |
| Off-balance-sheet derivatives | 117 | 90 | 6,179 | 6,693 | 68,944 | 76,734 | 71,290,533 | 88,216,260 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |  |
| Return on equity | 7.31 | 7.38 | 12.61 | 12.45 | 13.65 | 12.82 | 16.74 | 13.43 |
| Return on assets | 0.83 | 0.86 | 1.25 | 1.25 | 1.43 | 1.41 | 1.45 | 1.31 |
| Net interest income to assets | 3.86 | 3.94 | 3.83 | 3.95 | 3.62 | 3.68 | 3.13 | 3.02 |
| Loss provision to assets | 0.32 | 0.26 | 0.34 | 0.29 | 0.43 | 0.38 | 0.48 | 0.33 |
| Net operating income to assets | 0.81 | 0.86 | 1.11 | 1.25 | 1.42 | 1.42 | 1.43 | 1.29 |
| Noninterest income to assets | 1.24 | 1.00 | 1.58 | 1.40 | 2.36 | 2.29 | 2.85 | 2.64 |
| Noninterest expense to assets | 3.71 | 3.61 | 3.56 | 3.37 | 3.42 | 3.42 | 3.40 | 3.42 |
| Loss provision to loans and leases | 0.53 | 0.42 | 0.52 | 0.44 | 0.71 | 0.58 | 0.84 | 0.59 |
| Net charge-offs to loans and leases | 0.46 | 0.37 | 0.57 | 0.40 | 0.71 | 0.49 | 1.03 | 0.78 |
| Loss provision to net charge-offs | 114.75 | 111.86 | 90.02 | 109.43 | 98.89 | 119.10 | 81.72 | 76.13 |
| Performance ratios (\%) |  |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 16.41 | 15.40 | 4.54 | 3.88 | 4.99 | 3.89 | 2.41 | 1.18 |
| Percent of institutions with earnings gains | 51.18 | 55.84 | 56.73 | 68.58 | 57.48 | 75.00 | 57.83 | 64.71 |
| Nonint. income to net operating revenue | 24.31 | 20.30 | 29.15 | 26.22 | 39.53 | 38.29 | 47.69 | 46.61 |
| Nonint. expense to net operating revenue | 72.71 | 72.86 | 65.79 | 62.95 | 57.15 | 57.19 | 56.87 | 60.53 |
| Condition ratios (\%) |  |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.83 | 0.73 | 0.72 | 0.59 | 0.65 | 0.51 | 0.80 | 0.54 |
| Noncurrent loans to loans | 1.10 | 0.95 | 0.90 | 0.71 | 0.95 | 0.71 | 1.30 | 0.91 |
| Loss reserve to noncurrent loans | 134.82 | 151.46 | 160.85 | 196.18 | 173.07 | 206.01 | 140.42 | 168.01 |
| Loss reserve to loans | 1.49 | 1.44 | 1.45 | 1.39 | 1.65 | 1.47 | 1.83 | 1.53 |
| Equity capital to assets | 11.27 | 11.52 | 9.90 | 10.00 | 10.58 | 10.90 | 8.64 | 9.95 |
| Leverage ratio | 10.90 | 11.31 | 9.32 | 9.47 | 9.26 | 9.36 | 7.24 | 7.23 |
| Risk-based capital ratio | 17.56 | 17.93 | 14.26 | 14.06 | 14.65 | 13.92 | 12.07 | 12.07 |
| Net loans and leases to assets | 59.77 | 60.81 | 64.14 | 66.39 | 59.87 | 63.58 | 55.58 | 55.02 |
| Securities to assets | 24.96 | 24.74 | 23.65 | 22.08 | 25.49 | 22.92 | 17.13 | 17.01 |
| Appreciation in securities (\% of par) | 1.08 | 0.10 | 1.16 | 0.33 | 1.03 | 0.21 | 0.71 | 0.51 |
| Residential mortgage assets to assets | 20.70 | 20.45 | 22.27 | 21.77 | 26.89 | 25.75 | 22.93 | 23.23 |
| Total deposits to assets | 84.20 | 83.68 | 80.98 | 80.85 | 68.18 | 68.50 | 62.73 | 63.47 |
| Core deposits to assets | 71.84 | 71.04 | 67.90 | 66.92 | 56.01 | 55.45 | 43.26 | 42.71 |
| Volatile liabilities to assets | 14.14 | 14.69 | 17.57 | 18.61 | 24.71 | 26.57 | 34.92 | 34.96 |

## Loan performance, FDIC-insured commercial banks by asset size Fourth quarter 2003 and fourth quarter 2004 (Dollar figures in millions)

|  | Less than \$100M |  | \$100M to \$1B |  | \$1B to \$10B |  | Greater than \$10B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 | 2003Q4 | 2004Q4 |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.41 | 1.26 | 1.01 | 0.89 | 0.95 | 0.79 | 1.02 | 0.86 |
| Loans secured by real estate (RE) | 1.28 | 1.14 | 0.88 | 0.75 | 0.71 | 0.58 | 0.93 | 0.74 |
| 1- to 4-family residential mortgages | 1.92 | 1.75 | 1.49 | 1.29 | 1.02 | 0.92 | 1.28 | 1.01 |
| Home equity loans | 0.61 | 0.47 | 0.39 | 0.36 | 0.48 | 0.31 | 0.44 | 0.38 |
| Multifamily residential mortgages | 0.66 | 0.71 | 0.62 | 0.40 | 0.29 | 0.36 | 0.49 | 0.34 |
| Commercial RE loans | 0.94 | 0.82 | 0.60 | 0.56 | 0.56 | 0.40 | 0.51 | 0.48 |
| Construction RE loans | 0.86 | 0.76 | 0.67 | 0.53 | 0.64 | 0.56 | 0.70 | 0.60 |
| Commercial and industrial loans | 1.52 | 1.39 | 1.04 | 0.97 | 0.99 | 0.98 | 0.60 | 0.56 |
| Loans to individuals | 2.70 | 2.53 | 2.23 | 2.21 | 2.22 | 1.82 | 2.04 | 1.78 |
| Credit cards | 2.47 | 2.05 | 4.90 | 5.86 | 3.20 | 2.59 | 2.42 | 2.15 |
| Installment loans and other plans | 2.75 | 2.58 | 1.96 | 1.81 | 1.81 | 1.46 | 1.91 | 1.59 |
| All other loans and leases | 0.72 | 0.60 | 0.69 | 0.57 | 0.45 | 0.46 | 0.46 | 0.35 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |  |
| Total loans and leases | 1.10 | 0.95 | 0.90 | 0.71 | 0.95 | 0.71 | 1.30 | 0.91 |
| Loans secured by real estate (RE) | 0.97 | 0.84 | 0.80 | 0.62 | 0.80 | 0.60 | 0.88 | 0.67 |
| 1- to 4-family residential mortgages | 0.99 | 0.95 | 0.81 | 0.69 | 0.84 | 0.67 | 1.06 | 0.86 |
| Home equity loans | 0.25 | 0.25 | 0.21 | 0.18 | 0.28 | 0.19 | 0.23 | 0.18 |
| Multifamily residential mortgages | 0.51 | 0.50 | 0.46 | 0.47 | 0.43 | 0.23 | 0.32 | 0.36 |
| Commercial RE loans | 1.06 | 0.92 | 0.85 | 0.69 | 0.90 | 0.72 | 0.91 | 0.66 |
| Construction RE loans | 0.83 | 0.54 | 0.80 | 0.45 | 0.75 | 0.46 | 0.62 | 0.43 |
| Commercial and industrial loans | 1.73 | 1.47 | 1.27 | 1.03 | 1.40 | 1.00 | 2.35 | 1.21 |
| Loans to individuals | 1.01 | 0.94 | 0.94 | 0.90 | 1.11 | 0.93 | 1.64 | 1.56 |
| Credit cards | 1.74 | 1.33 | 3.61 | 3.54 | 2.24 | 1.93 | 2.19 | 1.98 |
| Installment loans and other plans | 1.01 | 0.95 | 0.61 | 0.59 | 0.55 | 0.37 | 1.31 | 1.29 |
| All other loans and leases | 1.02 | 0.84 | 1.04 | 0.67 | 0.77 | 0.61 | 0.62 | 0.35 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |  |
| Total loans and leases | 0.46 | 0.37 | 0.57 | 0.40 | 0.71 | 0.49 | 1.03 | 0.78 |
| Loans secured by real estate (RE) | 0.14 | 0.14 | 0.15 | 0.11 | 0.20 | 0.10 | 0.31 | 0.09 |
| 1- to 4-family residential mortgages | 0.15 | 0.14 | 0.15 | 0.13 | 0.12 | 0.08 | 0.45 | 0.10 |
| Home equity loans | 0.13 | 0.04 | 0.07 | 0.08 | 0.18 | 0.13 | 0.29 | 0.10 |
| Multifamily residential mortgages | 0.01 | 0.02 | 0.09 | 0.10 | 0.03 | 0.03 | -0.01 | 0.03 |
| Commercial RE loans | 0.20 | 0.18 | 0.16 | 0.12 | 0.22 | 0.12 | 0.05 | 0.07 |
| Construction RE loans | 0.11 | 0.13 | 0.19 | 0.08 | 0.42 | 0.06 | 0.10 | 0.05 |
| Commercial and industrial loans | 1.24 | 0.87 | 1.03 | 0.92 | 0.92 | 0.80 | 1.17 | 0.41 |
| Loans to individuals | 1.19 | 1.16 | 3.06 | 2.05 | 2.90 | 2.29 | 3.18 | 3.23 |
| Credit cards | 2.94 | 2.91 | 18.42 | 9.89 | 6.18 | 4.60 | 5.37 | 4.92 |
| Installment loans and other plans | 1.15 | 1.13 | 1.08 | 1.08 | 1.26 | 0.96 | 1.57 | 1.75 |
| All other loans and leases | 0.39 | 0.28 | 0.59 | 0.38 | 0.53 | 0.42 | 0.26 | 0.16 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |  |
| Total loans and leases | \$121,846 | \$116,643 | \$592,238 | \$641,905 | \$576,567 | \$627,900 | \$3,138,192 | \$3,518,334 |
| Loans secured by real estate (RE) | 75,318 | 73,238 | 415,868 | 462,508 | 359,542 | 410,403 | 1,422,123 | 1,678,438 |
| 1 - to 4-family residential mortgages | 30,007 | 28,331 | 127,848 | 135,521 | 123,760 | 127,820 | 712,541 | 791,609 |
| Home equity loans | 2,418 | 2,583 | 22,826 | 27,305 | 26,923 | 33,495 | 232,345 | 335,513 |
| Multifamily residential mortgages | 1,751 | 1,599 | 15,978 | 16,819 | 17,353 | 22,118 | 44,597 | 47,371 |
| Commercial RE loans | 23,431 | 22,554 | 171,983 | 186,382 | 134,636 | 154,277 | 272,675 | 303,892 |
| Construction RE loans | 7,730 | 8,229 | 58,689 | 75,717 | 50,566 | 65,534 | 114,525 | 140,450 |
| Farmland loans | 9,981 | 9,942 | 18,509 | 20,730 | 5,238 | 6,200 | 6,971 | 7,727 |
| RE loans from foreign offices | 0 | 0 | 35 | 32 | 1,067 | 960 | 38,470 | 51,877 |
| Commercial and industrial loans | 19,878 | 18,545 | 96,960 | 101,015 | 105,914 | 113,769 | 646,598 | 675,162 |
| Loans to individuals | 13,012 | 11,528 | 50,748 | 48,261 | 78,257 | 73,037 | 628,334 | 706,150 |
| Credit cards* | 286 | 182 | 5,804 | 5,419 | 27,196 | 26,861 | 282,721 | 339,236 |
| Other revolving credit plans | 183 | 166 | 1,638 | 1,475 | 3,115 | 2,756 | 32,622 | 34,769 |
| Installment loans | 12,543 | 11,180 | 43,306 | 41,367 | 47,946 | 43,420 | 312,991 | 332,145 |
| All other loans and leases | 13,727 | 13,408 | 29,233 | 30,708 | 33,304 | 31,168 | 442,896 | 460,651 |
| Less: Unearned income | 89 | 75 | 570 | 587 | 450 | 478 | 1,760 | 2,068 |

## Key indicators, FDIC-insured commercial banks by region <br> Fourth quarter 2004 <br> (Dollar figures in millions)

|  | Northeast | Southeast | Central | Midwest | Southwest | West | $\overline{\mathrm{All}}$ <br> institutions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of institutions reporting | 595 | 1,073 | 1,603 | 1,988 | 1,704 | 667 | 7,630 |
| Total employees (FTEs) | 495,724 | 413,127 | 409,667 | 214,673 | 173,671 | 107,608 | 1,814,470 |
| Selected income data (\$) |  |  |  |  |  |  |  |
| Net income | \$7,942 | \$6,673 | \$4,722 | \$3,112 | \$1,447 | \$3,135 | \$27,030 |
| Net interest income | 17,934 | 15,159 | 14,187 | 7,218 | 4,686 | 7,759 | 66,944 |
| Provision for loan losses | 2,985 | 747 | 784 | 619 | 271 | 1,481 | 6,888 |
| Noninterest income | 18,232 | 10,020 | 10,590 | 5,872 | 1,895 | 3,651 | 50,259 |
| Noninterest expense | 21,691 | 14,908 | 17,250 | 7,844 | 4,311 | 5,053 | 71,056 |
| Net operating income | 7,828 | 6,588 | 4,666 | 3,112 | 1,448 | 3,154 | 26,796 |
| Cash dividends declared | 4,636 | 3,025 | 3,628 | 1,448 | 1,093 | 1,977 | 15,808 |
| Net charge-offs | 3,260 | 813 | 1,790 | 981 | 281 | 1,170 | 8,295 |
| Selected condition data (\$) |  |  |  |  |  |  |  |
| Total assets | 2,268,721 | 2,029,617 | 2,233,505 | 723,566 | 509,915 | 647,520 | 8,412,844 |
| Total loans and leases | 1,208,735 | 1,181,159 | 1,219,107 | 529,532 | 317,596 | 448,653 | 4,904,782 |
| Reserve for losses | 22,835 | 13,573 | 16,930 | 7,900 | 4,071 | 8,203 | 73,513 |
| Securities | 470,725 | 434,923 | 314,704 | 96,026 | 119,464 | 115,419 | 1,551,261 |
| Other real estate owned | 318 | 759 | 1,012 | 443 | 616 | 222 | 3,369 |
| Noncurrent loans and leases | 14,198 | 6,119 | 10,413 | 5,535 | 2,418 | 3,411 | 42,093 |
| Total deposits | 1,469,052 | 1,397,186 | 1,388,245 | 513,517 | 395,031 | 429,795 | 5,592,825 |
| Domestic deposits | 990,107 | 1,264,409 | 1,162,747 | 496,530 | 392,647 | 420,492 | 4,726,933 |
| Equity capital | 254,967 | 177,779 | 205,986 | 77,491 | 57,036 | 76,808 | 850,068 |
| Off-balance-sheet derivatives | 20,879,520 | 20,523,266 | 45,636,245 | 647,174 | 52,761 | 141,981 | 87,880,946 |
| Performance ratios (annualized \%) |  |  |  |  |  |  |  |
| Return on equity | 13.07 | 15.56 | 9.22 | 16.25 | 10.60 | 16.52 | 13.08 |
| Return on assets | 1.44 | 1.34 | 0.84 | 1.73 | 1.15 | 1.95 | 1.30 |
| Net interest income to assets | 3.25 | 3.04 | 2.53 | 4.02 | 3.73 | 4.83 | 3.22 |
| Loss provision to assets | 0.54 | 0.15 | 0.14 | 0.34 | 0.22 | 0.92 | 0.33 |
| Net operating income to assets | 1.42 | 1.32 | 0.83 | 1.73 | 1.15 | 1.96 | 1.29 |
| Noninterest income to assets | 3.31 | 2.01 | 1.89 | 3.27 | 1.51 | 2.27 | 2.42 |
| Noninterest expense to assets | 3.94 | 2.99 | 3.08 | 4.37 | 3.43 | 3.15 | 3.42 |
| Loss provision to loans and leases | 1.02 | 0.26 | 0.26 | 0.47 | 0.34 | 1.33 | 0.57 |
| Net charge-offs to loans and leases | 1.11 | 0.28 | 0.58 | 0.75 | 0.36 | 1.05 | 0.68 |
| Loss provision to net charge-offs | 91.57 | 91.94 | 43.82 | 63.14 | 96.37 | 126.59 | 83.04 |
| Performance ratios (\%) |  |  |  |  |  |  |  |
| Percent of institutions unprofitable | 9.41 | 10.90 | 6.36 | 8.95 | 11.27 | 10.49 | 9.37 |
| Percent of institutions with earnings gains | 68.07 | 68.69 | 62.57 | 58.10 | 58.69 | 73.01 | 62.74 |
| Nonint. income to net operating revenue | 50.41 | 39.79 | 42.74 | 44.86 | 28.79 | 32.00 | 42.88 |
| Nonint. expense to net operating revenue | 59.98 | 59.21 | 69.62 | 59.92 | 65.50 | 44.29 | 60.63 |
| Condition ratios (\%) |  |  |  |  |  |  |  |
| Nonperforming assets to assets | 0.65 | 0.35 | 0.52 | 0.83 | 0.60 | 0.57 | 0.55 |
| Noncurrent loans to loans | 1.17 | 0.52 | 0.85 | 1.05 | 0.76 | 0.76 | 0.86 |
| Loss reserve to noncurrent loans | 160.83 | 221.83 | 162.59 | 142.72 | 168.37 | 240.52 | 174.64 |
| Loss reserve to loans | 1.89 | 1.15 | 1.39 | 1.49 | 1.28 | 1.83 | 1.50 |
| Equity capital to assets | 11.24 | 8.76 | 9.22 | 10.71 | 11.19 | 11.86 | 10.10 |
| Leverage ratio | 8.09 | 7.10 | 7.09 | 8.66 | 8.59 | 10.18 | 7.83 |
| Risk-based capital ratio | 13.76 | 11.39 | 11.98 | 12.52 | 13.39 | 14.35 | 12.62 |
| Net loans and leases to assets | 52.27 | 57.53 | 53.82 | 72.09 | 61.49 | 68.02 | 57.43 |
| Securities to assets | 20.75 | 21.43 | 14.09 | 13.27 | 23.43 | 17.82 | 18.44 |
| Appreciation in securities (\% of par) | 0.32 | 0.73 | 0.02 | 1.37 | 0.18 | 0.32 | 0.43 |
| Residential mortgage assets to assets | 18.51 | 32.73 | 20.34 | 23.70 | 25.45 | 18.53 | 23.29 |
| Total deposits to assets | 64.75 | 68.84 | 62.16 | 70.97 | 77.47 | 66.38 | 66.48 |
| Core deposits to assets | 34.99 | 54.06 | 45.05 | 58.49 | 62.48 | 56.00 | 47.56 |
| Volatile liabilities to assets | 42.03 | 27.37 | 32.27 | 21.01 | 22.31 | 26.20 | 31.68 |

## Loan performance, FDIC-insured commercial banks by region <br> Fourth quarter 2004 <br> (Dollar figures in millions)

|  | Northeast | Southeast | Central | Midwest | Southwest | West | $\begin{array}{r} \text { All } \\ \text { institutions } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent of loans past due 30-89 days |  |  |  |  |  |  |  |
| Total loans and leases | 1.03 | 0.67 | 0.82 | 0.93 | 0.90 | 0.94 | 0.87 |
| Loans secured by real estate (RE) | 0.74 | 0.62 | 0.87 | 0.79 | 0.83 | 0.48 | 0.73 |
| 1 - to 4-family residential mortgages | 0.90 | 0.93 | 1.30 | 1.18 | 1.23 | 0.77 | 1.05 |
| Home equity loans | 0.37 | 0.34 | 0.39 | 0.44 | 0.42 | 0.22 | 0.37 |
| Multifamily residential mortgages | 0.17 | 0.30 | 0.53 | 0.35 | 0.73 | 0.27 | 0.36 |
| Commercial RE loans | 0.61 | 0.36 | 0.62 | 0.47 | 0.65 | 0.29 | 0.49 |
| Construction RE loans | 0.53 | 0.37 | 0.77 | 0.86 | 0.60 | 0.59 | 0.58 |
| Commercial and industrial loans | 0.61 | 0.46 | 0.70 | 0.67 | 0.76 | 1.23 | 0.67 |
| Loans to individuals | 2.07 | 1.81 | 1.25 | 1.97 | 1.82 | 1.74 | 1.82 |
| Credit cards | 2.35 | 3.05 | 1.30 | 2.40 | 1.76 | 2.04 | 2.24 |
| Installment loans and other plans | 2.03 | 1.59 | 1.30 | 1.49 | 1.88 | 1.23 | 1.62 |
| All other loans and leases | 0.42 | 0.18 | 0.43 | 0.35 | 0.70 | 0.40 | 0.37 |
| Percent of loans noncurrent |  |  |  |  |  |  |  |
| Total loans and leases | 1.17 | 0.52 | 0.85 | 1.05 | 0.76 | 0.76 | 0.86 |
| Loans secured by real estate (RE) | 0.62 | 0.40 | 0.86 | 1.05 | 0.70 | 0.38 | 0.65 |
| 1- to 4-family residential mortgages | 0.56 | 0.47 | 1.12 | 1.83 | 0.81 | 0.27 | 0.82 |
| Home equity loans | 0.13 | 0.14 | 0.25 | 0.19 | 0.19 | 0.10 | 0.18 |
| Multifamily residential mortgages | 0.11 | 0.33 | 0.59 | 0.54 | 0.51 | 0.11 | 0.35 |
| Commercial RE loans | 0.71 | 0.47 | 1.00 | 0.71 | 0.76 | 0.51 | 0.69 |
| Construction RE loans | 0.44 | 0.26 | 0.69 | 0.61 | 0.45 | 0.35 | 0.44 |
| Commercial and industrial loans | 1.45 | 0.81 | 1.38 | 0.83 | 0.99 | 1.00 | 1.17 |
| Loans to individuals | 2.19 | 0.93 | 0.52 | 1.49 | 0.64 | 1.37 | 1.46 |
| Credit cards | 2.21 | 1.90 | 1.07 | 2.20 | 1.27 | 1.82 | 2.00 |
| Installment loans and other plans | 2.55 | 0.73 | 0.39 | 0.53 | 0.63 | 0.49 | 1.12 |
| All other loans and leases | 0.38 | 0.36 | 0.32 | 0.54 | 0.93 | 0.63 | 0.40 |
| Percent of loans charged-off, net |  |  |  |  |  |  |  |
| Total loans and leases | 1.11 | 0.28 | 0.58 | 0.75 | 0.36 | 1.05 | 0.68 |
| Loans secured by real estate (RE) | 0.06 | 0.06 | 0.19 | 0.09 | 0.11 | 0.04 | 0.10 |
| 1- to 4-family residential mortgages | 0.04 | 0.05 | 0.24 | 0.06 | 0.12 | 0.04 | 0.10 |
| Home equity loans | 0.05 | 0.06 | 0.16 | 0.13 | 0.21 | 0.05 | 0.10 |
| Multifamily residential mortgages | 0.03 | 0.05 | 0.07 | 0.07 | 0.11 | -0.01 | 0.05 |
| Commercial RE loans | 0.03 | 0.09 | 0.21 | 0.09 | 0.10 | 0.04 | 0.10 |
| Construction RE loans | 0.08 | 0.03 | 0.13 | 0.08 | 0.06 | 0.02 | 0.06 |
| Commercial and industrial loans | 0.50 | 0.40 | 0.44 | 0.73 | 0.65 | 0.91 | 0.53 |
| Loans to individuals | 3.67 | 1.54 | 2.78 | 3.33 | 1.38 | 3.51 | 3.05 |
| Credit cards | 5.13 | 4.87 | 4.28 | 5.10 | 3.57 | 4.92 | 4.97 |
| Installment loans and other plans | 2.02 | 0.79 | 2.35 | 0.87 | 1.27 | 0.67 | 1.60 |
| All other loans and leases | 0.17 | 0.13 | 0.26 | 0.10 | 0.67 | 0.03 | 0.19 |
| Loans outstanding (\$) |  |  |  |  |  |  |  |
| Total loans and leases | \$1,208,735 | \$1,181,159 | \$1,219,107 | \$529,532 | \$317,596 | \$448,653 | \$4,904,782 |
| Loans secured by real estate (RE) | 478,432 | 747,432 | 640,729 | 314,556 | 213,424 | 230,014 | 2,624,587 |
| 1- to 4-family residential mortgages | 205,535 | 345,444 | 267,005 | 128,163 | 69,038 | 68,097 | 1,083,282 |
| Home equity loans | 73,751 | 107,678 | 116,827 | 68,940 | 16,471 | 15,230 | 398,897 |
| Multifamily residential mortgages | 18,646 | 16,647 | 24,617 | 7,249 | 5,454 | 15,294 | 87,907 |
| Commercial RE loans | 106,586 | 171,000 | 154,470 | 69,315 | 72,816 | 92,918 | 667,104 |
| Construction RE loans | 26,982 | 98,214 | 65,926 | 26,149 | 38,829 | 33,829 | 289,929 |
| Farmland loans | 1,968 | 5,493 | 10,342 | 14,740 | 8,006 | 4,050 | 44,599 |
| RE loans from foreign offices | 44,964 | 2,956 | 1,543 | 0 | 2,810 | 596 | 52,869 |
| Commercial and industrial loans | 237,605 | 198,370 | 255,563 | 76,840 | 60,036 | 80,079 | 908,492 |
| Loans to individuals | 326,297 | 123,497 | 152,840 | 90,975 | 28,887 | 116,481 | 838,976 |
| Credit cards | 181,265 | 23,862 | 34,428 | 52,957 | 1,419 | 77,767 | 371,698 |
| Other revolving credit plans | 21,664 | 5,180 | 5,796 | 2,710 | 824 | 2,991 | 39,165 |
| Installment loans | 123,367 | 94,454 | 112,615 | 35,307 | 26,644 | 35,724 | 428,112 |
| All other loans and leases | 168,233 | 112,352 | 170,123 | 47,211 | 15,484 | 22,533 | 535,935 |
| Less: Unearned income | 1,831 | 491 | 147 | 50 | 235 | 454 | 3,208 |

## Glossary

## Data Sources

Data are from the Federal Financial Institutions Examination Council (FFIEC) Reports of Condition and Income (call reports) submitted by all FDIC-insured, national-chartered and state-chartered commercial banks and trust companies in the United States and its territories. Uninsured banks, savings banks, savings associations, and U.S. branches and agencies of foreign banks are excluded from these tables. All data are collected and presented based on the location of each reporting institution's main office. Reported data may include assets and liabilities located outside of the reporting institution's home state.

The data are stored on and retrieved from the OCC's Integrated Banking Information System (IBIS), which is obtained from the FDIC's Research Information System (RIS) database.

## Computation Methodology

For performance ratios constructed by dividing an income statement (flow) item by a balance sheet (stock) item, the income item for the period was annualized (multiplied by the number of periods in a year) and divided by the average balance sheet item for the period (beginning-ofperiod amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, prior period(s) balance sheet items of "acquired" institution(s) are included in balance sheet averages because the year-to-date income reported by the "acquirer" includes the year-to-date results of "acquired" institutions. No adjustments are made for "purchase accounting" mergers because the year-to-date income reported by the "acquirer" does not include the prior-to-merger results of "acquired" institutions.

## Definitions

Commercial real estate loans-loans secured by nonfarm nonresidential properties.
Construction real estate loans-includes loans for all property types under construction, as well as loans for land acquisition and development.

Core deposits-the sum of transaction deposits plus savings deposits plus small time deposits (under $\$ 100,000$ ).

IBIS-the OCC's Integrated Banking Information System.
Leverage ratio-Tier 1 capital divided by adjusted tangible total assets.
Loans to individuals-includes outstanding credit card balances and other secured and unsecured installment loans.

Net charge-offs to loan and lease reserve-total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

Net loans and leases to assets-total loans and leases net of the reserve for losses.
Net operating income-income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

Net operating revenue-the sum of net interest income plus noninterest income.
Noncurrent loans and leases-the sum of loans and leases 90 days or more past due plus loans and leases in nonaccrual status.

Nonperforming assets-the sum of noncurrent loans and leases plus noncurrent debt securities and other assets plus other real estate owned.

Number of institutions reporting-the number of institutions that actually filed a financial report.

Off-balance-sheet derivatives-the notional value of futures and forwards, swaps, and options contracts; beginning March 31, 1995, new reporting detail permits the exclusion of spot foreign exchange contracts. For March 31, 1984 through December 31, 1985, only foreign exchange futures and forwards contracts were reported; beginning March 31, 1986, interest rate swaps contracts were reported; beginning March 31, 1990, banks began to report interest rate and other futures and forwards contracts, foreign exchange and other swaps contracts, and all types of option contracts.

Other real estate owned-primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances.

Percent of institutions unprofitable-the percent of institutions with negative net income for the respective period.

Percent of institutions with earnings gains-the percent of institutions that increased their net income (or decreased their losses) compared to the same period a year earlier.

Reserve for losses-the sum of the allowance for loan and lease losses plus the allocated transfer risk reserve.

Residential mortgage assets-the sum of 1- to 4-family residential mortgages plus mortgagebacked securities.

Return on assets (ROA)—net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets.

Return on equity (ROE)—net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

Risk-based capital ratio-total capital divided by risk weighted assets.
Risk-weighted assets-assets adjusted for risk-based capital definitions which include on-bal-ance-sheet as well as off-balance-sheet items multiplied by risk weights that range from zero to 100 percent.

Securities-excludes securities held in trading accounts. Effective March 31, 1994 with the full implementation of Financial Accounting Standard (FAS) 115, securities classified by banks as "held-to-maturity" are reported at their amortized cost, and securities classified a "available-forsale" are reported at their current fair (market) values.

Securities gains (losses)—net pre-tax realized gains (losses) on held-to-maturity and available-for-sale securities.

Total capital-the sum of Tier 1 and Tier 2 capital. Tier 1 capital consists of common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidiaries less goodwill and other ineligible intangible assets. Tier 2 capital consists of subordinated debt plus intermediate-term preferred stock plus cumulative long-term preferred stock plus a portion of a bank's allowance for loan and lease losses. The amount of eligible intangibles (including mortgage servicing rights) included in Tier 1 capital and the amount of the allowance included in Tier 2 capital are limited in accordance with supervisory capital regulations.

Volatile liabilities-the sum of large-denomination time deposits plus foreign-office deposits plus federal funds purchased plus securities sold under agreements to repurchase plus other borrowings. Beginning March 31, 1994, new reporting detail permits the exclusion of other borrowed money with original maturity of more than one year; previously, all other borrowed money was included. Also beginning March 31, 1994, the newly reported "trading liabilities less revaluation losses on assets held in trading accounts" is included.


[^0]:    Source: Integrated Banking Information System (OCC)

[^1]:    *Prior to March 2001, credit cards included "Other revolving credit plans."

[^2]:    *Prior to March 2001, credit cards included "Other revolving credit plans."

