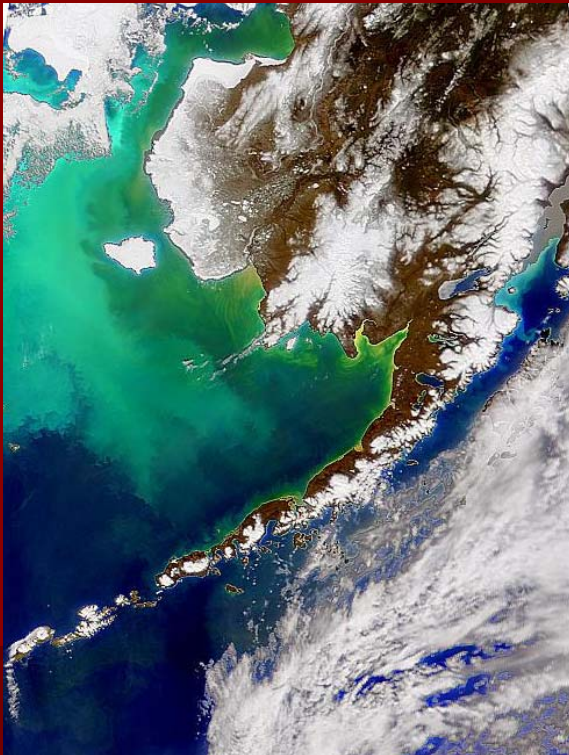


# Fisher Behavior with Area Closures & Economic Rationalization



Alan Haynie

NMFS / NOAA Fisheries  
Alaska Fisheries Science Center,  
Seattle, Washington

Bioeconomics Joint Session

April 19, 2006

# Overview

- Assessing the costs of a closure
  - How we model fisher behavior
  - Pollock & Steller sea lions
  - Description of modeling approach
  - Predictions & welfare results
- Important impacts of rationalization
- Bio-economic considerations



# Defining the problem: Assessing the impact of an area closure

- Historically a number of areas were open to fishing
- Now an MPA or other closure has shut some of these areas to fishing

# Defining the problem: Assessing the impact of an area closure

- What do fishers do in response?
- What is the cost of this response?
- Can alternative & less expensive closures achieve the same conservation objectives?

# Why go fishing?

- For recreational fishers, it may be scenic views, the best fishing close to one's favorite bar, etc.
- For commercial fishers, it's about fish=\$\$\$
  - Note: \$\$\$, not catch alone!

# Fishers trade-off catch and costs

- Fishers seek the best combination of biological abundance and access
  - Implies that the area with the most fish may not be fished at all
  - However, with mobile fleets (i.e. “low” travel costs), abundance and concentration will be highly correlated

# How do we model location choice?

- A fisher makes a discrete choice of a zone
- The zone is chosen as a function of
  - Expected catch/revenue in the zone
  - Travel costs (fuel, time, wages, the opportunity cost of not using the boat elsewhere)
  - Boat characteristics

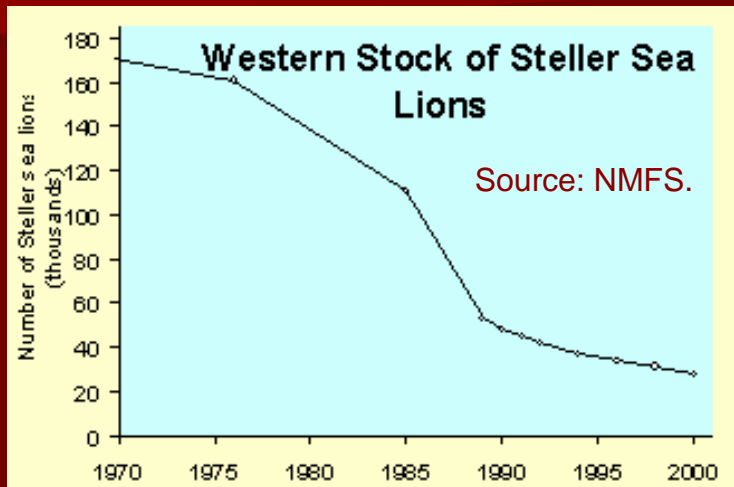
# Pollock

- Pollock make up approximately 30 percent of the fish and shellfish landed in the US
- About 75% of Alaska groundfish fishery





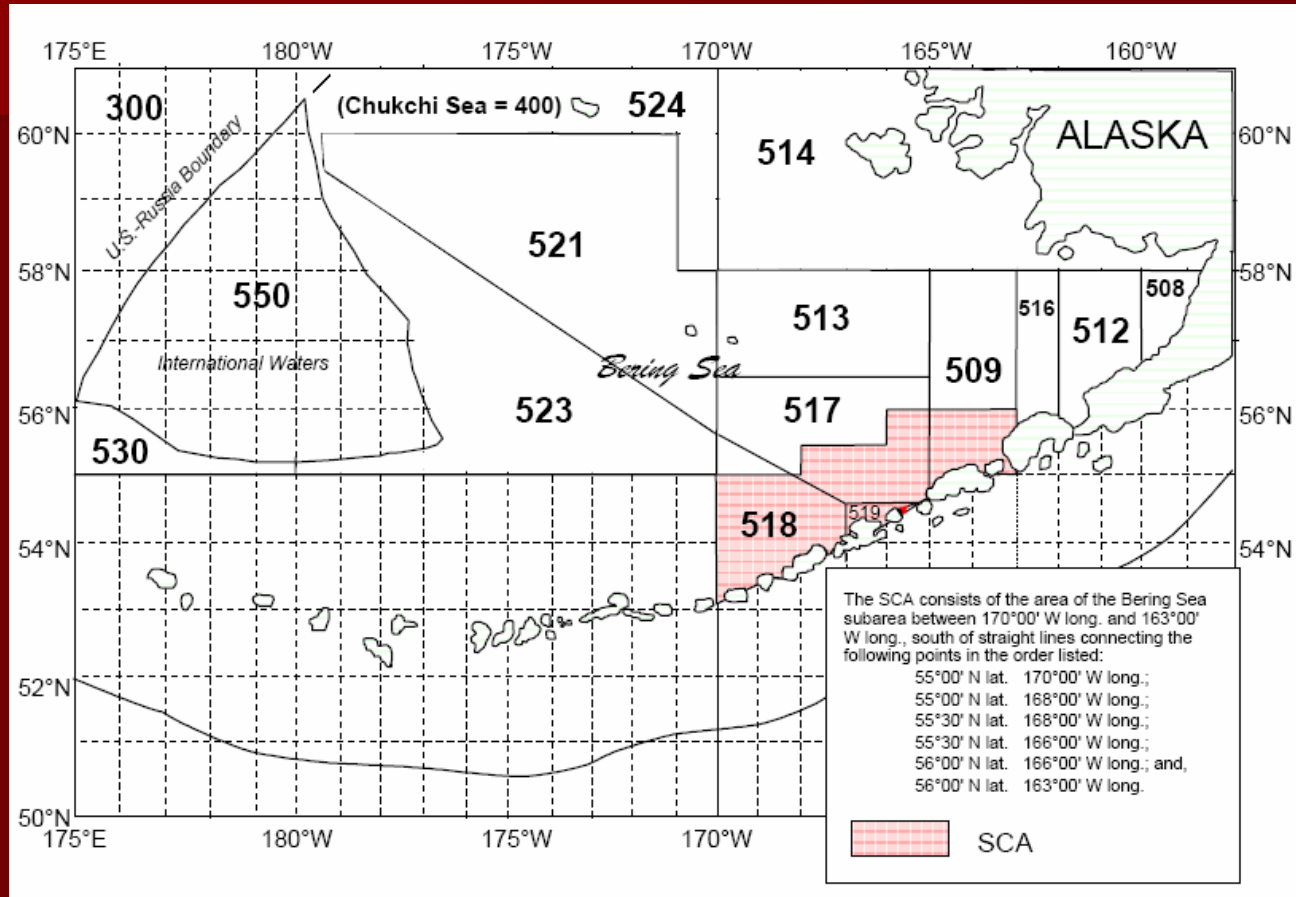
# Steller Sea Lions Have Declined



- Stellers declared endangered in 1990



# Steller Sea Lion Conservation Area (SCA)



Emergency Closure of SCA put in place in summer 2000.

# Standard Discrete Choice Formulation

- Fishers ( $i = 1 \dots n$ ) choose the zone ( $j = 1 \dots n$ ) with the highest utility

$$U_{ij} = X_{ij}\beta + v_{ij}$$

- Two-stage expected catch (or revenue) is typically employed
- Usually a conditional or nested logit is employed. For example, for a binomial conditional logit model:

$$\Pr(Y = 1) = \frac{e^{\left(\frac{X_{i1}\beta}{\sigma_\varepsilon}\right)}}{e^{\left(\frac{X_{i1}\beta}{\sigma_\varepsilon}\right)} + e^{\left(\frac{X_{i2}\beta}{\sigma_\varepsilon}\right)}}$$

# Expected Profit Model (EPM)

- Based on joint work with David Layton at the University of Washington
- Main idea: jointly endogenously estimate expected catch/profit
- Because of the fact that we actually observe prices and because of the separability of the discrete portion of likelihood, all parameters are potentially identifiable.
- The EPM lets us directly estimate how fishermen trade off expected revenues with travel costs

# EPM

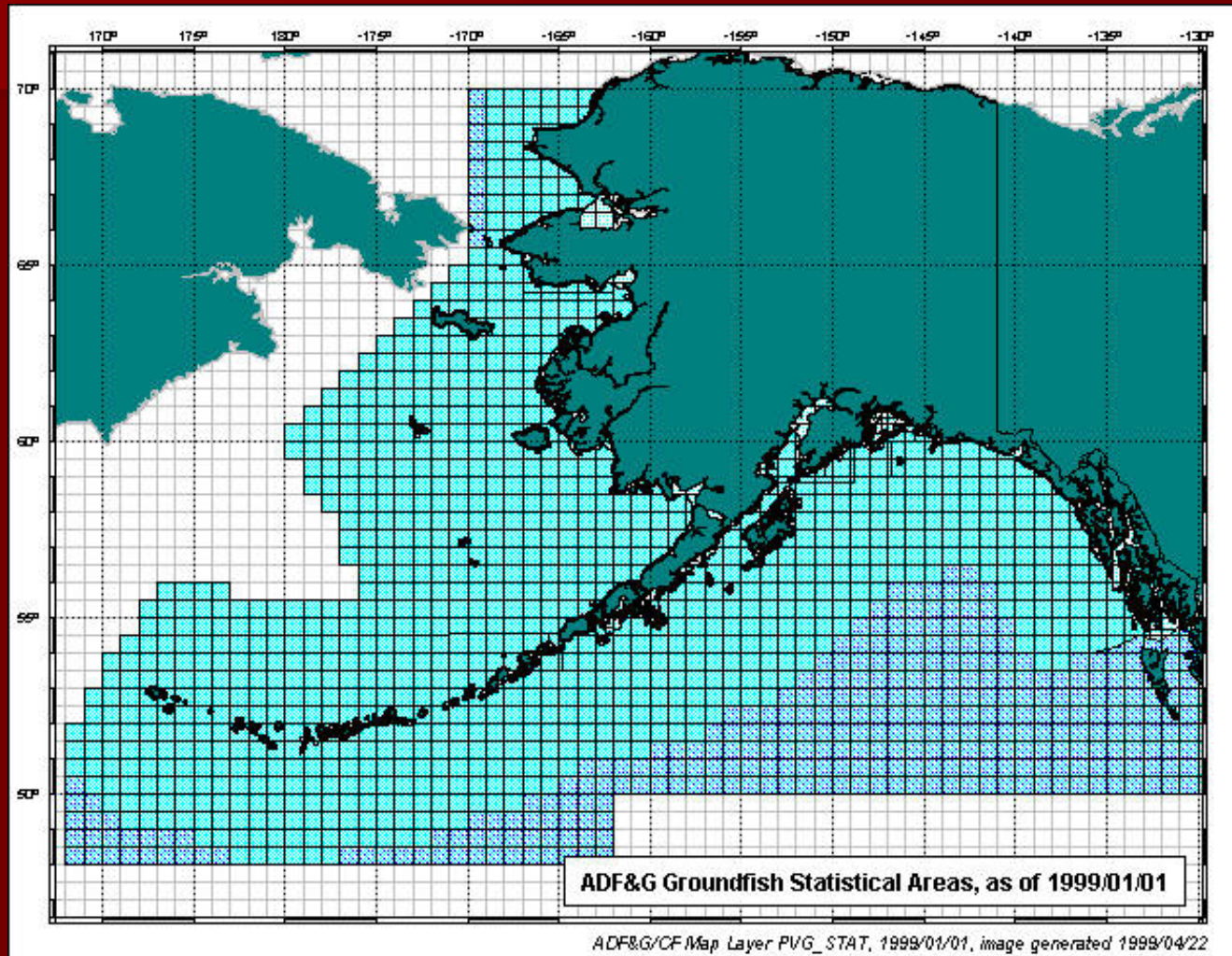
$$\ell_j = \underbrace{\frac{1}{\sigma_{v_j} \sqrt{2\pi}} \exp \left[ -\frac{1}{2} \left( \frac{Y_{ij} - \alpha_j}{\sigma_{v_j}} \right)^2 \right]}_c \underbrace{\frac{e^{\left( \frac{P_j \alpha_j - X_j \beta}{\sigma_\varepsilon} \right)}}{\sum_k e^{\left( \frac{P_{ik} \alpha_k - X_{ik} \beta}{\sigma_\varepsilon} \right)}}}_d$$

- $\sigma_{v_j}$  = zone specific variance in catch
- $Y_{ij}$  = actual catch
- Alphas = endogenously estimated average catch
- $X$ 's = miles and boat characteristics
- $\sigma_\varepsilon$  = scale factor on the logit

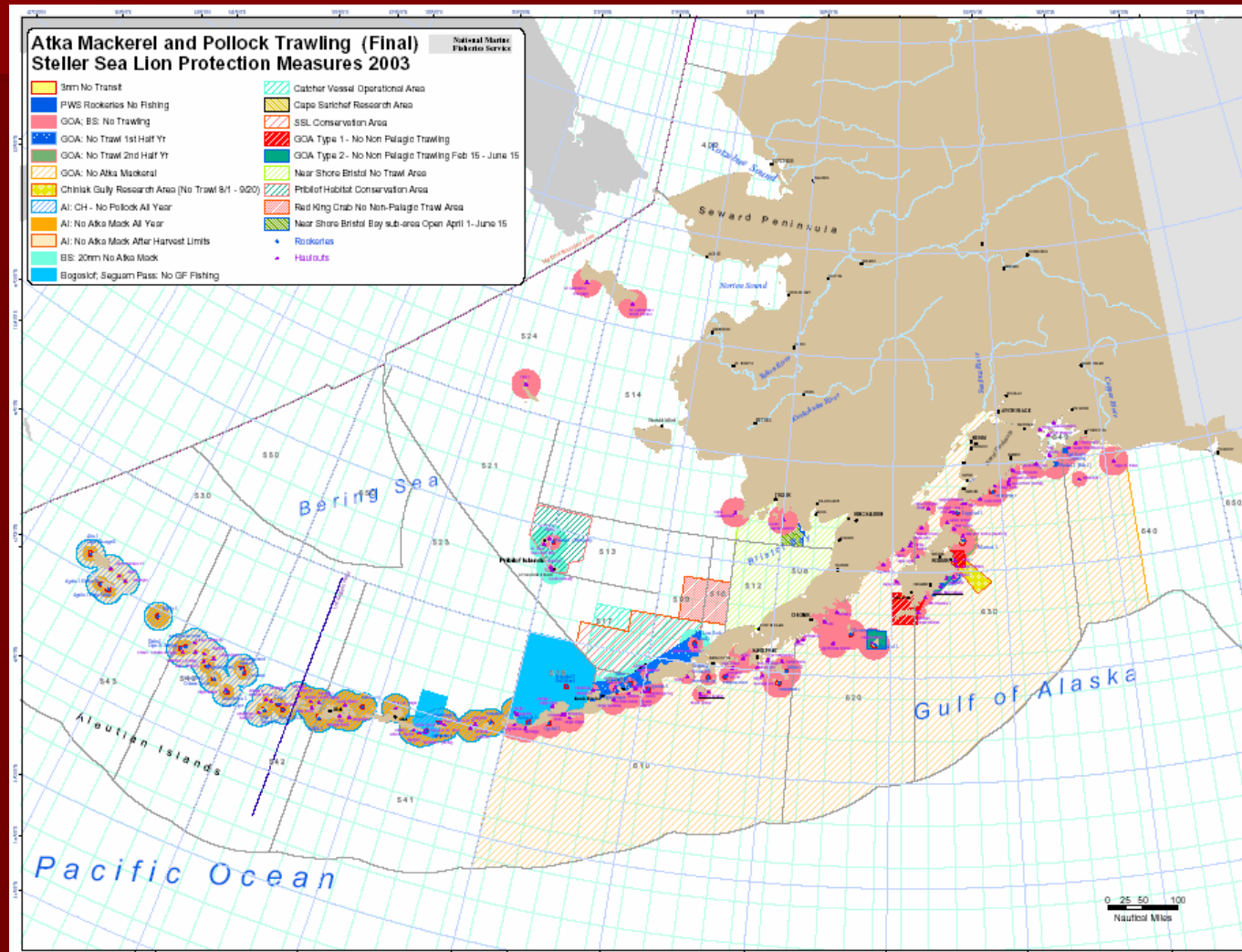
# Summary of Data

- Observer data for years 1995-2002 (summer season)
  - Catch and location for all hauls
  - Miles from port to catch sites
- Hauls are used to find centroid and are grouped into discrete half-degree zones (STAT6 areas)
- 1995-1998 data(2265 trips) used to predict impact for 1999-2000 closures and to predict location choice for 2001 and 2002

# STAT6 Areas in the Bering Sea



# When catch data are at a fine scale, zones can be redefined to any shape or size





# Comments on Predictions

- EPM and zonal logit do very well with predictions.
- In-sample predictions are the best, but predictions after the closure was lifted are comparably good.

# More on predictions

- Models work very well to predict what will happen in well-fished areas. Predicting what will happen in rarely-visited areas is much more difficult.
  - Fishers choose popular areas because the fishing is good there most of the time.
  - People fish in infrequently fished areas for a wide variety of reasons.

# Calculating welfare benefits

- When cost data are available, we have pretty good tools to determine economic impact of a closure (e.g. Curtis and Hicks, Hicks et al.)
- EPM research – can estimate costs by examining how people trade off expected catch and distances throughout a season
- Distributional impacts can be estimated

# Estimated costs of the SCA emergency closure

<b>Expected profit or net revenue</b>	<b>\$/Trip</b>
Before SCA closure	56,420
With SCA closure	50,028
Net loss from closure	6,392
Percentage loss per trip	11.3%

# Rationalization Impacts

- Economic restructuring can make spatial closures much less costly
  - Temporal flexibility reduces costs
  - Increased profits outweigh new costs
- Commercial fishers are more accepting of spatial restriction if they gain flexibility in time and product output

# Key Impacts of Pollock Cooperatives

- Limitation of number of vessels in fishery
- The end of “the race for fish” or “Olympic fishery”
- Large focus on producing value from fishery
  - Goal of fishers moves from catching as many fish as possible to maximizing the \$ per fish

# Net results of SCA and Pollock rationalization

- Large increase in value from the fishery
- Combining MPA development with economic restructuring can increase marine protection *and* make fishermen better off
  - Though the emergency closure was lifted and current restrictions are less costly.

# Integration with biological models

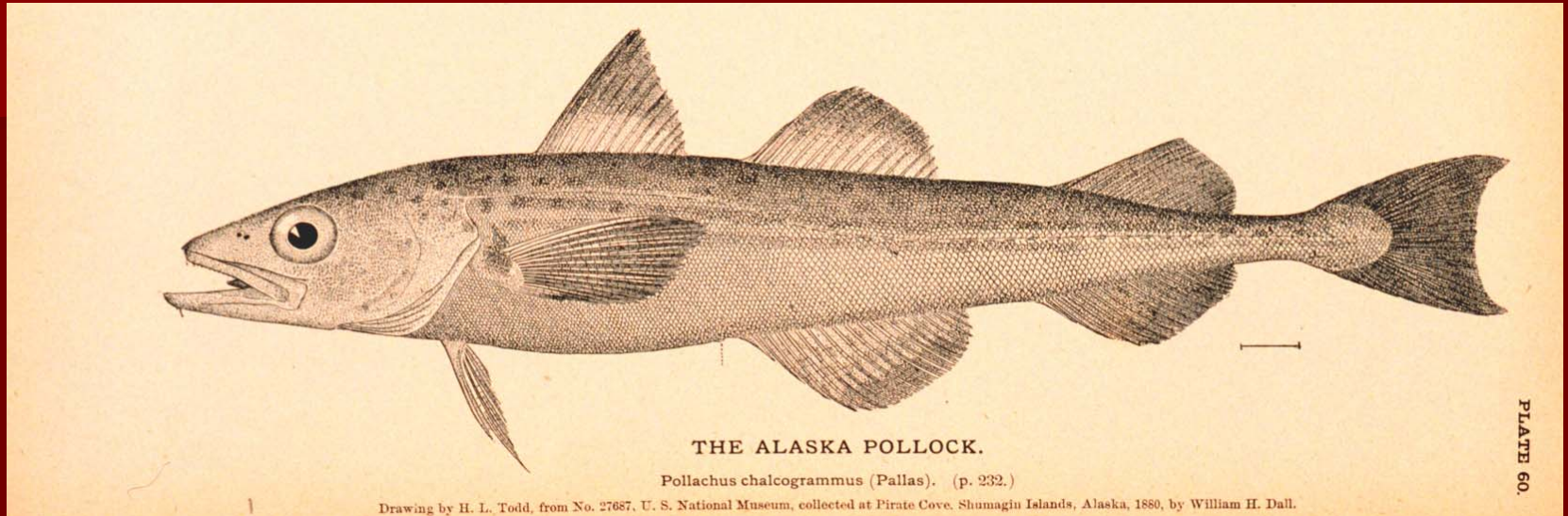
- Bio-economic models can be made for sessile species
  - We can assess the biological impacts of fleet reallocation in response to a closure
- Seasonality is an important factor
- Including economics can change the expected biological impacts of marine reserves (Smith; Smith and Wilen 2003)



# One punch line: important data for this type of analysis

- Spatial catch data at a high degree of resolution
- Price data
- Trip-level data
  - Port of departure and landing
  - Time of travel
  - Distance
- Ideally, trip level cost data!!!

# The End



## Acknowledgements

- David Layton, my co-author
- Joe Terry, NMFS; Gardner Brown, Robert Halvorsen, Dan Huppert, University of Washington
- NMFS/Sea Grant graduate economics fellowship
- Ron Felthoven, Angie Greig, Terry Hiatt, NMFS AFSC