





Getting the Word Out

- Website
 - Link at bottom of all e-mails
 - Invitation to join listserv at bottom of all e-mails
 - Links to numerous resources on homelessness
 - Links to all MTCoH members
- Publications:
 - Homeless in Montana...Billings...Helena
 - e-News Update
 - Links on our website and others
- Public speaking and not so public speaking: putting a face on homelessness
 - Local television
 - Conferences
- Local surveys and focus groups
 - Local service inventories
 - Services, capacity, contact information

SO NOW WHAT?

Focus on Implementation, Integration, and Systems Change

- Change starts with a consistent message delivered over time. Montana's message is "Homelessness is a problem in Montana, and the homeless aren't necessarily who you think they are."
- Messages have to be structured to create the maximum possible impact
- Data, research, local information and STORIES must be combined to hit people intellectually and emotionally
- Part of this means bringing people together to talk about the issue: the Council, workgroups, strategic planning sessions...
- Implementation: When the message has begun to pick up momentum, there has to be some visible action demonstration project, visible plans, activities, and the press.

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- Integration bringing people together from all points of the circle, using a consistent message, implementing consistent policies and being very inclusive
- Systems Change: The Tipping Point by Malcolm Gladwell compares social change to an epidemic and says that at a certain point, things change "all at once"
- When enough people hear and buy in, they repeat it...begin to make small changes. The message hits critical mass when it takes on momentum of its own.

