## **Sandia National Laboratories**

Albuquerque, New Mexico 87185

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from: Douglas A. Barr, Coordinator

Export Control Coordinator's Organization (ECCO)

Subject: Charter Meeting of the Export Control Coordinator's Organization (ECCO), October 6-7, 1988

Enclosed are the proceedings of the subject meeting and a group photograph. Requested copies of speaker's handouts and vugraphs will be sent under separate cover.

Again, I want to extend my appreciation and thanks for the help and cooperation of all who participated in this Charter meeting.

DAB:3180:tcb (881101)

Enc: 1. Proceedings of Charter Meeting of ECCO

2. ECCO Charter Group Photograph

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3180 - D. A. Barr

## AGENDA

## NATIONAL LABORATORIES EXPORT CONTROL CONFERENCE

## October 6-7, 1988

## Thursday, October 6, 1988

3:45 Adjourn

1:00 p.m.	Arrival; Badging	
1:30	Welcoming Remarks: Craner (Sandia) Barr (Sandia)	
2:00	Organizational Meeting	
3:15	Break and Snacks	
3:30	Group Photo - "Charter NLECC Meeting"	
4:00	Adjourn	
Friday, October 7, 1988		
8:45 a.m.	Reconvene conference, coffee & donuts	
9:15	Speaker (Barr: Sandia's Export Control Program)	
10:15	Break and Discussion	
10:45	Speaker (Rither: Export Control at Battelle Pacific Northwest Laboratories)	
11:30	Lunch (on your own)	
1:00 p.m.	Speaker (Rindal: Export Control at EG&G)	
1:30	Open Discussion (or video viewing)	
2:00	Speaker (Winchell: Export Control at Oak Ridge National Laboratory)	
2:30	Break and Organizational Discussions (topics, speakers and date of next conference)	

# Proceedings of the Charter Meeting of the Export Control Coordinator's Organization (ECCO)

## October 6-7, 1988

<u>Introduction</u>
On October 6 and 7, 1988, the charter meeting of the Export Control Coordinators Organization (ECCO) occurred at Sandia National Labs in Albuquerque, New Mexico. The following people attended:

Name/Title	Facility/Phone #
- Dowelin	Westinghouse Hanford

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Dick Fredlund DOE/SAN
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MMES, Inc. Bruce Winchell

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SNLA Kurt Olsen

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The Agenda is included as Attachment I.

## Procedural Issues Resolved

(1) The name of our organization will be: Export Control Coordinators Organization (ECCO). This was decided to allow a broad range of participants, without excluding any of the DOE community.

- (2) Douglas A. Barr will remain coordinator of ECCO for the next year.
- (3) A charter was agreed upon and is included as Attachment II.
- (4) The next ECCO conference will be held in April 1989, at Battelle Pacific Northwest Laboratories in Richland, Washington. Alan Rither will host the conference. It will be held in an unclassified location and will be open to any members, whether or not they have "Q" clearances.
- (5) During and after the conference, some members expressed a desire to have a "mini-meeting" in January 1989. They thought that the charter meeting generated considerable momentum, which needs to be followed up, and that some substantive issues, which were either not addressed or not fully discussed, should be raised earlier than April, 1989.

For example, the subject of foreign visits and visitors, their access to export controlled technical data, and the types of technical data possibly subject to export was mentioned as particularly timely and in need of airing. Rather than a "mini-meeting," it might be best to encourage whatever "local" meetings are believed necessary and helpful among whomever has this need, on an informal basis, until the next scheduled meeting in April. At that time, participants could share the results of these prior informal meetings.

- (6) A group photo was taken and is included herein.
- (7) Future topics and speakers will be decided by the Coordinator and local respective host. Any suggestions are welcomed.
- (8) Copies of the speakers' requested handouts and vugraphs will be sent separately.

## Substantive Issues Discussed

The conference proceeded in an informal atmosphere of open and lively discussions, sometimes controversial but always productive. A majority agreed that we all need more knowledge about what unclassified information should be export controlled and how to do so.

The members shared a variety of experiences with the export control of hardware and technical data. Some members have well-defined internal compliance programs for the routine export control and licensing of hardware or technical data. Others have not yet substantively addressed export control problems to any significant degree. Most agreed that the internal procedures and cost of export control were troublesome.

Some disagreement was voiced over the effectiveness of export control, and the ability to integrate other national concerns, such as technology transfer and commercialization. Zan Hollander, Alan Rither and Dick Fredlund, for example, believe that technology transfer, commercialization and export control complement each other. Others disagreed, thinking that these national goals conflict and cannot simultaneously be attained.

Most agreed that, historically, the various involved government agencies have emphasized the enforcement of the export regulations over hardware, while minimizing the export control of technical data. Congressional intent previously tended to focus on the export control of hardware sold to foreigners by domestic commercial companies. But, the recent trend has been to also more carefully monitor and control the export of technical data.

While the licensing of hardware exports has not always proceeded smoothly, it was viewed with less confusion, uncertainty and disagreement than the control of technical data. When analyzing the export control of technical data, fundamental precepts were questioned and hazy distinctions were noted. For example, where do we draw the line between basic knowledge and specific details?

Finally, highlights of the formal presentations, (on the agenda), are summarized in the following paragraphs.

Douglas Barr (Sandia National Laboratories)
Sandia's export control program has primarily focused on researching and understanding the intricacies of the export control of unclassified technical data. A wider awareness within Sandia of this important field has recently begun, in addition to selective export control marking of published reports.

Although some of the actions taken by other DOE contractors and private industry, such as Letters of Assurance, may be instituted at some time, Sandia's predominant efforts center on defining "working lists" of export controlled information

(ECI). The goal is to attain a balancing of the competing national interests of the scientific need to publish, versus the potential and actual harm to the nation by releasing to foreigners our most advanced technological advancements.

Sandia, as do the other DOE National Laboratories, generates a tremendous volume of diverse scientific and technical information, by oral, written and electronic media. To draft these "working lists" of ECI, Sandia attempts to coordinate the following sometimes - conflicting legislative and administrative requirements and motivations:

- The various export regulations, statutes and amendments.
- DOE's emerging ECI guidelines.
- Program managers' individual viewpoints and knowledge about the sensitivity of technical advancements in different fields.

Alan Rither - Battelle Pacific Northwest Laboratories

("PNL") - Battelle operates both PNL, a DOE ER lab, and BNW,
a private lab. They, thus, have both the commercial and the
non-profit government export problems. They use a positive
reinforcement method to encourage employees to comply with
the export laws, by letting royalties from licensing flow
back to the staff. It is, thus, in the staff's best interest to properly export control technical data, or else
optimal technology transfer will not occur. If technology
transfer does not occur, licenses will not be granted and
royalties will not flow back to the staff. Seen in this
way, export control becomes an adjunct to technology
transfer.

Foreign requests for PNL reports are measured by the amount of height, in feet, of the stack that piles up daily. On occasion, this necessitates considerable analysis and discussion with the authors, before deciding which reports should be export controlled and to which destination, per the Government's country grouping of sensitive nations (DOE and DOC).

Export warning notices and letters of assurance are routinely used for the appropriate reports, to prevent OSTI from sending these to NTIS, and to protect PNL. In addition, they use "Estoppel Letters" on DOD flowthrough work to shift the burden of responsibility to the DOD program managers when they have not provided the required guidance on authorized distribution and export control.

<u>Karin Rindal - EG&G</u> - As a private corporation with 24,000 employees and many government contracts, EG&G carefully and routinely complies with all government export regulations. Technical data exports are monitored by export control coordinators at each EG&G branch.

Within EG&G's export control internal compliance program, ("ICP"), exists an exhaustive high-risk profile of suspicious requests and a watch list of requestors. The latter is modeled after, but more extensive than, the Commerce Department's Table of Denial Orders. Competition from illegal foreign sales motivates EG&G to fully comply with the export laws.

Simultaneously (and carefully), EG&G negotiates technology transfer agreements with foreigners. Frequently, Karin conducts export presentations among different EG&G divisions, to increase awareness and consistency.

Bruce Winchell - Martin Marietta Energy Systems, Inc. (MMES)

("MM") - MM operates several facilities including Y12, Oak

Ridge National Laboratories ("ORNL"), and Gaseous Diffusion

Plants in Oak Ridge, TN, Paducah, KY and Portsmouth, OH.

Export control is handled differently at each of these

facilities.

Y-12 is a weapons plant. Its orientation, thus, encourages open publishing of the least amount of material. Its restrictions and review system include three separate reviews of all works. Technical data includes reports, presentations, patent applications, and software, in compliance with appropriate export control case law.

ORNL, on the other hand, complies with the export laws by openly publishing as much as possible, after review by three separate groups, also in compliance with the export control laws. ORNL falls under DOE orders and contractual language to publish as widely as possible, whether ORNL's publications relate to ER or other DOE-funded work. Employees at ORNL operate under the "publish or perish" syndrome, with their salaries tied to their publications. One employee was prosecuted under a federal felony indictment for acts related to failure to obtain approval for release of technical data and materials.

The company does license others using a U.S. Preference Clause and usually with appropriate export control notices. Royalties from these licenses flow back to the authors of the authorized copyrighted works licensed.

Foreign visits and visitors create a bothersome and unresolved export control problem. Approximately 20,000 of these unclassified visits/visitors occur each year. More information is needed to determine what export controlled technical data may be exposed to these visitors and how to handle this problem, from information definition and control viewpoints.

Zan Hollander - DOE/OCTP HO - Zan distributed the October 5, 1988 draft version of DOE's interim "Guidelines on Export Controlled Information" (Guidelines). It is expected that the final version, and an Order, will be issued by Mr. Troy Wade, Actg. ASDP, on behalf of all DOE offices (DP, ER, NE, IE).

DOE's guidelines address nuclear technology, especially and in concurrence with the "Nuclear Technologies Reference Book" (NTRB). Non-nuclear, dual-use and other technical data generated by DOE Laboratories and contractors are not yet fully addressed. OCTP will review and concur with local laboratory/contractor guidelines for control of this technical data, but the primary responsibility for generation of these guidelines lies with the local program managers

Zan's understanding of OSTI's control over all published reports, abstracts and other documents is that OSTI will not distribute any documents sent to it to any organization, including NTIS, if the document is marked, "Export Controlled Information" (ECI). Also, software sent to NESC will only be disseminated in compliance with the applicable attached ECI notices.

DAB:3180:tcb (881008)

### Attachment I

#### **AGENDA**

## Export Control Coordinator's Organization (ECCO) October 6-7, 1988

## Thursday, October 6, 1988 Arrival; Badging 1:00 p.m. Welcoming Remarks: Craner (Sandia) 1:30 Barr (Sandia) Organizational Meeting 2:00 Break and Snacks 3:15 Group Photo - "Charter NLECC Meeting" 3:30 Adjourn 4:00 Friday, October 7, 1988 Reconvene conference, coffee & donuts 8:45 a.m. Speaker (Barr: Sandia's Export Control Program) 9:15 Break and Discussion 10:15 Speaker (Rither: Export Control at Battelle Pacific Northwest Laboratories) 10:45 Lunch (on your own) 11:30 Speaker (Rindal: Export Control at EG&G) 1:00 p.m. Open Discussion (or video viewing) 1:30 Speaker (Winchell: Export Control at Oak Ridge 2:00 National Laboratory) Break and Organizational Discussions (topics, 2:30 speakers and date of next conference)

Adjourn

3:45

Attachment II

#### CHARTER - ECCO

Name: Export Control Coordinators Organization

Purposes: 1. Share ideas and internal policies/procedures on the export control of unclassified scientific and technical information.

- Monitor and report legislative, executive and judicial changes in export laws, regulations and implementations.
- Recommend export policies and procedures that minimize conflicts.

Members: Those of the DOE community, including contractors and DOE itself, who are interested in export control and are invited to attend.

## Meetings:

Dates - As often as needed and agreed upon by a majority of members, until January 1990; thereafter, semiannually.

Locations - Rotated among the members.

Length - As short as possible, while efficiently and thoroughly discussing all issues of membership interest.

## Coordination of Meetings:

A coordinator shall serve for a one-year term. His/her duties include organizing membership meetings, setting the agenda in consultation with the members, and preparing minutes. In addition to meeting-related activities, the coordinator shall provide a channel for sharing information of common interest as may arise between meetings.

## Limitation of Authority:

 Members may decide on internal ECCO procedural matters, but not on substantive or laboratory-binding policies.

- Although members represent their laboratories, they
  may not commit their organization to any specific
  export control actions based solely upon a position
  taken by ECCO.
- 3. A majority of the members may amend the ECCO charter at any time by formal vote.