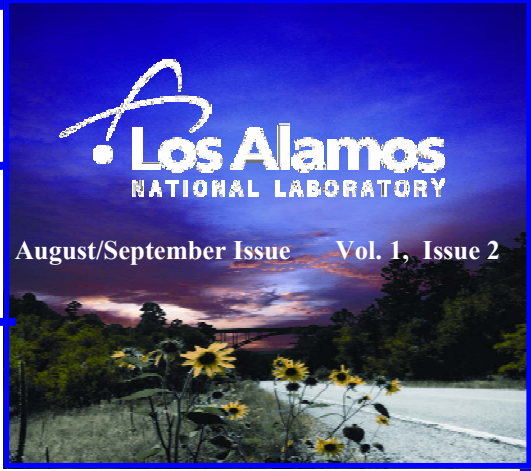


Small Business Office News Briefs



Laboratory Employee Receives National Recognition for Working With Minority-Owned Businesses

It's been more than three years since the raging Cerro Grande fire ripped through Los Alamos. Memories of the disaster live on; however, there was a positive light at the end of tunnel.

That ray of light was demonstrated through many hardworking individuals dedicated to the recovery efforts of the devastating event. One of those individuals was Stephen Mee, program manager for the Facility & Waste-Operations-Cerro Grande Rehabilitation Project (FWO-CGRP).

On September 17th, 2003, Mee was honored during the National Entrepreneurial

Conference & Expo held in Washington, D.C. Mee was given the National "Minority Small Business Advocate of the Year" Award, for his efforts in contracting more than half his procurement dollars to either 8(a), woman-owned, Native American-owned, or HUBZone-certified companies in northern New Mexico.

These companies were awarded contracts during the FWO-CGRP, which managed the extensive work of erosion control, forest thinning, and cultural site assessments on more than 27,000 acres on the Laboratory that had been affected by the May 2000

Grande Cerro fire.

A few of the Laboratory's Small Business Office (SBO) staff members were also in Washington, D.C., advising small-business owners on how to do business with the Laboratory. More than 1,000 small business owners, federal agencies, and private industries participated in the event.

The SBO nominated Mee for his prestigious award and congratulates him for a job well done.

"Receiving this award shows just how committed the Laboratory is in working with small businesses," said Mee.



Above: Mee after receiving award in Washington, D. C.



Laboratory Hosting Upcoming Construction Forum



In an effort to build stronger communication with New Mexico construction firms, Los Alamos National Laboratory will be hosting a Construction Forum. The event will be held October 8, 2003, at the Motorola Building in Los Alamos, NM. It will begin at 7:30 a.m. and end at 12:00 p.m.

The forum will provide an opportunity for construction firm owners to learn about upcoming construction projects, as well as information on Laboratory standards and requirements in safety, security, and procurement.

"The Construction Forum is being conducted to provide relevant and specific information on Laboratory construction business practices in an effort to ensure that businesses have the maximum information and opportunities to pursue business with the Lab," said Teresa C. Trujillo, Leader of the Laboratory's SBO.

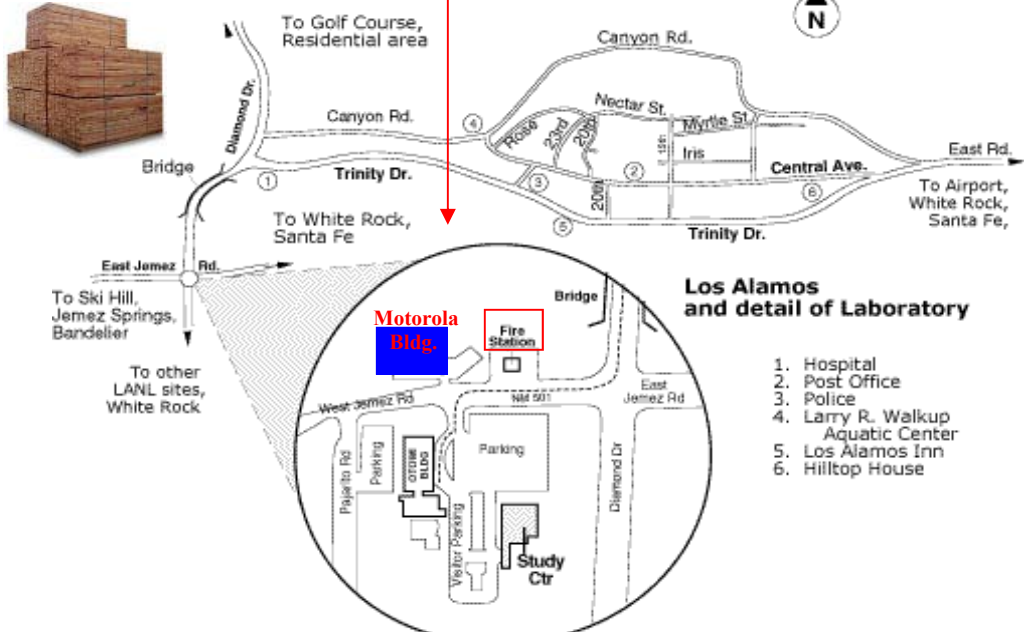
The forum is a follow-up to the June 24th Town Hall, also sponsored by the

Laboratory, for New Mexico's small-business community.

For more information on the Construction Forum, or to reserve your seat for the event, call Rebecca J. Frisbee of the Laboratory's Public Affairs Division at (505) 667-5543.

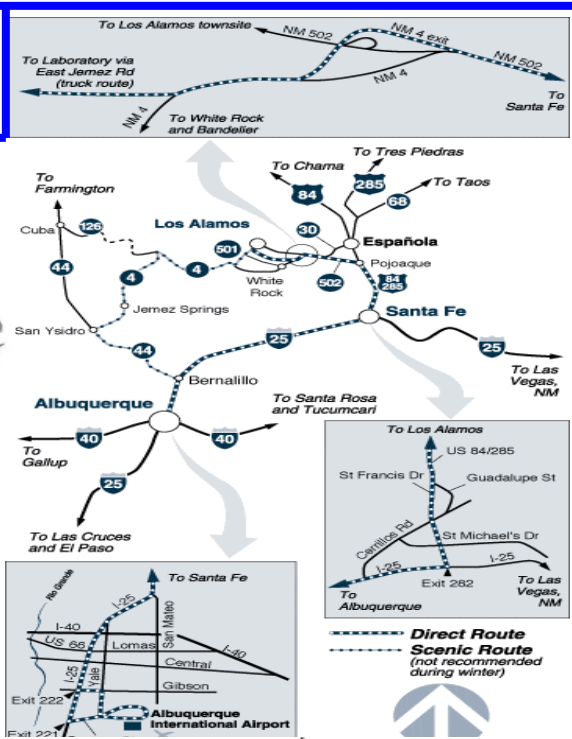
Look below for directions on how to get to the Motorola Building.

Again, you must reserve your seat to attend.



Los Alamos and detail of Laboratory

1. Hospital
2. Post Office
3. Police
4. Larry R. Walkup Aquatic Center
5. Los Alamos Inn
6. Hilltop House



Northern New Mexico Supplier Alliance: "Reaching New Heights 2003"



Suppliers, get those business cards and capability statements ready because on October 15th & 16th, 2003, the Northern New Mexico Supplier Alliance will be hosting its 4th Annual Procurement Expo. This year's event, entitled "Reaching New Heights 2003," will be held in Española at the Northern New Mexico Community College (NNMCC).

More than 400 business owners, executives, entrepreneurs, federal and state buyers, and community leaders are expected to attend.

"The Expo's main objective is to bring together the small

business community, key federal, state, and local government procurement agencies and their major sub-contractors to explore and promote available procurement opportunities," said Jay Gould, chairman of NNMSA.

In addition to networking, suppliers will also have the opportunity to attend a business seminar, as well as a career fair.

"This event is an excellent venue for small businesses to interact with representatives from the federal, state, and local agencies. It is also an opportunity for businesses to learn about the resources available them," said John Bretzke, Acting Director for Supply Chain

Management (SUP) Division Leader at the Laboratory.

Los Alamos National Laboratory, the Department of Energy, the Department of Interior, and the U.S. Small Business Administration (SBA) are just a few of the many federal agencies who will be attending the Expo.

To learn more about the event or to register, just go to the NNMSA website

<http://www.nnmsa.org>.

Pictured:
Bretzke,
Acting
Director
for SUP
Division.



Upcoming Workshops

**OSHA Course 311:
Fall Arrest Systems**
Date: October 13-16, 2003
Location: Safety Counselling Inc., Training Center
3207 Mathew Ave. NE
Albuquerque, NM
Time: TBA
Fee: \$695
Contact: (505) 881-1112

**OSHA Course 301
Excavation, Training, &
Soil Mechanics
(Class Cancelled)**
Contact: (505) 881-1112

**Preparing & Presenting
the Business Plan**
Date: October 16, 2003
Location: Santa Fe Business Incubator
3900 Paseo del Sol
Santa Fe, NM
Time: 8:00a.m.-12:00p.m.
Fee: None
Contact: (505) 473-7011

Business Insurance 101
Date: October 23, 2003
Location: University of New Mexico - Los Alamos
190 Central Park Square
Los Alamos, NM
Time: 1:30p.m.-3:00p.m.
Fee: \$25
Contact: (505) 661-4803

QuickBooks Accounting
Date: October 24, 2003
Location: Northern New Mexico Community College
921 Paseo De Onate
Española, NM
Time: 1:00 p.m.-4:00p.m.
Fee: None
Contact: (505) 747-2236

**Developing a Successful
Business Plan**
Date: October 25, 2003
Location: University of New Mexico - Los Alamos
190 Central Park Square
Los Alamos, NM
Time: 10:00 a.m.-3:00p.m.
Fee: \$50
Contact: (505) 661-4803

**Managing Accounts
Receivable & Collection
Procedures**
Date: October 30, 2003
Location: University of New Mexico - Los Alamos
190 Central Park Square
Los Alamos, NM
Time: 1:30p.m.-3:30p.m.
Fee: \$25
Contact: (505) 661-4803

Go to <http://sbo.lanl.gov> for a listing of more events

Celebrating the Success of Minority Owned Businesses

On October 17, 2003, the SBA will be hosting its annual Minority Enterprise Development (MED) Week Luncheon. It will be held at the Sheraton Old Town Inn in Albuquerque, from 11:00 a.m. to 1:30 p.m.

MED week is the largest federally sponsored activity held on behalf of minority-owned businesses. A national conference is usually held in Washington, D.C., to address the major issues affecting the growth and development of minority-owned businesses. Regional

activities are also held across the nation, to honor the outstanding achievements of minority-owned businesses, and those corporations and financial institutions that support minority business development.

Los Alamos National Laboratory is happy to announce that it will be one of the sponsors of this year's MED Week Luncheon in Albuquerque.

To register go to <http://sbo.lanl.gov> and click on calendar of events.

New Mexico 9000 Update

If you missed the northern New Mexico session of ISO 9000 workshops that began September 8th at the Santa Fe Business Incubator, not to worry because another session of workshops will begin in Albuquerque come January. That's right! To find out more, call Ken Manicki of the New Mexico Economic Development Department at (505) 827-0563.



**Los Alamos National Laboratory
Small Business Office**
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EMAIL sbo@lanl.gov
<http://sbo.lanl.gov>

OMBUDS PROGRAM
(505) 665-2837
FAX (505) 667-3119
EMAIL ombuds@lanl.gov

**COMMUNITY RELATIONS OFFICE
(CRO)**
Los Alamos Office (505) 665-4400
or (888) 841-8256
FAX (505) 665-4411
Española Office (505) 753-3682
FAX (505) 753-4679