| DEPARTMENTALYEARLY GOALS AND ACCOMPLISHMENTS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PREPARED BY: OSDBU (00SB) - JANUARY 11, 2001 - YEAR END |  |  |  |  |  |  |  |  |  |
|  | FY 1992 | FY 1993 | FY 1994 | FY 1995 | FY 1996 | FY 1997 | FY 1998 | FY 1999 | FY 2000 |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL PROCUREMENT |  |  |  |  |  |  |  |  |  |
| GOAL | \$2,958,000,000 | \$2,900,000,000 | \$3,000,000,000 | \$2,000,000,000 | \$2,500,000,000 | \$2,500,000,000 | \$2,500,000,000 | \$3,000,000,000 | \$3,000,000,000 |
| FPDS 118 | \$3,740,667,000 | \$3,919,013,000 | \$4,114,752,000 | \$4,655,596,000 | \$3,774,577,000 | \$4,122,871,000 | \$3,889,731,000 | \$3,846,486,000 | \$5,274,941,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$27,932,000 | \$63,887,000 | \$136,762,000 | \$176,033,000 | \$222,969,000 |
| TOTAL | \$3,740,667,000 | \$3,919,013,000 | \$4,114,752,000 | \$4,655,596,000 | \$3,802,509,000 | \$4,186,758,000 | \$4,026,493,000 | \$4,022,519,000 | \$5,497,910,000 |
|  |  |  |  |  |  |  |  |  |  |
| SMALL BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$1,040,216,000 | \$1,015,000,000 | \$1,080,000,000 | \$700,000,000 | \$875,000,000 | \$887,500,000 | \$887,500,000 | \$1,050,000,000 | \$1,050,000,000 |
| FPDS 118 | \$1,406,954,000 | \$1,508,310,000 | \$1,517,471,000 | \$1,766,826,000 | \$1,469,597,000 | \$1,434,584,000 | \$1,405,114,000 | \$1,340,261,000 | \$1,592,548,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$14,186,000 | \$34,144,000 | \$52,844,000 | \$59,442,000 | \$102,024,000 |
| TOTAL | \$1,406,954,000 | \$1,508,310,000 | \$1,517,471,000 | \$1,766,826,000 | \$1,483,783,000 | \$1,468,728,000 | \$1,457,958,000 | \$1,399,703,000 | \$1,694,572,000 |
| \% OF T/P | 37.61\% | 38.49\% | 36.88\% | 37.95\% | 39.02\% | 35.08\% | 36.21\% | 34.80\% | 30.82\% |
|  |  |  |  |  |  |  |  |  |  |
| MINORITY-OWNED |  |  |  |  |  |  |  |  |  |
| GOAL | \$50,286,000 | \$52,200,000 | \$60,000,000 | \$60,000,000 | \$70,000,000 | \$62,750,000 | \$62,750,000 | \$75,000,000 | \$75,000,000 |
| FPDS 118 | \$57,342,000 | \$95,328,000 | \$132,418,000 | \$146,565,000 | \$127,385,000 | \$165,676,000 | \$127,084,000 | \$117,564,000 | \$237,478,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$751,000 | \$1,935,000 | \$3,799,000 | \$5,366,000 | \$6,746,000 |
| TOTAL | \$57,342,000 | \$95,328,000 | \$132,418,000 | \$146,565,000 | \$128,136,000 | \$167,611,000 | \$130,883,000 | \$122,930,000 | \$244,224,000 |
| \% OF T/P | 1.53\% | 2.43\% | 3.22\% | 3.15\% | 3.37\% | 4.00\% | 3.25\% | 3.06\% | 4.44\% |
|  |  |  |  |  |  |  |  |  |  |
| 8(A) |  |  |  |  |  |  |  |  |  |
| GOAL | \$50,286,000 | \$52,200,000 | \$90,000,000 | \$90,000,000 | \$62,500,000 | \$62,750,000 | \$62,750,000 | \$90,000,000 | \$90,000,000 |
| FPDS 118 | \$68,575,000 | \$103,031,000 | \$131,227,000 | \$217,431,000 | \$162,050,000 | \$286,640,000 | \$256,049,000 | \$204,938,000 | \$214,275,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$5,000 | \$35,000 | \$163,000 | \$377,000 | \$256,000 |
| TOTAL | \$68,575,000 | \$103,031,000 | \$131,227,000 | \$217,431,000 | \$162,055,000 | \$286,675,000 | \$256,212,000 | \$205,315,000 | \$214,531,000 |
| \% OF T/P | 1.83\% | 2.63\% | 3.19\% | 4.67\% | 4.26\% | 6.85\% | 6.36\% | 5.10\% | 3.90\% |
|  |  |  |  |  |  |  |  |  |  |
| WOMEN-OWNED SMALL BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$55,160,000 | \$63,800,000 | \$72,000,000 | \$60,000,000 | \$100,000,000 | \$87,500,000 | \$100,000,000 | \$150,000,000 | \$150,000,000 |
| FPDS 118 | \$82,585,000 | \$90,999,000 | \$155,894,000 | \$226,699,000 | \$216,047,000 | \$253,481,000 | \$191,390,000 | \$214,172,000 | \$223,665,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$1,484,000 | \$3,009,000 | \$6,349,000 | \$8,067,000 | \$10,858,000 |
| TOTAL | \$82,585,000 | \$90,999,000 | \$155,894,000 | \$226,699,000 | \$217,531,000 | \$256,490,000 | \$197,739,000 | \$222,239,000 | \$234,523,000 |
| \% OF T/P | 2.21\% | 2.32\% | 3.79\% | 4.87\% | 5.72\% | 6.13\% | 4.91\% | 5.52\% | 4.27\% |
|  |  |  |  |  |  |  |  |  |  |


|  | FY 1992 | FY 1993 | FY 1994 | FY 1995 | FY 1996 | FY 1997 | FY 1998 | FY 1999 | FY 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WOMEN-OWNED LARGE BUSINESS |  |  |  |  |  |  |  |  |  |
| FPDS 118 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,435,000 | \$14,323,000 | \$3,648,000 | \$0 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,000 | \$16,000 | \$0 |
| TOTAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,435,000 | \$14,326,000 | \$3,664,000 | \$0 |
| \% OF T/P | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% | 0.36\% | 0.09\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| HUBZONES SMALL BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$30,000,000 | \$30,000,000 |
| FPDS 118 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,282,000 | \$37,904,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$3,282,000 | \$37,904,000 |
| \% OF T/P | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.08\% | 0.69\% |
|  |  |  |  |  |  |  |  |  |  |
| SDB'S |  |  |  |  |  |  |  |  |  |
| GOAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| FPDS 118 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$170,224,000 | \$0 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$170,224,000 | \$0 |
| \% OF T/P | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 4.23\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| VERY SMALL BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| FPDS 118 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$365,000 | \$371,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$65,000 |
| TOTAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$365,000 | \$436,000 |
| \% OF T/P | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.01\% | 0.01\% |
|  |  |  |  |  |  |  |  |  |  |
| VETERAN-OWNED SMALL BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$58,458,000 | \$60,852,000 | \$210,000,000 | \$200,000,000 | \$200,000,000 | \$200,000,000 | \$175,000,000 | \$210,000,000 | \$210,000,000 |
| FPDS 118 | \$132,165,000 | \$213,398,000 | \$237,120,000 | \$249,649,000 | \$208,102,000 | \$160,660,000 | \$199,772,000 | \$141,523,000 | \$118,569,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$953,000 | \$2,109,000 | \$3,531,000 | \$6,397,000 | \$7,285,000 |
| TOTAL | \$132,165,000 | \$213,398,000 | \$237,120,000 | \$249,649,000 | \$209,055,000 | \$162,769,000 | \$203,303,000 | \$147,920,000 | \$125,854,000 |
| \% OF T/P | 3.53\% | 5.45\% | 5.76\% | 5.36\% | 5.50\% | 3.89\% | 5.05\% | 3.68\% | 2.29\% |
|  |  |  |  |  |  |  |  |  |  |
| VIETNAM ERA VETERAN |  |  |  |  |  |  |  |  |  |
| GOAL | \$54,772,500 | \$56,503,000 | \$180,000,000 | \$100,000,000 | \$125,000,000 | \$50,000,000 | \$50,000,000 | \$0 | \$0 |
| FPDS 118 | \$41,839,000 | \$60,089,000 | \$66,450,000 | \$82,032,000 | \$62,910,000 | \$76,513,000 | \$92,486,000 | \$53,083,000 | \$59,460,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$393,000 | \$895,000 | \$1,644,000 | \$2,252,000 | \$2,927,000 |
| TOTAL | \$41,839,000 | \$60,089,000 | \$66,450,000 | \$82,032,000 | \$63,303,000 | \$77,408,000 | \$94,130,000 | \$55,335,000 | \$62,387,000 |
| \% OF T/P | 1.12\% | 1.53\% | 1.61\% | 1.76\% | 1.66\% | 1.85\% | 2.34\% | 1.38\% | 1.13\% |
|  |  |  |  |  |  |  |  |  |  |


|  | FY 1992 | FY 1993 | FY 1994 | FY 1995 | FY 1996 | FY 1997 | FY 1998 | FY 1999 | FY 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DISABLED VETERAN |  |  |  |  |  |  |  |  |  |
| GOAL | \$5,767,500 | \$6,430,000 | \$30,000,000 | \$50,000,000 | \$62,500,000 | \$6,000,000 | \$6,000,000 | \$0 | \$0 |
| FPDS 118 | \$2,789,000 | \$5,816,000 | \$7,717,000 | \$6,194,000 | \$5,842,000 | \$4,712,000 | \$5,402,000 | \$3,882,000 | \$4,910,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$107,000 | \$329,000 | \$457,000 | \$443,000 | \$387,000 |
| TOTAL | \$2,789,000 | \$5,816,000 | \$7,717,000 | \$6,194,000 | \$5,949,000 | \$5,041,000 | \$5,859,000 | \$4,325,000 | \$5,297,000 |
| \% OF TIP | 0.07\% | 0.15\% | 0.19\% | 0.13\% | 0.16\% | 0.12\% | 0.15\% | 0.11\% | 0.10\% |
|  |  |  |  |  |  |  |  |  |  |
| VETERAN-OWNED LARGE BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,000,000 | \$7,000,000 | \$0 | \$0 |
| FPDS 118 | \$42,704,000 | \$48,707,000 | \$149,281,000 | \$22,047,000 | \$15,214,000 | \$23,995,000 | \$20,237,000 | \$22,229,000 | \$0 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL | \$42,704,000 | \$48,707,000 | \$149,281,000 | \$22,047,000 | \$15,214,000 | \$23,995,000 | \$20,237,000 | \$22,229,000 | \$0 |
| \% OF T/P | 1.14\% | 1.24\% | 3.63\% | 0.47\% | 0.40\% | 0.57\% | 0.50\% | 0.55\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| HISTORICAL BLACK COLLEGES \& UNIVERSITIES/MI |  |  |  |  |  |  |  |  |  |
| FPDS 118 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$6,556,000 | \$5,600,000 | \$5,600,000 |
| PURCHASE CARD | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$6,556,000 | \$5,600,000 | \$0 |
| \% OF T/P | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.16\% | 0.14\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| TOTAL SUBCONTRACTING (T/S) |  |  |  |  |  |  |  |  |  |
| GOAL | \$757,300,000 | \$705,000,000 | \$800,000,000 | \$800,000,000 | \$1,400,000,000 | \$400,000,000 | \$400,000,000 | \$400,000,000 | \$400,000,000 |
| ACTUAL | \$1,791,807,000 | \$630,871,000 | \$1,458,539,000 | \$315,561,000 | \$2,332,803,000 | \$4,858,733,000 | \$3,335,323,195 | \$0 | \$0 |
| \% OF T/P | 47.90\% | 16.10\% | 35.45\% | 6.78\% | 61.35\% | 116.05\% | 82.83\% | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| SUBCONTRACTING/SMALL BUSINESS |  |  |  |  |  |  |  |  |  |
| GOAL | \$296,104,000 | \$282,000,000 | \$320,000,000 | \$328,000,000 | \$476,000,000 | \$136,000,000 | \$136,000,000 | \$136,000,000 | \$136,000,000 |
| ACTUAL | \$610,536,000 | \$276,351,000 | \$349,841,000 | \$151,745,000 | \$780,277,000 | \$1,801,005,000 | \$605,345,450 | \$0 | \$0 |
| \% OF TIS | 34.07\% | 43.80\% | 23.99\% | 48.09\% | 33.45\% | 37.07\% | 15.03\% | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| SUBCONTRACTING/MINORITY-OWNED |  |  |  |  |  |  |  |  |  |
| GOAL | \$43,166,000 | \$35,250,000 | \$40,000,000 | \$48,000,000 | \$70,000,000 | \$20,000,000 | \$20,000,000 | \$20,000,000 | \$20,000,000 |
| ACTUAL | \$87,498,000 | \$62,144,000 | \$59,604,000 | \$48,935,000 | \$102,913,000 | \$262,971,000 | \$82,805,927 | \$0 | \$0 |
| \% OF T/S | 4.88\% | 9.85\% | 4.09\% | 15.51\% | 4.41\% | 5.41\% | 2.06\% | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| SUBCONTRACTING/WOMEN-OWNED |  |  |  |  |  |  |  |  |  |
| GOAL | \$15,146,000 | \$15,510,000 | \$16,000,000 | \$16,000,000 | \$28,000,000 | \$4,000,000 | \$4,000,000 | \$20,000,000 | \$20,000,000 |
| ACTUAL | \$0 | \$2,526,000 | \$0 | \$0 | \$31,688,000 | \$258,425,000 | \$69,765,306 | \$0 | \$0 |
| \% OF T/S | 0.00\% | 0.40\% | 0.00\% | 0.00\% | 1.36\% | 5.32\% | 1.73\% | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |


|  | FY 1992 | FY 1993 | FY 1994 | FY 1995 | FY 1996 | FY 1997 | FY 1998 | FY 1999 | FY 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUBCONTRACTING/HUBZONE |  |  |  |  |  |  |  |  |  |
| GOAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| ACTUAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| \% OF T/S | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |
| SUBCONTRACTING/VETERAN |  |  |  |  |  |  |  |  |  |
| GOAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| ACTUAL | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| \% OF T/S | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |

