



U.S. Department
of Transportation

**Federal Aviation
Administration**

Advisory Circular

Subject: ANNOUNCEMENT OF AVAILABILITY OF
INFORMATION ON FOREIGN AIRPORT PLANNING,
DESIGN, CONSTRUCTION, AND TRADE
OPPORTUNITIES

Date: 6/29/97

Initiated by: AAS-100

AC No: 150/5360-8B

Change:

1. **PURPOSE.** This advisory circular (AC) provides information on trade opportunity programs and publications relating to foreign airport planning, design, and construction.
2. **CANCELLATION.** AC 150/5360-8A, *Announcement of Availability of Information on Foreign Airport Planning, Design, Construction, and Trade Opportunities*, dated October 26, 1984, is canceled.
3. **GENERAL.** The Department of Commerce's (DOC) STAT-USA® and International Trade Administration have several publications and programs designed to assist foreign countries in obtaining the services of the U.S. firms involved in consulting, construction, and sale of equipment. The programs and publications provide information on current foreign government and business proposals for products and services, including airport planning, design, construction, and operations. Also listed are purchase requests from foreign governments, including requests for airport lighting and electronic equipment. Trade opportunities are based on reports received from the DOC's STAT-USA®, U.S. and Foreign Commercial Service, and from embassies and foreign consulates. The Federal Aviation Administration (FAA), Office of International Aviation (AIA-100), maintains a current file of design firms, construction companies, and ground equipment suppliers, and notifies these firms when foreign opportunities are identified.
4. **PROGRAMS AND PUBLICATIONS.**
 - a. The DOC's Infrastructure Division maintains information on overseas opportunities to plan, design, construct, and equip major foreign airport projects. To obtain additional information on this subject, please contact Mr. Jay L. Smith, Director, Infrastructure Division, Room 4314, U.S. Department of Commerce, Washington, DC, 20230; or call (202) 482-4642, fax (202) 482-3954, or e-mail jay_smith@ita.doc.gov.
 - b. AIA-100 maintains a computer file of design firms, construction companies, and ground equipment suppliers. To obtain information from this data base, please write to the Office of International Aviation, AIA-100, (Room 1026), Federal Aviation Administration, Washington, DC, 20591; or call (202) 267-8165. Background information on each country is also available from this office.

The DOC STAT-USA®, for the U.S. & Foreign Commercial Service, electronically disseminates trade related information through the National Trade Data Bank® (NTDB) and STAT-USA/Internet®. STAT-USA/Internet® is the Federal government's premier electronic publisher of trade and economic information. The web site is a product of approximately 50 Federal departments, agencies, and offices and is administered by DOC, Economics and Statistics Administration, Office of STAT-USA®. The STAT-USA web page can be found at <http://www.stat-usa.gov/>.

(1) The NTDB is a monthly CD-ROM two disc set containing trade related information from over 40 Federal agencies and units. It is the U.S. Government's most comprehensive source of world trade data. The NTDB includes export opportunities by industries; country and product; foreign governments and companies or importers looking for specific products; demographic, political, and social-economic conditions in hundreds of countries; and much more.

(2) The DOC's STAT-USA/Internet® includes all of the trade information on the NTDB plus the most important economic data released by the Federal government. Because of arrangements with other Federal agencies, STAT-USA® is able to disseminate the information within minutes of its release to the public. The trade and economic information also is available via modem through STAT-USA®'s Economic Bulletin Board® (EBB). Modem access numbers are as follows; there is a fee associated with this service:

300/1200/2400 bps (202) 482-3870
9600 bps (202) 482-2584
14.4 kbps (202) 482-2167

(3) The Commerce Business Daily (CBD) is available from STAT-USA®'s EBB® and STAT-USA/Internet®. The CBD lists notices of the Federal government's proposed procurement actions, contract awards, sales of government property, and other procurement information. A new edition of the CBD is issued every business day. Each edition contains 500-1000 notices, and each notice appears in the CBD only once. All Federal procurement offices are required to announce in the CBD proposed procurement actions over \$25,000 and contract awards over \$25,000 that are likely to result in the award of any subcontracts.

(4) For more information about STAT-USA/Internet®, EBB®, or the NTDB® CD-ROM, or to place an order, please call STAT-USA®'s Help Line on 800-STAT-USA (782-8872), Monday through Friday from 8:30 A.M. to 5:30 P.M., Eastern Time. Information and orders also are available through email at stat-usa@doc.gov.



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