

NATIONAL INSTITUTES OF HEALTH

+ + + + +

IDENTIFYING OPTIMAL METHODS FOR
CLINICAL QUANTITATIVE FLOW CYTOMETRY

+ + + + +

THURSDAY,

APRIL 10, 2003

+ + + + +

The meeting was convened in the Hunter Woods Room of the Hyatt Regency Hotel, 1800 Presidents Street, Reston, Virginia, at 8:00 a.m., Gerry Marti, presiding.

PRESENT:

- | | |
|------------------------------|----------|
| GERALD MARTI, M.D. | Chairman |
| RAUL BRAYLAN, M.D. | Member |
| KENNETH COLE, M.D. | Member |
| BRUCE DAVIS, M.D. | Member |
| JEAN-LUC D'HAUTCOURT | Member |
| RANDY FISCHER, M.D. | Member |
| ROBERT HOFFMAN, M.D. | Member |
| ERIC HSI, M.D. | Member |
| LANCE HULTIN, M.D. | Member |
| LARRY LAMB, M.D. | Member |
| RODICA LENKEI, M.D. | Member |
| PHIL McCOY, M.D. | Member |
| KATHY MUIRHEAD | Member |
| ALBERTO ORFAO, M.D. | Member |
| NORMAN PURVIS, M.D. | Member |
| JORGE QUINTANA, M.D. | Member |
| ABRAHAM SCHWARTZ, M.D. | Member |
| HOWARD SHAPIRO, M.D. | Member |
| MARY ALICE STETLER-STEVENSON | Member |
| KAREN TAMUL, M.D. | Member |
| ROBERT VOGT, M.D. | Member |
| JAMES WOOD, M.D. | Member |
| YU-ZHONG ZHANG, M.D. | Member |

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

<u>Agenda</u>	<u>Page</u>
Welcome and Scope of Meeting	
Overview of Conference and Goals	
Dr. Mary Alice Stetler-Stevens	3
Quantitative Fluorescence Calibration	
Dr. Robert Vogt	34
Dr. Abraham Schwartz	61
Dr. Lance Hultin	103
Dr. Norman Purvis	127
Lunch	
Define Basic Requirements for QFCM in clinical setting	
Dr. Larry Lamb	171
Dr. Gerald Marti	191
Questions and Answers	242

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4400

www.nealr.com

P-R-O-C-E-E-D-I-N-G-S

8:10 a.m.

DR. MARTI: On the record.

DR. STETLER-STEVENSON: We're going to get them to open this door and to get more space here. We're going to expand out over there. We have the next room and we're going to have that for a break-out room but I think we have more people than we expected and that is good.

I'm going to start out what precipitated this conference. I'm at NIH, and we are doing a tremendous number of antibody-based therapies. I don't know the new protocol that's come on. It didn't use antibodies as part of its therapy in leukemias and lymphomas. You use it in acute leukemias, lymphomas, chronic leukemias. So it's a big focus.

Every six months a new one comes along.

They are finding this to be very complex using antibodies alone, antibodies complex to yttrium, the very rapidly degrading radioisotope, complex to ricin. People in England are afraid of ricin. We have ricin at NIH, a pseudomonas toxin. They've--- had some excellent results. I was involved with one protocol using anti-CD22. I looked at CD22 and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 CD20 together. I like to look at the two of them.

2 In my hands, normal B-cells are about right here,
3 a nice population. This was a protocol that has
4 looked at the chronic mature B-cell leukemias.

5 We had three types of cases that came
6 in, hairy cell leukemia. This is where the cells
7 are an expression of CD22 and CD20. CLL, where
8 this is the normal. We had some squanic, marginal
9 zone lymphomas, which are closer to normal. They
10 are treating them with an anti CD22 antibody
11 complex totoxin.

12 The hairy cell leukemia patients
13 achieve complete response. We detect hairy cell
14 leukemia easily at 0.6 percent of the lymphoid
15 cells which are hairy cell leukemia. You collect
16 enough that they are so abnormal that they pop out.

17 They got to the point where I couldn't detect any
18 leukemic cells. Although we could have acquired a
19 Million events, there was not a distinct
20 populative, excellent response. Their cells
21 normalized. Their immune function came back,
22 excellent response.

23 CLL had a much poorer response. There
24 was some partial response and the splenic marginal
25 zone was in the middle. It's easy to see that it

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 relates directly to the level of expression of
2 CD22. They are all refractory hairy cell
3 leukemias. A lot of hairy cell variance. CLL
4 patients again are post treatment, all of them are
5 post treatment because this is not a first line
6 treatment. This is an experimental protocol. It
7 was obvious to me that it corresponds to the level
8 of CD22 expression.

9 Looking at various leukemias and
10 lymphomas there is a spectrum of expression. I
11 think that the level is going to be important in
12 determining responses. The same person that's
13 using CD25 complex of pseudomonas toxin and using
14 it again in CLL when there is dim expression in
15 various leukemias and lymphomas. In adult T-cell
16 leukemia and lymphoma especially with HTLB1, high
17 level of CD25 expression and it responds very well
18 to CD25 therapy of any kind, complex to
19 radioactivity, toxins, whatever. So there is an
20 obvious correlation to the level of the expression
21 of the antigen.

22 At that point, I decided we should
23 start doing some quantitative studies in these
24 patients. We then went on to some more complex
25 ones like Hu1D10 which is an antibody being used in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 therapy. It's not as obvious a difference, but
2 there are differences and within the same
3 categories. In CLL, some patients have high
4 levels, some are negative and some patients are low
5 and intermediate. It's a big spectrum. So we
6 started to look at expression of this antigen. We
7 are trying to do some quantitative flow.

8 It became immediately clear. I'm going
9 to show you all CLL patients. This is all the same
10 disease. This was just in one week's worth of some
11 cases we picked out where we had some funny
12 results. I showed this to Gerry. This was because
13 medical technologists said I can make those values
14 change by how I look at the data. It's already
15 acquired. We were looking at the geometric mean.
16 This is looking at a lymphoid gate in a patient
17 with CLL. He's post treatment so it's not an
18 overwhelming CLL. He's got about 56 percent T-
19 cells. When we look at HulD10 which is this
20 variably expressed one in the non T-cells, you get
21 a geometric mean of 349.

22 DR. SHAPIRO: What is the CD?

23 DR. STETLER-STEVENS: I'm sorry. This
24 is CD3 versus HulD10. This is CD19 versus HulD10.
25 The same two. We have 3, 19 and CD14 in with

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 HulD10 so that if you look at it, it's expression.

2 Interestingly with this antigen there seem to be
3 toxic reactions in some patients and it has to do
4 with expression of HulD10 on other immune cells.
5 T-cells and monocytes might be important in this,
6 they also get stimulated by this antibody. So we
7 are looking at this. But I can find that if I look
8 at the non T-cells I get about 350 as an X
9 geometric mean. If I look at the CD19 positive B-
10 cells, I get 502 and it's in the same two.

11 DR. SHAPIRO: Say that again please.

12 DR. STETLER-STEVENSON: I'm looking at
13 here CD3 versus HulD10, same two. So by looking at
14 it by this way in a lymphoid gate, I drew a scatter
15 gate RA based on the lymphoid cells and I'm looking
16 here. This is CD3. These are the T-cells. These
17 are the non T-cells, lymphoid cells. Basically it
18 should be the patient's tumor. I also run kappa
19 lambda tubes of CD19 so I do look at this another
20 way. I'm going to show you how that leads to
21 problems. So for the non T-cells, I get 350.
22 Someone might use that as a method of looking at
23 it. For the CD19 positive cell same tube, I get a
24 geometric mean of 502, but in the same two.

25 DR. VOGT: So that's not an

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 inconsistency. That's two different populations.

2 DR. STETLER-STEVENSON: Not necessarily.

3 It is two different populations. There are some
4 differences in there, yes. There could be some NK
5 cells in there expressing. There are various
6 things. Then when I do another 19 specific gate
7 and I look at Hu1D10 and the 19 positive cells, I
8 get with a gate, not all the lymphoid cells. This
9 is gating strategy making my geometric needs. I get
10 759. Whereas when I was looking at all lymphoid
11 cells, CD19 positive, Hu1D10 I got 502.

12 DR. MARTI: So no matter how you slice
13 that regardless of whose calibration curve you use
14 in what lab, what instrument, what country, a 200
15 channel difference in the calibration curve has to
16 give a different antibody finding.

17 DR. SHAPIRO: Wait a minute. The
18 fundamental problem here is that you have to do the
19 defined population. That is with different gates.

20 DR. STETLER-STEVENSON: Yes, but this is
21 one thing we need to talk about. How do you
22 approach this.

23 DR. MARTI: Which gate do you want to
24 use?

25 DR. SHAPIRO: But it seems to me that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 if you are trying to define and theory and you are
2 looking at some population and you are trying to
3 relate a quantitative antigen expression to tumor
4 response, then however you define it the first
5 thing you have to do before you attempt to do any
6 quantitation is to develop robust criteria to
7 define the population you work with.

8 DR. BRAYLAN: That's right. What we
9 did with CD34. You have to define a very strict
10 strategy.

11 DR. STETLER-STEVENSON: We've gone with
12 using a template that we do not stray from in CLL.

13 If you are going to compare between patients it
14 has to be exactly the same way, analyzed exactly
15 the same to make it comparable.

16 *DR. LENKEI: Yes, but I also think
17 specifically in case of some audiences --

18 DR. STETLER-STEVENSON: We have a lot to
19 talk about. Now I have another patient. They are
20 going to be the same gating strategies. This is
21 CLL. As I said I want a tube with CD5, CD19 and
22 kappa in one tube and lambda in another tube, the
23 only thing different between the tubes. Nineteen,
24 H1D10 and CD5 and then one tube kappa, the next
25 tube lambda. It's the same fluorochrome kappa in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 one is FITC and the other one lambda is FITC. Same
2 patient. Same cells with a pipette repeater put
3 out. Everything is the same except one has kappa
4 FITC and the other one has lambda FITC.

5 When we look at Hu1D10 here there's a
6 lymphoid gate, exact same gate. This actually
7 agrees pretty good. The non T-cells I have about
8 300 and the CD19 positive cells I have 333. This
9 is with kappa.

10 Then I look at lambda and it's changed
11 completely. If you look at this versus this, you
12 don't need to look at the numbers. This is a
13 standard setup. The same blood, the same
14 antibodies except one has kappa and one has lambda.

15 There's a big difference. And it's reflected.
16 Look at this. I don't have to tell you that
17 there's a big difference in the geometric. This is
18 with kappa and this is the same patient, same
19 antibodies, with lambda. It's the same patient,
20 the same antibodies. Look at that.

21 DR. D'HAUTCOURT: Which is the light
22 change of the tumor cells?

23 DR. STETLER-STEVENS: I have that.
24 Kappa.

25 DR. FISCHER: It's not the different

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 antibody exposure. These are the same two
2 antibodies with two different tubes. These are
3 infected with a third antibody.

4 DR. STETLER-STEVENSON: This is kappa.
5 The tumor does express kappa.

6 DR. LENKEI: ** the compensation.**

7 DR. STETLER-STEVENSON: Do you think we
8 have a compensation issue?

9 DR. LENKEI: Yes.

10 DR. STETLER-STEVENSON: There's the same
11 fluorochrome, etc. Or it could also be interaction
12 between antibodies because the tumor is positive,
13 for one, of the light change. The tumor being
14 positive makes a difference. It's going to shift
15 your values.

16 DR. LENKEI: I never thought it mostly
17 compensation.

18 DR. TAMUL: Are the kappa lambda
19 antibodies monomodal or bimodal?

20 DR. STETLER-STEVENSON: They are
21 polymodal in this tube.

22 DR. BRAYLAN: So your percentage issues
23 are ready to discuss.

24 DR. STETLER-STEVENSON: Yes.

25 DR. BRAYLAN: Let's not discuss the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 specifics.

2 DR. STETLER-STEVENSON: This becomes a
3 test. People are going to do this in a lot of
4 laboratories. I believe antibody-based therapy is
5 going to be with us for a long time. It makes
6 sense. What are they going to do when they have a
7 bimodal situation? And this gets to reporting. It
8 goes from all the technical issues of compensation,
9 antibody combinations, gating strategies and
10 reporting.

11 Having shown this just gleaned together
12 quickly in one week the complex things we saw, I
13 showed to Gerry and Gerry said we have to do
14 something about this. I really believe that this
15 is going to help me stay in flow until I retire. I
16 see this as something that we're going to be able
17 to do and make money doing. I want us to do it
18 right and not have people end up saying well it
19 showed absolutely no correlation with prognosis.
20 Why? Because they just did what I did. They
21 cranked out stuff and it doesn't correlate.

22 DR. BRAYLAN: Is there a great demand
23 for a quantitative assay for these things or is it
24 just that something semi-complicated will do?

25 DR. STETLER-STEVENSON: For the Hu1D10

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 they want to know because they want to know the
2 levels of all the cells. They are research people.

3 The one person in the HulD10, Wyndham Wilson, is
4 astute and he's aware of these issues. The CD22, I
5 had to explain to this guy about three times what
6 we can do with quantitative flow. He said you mean
7 I can stop doing the radioimmunoassays to determine
8 levels of CD22 expression. He said oh, that's
9 really good. But it takes Millions of cells.

10 DR. VOGT: That's okay. Actually being
11 able to correlate an RIA result will be a very
12 valuable thing.

13 DR. STETLER-STEVENSON: We're going to
14 try to go and compare our data. He would like to
15 move to us just taking one blood sample that are
16 practically exsanguinating a person to get a large
17 enough sample to run more radioimmunoassays.

18 DR. SHAPIRO: The fewer the cells the
19 less disease they have remaining. It's like if you
20 try and do blood cultures and you get two units
21 blood.

22 DR. BRAYLAN: Some people would argue
23 that we really don't have very strong evidence that
24 responds to therapy relates directly to antibody
25 binding sites or expression of the cells. Going

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 back to the example you gave, they will argue the
2 response doesn't necessarily relate to the
3 expression but it relates to the number of cells in
4 the simulation. CLL having the highest marginal
5 and hairy even less so there is no multi-variate
6 analysis for that. That's the agony. On the other
7 hand, you can't prove something that you cannot
8 measure.

9 DR. STETLER-STEVENSON: We get patients
10 that come in actually with high numbers with hairy
11 cell leukemias because these are patients who have
12 failed therapy off the hairy cell variant. I have
13 seen a lot of hairy cell variant. At NIH you see a
14 lot of weird things. I don't see a lot of common
15 things. Every time we get something common, we're
16 overjoyed. So they come in with high numbers. I
17 would say that it's not it, but we don't know until
18 we look. If we look the wrong way, it's going to
19 be like S-phase. People say S-phase is totally
20 worthless. And if you do it bad, it's probably
21 worthless.

22 DR. MARTI: Mary Alice, my comment to
23 that is that if we use the expression of CD20 on
24 CLL and based on the experience that some patients
25 come into the clinic and they say in Miami they

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 said that my cells didn't express CD20 and
2 therefore the oncologist said I couldn't have
3 Rituxin. But I went to Conti Ries lab in New York
4 and they said that 60 percent of my cells were
5 positive and he would give me Rituxin.

6 Now my answer to that is don't even
7 look at the CD20. Give the Rituxin and see if it
8 works. That's the clinical approach. The problem
9 with that says is that there is a lot of
10 interrogatory variation.

11 The second thing I want to make a
12 comment about is Hu1D10, the class two antibody.
13 Mary Alice alluded to it. This appears to be a
14 very effective antibody in indolent lymphomas.
15 Unfortunately in the first 20 patients that were
16 treated, there were three episodes of hemolytic
17 uremic syndrome. That protocol was put on hold and
18 those issues are being worked out.

19 Those 17 patients that didn't have the
20 hemolytic uremic syndrome, they are beating on the
21 door wanting their next course because it was so
22 effective. Part of the reason for wanting to
23 quantitate is and, not so much on whether or not
24 the tumor cell is positive, but what about the
25 other cells. It looks like the endothelial cells

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 and monocytes could be playing a role in
2 precipitating this HUS.

3 DR. STETLER-STEVENSON: There are
4 differences in the patients who had hemolytic
5 uremic syndrome. They had higher level expression
6 on the non-tumor cells. Another thing in the Ricin
7 toxin therapy they found that patients who had no
8 circulating tumor cells had a lot of toxicity to
9 Ricin. There may be an importance into having too
10 much toxin floating around.

11 Whereas if you had high affinity and
12 it's quickly taken up, then you won't have too much
13 toxin around. So the dose level may need to be
14 adjusted according to the affinity number of
15 molecules even available in the blood.

16 DR. WOOD: What I was going to say is
17 that there are a lot of questions that are involved
18 here. The biology is a complex issue.
19 Unfortunately there are a number of serious
20 obfuscations that are going on at the very
21 fundamental level in just detecting light from the
22 instrument. That is how people do these multi-
23 color experiments without batting an eye. The
24 whole issue of the fundamental theory behind the
25 compensation is what does it mean to compensate.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 That is are you compensating the dyes? Are you
2 compensating dyes on the probes or the actual
3 antibodies themselves? Are the two antibodies, if
4 you are looking at multiple antibodies, are they
5 really truly independent when you are doing the
6 compensation?

7 Also just something as fundamental as
8 the log display is an enormous confusion factor.
9 In fact, I dare say that the flow community has
10 truly looked at it careful enough to understand how
11 sometimes they are being mislead totally by the
12 presentation and the display. And so, there is at
13 the very basic level a lot of problems, a lot of
14 confusion that's occurring that is totally
15 confounding the biology.

16 Without going back to the first
17 principles of looking at the light going in to the
18 flow cytometer, the light being converted to the
19 electric signal, there's a lot of electronics that
20 is going on that people just look at as black box
21 and not think about it. Then all of a sudden,
22 magic symbols or magic boxes appear on the screens.

23 And there are a lot of assumptions being made that
24 unfortunately a lot of them are very misleading.
25 That just makes the biology an impossible issue.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 DR. MUIRHEAD: I'd just like to second
2 something that Raul just threw up at the end which
3 is you can't ask the question of in which cases is
4 there a real difference in the biology that has
5 implications for treatment strategies or patient
6 management or anything else unless you can get the
7 factors that Jim and everybody else is talking
8 about under control.

9 In some cases you may only need a semi-
10 quantitative readout. In other cases, the
11 quantitative readout may be really important. But
12 you can't even ask the question unless you can
13 compare data in some common scale across different
14 laboratories.

15 DR. LENKEI: I should say that today
16 not the instruments are the main concern is really
17 talked about for some reason. They end up mainly
18 to set up instruments. For examples, I refer to
19 the ones with experience. They are so good that
20 when they come and I check with some of my beads
21 and theirs and they are exactly the same. I don't
22 know, I don't even know if the stain is the same.
23 The problem is still that protocols, how we stain
24 our cells, should the compensation when you have an
25 activation. (Inaudible) This is my main concern.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. TAMUL: The problem is the
2 different patient cells will behave differently
3 even with the same antibody.

4 DR. SHAPIRO: Again another point
5 that's come up here is that compensation is the
6 enemy of quantitation. But as Jim McGall can tell
7 you that the cross talk -- what you're trying to
8 compensate out of the signals -- becomes noise on
9 the signal that you have left. If you are trying
10 to do accurate quantitative flow cytometry you
11 should probably have a channel while you are
12 measuring it.

13 The other thing that we got from the
14 DNA analysis in breast cancer and other things is
15 that if it's not going well, it's not worth doing.

16 This is a complex problem. I think it's fair to
17 say that the instrumentation in the reagent
18 development has progressed to the point where we
19 have a pretty good shot at doing these measurements
20 on the fanciest machines that are out there. What
21 we should aim for is figuring out how to do this
22 well and then figure out how we can do it with the
23 machines that are out there right now.

24 DR. LAMB: I'm trying to boil the last
25 15 minutes that I've here down into something

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 practical. I'm thinking that Raul is right about
2 the practicality of it but if we get into a world
3 that is defined more with tumor associated antigens
4 and that sort of thing where quantitative flow is
5 going to be even more important to be able to
6 decide whether and if and how much therapy.

7 It's already started of course with the
8 Rituxin and Bexar and the anti-CD 22 agents. I
9 think that the methods are going to have to be
10 developed centrally. This stuff is going to be
11 done in a few laboratories in the country like
12 Schiller Psychology Group has two reference
13 laboratories that decided to go on protocol. Then
14 everybody else will catch up.

15 But I think it's probably this group of folks who
16 are trying to put together methods that will work
17 across instruments that will develop the procedure.

18 That procedure will be done in tightly controlled
19 situations and tightly controlled laboratories
20 before it goes off. So you have to crawl before
21 you can walk.

22 I don't think we can start thinking
23 about exporting this technology to every pathology
24 lab in the country, although the people who make
25 the beast would want to see that happen. At this

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 point, you just have to concentrate on getting the
2 method right and in place in five or six
3 laboratories that can be reference facilities.

4 DR. FISCHER: It has to be important in
5 the end of make it exportable because I know that
6 at least with our trials at NIH that we also have
7 sites around the country that are part of the
8 overall trial. If they're not doing it the same
9 way we're doing it, we may have the best technology
10 and the best system in the world, but if they are
11 not doing it the same we are we can't compare our
12 results.

13 DR. STETLER-STEVENSON: I think it's not
14 going to be done in a little lab in West Virginia.

15 DR. PURVIS: I think it's important to
16 go ahead and note at this time though that there's
17 a number of pharmaceutical companies that are now
18 recognizing the utility of doing the quantitation.

19 We have a number of clinical trials that are
20 currently going on with a number of pharma
21 companies where quantitation is of the antibody
22 binding saturation determining dose levels. Doing
23 a BK/BB off of a flow cytometer is one of their
24 primary measurements. Those protocols are being
25 developed and utilized by the pharmaceutical

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 company and as those monoclonals hit the market
2 that is going to be one of the measures that they
3 are going to want.

4 DR. VOGT: That's the question. I was
5 just going to ask you to comment on that because
6 it's always struck me and Gerry and I have talked
7 about this. I didn't say that because Gerry is not
8 allowed to talk about some things. But I wonder
9 how much data there is in the pharmaceutical
10 industry relevant to this that we don't know about.

11 At least with Rituxin data, it did not look like
12 when it was rolled out that there was an attention
13 paid to this. Is that same mistake going to be
14 made as these others come out?

15 DR. PURVIS: There are a number of
16 monoclonals that hit the market that quantitation
17 is not done at this level. There is no corollary
18 to should we give it in this disease case or this
19 expression level.

20 But the new monoclonals, the compass, there's a
21 number of them that we're working on that I know
22 that there is development of corollaries. And those
23 will be in relation that they will provide help to
24 the clinicians. That will be one of the marks that
25 they'll be asking the labs to be able to provide

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 some information back on. You have to establish
2 the protocols now that everybody can agree to.
3 Because here we are. We're doing it in our lab by
4 our protocol and get very good results. If you do
5 it by a different protocol when it hits your lab,
6 it's going to be useless information.

7 DR. VOGT: Then, Norm, that leads to
8 will the drug company allow you to share your
9 protocol. Is it going to come with a package
10 insert on the drug because there is no sense in
11 reinventing the wheel and certainly no sense in
12 reinventing the flat tire.

13 DR. PURVIS: I think that's what we're
14 going to discuss today.

15 DR. VOGT: How about establishing a
16 guideline of this is how we're going to approach
17 quantitation in the future. I'm not going to say
18 that our way is the best way and the only way.
19 It's not. There are a number of different
20 approaches that we can take for quantitation. What
21 we have to do is come up with some kind of
22 guideline so that we can get good results and avoid
23 the mistakes that we're making with DNA that now
24 we're having to go back and trying to correct for.
25 Bad data is going to kill this.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. STETLER-STEVENS: This segues into
2 the goals of this meeting which are to identify the
3 problems and identify possible solutions. We're
4 going to meet again in November at the close of the
5 Clinical Cytometry Society Meeting. They are going
6 to sponsor us insofar as they will provide the
7 rooms for us.

8 Hopefully, in the time between now and
9 then, we will have identified studies that need to
10 be done to look at things across laboratories,
11 perform some studies and come to our final
12 conclusions by next November. That's being
13 optimistic. Or at least have a basic guideline
14 that we can work on.

15 DR. SHAPIRO: Do you have a
16 statistician report?

17 DR. STETLER-STEVENS: Anybody?

18 DR. SHAPIRO: The reason I ask is that
19 if we look back and there's a fairly long
20 experience with both flow cytometry and even
21 quantitative flow cytometry in the AIDS clinical
22 trials group. What we know from that is that it
23 has been verified by physical analysis, is that
24 labs that are doing badly on QC, you can take the
25 data and their information does not have the same

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 prognostic value as data from labs that are doing
2 well. That's one point that we picked up.

3 The other thing that we picked up from
4 the CD38 studies is that as hard as it was to get
5 labs to agree on simple CD4 counts is that it's
6 that much harder to get them to agree on
7 quantitative analysis. In that framework, we know
8 that we have to start with a few labs and figure
9 out how to do it right and then start spreading it
10 out to good labs. You may never get to the poor
11 labs. That's the way it works.

12 But from the ground up, the problem is
13 there is this exchange on the cytometry abilities a
14 few months back. How can I implement this vertical
15 for detecting renal residual disease in myeloma.
16 And, in doing that in one haul in a lab is never a
17 good idea. You make a decision with implementation
18 care. You need protocols and you have to figure
19 that out. The bio statisticians and clinical trial
20 statisticians are equal important components of the
21 design of this protocol. So if you are going to
22 play this game, we should get somebody on board for
23 that sooner rather than later.

24 DR. MARTI: That's a good point,
25 Howard. I certainly will make an effort at our

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 institution both at the MBA and certainly within
2 the Family Study Section at the NCI that they are
3 top heavy with biostatisticians.

4 DR. SHAPIRO: I used to be a
5 biostatistician at the NCI.

6 DR. VOGT: In fact if there are
7 clinical trials going on, there are already
8 biostatisticians. The question is have they been
9 engaged in looking at this.

10 DR. SHAPIRO: We might want to see if
11 we can have some liaison that can go and see the
12 people who are doing the statistics for the NCI.
13 They are up to speed on what that is about.

14 DR. MARTI: Just an aside comment about
15 the pharmaceutical business, one thing that I can
16 certainly speak about, and this is public
17 information, was one of the things that held up in
18 getting Herceptin antibody to market was the very
19 issue of quantitation. We're not talking about
20 flow. We're talking about one plus the four plus
21 on a histopathological segment color assay.
22 Believe me there was some arm-twisting and
23 torturous discussion about the so-called fourth
24 phase of drug development and that is a post
25 marketing agreement. That's the way that one got

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 out.

2 For better or worse, I think that the
3 FDA will, in its infinite wisdom, will continue to
4 look even more harshly or strongly at these kind of
5 quantitative issues. I actually think that this
6 problem has emerged. I would call it a problem of
7 quantitative flow in setting of four colors or
8 more. I actually think for those who live and die
9 on the word quantitative flow that this is a gift
10 to figure out this set of problems.

11 What Jim was saying earlier about the
12 basics -- perhaps in my case I forget the basics.
13 So I have to keep returning to them because the
14 basics just get more complex. One of the examples
15 is that at least with the CyAn and with LSRII, and
16 probably the aria-- I don't know about the LSRII --
17 but anything that's using digital signal processing
18 guess what? Negatives now become a very important
19 issue.

20 DR. SHAPIRO: We got that fixed.

21 DR. MARTI: Certainly enlighten us
22 because now it becomes an issue. Not an issue, it
23 becomes a reality, a possibility. That's just one
24 of the things that jumped out at me recently doing
25 something as trivial as if you thought titrating a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 reagent so-called QC of the reagents. At a
2 research lab, many of these reagents are made.
3 They are not commercially available. They know QC
4 in a much different way than a microlab does.

5 DR. FISCHER: It basically doesn't work
6 or not as the QC in essence.

7 DR. MARTI: For commercially available
8 reagents, it's not a question of whether it works
9 or not, although sometimes it is. It's often a
10 question of overstaining is a very dangerous thing
11 in multi-color worlds. Just think of all the H&E
12 sections or blood films that you've look at that
13 are overstained. How do we ever see anything if
14 something is overstained? It seems to be the same
15 problem with fluorescent dye. It really is
16 relearning the old things in spades over again.
17 They become really important.

18 One of the things I hope that we walk
19 away from this is compensation controls. I might
20 even be so bold as to say compensation standard.
21 In this illustrious group, we ought to be able to
22 come up with a suggestion of a standard. I know
23 that's a dirty word. Controls are preferred. I
24 just throw that out for thought.

25 DR. STETLER-STEVENS: Beyond this

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 scope, we have a big problem that we need to work
2 on, kind of clinically. If you have seen the
3 agenda, do you have any additional topics to add?
4 Actually, you can at any point jump in. We're
5 going to talk about everything from sample
6 preparation to --

7 DR. VOGT: Why don't you run through very
8 quickly the agenda topics?

9 DR. STETLER-STEVENS: All right. This
10 afternoon, we're going to talk about sample
11 preparation, staining, the analysis. We're going
12 to talk about QC tomorrow for instruments,
13 reagents, sample prep, standardizing data analysis,
14 reporting of results, identifying reporting
15 samples, specific anomalies.

16 At any point you can jump in with
17 something as it occurs to you. While we need to
18 talk about this, we will probably break into
19 working groups because I thought it would be the
20 techies and the pathologists mainly because there
21 are some things in a techie group I don't want to
22 hear about until it's already decided. Just tell
23 me what works best. With that, why don't we move
24 on to the -- proposed guidelines.

25 DR. HSI: Is there a way in the context

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 of what we're going to doing today to think of a
2 specific application? If you start generalizing
3 too much, it will be very difficult to do anything.

4 The reality is the things that we are all talking
5 about are rare. Leukemias in a setting when you
6 look at cyto tumors are rare. We may focus on one
7 little thing of which the actual implication is
8 very small versus something that's more
9 generalized. Think of an application that's more
10 full run of flow rather than thinking about the
11 different specific clinical trials.

12 DR. STETLER-STEVENSON: Leukemias,
13 lymphomas, psoriasis.

14 DR. HOFFMAN: Maybe sepsis is
15 something.

16 DR. STETLER-STEVENSON: Sepsis.

17 DR. LENKEI: I see quite a bit of this
18 based on one of the antibodies. I see a doctor's
19 continuous development. I have been engaged in
20 projects from these companies for three or four
21 years now. It's a field that's appeared. I can
22 tell you that the pharmaceutical company engaged in
23 my laboratory found another laboratory in Europe
24 really known. At the end of the one year, I was
25 wanting to their papers. They called and asked me

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 to help the other laboratory because it was such
2 that the notes couldn't be used. It's a very
3 serious issue because the patients were called for
4 receptor separation. If you don't have good
5 protocols and standardized methods, they were using
6 the same reagents, but their protocols were
7 different. Then the results after one year
8 couldn't be used by the company. They are very
9 aware what it means.

10 DR. STETLER-STEVENSON: It's not just
11 antibody-based therapy. There are other immune
12 function studies and sepsis groups are going to
13 talk about these studies. There are other
14 applications. My focus is cancer because I'm in
15 the Cancer Institute but there are other
16 applications. Bruce.

17 DR. DAVIS: Before we get too far, I
18 think that it's important also to agree with what
19 we are trying to accomplish after two days. If I
20 understand the conversations and statements, don't
21 we want to establish principles of quantitative
22 flow, a way to verify the principles. That's what
23 we're going to do between now and November and then
24 establish who is going to do it and how. So is
25 somebody writing? What I'm thinking if we don't

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 have a protocol by the end of tomorrow we would
2 have just gotten together a couple of days of
3 brainstorming.

4 DR. VOGT: We've asked Howard to be the
5 summarizer and raconteur. But that's a very
6 important point, Bruce. Maybe we should just ask
7 Howard instead to put it up there.

8 DR. MARTI: I would also make a comment
9 that we are going to make a transcription of this
10 meeting. There are microphones placed in the rooms
11 strategically.

12 DR. VOGT: By Homeland Security.

13 DR. MARTI: The transcriptionist has
14 asked two things. One it would be useful, and I
15 haven't done it at all this morning, is to identify
16 yourself as you speak. The second thing is if you
17 can speak from the diaphragm and not this guttural
18 stuff that we normally use. Technically speaking
19 we are obligated by contract to have this available
20 in a public website in ten working days after the
21 meeting. You'll get an opportunity to edit it
22 however you like because I will not edit it before
23 it goes out. I don't think so.

24 DR. STETLER-STEVENSON: But we can
25 certainly identify problems and things that we want

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 to address.

2 DR. VOGT: Mary Alice, don't you think
3 we could actually start writing some things down up
4 there on one of those two things. That might not
5 be a bad use for a flip chart. I did some of these
6 other applications. Autoimmune disease is a public
7 health problem as opposed to leukemia perhaps.

8 DR. MUIRHEAD: But I don't think the
9 problem is lack of application. I agree very much
10 with the comment that if you are going to try to
11 put together working groups to generate data to say
12 if we try this as a common protocol for this
13 application, do we get more consistent results
14 among laboratories. I think you're going to shoot
15 yourself in the foot by trying to make a given
16 protocol apply to every kind of application because
17 the critical issues are going to be different for
18 at least some applications than others.

19 I would second the comment there that
20 we can think about some of the common issues that
21 are going to be found no matter what kind of
22 quantitation you are doing and what kind of
23 reagents. When you come down to putting together
24 the working group plans for what kinds of protocols
25 are going to get saved, I think you should focus

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 them around, I know, pick it, two or three specific
2 applications. Otherwise, I think you do run the
3 risk of being so general that you can't solve the
4 problem in general. It has to be solved in a
5 context of a particular application.

6 DR. HSI: I think it also reads to
7 other non-flow people what's the utility and why
8 are you doing this. So, if you have some more
9 broad ranging applications than just a single
10 disease, you know, with leukemia, that it makes it
11 more relevant.

12 DR. SHAPIRO: There's a problem here
13 which I alluded to many times. And that is that,
14 fundamentally, we're all used to the content of
15 offering drugs. What we are dealing here with is
16 talking about diagnostics. If you just look at the
17 economics of clinical flow, automated cytology
18 automation, flow cytometry and hemacytometry really
19 got their start on pap smears of which there were a
20 100 Million done every year and differential counts
21 of which there are 50 or 100 Million by the end of
22 the year.

23 If you look at the most common
24 fluorescence flow cytometry diagnostics, and you
25 see the workout, there are probably no more than

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 1,080,000, probably not 2,000,000 done a year.
2 After you get down to leukemias where you have
3 10,000 cases a year, this is literally a morpho-
4 diagnostic. If you focus too hard on specific
5 application, somebody is going to decide that they
6 are wasting money.

7 While it's true that you will have to
8 pay attention to different aspects of the problem
9 as you try to work out the quantitative protocol
10 for one clinical application or another, we're
11 still at the point where we have to define the
12 basics that can go into the formulation of the
13 protocol to be doing with any benefit. We have to
14 say while any particular disease we might be
15 working on is a morpho-diagnostic and when you add
16 them all up, you are dealing with problems that
17 affect large numbers of patients and you could have
18 a substantial effect overall on healthcare, if you
19 get it right.

20 DR. FISCHER: Doesn't it also come down
21 to the fact that possibly because we haven't done
22 this kind of thing successfully in the past, and I
23 know years ago, Gerry, you organized another one of
24 these meetings, to my knowledge, nothing concrete
25 came out of that. We all got some new ideas.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 Until that happens, the whole technology is going
2 to be underutilized. There is probably more
3 instances where it could be utilized than it is.
4 To say that only one Million or two Million of
5 these things are done maybe it's because the
6 technology hasn't been recognized because we don't
7 have the kinds of standards that we're talking
8 about.

9 DR. VOGT: I think that's true. I'll
10 take this opportunity to start my talk now. Part
11 of the problem here is me. We actually did have a
12 very good output from that meeting that Gerry had
13 in that series of meetings that occurred. They
14 were compiled into the special issue of cytometry.
15 More importantly there were two very specific
16 things that came out of that meeting that have just
17 now reached fruition.

18 One is the NIST program for standard
19 reference materials for this kind of analysis.
20 That is a concrete block that we needed to have in
21 place for some time. We have three folks from NIST
22 here, Dolph Gaigolos who was the leader of this
23 effort overall and his colleague in the lab,
24 Colleen Lange, and Ken Davis. That's one of the
25 concrete things. That came directly out of Gerry's

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 meeting. Gerry met Dolph at that meeting is my
2 recollection and talked to him about that.

3 The second thing that came out that is
4 specific is the NCCLS subcommittee. That's been
5 held up by me for more than a year. It should have
6 been out a year ago but it's about to come out. It
7 is very important that when we have these meetings
8 and say we're going to do something that we get it
9 out there. I think that point is extremely well
10 made. But those things are going to be out. By
11 the end of this year people will know about them.

12 Just to add one more little thing.
13 There are trials going on right now in Type I
14 Diabetes using humanized CD3 antibody to try to
15 prevent progression of new onset disease. Two to
16 three in a thousand children born in the United
17 States will get Type I Diabetes. It is probably a
18 preventable disease. We know the risk factors now
19 that will allow us to hone in to a 50 percent
20 predictive value if we did general population
21 survey. If something like that hits, it will
22 change everything in terms of the marketplace for
23 this kind of stuff. I think it will hit. I think
24 Type I Diabetes will become a disease like smallpox
25 used to be.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 We need to be very alert to the
2 opportunity and we need to be ready when we strike.

3 I agree with Kathy absolutely that it's still
4 going to be case by case no matter how prepared you
5 think you are. When you get down to that
6 individual case, you're going to find some things
7 that are particular to that case.

8 DR. MARTI: I would also add to your
9 comment about the outcome of that meeting. In my
10 experience at the FDA, industry refers to that
11 special issue more frequently than we are aware of
12 in the scientific community. The other thing that
13 came out of that meeting which was not really
14 addressed was the total area of positive cell
15 control. An example would be stabilized whole
16 blood. We haven't really specifically addressed
17 that, but at that meeting that was very much
18 encouraged.

19 I would also point out, just for the
20 record, that prior to that meeting we really only
21 had one or two standards or controls. All of you
22 are old enough to remember finus nuclei. We now
23 have eight or ten products on the market that can
24 be used in this area of standards and controls.

25 DR. LENKEI: I would also like to say

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 that I agree completely with Howard because after
2 we go to specific applications, it's amazing. When
3 I say basic applications I don't think so much
4 about calibrated. I am talking about other
5 procedures. I agree with them. I agree
6 completely. Now nothing will tell you with
7 specific applications if the basics are wrong.

8 DR. LAMB: Absolutely. Mary Alice, the
9 other thing is this is a big animal that you are
10 trying to get your arms around here. You can take
11 something like CD34 which we've had 40 zillion
12 consensus conferences on around the world, and I
13 still, after just completing a study with four
14 major core blood centers looking at very methods of
15 measuring CD34 and then taking two manufacturers
16 methods of keeping my hands off of them and just
17 letting them run the way they are supposed to run
18 without tweaking the dot plots, it's still out
19 there. You have published data on quantitative
20 flow cytometry measuring the same thing on the same
21 cell that differs by law.

22 What it boils down to is the NCCLS and
23 Bob and his Argus group there have to come up with
24 a procedure to where I will trust both the result
25 from the laboratory run by the person sitting next

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 to me and they will trust mine implicitly because
2 we use that technique. We don't get in meetings
3 and say that manufacturer's beads are crap or that
4 manufacturer's beads are no good or we can't use
5 this. We have to do this ourselves because we
6 can't sit at the reference lab because doctors want
7 from us the data. Even above applications and
8 everything else, the first thing that has to happen
9 is you have to be able to do the basic things, to
10 calibrate the instrument and stain the cells
11 correctly which is something that people still
12 aren't doing.

13 DR. STETLER-STEVENSON: We're going to
14 need input from manufacturers of various products
15 to support this. If it's just throwing a dye in,
16 we're going to need everything even up to including
17 software to help people to approach these problems.

18 It's going to be a market for the future. We're
19 going to need to know what we're doing and we're
20 going to also have the right products to be able to
21 do it.

22 DR. VOGT: Let me run through this.
23 There are a number of people that are participants
24 as members or advisors or observers on this
25 committee. I will be speaking to the choir to some

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 extent. They probably wonder what's happened to
2 the hymn book.

3 This is my term "quantitative
4 fluorescence calibration." You can also call it
5 "quantitative flow cytometry." You can use the
6 same acronym. Basically we're trying to get toward
7 the direction that Jim was talking about and that
8 is really what are we measuring and how are we
9 measuring it and how do the standards and materials
10 that we're looking at "measure and the word now,
11 how do they relate to the process.

12 These are some selected slides from
13 something that I put together and gave to Howard
14 that he then improved on and presented last week in
15 Belgium at an international meeting that was hosted
16 by a European group and that our colleagues at NIST
17 had been involved with. The basic idea is trying
18 to get these arbitrary scales or relevant
19 fluorescent intensity scales into some kind of
20 reproducible stoichiometric scale.

21 Stoichiometry, I actually looked it up
22 as I was writing, basically says that if you start
23 with this set of reactants you wind up with this
24 set of products. All the atoms and electrons that
25 were here have to be over here somewhere. It is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 the balancing of those reactivities.

2 As it applies to what we are doing is
3 what I call ligand-binding assays. The NCCLS
4 parent committee that our so committee is out of is
5 the Immunology and Ligand-Finding Assay Committee.

6 Basically what we are talking about here are
7 binding assays. The ligands in our case are the
8 fluorochrome conjugates if you are talking about
9 typing.

10 As I mentioned the big leg up since
11 1997 is that NIST scientists have gotten involved
12 in a very big way. The first standard reference
13 material in 1932 which is a fluorescein solution
14 very clearly characterized after being synthesized
15 by Duzon and his colleagues at Molecular Probes is
16 now for notice available March 2003. It was on the
17 NIST website three or four weeks ago with an
18 expiration date and no price. Then a week later
19 the price appeared so now you know that it's real.

20 What is it, Dolph, \$100 or \$200 per kit?

21 So one of Dolph's fears is that these
22 things will sit and gather dust. Nobody cares
23 about the money that this brings into the Federal
24 Government but they do care about the indication of
25 interest from the community. I would like to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 encourage everyone to buy a kit. I'm serious. You
2 think I'm kidding. I'm dead serious. Buy yourself
3 a collector's item because it is my impression that
4 NIST does not intend to do this again.

5 An SRM is a big effort for them.
6 Future things will be more along the lines of
7 traceable materials. Dolph, is that correct?
8 Where they will use NIST procedures and available
9 NIST standards to make things traceable. That
10 reference solution is now available.

11 Now the idea of the quantitative
12 fluorescence is that we would use these solutions
13 as the calibrator for our particle measurements.
14 So the companion reference material that we need to
15 go with this is the fluorescein labeled microbead.

16 By the way, I have this PowerPoint
17 presentation. It was on the computer. I have
18 these little chip things, flash drives, so if
19 people who are giving presentations that have
20 PowerPoint, if you have your laptops with you and
21 the presentation is on it, I'll give you one of
22 these and you can copy it on to it. Conversely I
23 can copy everything that I have and everything
24 that's presented here on to one of these and then
25 you can copy it on to your machine. So we can have

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 a little virtual network.

2 DR. FISCHER: Can that be made
3 available to the rest of us who aren't giving
4 presentations?

5 DR. VOGT: Absolutely. That's the
6 intention. We can this posted too. We will
7 certainly make that available. So the companion
8 material is a reference material which is a little
9 easier to get through the system than standard
10 reference material. It's 1933. Dolph and his
11 colleagues are working on that right now.

12 They are beads that have been custom
13 synthesized by Bangs laboratories and are surface
14 labeled with fluorescein so they have the requisite
15 environmental responsiveness. Dolph and -- now
16 later are working on the exact methods and
17 translation of how you get from the solution to the
18 particle assignment. Dolph, is it fair to say that
19 within in the next year that those beads you think
20 will be available?

21 DR. GAIGOLOS: That's what we intended
22 to do.

23 DR. VOGT: I can say that in my years
24 working with the wonderful colleagues that I've had
25 the chance to work with, Dolph has just been

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 extraordinary in his thoroughness and ability to
2 get things through. He never thought too much
3 about the difficulty of all this until he hit the
4 beads most recently now. But we're getting the
5 best possible effort at NIST here. That's a big
6 lift up.

7 DR. DAVIS: Bob, are you saying that
8 the procedure is still under development?

9 DR. VOGT: The exact assignments? The
10 exact procedure for assigning?

11 DR. DAVIS: Yes.

12 DR. VOGT: Actually thank you for
13 asking that, Bruce. There are a series of papers
14 that are in public domain from the NIST website. I
15 have hard copies here. I have the PDF files with
16 me. Again I can give them to you and they are
17 downloadable from the NIST website. There are
18 three papers, one of which will be, at least one,
19 maybe two, will be an the appendix in the NCCLS
20 document and they describe the procedures both
21 theoretical background, the computations,
22 mathematics of all that and the practical methods.
23 The third paper is called "Practical Methods."
24 Those methods have been published.

25 Now the exact micro-implementation of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 those practical methods is again going to be case
2 by case. It's my understanding that's what Dolph
3 and company are working on now. I'll give you an
4 example in just a second -- you know, the devil is
5 in the details. Again case by case you will need
6 to look at that. But the general methods now are
7 in print.

8 DR. LENKEI: I think you hit one of
9 these on time, to look at the study of the
10 products on the Internet page -- because the
11 terror is so - and you have to look out for the
12 dangers. I had a lot of catastrophes in my other
13 laboratory. Before you assign and you know exactly
14 that this product can be used, you have to have one
15 year to look at the study, and the Internet study.

16 DR. VOGT: My comment on that would be
17 you are certainly correct and I go back again to
18 what I said that we have to trust each other and
19 that's so important in science. I'm quite serious
20 about that. I do remember a guy named Gorbachev
21 and I think his motto was trust but verify. I
22 don't think we will ever get away from the need for
23 the second part of that.

24 One of the things in the NCCLS
25 guideline is we do talk about the need for

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 expiration dates, stability and so on but we also
2 say caveat emptor and that kind of stuff. The
3 person who is using the material needs in their own
4 laboratory to also know that it is stable from day
5 to day.

6 The basis of the assignment of these
7 values, Howard worked this up and then I went back
8 and changed the green to orange since this was
9 mostly Phycoerythrin. If we excite a solution in a
10 cuvette and get fluorescence, we'll have instrument
11 factors that go into the illumination, the energy
12 providing the excitation. Then we have
13 fluorochrome factors and the saline factors or the
14 concentration of fluorochrome. The absorptivity
15 expressed as an extinction coefficient and then the
16 quantum yield.

17 Then in addition, and this was the big
18 break through to those of us who are not like Jim
19 and Bob Hoffman that are not optical physicists, we
20 always worried about the fact when we have these
21 differing emission spectrum fluorescence which as
22 you all know are broad and tend to vary with
23 respect to environmental conditions and so on. How
24 do we ever assign standards -- whose bandwidth are
25 we going to use? What is the standard? At one

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 point maybe we could come up with that there is
2 going to be a master bandwidth filter that everyone
3 can use.

4 When this got in the hands of people
5 that knew what they were doing, they said no, you
6 just integrate over the entire emission spectrum.
7 In the assignment of the standards that can be done
8 because you have time to integrate. Now when
9 particles are going through laser beam, you don't
10 have time for that. There's a difference here
11 between this kind of measurement and the analysis
12 on the flow cytometer.

13 What Dolph is working on - please,
14 Dolph, correct anything I misstate -- the
15 assignment of the standards will not depend on
16 spectral matching. They will depend on the
17 integrated emission energy across the entire
18 emission spectrum.

19 One of those devils of the detail that
20 I was going to mention. Gerry and I a couple of
21 weeks ago were talking about this and Gerry said
22 how do they know when the emission spectrum begins
23 and ends, anyhow. I thought about that and said I
24 don't know about that either. I asked Dolph. He
25 groaned for a minute.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

..... nealrgrs@comcast.net

1 They look at their noise measurements
2 in the background and they have a mathematical
3 procedure. They actually take their raw data and
4 model the emission spectrum based on this
5 interaction with the noise levels and everything so
6 that they get a defensible amount of energy that is
7 something that is optical physicists like. These
8 are the kinds of things that are going on behind
9 the scenes.

10 Then, when we go to read the
11 fluorescence, there are a whole lot of instrument
12 factors. They appear in the measurement equations
13 which are developed in this series of papers. In
14 using state-of-the-art detector, we wind up with a
15 relative fluorescence intensity value from this
16 cuvette solution measurement.

17 We can do the same thing on a
18 suspension of beads. If the devil is in the
19 detail, then this is hell because there is just a
20 tremendous amount of detail in here. But Dolph and
21 colleagues have been hard at work on this and they
22 are tackling the problems one by one to make sure
23 that these assignments can be scientifically
24 authentic.

25 If we saw that we got the same

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 fluorescence reading in a relative sense whatever
2 our scale is between a one picomolar fluorochrome
3 solution which contains about 600 Million molecules
4 per ML and a fluorochrome labeled bead suspension
5 that contains about 600,000 beads per ML and those
6 two give us the same reading, then we have
7 equivalent fluorescence. Since the fluorescence of
8 600,000 beads per ML is equivalent to the
9 fluorescence of 600 Million molecules per ML, each
10 bead has a value of 1,000 molecules of equivalent
11 soluble fluorochrome.

12 Now this is nothing new to most of you
13 all in concept. This is what Abe started doing
14 back in the 1980s. I don't want to say now it's
15 being done right but now it's being very carefully
16 with attention to all the details and so on. What
17 we will find is the values that Abe used for
18 fluorescein 20 years ago are just about the same as
19 the values that come out of this SRM. Fluorescein
20 was always pretty reliable as a standard.

21 Now from the standpoint of trying to
22 getting antibody-binding capacities, we need to
23 relate this to our fluorochrome ligand conjugate.
24 I've just come up with this FLC thing, because I
25 just like saying it. Once again the whole thing is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 based on equivalent fluorescence.

2 So if we have a one picomolar
3 fluorochrome solution and two picomolar
4 fluorochrome ligand conjugate solution, that is to
5 say the molarity of the conjugate molecules is two
6 picomolar -- I bet there are a bunch of devilish
7 details in that -- then, if they give us equivalent
8 fluorescence, each conjugate molecule must be
9 shining with the equivalent of half an MESF per
10 molecule.

11 This is what we have called the
12 effective F/P ratio because it is the amount of
13 fluorescence that you get from a conjugate. This
14 is how we use the solution as the equalibrator to
15 match the fluorescence between a particle standard
16 measurement and a conjugate label itself. That's
17 the whole thing in theory.

18 Now these measurements can be made
19 fairly directly in a cuvette. They are not
20 intended with columns of trying to read a micro-
21 particle suspension. There are lots of things
22 about that conjugate measurement that come, up but
23 those at least in theory are solutions with that
24 measurement.

25 The other thing that came out of the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 meeting was the NCCLS subcommittee which was
2 convened officially in 1999 or 2000. NCCLS is a
3 long standing clearinghouse for tackling the kinds
4 of problems that we're talking about. A couple of
5 years ago, Gerry, in the official regulatory sense
6 there is now some equivalence of an NCCLS document.

7 The FDA is allowed to use NCCLS approved
8 guidelines as the basis for their evaluation of
9 products. Is that correct, Gerry?

10 DR. MARTI: Yes.

11 DR. VOGT: So that was an attempt to
12 streamline the FDA process so that they didn't have
13 to ask their submitters to reinvent the things that
14 NCCLS had gone through. So, there is actually
15 some, I don't want to say exactly teeth, but there
16 is some bite to having an NCCLS guideline.

17 I looked at our guideline and it said
18 "DRAFT" to be distributed in summer of 2003. I
19 thought I'm right on time and then I remembered
20 that I changed that before I sent it to Howard so
21 that's why it's updated.

22 It's really true. I have in my hand
23 chapters nine out of ten, chapters one through
24 nine, out of ten, that is actually in the hands of
25 NCCLS now and out of my hands. We will get chapter

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 ten to them and have this out to the Committee
2 members and advisors next week. The voting draft
3 will undergo one quick round of review. I think we
4 will get voted out. It had already been reviewed
5 extensively by the membership. Those comments have
6 been incorporated and it should have been out here
7 about a year ago. It will be to you all who are
8 aware of this process and out for public comment in
9 the summer. We would ask certainly everyone in
10 this room to be part of that public comment
11 process.

12 Then it will go for three months and
13 then it comes back to the committee. It gets
14 revised based on public comments. Then it spends a
15 year as a proposed guideline and after that becomes
16 the approved guideline. That's the process.

17 Here is the title page just to prove
18 that it really is. This is the NCCLS boilerplate
19 stuff. These are the ten chapters. There has been
20 some revision. It's actually shorter now than it
21 was before even though more material has been put
22 on it. We try to go through the concepts. We
23 actually do use this as somewhat more of a teaching
24 document than traditional NCCLS documents have
25 been. We fought the battle to get that. I would

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrsgross.com

1 like to see it used that way.

2 You can see the major topics that were
3 in discussion here are in the chapters there. I
4 want to go right to chapter nine, Quantitative
5 Ligand-Finding Assays Using Fluorochrome Ligand
6 Conjugates. That's what we are talking about here.

7 What we've just sent in chapter nine a few days to
8 Lois, our liaison at NCCLS, and here is what we
9 sent her in outline form.

10 The first thing is a short discussion
11 of what we're talking about how we get this
12 equivalent fluorescence and binding values. Then
13 we talk about the molecular properties that
14 influence the binding and the fluorescence
15 measurement. There are the fluorescence
16 properties, of course, and we talked about this
17 effective F/P ratio. There are binding properties
18 in the conjugates.

19 There is the issue of having micro
20 heterogeneity in most of the conventional
21 fluorochrome ligand conjugates we use. That
22 heterogeneity is with respect to the number of
23 fluorochrome molecules per conjugate molecule. We
24 can get an average value but of course that can
25 vary across a distribution. It could be a Y

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 distribution. Then, that in turn can affect the
2 binding properties of those molecular subspecies.
3 That can be a problem. I suspect that is a
4 problem. I suspect that's one of the things that's
5 causing some of these anomalies.

6 That led us to go back and look at the
7 recent use and very effective use of unimolar
8 fluorochrome ligand conjugates. Here I'm talking
9 about the one-to-one PE conjugates. We'll hear
10 much more from Lance and from Norm about this and
11 the practical use and we look forward to that.

12 But it also reminded me going back many
13 years ago to the papers that were published by Bob
14 Ashcroft and Ron Chatalet where they did epidermal
15 growth factor binding. I remember the big deal Bob
16 made or Ron, one of the two, was that none of those
17 experiments worked until they took their FITC EGF
18 and purified it on an HPLC to get unimolar FITC
19 conjugates. Then all of that stuff with their
20 isobarometric titration techniques worked.

21 So I think the notion of unimolar
22 conjugates, or well defined conjugates which at the
23 moment are not economically justified in the realm
24 of manufacturers, is going to cost more money to
25 make those kinds of conjugates and characterize

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 them and so on. That's one of the market force
2 driving things that we have to get into that cycle
3 of when does it become reasonable for a company to
4 attack that problem. Only when we start buying the
5 reagents is the answer.

6 Then we talked about exactly how you
7 would go about quantifying the number of
8 conjugates, the binding capacity. You can do it
9 indirectly through an MESF calibration. You can do
10 directly through binding units. In there we
11 mention the fact that when you are looking for
12 binding unit calibrators that there has been some
13 recent success using biologic calibrators.
14 Ultimately we would like to see standards that are
15 easier to use than biologic calibrators.

16 Sources of variability. This is going
17 to be the bugaboo. You are going to have
18 differences in the fluorochrome ligand conjugates.

19 If we get effective FP values put on them, are
20 they authentic? Are they traceable to reference
21 solutions? If we are using binding values that
22 have been assigned to calibrators, whether they are
23 micro-beads or biologic calibrators such as the CD4
24 cell, are those values we are presuming correct?

25 What about the actual authenticity and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 saturability of the binding? There are some
2 misbehaviors in these systems. And what about the
3 multiple interactions between the conjugates and
4 binding targets, particularly when you get to
5 multiple things. That's the shopping list of
6 problems that come up.

7 And, then, finally, I think some of you
8 alluded to this a little earlier and I was glad to
9 hear it, we might actually want to get QFC to the
10 point where we are measuring affinity constants.
11 One thing you can do at a multiplex setup and there
12 is a lot of stuff about multiplex that you can
13 always analyze. You can also measure one analyte
14 much more carefully if for instance you use
15 microbeads that are labeled with different
16 fluorescent barcodes that have different binding
17 capacities. You do a checkerboard titration where
18 you have those in one dimension and in the other
19 dimension you put differing concentrations of your
20 conjugate using this Ashcroft-Chatalet technique,
21 you can bootstrap a scattered plot and get an
22 affinity constant. If it's a straight line and
23 well-behaved then you are probably dealing with
24 characterizable binding. If it's not, then you are
25 probably not.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 I think there's a whole other
2 dimension, literally, that we could apply a
3 quantitative flow to once we get these standards.
4 These things might be as important as the MESF per
5 cell or ABC per cell. That's it. I'm sorry this
6 has taken so long and we're still not quite
7 finished. By the end of the year, this guideline
8 will be on the streets ready to use and I hope that
9 it will be useful in this process.

10 DR. FISCHER: So the NIST things that
11 you are referring to, just the SRM, is available
12 right now. The RM is coming soon.

13 DR. VOGT: Yes, and that of course is
14 fluorescein. Fluorescein is still useful but in
15 addition it was a model system to look at process
16 in general and in particular look at a fluorochrome
17 that had a lot of environmental sensitivity to it.

18 The idea was that you would have to have micro
19 particles that were reflective of their environment
20 so that they could probably calibrate the cells
21 within that same environment.

22 DR. FISCHER: Are there going to ones
23 for the other eight colors?

24 DR. VOGT: Yes, for the other colors.
25 Dolph, would you want the same thing where you

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 think the NIST program will be competitive with
2 respect to the other fluorochromes?

3 DR. GAIGOLOS: That pretty much depends
4 on what groups like this say. We're a supporting
5 lab. Do you want a PE standard? I hope not.

6 DR. VOGT: I would love to see a PE
7 calibration standard come out of this meeting
8 because I think Mary Alice's examples of PE. I
9 changed all my green colors to orange for this
10 meeting. One of the things when we break out and
11 talk about laboratory exercises between now and the
12 fall meeting is we would like to work with folks
13 who are interested in this and headed in that
14 direction.

15 There are a variety of calibrators out
16 there that can be applied to PE. I don't think
17 we're that far away from getting consistent
18 measurements. But nobody has actually tried to do
19 that in a totally focused way although Lance and
20 the group at UCLA certainly have made great
21 progress. We will see where we stand and where we
22 can go with Phycoerythrin. After that I'll retire.

23 DR. FISCHER: That actually does become
24 a very key point because as we all know what is the
25 one molecule everybody likes to use for that? And

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 the reason that you use it is because it's so good.

2 That tends to be the one that also is the one that
3 all clinical people want you to use for all of the
4 markers that they're looking at for everything
5 because they can say yes, it's the brightest one.
6 We use FITC but it's only one of nine. The PE is
7 very important for us because of the fact that we
8 do a lot of intercellular staining.

9 DR. VOGT: Ken, can you give us any
10 little heads-up on where NIST and PE might be?

11 DR. COLE: Well, we're just starting.
12 We have an interest in assays for Homeland
13 Security. That's what brought me into this. I
14 don't have a lot of experience with flow cytometry.

15 But antibody-based assays are something that we
16 are just starting to work on. So any suggestions
17 we're open to hear.

18 DR. DAVIS: Along the lines of trying
19 to be practical with this, is this something we can
20 add to the list as part of the protocol which would
21 be to compare existing calibrators that are out
22 there commercially to what NIST has? That kind of
23 thing. So it's a request for the labs to come back
24 and look at these and do we all get the same
25 interrelationship. That could be of value.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 DR. FISCHER: Bob, you've actually
2 brought up something while you were talking about
3 NIST traceable standards. Now having spent more
4 than one year in a private company and having had
5 an accrued GOP and GMP and all those kind of
6 regulations, the fact that you have to have the
7 ability to use mistraceable standards for a lot of
8 the equipment that we use when it came down to the
9 flow cytometer, they weren't available.

10 Here we were trying to follow all the
11 regulations and we asked what do we use for a flow
12 cytometer. I was told that there isn't anything
13 that is the one approved method for building flow
14 for, being something as simple as calibrant. Now
15 we have the CyAn and that's nine colors.

16 DR. VOGT: Well, we won't have nine
17 colors tomorrow.

18 DR. FISCHER: I'm a realist. I know
19 that these things take time. The fact I didn't see
20 anything concrete come out of the last meeting was
21 only because the stuff was being done in such small
22 increments. I guess eventually it all comes out.
23 Maybe it isn't publicized well enough for those of
24 us out in the flow community. Look, this was done
25 and you need to go look at these things if you want

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 to do quantitative flow. Maybe that should be one
2 of the keys out of this meeting too. We should get
3 the information out there not just to the 30 of us
4 who are in this room, but to the 3,000 people who
5 are out there who are running flow labs.

6 DR. VOGT: There was a prolonged ramp-
7 up period. Part of that was just due to me
8 personally. At NIST there's always a ramp-up
9 period. But Dolph and his colleagues were on this
10 solution and everything as quick as could be. So
11 it's my impression that we can move farther faster
12 now. If all 200 of those fluorescein standards
13 were gone in a couple of months, that's going to be
14 the biggest mess. Is that right, Dolph, that the
15 popularity and marketability of that standard would
16 influence the thinking in NIST?

17 DR. GAIGOLOS: Probably not but if it's
18 not popular, it will.

19 DR. STETLER-STEVENS: So we have two
20 issue items that have mentioned as actions, one to
21 compare standards and one to publicize what's been
22 done.

23 DR. VOGT: Right and, Bruce, absolutely
24 that's what we want to do. Between now and the
25 fall, if we can do some scratch studies which are

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 some things between labs that are interested in
2 doing this both levels of cytofluorometry and
3 cuvette fluorometry for those that are interested.

4 There are those here who are.

5 They can work with Dolph and Ken on
6 this and get them engaged in that initial process,
7 then they will see how bad things are or how good
8 things are. They can take that information and
9 move it into a standardization program. That's a
10 very important output of this meeting.

11 DR. SHAPIRO: In terms of publicity,
12 the quantitative flow drum gets beaten pretty hard
13 for the condition of flow cytometry and I could
14 explain much of this stuff in English.

15 DR. FISCHER: Is that done yet?

16 DR. SHAPIRO: It will be in a couple of
17 months. It's done. It's along side the NCCLS
18 stuff.

19 DR. VOGT: Right, I was just waiting.

20 DR. MARTI: One other point that I
21 think that perhaps is useful here is that the use
22 of quantitative flow is somewhat specific in the
23 history of the development of an assay. Where an
24 experiment or experimental finding was just
25 groundbreaking in the basic research lab where they

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 might be the experiment at least twice, on a good
2 day, maybe three to five times, the kind of
3 controls and standards that we need for that
4 experiment are much different from a product that
5 you want to license and sell between states in the
6 U.S. The kind of stringent controls that are
7 placed on that are much different.

8 Even watch the beginning of the multi-
9 bead multi-analyte. It started out and look like
10 it was going to be really good. Then it slowed
11 down. Now it's picking up. It's getting its
12 second burst. Or use the micro array. Have you
13 ever seen two papers that had same answer yet in
14 micro array? Talk about standardizing that. But
15 it will come if it's going to be used to make
16 decisions about what drug you get or you don't or
17 whether your arm is going to be amputated or not.
18 The kinds of controls that come on that will be
19 much greater.

20 DR. STETLER-STEVENSON: Abe, you're up
21 next. Are you going to tell us what doesn't work?
22 Where the flat tire is.

23 DR. SCHWARTZ: I might not be invited
24 to any more meetings after I speak today unless you
25 want to make yourself feel good. I can do that for

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 you also. I have no vested interest now, as most
2 of you know. So I would like to make some
3 observations because I am working as a NIST
4 associate researcher. I've been involved with
5 Dolph and the colleagues. I've done the MESFs and
6 ABCs for about 20 years. They have made some
7 significant improvements on what I've done because
8 they have the instrumentation and the knowledge on
9 the formalization of fluorescence.

10 There are two or three things that have
11 been improved and will make this thing work even
12 better than it has is one, they have the
13 fluorometer that has holographic filters. This
14 allows you to do the whole intubation of the
15 emission spectrum like Bob mentioned. It gets rid
16 of all the background to where two Million beads
17 per Milliliter looks like water in terms of
18 background scatter.

19 Before that when I started back then it
20 was 500,000 MESFs. It was so bad that I had to
21 make another type of beads that had no scatter, get
22 the assignments and make a calibration curve on the
23 kind of beads they actually commercially use now.
24 That's a major number one improvement they did.

25 Number two, is that we made a series of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 beads with different extenders on it. We found out
2 that ones that have sold for 15 years do not match
3 spectrally with antibody-labeled cells. You will
4 see this in the third paper. If you had a longer
5 extension they match almost perfectly with
6 antibody-labeled cells. That's the second
7 improvement. You have to really characterize your
8 calibrators to match what you are measuring.

9 Back to the title of the thing of what
10 doesn't work, these conferences don't work. How
11 many of you have been to standardization and
12 consensus conferences? Again I've heard it. We
13 walk away with that sounded good and nothing
14 happens. NCCLS documents, I think is going to be a
15 positive thing. The collaboration with NIST is
16 also a positive thing.

17 The comment that was made that we
18 should really have four or five labs really doing
19 this because they're the only ones who are doing
20 it, how are you going to do it without standards?
21 Because if there's only five people buying them,
22 nobody will spend the effort in making them. They
23 aren't made right yet. Nobody.

24 For example, who buys BD and Bangs PE
25 calibrators? Do they come up with the same

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 calibration curve? Do they?

2 DR. LENKEI: Probably not.

3 DR. SCHWARTZ: Anybody have hard data
4 saying yes or no?

5 DR. BRAYLAN: The hard data is no.

6 DR. LENKEI: Univan is working on the
7 second project shows that we can come up with it.

8 DR. SCHWARTZ: Are they all on top of
9 the same line?

10 DR. LENKEI: Yes.

11 DR. SCHWARTZ: They do? Al says no. I
12 haven't bought either of them so I don't know. I
13 suspect that they don't yet.

14 PARTICIPANT: I haven't seen a lot of
15 them.

16 DR. SCHWARTZ: And they haven't. These
17 are two companies putting out standards that it
18 doesn't even matter if they're right. They don't
19 even agree.

20 DR. LENKEI: And speaking about MESF.

21 DR. SCHWARTZ: Correct.

22 DR. LENKEI: It's not about ABC.

23 DR. SCHWARTZ: I didn't say ABC. BD
24 doesn't make ABC.

25 DR. LENKEI: The correlations?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 DR. SCHWARTZ: Correlations of 99.99,
2 but they aren't the same answer.

3 DR. VOGT: The assignments are
4 definitely not the same.

5 DR. SCHWARTZ: Why as a community do
6 you allow that especially when you are spending
7 money for it?

8 DR. FISCHER: That's the point. In
9 several years we haven't bought any of those
10 because they didn't match. Because we couldn't
11 use it from one lab to another, that was why we
12 stopped buying them. Most of our money would talk
13 even when the companies didn't seem to listen to
14 them.

15 DR. SCHWARTZ: Why didn't they listen?
16 Because they have to survive. I know it more than
17 anything because that was my only products. These
18 people have 100 other products. If people don't
19 buy these, business-wise it doesn't matter. To
20 this group, it is the key. If you do anything, it
21 is to address that issue of being able to have the
22 material that you can start answering these other
23 questions. If you do not, don't waste your time
24 even asking.

25 DR. FISCHER: Doesn't that go back to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 the point of making them NIST traceable?

2 DR. SCHWARTZ: NIST isn't going to do
3 it.

4 DR. VOGT: I'm going to disagree with
5 that. I think we can come up with Phycoerythrin
6 units that are traceable.

7 DR. SCHWARTZ: Who's we? Who's going
8 to do it?

9 DR. VOGT: The people in this room.

10 DR. SCHWARTZ: So NIST isn't going to
11 it and the companies aren't going to do it. You're
12 going to get your own bead labs and make them.

13 DR. VOGT: No, the companies and NIST
14 and the people in this room are going to it.

15 DR. SCHWARTZ: NIST doesn't have the
16 budget. Like you said if you don't buy it,
17 fluorescence is dead.

18 DR. LENKEI: I want to say something.

19 DR. SCHWARTZ: If you do buy it, they
20 may try to do it but the amount of energy and
21 effort especially making a PE particle standard is
22 not going to happen.

23 DR. VOGT: I think it will. I think
24 you're wrong. In three years, we'll have universal
25 PE units.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. SCHWARTZ: It's not the units.
2 It's the material. Who's going to make it and
3 who's going to verify it because it's not in the
4 program?

5 DR. VOGT: BD has had a product for
6 years.

7 DR. SCHWARTZ: And so did Bangs.

8 DR. VOGT: Wait. The BD product was
9 tethered to their conjugate. It works. It
10 absolutely works. I don't think it's fair what you
11 are saying.

12 DR. LENKEI: I want to say something.
13 Conjugation is standardization. So if you speak
14 about selling reagents, to sell them in
15 standardization because I have that I didn't use
16 that because they don't leave us with the exact
17 pairs. But using them in the last ten years, I had
18 a very good standardization. If we tell them, also
19 more is standardization of reagents to get unified
20 results in order to get better significance in all
21 our established teacher grades.

22 DR. VOGT: It can be done, Abe.

23 DR. SCHWARTZ: It's part of the
24 question that it can be. I don't see anybody
25 putting the necessary resources to do it correctly.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 The theory works. Dolph has formalized it and
2 Lily to the point where even I'm convinced that the
3 subjective thing to say is I think this works in
4 proper and it worked for 20 years. People got the
5 kind of the same answer. But in terms of it being
6 really solidly based like we tried to do in North
7 Carolina as a white paper we said his MESF theory,
8 does anybody have a problem with it? That wasn't
9 very satisfactory because the only problem was why
10 are people making money on it.

11 DR. LAMB: Abe, part of the focus that
12 flow labs are going to buy a standard and use it
13 and that's what's going to drive the thing. It's
14 not going to happen. You're absolutely right. He
15 made an excellent point from Pharma's point of
16 view.

17 If you are working with tumor-
18 associated antigens which are now just starting to
19 get over the hill as something that's going to be
20 important and in targeted therapy of leukemia which
21 is what my lab works on, when these go to Pharma,
22 what dose of this drug and what antigen density of
23 this cell is going to give you efficacy? Those are
24 the companies that are going to drive this doing
25 thousands and thousands of tumors on clinical

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 trials. Not at a pathology laboratory but in an
2 industry setting.

3 Then perhaps the technology will get to
4 the point where it will filter down to the
5 individual laboratories. But you say nobody's
6 going to buy it. I'm tell you what. I think the
7 people will buy it.

8 DR. SCHWARTZ: I'm not saying they
9 wouldn't buy it. I'm saying nobody has the will to
10 put the resources to do to give you the material
11 that you can use. It's a Catch-22. I tried to put
12 as much as I could into it.

13 DR. MARTI: I think that industry won't
14 pay any attention.

15 DR. SCHWARTZ: And NIST.

16 DR. PURVIS: The regulatory agencies
17 are going to be the ones that will drive this as
18 well as the insurance --

19 DR. MARTI: From my viewpoint, just
20 because a standard doesn't exist in industry, if
21 the market is deemed to be \$200 billion, that
22 standard will appear.

23 DR. SCHWARTZ: It can't until you have
24 proven it's valuable. I've been asking for 20
25 years how does this save lives. Nobody has said I

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrsgross.com

1 can't say where it's going to save lives. Now you
2 are coming up with some things that maybe it's
3 important. You are not going to get the two
4 Million assays required to use as a pressure to get
5 somebody to take this stuff seriously to put the
6 effort and energy and resources into it to make a
7 thing that will standardize it.

8 DR. WOOD: I don't think it's quite as
9 dismal as you have painted it because what you need
10 to look at are the two factors involved here. It's
11 precision and accuracy. If we can shoot for being
12 precisely inaccurate, we can always correct later
13 on. Our problem right now is we need precision.
14 So it doesn't matter whether you get two different
15 numbers. You can argue later on as to which number
16 is more accurate. But, if the precision isn't
17 there you can never argue that.

18 DR. SCHWARTZ: The precision is getting
19 the same number if it's wrong or right.

20 DR. WOOD: No, accuracy is getting the
21 same number. Precision is a typical manufacturing
22 problem.

23 DR. SCHWARTZ: Precision is getting
24 some number that is repeatable by various labs.

25 DR. WOOD: Right.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. SCHWARTZ: It may be right or
2 wrong.

3 DR. WOOD: Whether it's right or wrong,
4 it's the same number. That's what is important.

5 DR. SCHWARTZ: That's one number
6 whatever it is.

7 DR. PURVIS: The same assignments on
8 these beads or you have to have an FP that corrects
9 four of the assignments on the BD.

10 DR. SCHWARTZ: Because in general we
11 all have to get the same answer whether it's right
12 or wrong. That's what precision is.

13 DR. WOOD: Correct.

14 DR. SCHWARTZ: We're not doing that.
15 We have two products out there getting two
16 different answers.

17 DR. BRAYLAN: That's accuracy.

18 DR. SCHWARTZ: Both may be wrong but
19 they are different.

20 DR. BRAYLAN: Right but within each
21 system is repetition.

22 DR. SCHWARTZ: If you are going to have
23 one disease and you are using one system and they
24 are using another and it's two different answers
25 you can't talk to each other.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 DR. VOGT: In these settings a better
2 word than accuracy is bias because it actually is
3 more indicative of what's going on. The difference
4 between precision and accuracy becomes very flaky
5 at some point. What's happened is in flow
6 cytometry generally you have very precise
7 measurements because you are counting so many
8 events. So you can see small differences between
9 things and that is in bias. So there is bias
10 between the PE calibrators, but there is good
11 precision within the use of any particular PE
12 calibrator.

13 DR. SCHWARTZ: The more manufacturers
14 and standards you have that are getting different
15 answers, it's lucky you only have two that are
16 doing it.

17 DR. VOGT: That looks like kept work.

18 DR. SHAPIRO: The guy who shot the red
19 painted bullets is accurate but not precise. The
20 guy who shoot the green painted is precise but not
21 accurate.

22 DR. SCHWARTZ: But what happens when
23 you have different groups here that gives you a
24 couple of answers. Which one do you believe?

25 DR. VOGT: Then goes back to what Jim

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 said which is that you can always move to the
2 center if you have a tight cluster anywhere that's
3 in the measurement space.

4 DR. SCHWARTZ: But it may not even be
5 more important to get to the center.

6 DR. MARTI: Remember when we started
7 CD34 in U.S., Canada and Western Europe. The
8 variation on a CD34 measurement published was plus
9 or minus 1000 percent. The next thing that
10 happened in the process was let's take a bunch of
11 labs and have a standard method, and you and your
12 lab and your wisdom and your extensive experience,
13 you compare your local method to the standard
14 reference and we're going to do that four times.
15 Guess what happens? They couldn't complete the
16 experiment. After the second mail out, everybody
17 was using the reference method.

18 DR. VOGT: They broke the code.

19 DR. MARTI: I don't know about that.
20 But the moral of the story is that these two can
21 move together, or they can move toward the center.

22 The whole idea of standardization is to try to and
23 define what the magnitude of the variation is.

24 Once you know what that variation is
25 then you can take it apart and see what it is. We

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 generally agree up to this point in time that the
2 variation isn't due to the instrumentation except
3 sometimes we don't know that. We don't know that
4 the instrument's been validated. But when the
5 instrument is validated then the instrument is
6 removed from the equation. I think that's been
7 true in the past. I'm not so sure now with this
8 new generation of instruments whether that's true
9 because it hasn't been tested.

10 DR. FISCHER: And in the long run don't
11 we need somebody to tell us where the bull's-eye
12 is? That's where NIST or somebody come in because
13 they have to tell you where the bull's-eye because
14 we can all end up outside of the target completely.

15 Yes, we'll be precise and we'll all in some ways
16 be wrong, but until somebody tells us where the
17 right spot is, we'll all think we're right anyway.

18 DR. MARTI: In retrospect the fact that
19 when we were all getting the wrong answer on CD34,
20 at least on unmobilized peripheral blood two to
21 three or five CD34 positive cells per microliter,
22 it probably was right.

23 DR. MUIRHEAD: There are two issues.
24 One is the bias issue that Bob brought up. The
25 second is the perception issue. That's an issue in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 a larger community. In this room or the people
2 that have been thinking about these problems, I
3 think they would agree with a statement that says
4 as long as we know what the biases are, as long as
5 people who are using a given system can get
6 consistent results among the group that's using
7 that system, then we decide there's a way to
8 account for that bias and know what it is. Fine.
9 Then we can start preparing the process.

10 But to the outside community, then,
11 they are thinking about this, the problem that
12 says I see a group using this system that's getting
13 what looks like a completely different set of
14 answers. That's a perception problem. That's one
15 of the issues that says wait a minute, I don't want
16 to have anything to do with this because the
17 experts can't even get comparable results. So you
18 have to deal with both of those issues.

19 DR. SCHWARTZ: The biggest concern I
20 have is the material that is certified is not going
21 to be available because there's not the support to
22 do that. Even for NIST, that program is doing
23 these two things but somebody asks what's after
24 that.

25 DR. MARTI: Standards. It is a big

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 glorious word. But you are never going to get an
2 ROI funded from NIH on standards. That's the first
3 thing. The second thing is where standards develop
4 and it's supposed to be a big thing at the FDA, I
5 think that every time I write it down on my CD or
6 on my plans for the year, that automatically means
7 negative dollars. That's a reality. I agree with
8 you if there isn't a standard that can't be
9 marketed and properly made on the effort that we
10 need to make it, that's a problem.

11 DR. SCHWARTZ: That's your biggest
12 problem. The rest of these things don't mean
13 anything unless you have the material to hang your
14 hat on to deal with these other problems. I'm not
15 saying they are not important. They are very
16 important. But you have to have the standards set
17 up first, it's worthless.

18 DR. MARTI: I guess in order to pull
19 ourselves out of this severe depressive area where
20 you are.

21 DR. SCHWARTZ: I'm not depressed.

22 DR. MARTI: The dismal state that
23 you're painting, we can do some things about that
24 with the materials that we have. God forbid even
25 if we have to go back that formaldehyde fixed

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrsgross.com

1 chicken red cells or thymus nuclei.

2 DR. HOFFMAN: We do have a lot of
3 resources. We have a lot of capabilities. Let me
4 just say something. I don't think we developed
5 quantiBRITE because we thought we were going to
6 make a lot of money selling quantiBRITE. We
7 developed quantiBRITE because we thought the
8 presence of quantitation was going to be in the
9 future a very useful and hopefully profitable kind
10 of business.

11 We published how we assigned the
12 values. We published what the molecular weights we
13 assumed from literature values for the PE. We
14 published what we assumed from literature documents
15 the extinction coefficient was. We published all
16 the details about holocene, two inventive methods
17 and we assigned the values and got us some results.

18 If there are biases there, it's likely
19 coming from the assumption of what the molecular
20 weight was or what the extinction coefficient was.

21 There are resources around the world that know all
22 about hydroproteins. We're in contact with some of
23 those and maybe others. Even if NIST doesn't
24 develop a standard for PE, companies that are
25 interested in developing, manufacturing bead

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 standards have resources at NIST.

2 BD is interested and we're working with
3 NIST, not necessarily because we expect them to do
4 all the work, but because they are a valued
5 resource. They have this incredible fluorometer.
6 If we can get groups that can agree on things about
7 PE and there are proteins and biologics and there
8 are variations from one kind of bacterium that's
9 making it to another, whatever source of PE that a
10 particular manufacturer is using for their
11 conjugates, we have resources at NIST. We may have
12 other resources in this room. They've been used to
13 come a more complete understanding and assignment
14 of agreed upon values.

15 Maybe we're not going to have two
16 systems that are going to give exactly the same
17 results, but within a system a PE conjugate, a
18 critical source of PE, we will be able to get
19 consistent results. Then knowing what the biases
20 between those two are, hopefully we can maybe know
21 what it is.

22 DR. SCHWARTZ: I'm not saying it can't
23 be solved. I'm saying that there's not enough
24 serious focus on getting the resources to the
25 people to be able to do it.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 DR. HOFFMAN: I'm just following up
2 with some resources. I'm not suggesting that more
3 than NIST is actually going to want to do it but I
4 certainly hope so.

5 DR. SHAPIRO: Again the process exists.
6 We know if you have a fluorometer that's
7 appropriately designed you can do these
8 measurements whether they're your beads or
9 anybody's beads. You have a solution. But if you
10 have a label and you have beads and you have the
11 fluorometer set up with the appropriate flow, you
12 can do this. Once there is one machine around, the
13 initial investment is in the first machine. While
14 the filters may be expensive, they're not that
15 expensive. So basically it's fairly easy to
16 implement this process.

17 DR. SCHWARTZ: NIST's role is to find
18 out the methodology so other people can do it.

19 DR. SHAPIRO: Right.

20 DR. SCHWARTZ: And they've done that.

21 DR. VOGT: The thing is, Abe, even
22 after all that is settled, that's not the biggest
23 problem Mary Alice has. The fluorescence
24 properties and the calibration of the fluorescence
25 scale are tractable problems. The use of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 phycoerythrin conjugates for staining cells will
2 present perhaps some intractable problems but they
3 will have to be worked out on a case-by-case basis.

4 That's what I'm more worried about than
5 our ability to get a handle on PE fluorescence. I
6 think we can handle on that, but I'm not sure that
7 we're going to be able to get a handle on every
8 single phycoerythrin conjugate that's made by every
9 single manufacturer. It's still going to be up to
10 the manufacturers to provide conjugates that are
11 characterized in a way that work in their systems.

12 DR. SCHWARTZ: Let me just part with
13 just one comment with what will work. It is what
14 Norm Purvis's approach has been for the last half
15 dozen years or so. ABC binding beads will work in
16 the hands of somebody that has the time and energy
17 and effort to do them. That's not most of us,
18 including even myself. I would have to have
19 specialized technicians to be able to do it to get
20 consistent things as best I could do it.

21 What is practical and again Bob was
22 saying on this effective F/P ratio is if we can
23 develop any MESF beads where everyone agrees no
24 matter what their source they give you the same
25 calibration line because that's what you want and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealr@gross.com

1 then the manufacturers who make the reagents can
2 put on that bottle because if you have to try to do
3 it yourself, you're in a hell of a mess and it's a
4 waste of your time and you would be willing to pay
5 a few more dollars if that F/P ration is on the
6 bottle. You divide that by whatever you have for
7 MESFs and you will get consistent answers. Whether
8 they are right or wrong, I really don't care and
9 neither do MDs. As long as they have an answer,
10 they can make a decision about it that's
11 consistent. That's all we want in this room.

12 DR. LENKEI: We can't rely on each
13 company that the figures will be correct because
14 this is a big problem.

15 DR. SCHWARTZ: It will be correct
16 because hopefully NIST or somebody like that will
17 go into a document like NCCLS and say this is how
18 you assign the number to your antibody. You can do
19 it with a fluorometer. That's the easy one. The
20 problem there is do you know the concentration of
21 the antibody that's going in to get that particular
22 fluorescence. That should be the key push for here
23 in terms of trying to develop something that you
24 can get answers, that you could interpret or
25 misinterpret because of these other additional

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 problems.

2 DR. PURVIS: This removes the need to
3 also those unimolar antibodies.

4 DR. VOGT: It might or it might not,
5 Norm.

6 DR. PURVIS: It depends on how good the
7 conjugate is. As long as the antibodies have not
8 been over-conjugated where we have quenching or
9 have affected the binding.

10 DR. VOGT: I'm wondering if that's ever
11 going to be possible to insure.

12 DR. SCHWARTZ: It will because it's
13 tested before they sell it.

14 DR. VOGT: But again every cell is
15 different. Can you guarantee me that just because
16 it didn't interfere with a complex set of markers
17 in one tumor that it won't interfere with a complex
18 set of markers in another tumor?

19 DR. SCHWARTZ: No.

20 DR. VOGT: Nobody in this room would
21 guarantee that.

22 DR. PURVIS: I think a part of that is
23 going through and doing the proper qualifications
24 on the antibody that you're interested in
25 evaluating. That's simple biology.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. VOGT: There's a lot of biology.

2 DR. SCHWARTZ: And on the bottle it
3 will say that this can be used for such and such a
4 tumor.

5 DR. PURVIS: They will not put that
6 information on the bottle.

7 DR. SHAPIRO: Nobody can afford to do
8 that.

9 DR. SCHWARTZ: That's my two cents.

10 DR. LENKEI: One point we should look
11 at is FITC or functions specifically to the
12 predicament of fluorocarbon for conjugate.

13 DR. MARTI: Just go back one step. I
14 may have had a transient temporal lobe seizure
15 there. What was the consensus of the group about
16 how you want a label to read on a vial regarding a
17 fluorescent ligand conjugate?

18 DR. SCHWARTZ: The effect of that would
19 be how many MESFs per antibodies and divide that
20 number into the MESFs of your cell which is a more
21 stable type of measurement. You get the binding
22 antibodies.

23 DR. BRAYLAN: So how difficult is it
24 for the manufacturers?

25 DR. SCHWARTZ: Simple. He does it

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 every week.

2 DR. BRAYLAN: If that is simple then
3 this should be done.

4 DR. PURVIS: For the manufacturers, it
5 should be even more simple because at the time that
6 they do the conjugation and antibody verification
7 they know the concentrations.

8 DR. SCHWARTZ: Right, they know what
9 the concentrations are. It's very hard for them
10 because they put other proteins in there and you
11 can't tell what the real concentration is.

12 DR. VOGT: I want to emphasize one
13 point that Bob made. This stuff that they did was
14 all published. It's all in public domain. That's
15 really important because if we have a bunch of
16 manufacturers that do their own method of doing
17 this we will have biases. We'll probably have some
18 biases anyhow.

19 When stuff appears in the open
20 literature and everyone can look and see how it's
21 done, and there some conflict here with the ability
22 and need to make money off of things that may be
23 proprietary. There will always some difficulty in
24 balancing those things.

25 But the BD methods are published.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 That's a very important thing. That allows us in
2 the NCCLS guidelines to refer to the BD method
3 which we could never do referring to them as BD
4 methods, but we can certainly refer to the papers
5 that appear in the open literature. One thing that
6 I would like to encourage all the manufacturers to
7 do is publish, publish, publish.

8 DR. PURVIS: Can we not use what NIST
9 has developed here for procedure and implement that
10 as a consistent way to measure for the
11 manufacturers to actually use this? This is going
12 to be published.

13 DR. VOGT: I think what Dolph has
14 published for the assignment of values and so on is
15 going to be used in a few laboratories. But the
16 assignment of the effect of FP or whatever you want
17 to call it is trickier. If you look at what was
18 primarily Ken Davis and his group did at BD in
19 working that up, it's a complex thing. It worked
20 real well for one marker and then it took more work
21 to get it to the CD38 zone in time to tell us about
22 it.

23 DR. MARTI: But it's safe to say that
24 there is a desirability and it would be desirable
25 to have something about what approximates an

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 effective F/P ratio on the label of the antibody
2 ligand conjugate.

3 DR. VOGT: Absolutely.

4 DR. MARTI: Going once, going twice,
5 gone. That's something that could be discussed
6 with the manufacturers and get their input to see
7 what they think. Remember that in this room you
8 all take what you read on a label pretty much for
9 granted. But what's on a label from a regulatory
10 standpoint, that's looked at as how much did that
11 label cost. How much research and development went
12 into that label. Did it cost a half a Million
13 dollars to guarantee what was in that bottle?

14 Industry likes to not to have to put
15 much on that label because the less they have to
16 put on, the less costly it is. As simple as this
17 sounds, I would still keep open to the fact that
18 there might be some dollar amount associated with
19 putting that on a label.

20 DR. SCHWARTZ: If I had that on a
21 labeled antibody, I would pay extra for it because
22 I wouldn't have to do it.

23 DR. MARTI: If the cost of an analyzed
24 specific reagent would go up 10 percent, would you
25 pay for this?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. McCOY: As long as the Medicare
2 reimbursement goes up by 10 percent.

3 DR. MARTI: Oh boy, that's another
4 meeting.

5 DR. BRAYLAN: As long as you get paid
6 either by research or also by clinical policy, I
7 would say that I would be very happy to pay for CD
8 20 or CD 22 because I know there is clinical
9 application. Otherwise how are we to pay?

10 DR. FISCHER: I don't think you get it
11 on every reagent. But you want to get it on the
12 main T-cell and the main B-cell quantitative
13 antibodies.

14 DR. SCHWARTZ: A new classification is
15 what we are talking about.

16 DR. VOGT: Since we are talking about
17 phycoerythrin reagents dominantly here, I want to
18 go back this unimolar business. If you look at BD
19 papers apparently there is not enough quenching
20 upon conjugation to alter the fluorescence yield of
21 phycoerythrin on an antibody molecule. So the F/P
22 ratio of unimolar conjugates is one. It may be
23 1.0. It may be 0.9. It may be 1.1 but it's not
24 1.5 and it's not 0.5.

25 Gel filtration is easy. I don't know

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 exactly how you purify your antibodies, but when
2 you take something that's 150,000 and add something
3 that's twice as big to it and you need to separate
4 that from something that's 150,000 with two things
5 that are twice as big on it, that's a pretty easy
6 problem in biochemistry.

7 That's probably easier than figuring
8 out the effective F/P ratio and knowing that you
9 are not altering binding properties by having
10 heterogeneity of your conjugate phycoerythrin
11 ratios. So I actually think unimolar conjugates for
12 phycoerythrin give us both. They give us a
13 constant effect in equivalent fluorescence and they
14 give us constant binding properties.

15 *DR. SCHWARTZ: But, I don't think
16 that's material.

17 DR. VOGT: That's the price you may
18 have to pay.

19 DR. HOFFMAN: We sell some one-to-one
20 conjugates. The price is higher because the yield
21 is less.

22 DR. LAMB: You have to buy in volume.

23 DR. VOGT: How much higher is it? Do
24 you know? I actually don't know.

25 DR. HOFFMAN: I think it's 20 percent

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 or something. It's not twice as much.

2 DR. LAMB: Bob, the deal is I have
3 bought CD69 one-to-one. You can't order a bottle
4 of it. You have to order a lot.

5 DR. SCHWARTZ: \$5,000 worth.

6 DR. LAMB: Which they will make for you
7 for about \$5,000 and then you have that in your
8 lab.

9 DR. HSI: CD30 right now is five times
10 as much as the regular CD reagent.

11 DR. SCHWARTZ: But you don't have to be
12 limited to phycoerythrin if you do it with
13 fluorometry, you can do it on fluorescein or any
14 other fluorochrome.

15 DR. LENKEI: We can show you the very
16 inch variation and I don't think any company would
17 like to tell you exactly the difference**

18 DR. SCHWARTZ: Do you mean if they go
19 back to fluorescein?

20 DR. LENKEI: Not only that you can
21 submit antibodies since they test fluorescein for -
22 - is also part of the company's confidence not to
23 show you exactly.

24 DR. SCHWARTZ: When I measured these
25 things by the ABC method for fluorescein, I was

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 always coming out 0.7, 0.6 for fluorescein almost
2 across the corporations. So it's not any problem.

3 DR. LENKEI: I will tell you. I had an
4 amazing range in the beta monoclonal from 6.1
5 fluorescein protein ratio to 9.0. I almost was
6 going to correct all my figures because it was not
7 as effective.

8 DR. SCHWARTZ: Was that on the label?

9 DR. LENKEI: It was a fluorescein
10 label. But I heard from them when I saw this.

11 DR. SCHWARTZ: That's how much they put
12 in. That doesn't mean how much fixed.

13 DR. LENKEI: Yes, but it was a bed
14 monoclonal-- it showed because it had nine and
15 inoxidated part of my monoclonal.

16 DR. VOGT: I was going to say you get
17 nine FITCs on a antibody. Let's go back to
18 Ashcroft paper. When they tried to do that
19 experiment with conventional epidermal growth
20 factor fluorescenated ligand, it didn't work. When
21 they purified it and got unimolar, it worked
22 beautifully.

23 I'm not convinced that the biggest
24 problems here are fluorescence. In fact I'm firmly
25 convinced the biggest problems here are binding. I

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 don't think we're going to get around binding
2 problems by getting effective F/P ratios. We may
3 get around the binding problems by having uniform
4 conjugate reagents.

5 DR. SCHWARTZ: Not only PE.

6 DR. SHAPIRO: Probably not PE because
7 as along as we have the work horse laser beam 488
8 and as long as we want to do seven colors up to
9 488B then we have PE tandems, quantifying is going
10 to be impossible. If you want to do a quantitative
11 measurement with PE, then you really have to start
12 thinking about gating with antibodies that are
13 excited at other wavelengths, whether its in red or
14 violet or UV where you don't have the spectrum
15 crossed off with PE.

16 That's giving you maybe four antibodies
17 to gain on it. If you want data on more antibodies
18 than that, then maybe you start thinking about
19 considering the ABC reagent for your quantitation
20 even though it's not going to be as bright as a PE
21 reagent. There is no question that if you are
22 doing PE with six other colors, the cost of it is
23 just ridiculous.

24 DR. TAMUL: I'd like to second that and
25 also to mention that the manufacturers would like

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 to have the standards just as much as everybody
2 else would. We need something else to go on as
3 well.

4 DR. MARTI: Mary Alice, before we go on
5 to the next presentation, I would like to make a
6 final comment on Abe's presentation. Abe, one of
7 the really wonderful things that you've done was to
8 use the consensus process to establish a set of
9 performance characteristics of standards. You
10 primarily did that with one of our colleagues who
11 is not here today, Frank Mandy, from Health Canada.

12 That certainly is a big torchlight to have that
13 concept analysis.

14 DR. SCHWARTZ: That and the window of
15 analysis.

16 DR. MARTI: I would agree with that
17 too.

18 DR. LENKEI: It's the biggest thing
19 which we have.

20 DR. MARTI: That still needs to be
21 tested a little bit further. It needs to be tested
22 in beta setting and not just Western Europe.

23 DR. LENKEI: We have published the
24 results.

25 DR. STETLER-STEVENS: I've had a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 request for a five minute break. Excellent. Have
2 something to drink, go to the bathroom. Five
3 minutes though. Real quick. Off the record.

4 (Whereupon, the foregoing
5 matter went off the record at
6 10:15 a.m. and went back on
7 the record at 10:32 a.m.)

8 DR. VOGT: Well, Jim, there's actually
9 a very good convergence on those measurements over
10 a 15-year period.

11 DR. WOOD: Well, what I'm saying is to
12 go from one manufacturer to the other, it's going
13 to be important in order to get the precision and
14 reproducibility, as to work within a system. That
15 is you're going to have to have consistency in the
16 antibody, consistency in the dye that you're using
17 and develop a whole system around that for
18 calibration. And then to go from manufacturer to
19 manufacturer, you're going to have to have fudge
20 factors, for these calibration factors to go
21 across.

22 DR. FISCHER: But you have to go back
23 to having a standard to base all the fudge factors
24 on, right?

25 DR. WOOD: Well, but then you go back

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 to identifying what CD4 is, for example and say
2 which antibody because you talk about what's a bad
3 antibody. Identifying and making sure that it's
4 really identifying the epitope the way that it
5 should do it.

6 DR. PURVIS: I'll throw another problem
7 into the mix. If you have the same clone from
8 multiple vendors.

9 DR. VOGT: You mean the same antibody?

10 DR. PURVIS: Same clone, same clone.

11 DR. VOGT: Okay.

12 DR. PURVIS: If I do a PE conjugation
13 to it or buy them all in PE's, I get all kinds of
14 different results. The F/P's are different and
15 that is where I need that F/P to be able to take
16 care of it. Even if I think, based on what I'm
17 seeing, Prozyme, I went out on their website and I
18 talked about PE's degradation, in the conjugation
19 process itself, even if you gave me unimolar PE
20 conjugates, I'm still going to see differences
21 because the effect of F/P is not one.

22 DR. WOOD: Just to talk about the issue
23 with phycoerythrin, if we're trying to take
24 different manufacturers with different clones or
25 different versions of PE, and you go to, say, using

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 the Alexa dyes, what you've done is you've now gone
2 to a single manufacturer again in terms of
3 identifying an Alexa dye, that dye, and you
4 identify exactly what it is.

5 DR. SCHWARTZ: Fluorescein is
6 fluorescein. Alexa is Alexa.

7 DR. WOOD: What you're doing though is
8 you now reduce the variability of the system.

9 DR. PURVIS: Yes.

10 DR. WOOD: And that's what I'd like to
11 see. Naturally when you do that, then your overall
12 precision is going to go up. That was my main
13 point to make in the whole PE thing. Yes, it's
14 great. It's bright. But I -- we are capable of
15 doing it now with the new instrumentation,
16 sensitivities that we have, the resolution, the
17 linearities to be able to use FITC without any
18 problems to quantitate on most of our antigen
19 systems that we're interested in doing our
20 quantitation of. I think the same thing would be
21 true for the Alexas and other dyes.

22 DR. VOGT: There is another approach to
23 this that I truly believe would work and this is
24 something Abe and I talked about years ago. His
25 original system was get the MESF curve and get the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 single quantum simply cellular population with a
2 known binding capacity and do your normalization,
3 do your one point, the same as the CD4, except it's
4 quantum simply cellular bead rather than a CD4
5 cell.

6 The problem with that system is there
7 is no universal binding capacity that you can
8 assign to the quantum simply cellular beads. Even
9 from lot to lot in the same manufacturer, the same
10 fluorochrome, there's variance. However, it is
11 possible to calibrate those beads on each lot of
12 antibody using, for instance, the isoparametric
13 titration or using Howard's cheap and quick
14 supernatant redepletion method or whatever.

15 So you actually could provide people
16 with a matched pair of your conjugate and a quantum
17 simply cellular type of bead, a capture bead, which
18 had been calibrated to that conjugate to that lot.

19 You put that on your flow cytometer and read it
20 off in the MESF curve, you get the effect of F/P
21 ratio in your lab for that lot, that bottle of
22 conjugate.

23 The only thing you have to worry about
24 is whether there had been some degradation in the
25 binding properties in the quantum simply cellular

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 bead between the time that you opened the bottle
2 and ran it from the time of the seal-up to begin
3 with. That system would work but you have to have
4 independent lot by lot quantification of the
5 binding capacity of the capture bead for that
6 particular conjugate. That's the closest thing to
7 a universal system you could get.

8 DR. LENKEI: Well, do you remember the
9 studies that even now, the most important thing is
10 how you conjugate that antibody on the bead? And
11 it has been a lot of problems and we know about
12 that. The last protocol they were much better
13 because they were taking into consideration the
14 amounts. So we had a lot of problems from the
15 practical point of view.

16 I want to stress here that what you
17 have, I am talking about clinical applications
18 because the subject of our meeting theoretically,
19 it's very good to go farther for the next case.
20 But for this case, I guess we had problems.

21 DR. SCHWARTZ: If we took what Bob said
22 to try to make it practical for clinical people
23 where they don't have to do a whole bunch of
24 nonsense to get the quantum simply cellulars pre-
25 stained by the manufacturer - and I didn't have

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 enough money to do it properly and I couldn't get
2 anybody interested in it at that point - and if you
3 pre-stain it and the manufacturer does the
4 assignments and leaves it swimming around in the
5 antibody, then you take a drop out and run it, you
6 will have a calibration curve which will be
7 accurate.

8 DR. LENKEI: Yes, and I can profess
9 that in our second experiment of the task force,
10 you prepare the reagents last and they were stable
11 for one year. They have exactly the same number,
12 the same intensity when we had all the same
13 application for one year. All the peaks. And it
14 was very good but impractical when it was the
15 monoclonal antibody, they were conjugated by Abe.
16 They were kept in the same conditions in my
17 laboratory. They were distributed to eight
18 laboratories in Europe each month, and so on. Then
19 the variance was very low with quantum simply
20 cellular. But in clinical application in many
21 laboratories, we had a lot of errors.

22 DR. SCHWARTZ: The clinical people
23 cannot do that work themselves. It has to be done
24 by someone who says all right, I want to tell the
25 manufacturer and sell this thing, that has the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealrgrs@comcast.net

1 right equipment and knows the problems with
2 binding.

3 Essentially they solved them and sell
4 you something that will give you the same
5 calibration line, just essentially like the
6 quantiBRITE does or the hard dyed beads or whatever
7 but that's a big responsibility for the
8 manufacturers. It really cannot be done by I've
9 given you a protocol and you try to follow it. You
10 do not have the time and experience to do it
11 reproducibly.

12 DR. FISCHER: We're the hands. I mean,
13 most clinical labs are overworked as it is now.

14 DR. SCHWARTZ: They shouldn't have to
15 be making the standards.

16 DR. QUINTANA: In both your method and
17 Bob's neither one is going to come from a bead
18 manufacturer.

19 DR. SCHWARTZ: It has to come from an
20 antibody.

21 DR. QUINTANA: And an antibody
22 manufacturer is not going to want to take beads and
23 sell them with antibodies.

24 DR. SCHWARTZ: Why not?

25 DR. QUINTANA: The same reason a bead

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 manufacturer doesn't want to buy --

2 DR. SCHWARTZ: Why not? I mean, they
3 could buy your beads --

4 DR. D'HAUTCOURT: My opinion is that in
5 my experience are able to validate certain
6 calibrator and this is a good point of quantitation
7 in the future. Before trying to have something
8 that is consistent, first we must focus on the
9 clinical application because they show clearly that
10 the design of the system and this is so obvious
11 that we can validate the stability of the
12 calibrator. This is the work in the opposite sense
13 and this is for me a good move that quantitation is
14 useful in clinical application.

15 The problem is that if we try to
16 explain everything like biology, measurement and so
17 on, we produce so many complications in the system
18 that most of the clinical labs have no more
19 interest in it.

20 DR. SCHWARTZ: The clinical labs should
21 not have to deal with any of that. They take
22 something out, they get a calibration curve, they
23 run a cell against it, and they get the same
24 answer.

25 DR. PURVIS: One calibration material

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 for FITC or PE. This is a very simple process that
2 BD's works by. So is yours if you have a proper
3 F/P ratio. It is a very simple process. It can be
4 reliably implemented in anybody's lab so that it
5 takes a lot of the variability out.

6 DR. SCHWARTZ: And it shouldn't be done
7 with binding beads. It should be done with a
8 fluorometer and that makes everything
9 straightforward and simple by the manufacturer of
10 the antibodies and write that on the bottle.

11 DR. MARTI: Kathy is trying to say
12 something.

13 DR. MUIRHEAD: I'm sure some
14 combination of the manufacturers in here must have
15 thought about it. One of the benefits of the CD4
16 method is that Mother Nature gives you a reasonably
17 well controlled standard reference material in the
18 form of the CD4 lymph set. Goodness knows we can
19 engineer every other kind of cell. Are there ways
20 of engineering stabilized cellular material that
21 could be used?

22 DR. SCHWARTZ: Poncelet didn't find out
23 what the CD4 was on cell lines.

24 DR. MUIRHEAD: Those could then be used
25 across antibodies. It's a different problem but I

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 mean somebody must have either thought about it and
2 tried it and decided not to do it.

3 DR. VOGT: Kathy, Bill Caldwell did
4 that years ago with the B-cell line. He tried to
5 sell it to Coulter and they weren't interested at
6 the time. This is like early on.

7 DR. MUIRHEAD: This is where we come
8 back to Jean-Luc's question. This is a chicken and
9 an egg. We can imagine all of these things. We
10 can probably even imagine how to build some of them
11 but it's going to cost either time in the clinical
12 lab, which nobody has, or money on the part of the
13 manufacturer and therefore, on the part of the
14 purchaser. Where's the applications that show that
15 it's worth somebody's time to either manufacture
16 the right reagents because the lab is going to be
17 able to get reimbursed for it? It really is a
18 chicken and egg thing. You have to pick some way
19 to stop it.

20 DR. LAMB: You're right. It goes back
21 to what Gerry said earlier about the FDA's
22 requirement. Abe, the reason I quit buying your
23 beads is because although it is a nice exercise, we
24 sit down and we say is this on the CAP checklist.
25 No. Is this a requirement of NCCLS document 1852

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 or 53? No. Is our position going to give a red
2 flag of what MESF? I tell them a CD19, CD10 kappa
3 cell is no. Then we look around the table, why in
4 the heck are we doing this? It's costing us this
5 amount of money and nothing is happening, so it's
6 gone.

7 And that's the reason. In order to get
8 that back, the person that is going to drive that
9 is either going to be a regulator or it's going to
10 be an oncologist who says, if you're talking about
11 tumors, I need these data to treat this patient. It
12 can't come.

13 DR. MARTI: Jack?

14 DR. QUINTANA: Several years ago there
15 were two different products that we developed over
16 the years. One was a stabilized control cell and
17 lots of quantitation data was generated on the
18 markers for that product. When the product went
19 IBP putting numbers on there, FDA was going to have
20 some issues with that. So we collected lots of
21 years of data on knowing the stability of four or
22 five years of the stability of the lyophilized
23 product in terms of the expression of the markers
24 at least to have a relative level. We generated
25 that data. It doesn't apply.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 And we've also looked at it with the
2 new product that's been developed which is the
3 Immunotrol which is basically a whole blood
4 stabilizing product that actually could be put
5 through staining in a preparative process. And
6 data has been collected that shows stability of
7 those. It's not to the level of course of the
8 lyophilized cells, but not all markers can be
9 maintained to the same level.

10 For a lot of the markers, yes, the data
11 exists and it can be done, but it would require
12 that we have to go back and on a lot by lot basis
13 which can be done and assign an outside value in
14 terms of the binding of an antibody.

15 But to Norman's point, the issue is the
16 binding of the antibody numbers you can say it can
17 be referenced to a specific clone. But when you
18 look at other clones, you have to go back and take
19 a look at the other clones to see if the numbers
20 end up being the same. We did a sketch analysis on
21 a lot of data that was done back in the 1980's on
22 those products. For the most part, we just used
23 that for cell enumeration, but they've been able to
24 quantitate the level of binding that can happen on
25 those cells.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. VOGT: And I've used -- The
2 Cytotrol is a great product when we were doing the
3 genotyping and phenotyping. We did CD4
4 quantitations based on those same methods and
5 they're higher. The CD4 staining is a little
6 stronger. In our hands, it came out between 70,000
7 and 80,000. It was very consistent. I don't know
8 why I forgot about it. We used it for years.

9 DR. MARTI: Last comment.

10 DR. SHAPIRO: Another point, I don't
11 think anybody has really talked about is indirect
12 immunofluorescence and the system that Philippe
13 Poncelet worked out the Quifikit system has been
14 looked at. I'm quoting from basically what the
15 literature says is that Quifikit tracks really well
16 with quantiBRITE. For an ad hoc, but when you
17 start moving something and you take a first shot at
18 quantification, it may be advantageous to use the
19 indirect methodology if you could standardize it
20 because then you only use your one developing
21 antibody to quantify a large number of different
22 antigens.

23 DR. FISCHER: This is tough to do with
24 a multi-colored.

25 DR. SHAPIRO: What?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. FISCHER: It's tough to do with a
2 multi-colored system.

3 DR. SHAPIRO: I know it's tough to do
4 with a multi-colored system. That is a problem,
5 but the other thing to point out is that when we
6 talk about numbers of antigens per cell being
7 stable, they're not necessarily stable for all
8 different methods of fixation and lyse. So if it
9 really important to make a quantitative
10 measurement, then we may have to adopt practices
11 that are not as well regarded, in the era of HIV or
12 other transmissible virus infections.

13 DR. VOGT: Dangerous. And the data
14 that Howard is alluding to with Philippe Poncelet -
15 and just reminding you that this is all rehashing
16 stuff - he used CD5 expressing cell lines, various
17 degree heat controlled expression of CD5. So he
18 used biologic calibrators and then everything, as
19 Howard said, was done on an indirect basis so that
20 the indicator antibody was the same and all those
21 things could be translated over. And although it's
22 an unwieldy system and may not be -

23 DR. HULTIN: I didn't use the Quifikit
24 but in the beginning for CD4 and 38 I tried to do
25 indirect. I wasn't good enough to get longitudinal

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 standard and longitudinal stability. I just was
2 not good enough. I could do it for a one-shot
3 assay and then everything is good.

4 DR. VOGT: See, if you'd just published
5 and quit you'd be in business.

6 DR. LENKEI: They give you the same
7 second conjugate with the same reagent to get the
8 same results. In the immunized case maybe
9 washings, and it's much more difficult to
10 standardize because in quantitation each
11 manipulation you do it's introducing another factor
12 and it's very important.

13 DR. BRAYLAN: I think we paid a lot of
14 attention to reagents and beads but I think we
15 forget about the preparation steps.

16 DR. PURVIS: Well, that's coming.

17 DR. MARTI: I'm going to suggest that
18 it's about 12:10 p.m., 12:15 p.m. We're an
19 informal enough group that we can probably be lax
20 about when we break and stop but I'm going to
21 suggest that we take a break for what's nominally
22 called lunch, telephone calls and checking back
23 with your offices and labs, and then perhaps meet
24 back here at 1:10 p.m. Would that be a reasonable,
25 responsible thing to do? Okay. Thanks. Off the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealrgrs@comcast.net

1 record.

2 (Whereupon at 12:14 p.m. a luncheon
3 recess was taken.)

4

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

A-F-T-E-R-N-O-O-N S-E-S-S-I-O-N

1:15 p.m.

DR. STETLER-STEVENS: On the record.

DR. VOGT: I guess we've largely reconvened. So before Gerry takes action, I finally found this slide. I'd forgotten that Philippe Poncelet was the first one and I think this was published in 1985, I forget, but it was a long time ago. So he came up with this number of 50,000. Then in work that we did in 1991 that was published in an obscure chapter of an obscure series that has since died I think that Gerry and Abe and I published. And we did this with the Coulter CD4 FITC. This was the lyophilized powder stuff and we ultracentrifuged it because we did have to get red, it had some aggregates and so on. But if you prepped it nice it was a beautiful antibody and cheap, really cheap.

DR. LENKEI: A very good paper. I recommend well coming to --

DR. VOGT: I still that that's true. We did this isoperimetric titration and this two dimensional titration, which you get all these numbers and you get orders of magnitude that are Millions off and you have no idea of what the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 answer is going to be. When we got the answer, I
2 didn't know about this. This was considered low.
3 People were saying that the CD4 was 60,000 or
4 80,000 or 100,000. So we got an answer of 48,000.

5 Then I found out that there was an
6 Italian group that reported an answer of 40,000 to
7 46,000. This was invoked by the folks that were
8 doing that trax ELISA assay for substitute CD4
9 counting. Then Ken Davis and his colleagues at BD
10 did this beautiful study published in that special
11 issue and they showed, using three different
12 approaches I believe, including ansomatic
13 completely non-fluorescent approach.

14 If you use their intact antibody, their
15 range in their three methods was 46,000 to 50,000.

16 So I thought that made our 48,000 look pretty
17 good. If they used FAB fragments, as if it had
18 been phoned in by God. It was clearly by then a
19 binding of the intact antibody. So you can
20 actually see in the paper where CD4 apparently
21 tends to form dimmers on the cell surface. So
22 that's not such a surprise now either I guess. In
23 any case I think CD4 is probably our best example
24 of quantitation period.

25 DR. BRAYLAN: May I ask you? The

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 conditions on how this specimen is formed. If the
2 concentration of the antibody would make any
3 difference. Things like that I don't see what you
4 can make that here.

5 DR. VOGT: I can only tell you what I
6 know about ours. I believe the methods are
7 described in detail including the prep methods in
8 Ken's paper but I don't recall them. I've not read
9 this paper.

10 DR. BRAYLAN: I know, but I don't see
11 in those papers is what if you change those.

12 DR. VOGT: If you change them. I would
13 say all bets are off. I can tell you that the
14 answer that we got here was actually using the
15 immunolyse stain-to-fix technique more or less off
16 the shelf. We also did some buffy coat cells where
17 we stained with CD4, didn't do any fixing and gated
18 on fluorescence so it didn't do any lysing and all
19 that stuff, and came out with about the same
20 number. So at least for CD4 the old Coulter
21 immunolyse procedure seemed to preserve the
22 staining qualities of viable CD4 cells very well
23 through the fixation process and so on. I gather
24 that varies from prep method to method and marker
25 to marker.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. LENKEI: Did you indicate the
2 methodology for the other situation on --

3 DR. BRAYLAN: What would be the best,
4 fixed material, cold, azide to prevent -- I mean,
5 all those conditions are going to have to be
6 considered.

7 DR. VOGT: I think that's going to have
8 to be case by case. I think that you all sometimes
9 get fine needle aspirates and hunks of tissue and
10 so on.

11 DR. BRAYLAN: If I have a chance I'll
12 tell you what we have seen with CD20 which is not
13 the same but I'm curious with the enormous
14 differences in binding if you change the
15 temperature or the time of incubation. So I'm
16 perplexed with that one. I don't know if there is
17 a standard of biological, perfect condition to test
18 against.

19 DR. VOGT: Gerry in our group co-
20 published some things on CD20 binding some time
21 ago. My recollection was when we tried to find a
22 plateau endpoint for CD20 binding on cells which is
23 obviously CD4. The thing just goes up and bang.
24 CD20 never stops, that was our impression. The
25 more CD20 you add the brighter you get.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. LENKEI: Now because it was -- you
2 could probably conjugate. I think we can consider
3 that it is a plateau when the difference between
4 two titres is less than 10 percent.

5 DR. MARTI: Another way to determine,
6 even if it's not at saturation if the negative
7 cells start to move, then you might as well quit or
8 change clones.

9 DR. LENKEI: Yes.

10 DR. VOGT: Even though if you do the
11 kinds of subtraction, it appears to be trivial.
12 There is some discontinuity there because there is
13 not enough fluorescence accountable. It's just a
14 failure of calibration down there probably. But
15 yes. I know on the CD4 PEs that we exchanged three
16 or four years ago that Gerry was -- on those we did
17 do plateau endpoint titres and we found beautiful
18 titration, flat endpoints. It isn't just the
19 phycoerythrin. There are some conjugates of
20 phycoerythrin that we found that plateau out
21 beautifully and there are others, the CD20 in
22 particular, just keeps going up and up and up.

23 DR. LENKEI: I think theoretically we
24 can have some principles, to be on the safe side,
25 and then we can start with that. We can talk about

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealr@gross.com

1 that.

2 DR. BRAYLAN: If we are not reaching it
3 right now, why are we doing it? If we are not
4 saturating it, why is that?

5 DR. VOGT: That's a good question,
6 Raul. I have to sit down, I know. But the
7 question of what is an ABC. Is it a capacity where
8 we say saturation or -- The real measurement we
9 think, we hope, is how many antibodies are bound on
10 that cell. So when we say capacity, we're making
11 an extension. We're presuming we're at or near
12 saturation. We don't know that.

13 DR. LENKEI: So is that the reason why
14 in this position which I know many of my colleagues
15 are. They want to have the exact number of
16 molecules.

17 DR. VOGT: Of receptors.

18 DR. LENKEI: Of receptors.

19 DR. VOGT: They don't want to know how
20 many antibodies are in there.

21 DR. LENKEI: We will never have the
22 exact numbers. For example I think if we count the
23 cells in case it's not blood and we know exactly,
24 to be exact we would have to know it's a very quick
25 test how many of these cells there are there.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 Because what we titrate, we have to know exactly
2 what we used in this case. The other would be for
3 example to stain on ice. Because if you stain at
4 room temperature, then the time in which the stain
5 takes is different. And so on and so on. There
6 are different moments.

7 DR. VOGT: I'll certainly be quiet from
8 now on.

9 DR. SHAPIRO: Presumably you start to
10 get into steric hindrance problems. You really
11 have to have Millions of molecules per cell to do
12 that. So how many molecules of CD20? What's the
13 largest number of CD20 that you detect?

14 DR. SCHWARTZ: There's not steric
15 between the molecules but there's maybe steric that
16 possibly -- in the epitope.

17 DR. LENKEI: It's not a problem of -

18 DR. SHAPIRO: But then if you never
19 saturate, then what does that mean? Does that mean
20 that there are more epitopes than you can see?

21 DR. MARTI: I think there is a
22 difference between if it's a nice sharp and comes
23 up in plateaus or it looks up and then starts a new
24 binding thing that takes two weeks or two months to
25 finish.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. SHAPIRO: The patient's dead.

2 DR. MARTI: That's another problem.

3 DR. LENKEI: You have to have enough
4 end product because in this condition or in the
5 companies that are diluting the antibodies, then
6 you have to know that you have enough antibody for
7 the sample.

8 DR. VOGT: If you really get down to
9 it, nobody ever measures binding capacity by
10 saturating. If you do real binding capacity
11 measurement, you do some kind of scatter type
12 analysis and you extrapolate to binding capacity
13 because you can never saturate. In a practical
14 sense if anyone did steroid receptors which I did
15 years ago, you don't even pretend like you can try
16 to guess at that.

17 DR. SHAPIRO: But that depends on the
18 test.

19 DR. VOGT: Right.

20 DR. SHAPIRO: Right now, some of these
21 antibodies have been engineered in yeast. You have
22 thermomolar binding now. This is for monoclonal,
23 an SCFV fragment. So presumably you could --
24 Nobody is going to solve it commercially, but if
25 you are playing this game you could acquire

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 reagents that would let you investigate this.

2 DR. MARTI: I was just also thinking
3 that, and don't anybody answer, but the CD20
4 problem as I recall had two other parts to it or
5 perhaps three. You didn't get the same answer if
6 you did it in whole blood versus nitrate glycol or
7 versus purified B-cells. But don't anybody answer
8 because I don't know what it means.

9 I'm trying to get back on schedule, not
10 that we're necessarily off. The next person who is
11 going to talk to us is Larry Lamb. Larry has been
12 looking at CD69 under a broader range of conditions
13 trying to do it quantitatively. Let's see what he
14 has to say.

15 DR. LAMB: I come at this from a little
16 bit different angle because my training is
17 transplant immunology. The reason I come to a flow
18 cytometry meeting is that I inherited a diagnostic
19 laboratory when I finished my fellowship, and do
20 some of that as well. We undertook this a few
21 years ago to take an old test and try to make it a
22 little better so that it showed some real-time
23 changes and that sort of thing.

24 CD69 based immune function assays and
25 we use the quantiBRITE kit gives you a fast

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 turnaround and an approximation of some real time
2 changes. If you are doing a mitogen assay with
3 thymidine incorporation, you're looking at what the
4 immune system was doing five or six days ago.
5 You're not looking at what the immune system is
6 doing now. Also you have the ability to subset
7 cells with flow so that you can see what's
8 activated and what's not activated.

9 In a thymidine incorporation assay, you
10 just have this soup of cells floating around in PHA
11 or Con-A or whatever and they give a number. That
12 is some cell might have taken up some amount of
13 thymidine and showing something about
14 proliferation, but you don't know how many are in
15 there that are dead either. So it's an imprecise
16 assay.

17 So you can do this. You can combine
18 surface phenotypes, surface activation markers,
19 proliferation markers like PRDU and intracellular
20 cytokines. We thought it might be fun to see if we
21 could do this a better way.

22 This is a prime example of why we did
23 what we did. This is 25 patients that recovered
24 from a bone marrow transplantation without
25 overwhelming infection, without clinical grade

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 graft versus host disease, and without early
2 relapse. In other words, these are normally
3 recovering patients. They also all receive the
4 same type of transplant. They received a haplo
5 disparate bone marrow transplant. It's a close
6 knit group here.

7 As we can see at 30 years down the
8 road, we have standard error bars this wide on
9 pokeweed that overshoots the percent response. Con
10 A's down around normal. PHA is still depressed.
11 So the question is what exactly is this telling
12 you. Interestingly enough Medicaid pays for this.
13 They don't pay for the flow but they pay for this.
14 I still can't figure that out.

15 Quantitative flow cytometry determines
16 the number of antibody binding cells. You all know
17 that. It's less subjective in the determination of
18 percent positive and ideally of course requires all
19 the things that we talked about today, calibration
20 software, tightly controlled concentration,
21 fluorochrome on Bs and one-to-one unimolar
22 conjugates. I learned that word today, Bob. Thank
23 you.

24 Quantitative determination of whole
25 blood lymphocyte activation and functions is what

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 we want to use 69 for. It's also been used in HIV
2 labs as well. It is a good indicator of monitoring
3 immune function recovery post transplant in
4 addition to immunophenotypic recovery and also can
5 be useful in Type I diabetes and lupus. It gives
6 you an index to immune function.

7 One of the things that a mitogen assay
8 does not tell you, and we found this time and time
9 again, is that if a patient is recovering from bone
10 marrow transplantation and their immune system is
11 already activated, the mitogen assay is useless
12 because it will tell you that you can't activate
13 the immune system because you are getting very
14 little proliferation. It doesn't tell you that the
15 cells are so far out there they are not going to
16 proliferate no matter how much mitogen you put on
17 them. But CD69 will tell you this. It will
18 fluoresce high if the cells are already active and
19 you'll see the little change. So it can be used to
20 look at baseline states or even in autoimmune
21 disease to compare with what we consider a normal
22 range.

23 Methods was very simple. We took whole
24 blood in a sodium heparin vacutainer. By the way
25 we did find that there was a significant time

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 problem with the sample if it was kept over four
2 hours at room temperature. We could ice the sample
3 and it would be fine for 24 hours. But if we let
4 it slip beyond four hours we were starting to see
5 rapid degradation of the CD69 on the cell surface.

6 A lot of this work was done by my student who is
7 now a first year medical resident, Brad Lindsey,
8 who won the little prize last year.

9 DR. STETLER-STEVENS: Young
10 Investigator.

11 DR. LAMB: The Young Investigator Award
12 at the CCS meeting. Stimulating the cells
13 according to manufacturer's instructions, PHA 20
14 micrograms per ml, four hours, 37 degrees
15 Centigrade, labeled cells, analyzed with the flow
16 cytometer and took our standard curve and plotted
17 the number that came out, the geometric mean
18 against that.

19 What we saw, resting is pretty low of
20 what you would expect that's on normal individuals.

21 I think I said the people in my lab are normal and
22 some wouldn't. This is CD28, staphylococcal
23 enterotoxin B in combination there and PHA. For
24 both subsets, this is CD8 plus CD4 equals CD3
25 basically. It's sort of in the middle there

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 averaging out the two.

2 DR. VOGT: How long after stimulation?

3 DR. LAMB: We stimulated for four hours
4 and then we ran immediately. On bone marrow
5 transplant patients, this is 100 days following
6 bone marrow transplant. Resting is actually a
7 little bit higher. Flipped between the two, one of
8 these days I have to put both of these on one
9 slide. It's a little bit more because the immune
10 system is a little more activated. That's the
11 actual real deal there with SEBC 28 but I know that
12 it has to be wrong. There's an outlier in there.
13 But the PHA was a little more reasonable. If you
14 look at the PHA they're about half at 100 days
15 what the normal was. You're still immunosuppressed
16 at that point functionally.

17 I'm going to throw in another test here
18 just for your comparison because I've been harping
19 all day long about why isn't this used in more
20 laboratories and I'm going to answer the question
21 that I asked you because I think if I can ask it of
22 you I have to be fair and answer it as well. Why
23 isn't everybody doing this if it's so good?
24 Because everybody in bone marrow transplantation or
25 immunotherapy is looking for a way to measure

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 immune function reliably.

2 People want plug and play. We are
3 fixing to undertake a study looking at using
4 quantitative flow cytometry and this little kit I'm
5 fixing to talk about comparing the two in the
6 immune function of lung cancer patients. There is
7 some data out there showing that response to
8 chemotherapy in stage IV lung cancer may be
9 correlated somewhat with the function of CD4 T-
10 cells.

11 So we're going to use a couple of
12 methods. This particular method is a bio-
13 luminescent assay. It's a clinical correlate of
14 cell immunity. It is somewhat cytometric. It fits
15 ISAC's definition anyway. It can do it in 24 hours
16 or less. It's non radioactive and can use whole
17 blood or PMBCs, cost effective and can test with
18 multiple antigens.

19 Using this method which is manufactured
20 by a company called Cylabs in Baltimore,
21 lymphocytes are stimulated with PHA. They are
22 incubated up to four hours to overnight. CD4 cells
23 are magnetically separated and washed. Lyse to
24 release ATP and light intensity is measured on a
25 luminometer. Looking at this reaction ATP plus

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 luciferin using luciferase as the enzyme breaks
2 down to oxyluciferin and light. The light is right
3 at 562 nanometers. They're internal work so the
4 intensity of the light emitted is directly
5 proportional to the amount of ATP in this sample.
6 They have a standard calibration kit as well that
7 comes with it that gives you the same type of line
8 as you get with the CD69 kit.

9 You look at the comparison with
10 lymphocyte proliferation assay looking at DPM on
11 the right and ATP on the left, the two curves tend
12 to track together fairly well. That's that answer.

13 That's what we are trying to get here. Gerry is
14 going to talk a little bit about some of the things
15 that we found when we did some comparisons using
16 the CD69 assay between a group in London at Royal
17 Free where I did my sabbatical in 2000 and here at
18 my laboratory using the same lot of CD69 and the
19 same lot of Calibrite beads and the same lot of
20 quantiBRITE beads as well and see how that came
21 together.

22 I'll stop here. I'm just here to
23 primarily paint the background for Gerry to talk
24 about some of the more technical issues in the
25 study that we've been doing together over the past

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 three years.

2 DR. MARTI: Are you going to abandon
3 doing the flow based with CD69?

4 DR. LAMB: No, I'm not. I'm going to
5 compare the two with this lung cancer assay and see
6 what the two look like. There are problems with
7 both assays. The reason I'm looking at this is
8 this is a plug and play system. This is something
9 that you can hand a bench tech and say put solution
10 A into solution B, cook for four hours, toss
11 lightly and serve, and it's done. Flows are going
12 to be a bit more complex. I think It's going to be
13 interesting to see if there's anything that we
14 lose with the more simplistic assay that we don't
15 with the CD69 assay.

16 DR. DAVIS: With your CD69 stuff, why
17 even make it quantitative? What's different about
18 that as opposed to just percent positive for 69?

19 DR. LAMB: Because like CD38, it
20 presents as a smear. It does not present as a --

21 DR. DAVIS: But is there superiority of
22 one data over the other in your patient population?

23 I would think if you looked at your bone marrow
24 transplantations you would see a rise of percent
25 positive as well.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 DR. LAMB: It becomes subjective as to
2 where you're going to place a marker to determine
3 percent positive when you have sort of a cigar-
4 shaped population going across quadrant 1 and 2.
5 The tech or the operator or the analyzer or the
6 head of the lab can all disagree about where the
7 quadrant 1 and 2 are going to be separated if you
8 are looking at a two-dimensional dot plot. So to
9 get a geometric mean of the population takes some
10 of the subjectivity out of the discussion.

11 DR. DAVIS: -- that's the question.

12 DR. LAMB: Then you are left with this
13 is activated. This is really activated. This is
14 kind of activated. I don't know whether this is
15 activated or not. That's different things to
16 different people. I see your point. Sure you can
17 tell the difference right away when you are looking
18 at it, as whether -- how hot the cells are but each
19 further number might be better.

20 DR. LENKEI: You can get significant
21 differences in the intensity without having
22 differences in percentages. This is very important
23 when you are using this method.

24 DR. DAVIS: And the opposite is true.

25 DR. LENKEI: You can get the cutoff

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 which can be quite good.

2 DR. DAVIS: I'm just asking why you
3 went that direction.

4 DR. LAMB: That was mine because we
5 just didn't want to leave it to subjectivity.

6 DR. VOGT: Could we ask Lance that same
7 question? I mean, I think when you started doing
8 this, you were looking at placing a cursor
9 somewhere and saying if CD38 percentage went up.

10 DR. HULTIN: I'm not a statistician but
11 the univariant chi-square for predictive value was
12 definitely higher in the fluorescence intensity.

13 DR. VOGT: So you did try dichotomizing
14 and found it to be less.

15 DR. HULTIN: Sure, but there was
16 another issue too that quantiBRITE helps with now
17 and I've shown it with Jeffrey Wong's sphere
18 techniques. Sure, I can keep a fixed cursor
19 setting, but now I know if you want it to be an
20 assay that has cross-lab comparability, it is
21 harder with the smear to generate similar percent
22 positives than it is with the quantiBRITE method.

23 However in more recent cross-lab
24 studies, I've used the approach of okay, I've
25 characterized the instrument objectively and I tell

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 them where to put the cursor. You could do that
2 with the quantiBRITE as your threshold percent
3 positive. It is a very good approach. I've shown
4 that it really narrows the variation across labs.
5 If you just let them use an isotope control and
6 count their own percent positive, the variation was
7 much wider.

8 DR. LAMB: Bruce, can I show three more
9 slides? It might help us arrive at this decision.

10 DR. FISCHER: I have another question
11 to ask you because you mentioned at the very
12 beginning about the drop in CD69 when you leave the
13 two at room temperature. I'm sure many people in
14 here have had probably similar experiences. Is
15 that only in sodium heparin? How about sodium
16 citrate or EDTA?

17 DR. LAMB: You have to use sodium
18 heparin.

19 DR. FISCHER: That's for both the flow
20 and this?

21 DR. LAMB: I think so. I'm not willing
22 to preach gospel on this one because I just got the
23 kit, but I think it's probably so.

24 DR. FISCHER: But you noticed that with
25 the flow ones that 69 went down when you used other

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 than heparin for the blood?

2 DR. LAMB: Yes. Bruce, I want to share
3 just a couple of slides here on OX40. Then I'll
4 let you tell me as a pathologist what you would
5 like to see. We did a study with Becton Dickinson
6 to look at CD134 expression in graft versus host
7 disease. We published this in "Cytometry" about
8 two years ago.

9 What we thought at first was we might
10 be able to have a predictor of graft versus host
11 disease. That didn't turn out to be the case.
12 I'll show you what it did. This is 28 patients
13 looking at percent positive. Look how tight those
14 are, recovering from bone marrow transplant. In
15 normal CD134, CD4 cells is right down around here
16 at eight percent.

17 Of note, none of these patients
18 experienced clinical graft versus host disease.
19 They didn't have a rash but they did have what we
20 would call an activation immune system basically
21 because of the allogeneic transplant. This came up
22 to about 40 percent positive and stayed there up to
23 about 135 days when we stopped doing the
24 measurement.

25 But what we did see is when we looked

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 at patients who developed graft versus host
2 disease, we saw in patients that responded to
3 treatment a spike here and then a gradual decrease
4 when treated with high dose Methylprednisolone.
5 This is around 60. The other was around 40. This
6 is around 60 as well. These are two separate
7 patients. You see the spike, you treat and then
8 the next couple of days you start to see OX40
9 expression come down.

10 The patients who didn't respond such as
11 this one for instance got Methylpred. He's around
12 75. It came down a little bit. It didn't really
13 respond. At ATG here, everybody will know why we
14 can't measure anything here because you wiped out
15 your T-cells. He comes roaring back, is treated
16 with OKT3 again, drops off and then ultimately
17 levels off. This patient survived.

18 This one had two doses of high dose
19 steroids and ATG and only experienced two or three
20 days when he was down and came back up. At this
21 point, the patient died of graft versus host
22 disease. As a pathologist would you like to have a
23 number for that to work with? An ABC? Or would
24 something like this be sufficient to tell our
25 physician he's got a rash now but five days from

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 now if he's still up this high don't treat him with
2 methylpred but treat him with more definitive?

3 DR. DAVIS: You have to compare both
4 ways unless it's sensitivity and specificity.
5 Whether you call it ABCs or Zebras doesn't matter.
6 What matters is the clinical correlation with the
7 parameter you are going to report out.

8 DR. LAMB: That's going to be a little
9 uncomfortable making a treatment judgment in a
10 situation for all I can see with my eyes is grade
11 one to two graft versus host disease and trying to
12 correlate back with a number to decide whether I'm
13 going to give this person heavy therapy or not.

14 DR. BRAYLAN: Isn't this what we do
15 every day? We look for the scope but we have some
16 subjective impressions on what we see. One is
17 positive and one is negative. Big decisions are
18 made on those subjective impressions but actually
19 they're probably good because we can test
20 everything for numbers. Then on the statistic
21 side, that's not going to be clinically --

22 DR. FISCHER: There are going to be
23 some diseases where you are going to need a number
24 because you're not going to be looking through a
25 microscope and seeing it as a vision.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. BRAYLAN: I understand. I'm not
2 saying that is the way to go but that's the way
3 it's done.

4 DR. FISCHER: Since when you're going
5 to look through a microscope and you're going to
6 say histologically yes I know technically what's
7 wrong with this person but there are going to be
8 other diseases that you can't do that because they
9 don't present as a case that you can look through a
10 microscope. That's where you need this.

11 DR. VOGT: Larry, we're still talking
12 about comparing two different sets of numbers.
13 What Bruce was saying is the bottom line. You can
14 get numbers from that so you do your raw curves and
15 you see whether a quantifiable expression parameter
16 gives you a better predictivity. I don't know if
17 that's ever been done really now that I stop and
18 think about except in Lance's case.

19 I do remember now that Janice presented
20 I think in Canada at Frank's meeting the fact that
21 the chi square of the significance of a percentage
22 above a cutoff point that correlation with clinical
23 outcome was not as strong as the quantified CD69
24 expression as an ABC. That's the one case I know
25 of. I had forgotten about it but I do now recall

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealr@gross.com

1 that data.

2 DR. LAMB: To give you an idea -- and
3 this is a parody on what Abe said about reinventing
4 the wheel but to give you an idea how far this
5 technology has come, this same study almost word
6 for word after we published this in 1989 was
7 published again in Blood late 2002. It was the
8 same measurements. We're still reinventing the
9 wheel here looking for a way.

10 DR. STETLER-STEVENSON: You are looking
11 at a subtle change in the percent positive cells.
12 Thinking about somebody setting their quadrants one
13 day and then another day and then a week later they
14 are setting their quadrants without good
15 standardization. You could get changes. You could
16 look like you are continuing to have decrease or
17 you could have level number of percent depending on
18 how good the person is, how standardized you are
19 setting your quadrants. Looking at an isotype
20 control, how are you going to do it?

21 DR. BRAYLAN: Our focus, the
22 statisticians' focus -- you're not supposed to
23 reach percentages out of the degree. That's not
24 efficient. We're creating two calculations when
25 you need only one.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 DR. MUIRHEAD: You can do it but it's
2 probably not --

3 DR. STETLER-STEVENSON: So that's why I
4 wanted this clarification of antigen expression
5 rather than to take big look at the "hot dog" as
6 Carlton calls it and slice it someplace based on
7 some arbitrary rules.

8 DR. BRAYLAN: But even if you had
9 rules, it's unclear. You've got conjugating
10 positive signs of the population or negative signs
11 of another population but the two populations are
12 not separate.

13 DR. STETLER-STEVENSON: Exactly.

14 DR. D'HAUTCOURT: In a sense, if you
15 want to quantitate something you must recognize
16 that we'll say if you have a speed for distribution
17 you can make a good quantitation because the
18 threshold in place is always an estimation but not
19 at all.

20 DR. STETLER-STEVENSON: I would think
21 that for a unimolar distribution the quantitation
22 would be better than a so-called positive because
23 what does that mean when someone says present
24 positive for X. I say they all are. They say how
25 much above the isotype control? Eighty percent.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

..... nealr@gross.com

1 So it's 80 percent positive. No, they are all
2 positive but it's dim. To me I would rather say
3 it's a dim positive which is an off the cuff
4 quantitation.

5 DR. VOGT: I think that's what Jean-Luc
6 was saying is that if you don't see a dichotomy
7 then you can't identify a population or claim that
8 there's something positive versus negative. Is
9 that it?

10 DR. D'HAUTCOURT: If you don't equalize
11 the two populations you can not give an exact
12 estimation of the FITC.

13 DR. HOFFMAN: But if you are
14 quantitating inaccurate and you are quantitating
15 the important one, you can say 10 percent or above
16 this level of MESF or antigen binding or whatever.

17 DR. BRAYLAN: You can express that as
18 positive or negative.

19 DR. LENKEI: But you see the
20 significant differences nevertheless and you have
21 clean correlations looking at many of these for the
22 whole population because it's such a large
23 distribution from negative to positive. But
24 nevertheless you can note the significance.

25 DR. MARTI: Dr. Hsi has had some

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 experience with CD38 on CLL lymphocytes with a
2 quantitative flow. Dr. Hsi, would you like to
3 comment on this?

4 DR. HSI: I can say just this thing
5 about percentages and ABC. At least the data we
6 had on the SLOT study was that quantitation gave
7 you a better clinical predictor of progression
8 compared to a percent cutoff. So then we looked at
9 also the patients that were discrepant. In other
10 words, the ones that you would have thought would
11 be "positive" for CD38 -- I'm sorry, the ones you
12 would have thought would have been negative for
13 CD38 by calling them based on percent but antigen
14 quantitation fell above that. Those actually did
15 worse and so it was a better way. Those discrepant
16 ones really behaved more like what you thought
17 according to antibodies found per cell number
18 versus the eight percent. I'm sure there will be
19 examples where a percent positive or negative is
20 not as good as a quantitative number. I'm sure the
21 same thing is true depending on the system that the
22 user has.

23 DR. LAMB: To sum up for me, for this
24 type of quantitation and function, a couple of the
25 practical values, comparison of recovering T-cell

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 activation with normals, to be able to look a
2 baseline lymphocyte activation statement you can't
3 do it with the current state-of-the-art. To look
4 at recovery of lymphocyte function in addition to
5 numbers so that it gives you a clearer picture of
6 the immune system, what's the state of each
7 predictor cell, and also look at immunodeficiency
8 disorders. A big thing that's come up now with
9 renewed interest in smallpox vaccinations is that
10 the market company that I'm working with is in
11 discussion with Tom Ridge's group about perhaps
12 taking people who are shy about getting a smallpox
13 vaccination because they are concerned about their
14 immune status and just testing it.

15 DR. VOGT: What about their hearts?

16 DR. LAMB: That's a different matter.
17 You think about something that could make somebody
18 rich overnight. Something like this could. Then
19 all three flow manufacturers if this would be done
20 by flow it would be jumping in this tomorrow
21 morning in their board rooms. That's something
22 that could happen. Also monitoring cellular
23 therapy protocols.

24 Right now, we can infuse a cellular
25 product into a patient, go through all the process

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 of taking a T-lymphocyte, incubating it on a
2 dendritic cell, then expressing whatever antigen
3 you might want, expanding it up and shooting it
4 into the patient and then just praying that
5 something is going to happen because you have no
6 idea what that cell is doing. But if you can
7 select this with your tetramer and then by flow
8 analyze it with CD8 tetramer CD69 two or three
9 weeks down the road, you not only know that your
10 cell is still circulating but you know if it's
11 still activated. I'll stop with that.

12 DR. MARTI: The whole area of trying to
13 find markers to predict severe graft versus host
14 disease is really an interesting area. Dan Fowler
15 at our institution is looking at intercytoplasmic
16 markers. At the risk of misquoting him, I believe
17 that intercytoplasmic gamma interferon in monocytes
18 appears to correlate with whether or not someone is
19 going to develop severe GI graft versus host
20 disease. It seems to me I had another comment I
21 wanted to make. Bob, can you put those few slides
22 that I have on?

23 DR. VOGT: Which ones?

24 DR. MARTI: I don't remember what I
25 called it. If you didn't save it. I put Larry's

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 name on it. I can give an introduction while he's
2 looking for it.

3 DR. VOGT: I remember. Just one
4 second.

5 DR. MARTI: When Larry was on his
6 sabbatical and came back to his own lab, apparently
7 both labs were doing CD69 activation studies. As
8 Larry said, they were using the same antibody and
9 the same calibration curve. I saw this as an
10 opportunity to do an interlaboratory comparison
11 that was supposedly using the QuantiBRITE system.
12 It looks like one is missing there but that's okay.

13 In the lab in the U.K. essentially they
14 looked at CD3 and CD4 lymphocytes and also CD3 and
15 CD4 looking at CD69. I'm trying to figure out -- I
16 made these myself so I should know what they are.
17 Anyway, it was the population of CD3 and CD4 and
18 CD8. CD69 was looked at each of those. Then we
19 made single parameter overlays showing the
20 difference between in this case on CD8, the
21 expression of the CD69.

22 On the next slide, basically these were
23 the calibration curves that were carried out over
24 several weeks in the U.K. lab. They were quite
25 happy that by and large they tended to overlay one

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 another. Using these calibration curves, this was
2 the range of expression going from baseline to the
3 stimulation for CD69 on CD4 cells. This was the
4 expression for CD69 on CD8 cells.

5 On the next slide, it's the calibration
6 curves being compared. Actually, in Larry's lab
7 they looked at both a set of calibration curves for
8 both the patient population that they looked at and
9 also for normal controls. We were satisfied that
10 those looked pretty good.

11 On the next slide, this was the study
12 that he did in his lab looking at CD69 at rest
13 using three different Con-A, PHA and Staph. What
14 is this one, Larry?

15 DR. LAMB: Staphylococcus.

16 DR. MARTI: Again looking at 69 on 4
17 and 8 and doing overlays actually there are both
18 conditions here for PHA and SEP. On the next
19 slide, it is the comparison of CD69 expression on 4
20 and 8 for PHA and for 4 and 8 CD69 with stimulation
21 for SEP.

22 The next slide should be the values
23 that were obtained for the resting stimulated PHA.

24 Resting stimulated CD8 were compared to the values
25 found in the U.S. lab which are across here. The

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 differences between the two labs are summarized
2 here. Here the differences are in a negative
3 direction and the other three, the U.S. lab found
4 it at a much higher level of stimulation.

5 One wanted to know why. If you go into
6 the literature and look at the papers where this
7 has been done, there's a variation in the
8 literature that far exceeds these numbers. So I
9 wasn't too concerned about that. On the next slide
10 is the comparison of the calibration curves
11 supposedly using the same CD69 antibody, the same
12 lot of CaliBRITE beads. I can't say for sure about
13 the PHA and Con-A and SEP. Certainly the normal
14 subjects weren't the same.

15 I thought that in trying to explain the
16 differences between the two labs, the most likely
17 place to start was with the calibration curves. I
18 also was naive enough to think that a group such as
19 this would be the place to bring and talk about
20 what causes the differences. Why didn't these two
21 labs get the same set of calibration curves? They
22 are very reproducible within their own lab but they
23 are not very reproducible between one another.
24 Why?

25 DR. HULTIN: Do I hear you saying then

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 QuantiBRITE beads were all the same?

2 DR. MARTI: That's correct.

3 DR. HULTINN: There's a different PMT
4 setting.

5 DR. SCHWARTZ: What's the instrument
6 set at?

7 DR. HULTIN: Now because with the
8 calibration.

9 DR. MARTI: As far as the calibration
10 you are right. I shared that with the change in
11 PMT but just in the position of the calibration.

12 DR. HULTIN: They don't have the same
13 analysis.

14 (Discussion.)

15 DR. MARTI: What do we call all these
16 things that you are all saying? What do we call
17 those?

18 DR. SCHWARTZ: Instruments.

19 DR. MARTI: We call it a unified set-
20 up, right? Everybody that goes in and turns on an
21 instrument and goes to get a cup of coffee comes
22 back and starts. I remember years ago we used to
23 find it very useful to just sit down and calmly
24 talk about what you do. Not everybody sets their
25 instrument up the same. What are the two major

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 differences in setting up an instrument worldwide?

2 On this side of the room, what do you use to set
3 up your instruments? One side is going to set up
4 with positives, right? Something bright. And the
5 other side is going to say no, I set up on
6 negatives, right?

7 DR. FISCHER: How do you define center,
8 Gerry? It's a broad number of things that we do to
9 an instrument if we are going to have it ready to
10 use for analysis. You set the PMTs number one.

11 DR. MARTI: How do you set the PMTs?

12 DR. FISCHER: I use the negative
13 population and a positive control.

14 DR. MARTI: That's a very dangerous
15 thing to do on a non-digital signal processing
16 system because of the way the instruments work
17 something that's negative four orders of magnitude
18 in the negative direction or something that's three
19 or two or one all get put in the first channel.
20 You don't know where your negatives are in
21 fluorescent space.

22 DR. FISCHER: In relation to the
23 positive that's what I said. It's all one sample.

24 We traditionally choose molecules for our positive
25 controls that have both a positive and negative

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 population in them clearly separatable so that we
2 can set the negatives at a certain position every
3 time we run that test.

4 DR. LENKEI: What is your positive?

5 DR. FISCHER: It depends on the sample
6 you are using. We use anything from CD4 to CD8,
7 sometimes 19 depending upon the T-cell.

8 DR. LENKEI: That is not the same cell
9 you are using.

10 DR. FISCHER: Hell no, I work in
11 clinical specimens. Nothing is the same.

12 DR. LENKEI: Exactly, so you put your
13 positive on a number of an intensity which by
14 principle is variate, because if I have a patient
15 with BCNA I would have one CD19, and if I'm normal
16 control I would have another CD19.

17 DR. FISCHER: This is post -- we're
18 talking about post set-up. You're talking about --
19 because we always QC all those for B. That's a
20 standard use.

21 DR. SCHWARTZ: Set up or validate?

22 DR. LENKEI: Yes.

23 DR. FISCHER: Validate.

24 DR. MARTI: The single strongest
25 criticism against setting up on negatives is that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 you're setting up on noise or close to noise. One
2 of the best things you'd like to know about your
3 system as scientists is you would love to be able
4 to say what is the noise in my system. If you know
5 what the noise is you won't make measurements below
6 that. But if you set up on negatives you will
7 never know. You will never be able to measure
8 that.

9 There may be other reasons why these
10 calibration curves aren't over. I think that the
11 fact that there wasn't a unified set-up that
12 implies that the window of analysis which has been
13 mentioned several times. You know the scale that
14 we use for measurement in fluorescence goes across
15 several of these rooms, right? It's positive
16 infinity on this side and negative on the other.
17 So where you are on that scale at least in olden
18 days was you were able to look at four logs
19 somewhere in there.

20 Now today they tell us the dynamic
21 range is such that we can look at I'm afraid to say
22 12 logs because they used to laugh at me when I
23 said five logs in log log space because that didn't
24 make sense in engineering. I guess the windier way
25 to say it is the linear dynamic range is now 12

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 logs. How do you express the linear dynamic range
2 with digital signal processing?

3 PARTICIPANT: With ours, we have 18
4 disks.

5 DR. SCHWARTZ: 200,000 channels, it's
6 nothing.

7 DR. MARTI: So stay with the old
8 channel analysis.

9 DR. FISCHER: That's linear in that
10 range.

11 DR. MARTI: That is the linear channel.

12 Basically the thought I was trying to get out is
13 that this window of analysis sets where you are
14 going to be looking in fluorescent space. You
15 usually have to be careful at the ends of that just
16 because of the way the instrument functions but
17 perhaps where you are in that space.

18 DR. WOOD: You're showing these curves
19 here and this is really a log off plot. Aren't you
20 just looking at the difference in gain? That's
21 really it?

22 DR. SCHWARTZ: Yes.

23 DR. WOOD: That's all that it
24 indicates. The gains are different because it's
25 clearly two systems.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. D'HAUTCOURT: Jim, I have
2 difficulties to understand why if you are using ML
3 positive light you get so diverse results because
4 the calibration is there to solve this problem. If
5 you use it correctly, let me say in the lab in U.K.
6 and in the lab in the U.S. in this they used the
7 four beads. You use only in this case the three,
8 the second one and the fourth and you consider the
9 third bead as the test. If you check you see that
10 they get the same results. If they don't find the
11 same result with patients then we would say that
12 there is another problem. But it's not a problem
13 of the calibration.

14 DR. WOOD: All that this is doing is
15 bring back the dangerousness. If you had done this
16 in linear domain all that you would have done would
17 see that the line is shifted up a little bit. The
18 slope would be the same.

19 DR. SCHWARTZ: Not in linear domain.

20 (Inaudible.)

21 DR. MARTI: When you are looking here
22 you can't see a difference between an antibody
23 combining capacity or AB/C I believe is the BD
24 nomenclature of 1440 versus 10,889. That's not
25 related to the extrapolation off of those two

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 different calibration curves. It's due to
2 something else.

3 DR. WOOD: For example, if you were to
4 use the fact that the negatives have to be in a
5 certain position, you would have to be running at a
6 higher gain than if you were using positive
7 systems. Therefore you would be operating at two
8 different gains.

9 DR. MARTI: But I thought in log log
10 space you don't talk about gain anymore.

11 DR. WOOD: No it's Y equals ABX. So
12 actually any function is straight in log log space.

13 Those could be parabolic functions for all we know
14 in log. The slope is related to the power. The
15 offset is related to the gain that's before it. So
16 if you operate at two different gains, you set your
17 PMTs at two different voltage levels, then you're
18 going to have two separate curves. It won't be the
19 same.

20 DR. SCHWARTZ: The sample will read the
21 same on both slides.

22 DR. MARTI: My naive approach to this
23 was that it was part of the behind the scenes
24 things that you should be able to bury things like
25 filtration, filters.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. WOOD: That's part of the problem.
2 This is an issue of display. When you are dealing
3 with a log log plot and when you start thinking of
4 it in a linear pipeline set, you're deceived real
5 fast because it looks like it's a linear
6 relationship but it's not. Those two could be
7 parabolic, cubic, quartered.

8 DR. MARTI: So what you're saying is
9 that if I slide one set of those calibration curves
10 one way or the other I can do that legitimately.
11 Then their answers would be the same or much
12 closer.

13 DR. WOOD: It's certainly -- all it is
14 --

15 DR. HULTIN: This is a question to you.
16 Is the top bead too close to the end of the log
17 end? Would that affect it?

18 DR. WOOD: No. You have to look at
19 underlying relations that you are dealing with.

20 DR. HOFFMAN: Is this to clarify that
21 the vertical axis is being channeled? It's not a
22 quantitative measurement.

23 DR. D'HAUTCOURT: It's a different
24 technique.

25 DR. SCHWARTZ: I've run a study like

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 this with a unified setup and a non-unified setup.

2 Theoretically the calibration curve should correct
3 for any set-up situation.

4 DR. D'HAUTCOURT: Yes. But if you
5 remember --

6 DR. SCHWARTZ: In practicality you get
7 a little bit better correlation when you have a
8 unified set-up, about five percent more. It helps
9 in a practical sense a little bit but theoretically
10 you could set it up anywhere and as long as you're
11 using a calibration curve properly you'll get the
12 same answer. That's what calibration setups are
13 for.

14 DR. D'HAUTCOURT: Yes, but to get a big
15 difference might be something we've seen before but
16 we'll say that it's something else.

17 DR. SCHWARTZ: Yes, if you get a big
18 difference then something else is wrong.

19 DR. HOFFMAN: But that's not a big
20 difference necessarily. It's not a big difference
21 in gain.

22 DR. SCHWARTZ: When you look at these
23 numbers that come off the calibration curve, those
24 are a big difference.

25 DR. HOFFMAN: But the differences are

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 here.

2 DR. SCHWARTZ: Those are actually ABCs.
3 So that's a real serious problem.

4 DR. MARTI: This is off of the BD
5 program. The BD program was used to generate these
6 numbers. In fact I wasn't going to go into this
7 but because the data was collected in two different
8 places and was being analyzed in a third lab,
9 serial numbers and lot numbers, I had to get
10 specific permission to get a subclass piece of
11 software so that we could analyze it. Then of
12 course it all had to be checked. I don't think we
13 have manipulated the data or that we knowingly did.

14 DR. WOOD: What happens here is when
15 you're dealing with a linear domain, if you just
16 have the equation Y equals $MX + B$ and if you change
17 M then what you'll see is your slope will change.
18 If you change B , you'll have an appropriate change
19 in just position. A negative B will go this way.
20 We're used to looking at that in the linear domain.
21 It's real easy to understand that.

22 The problem is if you look at this in
23 the log log domain, this type of mindset does not
24 work. In fact in the log log domain people are
25 trying to use a linear mindset to interpret this.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 Again if you take this equation, which is what the
2 log log plot works for in a native format, you can
3 see that your slope here is related to the power of
4 the function. As long as you're dealing with a
5 power function, it's going to be straight. There's
6 no way it can't be straight. In fact a trick in
7 dealing with data is that if you don't know
8 anything about your data and you want it straight
9 just plot it along log and it will be straight.

10 Your offset is related to the gain.
11 That's why in a standard log plot if you increase
12 the gain, everything just moves up and it looks
13 exactly the same. So all you've done is just
14 change the gain. In this over here where you have
15 the two curves, you have the same slope and all it
16 does is move up, all you've done is changed the
17 gain. The functions are the same.

18 Now we don't have any information here
19 as to whether these are linear functions or cubic
20 or quartered, third power, four power, fifth power.

21 They could be to the 100 power and they would
22 still be straight.

23 If you take a linear function here
24 where you set E equal to one, what happens then is
25 that you will see out here in the ranges where this

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 dominates the intercept, you'll see a relatively
2 straight line. Then it will either do this or it
3 will do this based on the value of what C is.

4 This, if you will, is what you're going
5 to be looking at in the very first decade. Because
6 what you're dealing with down here is the point
7 where your background, which is what this factor
8 is, starts to dominate.

9 DR. SCHWARTZ: That's another reason
10 why you shouldn't set up on negatives.

11 DR. WOOD: The problem here though is
12 that what you shouldn't be doing is using this log
13 log presentation. It just doesn't work. In fact
14 it incredibly misrepresents the problem when you
15 are doing things like compensation and so forth.

16 Do you ever think about this? You are
17 trying to compensate your data. First of all, you
18 start out with something that looks like this and
19 you want to take this and straighten this out. As
20 you're adding compensation, if I complete this,
21 what you're doing is you're taking this and doing
22 this. It's like a steamroller rolling over it.
23 This little flip at the end will always be there.
24 You can't get rid of it.

25 DR. SCHWARTZ: What happens when you

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 get all the compensation to extend the other way?

2 DR. WOOD: No, you can't get rid of it.

3 DR. SCHWARTZ: Nobody can
4 overcompensate.

5 DR. WOOD: No, what happens is that
6 this down here as you go out there and start to
7 overcompensate is that you lose any information
8 that's down here. It's just lost. It's thrown
9 below zero. Now if you take a look at this in the
10 linear domain, you'll actually see when you do the
11 compensation the two populations just splay right
12 out, separate out exactly the way you want to see
13 it.

14 In fact when you take two populations
15 like that that have been perfectly compensated in
16 the linear domain and then look at them in the log
17 log domain, you will see that they actually look
18 like that. They are not compensated.
19 Unfortunately this is not a simple ten minute
20 discussion. This is where you have to really sit
21 down and look at it and touch it and feel it and
22 play with it and see why this is so.

23 The problem is that we are taking a log
24 log domain with a linear mindset to it. You can't
25 do that. Therefore when you do calibration curves

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 within a log log plot, you have to set up this
2 windows of analysis. It's a crutch in order to
3 work within the log log domain.

4 If we were working in the linear
5 domain, we would have never even been there. In
6 fact compensation would have been a non-issue
7 because compensation would have been something that
8 would have been very intuitive. But unfortunately
9 it's become a real problem in the flow world
10 because people are trying to take this curve here
11 and flatten the thing out.

12 DR. VOGT: Again I certainly agree and
13 you helped me through this last year in San Diego
14 and I have gotten a somewhat increased appreciation
15 but not nearly enough I'm sure. I'm going to ask
16 Dolph, who's here. He and I had this conversation
17 a couple of weeks ago. Our presumptions in
18 quantitative fluorescence are based on the fact
19 that there are so many irregularities that can
20 occur in fluorescence, quenching interfilter effect
21 and so on.

22 So we have taken the approximation that
23 B equals one. In other words, we're saying that
24 for every increment in fluorochrome mass you get an
25 exactly proportionate increment in fluorescence

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 intensity reading. That will only be true over a
2 narrow range. Then all of the tenets will fall
3 apart. But within the range that we presume to be
4 working which is from the range of cellular
5 autofluorescence up to a few hundred thousand MESF,
6 not even a Million I would guess, we are presuming
7 that B equals one so we therefore do have a Y
8 equals MX + B situation in that range.

9 DR. WOOD: I'm not sure I can agree
10 with that because what you have there --

11 DR. SCHWARTZ: You're dealing with
12 instrument problems.

13 DR. WOOD: It's just related to
14 interpretation here.

15 DR. SHAPIRO: It has to do with a
16 comparative scale. You are correct in a sense that
17 if we neglect the energy transfer and the quenching
18 and the interfilter with X and all these things
19 that if you have one fluorescent molecule you will
20 measure a signal with X and if you have two
21 fluorescent molecules you measure a signal with 2X,
22 and that probably holds across the board. But the
23 conversion to a log scale by log amplifiers screws
24 that up somewhat. Even if you go to the digital
25 system, which are pretty much ideal in a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 logarithmic conversions, when you are dealing with
2 data on logarithmic scales, the reason that the
3 compensation curves splay out and give you what I
4 would call the curly gates -- if you go up
5 Constitution Avenue you have to pass through the
6 curly gates. The reason this happens is that
7 compensation is a deterministic process but the
8 measurement is a random process. You are
9 subtracting a fixed number from a number that has a
10 great amount of random variation on it. So when
11 you compensate something that's out along the end
12 of one axis there's going to be more noise left
13 than there is when you compensate something that's
14 in the bottom corner that have low values of both
15 axes. You just can't get around that. There is no
16 compensation that will get you into quadrants.

17 DR. WOOD: In the log log domain.

18 DR. SHAPIRO: In the log log domain.

19 DR. D'HAUTCOURT: I cannot explain so
20 many things like you. I read your paper you
21 published two years ago about this and after three
22 readings, I stopped. I cannot understand
23 everything. But if you want to come back to the
24 top, this is for me -- if you construct a curve and
25 you see that this curve is quite good because it's

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 really linear.

2 In another, you have the same that will
3 say between this and this you have a linear
4 relation between the intensity and the number of
5 molecules. If you make a measurement you must use
6 this range to make your measurement. If you make
7 your measurement between this and this or between
8 this and this, you must find the same BE molecules.

9 This is the whole of the calibrator. If we do not
10 agree with this, we must stop the discussion
11 because there is no way to make calibration.

12 DR. SCHWARTZ: Then why are they are
13 getting different answers.

14 DR. D'HAUTCOURT: This is another
15 problem but what I don't agree with is that it's
16 not a unified window can solve this problem.

17 DR. MARTI: Go back to the numbers.

18 DR. SCHWARTZ: It will not. You are
19 absolutely right.

20 DR. D'HAUTCOURT: Okay.

21 DR. VOGT: The question is we have what
22 looks to me to be a roughly proportionate bias here
23 of about three and a half fold. In other words,
24 the difference between the 4,000 in the UK and the
25 12,000 or so in the U.S. and then the difference

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 between 4,000 in the U.K. and the 4 plus thousand.

2 DR. SHAPIRO: But we know that from the
3 two curves because the curves are approximately
4 parallel. That should not be a constant factor.

5 DR. VOGT: It looks like there was a
6 screw-up in the calculations is what I'm trying to
7 say. It looks like somebody used the wrong curve
8 to calculate the results because that's a roughly
9 proportionate bias which I think Howard is right
10 would be about explained by the gap between those
11 two curves which is roughly half a log. That would
12 be about fourfold or so. Threefold. So I think
13 somebody made a mistake here, Gerry. That's what
14 I'm saying.

15 DR. MARTI: Be careful. You might hurt
16 my feelings.

17 DR. SCHWARTZ: It was the other guys
18 that did it.

19 DR. VOGT: It was the French. The
20 French came in overnight and sabotaged the whole
21 damn thing.

22 DR. MUIRHEAD: I think if I understood
23 what you just said you're comparing top to bottom.
24 I'm looking across and saying what is this telling
25 me about the biology. Item number one up at the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 top says you're resting CD34 and CD8s at about the
2 same number of CD69. Item number two says no.
3 There was almost a 60 or 70 percent higher level to
4 start out with on my resting CD8s.

5 Now look at the stimulation. Got more
6 stimulation and more CD69 up regulation on the CD8s
7 than I did on the CD4s after stimulation. I'm
8 getting a biologically different conclusion out of
9 those two sets of data on something where I
10 supposedly calibrated. I agree with Jean-Luc.
11 It's not the calibration part that's at fault.
12 There is something else different between those two
13 labs.

14 DR. LAMB: If you take the two
15 calibration curves and remember how Brad did this,
16 he normalized the first B on both, put them
17 together. Those differences dropped to about 1.5
18 fold.

19 DR. MUIRHEAD: When you say normalize,
20 what do you mean?

21 DR. LAMB: Close those sets of curves.

22 DR. SCHWARTZ: He took the curve and
23 you shift the values from your samples
24 equivalently.

25 DR. LAMB: Yes, shift the values from

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 your samples equivalently, you get a lot less play.

2 We believe that that difference by itself can be
3 explained by the fact that we use two different
4 lots of PHA. Different PHA gives different
5 biological response depending on the lot that it's
6 in. But the point is, Bob --

7 DR. SHAPIRO: Wait a minute. The fact
8 that your two calibration curves are different
9 that's not the major problem that you're dealing
10 with here.

11 DR. LAMB: Actually what you've done is
12 you've shown that you've had two different lots of
13 PHA. Your calibration curves worked. Your
14 calibration curves corrected for these differences
15 and proved that you for some reason choose to use
16 two different lots of PHA.

17 DR. FISCHER: And also that the water
18 in the U.S. is different.

19 DR. LAMB: Or something like that. Or
20 that people in England have less stress than we do.

21 DR. SCHWARTZ: They don't hold these
22 meetings.

23 (Discussion.)

24 DR. STETLER-STEVENS: Let's move on.

25 DR. MARTI: Anyone who has further

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2724

(202) 331-4422

www.nealr.com

1 comments about this experiment can talk about it in
2 the hallway.

3 DR. STETLER-STEVENSON: Let them present
4 all the data before we stop and try to figure
5 everything out. At this point let's get the whole
6 picture. Bruce, you're up next. Bruce has worked
7 out a quantitative flow test. In doing so, he
8 found some things that don't work.

9 DR. DAVIS: So now you can find the
10 flaws in my experiment. The reason I'm doing that
11 is you're talking about tests that affect a few
12 thousand maybe a Million people. This test is
13 directed about 10 Million times a year so it's
14 significant in terms of economic impact.

15 What I've been working on for many
16 years and it's finally to the point of ready for
17 FDA clinical trial testing is looking at CD64, the
18 high affinity FC receptor on neutrophils and trying
19 to make it a better assay for infection or sepsis
20 detection. This is a shot from the coast of Maine
21 in the early morning.

22 We published this data to support this
23 idea in the mid 1990s. Since then many other
24 groups have found supportive evidence of the fact
25 that this is a better mousetrap for detecting

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 infection. I won't try and convince you other than
2 this list that it's worth doing.

3 When we started we used Abe's beads and
4 I was all enthused about MESF units being the be
5 all and end all to quantitating what we're
6 measuring. This is basically a unimolar shift in
7 the level of CD64 on neutrophils. Monocytes
8 constitutently expressed it. Lymphocytes are
9 negative. We basically used a system where we
10 expressed it in MESF units feeling that with this
11 kind of unimolar population looking at percent
12 positive was not the way to go with this
13 measurement.

14 I don't know, Abe, if you remember this
15 conversation but we were doing fine through
16 multiple lots of beads and then we got a new lot of
17 beads. They didn't correlate numerically at all.
18 So I called up Abe and said what's going on. His
19 response was what number do you want. I can change
20 it. I realized from a batch a lot to lot point of
21 view this is going to be problematic. Remember it
22 turned out that you changed a PMT in your FACScan
23 and that was the difference between the two. At
24 any rate, it pointed out to me at that point in
25 time that there may be some problems or issues with

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 that.

2 This is just some data to support our
3 belief that it's a better way of looking at
4 infection detection. These are all culture
5 positive infected patients and showing how CD64 is
6 elevated. Whereas one of the standard tests,
7 neutrophil count, is normal in many of these
8 patients.

9 Very quickly the other thing that
10 validated our belief in this test was an assessment
11 of patients coming to the emergency room that were
12 blindly scored as to the degree or certainty that
13 they had infection or sepsis. Then looking at
14 these four groups from the perspective of what you
15 might consider tests for inflammation or infection.

16 The neutrophil count really didn't find much
17 difference. Said rate not much better. This is
18 band percentage of left shift immaturity index or
19 regarding what you want to call it was slightly
20 better but still not perfect. This is CRP. So you
21 can see the imperfect separation with the current
22 test. This is our CD64 using MESF units. At least
23 to my eye, it's much better separation of the four
24 clinical groups.

25 That convinced us it was time to set

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 sail to put a kit together and quit my job as a
2 pathologist and see if I could make this go. In
3 putting together an assay obviously you are going
4 to have to look at precision and want any clinical
5 test to have a precision level of C/V less than 10
6 percent.

7 In this game obviously we wanted to get
8 similar normal ranges and be able to get the same
9 answer off of any instrument from any manufacturer.

10 We had to look at how issues of stability of the
11 sample as well as pre and post staining with the
12 antibodies. My experience now with clinical
13 laboratories is if it isn't simple it's not going
14 to work. More and more so that is true.

15 We needed to look at gating or cell
16 identification issues. We were going to quantitate
17 CD64 granulocytes but we also want to look and find
18 monocytes and lymphocytes because these actually
19 turn out to be our internal controls. If the
20 monocytes aren't positive, somebody didn't add the
21 reagent. If the lymphocytes aren't negative, there
22 is another problem because they should not express
23 CD64.

24 Then there were issues of how to really
25 quantitate or express the values. As I said

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 earlier this is a unimolar population that all the
2 neutrophils shift as a group that is in a
3 subpopulation effect. Looking at percent positive
4 is worthless in this case. We use as a first start
5 the median channel fluorescence of this population.

6 I went through the problems we had at
7 least early on with MESF beads. Another problem
8 could be cost that it would contribute to the kit.

9 The next thought we evolved to is using internal
10 reference in other words lymphocytes to derive a
11 quantitation. It turned out as we looked at this
12 more and more that too had problems. What I'm
13 going to describe to you is our hoping to be our
14 ideal solution namely a single calibration bead for
15 everything. I described how we use lymphocytes and
16 monocytes for control.

17 DR. BRAYLAN: What was the problem -

18 DR. DAVIS: No, there is no problem
19 with that. For the control it works beautifully.
20 What I had looked at several years ago was the
21 concept of rather than MESF unit quantitation was
22 to actually ratio the median channel fluorescence
23 and the neutrophils to that of the lymphocytes.
24 It's a truly negative population albeit a biologic
25 population. That actually turned out to correlate

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 very nicely with MESF units. These are just two
2 different sets of data points. You can see there's
3 a very high degree of correlation. Obviously the
4 numbers are different but the correlation is quite
5 good.

6 The more we looked at samples, the more
7 it became apparent that in the real world of
8 clinical samples there are problematic issues.
9 Even though there's a correlation, there are
10 samples that fell out. This is just one set. I
11 only have frequency of about one to three percent
12 of samples at least in the samples we were looking
13 at. The problem is these are samples that did not
14 lyse very well. So instead of identifying
15 lymphocytes, we were identifying lymphocytes and
16 red cells. Obviously the autofluorescence of red
17 cells is less.

18 DR. BRAYLAN: Did you use 45?

19 DR. DAVIS: It was just added expense.
20 That was one of the things. There are samples
21 that truly did not lyse well at all. It presented
22 a problem. What we wanted to look at then is can
23 we use a single bead that can be identified easily
24 by other properties than light scatter. What we
25 ended up with after looking at blank beads and FITC

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 labeled beads and actually this is the first talk
2 with no more QuantiBRITE. We used another company,
3 Bangs.

4 This was on what I thought was an
5 excellent suggestion of Abe's to use a bead and use
6 red fluorescence to identify the bead and have it
7 labeled with FITC which is the same fluorescent tag
8 as on the anti-CD64. It additionally has the
9 advantage that when this comes out with a bead it
10 will be a NIST traceable quantitation. That's what
11 we use.

12 As you can see here other than the
13 outliers it correlates very well with the
14 lymphocyte index. We now have it so that it's a no
15 wash technique. This is another set comparing
16 washed to no-washed showing it gets similar
17 results.

18 Now we looked at the issue of inter-
19 instrument variability. I don't have the answers. I
20 only have the observations. Within our own lab, we
21 had one FACScan in my lab, one in Ken Alt's lab and
22 also a caliber. So we had three instruments to my
23 mind of somewhat similar instruction or technology
24 made by a single manufacturer. I thought great.
25 We should be able to get the same results in that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 hand. You can see with these set of samples that
2 there is a clear bias when you compare the three
3 instruments. So that didn't make me real happy.

4 Then we looked more rigidly at how we
5 ran the assay and what we were doing. We then came
6 up with the idea that we probably should turn off
7 compensation. Probably compensation is one source
8 of this error. The other is what the gain and high
9 voltage setting were. As I look back at this
10 dataset, the negatives were further down the
11 fluorescence intensity scale on one instrument
12 relative to the other two.

13 The other thing was so we're going to
14 turn off compensation and we should probably
15 develop a rule to how to set up the instrument. It
16 turned out that this four plus micron bead that we
17 use that has fluorescence both FITC and the
18 spitfire red signal can be used to tell people how
19 to set their instrument up of both light scatter as
20 well as fluorescence in all three colors that we
21 collect in this assay.

22 So we developed a rule that specifics
23 aren't important of how to set up the gains and
24 high voltage and light scatter settings. When we
25 did that using the same samples we ran them on the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 same three instruments. Bingo, the curves pretty
2 much overlie each other with a very good
3 correlation.

4 We've obviously extended that to look
5 at more instruments. These are different clinical
6 samples with the index as we now run it. You can
7 see that they all on these three instruments
8 overlie very nicely not only the three instruments
9 but we also looked at what happens when you hold
10 the samples an additional 21 hours and rerun them.

11 Do we get the answer? They again overlie very
12 nicely.

13 As time went on, new instruments came
14 out. Beckman Coulter now has their FC 500 so we've
15 now looked at most of the clinical instruments and
16 get curves like this. It's not perfect. I wish I
17 could say that the curve, you get exactly the same
18 number independent of the instrument. But we are
19 now at a level that the variation is somewhere
20 around five percent between instruments with the
21 same sample using this methodology.

22 Just to give you an idea of how we look
23 at the data and potentially another source of
24 variability which leads to the part where I want to
25 bring the message that it's not just the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 instruments, reagents and the beads. We have to
2 pull in software. I want to show you how we do the
3 data analysis first in what I call a manual
4 approach using anybody's software.

5 We use WindList. We take the list mode
6 data first, clean it up to get rid of what un-lysed
7 red cell or what is used. The assay actually
8 contains not only two monoclonal to CD64. The
9 reason for two is that it increases the signal, the
10 noise, a little bit better than a single monoclonal
11 because the two clones react to different epitopes.

12 For reasons primarily related to developing
13 software that I'll show you shortly, we've pulled
14 in a second antibody that's a monocyte marker,
15 CD163, so that we can then use that as a gating
16 parameter to clearly identify monocytes from
17 neutrophils because in truly septic individuals
18 this population will move up and merge with
19 monocytes when looking at CD64 only.

20 We use this as a gating parameter for
21 the cells. We have the red labeled beads here.
22 From a manual perspective, we clean it up, gate on
23 the cells, measure the CD64 as well as CD163 on the
24 three populations, use the beads to get values for
25 the green fluorescence and the quantitation is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 simply a ratio of the 64 signal to the FITC labeled
2 beads and get a ratio measurement.

3 Now obviously as you can see, there is
4 some degree of subjectivity in this. To go into a
5 naive clinical lab and say "have at it" is a
6 formula for failure. So we then worked with the
7 Vary (PH) boys and came up with an autogating
8 software program which is a derivation of their
9 QuantiCalc software where the software reads a list
10 mode file and finds all the populations and spits
11 out a number.

12 I'll just take you through how the
13 gating works. It's an iterative cluster finding
14 algorithm. First it finds the beads based on the
15 red signal in a wide gate and identifying that.
16 Then a cluster finding gate is set around that.
17 Then it's quantitative. The software also allows
18 the manufacturer, not the user, to set a value to
19 these beads.

20 In this example here, we've arbitrarily
21 assigned this bead a value of two. Remember that
22 the cells are going to be quantitated and
23 referenced to that number. So if we wanted to put
24 in the MESF units, we could put in whatever it is,
25 55,000 and come up with any quantitation we want.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. SCHWARTZ: When you finish that,
2 would that be a lot of beads?

3 DR. DAVIS: With every lot of beads.
4 I'm going to show real data to convince you that it
5 really works. We also could but haven't look at
6 yet do a similar quantitation for CD163 on
7 monocytes with the same ability to assign value
8 based on the beads.

9 DR. MARTI: Bruce, for those of us who
10 are nearly blind, I don't have an appreciation of
11 the axis from this distance.

12 DR. DAVIS: First we start with the PE
13 signal versus the red signal, FL3. That finds the
14 beads separable from the cells. Then we look at a
15 green versus orange or PE signal that then sets a
16 tighter cluster around the beads. Essentially this
17 is a wide gate and this step eliminates doublets.
18 So we just look at the single bead.

19 DR. MARTI: So how would I sitting at
20 15 or 20 feet know in going from the first gate to
21 the second gate that this is beads? What am I
22 missing? The count density here must be what's
23 changed.

24 DR. DAVIS: That's all beads from this
25 point.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. MARTI: So here it's diluted down
2 by cells.

3 DR. DAVIS: Yes, these are cells.
4 These are beads.

5 DR. MARTI: So how many beads in 100
6 microliter of blood?

7 DR. DAVIS: The assay is 50 microliters
8 of blood, 50 microliters of reagent. We add a
9 lysis solution of one microliter and then five
10 microliters of the beads are added before analysis.

11 DR. MARTI: And the beads are in what
12 concentration?

13 DR. DAVIS: Roughly it's 5 times 10^6 per
14 microliter. Part of the whole assay is set to make
15 sure we look at a minimum of 5,000 beads for
16 statistical purposes.

17 DR. ORFAO: Is the green fluorescence
18 of the beads at FITC?

19 DR. DAVIS: Yes, it's FITC and its
20 surface FITC. I hope it's similar in signal cells.

21 DR. MARTI: So at that point you have
22 your reference standards?

23 DR. DAVIS: Right, this is the
24 fluorescence reference standard. Note I also said
25 it serves a role for instrument set-up as well.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 Then we go through making sure the assay had
2 everything thrown in that it should. We have again
3 an iterative gating process by which the beads are
4 excluded. We look at just cells.

5 Then based on the CD163 signal, side
6 scatter 163, a wide gate identifies the monocyte
7 cluster as distinct from neutrophils and
8 lymphocytes. A tighter cluster then hones in on
9 these monocytes and then it's quantitated in terms
10 of CD64 as well as the 163 signal. The read out is
11 again a ratio between this signal and the beads.
12 In this case, the number is 41.96.

13 The software also has flagging
14 capabilities such that the manufacturer can define
15 what is an acceptable level of CD64 intensity on
16 monocytes. A flag would go off if it were below
17 whatever index is defined as acceptable. In this
18 case it's well above. If it weren't, a flag would
19 pop up for the user as they analyze the list mode
20 file. They need to look at the issue of stain.

21 The lymphocyte population is similarly
22 identified. First beads are excluded. Just look
23 at the cells. Again side scatter versus forward
24 scatter. In this case final lymphocyte population,
25 get a tighter gate around that and again

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 quantitates CD64 versus 163. In this case you
2 expect a negative population. We see a ratio of
3 0.41. Again there's a flagging process to the
4 software such that if it were above a certain level
5 a flag would go off to alert.

6 DR. MARTI: Bruce, in this one what is
7 this population here?

8 DR. DAVIS: In this case, this is
9 neutrophils. This is just scatter.

10 DR. MARTI: This is debris that you are
11 trying to get rid of and this is what you want. Is
12 that true? These are the limits so they are really
13 tightening in this particular presentation. They
14 are really up tight against it.

15 DR. DAVIS: In that, yes.

16 DR. SCHWARTZ: Are you sure?

17 DR. DAVIS: No, I'm not actually. I
18 just did this yesterday. But you are right. This
19 would be the lymphocyte population but the same
20 thing would hold that you could end up with a
21 number here that could then be used as a negative
22 control population.

23 DR. ORFAO: Are these gates done in two
24 Millimeters or is that the cluster analysis?

25 DR. DAVIS: It's cluster in two

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 dimension. It's an iterative process at least to
2 my knowledge. Bruce Dagwell (PH) wrote it, not me.

3 Then finally the other thing is to measure what
4 we're trying to measure and that's neutrophil CD64.

5 A wide gate excluding the beads to catch the
6 leukocytes. Side scatter versus 163 identifies
7 wide gate around mostly the neutrophils and then a
8 tighter gate around them. It's quantitative. How
9 you derive the CD64 what we call the neutrophil
10 CD64 index. In this case, it's 0.99.

11 Depending on the software, it also has
12 the ability to likewise send up a signal when the
13 neutrophil value is above a certain level and this
14 can be turned on or off. In this case, we've
15 defined on the normals that anything below two is
16 normal. Above two is an indication of neutrophil
17 activation.

18 DR. VOGT: And so, Bruce, you choose
19 your MESF bead to be about the same as the staining
20 which you get from normal CD64 neutrophils.

21 DR. DAVIS: Yes, it turns out to be
22 that. That wasn't the logic but that was the
23 coincidence that it turned out to be.

24 DR. VOGT: 99 is a nice coincidence.

25 DR. BRAYLAN: So what's the purpose of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 measuring CD64?

2 DR. DAVIS: Just it's there as internal
3 negative control to make sure that somebody didn't
4 throw in the wrong reagent or whatever. So we have
5 monocytes as a positive control, lymphocytes as a
6 negative control. If those rules don't pass it
7 tells the laboratory that they really need to
8 repeat the assay because there's something wrong.
9 As I said, I've learned more and more that we need
10 to have as many safeguards in clinical assays as
11 possible.

12 DR. SCHWARTZ: Are those indices
13 independent of the kit? Does an indices mean
14 something?

15 DR. DAVIS: No, it's like a chemist
16 saying this is the international --

17 DR. SCHWARTZ: Is the indices going to
18 change?

19 DR. DAVIS: No.

20 DR. SCHWARTZ: So it is independent of
21 the instrument and your kits.

22 DR. DAVIS: Right.

23 DR. SCHWARTZ: If the next set of beads
24 that were made come up twice as high, what happens
25 then? How do you adjust that so that your final

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4122

www.nealr.com

1 indices comes up with the same number?

2 DR. DAVIS: I'll show you.

3 DR. MARTI: Sounds like a manufacturing
4 control to me.

5 DR. DAVIS: To validate the software,
6 we've compared it to manual analysis by "expert"
7 and that would be either myself or Kathleen. This
8 is the correlation on 564 different clinical
9 samples. As you can see, the software working in
10 an automatic fashion just reading list mode files
11 and not asking the user to do anything gave this
12 relationship.

13 DR. MARTI: Those 564 samples, weren't
14 those all normal?

15 DR. DAVIS: No, this is just out of the
16 clinical hematology lab that very normal in this
17 subset is probably one and below.

18 DR. MARTI: I'm assuming your index was
19 0.99.

20 DR. DAVIS: We focused on somebody
21 truly septic or in septic shock. They're going to
22 be way up here. I choose these because they're low
23 positives and normals to be the strongest test of
24 the correlation. Obviously if you peg a point up
25 here, you will end up with 0.99 no matter what.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 Again wanting to see inter-observer
2 correlation, myself and Kathleen analyzed the same
3 files independently and correlated it with what the
4 software got. Again they all correlated fairly
5 well with one another. This was what you've been
6 waiting for, Abe. I didn't want to have it not
7 show.

8 Again the real issue that we started
9 with trying to solve or address early on was to
10 minimize lot to lot variability between the assay.

11 We have two different clones of CD64. So every
12 time you create a new lot of each clone, you have
13 issue of different F/P ratios. You have different
14 bead lots although these beads are stable for many
15 years. At some point, you're going to have to add
16 new beads to the system.

17 In order to test that what we've done
18 here is five different combinations of different
19 manufactured lots of antibodies in different
20 combinations. That's what these numbers are.
21 Three different beads made of three different lots.

22 One of the beads is not twice as high but one bead
23 is about 60 percent brighter than the other two.

24 Essentially in this case we're
25 comparing five different lots of reagent. You can

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 see the correlation of one lot of antibody and
2 beads to the other four here. They all have great
3 correlations or regressions but obviously they give
4 different values on these samples. We have a
5 problem, right?

6 It turns out that this
7 interrelationship gives us a definition of how one
8 lot relates to another. When we do the math and
9 give different beads values to the software
10 program, these are the same points with value
11 assignments appropriately given to the beads. All
12 five lots agree with each other.

13 DR. BRAYLAN: Why do you have such a
14 big gap?

15 DR. DAVIS: They are just different
16 samples. Here I wanted a 0.99.

17 DR. BRAYLAN: You have such a
18 separation or correlation.

19 DR. DAVIS: What do you mean?

20 DR. BRAYLAN: You have a bunch of
21 datapoints right here and then one or two over
22 there. You are always going to have some
23 variation.

24 DR. DAVIS: I always wanted variable
25 results in order to draw a line. This is just 10

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 randomly pulled bloods and these two happen to be
2 from somebody infected. But even down here, these
3 fall in a line. It may not be 0.99 but I never
4 look to see what it is. You do have a valid point
5 but in doing this value assignment, you're going to
6 want a range of values in here so that you can plot
7 a line.

8 DR. VOGT: Bruce, what was the
9 computational approach you used to assign your
10 normalizing values?

11 DR. DAVIS: To me the problem with this
12 whole approach is that every single future lot is
13 going to be related to the first lot. So I started
14 with giving the arbitrary value in this case of the
15 beads having a value of two for this lot and then
16 use this math here to calculate what to convert the
17 other beads to. I don't know if Bob would answer
18 but I would bet you're doing the same thing with
19 the QuantiBRITE beads now.

20 DR. VOGT: Not necessarily.

21 DR. DAVIS: But in practice.

22 DR. SCHWARTZ: You're more on absolute
23 numbers.

24 DR. DAVIS: But in terms of - you don't
25 get lot to lot that good. That is a weakness in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 this. The one problem I see with this assay is
2 when I make a lot five years down the line, I have
3 no proof that the values on that lot are the exact
4 ones as where I started because one term drift can
5 occur.

6 DR. SCHWARTZ: To that point, let's get
7 a clarification on your first statement about how
8 you can take any number you want. You clarify it
9 but I'll give my shot here. I don't want people
10 walking away and thinking I just made these numbers
11 up. What happened there is like I said what you
12 want meaning what did the last lot give you so that
13 we can at least get consistent results. Then we
14 went back and found out why we didn't get
15 consistent results. Not that I made up these
16 numbers to make it happen. He stopped buying from
17 me too.

18 DR. DAVIS: No, you sold it to Bangs.
19 I still buy.

20 DR. VOGT: In fact I want to
21 congratulate you, Bruce, first on the wonderful
22 effort overall but also on having the groundwork
23 right there plugged into the operationalizing of
24 the technology that has not quite caught up to the
25 application here. But in about a year from now or

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 less than a year, you'll be able to convert these
2 things to NIST traceable MESF units. From here on,
3 that traceability should remain. Is that the case,
4 Dolph, that there will be some mechanism for
5 traceability if not in perpetuity at least?

6 DR. GAIGOLOS: I'll give it a shot.

7 DR. VOGT: So in that sense this is a
8 wonderful example of doing the best you can with
9 the tools that are available and leaving the door
10 open to incorporate the more refined tools. Did
11 you ever consider using the capture-type bead that
12 would then normalize your consistency which might
13 occur in the conjugates that were variant in F/P
14 ratio or might be variant in refrigerators that
15 went down for a weekend before anybody knew?

16 DR. SCHWARTZ: That was the first thing
17 that didn't work.

18 DR. VOGT: So that's an important thing
19 to know. I didn't think it would work that's why I
20 asked.

21 DR. DAVIS: But using those beads can
22 be an additional check on the value assignments
23 whether they would be MESF units or whatever. That
24 perhaps is actually a way to check for long term
25 drifts in the calculations that may occur. It's

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 pretty well there.

2 DR. ORFAO: You didn't make any
3 comments about the impact of sample preparation
4 like washing or non washing, fixing, non fixing.

5 DR. DAVIS: I can. It has a huge
6 impact. That's why you get different values if you
7 wash or you don't wash. That's why our current
8 assay is a total just add the stuff and no wash.
9 We've looked at the impact of what kind of water is
10 added. We're going to distribute this as 10X lysis
11 buffer. We were concerned about if there was a pH
12 change because obviously we're looking at
13 fluorescein and we want to make sure the pH is
14 where we want at 7.4 or thereabouts. So your point
15 is well taken. That's why I evolve to making it so
16 the user can't do anything wrong. We're not even
17 going to ask him to make PTS right.

18 DR. ORFAO: -- would it still be easy
19 to identify properly the lymphocytes?

20 DR. DAVIS: Other than when I make the
21 slide, yes. There's enough autofluorescence or
22 whatever you want to call it that they generally
23 will be recognizable just by a side scatter versus
24 fluorescent signal as well as light scatter.

25 DR. MARTI: Bruce, does the lysine

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 result in fixation or is it just an ammonium
2 chloride?

3 DR. DAVIS: It's a proprietary mix with
4 ammonium chloride.

5 DR. MARTI: The reason I wanted to ask
6 was that when you compare the lysin not washed
7 versus the lysin washed what happens to the index?

8 I'm going to hazard a guess that washing causes
9 the index to get smaller. The amount of CD64 that
10 binds to the neutrophil.

11 DR. DAVIS: It does go down. You're
12 right.

13 DR. MARTI: I wonder if fixation would
14 stabilize that.

15 DR. DAVIS: It does.

16 DR. MARTI: Whenever you don't have
17 fixation, you have all this on and off equilibrium
18 stuff that's going on. Lysin not washed is one
19 matrix and lysin washed, you're changing the matrix
20 each time you wash if that antibody isn't fixed and
21 it has some finite time to start coming off-

22 DR. DAVIS: That's one of the reasons
23 why I think it probably is fairly robust because
24 it's an unwashed situation. I showed before the
25 fact that we got the same results 21 hours after

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 sitting around. Again we were concerned about if
2 you ask people to wash, what are they going to wash
3 with? What's the fixative going to be? I'm amazed
4 at the number of labs that you call up and say
5 what's the pH of your fixative. They look at me
6 like I'm crazy. They just say you buy it, you mix
7 it and you use it. For a fluorescein conjugate,
8 it's something that we had to be concerned about.

9 DR. MARTI: Another question on the
10 variation of your calibration curves. Do you call
11 it calibration curves?

12 DR. DAVIS: Sure, that's good.

13 DR. MARTI: Since I'm assuming this is
14 linear linear, we can now talk about Y equals MX
15 plus B. One of the things that seems to be majorly
16 changing there is the slope. What's contributing
17 to the slope change?

18 DR. DAVIS: Differences in F/P ratio
19 and also difference in the B value or the
20 fluorescence of the beads.

21 DR. VOGT: Gerry, while these are
22 interpretable as calibration curves, they are
23 actually in a sense calibrators. I can't read
24 those things. Or that B is a single point
25 calibrator.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. BRAYLAN: So, Bruce, I'm still not
2 convinced that by using a bead you get results that
3 are better. You are seeing two or three antibodies
4 in the same tube but to identify the lymphocytes
5 and monocytes and create the index for the
6 granulocytes. What are the disadvantages of
7 studying that approach?

8 DR. DAVIS: I'll forget the beads.

9 DR. BRAYLAN: Yes, because using an
10 extra antibody to identify the lymphocytes that
11 would exclude the red cells and -. You just have
12 CD14 for your monocytes, a CD3 -- CD 64. There is
13 just five minutes between those three formulations
14 you should be able to get the same results.

15 DR. DAVIS: The only problem is how am
16 I going to make lot to lot adjustments. The same
17 way and just tell people to use this fudge factor.
18 You still have F/P differences with every new lot
19 of antibodies.

20 DR. BRAYLAN: But you can compare the
21 lot with the next one.

22 DR. DAVIS: But how do I correct that?
23 I'm concerned about going to the FDA and say I'm
24 going to let community general do the math on this
25 and derive a value that they are going to report.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 DR. VOGT: Well the biological standard
2 theory groups - those are correct because if you
3 are taking ratio of intensities between lymphocytes
4 and neutrophils stained with the same conjugate,
5 then whatever the F/P ratio any change in the F/P
6 ratio would be --

7 DR. DAVIS: In theory but in practice I
8 do see lot to lot differences.

9 DR. VOGT: The answer to the Raul's
10 question then basically since it's a essentially a
11 negative control, it's the same thing as a bead
12 with no life setting up on a negative population.
13 There is just too much variance. If you had a CD4
14 like positive calibrator in there.

15 DR. SHAPIRO: The lymphocytes are
16 negative so this is like dividing by zero.
17 Presumably if you are using any of the population
18 as an internal control, monocytes would be a better
19 population because under normal circumstances your
20 CD64 on the neutrophils is less than it is on the
21 monocytes.

22 DR. DAVIS: The problem is that
23 monocytes also get regulated. Monocytes also have
24 a fairly diverse expression in the normal
25 population. That to me is - one of the beauties of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 this assay is measuring something on neutrophils
2 that normally isn't there to a significant level on
3 the healthies. The healthies stayed and then goes
4 up. Whereas monocytes really can be all over the
5 place. I've looked at the correlations and that
6 kind of ratio just doesn't work.

7 The other thing, Raul, to address your
8 question as I've forgotten an earlier slide is that
9 the instrument to instrument variability when you
10 start referencing a dim or negative population
11 creates a lot more bias than I can figure out how
12 to deal with. Remember I showed that correlation
13 between a caliber and a FACScan that wasn't the
14 same. That was primarily about where you put the
15 negatives and how those two instruments deal with
16 it.

17 DR. ORFAO: Do you mean that you should
18 place the lymphocytes on the post stain region?

19 DR. DAVIS: Yes, even doing this assay,
20 I always did try and set it up so that it was well
21 into the first decade and/or in the second decade.

22 But even there it just doesn't work as well.
23 Particularly in certain instruments it doesn't work
24 well at all. I won't name those.

25 To finish up this where we are. I

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 didn't show a lot of this data. But the precision
2 of the assay is below five percent and it's safely
3 below 10 percent. Between instruments and our
4 hands the stability of sample before the sample
5 itself as well as post stain is less than 36 hours.

6 Probably it's 24 is what we'll claim. It's now a
7 lyse no wash, pH controlled assay.

8 We have a software approach that
9 removes virtually any decision making out of the
10 laboratory which is always good. At least our
11 decided upon approach is a customized bead that we
12 can trace back to the promised NIST standard that
13 should make the Europeans happy. Right, traceable
14 stuff? We elect to use the internal controls
15 although someday we may elect to sell a control
16 material, another product, where you can just make
17 stabilized blood samples positive at various
18 levels.

19 So hopefully you like our thinking.
20 None of this could have happened without people to
21 tell us what's wrong with the assay. Paul Guyre
22 who developed the CD64 clones has been very useful.

23 Other people have given me various degrees of
24 encouragement and advice over the years, the Vary
25 (PH) boys for doing a good job with the software

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 and some good beads from Bangs. This is my partner
2 that makes the antibodies for us. Thanks.

3 DR. STETLER-STEVENSON: At this point, we
4 have coffee outside. Off the record.

5 (Whereupon, the foregoing matter went
6 off the record at 3:14 p.m. and went
7 back on the record at 3:46 p.m.)

8 DR. STETLER-STEVENSON: On the record.
9 Our next topic will be sample preparation.

10 DR. SHAPIRO: Bruce gave a talk about
11 CD64 in a meeting in Sweden in 2000. While he was
12 talking, I was writing. When you finished, I
13 wanted to comment. The lyrics have been changed
14 for scientific accuracy. (Beatles Song "When
15 You're 64.") When you are healthy, wealthy and --,
16 don't need to express, sites that tightly, bound to
17 FC gamma so, you won't see them when you do flow.
18 With inflammation neutrophils show what they lacked
19 before. As things get darker what's the best
20 marker CD64. Kits, kinetics can let you know when
21 drugs take effect whether you scan or flow, this
22 you can detect. When tissue's hot, infected or
23 not, you will see the change. Antigen, inoculate
24 it on Foyer's stick, hope that's not what's making
25 you sick, more diagnosis, follow-up too, who could

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 ask for more. It's so specific, it's just
2 terrific, CD64.

3 (Applause.)

4 DR. MARTI: If you get the words
5 exactly right.

6 DR. SHAPIRO: They're in the book.

7 DR. VOGT: May I ask a housekeeping
8 thing?

9 DR. STETLER-STEVENSON: Sure.

10 DR. VOGT: I'll prepare a compilation
11 of this stuff including those PDF files from the
12 NIST papers so that people can download them. Any
13 of the PowerPoint presentations that I've assembled
14 on here, are there any of those that I should not
15 include on that? Are there any proprietary or
16 private?

17 DR. HULTIN: Mine is a whole slew of
18 slides. This is just to lead up to after the
19 conclusion slide because I was just finishing up
20 last night.

21 DR. VOGT: Everyone will be here
22 tomorrow morning so give me tonight to work on that
23 so we can get a somewhat called master set and then
24 tomorrow I'll have all of these sent on it and you
25 can just pick them up and copy them from this

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 laptop. Anyone who doesn't have their laptops,
2 we'll get a CD to you within a week or two.

3 DR. PURVIS: I need to change some of
4 my slides.

5 DR. VOGT: We'll work with that.

6 DR. STETLER-STEVENS: The next section
7 we need to start asking questions. We've been
8 discussing problems and what doesn't work, what has
9 worked and what we need to be aware of. Now we
10 need to talk about what do we need to do. What can
11 we design as studies? What do we know so far that
12 works in various areas? What do we need to figure
13 out and get down some lines of actions? Sample
14 preparation and staining is the first step. We
15 have to think about sample handling, panels,
16 techniques in staining protocols. That's the
17 agenda.

18 Bruce, you used a no-wash method.
19 Larry, you mentioned a short time in which you
20 could look at markers. But these probably depend
21 on individual markers. Lance, you looked at things
22 24 hours later. So that's going to be a variable
23 that depends on the specific biology of the cells
24 and how they react within blood. But what are some
25 things that we can conclude from what we heard

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 about sample handling and things like that?

2 DR. WOOD: What's an acceptable window
3 for sample age in coagulants that are hand diluted?

4 DR. SHAPIRO: There's a literature on
5 this. There's some literature on this. The
6 literature addresses several issues. One is it
7 addresses the effects of lysis and fixation and
8 washing on fluorescence levels generally not done
9 at the MESF level but certainly done in relative
10 fluorescence intensities. There's an issue about
11 the persistence of certain antigens with the
12 storage time.

13 There are a variety of agents which
14 purport to stabilize preparations for various
15 periods of time. So there is literature that
16 probably needs to be reviewed and summarized on
17 this. There is also if you will, a gold standard.

18 Since there are said to be some differential
19 effects of lysis and other preferable steps on
20 fraction of cells and there's differential cell
21 loss. Soon to be that's another story of -- where
22 you get differential cell loss of some lymphocyte
23 subsets.

24 It is claimed that you may actually get
25 some differential CD4 loss with lysis procedures.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 The way to verify that is to set up where you use a
2 cocktail of antibodies and you don't lyse and you
3 don't wash and you gate on fluorescence. That
4 would tell you the composition of the cell sample
5 that is not subjective to any of these influences.

6 Again that really has not been done in any
7 systematic way but it could be.

8 DR. SCHWARTZ: Isn't this in the NCCLS
9 document? That's what it's supposed to address,
10 isn't it?

11 DR. VOGT: Basically the document is a
12 compendium of these same questions, Abe, because as
13 Howard said all of these things have been looked
14 but probably none of them have been looked at
15 systematically. We did as I mentioned earlier the
16 fluorescent gaining experiment that Howard just
17 described with CD4 and found it to be
18 indistinguishable from the immunolyse preparation
19 that we did for regular work. We were happy as
20 clams and didn't want to look any further. All
21 we've done in the NCCLS document with most of these
22 preparative issues to say this is an issue and it
23 has not been looked at systematically.

24 DR. LENKEI: I should like to comment
25 because I was thinking in the last time that two

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 factors are very important for diagnosis and
2 quantitation. One is class studying of cells.
3 Alberto talked a little bit about this. Then the
4 problem is if you wash in your procedure, how is
5 this affecting class studying of cells. Because if
6 the picture is not clean, then you get a lot of
7 cells spread around. We know class study of cells
8 is very important.

9 The other thing is working with multi-
10 plex analysis. The last time I realized again the
11 effect which -- was talking very much about, the
12 importance of the affinity of the antibody because
13 we only think that lysing and washing is bad. We
14 derive our conclusions using a lot of antibodies.
15 If we should select the antibodies that have good
16 affinity then the problem of washing at least once,
17 it can be the last. So affinity of antibody would
18 be very good and how our procedures is affecting
19 class study.

20 Then you arrive to the time of aged
21 blood because it's affecting class study. So the
22 problems of washing, lysing and so on is a basic
23 procedure.

24 DR. STETLER-STEVENS: If you don't lyse
25 and if you don't specifically wash, you run into

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 some artifacts due to individuals. The one that
2 Gerry and Jan Nicholson and I were involved in
3 where if you take some blood from some individuals
4 and there's a definite population and you don't
5 wash and you stain the cells with CD4 and CD8 they
6 look like the co-express the two but it's just
7 binding to another antibody that is not specific
8 for the protein. It's the protein in blood.

9 DR. MARTI: Probably an antibody
10 fractioning blood that you can adoptively transfer
11 from certain individuals to people who don't have
12 it.

13 DR. STETLER-STEVENS: And you can take
14 the serum from these individuals and incubate other
15 cells with them and make them do the same. So this
16 is an artifact that you run into. I see it in HIV
17 patients who say they're CD4, CD8 positive. This
18 must be tumor and it's just we washed the cells and
19 we run into a lot of problems.

20 DR. LENKEI: But you are speaking about
21 washing or settling in the serum because they are
22 stained. These are very important. There were
23 some papers even from Janet Nicholson speaking
24 about this problem. There are patients --
25 infectious -- and it's acting like a bad

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 compensation but it's not that. So we separate
2 always the serum.

3 DR. STETLER-STEVENSON: We pre-wash it.
4 You do a stain and no wash.

5 DR. LENKEI: I wash in my laboratory.

6 DR. ORFAO: I think we are entering a
7 subject that didn't come up clearly although there
8 were some people mentioning it -- which is the
9 biology, the regulation of the expression of the
10 protein you are quantifying. It is sometimes I
11 would say even more important than the
12 technological issues.

13 So most proteins that are in the
14 surface can be there, can be internalized, can be
15 scattered. It's just allowing cells to function.
16 Or sometimes by stimulating the function of the
17 cell with a specific antibody, you are adding a
18 monoclonal. CD15 is a clear example of an antibody
19 that makes cells change expression of other things
20 in a very short period of time.

21 Many of these proteins which are in the
22 surface it can leak, it can be shattered and they
23 are in the serum. If they have another protein in
24 another cell that they bind to, you can see
25 unexpected stainings.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. FISCHER: That's a major problem in
2 looking at certain markers because their ligand
3 becomes effective. In fact sometimes both sides
4 can actually be solubilized at least in the plasma.
5 You just mentioned, yes that's a problem with
6 autoimmune patients and that's even more of a
7 problem in autoimmune patients because we certainly
8 it in systems we're working with.

9 You really have to take care to know
10 the biology of the system before you can work with
11 anything. For us it just makes sense that we
12 always have to prep the cells. You can't just drop
13 the antibodies in and lyse them and expect to get
14 reasonable results. It just doesn't work for the
15 systems we work with.

16 DR. LENKEI: I was thinking about this
17 effect. We are staining samples on the table.
18 Then they put the blood and they add the monoclonal
19 antibodies for 15 minutes. Then it's now sodium
20 azide in the tube to prevent physiological
21 processes. In my laboratory we separate the serum.
22 We stain as soon as possible but always in our
23 procedure we set at the bottom of the tube 50
24 microliters of the staining buffer which is part
25 serum and the sodium azide. So in the stain at

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 least first --

2 With this procedure we are on the safe
3 side. I want you to know from the specialists is
4 that small amount of sodium azide which is added to
5 the monoclonal antibodies soon after to block the
6 physiological process. This approach which we have
7 at my laboratory we get always, even in bone marrow
8 samples from transplanted patients, a very nice
9 plating and no problem with high background or
10 other things. That is costly because time is
11 costly and then you stain for 30 minutes and we
12 lyse and we wash once and we fix.

13 This theoretically is a good procedure
14 because if you stain on the table without any
15 sodium azide the risk is that the physiological
16 processes are going on and you are very much
17 depended if the lab technician has exactly 15
18 minutes on the table or 20 or 30 minutes your
19 picture will be totally different.

20 DR. MARTI: Alberto is shaking his head
21 no about the sodium azides.

22 DR. ORFAO: Given the values in the
23 sample some of these processes are still able to go
24 on especially if the protein is expressed already
25 or the enzyme that cuts it is there.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealrgrs@aol.com

1 DR. BRAYLAN: Do I have five minutes to
2 make a long comment?

3 DR. MARTI: Jean-Luc and then we're out
4 of it.

5 DR. BRAYLAN: What we heard today, we
6 heard many presentations from individuals who
7 somehow have measured it, the expression of certain
8 antigens and correlated those findings with either
9 clinical, biological phenomenon in a very elegant
10 and very informational way. The techniques those
11 individuals used to come up with those data we
12 would probably find the same. I don't think
13 there's any problem in whether they are trying to
14 do the right thing or the wrong thing. But they
15 showed using that technique, that it works we
16 should follow that regardless of whether we are
17 measuring exactly what we think is the measurement.

18 Measuring the true antigenic density on
19 the other hand or expression on the individual
20 cells on the other hand would be something that now
21 we are requested to do by clinicians who feel that
22 they need to know exactly how many antibodies --
23 site per cell. There are in certain tumors that
24 they can apply certain antibodies for treatment
25 which is a different story. I've been trying to

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 point that they know something in a very accurate
2 manner. I want to emphasize that. We don't know
3 how to do that. I investigated the literature. I
4 wish somebody could tell me exactly how to do that.

5

6 I can just give some data that I have
7 when I began working with CD20. Because of
8 cohesions that we all know, they thought it would
9 be very interesting to look at CD20 computation.

10 Before you can get into the points, I
11 took the CD 20 unimolar one to one PE and I looked
12 at the instructions. The instructions said that
13 you need to use a certain method and exposure to
14 the antibody for about 45 minutes at room
15 temperature.

16 Because I wanted to have that as a
17 routine test with all the other incubations that we
18 do with the other antibodies listing the same times
19 and same temperatures, my first question was would
20 there be any difference in the binding of these
21 CD20 PE antibodies. When I used the directions
22 that the manufacturer was telling me to use versus
23 my approach which is 15 minutes on ice. There was
24 close to double the amount of sites when you do it
25 at room temperature 45 minutes than when you do it

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 on ice 15 minutes.

2 We went on to then study other
3 parameters. I can tell you in a nutshell that
4 temperature makes a huge difference. Of course
5 times make a difference. Concentrations of
6 antibodies make differences. As I mentioned before
7 we never reach it like that, with CD20 at least.

8 My question is we can do all kinds of
9 preparations and we can study parameter of binding
10 cells but is it really legitimate that you think
11 that what we do in our testing in our laboratory
12 under the conditions that we use. We extrapolate
13 those findings to actually what happens which is
14 the question that the oncologists have. Am I going
15 with this CD20 reagent that they are using which is
16 different from the CD20 reagent that we use to the
17 patient something that we can predict in the
18 laboratory situation? I don't think we can do
19 that.

20 If we are going to measure true antigen
21 expression on the cells, I think we're going to
22 have to define first what we mean by that in what
23 conditions. What is the actual absolute number of
24 receptors of determinants on the cell surface? We
25 have to define the conditions because there is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 tremendous variation depending on things that are
2 simple as the temperature and the time. I did not
3 look at the lysing situation with all the other
4 issues that are discussed in here.

5 DR. MARTI: Jean-Luc, did you want to
6 make your comment and then we'll come back to that?

7 DR. D'HAUTCOURT: Yes, I wanted to make
8 a comment a little bit earlier regarding the
9 quantitation and also the relation with wash and
10 no-wash. I disagree with that if you don't wash
11 the cell you lose cell resolution especially with
12 dim cells. But of course there is a lot of
13 explanation but one explanation may be the
14 reabsorption of the essence by the other. When we
15 perform the computation of FITC in presence of two
16 or three other markers to make a subsetting for
17 quantitation especially if we use PE and B55 and
18 B57 (phonetic). We have a lot of PE molecules in
19 the suspension and the reabsorption of the FITC is
20 contained too. So it's an important point to decide
21 if you wash or not or if we use FITC in presence of
22 other molecules to make computation.

23 DR. STETLER-STEVENS: I think that
24 multi-colored flow is going to be a problem in
25 quantitation but if you're going to use this

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 clinically you can't use single colored flow. You
2 just can't do a clinical specimen.

3 DR. D'HAUTCOURT: Because if you use
4 single fluorochrome for the quantitation you can
5 not equalize the setting. If you don't equalize
6 the setting, quantitation is set.

7 DR. STETLER-STEVENSON: So multi-color
8 analysis is going to be a difficulty but we have to
9 do it.

10 DR. BRAYLAN: The other thing you're
11 not mentioning is that you really need to combine
12 that with a different antibody. Once you start
13 doing this --

14 DR. MARTI: Let's not kid ourselves
15 that the quantitation was hardly out of the bag.
16 Why did two and three go the way it did? What is
17 B-cell gaining? What is T-cell gaining? What is
18 CD45 gaining? That cat's already out of the bag.
19 The horse is out of the barn on that one. The same
20 thing is happening with at least at the level of
21 four and five color. It's not going to stop. So
22 we have to figure out how to do quantitation in the
23 setting of multiple fluorochromes. I'm sorry.

24 DR. SHAPIRO: We do and again
25 everything we're discussing if we're going to get

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 anywhere with this meeting and with anything in
2 flow design there is a great variation in biology
3 for sure. We are trying to get a general framework
4 to approach a large number of biological problems.

5 The best place to start from is to just consider
6 the factors that may be involved in the approach to
7 anyone of these problems. Because in any
8 individual case some of them are going to be
9 important and some of them are not. A physicist or
10 the people who do the physics problems you get in
11 college physics text books, you are good at those
12 because you eliminate all but the two or three
13 factors that are important when you solve the
14 physics problem.

15 In biology we never have that luxury.
16 We have to deal with however many problems may
17 bother us. So here what we should be doing is
18 making a list of the problems because then when it
19 comes down to, okay, we're treating somebody with a
20 particular antibody and we want to know whether the
21 density of the corresponding antigen on the tumor
22 cells affect slightly the response to the antibody.

23 Then we go to what are these cells? What do we
24 know about them? There is a checklist because at
25 some point we're going to have to look into all of

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 those factors before we get an assay which we can
2 be sure is going to give us relevant answers.
3 Basically we don't want to get bitten in ass by
4 some factor.

5 DR. VOGT: If I may suggest that we
6 make that a matrix and have you all tell us on the
7 Y axis we would have a list of factors. Along the
8 top column headers would be the list of markers.
9 What are the most important markers now that are
10 considered to be important? CD20 sounds like a
11 good candidate to start with.

12 DR. MUIRHEAD: CD52.

13 DR. LENKEI: Then put it in an
14 inventory of problems what can be eliminated.

15 DR. SHAPIRO: CDs are no. You are
16 going to have 250.

17 DR. LENKEI: Not the CD. I should say
18 that we will have a basic understanding. All of
19 us. What are the problems and what can be
20 eliminated exactly as how I said?

21 DR. SHAPIRO: Before it's eliminated,
22 is it a severe problem or medium problem or
23 something we should check on?

24 DR. LENKEI: I should analyze the
25 situation now perhaps also with some grading of the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 gravity of the interest of this factor on the
2 standardization of measurements. If it's
3 quantitation or it's not quantitation. Anyhow we
4 have to have it in it and we have to be able to
5 compare our results in multi-site status.

6 DR. FISCHER: I think along the
7 checklist ideas is you have to look at it and say
8 is this going to be a case by case problem versus
9 something that can be addressed as something
10 overall and not just if it's a medium problem or
11 it's a hard problem.

12 DR. LENKEI: Because this is the
13 benefit. When we have the overall then I can go to
14 specific things.

15 DR. STETLER-STEVENSON: Some things that
16 will end up being caveats, for example, antibody
17 choice, I think we should probably use the same
18 clone that you are treating with in antibody
19 therapy. But maybe in some antibodies they're all
20 equal and the therapy doesn't matter. Whereas in
21 others it may be very important in which case there
22 would be a caveat that one must validate that you
23 can use a different antibody from therapy before
24 you can proceed in using that for testing. What
25 else do we need from the antibodies? What are the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 types of things you have to think about?

2 DR. BRAYLAN: To minimize these factors
3 I wonder whenever possible can one use an internal
4 biological standard. For example we abandon the
5 idea of QuaniBRITE because of the issues that I
6 just mentioned. Just simply using our normal B-
7 cells to establish a ratio of the CD formula
8 expression of my normal CD20 cells over the tumor
9 population. The conditions are the same. The
10 technology is very similar. Other than the
11 expression of density of the surface -- should be
12 very small.

13 DR. VOGT: Did you do in a sample,
14 Raul?

15 DR. BRAYLAN: The same sample if they
16 are present. Even if you don't have it on the same
17 sample you can take one sample. In other words
18 minimize all these issues of azides and lysines and
19 whatever because it would be a double standard
20 assuming that the normal -- that would minimize a
21 lot of factors.

22 DR. SHAPIRO: That's what we did with
23 DNA. It's the way we had chosen to do DNA with the
24 IN index. So you have a plant biologist who are
25 doing taxonomy and then your DNA picograms.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 DR. BRAYLAN: That's true. The problem
2 with some of this is that not every system has
3 internal knowledge.

4 DR. STETLER-STEVENSON: But it's
5 difficult with something like CLL with a white
6 count of 180 to find --

7 DR. BRAYLAN: That's what I'm saying.

8 DR. STETLER-STEVENSON: But the idea of
9 having the normal control, do we need to run normal
10 controls simultaneously?

11 DR. D'HAUTCOURT: We use quantitative
12 predictors.

13 DR. LENKEI: Not for CDs.

14 DR. SCHWARTZ: If you wanted to go
15 after A1.

16 DR. LENKEI: Not if they are in marker.
17 I would go for general rules not for markers.

18 DR. MARTI: Do you just want to look at
19 this?

20 DR. SCHWARTZ: Yes, they may be
21 different for the specific tests. If they are,
22 we've used a lopsided matrix, is it important to
23 worry about how well we do it on a CD64 as opposed
24 to a 69? How long is the cell stable for before
25 you actually do the analysis? But generate a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 matrix like this because in certain cases it won't
2 matter if it's 15 minutes on ice or 45 minutes
3 depending on the PD of the antibody.

4 DR. LENKEI: No, because I don't think
5 anywhere you will be able to confuse the clinician
6 with indications for each antigen.

7 DR. SCHWARTZ: This isn't for the
8 technician. It's for the people developing the
9 assay and then have the specific things for that
10 assay which will work across laboratories and
11 instruments.

12 DR. STETLER-STEVENSON: That's going to
13 be when you are developing the assay.

14 DR. SCHWARTZ: Yes because when this
15 individual thinks you can at least -

16 DR. STETLER-STEVENSON: But that's
17 something that we can deal with.

18 DR. PURVIS: You have to evaluate this
19 on every assay that you are setting up.

20 DR. MARTI: That's right.

21 DR. PURVIS: There's no way around it.

22 DR. SCHWARTZ: You have to do it and
23 there really aren't that many things you need to
24 quantitate yet. So it's doable at this point in
25 time.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. VOGT: My argument for putting up
2 this specific list of markers was that's easier,
3 not that it's harder. Without a specific set of
4 markers, I don't think you'll ever be able to come
5 up with a time of incubation that is fully adequate
6 without being overly long.

7 DR. STETLER-STEVENSON: I don't think
8 that we can come up with a time of incubation and
9 say this is what we recommend because next year
10 they are going to have a new antibody.

11 DR. VOGT: Right and it's going to have
12 to be looked at again.

13 DR. STETLER-STEVENSON: You are going to
14 have to do each time. So what we can come up with
15 is you need to look at the time of incubation and
16 it has to be standard.

17 DR. SHAPIRO: What I had in mind was
18 that we want a list of the factors. It would be
19 helpful if we say these are the quantitative assays
20 that we know most and we know best about. We can
21 say that we have something for our CD38. We have
22 CD64 and we know that there's extensive experience
23 with things that worked. We can say to the
24 technicians that this is how they are done if you
25 are trying to do something new.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 The idea is for as Mary Alice has said
2 we're talking about a treatment protocol, then it
3 would be best if we use that antibody. Thus far
4 the manufacturers may have been reluctant to
5 release the antibody. When you set up the protocol
6 you say we need to do this study, let's have the
7 antibody so we can use it.

8 DR. SCHWARTZ: The other value of this
9 matrix is once we throw up the things we know
10 looking at it we may be able to generalize it in an
11 intelligent way.

12 DR. STETLER-STEVENSON: We can have an
13 historical perspective of what's been done and what
14 works and what were all the factors with a full
15 understanding that whatever you're studying none of
16 those may be appropriate.

17 DR. SHAPIRO: Correct.

18 DR. STETLER-STEVENSON: By showing that
19 there are differences or even by an internal study
20 where we would demonstrate analysis, there are big
21 differences. It's based on time of incubation,
22 antibody clone but maybe washing and no washing or
23 whatever. If we show that there are differences,
24 the thing is there can be a list of things of
25 what's been done and what you have to do before you

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 can have a standardized procedure.

2 You have to be aware of using the same
3 time period for incubation, same antibody function.
4 That is the recommendation we come up with by
5 having the search perspective showing differences.

6 We can say these all have different conditions for
7 staining and preparing the cells therefore you have
8 to determine each one of these conditions for your
9 new assay. If you are trying to reproduce what
10 others have done, you have to use exactly the same
11 X, Y and Z. You can't take this and use it as map
12 of how to do some CD52 CamPath. It's not going to
13 work. But if you take this as map to figure out
14 what I need to do look at for CamPath.

15 DR. MUIRHEAD: How did you decide the
16 average flows were just minimum? That was the
17 road. - could be an extremely useful one.

18 DR. VOGT: Some of it can be teased out
19 in literature. You can review this paper, I
20 forget, there are a number of co-authors there.
21 There are obviously some markers that were cloned
22 and conjugate sensitive and others that were rather
23 robust. That, of course, is another line on there,
24 is the reagents themselves. One approach to this
25 is to go back and look at what's in the literature

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 but I don't think we'll have these preparative
2 methods so well.

3 DR. SCHWARTZ: But we can contact the
4 people who did them and get them from the authors.

5 DR. VOGT: Well that might be good. In
6 some cases they might have looked at those and come
7 with something without reporting that they noticed
8 that it didn't matter how long they stained for or
9 they may not have looked.

10 DR. FISCHER: Unfortunately this kind
11 of thing may not get into the papers because what
12 they are more interested is the science rather than
13 in the technique because that's for another journal
14 and of course they never write and it stays in
15 their lab all the time. We have several in our lab
16 technical things that I don't think have ever made
17 it out.

18 DR. BRAYLAN: Things that we use for
19 the standard of incubation period.

20 DR. VOGT: Right, most of it isn't.

21 DR. BRAYLAN: As far as I know and I
22 looked into this when I saw my results to see if
23 anybody has controls to be looked at, different
24 incubation periods, temperature, there isn't single
25 paper that addresses that.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. MARTI: You might do that.

2 DR. SCHWARTZ: Because it's going to be
3 different for every clone.

4 DR. BRAYLAN: Right.

5 DR. STETLER-STEVENSON: For any antigen
6 that hasn't been done.

7 DR. BRAYLAN: Define all the
8 conditions.

9 DR. SCHWARTZ: But if we had these
10 detailed matrix then we could start bringing out
11 generalities based on some facts.

12 DR. MARTI: You can already go to the
13 literature like Bob started out this morning. No
14 offense intended, Bob, but there are at least ten
15 more papers that show CD4 values in the literature,
16 all independent care relieved articles. I'll bet
17 if you go back and look at the methods where it's
18 available, you'll start to get a feel for the
19 breadth. The same thing is true for CD20. You
20 have some values, the guy in New Jersey has some
21 values, I have some values. There are several
22 papers right there. I bet not one of them is
23 identical.

24 DR. LENKEI: I think we have enough
25 results now published to come to some conclusion.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 DR. STETLER-STEVENSON: You think that
2 there are results published where someone has
3 looked at time and temperatures. CD20 is probably
4 not the right one to do it with since we know that
5 there is this plateau. There may be other antigens
6 that we may want to study.

7 DR. LAMB: CD22.

8 DR. MARTI: I think CD4 is the positive
9 control for these studies.

10 PARTICIPANT: But there is no use for
11 them.

12 DR. MARTI: Then choose one that
13 everyone would agree with that they didn't get
14 48,000 or 50,000 and you couldn't immediately say
15 what did they do wrong.

16 DR. DAVIS: My point is not to be so
17 much facetious about that but to some degree we
18 ought to be thinking about the hardest cell to do
19 like the monocyte.

20 DR. MARTI: Or dendrite cells. Anybody
21 want to tell me immunophenotype of dendrite cells.

22 DR. VOGT: One of the points here that
23 -- emphasizes and I'm just reemphasizing it. I'm
24 reading a paper by George Yannasee and others where
25 they had this nice compilation. But I don't think

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 in that paper that they ever said that they looked
2 at titres to determine if they were at saturable
3 staining let along looking at these other things.
4 One of the first questions I would have on any
5 system is can you demonstrate saturable staining.
6 If you can't then maybe you should scratch that off
7 the list and say maybe we can't quantify it. Of
8 course if it's very important then maybe you should
9 work harder to see why you can't get saturable
10 staining.

11 DR. FISCHER: Do you mean to go to a
12 FAB instead of -- molecule? Maybe you need to
13 switch clones?

14 DR. MARTI: You can put saturation on
15 your list but I'm standing here thinking which is
16 more important saturation or specificity. The
17 reason I think about specificity is because of non-
18 specificity. The idea of using cold antibody with
19 blocks.

20 DR. VOGT: That's another thing too.
21 Maybe the right way to do this is not -- staining
22 and look at an endpoint but rather to do a
23 quantitative titration. It might be the right
24 answer does not lie in the endtube. But the answer
25 to this lies in several tubes.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

..... nealr@gross.com

1 DR. BRAYLAN: That's fine but we can
2 standardize it.

3 DR. VOGT: Then we can standardize
4 that. That's the old dose response which generally
5 gets you more information than a single point
6 anywhere.

7 DR. BRAYLAN: There is another issue
8 with saturation and perhaps somebody can correct me
9 if I'm thinking wrong but remember in a form of
10 leukemia it is very common that cells with the
11 antigen that you are looking at are three times or
12 ten times the size of the normal lymphocytes upon
13 which the agent was tested and titrated and
14 declared to be saturation of that.

15 So anyway the population that could
16 vary from one percent to 90 percent are huge
17 elements. The control to saturate that with the
18 titres that you use for normal lymphocytes you
19 never reach the saturation. That's another issue
20 that we have in cancer that has to be dealt with.
21 Perhaps blood is as good as anything else.

22 DR. STETLER-STEVENS: If we are going
23 to do some studies there should be, from a
24 practical point of view, a B-cell antigen because
25 CLL samples can provide enough cells for multiple

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 laboratories to study. It's easy to do. Whereas
2 you can have somebody with a very high white count
3 and you can easily get a sample that you can
4 distribute.

5 DR. SCHWARTZ: If we do these studies,
6 what do we expect to get out of that? What's the
7 goal?

8 DR. STETLER-STEVENSON: We can answer
9 Raul's question about what happens with different
10 times and by demonstrating that if you for example
11 use different antibody clones, different times of
12 incubation, different lysis, you are variable all
13 over the place. People will stop and say wait a
14 minute. Do you mean I have to look at all this
15 stuff? They stop and do it the same way. I can
16 stand up and say I know it's going to be different
17 but does that matter to anybody out there in the
18 community. Well prove it.

19 DR. SCHWARTZ: So are you going to have
20 15 people doing it 15 different ways and get
21 different answers and say that proves it? It
22 doesn't.

23 DR. STETLER-STEVENSON: No.

24 DR. SCHWARTZ: And is one person going
25 to do it 15 different ways?

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 DR. STETLER-STEVENSON: More than one
2 person is going to do it 15 different ways.

3 DR. SCHWARTZ: They all get the same
4 answer the specific way.

5 DR. VOGT: That has to be an iterate
6 process because it becomes geometric and it is
7 geometric and becomes intractable real quick. One
8 thing is we've tried to do this on two model
9 systems, one that is relatively straight forward
10 and has been well worked out. I'm wondering if a
11 hairy cell leukemia might be an easy target.

12 DR. STETLER-STEVENSON: No, because they
13 have cytopenias. You don't want to bleed them too
14 much. You just can't get a sample.

15 DR. VOGT: Okay bad idea.

16 DR. STETLER-STEVENSON: They are hard to
17 get the cells. I can evaluate hairy cell leukemia
18 as a single site because we get many each week. We
19 get maybe four hairy cell leukemia specimens a
20 week.

21 DR. VOGT: How many markers on the
22 hairy cell would be amenable and useful for
23 quantification?

24 DR. STETLER-STEVENSON: CD22 would be
25 very useful since we treat them with anti-CD22.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. BRAYLAN: For quantitation or --

2 DR. STETLER-STEVENSON: Quantitation.

3 DR. BRAYLAN: But there's a protocol.

4 DR. VOGT: A therapy.

5 DR. STETLER-STEVENSON: We are looking at
6 CD22 anyway. So I can do hairy cell leukemia.
7 They come in. They're fresh.

8 DR. MARTI: What are the antibodies
9 that you're being asked to quantitate?

10 DR. BRAYLAN: 20, 22, 19, 33.

11 DR. STETLER-STEVENSON: Syntax CD6.

12 DR. BRAYLAN: 52, 25.

13 DR. MARTI: I heard rumors about 23.

14 DR. LENKEI: But not 36 or 33.

15 (Inaudible.)

16 DR. VOGT: Now the other thing about 38
17 is that we have good reference values on 38. If we
18 were going to try to do 38 in a way that did not
19 require the CD34 biologic calibrator that's
20 probably a factor of the problem and we would know
21 if we were getting the right answer because there's
22 a history out there. So 38 strikes me would be a
23 good model system. It's seems to be useful to you
24 all.

25 DR. MARTI: I assume that 33 is setting

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 of ANL.

2 DR. LENKEI: Yes, but then it's not to
3 be quantitated on BCLA. Then you have these two
4 for differential difference.

5 DR. MARTI: I'm just trying to get a
6 census of the group of which ones are being asked
7 to quantitate, 22, 20, 19, 33, 52.

8 DR. BRAYLAN: Many of them have already
9 monoclonals in the --

10 DR. LENKEI: Then you have to take
11 CD103 -- because it's the best one. It's the new
12 BCLL7.

13 DR. MARTI: Is it being injected and
14 fused?

15 DR. LENKEI: No.

16 DR. MARTI: It was my understanding
17 that these are ones -- Is 19 still in use? It was
18 conjugated to Ricin. It's pretty toxic to the
19 liver. 22 has replaced 19. I know there's one
20 other one missing which is HulD10. That's the
21 class two. That's the study of the two sites. One
22 is at the NCI and one at University of Iowa.

23 DR. FISCHER: We're being asked to use
24 19 in some of CD23 trials because of the fact that
25 it seems like the CD20 is not available for us so

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 we're being asked to quantitate the 19 for B-cells.

2 DR. TAMUL: Also CD117 seek it.

3 DR. VOGT: And Gerry, I think
4 therapeutic targets are primary. In those cases
5 where there is considerable prognostic value, 38 is
6 not a therapeutic target, I guess, but it's very
7 useful.

8 DR. MARTI: No, I left it in because of
9 that.

10 DR. STETLER-STEVENS: Why can they do
11 it in psoriasis?

12 DR. MARTI: Psoriasis is whatever the
13 receptor is for the tumor necrosis factor alpha.
14 That's where with the monochrome antibody. I'm
15 sorry I've forgotten its name.

16 DR. STETLER-STEVENS: They've done some
17 other too.

18 DR. MARTI: There are four or five that
19 have been infused but I've forgotten their names.

20 DR. SHAPIRO: Do we know within the
21 next leukocyte differentiation workshop which is
22 here in Adele and is being headed by Heddy Zola who
23 is fairly old hand at quantitative
24 immunofluorescence.

25 Does anybody know off hand what's

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 planned for that in terms of antibody
2 quantification? Steve Shore probably knows.
3 That's something that we should look into in the
4 sense that if we find out about it now we might be
5 able to get a lot more information by the time the
6 workshop actually rolls around than we would have
7 otherwise.

8 DR. MARTI: It's interesting that you
9 should mention that because I'm thinking of one
10 particular workshop where it was involved. It was
11 one of the first ones he was involved with. That's
12 when MESFs were used to form the antigens. But
13 even prior to that workshop at the previous
14 workshop, raw fluorescence intensity numbers on
15 there were challenged when that number was used.

16 DR. SHAPIRO: I remember that at the
17 Boston workshop that was in 1995.

18 DR. MARTI: That was probably MESFs.
19 The one before that was -- That's a good thing to
20 think about. The next leukocyte differentiation.

21 DR. LENKEI: I don't think it was
22 general because being bright and medium. It was
23 two blue site classes.

24 DR. MARTI: There was actually MESF
25 numbers.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. LENKEI: Yes, MESF. But before
2 MESF

3 DR. MARTI: So this is the list of
4 antibodies that have clinical targets. It must be
5 INBs (phonetic) and must not be approved yet.

6 DR. PURVIS: No, they're still going.

7 DR. MARTI: They are on-going trials.
8 Actually I had a table made just before I left and
9 I couldn't bring it with me but there are 15 or 16
10 monoclonal antibodies that have been approved for
11 in vivo use in humans. I'll see if I can sneak
12 back in there.

13 DR. VOGT: Is that a public list?

14 DR. MARTI: It's not proprietary.

15 DR. SHAPIRO: Did you know MOBT stands
16 for Mother of Biotherapeutic.

17 DR. MARTI: I don't think we're going
18 to shed any more light on the kind of conditions
19 around everything under the name of sample
20 preparation staining. One of the things on the
21 list was panels. This really isn't a panel. What
22 were you thinking under the terms that we're
23 thinking of phenotyping panel just in the setting
24 of four reagents or more?

25 DR. STETLER-STEVENSON: Yes, multiple

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 reagents and how are you going to do it? What have
2 we decided that we need to do? What I've heard is
3 we decided that we need to review the literature,
4 come up with a listing of what's been done and how
5 the conditions vary. Is that correct?

6 Secondly we need to actually sit and
7 several people need to study time of incubation,
8 temperature. All of these things determine
9 saturability, all of these factors with a specific
10 antigen and report it because that's not in the
11 literature.

12 DR. SHAPIRO: I would imagine that the
13 antibody manufacturers, especially the ones who are
14 making kits, would have some of the information
15 that speaks to this.

16 DR. STETLER-STEVENS: I would imagine
17 so.

18 DR. McCOY: As I listen to this whole
19 approach, that we really need to tear it apart a
20 little bit better. We've been looking at a lot of
21 trees. How I see the forest is, there are three
22 areas. One is the medical necessity/economics of
23 the clinical environment. What do you really need
24 to do? What's the easiest way to do? How are you
25 going to get reimbursed for it? All that. That's

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 one area.

2 The second area is the biology of the
3 cells that you need to look at. What's going on
4 with the cells, with the markers on the cells and
5 so on? Then the third area is the technical aspect.

6 What do you need to do the quantitative flow to
7 quantitate marks from just a fairly technical
8 standpoint? Now all these areas interrelate. They
9 interrelate probably in very disease-specific,
10 marker-specific way. If we are going to start
11 tearing this apart, we have to look at all three of
12 these areas and have them interrelate.

13 DR. LAMB: Can I add one thing to that?

14 It is developmental therapeutic. Not necessarily
15 clinically utility but also used in developmental
16 therapeutics when you're designing antibody-based
17 therapy, quantitative flow could be very useful.
18 Even if it doesn't ever reach the practicality of a
19 clinical laboratory, it's highly useful in that
20 setting.

21 DR. STETLER-STEVENSON: There's going to
22 be indications of reimburseability. There's what
23 we can get reimbursed for now. I expect flow to be
24 around in ten years and what people got paid for 10
25 years ago compared to now. If we demonstrate that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 something is useful, it will be ordered and will be
2 needed. If we never demonstrate to do that, if we
3 demonstrate that it's not useful, it will not be
4 ordered and will not needed.

5 DR. BRAYLAN: I'd like to second that.

6 I believe the medical necessity and the economics
7 will be clear if we have good models and good
8 technical aspects that show some biological
9 symmetry on --

10 But unless we have that, we should show clinical
11 guidance that we can do something for them. So
12 it's going to very difficult to try to justify the
13 medical necessity. We don't have a list. If we
14 had a list, at least we could see if it has any
15 medical implication.

16 DR. ORFAO: I think that that's true,
17 but not always. If you look at how treatment
18 develops, you will see that even molecularly target
19 treatments. When you go to the patients, the
20 response is heterogenous and you have to look for a
21 explanation. Clearly when you use monoclonal
22 antibodies for treatment, the first explanation you
23 would expect is that it depends on the amount of
24 protein that your cells express. So that's why you
25 are required after the treatment is there. In this

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 case, necessity is not coming because you proved --
2 it's coming because there is a therapy that people
3 is using that is targeting a molecule that they
4 think is development.

5 DR. BRAYLAN: Right, at this present
6 time, we are requested to provide some sort of
7 indication of how much that protein is expressed.
8 We do it now with pluses and minuses or with
9 intense medium -- What we are trying to do here is
10 try to make that expression of the cells a little
11 bit more elegant, not necessarily more scientific
12 but more elegant and comparable among laboratories.

13 Once that is in place, then the
14 commissions can say, okay, let's take all of these
15 patients that had so much of this according to this
16 that you can see they responded differently than
17 those other patients that had a different number.
18 But at the moment, they cannot do that.

19 DR. ORFAO: But if you look at the
20 history especially of breast cancer and monoclonal
21 antibodies against -- they have stopped the
22 research in the sense that you only get treated
23 patients who express a certain amount of protein.
24 So you are already bias -- so you cannot analyze
25 the clinical value afterwards. What I fear is that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 the same will be done quickly for the lymphomas.

2 DR. BRAYLAN: That's true. That's
3 true, but if you have data, you can go back and
4 determine if the treatment is pretty much the same
5 across the board. So you could potentially go back
6 and do a study.

7 DR. ORFAO: But if you look at CD20
8 therapy, you got a paper saying that it was useful
9 in multiple myeloma. And you want people looking
10 for the explanation.

11 DR. BRAYLAN: I understand. But,
12 Alberto, remember what he said initially when he
13 started to talk -- that what one laboratory says is
14 positive, another laboratory says negative. At
15 least some sort of standardization would allow us
16 to prepare cells in the laboratories, and then for
17 clinicians to say does this mean anything.

18 DR. ORFAO: I think it's very, very
19 important to have that problem researched.

20 DR. MARTI: We really haven't been
21 discussing this topic of quantitative flow in terms
22 of standardization.

23 DR. LENKEI: Standardization is the
24 most important.

25 DR. MARTI: Many of us feel that the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 principles of quantitative flow that we lust or
2 seek after, that -- that the primary by-product of
3 that would be standardization.

4 DR. LENKEI: Yes, and then coming to
5 the studies, the first thing is to first think
6 about the protocols so that we standardize as much
7 as possible, because otherwise they would be
8 without any meaning. So I think the most important
9 is to use experience, our experience, to design
10 protocols which take into consideration what we
11 know now about the standardization in this topic.

12 DR. MARTI: In order to become and
13 remain an active participant in the AIDS cohort
14 studies, what is the plus or minus value between
15 CD4 and two test tubes in order to stay in that
16 program and be designated an NIAID approved lab --
17 plus or minus what?

18 DR. HULTIN: Five.

19 DR. MARTI: I thought it was two.

20 DR. HULTIN: That's for
21 reproducibility. It's four. But across labs, it's
22 plus or minus five.

23 DR. MARTI: So plus or minus two in the
24 lab, across labs five. I stand corrected. Thanks.
25 What should be the similar goal here, with

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 quantitative flow? It should be some type of --
2 I'm going to say this and you can shoot it down,
3 but it should be a calibration curve that's plus or
4 minus. If it's beads it should be plus or minus
5 two percent or less. If it's antibody binding
6 beads, plus or minus five percent. I'm just saying
7 that for the sake of discussion.

8 DR. SHAPIRO: That's two percent of
9 what though? What are you basing this on -- the
10 calibration curve plus or minus?

11 DR. MARTI: I'm sorry. The fit of the
12 beads to the regression curve.

13 DR. HULTIN: Did you decide that --

14 DR. MARTI: No, we haven't, but I just
15 used that. If we are going to say that in your
16 laboratory, plus or minus two percent of the same
17 antibody in different tubes -- if that represents a
18 level of reproducibility at the percent
19 determination, what would you accept?

20 DR. HULTIN: I've taken a sample and
21 run it ten times. If it's a tough marker, I've
22 seen it vary by 10 percent, just the same two, just
23 collecting it again.

24 DR. MARTI: I guess I'm not making
25 myself clear.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrsgross.com

1 DR. SHAPIRO: No, you are making
2 yourself clear. It's when you asked the question.

3 But the way he started asking the question was,
4 what is ACTG as for the way of reproducibility.
5 And the thing is that ACTG -- there are
6 statisticians who decided on what they should ask
7 for in the way of reproducibility. And we don't
8 have any of them here. Those are the people who
9 should be defining what we need to do for this
10 assay, because --

11 In fact there's a very nice study which
12 --I think Molo Gorman is probably the first author
13 on it -- looking at the biometric imaging device
14 for CD4 counting versus flow cytometry? And that
15 study is done differently from practically every
16 other comparative study of medical methodology that
17 has been published to date, in the sense that
18 everybody else would take the two methods and then
19 publish the correlation curve between the two
20 methods.

21 And it was Becky Gelman who did the
22 statistics for that points out, that's ridiculous,
23 because if you've got two machines that are
24 designed to measure the same thing, of course
25 you're going to get a good correlation curve. And

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 what you need to determine the experimental biases
2 -- there are always biases -- is to devise two
3 kinds of tests. And she devised those. All her
4 tests are devised, and that kind of thing serves as
5 an example.

6 And if you're asking -- to answer the
7 question that you've asked, about what do we need
8 to shoot for in terms of agreement, once we get
9 this from one lab to several labs, what kind of
10 agreement do we need to make this useable, you
11 really need the input of one of those
12 statisticians.

13 DR. MARTI: Well, I think we can get
14 that. To complete the thought, because of my
15 simple-minded approach to this is, that I think the
16 parallel to getting plus or minus two percent on
17 CD4 positive cells between tubes is that, in order
18 to do quantitative flow you need a calibration
19 curve. And whether you display the calibration
20 curve this way or this way, all I'm trying to ask
21 is: How do we measure the acceptance --

22 DR. SCHWARTZ: You're doing -- what is
23 the acceptable performance of an instrument is one
24 question which we used to use to qualify a
25 laboratory that even participates in a quantitative

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 survey, because if they didn't have an instrument
2 that worked, we knocked them out. But the real
3 question to be parallel to the ACTG is -- in terms
4 of either intensity in MESF units or ABC, hopefully
5 the antibody was all the same and then you could go
6 to ABC by knowing the F/P ratio -- how do they
7 compare across things. And I don't think you're
8 going to get better than 10 percent.

9 DR. SHAPIRO: I would agree.

10 DR. SCHWARTZ: And people have bitched
11 about 25 percent when we've done our things, and
12 Rodica did one for a year for five countries or so,
13 and she got around 25 or so percent. And that's --
14 you know, compare that to radiotracers and that's
15 pretty damn good.

16 DR. MARTI: If you are a new lab just
17 setting up in West Virginia, and you want to do
18 quantitative flow, what would this group require?

19 DR. SCHWARTZ: Again, you should use
20 Mandy's thing of -- that's a learning curve --

21 DR. MARTI: Okay.

22 DR. SCHWARTZ: -- and you expect that
23 lab after the sixth or seventh time to come into
24 wherever -- the rest of the mark. Now, we're
25 looking for an absolute number, and from the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 experience of the people who have run these kinds
2 of things for quantitation, we've usually gotten --
3 at the absolute best was five percent when we
4 controlled everything, with only five labs that we
5 beat over the head to do it exactly the same way.

6 On the more open surveys, we've gotten
7 -- on really good agreement -- 15 percent, and it's
8 gone up to as much as 25 percent. There hasn't
9 been the things that were run properly in 50 or 100
10 percent. And this is both in ABCs and MESFs.

11 DR. MARTI: So if I go into a CLIA
12 certified lab and I'm asked to do an inspection to
13 see that this laboratory can be certifiable for
14 quantitative flow, what am I going to be looking
15 for? When I open the book of SOPs, how will I
16 know?

17 DR. SCHWARTZ: CLIA is -- Performance
18 Agreement Across Labs is another. That's the CAP
19 Labs. You are asking two different questions.

20 DR. MARTI: Again, to me, that comes
21 back to a calibration curve and performance
22 characteristics.

23 DR. LENKEI: Yes. So I would look at
24 the quality control of things. To me that is one
25 of the basic things. After that, I probably would

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 look at the reproducibility of result; after that,
2 the coefficient variation. Because we are doing
3 that. We validate our methods at our laboratory.
4 So in my condition, I would look at the entire --
5 for good antigens to see how is the consistency of
6 results.

7 DR. MARTI: So one of the guidelines
8 from CAP is that I split a sample in my lab and
9 take it to your lab and we run it blindly. Then we
10 sit down and look at the data together and see if
11 it matches.

12 DR. LENKEI: It's more than that,
13 because you have to choose robust protocols in
14 order to be able to do that. So instrument is one
15 thing. If we want to run something, then we have
16 to select the most robust protocols. What this
17 needed to do is to improve the reputation of
18 quantitation for clinical application. In that
19 case it should be a good selection of protocol
20 survey of agencies, and what do you know about
21 standard of instruments, and then do it.

22 DR. ORFAO: But I think it's important
23 to note that, in a certain way, people were using
24 semi-quantitative approaches by flow in a day-by-
25 day basis. And that's why you see the minus, plus,

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 plus-plus, and plus-plus-plus. And this means that
2 sometimes it might be that really useful
3 information is not a median value or a mean value.
4 And it might be over or below a certain value.

5 So I think it's important also to have
6 this information in mind that not in all situations
7 -- let's say, if it's a very high value, it might
8 be -- it's clear that that would be responding to
9 treatment. If it's very low, it's clearly below
10 the cut-off. So it's also important to notice that
11 there is like a window, which is much more
12 important than the --

13 DR. SCHWARTZ: What you have to
14 understand is the window, and not do it
15 subjectively.

16 DR. SHAPIRO: But years back, when the
17 clinical interest in quantitative study first came
18 up -- and I don't even remember how many years ago
19 it was -- Alan Landay had me make the rounds of
20 four or five labs that were doing the good stuff.
21 And they all had -- they were all using the same
22 antibodies; they were all using FACScan -- and so
23 they were all given FITC MESF beads, your FITC MESF
24 beads, European MESF beads to run.

25 And what it came down to is -- if you

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 picked out a cell type; I looked at them in
2 different labs -- and they were making no attempt
3 to define a window analysis or quantify anything.
4 All they were doing was running the MESF beads, you
5 know, daily or weekly, or whatever. And what I
6 observed was -- if you looked at, say, where these
7 CD4 cells came out, you know, if they came out
8 between peaks two and three of the MESF beads in
9 your lab, it came out between peaks two and three
10 of the MESF beads in another lab, which basically
11 backs up what I've heard.

12 It's saying that intuitively there is a
13 semi-quantitative base of flow data that is really
14 there. And so -- and in many respects, it almost
15 gets harder when you try to make it more
16 quantitative.

17 DR. SCHWARTZ: Except when you get to
18 the next lot of beads, unless you make it
19 quantitative, you're screwed.

20 DR. SHAPIRO: Right.

21 DR. ORFAO: I think the established
22 approach is the comparison with the normal cells
23 you have in the -- So both cells stain for the
24 same marker. It would be what Bruce was showing
25 for CD64. Instead of having lymphocytes which were

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 negative, you would have a positive controlling
2 site of something from the same antigen.

3 DR. SCHWARTZ: That's a good -- to make
4 the solutions but you can't.

5 DR. HOUTZ: It seems like, properly
6 done, you might demonstrate validation. But if you
7 were the inspector and if it was my laboratory, I
8 would need to demonstrate that there were criteria
9 being followed, that there was specific rationale
10 for that criteria, that there are particular
11 guidelines with respect to sample prep.

12 I don't think we can all agree, I mean
13 with respect to sample prep on, you know, a
14 particular lysing time or incubation time, and so
15 on. But I think that, you know, there's a lot of
16 this methodologies were developed here by
17 manufacturers, or a lot of manufacturers using
18 investigators' data. Investigators had their own
19 assays. But I think, you know, we could establish
20 specific guidelines in terms of fixation. You will
21 see a loss in terms of ABC values. You know that
22 you'll see changes with respect to temperature.

23 I think that if we essentially can
24 agree on specific guidelines and basically make a
25 specific recommendation on those guidelines, that a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 number of these factors are going to affect your
2 results. Then I think that we could be at a point
3 where we could begin to establish a certain set of
4 guidelines and perhaps sort of a method validation
5 framework that customers -- not customers,
6 investigators -- could use which would be useful
7 for them in establishing their criteria for
8 whatever quantitation assay they are going to
9 perform.

10 DR. LENKEI: The problem is that
11 fixation can increase the fluorescence of some
12 antigens and can decrease the intensity of others.

13 It's really a tremendous amount of factors which
14 are interesting. So I think we have to have some
15 basic approach, some basic tools, to go farther.

16 DR. FISCHER: Everybody's using the
17 same protocol and the same antigen.

18 DR. LENKEI: Yes.

19 DR. FISCHER: Then it won't matter
20 whether it increases or decreases the fluorescence
21 in the long run because we're all using the same
22 protocol.

23 DR. LENKEI: Yes. Exactly. Exactly.
24 But then you have to have standardized protocols
25 and to use the same antibodies, because probably

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

..... nealrgrs@comcast.net

1 this is the confusion. You have to use exactly the
2 same protocol, exactly the same antibody conjugates
3 in doing the same protocol, to perform exactly, to
4 try to adjust your instrument. And then you have
5 the same results. If you think about multi-site
6 status or comparison of results in the
7 laboratories, then you have to find the conclusion
8 at the end.

9 DR. TAMUL: I'd like to just comment on
10 this and what she's saying. And I'm basing this on
11 two factors of my experience. One is just as a
12 salesperson going into quite a few different
13 laboratories, both clinical and research,
14 throughout my territory and, in some cases, other
15 parts of the country. The second is evaluating
16 submissions for the ASCP flow qualifications, which
17 include asking for detailed information on how the
18 instruments are set up, calibrated, what antibody
19 QC they do, what specimen QC and process control
20 they do.

21 I can almost guarantee you that if you
22 took everybody's protocol in this room and put it
23 up against one another for, whether it be for
24 instrument set-up, whether it be for antibody QC,
25 there are going to be differences. It's not

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 standardized.

2 DR. ORFAO: I think also if there is a
3 paper saying that if you strong CD20 or you have
4 over a certain number of molecules of CD20, that
5 the patient will respond. People the next day will
6 be trying to reproduce that.

7 DR. TAMUL: And I think we also have to
8 recognize that perhaps not every flow cytometry lab
9 that even does immunophenotyping is going to be
10 able to successfully and accurately yield a
11 quantitative result. It's something else to think
12 about.

13 DR. ORFAO: Also I would like to say
14 that -- my impression in the consensus meetings is
15 that we have many opinions but few data.

16 DR. TAMUL: Yes.

17 DR. ORFAO: And that's typically a
18 problem. I would favor selecting one of these
19 areas and go for it. Certainly you will find and
20 you will control for many variables that would be
21 useful for other.

22 DR. LENKEI: Yes, because it was our
23 project in the group -- Not so many consensus
24 papers based on expression, but experiments.
25 Because it's very easy to talk about things.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. ORFAO: Are you talking about
2 consensus but, you would say, not of opinions --

3 DR> LENKEI: No. Consensus --

4 DR. ORFAO: -- for scientific data?

5 DR. LENKEI: Yes. For scientific data.

6 DR. STETLER-STEVENS: Can we say -- at
7 this point, can we make a statement and be certain
8 --put this in writing -- that you must, in order to
9 have intralaboratory comparisons, you must use the
10 same incubation time, incubation temperature,
11 antibody clones, and have a list of things that you
12 must do? Can we say that, and do we have the data?

13 DR. SCHWARTZ: Intra?

14 DR. STETLER-STEVENS: Interlaboratory.

15 DR. SCHWARTZ: You need to do it intra
16 first.

17 DR. STETLER-STEVENS: Intra too. So,
18 if we can make this statement and we have the data,
19 then that is the statement to make. You have to
20 use the exact same conditions for it, and list
21 them. And we can come up -- If we can come up with
22 a consensus as to that --

23 DR. BRAYLAN: We can't come up with a
24 consensus of doing this to do the experiment.

25 DR. STETLER-STEVENS: Yes, you can.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 DR. BRAYLAN: But we need to test it.

2 DR. STETLER-STEVENSON: The consensus on
3 what needs to be looked at.

4 DR. VOGT: One intermediate position on
5 this is that we need to construct an editorial, for
6 instance, or a meeting report or however you all
7 want to approach that, and to point out that at
8 this time it's hard to interpret the literature
9 even though it's out there, because of these
10 factors and that there is a group that is now going
11 to systematically look at -- on a case-by-case and
12 factor-by-factor basis -- as model systems. Not
13 that we can look at every case and every factor.

14 But we can certainly look, just as
15 Dolph has done with fluorescein. You know, it took
16 some years to get that one thing down to where, I
17 guess, it's close to rationing.

18 DR. STETLER-STEVENSON: But then we need
19 to look at again, if people already have looked at
20 it.

21 DR. VOGT: Yes. There is not in the
22 literature now enough information to compare across
23 the values that have been reported for binding
24 capacities. I think the only exception is the CD38
25 data.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

..... nealr@gross.com

1 DR. STETLER-STEVENS: However, if you
2 have inter-laboratory -- if you have data, research
3 data, that you have done, demonstrating that I can
4 make different values based on different times of
5 incubation -- or, if I do it on ice or at room
6 temperature. And if we have that and I can show
7 this, then I think we can state pretty much you
8 have to have the same conditions in order to get
9 the same answer. If we had data that's already
10 been done. Do we need to go out and redo it if
11 Rodica has done it, for example?

12 DR. MUIRHEAD: Well, you know, she's
13 using a different clone, and you may --

14 DR. MARTI: The only thing that you
15 don't have to do is if two labs are doing it
16 identically right now, and I might even say -- I
17 might even say it was peer reviewed and published.
18 That might be one you don't have to do. Is anyone
19 aware of such a situation?

20 DR. MUIRHEAD: I think you need to go
21 back to what NCCLS states.

22 DR. STETLER-STEVENS: In CD20, you have
23 to use X conditions. What I'm saying is you can
24 say that you have to think about all of these
25 conditions when you do quantitative flows. You

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 cannot assume that your temperature is okay. If we
2 have data showing that it varies according to -- if
3 you differ times, you differ this, you differ
4 clones -- then we have data indicating that you
5 can't use different clones carte blanche. You have
6 to stop, study and validate -- for each antigen
7 that you study -- the methodology. And you use the
8 same methodology to get the same answer. That's
9 what I'm talking about. I'm not saying --

10 DR. SHAPIRO: Assuming that in some
11 respects, there's stuff in the literature that says
12 incubation time, license conditions, temperature,
13 the clones you use -- all of these things will
14 affect the measurements you make. And so, since we
15 know that that's true -- I mean, the question is,
16 are you asking that somebody -- since we know that
17 that's true, we assume that if we control for all
18 of those variables in designing a protocol for use
19 in multiple laboratories, that we will minimize the
20 effects of all of those factors. And I think that
21 that's not a bad assumption.

22 If you are asking, do we need to
23 actually design the study that shows that, for this
24 particular thing it makes a difference, I don't
25 think we need to do that. I think that just from a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 practical point of view we can say, let's just
2 stipulate that this is how you design a protocol.

3 DR. BRAYLAN: I think we all agree
4 there are different conditions that make for
5 different results. We don't have to redo that.

6 DR. STETLER-STEVENSON: Yes.

7 DR. BRAYLAN: The problem is to agree
8 on what? How are we going to agree on temperature
9 or something else?

10 DR. STETLER-STEVENSON: That's going to
11 have to depend on the antigen. You study it. You
12 can't say that what you're going to use for one
13 antigen is going to apply to another antigen.

14 DR. BRAYLAN: No, but what's the gold
15 standard? I don't know that. The problems I have
16 with CD20, I don't know which approach is better
17 and works.

18 DR. MARTI: That's the problem. You
19 don't have a gold standard. I still think the gold
20 standard for positive control is CD4.

21 DR. VOGT: There is no question that's
22 it's true and that we should use that.

23 DR. MARTI: If you can't do CD4, you
24 got a problem.

25 DR. BRAYLAN: But you said CD4 is --

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. STETLER-STEVENS: When you're
2 looking at B-cells, you're going to have different
3 problems. It's going to always change. I think
4 it's going to -- we're not going to come up with --
5 If you made everything for this amount of time, at
6 this temperature, with this clone doing this match
7 --

8 But, what we can define is, how do you
9 determine how to set up your quantitative flow.

10 DR. SCHWARTZ: It's all based on where
11 you get a plateau, and you have to accept the
12 criteria of saying you have to have a certain
13 quality of that plateau to even to do quantitation.

14 What it takes to get to that plateau is up to you.

15 Some people could do it on ice for an hour, and
16 other people can do it for ten minutes at room
17 temperature, and you will get the same plateau.

18 DR. BRAYLAN: Are we going to accept
19 the plateau as being the best reference?

20 DR. SCHWARTZ: If you don't, you can
21 get any answer depending on any condition. So if
22 you do not get a plateau, you better not do any
23 quantitation with that answer.

24 DR. WOOD: What I was wondering is,
25 we're tackling this from the top down. We're

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 looking at the thing, talking about the things that
2 are difficult to do. What about starting from the
3 bottom up and finding out where the gray zone
4 starts, the basic things. Let's run beads. Can we
5 agree on beads? Moving there to simple cell
6 models, and moving on up the line. Where does it
7 become gray? Where do we move from saying: yes we
8 can do full interlab type comparisons, to: well,
9 maybe we can almost do it here, to: this is the
10 point where we stop. And we can't do it yet.

11 DR. FISCHER: That's true because,
12 before you can start comparing any methods, you
13 gotta first start with something Abe has advocated
14 for years, and that's instrument setup. What are
15 you doing to use to set your window of analysis?

16 DR. LENKEI: We have that also in the
17 second project. And I hope we will publish it
18 soon. I am guilty, as Bob says. I have all the
19 results, one year's work with the same window for
20 finalizing, the same one as I told you, and it
21 showed that the variation can be very much
22 effected.

23 But what I think is important if we
24 select B-cells, we can do this again, based on all
25 our knowledge, and selecting the basic protocols

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 according to our knowledge today.

2 DR. BRAYLAN: But then you have to go
3 back to the instruments.

4 DR. LENKEI: Yes, but --

5 DR. MARTI: I want to go back to Jim's
6 comment that starting with beads you might all
7 think, oh yeah, we can do, looks pretty easy. Do
8 you know when Myron Waxdol was doing proficiency
9 testing and he sent out beads? As: Well, now,
10 this is something that the lab won't have to stain.

11 They can't possibly screw this up. All they gotta
12 do is put it in a tube and run it. Well, if there
13 were two peaks, you can count on somebody missing
14 one. If there was three, you can count on somebody
15 missing two.

16 DR. SCHWARTZ: Twice I did CAP studies
17 provided for 700 laboratories and asked how many
18 peaks were in this thing. Sixty percent got five.

19 Twenty percent got four. And it was because they
20 didn't set the window of analysis and their key was
21 off-scale.

22 DR. LENKEI: In our study, three
23 laboratories couldn't set the same window for
24 finalizing during one year. It showed up that they
25 --using the local window if they had good

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 experience with that, they could -- they had good
2 results -- But, again, and bad -- with the --
3 presenting the final data for finalizing.

4 But, yes, it's important to have the
5 best protocol to look for these. And they were
6 analysing the variations -- but, no harm done. I
7 used the beads 10 years now, and my conclusion is
8 that, as we know, we have to use both beads and
9 cells as calibrators, because it can be a problem
10 with space and I have very limited space in my
11 system. Because beads can lose their fluorochrome.

12 And I remember once with my quality
13 control and with the best system with quantum MESF,
14 that I obliged Becton Dickinson to change and to
15 revise my instrument according to the publication
16 from Canada, that when you use these functional
17 parameters then you can detect instruments which
18 have bad logarithms -- amplifiers. And I did it
19 and they changed it and we never got good
20 functional parameters. The technician from the
21 system got so furious that he reversed the
22 amplifiers, and still it was the same thing. They
23 were the beads.

24 So I want to tell that. The concept is
25 very good. But if you don't have problems for one

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 year, two years, but we have to be aware that we
2 can get into problems with beads that we get. So,
3 in my laboratory we have a quality control in which
4 we have beads and we have cells vague. And the
5 cells are CD3, stained with 4 especially for
6 calibration because calibration has more problems
7 even now. You have to detect the problems,
8 especially the three of these, which are so
9 important.

10 So we have the same window for
11 finalizes on both sides -- and for calibration. We
12 get the same when we do it after each instrument
13 service. We look at the window for finalizes and
14 we look at the reproducibility, which is quite
15 complicated. But then we are on the safe side. So
16 to set the window, we have both CalIBRITE and we
17 have QC windows, because one of them can be wrong,
18 and then you know that it's not this one. It's the
19 not instrument. It's the beads.

20 And then for other things also we have
21 -- we are on the safe side. So I want to say that
22 beads are very good, but we have to be aware of
23 this.

24 DR. MARTI: Kathy.

25 DR. MUIRHEAD: Someone has proposed an

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 averaging approach, and I understand why. Because
2 another possible way to do it is that -- today
3 there are a bunch of people in here that are
4 interested in B-cells, for one reason or another.
5 Okay? Now, I also happen to think that this is a
6 group of people who are very expert and interested
7 in quantitation. I'm sure that each of them in
8 their own laboratories has worked out something
9 that they have found to be reasonably reproducible,
10 and they have their reasons for having chosen
11 whatever it is that they have chosen.

12 If you could get four of those people
13 to share protocols with the other labs and learn
14 each other's protocols, and say, okay, how do we do
15 and share samples, and what -- and say, okay, you
16 are each going to have some kind of variations.
17 And that is, I think, the fastest way to find out
18 which variables seem to influence the results most,
19 and which ones give you the most robust, if you
20 like, agreement -- even within that small group --
21 and help focus some of the -- okay, what are the
22 key variables for the system?

23 Now, I agree with you that you can put
24 together a list of variables that are likely to
25 influence the outcome. But I think a faster way

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 that -- I'm in great sympathy with Alberto's --
2 that we need data. Start with -- pick a system.
3 It won't tell you what to do for every other system
4 but would it establish a precedent that there was a
5 way of getting to a consensus by exchanging
6 protocols and data.

7 DR. SCHWARTZ: I mean, you can do that
8 by making a matrix, a checklist against the labs,
9 find out where the differences are and then have
10 the people run an exchange and things like that.
11 But we have the roadmap -- as NIH likes to call
12 things now, roadmaps -- on what to do. Because
13 that's the data of how each of these laboratories
14 do things.

15 DR. STETLER-STEVENSON: We've already
16 determined that. Lance, you've talked about what
17 you've done, have validated in your system. And we
18 have systems where he's able to get good
19 quantitation in more than one laboratory. That's
20 done with a marker and antigens. Period.

21 DR. MUIRHEAD: That's using a single
22 protocol, okay, and that's what we've found out
23 day-to-day would be reliable.

24 DR. TAMUL: Actually it's surprising --
25 and you and I are thinking very much alike.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 Because when I wanted to say originally when Mary
2 Alice brought out that we don't have published
3 data, part of the reason is that we are totally
4 ignoring a huge amount of data out there, that's
5 not published because it's not coming from academic
6 laboratories who have the time or the motivation or
7 the push to publish.

8 There are huge sets of data out there,
9 some of which could come from the large reference
10 labs. Norman and I have talked about this before
11 at some other meetings. There are a number of
12 large reference labs out there that have developed
13 some very standardized protocols. If there was a
14 way for them to share that without infringing on
15 confidentiality and competitive issues, there's a
16 huge amount of data there that could used.

17 DR. PURVIS: That's what's difficult,
18 because there are experiences that people have that
19 are major factors. We have already raised these
20 here several times. Each system you are going to
21 end up looking at all of these variables to make
22 sense of what you can do. There are some systems
23 that you may not be able to completely saturate,
24 but if you choose the concentration and an antibody
25 to use it at in a standard protocol, you can

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 reproducibly quantitate a value. And that's, I
2 think -- I think that's what we have to do.

3 I don't think we can get to a point
4 where we're always going to be, you know, this is
5 at saturation. But if I can get consistent
6 reproducible results -- and clinical trials are
7 really what I think is going to introduce this.
8 These are on-going now, and we're really seeing the
9 utility. Yes, there's proprietary information
10 that's involved in that. And I would love to share
11 all of the study data that I have, but I can't do
12 that. I can show you some of the stuff that we've
13 developed that we've talked about in general senses
14 in the past. But I don't think we can go, you know
15 -- I'm going to give you my protocol and here's --
16 you go off and run it.

17 DR. BRAYLAN: And it's to go back,
18 because most of us -- we have hunks of data too,
19 with 20 years in a very standardized controlled
20 manner. We can go back and --

21 DR. TAMUL: But that's what I'm saying
22 is, that many of the larger reference laboratories
23 have more data on more patient specimens in a
24 shorter period of time where the methodology was
25 likely to be more standardized.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 DR. PURVIS: Across laboratories with
2 multiple sites and multiple controls.

3 DR. TAMUL: Exactly. If there was a
4 way that data could all be somehow put together
5 without identifying the source of the information,
6 that could just say, okay, this laboratory did it
7 this way and found that these variables work.
8 Laboratory B did it this way and found that these
9 were important. And put that together in some sort
10 of meta-analysis, it could then be loaded on top of
11 each other and eventually the things that are
12 important would come out.

13 DR. MARTI: Jean-Luc, comment.

14 DR. D'HAUTCOURT: Because we don't have
15 enough data. Maybe first basic experiment is, and
16 because some of use believe that we can receive an
17 order of a clinician to make a computation on some
18 antigen, maybe someone of us only believe in the
19 old one. Let's suppose that in a few weeks we
20 receive all the same request of the clinician and
21 make a quantitation of the CD20 in these patients.

22 If we perform this result in dispute and we don't
23 have an consensus --

24 DR. MARTI: Let's say if we had a
25 sample on a normal person and we could share that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealrgross.com

1 with several labs for CD20 determination or would
2 you want the same sample on one patient?

3 DR. D'HAUTCOURT: We can perform a mean
4 like this before. Let's take ten different number
5 of patients and we get normally after 10 or 20 we
6 must get the same mean.

7 DR. LENKEI: CD20 has a much greater
8 variability than CD4 anyhow, even in normal
9 patients. Not to talk about variability of CD20
10 nature in patients which have been demonstrated, we
11 can talk about that. One thing would be for the
12 future when we do these experiments to work with
13 stabilized blood for this type of experiment as a
14 common substrate. We can talk about things because
15 even if we have many results normal MV and ME and
16 others if they are not published, it will take five
17 years to publish that. We can use our experience
18 to design probably something that would be useful
19 for the future.

20 DR. STETLER-STEVENS: Norman, you have
21 work-up conditions for several antibodies. Are
22 they the same for each antibody? So there is not
23 going to be any standard protocol, period. So bury
24 that idea.

25 DR. PURVIS: But we started a table up

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealrgross.com

1 there and taking the matter of fluorochrome and
2 right now these are factors that must be evaluated
3 each time you go through developing an assay and
4 let's not worry about writing down this CD and this
5 CD. Then as we develop assays, the question is
6 going to be whether my assay and your assay we can
7 look at and come up with the same conclusions. It
8 may depend on the antibody clone that I choose
9 versus your choice. If we're going to look at
10 this, we're going to have to be able to share our
11 data in some way and come up.

12 DR. FISCHER: Gerry, between you and Bob
13 to FDA and CDC you ought to have a way to put this
14 maybe even on a secure database so that maybe
15 somebody's data that they don't want necessarily
16 out among the general public, if we are all bound
17 by the constraints of having been involved in this
18 not to release the data to the general public, but
19 share the information on a secure network where you
20 can actually go in and fill in the table under
21 Norman's name and he does an experiment. Then he
22 fills in all these criteria that he's figured out
23 is best for this particular antigen. Maybe I've
24 done the same experiment, I fill my results in
25 there and they are a little different. Then the

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 two of us can say let's figure out where the
2 differences are.

3 DR. PURVIS: And this is where Kathy
4 was going here to find out whose methodology is
5 most reproducible within multiple labs. If we have
6 four methodologies, I've got my methodology, you've
7 got your methodology, she's got her methodology,
8 and I run yours as well as mine on the same samples
9 and then we compare.

10 DR. SCHWARTZ: With this availability
11 you will be able to use it without having to do a
12 whole bunch of mess of quality, etc. It's also
13 like a blind study because he's not holding your
14 hand doing it.

15 DR. D'HAUTCOURT: Let me make a
16 comment. If we expect a very large variation in
17 individuals, is it logical to follow the goals of
18 every standardization for quantitation?

19 DR. LENKEI: Yes, because when you
20 detect the variation --

21 DR. D'HAUTCOURT: Yes, if the
22 individual variation is so big.

23 DR. HULTIN: It's much bigger.

24 DR. LENKEI: Yes.

25 DR. HULTIN: It's okay. CD38 has a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

1 huge variation. You can go from 500 to 1,000. But
2 if you have 2,000 that's a lot different.

3 DR. LENKEI: It's not standardized.
4 You don't have a statistical significance.

5 DR. STETLER-STEVENSON: The two action
6 items out there, one is to list from experience
7 what you have to do when you start out. As
8 consensus guidelines you have to look at this. You
9 have to have the same this and the same that.
10 Because, that shows people what -- A second one is
11 to take protocols that people have and to test for
12 big use, what we see as an important use in the
13 future and to test them at multiple sites and to
14 have those of us who are willing to follow somebody
15 else's protocol.

16 DR. SCHWARTZ: The third step down,
17 these lists are now what people's protocols are on
18 some chemical website where that would be the data of
19 how things are done and then you design experiments
20 to validate what looks like the best one from those
21 lists.

22 DR. STETLER-STEVENSON: How do we know
23 what the best one is?

24 DR. FISCHER: That's why I said if you
25 list them up there the ones that you are doing and

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 the way you are doing it and we put them out there
2 then we can all look at this.

3 DR. LENKEI: If you would ask people on
4 the same blood sample to produce their individual
5 probables, some standardized cytograms. For
6 example we will select criteria which are important
7 for diagnosis. Then you distribute to the
8 stabilized center and then you ask them to send to
9 you the cytograms and the results. Then you don't
10 need to test again all the protocols in the
11 laboratories. You can compare the results. And
12 it's enough. Because I know when I work on my
13 paper with experience, I look at the figures, and
14 then I can tell. I look, I read, I rely upon this
15 paper or not because some papers are based on bad
16 premises from the beginning so I should select. We
17 can get a very good consensus.

18 DR. STETLER-STEVENS: You can't tell by
19 reading the paper that methods is going to be
20 reproducible.

21 DR. PURVIS: There's too much data that
22 is missing a lot of the literature so that you
23 can't reproduce what they have.

24 DR. SHAPIRO: And it's somewhat
25 intentional too by many researchers. They put in

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

.....

1 just enough to satisfy the reviewers but not so
2 much that they give away their intellectual
3 proffers.

4 DR. STETLER-STEVENSON: That's true too.

5 So it would be good to test two or three protocols
6 identified in several laboratories and you work
7 within your laboratories. If I use one protocol, I
8 get the same answer when I do it in duplicate,
9 triplicate, etc. Then I use another protocol and I
10 know there are problems in reproducibility within
11 that protocol to start with. Between laboratories,
12 this is something that we could do, not for every
13 protocol in the world but for a few that could
14 work. Not everybody in the world is quantitating
15 antigen expression.

16 DR. PURVIS: A lot of systems that
17 probably will not make the clinical mark. They
18 have intuitive pharmaceutical companies that they
19 study the EK, BD, all of this information. We have
20 to be smart and choose uniformly to one goal.

21 DR. MARTI: Bob has a comment.

22 DR. VOGT: Of the things that you can
23 control there's a lot but there's good control over
24 the instruments. Now the instruments are pretty
25 good in the way you can set them up and use them is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 relevant and consistent. Currently you can control
2 a calibrator. You can send everyone the same
3 calibrators. The third thing you can control is
4 the reagent used for staining. In other words,
5 what I'm saying is the prep method seems like the
6 biggest source of variability between labs in a
7 practical sense. Whether it's a source of
8 variability in the final answer is we can get that.

9 You can get an answer to that question. That's
10 not a terribly hard question to answer.

11 If for instance you send the same
12 normal blood sample somebody with enough T-cells to
13 count to every laboratory that wanted to
14 participate with the same calibrators, the same
15 reagent and maybe more than one reagent and said
16 run your prep method and report to us your CD20 and
17 not by the way just a single mean answer but send
18 us your list of vials so we can look at your
19 percentiles and see the spectrum of distribution
20 standards, then you would know how much the prep
21 method introduces to the variability and the
22 measurement of CD20 in normal whole blood. Given
23 that people like Norm and Raul have looked very
24 carefully at this particular system, we would tend
25 to think that if everybody got answers that were

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 close to theirs then that's probably good news. If
2 there was a spectrum of answers, you would try to
3 figure out who was doing the thing that was most
4 carefully worked out. If you try to get
5 everybody's method in doing everything, who is
6 going to keep that? Who is going to organize it?
7 Who is going to keep it up? I think some good
8 laboratory data that limits the number of variables
9 as much as possible and I think prep method is
10 probably going to be the variable that's going to
11 be the hardest to get people to change. People are
12 used to doing their particular method.

13 DR. BRAYLAN: Unless you show a better
14 way.

15 DR. VOGT: Unless you show that it's
16 important. The only way that you show it's
17 important is by locking down all the other sources
18 of variability and showing that the prep methods
19 have to be standardized. That could be done in six
20 months.

21 DR. STETLER-STEVENS: I have a
22 suggestion. Gerry and I were just whispering up
23 here. I'll say it openly and people can refuse to
24 join in, but Norm and Rodica, you both have strong
25 opinions in this area and have data in this area.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 Would you be in charge of a subgroup to determine
2 protocols to be studied for an antigen. I'm
3 willing to work on it. People who are willing to
4 volunteer and to do what needs to be done to be
5 laboratories tested can identify themselves to you.

6 DR. LENKEI: I should like to take
7 Alberto on that because he was running the
8 experiments in Europe and has such a systemic eye.
9 So I think the three of us.

10 DR. ORFAO: But only for some time
11 because I'm very busy now.

12 DR. BRAYLAN: May I ask a question?
13 How are we going to support this?

14 DR. STETLER-STEVENS: We have to get
15 some funding. We do have offers for supplies such
16 as beads and things like that. Yes, we have to
17 work on that. We also have to have people who
18 decide what are we going to study and what
19 protocols. We can't try 14 protocols. We can't
20 try everybody's protocol. I'm happy to let these
21 two people decide.

22 DR. LENKEI: We have all the same
23 approach.

24 DR. STETLER-STEVENS: I'm willing to do
25 what they tell me to do. If we can get other

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 people who are willing to participate and do what
2 they come up with, somebody else will have to work
3 on the support and getting the reagents together.
4 If you can come up with suggestions for protocols.

5 DR. PURVIS: My experience is that the
6 vendors are very willing to provide antibodies.
7 Every system that we have gone into clinical trials
8 with, I call them up and say I'm studying this. I
9 want to be considered. You send me your antibody.

10 In almost every case I have had every vendor's
11 antibody sent out to me and I can sit down and I
12 can do my own.

13 DR. ORFAO: Just from pharmaceutical
14 companies who are treating antibodies?

15 DR. PURVIS: Some of the time what we
16 do is they will provide us if it's a clinical trial
17 and they're asking us to develop their assay for
18 them, then yes, they have a monoclonal that they
19 are using that's one of the first things that they
20 will do is provide that to us for the clinical
21 trial.

22 DR. STETLER-STEVENS: You are going to
23 come up with a recommendation for how to look at --
24 quantitation. Does anybody want to be cut out of
25 that? Does any manufacturer not want to be

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 considered in coming up with a protocol?

2 DR. MARTI: I can't understand why IDAC
3 would even, given the variation on the
4 determination of CD20s, I don't know why IDAC would
5 want any flow lab in the country to make a
6 determination on CD20 if it depended on whether
7 they were going to use their therapeutic monoclonal
8 antibody.

9 DR. BRAYLAN: Do you think we could get
10 their antibody for testing?

11 DR. MARTI: That part I don't know. I
12 heard rumors that they don't share it very well.

13 DR. SCHWARTZ: If we do this approach,
14 you are going to get three opinions which is a very
15 limited number of opinions of how to do it. I
16 would like to be able to have a committee be
17 established with maybe these same people just list
18 the checklist, all the things that should be done.
19 That should be the first thing to find out.

20 DR. STETLER-STEVENSON: That's was the
21 first action item.

22 DR. SCHWARTZ: They can that today.

23 DR. STETLER-STEVENSON: But the next
24 thing is what are we going to do after that?

25 DR. MARTI: That can be done tonight.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 I like that.

2 DR. SCHWARTZ: It will be done tonight
3 and bring it in the morning. Whoever wants to help
4 can help them. The second thing is I'd like to get
5 for all those checklists if you pick a particular
6 marker that you want, get everybody you know to be
7 able to fill in this checklist.

8 DR. STETLER-STEVENSON: It's not going to
9 work like that. It's going to be different from
10 each antigen. And that I don't think we can do.

11 DR. SCHWARTZ: But we need to find out
12 what people are doing now, what antigen they are
13 using, what times, what temperatures.

14 DR. STETLER-STEVENSON: What the
15 different numbers in it wouldn't help.

16 DR. SCHWARTZ: But if you see a
17 pattern, how many people are doing it for three
18 hours? Nobody. But if there's a range than these
19 three people with experience can say what is the
20 consensus of all the methods that have been tried.

21 DR. BRAYLAN: But there's no consensus
22 because we haven't tried it.

23 DR. SCHWARTZ: That's what I say.

24 DR. STETLER-STEVENSON: That's the data
25 we don't have. What we do know is the things that

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 are important. We don't have it.

2 DR. BRAYLAN: No, it's the data. I
3 don't have any choice.

4 DR. SCHWARTZ: Nothing is correct in
5 that. If you have all the protocols of people who
6 have actually done the testing, then you can make
7 an intelligent guess.

8 DR. STETLER-STEVENSON: I don't think you
9 can make an intelligent guess. You have to test
10 it.

11 DR. SCHWARTZ: This is the problem.
12 You are establishing your hypothesis to test.

13 DR. STETLER-STEVENSON: I'd rather
14 establish the hypothesis what to test based on
15 their knowledge and their sense of experience.

16 DR. SCHWARTZ: -- experience in what is
17 the hypothesis.

18 DR. STETLER-STEVENSON: But we're going
19 to focus on one antigen.

20 DR. SCHWARTZ: On one antigen.

21 DR. STETLER-STEVENSON: Right. But the
22 list that we can make is important. Temperature is
23 important. You can't just do it. These are the
24 things that we can all get consensus on. That's
25 what we can come to consensus on tonight. There

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealrgross.com

1 are just certain things that are important.

2 DR. SCHWARTZ: And even things that
3 aren't you should be able to list.

4 DR. STETLER-STEVENSON: But I bet we'll
5 fight over exactly which one is right. If you
6 don't say it's important but mine's right not
7 yours.

8 DR. BRAYLAN: There's no gold standard
9 so it will be very difficult to determine what's
10 right and what's wrong.

11 DR. SCHWARTZ: It's not about what is
12 right and what is wrong. It is what is
13 reproducible.

14 DR. BRAYLAN: What works.

15 DR. STETLER-STEVENSON: We don't know
16 that.

17 DR. HOUTZ: The fact that it's
18 important is your input. That's your guidelines.

19 DR. STETLER-STEVENSON: And what we can
20 just say is that we know from experience is that
21 the time that you incubate is important and it
22 changes your result.

23 DR. SCHWARTZ: Right now, let's ask
24 these three people how long you incubate a CD38 and
25 at what temperature, just those two factors.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4400

www.nealr.com

1 DR. MUIRHEAD: It depends on what
2 antibody you are using.

3 DR. MARTI: 30 minutes action at room
4 temperature, CD38.

5 DR. PURVIS: We use 20 minutes.

6 DR. MARTI: 20 minutes at room
7 temperature.

8 DR. LENKEI: I was saying if it's
9 protocol, I saying at forty degrees to be on the
10 safe side.

11 DR. MARTI: How long?

12 DR. LENKEI: One hour.

13 DR. MARTI: So 30 minutes room
14 temperature, 20 temperature room temperature.

15 (Inaudible)

16 DR. STETLER-STEVENS: I think we would
17 agree that there are factors that if you vary them
18 it's going to vary your result. We can't agree on
19 what's the right way to do certain things. What's
20 reproducible? We can study what's reproducible.
21 We all have experience that if you change certain
22 things you get a different result. That we can say
23 is a caveat.

24 When you are setting up to do
25 quantitative flow you can't just choose a

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 temperature for incubation out of the air. You
2 have to determine the optimal conditions for a list
3 of things.

4 DR. SCHWARTZ: But these three people
5 who did it on their own all got three different
6 answers.

7 DR. LENKEI: If we could choose three
8 protocols.

9 DR. PURVIS: We don't want to
10 quantitate CD38.

11 DR. SCHWARTZ: All three labs do.

12 DR. PURVIS: I haven't gone through the
13 extensive study.

14 DR. LENKEI: No harm done. We have a
15 lot of experience in this field. Dozens of
16 patients.

17 DR. FISCHER: Answer your question.
18 Whose clone do you use? Whose clone do you use?

19 DR. LENKEI: You use the same clone.

20 DR. FISCHER: This is what I'm saying.
21 He asked what temperatures you used and maybe your
22 hour at room temperature is good because the clone
23 you use works best there. But his clone works best
24 in his conditions.

25 DR. LENKEI: No.

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

1 DR. BRAYLAN: We don't have a good
2 standard.

3 DR. FISCHER: That's what I'm saying.

4 DR. LENKEI: If you stain for one hour
5 the differences among clones will be less because
6 you eliminate a lot of opportunity --

7 DR. FISCHER: That's not always true.

8 (inaudible)

9 DR. STETLER-STEVENSON: We're not going
10 to determine anything tonight that we're going to
11 go with. Because we don't know what's best. What
12 we know is that if you vary something and what we
13 want to stop right here in the beginning is someone
14 picking up a paper and saying gee I should
15 quantitate CD20 and I'll just put this stuff in and
16 I'm going to put the beads on. Because I have the
17 beads I can do it. So what we have to have is a
18 list of things that you have to optimize. I think
19 we can come to agreement that you have to optimize
20 certain things. After then it's the big trials
21 that are going to determine the best method that
22 works. You do it and you get a response that
23 correlates to a specific antigen density. You
24 report that.

25 But we don't want everybody to think is

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-0704

(202) 331-4422

www.nealr.com

1 okay I know that these factors are very important
2 in being reproducible so therefore I have to look
3 and say what is the temperature, what's the time,
4 what's the antibody clone and how to go through and
5 do all that so that when they are trying to
6 reproduce it they think about what's important.
7 That is something that we can be very helpful to
8 the general community with. Then we can look at
9 one antigen and try to determine the
10 reproducibility. If we find out that each method
11 is highly reproducible and gives you a different
12 answer, that is still useful information.

13 DR. SCHWARTZ: To whom?

14 DR. STETLER-STEVENS: To the --

15 DR. FISCHER: My boss was the
16 scientific director in one of the institutes at NIH
17 just recently attended a meeting where they were
18 talking about trying to get the FDA to recognize
19 the presence of bio markers as indicators of
20 disease. The fact that too many of the things
21 aren't recognized because, lo and behold, there's
22 no quantitation for them. They don't want to use
23 them as indicators of a disease state because there
24 isn't a quantitative method to give you a hard
25 number and say that this is what it is. Because

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 everybody has their own opinion on what really is
2 an indicator for that. You heard from Lance on the
3 stuff he did with the CD38 because, God knows when
4 I look at my CD38 on my B-cells on normal
5 individuals, it's pretty dim. You get some of
6 these disease states it's brighter than anything
7 else out there.

8 PARTICIPANT: Mary Alice, the problem
9 is we're trying to run -- What you are saying about
10 coming up with a list of things that you do, that
11 actually needs to be expanded. You need to come up
12 with consensus of how you validate an assay. Maybe
13 that's the end goal for this meeting.

14 DR. STETLER-STEVENSON: What you have to
15 validate and how you validate an assay. That would
16 be the third action item. We need to come up with
17 instructions as to how do you validate your assay.

18 DR. SCHWARTZ: That's later.

19 DR. STETLER-STEVENSON: This is only
20 sample preparation we talked about. We have not
21 yet gone into compensation.

22 DR. MARTI: That's tomorrow.

23 DR. STETLER-STEVENSON: Analyses, all
24 these other things. And the beads versus cells.
25 What marker are you going to use? We're just

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1 talking about how you are going to stain the cell.
2 Are you going to lyse them? What are you going to
3 do? We'll never reach consensus in this group this
4 year on exactly how we're going to do everything,
5 but we can come up with consensus of what's
6 important, how do you determine if you are doing it
7 right, and we can look at some methods for one
8 because it will be an instructive exercise for all
9 of us. We'll learn something from it. Others will
10 learn from the experience when you report it.
11 Tomorrow we're going to have to talk about
12 compensation in QC. We can't argue as much because
13 we won't get through it. I think people are
14 starting to go out the door. Do people want to
15 stop now?

16 DR. MARTI: Is there a consensus that
17 we can start at 8:00 a.m.? That's not too early.
18 All those in favor of 8:00 a.m. signify by saying
19 aye.

20 (Chorus of ayes.)

21 DR. MARTI: Opposed? Abstentions?
22 Unanimous. It's 8:00 a.m. Off the record.

23 (Whereupon, the above-entitled matter
24 was concluded at 5:44 p.m.)

25

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS

1323 RHODE ISLAND AVE., N.W.

WASHINGTON, D.C. 20005-2704

(202) 331-4422

www.nealr.com

1
2
3
4
5
6
7
8
9