## SUBCONTRACTOR'S REGIONAL AND COMMUNITY DEVELOPMENT PLAN

Under the prime contract between Los Alamos National Security, LLC (LANS) and DOE/NNSA, LANS is required to enhance economic development and economic diversification of the Northern New Mexico (NNM) region, which includes the counties of Taos, Santa Fe, Rio Arriba, Sandoval, Mora, San Miguel, and Los Alamos, and the eight regional Pueblos of Nambe, Picuris, Pojoaque, San Ildefonso, San Juan (now known as Ohkay Owingeh), Santa Clara, Taos, and Tesuque. To achieve this end, LANS is flowing down this requirement in major subcontracts.

As part of its response to this RFP, Offeror shall state the total dollar amount or percentage of amounts invoiced to LANS that it will commit to spend on economic development and diversification of NNM during the term of this Subcontract.

The Subcontractor will be required to develop and submit a Subcontractor's Regional and Community Development Plan (SRCDP) that will detail how the Offeror's financial commitment will be used to support economic development and diversification in NNM. The SRCDP will state the Subcontractor's activities and goals for each year of the Subcontract. See Table 1 below for examples of activities that enhance economic development and diversification. Impacts that result as a natural course of performing the Subcontract shall not be listed as SRCDP commitments. Some of those impacts are:

- Small business procurement requirements stated elsewhere in the subcontract.
- Employment creation resulting from Subcontract performance (i.e., hiring NNM residents to perform Subcontract work).
- Corporate relocation or establishment of a company office to NNM solely to administer LANS Subcontracts.

The successful Offeror will begin developing a SRCDP immediately upon notice of award and shall deliver its proposed SRCDP to the Contract Administrator for review and approval within 60 days after notice of award. The Subcontractor's approved SRCDP shall be incorporated into the Subcontract by reference through a subcontract modification, and shall apply with the same force and effect as if incorporated in full text.

During performance of the Subcontract, the successful Offeror shall maintain records, including receipts, payroll information, and any other documents that demonstrate compliance with its SRCDP. The successful Offeror shall submit reports to LANS semi-annually documenting its compliance with its SRCDP and, if requested by LANS, shall provide evidence to substantiate any statement contained in a report.

The successful Offeror will work with:

- The LANL Small Business Program Office, which will guide the successful Offeror with SRCDP formatting, reporting, modification and evaluation requirements and procedures.
- The Regional Development Corporation (RDC) or the LANL Designated Community Development Organization, which will provide an orientation to economic development in Northern New Mexico and assist the Subcontractor in selecting viable projects;
- The Consortium of Major LANL Subcontractors, which will outline its strategy for pooling resources to address regional economic development and assist the Subcontractor in project selection; and
- The LANL Community Program Office, which will administer approved plans and determine compliance with the plan's requirements.

## TABLE 1.

## Regional and Community Development Plan Categories

Activities will target populations in Northern New Mexico (NNM), defined as the counties of Taos, Santa Fe, Rio Arriba, Sandoval, Mora, San Miguel, and Los Alamos, and the eight regional Pueblos of Nambe, Picuris, Pojoaque, San Ildefonso, San Juan (now known as Ohkay Owingeh), Santa Clara, Taos, and Tesuque.

Economic Development (ED)	Educational Enrichment	Corporate Citizenship
Subcontracting with Northern New Mexico small business concerns. A NNM small business concern is a small business that is actively engaged in doing business in NNM; has an operative business location in NNM, and uses labor from NNM.  Entrepreneurship development such as protégé/mentorship, new business creation, relocation of small business to NNM which employs local people, or provision of below- market priced or free office space.  Direct venture capital investment in local start-up businesses.  Grant Pool Contributions.  Pro Bono Technical Assistance for the region's ED initiatives (e.g. water, wastewater, transportation, alternative energy, telecommunications, land use).  Financial contributions to ED organizations, loan pools, and grants to ED initiatives.  In-kind contributions of volunteer time and equipment to ED initiatives.  Sponsorship of ED Public Events such as trade fairs, job fairs, and ED Forums and Roundtables.  Workforce development where the purpose of specialized training programs is tied to immediate employer needs and job creation, such as construction/technical apprenticeships, special skills training or professional training.  Establishment of corporate regional office.	Establishment or participation in such programs as:  • Academic awards;  • Scholarships or cooperative agreements with area schools and colleges;  • Training;  • Student mentoring; and  • Apprenticeships.  Contributions to Regional Educational Foundations.	Tangible support of civic and charitable organizations in NNM, such as the United Way, Chambers of Commerce or YMCA.  Employees volunteer time in community service work.