

An aerial photograph of a coastal town, likely in the Southeastern United States, showing a mix of urban development, sandy beaches, and extensive wetlands. The town is situated on a narrow strip of land, with water on both sides. The wetlands are characterized by various shades of brown and green, indicating different types of vegetation and water levels. The sky is clear and blue.

Correcting Endogenous Stratification in Random Utility Models:

Application to the Marine Recreational Fishing Statistics Survey in the SE United States

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Purpose of Study

Theoretical Background

1. Review the theory of sampling with endogenous stratification (Manski & Lerman, 1977; Manski and McFadden, 1981; Cosslett 1981a; Cosslett 1981b; Cosslett 1993)

Empirical Implications

2. Assess the impact of an intercept sampling strategy on estimation procedures for site/mode/species choice of Saltwater Anglers in the Southeast US.
 - RDD Telephone Survey
 - Simple Random Sample of Coastal Saltwater Recreational Anglers
 - Intercept Survey
 - Potential Bias: Endogenous Stratification
 - More complete information than Telephone Survey
3. If necessary, identify methods to correct sampling bias

Estimation in Preliminary Stages

Behavioral and Econometric Model

- Behavioral Model: Random Utility Model

$$\begin{aligned}P_{ni} &= \Pr(U_{ni} > U_{nj}, \forall j \neq i) \\ &= \Pr(V_{ni} + \varepsilon_{ni} > V_{nj} + \varepsilon_{nj}, \forall j \neq i) \\ &= \Pr(\varepsilon_{nj} - \varepsilon_{ni} < V_{ni} - V_{nj}, \forall j \neq i)\end{aligned}$$

- Econometric Model: Conditional Logit

$$P_{ni} = \frac{e^{V_{ni}}}{\sum_j e^{V_{nj}}} = \frac{e^{x_{ni}\beta_i}}{\sum_j e^{x_{nj}\beta_j}}$$

- Welfare Measure

$$WTP_i = -\frac{\beta_{Attribute}}{\beta_{TravelCost}}$$

The Choice Model

- Species/Mode/Site Choice a function of
 - Travel Costs & Opportunity Costs
 - Site Characteristics
 - Site Quality (Depicted by Catch Rate)
 - Angler Characteristics

Sampling Recreational Fishermen

- Endogenous variables

Site Choice Among
All Potential Sites

$$i \in C$$

$$C = \{1, \dots, M\}$$

Angler Characteristics, Site
Characteristics, Travel Cost

- Exogenous variables

$$z \in Z$$

$$Z = \{1, \dots, K\}$$

- Joint Density

$$f(i, z) \equiv P(i | z, \beta_0) p(z) \equiv q(z | i) Q(i) \quad [(i, z) \in C \times Z]$$

The Contingency Table

Endogenous Stratification:
Sampling by Column or Columns

Contingency Examples

	i_1	i_2	...	i_j	
z_1	$P(i_1 | z_1, \beta_0) p(z_1)$	$P(i_2 | z_1, \beta_0) p(z_1)$	...	$P(i_j | z_1, \beta_0) p(z_1)$	$p(z_1)$
z_2	$P(i_1 | z_2, \beta_0) p(z_2)$	$P(i_2 | z_2, \beta_0) p(z_2)$	...	$P(i_j | z_2, \beta_0) p(z_2)$	$p(z_2)$
\vdots	\vdots	\vdots		\vdots	\vdots
z_k	$P(i_1 | z_k, \beta_0) p(z_k)$	$P(i_2 | z_k, \beta_0) p(z_k)$	...	$P(i_j | z_k, \beta_0) p(z_k)$	$p(z_k)$
	$Q(i_1)$	$Q(i_2)$	...	$Q(i_j)$	1

Exogenous Stratification:
Sampling by Row or Rows



Sampling Space

- Finite Space of Strata

$$\mathbf{b} \in \mathbf{B}$$

$$\mathbf{A}_b = \mathbf{C} \mathbf{B} \mathbf{Z}$$

- Random Sample

$$\mathbf{B} = \{ \mathbf{1} \} \text{ and } \mathbf{A}_1 = \mathbf{C} \mathbf{B} \mathbf{Z}$$

- Exogenous Sample

$$\mathbf{A}_b = \mathbf{C} \mathbf{B} \mathbf{Z}_b$$

- Endogenous Sample

$$\mathbf{A}_b = \mathbf{C}_b \mathbf{B} \mathbf{Z}$$

Consequences of Choice Based Samples for Estimation of Saltwater Angler Preferences

- Sampling of Choices not Representative of Population Choices

$$t_c(i, z, \beta) = \frac{P(i | z, \beta_0) p(z) H(i)}{Q(i)}$$

where $H(i) \neq Q(i)$

$$Q(i) = \sum_y P(j | y, \beta_0) p(y)$$

- Sampling of Angler Characteristics not Representative of Population Characteristics

$$p(z_{sample}) \neq p(z_{pop})$$

Most Common Empirical Methods for Correcting for Endogenous Stratification

- CMLE (Manski and McFadden, 1981)
- WESMLE (Manski and Lerman, 1977)

$$\max_{\theta \in \Theta_0} \sum_{n=1}^N w(i_n) \ln P(i_n | z_n, \theta)$$

$$\text{where } w(i) = \frac{Q(i)}{H(i)}$$

Data

- Marine Recreational Fishery Statistics Survey (MRFSS). Sampled September 2003 through the end of August 2004.
- Field intercept survey
 - Stratified by Site and Mode
 - Random sample of trips
- RDD telephone survey of coastal households
 - Random sample of coastal anglers
- Observations limited to those anglers on single day trips.

Preliminary Estimation

	RDD	Intercept	
Travel Cost	-.0266801 (.0022758)	-.0166358 (.0014447)	
Travel Time	-.7952985 (.0410839)	-.8727553 (.0228217)	
Intercept Points in Aggregate Site(ln)	.660892 (.0462976)	.990396 (.0214628)	
Big Game	.6437769 (.0846256)	.656 (.0370)	<p>Why the negative value?</p> <p>Misspecification from Species Aggregations?</p> <p>Low Sample Size? Flat Fish less than 3% of sample</p> <p>P-Value – over 0.4</p>
Small Game	.9696457 (.0235405)	1.191 (.0105)	
Bottom Fish	.4528924 (.0207658)	.042 (.0153)	
Flat Fish	-.0955117 (.1133694)	.3994 (.0388)	
Observations	2398	122	

Significant Results in Bold.

Are these parameter estimates actually different?

H_0 : The parameter estimates are the same.

$$\begin{aligned} -2(\text{LL}(\beta_c) - \text{LL}(\beta_u)) &= -2(-44396.303 - (-44074.6685)) \\ &= 643.269 \end{aligned}$$

Critical Value: $\chi_6^2 = 22.46$

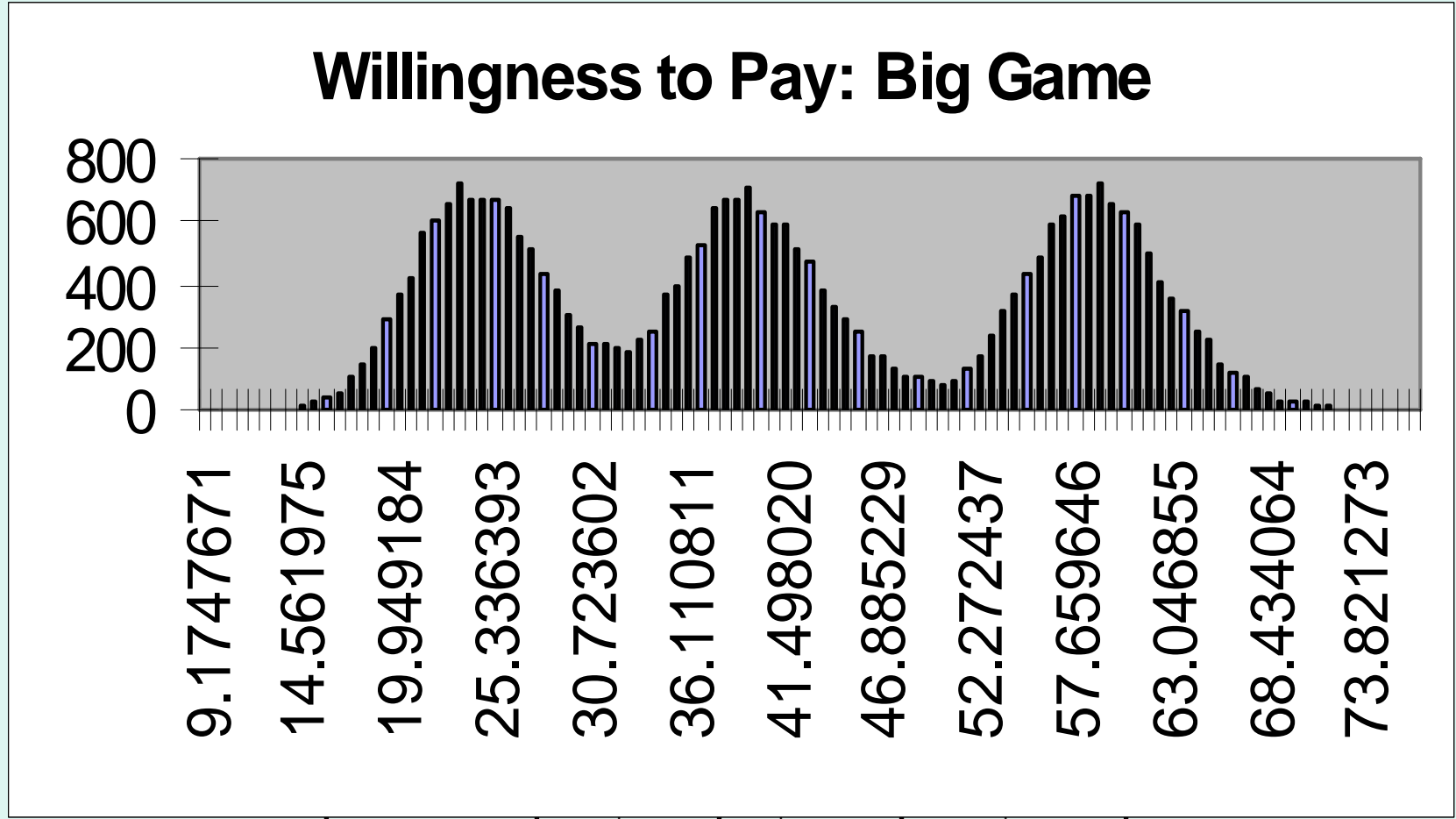
Reject H_0

Preliminary Estimation

	RDD	Intercept	WESMLE
Travel Cost	-.0266801 (.0022758)	-.0166358 (.0014447)	-.0147732 (.0008789)
Travel Time	-.7952985 (.0410839)	-.8727553 (.0228217)	-.7849341 (.0138737)
Intercept Points in Aggregate Site(ln)	.660892 (.0462976)	.990396 (.0214628)	.8974661 (.0139749)
Big Game	.6437769 (.0846256)	.6569 (.0370265)	.8645981 (.0264782)
Small Game	.9696457 (.0235405)	1.191289 (.0105956)	1.344704 (.0076813)
Bottom Fish	.4528924 (.0207658)	.0422836 (.0153152)	.0972897 (.011185)
Flat Fish	-.0955117 (.1133694)	.3994468 (.038837)	.433936 (.0314082)
Observations	2398	12260	12260

Significant Results in Bold.

Distribution of WTP for Big Game Catch



Conclusions

- Parameter estimates from RDD and Intercept are not the same.
- WESMLE does not correct Intercept WTP estimates in the direction of the RDD.
- Causes?
 - Differences in Representative Samples
 - Differences in exogenous characteristics

Extensions

Truncate Intercept Sample to Include Only Anglers from Coastal Counties.

Test for Differences Between Exogenous Characteristics Within Samples (Correct if necessary)

- Perform Non-Parametric Test between 2 Samples for Exogenous Variables
- If necessary, create a probability weight to correct for differences. Example: Inverse Probability Weighting (IPW) (Wooldridge, 2002)

Extensions

Apply estimation procedures when the quality variable is Expected Catch - a count model estimate of catch based on historic catch, site characteristics, and angler characteristics.

More detailed look at model specification

- Can the model specification be improved?
- Should different species aggregations be used?
- Will a Nested Logit improve estimation?
- Can we use models that incorporate heterogeneity?