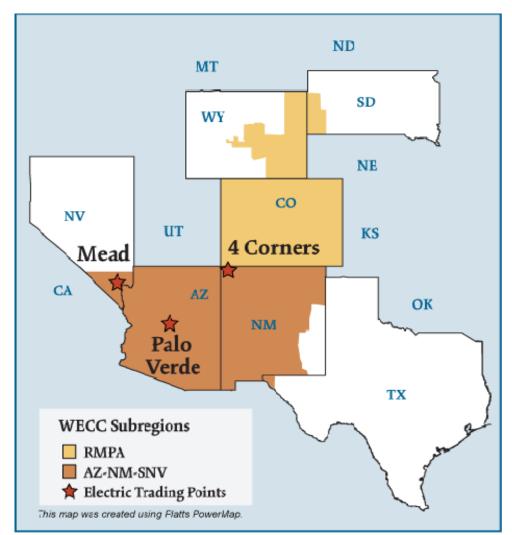
Southwest Electric Market: Overview and Focal Points

Federal Energy Regulatory Commission • Market Oversight @ FERC.gov



Southwest Electric Regions

Overview

Geography

States covered: All or most of Arizona, New Mexico, Colorado and parts of Nevada, Wyoming and South Dakota.

Reliability region: Western Electric Coordinating Council (WECC) [NERC regions map] and Rocky Mountain Power Area (RMPA) and Arizona/New Mexico/Southern Nevada Power Area (AZNMSNV) sub-regions

Balancing authorities: See list on page 5.

RTO/ISO

None

Generation/Supply

Marginal fuel type: Natural gas

Generating capacity: 45,459 MW (2005)

Capacity reserve: 8,940 MW (2005)

Reserve margin: 24% (2005)

The region has a surplus of generating capacity, with much of the generation in Arizona and the Four Corners area. Transmission capacity to the California market is often fully utilized in the high load periods of the summer. In 2005, the regional reserve margin decreased from 2004 as demand growth outpaced supply additions.

Demand

Peak demand: 36,519 MW (2005)

Peak demand growth: 3.5% (2005–2004)

2006 economic growth remained strong in areas such as Las Vegas and Phoenix.

Prices

Annual Average of Daily Bilateral Day Ahead On-Peak Prices

Platts "Palo Verde" Index

2004: \$50.09/MWh

2005: \$67.62/MWh

2006: \$57.79/MWh

Prices increased in 2005 as a result of disturbances to the natural gas market. Prices declined in 2006 as natural gas storage levels remained above historical ranges throughout the injection season (April through October).

Physical and financial electricity products are actively traded through brokers with the Palo Verde, Four Corners, and Mead hubs as pricing points.

Interconnections/Seams

Coming soon

Focal Points

Severe Heat Wave: In late July 2006, a severe heat wave resulted in 100+ degree temperatures over much of the West - and up to 113 degrees in Las Vegas and 118 degrees in Phoenix. Between July 12 and July 26, peak load records were set by customers of utilities (e.g., Nevada Power, Arizona Public Service, and Tucson Electric Power). While the regional wholesale market tightened because of concurrent high demand in California and the Northwest, Southwest suppliers were able to meet regional loads and still export to California. Some merchant generating stations such as Harquahala saw increased production compared to the previous summer. Power prices in the Southwest bilateral markets spiked to over \$350/MWh on July 24, the date that CAISO declared a Stage 2 Emergency - CAISO's call for critical conservation due to very tight power supplies in its control area.

New Energy Company: According to a company press release, PNM Resources, Inc., a holding company for utility and energy service companies in New Mexico and Texas, and Cascade Investment, L.L.C., a private investment firm for Microsoft founder Bill Gates, agreed to create an unregulated energy company to serve energy markets in the West and in Texas. PNM Resources and a Cascade Investment subsidiary planned to have a 50 percent ownership interest in the new company. Representatives stated that the new company would form business lines to serve competitive retail electricity sales, operation and ownership of generation, and wholesale marketing and trading. At the time of the November 2006 announcement, Cascade Investment owned approximately 6.5 million, or 9.4 percent, of PNM Resources' common stock shares.

Balancing Authorities in the Southwest Electric Market

| WECC Subregion and Balancing Authority | NERC Acronym | |
|---|--------------|--|
| AZNMSNV | | |
| Arizona Public Service Company | AZPS | |
| DECA, LLC - Arlington Valley | DEAA | |
| El Paso Electric Company | EPE | |
| Gila River Maricopa Arizona | GRMA | |
| Harquahala L.L.C. | HGMA | |
| Imperial Irrigation District | IID | |
| Nevada Power Company | NEVP | |
| Public Service Company of New Mexico | PNM | |
| Salt River Project | SRP | |
| Tucson Electric Power Company | TEPC | |
| Western Area Power Administration - Lower Colorado | WALC | |
| RMPA | | |
| Public Service Company of Colorado | PSCO | |
| Western Area Power Administration - Colorado-Missouri | WACM | |

Supply and Demand Statistics for the Southwest

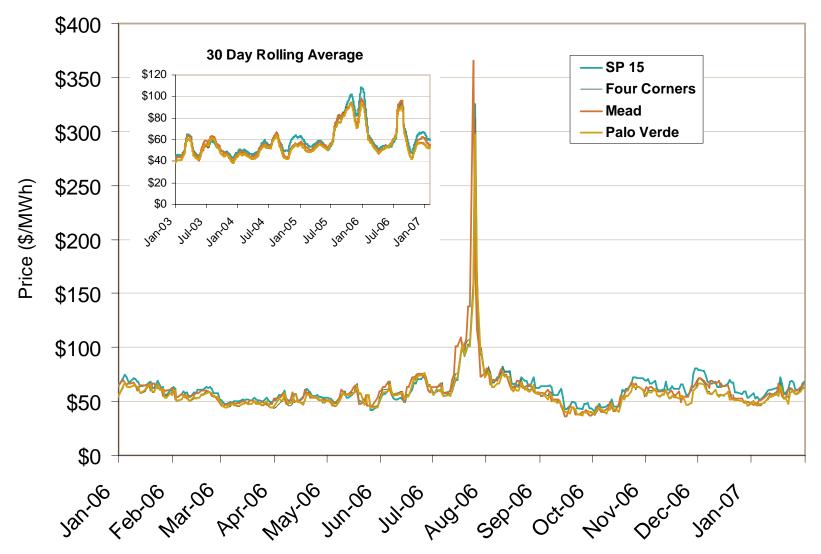
| Supply Demand Statistics | | | |
|-------------------------------|---------|---------|---------|
| | 2003 | 2004 | 2005 |
| Summer Generating Capacity MW | 41,646 | 45,588 | 45,459 |
| Summer Peak Demand MW | 35,815 | 35,280 | 36,519 |
| Summer Reserves MW | 5,831 | 10,308 | 8,940 |
| Summer Reserve Margin: | 16% | 29% | 24% |
| Annual Load (GWh): | 177,401 | 180,154 | 185,730 |
| Annual Net Generation GWh | NA | NA | NA |

Yearly Average of Bilateral DA Prices – On-Peak

Annual Average Day Ahead Prices (\$/MWh)

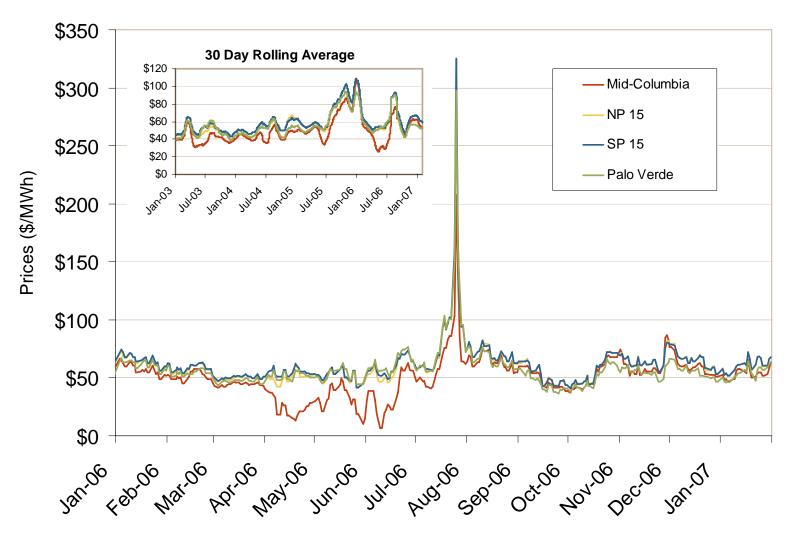
| | 2005 | 2006 | 5 Years |
|--------------|---------|---------|---------|
| Palo Verde | \$67.62 | \$57.79 | \$51.44 |
| Four Corners | \$69.45 | \$58.60 | \$51.97 |
| Mead | \$70.21 | \$59.95 | \$53.84 |

Southwestern Daily Bilateral Day-Ahead On-Peak Prices



Source: Derived from *Platts* and *ICE* data.

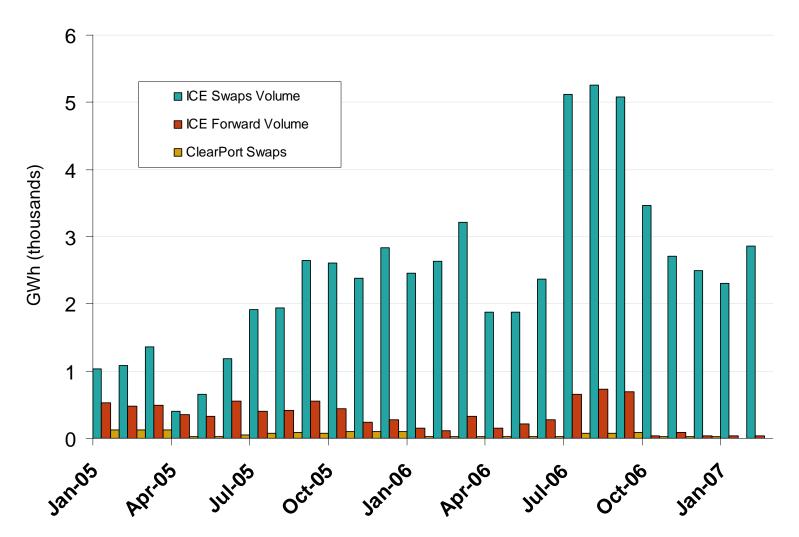
Western Daily Bilateral Day-Ahead On-Peak Prices



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Palo Verde Forward and Swap Volumes



Source: Derived from *ICE* and *Nymex ClearPort* data. ICE on-peak forward and swap volumes are for Palo Verde and include monthly, dual monthly, quarterly, and calendar year contracts traded for each month. Nymex ClearPort on-peak swaps volumes are for Palo Verde and are traded by month.