

## Chapter 3: Core Business Policies and Practices

### Section E: Ex-Im Bank's Core Competitiveness

Overall, Ex-Im Bank's core business policies and practices were graded an "A", meaning that Ex-Im Bank was generally competitive with the other G-7 ECAs. **Figure 9** illustrates how Ex-Im Bank fared competitively on sub-elements of each program, in addition to an aggregate grade for each program. The grades are derived from both the survey results and the Bank's analysis of how it performs in comparison to its G-7 counterparts.

**Figure 9: Grading of Ex-Im Bank's Core Competitiveness**

Key Elements	Grade
<b>Cover Policy</b>	<b>A</b>
Scope of country risk	A
Depth of non-sovereign risk	A
Breadth of availability (e.g., restrictions)	A-/B+
<b>Interest Rates</b>	<b>A</b>
CIRR	A
Insurance cover	A
Guarantee cover	A
<b>Risk Premia</b>	<b>A</b>
Sovereign	A
Non-Sovereign	A
<b>Operational Efficiency</b>	<b>A-/B+</b>
<b>Total Average Grade</b>	<b>A</b>

